

## **Charles P. Nelson**

Charles P. Nelson joined Great-West Life & Annuity Insurance Company in 1983 and is the senior officer responsible for all aspects of its Great-West Retirement Services® defined contribution and defined benefit business. He oversees the Government, Healthcare, Non-Profit, 401(k), and FASCore Institutional lines of business. His responsibilities include general management of the business, including recordkeeping, administration, operations, marketing, sales, products, financial results, and broker-dealer services for more than 21,000 retirement plans, 3.5 million participants, and \$104 billion in assets under administration.

Mr. Nelson serves as chairman of the board of directors of the SPARK Institute, which represents defined contribution service providers including mutual funds, banks, insurance companies, third-party administrators, and brokerage firms. Its members serve more than 90 percent of defined contribution plan participants.

In addition, Mr. Nelson has been a member of the National Association of Government Defined Contribution Administrators (NAGDCA) since 1985. As a member, he has contributed articles for publication, participated on a number of committees, and spoken at regional and national conferences.

Mr. Nelson is a graduate of Whitman College with degrees in chemistry and economics. Professionally, he has completed numerous continuing education courses to further his expertise in retirement plan communication and administration. He was named in 2007 as one of the Top 10 most influential players in the 401(k) market by The 401kWire.