

SECURITIES AND EXCHANGE COMMISSION
(Release No. 34-67372; File No. SR-NYSEARCA-2012-54)

July 10, 2012

Self-Regulatory Organizations; NYSE Arca, Inc.; Notice of Filing and Immediate Effectiveness of Proposed Rule Change Deleting the Rule Text of NYSE Arca Rule 9.20(b), Which Addresses Telemarketing, and Adopting New Rule Text to NYSE Arca Rule 9.20(b) to Conform to FINRA's Telemarketing Rule

Pursuant to Section 19(b)(1)¹ of the Securities Exchange Act of 1934 (the "Exchange Act")² and Rule 19b-4 thereunder,³ notice is hereby given that, on June 25, 2012, NYSE Arca, Inc. (the "Exchange" or "NYSE Arca") filed with the Securities and Exchange Commission (the "Commission") the proposed rule change as described in Items I, II and III below, which Items have been prepared by the Exchange. The Commission is publishing this notice to solicit comments on the proposed rule change from interested persons.

I. Self-Regulatory Organization's Statement of the Terms of Substance of the Proposed Rule Change

The Exchange proposes to delete the rule text of NYSE Arca Rule 9.20(b), which addresses telemarketing, and adopt new rule text that is substantially similar to FINRA Rule 3230. The text of the proposed rule change is available on the Exchange's website at www.nyse.com, at the principal office of the Exchange, and at the Commission's Public Reference Room.

II. Self-Regulatory Organization's Statement of the Purpose of, and Statutory Basis for, the Proposed Rule Change

In its filing with the Commission, the Exchange included statements concerning the

¹ 15 U.S.C.78s(b)(1).

² 15 U.S.C. 78a.

³ 17 CFR 240.19b-4.

purpose of, and basis for, the proposed rule change and discussed any comments it received on the proposed rule change. The text of those statements may be examined at the places specified in Item IV below. The Exchange has prepared summaries, set forth in sections A, B, and C below, of the most significant parts of such statements.

A. Self-Regulatory Organization’s Statement of the Purpose of, and the Statutory Basis for, the Proposed Rule Change

1. Purpose

The Exchange proposes to delete the rule text of NYSE Arca Rule 9.20(b), which addresses telemarketing, and adopt new rule text that is substantially similar to FINRA Rule 3230.⁴

Proposed Rule Change

The Exchange proposes to delete the rule text of NYSE Arca Rule 9.20(b) and adopt new rule text to NYSE Arca Rule 9.20(b) to conform to the changes adopted by FINRA for telemarketing. FINRA adopted NASD Rule 2212 as FINRA Rule 3230, taking into account FINRA Incorporated New York Stock Exchange LLC (“NYSE”) Rule 440A and NYSE Interpretation 440A/01. FINRA Rule 3230 adds provisions that are substantially similar to Federal Trade Commission (“FTC”) rules that prohibit deceptive and other abusive telemarketing acts or practices.

NYSE Arca Rule 9.20(b) and NASD Rule 2212 are similar rules that require members to maintain do-not-call lists, limit the hours of telephone solicitations and prohibit members from using deceptive and abusive acts and practices in connection with telemarketing. The Commission directed FINRA and the Exchange to enact these

⁴ See Securities Exchange Act Release No. 66279 (January 30, 2012), 77 FR 5611 (February 3, 2012) (SR-FINRA-2011-059). FINRA’s rule change will become effective on July 9, 2012. See FINRA Regulatory Notice 12-17.

telemarketing rules in accordance with the Telemarketing Consumer Fraud and Abuse Prevention Act of 1994 (“Prevention Act”).⁵ The Prevention Act requires the Commission to promulgate, or direct any national securities exchange or registered securities association to promulgate, rules substantially similar to the FTC rules to prohibit deceptive and other abusive telemarketing acts or practices.⁶

In 2003, the FTC and the Federal Communications Commission (“FCC”) established requirements for sellers and telemarketers to participate in the national do-not-call registry.⁷ Pursuant to the Prevention Act, the Commission requested that FINRA and the Exchange amend their telemarketing rules to include a requirement that their members participate in the national do-not-call registry. In 2004, the Commission approved amendments to NASD Rule 2212 requiring member firms to participate in the national do-not-call registry.⁸ The following year, the Commission approved amendments to NYSE Arca Rule 9.20(b), which were similar to the NASD rule amendments, but included additional provisions regarding the use of caller identification information, pre-recorded messages, telephone facsimiles and computer advertisements.⁹

As mentioned above, the Prevention Act requires the Commission to promulgate, or direct any national securities exchange or registered securities association to promulgate, rules substantially similar to the FTC rules to prohibit deceptive and other

⁵ 15 U.S.C. 6101-6108.

⁶ 15 U.S.C. 6102.

⁷ *See* 68 FR 4580 (January 29, 2003); 68 FR 44144 (July 25, 2003); CG Docket No. 02-278, FCC 03-153, (adopted June 26, 2003; released July 3, 2003).

⁸ *See* Securities Exchange Act Release No. 49055 (January 12, 2004), 69 FR 2801 (January 20, 2004) (Order Approving File No. SR-NASD-2003-131).

⁹ *See* Securities Exchange Act Release No. 54282 (August 8, 2006), 71 FR 46534 (August 14, 2006) (Order Approving File No. SR-PCX-2005-54).

abusive telemarketing acts or practices.¹⁰ In 2011, Commission staff directed all exchanges and FINRA to conduct a review of their telemarketing rules and propose rule amendments that provide protections that are at least as strong as those provided by the FTC’s telemarketing rules. FINRA’s adoption of FINRA Rule 3230 reflects amendments to NASD Rule 2212 and FINRA Incorporated NYSE Rule 440A that update those rules to meet the standards of the Prevention Act.¹¹

The proposed rule change, as directed by the Commission staff, adopts provisions in proposed NYSE Arca Rule 9.20(b) that are substantially similar to the FTC’s current rules that prohibit deceptive and other abusive telemarketing acts or practices as described below.¹²

Telemarketing Requirements

Proposed NYSE Arca Rule 9.20(b)(1) provides that no OTP Firm, OTP Holder, or Associated Person shall initiate any outbound telephone call¹³ to:

¹⁰ 15 U.S.C. 6102.

¹¹ See Securities Exchange Act Release No. 65645 (October 27, 2011), 76 FR 67787 (November 2, 2011) (Order Approving File No. SR-FINRA-2011-059).

¹² The text of proposed NYSE Arca Rule 9.20(b) would be the same as FINRA Rule 3230, except that (i) the Exchange would substitute the terms “OTP Firm” and “OTP Holder” for “member;” and (ii) the Exchange would substitute the term “Associated Person” for “person associated with a member.”

¹³ An “outbound telephone call” is a telephone call initiated by a telemarketer to induce the purchase of goods or services or to solicit a charitable contribution from a donor. A “customer” is any person who is or may be required to pay for goods or services through telemarketing. A “donor” means any person solicited to make a charitable contribution. A “person” is any individual, group, unincorporated association, limited or general partnership, corporation, or other business entity. “Telemarketing” means consisting of or relating to a plan, program, or campaign involving at least one outbound telephone call, for example cold-calling. The term does not include the solicitation of sales through the mailing of written marketing materials, when the person making the solicitation does not solicit customers by telephone but only receives calls initiated by

- (1) any residence of a person before the hour of 8 a.m. or after 9 p.m. (local time at the called party's location), unless the OTP Firm or OTP Holder has an established business relationship¹⁴ with the person pursuant to paragraph 9.20(b)(13)(L)(i), the OTP Firm or OTP Holder has received that person's prior express invitation or permission, or the person called is a broker or dealer;
- (2) any person that previously has stated that he or she does not wish to receive an outbound telephone call made by or on behalf of the OTP Firm or OTP Holder;¹⁵ or

customers in response to the marketing materials and during those calls takes orders only without further solicitation. For purposes of the previous sentence, the term "further solicitation" does not include providing the customer with information about, or attempting to sell, anything promoted in the same marketing materials that prompted the customer's call. *See* proposed NYSE Arca Rule 9.20(b)(13)(K), (N), (P), (Q), and (T); *see also* FINRA Rule 3230(m)(11), (14), (16), (17), and (20); and 16 CFR 310.2(f), (l), (n), (v), (w), and (dd).

¹⁴ An "established business relationship" is a relationship between an OTP Firm or OTP Holder and a person if (i) the person has made a financial transaction or has a security position, a money balance, or account activity with the OTP Firm or OTP Holder or at a clearing firm that provides clearing services to the OTP Firm or OTP Holder within the 18 months immediately preceding the date of an outbound telephone call; (b) the OTP Firm or OTP Holder is the broker-dealer of record for an account of the person within the 18 months immediately preceding the date of an outbound telephone call; or (c) the person has contacted the OTP Firm or OTP Holder to inquire about a product or service offered by the OTP Firm or OTP Holder within the three months immediately preceding the date of an outbound telephone call. A person's established business relationship with an OTP Holder does not extend to the OTP Firm or OTP Holder's affiliated entities unless the person would reasonably expect them to be included. Similarly, a person's established business relationship with an OTP Firm or OTP Holder's affiliate does not extend to the OTP Firm or OTP Holder unless the person would reasonably expect the OTP Firm or OTP Holder to be included. The term "account activity" includes, but is not limited to, purchases, sales, interest credits or debits, charges or credits, dividend payments, transfer activity, securities receipts or deliveries, and/or journal entries relating to securities or funds in the possession or control of the OTP Firm or OTP Holder. The term "broker-dealer of record" refers to the broker or dealer identified on a customer's account application for accounts held directly at a mutual fund or variable insurance product issuer. *See* proposed NYSE Arca Rule 9.20(b)(13)(A), (D), and (L); *see also* 16 CFR 310.2(o) and FINRA Rule 3230(m)(1), (4), and (12).

¹⁵ This restriction was previously included under NYSE Arca Rule 9.20(b)(1). *See* the discussion below under Procedures.

- (3) any person who has registered his or her telephone number on the FTC's national do-not-call registry.

The proposed rule change is substantially similar to the FTC's provisions regarding abusive telemarketing acts or practices.¹⁶ The FTC provided a discussion of the provision when it was adopted pursuant to the Prevention Act.¹⁷

National Do-Not-Call List Exceptions

Proposed NYSE Arca Rule 9.20(b)(2) provides that an OTP Firm or OTP Holder making outbound telephone calls will not be liable for initiating any outbound telephone call to any person who has registered his or her telephone number on the FTC's national do-not-call registry if:

- (1) the OTP Firm or OTP Holder has an established business relationship with the recipient of the call;¹⁸
- (2) the OTP Firm or OTP Holder has obtained the person's prior express invitation or permission;¹⁹ or
- (3) the Associated Person making the call has a personal relationship²⁰ with the recipient of the call.

¹⁶ See 16 CFR 310.4(b)(1)(iii)(A) and (B) and (c); see also FINRA Rule 3230(a).

¹⁷ See Federal Trade Commission, *Telemarketing Sales Rule*, 68 FR 4580 (Jan. 29, 2003) at 4628; and Federal Trade Commission, *Telemarketing Sales Rule*, 60 FR 43842 (Aug. 23, 1995) at 43855.

¹⁸ A person's request to be placed on the firm-specific do-not-call list terminates the established business relationship exception to that national do-not-call list provision for that OTP Firm or OTP Holder even if the person continues to do business with the OTP Firm or OTP Holder.

¹⁹ Such permission must be evidenced by a signed, written agreement (which may be obtained electronically under the E-Sign Act (*See* 15 U.S.C. 7001 et seq.) between the person and OTP Firm or OTP Holder which states that the person agrees to be contacted by the OTP Firm or OTP Holder and includes the telephone number to which the calls may be placed.

²⁰ The term "personal relationship" means any family member, friend, or acquaintance of the person making an outbound telephone call. See proposed

The proposed rule change modifies the established business relationship exception in NYSE Arca Rule 9.20(b) and the definition for “established business relationships,” which is substantially similar to the FTC’s definition of that term.²¹ In addition, the proposed rule change is substantially similar to the FTC’s provision regarding an exception to the prohibition on making outbound telephone calls to persons on the FTC’s do-not-call registry.²² The FTC provided a discussion of the provision when it was adopted pursuant to the Prevention Act.²³

Safe Harbor Provision

Proposed NYSE Arca Rule 9.20(b)(3) provides that an OTP Firm, OTP Holder, or Associated Person making outbound telephone calls will not be liable for initiating any outbound telephone call to any person who has registered his or her telephone number on the FTC’s national do-not-call registry if the OTP Firm, OTP Holder, or Associated Person demonstrates that the violation is the result of an error and that as part of the OTP Firm or OTP Holder’s routine business practice, it meets the following standards:

- (1) the OTP Firm or OTP Holder has established and implemented written procedures to comply with the national do-not-call rules;
- (2) the OTP Firm or OTP Holder has trained its personnel, and any entity assisting in its compliance, in procedures established pursuant to the national do-not-call rules;
- (3) the OTP Firm or OTP Holder has maintained and recorded a list of telephone numbers that it may not contact; and

NYSE Arca Rule 9.20(b)(13)(R); *see also* FINRA Rule 3230(m)(18).

²¹ *See supra* note 14; *see also* FINRA Rule 3230(a).

²² *See* 16 CFR 310.4(b)(1)(iii)(B); *see also* FINRA Rule 3230(b).

²³ *See* Federal Trade Commission, *Telemarketing Sales Rule*, 68 FR 4580 (Jan. 29, 2003) at 4628; and Federal Trade Commission, *Telemarketing Sales Rule*, 60 FR 43842 (Aug. 23, 1995) at 43854.

- (4) the OTP Firm or OTP Holder uses a process to prevent outbound telephone calls to any telephone number on any list established pursuant to the do-not-call rules, employing a version of the national do-not-call registry obtained from the administrator of the registry no more than 31 days prior to the date any call is made, and maintains records documenting this process.

The proposed rule change is substantially similar to the FTC's safe harbor to the prohibition on making outbound telephone calls to persons on the FTC's national do-not-call registry.²⁴ The FTC provided a discussion of the provision when it was adopted pursuant to the Prevention Act.²⁵

Procedures

Proposed NYSE Arca Rule 9.20(b)(4) adopts procedures that OTP Firms and OTP Holders must institute to comply with NYSE Arca Rule 9.20(b)(1) prior to engaging in telemarketing. These procedures are substantially similar to the procedural requirements under NYSE Arca Rule 9.20(b)(4); however, the proposed rule change deletes the requirement that an OTP Holder honor a firm-specific do-not-call request for five years from the time the request is made. Additionally, the proposed rule change clarifies that the request not to receive further calls would come from a person. The procedures must meet the following minimum standards:

- (1) OTP Firms and OTP Holders must have a written policy for maintaining their do-not-call lists.
- (2) Personnel engaged in any aspect of telemarketing must be informed and trained in the existence and use of the OTP Firm or OTP Holder's do-not-call list.

²⁴ See 16 CFR 310.4(b)(1)(iii)(B); see also FINRA Rule 3230(c).

²⁵ See Federal Trade Commission, *Telemarketing Sales Rule*, 68 FR 4580 (Jan. 29, 2003) at 4628; and Federal Trade Commission, *Telemarketing Sales Rule*, 60 FR 43842 (Aug. 23, 1995) at 43855.

- (3) If an OTP Firm or OTP Holder receives a request from a person not to receive calls from that OTP Firm or OTP Holder, the OTP Firm or OTP Holder must record the request and place the person's name, if provided, and telephone number on its do-not-call list at the time the request is made.²⁶
- (4) OTP Firms, OTP Holders, or Associated Persons making an outbound telephone call must make certain caller disclosures set forth in NYSE Arca Rule 9.20(b)(4)(D).
- (5) In the absence of a specific request by the person to the contrary, a person's do-not-call request shall apply to the OTP Firm or OTP Holder making the call, and will not apply to affiliated entities unless the consumer reasonably would expect them to be included given the identification of the call and the product being advertised.
- (6) An OTP Firm or OTP Holder making outbound telephone calls must maintain a record of a person's request not to receive further calls.

Inclusion of this requirement to adopt these procedures will not create any new obligations on OTP Firms or OTP Holders, as they are already subject to identical provisions under FCC telemarketing regulations.²⁷

Wireless Communications

Proposed NYSE Arca Rule 9.20(b)(5) states that the provisions set forth in the rule are applicable to OTP Firms and OTP Holders telemarketing or making telephone solicitations calls to wireless telephone numbers. In addition, proposed NYSE Arca Rule 9.20(b)(5) clarifies that the application of the rule also applies to Associated Persons

²⁶ OTP Firms and OTP Holders must honor a person's do-not-call request within a reasonable time from the date the request is made, which may not exceed 30 days from the date of the request. If these requests are recorded or maintained by a party other than the OTP Firm or OTP Holder on whose behalf the outbound telephone call is made, the OTP Firm or OTP Holder on whose behalf the outbound telephone call is made will still be liable for any failures to honor the do-not-call request.

²⁷ See 47 CFR 64.1200(d); see also FINRA Rule 3230(d).

making outbound telephone calls to wireless telephone numbers.²⁸

Outsourcing Telemarketing

NYSE Arca Rule 9.20(b)(6) states that if an OTP Firm or OTP Holder uses another entity to perform telemarketing services on its behalf, the OTP Firm or OTP Holder remains responsible for ensuring compliance with all provisions contained in the rule. Proposed NYSE Arca Rule 9.20(b)(6) also clarifies that OTP Firms and OTP Holders must consider whether the entity or person that an OTP Firm or OTP Holder uses for outsourcing, must be appropriately registered or licensed, where required.²⁹

Caller Identification Information

Proposed NYSE Arca Rule 9.20(b)(7) provides that any OTP Firm or OTP Holder that engages in telemarketing must transmit or cause to be transmitted the telephone number, and, when made available by the OTP Firm or OTP Holder's telephone carrier, the name of the OTP Firm or OTP Holder, to any caller identification service in use by a recipient of an outbound telephone call. The telephone number so provided must permit any person to make a do-not-call request during regular business hours. In addition, any OTP Firm or OTP Holder that engages in telemarketing is prohibited from blocking the transmission of caller identification information.³⁰

These provisions are similar to the caller identification provision in the FTC rules.³¹ Inclusion of these caller identification provisions in this proposed rule change

²⁸ See also FINRA Rule 3230(e).

²⁹ See also FINRA Rule 3230(f).

³⁰ Caller identification information includes the telephone number and, when made available by the OTP Firm or OTP Holder's telephone carrier, the name of the OTP Firm or OTP Holder.

³¹ See 16 CFR 310.4(a)(8); see also FINRA Rule 3230(g).

will not create any new obligations on OTP Firms or OTP Holders, as they are already subject to identical provisions under FCC telemarketing regulations.³²

Unencrypted Consumer Account Numbers

Proposed NYSE Arca Rule 9.20(b)(8) prohibits an OTP Firm, OTP Holder, or Associated Person from disclosing or receiving, for consideration, unencrypted consumer account numbers for use in telemarketing. The proposed rule change is substantially similar to the FTC's provision regarding unencrypted consumer account numbers.³³ The FTC provided a discussion of the provision when it was adopted pursuant to the Prevention Act.³⁴ Additionally, the proposed rule change defines "unencrypted" as not only complete, visible account numbers, whether provided in lists or singly, but also encrypted information with a key to its decryption. The proposed definition is substantially similar to the view taken by the FTC.³⁵

Submission of Billing Information

The proposed rule change provides that, for any telemarketing transaction, no OTP Firm, OTP Holder, or Associated Person may submit billing information³⁶ for payment without the express informed consent of the customer. Proposed NYSE Arca Rule 9.20(b)(9) requires, for any telemarketing transaction, an OTP Firm, OTP Holder, or

³² See 47 CFR 64.1601(e).

³³ See 16 CFR 310.4(a)(6); see also FINRA Rule 3230(h).

³⁴ See Federal Trade Commission, *Telemarketing Sales Rule*, 68 FR 4580 (January 29, 2003) at 4615.

³⁵ See *id.* at 4616.

³⁶ The term "billing information" means any data that enables any person to access a customer's or donor's account, such as a credit or debit card number, a brokerage, checking, or savings account number, or a mortgage loan account number. See proposed NYSE Arca Rule 9.20(b)(13)(C).

Associated Person to obtain the express informed consent of the person to be charged and to be charged using the identified account. If the telemarketing transaction involves preacquired account information³⁷ and a free-to-pay conversion³⁸ feature, the OTP Firm, OTP Holder, or Associated Person must:

- (1) obtain from the customer, at a minimum, the last four digits of the account number to be charged;
- (2) obtain from the customer an express agreement to be charged and to be charged using the identified account number; and
- (3) make and maintain an audio recording of the entire telemarketing transaction.

For any other telemarketing transaction involving preacquired account information, the OTP Firm, OTP Holder, or Associated Person must:

- (1) identify the account to be charged with sufficient specificity for the customer to understand what account will be charged; and
- (2) obtain from the customer an express agreement to be charged and to be charged using the identified account number.

The proposed rule change is substantially similar to the FTC's provision regarding the submission of billing information.³⁹ The FTC provided a discussion of the provision when it was adopted pursuant to the Prevention Act.⁴⁰

³⁷ The term "preacquired account information" means any information that enables an OTP Firm, OTP Holder, or Associated Person to cause a charge to be placed against a customer's or donor's account without obtaining the account number directly from the customer or donor during the telemarketing transaction pursuant to which the account will be charged. *See* proposed NYSE Arca Rule 9.20(b)(13)(S).

³⁸ The term "free-to-pay conversion" means, in an offer or agreement to sell or provide any goods or services, a provision under which a customer receives a product or service for free for an initial period and will incur an obligation to pay for the product or service if he or she does not take affirmative action to cancel before the end of that period. *See* proposed NYSE Arca Rule 9.20(b)(13)(M).

³⁹ *See* 16 CFR 310.4(a)(7); *see also* FINRA Rule 3230(i).

Abandoned Calls

Proposed NYSE Arca Rule 9.20(b)(10) prohibits an OTP Firm, OTP Holder, or Associated Person from abandoning⁴¹ any outbound telemarketing call. The abandoned calls prohibition is subject to a “safe harbor” under proposed subparagraph (10)(B) that requires:

- (1) the OTP Firm, OTP Holder, or Associated Person to employ technology that ensures abandonment of no more than three percent of all calls answered by a person, measured over the duration of a single calling campaign, if less than 30 days, or separately over each successive 30-day period or portion thereof that the campaign continues;
- (2) the OTP Firm, OTP Holder, or Associated Person, for each telemarketing call placed, allows the telephone to ring for at least 15 seconds or four rings before disconnecting an unanswered call;
- (3) whenever an Associated Person is not available to speak with the person answering the telemarketing call within two seconds after the person’s completed greeting, the OTP Firm, OTP Holder, or Associated Person promptly plays a recorded message stating the name and telephone number of the OTP Firm, OTP Holder, or Associated Person on whose behalf the call was placed; and
- (4) the OTP Firm or OTP Holder to maintain records documenting compliance with the “safe harbor.”

The proposed rule change is substantially similar to the FTC’s provisions regarding abandoned calls.⁴² The FTC provided a discussion of the provisions when they were adopted pursuant to the Prevention Act.⁴³

⁴⁰ See Federal Trade Commission, *Telemarketing Sales Rule*, 68 FR 4580 (January 29, 2003) at 4615.

⁴¹ An outbound telephone call is “abandoned” if the called person answers it and the call is not connected to an OTP Firm, OTP Holder, or Associated Person within two seconds of the called person’s completed greeting.

⁴² See 16 CFR 310.4(b)(1)(iv); see also 16 CFR 310.4(b)(4).

⁴³ See Federal Trade Commission, *Telemarketing Sales Rule*, 68 FR 4580 (January

Prerecorded Messages

Proposed NYSE Arca Rule 9.20(b)(11) prohibits an OTP Firm, OTP Holder, or Associated Person from initiating any outbound telemarketing call that delivers a prerecorded message without a person's express written agreement⁴⁴ to receive such calls. The proposed rule change also requires that all prerecorded telemarketing calls provide specified opt-out mechanisms so that a person can opt out of future calls. The prohibition does not apply to a prerecorded message permitted for compliance with the "safe harbor" for abandoned calls under proposed subparagraph (10)(B).

The proposed rule change is substantially similar to the FTC's provisions regarding prerecorded messages.⁴⁵ The FTC provided a discussion of the provisions when they were adopted pursuant to the Prevention Act.⁴⁶

Credit Card Laundering

Proposed NYSE Arca Rule 9.20(b)(12) prohibits credit card laundering, the practice of depositing into the credit card system⁴⁷ a sales draft that is not the result of a

29, 2003) at 4641.

⁴⁴ The express written agreement must: (a) have been obtained only after a clear and conspicuous disclosure that the purpose of the agreement is to authorize the OTP Firm or OTP Holder to place prerecorded calls to such person; (b) have been obtained without requiring, directly or indirectly, that the agreement be executed as a condition of purchasing any good or service; (c) evidence the willingness of the called person to receive calls that deliver prerecorded messages by or on behalf of the OTP Firm or OTP Holder; and (d) include the person's telephone number and signature (which may be obtained electronically under the E-Sign Act).

⁴⁵ See 16 CFR 310.4(b)(1)(v); see also FINRA Rule 3230(k).

⁴⁶ See Federal Trade Commission, *Telemarketing Sales Rule*, 73 FR 51164 (August 29, 2008) at 51165.

⁴⁷ The term "credit card system" means any method or procedure used to process credit card transactions involving credit cards issued or licensed by the operator of that system. The term "credit card" means any card, plate, coupon book, or other

credit card transaction between the cardholder⁴⁸ and the OTP Firm or OTP Holder.

Except as expressly permitted, the proposed rule change prohibits an OTP Firm, OTP

Holder, or Associated Person from:

- (1) presenting to or depositing into, the credit card system for payment, a credit card sales draft⁴⁹ generated by a telemarketing transaction that is not the result of a telemarketing credit card transaction between the cardholder and the OTP Firm or OTP Holder;
- (2) employing, soliciting, or otherwise causing a merchant,⁵⁰ or an employee, representative or agent of the merchant, to present to or to deposit into the credit card system for payment, a credit card sales draft generated by a telemarketing transaction that is not the result of a telemarketing credit card transaction between the cardholder and the merchant; or
- (3) obtaining access to the credit card system through the use of a business relationship or an affiliation with a merchant, when such access is not authorized by the merchant agreement⁵¹ or the applicable credit card system.

credit device existing for the purpose of obtaining money, property, labor, or services on credit. The term “credit” means the right granted by a creditor to a debtor to defer payment of debt or to incur debt and defer its payment. *See* proposed NYSE Arca Rule 9.20(b)(13)(G), (H), and (J).

⁴⁸ The term “cardholder” means a person to whom a credit card is issued or who is authorized to use a credit card on behalf of or in addition to the person to whom the credit card is issued. *See* proposed NYSE Arca Rule 9.20(b)(13)(F).

⁴⁹ The term “credit card sales draft” means any record or evidence of a credit card transaction. *See* proposed NYSE Arca Rule 9.20(b)(13)(I).

⁵⁰ The term “merchant” means a person who is authorized under written contract with an acquirer to honor or accept credit cards, or to transmit or process for payment credit card payments, for the purchase of goods or services or a charitable contribution. The term “acquirer” means a business organization, financial institution, or an agent of a business organization or financial institution that has authority from an organization that operates or licenses a credit card system to authorize merchants to accept, transmit, or process payment by credit card through the credit card system for money, goods or services, or anything else of value. A “charitable contribution” means any donation or gift of money or any other thing of value, for example a transfer to a pooled income fund. *See* proposed NYSE Arca Rule 9.20(b)(13)(B) and (N).

⁵¹ The term “merchant agreement” means a written contract between a merchant and

The proposed rule change is substantially similar to the FTC’s provisions regarding credit card laundering.⁵² The FTC provided a discussion of the provisions when they were adopted pursuant to the Prevention Act.⁵³

Definitions

Proposed NYSE Arca Rule 9.20(b)(13) adopts the following definitions, which are substantially similar to the FTC’s definitions of these terms: “acquirer,” “billing information,” “caller identification service,” “cardholder,” “charitable contribution,” “credit,” “credit card,” “credit card sales draft,” “credit card system,” “customer,” “donor,” “established business relationship,” “free-to-pay conversion,” “merchant,” “merchant agreement,” “outbound telephone call,” “person,” “preacquired account information,” and telemarketing”.⁵⁴ The FTC provided a discussion of each definition when they were adopted pursuant to the Prevention Act.

an acquirer to honor or accept credit cards, or to transmit or process for payment credit card payments, for the purchase of goods or services or charitable contribution. *See* proposed NYSE Arca Rule 9.20(b)(13)(O).

⁵² *See* 16 CFR 310.2; *see also* FINRA Rule 3230(l).

⁵³ *See* Federal Trade Commission, *Telemarketing Sales Rule*, 60 FR 43842 (August 23, 1995) at 43852.

⁵⁴ *See* proposed NYSE Arca Rule 9.20(b)(13)(B), (C), (E), (F), (G), (H), (I), (J), (K), (L), (M), (N), (O), (P), (Q), (S), and (T); and 16 CFR 310.2(a), (c), (d), (e), (f), (h), (i), (j), (k), (l), (n), (o), (p), (s), (t), (v), (w), (x), and (dd); *see also* FINRA Rule 3230(m)(2), (3), (5), (6), (7), (8), (9), (10), (11), (12), (13), (14), (15), (16), (17), (19), and (20). The proposed rule change also adopts definitions of “account activity,” “broker-dealer of record,” and “personal relationship” that are substantially similar to FINRA’s definitions of these terms. *See* proposed NYSE Arca Rule 9.20(b)(13)(A), (D), and (R) and FINRA Rule 3230(m)(1), (4), and (18); *see also* 47 CFR 64.1200(t)(14) (FCC’s definition of “personal relationship”).

The Exchange proposes make the new rule text to NYSE Arca Rule 9.20(b) effective on the same date as FINRA makes FINRA Rule 3230 effective.⁵⁵

2. Statutory Basis

The Exchange believes that the proposed rule change is consistent with Section 6(b) of the Exchange Act⁵⁶ in general, and furthers the objectives of Section 6(b)(5)⁵⁷ in particular, in that it is designed to prevent fraudulent and manipulative acts and practices, to promote just and equitable principles of trade, to foster cooperation and coordination with persons engaged in facilitating transactions in securities, and to remove impediments to and perfect the mechanism of a free and open market and a national market system. Specifically, the Exchange believes that the proposed rule change supports the objectives of the Exchange Act by providing greater harmonization between NYSE Arca Rules and FINRA Rules of similar purpose, resulting in less burdensome and more efficient regulatory compliance. In particular, NYSE Arca OTP Holders that are also FINRA members are subject to both NYSE Arca Rule 9.20(b) and FINRA Rule 3230 and harmonizing these two rules would promote just and equitable principles of trade by requiring a single standard for telemarketing. In addition, adopting new rule text to NYSE Arca Rule 9.20(b) will assure that the Exchange's rules governing telemarketing meet the standards set forth in the Prevention Act. To the extent the Exchange has proposed changes that differ from the FINRA version of the NYSE Arca Rules, it believes such changes are technical in nature and do not change the substance of the proposed NYSE Arca Rule. The Exchange also believes that the proposed rule change

⁵⁵ See *supra* note 4.

⁵⁶ 15 U.S.C. 78f(b).

⁵⁷ 15 U.S.C. 78f(b)(5).

will update and clarify the requirements governing telemarketing, which will promote just and equitable principles of trade and help to protect investors.

B. Self-Regulatory Organization's Statement on Burden on Competition

The Exchange does not believe that the proposed rule change will impose any burden on competition that is not necessary or appropriate in furtherance of the purposes of the Exchange Act.

C. Self-Regulatory Organization's Statement on Comments on the Proposed Rule Change Received from Members, Participants, or Others

The Exchange neither solicited nor received written comments with respect to the proposed rule change.

III. Date of Effectiveness of the Proposed Rule Change and Timing for Commission Action

The Exchange has filed the proposed rule change pursuant to Section 19(b)(3)(A)(iii) of the Exchange Act⁵⁸ and Rule 19b-4(f)(6) thereunder.⁵⁹ Because the proposed rule change does not: (i) significantly affect the protection of investors or the public interest; (ii) impose any significant burden on competition; and (iii) become operative prior to 30 days from the date on which it was filed, or such shorter time as the Commission may designate, if consistent with the protection of investors and the public interest, the proposed rule change has become effective pursuant to Section 19(b)(3)(A) of the Exchange Act and Rule 19b-4(f)(6)(iii) thereunder.

A proposed rule change filed under Rule 19b-4(f)(6)⁶⁰ normally does not become operative prior to 30 days after the date of the filing. However, pursuant to Rule

⁵⁸ 15 U.S.C. 78s(b)(3)(A)(iii).

⁵⁹ 17 CFR 240.19b-4(f)(6).

⁶⁰ 17 CFR 240.19b-4(f)(6).

19b4(f)(6)(iii),⁶¹ the Commission may designate a shorter time if such action is consistent with the protection of investors and the public interest. The Exchange has asked the Commission to waive the 30-day operative delay so that the proposal may become operative immediately upon filing.

At any time within 60 days of the filing of such proposed rule change, the Commission summarily may temporarily suspend such rule change if it appears to the Commission that such action is necessary or appropriate in the public interest, for the protection of investors, or otherwise in furtherance of the purposes of the Exchange Act.

IV. Solicitation of Comments

Interested persons are invited to submit written data, views, and arguments concerning the foregoing, including whether the proposed rule change is consistent with the Exchange Act. Comments may be submitted by any of the following methods:

Electronic comments:

- Use the Commission's Internet comment form (<http://www.sec.gov/rules/sro.shtml>); or
- Send an e-mail to rule-comments@sec.gov. Please include File Number SR-NYSEARCA-2012-54 on the subject line.

Paper comments:

- Send paper comments in triplicate to Elizabeth M. Murphy, Secretary, Securities and Exchange Commission, 100 F Street, NE, Washington, DC 20549-1090.

All submissions should refer to File Number SR-NYSEARCA-2012-54. This file number should be included on the subject line if e-mail is used. To help the Commission

⁶¹ 17 CFR 240.19b-4(f)(6)(iii).

process and review your comments more efficiently, please use only one method. The Commission will post all comments on the Commission's Internet website (<http://www.sec.gov/rules/sro.shtml>). Copies of the submission, all subsequent amendments, all written statements with respect to the proposed rule change that are filed with the Commission, and all written communications relating to the proposed rule change between the Commission and any person, other than those that may be withheld from the public in accordance with the provisions of 5 U.S.C. 552, will be available for website viewing and printing in the Commission's Public Reference Section, 100 F Street, NE, Washington, DC 20549-1090 on official business days between the hours of 10:00 a.m. and 3:00 p.m. Copies of the filing will also be available for inspection and copying at the NYSE's principal office and on its Internet website at www.nyse.com. All comments received will be posted without change; the Commission does not edit personal identifying information from submissions. You should submit only information that you wish to make available publicly.

All submissions should refer to File Number SR-NYSEARCA-2012-54 and should be submitted on or before [insert date 21 days from publication in the Federal Register].

For the Commission, by the Division of Trading and Markets, pursuant to delegated authority.⁶²

Kevin M. O'Neill
Deputy Secretary

⁶² 17 CFR 200.30-3(a)(12).