| 1 2 3 | HELANE L. MORRISON (Cal. Bar No. 127752) JUDITH L. ANDERSON (Cal. Bar No. 124281) MARC J. FAGEL (Cal. Bar No. 154425 TRACY L. DAVIS (Cal. Bar No. 184129) STEVEN BUCHHOLZ (Cal. Bar No. 202638) | |
|-------------|---|---|
| 4 | Attorneys for Plaintiff | |
| 5 | SECURITIES AND EXCHANGE COMMISSION 44 Montgomery Street, Suite 1100 San Francisco, California 94104 | |
| 6 | Telephone: (415) 705-2500 Facsimile: (415) 705-2501 | |
| 7 | 1 aesimic. (413) 703-2301 | |
| 8 | UNITED STATES DISTRICT COURT | |
| 9 | NORTHERN DISTRICT OF CALIFORNIA | |
| 10 | OAKLAND DIVISION | |
| 11 | | |
| 12 | SECURITIES AND EXCHANGE COMMISSION, | Case No |
| 13 | Plaintiff, | Cuse 110. |
| 14 | VS. | COMPLAINT |
| 15 16 | CHICAGO D&P, INC., PATRICIA MORGEN and SHALOM GIBSON, | |
| 17 | Defendants, | |
| 18 | and | |
| 19 | REALTOPIA, INC. | |
| 20 | Dell' of Defendant | |
| 21 | Relief Defendant. | |
| 22 | | |
| 23 | Plaintiff Securities and Exchange Commission | ("Commission") alleges: |
| 24 | JURISDIC | _ |
| 25 | | |
| 26 | | |
| 27 | 21(d)(3), 21(e) and 27 of the Securities Exchange Act | |
| 28 | 21(a)(3), 21(c) and 27 of the Securities Exchange Act | of 1757 (the Exchange Net) [15 0.5.c. 88 |

78u(d)(3), 78u(e) and 78aa]. Defendants, directly or indirectly, have made use of the means and instrumentalities of interstate commerce or of the mails in connection with the acts, transactions, practices and courses of business alleged in this Complaint.

- 2. Venue in this District is proper pursuant to Section 22(a) of the Securities Act [15 U.S.C. §77v(a)] and Section 27 of the Exchange Act [15 U.S.C. §78aa] because the defendants are located in the Northern District of California and a substantial portion of the conduct alleged in this Complaint occurred within the Northern District of California.
- 3. Assignment to the Oakland Division of this Court is proper because a substantial part of the events or omissions that give rise to the claim occurred in Alameda, Contra Costa, and San Mateo counties.

SUMMARY OF THE ACTION

- 4. This matter involves fraud in the offer and sale of unregistered securities by defendants Chicago D&P, Inc., Patricia ("Pat") Morgen, and Shalom Gibson. From at least January 2001, Morgen and Chicago D&P have been soliciting investments in a purported real estate financing venture referred to as the Investor Funding Group.¹ Chicago D&P claims to offer "phenomenal" rates of return of as much as 36% (or more) annually. The Company claims it will use investor funds to "close Chicago D&P's property acquisitions in-house, thereby avoiding the necessity of obtaining outside funding." This purportedly "enables [the Company's] investors, and not outside lenders, to recapture the rate of return on Chicago D&P's real estate acquisitions."
- 5. The offering materials include a chart showing the "exact profits" to be paid to investors. The chart states: "Over a 6-month period, you have made a cumulative profit of 18% on your initial investment. Every 6 months, your 18% compounds. After 1 year, you are at 36% + bonuses and it keeps growing." The offering materials make no reference to any potential risk to one's investment. Rather, the materials promise investors "a safe, yet rather aggressive profit" and a "rare win-win opportunity" bringing "incredible returns."

-2-

COMPLAINT

¹ The Chicago D&P offering materials represent that the company was founded by Morgen in 1998, but the Commission is aware only of bank records showing that the bank account into which investors deposited funds was opened (and received its first investor deposit) in January 2001.

- 6. Since January 2001, defendants have raised at least \$10 million from several hundred investors. From at least October 16, 2003 through April 14, 2004 alone, defendants raised approximately \$6.4 million from more than 200 investors (or groups of investors). Defendants continue to raise money from investors and, in fact, defendants raised approximately \$2 million from investors in the last month alone.
- 7. In their offering materials provided to investors, defendants falsely represent that investors are purchasing investments in a real estate acquisition company "for the purpose of funding Chicago D&P, Inc. Real Estate Acquisitions," and that those who invest between \$10,000 and \$100,000 in six month increments will receive a rate of return of from 18% to 27% based on profits generated from Chicago D&P's real estate acquisition business. Moreover, defendants promise "the opportunity for increased returns as investors are offered the opportunity to rollover their investment for an additional six months and the end of the original term." Defendants also promise "an additional bonus of 6% for referring other individuals...." The offering materials additionally represent that investors will "share in the growth and profits of the company's real estate endeavors."
- 8. All of these claims are false. Chicago D&P primarily uses investment proceeds obtained from investors for improper and undisclosed purposes. From October 16, 2003 to April 14, 2004, defendants raised approximately \$6.4 million from investors. During the same time period, defendants raised at most \$600,000 from non-investor sources, but paid approximately \$3.2 million in so-called profits to investors. The alleged profit payments to existing investors were funded almost entirely by money received from new investors to the scheme. Moreover, defendants diverted a significant portion of investor funds several hundred thousand dollars over the last six months alone into cash and personal expenses. In addition to at least \$50,000 in cash withdrawals from Chicago D&P's main account, defendants used a debit card to make payments to clothes stores, spas and for other personal items. Defendants also used approximately \$230,000 over the past six months to pay defendant Morgen's American Express credit card bills.
- 9. By offering to sell and selling unregistered securities, the defendants violated Sections 5(a), and 5(c) and 17(a) of the Securities Act [15 U.S.C. §§ 77e(a), 77e(c) and 77q(a)]. By making material misstatements and omissions in the offer and sale of securities, the defendants violated

-3-

COMPLAINT

| 1 | Section 17(a) of the Securities Act, and Section 10(b) of the Exchange Act [15 U.S.C. § 78j(b)] and | |
|----|---|--|
| 2 | Rule 10b-5 [17 C.F.R. §§ 240.10b-5] thereunder. The Commission seeks an injunction against future | |
| 3 | conduct that violates the securities laws, disgorgement of ill-gotten gains, and civil money penalties. | |
| 4 | As to Chicago D&P, the Commission also seeks the appointment of a Receiver to oversee the | |
| 5 | operations of Chicago D&P and all of its subsidiaries, including the receipt of any rent payments to | |
| 6 | the entities and the disbursement of interest payments to investors. The Commission further seeks | |
| 7 | disgorgement of all investor funds disbursed to the relief defendant. | |
| 8 | AUTHORITY TO BRING THIS ACTION | |
| 9 | 10. The Commission brings this action pursuant to Sections 20(b) and 20(d) of the | |
| 10 | Securities Act [15 U.S.C. §§ 77t(b) and 77t(d)] and Sections 21(d) and 21(e) of the Exchange Act | |
| 11 | [15 U.S.C. §§ 78u(d) and 78u(e)]. | |
| 12 | <u>DEFENDANTS</u> | |
| 13 | 11. Defendant Chicago D&P, Inc. is incorporated in the State of Nevada and primarily | |
| 14 | conducts business in the San Francisco Bay Area and Reno, Nevada. | |

15

16

17

18

19

20

21

22

23

24

25

26

27

28

- 12. Defendant Patricia Morgen, age 57, is a resident of Emeryville, California. Morgen is Chicago D&P's Founder, President and Senior Vice President of Acquisitions.
- 13. Defendant Shalom Gibson is a resident of either Berkeley, California or Reno, Nevada. Gibson is a board member of Chicago D&P, and the President and Secretary of Chicago D&P's subsidiary or affiliate, Realtopia, Inc. Gibson controlled several of the Chicago D&P bank accounts, as well as that of Realtopia.

RELIEF DEFENDANT

14. Relief defendant Realtopia, Inc. is incorporated in the State of Nevada and is a subsidiary of Chicago D&P. Realtopia is controlled by Gibson and Morgen.

FACTUAL ALLEGATIONS

- 15. Beginning in or about October 2003, defendants offered and sold securities in the form of investments in a purported funding group to finance real estate acquisitions.
- 16. No registration statement was filed with the Commission or was in effect with respect to the securities that Chicago D&P, Morgen and Gibson offered and sold.

-4-**COMPLAINT**

- 17. Potential investors are asked to execute a "Chicago Development & Planning Investment Agreement" (the "Agreement"), which Morgen executes on behalf of Chicago D&P. The Agreement sets forth the rate of return promised to the investor for the initial investment period, and provides that the investment may be rolled over at the end of the period. The Agreement states that "Chicago D&P, Inc. will use these funds in whatever way is necessary to operate Real Estate Business and culminate real estate transactions."
- 18. Once an investor signs the Agreement, she is provided wire transfer instructions to transmit investment funds to Chicago D&P's Bank of America business checking account. The money is then transferred to a variety of other accounts owned or controlled by Morgen and Chicago D&P, including accounts of several Chicago D&P subsidiaries or affiliates. These entities include California Development & Planning, Realtopia, Nasaky Investment Group, Oroshima Alliance, Diversified Builders, The Society of Financial Abundance, and Lifestyles of the Up and Coming.
- 19. The Agreement provides that the money received from the investor is to be used "for the purpose of funding Chicago D&P, Inc. Real Estate Acquisitions." Chicago D&P also offered to pay bonuses to give prospective investors an incentive to invest promptly usually within a few days or a couple of weeks after receiving the offering materials. The "bonus" varied from month to month, and also varied based on whether the investor committed to "lend the funds" for a period of six months or one year.
- 20. One investor, Shirley Brown, a 67 year old resident of Pasadena, California, entered into the "Lender Six Month Roll Over Agreement." Brown invested \$10,000 on April 13, 2004. Brown's agreement included a "DOUBLE your money APRIL Bonus of \$10,000, making a total investment of \$20,000 if funds are made available on or before April 13, 2004." Brown's agreement further provided that Brown would receive 3 payments every 60 days after the funds had been invested for six months. Brown's agreement further provided that "[e]arly withdrawal on or before April 13, 2005 will void this contract and its promotions and any bonus."
- 21. Between October 16, 2003 and April 14, 2004, Chicago D& P raised more than \$6.4 million from more than 200 investors (or groups of investors) from individuals throughout the United States. Morgen, Gibson and other individuals affiliated with Chicago D&P diverted a substantial

-5- COMPLAINT

amount of money received by Chicago D&P from investors for personal expenses. In addition to at least \$50,000 in cash withdrawals from Chicago D&P's main bank account, defendants used a debit card issued for the account to make payments to clothes stores such as Victoria's Secret and Macy's, spas and for other personal items. Defendants also used approximately \$230,000 of investor funds over the past six months to pay Morgen's American Express credit card bills. In addition, defendant Gibson used investor funds for such personal expenses as gambling and health club fees.

- 22. Chicago D&P's offering materials and the investor Agreement provided that funds invested in Chicago D&P would be used to fund Chicago D&P real estate acquisitions. The offering materials also stated that profits from real estate acquisitions would be used to pay investors a return of up to 36% (or more) on their original investment.
- 23. Chicago D&P's offering materials further provided that Chicago D&P would pay an additional bonus of 6% "for referring other individuals who are looking for profitable investments." The offering materials state that investors should "consider discussing the opportunity with two 2-3 (sic) other individuals who are looking for prudent profitable investments."
- 24. The Chicago D&P offering materials represented that payments that investors received from Chicago D&P represented profits from Chicago D&P's real estate acquisition business. In reality, the payments to existing investors primarily came from new investors to the scheme.

ALLEGATIONS RELATING TO RELIEF DEFENDANTS

25. Since October 2003, Chicago D&P has transferred large sums of investor money to Realtopia. In April 2004, Chicago D&P transferred \$200,000 of investor funds to a Morgan Stanley account controlled by defendant Morgan. On May 3, 2004, Chicago D&P transferred \$200,000 from the Morgan Stanley account and also certain other funds to Realtopia. Realtopia improperly received these transfers of investors' funds and used the funds to pay a variety of personal expenses.

FIRST CLAIM FOR RELIEF

(Violations of Section 17(a) of the Securities Act)

- 26. The Commission hereby incorporates paragraphs 1 through 25 by reference.
- 27. Defendants Chicago D&P, Pat Morgen and Shalom Gibson have, by engaging in the conduct set forth above, directly or indirectly, in the offer or sale of securities, by the use of means or

-6- COMPLAINT

instruments of transportation or communication in interstate commerce, or of the mails: (a) with scienter, employed devices, schemes or artifices to defraud; (b) obtained money or property by means of untrue statements of material fact or by omitting to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or (c) engaged in transactions, practices or courses of business which operated or would operate as a fraud or deceit upon the purchasers of such securities.

28. By reason of the foregoing, defendants have directly or indirectly violated Section 17(a) of the Securities Act [15 U.S.C. § 77q(a)] and unless enjoined will continue to violate Section 17(a) of the Securities Act.

SECOND CLAIM FOR RELIEF

(Violations of Section 10(b) of the Exchange Act and Rule 10b-5 Thereunder)

- 29. The Commission hereby incorporates Paragraphs 1 through 25 by reference.
- 30. Defendants Chicago D&P, Pat Morgen and Shalom Gibson have, by engaging in the conduct set forth above, directly or indirectly, by use of means or instrumentalities of interstate commerce, or of the mails, or of a facility of a national security exchange, with scienter: (a) employed devices, schemes or artifices to defraud; (b) made untrue statements of material fact or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading; or (c) engaged in acts, practices or courses of business which operated or would operate as a fraud or deceit upon other persons, in connection with the purchase or sale of securities.
- 31. By reason of the foregoing, defendants have directly or indirectly violated Section 10(b) of the Exchange Act [15 U.S.C. § 78j(b)] and Rule 10b-5 [17 C.F.R. §§ 240.10b-5] and unless enjoined will continue to violate Section 10(b) of the Exchange Act and Rule 10b-5.

THIRD CLAIM FOR RELIEF

Violations of Section 5(a) and 5(c) of the Securities Act

- 32. The Commission hereby incorporates Paragraphs 1 through 25 by reference.
- 33. Defendants Chicago D&P, Pat Morgen and Shalom Gibson have, by engaging in the conduct set forth above, directly or indirectly, through use of the means or instruments of

-7- COMPLAINT

| 1 | transportation or communication in interstate commerce or of the mails, offered to sell or sold | | |
|----|---|--|--|
| 2 | securities or carried or caused such securities to be carried through the mails or in interstate | | |
| 3 | commerce, for the purpose of sale or delivery after sale. | | |
| 4 | 34. No registration statement was filed with the Commission or was in effect with respect | | |
| 5 | to the securities offered by defendants prior to the offer or sale of these securities. | | |
| 6 | 35. By reason of the foregoing, defendants have directly or indirectly violated Sections | | |
| 7 | 5(a) and 5(c) of the Securities Act [15 U.S.C. §§ 77e(a) and 77e(c)], and unless restrained and | | |
| 8 | enjoined will continue to violate these provisions. | | |
| 9 | PRAYER FOR RELIEF | | |
| 10 | WHEREFORE, the Commission respectfully requests that the Court: | | |
| 11 | I. | | |
| 12 | Enjoin defendants Chicago D&P, Morgen and Gibson from, directly or indirectly, engaging i | | |
| 13 | conduct in violation of Sections 5(a), and 5(c) of the Securities Act [15 U.S.C. §§ 77e(a), and 77e(c)] | | |
| 14 | II | | |
| 15 | Enjoin defendants Chicago D&P, Morgen and Gibson from, directly or indirectly, engaging in | | |
| 16 | conduct in violation of Section 17(a) of the Securities Act [15 U.S.C. § 77q(a)] and Section 10(b) of | | |
| 17 | the Exchange Act [15 U.S.C. § 78j(b)] and Rule 10b-5 thereunder [17 C.F.R. § 240.10b-5]. | | |
| 18 | III | | |
| 19 | Enjoin defendant Chicago D&P, Morgen and Gibson from, directly or indirectly, engaging in | | |
| 20 | conduct in violation of Section 15(a) of the Exchange Act [15 U.S.C. § 78o(a)]. | | |
| 21 | IV. | | |
| 22 | Order defendants Chicago D&P, Morgen and Gibson to disgorge their ill-gotten gains in an | | |
| 23 | amount according to proof, plus prejudgment interest thereon. | | |
| 24 | V. | | |
| 25 | Order relief defendant Realtopia to disgorge its ill-gotten gains in an amount according to | | |
| 26 | proof, plus prejudgment interest thereon. | | |
| 27 | | | |

-8- Complaint

| 1 | VI. | | |
|---------------------------------|--|--|--|
| 2 | Order defendants Chicago D&P, Morgen and Gibson to pay civil money penalties pursuant to | | |
| 3 | Section 20(d)(1) of the Securities Act [15 U.S.C. §77t(d)(1)] and Section 21A of the Exchange Act | | |
| 4 | [15 U.S.C. §78u-1]. | | |
| 5 | VII. | | |
| 6 | Order appointment of a receiver to oversee the operations of Chicago D&P. | | |
| 7 | VIII. | | |
| 8 | Retain jurisdiction of this action in accordance with the principles of equity and the Federal | | |
| 9 | Rules of Civil Procedure in order to implement and carry out the terms of all orders and decrees that | | |
| 10 | may be entered, or to entertain any suitable application or motion for additional relief within the | | |
| 11 | jurisdiction of this Court. | | |
| 12 | IX. | | |
| 13 | Grant such other and further relief as this Court may deem just, equitable, and necessary. | | |
| 14 | Dated: May 4, 2004 | | |
| 15 | Respectfully submitted: | | |
| 16 | | | |
| 17 | To the state of th | | |
| 18 | By: Helane L. Morrison | | |
| 19 | Marc J. Fagel Judith L. Anderson | | |
| 20 | Tracy L. Davis Steven Buchholz | | |
| 21 | Attorneys for Plaintiff SECURITIES AND EXCHANGE COMMISSION | | |
| 22 | SECURITIES AND EACHANGE COMMISSION | | |
| 23 | | | |
| 24 | | | |
| 25 | | | |
| 2627 | | | |
| 28 | | | |
| 40 | | | |

-9- COMPLAINT