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Part 2A of Form ADV: Firm Brochure

This brochure provides information about the qualifications and business practices of Glass Jacobson Investment Advisors, LLC, d/b/a Glass Jacobson Wealth Advisors ("Glass Jacobson" or the "Company"). If you have any questions about the contents of this brochure, please contact us at 410-356-1000 or www.glassjacobson.com. The information contained in this brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities regulatory authority.

Glass Jacobson is registered as an investment adviser with the SEC. The firm's registration does not imply a certain level of skill or training.

Additional information about Glass Jacobson is available at www.adviserinfo.sec.gov.

The information included in this brochure is intended to provide you with useful information to evaluate our services and enable you to compare our services with those of other advisory firms.

ITEM 2. MATERIAL CHANGES

This Brochure is an updating amendment to the prior brochure dated October 4th, 2022. The material changes from our last updated brochure are in the following section.

Item 5 – Fees and Compensation. We have updated our Retirement plan fee schedules for 401(k), 403(b) plans, and SIMPLE Plans.

Clients may request a copy of the Form ADV Part 2A at any time without charge by sending a written request to our Chief Compliance Officer at our address or by e-mail to Avraham.Levitan@Glassjacobsonia.com.

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ITEM 4. ADVISORY BUSINESS

DESCRIPTION AND HISTORY OF ADVISORY BUSINESS:

The Company offers a proactive, integrated approach to financial services. Our integrated services include tax preparation & planning, accounting & audit, strategic business consulting, business valuation, divorce & litigation support, investment advisory services, financial planning, and ERISA retirement plan services. Bringing these services together allows our clients to see their personal finances in the entirety and make better decisions for business and life.

The Company has been affiliated with Glass Jacobson P.A. (GJPA), an accounting firm, since 2001. Effective July 1, 2022, Glass Jacobson P.A. merged with Yount, Hyde & Barbour P.C. (YHB), with YHB being the surviving entity that is acquiring the accounting practice of GJPA. GJPA will continue as an outside business interest of its owners but will no longer provide accounting services to clients.

The Company is acquiring, through merger, the investment advisory practice of YHB Wealth Advisors LLC, an SEC-registered investment advisor.

Messrs. Edward Jacobson, Michael Cohen and Jonathan Dinkins, Sr. are Managing Members of the Company. The Company has been an investment advisor since 2001.

GENERAL INFORMATION ABOUT THE COMPANY AND ITS SERVICES

Although the Company's advice is not limited to such investments, The Company's investment advice primarily relates to mutual funds and certain investment products. Mr. Dinkins and at least two of the Company's investment adviser representatives constitute the Company's investment committee that determines general investment solutions suitable for client use.

The committee meets quarterly and reviews its investment solutions. The criteria which the committee uses to review these solutions includes but is not limited to; historical performance, fees, manager tenure, investment risk metrics, securities composition, style, appropriate benchmarks, and industry indices.

The Company offers:

- 1) Discretionary or Non-Discretionary Investment Advisory Services;
- 2) Financial Planning Services;
- 3) Retirement Plan Consulting Services
- 4) Administrative Services

Our Current clients include individuals; high net worth individuals; 401(k), defined contribution, and defined benefit pension plans; trusts; estates; and charitable organizations.

Following is a discussion of our services:

Discretionary or Non-Discretionary Investment Advisory Services

Regardless of how an account is managed, the Company tailors' advisory services to the individual needs of its clients, by diversifying and managing each client's portfolio in line with the client's pre-defined investment objectives, risk tolerance, time horizon, financial information, and other various suitability factors that are identified. Such factors include restrictions the client may impose on investing in certain securities or types of securities. However, restrictions and other guidelines imposed by clients on the management of their accounts may affect the composition and performance of a client's portfolio. Therefore, performance of the portfolio may not be identical with accounts of other clients with similar investment objectives and managed by the same investment adviser representative.

Stemming from our holistic approach to service, client accounts are usually managed on a household basis. The discretionary managed account is designed to permit the Company to make investment decisions for the account pursuant to investment objectives chosen by the client. Rarely will The Company manage an

advisory account on a non-discretionary basis.

Generally, The Company requires that clients establish brokerage accounts with Schwab Institutional ("Schwab"), a division of Charles Schwab & Co., Inc., Fidelity Registered Investment Advisor Group ("Fidelity"), a division of Fidelity Investments, or TD Ameritrade ("TDA") to maintain custody of such client's

assets and to effect trades for the client's account. Each of these custodians is a registered broker-dealer. The Company maintains a relationship with Schwab, Fidelity and TDA which enables clients to receive institutional trading and operations services to which the average retail client would not otherwise have access. All transactions are cleared through Schwab, Fidelity or TDA.

Clients may also choose to maintain a brokerage relationship with one or more custodians other than Schwab, Fidelity or TDA and in connection therewith participate in the custodial integrator By All Accounts, Inc. ("BAA") service provided by the Company. The BAA service consolidates information about client investments held with such other custodians. Clients may participate in the BAA service in one or both of the following ways:

First, clients may choose to participate in the BAA service with respect to one or more custodial accounts that are included for investment management purposes in the Investment Advisory Account managed by the Company. In connection with this manner of participation, clients direct the Company to place trades through such other custodians. The value of the accounts maintained with such other custodians is included in the overall value of the Investment Advisory Account for purposes of calculating the Company's Management Fee discussed later in this brochure.

Next, clients may choose to participate in the BAA service with respect to one or more accounts that are not included in the Investment Advisory Account managed by the Company. Such participation enables the Company to consider information about the client's investments held with other custodians when rendering advice with respect to the Investment Advisory Account, as well as to provide non-discretionary advice to such client as to the investments in the accounts reported through BAA. Such clients are under no obligation to act on or consider any advice that may be rendered by the Company with respect to such accounts, and clients may direct the investments in such accounts in any manner they desire. With respect to any accounts reported through BAA that are not included in the Investment Advisory relationship, the Company has no responsibility to direct investments in, and/or place trades for such accounts. Clients are charged an annual fee of 0.25% of the value of all the client's accounts reported through BAA that are not included in the Investment Advisory Account, payable quarterly in advance. The value of such accounts is not included in the overall value of the Investment Advisory Account for purposes of calculating the Company's Management Fee.

Clients with mutual funds and/or variable annuity sub-accounts in their portfolios are effectively paying the Company and the mutual fund/variable annuity advisor for the management of the client's assets. Such clients therefore are subject to both the Company's management fee and the management fee of the mutual fund. For variable annuities, such management fees include both fees to the manager of the variable annuity sub-account and fees to the insurance company (Mortality and Administrative). For example, a client who offers a 401(k)-retirement plan to their employees knows that the plan participants pay the mutual fund management fees in addition to other applicable costs.

Automated Investment Program

We offer an automated investment program (the "Program") through which clients are invested in a range of investment strategies we have constructed and manage, each consisting of a portfolio of exchange-traded funds and mutual funds ("Funds") and a cash allocation. The client may instruct us to exclude up to three Funds from their portfolio. The client's portfolio is held in a brokerage account opened by the client at Charles Schwab & Co., Inc. ("CS&Co"). We use the Institutional Intelligent Portfolios® platform ("Platform"), offered by Schwab Performance Technologies ("SPT"), a software provider to independent investment advisors and an affiliate of CS&Co., to operate the Program. We are independent of and not owned by, affiliated with, or sponsored or supervised by SPT, CS&Co., or their affiliates (together, "Schwab"). We, and not Schwab, are the

client's investment advisor and primary point of contact with respect to the Program. We are solely responsible, and Schwab is not responsible, for determining the appropriateness of the Program for the client, choosing a suitable investment strategy and portfolio for the client's investment needs and goals, and managing that portfolio on an ongoing basis. We have contracted with SPT to provide us with the Platform, which consists of technology and related trading and account management services for the Program. The Platform enables us to make the Program available to clients online and includes a system that automates certain key parts of our investment process (the "System"). The System includes an online questionnaire that can help us determine the client's investment objectives and risk tolerance and select an appropriate

investment strategy and portfolio. Clients should note that when using the online questionnaire, we will recommend a portfolio via the System in response to the client's answers to the online questionnaire. The client may then indicate an interest in a portfolio that is one level less or more conservative or aggressive than the recommended portfolio, but we then make the final decision and select a portfolio based on all the information we have about the client. The System also includes an automated investment engine through which we manage the client's portfolio on an ongoing basis through automatic rebalancing and tax-loss harvesting (if the client is eligible and elects).

We charge clients a fee for our services as described below under *Item 5 Fees and Compensation*. Our fees are not set or supervised by Schwab. Clients do not pay brokerage commissions or any other fees to CS&Co. as part of the Program. Schwab does receive other revenues, including (i) the profit earned by Charles Schwab Bank, a Schwab affiliate, on the allocation to the Schwab Intelligent Portfolios Sweep Program described in the Schwab Intelligent Portfolios Sweep Program Disclosure Statement; (ii) investment advisory and/or administrative service fees (or unitary fees) received by Charles Schwab Investment Management, Inc., a Schwab affiliate, from Schwab ETFs™ Schwab Funds® and Laudus Funds® that we select to buy and hold in the client's brokerage account; (iii) fees received by Schwab from mutual funds in the Schwab Mutual Fund Marketplace® (including certain Schwab Funds and Laudus Funds) in the client's brokerage account for services Schwab provides; and (iv) remuneration Schwab receives from the market centers where it routes ETF trade orders for execution.

We do not pay SPT fees for the Platform so long as we maintain \$100 million in client assets in accounts at CS&Co. that are not enrolled in the Program. If we do not meet this condition, then we pay SPT an annual licensing fee of 0.10% (10 basis points) on the value of our clients' assets in the Program. This fee arrangement gives us an incentive to recommend or require that our clients with accounts not enrolled in the Program be maintained with CS&Co.

The Company has designed a (3) Tiered Service model to meet Client's needs. Each tier provides for an increasing level of service, investment sophistication, advisor access and financial tools. A description of each service model follows and fees for each model are discussed in Item 5.

Intelligent Portfolio Tier 1 Service Model (Base Camp)

- Web access thru Schwab's brokerage portal to view holdings, transactions and values
- Web access thru GJIA's portal to view:
 - Investment performance reporting and benchmarking
 - Archive Documents
 - Financial planning tools for budgeting and advanced calculators
 - External linking of all other accounts for aggregation and reporting of Client's financial assets
- Customer service (website only)
- Automatic portfolio rebalancing to manage investment risk according to Client's profile
- Tax-loss harvesting (\$50,000 account minimum)
- Low-cost global diversification (Basic design)

Intelligent Portfolio Tier 2 Service Model (Ascent) - Account minimum \$100,000

- Tier 1 services plus...

- Low-cost global diversification (Advanced design)
- Life event planning
- Access to advisory team for investment advice and financial guidance

Intelligent Portfolio Tier 3 Service Model (Apex) - Account minimum \$100,000

- Tier 2 services plus...
- Comprehensive financial planning
- Dedicated investment advisor relationship
- Coordination of outside investment accounts

Financial Planning Services

The Company offers the following financial planning services to its clients:

Personal Financial Analysis
Insurance and Estate
Capital Needs Analysis
Tax & Cash Flow
Retirement
Investment Analysis
Education

Financial planning information is obtained through personal interviews with the client concerning the client's current financial status, future goals and attitudes towards risk. Related documents supplied by the client are carefully reviewed, along with data gathered from the client. Typically, a written report is delivered.

Retirement Plan Consulting Services

The Company offers retirement plan consulting services for ERISA and Non-ERISA covered plans. The Company uses various internet-based 401(k) daily valuation retirement plan platforms, to deliver its 401(k) services to businesses across the United States. The platforms allow a company to offer its employees the widest possible array of investment options using daily valuation connectivity and multi-fund/multi-family investments.

In connection with providing these platforms, the Company will enter into its agreement with the Responsible Plan Fiduciary and such plan's trustee(s) to provide discretionary and non-discretionary investment advice for the 401(k) plan. The decision whether to implement or act upon the Company's recommendations or advice rests solely with the Responsible Plan Fiduciary.

The services provided by the Company to such plan typically include the following:

- Assist in the development of an Investment Policy Statement, which establishes the investment policies and objectives for the plan;
- Assist in the search for and selection of mutual funds;
- Evaluate plan costs, mutual fund performance and risk;
- Monitor the suitability of all selected investment options and recommend changes when appropriate;
- Provide assistance to plan fiduciary(ies) regarding ongoing supervision and due diligence of mutual funds' performance and risk metrics;
- Assist the plan fiduciary(ies) in evaluating how to avoid or manage conflicts of interest; and
- When engaged to do so, the Company may assist in the education of the plan participants about general investing principles and the investment alternatives available under the plan. The education component will customarily be delivered through group meeting, one-on-one counseling, or a proprietary interactive video workshop designed to provide investment education for participants of company sponsored 401(k) plans. A participant may access the website by registering as a user and accepting terms of use. The participant will then be guided through a series of videos that describe the advantages of joining the company plan, saving for retirement, and general principals of investing. Each participant has the opportunity to take a risk questionnaire to assess their risk tolerance. Participants are

then guided to potential suitable investment allocation solutions provided by the Company plan (the mutual fund lineup).

Only if a participant engages the Company as an Investment Advisor, will we provide individualized advice regarding their investments in the company plan.

Administrative Services

In addition to the investment advisory services described above, The Company provides administrative services to one or more of its clients. These arrangements require the execution of a separate agreement with the Company.

WRAP FEE PROGRAM

The Company does not sponsor or manage any wrap fee programs.

AUM

The Company manages client assets on a discretionary and a non-discretionary basis, As of December 31, 2021, The Company's regulatory assets under management was \$770.07 million.

ITEM 5. FEES AND COMPENSATION

COMPENSATION

Discretionary or Non-Discretionary Investment Advisory Management Fee

The Company's Management Fee with respect to Investment Advisory Accounts is based upon a percentage of the portfolio value on the last day of the prior quarter and is billed in advance at the beginning of each quarter. Adjustments for significant contributions and withdrawals to the portfolio are prorated for the quarter in which the change occurs.

If an Investment Advisory Account is opened during the quarter, the Management Fee will be prorated for the entire quarter and based on the beginning account value. The account will be charged two fees during the first billing cycle to reflect the partial quarter when the account was opened (payment in arrears) and the current quarter (billing in advance).

For Investment Advisory Accounts, including types of accounts serviced through the firm's Investment Advisory services platform for Individuals, Trust's, Estates, Foundations, and Pooled Retirement accounts (e.g. Cash Benefit Pension, Defined Benefit Pension, and Solo 401(k)), the Management Fee is charged according to the following tiered fee schedule:

For account relationships of \$1 million or more:

PORTFOLIO VALUE	ANNUAL RATE
First \$2,000,000 of assets	1.00%
Next \$3,000,000 of assets	0.85%
Next \$5,000,000 of assets	0.75%
Over \$10,000,000 of assets	0.50%

For account relationships of less than \$1 million, the following fixed rate fee schedule applies:

\$0 - \$250,000	1.50%
\$250,001 - \$1,000,000	1.25%

Although the Management Fee listed above is a standard fee, such fee in some circumstances is negotiable according to a variety of factors; including but not limited to the size and type of account, complexity, relationship with the Company (including with respect to services provided to client by the Company or

its affiliates), its owners and/or employees.

Clients grant the Company written authority to receive quarterly payments directly from the client's account held by the respective custodian. The Company will send to the client an informational invoice, showing the amount of the fee to be charged to the account, the value of the client's assets on which the fee is based, and the specific manner in which the fee is calculated. Fees for each quarter are noted on the monthly statement each client receives from the custodian one month after quarter-end. Clients may elect to be billed for fees rather than having them deducted from their accounts.

In addition to the above Management Fee and the BAA service fee, Investment Advisory Accounts are assessed brokerage and transaction charges with respect to trades placed for the account. These charges are paid to the account custodian for effecting transactions and may be higher or lower than transaction charges or commissions the client may pay at other broker-dealers. Please refer to the section below (Item 12) entitled, "Brokerage Practices" for additional information. Clients do not pay a separate custodial fee.

Inherent Conflict of Interest: Because we charge an ongoing asset-based fee, The Company is incentivized to increase the managed assets in a client account, thereby increasing the fees paid by its clients.

TERMINATION

An Advisory Agreement may be terminated at any time for any reason by either party upon ten days (10) days' written notice to the other. The Company will reject any termination instructions, including account liquidation instructions, unless Client provides those instructions in writing. The client will be entitled to a pro-rata refund of any prepaid quarterly account fee based upon the number of days remaining in the quarter after the termination date.

COMPENSATION FOR THE SALE OF SECURITIES OR OTHER INVESTMENT PRODUCTS

Typically, the Company recommends no-load and load-waived mutual funds to its clients. Clients benefit from not paying a sales commission to purchase a mutual fund but may pay a nominal transaction fee to the account custodian.

Certain investment adviser representatives of the Company also serve as registered representatives of Triad Advisors, LLC. ("Triad"), a registered broker-dealer. A conflict of interest exists between the interests of the Company and the interests of its clients when the Company recommends securities that may be purchased through such registered representatives. In such cases, the registered representative receives a commission on the purchase or sale recommended by the Company. This gives such registered representative an incentive to recommend investment products based on the compensation received, rather than on a client's needs. The Company believes that such conflict is addressed by fully disclosing to clients in this brochure and in its financial planning agreements that such registered representatives receive additional compensation on the purchase or sale of certain securities.

Additionally, no client is under any obligation to act on the recommendations of these investment adviser representatives of the Company who also serve as registered representatives of Triad Advisors, LLC. ("Triad"), a registered broker-dealer. If a client elects to act on any of the recommendations, the client is under no obligation to effect the transactions through a registered representative who is also an investment adviser representative of the Company, and clients have the option to purchase investment products recommended by the Company through other brokers or agents that are not affiliated with the Company.

Such commissions do not provide the primary or exclusive compensation for the investment adviser representatives of the Company who also serve as registered representatives of Triad Advisors, LLC. ("Triad"), a registered broker-dealer.

When the investment adviser representatives of the Company who are also registered representatives of Triad Advisors, LLC. ("Triad"), a registered broker-dealer, receive commissions for a product sale; the commissionable product is excluded from the asset based Management Fee discussed above.

Additionally, it is possible for a client to also incur certain charges imposed by third parties other than the Company in connection with investments made through the account. These charges may include, but are not limited to, mutual fund 12b-1 distribution fees and/or service fees (paid to the custodian), or certain deferred sales charges on previously purchased mutual funds purchased while the account assets were custodied at a prior custodian. These fees are disclosed in the fund's prospectus provided to the client by outside third parties.

Buy All Accounts (BAA) Service

Clients may choose to participate in the BAA service with respect to one or more accounts that are not included in the Investment Advisory Account managed by the Company. Such participation enables the Company to consider information about the client's investments held with other custodians when rendering advice with respect to the Investment Advisory Account, as well as to provide non-discretionary advice to such client as to the investments in the accounts reported through BAA. Such clients are under no obligation to act on or consider any advice that may be rendered by the Company with respect to such accounts, and clients may direct the investments in such accounts in any manner they desire with respect to any accounts reported through BAA that are not included in the Investment Advisory relationship. The Company has no responsibility to direct investments in, and/or place trades for such accounts. Clients are charged an annual fee ranging between 0.25%-0.40% of the value of all the client's accounts reported through BAA that are not included in the Investment Advisory Account, payable quarterly in advance. The value of such accounts is not included in the overall value of the Investment Advisory Account for purposes of calculating the Company's Management Fee.

Automated Investment Program

As described in *Item 4 Advisory Business*, clients do not pay fees to SPT or brokerage commissions or other fees to CS&Co. as part of the Program. Schwab does receive other revenues, including (i) the profit earned by Charles Schwab Bank, a Schwab affiliate, on the allocation to the Schwab Intelligent Portfolios Sweep Program described in the Schwab Intelligent Portfolios Sweep Program Disclosure Statement; (ii) investment advisory and/or administrative service fees (or unitary fees) received by Charles Schwab Investment Management, Inc., a Schwab affiliate, from Schwab ETFs™ Schwab Funds® and Laudus Funds® that we select to buy and hold in the client's brokerage account; (iii) fees received by Schwab from mutual funds in the Schwab Mutual Fund Marketplace® (including certain Schwab Funds and Laudus Funds) in the client's brokerage account for services Schwab provides; and (iv) remuneration Schwab receives from the market centers where it routes ETF trade orders for execution. Brokerage arrangements are further described below in *Item 12 Brokerage Practices*.

Our Automated Investment Program service and fees is divided into the following tiers:

Intelligent Portfolio Tier 1 Service Model (Base Camp) – Account minimum \$5,000

The advisory fee is charged per account at an annual rate of 0.25% of the assets managed. Client will be required to pay a minimum fee of \$10 per quarter for services provided, per account. As a result, if the fee calculated for client's account(s) in any quarter totals less than \$10, each of the client's account(s) will be charged the Minimum Fee rather than the Management Fee.

Intelligent Portfolio Tier 2 Service Model (Ascent) – Account minimum \$100,000

The advisory fee is charged for each relationship at an annual rate of 0.40% of the assets managed in the client's accounts. Client will be required to pay a minimum fee of \$100 per quarter for services provided. As a result, if the fee calculated for Client's Account(s) in any quarter totals less than \$100, Client will be charged the Minimum Fee rather than the Management Fee.

Intelligent Portfolio Tier 3 Service Model (Apex) – Account minimum \$100,000

Client will be required to pay a minimum fee of \$375 per quarter for services provided. As a result, if the fee calculated for client's relationship in any quarter totals less than \$375, Client will be charged the Minimum Fee rather than the Management Fee.

For account relationships of less than \$1 million, the following fixed rate fee schedule applies

PORTFOLIO VALUE	ANNUAL RATE
\$0 - \$250,000	1.50%
\$250,001 - \$1,000,000	1.25%

For account relationships of \$1 million or more:

PORTFOLIO VALUE	ANNUAL RATE
First \$2,000,000 of assets	1.00%
Next \$3,000,000 of assets	0.85%
Next \$5,000,000 of assets	0.75%
Over \$10,000,000 of assets	0.50%

Financial Planning Services

For preparation of a financial plan or module, the Company charges either a fixed fee that ranges between \$1,000 and \$25,000 or an hourly fee for financial planning and/or estate planning services. When the scope of the services has been agreed upon, a determination will be made as to the applicable fee. The final fee, subject to negotiation, is directly dependent upon the client's financial situation, the complexity of the requested service, and the time involved in providing the client with the requested service. Generally, if the client chooses to proceed, 100% of the estimated fee is due and payable upon completion of the contracted services. However, the Company may, in its discretion, request that the client pay an initial retainer in advance of any services rendered and progress payments as services are performed with the balance due and payable upon completion of the contracted services. Under no circumstances will the Company require prepayment of a fee more than six months in advance and in excess of \$1,200.

Additionally, the Company may provide its financial planning services for an Annual/Ongoing Planning Maintenance fee. The fee is dependent upon the engagement scope and is billed in 4 equal installments by the Company (in advance) at the start of each subsequent calendar quarter.

The Company or the client may terminate the agreement within five days of the date of acceptance without penalty to the client. After the five-day period, either party may terminate the financial planning agreement by providing written notice to the other party. If there are any prepaid unearned fees, the Company will return a pro rata share to the client.

Certain investment adviser representatives of the Company also serve as registered representatives of Triad Advisors, LLC. ("Triad"), a registered broker-dealer. A conflict of interest exists between the interests of the Company and the interests of its clients when the Company recommends securities that may be purchased through such registered representatives. In such cases, the registered representative receives a commission on the purchase or sale recommended by the Company. This gives such registered representative an incentive to recommend investment products based on the compensation received, rather than on a client's needs. The Company believes that such conflict is mitigated by disclosing to you in this brochure and in its financial planning agreements that such registered representative receive additional compensation on the purchase or sale of certain securities. You are not obligated to act on the Company's recommendations. If you choose to act on any of the recommendations, you are not obligated to affect the transactions through a registered representative who is also an investment adviser representative of the Company. You can purchase investment products recommended by the Company through other brokers or agents that are not affiliated with the Company.

Similarly, certain investment adviser representatives of the Company are licensed to sell life, health, and annuity insurance products through various companies; for which they receive compensation for the sale of such products. You are not obligated to purchase insurance products through such investment adviser representatives and are free to choose the sources through which to implement the recommendations mentioned above. The Company believes that such conflict is addressed and mitigated by making this disclosure to you.

Retirement Plan Consulting Fee

The charge for consulting may be based on a percentage of assets held in the plan or flat-rate basis as negotiated between the plan and the Company. Fees are typically billed quarterly in advance and deducted out of plan assets. However, fees can also be billed arrears, and/or be invoiced on a quarterly basis as well. Fees are detailed in the respective retirement plan consulting agreement.

The Company charges \$2,500 to set up a new retirement plan.

In connection with its services to 401(k) plans, the Company is acting as a fiduciary to its' clients plans under the Employee Retirement Income Security Act ("ERISA"). For purposes of providing investment advice, the Company may provide advice according to one of the following roles:

Non-discretionary investment advice about asset classes and investment alternatives available for the clients' plans in accordance with the Plan's investment policies and objectives; or Discretionary investment manager as defined in Section 3(38) of ERISA that is ongoing and continuous discretionary investment management with respect to the asset classes and investment alternatives available under the Plan in accordance with the Plan's Investment Policy Statement. Under this authority, Adviser may remove or replace the investment alternatives available under the Plan at its discretion.

The Company charges an advisory fee according to the following fixed rate fee schedules:

PORTFOLIO VALUE	ANNUAL RATE
\$0 - \$1,999,999.99 of assets	0.50%
\$2,000,000 - \$3,999,999 of assets	0.45%
\$4,000,000 - \$5,999,999 of assets	0.40%
\$6,000,000 - \$7,999,999 of assets	0.35%
\$8,000,000 - \$9,999,999 of assets	0.30%
10,000,000 – 14,999,999 of assets	0.25%
\$15,000,001 - Over	0.20%

The company charges \$1,000 to set up new SIMPLE Plans

For SIMPLE Plans, the Company charges an advisory fee according to the following fixed rate fee schedules:

PORTFOLIO VALUE	ANNUAL RATE
\$0 - \$999,999.99 of assets	0.70%
\$1,000,000 - \$1,999,999 of assets	0.50%
\$2,000,000 - \$3,999,999 of assets	0.45%
\$4,000,000 - \$5,999,999 of assets	0.40%
\$6,000,000 - \$7,999,999 of assets	0.35%
\$8,000,000 - \$9,999,999 of assets	0.30%
10,000,000 – 14,999,999 of assets	0.25%
\$15,000,001 - Over	0.20%

For SIMPLE Plans, the company deducts the fees in arrears.

Although the Management Fee listed above is a standard fee, such fee in some circumstances is negotiable according to a variety of factors; including but not limited to the size and type of account, complexity, relationship with the Company (including with respect to services provided to client by the Company or its affiliates), its owners, and/or employees.

For plans with more than 100 participants, additional fees may apply and are dependent upon the level of services required by the plan.

For plans with multiple office locations, additional service fees may apply.

These fees may be negotiable in the Company's sole discretion, based on certain factors including, but not limited to plan size, the number of plan participants, and the plan's relationship with the Company.

The fee is based upon a percentage of the value of the portfolio, as it may increase or decrease during the engagement, and generally is billed quarterly in advance, but may for some plans be billed in arrears. The amount is calculated using the value of the portfolio based on the prior quarter's ending market value.

Only if other payment/reimbursement provisions are agreed to, The Company's fees are billed directly to and paid from the plan's participant accounts by the plan custodian. However, if the annual advisory fee is less than \$2,500 (based on the above fee schedule), then the plan sponsor is responsible for paying the difference between the amounts paid by the plan's participant accounts and \$2,500. Any fees that are the plan sponsor's responsibility are billed directly to the plan sponsor. Any fees paid by the participant accounts will be fully disclosed on the participants' quarterly statement (unless reimbursed by the plan sponsor). Any participant-level reporting is the responsibility of the plan's record keeper, and not the Company.

The agreement may be terminated by either party, with or without cause, upon ten days prior written notice to the other party. Such termination will be effective ten days after written notification is given. Fees paid in advance are then prorated to the date of termination, and any unearned portion is refunded.

Administrative Services

Fees for administrative services are negotiated based upon the scope and complexity of the services being provided.

ITEM 6. PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT

This Item is not applicable to the Company.

ITEM 7. TYPES OF CLIENTS

The Company generally provides investment advice to individuals; 401(k), defined contribution, and defined benefit pension plans; trusts; estates; and charitable organizations.

With respect to Client Advisory Accounts, the Company generally does not manage accounts with initial deposits less than \$100,000. Accounts below this minimum may be negotiable and accepted on an individual basis at the Company's discretion or enrolled in our automated investment program.

With respect to the Automated Investment Program, clients eligible to enroll in the Program include individuals, IRAs, and revocable living trusts. Clients that are organizations (such as corporations and partnerships) or government entities, and clients that are subject to the Employee Retirement Income Security Act of 1974, are not eligible for the Program. The minimum investment required to open or convert an account in the Program is \$5,000. The minimum account balance to enroll in the tax-loss harvesting feature is \$50,000.

With respect to 401(k) plan clients, when the Company's advisory fee amounts to less than \$2,500 per year, then the plan sponsor is responsible for paying the difference between the amount paid from plan assets and \$2,500.

ITEM 8. METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS

Methods of Analysis. The Company's investment process is designed to allocate client assets using a global asset class diversification strategy to manage portfolio risk (using mutual funds, individual bonds, and alternative fixed income investments to include but not limited to public non-traded REITS and Interval funds). The Company identifies permissible investments for client portfolios after examining historical returns as benchmarked to peer performance and asset class indices, risk and valuation measurements, internal costs, sales loads, and manager tenure. The Company selects, monitors and assesses performance of mutual fund advisors on an ongoing basis.

The Company also provides advice as to the following types of securities: exchange-traded funds ("ETFs"); corporate debt securities (other than commercial paper); certificates of deposit; municipal securities; U.S. Government and agency obligations; and FDIC-insured equity-linked certificates of deposit.

Investment Strategies and Related Risks. Investment strategies used by the Company in managing clients' assets include long term securities purchases (i.e., securities held at least one year) and short-term securities purchases (i.e., securities sold within one year of purchase).

A mutual fund pools money together from many small investors and the fund's manager may purchase stocks, bonds or other securities within the fund. Investors that contribute money to a mutual fund get a stake in all its investments. The price for a share of a mutual fund is determined by the fund's net asset value ("NAV"), which is the total value of the securities the fund owns divided by the number of shares outstanding. A mutual fund's NAV changes every day, depending on the price fluctuations of the fund's holdings. Typically, the Company recommends no-load and load-waived mutual funds to its clients. Clients benefit from not paying a sales commission to purchase a mutual fund but may pay a nominal transaction fee to the account custodian. A sales commission may be imposed on client portfolios purchasing mutual funds through certain custodians.

Mutual funds face risks based on the investments they hold. Depending upon the types of mutual funds selected for a client's account (which is dependent upon such client's investment profile), one or more of the following risks, as well as certain additional risks, should be considered:

Call Risk. The possibility that falling interest rates will cause a bond issuer to redeem or call its bond before the bond's maturity date.

Country Risk. The possibility that political events (a war, national elections), financial problems (rising inflation, government default), or natural disasters (an earthquake, a poor harvest) will weaken a country's economy and cause investments in that country to decline.

Credit Risk. The possibility that a bond issuer will fail to repay interest and principal in a timely manner. Also called default risk.

Currency Risk. The possibility that returns could be reduced for Americans investing in foreign securities because of a rise in the value of the U.S. dollar against foreign currencies. Also called exchange-rate risk.

Income Risk. The possibility that a fixed-income fund's dividends will decline as a result of falling overall interest rates.

Industry Risk. The possibility that a group of stocks in a single industry will decline in price due to developments in that industry

Inflation Risk. The possibility that increases in the cost of living will reduce or eliminate a fund's real inflation-adjusted returns.

Interest Rate Risk. The possibility that a bond fund will decline in value because of an increase in interest rates.

Manager Risk. The possibility that an actively managed mutual fund's investment adviser will fail to execute the fund's investment strategy effectively resulting in the failure of stated objectives.

Market Risk. The possibility that fund prices (e.g., stock, bond, alternative investments) overall will decline over short or even extended periods. These markets tend to move in cycles, with periods of rising or falling prices.

Principal Risk. The possibility that an investment will decline in value, or "lose money," from the original or invested amount.

With respect to alternative investments selected or recommended for a client's account, the following risks should be considered:

Diversification Risk. Fixed income alternative investments are typically "non-diversified" and changes in the market value of a single holding may cause greater fluctuation in the alternative investment's net asset value than in a "diversified" fund. Additionally, closed-end non-traded REITs are "best efforts" offerings. If they raise substantially less than the maximum offering, they may not be able to invest in a diverse portfolio of real estate and real estate-related investments, and the value of your investment may fluctuate more widely with the performance of specific investments.

Economic Risk. Economic factors may adversely affect all markets; therefore, even if the alternative

investments are seemingly in a different industry, the investment may be affected. For example, a Non-Traded REIT is subject to the economic risks of its underlying tenants, in addition to the economic risks in the real estate industry.

Leverage Risk. Many alternative investments invest in a variety of derivatives, which may involve potentially greater risks than investing directly in securities and more traditional asset classes. Furthermore, an alternative investment which is an “emerging growth company” can have very stringent credit and loan covenants with the offering’s financiers. This may limit its ability to borrow money for growth or ongoing operations.

Liquidity Risk. Alternative investments invest in illiquid or restricted securities, which may limit your ability to sell your position or limit your ability to withdraw funds when needed. Additionally, alternative investments differ in their liquidity and no public market exists to buy or sell these securities. Furthermore, in their prospectuses, the fund can reserve the right for when they will provide liquidity or distribute dividends, if they believe doing so would harm investors in the fund. Generally, alternative investments provide for quarterly redemptions up to 5% of the funds value, while other offerings can provide for daily liquidity. Therefore, these offerings are suitable only for eligible, long-term investors who are willing to forgo liquidity, or put capital at risk for an indefinite period of time, and for those investors who are not dependent on the advertised dividends for their personal daily needs.

Tax Risk. An alternative investment, in paying distributions may consist solely of a return of capital (i.e. from my original investment) and not a return of net profit. Sources of distributions to shareholders for tax reporting purposes will depend upon the Fund’s investment experience during the remainder of its fiscal year and may be subject to changes based on tax regulations

With respect to individual securities selected or recommended for a client’s account, the following risks should be considered:

Equity securities. Prices of equity securities change in response to many factors including the historical and prospective earnings of the issuer, the value of its assets, general economic conditions, interest rates, investor perceptions and market liquidity.

Corporate debt securities, municipal securities and U.S. Government securities face risks related to interest rates, credit risk and income. For instance, bond values are inversely related to changes in interest rates. In most instances, if interest rates rise, bond values will decline and vice versa.

Certificates of deposit (“CDs”), although commonly considered to be safe investments, nonetheless carry certain risks, including those relating to lower yields, and interest rate fluctuation. Because of the relative safety and short- term nature of CDs, yields on CDs tend to be lower than other higher risk investments. In addition, like all fixed income securities, CD prices are susceptible to fluctuations of interest rates. If interest rates rise, the market price of outstanding CDs will generally decline.

FDIC-insured equity-linked CDs may tie the rate of return to the performance of a stock index (for example, the S&P 500 Composite Stock Price Index). Generally, the FDIC insurance covers the principal and any insured returns within the limits of the equity-linked CDs. The terms of these CDs vary; typically, the term is three to eight years. Therefore, there is no guarantee that any payment in excess of the principal amount will be paid. Such CDs face additional risks, primarily liquidity risk, because you will have limited opportunities, if any to redeem an equity-linked CDs before maturity. Additionally, if it is sold before maturity, it may be worth less than its purchase amount or face value. Principal value is guaranteed if held to maturity, subject to FDIC limits. Investors may incur substantial loss if the security is sold before maturity.

The foregoing is a brief discussion of some of the different types of risk investors typically encounter. For a comprehensive discussion of a specific investment’s material risks, an investor should review the entire prospectus.

ITEM 9. DISCIPLINARY INFORMATION

This Item is not applicable to the Company.

ITEM 10. OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS

Certain investment adviser representatives ("IARs") of the Company, including certain management personnel, also serve as registered representatives of Triad Advisors, LLC. ("Triad"), a registered broker-dealer. A conflict of interest exists between the interests of the Company and the interests of its financial planning client(s) when the Company recommends securities to be purchased through such registered representatives. In such cases, the registered representative would receive a commission on the purchase or sale recommended by the Company. No such client is under any obligation to act on the Company's recommendation. If a client elects to act on any of the recommendations, the client is under no obligation to affect the transactions through a registered representative who is also an investment adviser representative of the Company. The Company believes that such conflict is addressed and mitigated by making this disclosure to its clients.

Certain investment adviser representatives of the Company, including certain management personnel, are licensed to sell life, health and annuity insurance products through various companies; for which they receive compensation for the sale of such products. The financial planning client is under no obligation to purchase insurance products through such investment adviser representatives and is free to choose the sources through which to implement the recommendation. The Company believes that such conflict is addressed and mitigated by making this disclosure to its clients.

Neither the principals of the Company, nor any related persons, are registered, or have an application pending to register, as a futures commission merchant, commodity pool operator, a commodity trading advisor, or an associated person of the foregoing entities.

The Company's IARs that also serve as registered representatives of Triad do not serve as brokers with respect to the accounts of any advisory clients who do not also have a separate brokerage agreement with such registered representative. Thus, the Company's IARs do not receive commissions in connection with any transactions placed by the Company on behalf of its advisory clients. If, however, an advisory client has a separate brokerage or other relationship with such IAR, that IAR can place trades for such clients and/or sell insurance products to such clients (and receive commissions in connection therewith).

Edward Joel Jacobson and Michael Wayne Cohen, each a Managing Member of the Company, are shareholders of Glass Jacobson P.A., an affiliate of the Company. Messrs. Jacobson and Cohen are practicing CPAs, spending approximately 75% of their time providing management services to Yount, Hyde & Barbour P.C., the acquirer of Glass Jacobson P.A. (see Item 4 of this Form ADV, Part 2A). The owners of Glass Jacobson P.A. refer clients to the Company for investment advisory and financial planning services.

The Company has established a subadvisor relationship with Brown Advisory LLC, to manage municipal fixed income portfolios on behalf of its eligible clients. Brown Advisory charges a separate management fee to the client account. The Company does not receive any fees or services from Brown Advisory for the clients referred to Brown.

ITEM 11. CODE OF ETHICS

The Company has adopted a Code of Ethics, predicated on the principle that the Company owes a fiduciary duty to its clients. The Code of Ethics establishes certain policies and procedures for the Company's employees; the Code sets forth a policy with respect to the following: receipt of gifts; personal securities trading; and outside business activities. The Code also includes a prohibition on insider trading. The Code is administered by the Company's Chief Compliance Officer, and each employee must review the Code and acknowledge their receipt and compliance with the Code at least annually.

Supervised and Access persons of the Company may own, purchase, or sell securities which are also recommended for purchase or sale to clients. Such personal securities trading pose the potential for conflicts between the interests of the Company's related persons and the interests of clients, including conflicts in connection with the following: pricing of securities; commission rates received; timing of transactions; and limited availability of securities. In addition, related persons of the Company may at times buy or sell securities for a client's account at or about the same time that such related person trades in the same securities for his or her own account.

To address these potential conflicts, the Company has determined that orders for clients shall always take priority over orders for the related persons of the Company. Clients will always be accorded the best price and execution in those transactions involving the same security. In addition, when trades for clients and Company employees are placed on an aggregated basis, such trades must be made in compliance with the Company's Trade Aggregation Policy. This Policy requires that all accounts participating in an aggregated trade order shall receive the average price and pay a pro-rata portion of commissions. Such purchases or sales by Company employees must also be made in compliance with the Code of Ethics, which prohibits certain acts to avoid potential conflicts of interest. In particular, the Code provides that no employee may engage in personal securities transactions with respect to limited offerings or an initial public offering ("IPO") or any new issue of equity securities without obtaining advance preclearance of such transactions. In addition, the Code prohibits employees from "front running" client accounts, which is a practice generally understood to be employees personally trading ahead of client accounts.

Supervised and Access persons of the Company, are eligible for incentive compensation for increasing the Company's business. Therefore, employees of the firm have an inherent conflict of interest in recommending potential clients to "roll over" their qualified retirement assets from any vehicle (401(k) plans, IRA's, Roth IRA's etc.), in addition to this disclosure the Company has implemented account opening due diligence procedures which aim to educate the client as to their choices, and to insure that such actions are in the clients' best interest.

Current or prospective clients may obtain a copy of the Company's Code of Ethics upon request.

ITEM 12. BROKERAGE PRACTICES

The Company does not maintain custody of your assets that we manage, although we may be deemed to have custody of your assets if you give us authority to withdraw assets from your account (see Item 15-Custody below). Your assets must be maintained in an account at a "qualified custodian," generally a broker-dealer or bank. Therefore, the Company requires that clients establish brokerage accounts with Schwab Institutional ("Schwab"), a division of Charles Schwab & Co., Inc.; Fidelity Registered Investment Advisor Group ("Fidelity"), a division of Fidelity Investments; and TD Ameritrade ("TDA"); to maintain custody of clients' assets and to effect trades for their accounts.

We are independently owned and operated and are not affiliated with Schwab, Fidelity, or TDA. Schwab, Fidelity, or TDA, will hold your assets in a brokerage account and buy and sell securities when we instruct them to. We require that you use one of these custodians by entering into an account agreement directly with them.

We do not open the account for you, although we will assist you in doing so. Not all advisors require their clients to use a particular broker-dealer or other custodian selected/recommended by the advisor. Even though your account is maintained at Schwab, Fidelity, or TDA, we can work with other brokers to execute trades for your account as described below.

We seek to select a custodian/broker that will hold your assets and execute transactions on terms that overall are most advantageous when compared with other available providers and their services. We consider a wide range of factors, including:

- 1) Combination of transaction execution services and asset custody services (generally without a separate fee for custody)
- 2) Capability to execute, clear, and settle trades (buy and sell securities for your account)
- 3) Capability to facilitate transfers and payments to and from accounts (wire transfers, check requests, bill payment, etc.)
- 4) Breadth of available investment products (stocks, bonds, mutual funds, exchange-traded funds [ETFs], etc.)
- 5) Access to mutual funds and other investments that are otherwise generally available only to institutional investors or would require a significantly higher minimum initial investment.
- 6) Availability of investment research and tools that assist us in making investment decisions

- 7) Quality of services
- 8) Competitiveness of the price of those services (commission rates, margin interest rates, other fees, etc.) and willingness to negotiate the prices
- 9) Reputation, financial strength, security and stability
- 10) Prior service to us and our clients
- 11) Availability of other products and services that benefit us, as discussed below

The custodians do not charge separately for custody but are compensated by account holders through: earned interest on un-invested cash, money market management fees, commissions or other transaction-related fees for securities trades that are executed through the custodian or that settle into the custodian's accounts. Not all advisers require their clients to use the services of particular custodians. These custodians are registered broker-dealers and are not affiliated with The Company.

In addition to commissions and fees, Schwab, Fidelity, and TDA, charge you a flat dollar amount as a "prime broker" or "trade away" fee for each trade that we execute through a different broker-dealer. These fees are in addition to the commissions or other compensation you pay the executing broker-dealer. Therefore, to minimize your trading costs, we have Schwab, Fidelity, or TDA, execute most trades for your account. We have determined that having Schwab, Fidelity, and TDA, execute most trades is consistent with our duty to seek "best execution" of your trades. Best execution means the most favorable terms for a transaction based on all relevant factors, including those listed above.

The Company has established its brokerage and custody relationships with Schwab, Fidelity, and TDA based upon the Company's assessment of the standard of service needed to properly manage an investment advisory practice. The Company from time to time, reviews its criteria and assesses the commitment of these broker/custodians to maintaining or surpassing industry standards in technology, service innovation, and adviser support. The decision to use these custodians recognizes that price is not the only factor involved when executing client trades, but rather the value maximized in the client portfolio given each of the stated investment objectives and constraints. Though the Company believes these companies provide the best overall value for client custody and brokerage activity, the client can likely find less costly alternatives to facilitate the execution of equity or fixed income trading. In other words, clients may on occasion pay commissions higher than those charged by other broker-dealers; because of the Company's routine recommendation that clients use these specific custodians.

Clients may direct the Company in writing to engage in directed brokerage transactions (*i.e.*, using a broker other than Schwab, Fidelity, or TDA). Should the client choose to do so, the Company's ability to obtain the best price and execution with respect to such client's account may be hindered, and the decision by a client to direct brokerage to a particular broker-dealer may cost the client more money. Specifically, a client may pay brokerage commissions that exceed the commissions charged by other broker-dealers, including Schwab, Fidelity, and TDA. In addition, a client who designates the use of a particular broker/dealer should understand that it will lose possible advantages that other clients derive from the aggregation of orders for several clients as a single transaction for the purchase or sale of a particular security. The ability of the Company to effectively negotiate commission rates could also be affected by a client designating the use of a specific broker/dealer, and as a result, the Company may not obtain best execution on behalf of the client, who may pay materially disparate commissions, greater spreads or transaction costs, or receive less favorable net prices on transactions for the account than would otherwise be the case.

Orders for the same security entered on behalf of more than one client may be aggregated (bunched) when the Company believes doing so to be in the best interests of all participating clients. Subsequent orders for the same security entered during the same trading day may be aggregated with any previously unfilled orders; filled orders shall be allocated separately from subsequent orders. All clients participating in each aggregated order shall receive the average price and if applicable, pay a pro-rata portion of commissions.

Instances in which client orders will not be aggregated include, but are not limited to, the following:

- 1) Clients directing the Company to use certain broker/dealers, in which case such orders shall be

- separately effected.
- 2) Traders and/or portfolio managers determine that aggregation is not appropriate because of market conditions; and Portfolio managers must affect the transactions at different prices, making aggregation unfeasible.

The custodians provide us and our clients with access to their institutional brokerage services (trading, custody, reporting, research and related services), many of which are not typically available to retail customers. The custodians also make available to the Company various products and support services. Some of these services help us manage or administer our clients' accounts, while others help us manage and grow our business. Support services are generally available on an unsolicited basis (we don't have to request them) and at no charge to us. Such products and services benefit the Company because the Company does not have to produce the research or pay for such research, products or services.

SERVICES THAT BENEFIT YOU.

The Custodians institutional brokerage services include access to a broad range of investment products, execution of securities transactions, and custody of client assets. The investment products available through the custodians include some to which we might not otherwise have access or that would require a significantly higher minimum initial investment by our clients. The Custodians services described in this paragraph generally benefit you and your account.

SERVICES THAT MAY NOT DIRECTLY BENEFIT YOU.

The Custodians also make available to the Company other products and services that benefit us but may not directly benefit you or your account. These products and services assist us in managing and administering our clients' accounts. They include investment research, both Schwab's, Fidelity's, and TDA's own and that of third parties. We may use this research to service all or a substantial number of our clients' accounts, including accounts not maintained specifically at Schwab, Fidelity, and TDA. In addition to investment research, the custodians also make available software and other technology that:

- 1) Provide access to client account data (such as duplicate trade confirmations and account statements),
- 2) Facilitate trade execution (and allocation of aggregated trade orders for multiple client accounts),
- 3) Provide research, pricing information and other market data,
- 4) Facilitate payment of the Company's fees from its clients' accounts, and
- 5) Assist with back-office support, recordkeeping and client reporting.

The custodians discount or waive fees it would otherwise charge for some of these services to the Company. This creates an incentive for the Company to select the custodians for its clients' accounts. While as a fiduciary, the Company endeavors to act in its clients' best interests, the Company's requirement that clients maintain their assets with one of these custodians is based in part on the benefit to the Company of the availability of some of the foregoing products and services and not solely on the nature, cost or quality of custody and brokerage services provided by the custodian, which creates a conflict of interest. In other words, it is possible for clients on occasion to pay commissions higher than those charged by other broker-dealers, due to these soft dollar benefits the Company receives from the respective custodians. The Company believes that such conflicts and discussion of its relationship interests with the custodians, is addressed and mitigated by making this disclosure to its clients.

Many of these services generally are used to service all or a substantial number of the Company's accounts, even though the accounts may not be clients with that particular custodian. The custodians also provide the Company with other services intended to help the Company manage and further develop its business enterprise.

These services include: consulting, publications and presentations on practice management, information technology, and business succession, access to employee benefits providers, human capital consultants, insurance providers, regulatory compliance, marketing, and general business needs. The custodians may provide some of these services. Other times, they will arrange for third-party vendors to provide the services

to us. The custodians may also discount or waive its fees for some of these services or pay all or a part of a third party's fees. The custodians may also provide us with other benefits, such as occasional business entertainment of our personnel.

Within the last fiscal year, brokers with which the Company does business made available to the Company and its related persons access to the following:

- 1) Software and other technology that (i) provides access to client account data, (ii) facilitates trade execution, (iii) provides research and pricing information, (iv) facilitates fee payment, and (v) assists with back-office support; and
- 2) Publications and presentations on (i) practice management, (ii) information technology, (iii) business succession, (iv) regulatory compliance, and (v) marketing.

With respect to financial planning clients, the Company lacks discretionary authority to determine securities to be bought or sold for the client, the amount of securities to be bought or sold, the broker or dealer to be used, or the commission rate paid. On occasion, the Company recommends securities be purchased through associated persons of the Company in their capacity as registered representatives of Triad, or recommends other products (such as life insurance or annuities) be purchased through an associated person of the Company who holds a license to sell such products. The client is free to choose the sources through which investment advisory recommendations to be implemented

With respect to financial planning clients, the Company has no preference where clients custody assets or the brokers that are selected for trading. However, when the client desires to create a portfolio of mutual funds and/or specific securities, the Company will provide the client with the names of brokers from which the client may choose if asked. The investment adviser representative working with the client will make recommendations to the client as to which broker he/she wishes to deal with. The investment advisor representative will base this recommendation on his/her professional experience in working with a particular broker/custodian, the needs of the client and the services provided by the broker/custodian, such as: ability to execute trades, margin rates, on-line access to accounts, transaction charges, duplicate monthly statements, access to mutual funds, including lower sales charges than for direct purchases, and lower minimum purchase amounts. The Company does not expect that clients will pay commissions to brokers the investment adviser representative recommends that are higher than those obtainable from other brokers for comparable client services. However, there can be no assurance that clients will pay the lowest commissions available.

The Company reviews approved mutual fund share classes as part of its investment committee deliberations, on an as needed basis (e.g. reviewing new funds). The Company does not believe that there is a "one size fits all" solution as to which share class should be used for any specific client or set of circumstances. At all times The Company's philosophy is to do what is in the "Best Interests" of the client. Sometimes this is the exercise of professional judgement and consideration of various factors, such as investment size, time horizon to be held, transaction fee, etc. As with all investment expenses, such charges reduce investment performance, and a cost benefit assessment is made by The Company when recommending a specific share class when more than one is available. Additionally, with ETFs trading for free at Schwab, Fidelity and TDA the Company does not believe that this change categorically requires that it abandon mutual funds and instead use ETFs.

ITEM 13. REVIEW OF ACCOUNTS

For Client Advisory Accounts and Apex Accounts, each client account is reviewed at least annually by the account's Investment Adviser Representative ("IAR"), who may be part of a team responsible for managing the account. In connection with such review, the client's portfolio allocation is compared to the account's investment policy and a determination is made by the IAR as to whether a recommendation should be made to the client regarding portfolio re-balancing. Additionally, the client and the IAR assigned to the account will meet on an "as needed" basis for a more comprehensive review of the portfolio's performance and to discuss changes in investment objective, portfolio re-balancing, investment restrictions or other matters as required

by the client.

In general, the Company has nine IARs responsible for reviewing accounts, whether individually or as part of a team. Depending on a variety of factors (including the number of new accounts established during the year; whether the IAR operates individually or as part of a team with respect to certain accounts; the number of additional IARs hired by the Company during the year; etc.) each reviewer could have responsibility for a small handful of accounts (e.g., fifteen) to a large number of accounts (e.g., over 100). Given the factors determining the number of accounts reviewed by each IAR, these numbers could fluctuate throughout the year.

The Company furnishes written performance reports to its Client Advisory Accounts on a quarterly basis. The reports are intended to inform clients as to how their investments have performed during the selected period. In addition, the client receives a monthly account statement from the custodian showing account activity, as well as positions held in the account at month end. Clients also receive a confirmation of each transaction that occurs within his or her account.

For financial planning accounts, the Company encourages an annual review. In most cases, a review of a client's financial plan would require a new engagement between the client and the Company.

401(k) Retirement Plan Fiduciaries are provided annual written reports assessing the overall investment process of the plan's operation. The report assesses plan cost; and investment screening, monitoring and supervision processes. Investment performance is benchmarked to peer group averages and market indices. Likewise, such factors as risk, style consistency, suitability, and manager tenure are reviewed for each individual mutual fund offered on its platform.

ITEM 14. CLIENT REFERRALS AND OTHER COMPENSATION

The Company's affiliate Glass Jacobson P.A. merged with Yount, Hyde & Barbour PC (YHB) on July 1, 2022, with YHB being the surviving entity that acquired the accounting practice of Glass Jacobson P.A. Prior to this acquisition, many of the employees of the Company's affiliate, Glass Jacobson P.A., were promoter's for the Company pursuant to a written agreement and were eligible to receive additional compensation.

The Company and individual employees of YHB have entered into a written promoter agreement whereby the promoter is compensated to introduce prospective investment advisory clients to the Company. Notwithstanding the aforementioned contractual relationship, the Promoter's and the Company are not affiliated with one another. If a client is introduced to the Company by a promoter, and if the client desires to receive investment advice from the Company, the client will be required to execute an investment advisory agreement, and related agreements, with the Company.

The client understands and accepts that the promoter is not responsible for rendering investment advice or providing recommendations to the client, and the promoter shall bear no responsibility or liability of any kind as a result of any action, or failure to act, at any time by the Company.

All employees of YHB who endorse and promote the Company receive, for each fee dollar collected by the Company in excess of \$2,000.00 from a client who the promoter has introduced to the Company, compensation of 15% of the net revenues earned and collected by the Company in each calendar year.

The Company has five (5) legacy promoters who receive, for each fee dollar collected by the Company in excess of \$2,000.00 from a client who the legacy promoter has introduced to the Company, compensation of 25% of the net revenues earned and collected by the Company in each calendar year. The legacy promoters are Irv Baddock, Richard Barsky, Barry Glass, Harvey Finkelstein, and Steve Levine.

The promoter's compensation will not in any way increase the fee the client pays to the Company.

COMMISSIONS

With respect to clients who choose to place trades through one of the Company's investment adviser representatives working in the capacity as a registered representative of Triad, such representatives receive commissions on trading when conducted outside of the Client Advisory account. In connection with the placement of client funds into mutual funds, compensation to such registered representative may take the form of front-end sales charges, redemption fees and 12(b)-1 fees or a combination thereof. Such commissions are applicable to funds placed into Triad's different cash management programs. The mutual fund's prospectus will give explicit detail as to the method and form of compensation. In addition, certain investment adviser representatives of the Company are licensed to sell life, health and annuity insurance products through various companies, and they receive compensation for the sale of such products. The Company believes that such conflict is addressed and mitigated by making this disclosure to its clients.

OTHER ECONOMIC BENEFIT

We receive an economic benefit from the custodians of our client accounts as support for products and services the custodians make available to us and other independent investment advisors whose clients maintain their accounts at Schwab, Fidelity, or TDA. In addition, these custodians have agreed to pay for certain products and services for which we would otherwise have to pay. These products and services, how they benefit us, and the related conflicts of interest are described above (see Item 12-Brokerage Practices).

On occasion, a client may need services provided by a third-party qualified plan administrator. If requested, the Company may refer the client to American Retirement Plan Services ("ARPS"), who serves as plan administrator for the Company's qualified plan. Although there is no referral arrangement between ARPS and the Company, as a result of referrals made by the Company in the past, ARPS charges a reduced fee for the ongoing administration services it provides with respect to the Company's qualified plan. Consequently, a conflict between the interest of the Company and those of its clients exists, and to mitigate this conflict of interest, the Company is making this disclosure. The client is under no obligation, contractual or otherwise, to retain the services of ARPS.

In the past the Company served as an external solicitor for Pinnacle Advisory Group ("PAG"), now Congress Wealth Management LLC. Such services were provided pursuant to a referral arrangement with PAG. In connection therewith, the Company receives 30% of PAG's investment advisory fee charged to clients referred to PAG by the Company. Although the Company no longer maintains a referral relationship with PAG, several referred clients remain with PAG, and the Company continues to receive fees from these accounts.

Automated Investment Program

We receive an economic benefit from Schwab in the form of the support products and services it makes available to us. You do not pay more for assets maintained at Schwab as a result of these arrangements. However, we benefit from the arrangements because the cost of these services would otherwise be borne directly by us. You should consider these conflicts of interest when selecting a custodian. The products and services provided by Schwab, how they benefit us, and the related conflicts of interest are described above under *Item 12 Brokerage Practices*. The availability to us of Schwab's products and services is not based on us giving particular investment advice, such as buying particular securities for our clients.

CF Cash Program

The Company informs its clients and prospective clients of the Cantor Fitzgerald Insured Cash ProgramSM, otherwise known as "CF Cash Program." The CF Cash Program is a deposit bank account program established and administered by StoneCastle Cash Management, LLC ("StoneCastle") to benefit individual investors by offering a cash management solution designed to enhance returns on cash savings while providing 100% FDIC insurance protection. The Company receives an administrative fee from StoneCastle based on the average daily balance of each individual account referred by the Company who participates in the CF Cash Program.

ITEM 15. CUSTODY

The Company is deemed to have "custody" over certain of its Client Advisory Accounts, including some Apex

Accounts, based on certain factors which necessitate compliance with other aspects of the SEC's Custody Rule 206 (4)-2. Therefore, to comply with the SEC's "Custody Rule," the Company has taken steps to ensure that the qualified custodian maintaining such accounts sends to clients quarterly account statements: (i) identifying the amount of funds and of each security in the account at the end of the quarter; and (ii) setting forth all transactions in the account during the quarter. Thus, clients should expect to receive from their account custodians such statements on a quarterly basis and are encouraged to review such statements carefully. In addition, the Company sends each of its clients a quarterly performance report and urges its clients to compare these reports with those received from the account custodian.

The Company is deemed to have "custody" of its clients' funds by accommodating its clients with "Standing Letters of Authorization" to facilitate the periodic transfer of funds to a 3rd party. The Company relies on the recordkeeping regulatory exception provided by the SEC to exclude these accounts from its annual surprise audit conducted by an independent CPA firm.

Additionally, The Company is deemed to have "custody" of some of its clients' funds and is required to undergo an annual surprise audit from an independent CPA firm.

ITEM 16. INVESTMENT DISCRETION

The Company typically requires discretionary authority to manage securities accounts on behalf of certain clients. Such clients are required to execute a limited power of attorney, as part of the Company's standard engagement with such clients, in order that the Company may carry out this authority. Notwithstanding this discretionary authority, the Company manages the accounts only in accordance with the investment mandates, guidelines, and/or restrictions (if any) that have been provided by clients. For instance, client-imposed restrictions can include restrictions on specific securities or restrictions on categories of securities, such as by industry or based on social criteria (see Item 4-Advisory Business).

In accordance with its diminished capacity policy; the Company reserves the right to withhold asset disbursements, in accordance with state law, if the Company has reason to believe that the disbursement request is an attempted abuse of a client due to the client's diminished capacity.

ITEM 17. VOTING CLIENT SECURITIES

Generally, the Company does not assume responsibility to vote proxies on behalf of its clients. Proxy voting is a client responsibility, and as a result, the Company will not take any action involving legal matters, including securities class actions on behalf of its clients with respect to securities or other investments held in the client's account. The company advises its clients as to proxies that arise.

The custodian maintaining the client's account will send proxy and class action information directly to such client. If the Company receives any such material on behalf of a client, it will promptly forward that material to the client. However, upon a client's request, the Company may assist clients in the collection of data for the purpose of filing a claim should they relate to investments purchased on such client's behalf while a client of the Company.

Rarely, the Company assumes responsibility to vote proxies on behalf of clients. This usually stems from a corporate trustee relationship where the company is an investment advisor of a "covered trust". A separate agreement must be executed between the Company and the client for the Company to assume responsibility to vote proxies on a client's behalf.

As discussed above (Item 4- Advisory Business and in Item 8-Methods of Analysis, Investment Strategies and Risk of Loss) the Company primarily recommends that its clients invest in mutual funds; therefore most proxies are voted by the investment advisor of the respective fund companies.

Current or prospective clients may obtain a copy of the Company's Proxy Voting policy and procedure upon request.

ITEM 18. FINANCIAL INFORMATION

The Company applied for and received a "Payment Protection Program" Loan in April 2020. At the time of the

loan, there was significant financial market uncertainty and firm revenues had been impacted. Knowing the importance of preserving our client service model and retaining our professional staff, The Company took the precautionary step of applying for a PPP loan to maintain financial stability in its workforce in the event the Covid crisis caused financial markets to continue spiraling down. Fortunately, these concerns have not come to pass. The Company has now reserved significant financial resources to protect it from further downturns and believes itself to be adequately reserved to meet additional funding requirements in the current financial cycle.

ITEM 19. REQUIREMENTS FOR STATE-REGISTERED ADVISERS

This Item is not applicable to the Company.

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March 17th, 2023

Part 2B of Form ADV: Brochure Supplement

Steven G. Albert

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March 17th, 2023

This brochure supplement provides information about Steven G. Albert, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Albert is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Albert was born in 1954 and has been a Member of Glass Jacobson since 1998 and as an investment advisor representative since 2006. In addition, he has been a shareholder in Glass Jacobson, PA, a CPA firm owned by certain Members of the Company, since 1997 and is a Member of Glass Jacobson Consulting, LLC, a business consulting firm. He graduated with a B.S. in Accounting from the University of Baltimore in 1976, and earned an M.S. in Taxation from the University of Baltimore in 1980 and is a Certified Public Accountant (CPA). Mr. Albert holds the following professional designation: CPA.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

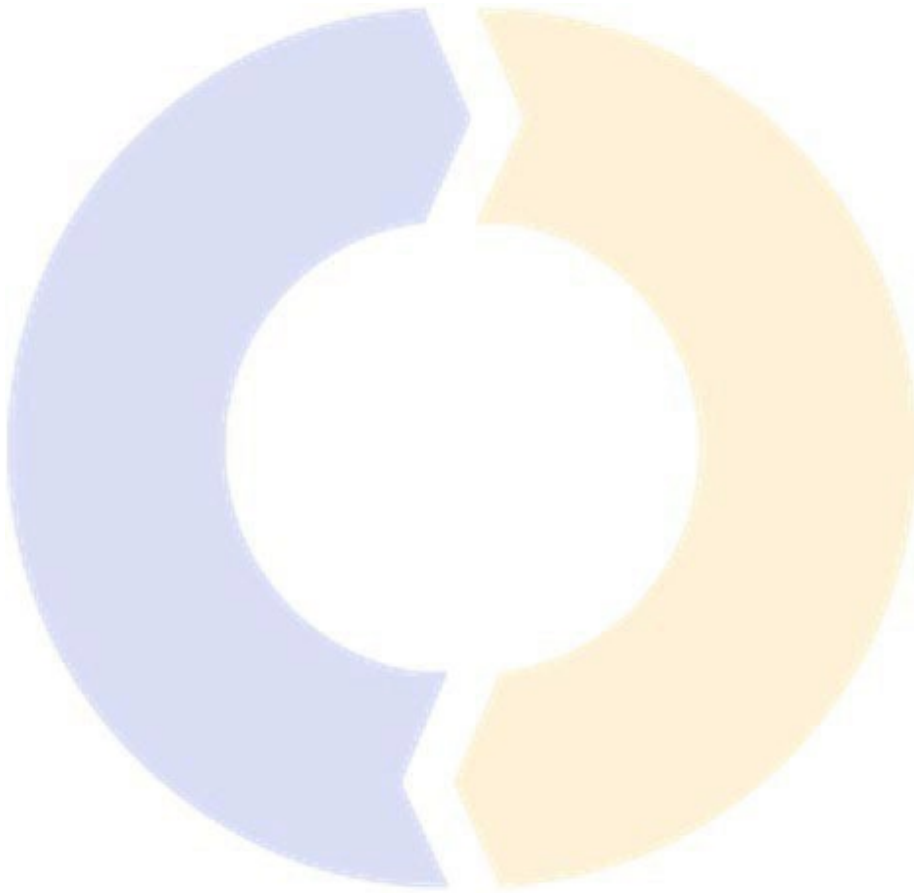
Certain Members of Glass Jacobson, including Mr. Albert, are shareholders of a CPA firm, Glass Jacobson, PA. Also, Mr. Albert is a Member of Glass Jacobson Consulting, LLC, a business consulting firm, and Glass Jacobson Capital Advisors, LLC, a corporate finance, merger and acquisition advisory services firm. Mr. Albert devotes a substantial amount of his time to these firms, which account for a substantial source of his income. As such he recommends the tax preparation and/or accounting services of Glass Jacobson, P.A. To the extent a client determines to engage Glass Jacobson, PA. to provide tax preparation and/or accounting services, such services shall be provided, independent of Registrant. Registrant shall receive no portion of fees charged by Glass Jacobson, PA for such services. **Conflict of Interest:** The recommendation by Mr. Albert that a client elect accounting services from Glass Jacobson, PA presents a conflict of interest, as the receipt of fees for accounting services provides an incentive to recommend such services, rather than recommending such services based upon a particular client's needs. No client is under any obligation to utilize Glass Jacobson PA for accounting services. Clients are reminded that they may elect to obtain accounting services recommended by the Registrant through other non-affiliated certified public accountants. The Registrant's Chief Compliance Officer, Jonathan Dinkins, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.

ITEM 5. ADDITIONAL COMPENSATION

Not applicable.

ITEM 6. SUPERVISION

Mr. Albert's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Albert may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list



Randy R. Beeman

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March 17th, 2023

This brochure supplement provides information about Randy R. Beeman, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Beeman is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Beeman was born in 1959 and joined Glass Jacobson in 2022 as an investment advisor representative. Since 2018 he has been the Director of Wealth Management for YHB Wealth Advisors LLC. From 2014 through 2017 Mr. Beeman was the owner and President of RSR Group of Virginia LCC, and Direct 2 Consumer Marketing LLC. Mr. Beeman was a Managing Director of Robert W Baird & Co., from 2007 through 2013. He received his Master's in Business Administration from Shenandoah University and a B.S. in Business Administration from University of Maryland/University College.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Not applicable.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Beeman, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Beeman's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Beeman may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Michael W. Cohen

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March 17th, 2023

This brochure supplement provides information about Michael W. Cohen, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Cohen is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Cohen was born in 1954 and has been a Managing Member of Glass Jacobson since 1998 and as an investment advisor representative since 2000. Mr. Cohen joined Glass Jacobson, PA, a CPA firm owned by certain Members of the Company, in 1990 and currently is a shareholder of the firm, as well as a Member of Glass Jacobson Consulting, LLC, a business consulting firm. He graduated with a B.S. in Accounting from Towson State College in 1976 is a Certified Public Accountant (CPA), and a Chartered Global Management Accountant. Mr. Cohen holds the following professional designations: CPA, and CGMA.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Chartered Global Management Accountant (CGMA). The Chartered Global Management Accountant (CGMA) is a global management accounting designation that recognizes the unique role played by men and women at organizations around the world who combine accounting and financial expertise with strategic insight to guide better business decisions. Additionally, it recognizes the management accounting experience and expertise of accountants in academia. Created through a joint venture of the American Institute of Certified Public Accountants (AICPA) and the Chartered Institute of Management Accountants (CIMA), the CGMA designation recognizes the competencies and expertise of management accountants who are leading the world's most successful organizations, and teaching at universities around the world, preparing the management accounting leaders of tomorrow. It demonstrates management accounting expertise in such areas as leading strategically with management to make more informed decisions; helping organizations manage change, risk and uncertainty; protecting corporate assets; and promoting operational efficiency and effectiveness.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Cohen also serves as a registered representative of Triad Advisors, LLC. ("TRIAD"), a registered broker-dealer (CRD No. 25803), member FINRA/SIPC. A conflict of interest may exist between Mr. Cohen's interests and the interests of financial planning clients when Mr. Cohen recommends securities that may be purchased through him

as a registered representative of Triad. In such cases, Mr. Cohen would receive a commission on the purchase or sale recommended by him. This gives him an incentive to recommend investment products based on the compensation to be received, rather than on a client's needs. Glass Jacobson believes that such conflict is addressed by fully disclosing to clients in its brochure and in its financial planning agreements that registered representatives may receive additional compensation on the purchase or sale of certain securities. Additionally, no client is under any obligation to act on Mr. Cohen or Glass Jacobson's recommendation. If a client elects to act on any of the recommendations, the client is under no obligation to effect the transactions through Mr. Cohen or another registered representative of Triad who is also an investment adviser representative of Glass Jacobson.

Similarly, Mr. Cohen is licensed to sell life and health insurance products through various companies, and he may receive compensation in the form of commissions for the sale of such products. This creates a conflict similar to that with respect to his role as a registered representative of Triad. However, Glass Jacobson has addressed this conflict by fully disclosing to clients the potential for such conflict in its brochure and in its financial planning agreements. Additionally, clients are under no obligation to purchase insurance products through Mr. Cohen or other investment adviser representatives of Glass Jacobson and are free to choose the sources through which to implement any recommendation to purchase such life and health insurance products.

Certain Members of Glass Jacobson, including Mr. Cohen, are shareholders of a CPA firm, Glass Jacobson, PA. Also, Mr. Cohen is a Managing Member of Glass Jacobson Consulting, LLC, a business consulting firm, and Glass Jacobson Capital Advisors, LLC, a corporate finance, merger and acquisition advisory services firm. Mr. Cohen devotes a substantial amount of his time to these firms, which account for a substantial source of his income. As such he recommends the tax preparation and/or accounting services of Glass Jacobson, P.A. To the extent a client determines to engage Glass Jacobson, PA. to provide tax preparation and/or accounting services, such services shall be provided, independent of Registrant. Registrant shall receive no portion of fees charged by Glass Jacobson, PA for such services. ***Conflict of Interest:*** The recommendation by Mr. Cohen that a client elect accounting services from Glass Jacobson, PA presents a conflict of interest, as the receipt of fees for accounting services provides an incentive to recommend such services, rather than recommending such services based upon a particular client's needs. No client is under any obligation to utilize Glass Jacobson PA for accounting services. Clients are reminded that they may elect to obtain accounting services recommended by the Registrant through other non-affiliated certified public accountants. The Registrant's Chief Compliance Officer, Jonathan Dinkins, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.

ITEM 5. ADDITIONAL COMPENSATION

Not applicable.

ITEM 6. SUPERVISION

As a Managing Member of Glass Jacobson, Mr. Cohen's activities are supervised by other Managing Members of the Company, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Dinkins and Jacobson can be reached at 410- 356-1000. Mr. Cohen recommends to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Michael K. Creamer

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March 17th, 2023

This brochure supplement provides information about Michael K. Creamer, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Creamer is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Creamer was born in 1968 and joined Glass Jacobson in 2011 as an investment advisor representative. Since 1999 he has been the owner and President of OneSource FSG, Inc., a tax services and accounting firm. From 2009 until 2011 Mr. Creamer was a Branch Manager and Financial Advisor of National Planning Corporation, and from 2000-2009 he was a registered representative and investment advisor representative of Medallion Advisory Services, LLC. Mr. Creamer is a Certified Public Accountant and Principal with Glass Jacobson, PA, a CPA firm owned by certain Members of the Company. He received a B.S. in Accounting from St. Joseph's University in 1990. Mr. Creamer holds the following professional designations: CPA, CFP®, CDFA™, AIF® and ADPA®.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

Certified Divorce Financial Analyst® (CDFA™). A Certified Divorce Financial Analyst® (CDFA™) is someone who comes from a financial planning, accounting or legal background and goes through an intensive training program to become skilled in analyzing and providing expertise related to the financial issues of divorce. The role of the CDFA™ professional is to help both the client and lawyer understand how the financial decisions made today will impact the client's financial future, based on certain assumptions. All CDFA professionals adhere to a Code of Ethics and are required to renew their designation every two years by completing 15 hours of continuing

education, reaffirming their adherence to the CDFATM Professional Practice Standards.

Accredited Investment Fiduciary (AIF®). The Accredited Investment Fiduciary (AIF®) certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (a Fiduciary360 (fi360) company).

Accredited Domestic Partnership AdvisorSM (ADPA®). Individuals who hold the Accredited Domestic Partnership AdvisorSM (ADPA®) designation have completed a course of study encompassing wealth transfers, federal taxation, retirement planning, and planning for financial and medical end-of-life needs for domestic partners. Additionally, individuals must pass an end-of-course examination that tests their ability to synthesize complex concepts and apply theoretical concepts to real-life situations. All designees have agreed to adhere to Standards of Professional Conduct and are subject to a disciplinary process. Designees renew their designation every two-years by completing 16 hours of continuing education, reaffirming adherence to the Standards of Professional Conduct and complying with self-disclosure requirements.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Creamer is licensed to sell life and health insurance products through various companies, and receives compensation in the form of commissions for the sale of such products. This creates a conflict of interest. However, Glass Jacobson has addressed this conflict by fully disclosing to clients the potential for such conflict in its brochure and in its financial planning agreements. Additionally, clients are under no obligation to purchase insurance products

through Mr. Creamer or other investment adviser representatives of Glass Jacobson and are free to choose the sources through which to implement any recommendation to purchase such life and health insurance products.

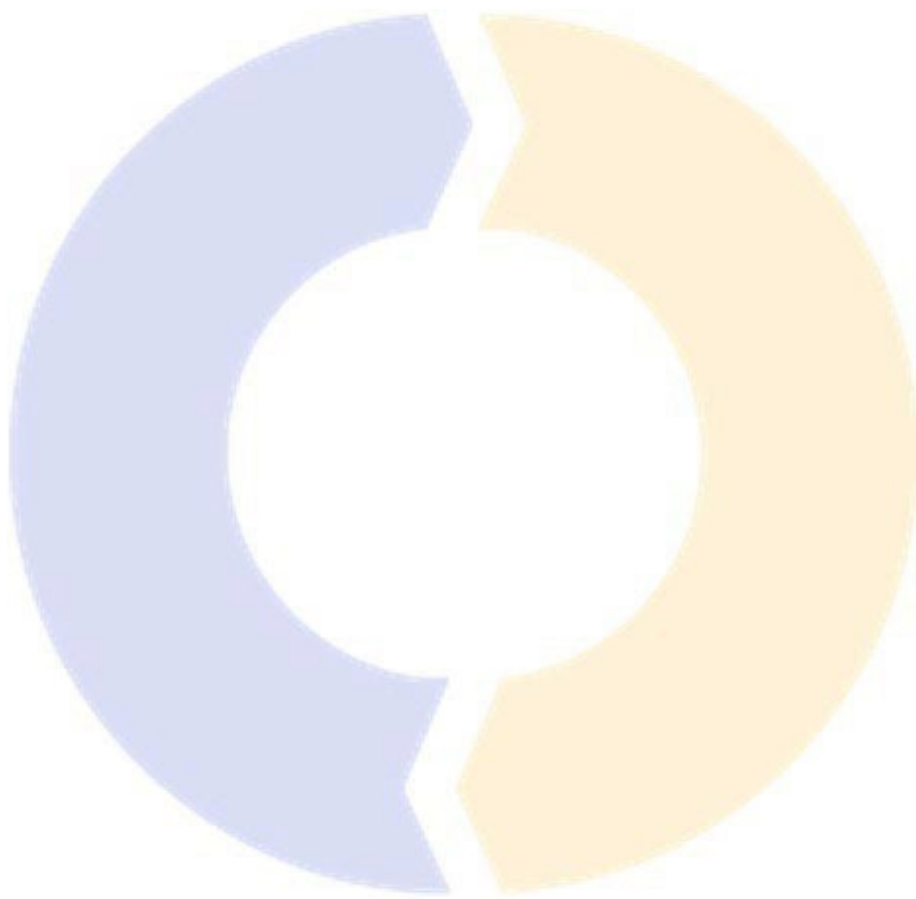
Additionally, Mr. Creamer is a Certified Public Accountant and Principal with Glass Jacobson, PA, a CPA firm owned by certain Members of the Company. Mr. Creamer devotes a substantial amount of his time to the CPA firm, which accounts for a substantial source of his income. As such he recommends the tax preparation and/or accounting services of Glass Jacobson, P.A. To the extent a client determines to engage Glass Jacobson, PA. to provide tax preparation and/or accounting services, such services shall be provided, independent of Registrant. Registrant shall receive no portion of fees charged by Glass Jacobson, PA for such services. **Conflict of Interest:** The recommendation by Mr. Creamer that a client elect accounting services from Glass Jacobson, PA presents a conflict of interest, as the receipt of fees for accounting services provides an incentive to recommend such services, rather than recommending such services based upon a particular client's needs. No client is under any obligation to utilize Glass Jacobson PA for accounting services. Clients are reminded that they may elect to obtain accounting services recommended by the Registrant through other non-affiliated certified public accountants. The Registrant's Chief Compliance Officer, Jonathan Dinkins, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Creamer, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Creamer's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Creamer may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.



Jonathan S. Dinkins

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March 17th, 2023

This brochure supplement provides information about Jonathan S. Dinkins, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Mr. Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Dinkins is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Dinkins was born in 1955 and joined Glass Jacobson in 2002 as an investment advisor representative. He has been a Managing Member of the Company since 2004. Also, he is a Certified Public Accountant at Glass Jacobson, PA, a CPA firm owned by certain Members of the Company. Mr. Dinkins graduated with a B.B.A. in Accounting from Marshall University in 1977. He currently holds the following professional designations: CPA/PFS, CIMA®, and AIF®.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Personal Financial Specialist (PFS). The PFS credential demonstrates that an individual has met the minimum education, experience and testing required of a CPA in addition to a minimum level of expertise in personal financial planning. To attain the PFS credential, a candidate must hold an unrevoked CPA license, fulfill 3,000 hours of personal financial planning business experience, complete 80 hours of personal financial planning CPE credits, pass a comprehensive financial planning exam and be an active member of the AICPA. A PFS credential holder is required to adhere to the AICPA's Code of Professional Conduct, and is encouraged to follow the AICPA's Statement on Responsibilities in Financial Planning Practice. To maintain their PFS credential, the recipient must complete 60 hours of financial planning CPE credits every three years. The PFS credential is administered through the AICPA.

Certified Investment Management Analyst (CIMA®). The Certified Investment Management Analyst (CIMA®) certification signifies that an individual has met initial and on-going experience, ethical, education, and examination requirements for investment management consulting, including advanced investment management theory and application. Prerequisites for the CIMA® certification are three years of financial services experience and an acceptable regulatory history. To obtain the CIMA® certification, candidates must pass an online Qualification Examination, successfully complete a one-week classroom education program provided by a Registered Education Provider at an AACSB accredited university business school, and pass an online Certification Examination. CIMA® designees are required to adhere to IMCA's Code of Professional Responsibility, Standards of Practice, and Rules and Guidelines for Use of the Marks. CIMA® designees must report 40 hours of continuing education credits, including two ethics hours, every two years to maintain the certification.

Accredited Investment Fiduciary (AIF®). The Accredited Investment Fiduciary (AIF®) certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (a Fiduciary360 (fi360) company).

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Not applicable.

ITEM 5. ADDITIONAL COMPENSATION

Not applicable.

ITEM 6. SUPERVISION

As a Managing Member of Glass Jacobson, Mr. Dinkins' activities are supervised by other Managing Members of the Company, Michael Cohen and Edward Jacobson. Each of Messrs. Cohen and Jacobson can be reached at 410-356-1000. Mr. Dinkins recommends to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Jonathan S. Dinkins II

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March 17th, 2023

This brochure supplement provides information about Jonathan S. Dinkins II, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Mr. Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Dinkins is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Dinkins II was born in 1985 and joined Glass Jacobson in 2012 and has been an investment advisor representative since 2013. Also, he is a Certified Public Accountant at Glass Jacobson, PA, a CPA firm owned by certain Members of the Company. Mr. Dinkins II graduated with a B.S. in Accounting and a B.S. in Business Administration from Towson University in 2009. He currently holds the following professional designations: CPA, CIMA®, and AIF®.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Certified Investment Management Analyst (CIMA®). The Certified Investment Management Analyst (CIMA®) certification signifies that an individual has met initial and on-going experience, ethical, education, and examination requirements for investment management consulting, including advanced investment management theory and application. Prerequisites for the CIMA® certification are three years of financial services experience and an acceptable regulatory history. To obtain the CIMA® certification, candidates must pass an online Qualification Examination, successfully complete a one-week classroom education program provided by a Registered Education Provider at an AACSB accredited university business school, and pass an online Certification Examination. CIMA® designees are required to adhere to IMCA's Code of Professional Responsibility, Standards of Practice, and Rules and Guidelines for Use of the Marks. CIMA® designees must report 40 hours of continuing education credits, including two ethics hours, every two years to maintain the certification.

Accredited Investment Fiduciary (AIF®). The Accredited Investment Fiduciary (AIF®) certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten

hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (a Fiduciary360 (fi360) company).

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Not applicable.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Dinkins II, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Dinkins II advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Dinkins II may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

George Thomas ("Trey") Ingram III

Glass Jacobson Investment Advisors, LLC 10711 Red Run Boulevard, Suite 101 Owings Mills, MD 21117 410-356-1000

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March 17th, 2023

This brochure supplement provides information about Trey Ingram, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Ingram is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Ingram was born in 1979 and joined Glass Jacobson as an investment advisor representative in 2019. He currently serves as a Senior Advisor. From September 2014 to June 2019 he served as a Wealth Management Advisor at TIAA. Prior to September 2014 he was a Senior Associate at MSCI and a Vice President at Hennessy Funds (formerly FBR Funds). Mr. Ingram graduated with a Masters of Business Administration from the George Washington University in 2011 and a B.S. in Finance from the University of North Carolina at Wilmington in 2001. Mr. Ingram holds the following professional designations: CFP® and (CAIA®).

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience, and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

Certified Alternative Investment Analyst (CAIA®): The Chartered Alternative Investment Analyst (CAIA®) is a professional designation granted by the Chartered Alternative Investment Analyst Association to candidates who have completed Level I and Level II examinations. The Chartered Alternative Investment Analyst Association has established the designation of CAIA to certify that the holders have met the association's educational standard for specialists in alternative investments. The alternative investments that a Chartered Alternative Investment Analyst is trained to assess include hedge funds, venture capital, private equity, funds of funds, derivatives and real estate investments. In order to receive the designation, individuals must have at least one year of professional experience and a U.S. bachelor's degree and must pass a two-level curriculum that includes topics ranging from qualitative analysis and trading theories of alternative investment to indexation and benchmarking. Once certified, there are annual membership dues and the designee completes a self-evaluation tool every three years to maintain the designation.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Ingram is licensed to sell life and health insurance products through various companies, and he receives compensation in the form of commissions for the sale of such products. This creates a conflict of interest. However, Glass Jacobson has addressed this conflict by fully disclosing to clients the potential for such conflict in its brochure and in its financial planning agreements. Additionally, clients are under no obligation to purchase insurance products through Mr. Ingram or other investment adviser representatives of Glass Jacobson and are free

to choose the sources through which to implement any recommendation to purchase such life and health insurance products.

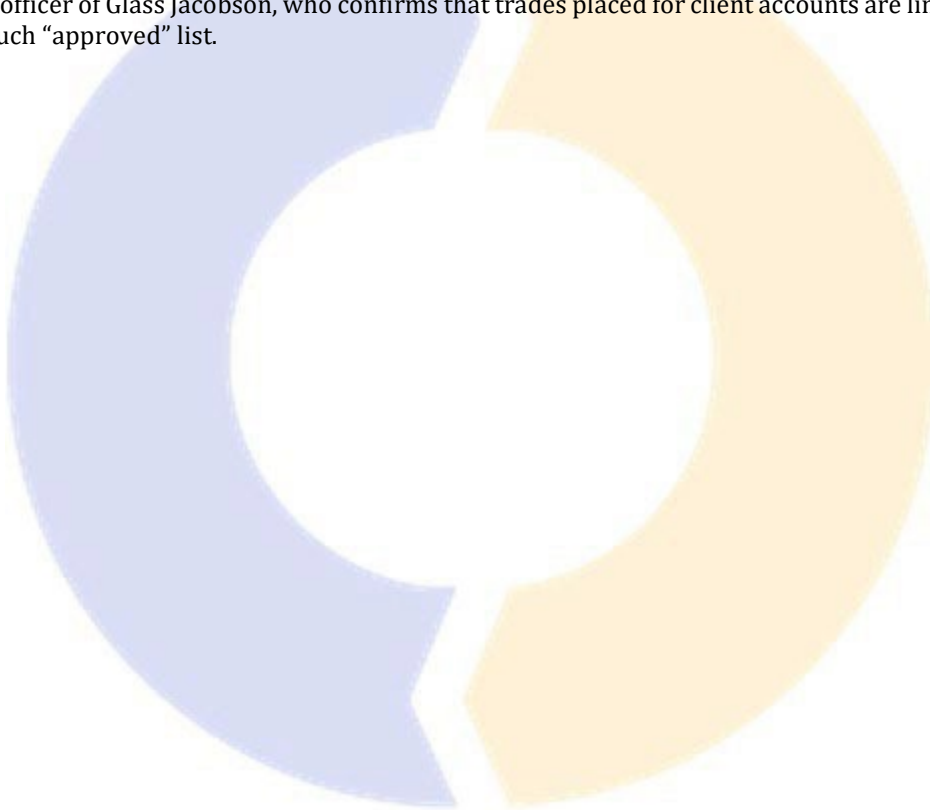
Mr. Ingram has an Outside Business, in which he maintains private rental properties, for which he is compensated.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Ingram, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Ingram's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Ingram may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.



Edward J. Jacobson

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www.glassjacobson.com

March 17th, 2023

This brochure supplement provides information about Edward J. Jacobson, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Jacobson is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Jacobson was born in 1955 and has been a Managing Member of Glass Jacobson since 1998 and as an investment advisor representative since 2000. He is a shareholder and President of Glass Jacobson, PA, a CPA firm owned by certain Members of the Company, and a Member of Glass Jacobson Consulting, LLC, a business consulting firm. Mr. Jacobson joined Glass Jacobson, PA in 1980. He graduated with a B.S. in Accounting from the University of Maryland in 1977. Mr. Jacobson currently holds the following professional designations: CPA and CVA®.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Certified Valuation Analyst (CVA®). The Certified Valuation Analyst (CVA®) designation is granted to applicants who: hold a business degree or certain professional designations; complete a 35-hour training program and course of study as prescribed by the National Association of Consultants, Valuators and Analysts (NACVA); pass a comprehensive examination; be a member in good standing with NACVA; and submit three personal and three business references.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Certain Members of Glass Jacobson, including Mr. Jacobson, are shareholders of a CPA firm, Glass Jacobson, PA. Also, Mr. Jacobson is President of the CPA firm, and a Member of Glass Jacobson Consulting, LLC, a business consulting firm, and Glass Jacobson Capital Advisors, LLC, a corporate finance, merger and acquisition advisory services firm. Mr. Jacobson devotes a substantial amount of his time to these firms, which account for a substantial source of his income. As such he recommends the tax preparation and/or accounting services of Glass Jacobson, P.A. To the extent a client determines to engage Glass Jacobson, PA. to provide tax preparation and/or accounting services, such services shall be provided, independent of Registrant. Registrant shall receive no portion of fees charged by Glass Jacobson, PA for such services. **Conflict of Interest:** The recommendation by Mr. Jacobson that a client elect accounting services from Glass Jacobson, PA presents a conflict of interest, as the receipt of fees for accounting services provides an incentive to recommend such services, rather than recommending such services

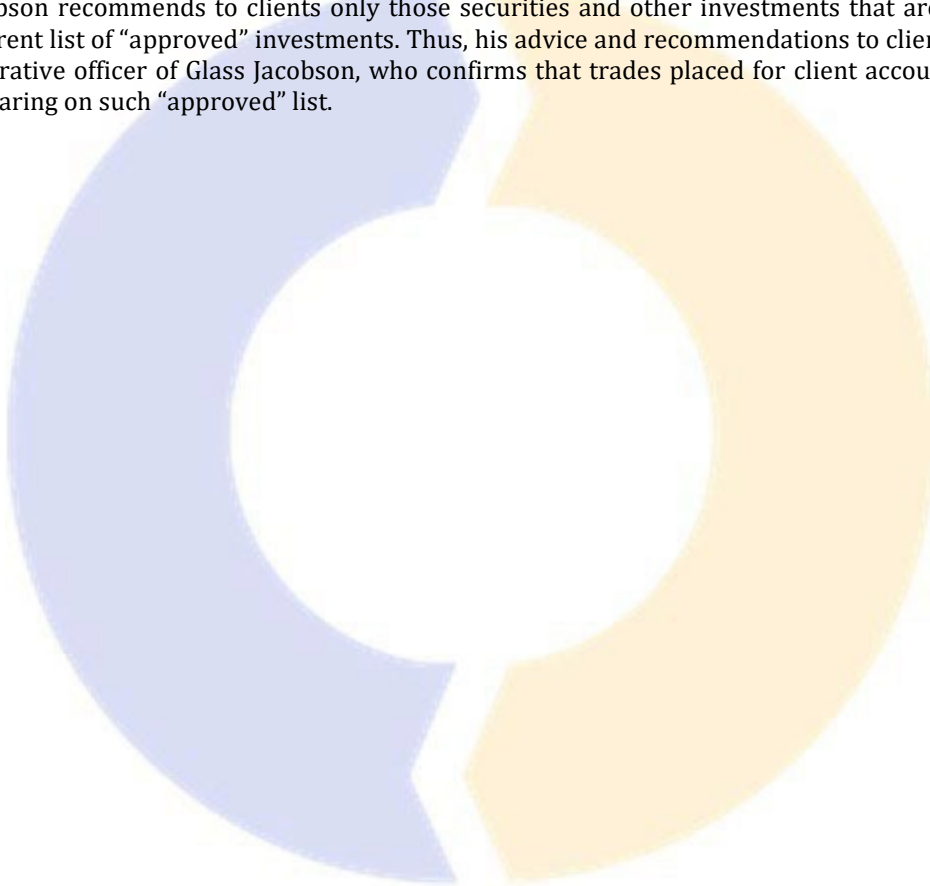
based upon a particular client's needs. No client is under any obligation to utilize Glass Jacobson PA for accounting services. Clients are reminded that they may elect to obtain accounting services recommended by the Registrant through other non-affiliated certified public accountants. The Registrant's Chief Compliance Officer, Jonathan Dinkins, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.

ITEM 5. ADDITIONAL COMPENSATION

Not applicable.

ITEM 6. SUPERVISION

As a Managing Member of Glass Jacobson, Mr. Jacobson's activities are supervised by other Managing Members of the Company, Michael Cohen and Jonathan Dinkins. Each of Messrs. Cohen and Dinkins can be reached at 410-356-1000. Mr. Jacobson recommends to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.



Zubair Khan

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March 17th, 2023

This brochure supplement provides information about Zubair Khan and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Khan is available on the SEC's website at *www.adviserinfo.sec.gov*.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Khan was born in 1979 and joined Glass Jacobson in 2022 as an investment advisor representative. From 2019 through 2022 he has been an Investment Advisor with Azzad Asset Management. Prior to his employment with Azzad, Mr. Khan was a financial advisor at Hanscom Financial Services where he helped to create comprehensive financial plans for individuals and institutions. Prior to joining Hanscom, Mr. Khan was a Vice President & Private Client Advisor at JP Morgan Securities where he provided asset management advice and financial planning services for high-net worth clients. Mr. Khan graduated from the University of Connecticut in 2001 with a BA degree in English. In 2006 he graduated from the University of Hartford with a MBA degree in Finance and in 2016 earned a Master of Science degree from the University of Phoenix in Accountancy. He is a Chartered Financial Analyst, and Certified Financial Planner®. Mr. Khan holds the following professional designations: CFA®, CFP®

A Chartered Financial Analyst (CFA®) charter is a designation given to those who have completed the CFA® Program and completed acceptable work experience requirements. The CFA Program is a three-part exam that tests the fundamentals of investment tools, valuing assets, portfolio management, and wealth planning. The CFA Program is typically completed by those with backgrounds in finance, accounting, economics, or business. CFA charter holders earn the right to use the CFA designation after program completion, application, and acceptance by CFA Institute. CFA charter holders are qualified to work in senior and executive positions in investment management, risk management, asset management, and more.

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience, and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Not Applicable.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Khan, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Khan's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356- 1000. Mr. Khan may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Avraham A. Levitan

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March 17th, 2023

This brochure supplement provides information about Avraham A. Levitan, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Levitan is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Levitan was born in 1987 and joined Glass Jacobson in 2015 and has been an investment advisor representative since 2016. He currently serves as the firm's Compliance Officer. Mr. Levitan graduated with a Master's degree in Criminal Justice from Sacred Heart University in 2011. He currently holds the following professional designations: IACCP, CFE, and AIF®.

Investment Adviser Certified Compliance Professional® (IACCP®). The Investment Adviser Certified Compliance Professional® (IACCP®), program, co-sponsored by the Investment Adviser Association (IAA), is a professional education program developed by NRS in 2005 and co-sponsored since 2007 with the Investment Adviser Association (IAA), which acknowledges the heightened role of compliance and responds to the growing industry demand for advanced compliance education and nationally recognized professional standards. The Investment Adviser Certified Compliance Professional® (IACCP®) is granted to individuals who complete an online and/or in-person instructor-led program of study, pass a certifying examination, and meet its work experience, ethics and continuing education requirements.
(From Nrs-Inc.com)

Certified Fraud Examiner (CFE). The Certified Fraud Examiner (CFE) credential denotes proven expertise in fraud prevention, detection and deterrence. CFEs are trained to identify the warning signs that indicate evidence of fraud and fraud risk. CFEs around the world work to protect the global economy by uncovering fraud and implementing processes to prevent fraud from occurring in the first place. CFEs have a unique set of skills that are not found in any other career field or discipline. They combine knowledge of complex financial transactions with an understanding of methods, law, and how to resolve allegations of fraud. CFEs must abide by the ACFE's code of professional ethics, obtain a minimum of 20 hours of Continuing Professional Education (CPE) every 12-month period and pay annual membership dues to stay current in their profession. CFEs are required to certify CPE compliance by the end of their anniversary month.
(From ACFE.com)

Accredited Investment Fiduciary (AIF®). The Accredited Investment Fiduciary (AIF®) certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (a Fiduciary360 (fi360) company).

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

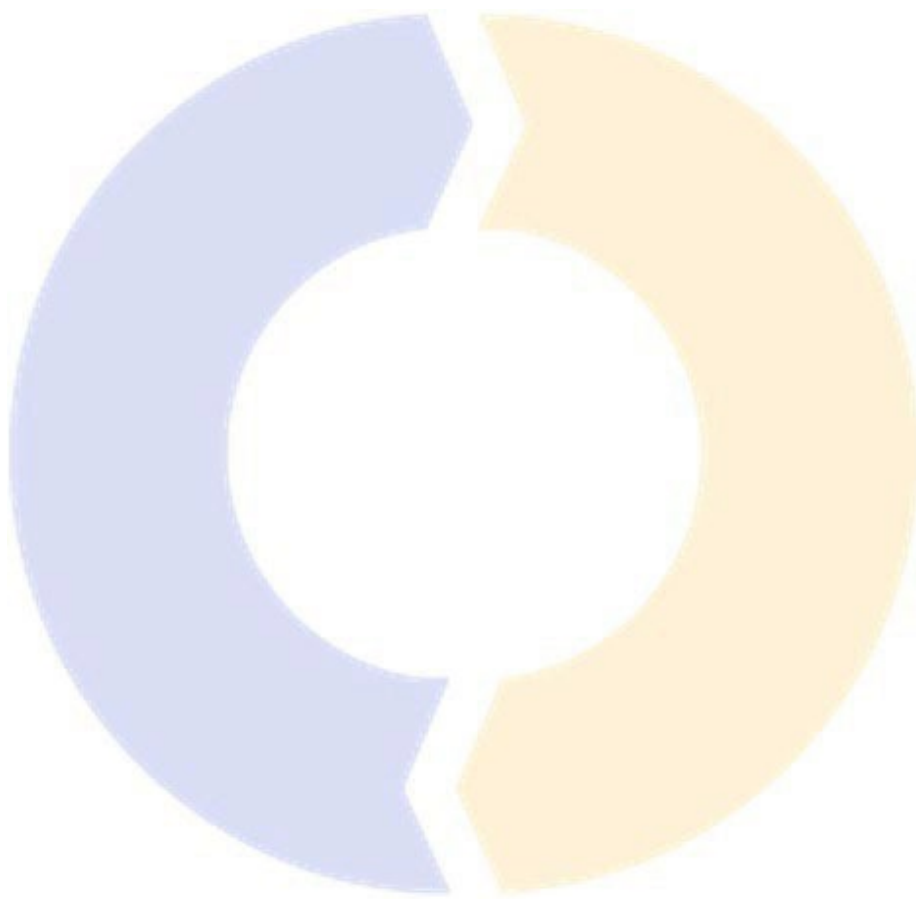
Not applicable.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Levitan, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Levitan's activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000.



Todd C. Norris

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March 17th, 2023

This brochure supplement provides information about Todd Norris, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC (“Glass Jacobson” or the “Company”). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson’s brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Norris is available on the SEC’s website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Norris was born in 1984 and joined Glass Jacobson in 2020 as an investment advisor representative. From 2018- 2020 Mr. Norris was a Lead Planner with Facet Wealth. From 2016-2018 Mr. Norris was a Financial Planner at Life Plan Financial. In 2016 Mr. Norris was an Investment Advisor at Prime Investment Advisors and from 2015-2016 Mr. Norris was a Financial Planner at StratWealth. He received a B.S. in Finance from the University of Maryland in 2007. Mr. Norris holds the following professional designations: CFP®

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience, and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Not applicable.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Norris, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Norris’s advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Norris may recommend to clients only those securities and other investments that are included on the Company’s current list of “approved” investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such “approved” list.

Dovid Price

Glass Jacobson Investment Advisors, LLC 10711 Red Run Boulevard, Suite 101 Owings Mills, MD 21117 410-356-1000

www.glassjacobson.com

March 17th, 2023

This brochure supplement provides information about Dovid Price, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Price is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Price was born in 1988 and joined Glass Jacobson in 2021 as an investment advisor representative. He founded his firm DP Financial in 2020. He has worked as a finance instructor from 2020-2021, as a financial planning intern with Shober & Zelcer Financial Planning and Management in 2020, as an LPL advisor with Cross Country Wealth from 2019-2020 and served a tax internship in 2018. Prior to entering the financial services industry, he held a paid fellowship in advanced Talmudic studies at Yeshiva Birchas Mordechai (2013-2016, 2017-2019) and Aish HaTorah (2017). He received a Bachelors in Talmudic Law from the Ner Israel College in 2013. He holds the CERTIFIED FINANCIAL PLANNER™ (CFP®) and Wealth Management Specialist™ or WMS™ professional designations and has passed the Certified Investment Management Analyst (CIMA®) exam.

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience, and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

Wealth Management Specialist™ or WMS™: Individuals who hold the WMS™ designation have completed a course of study encompassing risk management, investments, insurance, tax, retirement, and estate planning issues. Additionally, individuals must pass an end-of-course examination that tests their knowledge of these topics. All designees must adhere to standards of professional conduct and complete 16 hours of continued education every two years.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Price is licensed to sell life and health insurance products through various companies, and will receive compensation in the form of commissions for the sale of such products. The Company believes that such conflict is addressed and mitigated by making this disclosure to you here, in this brochure, and its financial planning agreements. Additionally, clients are under no obligation to purchase insurance products through Mr. Price or other investment adviser representatives of Glass Jacobson and are free to choose the sources through which to implement any recommendation to purchase such life and health insurance products.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Creamer, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Price's activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Price may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Richard J. Osikowicz

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www.glassjacobson.com

March 17th, 2023

This brochure supplement provides information about Richard Osikowicz, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement.

Additional information about Mr. Osikowicz is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Osikowicz was born in 1971 and joined Glass Jacobson as an investment advisor representative in 2018. He currently serves as its Director of Retirement Plan Services. From July 2013 through July 2018 he served as a Retirement Business Development Officer at PNC Bank and PNC Capital Advisors LLC. He graduated with a B.S. from the Towson University in 1994. Mr. Osikowicz holds the following professional designations: AIF®.

Accredited Investment Fiduciary (AIF®). The Accredited Investment Fiduciary (AIF®) certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (a Fiduciary360 (fi360) company).

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Osikowicz has an Outside Business, "Photographs by Rich", which is a photography business for which he is compensated.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Osikowicz, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Osikowicz advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Osikowicz may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Bart W. Scheffel

Glass Jacobson Investment Advisors, LLC 10711 Red Run Boulevard, Suite 101 Owings Mills, MD 21117 410-356-1000

www.glassjacobson.com

March 17th, 2023

This brochure supplement provides information about Bart W. Scheffel, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Scheffel is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Scheffel was born in 1958 and has been a Member of Glass Jacobson since 1998 and as an investment advisor representative since 2004. In 1984, he joined Glass Jacobson, PA, a CPA firm owned by certain Members of the Company. He currently is a shareholder in the CPA firm, as well as a Member of Glass Jacobson Consulting, LLC, a business consulting firm. He graduated with a B.S. in Accounting and Economics from Mount St. Mary's College in 1980. Mr. Scheffel currently holds the following professional designations: CPA and CVA®.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Certified Valuation Analyst (CVA®). The Certified Valuation Analyst (CVA®) designation is granted to applicants who: hold a business degree or certain professional designations; complete a 35-hour training program and course of study as prescribed by the National Association of Consultants, Valuators and Analysts (NACVA); pass a comprehensive examination; be a member in good standing with NACVA; and submit three personal and three business references.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Certain Members of Glass Jacobson, including Mr. Scheffel, are shareholders of a CPA firm, Glass Jacobson, PA. Also, Mr. Scheffel is a Member of Glass Jacobson Consulting, LLC, a business consulting firm, and Glass Jacobson Capital Advisors, LLC, a corporate finance, merger and acquisition advisory services firm. Mr. Scheffel devotes a substantial amount of his time to these firms, which account for a substantial source of his income. As such he recommends the tax preparation and/or accounting services of Glass Jacobson, P.A. To the extent a client determines to engage Glass Jacobson, PA. to provide tax preparation and/or accounting services, such services shall be provided, independent of Registrant. Registrant shall receive no portion of fees charged by Glass Jacobson, PA for such services. **Conflict of Interest:** The recommendation by Mr. Scheffel that a client elect accounting

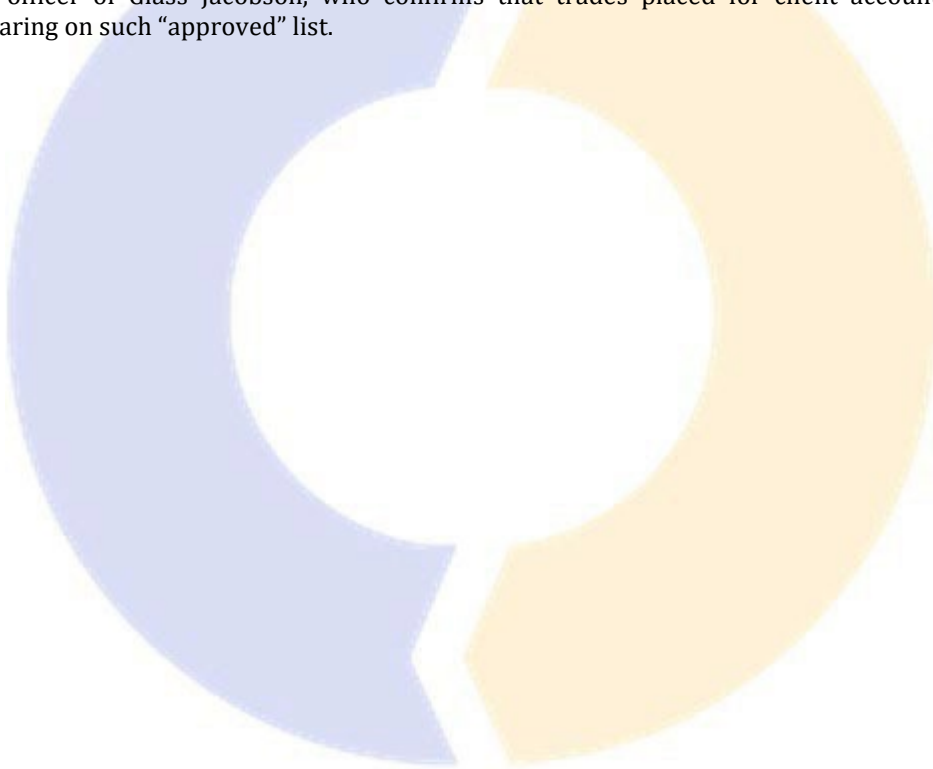
services from Glass Jacobson, PA presents a conflict of interest, as the receipt of fees for accounting services provides an incentive to recommend such services, rather than recommending such services based upon a particular client's needs. No client is under any obligation to utilize Glass Jacobson PA for accounting services. Clients are reminded that they may elect to obtain accounting services recommended by the Registrant through other non-affiliated certified public accountants. The Registrant's Chief Compliance Officer, Jonathan Dinkins, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.

ITEM 5. ADDITIONAL COMPENSATION

Not applicable.

ITEM 6. SUPERVISION

Mr. Scheffel's activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Scheffel may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.



Christine R. Schmitz

Glass Jacobson Investment Advisors, LLC 10711 Red Run Boulevard, Suite 101 Owings Mills, MD 21117 410-356-1000
www.glassjacobson.com

March 17th, 2023

This brochure supplement provides information about Christine R. Schmitz, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Ms. Schmitz is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Ms. Schmitz was born in 1951 and joined Glass Jacobson as an investment adviser representative in 2003. She is a Certified Public Accountant at Glass Jacobson, PA, a CPA firm owned by certain Members of the Company. She graduated with a Bachelor of Music from the Johns Hopkins University's Peabody Institute in 1975, and earned a Certificate in Accounting from the University of Baltimore in 1982. Ms. Schmitz also earned an M.A., in Legal Studies, from the University of Baltimore in 1992. Ms. Schmitz currently holds the following professional designations: CPA/PFS, CFP®, LTCP, and RICP®.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Personal Financial Specialist (PFS). The PFS credential demonstrates that an individual has met the minimum education, experience and testing required of a CPA in addition to a minimum level of expertise in personal financial planning. To attain the PFS credential, a candidate must hold an unrevoked CPA license, fulfill 3,000 hours of personal financial planning business experience, complete 80 hours of personal financial planning CPE credits, pass a comprehensive financial planning exam and be an active member of the AICPA. A PFS credential holder is required to adhere to the AICPA's Code of Professional Conduct, and is encouraged to follow the AICPA's Statement on Responsibilities in Financial Planning Practice. To maintain their PFS credential, the recipient must complete 60 hours of financial planning CPE credits every three years. The PFS credential is administered through the AICPA.

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

Long-Term Care Professional (LTCP). In order to earn the Long-Term Care Professional (LTCP) designation, an individual must complete and pass an examination on each of four required workshops, each of which is based on a textbook written by leading experts in the long-term care insurance field.

Retirement Income Certified Professional® (RICP®). The Retirement Income Certified Professional® is awarded by The American College of Financial Services. Recipients acquire the expertise to turn assets into income in today's dynamic financial environment. Retirement income planning places the focus on transitioning from asset accumulation to creating a sustainable livelihood for clients in retirement. An individual must pass three examinations in order to obtain this designation.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Ms. Schmitz also serves as a registered representative of Triad Advisors, LLC. ("TRIAD"), a registered broker-dealer (CRD No. 25803), member FINRA/SIPC. A conflict of interest may exist between Ms. Schmitz's interests and the interests of financial planning clients when Ms. Schmitz recommends securities that may be purchased through her as a registered representative of Triad. In such cases, Ms. Schmitz would receive a commission on the purchase or sale recommended by her. This gives her an incentive to recommend investment products based on the compensation to be received, rather than on a client's needs. Glass Jacobson believes that such conflict is addressed by fully disclosing to clients in its brochure and in its financial planning agreements that registered representatives may receive additional compensation on the purchase or sale of certain securities. Additionally, no client is under any obligation to act on Ms. Schmitz or Glass Jacobson's recommendation. If a client elects to act on any of the recommendations, the client is under no obligation to effect the transactions through Ms. Schmitz or another registered representative of Triad who is also an investment adviser representative of Glass Jacobson.

Similarly, Ms. Schmitz is licensed to sell life and health insurance products through various companies, and she may receive compensation in the form of commissions for the sale of such products. This creates a conflict similar to that with respect to her role as a registered representative of Triad. However, Glass Jacobson has addressed this conflict by fully disclosing to clients the potential for such conflict in its brochure and in its financial planning agreements. Additionally, clients are under no obligation to purchase insurance products through Ms. Schmitz or other investment adviser representatives of Glass Jacobson and are free to choose the sources through which to implement any recommendation to purchase such life and health insurance products.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Ms. Schmitz, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Ms. Schmitz's activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Ms. Schmitz may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, her advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

George R. Toulson

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March 17th, 2023

This brochure supplement provides information about George Toulson and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Toulson is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Toulson was born in 1972 and joined Glass Jacobson in 2021 as an investment advisor representative. Since 2016 he has been an ETF product Specialist with Legg Mason Global Asset Management and a Private Wealth Advisor at Wick Capital Partners. He received a B.A. in Economics from Yale University in 1994, and is a Chartered Financial Analyst, and Certified Financial Planner®. Mr. Toulson holds the following professional designations: CFA®, CFP®

A Chartered Financial Analyst (CFA®) charter is a designation given to those who have completed the CFA® Program and completed acceptable work experience requirements. The CFA Program is a three-part exam that tests the fundamentals of investment tools, valuing assets, portfolio management, and wealth planning. The CFA Program is typically completed by those with backgrounds in finance, accounting, economics, or business. CFA charterholders earn the right to use the CFA designation after program completion, application, and acceptance by CFA Institute. CFA charterholders are qualified to work in senior and executive positions in investment management, risk management, asset management, and more.

CERTIFIED FINANCIAL PLANNER™ (CFP®). The CERTIFIED FINANCIAL PLANNER™ (CFP®) certification is awarded by the Certified Financial Planner Board of Standards Inc. to individuals who meet education, examination, experience, and ethics requirements. Educational requirements include completing a set of courses on financial planning or, alternatively, previously achieved certain designations such as a CPA or attorney. Currently, applicants must also pass a ten-hour examination, have at least three years of qualifying work experience in the profession, and must agree to adhere to a Code of Ethics. Every two years, all CFP® practitioners must meet re-accreditation requirements by obtaining 30 hours of continuing education credits, including two hours of ethics training.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Toulson holds a minority membership interest in UNLTD Sports Group LLC, a Delaware limited liability company that provides sports management, representation, and marketing to professional athletes ("UNLTD"). Mr. Toulson does not actively participate in the management of UNLTD. To eliminate any potential conflict that could arise between Mr. Toulson's association with the Company and his membership interest UNLTD, the Company has prohibited Mr. Toulson and all its investment adviser representatives from recommending investment in UNLTD. As Mr. Toulson has maintained a close working relationship with the principals of UNLTD, UNLTD may refer its clients to Mr. Toulson for investment advisory services. In such cases, to avoid potential conflicts, neither Mr. Toulson nor the Company will compensate UNLTD for these referrals. Any UNLTD clients referred to Mr. Toulson for investment advisory services are under no obligation to accept investment advisory services from Mr. Toulson or any other investment adviser representative of the Company. Additionally, to any client of UNLTD that is referred to Mr. Toulson, Mr. Toulson will disclose in writing that he holds a minority membership interest in UNLTD. The Company believes that any potential conflict related to UNLTD referring its clients to Mr. Toulson for

investment advisory services is addressed by this manner of disclosure in this brochure supplement.

Mr. Toulson also holds minority membership interests in DB Game, LLC (“DB Game”) and DB Game II, LLC (“DB Game II”), each a Delaware limited liability company. DB Game and DB Game II were formed for the sole purpose of investing in the preferred stock of HiDef Inc., a Nevada corporation (“HiDef”). HiDef, formerly DanceBattle, Inc., is a media, entertainment and technology company focused on creating and delivering state-of-the-art video game content experiences across all digital platforms to consumers primarily in North America and the European Union. Mr. Toulson is the managing member of both DB Game and DB Game II. As managing member, Mr. Toulson does actively participate in the management of either company. DB Game is available to investors as a private offering. To eliminate any potential conflicts that could arise between Mr. Toulson’s association with the Company and his membership in interest in DB Game and DB Game II, as well as his indirect investment in HiDef, the Company has prohibited all its investment adviser representatives, including Mr. Toulson, from recommending to the Company’s clients that they invest in DB Game, DB Game II, and/or HiDef. In circumstances where an individual has, prior to becoming a client of the Company, invested in DB Game, DB Game II, or HiDef, the investment adviser representatives of the Company, including Mr. Toulson, are required to disclose in writing Mr. Toulson’s relationship with these entities, as applicable, before providing any investment advice relating to any of the entities. The Company believes that any potential conflict of interest related to DB Game, LLC and DB Game II, and Mr. Toulson is addressed by this manner of disclosure in this brochure supplement.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Toulson, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Toulson’s advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Toulson may recommend to clients only those securities and other investments that are included on the Company’s current list of “approved” investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such “approved” list.

Marina Sidelnikova

Glass Jacobson Investment Advisors, LLC 10711 Red Run Boulevard, Suite 101 Owings Mills, MD 21117 410-356-1000
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March 17th, 2023

This brochure supplement provides information about Marina Sidelnikova, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Ms. Sidelnikova is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Ms. Sidelnikova was born in 1961 and joined Glass Jacobson as an investment advisor representative in 2007. Prior thereto, from 2001-2007, she was a Financial Analyst with Boulder Ventures. She graduated with a M.S. in Physics from Kishinev State University in 1984, and earned her MBA from Loyola College of Maryland in 2007. Ms. Sidelnikova currently holds the following professional designation: CPWA® and AIF®.

Certified Private Wealth AdvisorSM (CPWA®). The Certified Private Wealth AdvisorSM (CPWA®) is an advanced credential created specifically for wealth managers and advisors who work with high-net-worth clients on the life cycle of wealth: accumulation, preservation, and distribution. Prerequisites for CPWA certification are a full five years of professional client-centered experience in financial services or a related industry, Bachelor's degree from an accredited college or University and an acceptable regulatory history. To obtain the CPWA certification, candidates must complete 6 months of pre-study education and online quizzes, successfully complete a 5-day in class program and pass the final CPWA exam. CPWA designees are required to adhere to the Investment Management Consultants Association's code of Professional Responsibility, Standards of Practice, and Rules and Guidelines for Use of the Marks. CPWA designees must report 40 hours of continuing education credits, including two ethics hours, every two years to maintain the certification.

Accredited Investment Fiduciary (AIF®). The Accredited Investment Fiduciary (AIF®) certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (a Fiduciary360 (fi360) company).

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

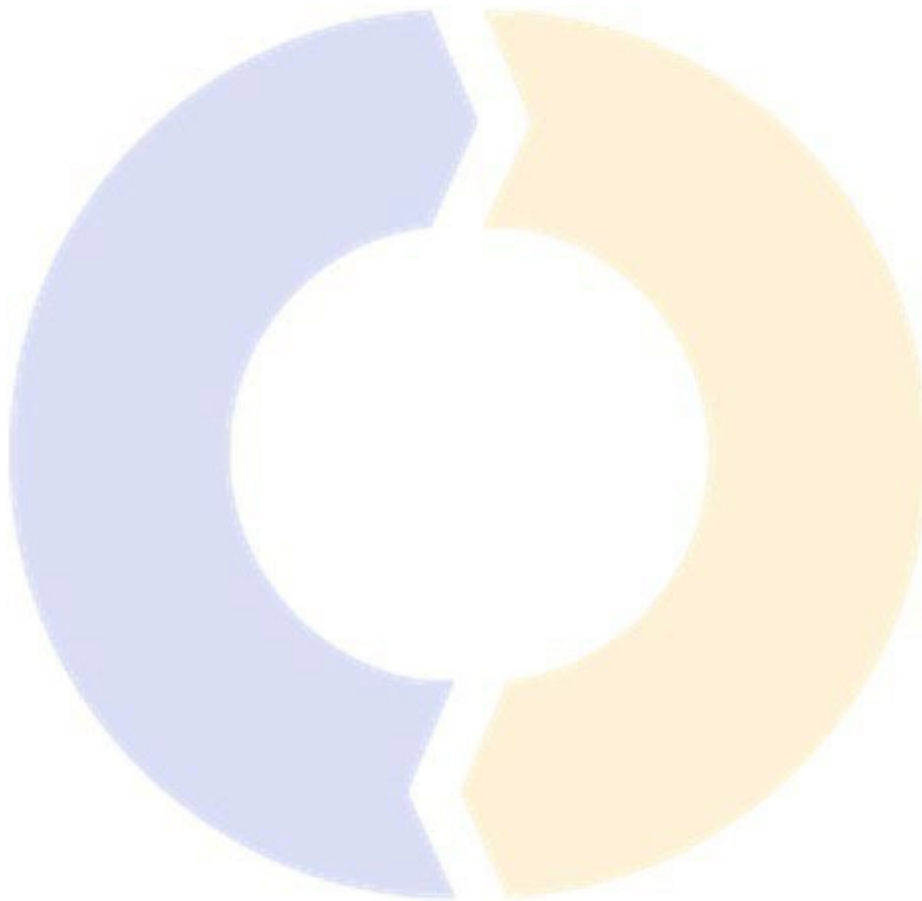
Not applicable.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Ms. Sidelnikova, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Ms. Sidelnikova's activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Ms. Sidelnikova may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, her advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.



Steven C. Weisman

Glass Jacobson Investment Advisors, LLC 10711 Red Run Boulevard, Suite 101 Owings Mills, MD 21117 410-356-1000

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March 17th, 2023

This brochure supplement provides information about Steven Weisman and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Weisman is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Weisman was born in 1953. Mr. Weisman joined Glass Jacobson in 2021 as an investment advisor representative. Mr. Weisman has served as President and Chief Executive Officer of TEAM Financial Planning, Inc. since October of 1998. Mr. Weisman was also employed as President of Weisman, Noble & Associates, P.C. from 1996 to 2012. Mr. Weisman was a Director with Dembo, Jones, Healy, Pennington & Marshall, PC from 2012 to 2013. Mr. Weisman was a member of WN CPAs, LLC from 2013 to 2018. Mr. Weisman was employed as a CPA Principal of Linton Shafer Warfield & Garrett, P.A. from 2018 to 2019. Since 2019, Mr. Weisman has been a member of WA CPAs, LLC. Mr. Weisman graduated from the University of Maryland with a Bachelor of Science degree in Accounting in 1974. Mr. Weisman holds the following professional designations: CPA/PFS, and CGMA.

Certified Public Accountant (CPA). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two-year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Personal Financial Specialist (PFS). The PFS credential demonstrates that an individual has met the minimum education, experience and testing required of a CPA in addition to a minimum level of expertise in personal financial planning. To attain the PFS credential, a candidate must hold an unrevoked CPA license, fulfill 3,000 hours of personal financial planning business experience, complete 80 hours of personal financial planning CPE credits, pass a comprehensive financial planning exam and be an active member of the AICPA. A PFS credential holder is required to adhere to the AICPA's Code of Professional Conduct and is encouraged to follow the AICPA's Statement on Responsibilities in Financial Planning Practice. To maintain their PFS credential, the recipient must complete 60 hours of financial planning CPE credits every three years. The PFS credential is administered through the AICPA.

Chartered Global Management Accountant (CGMA). The Chartered Global Management Accountant (CGMA) is a global management accounting designation that recognizes the unique role played by men and women at organizations around the world who combine accounting and financial expertise with strategic insight to guide better business decisions. Additionally, it recognizes the management accounting experience and expertise of

accountants in academia. Created through a joint venture of the American Institute of Certified Public Accountants (AICPA) and the Chartered Institute of Management Accountants (CIMA), the CGMA designation recognizes the competencies and expertise of management accountants who are leading the world's most successful organizations, and teaching at universities around the world, preparing the management accounting leaders of tomorrow. It demonstrates management accounting expertise in such areas as leading strategically with management to make more informed decisions; helping organizations manage change, risk and uncertainty; protecting corporate assets; and promoting operational efficiency and effectiveness.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Certified Public Accountant (CPA). Mr. Weisman, in his individual capacity, is a certified public accountant and majority owner of WA CPAs, LLC. He recommends his tax preparation and/or accounting services. To the extent a client determines to engage Mr. Weisman to provide tax preparation and/or accounting services, such services shall be provided by Mr. Weisman in his separate capacity as a certified public accountant, independent of Registrant. Registrant shall receive no portion of fees charged by Mr. Weisman for such services. **Conflict of Interest:** The recommendation by Mr. Weisman that a client elect his accounting services presents a conflict of interest, as the receipt of fees for accounting services may provide an incentive to recommend such services, rather than recommending such services based upon a particular client's needs. No client is under any obligation to utilize Mr. Weisman for accounting services. Clients are reminded that they may elect to obtain accounting services recommended by the Registrant through other non-affiliated certified public accountants. The Registrant's Chief Compliance Officer, Jonathan Dinkins, remains available to address any questions that a client or prospective client may have regarding the above conflict of interest.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Weisman, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Weisman's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins, and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Weisman may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

Andrew S. Wohlberg

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www.glassjacobson.com

March 17th, 2023

This brochure supplement provides information about Andrew S. Wohlberg, and supplements the information contained in the brochure of Glass Jacobson Investment Advisors, LLC ("Glass Jacobson" or the "Company"). You should have received a copy of that brochure. Please contact Jonathan Dinkins, Chief Compliance Officer of Glass Jacobson, if you did not receive Glass Jacobson's brochure or if you have any questions about the contents of this supplement. Additional information about Mr. Wohlberg is available on the SEC's website at www.adviserinfo.sec.gov.

ITEM 2. EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Mr. Wohlberg was born in 1969 and has been an investment advisor representative with Glass Jacobson since 2012. Prior thereto, he worked with various other firms as a financial advisor since 2006. Mr. Wohlberg earned a B.A. in journalism from the University of Maryland in 1994, an M.A. in Middle Eastern Studies from Columbia University in 1999 and an M.B.A. from Bar-Ilan University in 2000. Mr. Wohlberg currently holds the following professional designations: CDFA™ and CEPA®.

Certified Divorce Financial Analyst® (CDFA™). A Certified Divorce Financial Analyst® (CDFA™) is someone who comes from a financial planning, accounting or legal background and goes through an intensive training program to become skilled in analyzing and providing expertise related to the financial issues of divorce. The role of the CDFA™ professional is to help both the client and lawyer understand how the financial decisions made today will impact the client's financial future, based on certain assumptions. All CDFA professionals adhere to a Code of Ethics and are required to renew their designation every two years by completing 15 hours of continuing education, reaffirming their adherence to the CDFA™ Professional Practice Standards.

The **Certified Exit Planning Advisor® (CEPA®)** credential is for professional advisors who want to engage more business owners effectively. Through the process of Exit Planning (the Value Acceleration Methodology), owners can build more valuable companies, have more substantial personal financial plans, and align their personal goals. Participants who complete the CEPA program and pass the closed book proctored exam receive the Certified Exit Planning Advisor® (CEPA®) credential. The CEPA program also qualifies for continuing education credits with professional associations such as CFP and NASBA (CPE). Renewing certification holders must have completed a minimum of 40 hours of exit planning related professional development, or 30 hours of exit planning related professional development plus 10 hours of qualifying leadership, authorship, and teaching activities contributing to the exit planning profession. Qualifying leadership activities include volunteer service as a chairman, Chair-Elect, or officer for committee service to a qualifying organization other than the applicant's employer. Renewal applicants must again agree in writing that they will adhere to the EPI Professional Standards and Code of Ethics. They must re- attest that they have not been convicted of a felony related to the practice of exit planning.

ITEM 3. DISCIPLINARY INFORMATION

Not applicable.

ITEM 4. OTHER BUSINESS ACTIVITIES

Mr. Wohlberg is President of Your World Publishing, a custom publishing business that includes working with families and individuals chronicling their personal histories. The business is not an investment related enterprise. Time spent working on client projects is flexible to deadlines and variable in compensation. Other business activities are conducted during non-trading hours.

ITEM 5. ADDITIONAL COMPENSATION

Investment adviser representatives of Glass Jacobson, including Mr. Wohlberg, are eligible to receive a bonus each year that is based, at least in part, on the number of new clients/accounts they bring to the Company. Such bonus is based on the amount of fees generated from the new clients/accounts.

ITEM 6. SUPERVISION

Mr. Wohlberg's advisory activities are supervised by the Managing Members of the Company, Michael Cohen, Jonathan Dinkins and Edward Jacobson. Each of Messrs. Cohen, Dinkins and Jacobson can be reached at 410-356-1000. Mr. Wohlberg may recommend to clients only those securities and other investments that are included on the Company's current list of "approved" investments. Thus, his advice and recommendations to clients are monitored by an administrative officer of Glass Jacobson, who confirms that trades placed for client accounts are limited to securities appearing on such "approved" list.

