

# **Granger Management LLC**

## **Form ADV Part 2A – Disclosure Brochure**

**March 2, 2021**

This Disclosure Brochure provides information about the qualifications and business practices of Granger Management LLC (“Granger”). If you have any questions about the contents of this Disclosure Brochure, please contact us at (212) 658-0400.

Granger is a registered investment advisor with the U.S. Securities and Exchange Commission. The information in this Disclosure Brochure has not been approved or verified by the U.S. Securities and Exchange Commission (“SEC”) or by any state securities authority. Registration of an investment advisor does not imply any specific level of skill or training. This Disclosure Brochure provides information through Granger to assist you in determining whether to retain the Advisor.

Additional information about Granger and its advisory persons are available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Granger Management LLC**  
**CRD No: 168096**  
**17 State Street, Suite 3220**  
**New York, NY 10004**  
**Phone: (212) 658-0400 Fax: (212) 658-0401**  
<https://www.grangerllc.com>

## **Item 2 – Material Changes**

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Since our last annual ADV filing of Part 2A in March 2020, there have been no material changes to Granger Management LLC's business model.

You may also request a copy of this Disclosure Brochure at any time, by contacting us at (212) 658-0400 or [Compliance@Grangerllc.com](mailto:Compliance@Grangerllc.com).

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## **Item 4 – Advisory Services**

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### **A. Firm Information**

Granger Management LLC (“Granger” or the “Advisor”) is a registered investment advisor with the U.S. Securities and Exchange Commission, which is organized as a Limited Liability Company (LLC) under the laws of the State of Delaware. Granger was founded in August 2013 and is owned and operated by Granger Management Holdings LLC, of which Andrew C. Walter and Geraldine F. McManus are Managing Members. Mr. Walter founded the firm in August 2013. Ms. McManus subsequently joined the firm on May 21, 2014. This Disclosure Brochure provides information regarding the qualifications, business practices, and the advisory services provided by Granger.

Granger is an independent investment advisory firm that provides outsourced CIO (“OCIO”) and investment advisory services to a select group of institutional and individual client accounts. (“Clients”).

Granger also serves as an investment advisor to pooled investment vehicles, established for the main purpose of aggregating certain Clients’ assets to invest in other private funds or directly in private companies. The pooled investment vehicles advised by Granger are Granger VEP Co-Investment Fund LLC, Chloe GB Partners LLC, Grace GM Partners LLC, Carnegie GM Partners LLC and Rooney GM Partners LLC (the “Fund Clients” or the “Funds”).

Except for Carnegie GM Partners LLC and Rooney GM Partners LLC, there will not be an additional layer of fees charged to investors in these pooled investment vehicles, other than the standard investment advisory fee detailed in the respective client’s advisory agreement. Carnegie GM Partners LLC and Rooney GM Partners LLC will have the flexibility to charge an incentive fee. However, operational expenses, including, but not necessarily limited to, fund administration, legal, tax and audit expenses, of these pooled investment vehicles will be borne by the vehicle itself. Additional information about the Clients and the Fund Clients is provided in Item 7 below.

### **B. Advisory Services Offered**

Granger provides customized investment solutions to support the complex needs of all its Clients.

#### Investment Advisory Services to Clients

Granger works with each Client to determine their investment goals and objectives which may be driven by a variety of different variables including risk tolerance, return objectives, liquidity and income needs. Upon determining an appropriate asset allocation mix for each Client, Granger will then construct an investment program specific to each individual Client’s objectives, which may include professionally managed funds (both traditional and alternative), separately managed accounts, structured products, exchange-traded funds (“ETFs”), direct or co-investments in private equity, individual securities and other opportunistic investments.

Additionally, Granger consults on a periodic basis with each Client to discuss any adjustments to investment goals and objectives, including any guidelines, restrictions or limitations. Granger may also consult with each Client regarding a Client’s desire to participate in certain investment opportunities. A Client may indicate a desire not to participate in an investment, in which case any such investment will not be purchased for the Client’s account. The performance of each Client will be impacted by adjustments made to the investment goals and objectives

#### Investment Advisory Services to Funds

The advisory services provided by Granger to the Funds are tailored to the investment objectives, investment strategy and investment restrictions, if any, as set forth in the governing documents of the Granger Funds and/or the investment advisory agreement entered by Granger with such Funds. Granger typically does not tailor its advisory services to the individual needs of investors in a Granger Fund; accordingly, it typically does not accept material investment restrictions imposed by such investors.

The Fund Clients are neither registered under the Securities Act of 1933, as amended, nor registered under the Investment Company Act of 1940, as amended. Accordingly, interests in the Funds are offered exclusively to investors satisfying the applicable eligibility and suitability requirements either in private placement transactions within the United States or in offshore transactions.

### **C. Client Account Management**

Prior to engaging Granger to provide investment advisory services, each Client is required to enter into an Investment Advisory Agreement with the Advisor that defines the terms, conditions, authority and responsibilities of the Advisor and the Client.

**As part of the Investment Advisory agreements for clients, the client acknowledges that the Advisor:**

- Shall engage in ongoing discussions with the Client regarding the Account and will consult with the Client on a periodic basis to discuss the investment focus, guidelines, mandates, restrictions and limitations that the Client wishes to establish for the Account. (the “Investment Parameters”)
- May also consult with the Client regarding the Client’s desire to participate in certain investment opportunities. The Client acknowledges that any such Investment Parameters will be taken into account by the Advisor in determining the investment objectives of the Account and whether to purchase or sell assets on behalf of the Account. Additionally, the Client may indicate a desire not to participate in an investment, in which case any such investment will not be purchased for the Account. The Client understands and acknowledges that the performance of the Account will be impacted by such ongoing discussions with the Client as well as the Investment Parameters.
- The Advisor will manage the Account in accordance with the investment guidelines, mandates, and/or restrictions (if any) described in relevant Exhibits as well as any Investment Parameters, which are each deemed to be a part of this Agreement. Such guidelines, mandates and/or restrictions may be changed from time to time by written agreement of the Advisor and the Client or pursuant to discussions between the Advisor and the Client.

### **D. Wrap Fee Programs**

Granger does not manage or place Client assets into wrap fee programs. Investment management services are provided directly by Granger.

### **E. Assets Under Management**

The Advisor’s regulatory assets under management were **approximately \$3.550b as of December 31, 2020 and all assets are managed on a discretionary basis.**

## **Item 5 – Fees and Compensation**

Each Client shall sign an Investment Advisory Agreement that details the responsibilities of Granger and the Client and the relevant fees. The fees charged to investors in the Funds are detailed in the offering documents of the Funds.

### **A. Fees for Advisory Services to Clients**

Investment Advisory Fees are paid quarterly in arrears pursuant to the terms of the Investment Advisory Agreement and range up to 2% Management fee, depending on a series of variables including the size of the Client relationship.

The Advisor will generally require a minimum annual fee of \$200,000. To the extent that the Client does not meet the minimum fee level, Granger has the right to charge a flat fee to make up the difference and meet the minimum annual fee. Fees may be negotiable at the discretion of the Advisor.

Additionally, a client may elect to have a performance fee as a component as part of their overall relationship with Granger at a rate of 20%.

### **B. Fees Charged to the Funds**

Granger charges Clients an additional management fee to participate in select classes of Granger Funds

In addition to the management fee, Carnegie GM Partners LLC and Rooney GM Partners LLC will have the flexibility to charge an incentive fee. Operational expenses, including, but not necessarily limited to, legal, tax administration and audit expenses, of these pooled investment vehicles will be borne by the vehicle itself.

Current Clients will be charged a fee for any assets withdrawn during a quarter on a pro rata basis determined by the number of days the Client has been engaged with the Advisor. All securities held in accounts managed or supervised by Granger will be independently valued by a designated Custodian or by a designated third party. Granger will not have the authority or responsibility to value portfolio securities.

### **C. Fee Billing of Client Accounts**

Investment Advisory Fees will be automatically deducted from the Client's Account or invoiced directly to the client. The amount due is calculated by multiplying the quarterly rate (to the average daily balance for that quarter. Clients will be provided with a statement, at least quarterly, from the custodian reflecting the deduction of the Investment Advisory Fee. Granger employees and former employees are exempt from paying Investment Advisory Fees.

### **D. Other Fees and Expenses**

In addition to the fees noted above, the Client will be subject to a variety of fees and expenses charged by other entities including third party asset managers recommended by the Advisor that are unaffiliated with the Advisor.

These fees and expenses include, among other things, custody fees, brokerage and other trading costs. All fees paid to the Advisor for investment advisory services are separate and distinct from these expenses. Mutual funds, private funds and other investments disclose these fees and expenses in their separate disclosure statements.

### **E. Advance Payment of Fees and Termination**

The Advisor is compensated for its services quarterly in arrears. If a client wishes to terminate their Investment Advisory Agreement with the Advisor, in whole or in part, they must provide advanced written notice based on the terms set out in their investment advisory agreement. The Client shall be responsible for Investment Advisory Fees up to and including the effective date of termination. The Client's Investment Advisory Agreement with the Advisor is non-transferable without the Client's written approval.

### **F. Compensation for Sales of Securities**

Granger does not buy or sell securities and does not receive any compensation for securities transactions in any Client account, other than the Investment Advisory Fees noted above.

## **Item 6 – Performance-Based Fees and Side-By-Side Management**

As mentioned above, Carnegie GM Partners LLC ("Carnegie") and Rooney GM Partners LLC ("Rooney") have the flexibility to charge an incentive fee. Investors and potential investors should refer to the subscription documents and limited partnership agreements for full details regarding the fees. Granger employees are exempt from paying incentive fees. Certain clients may elect to have a performance fee as a component part of their overall relationship with Granger.

Performance based fees create an incentive for Granger to make investments that are riskier or more speculative than would be the case in the absence of a performance fee/allocation. Further, advisors have an inherent conflict of interest to favor accounts that pay more in fees, such as performance-based fees. In order to address this conflict, Granger's allocation of investment opportunities to Carnegie, and relevant clients will be limited to those investments that are appropriate for such a structure. In addition, Carnegie and Rooney establish separate membership classes for each separate investment held by the company, which are treated for accounting purposes as a distinct entity with its own separate assets, liabilities, expenses, profits and losses.

Except for pro-rata increases in current investments, new investment opportunities offered by Carnegie and Rooney are not allocable to any other investment vehicle class advised by Granger. Granger clientele are made aware of the risks and fee structure of any new investment opportunity in Carnegie and Rooney prior to acceptance of their subscription for such investment.

## **Item 7 – Types of Clients**

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As described in Item 4, Granger is an independent advisory firm that provides investment advisory services to select institutional and individual clients. The breakdown by client type is available on Granger's Form ADV Part 1. These percentages will change over time. Granger generally works with clients who have \$100,000,000 in investable assets but may reduce this minimum at its sole discretion.

As described in Item 4, Granger also serves as an investment advisor to several private funds (Grace GM Partners LLC, Chloe GB Partners LLC, Granger VEP Co-Investment Fund LLC Carnegie GM Partners LLC and Rooney GM Partners LLC).

## **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss**

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### **A. Methods of Analysis**

Granger primarily employs fundamental analysis methods in conducting due diligence and developing investment strategies for its Clients. In addition to internal research and analysis conducted by Granger, the Advisor also leverages a wide range of other sources, including, but not limited to, professional investment businesses, banks, private investors and other financial institutions.

### **B. Risk of Loss**

Investing in securities involves certain investment risks. Securities may fluctuate in value or lose value. Clients should be prepared to bear the potential risk of loss. Granger will assist Clients in determining an appropriate investment program based on their tolerance for risk and other factors noted above. However, there is no guarantee that a Client will meet their investment goals.

Fundamental analysis includes thorough review of historical investment results when available, key personnel, operational processes and a range of other economic and business indicators which may influence investment selection criteria. While this type of analysis helps the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Investment opportunities meeting the criteria utilized in the fundamental analysis may lose value and may have negative investment performance. The Advisor will monitor each investment to determine if adjustments are appropriate. More details on the Advisor's review process are included below in "Item 13 – Review of Accounts".

Each Client engagement will entail a review of the Client's investment goals, financial situation, time horizon, tolerance for risk and other factors to develop an appropriate strategy for managing a Client's account. Client participation in this process, including full and accurate disclosure of requested information, is essential for the analysis of a Client's account. The Advisor shall rely on the financial and other information provided by the Client or their designees without the duty or obligation to validate the accuracy and completeness of the provided information. It is the responsibility of the Client to inform the Advisor of any changes in financial condition, goals or other factors that may affect this analysis.

The risks associated with a particular strategy are provided to each Client in advance of investing Client accounts. The Advisor will work with each Client to determine their risk tolerance as part of the portfolio construction process. The risks are also described in detail in the private placement memoranda of the Funds and investors in such funds are strongly encouraged to read the risks described in such documents in their entirety.

The main risks of the different instruments and strategies used by Advisor for its Clients and the Funds are summarized below:

### **Exchange Traded Funds and Mutual Funds**

The Advisor invests in mutual funds and ETFs, which are shares of publicly traded unit investment trusts, open-end funds, or depository receipts that seek to track the performance and dividend yield of specific indices or companies in related industries. These indices may be either broad-based, sector-based, or international. However, mutual fund and ETF investors are generally subject to the same risk as holders of the underlying securities they are designed to track. Mutual funds and ETFs are also subject to certain additional risks, including, without limitation, the risk that their prices may not correlate perfectly with changes in the prices of the underlying securities they are designed to track, and the risk of trading in an ETF halting due to market conditions or other reasons based on the policies of the exchange upon which the ETF trades. In addition, the Partnership may bear, along with other investors of a mutual fund or ETF, its pro rata portion of such mutual fund's or ETF's expenses, including management fees. Accordingly, in addition to bearing management fees and operating expenses, clients may also indirectly bear similar expenses of a mutual fund or ETF.

### **Micro-cap, Small and Medium Cap-Stocks**

At time, The Company invests in securities issued by small and micro-cap companies with market capitalizations of less than \$2 billion. Securities of smaller companies have historically been more volatile (and have produced greater returns) than the securities of larger, better-known companies. Small-cap and micro-cap companies are considered more speculative investments than larger companies due to their smaller assets and greater risk of failure

### **Private Equity Investment Risks**

The Advisor participates in private equity investments, which are subject to a number of significant risks that can result in the loss of all or part of its investment. The significant risks of private equity investments include the following:

- The companies in which private equity investments are made are often dependent on the management talents and efforts of a small group of persons and, as a result, the death, disability, resignation or termination of one or more of those persons could have a material adverse impact on their business and prospects and the investment made;
- The companies in which private equity investments are made generally have less predictable operating results, may from time to time be parties to litigation, may be engaged in rapidly changing businesses with products subject to a substantial risk of obsolescence and may require substantial additional capital to support their operations, finance expansion or maintain their competitive position;
- There is generally limited public information about companies in which private equity investments are made and it can be difficult to obtain accurate information for the purposes of evaluating potential returns and making a fully informed investment decision;
- The companies in which private equity investments are made may have capital structures with a significant degree of leverage. Investments in highly leveraged companies are inherently more sensitive to declines in revenues, increases in expenses and interest rates and adverse economic, market and industry developments. A leveraged company's income and net assets also tend to increase or decrease at a greater rate than would otherwise be the case if money had not been borrowed. As a result, the risk of loss associated with a leveraged company is generally greater than for companies with comparatively less debt.
- The Advisor expects to make private equity investments (either directly or indirectly) and co-investments in companies that have indebtedness or equity securities, or may be permitted to incur indebtedness or to issue equity securities, that rank senior to its investment. By their terms, such instruments provide that their holders are entitled to receive payments of dividends, interest or principal on or before the dates on which payments are to be made in respect of the Company's investment. Also, in the event of insolvency, liquidation, dissolution, reorganization or bankruptcy of a company in which an investment is made, holders of securities



ranking senior to the Company's investment would typically be entitled to receive payment in full before distributions could be made in respect of the Advisor's investment.

Certain of Granger's private funds allow its clients to invest jointly in other private equity funds. These Granger funds make an investment commitment to an underlying private equity fund, which requires the Granger fund to meet the underlying fund's capital calls. If an investor fails to pay when due installments of its capital commitment to a Granger fund and the contributions made by non-defaulting investors and borrowings by a Granger fund are inadequate to cover the defaulted contribution, the Granger fund may be unable to pay its obligations when due, may be subjected to significant penalties that could materially adversely affect the returns to all investors (including non-defaulting investors) of the Granger fund.

### **Investing in Foreign Securities**

The Advisor's potential investment in foreign securities will involve considerations that are not applicable in investing in domestic securities, including unfavorable changes in currency rates and exchange control regulations, reduced and less reliable information about issuers and markets, less stringent accounting standards, illiquidity of securities and markets, higher brokerage commissions and custody fees, local economic or political instability and greater market risk in general. In particular, investing in securities of issuers located in emerging market countries involves additional risks, such as exposure to economic structures that are generally less diverse and mature than, and to political systems that can be expected to have less stability than, those of developed countries. Other characteristics of emerging market countries that may affect investment in their markets include certain national policies that may restrict investment by foreigners in issuers or industries deemed sensitive to relevant national interests and the absence of developed legal structures governing private and foreign investments and private property. The typically small size of the markets for securities of issuers located in emerging markets and the possibility of a low or nonexistent volume of trading in those securities may also result in a lack of liquidity and in price volatility of those securities.

### **High Growth Industry Related Risks**

The securities of high growth companies may experience above-average price movements associated with the perceived prospects of success of new products and/or new technologies. In addition, companies in which the Company invests could be adversely affected by lack of commercial acceptance of a new product or products or by technological change and obsolescence. At times, some of these companies have limited operating histories. As a result, these companies have faced undeveloped or limited markets, limited products, no proven profit-making history, operated at a loss or with substantial variations in operating results from period to period, have limited access to capital and/or be in the developmental stages of their businesses.

Further, many high growth companies with proprietary technology rely on a combination of patent, copyright, trademark and trade secret protection and non-disclosure agreements to establish and protect their proprietary rights, which is essential to the growth and profitability of the company.

There can be no assurance that a particular company will be able to protect these rights or will have the financial resources to do so, or that competitors will not develop or patent technologies that are substantially equivalent or superior to the technology of a company in which the Company invests. Conversely, other companies can make infringement claims against a company in which the Company invests, which could have a material adverse effect on such company.

The markets in which many high growth companies operate are extremely competitive. New technologies and improved products and services are continually being developed, rendering older technologies, products and services obsolete. Moreover, competition can result in significant downward pressure on pricing. There can be no assurance that companies in which the Company invests will successfully penetrate their markets or establish or maintain competitive advantages.

## **Non-Publicly Traded and Illiquid Securities**

In many instances, the Adviser will be investing in securities that are not publicly traded and are illiquid. It is not always possible for the Company (or the underlying investment vehicle) to execute a sell order at a desired price or to close out an open position, either due to market conditions, liquidity restrictions or exchange or governmental regulation. At times, an exchange, the Commodities Futures Trading Commission (the "CFTC") or the U.S. Securities and Exchange Commission (the "SEC") has suspended trading in a particular Commodity or Security contract, order immediate settlement of a particular contract or order that trading in a particular contract be conducted for liquidation only. Options trading will be restricted in the event that trading in the underlying instrument becomes restricted, and options trading may itself be illiquid at times, irrespective of the condition of the market of the underlying instrument, making it difficult to offset option positions in order to either realize gain thereon, limit losses or change positions in the market.

## **Portfolio Manager Risk**

When Granger allocates assets to a third party manager or a private investment fund managed by a third-party manager ("Portfolio Manager"), Granger typically does not have control over the Portfolio Manager's investments. Portfolio Manager risk encompasses the possibility of loss due to Portfolio Manager fraud, intentional or inadvertent deviations from a predefined investment strategy (including excessive concentration, directional investing outside of predefined ranges, excessive leverage, or new capital markets), or simply poor judgment. Although Granger will evaluate and monitor each Portfolio Manager based in part on the information it receives from the Portfolio Manager regarding its operations, historical performance, and investment strategies, Granger does not have access to complete information regarding each Portfolio Manager. A Portfolio Manager or its service providers could divert or abscond with the assets under its management or custody, fail to follow the agreed upon investment program, including intentional or inadvertent deviations from the investment strategy or portfolio limitations that Granger anticipated the Portfolio Manager would follow, provide false reports of operations, or engage in other misconduct. There are Portfolio Managers to whom Granger allocates assets that are private and not registered with the Securities and Exchange Commission with respect to their investment advisory operations, or the securities of their private investment funds, or have otherwise claimed relief under U.S. or non-U.S. securities or commodities laws. Additionally, the private investment funds managed by third party managers make investments that are subject to risk of loss due to fraud.

## **Diversification**

Because each class of membership interest of the Funds will be concentrated in a single investment, its value will, at times, fluctuate much more rapidly than if it were diversified among companies, industries and types of securities.

**Past performance is not a guarantee of future returns. Investing in securities and other investments involve a risk of loss that each Client should understand and be willing to bear. Clients are reminded to discuss these risks with the Adviser.**

## **Item 9 – Disciplinary Information**

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**There are no legal, regulatory or disciplinary events involving Granger or any of its employees.** Granger and its advisory personnel value the trust you place in us. As we advise all Clients, we encourage you to perform the requisite due diligence on any advisor or service provider in which you partner. Our backgrounds are on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 10 – Other Financial Industry Activities and Affiliations**

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The sole business of Granger is to provide investment advisory services to its Clients. Granger does not maintain any affiliations with external firms, other than contracted service providers to assist with the servicing of its Client's accounts. However, Granger is ultimately owned by Granger Management Holdings LLC, which also

controls Granger Advisory LLC, an unregistered entity that also provides services to certain Granger clients or unaffiliated businesses. Granger Advisory LLC provides the following primary services:

- Work with businesses contemplating monetization alternatives
- Review ownership structure to assure maximum after-tax value
- Conduct review of investment banks and other potential financial partners within the specific industry the client company is engaged
- Assist clients in picking the most suitable advisor
- Assist in negotiating potential fees and terms with selected advisor on behalf of the client

## **Item 11 – Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

### **A. Code of Ethics**

Granger has implemented a Code of Ethics that defines our fiduciary commitment to each Client. This Code of Ethics applies to all persons associated with Granger. The Code of Ethics was developed to provide general ethical guidelines and specific instructions regarding our duties to you, our Client. Granger and its personnel owe a duty of loyalty, fairness and good faith towards each Client. It is the obligation of Granger associates to adhere not only to the specific provisions of the Code, but also to the general principles that guide the Code. The Code of Ethics covers a range of topics that address employee ethics and conflicts of interest. To request a copy of our Code of Ethics, please contact us at (212) 658-0400.

### **B. Personal Trading with Material Interest**

Granger allows its employees to purchase or sell the same investments that are recommended to and purchased on behalf of Clients. Granger does not act as principal in any transactions.

### **C. Personal Trading in Same Securities as Clients**

As previously stated, Granger allows our employees to purchase or sell the same securities that are recommended to and purchased on behalf of Clients and the Funds. Owning the same securities, we recommend (purchase or sell) to you presents a potential conflict of interest that, as fiduciaries, we must disclose to you and mitigate through policies and procedures. As noted above, we have adopted, consistent with Section 204A of the Investment Advisers Act of 1940, a Code of Ethics, which addresses insider trading (material non-public information controls) and personal securities reporting procedures. Employees of Granger may, at times, have a conflict of interest if trading in the same securities for personal accounts. The fiduciary duty to act in the best interest of its Clients can potentially be violated if personal trades are made with more advantageous terms than Client trades, or by trading based on material non-public information. Granger mitigates this risk by requiring its employees to report personal securities trades for review by the employee's supervisor or the CCO. We have also adopted written policies and procedures to detect the misuse of material, non-public information.

In addition, the Code of Ethics governs Gifts and Entertainment given by and provided to the Advisor, outside employment activities of employees, Employee reporting, sanctions for violations of the Code of Ethics, and records retention requirements for various aspects of the Code of Ethics.

### **D. Personal Trading at Same Time as Client**

While Granger allows our employees to purchase or sell the same securities that are recommended to and purchased on behalf of Clients, such trades will generally not be executed until all Client's orders have been executed.

**At no time will Granger, or any associated person of Granger, transact in any security to the detriment of any Client.**

## **Item 12 – Brokerage Practices**

## **A. Recommendation of Custodian[s]**

Granger does not have the authority to select the custodian for custodial services or the administrator for defined contribution accounts. The Client will select the custodian (herein the "custodian") to safeguard Client assets and authorize Granger to settle trades to this custodian as agreed in the Investment Advisory Agreement.

Where Granger does not exercise discretion over the selection of the custodian, it will, at times, recommend the custodian[s] to Clients for custodial services. Clients are not obligated to use the recommended custodian and will not incur any extra fee or cost associated with using a broker not recommended by Granger. Granger generally recommends the custodial and support services of Fidelity Family Office Services, a division of Fidelity Brokerage Services LLC, Member NYSE/SIPC ("Fidelity").

Granger has recommended a custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client and location of the custodian's offices. Granger does not receive research services, other products, or compensation as a result of recommending a particular broker that would result in the Client paying higher commissions than those obtainable through other brokers.

Granger, as a matter of policy and practice, seeks to obtain best execution for client transactions. Best execution will not always necessarily mean the lowest commission but the best overall qualitative execution in the circumstances.

Granger considers a number of variables, including the responsiveness of the broker to requests for information, the assistance in securing the best price execution, and the promptness and accuracy of the brokers' back office operations when selecting broker-dealers for client transactions.

Following are additional details regarding the brokerage practices of the Advisor:

**1. *Soft Dollars*** - Section 28(e) of the Securities Exchange Act of 1934 provides a safe harbor that allows an investment adviser to pay more than the lowest available commission in order to obtain brokerage and research services (commonly referred to as a "soft dollar" arrangement). Granger does not utilize third-party soft dollar arrangements, such as commission sharing accounts or similar brokerage commission conduits whereby Granger generates "commission credits" through trading that are used to pay for third party research or related products and services. However, Granger has utilized proprietary research provided by brokers or dealers, as well as access to corporate offices of public companies and other access opportunities that provide value to the Company's investment management activities. The Advisor believes it could be important to its investment decision-making processes to have access to such research and that this research ultimately benefits the client accounts. In such circumstances, Granger operates within the safe harbor provided by Section 28(e) of the Exchange Act and subject to prevailing guidance by the SEC regarding Section 28 (e).

**2. *Brokerage Referrals*** - Granger does not receive any compensation from any third party in connection with the recommendation for establishing a brokerage account.

**3. *Directed Brokerage*** - Some Clients designate the broker through whom some or all orders for their account(s) are to be executed. Generally, in the case of trades directed to a particular broker, commission arrangements are negotiated in advance by the Client and the broker. Clients who direct Granger to use a particular broker-dealer should be aware that, in so doing, Granger is not be in a position to freely negotiate commission rates or spreads, obtain volume discounts on aggregated orders, or to select broker-dealers on the basis of best price and execution. As a result, directed brokerage transactions may, at times, result in higher commissions, greater spreads or less favorable execution on some transactions than would be the case if Granger were free to choose the broker-dealer.

## **B. Aggregating and Allocating Trades**

The primary objective in placing orders for the purchase and sale of securities for Client accounts is to obtain the most favorable net results considering such factors as price, size of order, difficulty of execution, confidentiality and skill required of the broker. Granger will execute its transactions through an unaffiliated broker-dealer

selected by the Client. Granger has aggregated orders in a block trade or trades when securities are purchased or sold through the same broker-dealer for multiple (discretionary) accounts. If a block trade cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated in a manner that is consistent with the initial pre-allocation or other written statement. This must be done in a way that does not consistently advantage or disadvantage particular Client accounts.

## **Item 13 – Review of Accounts**

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### **A. Frequency of Reviews**

Accounts are monitored on a regular and continuous basis by Managing Members of Granger and other members of the investment and operations teams. Formal reviews are generally conducted at least annually or more or less frequently depending on the needs of the Client. For Institutional clients, the Investment Committee is held at least monthly.

As part of its reviews, Granger will review the pricing and valuation of Client holdings. Additional information on Granger's pricing policies and procedures is provided below.

### **Standard Pricing Procedures**

Granger primarily relies on asset prices obtained from custodians and third-party managers. All securities held in accounts managed or supervised by Granger will be independently valued by the designated custodian or by a designated third-party manager. Granger will not have the authority or responsibility to value portfolio securities.

As part of its due diligence on underlying third-party managers and investments, Granger will ensure that it has a thorough understanding of the third-party manager's valuation process and ensure that such processes are in accordance with industry standards.

### **Pricing of Direct Investments in Portfolio Companies**

Granger is an investment advisor to certain pooled investment vehicles established for the sole purpose of aggregating interested clients' assets to invest in third party private funds or direct private investment opportunities. Generally speaking, in situations where a private investment vehicle purchases an interest in a direct private investment where no subsequent round of financing is done and no known or learned material event would trigger a definitive change in valuation, Granger will carry such investment at its purchase price. Further, Granger will generally use a round of financing as a guide for determining the fair value of its interests in private investments.

For those direct private investments where Granger does not otherwise own an interest in a third party investment vehicle which owns the same asset, Granger will review and monitor the fair value of these investments through dialogue with company management, review of financing rounds, any material changes to the business or market environment and seek to discuss how other investors known to Granger who hold the same asset have priced the investment. This process will take place on an ongoing basis and may be particularly relevant should a direct private investment not otherwise change in fair value over a twelve-month period. Where information indicated above cannot be obtained or where a recent round of financing has not occurred in the past twelve months, Granger will utilize an independent third party valuation company to provide valuation consulting services and to confirm the reasonableness of that methodologies, valuation techniques and assumptions used to determine the fair value of the investment.

### **B. Causes for Reviews**

In addition to the monitoring noted in Item 13A., accounts are reviewed for any number of other reasons including major changes in economic conditions, known changes in the Client's financial situation, and/or large deposits or withdrawals in the Client's account. The Client is encouraged to notify Granger if changes occur in

the Client's personal financial situation that might affect the Client's investment objectives.

### **C. Review Reports**

The Client will receive brokerage statements no less than quarterly from the trustee or custodian. These brokerage statements are sent directly from the custodian to the Client. Some Clients also establish electronic access to the custodian's website so that the Client may view these reports and their account activity. Client brokerage statements will include all positions, transactions and fees relating to the Client's account[s] held with the Custodian. The Advisor also provides Clients with periodic reports regarding their holdings, allocations, and performance.

## **Item 14 - Client Referrals and Other Compensation**

### **A. Compensation Received by Granger**

Granger is a fee-only advisory firm, who, in all circumstances, is compensated solely by the Client. Granger does not receive commissions or other compensation from product sponsors, broker-dealers or any un-related third party. Granger has referred Clients to various third parties to provide certain financial services necessary to meet the goals of its Clients. Likewise, Granger has received referrals of new Clients from third-parties.

#### **Participation in Institutional Advisor Platform for custodians**

Granger has relationships with a number of independent custodians to assist in managing Client account[s]. The Advisor receives access to software and related support from some custodians without cost because the Advisor renders investment management services to Clients. The software and related systems support benefit the Advisor, but not its Clients directly. In fulfilling its duties to its Clients, the Advisor endeavors at all times to put the interests of its Clients first. Clients should be aware, however, that the receipt of economic benefits from a custodian creates a potential conflict of interest since these benefits may, at times, influence the Advisor's recommendation of this custodian over one that does not furnish similar software, systems support, or services.

Additionally, the Advisor receives the following benefits from one of its custodians, Fidelity: receipt of duplicate Client confirmations and bundled duplicate statements; access to a trading desk that exclusively services its institutional participants; access to block trading which provides the ability to aggregate securities transactions and then allocate the appropriate shares to Client accounts; and access to an electronic communication network for Client order entry and account information.

### **B. Client Referrals from Solicitors**

Granger on occasion engages paid solicitors for Client referrals. Such solicitors will be paid a fee by Granger for making introductions to Clients and/or limited partners. Clients and/or limited partners do not pay any additional fee in relation to the services that such solicitors provide to Granger.

## **Item 15 – Custody**

Granger does not hold or receive any of the Client's funds or securities, other than payment for the Advisor's services. The Client's funds and securities will be held in custody by a qualified custodian selected by the Client, and the Client will be solely responsible for paying all of the Custodian's fees. While all assets will be held by either a qualified custodian or third party manager, Granger is deemed to have custody of client assets based on a number of factors including its ability to transfer funds to third party managers or parties. To mitigate the risks associated with this arrangement, Granger has engaged an independent auditor to conduct a surprise asset verification on an annual basis. In addition, the qualified custodians utilized will provide account statements on at least a quarterly basis. In addition, account statements prepared by Granger will contain a legend urging Clients to compare the account statements they receive directly from the custodian or third party managers to the account statement provided by Granger.

Granger also provides investment advisory services to the Funds. As a result of Granger or an affiliated individual or entity serving as the manager to these private funds, Granger is deemed to have custody. The private funds will receive an annual audit conducted by an independent public accountant registered with the Public Company

Accounting Oversight Board. The audited financial statements prepared in accordance with generally accepted accounting principles will be distributed to all underlying investors within 180 days of the respective private fund's fiscal year end due to the fact that the Funds invest in other underlying private funds.

#### **Item 16 – Investment Discretion**

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Granger generally has discretionary authority to determine, without obtaining specific consent from Clients, the investments and amounts to be bought and sold. Notwithstanding the foregoing, however, some Clients have (or may in the future) placed certain limits and/or restrictions on Granger's discretionary authority to invest assets pursuant to their respective investment management agreement with Granger. As such, all discretionary transactions executed by Granger will be in accordance with each Client's respective management agreement.

#### **Item 17 – Voting Client Securities**

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Granger will generally not vote proxies for securities held in the Client's Accounts. The Client will inform its custodian(s) that Granger should not be designated as the party to receive information on voting proxies. The obligation to vote the Client's proxies will rest with the Client. If Granger inadvertently receives proxy information for a security held in the Accounts, then Granger will promptly forward the information on to the Client, but will not take any further action with respect to the proxy. If the Accounts are for a plan governed by ERISA, the Client represents that the right to vote proxies for securities in the Accounts has been expressly reserved by the plan trustee or fiduciary named in the respective Client's management agreement. While Granger will generally not vote proxies, Granger does reserve the right to assist a Client with voting proxies upon request.

In addition, Granger will not typically take any action with respect to class action lawsuits in which the Client may be eligible to participate. However, Granger does hold the right to assist a client upon request. If Granger should inadvertently receive information related to a class action lawsuit for a security held in a Client account, then Granger will utilize its best effort to forward that information on to the respective Clients.

#### **Item 18 – Financial Information**

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Neither Granger, nor its management, have any adverse financial situations that would reasonably impair the ability of Granger to meet all obligations to its Clients. Neither Granger, nor any of its advisory persons, has been subject to a bankruptcy or financial compromise. Granger is not required to deliver a balance sheet along with this Disclosure Brochure as the Advisor does not collect fees of \$1,200 for services to be performed six months or more in advance.