

Sean M. Schmid

Part 2B of Form ADV for Penn Investment Advisors, Inc.

Brochure Supplement

Item 1: Cover Page

This brochure supplement provides information about Sean M. Schmid, COO/Financial Advisor, that supplements the Penn Investment Advisors, Inc. (“Penn Investment Advisors”) brochure. You should have received a copy of that brochure. Please contact our home office at 1.800.626.1027 if you did not receive a copy of PIA’s brochure, or if you have any questions about the contents of this supplement.

Additional information about Sean M. Schmid is available on the SEC’s website at www.advisorinfo.sec.gov.

Penn Investment Advisors, Inc.
107 Floral Vale Blvd.
Yardley, Pennsylvania 19067
1.800.626.1027

www.pennadvisors.com

Brochure Supplement Effective Date: March 30, 2021

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Investments Managed by Penn Investment Advisors are not FDIC insured, May Lose Value, Have no Bank Guarantee, are not a Deposit, and are not Insured by any Federal Government Entity.

Item 2: Educational Background and Business Experience

NAME: Sean M. Schmid

Title: COO, Financial Advisor

Education:

MS; Business and Marketing; St. Joseph's University; 1999
BS; Business and Marketing; St. Joseph's University; 1998

Employment:

2014 – Present	COO, Financial Advisor Penn Investment Advisors, Inc.
2010 – 2014	CCO, COO, IAR Longview Capital Management LLC
2000 – 2007	CMO, Project Director Commerce Capital Markets, Inc.

Item 3: Disciplinary Information

There are no legal or disciplinary events material to a client's or prospective client's evaluation of Sean M. Schmid.

Item 4: Other Business Activities

Sean M. Schmid is not engaged in any investment-related business or occupation (other than this Advisory Firm).

Item 5: Additional Compensation

Other than regular salary and bonuses, Sean M. Schmid does not receive any economic benefit for providing advisory services. Sean M. Schmid does not receive any sales awards and other prizes, and any bonus received is not based, even in part, on the number or amount of sales, client referrals, or new accounts.

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Item 6: Supervision

Penn Investment Advisors supervises the supervised person, Sean M. Schmid, through its compliance program. The firm (1) has adopted and implemented written policies and procedures reasonably designed to prevent violations by the firm and its supervised persons; (2) reviews, at least annually, the adequacy and effectiveness of the policies and procedures; (3) has designated a chief compliance officer who is responsible for administering the policies and procedures; and (4) maintains records of the policies and procedures and annual reviews. The firm monitors the advice the supervised person provides to clients by regular reviews of the transactions in client accounts. The person responsible for supervising the supervised person's advisory activities on behalf of the firm is George R. Breuninger, Chief Compliance Officer of Penn Investment Advisors, he can be reached at 1.800.626.1027.

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