

Melissa Norwicke
Leigh Baldwin & Co., LLC

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Part II-B of Form ADV:
Brochure Supplement

Last updated on 3.5.2018

This brochure supplement provides information about Melissa Noriwcke that supplements Leigh Baldwin & Co., LLC's Brochure. You should have received a copy of that brochure. Please contact Leigh D. Baldwin, President, if you did not receive Leigh Baldwin & Co.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Melissa Norwicke is available on the SEC's website at <https://brokercheck.finra.org/>

Item 2 – Educational Background and Business Experience

Melissa Norwicke

Melissa Norwicke was born in 1966. Ms. Norwicke graduated from the University of North Carolina in 1992 with a Bachelor of Science degree in Political Science. Ms. Norwicke has been employed as an investment adviser representative of Precision Financial Services since September 2013. Ms. Norwicke has been a registered representative of Leigh Baldwin & Company, LLC since November 2015. From September 2013 through November 2015, Ms. Norwicke was a registered representative of LPL Financial Corporation. From January 2011 through August 2013, Ms. Norwicke was a Financial Advisor with Nisivoccia Financial and from 2007 through 2011, Ms. Norwicke was a Financial Advisor with Tranquility Financial.

Ms. Norwicke has held the designation of Certified Divorce Financial Analyst (CDFA™) since 2013. CDFA™ professionals must develop their theoretical and practical understanding and knowledge of the financial aspects of divorce by completing a comprehensive course of study approved by the Institute for Divorce Financial Analysts. CDFA™ professionals must have two years minimum experience in a financial or legal capacity prior to earning the right to use the CDFA™ certification mark.

Guide to Industry Examinations

General Securities Representative - (Series 7) - 250 multiple choice questions - administered in two parts of 125 questions each; 3 hours testing time for each part. This registration qualifies a candidate for the solicitation, purchase, and/or sale of all securities products, including corporate securities, municipal securities, municipal fund securities, options, direct participation programs, investment company products, and variable contracts.

Uniform Combined State Law Examination - (Series 66) (NASAA) – 100 multiple choice questions; 150 minute testing time. The Series 66 qualifies an individual as if he or she had passed both the Series 63 and Series 65.

Item 3 – Disciplinary Information

Ms. Norwicke has not had any customer complaints or disciplinary actions against him while employed at Leigh Baldwin & Company, LLC.

Item 4 – Other Business Activities

A. Registered Representative of Leigh Baldwin & Company, LLC. Ms. Norwicke is a registered representative of Leigh Baldwin & Company, LLC (“Leigh Baldwin”), an SEC Registered and FINRA member broker-dealer.

Clients may choose to engage Ms. Norwicke in her individual capacity as a registered representative of Leigh Baldwin, to implement investment recommendations on a commission basis.

B. Licensed Insurance Agent. Ms. Norwicke, in her individual capacity, is a licensed insurance agent, and may recommend the purchase of certain insurance related products on a commission basis. Clients can engage Ms. Norwicke to purchase insurance products on a commission basis.

Item 5 – Additional Compensation

Ms. Norwicke receives no additional compensation that is not otherwise disclosed in Leigh Baldwin & Co., LLC's ADV Part II.

Item 6 – Supervision

Stefanie Dorozynski handles Compliance at Leigh Baldwin & Co., LLC for RIA activities and is therefore charged with the oversight of all supervised persons. She can be reached during normal business hours at 315-734-1410. Mrs. Dorozynski has no advisor/client relationship and does not have discretionary authority over clients' assets. Leigh D. Baldwin will also perform account level reviews.

The following policies are in place to provide oversight of Melissa Norwicke. There will be periodic or regular review of electronic communications, non electronic communications, advertisements, trading activity, client positions and performance. There are also periodic conversations with the Rep regarding advice given to clients.