

**Part 2B of Form ADV  
Brochure Supplement**

Supervised persons:

Wesley S. Odom  
David G. Erwin  
Trevor S. Odom

Armada Advisors  
610 N. Spring St.  
Pensacola, FL 32501

**This brochure supplement provides information about the above supervised persons that supplements the Armada Advisors brochure. You should have received a copy of that brochure. Please contact Armada Advisors if you did not receive the firm's brochure or if you have any questions about the contents of this supplement.**

**Additional information about these persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

Wesley S. Odom

Wesley is the principal executive officer and has supervisory responsibility for Armada Advisors. He was born in 1966. Prior to founding Armada Advisors, he was a First Vice President—Wealth Management for Citi Smith Barney, for whom he worked for almost 17 years. He earned the specialty title of Chartered Retirement Plans Specialist and Financial Planning Specialist. He is a former U.S. Naval surface warfare officer and graduated from Vanderbilt University with a B.A. He is a native of Pensacola, where he resides.

Education:

Vanderbilt University (B.A. –1988)

College for Financial Planning (Chartered Retirement Plans Specialist–2007)

Smith Barney (Financial Planning Specialist–2003)

Business background:

Mr. Retro, LLC — Managing Member (4/12-Current)

Go Retro, Inc. -- President (4/12-Current)

Armada Advisors, Inc. – President (5/09-Current)

Smith Barney – First Vice President (2001–5/09) [*Same office, different corporate ownership below*]

Salomon Smith Barney – Second Vice President (98–01)  
Smith Barney – Financial Consultant (94–98)  
Smith Barney Shearson – Financial Consultant (7/93–94)  
Shearson Lehman Brothers – Financial Consultant Associate (5/92–7/93)

Wesley owns Mr. Retro, LLC, which is a holding company for outside business ventures that include importing products into the U.S. and/or distributing American products. This business is very small and involves very little activity every quarter.

Wesley owns Go Retro, Inc. which is a tour company. He generally is not involved in the daily operations of the company but spends a small amount of time each week with management or tour development.

The firm does not assess additional performance-based fees.

In 1998, while working for Smith Barney, Wesley sold covered call option contracts at the clients' request. Later when the stock advanced past the strike price and before the option had matured, the client complained to management that Smith Barney had misrepresented the options, and they were unsuitable. In 1999, Smith Barney paid the client \$26,250, of which Wesley contributed \$2000; however, when the options matured, the options expired worthless, and the stocks never were exercised. Generally, Wesley does not utilize options strategies at Armada Advisors.

From April 1993 to March 2014, Wesley held an agent license for life insurance in the State of Florida; however, he voluntarily retired his insurance license because insurance sales were a small part of his business.

#### David G. Erwin

David is the manager of Armada Advisors. He was born in 1978. Prior to Armada, he spent almost three years as a registered client sales assistant for Citi Smith Barney, earning top marks in operations, staffing, and compliance concerns. Prior to Smith Barney, he was a mortgage and consumer loan officer for Wells Fargo Financial. He is a native of Pensacola, where he resides.

#### Education:

University of West Florida (B.A. - 2002)  
General Securities Representative—Series 7/66 (2007)  
General Securities Sales Supervisor—Options—Series 9 (2009)

#### Business background:

Armada Advisors—Operations Manager (6/09-Current)  
Citi Smith Barney- Registered Client Sales Associate (8/06-5/09)  
Wells Fargo Financial- Credit Manager (1/04-8/06)

While David received his Series 7, 66, and 9 licenses, he does not actively use them or manage assets for clients at Armada Advisors. However, he is intimately familiar with the firm's positions and investment thesis.

He was called to testify about his operationally handling of a trust account.

David became a licensed real estate salesperson in Florida in August 2020 and is affiliated with the firm of Emerald Coast Realty Pros. He spends up to 10 hours per week doing this.

#### Trevor S. Odom

Trevor became licensed as a registered investment advisor in 2020. He works as an analyst and financial advisor. He was born in 1998. He is a native of Pensacola and son of Wesley Odom.

#### Education:

Mercer University (B.A. - 2019)

The Johns Hopkins University School of Advanced International Studies (M.A. anti. 2021)

#### Business background:

Armada Advisors—(3/20 - Current)