



Brochure (Form ADV, Part 2)

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Date of Brochure: January 29, 2021

This brochure provides information about the qualifications and business practices of Prairiewood Capital, LLC DBA Prairiewood Wealth Management. It also describes the services Prairiewood Wealth Management provides as well as background information on those individuals who provide investment advisory services on behalf of Prairiewood Wealth Management. If you have any questions about the contents of this brochure, please contact Nathan M. Anderson, Chief Compliance Officer of Prairiewood Wealth Management at 701-234-0521 or at nathan@pw-wm.com.

The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. Registration as an investment advisor does not imply that Prairiewood Wealth Management or any individual providing investment advisory services on behalf of Prairiewood Wealth Management possess a certain level of skill or training.

Additional information about Prairiewood Wealth Management is also available on the Internet at www.adviserinfo.sec.gov. You can view Prairiewood Wealth Management's information on this website by searching for Prairiewood Wealth Management's name or by using their CRD number of 149007.

Item 2 Material Changes

There are no material changes from the February 10, 2020 Form ADV filed on the IARD system.

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Item 4 Advisory Business

A. Advisory Firm

Prairiewood Capital, LLC DBA Prairiewood Wealth Management is a privately-held North Dakota limited liability company that has been providing investment advisory services as a North Dakota investment adviser since January 2009. Throughout this disclosure brochure, Prairiewood Capital, LLC DBA Prairiewood Wealth Management is referred to as “we”, “our” or “Prairiewood.” Prairiewood is solely owned by Steven M. Nelson.

B. Advisory Services Offered

Prairiewood provides wealth management services to clients and the creating and managing of client portfolios. Prairiewood manages these accounts on a discretionary basis. As part of this service, Prairiewood provides financial planning and consulting to clients. Both services are designed to assist clients in meeting their financial goals through the use of financial investments.

Clients have the opportunity to place reasonable restrictions on the types of investments which are made on the client’s behalf. When we manage your accounts, we use a value investing strategy, consisting of one or more of the following: individual equities, Exchange Traded Funds (ETFs), and mutual funds.

C. Tailoring of Advice / Restrictions

Clients have the opportunity to place reasonable restrictions on the types of investments which will be made on the client's behalf.

We also prepare tax returns and provide payroll support for a select group of individuals and businesses.

D. Wrap Fee Programs

We do not offer wrap fee programs.

E. Assets Under Management

As of December 31, 2020, the total amount of client assets managed by Prairiewood was \$119,997,715. All assets are managed on a discretionary basis.

Item 5 Fees and Compensation

A. Compensation for Advisory Services

Investment Management Services

Prairiewood charges management fees based on the market value of the account in accordance with the schedule below:

| <u>Household Assets Under Management</u> | <u>Annual Fee (%)</u> |
|--|-----------------------|
| First \$250,000 | 1.50% |
| Next \$750,000 up to \$1 million | 1.25% |
| Next \$4 million up to \$5 million | 1.00% |
| Next \$5 million up to \$10 million | 0.80% |
| More than \$10 million | 0.70% |

The minimum account size is \$500,000 of assets under management. Prairiewood, in its sole discretion, may negotiate to waive/reduce its stated account minimum or fees.

Fee example, the first \$250,000 in assets will be assessed an annual fee of 1.50%; additional assets in the \$250,001 - \$1,000,000 range will be assessed an annual fee of 1.25%; additional assets in the \$1,000,001 - \$5,000,000 range will be assessed an annual fee of 1.00%.

The table below illustrates the manner in which the fee is calculated for \$3,500,000 of AUM:

| | AUM | Annual Fee% | Annual Fee\$ |
|-----------------------------------|--------------------|--------------|--------------------|
| \$0 to \$250,000 | \$250,000 | 1.50% | \$3,750.00 |
| \$250,001 to \$1,000,000 | \$750,000 | 1.25% | \$9,375.00 |
| <u>\$1,000,001 to \$5,000,000</u> | <u>\$2,500,000</u> | <u>1.00%</u> | <u>\$25,000.00</u> |
| Total | \$3,500,000 | 1.09% | \$38,125.00 |

B. How Fees are Charged

Our investment management fees are billed quarterly in arrears. These fees are calculated based on the market value of the account on the last day of the quarter. For new accounts or additional investments made, the fee is pro-rated based on the number of days the account has been invested. In most cases, these fees are automatically deducted directly from the client's account.

Tax preparation is provided on a flat fee basis ranging from negotiable to \$3,000 and payroll support services are provided at \$250 per quarter. These fees are invoiced after the services have been performed.

C. Trading Costs and Other Fees

The management fee does not cover any execution-related expenses, commissions or margin interest, if any, securities exchange or SEC fees, or other fees required by law or charged by the broker-dealer with custody of the account. The commission rate varies based on the custodian and financial products used. Clients will incur brokerage and other transaction costs, including the expenses ratios of any Exchange Traded Funds (ETFs) or mutual funds used. Advisory clients should also note that fees for comparable services vary and lower fees may be available from other sources. Please see Item 12 – Brokerage Practices for more information on brokerage.

D. Prepaid Fees and Refunds

Our advisory fees are deducted quarterly in arrears. Accordingly, we do not collect fees in advance that could become unearned. In the event that you wish to terminate our investment advisory services, fees are generally prorated based on the length of time in the billing period in which services are provided.

E. Commissionable Securities Sales

We do not sell securities for a commission. In order to sell securities for a commission, we would need to have our associated persons registered with a broker-dealer. We have chosen not to do so.

Item 6 Performance-Based Fees and Side-By-Side Management

We do not charge any performance-based fees.

Item 7 Types of Clients

Prairiewood generally provides investment advice to individuals and high net worth individuals. The minimum account size is \$500,000 of assets under management. Prairiewood has the discretion to waive the account minimum.

Item 8 Methods of Analysis, Investment Strategies and Risk of Loss

A. Methods of Analysis and Investment Strategies

Prairiewood's investment strategies use a fundamental value discipline in a systemic investing approach. We use a quantitative approach to identify and rank stocks based on the underlying company's earnings yield and return on capital. We believe companies that are great businesses that are selling at a cheap price will outperform the market over long periods of time. We define a great business as one that earns a high Return on Invested Capital. A stock is cheap if it is trading at a high Earnings Yield. We believe great businesses will create shareholder value over time because they will reinvest some or all of their profits at high rates of return. In addition, buying stocks with low valuations tends to limit our initial downside because investor expectations tend to be low for the company, which provides us with a margin of safety in our investment.

Please note:

Investing in securities involves risk of loss that clients should be prepared to bear. Prairiewood does not offer any products or services that guarantee rates of return on investments for any time period to any client. While the investment assets you hold may increase in value and your account(s) could enjoy a gain, it is also possible that their values may decline and your account(s) could suffer a loss. It is important that you understand the risks associated with investing in the stock market, are appropriately diversified in your investments, and ask us any questions you may have.

B. Material Risk Involved

There are risks inherent to our investment strategy including:

Value Investing Risk

A value-oriented investment approach is subject to the risk that a security believed to be undervalued does not appreciate in value as anticipated. The returns on “value” equity securities may be less than returns on other styles of investing or the overall stock market. Value stocks also may decline in price, even though in theory they are already underpriced. Different types of stocks tend to shift in and out of favor depending on market and economic conditions and performance may sometimes be lower or higher than that of other types of investing strategies (such as those emphasizing growth stocks).

Management Risk

As with any managed account, we may not be successful in selecting the best-performing securities, and the performance may lag behind that of similar strategies.

Portfolio Turnover Risk

For the US equity portion of a client’s portfolio, we generally build a portfolio of approximately 25 stocks. We rebalance the portfolio every quarter, by buying and selling up to 25% of the portfolio. Therefore, each account has approximately 40 transactions per year. These transactions will result in higher brokerage costs and in higher net taxable gain for shareholders in taxable accounts, and may reduce the portfolio’s returns. Effective October 7, 2019, Schwab does not charge transaction fees for online stock and ETF trades, but will still charge transaction fees on other types of security transactions. Schwab’s most recent pricing schedules are available at schwab.com/aspricingguide.

C. Common Stock Risks

Market Risk

Market risk is the risk that the market value of a security may fluctuate, sometimes rapidly and unpredictably. Securities may decline in value due to factors affecting securities markets generally or particular industries represented in the securities markets. The value of a security may decline due to general market conditions which are not specifically related to a particular company, such as real or perceived adverse economic conditions, changes in the general outlook for corporate earnings, changes in interest or currency rates or adverse investor sentiment generally. They may also decline due to factors which affect a particular industry or industries, such as labor shortages or increased production costs and competitive conditions within an industry. During a general downturn in the securities markets, multiple asset classes may decline in value simultaneously.

Small Cap Risk

We invest in US securities with market capitalizations under \$1 billion. Investing in securities of small cap companies generally involves a higher degree of risk than investing in securities of larger companies. The prices of securities of smaller companies are generally more volatile than those of larger companies, and they generally will have less market liquidity. These risks generally increase as the size of the company decreases.

Item 9 Disciplinary Information

Neither Prairiewood nor any of its supervised persons have been involved in any material legal or disciplinary events.

Item 10 Other Financial Industry Activities and Affiliations

Steven M. Nelson, Managing Member of Prairiewood Wealth Management also owns a 50% interest in East Valley Capital, LLC, an Arizona limited liability company that provides freight bill factoring services for trucking companies and freight brokers.

Notwithstanding such economic benefit and conflicts of interest, as a fiduciary, Prairiewood always strives to serve the best interest of the client.

Please contact Nathan M. Anderson, the Chief Compliance Officer of Prairiewood, at (701)234-0521 if you have additional questions about these conflicts of interest.

Item 11 Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

Code of Ethics

The Advisor has a fiduciary responsibility to act in the best interest of the client and always place the client's interests first. We take compliance and regulatory obligations seriously and comply with such rules and regulations. Furthermore, we handle clients' non-public information with the highest level of privacy. As the company's founder, Steven Nelson, is a CFA charterholder, the Advisor adheres to the code of ethics outlined by the CFA Institute.

The CFA Institute Code of Ethics and Standards of Professional Conduct (Code and Standards) are fundamental to the values of CFA Institute and essential to achieving its mission to lead the investment profession globally by setting high standards of education, integrity, and professional excellence. High ethical standards are critical to maintaining the public's trust in financial markets and in the investment profession. Since their creation in the 1960s, the Code and Standards have promoted the integrity of CFA Institute members and served as a model for measuring the ethics of investment professional globally, regardless of job function, cultural differences, or local laws and regulations. All CFA Institute members (including holders of the Chartered Financial Analyst® (CFA®) designation) and CFA candidates must abide by the Code and Standards and are encouraged to notify their employers of this responsibility. Violations may result in disciplinary sanctions by CFA Institute. Sanctions can include revocation of membership, candidacy in the CFA program, and the right to use the CFA designation.

The Advisor will provide a copy of the Code to any client or prospective client upon request.

Participation or Interest in Client Transactions

Prairiewood or individuals associated with Prairiewood may own an interest in or buy or sell for their personal accounts the same securities, which may be purchased or sold in the accounts of advisory clients. Associated persons seek to ensure that they do not personally benefit from the short-term market effects of their recommendations to clients and their personal transactions are regularly monitored.

Personal Trading

Prairiewood or individuals associated with Prairiewood are aware of the rules regarding material non-public information and insider trading. Associated persons may also buy or sell specific securities for their accounts based on personal investment considerations, which the Advisor does not deem appropriate to buy or sell for clients.

Item 12 Brokerage Practices

The Custodian and Brokers We Use

Prairiewood does not maintain custody of your assets that we manage (although we are deemed to have custody of your assets if you give us authority to withdraw assets from your account (see Item 15 Custody, below)). Your assets must be maintained in an account at a “qualified custodian,” generally a broker-dealer or bank. We recommend that our clients use Charles Schwab & Co., Inc. (Schwab), a FINRA-registered broker-dealer, member SIPC, as the qualified custodian. We are independently owned and operated and not affiliated with Schwab. Schwab will hold your assets in a brokerage account and buy and sell securities when we instruct them to. While we recommend that you use Schwab as custodian/broker, you will decide whether to do so and open your account with Schwab by entering into an account agreement directly with them. We do not open the account for you. Even though your account is maintained at Schwab, we can still use other brokers to execute trades for your account, as described in the next paragraph.

How We Select Brokers/Custodians

We seek to recommend a custodian/broker who will hold your assets and execute transactions on terms that are overall most advantageous when compared to other available providers and their services. We consider a wide range of factors, including, among others, these:

- combination of transaction execution services along with asset custody services (generally without a separate fee for custody)
- capability to execute, clear and settle trades (buy and sell securities for your account)
- capabilities to facilitate transfers and payments to and from accounts (wire transfers, check requests, bill payment, etc.)
- breadth of investment products made available (stocks, bonds, mutual funds, exchange traded funds (ETFs), etc.)
- availability of investment research and tools that assist us in making investment decisions
- quality of services
- competitiveness of the price of those services (commission rates, margin interest rates, other fees, etc.) and willingness to negotiate them
- reputation, financial strength and stability of the provider
- their prior service to us and our other clients
- availability of other products and services that benefit us, as discussed below (see “Products and Services Available to Us from Schwab”)

Your Custody and Brokerage Costs

For our clients’ accounts it maintains, Schwab generally does not charge you separately for custody services but is compensated by charging you commissions or other fees on trades that it executes or that settle into your Schwab account. Schwab’s commission rates applicable to our client

accounts were negotiated based on our commitment to maintain \$17 million of our clients' assets statement equity in accounts at Schwab. This commitment benefits you because the overall commission rates you pay are lower than they would be if we had not made the commitment. In addition to commissions Schwab charges you a flat dollar amount as a "prime broker" or "trade away" fee for each trade that we have executed by a different broker-dealer but where the securities bought or the funds from the securities sold are deposited (settled) into your Schwab account. These fees are in addition to the commissions or other compensation you pay the executing broker-dealer. Because of this, in order to minimize your trading costs, we have Schwab execute most trades for your account.

Products and Services Available to Us from Schwab

Schwab Advisor Services (formerly called Schwab Institutional) is Schwab's business serving independent investment advisory firms like us. They provide us and our clients with access to its institutional brokerage – trading, custody, reporting and related services – many of which are not typically available to Schwab retail customers. Schwab also makes available various support services. Some of those services help us manage or administer our clients' accounts while others help us manage and grow our business. Schwab's support services are generally available on an unsolicited basis (we don't have to request them) and at no charge to us as long as we keep a total of at least \$10 million of our clients' assets in accounts at Schwab. Here is a more detailed description of Schwab's support services:

Services that Benefit You. Schwab's institutional brokerage services include access to a broad range of investment products, execution of securities transactions, and custody of client assets. The investment products available through Schwab include some to which we might not otherwise have access or that would require a significantly higher minimum initial investment by our clients. Schwab's services described in this paragraph generally benefit you and your account.

Services that May Not Directly Benefit You. Schwab also makes available to us other products and services that benefit us but may not directly benefit you or your account. These products and services assist us in managing and administering our clients' accounts. They include investment research, both Schwab's own and that of third parties. We may use this research to service all or some substantial number of our clients' accounts, including accounts not maintained at Schwab. In addition to investment research, Schwab also makes available software and other technology that:

- provide access to client account data (such as duplicate trade confirmations and account statements);
- facilitate trade execution and allocate aggregated trade orders for multiple client accounts;
- provide pricing and other market data;
- facilitate payment of our fees from our clients' accounts; and
- assist with back-office functions, recordkeeping and client reporting.

Services that Generally Benefit Only Us. Schwab also offers other services intended to help us manage and further develop our business enterprise. These services include:

- educational conferences and events
- technology, compliance, legal, and business consulting;
- publications and conferences on practice management and business succession; and

- access to employee benefits providers, human capital consultants and insurance providers.

Schwab may provide some of these services itself. In other cases, it will arrange for third-party vendors to provide the services to us. Schwab may also discount or waive its fees for some of these services or pay all or a part of a third party's fees. Schwab may also provide us with other benefits such as occasional business entertainment of our personnel.

Our Interest in Schwab's Services

The availability of these services from Schwab benefits us because we do not have to produce or purchase them. We don't have to pay for Schwab's services so long as we keep a total of at least \$10 million of client assets in accounts at Schwab. Beyond that, these services are not contingent upon us committing any specific amount of business to Schwab in trading commissions or assets in custody. The \$10 million minimum gives us an incentive to recommend that you maintain your account with Schwab based on our interest in receiving Schwab's services that benefit our business rather than based on your interest in receiving the best value in custody services and the most favorable execution of your transactions. This is a conflict of interest. We believe, however, that our selection of Schwab as custodian and broker is in the best interests of our clients. It is primarily supported by the scope, quality and price of Schwab's services (based on the factors discussed above – see "How We Select Brokers/Custodians") and not Schwab's services that benefit only us. We do not believe that maintaining at least \$10 million of those assets at Schwab in order to avoid paying Schwab quarterly service fees presents a material conflict of interest.

Schwab also provides reimbursements of Transfer of Account Exit Fees to our clients and prospective clients who move their accounts to Schwab. Prairiewood does not receive or accept research or soft dollars from any brokerage firms or custodians. Prairiewood does not have any affiliation with product sales firms and does not receive fees, commissions, or referrals from any brokerage firm.

On occasions when the Firm deems the purchase and sale of a security to be in the best interests of more than one of its clients, the Firm may aggregate multiple contemporaneous client purchase or sell orders into a block order for execution. Executed orders are allocated among participating accounts according to each account's pre-determined participation in the transaction. Clients' accounts for which orders are aggregated receive the average price of such transaction, which could be higher or lower than the price that would otherwise be paid by a client absent the aggregation. Any transaction costs incurred in the transaction will be assessed to each client based on each client's level of participation in the transaction.

If we make a trade error that results in a loss to a client, we will make the client whole. If we make a trade error that results in a gain to a client, and the gain can be attributed to a client, the client is entitled to keep the gain. If we make a trade error that results in a gain to a client and the gain cannot be attributable to a particular client, Schwab, and not us, keeps the gain. In that case, if the gain is more than \$100, Schwab will donate the gain to charity. If the gain is less than \$100, Schwab will keep the gain to minimize and offset its administrative time and expense.

Item 13 Review of Accounts

Client accounts are reviewed by Steven Nelson, Managing Member, or Nathan M. Anderson, Chief Compliance Officer, on not less than a quarterly basis. Account reviews are performed more frequently when market conditions dictate. Other conditions that may trigger a review are changes in tax laws, new investment information, and changes in a client's own situation.

Clients receive monthly statements directly from the custodian. Trade confirmation statements are issued by the custodian for all trading activity.

Item 14 Client Referrals and Other Compensation

We receive an economic benefit from Schwab in the form of the support products and services it makes available to us and other independent investment advisors that have their clients maintain accounts at Schwab. These products and services, how they benefit us, and the related conflicts of interest are described above (see Item 12 – Brokerage Practices). The availability to us of Schwab's products and services is not based on us giving particular investment advice, such as buying particular securities for our clients.

Item 15 Custody

Under government regulations, we are deemed to have custody of your assets if you authorize us to instruct Schwab to deduct our advisory fees directly from your account. Schwab maintains actual physical custody of your assets. You will receive account statements directly from Schwab at least quarterly. They will be sent to the email or postal mailing address you provided to Schwab. You should carefully review those statements promptly when you receive them. We also urge you to compare Schwab's account statements to the periodic performance reports you will receive from us. Clients may have standing letters of authorization on their accounts. We have reviewed those relationships and determined that they meet the IAA no action letter seven conditions and do not trigger the surprise custody audit.

Item 16 Investment Discretion

Prairiewood has discretionary authority to make the following determinations for its client's investment accounts without obtaining the consent before the transactions are effected: (1) which securities are bought and sold; (2) the total amount of securities to be bought and sold.

Prairiewood's authority in making investment related decisions may be limited by account guidelines, investment objectives and trading restrictions, as agreed between Prairiewood and the client and set forth in writing in the investment management agreement.

The client provides limited trading authorization so that Prairiewood may view account information, execute the trades and deduct its quarterly fees from the account.

Item 17 Voting Client Securities

We are able to vote proxies if Schwab is your custodian and you give us permission on your account application to vote proxies on your behalf. We will determine how to vote proxies based on our reasonable judgment of the vote most likely to produce favorable financial results for you. Proxy votes generally will be cast in favor of proposals that maintain or strengthen the shared interests of shareholders and management, increase shareholder value, maintain or increase shareholder influence over the issuer's board of directors and management, and maintain or increase the rights of shareholders. Generally, proxy votes will be cast against proposals having the opposite effect. However, we will consider both sides of each proxy issue. Unless we receive specific instructions from you, we will not base votes on social considerations.

Conflicts of interest between you and our firm, or a principal of our firm, regarding certain proxy issues could arise. If we determine that a material conflict of interest exists, we will take the necessary steps to resolve the conflict before voting the proxies. For example, we may disclose the existence and nature of the conflict to you, and seek direction from you as to how to vote on a particular issue; we may abstain from voting, particularly if there are conflicting interests for you (for example, where your account(s) hold different securities in a competitive merger situation); or, we will take other necessary steps designed to ensure that a decision to vote is in your best interest and was not the product of the conflict.

Prairiewood has adopted written proxy voting policies and procedures. Clients can get a copy of these policies and procedures and information about how Prairiewood has voted their securities in a particular proxy vote by calling Prairiewood at (701) 234-0521 or emailing steve@pw-wm.com. This information will be provided at no charge.

Item 18 Financial Information

Prairiewood does not have any financial impairment that will preclude the firm from meeting contractual commitments to clients. A balance sheet is not required to be provided because Prairiewood does not serve as a custodian for client funds or securities, and does not require prepayment of fees of more than \$1,200 per client, and six months or more in advance. In addition, Prairiewood has not been the subject of a bankruptcy petition at any time.

Privacy Policy

Prairiewood Wealth Management values our relationship with you and considers your privacy an important part of that relationship. We are committed to protecting the security and confidentiality of your personal information and we hold all information provided to our firm in the strictest confidence.

How We Gather Information

We collect your personal information in the process of establishing and administering your accounts.

1. Application information. When you open an account, you provide information to us on your account application. This information may include your name, address, phone number, e-mail address, Social Security Number and information about your investment experience, objectives and current investments.
2. Transaction information. Any time we initiate a transaction in an account with us, we collect information about that transaction. We also keep information about your accounts with us, such as transaction history, current balance and current investments. These records also may include the application information listed above.
3. Information provided by advisors. If you have professional advisors, you may choose to have those advisors provide us with your personal information. This information may include other investment accounts you have or your tax or legal information.

How We Use and Share Information

We share your personal information only with those parties who assist us in establishing and administering your account or at your direction. We do not sell your personal information to anyone, and we make every effort to maintain confidentiality.

1. Use of information. We use your personal information to establish and administer your accounts, to alert you to securities and services we provide, and to fulfill our regulatory obligations.
2. Sharing information for the purpose of providing services. We disclose your personal information to those parties who assist us in processing your transactions or otherwise providing service to your accounts. In order to improve the services we provide, we also may disclose personal information, such as transaction history and investment objectives, to our affiliates.
3. Sharing information as directed by you. You may choose to direct us to share your personal information with others, such as your professional advisors.
4. Sharing information for legal purposes. In certain circumstances, we may share personal information as required or permitted by law. We may do so, for example, to cooperate with regulators or law enforcement authorities, to resolve consumer disputes or for institutional risk control.

How We Protect Information

Even when we share your personal information, we remain committed to maintaining your privacy. We take steps to protect confidentiality of personal information whenever possible.

1. Policies and procedures. We have written policies and procedures in place that are designed to protect the security and confidentiality of your information.
2. Sharing with affiliates. We do not share personal information with affiliates unless it is necessary to service your accounts or otherwise permitted by law.
3. Physical and procedural safeguards. We maintain physical, electronic and procedural safeguards to protect the confidentiality of your personal information. We also restrict employee access to your personal information to those employees who need to know that information in the course of their job responsibilities.

Contact information

If you have any questions, concerns or comments about our privacy policy, you may contact us at 701-234-0521.



Brochure Supplement (Form ADV, Part 2-B)

Steven M. Nelson, CFA
4627 44th Avenue S., Suite 106
Fargo, ND 58104
(701) 234-0521

Date of Brochure: January 29, 2021

This brochure supplement provides information about Steven M. Nelson that supplements the Prairiewood Wealth Management brochure. You should have received a copy of that brochure. Please contact Nathan M. Anderson, Chief Compliance Officer if you did not receive Prairiewood Wealth Management's brochure. If you have any questions about the contents of this supplemental brochure, please contact Nathan M. Anderson, Chief Compliance Officer of Prairiewood Wealth Management at 701-234-0521 or at nathan@pw-wm.com.

Additional information about Steven M. Nelson (CRD# 5629434) is available on the SEC's website at www.adviserinfo.sec.gov.

Item 2 Educational Background and Business Experience

Steven M. Nelson, CFA was born in 1977. Steve is a 2005 graduate of Columbia University's Graduate School of Business, where his studies and apprenticeships focused on Value Investing. Steve has a Bachelor's of Science in Business degree from the University of Minnesota's Carlson's School of Management. Steve graduated from the University of Minnesota in 1999 and worked in the Financial Services Risk Management group at Ernst & Young, LLP. While at Ernst & Young, he provided consulting services to Banks, Insurance Companies, Asset Managers, and Hedge Funds from the firm's Minneapolis, MN, New York City, and Zurich, Switzerland offices.

Steve has been a Chartered Financial Analyst (CFA) charterholder since 2001. The CFA charter is a globally respected, graduate-level credential established in 1962 and awarded by CFA Institute – the largest global association of investment professionals.

There are currently more than 138,000 CFA charterholders working in 134 countries. To earn the CFA charter, candidates must: 1) pass three sequential, six-hour examinations; 2) have at least four years of qualified professional investment experience, 3) join CFA Institute as members, and 4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct.

High Ethical Standards

The CFA Institute Code of Ethics and Standards of Professional Conduct, enforced through an active professional conduct program, require CFA charterholders to:

- Place their clients' interests ahead of their own
- Maintain independence and objectivity
- Act with integrity
- Maintain and improve their professional competence
- Disclose conflicts of interest and legal matters

Global Recognition

Passing the three CFA exams is a difficult feat that requires extensive study (successful candidates report spending an average of 300 hours of study per level). Earning the CFA charter demonstrates mastery of many of the advanced skills needed for investment analysis and decision making in today's quickly evolving global financial industry. As a result, employers and clients are increasingly seeking CFA charterholders—often making the charter a prerequisite for employment.

Additionally, regulatory bodies in 30 countries recognize the CFA charter as a proxy for meeting certain licensing requirements, and more than 125 colleges and universities around the world have incorporated a majority of the CFA Program curriculum into their own finance courses.

Comprehensive and Current Knowledge

The CFA Program curriculum provides a comprehensive framework of knowledge for investment decision making and is firmly grounded in the knowledge and skills used every day

in the investment profession. The three levels of the CFA Program test a proficiency with a wide range of fundamental and advanced investment topics, including ethical and professional standards, fixed-income and equity analysis, alternative and derivative investments, economics, financial reporting standards, portfolio management, and wealth planning.

The CFA Program curriculum is updated every year by experts from around the world to ensure that candidates learn the most relevant and practical new tools, ideas, and investment and wealth management skills to reflect the dynamic and complex nature of the profession.

To learn more about the CFA charter, visit www.cfainstitute.org.

Item 3 Disciplinary Information

Steven M. Nelson has not been involved in any legal or disciplinary events.

Item 4 Other Business Activities

Steven M. Nelson, Managing Member of Prairiewood Wealth Management, owns a 100% interest in Prairiewood Financial Group, LLC which is the sole owner of Prairiewood Wealth Management as well as a 50% owner of East Valley Capital, LLC, an Arizona limited liability company that provides freight bill factoring services for trucking companies and freight brokers.

Item 5 Additional Compensation

Not applicable.

Item 6 Supervision

As the sole owner, Steven Nelson oversees and is responsible for all aspects of the business, pursuant to Prairiewood Wealth Management's written policies and code of ethics.



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(701) 234-0521
Date of Brochure: January 29, 2021

This brochure supplement provides information about Nathan Mark Anderson that supplements the Prairiewood Wealth Management brochure. You should have received a copy of that brochure. Please contact Nathan M. Anderson, Chief Compliance Officer if you did not receive Prairiewood Wealth Management's brochure. If you have any questions about the contents of this supplemental brochure, please contact Nathan M. Anderson, Chief Compliance Officer of Prairiewood Wealth Management at 701-234-0521 or at nathan@pw-wm.com.

Additional information about Nathan Mark Anderson (CRD# 7112516) is available on the SEC's website at www.adviserinfo.sec.gov.

Item 2 Educational Background and Business Experience

Nathan Mark Anderson was born in 1990. Nathan graduated from North Dakota State University in 2013 where he earned his Bachelor of Science and Master's degrees in accounting. Nathan spent the first 4 ½ years of his career in the Minneapolis office of Deloitte & Touche, LLP. While at Deloitte, he was part of the Audit and Assurance group and served both public and private clients gaining experience in a variety of industries including retail, oil and gas, healthcare, education, and manufacturing.

In addition to his accounting degrees, Nathan's educational background has focused on finance and investing. Nathan has been a Certified Public Accountant (CPA) since 2015. Nathan has also passed the Certified Financial Planner exam and is currently a candidate for CFP certification. He has been an Investment Adviser Representative for Prairiewood Capital, LLC since April 2019.

Recognition: In 2015, Nathan received the Elijah Watt Sells award from the American Institute of CPAs. The Elijah Watt Sells Award program was established by the AICPA in 1923 to recognize outstanding performance on the CPA Examination. The award is bestowed upon candidates who have obtained a cumulative average score above 95.50 across all four sections of the Uniform CPA Examination, passed all four sections on their first attempt, and completed testing in 2014. A total of 91,384 individuals sat for the Examination in 2014, with 60 candidates meeting the criteria to receive the Elijah Watt Sells Award.

Item 3 Disciplinary Information

Nathan Mark Anderson has not been involved in any legal or disciplinary events.

Item 4 Other Business Activities

Nathan Mark Anderson is not engaged in any investment-related business or occupation (other than this advisory firm).

Item 5 Additional Compensation

Not applicable.

Item 6 Supervision

As a representative of Prairiewood Capital, LLC, Nathan Mark Anderson is supervised by Steven M Nelson, the firm's Managing Partner. Steven M Nelson is responsible for ensuring that Nathan Mark Anderson adheres to all required regulations regarding the activities of an Investment Adviser Representative, as well as all policies and procedures outlined in the firm's Code of Ethics and compliance manual. The phone number for Steven M Nelson is (701) 234-0521.