

## Item 1: Cover Page



Irvine Wealth Planning Strategies, LLC

DBA Rooted Planning Group

10 East Market Street

Corning, NY 14830

**Form ADV Part 2A – Firm Brochure**

(607) 438-2761

Dated January 1, 2021

This Brochure provides information about the qualifications and business practices of Rooted Planning Group “RPG”, a DBA of Irvine Wealth Planning Strategies, LLC, “IWPS”. If you have any questions about the contents of this Brochure, please contact us at (607) 438-2761.

Rooted Planning Group is an SEC registered Investment Adviser with our primary compliance office located within the State of New York. The information in this Disclosure Brochure has not been approved or verified by the U.S. Securities and Exchange Commission (“SEC”) or by any state securities authority. Registration of an Investment Adviser does not imply any level of skill or training. Additional information about RPG is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) which can be found using the firm’s identification number 284120.

10 E. Market Street, Corning, NY 14830 | [www.RootedPG.com](http://www.RootedPG.com) | 607-438-2761

Satellite Offices: Hornell, NY | Valliant, OK | Parrish, FL | Fort Collins, CO

DBA of Irvine Wealth Planning Strategies, LLC

## Item 2: Material Changes

Form ADV 2 is divided into two parts: *Part 2A (the "Disclosure Brochure")* and *Part 2B (the "Brochure Supplement")*. The Disclosure Brochure provides information about a variety of topics relating to an Advisor's business practices and conflicts of interest. The Brochure Supplement provides information about advisory personnel Rooted Planning Group (RPG), as referred hereafter. You will also be provided with a Customer Relationship Summary Form (CRS).

Rooted Planning Group believes that communication and transparency are the foundation of its relationship with Clients and will continually strive to provide its Clients with complete and accurate information at all times. We encourage all current and prospective Clients to read this Disclosure Brochure and discuss any questions you may have with us; and of course, we always welcome your feedback.

### Material Changes

Item 5: Fees and Compensation has been completely amended to reflect new services and fee schedules.

### Future Changes

From time to time, we may amend this Disclosure Brochure to reflect changes in our business practices, changes in regulations and routine annual updates as required by the securities regulators. This complete Disclosure Brochure or a Summary of Material Changes shall be provided to each Client annually and if a material change occurs in the business practices of Rooted Planning Groups.

At any time, you may view the current Disclosure Brochure on-line at the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching for our firm name or by our CRD number (284120).

You may also request a copy of this Disclosure Brochure at any time, by contacting us at (607) 438-2761.



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## Item 4: Advisory Business

### Description of Advisory Firm

Irvine Wealth Planning Strategies, LLC DBA Rooted Planning Group (RPG) is an SEC registered Investment Adviser with our primary compliance office located within the State of New York. We also serve clients virtually in the United States, as well as in the following local areas: Hornell, New York, Valiant, Oklahoma, Parrish, Florida, and Fort Collins, Colorado. We were founded on May 6, 2016. Amy Irvine is the principal owner. The Firm currently reports \$47,000,000 discretionary Assets Under Management, \$48,000,000 Assets Under Advisement, and \$0 non-discretionary Assets Under Management. This Disclosure Brochure provides information regarding the qualifications, business practices, and the advisory services provided.

### Types of Advisory Services

#### Project-Based Consulting Fee

RPG may provide, to the extent requested by the client, non-discretionary project-based consulting services on a negotiable, stand-alone separate fee basis. Consulting services are typically offered to non-portfolio management clients who do not require ongoing investment counsel, but seek advice in one or more specific areas of their life (including investment and non-investment related matters). To accommodate those individuals, RPG is able to provide Project-Based Consulting Services on a more modular/targeted level.

In these cases, the services provided by RPG will address those specific areas of concern and will be included in a Financial Planning/Consulting Agreement negotiated by RPG and the client.

Advice is based on objectives communicated, either orally or in writing, by the client and the RPG advisor. Consulting services may be provided through individual consultations and/or a written project document.

#### Comprehensive Financial Planning

This service involves working one-on-one with a planner over an extended period of time. By paying the annual fee on a monthly or quarterly basis, as elected by the client, the clients get continuous



access to a planner who will work with them to design their plan. The planner will monitor the plan, recommend any changes and ensure the plan is up to date for the duration of the engagement.

Upon desiring a comprehensive plan, a client will be taken through establishing their goals and values around money. They will be required to provide information to help complete the following areas of analysis: net worth, cash flow, insurance, credit scores/reports, employee benefit, retirement planning, insurance, investments, college planning and estate planning. Once the client's information is reviewed, their plan will be built and analyzed, and then the findings, analysis and potential changes to their current situation will be reviewed with the client.

Clients subscribing to this service will receive a written or an electronic report, providing the client with a detailed financial plan designed to achieve his or her stated financial goals and objectives. If a follow up meeting is required, we will meet at the client's convenience. The plan and the client's financial situation and goals will be monitored throughout the year and follow-up phone calls and emails will be made to the client to confirm that any agreed upon action steps have been carried out. As long as the relationship continues, at least annually there will be a full review of this plan to ensure its accuracy and ongoing appropriateness. We ask that all clients meet with us at least once a year for a review and to ensure we have updated information on file, this will be in addition to any emails or other communications we have with clients. Any needed updates will be implemented at that time.

### **Portfolio Management Services (RPG manages accounts)**

In conjunction with financial planning, we also offer portfolio management of individually tailored investment portfolios. Our firm provides continuous advice to a client regarding the investment of client funds based on the individual needs of the client. Through personal discussions in which goals and objectives based on a client's particular circumstances are established, we develop a client's personal investment policy or an investment plan with an asset allocation target and create and manage a portfolio based on that policy and allocation target. During our data-gathering process, we determine the client's individual objectives, time horizons, risk tolerance, and liquidity needs. We may also review and discuss a client's prior investment history, as well as family composition and background.

Account supervision is guided by the stated objectives of the client (i.e., maximum capital appreciation, growth, income, or growth and income), as well as tax considerations. Clients may impose reasonable restrictions on investing in certain securities, types of securities, or industry sectors. Fees pertaining to this service are outlined in Item 5 of this brochure.



RPG will then construct a portfolio, consisting of institutional and no-load mutual funds and/or exchange-traded funds ("ETFs"), individual stocks, individual bonds, options and other types of investments, as appropriate, to help achieve the Client's investment goals. The Advisor may retain certain types of investments based on a client's legacy portfolio construction.

RPG will not provide securities custodial or other administrative services. At no time will RPG accept or maintain custody of a Client's funds or securities, except for authorized deduction of the Advisor's fees. All Client assets will be managed within their designated brokerage account, 401k, or pension account.

### **Comprehensive Financial Planning and Project-Based Consulting Topics**

We provide financial planning services on topics such as retirement planning, risk management, college savings, cash flow, debt management, work benefits, and estate and incapacity planning.

Financial planning is a comprehensive evaluation of a client's current and future financial state by using currently known variables to predict future cash flows, asset values and withdrawal plans. The key defining aspect of financial planning is that through the financial planning process, all questions, information and analysis will be considered as they impact and are impacted by the entire financial and life situation of the client. Clients purchasing this service will receive a written or an electronic report, providing the client with a detailed financial plan designed to achieve his or her stated financial goals and objectives.

In general, the financial plan will address any or all of the following areas of concern. The client and advisor will work together to select the specific areas to cover. These areas may include, but are not limited to, the following:

- **Business Planning:** We provide consulting services for clients who currently operate their own business, are considering starting a business, or are planning for an exit from their current business. Under this type of engagement, we work with you to assess your current situation, identify your objectives, and develop a plan aimed at achieving your goals.
- **Cash Flow and Debt Management:** We will conduct a review of your income and expenses to determine your current surplus or deficit along with advice on prioritizing how any surplus should be used or how to reduce expenses if they exceed your income. Advice may also be provided on which debts to pay off first based on factors such as the interest rate of the debt and any income tax ramifications. We may also recommend what we believe to be an appropriate cash reserve that should be considered for emergencies and other financial goals, along with a review of accounts (such as money market funds) for such reserves, plus strategies

to save desired amounts.

- **College Savings:** Includes projecting the amount that will be needed to achieve college or other post-secondary education funding goals, along with advice on ways for you to save the desired amount. Recommendations as to savings strategies are included, and, if needed, we will review your financial picture as it relates to eligibility for financial aid or the best way to contribute to grandchildren (if appropriate).
- **Employee Benefits Optimization:** We will provide review and analysis as to whether you, as an employee, are taking the maximum advantage possible of your employee benefits. If you are a business owner, we will consider and/or recommend the various benefit programs that can be structured to meet both business and personal retirement goals.
- **Estate Planning:** This usually includes an analysis of your exposure to estate taxes and your current estate plan, which may include whether you have a will, powers of attorney, trusts and other related documents. Our advice also typically includes ways for you to minimize or avoid future estate taxes by implementing appropriate estate planning strategies such as the use of applicable trusts.

We always recommend that you consult with a qualified attorney when you initiate, update, or complete estate planning activities. We may provide you with contact information for attorneys who specialize in estate planning when you wish to hire an attorney for such purposes. From time-to-time, we will participate in meetings or phone calls between you and your attorney with your approval or request.

- **Financial Goals:** We will help clients identify financial goals and develop a plan to reach them. We will identify what you plan to accomplish, what resources you will need to make it happen, how much time you will need to reach the goal, and how much you should budget for your goal.
- **Insurance:** Review of existing policies to ensure proper coverage for life, health, disability, long-term care, liability, home and automobile. We are not licensed to sell insurance and will work with a licensed agent to assist you with any needs identified.

- **Investment Analysis:** This may involve developing an asset allocation strategy to meet clients' financial goals and risk tolerance, providing information on investment vehicles and strategies, reviewing employee stock options, as well as assisting you in establishing your own investment account at a selected broker/dealer or custodian. The strategies and types of investments we may recommend are further discussed in Item 8 of this brochure.
- **Retirement Planning:** Our retirement planning services typically include projections of your likelihood of achieving your financial goals, typically focusing on financial independence as the primary objective. For situations where projections show less than the desired results, we may make recommendations, including those that may impact the original projections by adjusting certain variables (i.e., working longer, saving more, spending less, taking more risk with investments).

If you are near retirement or already retired, advice may be given on appropriate distribution strategies to minimize the likelihood of running out of money or having to adversely alter spending during your retirement years.

- **Risk Management:** A risk management review includes an analysis of your exposure to major risks that could have a significant adverse impact on your financial picture, such as premature death, disability, property and casualty losses, or the need for long-term care planning. Advice may be provided on ways to minimize such risks and about weighing the costs of purchasing insurance versus the benefits of doing so and, likewise, the potential cost of not purchasing insurance ("self-insuring"). We are not licensed to sell insurance and will work with a licensed agent to assist you with any needs identified.
- **Tax Planning Strategies:** Advice may include ways to minimize current and future income taxes as a part of your overall financial planning picture. For example, we may make recommendations on which type of account(s) or specific investments should be owned based in part on their "tax efficiency," with consideration that there is always a possibility of future changes to federal, state or local tax laws and rates that may impact your situation.

In certain cases we may assist with annual tax preparation and filing as part of the comprehensive financial planning service. If we are not offering ongoing comprehensive financial planning services, there will be an extra cost.



If you do not wish to use our tax services, we recommend that you consult with a qualified tax professional before initiating any tax planning strategy, and we may provide you with contact information for accountants or attorneys who specialize in this area if you wish to hire someone for such purposes. We will participate in meetings or phone calls between you and your tax professional with your approval.

### **Specialized Service**

Pre/Post- Divorce Planning Services: In conjunction with your legal counsel, and other applicable parties, we will assist you in evaluating your financial settlement options, including but not limited to valuation of retirement benefits, non-qualified (after-tax) assets, physical property and income equalization and support alternatives.

### **Educational Workshops and Seminars**

RPG hosts educational workshops and seminars about a variety of financial related topics. The workshops or seminars are not designed to provide specific and personal advice to a specific Client. Instead, as referenced by the title, the workshop or seminars are educational in nature and provide impersonal advice to attendees.

### **Client Tailored Services and Client Imposed Restrictions**

We offer the same suite of services to all of our clients. However, specific client financial plans and their implementation are dependent upon the client and their current situation (income, tax levels, and risk tolerance levels), which is used to construct a client specific plan to aid in the selection of a portfolio that matches restrictions, needs, and targets.

These services may include:

- Establishing an Investment Policy Statement – RPG, in connection with the Client, may develop a statement that summarizes the Client’s investment goals and objectives along with the broad strategy[ies] to be employed to meet the objectives.
- Asset Allocation – RPG will develop a strategic asset allocation that is targeted to meet the investment objectives, time horizon, financial situation and tolerance for risk for each Client.
- Portfolio Construction – RPG will develop a portfolio for the Client that is intended to meet the stated goals and objectives of the Client.
- Investment Management and Supervision – RPG will provide investment management and ongoing oversight of the Client’s portfolio and overall account.



## Wrap Fee Programs

We do not participate in wrap fee programs.

## Item 5: Fees and Compensation

Please note, unless a client has received the firm's disclosure brochure at least 48 hours prior to signing the investment advisory contract, the investment advisory contract may be terminated by the client within five (5) business days of signing the contract without incurring any advisory fees. How we are paid depends on the type of advisory service we are performing. Please review the fee and compensation information below.

Effective January 2, 2021 the following fee schedule will be applicable to new clients. **All prior clients will be grandfathered per their existing advisory agreement until a new agreement is executed.**

### Education and Project Based Financial Planning

Project Based Financial Planning will be offered on a fixed fee basis. No on-going asset management services are included under this group of planning services.

Fixed fees will be determined on a case by case basis with the fee based on the complexity of the situation and the needs of the client. The fixed fee will be agreed upon before the start of any work.

The services that fall under this category include:

#### **Strengthen Your Roots: Project Planning**

- Mindful Money Class - \$97
  - Online spending plan class that includes videos, handouts, access to the spending plan and email support for the Google Sheet.
  - Clients will pay via electronic funds (i.e. AdvicePay or PayPal) and the fee is due upfront.
- Mindful Money Class Plus Program - \$297
  - Everything in the DIY + 3-months of email access + 1 meeting with a planner (set up) + 1 meeting at 3 months for a check-in. The meetings focus on the Spending Plan, Debt Management and Savings Plans.
  - Once the initial three months are complete, the client can elect monthly accountability meetings for \$150 per month

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- Clients will pay via electronic funds (i.e. AdvicePay or PayPal) and the fee is due upfront.
- Foundational Planning - \$800
  - We assist in building a spending plan, a 5 year plan, savings plan, and debt paydown plan over the course of three months. Once the initial three months are complete, the client can elect monthly accountability meetings for \$150 per month
  - Clients will pay via AdvicePay and the fee is due upfront.
- Financial Fitness Roadmap Program - Online - \$600
  - 12-week program that walks you through 12 financial education tasks: Get Your Finances Organized, Set Your Goals and Review Your Annual Financial Statements, Understanding Your Taxes, Understanding Your Investments, Protecting You and Your Family and Reviewing Life, Disability and Health Insurance, Retirement Projections and Planning, Debt Reduction, Understand Importance of Estate Planning, Understanding Your Home, Auto and Umbrella (i.e. Liability) Coverage, Employee Benefits Education, Year-End Tax Tips, and Coordinating It All.
  - Clients will pay via electronic funds (i.e. AdvicePay or PayPal) and the fee is due upfront.
- Financial Fitness Roadmap Program + Coaching - \$1,200
  - All of the above plus four 30 minute coaching sessions.
  - Clients may choose to pay via electronic funds (i.e. AdvicePay or PayPal); half of the fee is due upfront, and the remainder is due in 1-month.
- Pre-Retirement or Early Stage Retirement Planning - Based on Complexity, Starting at \$1,200 up to \$3,800
  - Our retirement planning services typically include projections of your likelihood of achieving your financial goals, typically focusing on financial independence as the primary objective. For situations where projections show less than the desired results, we may make recommendations, including those that may impact the original projections by adjusting certain variables (i.e., working longer, saving more, spending less, taking more risk with investments). If you are near retirement or already retired, advice may be given on appropriate distribution strategies to minimize the likelihood of running out of money or having to adversely alter spending during your retirement years.

- Clients may choose to pay via AdvicePay or check; half of the fee is due upfront, and the remainder is due in 1-month.
- Investment Planning Analysis - Based on Complexity and Number of Accounts Reviewing, Starting at \$1,200 up to \$4,000
  - This may involve developing an asset allocation strategy to meet clients' financial goals and risk tolerance, providing information on investment vehicles and strategies, reviewing employee stock options, as well as assisting you in establishing your own investment account at a selected broker/dealer or custodian. We will also review external and internal fees of the current and proposed positions.
  - Clients may choose to pay via AdvicePay or check; half of the fee is due upfront, and the remainder is due in 1-month.
- College Planning - Based on Complexity, Starting at \$1,000 up to \$2,600
  - Late stage (Freshman - Senior) college planning, seeking scholarships, estimating expected family contribution, assistance with FAFSA and asset utilization. Funding of education vehicles (i.e. 529 plans) and utilization recommendations.
  - Clients may choose to pay via AdvicePay or check; half of the fee is due upfront, and the remainder is due in 1-month.
- Newlywed Package - \$299
  - Discussions around combining finances, philosophy on money and debt, debt planning, budgeting, building an emergency fund, basic income protection planning, and goal (i.e. retirement, education, and large purchase) planning
  - Clients will pay via AdvicePay and the fee is due upfront.
- College Graduate Package - \$299
  - Discussions around budgeting, negotiating salary, employee benefits and education benefits, review of student loans and other debt, savings opportunities and large purchase planning.
  - Clients will pay via AdvicePay and the fee is due upfront.
- Student Loan Analysis - \$395 - \$795
  - Analysis of student loan repayment options, such as income based repayment plans, refinancing, and loan forgiveness.
  - Potentially preparation of the loan forgiveness application.

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- An outside consult (i.e. attorney or other service provider) may be utilized if your situation warrants. This will be discussed with you prior to any action on our part. Additional fees may apply.
- Clients will pay via AdvicePay and the fee is due upfront.
- Second Opinion Reviews - Based on Complexity, Starting at \$1,800 up to \$3,800
  - If you are a do-it-yourselfer, we would take a look at the plans you have crafted (or that have been crafted by another provider) and provide our observations. We will not generate a new financial plan for you, but will review the output you provided for feedback.
  - Clients may choose to pay via AdvicePay or check; half of the fee is due upfront, and the remainder is due in 1-month.
- Retirement Consulting Services for Businesses - Based on complexity and scope of work the general range is \$2,000 up to \$10,000.
  - Review of corporate retirement plan design and options (based on legal entity), consult on fund selections, education options, and education sessions to employees.
  - Clients will pay via AdvicePay or check and the fee is due upfront.
- Tax Prep - Based on other services we provide to the client and the timing of the documentation received from the client.
  - Services are provided to clients electing our Deepen Your Roots Services at no additional cost (the price will be built into the plan).
  - For all other clients, If documents are received prior to 1-month before the initial filing due date (for example March 15th for an April 15th filing date), the hourly fee will be:
    - \$75 per hour for clients receiving accountability
    - \$125 per hour for Nourish Your Roots services
    - \$200 per hour for clients not working with us in any other capacity.
  - For all other clients, If documents are received after 1-month before the initial filing due date (for example March 15th for an April 15th filing date), the hourly fee will be:
    - \$125 per hour for clients receiving accountability or
    - \$200 per hour for clients receiving Nourish Your Roots services
    - \$300 per hour for clients not working with us in any other capacity.
  - Clients will pay via AdvicePay or check and the fee for the 1st hour is due upfront, with the remaining thereafter

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- Divorce Consulting Services - are charged at a fixed rate and will be offered at \$2,000 per engagement, and will include up to 10-hours of service (including meetings, research and interaction with other professionals for the client). Each additional hour of services is \$200.
  - At the signing of the engagement, the clients will pay \$500, at preliminary delivery of recommendations, the client will be charged \$1,000, and at the conclusion of the divorce (filing), the client will be charged the remaining \$500.
  - Clients may choose to pay by check or electronically.
  - Should the client terminate at any time during the process, the portion of the fee for which work has not yet been completed will be refunded.
- Educational Workshops and Seminars - At times, RPG may deliver educational seminars for clients and prospective clients. Generally, RPG does not charge any fees for attending an educational seminar or workshop. However for certain Business Clients that wish to engage us in ongoing educational services to their employees, RPG offers the following services:
  - One-day onsite workshops and financial education: \$1,200 per day, plus any travel expenses (if applicable). Attendees are not required to become Clients of RPG.
  - Clients will pay via AdvicePay or check and the fee is due upfront.

For each of the above listed service packages, clients may terminate the service within five (5) business days of signing the contract to receive a full refund of any upfront payments collected. A schedule of services will be defined in the engagement letter.

### Hourly Services

In special circumstances it may be offered on an hourly basis at a rate of \$200 per hour, based on complexity (see note below for tax preparation services). The first hour is paid in advance and the remaining is paid in arrears. This service may be terminated with 5 days' notice. Upon termination, any unearned fee will be prorated and returned to the client.

A one-hour minimum fee will be charged in advance and the remaining is paid in arrears. This service may be terminated with 5 days' notice. Upon termination, any unearned fee will be prorated and returned to the client.

### Nourish Your Roots

This service offers a cultivation of the financial lives our clients have already started to build. This is typically a five-month engagement. Our goal with this service is to take what you have already planted and provide our expertise to nourish the roots further, which creates a stronger core for future growth.

The fixed fee for this service can range between \$1,800 and \$7,000, the fee may be negotiable based on complexity and scope of the services needed. The fee will be calculated based on an internal checklist we use to determine the approximate complexity of the questions and the time required to complete the planning engagement.

- Once the five month engagement period is complete, the client can elect monthly accountability meetings for \$150 per month;
- If the client would like to transition to a full service comprehensive client (Deepen Your Roots Service), we will waive the set-up fee of that service and the fee will be determined based on complexity.

Clients may choose to pay by check or via electronic funds transfer (AdvicePay). This service is designed to be a five month program and  $\frac{1}{5}$  of the fee is charged for five months. This schedule may be modified for emergency situations that develop.

## **Comprehensive Financial Planning and Portfolio Management**

### **Deepen Your Roots with Comprehensive Financial Planning and Portfolio Management**

This service offers a comprehensive deep-dive into our clients financial lives with ongoing recurring services **and may include** discretionary portfolio management (asset management).

Our goal with this service is to work actively with you throughout the year, continuously deepening your financial roots for a strong foundation to withstand the storms that life often brings us.

The fixed fee for this service is based on complexity:

- The fees listed below are minimums and will increase based on the complexities such as Marital Status, Age of Children, Family Structure, Equity Compensation Benefits, Number of Properties Owned, Tax Filings, Employment Status (Corporate or Self-Employed Small Business Owner) Number of Investment Accounts, Amount of Assets under Advisement or Management, Type of Investments, Years to Retirement, Benefit Analysis (Employer or Self-Directed), and Estate Planning Needs.
- Further complexities may add to the cost of this service, for example the client requires more than 4 meetings per year, follow up work requires joint phone calls, evening meetings are required, travel is required and other miscellaneous service in excess of normal services are needed.





- The fee may vary and be negotiable based on the nature and complexity and scope of the services needed.
- The fee will be calculated based on an internal checklist we use to determine the approximate complexity of the questions and the time required to complete the planning engagement.
- Fees start at \$3,000 and the maximum fee charged will be \$20,000. In the first year, there is a \$500 set up fee due when the ADV is signed.

Fees for this service are paid quarterly or monthly, in advance as elected by the client. Advisory fees may be directly debited from client investment accounts, or the client may choose to pay by check, via electronic funds transfer (AdvicePay), or by a combination of these methods.

The first quarter fee will be prorated, based on the day the advisory agreement is signed and will be billed within a few weeks of signing.

No clients will be billed more than \$500 six-months in advance.

The agreement may be terminated with written notice at least 5 calendar days in advance. Upon termination of the account, any unearned fee will be refunded to the client.

This schedule may be modified for emergency situations that develop.

### **Portfolio Management Only**

For clients only wanting portfolio management services (investment management) and no financial planning services, the annual fee is:

- Investment Under Management: 0.35% with a minimum of \$500.
- Investment Under Advisement: 0.15% with a minimum of \$500
- Each Minimum is separate

The fee is charged on a quarterly basis in advance, based on the value of the account as of the last day of the previous quarter. As a result, the fee for initial transfers and deposits, plus additions to the account above \$100,000, will be prorated based on the day the assets are received and will be billed at the beginning of the next invoicing cycle.

An account may be terminated with written notice at least 5 calendar days in advance. Upon termination of the account, any unearned prorated fee will be refunded to the client.

## Other Types of Fees and Expenses

Our fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses which may be incurred by the client. Clients may incur certain charges imposed by custodians, brokers, and other third parties such as custodial fees, deferred sales charges, odd-lot differentials, transfer taxes, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions

Mutual fund and exchange traded funds also charge internal management fees, which are disclosed in a fund's prospectus. Sub-Advisors and Third-Party Managers may also charge direct account fees. Such charges, fees and commissions are exclusive of and in addition to our fee, and we shall not receive any portion of these commissions, fees, and costs. Any charges we incur in assisting clients with asset transfers shall be reimbursed by the client.

Item 12 further describes the factors that we consider in selecting or recommending broker-dealers for client's transactions and determining the reasonableness of their compensation (e.g., commissions).

We do not accept compensation for the sale of securities or other investment products including asset-based sales charges or service fees from the sale of mutual funds.

## Item 6: Performance-Based Fees and Side-By-Side Management

We do not offer performance-based fees.

## Item 7: Types of Clients

We provide financial planning and portfolio management services to retirement business plans (i.e. SIMPLE, SEP, 401k), individuals, and high net-worth individuals.

We do not have a minimum account size requirement, we do have minimum fees as noted above.

## Item 8: Methods of Analysis, Investment Strategies and Risk of Loss

When clients have us complete an Investment Analysis (described in Item 4 of this brochure) as part of their financial plan, our primary methods of investment analysis are fundamental and technical analysis selection of other advisers and Passive investment management.

**Fundamental analysis** involves analyzing individual companies and their industry groups, such as a company's financial statements, details regarding the company's product line, the experience, and expertise of the company's management, and the outlook for the company's industry. The resulting

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data is used to measure the true value of the company's stock compared to the current market value. The risk of fundamental analysis is that information obtained may be incorrect and the analysis may not provide an accurate estimate of earnings, which may be the basis for a stock's value. If securities prices adjust rapidly to new information, utilizing fundamental analysis may not result in favorable performance.

**Technical analysis** involves using chart patterns, momentum, volume, and relative strength in an effort to pick sectors that may outperform market indices. However, there is no assurance of accurate forecasts or that trends will develop in the markets we follow. In the past, there have been periods without discernible trends and similar periods will presumably occur in the future. Even where major trends develop, outside factors like government intervention could potentially shorten them.

Furthermore, one limitation of technical analysis is that it requires price movement data, which can translate into price trends sufficient to dictate a market entry or exit decision. In a trendless or erratic market, a technical method may fail to identify trends requiring action. In addition, technical methods may overreact to minor price movements, establishing positions contrary to overall price trends, which may result in losses. Finally, a technical trading method may underperform other trading methods when fundamental factors dominate price moves within a given market.

### **Passive Investment Management**

We primarily practice passive investment management. Passive investing involves building portfolios that are composed of various distinct asset classes. The asset classes are weighted in a manner to achieve a desired relationship between correlation, risk and return. Funds that passively capture the returns of the desired asset classes are placed in the portfolio. The funds that are used to build passive portfolios are typically index mutual funds or exchange traded funds.

Passive investment management is characterized by low portfolio expenses (i.e. the funds inside the portfolio have low internal costs), minimal trading costs (due to infrequent trading activity), and relative tax efficiency (because the funds inside the portfolio are tax efficient and turnover inside the portfolio is minimal).

In contrast, active management involves a single manager or managers who employ some method, strategy or technique to construct a portfolio that is intended to generate returns that are greater than the broader market or a designated benchmark. Academic research indicates most active managers underperform the market. From time-to-time, we utilize active managers within portfolio's where we feel it is suited.

## Material Risks Involved

**All investing strategies we offer involve risk and may result in a loss of your original investment which you should be prepared to bear.** Many of these risks apply equally to stocks, bonds, commodities and any other investment or security. Material risks associated with our investment strategies are listed below.

**Market Risk:** Market risk involves the possibility that an investment's current market value will fall because of a general market decline, reducing the value of the investment regardless of the operational success of the issuer's operations or its financial condition.

**Strategy Risk:** The Adviser's investment strategies and/or investment techniques may not work as intended.

**Small and Medium Cap Company Risk:** Securities of companies with small and medium market capitalizations are often more volatile and less liquid than investments in larger companies. Small and medium cap companies may face a greater risk of business failure, which could increase the volatility of the client's portfolio.

**Concentration Risk:** Certain investment strategies focus on particular asset-classes, industries, sectors or types of investment. From time to time these strategies may be subject to greater risks of adverse developments in such areas of focus than a strategy that is more broadly diversified across a wider variety of investments.

**Interest Rate Risk:** Bond (fixed income) prices generally fall when interest rates rise, and the value may fall below par value or the principal investment. The opposite is also generally true: bond prices generally rise when interest rates fall. In general, fixed income securities with longer maturities are more sensitive to these price changes. Most other investments are also sensitive to the level and direction of interest rates.

**Legal or Legislative Risk:** Legislative changes or Court rulings may impact the value of investments, or the securities' claim on the issuer's assets and finances.

**Inflation:** Inflation may erode the buying-power of your investment portfolio, even if the dollar value of your investments remains the same.

## Risks Associated with Securities

Apart from the general risks outlined above which apply to all types of investments, specific securities may have other risks.

**Common stocks** may go up and down in price quite dramatically, and in the event of an issuer's bankruptcy or restructuring could lose all value. A slower-growth or recessionary economic environment could have an adverse effect on the price of all stocks.

**Corporate Bonds** are debt securities to borrow money. Generally, issuers pay investors periodic interest and repay the amount borrowed either periodically during the life of the security and/or at maturity. Alternatively, investors can purchase other debt securities, such as zero coupon bonds, which do not pay current interest, but rather are priced at a discount from their face values and their values accrete over time to face value at maturity. The market prices of debt securities fluctuate depending on such factors as interest rates, credit quality, and maturity. In general, market prices of debt securities decline when interest rates rise and increase when interest rates fall. The longer the time to a bond's maturity, the greater its interest rate risk.

**Bank Obligations** including bonds and certificates of deposit may be vulnerable to setbacks or panics in the banking industry. Banks and other financial institutions are greatly affected by interest rates and may be adversely affected by downturns in the U.S. and foreign economies or changes in banking regulations.

**Municipal Bonds** are debt obligations generally issued to obtain funds for various public purposes, including the construction of public facilities. Municipal bonds pay a lower rate of return than most other types of bonds. However, because of a municipal bond's tax-favored status, investors should compare the relative after-tax return to the after-tax return of other bonds, depending on the investor's tax bracket. Investing in municipal bonds carries the same general risks as investing in bonds in general. Those risks include interest rate risk, reinvestment risk, inflation risk, market risk, call or redemption risk, credit risk, and liquidity and valuation risk.

**Options and other derivatives** carry many unique risks, including time-sensitivity, and can result in the complete loss of principal. While covered call writing does provide a partial hedge to the stock against which the call is written, the hedge is limited to the amount of cash flow received when writing the option. When selling covered calls, there is a risk the underlying position may be called away at a price lower than the current market price.

**Exchange Traded Funds** prices may vary significantly from the Net Asset Value due to market conditions. Certain Exchange Traded Funds may not track underlying benchmarks as expected.

**Investment Companies Risk.** When a client invests in open end mutual funds or ETFs, the client indirectly bears its proportionate share of any fees and expenses payable directly by those funds. Therefore, the client will incur higher expenses, many of which may be duplicative. In addition, the client's overall portfolio may be affected by losses of an underlying fund and the level of risk arising

from the investment practices of an underlying fund (such as the use of derivatives). ETFs are also subject to the following risks: (i) an ETF's shares may trade at a market price that is above or below their net asset value; (ii) the ETF may employ an investment strategy that utilizes high leverage ratios; or (iii) trading of an ETF's shares may be halted if the listing exchange's officials deem such action appropriate, the shares are delisted from the exchange, or the activation of market-wide "circuit breakers" (which are tied to large decreases in stock prices) halts stock trading generally. The Adviser has no control over the risks taken by the underlying funds in which client's invest.

## Item 9: Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of RPG or the integrity of our management. We have no information applicable to this Item.

## Item 10: Other Financial Industry Activities and Affiliations

No RPG employee is registered, or have an application pending to register, as a broker-dealer or a registered representative of a broker-dealer.

No RPG employee is registered, or have an application pending to register, as a futures commission merchant, commodity pool operator or a commodity trading advisor.

RPG does not have any related parties. As a result, we do not have a relationship with any related parties.

RPG only receives compensation directly from Clients. We do not receive compensation from any outside source. We do not have any conflicts of interest with any outside party.

### **Recommendations or Selections of Other Investment Advisers**

RPG no longer recommends Clients to Outside Managers to manage their accounts. In the event that we recommend an Outside Manager, please note that we do not share in their advisory fee. Our fee is separate and in addition to their compensation (as noted in Item 5) and will be described to you prior to engagement. You are not obligated, contractually or otherwise, to use the services of any Outside Manager we recommend. Additionally, RPG will only recommend an Outside Manager who is properly licensed or registered as an investment adviser.

## Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

As a fiduciary, our firm and its associates have a duty of utmost good faith to act solely in the best interests of each client. Our clients entrust us with their funds and personal information, which in turn places a high standard on our conduct and integrity. Our fiduciary duty is a core aspect of our Code of Ethics and represents the expected basis of all of our dealings. The firm also adheres to the Code of Ethics and Professional Responsibility adopted by the CFP® Board of Standards Inc., and accepts the obligation not only to comply with the mandates and requirements of all applicable laws and regulations but also to take responsibility to act in an ethical and professionally responsible manner in all professional services and activities.

This code does not attempt to identify all possible conflicts of interest, and literal compliance with each of its specific provisions will not shield associated persons from liability for personal trading or other conduct that violates a fiduciary duty to advisory clients. A summary of the Code of Ethics' Principles is outlined below.

- Integrity - Associated persons shall offer and provide professional services with integrity.
- Objectivity - Associated persons shall be objective in providing professional services to clients.
- Competence - Associated persons shall provide services to clients competently and maintain the necessary knowledge and skill to continue to do so in those areas in which they are engaged.
- Fairness - Associated persons shall perform professional services in a manner that is fair and reasonable to clients, principals, partners, and employers, and shall disclose conflict(s) of interest in providing such services.
- Confidentiality - Associated persons shall not disclose confidential client information without the specific consent of the client unless in response to proper legal process, or as required by law.
- Professionalism - Associated persons' conduct in all matter shall reflect credit of the profession.
- Diligence - Associated persons shall act diligently in providing professional services.

We will, upon request, promptly provide a complete code of ethics.

Our firm and its "related persons" (associates, their immediate family members, etc.) may buy or sell securities the same as, similar to, or different from, those we recommend to clients for their accounts.

A recommendation made to one client may be different in nature or in timing from a recommendation made to a different client. Clients often have different objectives and risk tolerances. At no time, however, will our firm or any related party receive preferential treatment over our clients.

In an effort to reduce or eliminate certain conflicts of interest involving the firm or personal trading, our policy may require that we restrict or prohibit associates' transactions in specific securities transactions. Any exceptions or trading pre-clearance must be approved by our Chief Compliance Officer in advance of the transaction in an account, and we maintain the required personal securities transaction records per regulation.

## Item 12: Brokerage Practices

### **Factors Used to Select Custodians and/or Broker-Dealers**

The firm does not have any affiliation with Broker-Dealers. Specific custodian recommendations are made to clients based on their need for such services. We recommend custodians based on the reputation and services provided by the firm.

#### **1. Research and Other Soft-Dollar Benefits**

We currently do not receive soft dollar benefits.

#### **2. Brokerage for Client Referrals**

We receive no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

#### **3. Clients Directing Which Broker/Dealer/Custodian to Use**

We do recommend a specific custodian for clients to use, however, clients may custody their assets at a custodian of their choice. Clients may also direct us to use a specific broker-dealer to execute transactions. By allowing clients to choose a specific custodian, we may be unable to achieve most favorable execution of client transactions and this may cost clients' money over using a lower-cost custodian.

### **Aggregating (Block) Trading for Multiple Client Accounts**

Generally, we combine multiple orders for shares of the same securities purchased for advisory accounts we manage (this practice is commonly referred to as "block trading"). We will then distribute a portion of the shares to participating accounts in a fair and equitable manner. The distribution of the shares purchased is typically proportionate to the size of the account, but it is not based on account



performance or the amount or structure of management fees. Subject to our discretion, regarding particular circumstances and market conditions, when we combine orders, each participating account pays an average price per share for all transactions and pays a proportionate share of all transaction costs. Accounts owned by our firm or persons associated with our firm may participate in block trading with your accounts; however, they will not be given preferential treatment.

## Item 13: Review of Accounts

Client accounts with the Investment Management Service will be reviewed regularly; desirably at least three times a year, but no less than annually. During the regular review the account's performance is compared against like-managed accounts to identify any unacceptable performance deviation. Additionally, reasonable client imposed restrictions will be reviewed to confirm that they are being enforced. Events that may trigger a special review would be unusual performance, addition or deletions of client imposed restrictions, excessive draw-down, volatility in performance, or buy and sell decisions from the firm or per client's needs.

Clients will receive trade confirmations from the custodian(s) for each transaction in their accounts as well as monthly or quarterly statements and annual tax reporting statements from their custodian showing all activity in the accounts, such as receipt of dividends and interest.

RPG will provide written reports to Investment Management clients at least annually. We urge clients to compare these reports against the account statements they receive from their custodian.

## Item 14: Client Referrals and Other Compensation

Rooted Planning Group may enter into solicitation agreements pursuant to which it compensates third-party intermediaries for client referrals that result in the provision of investment advisory services by Rooted Planning Group. Both the Solicitor and Rooted Planning Group will disclose these solicitation arrangements to affected investors, and any cash solicitation agreements will comply with Rule 206(4)-3 under the Advisers Act.

Rooted Planning Group has entered into a Solicitation Agreement with Financially Wise, Inc. (Solicitor) whereby Financially Wise, Inc. will receive compensation from Rooted Planning Group in the following manner:

- 25% of our Nourish, Hourly, Investment Management Only, and Strengthen Services
- 50% of the first-year fee for Deepen Services



Rooted Planning Group has entered into a Solicitation Agreement with Wealthramp (Solicitor) whereby Wealthramp will receive compensation from Rooted Planning Group in the following manner:

- 25% of our Gross Fee received in the first year
- 15% of our Gross Fee received in the second year
- 10% of our Gross Fee received in the third year and thereafter

Such compensation will be paid pursuant to a written agreement with the solicitor and generally may be terminated by either party from time to time. The cost of any such fees will be borne entirely by Rooted Planning Group and not by any affected client.

## Item 15: Custody

RPG does not have custody, except for in the instance of withdrawing client fees. RPG sends a copy of the invoice to the custodian or trustee at the same time a copy is sent to the client. The custodian sends quarterly statements to the client showing all disbursements for the custodian account, including the amount of the advisory fees. Clients provide written authorization permitting RPG to be paid directly for their accounts held by the custodian or trustee. Clients should receive at least quarterly statements from the broker dealer, bank or other qualified custodian that holds and maintains the client's investment assets.

## Item 16: Investment Discretion

For those client accounts where we provide investment management services, we maintain discretion over client accounts with respect to securities to be bought and sold and the amount of securities to be bought and sold. Investment discretion is explained to clients in detail when an advisory relationship has commenced. At the start of the advisory relationship, the client will execute a Limited Power of Attorney which will grant our firm discretion over the account. Additionally, the discretionary relationship will be outlined in the advisory contract and signed by the client.

## Item 17: Voting Client Securities

RPG in connection with its fiduciary responsibilities to our clients, has responsibility for voting proxies for portfolio securities consistent with the best economic interests each Client. RPG maintains proxy-voting policies and procedures to guide its voting practices, which is available to Clients upon request. The Advisor shall monitor for corporate actions and proxies received from the Custodian and vote such proxies consistent with its policies and the best interest of Clients. In the unlikely event that



a conflict of interest arises, the Advisor will disclose such conflict to the Client and may abstain from voting. Clients may request information regarding how RPG has voted a Client's proxies and Clients may request a copy of the RPG's proxy policies and procedures at any time.

Clients must direct the Custodian to deliver proxies and related information to the Advisor in order for the Advisor to assume this responsibility.

## Item 18: Financial Information

Registered investment advisers are required in this Item to provide you with certain financial information or disclosures about our financial condition. We have no financial commitment that impairs our ability to meet contractual and fiduciary commitments to clients, and we have not been the subject of a bankruptcy proceeding.

We do not have custody of client funds or securities or require or solicit prepayment of more than \$500 in fees per client six months in advance.

## Item 19: Information Regarding the Firm Compliance Officer and Firm Principal

Amy Irvine

Born: 1972

### Educational Background

- 2011 – Master's Degree in Personal Finance, College for Financial Planning
- 2005 – Bachelors of Business Administration in Financial Planning - SUNY Alfred
- 1992 – Associate's Degree in Accounting - SUNY Alfred

### Business Experience

- 05/2016 – Present, Irvine Wealth Planning Strategies, LLC DBA Rooted Planning Group Principal and CCO
- 03/2015 – 09/2016, Pinnacle Financial Wealth Management LLC, CCO
- 06/2011 – 05/2015, Burns Matteson Capital Management LLC, CCO
- 05/2006 – 04/2011, Raymond James Financial Services, Branch Management/Financial Advisor
- 08/2005 – 05/2006, Metlife, Financial Advisor



## Professional Designations, Licensing & Exams

**CERTIFIED FINANCIAL PLANNER™, CFP®** and federally registered CFP (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 68,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- **Education** – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board’s financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one’s ability to correctly diagnose financial planning issues and apply one’s knowledge of financial planning to real world circumstances;
- **Experience** – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- **Ethics** – Agree to be bound by CFP Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- **Continuing Education** – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- **Ethics** – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

### **Enrolled Agent**

An Enrolled Agent (EA) is a federally-authorized tax practitioner who has technical expertise in the field of taxation and who is empowered by the U.S. Department of the Treasury to represent taxpayers before all administrative levels of the Internal Revenue Service for audits, collections, and appeals. “Enrolled” means to be licensed to practice by the federal government, and “Agent” means authorized to appear in the place of the taxpayer at the IRS. Only Enrolled Agents, attorneys, and CPAs may represent taxpayers before the IRS. The Enrolled Agent profession dates back to 1884 when, after questionable claims had been presented for Civil War losses, Congress acted to regulate persons who represented citizens in their dealings with the U.S. Treasury Department.

The license is earned in one of two ways, by passing a comprehensive examination which covers all aspects of the tax code, or having worked at the IRS for five years in a position which regularly interpreted and applied the tax code and its regulations. All candidates are subjected to a rigorous background check conducted by the IRS.

Enrolled Agents advise, represent, and prepare tax returns for individuals, partnerships, corporations, estates, trusts, and any entities with tax-reporting requirements. Enrolled Agents’ expertise in the continually changing field of taxation enables them to effectively represent taxpayers audited by the IRS.

The IRS Restructuring and Reform Act of 1998 allow federally authorized practitioners (those bound by the Department of Treasury Circular 230

regulations) a limited client privilege. This privilege allows confidentiality between the taxpayer and the Enrolled Agent under certain conditions. The privilege applies to situations in which the taxpayer is being represented in cases involving audits and collection matters. It is not applicable to the preparation and filing of a tax return. This privilege does not apply to state tax matters, although a number of states have an accountant-client privilege.

In addition to the stringent testing and application process, the IRS requires Enrolled Agents to complete 72 hours of continuing professional education, reported every three years, to maintain their Enrolled Agent status. Because of the knowledge necessary to become an Enrolled Agent and the requirements to maintain the license, there are only about 46,000 practicing Enrolled Agents.

Only Enrolled Agents are required to demonstrate to the IRS their competence in matters of taxation before they may represent a taxpayer before the IRS. Unlike attorneys and CPAs, who may or may not choose to specialize in taxes, all Enrolled Agents specialize in taxation. Enrolled Agents are the only taxpayer representatives who receive their right to practice from the U.S. government (CPAs and attorneys are licensed by the states).

Enrolled Agents are required to abide by the provisions of the Department of Treasury's Circular 230, which provides the regulations governing the practice of Enrolled Agents before the IRS. NAEA members are also bound by a Code of Ethics and Rules of Professional Conduct of the Association.

**Certified College Financial Consultant (CCFC)** is a professional designation obtained from the [American Institute of Certified College Financial Consultants](https://www.aicpa.org/ce/programs/certified-college-financial-consultant).

Program Learning Objectives:

- Education Funding
- Financial Aid Advising
- Education Tax Deduction and Credit Planning
- Education Loan Advising
- Education Planning for High Net Worth Individuals
- Education Planning for Business Owners
- Education Planning for Divorced and Divorcing Couples
- Education Planning for Grandparents
- Academic and Admissions Planning

**Master Planner Advanced Studies (“MPAS®”)** is offered to the Master of Science Degree graduates from the College for Financial Planning.

Program Learning Objectives:

- The program consists of 36-43 semester credits and delves deeply into personal financial planning or investment-related content using research-based coursework and real-world case studies.
- Graduates of the program are required to demonstrate critical thinking skills and complex problem-solving techniques.
- Additionally, individuals must complete assignments, projects, research, and papers and meet all graduation requirements for the Master of Science degree.
- All designees have agreed to adhere to Standards of Professional Conduct and are subject to a disciplinary process.
- Designees renew their designation every two-years by completing 40 hours of content-specific continuing education, reaffirming adherence to the Standards of Professional Conduct and complying with self-disclosure requirements.

## **Other Business Activities**

### **Savvy Ladies**

Ms. Irvine volunteers for the free financial helpline of Savvy Ladies. Ms. Irvine does not receive compensation for the services she provides; she spends approximately two (2) hours per month in this capacity. This outside business activity is not connected to Rooted Planning Group

### **Heritage Village of the Southern Finger Lakes**

Ms. Irvine is a Board Member for Heritage Village of the Southern Finger Lakes, which is not investment related in nature. Ms. Irvine does not receive any form of compensation for the services she provides for the Heritage Village of the Southern Finger Lakes, and spends five (5) hours a month in this capacity. This outside business activity is not connected to Rooted Planning Group.

### **Fund for Women of the Southern Tier**

Ms. Irvine is a Committee Member for the Fund for Women of the Southern Tier, which is not investment related in nature. Ms. Irvine does not receive any form of compensation for the services she provides for the Fund for Women of the Southern Tier, and spends one (1) hour a month in this capacity. This outside business activity is not connected to Rooted Planning Group.

### **ARTS Council of the Southern Finger Lakes**

Ms. Irvine is a Committee Member for the Endowment Fund for the ARTS Council of the Southern Finger Lakes, which is not investment related in nature. Ms. Irvine does not receive any form of



compensation for the services she provides for the ARTS Council of the Southern Finger Lakes, and spends one (1) hour a month in this capacity. This outside business activity is not connected to Rooted Planning Group.

**Cooperstone Master Association Board Member**

Ms. Irvine is a Board Member for the Cooperstone Master HomeOwners Association, which is not investment related in nature. Ms. Irvine does not receive any form of compensation for the services she provides, and spends four (4) hours a month in this capacity. This outside business activity is not connected to Rooted Planning Group.

**NAPFA (National Association of Personal Financial Advisors) National Board**

Ms. Irvine is a Board Member for the NAPFA, which is not investment related in nature. Ms. Irvine does not receive any form of compensation for the services she provides, and spends five (5) hours a month in this capacity. This outside business activity is not connected to Rooted Planning Group.

**Performance Based Fees**

Please refer to Item 6 of this brochure.

**Material Disciplinary Disclosures**

No management person at RPG has ever been involved in an arbitration claim of any kind or been found liable in a civil, self-regulatory organization, or administrative proceeding.

**Material Relationships That Management Persons Have With Issuers of Securities**

Rooted Planning Group, nor Amy Irvine, have any relationship or arrangement with issuers of securities.