



#### **ADV Part 2A – Firm Brochure for Individual Clients**

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**Brochure Date:** March 10, 2020

This brochure provides information about the qualifications and business practices of Alpha Asset Consulting LLC. If you have any questions about the contents of this brochure, please contact Alpha at 303.321.3837 or [sjordan@alpha-llc.com](mailto:sjordan@alpha-llc.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission, or by any state securities authority.

Additional information about Alpha Asset Consulting LLC is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Alpha Asset Consulting LLC is an SEC-registered investment adviser. This registration does not imply any level of skill or training.

## **Material Changes**

Alpha Asset Consulting LLC has made no material changes in its business since its last annual brochure update, dated March 19, 2019.

Effective March 1, 2020, Alpha's mailing address changed to 3 Bradbury Lane, Littleton, Colorado 80120.

The United States Securities and Exchange Commission requires registered investment advisers to provide clients and prospective clients with brochures disclosing information about their firm in a narrative "plain English" format. The SEC specifies mandatory sections and organization, and requires advisers to provide brochure supplements for each supervised person who provides advice and has direct client contact. Alpha will provide its clients with an updated brochure any time it makes a material change to the information provided herein.

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## Advisory Business

Alpha Asset Consulting LLC ("Alpha") is an investment consulting firm that provides advice to certain "family and friends" individuals and families to assist them in developing and implementing strategies to achieve their financial goals. Alpha also provides project-based consulting services, generally related to major life events.

Alpha was initially founded to provide investment advice to companies that offer 401(k), profit sharing and pension plans to their employees. Alpha has expanded its advisory services beyond its institutional clients to offer the same objective, fiduciary-driven, conflict-free advice to certain individuals. Alpha believes that individual investors should have the ability to pay solely and directly for investment advice, without restrictions that may limit the availability of certain securities or the use of certain asset custodians or brokerage firms to those that financially benefit their advisor. Alpha receives no income or economic benefit from any source other than consulting fees paid directly by its clients.

Alpha's clients may select their own asset custodians and brokerage firms. They may choose to execute their own securities transactions. They may purchase any securities available to them within prospectus-imposed limitations. Alpha's clients may also choose to delegate non-discretionary limited power of attorney to Alpha for assistance in executing securities transactions. Alpha's clients pre-approve all transactions prior to execution. Alpha does not accept authority to withdraw or transfer funds, or to change the address of record at clients' custodians.

Alpha is a privately-held limited liability company that was founded in 2002 by Shelly Jordan who retains 100 percent ownership of the firm.

Investment Advisory Services. Alpha is a fiduciary that provides investment advisory services which may include:

- Defining investment goals and objectives
- Developing investment strategies
- Analyzing existing investment portfolios and accounts
- Evaluating investment managers
- Monitoring investment performance and recommending portfolio enhancements
- Providing periodic portfolio reviews and ongoing investment advice

Project-Based Consulting Services. Alpha also advises its clients regarding the investment-related components of major life events. Projects are not limited to, but may include:

- Divorce and estate settlements – investment valuation, asset transfer assistance, and ongoing portfolio strategies
- Inheritance – asset transfer assistance and ongoing portfolio strategies
- Small business retirement plans – establishing, evaluating, and ongoing consulting
- Investment performance reviews
- Investment fee reviews
- Annual budgets and retirement cash flow projections
- Assistance in opening investment accounts and transferring assets

Alpha Asset Consulting LLC acts solely as a consultant and does not manage client assets; does not take custody of client assets; does not take discretionary control of client assets; does not purchase or sell financial products; does not recommend broker-dealers; does not participate in wrap fee programs by providing portfolio management services; and does not accept authority to vote client securities.

## **Fees and Compensation**

Alpha is compensated solely through client-paid fees and never by way of a third party. Prior to the start of any client relationship, Alpha Asset Consulting LLC enters into an agreement with the client that outlines the terms and conditions of the relationship, including a description of the services to be provided and all associated fees.

Alpha is typically compensated for its investment advisory services through fixed retainers agreed to at the inception of each client relationship, but may be paid on a project-based basis or an hourly rate basis for one-time or non-periodic services. Alpha is typically compensated for its project-based consulting services on a project-based basis, but may be paid on an hourly rate basis. Retainers are quoted on an annual basis and are billed quarterly in advance. Project fees are quoted per project and are billed monthly in arrears based on the percentage of project completion to date. Alpha's hourly rate is \$400 per hour and is billed monthly in arrears. All fees are due and payable upon billing.

Alpha does not have a fee schedule as fees vary significantly depending on client circumstances and engagement scope. All fees are negotiable. Alpha reserves the right to change its hourly rate and any other components of its fee arrangement per the terms of each client's consulting agreement. All fees are separate and distinct from the fees and expenses charged by investment managers, broker-dealers, recordkeepers, and custodians.

Consulting agreements may not be assigned without client consent. Consulting agreements may be cancelled at any time, by any party, for any reason, upon receipt of a time-specified written notice. Specific termination mechanics are defined in each client's agreement.

## **Performance-Based Fees and Side-By-Side Management**

This section is not applicable as Alpha Asset Consulting LLC and its supervised persons do not accept performance-based fees.

## **Types of Clients**

Alpha Asset Consulting LLC generally provides investment consulting services and advice to certain "family and friends" individuals and families, and to private-sector retirement plans. Client relationships vary in size; Alpha has no account minimums. Please see response under *Advisory Business*.

## **Methods of Analysis, Investment Strategies and Risk of Loss**

Alpha Asset Consulting LLC's investment-related consulting services generally consist of advising clients regarding development of their investment objectives, selection of their investment managers, and monitoring and evaluating their investment managers' performance. Alpha is responsible for recommending investment managers to clients who make the actual investment decisions on behalf of Alpha's clients. Any such manager may use one or more methods, strategies, and/or sources of information in analyzing securities and developing its investment strategies. Alpha recommends that its clients review their investment managers' disclosures regarding methods, strategies and sources of risk, and reminds its clients that investing in securities involves risk of loss that they should be prepared to bear.

Alpha acts solely as a consultant and has no discretionary authority to make investment decisions. In its consulting role, Alpha uses industry standard analytical methodologies and subscribes to software and databases provided by leading financial services companies to complete its analyses and develop its recommendations.

### **Disciplinary Information**

Alpha Asset Consulting LLC is pleased to report that there are no legal or disciplinary events that are material to its clients' or its prospective clients' evaluation of Alpha's business or the integrity of its management. Reportable events include felonies and investment-related misdemeanors, regulatory disciplinary actions, and court judgments related to violations of investment-related statutes and regulations by Alpha and its management persons.

### **Other Financial Industry Activities and Affiliations**

Alpha Asset Consulting LLC and its management persons have no financial industry activities or affiliations, or outside business relationships, that create a material conflict of interest with its clients or its prospective clients.

### **Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

Alpha Asset Consulting LLC has adopted a Code of Ethics that sets forth Alpha's standards of business conduct as a fiduciary, and its requirement that its employees, officers and members comply with all federal securities laws. The Code requires all employees, officers and members to place the interests of Alpha's clients ahead of their own personal interests, and establishes rules and guidelines for avoiding prohibited acts and eliminating potential conflicts of interest. Employees, officers and members are prohibited from trading, either personally or on behalf of others, on material non-public information or communicating material non-public information to others in violation of the law. Employees, officers and members may not own the securities of any of Alpha's clients and are required to report all investment holdings on a quarterly basis to Alpha's Chief Compliance Officer. Alpha will provide a copy of its Code of Ethics to any client or prospective client upon request.

Alpha Asset Consulting LLC may recommend to its clients that they invest with certain investment managers, buy or sell shares in certain mutual funds, or buy or sell certain securities or other investment products of the same type that employees, officers or members of Alpha may also own. Employees, officers and members of Alpha make their investment decisions only for their own accounts and execute transactions only through broker-dealers or direct mutual fund share purchase programs. Alpha does not buy or sell securities for its own account.

### **Brokerage Practices**

Alpha Asset Consulting LLC does not select or recommend broker-dealers for client transactions, and it receives no compensation from any of its clients' arrangements with broker-dealers, custodians or recordkeepers. Alpha is periodically engaged to conduct searches for custodians and recordkeepers; however its clients ultimately select such providers.

## **Review of Accounts**

Reports to investment consulting clients are provided according to the terms of their consulting agreements with Alpha Asset Consulting LLC. Typically, clients receive written quarterly reports that summarize their investment holdings and portfolio performance, and provide risk/return analysis and performance benchmarking.

Alpha's President, Shelly Jordan, provides periodic investment reviews. All reviews are based on a format and time frame individually agreed to between each client and Alpha Asset Consulting LLC. Such reviews are customarily done quarterly. Significant market, economic or political developments, or changes in a client's specific circumstances, may trigger more frequent reviews.

## **Client Referrals and Other Compensation**

This section is not applicable as Alpha Asset Consulting LLC does not receive any economic benefit from any third party for providing advisory services to its clients, and does not compensate any third party for client referrals.

## **Custody**

This section is not applicable as Alpha Asset Consulting LLC does not take custody of client assets.

## **Investment Discretion**

This section is not applicable as Alpha Asset Consulting LLC does not take discretionary control of client assets.

## **Voting Client Securities**

This section is not applicable as Alpha Asset Consulting LLC does not accept authority to vote client securities, and does not provide advice regarding proxies or solicitations.

## **Financial Information**

This section is not applicable as Alpha Asset Consulting LLC does not require prepayment of client fees six months or more in advance, does not take discretionary control of client assets, does not custody client assets, and has never been the subject of a bankruptcy petition. Alpha does not have any financial impairment that will preclude it from meeting its contractual commitments to clients.

## **Privacy Notice**

Alpha Asset Consulting LLC appreciates our clients' confidence and values their trust. Just as we are dedicated to providing our clients with quality investment consulting and advice, we are committed to

respecting our clients' privacy and protecting the confidentiality, integrity and security of their financial information.

Alpha collects non-public client information that may include:

- Information provided by our clients on account applications, investment policy statements, forms, or other correspondence
- Information about our clients' transactions and account history with investment managers
- Information from our clients' interactions with Alpha including inquiries by mail, email or telephone

Alpha does not disclose any non-public client information about our clients to outside organizations unless the third party is essential in administering our operations or except as required or permitted by law. To facilitate investment performance reporting, we may disclose portions of our clients' information to a third-party financial services company that assists us in developing investment performance statistics. We require this company to safeguard and protect the confidentiality of our clients' information and to use the information only for the purpose for which the disclosure is made.

Alpha restricts access to non-public client information to our employees, officers and members who need to know that information to provide services to our clients. Furthermore, we maintain physical, electronic and procedural safeguards to protect confidential information.

If you have any questions about our privacy policy, please contact Alpha at 303.321.3837 or [sjordan@alpha-llc.com](mailto:sjordan@alpha-llc.com).



## **ADV Part 2B – Brochure Supplement**

This brochure supplement provides information about Shelly Jordan that supplements the Alpha Asset Consulting LLC brochure. Please contact Shelly Jordan, Chief Compliance Officer, if you have any questions about the contents of this supplement.

**Shelly R. Jordan**  
**President**  
**Alpha Asset Consulting LLC**  
**3 Bradbury Lane**  
**Littleton, Colorado 80120**

**Phone: 303.321.3837**

**Brochure Supplement Date: March 10, 2020**

**Educational Background and Business Experience.** Shelly Jordan brings Alpha Asset Consulting LLC's clients over thirty years of financial expertise. Her background includes a unique combination of positions as an institutional investment portfolio manager, an investment committee fiduciary, and a retirement plan administrator. Prior to founding Alpha in 2002, Shelly received a Bachelor of Science in Business Administration with a concentration in Finance from the University of Colorado at Boulder, and a Master of Business Administration with a concentration in Finance from the University of Denver. Upon entering the workforce, she gained valuable experience as a money market trader and fixed income portfolio manager. She subsequently honed her skills in various treasury and corporate finance functions, and as an investment consultant for a boutique investment consulting firm. Shelly ultimately managed the asset/liability analytics function for a major financial services institution and served as plan administrator for several large retirement plans. Shelly is Alpha's Founder and President and was born in 1961.

**Disciplinary Information.** Alpha Asset Consulting LLC is pleased to report that there are no legal or disciplinary events that are material to its clients' or its prospective clients' evaluation of Shelly Jordan. Reportable events include felonies and investment-related misdemeanors, regulatory disciplinary actions, and court judgments related to violations of investment-related statutes and regulations.

**Other Business Activities.** Shelly Jordan has no financial industry activities or affiliations that create a material conflict of interest with its clients or its prospective clients. Shelly Jordan is not engaged in any other business or occupation for compensation.

**Additional Compensation.** Shelly Jordan receives no advisory service-related economic benefits from anyone other than Alpha Asset Consulting LLC via her ownership of the firm.

**Supervision.** Alpha Asset Consulting LLC's Chief Compliance Officer provides supervisory oversight and ensures compliance with all regulatory requirements of the firm. Shelly Jordan is Alpha's Chief Compliance Officer. She can be reached at 303.321.3837.