

KCD Financial, Inc.

Form ADV Part 2B – Individual Disclosure Brochure

for

Michelle Smith

Investment Adviser Representative

KCD Financial, Inc.

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KCD Financial, Inc.

3061 Allied St.

Suite B

Green Bay, WI 54304

920-347-3400

This Brochure Supplement provides information about Michelle Smith that supplements the KCD Financial, Inc. Brochure. KCD Financial is a registered investment adviser with the US Securities and Exchange Commission and a brokerage firm with FINRA.

Registration does not imply a certain level of skill or training. You should have received a copy of that Brochure. Please contact David Wilson, CCO, at 920-347-3400 or at dave@kcdfinancial.com if you did not receive KCD Financial, Inc.'s Brochure or if you have any questions about the contents of this supplement.

Additional information about Michelle Smith is available on the SEC's website at www.adviserinfo.sec.gov. CRD# 4842501

Dated – April 1, 2020

Item 2- Educational Background and Business Experience

Name: Michelle Smith

Year of Birth: 1987

Formal Education: Bachelor's Degree in Political Science, Bethel University 2007

Series 66 - Uniform Combined State Law Examination Oct 19, 2018

The Series 66 exam — the NASAA Uniform Combined State Law Examination — is a North American Securities Administrators Association (NASAA) exam administered by FINRA.

The exam consists of 100 scored questions. Candidates have 150 minutes to complete the exam. In order for a candidate to pass the Series 66 Exam, he/she must correctly answer at least 73 of the 100 scored questions.

There is no prerequisite for the Series 66 examination. However, the [Series 7](#) examination is a **co-requisite** to the Series 66 Examination.

For additional information about this exam, including the content outline, please visit the exams page on the [NASAA website](#).

Business Background:

02/18/2020	Present	KCD FINANCIAL, INC. (127473) ADVISORY FIRM	GREEN BAY, WI	INVESTMENT ADVISORY REPRESENTATIVE
02/18/2020	Present	KCD FINANCIAL, INC. (127473) BROKERAGE FIRM	GREEN BAY, WI	REGISTERED REPRESENTATIVE
02/03/2017	06/07/2018	QUESTAR ASSET MANAGEMENT, INC. (133358)	MINNEAPOLIS, MN	INVESTMENT ADVISORY REPRESENTATIVE
02/03/2017	06/07/2018	QUESTAR CAPITAL CORPORATION (43100)	VADNAIS HEIGHTS, MN	REGISTERED REPRESENTATIVE
02/03/2017	06/07/2018	QUESTAR ASSET MANAGEMENT, INC. (133358)	VADNAIS HEIGHTS, MN	REGISTERED REPRESENTATIVE
12/18/2013	02/03/2017	QUESTAR CAPITAL CORPORATION (43100)	VADNAIS HEIGHTS, MN	REGISTERED REPRESENTATIVE

Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

Additional information may be available on FINRA's website at www.finra.org/brokercheck or at the SEC's website at adviserinfo.gov (CRD #4842501}

Item 4- Other Business Activities

Michelle Smith is a registered representative of KCD Financial, Inc., a brokerage firm located at 3061 Allied St. Suite B, Green Bay, WI 54304. From time to time she will offer clients advice or products from those activities. Client should be aware that these services pay a commission and involve a possible conflict of interest, as commissionable products can conflict with the fiduciary duties of a registered investment adviser. KCD Financial, Inc. as a registered investment advisory firm acts in the best interest of the client, including the sale of commissionable products to advisory clients through its brokerage division. Clients are in no way required to implement the plan through any representative of KCD Financial, Inc. in their capacity as a registered representative.

Michelle Smith is also licensed as an insurance agent and is in the business of selling life and accident and health insurance. Michelle Smith may receive normal commissions through the sale of these insurance products which create a similar potential conflict of interest as in the previous paragraph. Clients are able to purchase the recommended insurance products through another un-affiliated firm.

Item 5- Additional Compensation

Other than salary or commissions from his role as a registered representative, Michelle Smith does not receive any economic benefit from any person, company, or organization in exchange for providing client advisory services through KCD Financial, Inc.

Item 6 - Supervision

David Wilson, Chief Compliance Officer, (phone 920-347-3400) is the supervising principal responsible for supervising Mrs. Smith's advisory activities on behalf of KCD Financial, Inc. As the CCO, David Wilson may delegate the compliance tasks. Mr. Wilson or his designee shall review and approve all transactions and paperwork for advisory accounts. On a quarterly basis he reviews all advisory fees that will be charged for

advisory accounts. He also approves fees for all accounts managed by the representative directly.