

# Merrill Lynch Personal Advisor<sup>®</sup> Program

Disclosure Statement April 22, 2011



Please retain for your records

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The advisory services described in this brochure are not insured or otherwise protected by the Federal Deposit Insurance Corporation or any other government agency; are not an obligation of any bank or any affiliate of Merrill Lynch; are not endorsed or guaranteed by Bank of America, N.A., Merrill Lynch, any bank or any affiliate of Merrill Lynch; and involve investment risk, including possible loss of principal.

Additional information about Merrill Lynch also is available on the SEC's website at **[www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)**.

## MATERIAL CHANGES

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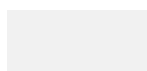
On March 31, 2011, Merrill Lynch filed its annual update for its MLPA brochure ("Brochure") in accordance with new regulatory requirements. Please note that it is different in structure and content from our previous Form ADV, Part II. Capitalized terms that are not defined in this section have the meanings provided in the Glossary.

### April 22, 2011, Brochure Update

In November 2010, Bank of America Corporation reduced its ownership interest in BlackRock to 7.1%, nonvoting and, on April 7, 2011, Bank of America Corporation reduced its representation on the BlackRock Board of Directors. As a result of these changes, Merrill Lynch is updating this disclosure statement to no longer include BlackRock as a Related Company and BlackRock Funds or products as Related Funds or products. In addition, our practice of crediting to Retirement Accounts the advisory fees paid by Related Funds to their investment adviser, as discussed in the "Retirement Accounts" section of the Disclosure Statement, no longer will apply to BlackRock Funds.

<b>SERVICES, FEES AND COMPENSATION</b>	<b>5</b>
<b>Description of MLPA</b>	<b>5</b>
Investment Advice and Guidance	6
Use of Research	6
Client-Directed Activities	7
Types of Securities	8
Alternative Investment Funds	8
Relationship Policy Statement Questionnaire	8
Investment Restrictions	9
Investment Risk and Tax Matters	9
Investment Risks	9
Tax Matters	11
<b>FUNDING AND OPERATION OF MLPA ACCOUNTS</b>	<b>11</b>
<b>Funding, Withdrawals and Additions of Assets in MLPA Accounts</b>	<b>11</b>
<b>Overview of MLPA Services</b>	<b>11</b>
Optional Services	11
<b>Custodial Arrangements</b>	<b>14</b>
<b>Investment of Cash Balances</b>	<b>14</b>
<b>Transactions in MLPA Accounts</b>	<b>15</b>
Use of Other Broker-Dealers	15
Aggregation of Client Orders in the Same Security	15
Transactions in Foreign Securities and ADRs	15
<b>Proxy Voting and Other Legal Matters</b>	<b>16</b>
<b>Account Fees</b>	<b>16</b>
Current Fee Schedule	16
Fee Covered, Excluded and Fee Deferred Assets	16
Excessive Trading and Minimum Alternative Transactional Rate as Fee Alternative	17
Valuation of Assets	17
Minimum Fee and Grouping of Accounts for Billing Purposes	18
Frequency of Billing and Services Covered by the MLPA Fee	18
Negotiability of MLPA Fees	19
Deduction of MLPA Fee	19
<b>Other Fees and Expenses</b>	<b>20</b>
<b>Compensation for Recommending MLPA</b>	<b>21</b>
<b>ACCOUNT REQUIREMENTS AND TYPES OF CLIENTS</b>	<b>21</b>
<b>Client Eligibility</b>	<b>21</b>
<b>Account Minimums</b>	<b>21</b>
<b>Closing an Account and/or Terminating the Client Agreement</b>	<b>21</b>

<b>PORTFOLIO MANAGER SELECTION AND EVALUATION</b>	<b>22</b>
<b>CLIENT INFORMATION PROVIDED TO PORTFOLIO MANAGERS</b>	<b>22</b>
<b>CLIENT CONTACT WITH PORTFOLIO MANAGERS</b>	<b>22</b>
<b>ADDITIONAL INFORMATION</b>	<b>22</b>
DISCIPLINARY INFORMATION	22
<b>OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS</b>	<b>27</b>
Receipt of Compensation from Investment Advisers	28
<b>CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING</b>	<b>28</b>
Code of Ethics	28
Participation or Interest in Client Transactions	29
Principal, Agency Cross and Cross Trades	29
Principal Transactions	29
Agency Cross Transactions	30
Internal Cross Transactions	30
Exchange-Traded Notes	30
Funds and Related Investing	30
Retirement Accounts	32
Acting as General Partner	32
Other Financial Interests	32
Investment in Securities by Merrill Lynch and our Personnel	33
<b>REVIEW OF ACCOUNTS</b>	<b>34</b>
Account Reviews	34
Client Reports	34
<b>CLIENT REFERRALS AND OTHER COMPENSATION</b>	<b>35</b>
Other Compensation	35
Compensation for Client Referrals	35
<b>FINANCIAL INFORMATION</b>	<b>35</b>
<b>GLOSSARY</b>	<b>36</b>



### SERVICES, FEES AND COMPENSATION

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Merrill Lynch, Pierce, Fenner & Smith Incorporated ("Merrill Lynch," "we," "us," or "our") is a wholly-owned subsidiary of Bank of America Corporation ("Bank of America"). Capitalized terms that are not defined in this Brochure have the meanings provided in the Glossary. For purposes of this Brochure, "you" refers to the client.

#### Description of MLPA

This Brochure relates to the Merrill Lynch Personal Advisor<sup>®</sup> Program ("MLPA"), a non-discretionary investment advisory program offered by Merrill Lynch and our Financial Advisors. This Brochure also contains important information relating to clients' responsibilities for their accounts, certain conflicts of interest involved with the services offered, and other matters. You should read this Brochure carefully when deciding whether the services are appropriate for you, and ask your Financial Advisor any questions you may have.

MLPA has been designed to give you flexibility to use your Account as you deem appropriate within certain prescribed limits. You assume the full responsibility for trading decisions you make. Although your Financial Advisor will furnish you with advice and guidance, all transactions in your Account will take place only upon your specific instruction.

In MLPA, we will execute, clear and settle transactions in securities upon your instructions. We will generally act as custodian of the MLPA assets. In addition, your Financial Advisor will provide you with advice and guidance that is based on the information you give us at the time you open your MLPA Account, as you update or amend it from time to time. To assist you in managing your Account assets, we will provide you with:

- A Relationship Policy Statement that includes a target asset allocation;
- Periodic performance reports showing the performance of your MLPA Account assets; and
- Opportunities for you to engage in periodic Account reviews with your Financial Advisor to address progress toward asset allocation and Account investment objectives.

Your Financial Advisor will provide you with non-discretionary investment advice and guidance about your Investments, and will accept and transmit your orders, as part of MLPA. Your MLPA Account may be on either our U.S. Platform or Global Platform. Your Financial Advisor will inform you which platform your MLPA Account is on, and we will confirm this information to you in writing before or at the time you open an Account. This distinction is important to you because it affects the features of MLPA that will be available to you. For example, you will be able to enroll a multi-currency account or pledged collateral account into MLPA only if your MLPA Account is on our Global Platform, but you will have a higher program minimum account size and will not have access to the optional rebalancing service or the optional automatic contribution and automatic withdrawal service on the Global Platform. If you would like access to these features or do not meet the minimum asset size, you should discuss alternatives with your Financial Advisor, including whether a different Program or a different Financial Advisor is more appropriate for you.

Clients on our U.S. Platform must complete separate documentation for each MLPA Account they open and receive a separate Relationship Policy Statement for each Account. If your MLPA Account is on our Global Platform, you must aggregate your multi-currency and/or pledged collateral Accounts for purposes of completing the Relationship Policy Statement because the overall asset allocation, securities recommendations, and other recommendations will be based on the total assets in those Accounts. In this case, your Relationship Policy Statement will cover all your MLPA Accounts.

To participate in MLPA, you open a Merrill Lynch securities account and enter into an Agreement with us to receive our non-discretionary investment advisory and brokerage services. You may initially fund or subsequently contribute to your Account by depositing cash and/or Investments we find acceptable.

The scope of any investment advisory relationship we have with you is defined in the Agreement you sign for MLPA. When you are enrolled in MLPA, we act as your investment adviser only for your Account and not any other assets or accounts, unless otherwise separately agreed to by us in writing. Our advisory relationship begins when we enter into an Agreement with you, which occurs at the time of acceptance of the

agreement by us. Preliminary discussions or recommendations before we enter into an Agreement with you are not intended as investment advice and should not be relied on as such.

In addition to MLPA, Merrill Lynch offers a wide variety of investment advisory services, including (but not limited to) Merrill Lynch Consults<sup>®</sup> Service, the Merrill Lynch Consulting Services, the Merrill Lynch Mutual Fund Advisor<sup>®</sup> Program, the Merrill Lynch Personal Investment Advisory<sup>®</sup> Program, the Merrill Lynch Strategic Portfolio Advisor<sup>®</sup> Service, and the Merrill Lynch Unified Managed Account. Other advisory services are offered by our affiliates. Impersonal investment advice (general advice not tailored to the specific needs of any individual) in the form of publications or research may also be available. In addition, we offer financial planning services, including (but not limited to) the Financial Foundation<sup>®</sup> Report and the Private Planning Service<sup>®</sup>. More information about these programs and services is contained in the applicable Merrill Lynch brochure (or Merrill Lynch Form ADV, Part 2) and is available upon request or through the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

### **Investment Advice and Guidance**

Your Financial Advisor will provide you with investment advice, but it is your responsibility to determine whether you follow our advice. Transactions will only take place upon your instructions. In implementing your instructions, however, we will have discretion as to the price or time at which we can execute an order for a transaction in your Account, as long as the transaction is exercised the same day the order is given and is consistent with our duty to seek best execution. Your Financial Advisor's investment recommendations will not include any recommendations concerning the purchase of common stock issued by Bank of America Corporation, and certain related entities, as well as other securities that we may determine.

Your Financial Advisor will provide investment advice and guidance to you based on the information you provide when you open your Account, and as you may update it from time to time. To help you in managing your Account assets, we will provide:

- A Relationship Policy Statement that includes a target asset allocation;
- Periodic performance reports showing performance of your Account assets; and
- The opportunity for you to engage in semi-annual Account reviews with your Financial Advisor to address your progress toward your asset allocation and Account investment objectives.

Although you will receive advice and guidance from our Financial Advisors, transactions in your Account will take place only upon your instruction. Since MLPA is a nondiscretionary investment advisory and brokerage program, it is your exclusive responsibility to determine whether to follow each or any of the recommendations your Financial Advisor makes.

Your Financial Advisor will provide investment recommendations to you based on his or her judgment of what may be suitable and appropriate for you. Your Financial Advisor may consider research that we have developed. Neither we nor your Financial Advisor has any obligation to notify you of changes to the opinions of our research, even if that research was used to make an investment recommendation. You should assess the merits of any recommendation made in the context of your total financial circumstances, and not rely solely on the recommendation of the Financial Advisor when making any investment decision.

### ***Use of Research***

Financial Advisors may employ their own investment analysis and rely on different sources of information in forming the general basis of their investment recommendations. Financial Advisors may use, among other things, BofAML Research that covers a wide range of securities and other investment instruments that may be purchased for the accounts. BofAML Research uses various securities analysis methods, including fundamental, technical, quantitative and economic analyses. The main sources of information used by BofAML Research are company management contacts, company releases, financial and trade newspapers and magazines, corporate rating services, annual reports, and filings with governmental agencies. A Financial Advisor's investment analysis may also use other sources of information including, among other things, research reports and market commentary issued by other investment firms that are not affiliated with us. In addition, a Financial Advisor may also apply certain investment models created by us as a preliminary basis in formulating investment recommendations to implement the target asset allocations you select. The

**Disclosure Statement**

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use of such investment models does not assure or guarantee that the performance of your Account or any investments therein will be consistent with the investment model or will necessarily be profitable.

**Client-Directed Activities**

You may place orders to buy (or sell) securities without having received the advice, guidance or recommendations of your Financial Advisor ("unsolicited trades"). Unsolicited trades can involve securities on which BofAML Research currently maintains a recommendation or that BofAML Research does not cover at all. They also may include securities that your Financial Advisor advises against buying (or selling). Effecting unsolicited trades may limit your Financial Advisor's ability to make recommendations in accordance with your Relationship Policy Statement. Neither we nor your Financial Advisor has an obligation to obtain research concerning, or to monitor and recommend sales (or additional purchases) of, securities acquired on an unsolicited basis.

You assume full responsibility for, and the risks associated with unsolicited trades, concentrated positions, the use of margin, uncovered options, and short sales. See the section entitled *Investment Risk and Tax Matters* for important information regarding the risks of concentrated positions, short selling, uncovered options and the use of margin and other securities-based lending and extensions of credit. You may discontinue the use of margin, short selling and writing options at any time. If any of your investment activities become inconsistent with your Relationship Policy Statement and/or the investment guidelines, we may request that you change these activities or reconsider your participation in MLPA.

Margin and other types of securities-based lending is provided as part of the brokerage services available to certain account types and clients who are resident in certain jurisdictions in MLPA. If you wish to access this feature for your MLPA Account, we may extend credit to you by making margin available to you, subject to applicable limits. As disclosed in the account-opening documents, if you use margin to purchase securities, our collateral for the margin debit will be the assets in your MLPA Account and other accounts at Merrill Lynch. If the securities in a margin account decline in value, the value of the collateral supporting the margin debit also declines, and as a result we can take actions, such as issue a margin call or sell securities or other assets maintained at Merrill Lynch, in order to maintain the required equity in the account. Overall, margin enhances the risk of losses in declining markets that negatively affect the value of securities bought on margin. You assume full responsibility for using margin to buy securities and may discontinue the use of margin at any time.

You may write uncovered options only in circumstances we approve. If you write uncovered options, you will be exposed to potentially significant losses. For a call option, if the value of the underlying instrument increases above the exercise price, you can incur large and unlimited losses until the option expires or other option contract remedies are pursued. For a put option, you bear the risk of loss if the value of the underlying instrument declines below the exercise price. If you write combination or straddle options (where a put and a call option are written on the same underlying instrument), the potential risk of loss is unlimited. Further, if a secondary market in options were to become unavailable, you could not engage in a closing transaction and would remain obligated until expiration or other option contract remedies are pursued. To engage in options transactions, you must execute an option account agreement and, under the terms of that agreement, understand that if you do not meet applicable margin payment requirements, we may liquidate stock, options or other account positions in your Account, with little or no prior notice to you.

You may sell stock short in your MLPA Account. Selling stock short raises similar risks as writing uncovered call options, and you will assume similar risks of loss. We reserve the right to not approve any MLPA Account to engage in uncovered options transactions or short sales. You assume full responsibility for writing uncovered options and selling stock short, including the possibility of incurring unlimited losses, and may discontinue writing options and short selling at any time.

As mentioned above, you may purchase shares or other interests in Funds for your Account, including Related Funds. These Funds are used for various purposes, principally for liquidity and diversification as compared to investments in individual securities. You are not permitted to engage in market timing of Funds through your MLPA Account.



**Types of Securities**

We will execute orders involving most types of securities, including, generally, equity securities, fixed-income securities, certain investment company securities (including many ETFs and mutual funds), certain types of options contracts, and any other securities or investment products we deem appropriate for MLPA. The securities also include, for a client that meets eligibility and suitability requirements, certain Alternative Investment Funds. The types of securities and other investment products permitted to be transacted in the MLPA Account may change from time to time within our sole discretion, and we may decline to execute any transaction in the MLPA Account as we deem appropriate or necessary. This requirement may change over time, other requirements may be imposed, and we will not update clients with regard to such changes.

***Alternative Investment Funds***

If you meet the applicable eligibility and suitability requirements, you may, in circumstances approved by us, invest in Alternative Investment Funds. Alternate Investment Funds may be infrequently traded (if at all) and some types of Alternative Investment Funds, such as private equity Funds, are expected to have significantly long holding periods.

When considering an investment in an Alternative Investment Fund, you are responsible for considering various risks including that Alternative Investment Funds:

- Frequently use leverage and other speculative investment practices that may increase the risk of investment loss;
- Can be illiquid;
- May not be required to provide periodic pricing or valuation information to investors;
- May involve complex tax structures and delays in distributing important tax information;
- Are not subject to the same regulatory requirements as mutual funds (unless the Alternative Investment Fund is a Registered Fund);
- Often charge high fees; and
- In many cases, the underlying investments are not transparent and are known only to the investment manager.

Because Alternative Investment Funds are illiquid, and are not able to be rebalanced in MLPA, investments in them can make it difficult for you to maintain your target asset allocations.

As described in an Alternative Investment Fund's disclosure documents, you may not be permitted to redeem all or a portion of your investment in an Alternative Investment Fund at the time of your choosing. If you are permitted to redeem your interest in an Alternative Investment Fund, the redemption proceeds generally will be available to you on a date that is after the redemption date.

Only pre-qualified clients may receive an Alternative Investment Fund's disclosure documents. Prior to investing in an Alternative Investment Fund, you must complete the Alternative Investment Fund's subscription agreement, which, among other things, requires you to represent that you have read and understood the offering document of the Alternative Investment Fund.

**Relationship Policy Statement Questionnaire**

You will be asked to complete our Relationship Policy Statement Questionnaire, which will ask you to provide information about your financial circumstances, investment objectives, risk tolerance and other relevant information relating to you and your Account. On the Relationship Policy Statement Questionnaire, you will be able to indicate any reasonable investment restrictions that you wish to impose on your Account.

You must promptly notify your Financial Advisor of any material changes to the information you have provided us. Failure to do so could affect the suitability of the services being provided to you. We are not required to verify the accuracy of any information you provide to us for your Account.



## Disclosure Statement

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We rely on the information you provide in performing services for your Account, and it is your responsibility to promptly notify your Financial Advisor of any updates to such information. The information you provide us must be accurate and complete in all material respects. If you have an investment policy statement or other investment guidelines, it is your responsibility to ensure that the investment policy statement or guidelines are properly reflected in the information you provide on the Relationship Policy Statement Questionnaire, including any investment restrictions. We do not have any responsibility to review, monitor or adhere to any investment policy statement, investment guidelines or similar document relating to your Account. Adherence to such investment policy statement, guidelines or similar document is solely your responsibility.

### **Investment Restrictions**

There are three types of investment restrictions that you may impose on your Account:

1. Individual security restrictions;
2. Certain sector restrictions; and
3. Industry restrictions.

We will review your restrictions to determine whether they are reasonable. If one or more restrictions are determined to be unreasonable, your Account will not be opened or you will be advised to terminate your Account, and you will be advised to consider other more appropriate products or services. We may modify our practices regarding client-imposed restrictions in our sole discretion at any time without notice.

### **Investment Risk and Tax Matters**

#### ***Investment Risks***

##### **1. General**

There are risks associated with investing in securities and other investment products. When you enroll in an investment advisory program, you should understand these risks and be willing to assume them. You could potentially lose part or all of the money you invest. All Investments involve risk (some much more than others). The value of the Investments in your Account will fluctuate due to market conditions and other factors. We cannot guarantee the investment performance of your Account.

You may decide not to use certain services that are offered to you (either as part of MLPA or separately), to make your investment-related decisions contrary to the suggestions being offered, or to make your own decisions in such matters without the benefit of our assistance. In these circumstances, we will not reduce the MLPA Fee in such circumstances and we will not be responsible for your decision, its continued appropriateness or its consequences.

##### **2. Investment Restrictions**

You may impose reasonable investment restrictions on your Account, which will govern any investment recommendations your Financial Advisor may give you. However, you cannot restrict the underlying investments made by any Funds that you may have in your Account. Any restrictions you impose on the investment of your Account could potentially affect your Account's performance or diversification.

##### **3. Mutual Funds and Other Securities with Prospectuses**

For certain Investments, such as mutual funds, you will receive a prospectus or other disclosure document. You should read these documents carefully, because they contain important information about the risks, expenses and conflicts of interest associated with those Investments.

##### **4. Benchmarks and Indices**

We may refer to certain benchmarks or indices in connection with your Account and in your performance reports, but these are not intended to be assurances or guarantees of how your Investments will perform. There is no assurance that the performance results of any such benchmark or index can be attained. Various factors may cause your Account to perform very differently from a benchmark, including market movements, the investment decisions that you make, and other factors. Your Investments and actions taken with respect

## Disclosure Statement

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to your Account will be subject to various market, liquidity, currency, economic and political risks, and may decline in value.

### 5. Concentrated Positions

If you assemble a concentrated position in your Account, you assume the risk of a substantial loss in value to the entire Account if there is a decline in the concentrated position or industry sector. Similarly, if you effect trades in securities that we do not follow or about which we have a contrary recommendation, this will be at your own risk. Moreover, if you use margin to effect transactions in your Account, you assume the risk associated with margin transactions, including that losses in the value of an asset purchased on margin are magnified as a result of the use of borrowed money.

You bear the risk of all of these decisions. If you use concentrated positions, you assume additional risk, including:

- Substantial loss in your Account based upon the loss in value of a single security or industry sector; and
- The impact a large concentrated position will have on your ability to diversify your Account.

### 6. Margin and Other Extensions of Credit

If you invest using margin, you assume additional risk, including:

- Your losses may exceed the amount you have in your Account;
- We can force the sale of securities or other assets in your Account(s) and other accounts you have at Merrill Lynch;
- We can sell your securities and other assets without contacting you;
- You are not entitled to choose which securities or other assets in the account are to be liquidated or sold to meet margin calls;
- We can increase our "house" maintenance margin requirements at any time and we are not required to provide you with advance written notice;
- You are not entitled to an extension of time on a margin call; and
- If a margin call cannot be fully satisfied from assets in your Account, you will remain liable for the outstanding debt.

The costs, risks and other features and conditions of margin and short sales are more fully described in the Merrill Lynch Margin Lending Program Client Agreement that you must execute before you may use margin. You should read this document carefully.

### 7. Writing Uncovered Options

If you write uncovered options, you assume additional risk, including:

- You will be exposed to potentially significant losses;
- If the value of the underlying instrument increases above the exercise price, you can incur large and unlimited losses until the option expires or other option contract remedies;
- You bear the risk of loss if the value of the underlying instrument declines below the exercise price;
- If you write combination or straddle options (where a put and a call option are written on the same underlying instrument), the potential risk of loss is unlimited;
- If a secondary market in options were to become unavailable, you could not engage in a closing transaction and you would remain obligated until expiration or assignment; and
- If you do not meet the margin payment requirements described in your option account agreement, we may liquidate stock or options positions in your Account, with little or no prior notice to you.

### 8. Short Selling

Short selling stock has similar risks as those described above regarding writing uncovered (call) options.

### ***Tax Matters***

You are responsible for all tax liabilities arising from the transactions in your Account, including transactions resulting from our implementing your rebalancing, automatic withdrawal or automatic contribution instructions. In addition, if you are not a resident of the United States, you may experience additional adverse tax consequences. We are not responsible for making any tax credit or similar claim or any legal filing (including but not limited to proofs of claim) on your behalf.

You may instruct us to effect tax-selling requests in your Account. In connection with such requests:

- We will seek to comply with your instructions on a best-efforts basis;
- We may limit the amount of losses or gains that can be realized from your Account at any time;
- Account performance may be adversely affected and may increase the volatility of its results;
- New taxable gains or losses could be generated and/or the same or similar securities may be repurchased through your normal trading activity;
- Sales of securities to realize capital losses will be subject to the Internal Revenue Service wash sale rules;
- Tax loss sales may result in your Account having a higher than normal cash position for a period of time.

We do not provide tax, accounting or legal advice, and you should seek the advice of your own tax advisors regarding the tax implications of your Investments and transactions.

## FUNDING AND OPERATION OF MLPA ACCOUNTS

### **Funding, Withdrawals and Additions of Assets in MLPA Accounts**

You may open an Account with cash, readily marketable securities, or a combination of both. When funding an Account with securities, including Fund shares, you should bear in mind that if you sell such securities you will be responsible for any tax or other liabilities resulting from such transactions. You also should consider all relevant factors before contributing Fund shares to your Account, including (i) that you may have paid a front-end sales charge or may be subject to CDSC or redemption fees; and (ii) that such sales charges and fees, if applicable, will remain your responsibility and will be in addition to the MLPA Fee.

If you deposit, transfer, or contribute securities to your Account, we may recommend that you sell, exchange or redeem them either initially or during the course of your participation in MLPA. If you deposit assets into your Account that are inappropriate or ineligible for MLPA, we may require that you transfer them to another account outside MLPA.

### **Overview of MLPA Services**

We will execute, clear and settle transactions in securities upon your instruction and act as custodian of the assets in your Account. We may also offer additional services to you such as banking services, margin facilities, cash sweep services into an affiliated bank deposit program or eligible tax-exempt money market fund (or such other options as may be available from time to time), and other cash management services depending on the type of securities account you enroll in MLPA and the jurisdiction in which you reside. Some of these additional services may involve fees or other compensation to us that are not covered by your MLPA Fee.

### **Optional Services**

You may choose to participate in our optional rebalancing service or our automatic contribution and automatic withdrawal service for your MLPA Account at the time you enroll or later. These optional services are not currently available to clients whose Accounts are on our Global Platform. You should discuss the availability of these features with your Financial Advisor.

**Disclosure Statement**

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**1. Eligible Assets**

The securities that are eligible for these optional services consist of certain equity securities available in an MLPA Account, including certain Funds (excluding Alternative Investment Funds) and cash and cash equivalents ("cash") ("Eligible Assets"). Foreign ordinary shares are not Eligible Assets. You will be responsible for designating the Eligible Assets, as well as setting the individual target percentage allocation for each Eligible Asset, with your Financial Advisor available to help. You may also set a range above and below the target percentage allocation for each Eligible Asset within which any rebalancing transaction(s) will not be effected. For the optional rebalancing service, these designations will be recorded either on Schedule A to your Agreement, if you decide to participate at the time of your enrollment in MLPA, or Schedule A to the Letter of Authorization that you will need to sign if you do so later. In the case of the automatic contribution and automatic withdrawal service, these designations will be made in Schedule A to the Letter of Authorization that you will need to sign when you enroll in this service. Securities rated "Underperform" by BofAML Research or "Restricted" by us cannot be purchased through these optional services and are currently not Eligible Assets. We may, from time to time, change which securities are considered not Eligible Assets with respect to these optional services.

If you want to add to, delete or otherwise change your Eligible Assets or target percentage allocation, you must speak with your Financial Advisor and verbally approve the change. You will then receive a revised Schedule A.

**2. Optional Rebalancing**

Each scheduled rebalancing generally will take the form of a Full Rebalance. A "Full Rebalance" will execute trades (purchases or exchange-purchases and sales or exchange-sales) that result in bringing all Eligible Assets in your MLPA Account as close as possible back to their target allocation percentages consistent with the methodology described herein. A Full Rebalance can potentially trade every position in your MLPA Account if all such positions consist of Eligible Assets.

Each time Eligible Assets are sold in a non-Retirement Account, there may be current tax consequences. Neither we nor our Financial Advisors provide tax, accounting or legal advice. You should review any planned financial transactions or arrangements that may have tax, accounting or legal implications with your professional advisors for these matters.

The rebalancing system will first execute sales, then purchases. In addition, the rebalancing system will first purchase additional shares of the Eligible Asset that is most underweight relative to its target allocation percentage. The rebalancing system will enter purchases for 1% below the calculated amount to avoid purchasing more than the amount sold.

Your standing instruction will continue in effect until you inform us that you want to change or cancel it, or your Account is terminated. You can change or cancel standing instructions at any time. If you decide to cancel the standing instructions, you can keep any or all of the Eligible Assets in your MLPA Account or sell part or all of them.

Your scheduled rebalancing transactions can be canceled by us as a result of changes in, or the availability of, one or more of the Eligible Assets or specific circumstances in your Account, or for other operational, technical or administrative reasons. Examples of situations where your Account may not be rebalanced include, among other things:

- One or more securities listed as Eligible Assets in your Account are rated "Underperform" by BofAML Research or become "Restricted" by us;
- Corporate actions (e.g., merger, fund closure, liquidation) relating to a security;
- If you selected a range for any security and all securities are within the range, a transaction that would result in a purchase below \$100 for a Full Rebalance or \$10 for a Cash Rebalance; or
- When an MLPA Account is reduced to cash and you have provided no target allocation for cash.

If we cancel your scheduled trade, your Financial Advisor will notify you of the cancellation so that you may verbally provide us with new standing instructions. Neither we nor our affiliates, employees or agents will be

**Disclosure Statement**

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liable for any loss or expense that may result from your use of the rebalancing service or failure to automatically rebalance your Account.

Your standing instructions provide that we, until further notice, will execute purchases, sales and exchanges with respect to each of the Eligible Assets set forth in your Schedule A. For new enrollments, the initial rebalance will be performed on the first scheduled rebalance date after the enrollment of your Account into MLPA is approved or on the initial trade date agreed to between you and your Financial Advisor (whichever is later). Trades are generally transmitted for automatic processing by the rebalancing system at 12 noon Eastern time.

### 3. Automatic Contribution and Automatic Withdrawal

If you want to schedule automatic contributions to or withdrawals from your MLPA Account, you may enroll in the automatic contribution or automatic withdrawal service (the "Automatic Service") by completing a Letter of Authorization. The Letter of Authorization provides us with standing instructions to purchase and/or sell Eligible Assets in your Account, as specified on Schedule A to the Letter of Authorization, at the frequency you select.

Once completed, signed and submitted to the Financial Advisor, the Letter of Authorization supplements your MLPA enrollment documentation and enrolls you in the Automatic Service at no additional cost. By executing the Letter of Authorization, you authorize us to effect such scheduled securities transactions (each, an "Automatic Transaction") on an ongoing basis without making any additional contact with you.

Automatic contributions will take the requested amount and purchase shares of the Eligible Asset that is the most underweight relative to its target allocation percentage. If that security is brought back to its target allocation percentage, the security next furthest below its target allocation percentage will be purchased, and so on, until the contributed amount is fully used. An automatic contribution may or may not bring all underweight Eligible Assets to their target allocation percentages. If all underweight Eligible Assets are brought to their target allocations, any additional security transactions needed to fully use the contributed amount will be effected on a pro-rata basis using the target allocation percentages you have elected.

Automatic withdrawals will take the requested amount and sell shares of the Eligible Asset that is the most overweight relative to its target allocation percentage. If that security is brought back to its target allocation percentage, the security next furthest above its target allocation percentage will be sold, and so on, until the amount of the requested withdrawal is achieved. An automatic withdrawal may or may not bring all overweight Eligible Assets to their target allocation percentages. If all overweight Eligible Assets are brought to their target allocations, any additional security transactions needed to fulfill the requested amount will be effected on a pro-rata basis using the target allocation percentages you have elected. Each time Eligible Assets are sold in a non-Retirement Account, there may be current tax consequences. Neither we nor our Financial Advisors provide tax, accounting or legal advice. You should review any planned financial transactions or arrangements that may have tax, accounting or legal implications with your personal professional advisors.

Your standing instructions will continue in effect until the expiration date is reached or you change or cancel them, or your Account is terminated. Your Automatic Transactions can be canceled by us as a result of changes in, or the availability of, one or more of the Eligible Assets or specific circumstances in your Account, or for other operational, technical or administrative reasons. Examples of situations where we may not execute an Automatic Transaction in an account include, among other things, one or more securities listed as Eligible Assets in the account are rated "Underperform" by BofAML Research or become "Restricted" by us, corporate actions (e.g., merger, fund closure, liquidation) relating to a security, or when an MLPA Account is reduced to cash and you have provided no target allocation for cash. If we cancel your standing instructions, your Financial Advisor will notify you of the cancellation so that you may verbally provide us with new standing instructions. Neither we nor our affiliates, employees or agents will be liable for any loss or expense that may result from your use of the automatic contribution or automatic withdrawal service or our failure to execute an Automatic Transaction.

For accounts enrolled in both the automatic rebalancing service and the automatic contribution or automatic withdrawal service, if the transactions are set to occur on the same date, the automatic rebalancing transactions will take place on the next available business day after the automatic contribution or automatic withdrawal transactions have been effected.



**4. Adding Eligible Securities and/or Cash**

You can deposit, transfer or contribute additional Eligible Assets to your Account at any time. These securities may or may not be included in the next scheduled rebalance or Automatic Transaction. The addition of Eligible Assets, where such assets are already part of your Schedule A, will be included in the next scheduled rebalance or Automatic Transaction. The addition of Eligible Assets not already part of your MLPA Account will not be included in the next scheduled rebalance or Automatic Transaction or any rebalance or Automatic Transaction thereafter until a new Schedule A is issued with respect to such assets. If you want to add Eligible Assets for rebalancing that are not already part of your MLPA Account prior to the next scheduled rebalance date, you must contact your Financial Advisor to issue a new Schedule A and to authorize an interim rebalancing.

Additional cash deposited into an Account can be invested at any time as you instruct. Like additional Eligible Assets, additional cash may or may not be automatically invested upon the next scheduled rebalance date or automatic contribution date. Cash in an Account will be automatically invested in Eligible Assets upon the next rebalance date, and cash added to an Account through automatic contributions will be invested in Eligible Assets on the next automatic contribution date, provided that you have designated a target allocation within your Schedule A for cash in your MLPA Account and the cash position exceeds its target allocation within your Schedule A. Cash that does not have a target allocation is invested only if you specifically instruct your Financial Advisor to invest cash and you provide the Financial Advisor with instructions on how you want that cash invested.

**Custodial Arrangements**

Generally, we or one of our affiliates carry securities accounts and maintain custody of client assets for our clients. The assets will be maintained in one or more central asset account(s) established at Merrill Lynch through the applicable securities account. In your Agreement, you will agree to open any necessary securities accounts and execute the applicable securities account agreement(s). Please read the securities account agreement for your Account for more information regarding account operations and any applicable limitations on withdrawal requests and additions to your Account.

Under certain circumstances, you may use custodians other than Merrill Lynch, including one of the trust companies affiliated with us to maintain custody of your assets. Where you retain a custodian other than us or retain a trust company (either affiliated or unaffiliated with us), you are responsible for paying that custodian's or trust company's fees. Depending upon the arrangement, these fees may be in addition to the applicable MLPA fees paid to us. In this circumstance, your custodian or trust company, rather than us, will generally provide periodic custodial or trust statements. Your assets held by custodians other than us may not be protected by SIPC or "excess" SIPC coverage. Cash balances in accounts with custodians other than us will not be subject to the sweep arrangements discussed under the section entitled *Investment of Cash Balances*.

**Investment of Cash Balances**

Depending on the type of securities account you have enrolled in MLPA, you may choose to participate in our cash sweep options, or you may choose other cash vehicles to meet your cash investment needs. If you choose to invest cash in these other vehicles outside of our cash sweep option, you must place orders to purchase and sell these other cash investments directly with your Financial Advisor as with any transaction effected in your MLPA Account. You must decide where and how to maintain a cash allocation of any asset allocation strategy you pursue.

If available in the type of securities account you use and the jurisdiction you live in, cash balances and funds pending investment in your Account will automatically be invested or "swept" temporarily, as part of an asset allocation or for defensive purposes, in one or more individual bank deposit accounts at depository institutions affiliated with Merrill Lynch, one or more Related or Unrelated Money Market Funds or to another available cash option. The availability of these different choices to you will depend on what type of underlying securities account you establish. Not all sweep options may be available in MLPA. With certain account types, a sweep vehicle may not be available. In that case, you will not be invested in one of the above sweep options as part of the Program.

## Disclosure Statement

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For certain types of securities accounts, you may be able to direct us to invest some or all of your cash balances outside of the sweep arrangement. Your Financial Advisor can help you identify the sweep investment or other cash options, if any, available for you to choose from.

If you maintain your Account with an Unrelated Custodian, cash balances in that Account will not be subject to these sweep arrangements. You should establish appropriate sweep arrangements with the Unrelated Custodian.

Unless otherwise agreed, your Account will be credited with dividends, interest and principal paid on assets held in your Account.

### **Transactions in MLPA Accounts**

In your Agreement, you authorize and direct us to cause all transactions for the Account to be effected through Merrill Lynch or our affiliates. The MLPA Fee generally covers the cost of brokerage services, including execution services and related transaction costs for Fee Covered Assets when your transactions are effected at Merrill Lynch or our affiliates. You should be aware that, under certain circumstances, you may be able to obtain better prices for securities transactions from other broker-dealers or obtain better pricing through different types of accounts available at Merrill Lynch. However, you will pay commissions on securities transactions executed for your MLPA Account through other broker-dealers, which are in addition to the MLPA Fees.

### ***Use of Other Broker-Dealers***

When we buy or sell securities for your Account (particularly securities that customarily trade in “dealer markets”), we may, for legal or other reasons, decide to effect trades through an Unaffiliated Investment Firm. In your Agreement, you authorize us to use Unaffiliated Investment Firms to effect such transactions, which may be subject to additional transaction costs for which you will be solely responsible. When we use an Unaffiliated Investment Firm for a transaction, we try to obtain the best execution of the trade for your Account. We do not seek competitive bids, nor do we necessarily use the investment firm that charges the lowest commission. The commissions you pay may exceed those that another investment firm would charge for effecting the same transactions. We consider a variety of factors in deciding which Unaffiliated Investment Firm to use for a transaction, including the nature and quantity of the securities involved; the markets involved; the importance of speed, efficiency and confidentiality; the Unaffiliated Investment Firm’s apparent knowledge of such markets and sources from or to whom particular securities might be purchased or sold; the Unaffiliated Investment Firm’s reputation and perceived soundness; the Unaffiliated Investment Firm’s ability and willingness to facilitate purchases and sales of securities by participating in such transactions for its own account; the Unaffiliated Investment Firm’s clearance and settlement capabilities; and other factors, including best net price, which is an important but not exclusive factor.

### ***Aggregation of Client Orders in the Same Security***

In seeking best execution for transactions in your Account, we may combine a purchase or sale order for your Account with purchase or sale orders for our other clients, as well as those for our own accounts and those of our affiliates or employees. We may do this when the transaction is effected on the same day that the order for your Account is placed. In these aggregated transactions, generally each participating account will be charged or credited with the average price per share or unit and, when applicable, its pro rata share of any fees. If we believe that it may be appropriate to execute an order for your Account later than on the same day we receive the order, we will ask for your written authorization to execute the transaction later.

### ***Transactions in Foreign Securities and ADRs***

When we buy or sell securities that trade in markets outside the United States, we may use the services of affiliated or unaffiliated foreign broker-dealers or banking entities. If a foreign currency conversion transaction is required to facilitate trade settlement, the foreign broker-dealer or bank (or its affiliate) effecting the currency conversion will earn compensation in the form of dealer spreads or markups and markdowns. This compensation is not disclosed to or by us in net price transactions, but we will, at your written request, seek the information from the counterparty for a given transaction for your Account. There also may be commission charges or dealer spreads of other broker-dealers when foreign issuers terminate an American Depository Receipt (ADR) facility, causing the conversion of ADRs to foreign ordinary share form. In these



**Disclosure Statement**

cases, the prices obtained for the post-ADR security may be less beneficial to you than if the ADR remained intact.

**Proxy Voting and Other Legal Matters**

We do not vote proxies or respond to corporate actions with respect to securities held in your Account. We will forward to you any information or documents we receive for distribution to our clients in regard to the voting of proxies, including all proxies and related shareholder communications for the securities held in your Account. If we do not receive instructions regarding the voting of proxies for securities, including Registered Funds, then we will comply with the rules of the NYSE and the SEC related to such matters. For securities of non-U.S. issuers, we will send you proxy voting materials and related shareholder communications to the extent that we receive them from the issuer in a timely manner.

We will not advise or act for you regarding any legal matters, including bankruptcies and class actions service, pertaining to the securities held in your Account. Unless otherwise agreed, we will send you any documents we receive for client distribution with regard to such matters.

**Account Fees**

**Current Fee Schedule**

The current MLPA Fee is determined on the basis of the following asset-based fee schedule, or the minimum alternative transactional ("MAT") rate, as described below:

<b>Fee Covered Assets</b>	<b>Fee for Equity/ Balanced/Fixed-Income Accounts</b>	<b>Fee for 100% Fixed-Income Accounts</b>
\$1–\$999,999	2.00%	0.75%
\$1,000,000–\$1,999,999	1.50%	0.75%
\$2,000,000–\$4,999,999	1.50%	0.50%
\$5,000,000–\$9,999,999	1.10%	0.45%
\$10 Million +	Customized	Customized

The only MLPA Accounts eligible for the 100% Fixed-Income Account Fee rate are those that exclusively hold fixed-income securities. Accounts that hold any Funds that are Fee Covered Assets, except for money market funds, are not eligible for the 100% Fixed-Income Account Fee rate and will be billed at the Equity/Balanced/Fixed-Income Account rates.

The annual MLPA Fee will not be applied to amounts in a cash sweep money market demand Account, certain cash equivalents, including assets in a bank deposit Account(s) and money market fund shares, or Fee Deferred Assets (for one year) and Excluded Assets (as described below). Additional Fee Covered Assets received into your Account during any billing period may be charged a pro rata fee based on the number of days remaining in the billing period. No MLPA Fee adjustment will be made for partial withdrawals.

**Fee Covered, Excluded and Fee Deferred Assets**

You will be charged an annual asset-based fee, applied quarterly in advance, on all assets in your MLPA Account except those on which the MLPA Fee is deferred or that are excluded. Assets that are subject to the MLPA Fee are referred to in this Brochure as "Fee Covered Assets." Certain other assets are not subject to the MLPA Fee at all and are referred to as "Excluded Assets." The MLPA Fee does not apply to Excluded Assets such as cash (including cash swept into the Merrill Lynch sweep option you may choose to use, if available for your underlying securities account or jurisdiction in which you live) and money market funds and certain Investments designated by Merrill Lynch from time to time. We, in our sole discretion, reserve the right to designate assets as Excluded Assets and to redesignate an Excluded Asset as a Fee Covered Asset without notice to clients.

**Disclosure Statement**

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Commissions or other transaction-based compensation will apply to purchases and sales of Excluded Assets. Generally, the MLPA Fee does not apply to Excluded Assets because we receive sales-related or other fees, including ongoing fees, in connection with such assets. This compensation may be more than what would have been the case had the asset been treated as a Fee Covered Asset.

Other assets are subject to the MLPA Fee one year after they are purchased in an MLPA Account. These assets are referred to as “Fee Deferred Assets” and include equity and fixed-income securities sold in new issue offerings, including initial offerings of interests in closed-end funds and structured notes sponsored or advised by us or related entities. Commissions and other transaction-based compensation will apply to purchases and sales of Fee Deferred Assets. As with Excluded Assets, we reserve the right to designate other assets as Fee Deferred Assets and to redesignate a Fee Deferred Asset as a Fee Covered Asset without notice to clients. You need to assess your own trading patterns to determine whether purchases and sales of Fee Deferred Assets should be effected in your MLPA Account where the MLPA Fee will apply after one year or in a brokerage account where you will pay commissions.

New issue equity and fixed-income securities purchased prior to opening an MLPA Account and subsequently transferred to the MLPA Account will not be considered Fee Deferred Assets and will be subject to the MLPA Fee immediately. Similarly, any Fee Covered Asset purchased prior to opening an MLPA Account and subsequently transferred into an MLPA Account will be subject to the MLPA Fee immediately upon its transfer to MLPA. This means that you may pay both an up-front commission (when the security was purchased prior to enrolling in MLPA) as well as an MLPA Fee (once enrolled in MLPA) in connection with the purchase of the same security.

**Excessive Trading and Minimum Alternative Transactional Rate as Fee Alternative**

MLPA is not designed for day trading or other extreme trading activity, including excessive options trading or trading in mutual funds and unit investment trusts based on market timing. If your trading exceeds the thresholds shown below, we may elect to apply a fee equal to the greater of the applicable asset-based fee shown in the fee schedule above, or the MAT rate determined at the then-current rate not to exceed:

- 10 cents for each equity share equal to or above \$2 per share;
- 5% of principal for each equity share below \$2 per share; or
- \$5.00 per option contract.

The maximum amount of trades you could execute before the MAT rate would exceed the asset-based fee depends on the size of your Account as well as your trading patterns. The determination of whether the MAT rate can be applied will be made as of the end of each quarter based on whether the year-to-date MAT rate fee exceeds the year-to-date asset-based MLPA Fee, plus the next quarter's asset-based MLPA Fee. If so, you may be charged the MAT rate as an alternative to the MLPA Fee until such time as the year-to-date asset-based MLPA Fee, plus the next quarter's asset-based MLPA Fee, exceeds the MAT rate. At the end of each calendar year, the MAT rate will reset to zero.

As an example, if your Account size is \$100,000, you may be charged \$2,000 in one year if the corresponding asset-based fee in the schedule above applies. However, if you bought 20,000 shares of equity securities priced at \$40 per share during the year and also purchased 100 option contracts, the alternative MAT fee of \$2,500 would apply.

We may, in our sole discretion, elect to waive the MAT fee for a given quarter or year, but doing so will in no way affect or restrict our right to enforce and collect any applicable MAT fees in subsequent quarters or years. You should speak with your Financial Advisor if you have any questions concerning this comparative fee calculation.

**Valuation of Assets**

Each quarter MLPA Fee is based on the prior quarter's average value of Fee Covered Assets in the account (or months of enrollment for the initial period), including the full value of any assets purchased on margin or other extensions of credit by us or our affiliates. The average value of these assets is based on their values on the last business day of each week in the quarter. The assets will be valued in a manner determined by us, in our sole discretion, and in some cases may be based on estimates, which are obtained from various sources. Values may vary from prices achieved in actual transactions, especially for thinly traded securities,

and are not firm bids or offers or guarantees of any type with respect to the value of assets in the account. For fixed-income securities, the values assume no unusual market conditions and are generally for transactions of \$1 million or more, which may produce values that are higher than the prices that would be achieved in the sale of fewer securities. As a result, the MLPA Fee may be calculated based on values for some securities that are greater than the amount you would receive if the securities were sold from your Account. If your multi-currency Account holds a foreign currency and it is converted to U.S. dollars for purposes of fee calculation, and payment, we may conduct the foreign currency conversion through us or one of our affiliates. We will calculate the rates of exchange in relation to each multi-currency product in good faith and with reasonable care. Foreign exchange fluctuations may have an adverse effect on the value of, and income from, your Investments.

The Account value used for the fee calculation may differ from that shown on your securities account statement due to a variety of factors including: trade date or settlement date accounting, treatment of accrued income, round lot valuation, and other considerations. Periodic performance reports generally will reflect the value of Excluded and Fee Deferred Assets over which MLPA Fees are not charged. It should be noted that the valuation of client securities reported in the periodic performance report may be subject to occasional repricing in reasonable and appropriate circumstances, but such repricing will not affect, or result in the adjustment of, previously calculated MLPA Fees.

### **Minimum Fee and Grouping of Accounts for Billing Purposes**

The minimum MLPA Fee is the lesser of 2% of the value of Fee Covered Assets in your Account or \$1,500, charged quarterly. In the case of 100% fixed-income Accounts, the minimum MLPA Fee is the lesser of 0.75% of the value of Fee Covered Assets in the account or \$750, charged quarterly. The minimum MLPA Fee, in limited circumstances, may be waived in our discretion.

From time to time we may establish maximum fee rates for certain account types or securities that may reduce the rates above. We reserve the right to modify or eliminate maximum fee rates at any time for existing and new Accounts, subject to any applicable notice requirements in the MLPA Agreement.

You may group certain other investment advisory accounts with your MLPA Accounts in order to obtain lower annual MLPA Fees, with certain limitations. This is done automatically for Accounts that you designate as being in an Account Group, if applicable. If you transitioned to MLPA from the Merrill Lynch Unlimited Advantage Service ("MLUA") or the International Asset Power Service ("IAP"), you may continue to group accounts in accordance with the account grouping requirements as described in the MLUA or IAP client agreement. Other pricing arrangements, typically involving multiple accounts, products or services, may also be available to certain clients. The grouping of accounts for MLPA Fee purposes, and linking of accounts for other purposes, is your sole responsibility. We and our Financial Advisors will not link or group accounts automatically without your instructions or contrary to Merrill Lynch requirements. Please discuss grouping of accounts with your Financial Advisor.

### **Frequency of Billing and Services Covered by the MLPA Fee**

The MLPA Fee is payable quarterly in advance on Fee Covered Assets in your Account, including Fee Deferred Assets that have converted to Fee Covered Assets after being held for one year, and such Fee Covered Assets purchased on margin or other extensions of credit by us or our affiliates. Each quarter MLPA Fee is typically charged on the second Tuesday of January, April, July and October. The MLPA Fee covers our brokerage services, including clearance and settlement of transactions and custody of assets, advice and guidance, as well as the investment advisory services, as described in this Brochure. In addition to these services, the MLPA Fee covers the following if available to you:

- Annual account fees for all enrolled MLPA Accounts;
- Annual fees for Merrill Lynch's Visa<sup>®</sup> Signature, Visa<sup>®</sup> Business Signature and EMA<sup>®</sup> Signature Rewards<sup>®</sup> Visa<sup>®</sup> cards (requires a routine credit check);
- Electronic bill payment through Merrill Lynch OnLine<sup>®</sup>;
- ATM fees imposed by Merrill Lynch (but not other institutions); and
- Secretarial/executive checks, stop payment orders, returned checks, returned deposits and canceled check requests.

## Disclosure Statement

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Certain of these services are not available in all types of securities accounts and/or the jurisdiction in which you reside. Please speak with your Financial Advisor about the availability of these services. The full amount of the MLPA Fee payable under the MLPA Agreement will be charged in accordance with the terms of such Agreement, regardless of your use of any of the MLPA services offered or of the amount of transactions you choose to effect in your Account.

The initial MLPA Fee will be prorated to cover the period from the date your Account is accepted in MLPA until the last Friday of the calendar quarter (the quarter typically ends on the last Friday of March, June and September and on the last business day of the year) and will be based on the valuation of Fee Covered Assets in your Account as of the last Friday of the first month that your Account has been accepted in MLPA (for Accounts enrolling after the last Friday in December, the last business day will be used instead of the last Friday). For accounts enrolling in MLPA without Fee Covered Assets as of the last Friday of the first month that the account has been accepted in the service, the fee will be based on the valuation of Fee Covered Assets in the account as of the last Friday of the first month that Fee Covered Assets or Fee Deferred Assets are detected and will be prorated to cover the period from the date that Fee Covered Assets or Fee Deferred Assets are detected until the last Friday of the calendar quarter. The initial MLPA Fee is typically charged on the second Tuesday of the month following the month of enrollment.

### **Negotiability of MLPA Fees**

MLPA Fees and MAT rates may be negotiable depending upon a number of factors. However, the negotiated MLPA Fees cannot be lower than the minimum annual MLPA Fees described in the *Account Fees* section above. Fees may differ based on a number of factors including, but not limited to, the amount of your assets, the number and size of your other accounts maintained at Merrill Lynch, the range and extent of services provided or to be provided to you, and the Financial Advisor assisting you. In some circumstances, MLPA Fees may be charged on an “unbundled” basis, whereby you would pay separately for some or all of Merrill Lynch’s services available through MLPA. Moreover, fees and other account requirements may vary as a result of prior policies and the date the account opened.

In addition to the other services discussed in this Brochure, we may, from time to time, enter into specialized agreements to provide particular or unique services to certain clients, subject to negotiated fees. The fees for certain of the services described in this Brochure may be reduced for our employees or be subject to prior fee schedules. For more information regarding the above programs or any other services that we offer, please contact your Financial Advisor.

### **Deduction of MLPA Fee**

Unless otherwise agreed by you and us, MLPA Fees will be automatically deducted from your Account. If you have a multi-currency Account or pledged collateral Account enrolled in MLPA on our Global Platform, the MLPA annual fees generally will be debited from the Identified Billing Account (U.S. dollar account), although we reserve the right to collect the fees from any Account in your Account Group. Even if we have agreed to bill you directly for MLPA Fees or to deduct MLPA Fees from another account that you hold at Merrill Lynch, you authorize us to deduct the MLPA Fees from the MLPA Account, to the extent permitted by law, if full payment has not been timely received or, if earlier, at the time the MLPA Agreement is terminated. In addition, unless otherwise agreed to by you and Merrill Lynch, MLPA Fees will be paid first from free credit balances and second from the liquidation or withdrawal (which you authorize us to do) by us of your shares of any money market funds or balances in any money market or bank deposit account. You agree to make timely payment of all amounts due to us.

To the extent permitted by law, all assets in the MLPA Account will be subject to a lien for the discharge of your obligation to make timely payment to us, and by your authorization, we may sell assets in your Account to satisfy this lien. If you have selected an outside custodian other than Merrill Lynch, then that custodian may rely on a copy of the MLPA Agreement as evidence of your instructions; however, the custodian may not verify the accuracy of the fee calculations.

### **Ability to Obtain MLPA Services Separately**

You may be able to obtain some or all of the types of services described herein from us without participating in MLPA. If you were to do so, your total cost may be lower or higher than the MLPA Fee. You also may be

### Disclosure Statement

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able to obtain some or all of these types of services from other firms, and if they are available, the fees associated with them may be higher or lower than the fees we charge.

You should discuss the services and Investments that we make available with your Financial Advisor to determine which may be most appropriate for you. With respect to MLPA in particular, you should consider the different features of and services available depending on whether your Account is on our U.S. or Global Platform.

More broadly, when you compare the account types and programs and their relative costs, you should consider various factors, including, but not limited to:

- Your preference for an advisory or brokerage relationship;
- Your preference for a discretionary or a non-discretionary relationship;
- Your preference for a fee-based or commission-based relationship;
- The types of investment products that are available in each program or service;
- Whether a particular investment strategy offered in one program or service is available through another Merrill Lynch program or service;
- How much trading activity you expect to take place in your Account;
- How much of your assets you expect to be allocated to cash;
- Whether you wish to invest in mutual funds, and which mutual funds (if any) are available in particular programs;
- The frequency and type of client profiling reports, performance reporting and account reviews that are available in each program or service; and
- The scope of ancillary services that may be available to you in a brokerage account, but which are not available in an advisory program.

When a Financial Advisor introduces you to a particular program and provides ongoing services to you, we will compensate the Financial Advisor in an amount based upon your fees. Since, in certain programs, the amount of your fees will vary depending on the type of account, Investments or strategy you choose, your Financial Advisor's compensation may vary as a result of these choices. In addition, a Financial Advisor may receive greater (or less) compensation if you enroll in certain programs than if you enroll in certain other programs or if you were to purchase comparable services from us outside those programs. Any such differences in compensation may create a financial incentive for a Financial Advisor to recommend one program or service over another, or account, Investment or strategy over another.

#### **Other Fees and Expenses**

MLPA Fees do not cover:

- Transaction charges on trades effected through or with an Unaffiliated Investment Firm other than us (including on fixed-income or over-the-counter transactions in which we act as agent);
- Transfer taxes;
- Margin interest;
- Fees charged by us or third parties that are not affiliates in connection with short-sale transactions;
- Fund redemption fees;
- Exchange or similar fees (such as for ADRs) charged by third parties, including issuers, and fees required by the SEC;
- Alternative trading system fees;
- Electronic fund, wire and other account transfer fees; and



- Any other charges imposed by law or otherwise agreed to with regard to the account.

When your Account invests in mutual funds that are Fee Covered Assets, you generally will purchase shares that have no front-end sales load or CDSC, or for which such loads or charges are waived. However, as a Fund shareholder, you will bear your proportionate share of the Fund's expenses, including the Fund's management fee and other fees and expenses. Your Account will pay these fees and expenses indirectly through the Fund's net asset value. MLPA Fees do not cover fees and expenses of any Fund purchased for your Account, including commissions and other transaction-related charges incurred by the Fund, even if we effect these transactions for the Fund.

You will pay the public offering price on securities purchased from an underwriter or dealer involved in a distribution.

When we execute transactions in foreign ordinary securities outside the United States, we may use the services of unaffiliated foreign broker-dealers. These foreign broker-dealers may handle your order as agent and assess a commission charge, or they may transact as principal and receive a dealer spread or markup/down. Additionally, to the extent a foreign currency conversion transaction is required to facilitate trade settlement, the foreign broker-dealer (or its affiliate) effecting the currency conversion will be remunerated in the form of a dealer spread or markup/down. Although the remuneration received by foreign broker-dealers is not disclosed to or by us in net price transactions, we shall undertake, at your written request, to determine this remuneration in a given transaction. The commission charges and/or dealer spreads of other broker-dealers also may accrue when foreign issuers terminate an ADR facility, thereby necessitating conversion of ADRs to foreign ordinary share form. In such circumstances, the prices obtained for the post-ADR security may be less beneficial to you than if the ADR remained intact. These commissions/dealer spreads are in addition to the fees payable under the Agreement.

### **Compensation for Recommending MLPA**

In addition to the conflicts of interest described elsewhere in this Brochure, we and our affiliates and employees benefit from the compensation that you and our other clients pay us. We compensate our Financial Advisors (and Financial Advisors in fee sharing arrangements with those Financial Advisors) who provide ongoing services to you. The amount of this compensation may vary, depending on which program(s) or services you select and other factors, and may be greater (or less) than if you were to purchase the services provided on an "unbundled" basis. If there is a difference in compensation, the Financial Advisor may have a financial incentive to recommend you select MLPA over other programs or services offered by Merrill Lynch or our affiliates.

## **ACCOUNT REQUIREMENTS AND TYPES OF CLIENTS**

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### **Client Eligibility**

Investors eligible to participate in MLPA include individuals, trusts, estates, charitable organizations, banks, Retirement Accounts, corporations and virtually all other types of business.

### **Account Minimums**

If your Account is on our U.S. Platform, a minimum average across all of your MLPA Accounts of \$25,000 is required to open your Account. If your Account is on our Global Platform, you must have a minimum of \$250,000, in the aggregate, in your MLPA Account Group. If you are unable to meet this larger minimum Account size, you should ask about opening an Account on our U.S. Platform, which has a lower minimum Account size. In very limited circumstances, the minimum Account requirement may be waived, in our sole discretion.

### **Closing an Account and/or Terminating the Client Agreement**

Either you or we may terminate the MLPA Agreement at any time upon written notice to the other party. We may make changes to the services provided to you by giving written notice to you and without obtaining your consent. If you become dissatisfied with MLPA after receiving notice of any change, you may terminate the

## Disclosure Statement

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MLPA Agreement in accordance with its terms, upon written notice to us. Upon termination of the MLPA Agreement, you will receive a pro rata refund of any prepaid MLPA Fees for the remainder of the billing period.

If you have more than one MLPA Account on our U.S. Platform, you may terminate one specific Account without terminating the others. If you have a multi-currency or pledged collateral Account on our Global Platform, you may terminate an individual Account's enrollment without terminating the entire Agreement. However, termination of your Identified Billing Account will result in the termination of each Account in your Account Group.

In limited situations, when you terminate an Account, certain Funds and other securities held in your Account may be liquidated or redeemed as early as the next business day. For certain securities, such as foreign ordinary, convertible, fixed-income, or securities that trade on a when-issued basis or as odd lots, the process may take longer.

Your disability or incompetency will not automatically terminate or change the terms of your Agreement. However, your properly appointed guardian, attorney-in-fact or other authorized representative may terminate the Agreement, effective upon our receipt of written notice.

The termination of your Financial Advisor's employment with us will not automatically terminate your Agreement. In the event that your Financial Advisor is no longer able to service your Account, we may transfer your Account to a different Financial Advisor, and you will be notified of any such changes.

## PORTFOLIO MANAGER SELECTION AND EVALUATION

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Not applicable.

## CLIENT INFORMATION PROVIDED TO PORTFOLIO MANAGERS

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Not applicable.

## CLIENT CONTACT WITH PORTFOLIO MANAGERS

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Not applicable.

## ADDITIONAL INFORMATION

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### DISCIPLINARY INFORMATION

In the past, we have entered into certain settlements with our regulators and other third parties and have been the subject of adverse legal and disciplinary events. Below are summaries of certain events that may be material to your decision of whether to retain us for your investment advisory needs. Please note that certain disclosures discuss disciplinary events associated with Banc of America Investment Services, Inc. ("BAI") and Banc of America Securities LLC ("BAS"). BAI merged with Merrill Lynch on October 23, 2009, and BAS merged with Merrill Lynch on November 1, 2010. In addition to the descriptions below, you can find additional information regarding these settlements in Part 1 of Merrill Lynch's Form ADV at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

On January 25, 2011, the SEC issued an order ("Order") pursuant to an offer of settlement made by Merrill Lynch finding that between February 2003 and February 2005 Merrill Lynch market makers executing institutional customer orders for securities sometimes shared information concerning those trades with traders on a Merrill Lynch securities proprietary trading desk. In the Order, the SEC found that, at times, Merrill Lynch's securities proprietary traders used that information to place trades for Merrill Lynch after execution of the institutional customer order. The SEC found: (1) that this disclosure and use of institutional



customer order information by Merrill Lynch's traders was improper and contrary to Merrill Lynch's confidentiality representations to its customers; (2) instances between 2002 and 2007 when Merrill Lynch charged institutional and high net worth customers undisclosed mark-ups and mark-downs on riskless securities principal trades for which Merrill Lynch had agreed to charge the customer only a commission equivalent fee, and that, in doing so, Merrill Lynch acted improperly and contrary to its agreements with its customers; and (3) found that from 2002 through 2007 Merrill Lynch failed in many instances to make records of its agreements with institutional customers to guarantee an execution price, which agreements were part of the terms and conditions of the institutional customer orders. The SEC found that, as a result of its conduct: (1) Merrill Lynch willfully violated Section 15(c)(1)(A) of the Exchange Act, by effecting transactions in securities by means of manipulative, deceptive or other fraudulent devices or contrivances, and willfully violated Section 15(g) of the Exchange Act by failing to establish, maintain, and enforce written policies and procedures reasonably designed to prevent the misuse of material, nonpublic information, (2) under Section 15(b)(4)(E) of the Exchange Act, Merrill Lynch failed reasonably to supervise its traders with a view towards preventing them from violating the federal securities laws, and (3) Merrill Lynch willfully violated Section 17(a) of the Exchange Act and Rule 17a-3(a)(6) thereunder by failing to record certain terms and conditions of customer orders. Merrill Lynch neither admitted nor denied the findings in the Order. The findings in the Order are not binding on any person or entity other than Merrill Lynch. The Order (1) required that Merrill Lynch cease and desist from committing or causing any violations and any future violations of Sections 15(c)(1)(A), 15(g) and 17(a) of the Exchange Act and Rule 17a-3(a)(6) thereunder; (2) censured Merrill Lynch pursuant to Section 15(b)(4) of the Exchange Act; and (3) required pursuant to Section 15(b)(4) and Section 21B of the Exchange Act that Merrill Lynch pay a civil money penalty in the amount of \$10 million. The penalty was paid on February 1, 2011.

On January 13, 2011, the Superior Court of Massachusetts, Suffolk County ("Court") issued an order against Benistar Property Exchange Trust Co., Inc. ("Benistar"), Daniel Carpenter ("Carpenter"), Merrill Lynch and others for their involvement in improper options and margin trading by Carpenter of the plaintiffs' monies held by Benistar in qualified intermediary escrow accounts pursuant to 26 U.S.C. § 1031(a)(3). In a 2009 retrial of plaintiffs' claims against Merrill Lynch, a jury determined that Merrill Lynch had engaged in or committed one or more unfair or deceptive trade practices in connection with its dealing with the Benistar accounts held at Merrill Lynch and that the firm's conduct had caused injury to the plaintiffs. In the order, the Court entered a judgment of \$545,386.22 against Merrill Lynch for consequential damages. As to the plaintiffs' claim for punitive damages, the Court entered judgment in favor of Merrill Lynch provided, however that in the event Connecticut law is determined to impose various liability on Merrill Lynch for the conduct of one of its employees, the Court's award of punitive damages would be an amount equal to plaintiffs' actual damages in the total amount of \$9,669,443.58. Merrill Lynch appealed the order and the outcome of the appeal is currently pending.

On January 5, 2011, Merrill Lynch consented to an AWC with FINRA. FINRA summarized its findings with respect to several investigations finding that Merrill Lynch had: (1) failed to exercise reasonable diligence with respect to certain best execution matters in violation of NASD Rules 2110, 2320, 3110, SEC Rule 17a-3 and MSRB Rules G-17 and G-30(a); (2) misreported or failed to report to TRACE certain transactions in violation of NASD Rules 6230 and 2110; (3) failed to report a total of 13,239 positions in conventional options by the close of business the next day in violation of NASD Rules 2110 and 2860(b)(5); (4) misreported to NASD (currently FINRA) and NYSE certain short interest positions in violation of NASD Rules 3360 and 2210 and NYSE Rule 421.10; (5) incorrectly or failed to report certain trades in the NASD/Nasdaq Trade Reporting Facility and Over the Counter Reporting Facility in violation of NASD Rules 6130(b) and (g), 2110 and 3632(a)(2); (6) failed to display immediately 64 customer limit orders in Nasdaq securities in its public quotation in violation of SEC Rule 604 of Regulation NMS; (7) accepted short sale orders in violation of SEC Rule 203(b)(1) of Regulation SHO; and (8) made available a report on the covered orders in national market system securities that it received for execution which included incorrect information in violation of SEC Rule 605 of Regulation NMS. Without admitting or denying the findings in the AWC, Merrill Lynch consented to a censure and a fine of \$304,000, allocated between the various offences listed above. FINRA also ordered Merrill Lynch to pay restitution to certain listed investors in the total amount of \$48,416.83, allocated between the listed investors.

On December 7, 2010, the SEC issued an administrative and cease-and-desist order in which it found that BAS had willfully violated Section 15(c)(1)(A) of the Exchange Act by participating in improper bidding practices involving the temporary investment of proceeds of tax-exempt municipal securities in reinvestment

products from at least 1998 through 2002. In the order, BAS is: (1) censured; (2) ordered to cease and desist from committing or causing such violations and future violations; and (3) ordered to pay disgorgement plus prejudgment interest in the aggregate amount of \$36,096,442.00 to certain entities specified in the Order. BAS consented to the order without admitting or denying the SEC's findings. In its order, the SEC noted the cooperation of BAS in the SEC investigation and in related government investigations, as well as remedial actions undertaken by BAS.

On November 10, 2010, Merrill Lynch consented to an AWC with FINRA. FINRA alleged that from June 2002 through February 2007, Merrill Lynch failed to establish and maintain supervisory systems and procedures reasonably designed to achieve compliance with industry suitability standards related to the sale of certain 529 plans ("NextGen Plans"). Without admitting or denying the findings contained in the AWC, Merrill Lynch agreed to (1) a censure; (2) a fine of \$500,000 and (3) certain undertakings including (a) the distribution of a stand-alone 529 letter to each current customer who resided in a state that offered 529-related state tax benefits at the time the customer opened an advisor sold NextGen Plans at Merrill Lynch during the relevant time period; (b) assisting customers with transferring or rolling-over any customers investment in the NextGen Plans into a 529 plan of the customer's choice in the customer's home state; and (c) reporting to FINRA's enforcement staff periodically, until December 31, 2011 about each oral and written inquiry, concern or complaint received by the Firm concerning the NextGen Plans from recipients of the 529 letter, along with a description of how Merrill Lynch resolved such inquiry, concern or complaint.

On August 18, 2010, Merrill Lynch consented to an AWC with FINRA. FINRA alleged that Merrill Lynch: (1) between September 2006 and June 2008 failed to establish, maintain and enforce a supervisory system and written supervisory procedures reasonably designed to identify and ensure that customers received appropriate "breakpoints" and "rollover and exchange" discounts (collectively, "sales charge discounts") on eligible purchases of UITs, in violation of NASD Rules 3010 and 2110; (2) failed to apply sales charge discounts to customers' eligible UIT purchases in violation of NASD Rule 2110; and (3) approved the use of UIT sales literature by its sales force that was inaccurate and misleading in violation of NASD Rule 2210. Without admitting or denying the findings in the AWC, Merrill Lynch agreed to: (1) a censure; (2) a fine of \$500,000; and (3) certain undertakings including (a) providing remediation to customers who, during the period of January 1, 2006 through the date of the AWC purchased UITs and qualified for, but did not receive the applicable sales charge discount and (b) submitting to FINRA a proposed plan to identify and compensate customers who qualified for, but did not receive the applicable UIT sales charge discounts.

On June 6, 2009, the United States District Court for the Southern District of New York entered a judgment enjoining BAI and BAS from violating, directly or indirectly, Section 15(c) of the Exchange Act. The SEC had filed a complaint alleging that BAI and BAS misled customers regarding the fundamental nature and increasing risks associated with ARS underwritten, marketed and sold by BAS and BAI and that by engaging in such conduct, BAI and BAS had violated Section 15(c) of the Exchange Act. Without admitting or denying the allegations, BAI and BAS entered into a consent, whereby they agreed to a series of undertakings designed to provide relief to "individual investors" (as defined in the consent) including: (1) through their affiliate, offering to purchase at par from individual investors certain ARS; (2) agreeing to use reasonable efforts to identify individual investors who sold certain ARS below par, and to pay such investors the difference between par and the price at which they sold the securities; (3) agreeing to participate in a special arbitration process for the purpose of arbitrating any individual investor's consequential damage claim related to its investment in ARS; (4) agreeing to refund certain refinancing securities through the firms; and (5) undertaking to make their best efforts to work with issuers and other interested parties to seek to provide liquidity solutions for institutional investors that are not considered "individual investors."

On March 11, 2009, the SEC issued an order against Merrill Lynch alleging that from 2002 to 2004, several Merrill Lynch retail brokers permitted day traders to hear confidential information regarding Merrill Lynch institutional customers' unexecuted orders as they were transmitted over Merrill Lynch's squawk box system. According to the SEC, Merrill Lynch lacked written policies or procedures to limit access to the equity squawk box, to track which employees had access to the equity squawk box or to monitor employees' use of the equity squawk box in violation of Section 15(f) of the Exchange Act and Section 204A of the Advisers Act. Without admitting or denying the SEC's findings, Merrill Lynch consented to the entry of the order that: (1) found violations of Section 15(f) of the Exchange Act and Section 204A of the Advisers Act for allegedly failing to maintain written policies and procedures reasonably designed to prevent the misuse of customer order information; (2) required that Merrill Lynch cease and desist from committing or causing any future

**Disclosure Statement**

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violations of the provisions charged; (3) censured Merrill Lynch; (4) imposed a \$7,000,000 civil money penalty; and (5) required Merrill Lynch to comply with certain undertakings regarding the enhancement of certain policies and procedures.

On January 30, 2009, the SEC issued an Order against Merrill Lynch regarding the Merrill Lynch Consulting Services program and the offering of those services through a Florida branch office for a period of several years concluding in 2005. The Order found that material misrepresentations had been made and certain conflicts of interest not disclosed, and that Merrill Lynch had not maintained adequate records or reasonably supervised certain Florida investment advisory representatives. Without admitting or denying the non-jurisdictional findings thereof, Merrill Lynch consented to a censure, to cease and desist from violations of sections 204 and 206(2) of the Advisers Act and Rule 204-2(a) (14) thereunder, and a fine of \$1,000,000. In accepting the settlement, the SEC noted the voluntary and significant remedial acts promptly undertaken by Merrill Lynch.

On September 24, 2008, Merrill Lynch consented to an AWC. FINRA alleged that Merrill Lynch violated numerous SEC, FINRA and MSRB Rules in that Merrill Lynch: (1) failed to report correctly transactions to numerous order and trade reporting and tracking systems maintained by FINRA and NASDAQ; (2) failed to provide written notification disclosing to its customers that transactions were executed at an average price and its executing capacity in a transaction; (3) failed to preserve for the required period brokerage order memoranda; (4) failed to mark properly orders as short in short sale transactions; (5) incorrectly designated certain symbols in various securities transactions; (6) failed to report to the FINRA/NASDAQ Trade Reporting Facility last sale reports of transactions in designated securities; and (7) failed to maintain a supervisory system designed to achieve adequate compliance with the Trade Reporting and Compliance Engine ("TRACE"), quality of markets, transaction reporting, short sales, and the Order Audit Trail System ("OATS"), among other things. Without admitting or denying the findings in the consent, Merrill Lynch consented to the following sanctions: (1) a censure; (2) a fine of \$242,500; (3) payment of \$11,358.65, plus interest, in restitution; and (4) various undertakings including revision of its written supervisory procedures regarding TRACE, quality of markets, OATS receiving inter-firm route matching statistics, transaction reporting, short sales, short sales bid and tick test compliance, OATS clock synchronization, safe harbor compliance, recordkeeping, limit order protection, the one percent rule, and the three-quote rule, among other things.

On May 1, 2008, the SEC issued an administrative order in which it found that BAI had willfully violated Sections 17(a)(2) and 17(a)(3) of the Securities Act, Sections 206(2), 206(4) and 207 of the Advisers Act and Advisers Act Rule 206(4)-1(a)(5) for failing to disclose to clients that in selecting investments for discretionary mutual fund wrap fee accounts, it favored two mutual funds affiliated with BAI. In the Order the SEC also found that Columbia Management Advisors, LLC ("Columbia Management"), as successor in interest to Banc of America Capital Management, LLC willfully aided and abetted and caused BAI's violations of Sections 206(2) and 206(4) of the Advisers Act, and Advisers Act Rule 206(4)-1(a)(5). In the order, BAI and Columbia Management were censured and ordered to cease and desist from committing or causing such violations and future violations. In addition, BAI was ordered to pay disgorgement plus prejudgment interest in the aggregate amount of \$793,773.00 to certain entities specified in the Order, and a civil monetary penalty of \$2,000,000; and Columbia Management was ordered to pay disgorgement plus prejudgment interest in the aggregate amount of \$516,382 to certain entities specified in the Order, and a civil monetary penalty of \$1,000,000. BAI and Columbia Management consented to the Order without admitting or denying the SEC's findings. BAI also agreed to certain undertakings contained within the Order.

On February 14, 2008, Merrill Lynch consented to an AWC issued by FINRA. FINRA alleged that from at least January 2001 until January 2006, as a result of certain operational and supervisory deficiencies Merrill Lynch failed to timely and consistently update the firm's record system relating to certain investment advisory and fee-based accounts. When clients change investment advisers or terminated enrollment in certain investment advisory or fee-based accounts, Merrill Lynch failed to consistently make changes in account proxy delivery addresses and/or remove traits that suppressed trade confirmation delivery in the firm's record systems. Additionally, Merrill Lynch failed to maintain written supervisory procedures and a reasonable system of follow-up and review with respect to such operational changes. Without admitting or denying the findings, Merrill Lynch consented to a censure and a fine of \$175,000.

On May 31, 2006, Merrill Lynch, without admitting or denying the findings contained therein, consented to the issuance of an order. The SEC found that Merrill Lynch violated Section 17(a)(2) of the Securities Act, by

managing auctions for ARS in ways that were not adequately disclosed or that did not conform to disclosed procedures. Based on these findings, the order required that Merrill Lynch: (1) cease and desist from committing or causing any violations or future violations of Section 17(a)(2) of the Securities Act; (2) be censured; (3) pay a civil money penalty of \$1,500,000; and (4) comply with certain undertakings to provide customers with written descriptions of Merrill Lynch's material auction practices and procedures and to implement procedures reasonably designed to detect and prevent any failures by Merrill Lynch to conduct auctions for ARS in accordance with disclosed procedures.

On March 13, 2006, Merrill Lynch, without admitting or denying the findings contained therein, consented to the issuance of an administrative order by the SEC. The SEC found that Merrill Lynch failed to: (1) furnish promptly to representatives of the Commission electronic mail communications ("e-mails") as required under Section 17(a) of the Exchange Act and Rule 17a-4(j) thereunder; and (2) retain certain e-mails related to its business as such in violation of Section 17(a) of the Exchange Act and Rule 17a-4(b)(4) thereunder. Based on these findings, the order required that Merrill Lynch: (1) cease and desist from committing or causing any violation or future violation of Section 17(a) of the Exchange Act and Rules 17a-4(b)(4) and 17a-4(j) thereunder; (2) be censured; (3) pay a civil money penalty of \$2,500,000; and (4) comply with certain undertakings relating to the retention of e-mails and the prompt production of e-mails to the SEC.

On March 15, 2006, Merrill Lynch consented to an AWC with NASD. NASD found that from 2001 through 2004, Merrill Lynch lacked an adequate supervisory system and written supervisory procedures for its Financial Advisory Center ("FAC") (n/k/a the Merrill Edge Advisory Center). Among other things, the Consent alleged that the firm failed to: (1) establish, maintain and enforce reasonable procedures regarding mutual fund recommendations (including switch transactions); (2) place a sufficient number of properly trained and qualified supervisors to monitor activities within the FAC; (3) conduct annual compliance audits for the FAC's two most active years; (4) provide adequate disclosure to customers regarding mutual fund share class choices in violation of NASD Conduct Rules 3010 and 2110; and (5) maintain a supervisory system and written procedures reasonably designed to achieve compliance with NASD Conduct Rule 2830. Merrill Lynch consented to a censure and a fine of \$5 million and certain undertakings including: (1) a three year prohibition on sales contests to promote the sale of mutual funds or other securities by registered personnel employed at the FAC; (2) requiring investment services advisors to obtain the prior approval of a registered securities principal for any mutual fund switch recommendation; (3) monitoring of customer calls at the FAC for a certain limited period of time; and (4) retention of an independent consultant and the implementation of new procedures.

On March 4, 2005, Merrill Lynch entered into a consent order with the State of New Jersey Office of the Attorney General Department of Law and Public Safety and the New Jersey Bureau of Securities ("Attorney General"). The Attorney General alleged: (1) market timing conduct by three Merrill Lynch Financial Advisers engaged in market timing on behalf of their principal client, a hedge fund and that despite warnings from supervisors that they were violating Merrill Lynch's policies, the financial advisers continued to market time for the client until they were fired in October 2003, using among other things, multiple accounts and undisclosed agreements to conduct and disguise their trading; (2) that Merrill Lynch failed to adequately supervise certain activities in connection with the conduct described above including failure to keep adequate books and records in violation of the Exchange Act and New Jersey law; (3) the client entered into variable annuity contracts and certain other variable life insurance contracts with certain non-proprietary insurance carriers through the Financial Advisors to engage in short term trading in the investment sub-accounts of these products and although the client's reallocation instructions were relayed through the Financial Advisors to the insurance companies, Merrill Lynch gave no specific instruction to the FAs concerning the reallocation of the underlying sub-accounts of variable products; and (3) that Merrill Lynch failed to adequately enforce its established policy prohibiting market timing. Without admitting or denying the findings in the order, Merrill Lynch agreed to pay a civil monetary penalty of \$10 million and to certain undertakings including implementation of new procedures to maintain, as a required book and record under New Jersey and federal securities laws, records of all client reallocation requests made through a Merrill Lynch employee that involve mutual funds held as sub-accounts of variable annuity products of outside insurance carriers.

On February 9, 2005, pursuant to an offer of settlement by BAS in which it neither admitted nor denied the findings, the SEC issued an administrative order. The SEC found that from July 2000 through July 2003, BAS, Banc of America Capital Management, LLC ("BACAP") and BACAP Distributors, LLC ("BACAP Distributors") facilitated market timing and late trading by some introducing broker-dealers and a hedge fund



at the expense of shareholders of Nations Funds and other mutual fund families, provided account management tools and other assistance, and enabled introducing broker-dealers to conceal their client's market timing activities from mutual funds. In the order, BAS was: (1) censured; (2) ordered to cease and desist from committing or causing any present or future violations of 17(a) of the Securities Act, 10(b), 15(c) and 17(a) of the Exchange Act and Rules 10b-5, 15c1-2, and 17a-4 thereunder and Rule 22c-1, as adopted under 22(c) of the Investment Company Act, and from causing any present or future violations of 34(b) of the Investment Company Act and 206(1) and 206(2) of the Advisers Act; (3) ordered to pay, jointly and severally with BACAP and BACAP Distributors \$250 million in disgorgement plus a civil monetary penalty of \$125 million. BAS also agreed to comply with certain undertakings including: (1) maintaining a compliance and ethics oversight infrastructure having, among other things, a code of ethics oversight committee, an internal compliance controls committee, a senior level compliance officer for conflicts of interest and a corporate ombudsman; (2) retaining an independent compliance consultant to, among other things, review compliance, supervisory and other policies and procedures and adopt such procedures; (3) undergoing third party compliance review every other year; and (4) retaining an independent distribution consultant.

On April 28, 2003, as part of a joint settlement with the SEC, NYSE and NASD arising from a joint investigation by the SEC, NYSE and NASD into research analysts' conflicts of interest, Merrill Lynch, without admitting or denying the allegations of the complaint filed by the SEC, consented to the entry of a final judgment. Pursuant to the settlement, which was entered on October 31, 2003, Merrill Lynch: (1) permanently enjoined Merrill Lynch from violating Section 15(c) of the Exchange Act and Rule 15c1-2 thereunder, NASD Conduct Rules 2110, 2210 and 3010, and NYSE Rules 342, 401, 472 and 476; (2) was ordered to pay a penalty of \$100,000,000, which was deemed satisfied by prior payments to the states in a related proceeding; (3) was ordered to pay substantial amounts for third party research and investor education; and (4) was ordered to comply with certain additional undertakings.

On November 15, 2002, the NYSE entered a decision in which it found that between approximately July 1999 through February 2002, Merrill Lynch employed 23 individuals who were subject to statutory disqualification as the result of a criminal conviction prior to being hired by the Firm. NYSE alleged that notwithstanding the fact that at or about the time of hire, each of the 23 individuals disclosed the existence of the criminal convictions to Merrill Lynch, the firm failed promptly to investigate or make inquiry into the information provided by the employee and allowed the employee to be hired in violation of NYSE Rules 346(f), 351(a)(9) and 342 and federal securities laws. Merrill Lynch consented to (1) a censure; (2) a fine of \$300,000 and; (3) a requirement that among other things Merrill Lynch retain an outside consultant, to perform a review and prepare a report, that the firm would be required to adopt, of the firm's systems, policies and procedures, including recommendations for different or additional systems, policies or procedures, if necessary, relating to the hiring of individuals who are subject to statutory disqualification including those who disclosed their criminal convictions during the hiring process.

#### **OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

Merrill Lynch, a wholly-owned subsidiary of Bank of America, is a leading global investment banking firm and a registered broker-dealer, investment adviser and futures commission merchant. In the United States, Merrill Lynch acts as a broker (i.e., agent) for corporate, institutional and governmental and private clients and as a dealer (i.e., principal) in the purchase and sale of corporate securities, primarily equity and debt securities traded on exchanges or in the over-the-counter markets. Merrill Lynch also acts as a broker and/or a dealer in the purchase and sale of mutual funds, money market instruments, government securities, high-yield bonds, municipal securities, financial futures contracts, and options. The futures business and foreign exchange activities are conducted through Merrill Lynch and other Affiliates. Merrill Lynch operates the firm's U.S. retail branch system, and also provides financing to clients, including margin lending and other extensions of credit as well as a wide variety of financial services, such as securities clearing, retirement services, and custodial services. As a registered adviser, Merrill Lynch completes a Form ADV, which contains additional information about itself, Bank of America and their Affiliates. Information is available through publicly available filings at the SEC or at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

For purposes of Form ADV Part 2, MLPF&S management persons include William C. Caccamise (CRD# 2547189), Gloria R. Greco (CRD# 4795234), Anthony J. Guardino (CRD# 2907957), Sallie L. Krawcheck (CRD# 2269652), Thomas K. Montag (CRD# 1474696), Isaac Osaki (CRD# 4910551), Douglas G Preston (CRD# 2586917), Robert Qutub (CRD# 4623123), Michael B. Radest (CRD# 1687387), and Bruce R.

Thompson (CRD# 2148942). In addition, Thomas J. Latta (CRD# 1696503), John R. Manetta (CRD# 2163095), James G. Russell (CRD# 1053157), Lisa Shalett (CRD# 2895449), Anil Suri (CRD# 2540257), Michael J. Walsh (CRD# 2138122), and Christopher J. Wolfe (CRD# 2055127) are also considered management persons of MLPF&S as a result of their membership on the IMG Investment Committee. In the future, additional Merrill Lynch personnel may be considered management persons and, as such, may be registered, or have applications pending to register, as registered representatives and associated persons of Merrill Lynch to the extent necessary or appropriate to perform their job responsibilities.

Merrill Lynch & Co., Inc. ("ML&Co."), a wholly-owned subsidiary of Bank of America, through its subsidiaries and affiliates, provides broker-dealer, investment banking, financing, wealth management, advisory, asset management, insurance, lending and related products and services on a global basis. These products and services include: securities brokerage, trading and underwriting; investment banking, strategic advisory services (including mergers and acquisitions) and other corporate finance activities; wealth management products and services including financial, retirement and generational planning; asset management and investment advisory and related record-keeping services; origination, brokerage, dealer and related activities in swaps, options, forwards, exchange-traded futures, other derivatives, commodities and foreign exchange products; securities clearance, settlement financing services and prime brokerage; private equity and other principal investing activities; proprietary trading of securities, derivatives and loans; banking, trust and lending services, including deposit-taking, consumer and commercial lending, including mortgage loans, and related services; insurance and annuities sales and research across the following disciplines: global equity strategy and economics, global fixed-income and equity-linked research, global fundamental equity research, and global wealth management strategy. Bank of America is subject to the reporting requirements of the Exchange Act and additional information about Bank of America can be found in publicly available filings with the SEC.

We, through our Financial Advisors, may suggest or recommend that you use Merrill Lynch's securities account, execution, custody or other services, or such services of an affiliate. Similarly, Financial Advisors, who also handle clients' securities accounts, may suggest or recommend that clients purchase Merrill Lynch's products or products of an affiliate. Where you purchase or use ours or an affiliate's services or products, we or our affiliates and employees will receive fees and compensation. Financial Advisors may, as permitted by applicable law, receive compensation (the amount of which may vary) in connection with these products and services.

We address these conflicts through disclosure in this Brochure. Our Financial Advisors are required to recommend investment advisory programs, investment products and securities that are suitable for each client based upon the client's investment objectives, risk tolerance and financial situation and needs. In addition, we have established a variety of restrictions, procedures and disclosures designed to address potential conflicts of interest – both those arising between and among Accounts as well as between Accounts and our business.

### **Receipt of Compensation from Investment Advisers**

As discussed above, you may invest your MLPA Account assets in Funds, including Related and Unrelated Funds, and if you do, we or our affiliates will receive Additional Compensation from Fund investment advisers or other affiliates in connection with such investments. This receipt of such Additional Compensation may provide an incentive for Financial Advisors to recommend certain Funds and, thus, pose a conflict of interest. For more information about Additional Compensation received, see the section below entitled *Funds and Related Investing*.

### **CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

#### **Code of Ethics**

We have adopted an Investment Adviser Code of Ethics (the "Code of Ethics") covering our personnel who are involved in the operation and offering of investment advisory services. The Code of Ethics is based on the principle that clients' interests come first, and requires employees to meet the high standards that we follow in conducting our business with integrity and professionalism. The Code of Ethics covers such topics as the:

- Requirement that all employees comply with all applicable securities and related laws and regulations;
- Reporting and clearance of employee personal trading;
- Prevention of misuse of material nonpublic information; and
- Obligation to report possible violations of the Code of Ethics to management or other appropriate personnel.

All covered personnel must certify receipt of the Code of Ethics. We will provide a copy of the Code of Ethics to you upon request.

We also have imposed policy restrictions on all personnel regarding transactions for their own accounts and accounts over which they have control or a beneficial interest. In addition, we have special policies requiring certain personnel obtain specific approval of their securities transactions and have implemented procedures for monitoring these transactions as well as those of all employees.

All employees also are subject to the Guidelines of Business Conduct of Merrill Lynch and are committed to the observance of the highest ethical standards and the exercise of proper judgment in all aspects of their business dealings.

We acknowledge that we are subject to fiduciary responsibilities under the Advisers Act with respect to the investment advisory services provided pursuant to the Agreement. If your Account is subject to ERISA, we may also be considered a fiduciary under ERISA, but only to the extent that we provide investment advice in relation to a transaction we recommend to you. If you are an ERISA Plan fiduciary, you may invest the Plan in Related Products, including Related Funds, as part of MLPA, but you must make an independent determination that the Related Products are suitable and appropriate for the ERISA Plan. We will not be considered to have fiduciary responsibility in connection with that selection.

### **Participation or Interest in Client Transactions**

In MLPA, your Financial Advisor's investment advice may be largely based on the research opinions of BofAML Research. We do, and seek to do, business with companies covered by BofAML Research and as a result, we may have a conflict of interest that could affect the objectivity of our research reports or those securities that are recommended for purchase and/or sale in your Account. In addition, Merrill Lynch, your Financial Advisor and other personnel may hold the securities of companies subject to such research. We may also provide bids and offers, and may act as principal market-maker to the same securities or issuers of securities held in your Account.

We address these conflicts through disclosure in this Brochure. Our Financial Advisors are required to recommend investment advisory programs, investment products and securities that are suitable for each client based upon the client's investment objectives, risk tolerance and financial situation and needs. In addition, we have established a variety of restrictions, procedures and disclosures designed to address potential conflicts of interest.

### **Principal, Agency Cross and Cross Trades**

#### ***Principal Transactions***

We and our affiliates may act as principal in effecting an investment transaction for your Account, in accordance with applicable law and the terms of your Agreement. If we effect a principal transaction for your Account, then in addition to the MLPA Fee, we will receive additional compensation in the form of the dealer spread (the difference between the bid and the offer prices). If you purchase a security from us when we act as an underwriter or dealer in a distribution, the transaction will be effected at the public offering price and we will receive an underwriting fee or selling concession with respect to the transaction. This additional compensation creates a conflict of interest and may give us an incentive to recommend transactions in securities that we have in our own inventory and that may be otherwise difficult to sell. You may revoke your consent for us acting as principal in transactions for your Account at any time by notifying us in writing. Consenting to our acting as principal in transactions for your Account is required in order to participate in MLPA. If you participate in MLPA, and you revoke your consent to principal transactions, we will terminate



your participation in MLPA.

***Agency Cross Transactions***

We may, at times, have the opportunity to act as agent for both buyer and seller in a transaction for your Account. This is called an agency-cross transaction. Since we generally will receive compensation from each party to an agency-cross transaction, there is a potential conflict between our responsibilities and loyalties to you and to the other party to the transaction. Any compensation we receive will be in addition to the MLPA Fee. The Agreement generally gives us permission to engage in agency-cross transactions for your Account, except where prohibited by law. You may revoke your consent at any time by notifying us in writing.

For a Retirement Account that is subject to ERISA, transactions, including agency cross transactions, will be effected by or through Merrill Lynch or our affiliates in compliance with U.S. Department of Labor Prohibited Transaction Exemption 86-128, or otherwise in a manner that is not prohibited by ERISA.

***Internal Cross Transactions***

At times, we may consider a security being sold by one client to be appropriate for purchase by another client account. In such cases, we may arrange to transfer or “cross” the security directly between the affected accounts. Any cross transactions in your Account would be effected in accordance with applicable law and your Agreement. Cross transactions generally will be effected at an independently determined market price and will not result in any additional compensation to us. Internal cross transactions for Retirement Accounts subject to ERISA will be effected for your Account in compliance with U.S. Department of Labor Prohibited Transaction Exemption 2002-12 or otherwise in a manner that is not prohibited by ERISA.

**Exchange-Traded Notes**

We may recommend that you purchase certain exchange-traded notes, such as ELEMENTS<sup>SM</sup>, that are distributed by us. Investors will pay a per annum investor fee, and in certain circumstances a repurchase fee, each of which is disclosed in the prospectus or prospectus supplement for such note. We expect to receive from issuers of these notes a portion of the investor fee in return for establishing ELEMENTS and for other services that we have or will render in connection with ELEMENTS, including, among other things, structuring the terms of ELEMENTS, preparing marketing materials, proposing hedging transactions to the issuer, developing and maintaining a public Website, and if agreed for a particular series of ELEMENTS, acting as calculation agent. These fees will be negotiated individually with issuers, and we currently expect that the fee we will receive will not exceed 0.75% per annum of the aggregate outstanding value of each ELEMENTS. In addition, we may also act as counterparty to the issuer's hedge transactions and will receive fees for such transactions. These services are more fully discussed in the respective prospectus or prospectus supplement for each ELEMENTS. With respect to any Retirement Account, any portion of the investor fee paid by the issuer to us in connection with the issuance of ELEMENTS in excess of its costs in structuring ELEMENTS will be credited to your Retirement Account pro rata on a monthly basis.

Our receipt of a portion of these investor fees, and also other business relationships that we may have with the issuers of ELEMENTS, may result in a conflict of interest since we may have an incentive to recommend that you purchase ELEMENTS in your Account. The ELEMENTS prospectus or prospectus supplement also describes certain other conflicts of interest.

**Funds and Related Investing**

The Funds in which your Account invests may pay some of these fees, including investment management fees and Rule 12b-1 fees, to Merrill Lynch, a Related Company, or their respective affiliates. You will receive the prospectus or other disclosure document for each Fund in which you invest, which will describe the Fund's fees and expenses in detail. These fees and expenses represent the Fund's costs for services that may be similar to, or duplicative of, services that we provide to your Account and for which you pay the MLPA Fee. Certain Accounts may receive a credit for these Fund fees and expenses in their MLPA Account, to the extent required by law.

We and our affiliate will receive fees from each mutual fund in which you invest, or from that fund's investment adviser, principal underwriter or other agent, for performing subaccounting and related services

## Disclosure Statement

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(such as account recordkeeping, transaction processing, reporting and corporate action services) with respect to the Fund shares held in your Merrill Lynch securities account. Depending on the particular arrangement, we or an affiliate will receive subaccounting fees in the amount of 0.10% per annum of the amount invested in such mutual fund or \$16 annually per position in the mutual fund. These subaccounting fee rates are subject to change from time to time.

Sponsors or other affiliates of ETFs and similar products may pay fees to us or our affiliates for licensing or other arrangements. These fees are typically calculated as a percentage of the assets of the ETF or other product, and they are generally paid by the sponsor or its affiliate and not out of the assets of the ETF or other similar product.

The investment adviser(s) for the BofA Funds are Related Companies and Program Accounts may be invested in these Related Funds. We may receive compensation when you invest in shares of these Funds in a Program Account. We potentially benefit from our economic interest in Related Companies and our relationship with Bank of America whenever such entities or their affiliates receive compensation for providing investment advisory, administrative, transfer agency, distribution or other services to their Related Funds or other investment products. The extent of this benefit may be greater than when we or our affiliates do not have an economic interest in the firm providing such services. As a result, we may benefit from increased sales of Funds and other investment products of Related Companies and Bank of America affiliates for you to a greater extent than from increased sales of funds or investment products sponsored by other firms in which we and our affiliates do not have a similar economic interest or relationship.

Each of the Related Funds pays investment management fees to its investment adviser (which are considered in the Credit Amount) and, like Unrelated Funds, incurs other expenses. The current annual rates of investment management fees paid by the BofA funds to a Bank of America affiliate range from 0.20% to 0.25% of average daily net assets and are described in each Fund's prospectus.

In addition, we and our affiliates receive Rule 12b-1 fees with respect to shares of certain money market funds in which your Account (other than Retirement Account investments in money market funds) may be invested. We and our affiliates may provide other services to the Related Funds for compensation (which are not considered in the MLPA Fee calculation), such as transfer agency, administrative, accounting and printing services. These fees (as well as Fund expenses) will vary among the Related Funds as described in the Funds' prospectuses, including their statements of additional information and are in addition to MLPA Fees.

In addition to the investment management fees and other compensation that we and our affiliates may earn in connection with Account investments in Related Funds, we and our affiliates may earn other forms of compensation for services they rendered in connection with such products. For example, we may execute brokerage transactions for a Fund that you invest in (including on a principal basis, when permitted by law), or we may provide shareholder subaccounting services to a Fund, for which we will be paid. Due to the additional economic benefits we may receive from your investments in mutual funds, there may be a conflict of interest. More complete information about any of the Funds, including risks, management fees and other charges and expenses, is contained in the Fund's prospectus or other applicable disclosure document. See also the section entitled *Investment of Cash Balances* for related conflict of interest information.

You may be able to purchase the same funds directly from the funds or their agents or through us without enrolling in MLPA and paying the MLPA Fee. However, it is possible that you might not be eligible to purchase the same share class for each of the Funds available through MLPA, or your purchase may be subject to a sales charge that would not apply to purchases in MLPA.

We have arrangements with certain Funds or their principal underwriters or other agents, pursuant to which we may receive or have received certain additional compensation from these Funds or principal underwriters or other agents. This additional compensation may be based upon the length of time our customers remain invested in these Funds or gross sales of Fund shares by us. We will not accept this additional compensation in connection with assets in Retirement Accounts.

We may receive or have received payments from certain Unrelated Fund sponsors (or certain Related Fund sponsors before the Funds became Related Funds) or their affiliates in connection with our becoming a selling agent for the shares of these Funds.

## Disclosure Statement

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Certain of the Funds, including Related Funds, may use Merrill Lynch and our affiliates for brokerage and related services and pay us for these services, subject to any applicable legal requirements.

Certain of the Funds, including Related Funds, or their principal underwriters or other agents, reimburse us to cover various costs arising from sales and marketing materials, client and prospective client meetings, or educational and training meetings held with Financial Advisors and other Merrill Lynch personnel relating to our investment management programs and asset management. These Funds or their principal underwriters or other agents may also participate in other conferences and seminars sponsored by us and may reimburse us to cover various costs of those conferences and seminars. The Funds' principal underwriters, investment managers or other agents may also make charitable contributions in connection with Merrill Lynch sponsored or client-related events.

Merrill Lynch's parent, Bank of America, has a financial interest in certain other investment advisers, such as BlackRock and Nuveen. Although BlackRock and Nuveen are not deemed "Related Companies" or affiliates of Merrill Lynch or Bank of America, Merrill Lynch may have a conflict of interest when considering whether to recommend that clients purchase or sell shares of BlackRock and Nuveen Funds or other BlackRock and Nuveen products and may benefit from increased sales of such Funds/products to a greater extent than from increased sales of Funds/products sponsored by other firms.

### **Retirement Accounts**

If your Retirement Account is invested in shares of a Related Fund that is not a Related Money Market Fund, then your Retirement Account's pro rata share of the advisory fees paid by such Related Fund to a Merrill Lynch affiliate will be used to offset the MLPA Fees payable to Merrill Lynch, as required by applicable law. A Retirement Account will also be credited, on a monthly basis, with your Account's pro rata share of any Rule 12b-1 fees (calculated daily) and subaccounting fees paid by a mutual fund to us or our affiliates. Please note that ETFs advised or sponsored by Related Companies may be considered Related Funds. Where required by applicable law, we will rebate the operating expenses for such ETFs in certain account types enrolled in MLPA. In certain cases, Related Funds may reimburse us for a portion of or all of the offset or credit related to the use of the Related Fund.

If you are a Retirement Account client, you will need to:

- (i) Acknowledge receipt of the prospectus or other required disclosure document for any Related Money Market Fund;
- (ii) Represent that you are independent of and unrelated to us and our affiliates; and
- (iii) Approve the investment management and other fees paid by any Related Money Market Fund held in the Retirement Account in relation to the MLPA Fee payable pursuant to the Agreement.

You may revoke or modify the approval reflected in the prior sentence at any time by notifying your Financial Advisor. Such notice should include instructions regarding the disposition of the proceeds of the sale of Related Money Market Fund shares then held in the Retirement Account.

### **Acting as General Partner**

Certain affiliates of Merrill Lynch act as general partners in a variety of limited partnerships as well as in other capacities for investment vehicles such as hedge funds and other investment funds in which brokerage clients of Merrill Lynch may invest, or may be solicited to invest by Merrill Lynch acting in our broker-dealer capacity. These clients may also be advisory clients of Merrill Lynch. The investments of the limited partnerships and other entities may vary but include, without limitation, real estate, futures, hedge funds and other alternative investments.

### **Other Financial Interests**

We and our affiliates may have business relationships with the officers, directors, or employees of a variety of clients, including corporations, pension and retirement plans, and other entities. These business arrangements may create a conflict of interest to the extent that these individuals have any role or influence in the hiring or retention of us and our Financial Advisors or with respect to their compensation. It is the responsibility of each client to determine whether any such Merrill Lynch business relationship creates a

### Disclosure Statement

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conflict of interest, to implement appropriate policies and procedures for the disclosure and handling of such matters and to resolve any such conflicts in its best interest.

Cash balances invested in money market funds will be subject to the Funds' fees and expenses as described in the section entitled *Investments in Cash Balances*. If your cash balances are swept to a bank deposit account with a depository institution that either is affiliated or has a contractual relationship with Merrill Lynch (a "related depository institution"), the related depository institution will benefit from its use of the deposits in excess of the interest it pays to you. The related depository institution also will compensate us for such deposits. This compensation will be in addition to, and will not reduce, your MLPA Fee. The terms of these bank deposit arrangements are described in disclosures that you receive when you establish your Merrill Lynch securities account for your Account. Because we receive an additional economic benefit from your cash investments, we have a conflict of interest in relation to a recommendation to maintain a cash balance in your Account.

We will receive additional compensation in connection with any assets purchased for your Account on margin. This is due to the fact that the MLPA Fee is applied to all Fee Covered Assets in your Account, including those that have been bought on margin, as well as the imposition of margin interest. Your Financial Advisor may also receive additional compensation as a result of your using margin to purchase securities, and therefore has an incentive to recommend the use of margin. This also gives your Financial Advisor an incentive to encourage the use of margin to purchase additional Fee Covered and Fee Deferred Assets for your Account instead of selling an existing asset in your Account in order to buy new assets. Using margin to buy additional assets for your Account keeps the total value of your Account, and the MLPA Fee, higher than it would otherwise be if you did not use margin.

As discussed above, the only MLPA Accounts eligible for the 100% Fixed-Income Account Fee rate are those that exclusively hold fixed-income securities and money market funds. Accounts holding any mutual funds that are Fee Covered Assets are not eligible for the 100% Fixed-income Account Fee rate and will be billed at the Equity/Balanced/Fixed-income Account rates. If you wish to invest in 100% fixed-income securities and instruments, it may be more expensive to invest exclusively in fixed-income mutual funds as opposed to fixed-income securities. In this case, your Financial Advisor may have a conflict of interest in recommending that you buy shares of mutual funds as opposed to fixed-income instruments.

Because revenue paid to us from Excluded Assets or Fee Deferred Assets may be more than revenue paid on Fee Covered Assets, Financial Advisors may have an incentive to recommend transactions in Excluded Assets and Fee Deferred Assets.

As noted above, you may be charged the greater of the MLPA Fee rate or the MAT rate. The MAT rate applies only to the extent that you effect excessive trades in your MLPA Account. In addition, your Financial Advisor is paid based on the fees generated in your MLPA Account. Because the fee calculation is based on the greater of the MLPA Fee or the MAT rate, your Financial Advisor has an incentive to recommend that you engage in sufficient trading so that the MAT rate applies. You should remain aware of the amount of trading effected in your MLPA Account so as to avoid being assessed the higher MAT rate.

You will not pay an MLPA Fee on Fee Deferred Assets in your MLPA Account for one year after the Fee Deferred Asset was purchased in the MLPA Account. Once these Assets are treated as Fee Covered Assets, the MLPA Fee will apply. If you had bought the Fee Deferred Asset in another account in which commissions are charged upon sale of that Asset, the commission paid upon the sale of that Asset may be more or less than the portion of the MLPA Fee attributable to that Asset. You should consider the differences in commission versus asset-based charges that will apply to Fee Deferred Assets before buying these securities in your MLPA Account.

As a registered broker-dealer, we may also benefit from the possession or use of any free credit balances in your Accounts, subject to certain limitations.

#### **Investment in Securities by Merrill Lynch and our Personnel**

We and our affiliates act in a variety of capacities to a wide range of clients. For example, we may have investment banking or other relationships with certain publicly traded companies, which relationships may from time to time compel us to forego trading in the securities of these companies. From time to time in the course of those duties, we may obtain confidential information that may prevent us from purchasing, selling

### Disclosure Statement

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or recommending particular securities for your Account for some period of time. We are not permitted to divulge or to act upon this information with respect to our advisory or brokerage activities.

We or one of our affiliates may have a position in or enter into "proprietary" transactions in securities that are purchased or sold for your Account, and therefore may benefit from such securities positions or transactions.

We may give advice or take action with regard to certain clients which may differ from that given or taken with regard to other clients. In some instances, our affiliates provide similar services to their clients, and yet may take actions that conflict with the actions we may take. This may happen for a variety of reasons, including differences in the nature of the investment advisory services provided by each entity and differences in their processes and the criteria they use in making investment decisions.

We address these conflicts through disclosure in this Brochure. Moreover, our Financial Advisors are required to recommend investment advisory programs, investment products and securities that are suitable for each client based upon your investment objectives, risk tolerance, financial situation and needs. In addition, we have established a variety of restrictions, procedures and disclosures designed to address potential conflicts of interest – both those arising between and among Accounts as well as between Accounts and our business. For example, our personnel also are subject to personal trading restrictions as detailed in our policies and procedures and Code of Ethics. These policies and procedures and the Code of Ethics require our Financial Advisors to preapprove certain securities transactions, disclose their investment accounts, and provide or cause Merrill Lynch to receive annual holdings reports and quarterly transaction reports.

#### REVIEW OF ACCOUNTS

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You will have the opportunity to participate in semi-annual reviews of your Account with your Financial Advisor. These reviews provide important information, and we strongly encourage you to take advantage of these opportunities. In addition, you are not limited on your ability to contact your Financial Advisor and are welcome and encouraged to discuss any questions or concerns you may have at any time. You may also discuss any questions with the Office Management Team within the Merrill Lynch branch office in which your Financial Advisor is located. Merrill Lynch can also be contacted at our 24-hour Assistance Line at 1-800-MERRILL.

#### **Account Reviews**

We may use internal investment guidelines as we supervise activity in MLPA Accounts, which include levels of or targets for diversification, concentration, and certain other guidelines and oversight measures. You and your Financial Advisor may agree to target asset allocations that are different from any published or suggested Merrill Lynch asset allocation models, and you may establish reasonable investment restrictions on your Account, which will be reflected in your Relationship Policy Statement. We review an Account's adherence to the internal guidelines, its target asset allocation and your investment restrictions, as applicable. We or your Financial Advisor may notify you if and when your Account deviates from the target asset allocation or the internal investment guidelines. You may be required to take action in order to bring your Account back in line with these parameters. If you decide not to do so, the MLPA Account may need to be terminated. We reserve the right to modify our practices regarding the internal investment guidelines, target asset allocation or client-imposed restrictions in our sole discretion without notice.

Our supervision and monitoring of MLPA Accounts does not substitute for your own continued review of your Account and the performance of your Investments. You are responsible for reviewing your Relationship Policy Statement and performance reports in light of your chosen asset allocation and investment performance, trade confirmations, account statements, and other information sent to you. If you identify any discrepancies, you should promptly report them to your Financial Advisor.

#### **Client Reports**

When we act as custodian for your Account, we will send you quarterly Account statements (or monthly statements when there is trading or other activity in your Account), as well as periodic performance measurement reports containing detailed performance information about your Account. We will also send you year-end tax information for your non-Retirement Account(s).



## Disclosure Statement

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If you use a third-party custodian, that custodian will send you periodic account statements. We are not responsible for the accuracy of statements provided by third-party custodians, though we will rely upon the data and other information in those statements or in other reports that the third-party custodian sends us to calculate the amount of your fees under the Agreement and to prepare performance reports for you. We will send you a confirmation of each transaction in your Account.

You should carefully review all statements and reports that you receive, and discuss them with your Financial Advisor. Comparing statements will allow you to determine whether Account transactions, including deductions to pay fees, are proper. Please report any questions, concerns or discrepancies promptly to your Financial Advisor and, if you have one, your third-party custodian.

## CLIENT REFERRALS AND OTHER COMPENSATION

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### **Other Compensation**

We have arrangements with certain Funds or their principal underwriters, investment managers or other agents, pursuant to which we may receive Additional Compensation. The Additional Compensation relates to the investment in such Funds by clients in MLPA and may be based on a variety of different factors. These Funds, principal underwriters or other agents may pay for, or reimburse us to cover, various costs arising from sales and marketing materials, client and prospective client meetings, and educational, training and sales meetings held with Financial Advisors and other Merrill Lynch personnel relating to MLPA and asset management. The Funds, principal underwriters, investment managers or other agents may also make charitable contributions or cover the costs of reasonable entertainment in connection with Merrill Lynch sponsored or client-related events. The Funds, principal underwriters, investment managers or other agents may also participate in other conferences and seminars unrelated to MLPA but sponsored by us and may reimburse us to cover various costs of those conferences and seminars.

We address these conflicts through disclosure in this Brochure.

### **Compensation for Client Referrals**

We have entered into solicitation arrangements with certain third-party entities to refer prospective clients to us ("Solicitors"). Generally, the fees paid to Solicitors will be paid from investment advisory fees received and retained by us relating to your Account. This fee will generally be a percentage of the investment advisory fee ordinarily credited to your Financial Advisor for the applicable account. We will pay this fee to the Solicitor from the date you establish an account in the applicable program for as long as your Account remains enrolled in MLPA and the agreement between us and the Solicitor is effective. If we terminate the agreement with the Solicitor for certain reasons, we may continue to pay the Solicitor for a period of time after termination. We will not increase the fees you pay as a result of our payments to the Solicitor. The fees we charge will not be higher than our usual fees because of the payments to the Solicitor.

Our employees may refer advisory clients to Bank of America, N.A., including its private bank, US Trust, Bank of America Private Wealth Management, and other affiliates for products and services. Similarly, employees of the Bank of America, N.A. and its affiliates may refer clients to us for brokerage or advisory services. These referrals may involve the payment of referral fees between Merrill Lynch and Bank of America, N.A. or its affiliates.

## FINANCIAL INFORMATION

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Not applicable.

**GLOSSARY**

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“Account” means each of the securities accounts to which the Agreement applies.

“Account Group” means the Accounts on our Global Platform that the client designates as such, if any, in the Relationship Policy Statement. Any reference to the Account in this Brochure should be read to include the Account Group, if any, unless the context requires otherwise.

“Additional Compensation” means certain additional compensation received by Merrill Lynch or an affiliate from certain Funds or their principal underwriters, investment managers or other agents in connection with the investment in such Funds by MLPA clients.

“ADR” means American Depositary Receipt, which is a receipt for shares of a foreign company held by a U.S. financial institution that entitles you to rights and obligations of the underlying shares, including dividends and capital gains and losses.

“Advisers Act” means the U.S. Investment Advisers Act of 1940, as amended.

“Agreement” means the MLPA client agreement between you and Merrill Lynch, as it may be amended from time to time.

“Alternative Investment Fund” means certain hedge funds, private equity funds, managed futures funds, commodity pools, other private funds that invest in alternative asset classes, and Registered and unregistered Funds that invest in whole or in part in any of the foregoing types of funds.

“Automatic Service” means the automatic contribution or automatic withdrawal service in which a client, by completing a Letter of Authorization, may enroll an Account on the U.S. Platform.

“Automatic Transaction” means a scheduled securities transaction for an Account that is enrolled in the Automatic Service.

“AWC” means a FINRA Letter of Acceptance, Waiver and Consent.

“Bank of America” means Bank of America Corporation.

“BlackRock” means BlackRock, Inc, and its affiliates.

“BlackRock Funds” means Funds sponsored, managed and/or distributed by BlackRock and its affiliates.

“BofA Funds” means certain Funds sponsored, managed and/or distributed by BofA<sup>TM</sup> Global Capital Management Group, LLC.

“BofAML Research” means BofA Merrill Lynch Global Research.

“Brochure” means the Merrill Lynch wrap program brochure relating to MLPA, as amended or updated from time to time.

“Cash Rebalance” means on demand rebalancing transaction that creates buy orders across certain Eligible Assets.

“CDSC” means contingent deferred sales charge.

“Code of Ethics” means the Merrill Lynch Investment Adviser Code of Ethics.

“Eligible Assets” means, with respect to the optional rebalancing service and the optional Automatic Service, the equity securities in an Account that can be included in the target asset allocation for each of the services, including equity securities, certain Funds (mutual funds, ETFs and publicly traded closed-end funds, but excluding certain Alternative Investment Funds and certain other Funds) and cash and cash alternatives. Certain securities, such as fixed-income securities and foreign ordinary shares, cannot be purchased through these optional services and are not Eligible Assets.

“ELEMENTS<sup>SM</sup>” means an exchange-traded note that is distributed by Merrill Lynch.



“ERISA” means the U.S. Employee Retirement Income Security Act of 1974, as amended.

“ERISA Plan” means a plan subject to the provisions of ERISA or any other entity deemed to hold assets of such a plan.

“ETF” means a Registered Fund that is an exchange-traded fund.

“Exchange Act” means the U.S. Securities Exchange Act of 1934, as amended.

“Excluded Assets” means assets that are not covered by the MLPA Fee.

“Fee Covered Assets” means assets that are subject to the MLPA Fee.

“Fee Deferred Assets” means assets that are subject to the MLPA Fee one year after they are purchased in an MLPA Account.

“Financial Advisor” means the Merrill Lynch Financial Advisor who provides non-discretionary investment advice to the client in MLPA.

“FINRA” means the Financial Industry Regulatory Authority.

“Full Rebalance” means a rebalancing transaction that execute trades (purchases or exchange-purchases and sales or exchange-sales) which result in bringing all Eligible Assets in a client’s MLPA Account as close as possible back to their target allocation percentages.

“Funds” means registered and unregistered investment companies, including mutual funds, closed-end funds, ETFs, exchange traded notes, Alternative Investment Funds, real estate investment trusts and other pooled investment vehicles, and, to the extent applicable, Offshore Funds.

“Global Platform” means the Accounts opened via the Global Financial Workstation used by Financial Advisors to service their Accounts. Generally, International Cash Management Account (“ICMA”) documentation will be used for the underlying securities accounts.

“IAP” means the International Asset Power Service.

“Identified Billing Account” means, when a client has a multi-currency account or pledged collateral account on our Global Platform, the U.S. dollar account indicated on the Relationship Policy Statement as the account from which the MLPA Fee is to be deducted.

“Investment Company Act” means the U.S. Investment Company Act of 1940, as amended.

“Investments” mean securities or other financial instruments of any kind, including, but not limited to, common and preferred stocks, convertible stocks or bonds, warrants, listed and over-the-counter options, rights, corporate, municipal or government bonds, mutual fund shares, shares of ETFs, interests in unit investment trusts, shares of closed-end funds, notes or bills or other instruments or repurchase or reverse repurchase agreements for any of the foregoing, or any other type of asset which may be legally held in the Account, including, without limitation, foreign currencies and listed futures and options contracts, whether on commodities, futures or securities, such as ETFs.

“Merrill Lynch,” “us,” “we” or “our” means Merrill Lynch, Pierce, Fenner & Smith Incorporated.

“ML&Co.” means Merrill Lynch & Co., Inc.

“MLPA” means the Merrill Lynch Personal Advisor program.

“MLPA Fee” means the applicable fee that MLPA clients must pay.

“MLUA” means the Unlimited Advantage Service.

“NASD” means the National Association of Securities Dealers.

“NextGen Plan” means the NextGen College Investing Plan administered by the Finance Authority of Maine.

“Nuveen” means Nuveen Investments, Inc. and its affiliates.

“Nuveen Funds” means Funds sponsored, managed and/or distributed by Nuveen and its affiliates.

“NYSE” means the New York Stock Exchange LLC.

“Offshore Funds” mean investment companies organized in jurisdictions not within the United States or its territories or possessions, not registered under the Investment Company Act and whose securities are not registered under the Securities Act.

“Program” means the Merrill Lynch Personal Advisor program.

“Relationship Policy Statement Questionnaire” means information clients have to provide, including their financial circumstances, investment objectives, risk tolerance and other relevant information relating to themselves their Accounts.

“Relationship Policy Statement” means a document that states a client’s investment goals, risk tolerance, time horizon and other investment parameters for the client’s Account.

“Registered Fund” means any Fund that is registered under the Investment Company Act, including mutual funds, closed-end funds, ETFs, and money market funds.

“Related Company” means a company that is an affiliate of Merrill Lynch or in which Merrill Lynch or an affiliate of Merrill Lynch has a material ownership interest. BlackRock and Nuveen are not considered Related Companies.

“Related Fund” means a Fund sponsored or advised by Merrill Lynch or a Related Company.

“Related Money Market Fund” means a registered money market fund managed by a Related Company.

“Related Product” means a product sponsored or advised by Merrill Lynch or a Related Company, including, but not limited to, Related Funds.

“Retirement Account” means an ERISA Plan, a tax-qualified plan of self-employed persons or an individual retirement Account.

“Rule 12b-1 fees” means fees pursuant to Rule 12b-1 under the Investment Company Act.

“SEC” means the U.S. Securities and Exchange Commission.

“Securities Act” means the U.S. Securities Act of 1933, as amended.

“Solicitors” means third-party entities that Merrill Lynch has entered into solicitation arrangements with to refer prospective investment advisory clients to Merrill Lynch.

“Unaffiliated Investment Firm” means a bank, broker or dealer other than Merrill Lynch or a Related Company.

“Unrelated Custodian” means a custodian that is not Merrill Lynch or a Related Company.

“Unrelated Funds” means shares of Funds that are not advised by Merrill Lynch or a Related Company and that are available through MLPA.

“Unrelated Money Market Fund” means a registered money market fund that is not managed by Merrill Lynch or a Related Company.

“U.S. Platform” means the Accounts opened via the Wealth Management Workstation used by Financial Advisors to service their Accounts. Generally, U.S. domestic securities account documentation will be used for the underlying securities accounts.

	ADVICE AND PLANNING		ESTATE PLANNING SERVICES
	RETIREMENT		INVESTMENTS
	BANKING		SOLUTIONS FOR BUSINESS
	CREDIT AND LENDING		TRACKING PROGRESS



Bank of America Corporation

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