

**ITEM 1: COVER PAGE**

Weitz Investment Management, Inc.

Form ADV, Part 2A  
(the “Brochure”)

March 31, 2018

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This Brochure provides information about the qualifications and business practices of Weitz Investment Management, Inc. (“Weitz Inc.,” the “firm,” the “Adviser,” “we” or “us”). If you have any questions about the contents of this Brochure, please contact us at (402) 391-1980 or clientservices@weitzinvestments.com. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Additional information about Weitz Inc. also is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can view information about Weitz Inc. on that website by searching for Weitz Investment Management, Inc. or the firm’s CRD number 105088.

Weitz Inc. may refer to itself as a “registered investment adviser” or “RIA”. You should be aware that registration with the SEC does not imply a certain level of skill or training.

## **ITEM 2: MATERIAL CHANGES**

As required by law, Weitz Inc. will update this Brochure at least annually and, as may be appropriate, Weitz Inc. will offer or provide you with a copy of the fully updated Brochure or a summary of the material changes. The firm may also provide other ongoing disclosure information as necessary.

Weitz Inc.'s previous Brochure was dated July 31, 2017. There are no material changes to the Brochure, since the date of the previous Brochure.

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#### **ITEM 4: ADVISORY BUSINESS**

Weitz Inc., founded in 1983 under the laws of the State of Nebraska, is primarily owned by Wallace R. Weitz. Weitz Inc. provides investment management services on a discretionary basis to nine registered investment companies (“*Funds*”) and to a number of separate accounts (“*separate accounts*”). These separate accounts have in the past, and may in the future, include (A) registered investment companies, other than the Funds, that are sponsored by unaffiliated third parties<sup>1</sup> and/or (B) accounts that come to Weitz Inc. through “*wrap accounts*” or similar investment programs sponsored by unaffiliated third parties. The holders of separate accounts, which may include holders of wrap accounts, are “*separate clients*.” As the case may be, the Funds and the separate accounts or the separate clients are the “*accounts*” or the “*clients*” or “*you*.” Each account is managed in accordance with the client’s investment objectives as set forth in the relevant (i) Fund prospectus and SAI (collectively, the “*registration statement*”) or (ii) separate account “*investment agreement*,” and in all cases investments are selected on the basis of the client’s investment needs and objectives.

In previous years, Weitz has (and in the future, Weitz may) provide investment management services to one or more privately placed pooled investment vehicles (each, a “*Private Fund*”). Currently, Weitz does not provide investment management services to any Private Fund.

#### **Advisory Services provided to the Funds**

Weitz Inc. provides investment advisory services to the following Funds: Value Fund, Partners Value Fund, Partners III Opportunity Fund, Hickory Fund, Balanced Fund, Core Plus Income Fund, Short Duration Income Fund, Ultra Short Government Fund and Nebraska Tax-Free Income Fund. Each Fund is a series of “*The Weitz Funds*”, a Delaware statutory trust (the “*Trust*”). Weitz Inc. is also the administrator and transfer agent for the Funds. Weitz Securities, Inc., an affiliate of the firm, is the distributor of The Weitz Funds. For the reasons set forth in this paragraph, the Funds are not independent from Weitz Inc.

Details regarding the services provided to the Funds, and otherwise regarding the firm’s arrangements with the Funds, are set forth in the registration statement.

The firm may recommend the Funds as an investment option for separate clients. The firm has an incentive and inherent conflict of interest to recommend and favor the Funds because the firm receives fees from the Funds. These fees are described in Item 5 below and are detailed in the registration statement. Increases in assets in the Funds will result in increases in the fees paid to the firm.

The officers of The Weitz Funds and the firm include the following: Wallace R. Weitz is President of The Weitz Funds, and Co-Chief Investment Officer of the firm. Kenneth R. Stoll is a Vice President and the Chief Financial Officer of The Weitz Funds, and President and Chief Financial Officer of the firm. Bradley P. Hinton is a Vice President of The Weitz Funds, and a Vice President and the Co-Chief Investment Officer of the firm. Andrew S. Weitz is a Vice

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<sup>1</sup> In this arrangement, Weitz Inc. would enter into an agreement with a mutual fund’s primary investment adviser and Weitz Inc. would serve as a sub-adviser to the mutual fund.

President of The Weitz Funds, and a Vice President and the Director of Equity Research of the firm. Thomas D. Carney is a Vice President of The Weitz Funds. John R. Detisch is a Vice President, the Secretary and the Chief Compliance Officer of The Weitz Funds, and a Vice President, the Assistant Secretary and the Chief Compliance Officer of the firm. Martha J. Gilchrist is a Vice President and the Operations Manager of the firm. Kelly L. Kraft is a Vice President and the Director of Sales of the firm.

Each Fund is managed only in accordance with its own characteristics and is not tailored to any particular shareholder (each an “investor”). Since Weitz Inc. does not provide individualized advice to the investors (and an investment in a Fund does not, in and of itself, create an advisory relationship between the investor and Weitz Inc.), investors must consider whether a particular Fund meets their investment objectives and risk tolerance prior to investing. While this Brochure may be provided to investors, and may include information about the Funds, this Brochure is intended solely to provide information about Weitz Inc. and should not be considered to be an offer of interests in any Fund. Information about a Fund can be found in the registration statement.

### **Advisory Services provided to separate clients**

For separate clients, Weitz Inc. offers asset management services that consist of continuous and ongoing supervision over specified account(s). Each separate client enters into a written investment agreement to appoint Weitz Inc. as the investment adviser with respect to an account. Each account consists only of assets held by a qualified custodian under the client’s name. This custodian maintains custody of all funds and securities in the account, and the client retains all rights of ownership (e.g., the right to withdraw securities or cash, and the right to exercise or delegate proxy voting).

Each account shall be invested as set forth in its investment agreement. Weitz Inc. offers the following separate account strategies (each, a “strategy” or “investment strategy”): Large Cap Value, Multi Cap Value, Multi Cap Alternative, Small/Mid-Cap Value, Moderate Allocation, Core Plus Income, Short Duration Income and Municipal Bonds. Each strategy is also offered with a “cash constrained” option, under which the Adviser agrees to cap the maximum percentage of cash in the account, as may be set forth in the investment agreement. In some cases, an investment agreement may authorize Weitz Inc. to recommend that an account be invested in one or more of the Funds.<sup>2</sup>

For each separate client, Weitz Inc. will need to obtain information from you to determine your risk tolerance and your investment objectives, to make sure that the strategy you have chosen is suitable for you. You will need to share with us information regarding your financial circumstances, including financial needs, income level, investments outside the account, outstanding obligations and tax status. You will be responsible for notifying us of any updates regarding these items or regarding your risk tolerance or investment objectives; however, we will contact you at least annually to discuss any changes or updates regarding you or your account.

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<sup>2</sup> In rare cases, an investment agreement may authorize Weitz Inc. to recommend that an account be invested in investment products unaffiliated with the Adviser.

The investment recommendations and any decisions of Weitz Inc. with respect to each strategy and account are subject to various market, currency, economic, political and business risks, and will not necessarily be profitable. Weitz Inc. cannot guarantee the future performance of any strategy or account, promise any specific level of performance or promise that the firm's investment decisions or the overall management of any strategy or account will be successful. You should also note that asset withdrawals or client investment restrictions may impair achievement of investment objectives. You should understand that Weitz Inc. manages investments for a number of clients, and Weitz Inc. may give advice or take actions for some clients that is different from the advice provided or actions taken for you. Weitz Inc. is not obligated to buy, sell or recommend to you any security or investment that we may buy, sell or recommend for any other client or for our own accounts. Neither the firm nor any of its officers, directors or employees make any representations or warranties, express or implied, that any level of performance or investment results will be achieved by any strategy or account, or that any strategy or account will perform comparably with any standard or index, including any other strategies or clients of the firm, and including clients whose accounts may be invested in the same strategy as you.

Weitz Inc. is generally not expected to consider and diversify a client's account based on other assets the client might hold, and Weitz Inc.'s only responsibility with respect to diversification is to invest the assets held in the account in accordance with the strategy set forth in the investment agreement.

Each investment agreement will also identify any investment restrictions that the client may impose with respect to the account. Weitz Inc. will not enter into an investment agreement if a prospective client seeks to impose unduly restrictive investment restrictions.

\* \* \*

We offer investment advice on a wide range of investment products and are not limited to particular types of investments.

It is not our typical investment approach to attempt to time the market, but we may increase or decrease investment holdings or cash holdings as deemed appropriate based on a client's investment strategy. Further, for each investment strategy, we may modify our advice or actions to accommodate special situations.

Weitz Inc. manages accounts (including the Funds and certain separate accounts) on a discretionary basis, and as of February 28, 2018 those accounts had a total of \$3,932,063,620 in assets. Weitz Inc. manages other accounts on a non-discretionary basis, and as of February 28, 2018 those accounts had a total of \$299,004,207 in assets.

## **ITEM 5: FEES AND COMPENSATION**

Fees paid to Weitz Inc. for investment advisory services ("*management fees*") are generally dependent on the nature of the services being provided and the type of client. In addition to management fees, which cover only Weitz Inc.'s advisory services, clients bear other costs that are necessary or incidental to the advisory service ("*incidental expenses*"). The particular incidental expenses may vary from client to client, although all clients will be subject to certain types of incidental expenses, including costs associated with buying, selling or holding

investments such as custody fees and charges and expenses associated with transactions such as taxes, duties and commissions, commission equivalents and other brokerage expenses. *Please see Item 12 of this Brochure for a further discussion of Weitz Inc.'s brokerage practices.*

Weitz Inc.'s fees and any incidental expenses will reduce the assets held in, and the return experienced by, client accounts. Management fees and incidental expenses associated with the Funds and the separate accounts are described below.

## Funds

The terms and conditions of Weitz Inc.'s relationship with each Fund, including fees, services and termination provisions, are individually negotiated with the Trust's Board of Trustees (the "Board"). From time to time, Weitz Inc. may voluntarily or contractually agree to limit the total annual fund operating expenses of a Fund. Each Fund's fees and expenses (including, as applicable, expense waivers or limitations) are described in greater detail in the registration statement. While fees and services are negotiable with the Board at the Fund level, investors in the Fund are each subject to a *pro rata* portion of the fees and expenses applicable to the class(es) of the Fund in which such investor owns interests.

*Management Fees.* Generally, Weitz Inc.'s management fee is determined independently for each Fund, and is approved by the Board through the regular contract review process. Under agreement with the Trust, each Fund's NAV is determined once each business day and fees are payable monthly, in arrears, based on the following schedule:

<u>Fund(s)</u>	<u>Asset Level</u>	<u>Rate (as a percentage of average daily NAV)</u>
Value and Partners Value	First \$1 Billion	0.90%
	Next \$1 Billion	0.85%
	Next \$1 Billion	0.80%
	Next \$2 Billion	0.75%
	Over \$5 Billion	0.70%
Partners III Opportunity	First \$1 Billion	1.00%
	Next \$1 Billion	0.95%
	Next \$1 Billion	0.90%
	Next \$2 Billion	0.85%
	Over \$5 Billion	0.80%
Hickory	First \$2.5 Billion	1.00%
	Next \$2.5 Billion	0.90%
	Over \$5 Billion	0.80%
Balanced	All Assets	0.70%
Core Plus Income, Short Duration Income and Nebraska Tax-Free Income	All Assets	0.40%
Ultra Short Government	All Assets	0.30%

*Other Fees and Expenses.* The management fee covers only Weitz Inc.'s investment advisory services. The Funds also pay (and investors thus bear) incidental expenses including: (i) direct expenses such as legal, accounting, and printing as incurred; (ii) fees paid to service providers for non-advisory services, such as administrative fees paid to Weitz Inc. to compensate Weitz Inc. for administrative services provided to the Fund under an Administration Agreement that is approved annually by the Board; (iii) shareholder administrative services fees (charged to shareholders of the Value, Partners Value, Partners III Opportunity, Core Plus Income, Short Duration Income and Ultra Short Government Funds) and (iv) other expenses associated with the Fund's operations and investment program such as custodial fees, trading costs, taxes and other governmental charges and fees and expenses associated with investments. These other fees and expenses are described in further detail in the registration statement as well as in periodic reports to investors.

*Termination of Investment Agreements.* Each Fund's investment agreement can be terminated, without penalty, (i) by the Board upon not less than 60 days' written notice to Weitz Inc. or (ii) by Weitz Inc. upon 60 days' written notice to the Funds. Fund investment agreements also terminate automatically in the event of their assignment.

## Separate clients

The terms and conditions of Weitz Inc.'s advisory arrangements with separate clients are negotiable based on the type of client, the complexity of the client's situation, the composition of the client's account, the potential for additional account deposits, the relationship of the client with the firm, the total amount of assets under management for the client, and the inception date of the investment agreement. The following represents Weitz Inc.'s current, standard arrangements for separate clients. Additionally, if Weitz Inc. determines to offer new or different types of services or accept new or different types of clients, Weitz Inc. may charge fees different from, and in excess of, those set forth below.

*Management Fees.* Fees are generally negotiated with the client on a case-by-case basis. Currently, Weitz Inc.'s annual management fees for typical separate client accounts, on a strategy-by-strategy basis, are as follows:

<u>Strategy</u>	<u>Asset Level in the Account</u>	<u>Rate (as a percentage of average daily balance in the Account)</u>
Large Cap Value and Multi Cap Value \$10,000,000 minimum	First \$10 Million	0.80%
	Next \$40 Million	0.70%
	Next \$50 Million	0.60%
	Over \$100 Million	0.50%
Multi Cap Alternative Value \$25,000,000 minimum	First \$25 Million	1.00%
	Next \$25 Million	0.80%
	Next \$50 Million	0.70%
	Over \$100 Million	0.60%



<u>Strategy</u>	<u>Asset Level in the Account</u>	<u>Rate (as a percentage of average daily balance in the Account)</u>
Small/Mid-Cap Value <i>\$10,000,000 minimum</i>	First \$10 Million	1.00%
	Next \$40 Million	0.90%
	Next \$50 Million	0.80%
	Over \$100 Million	0.70%
Moderate Allocation <i>\$25,000,000 minimum</i>	First \$25 Million	0.70%
	Next \$25 Million	0.60%
	Next \$50 Million	0.50%
	Over \$100 Million	0.40%
Core Plus Income <i>\$25,000,000 minimum</i>	First \$25 Million	0.40%
	Next \$25 Million	0.30%
	Over \$50 Million	0.20%
Short Duration Income <i>\$25,000,000 minimum</i>	First \$25 Million	0.40%
	Next \$25 Million	0.30%
	Over \$50 Million	0.20%
Municipal Bonds <i>\$10,000,000 minimum</i>	First \$25 Million	0.40%
	Next \$25 Million	0.30%
	Over \$50 Million	0.20%

Separate client fee schedules have evolved over time and may be changed from time to time in Weitz Inc.'s discretion. Weitz Inc. is not obligated to offer any lower rate to any separate client based on rates charged to any other client, except as may be agreed with the relevant client.

Management fees for separate clients are generally calculated monthly and payable periodically, based on average month-end balances. For the initial or final billing period, fees can be prorated based on the number of days for which service is provided. Upon agreement between Weitz Inc. and the client, management fees may be debited from the account ("automatic debiting"). If a separate client chooses automatic debiting from an account, the separate client must authorize the qualified custodian for the account to deduct the fees and pay Weitz Inc. Each separate client should review account statements provided by the custodian and verify that the appropriate management fees are being deducted. The custodian will not verify the accuracy of management fees. While Weitz Inc. will accept automatic debiting when desired by a client, Weitz Inc. does not require automatic debiting as a condition for acceptance of a separate account. If a separate client chooses to pay the management fees directly, management fees are due upon the client's receipt of a billing notice sent directly to the client. The billing notice will detail the formula used to calculate the fee, the assets under management and the time period covered.

*Other Fees and Expenses.* Management fees cover only advisory services from Weitz Inc. and, except as otherwise agreed, separate clients are responsible for certain fees, expenses and costs (in addition to Weitz Inc.'s management fee) which are incidental or related to the maintenance of an account or the buying, selling and holding of investments including, but not necessarily limited to: custodial charges; brokerage fees, commissions and related costs and

expenses; governmental charges, taxes and duties; transfer fees, registration fees and other expenses associated with buying, selling or holding investments; withholding taxes payable and required to be withheld by issuers or their agents; and fees associated with cash sweep or cash management vehicles (including unaffiliated money market funds) or investments in other, unaffiliated pooled investment vehicles such as ETFs. Assets invested by a separate client in a Weitz Fund are not included when calculating the separate client's management fee for that account, but such assets bear Fund expenses as set forth in the registration statement.

*Termination of Investment Agreements.* Clients may terminate their investment agreements upon 30 days' written notice. The fee for the final period will be based upon the assets under management at termination date, prorated over the portion of the calendar quarter during which the account was managed by Weitz Inc.

## **Valuation**

Weitz Inc. is compensated based on the market value of the accounts it manages. As a result, to the extent that Weitz Inc. values a security higher than its current market value (or where such market values are unreliable), Weitz Inc. may benefit by receiving a management fee that is increased by the impact, if any, of such valuation discrepancy. Additionally, where an investor purchases or redeems interests in a Fund at an NAV that is impacted by a discrepancy in valuation, such investor may receive a greater or lesser interest in (or increased or decreased redemption proceeds from) such Fund than would have been the case absent the discrepancy. Similarly, existing and continuing investors may be subject to dilution or accretion.

Accounts managed by Weitz Inc. may, at any time or from time to time, invest in assets that are illiquid, thinly traded or otherwise difficult to value. As a result, Weitz Inc. employs various valuation policies and procedures to mitigate the conflicts and potential for material pricing discrepancies in respect to account assets and to assure that assets are valued in good faith and as accurately as is reasonably practicable. Weitz Inc. also may rely on values and information provided by third party pricing services, custodians or our internal Pricing Committee.

Weitz Inc. may be required to manually price or "fair value" one or more assets held by, or on behalf of, an account. Fair valuation may be necessary where pricing or valuation information with respect to an asset is not readily available or unreliable due to significant events. Weitz Inc.'s good faith judgment as to whether an event would constitute a "significant event" or whether a valuation is not readily available or otherwise unreliable may, in hindsight, prove to be incorrect.

Weitz Inc. may use a variety of fair value techniques or methodologies and may rely on third-party service providers to assist in valuations when market quotations are not readily available or are believed by Weitz Inc. to be unreliable. These processes, as well as any information and/or underlying assumptions utilized, will not always allow Weitz Inc. to correctly capture the fair value of an asset; rather fair valuation is intended to yield a good faith approximation of the value of an asset and cannot be guaranteed to have reflected the actual or empirical value of any asset, as might be determined with the benefit of hindsight (particularly in periods of market distress) as fair value price adjustments may prove incorrect as to direction and magnitude.

## **ITEM 6: PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

Weitz Inc. does not charge performance-based fees; however, Weitz Inc. may manage accounts (including the Funds) in which it or its personnel or affiliates have pecuniary interests alongside other accounts in which such persons have lesser (or no) pecuniary interest. *Please see Items 10, 11 and 12 for further discussion of these situations.*

## **ITEM 7: TYPES OF CLIENTS**

As discussed in Items 4 and 5, Weitz Inc. classifies its clients as: (i) Funds, which are pooled vehicles registered as investment companies under the Investment Company Act of 1940, as amended (the “1940 Act”) and (ii) separate accounts, which are managed on an individualized (instead of a pooled) basis, and which may track one of Weitz Inc.’s model portfolios. Further information about these client types, including account minimums, is set forth below.

*Funds.* Fund investment minimums are determined by the Board. Currently, the minimum investment required to open accounts is as follows: Value Fund Institutional Class, \$1,000,000. Value Fund Investor Class, \$2,500. Partners Value Fund Institutional Class, \$1,000,000. Partners Value Fund Investor Class, \$2,500. Partners III Opportunity Fund Institutional Class, \$1,000,000. Partners III Opportunity Fund Investor Class, \$2,500. Hickory Fund, \$2,500. Balanced Fund, \$2,500. Core Plus Income Fund Institutional Class, \$1,000,000. Core Plus Income Fund, Investor Class, \$2,500. Short Duration Income Fund Institutional Class \$1,000,000. Short Duration Income Fund Investor Class, \$2,500. Ultra Short Government Fund, \$1,000,000. Nebraska Tax-Free Income Fund, \$2,500.

*Separate accounts.* Currently, the minimum investment required to open a separate account is \$10,000,000 for the Large Cap Value, Multi Cap Value, Small/Mid-Cap Value and Municipal Bond strategies and \$25,000,000 for the Multi Cap Alternative, Moderate Allocation, Core Plus Income and Short Duration Income strategies. Weitz Inc. may vary the minimum account size in its discretion. In addition, Weitz Inc. may reject any proposed account in its discretion. Given Weitz Inc.’s selectivity in accepting separate client accounts and the minimum account size, separate clients generally are high net worth individuals, trusts, estates, charitable organizations or businesses. **This Brochure is not an offer of, or agreement to provide, separate client advisory services directly to any recipient.** A prospective separate client is required to execute a written investment agreement with Weitz Inc. in order to establish a client relationship with Weitz Inc.

## **ITEM 8: METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS**

This Item 8 describes the general investment strategies employed by Weitz Inc. in managing client accounts as well as the primary risks associated with these investment strategies, although it is not possible to identify all of the risks associated with investing and the particular risks applicable to a client account will depend on the nature of the account, its investment strategy or strategies and the types of securities held.

While Weitz Inc. seeks to manage accounts so that risks are appropriate to the return potential for the investment strategy, it is often not possible or desirable to fully mitigate risks. Any investment includes the risk of loss and there can be no guarantee that a particular level of return will be achieved. Clients should understand that they could lose some or all of their investment and should be prepared to bear the risk of such potential losses.

Client accounts generally invest principally in equity and/or debt securities, each in accordance with the general investment strategies described below, subject to account-specific investment objectives, guidelines and restrictions. Clients should be aware that while Weitz Inc. does not limit its advice to, or specialize in, particular types of investments, a client's investment objectives may be limited (*e.g.*, based on security type or capitalization levels) and may not be diversified. The accounts managed by Weitz Inc. may not provide a complete investment program for a client or investor. For separate accounts: unless the investment agreement provides to the contrary, it is expected that (i) the assets Weitz Inc. manages do not represent all the client's assets and (ii) clients are responsible for appropriately diversifying their assets to guard against the risk of loss.

Several of the Funds generally invest more in equity securities (Value Fund, Partners Value Fund, Partners III Opportunity Fund and Hickory Fund), while other Funds generally invest more in debt securities (Core Plus Income Fund, Short Duration Income Fund, Ultra Short Government Fund and Nebraska Tax-Free Income Fund) and the Balanced Fund invests in both equity securities and debt securities.

For separate accounts, several of the investment strategies generally invest more in equity securities (Large Cap Value, Multi Cap Value, Multi Cap Alternative and Small/Mid-Cap Value) while other strategies generally invest more in debt securities (Core Plus Income, Short Duration Income and Municipal Bonds) and one strategy (Moderate Allocation) invests in both equity securities and debt securities. Each investment strategy is also offered with a "cash constrained" option, under which the Adviser agrees to cap the maximum percentage of cash in the account, as may be set forth in the investment agreement.

### **General Investment Strategy for Equity Securities**

Weitz Inc.'s investment strategy for equity securities (what we call "value investing") is based on our belief that stock prices fluctuate around the true value of a company. We look to identify the securities of growing, well-managed business which have honest, competent management. We then estimate the price that an informed, rational buyer would pay for 100% of the business. At the heart of the process is an estimate of the value today of the right to receive all of the cash that a business will generate for its owners in the future. This valuation may focus on asset values, earnings power and the intangible value of a company's "franchise" in its market or a combination of these variables, depending on the nature of the business. We then try to buy shares of the company's stock at a significant discount to this "private market value." We invest with a multiple year time horizon. We anticipate that the company's stock price will rise as the value of the business grows and as the valuation discount narrows. Ideally the business value grows and the stock continues to trade at a discount for long periods of time. We generally will sell stocks as they approach or exceed our estimate of private market value.

We offer “multi-cap” Funds and separate account strategies that may invest in equity securities of any market capitalization, and we also offer Funds and separate account strategies that expect to invest more of their assets in equity securities of particular market capitalizations (for example, larger companies, or smaller and medium sized companies). Currently, one of our Funds (Partners III Opportunity Fund) and one of our separate account strategies (Multi Cap Alternative) also use short positions and occasional leverage. The investment objectives of the Balanced Fund and the Moderate Allocation separate account strategy are regular current income, capital preservation and long-term capital appreciation, so this Fund and strategy invest in both equity securities and debt securities, with the allocation between equity securities and debt securities to be determined by Weitz Inc. from time to time.

### General Investment Strategy for Debt Securities

We select debt securities whose yield is sufficiently attractive in view of the risks of ownership. In deciding whether a client should invest in particular debt securities, we consider a number of factors such as price, coupon and yield-to-maturity, as well as the credit quality of the issuer. In addition, we review the terms of the debt security, including subordination, default, sinking fund, and early redemption provisions.

The Core Plus Income Fund and the Core Plus Income Strategy expect to maintain a portfolio with a dollar-weighted average maturity of less than 10 years and a minimum duration of at least 3½ years. The Short Duration Income Fund and the Short Duration Income strategy expect to maintain a portfolio with an average effective duration of between 1 to 3½ years. The Ultra Short Government Fund expects to maintain a portfolio with an average effective duration of 1 year or less. The Nebraska Tax-Free Income Fund expects to invest a majority of its assets in municipal securities that generate income exempt from Nebraska state income tax and federal income tax.

### Descriptions of Investment Strategies for Separate Accounts

The investment strategies currently available for separate accounts are:

Large Cap Value	This strategy invests a majority of its assets in common stocks of larger companies <sup>3</sup> or securities convertible into such common stocks. Investments may also include (i) bonds and preferred stock, (ii) put and call options, (iii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies and (iv) securities of other investment companies, which may include exchange-traded funds (“ <i>ETFs</i> ”). The Adviser may keep a portion of each account in cash or cash equivalents, which may include U.S. Treasuries or third-party money market funds (collectively, “ <i>cash</i> ”), subject to the Adviser’s discretion from time to time.
Multi Cap Value	This strategy invests a majority of its assets in common stocks of companies of all sizes (small-cap, mid-cap and large-cap) or securities convertible into common stocks. Investments may also include (i) bonds and preferred stock, (ii) put and call options, (iii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies and (iv) securities of other investment companies, which may

<sup>3</sup> We consider larger companies to be issuers with market capitalization, at the time we purchase, equal to or greater than the median capitalization of companies in the Russell 1000 Index, which was \$9.0 billion as of May 31, 2017.

	include ETFs. The Adviser may keep a portion of each account in cash, subject to the Adviser's discretion from time to time.
Multi Cap Alternative	This strategy invests in common stocks of companies of all sizes or securities convertible into common stocks. Investments may also include (i) bonds and preferred stock, (ii) put and call options, (iii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies, (iv) securities of other investment companies, which may include ETFs and (v) securities sold short (where the underlying securities may be individual company securities or index securities). The Adviser may enter into leveraged (borrowing) transactions for each account, which may include margin loan arrangements for securities. The Adviser may keep a portion of each account in cash, subject to the Adviser's discretion from time to time.
Small/Mid-Cap Value	This strategy invests a majority of its assets in common stock of smaller and medium sized companies <sup>4</sup> or securities convertible into such common stocks. Investments may also include (i) bonds and preferred stock, (ii) put and call options, (iii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies and (iv) securities of other investment companies, which may include ETFs. The Adviser may keep a portion of each account in cash, subject to the Adviser's discretion from time to time.
Moderate Allocation	Investments for accounts with this strategy will include equity securities, Debt Securities and cash. The allocation among these categories will be determined by the Adviser from time to time. Equity securities may include companies of all sizes (small-cap, mid-cap and large-cap). Investments may also include (i) put and call options, (ii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies, (iii) for up to 20% of its total assets, Debt Securities that are non-investment grade or unrated (U.S. Government securities, even if unrated, do not count toward this limit) and (iv) securities of other investment companies, which may include ETFs. The Adviser may keep a portion of each account in cash, subject to the Adviser's discretion from time to time.
Core Plus Income	This strategy invests a majority of its assets in debt securities and related derivative instruments, which may include U.S. Government securities (including agency securities, and securities issued by government-sponsored enterprises such as Fannie Mae and Freddie Mac, including their mortgage-backed securities (" <u>MBSs</u> "), corporate debt securities, other MBS, asset-backed securities, preferred stock, taxable municipal bonds, bank obligations, commercial paper, repurchase agreements on U.S. Government securities, securities of registered investment companies which invest in debt securities, and securities of foreign governments (collectively, " <u>Debt Securities</u> "). Investments may also include (i) common stocks and securities convertible into common stocks, (ii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies and (iii) for up to 25% of its total assets, Debt Securities that are non-investment grade or unrated (U.S. Government securities, even if unrated, do not count toward this limit). The Adviser may keep a portion of the account in cash, subject to the Adviser's discretion from time to time.

<sup>4</sup> We consider smaller and medium sized companies to be issuers with market capitalization, at the time we purchase, of less than \$10 billion.

Short Duration Income	This strategy invests a majority of its assets in Debt Securities. Investments may also include (i) common stocks and securities convertible into common stocks, (ii) securities issued by non-US. companies, which may be denominated in U.S. dollars or foreign currencies and (iii) for up to 15% of its total assets, Debt Securities that are non-investment grade or unrated (U.S. Government securities, even if unrated, do not count toward this limit). The Adviser may keep a portion of the account in cash, subject to the Adviser's discretion from time to time.
Municipal Bonds	This strategy invests a majority of its assets in debt securities issued by U.S. states, local governments, political subdivisions or similar entities. As may be agreed between the Adviser and particular Clients, Accounts in this strategy may emphasize (or de-emphasize) debt securities from particular jurisdictions. Investments may include securities that are non-invested grade or unrated. The Adviser may keep a portion of the account in cash, subject to the Adviser's discretion from time to time.

For information regarding the investment strategies of the Funds, see the registration statement.

### Certain Material Risks

Clients and investors should understand that all investments are subject to risks and that the return and the principal value of investments fluctuate depending on general market conditions and other factors, so that from time to time the value of an investment may be worth more or less than its original cost. You should be prepared to bear the risk of loss if you desire to sell your investment at a time when its value is worth less than its original cost. Further, depending on the different types of investments there may be varying degrees of risk. You should be prepared to bear investment loss including loss of your original principal. **You may lose money.**

Past performance is not indicative of future results. Therefore, you should never assume that future performance of any specific investment or investment strategy will be profitable.

Because of the inherent risk of loss associated with investing, our firm is unable to represent, guarantee or even imply that our services and methods of analysis can or will predict future results, successfully identify market tops or bottoms, or insulate you from losses due to market corrections or declines.

Principal risks associated with any account or investment, as well as specific risks associated with certain strategies or investment objectives are described below. More detail about risks associated with particular Funds is set forth in the Fund's registration statement. The list below does not purport to be an exhaustive list of the risks that may be associated with any particular account or investment.

#### *Generally*

*Failure to Meet Investment Objectives.* There can be no assurance that any account will meet its investment objective.

*Non-U.S. Securities Risk.* Some Funds and accounts may invest in securities issued by non-U.S. issuers, which securities may be denominated in U.S. dollars or foreign currencies.

Investments in non-U.S. securities may involve additional risks including exchange rate fluctuation, political or economic instability, the imposition of exchange controls, expropriation, limited disclosure and illiquid markets.

*Derivatives (including Put and Call Option) Risk.* Some Funds and accounts may invest in derivatives, such as put and call options or futures contracts, which are investments whose value is derived from the value of an underlying instrument, such as a security, ETF, asset, reference rate or index. Derivatives are subject to a number of risks, including liquidity risk, counterparty credit risk, interest rate risk and market risk. Derivative strategies may also involve leverage, which may exaggerate a loss. Derivatives involve brokerage costs and may require a Fund or account to segregate liquid assets to cover performance under related contracts. Derivatives also include put and call options, which are contracts giving the holder the right to either buy or sell a financial instrument at a specified price before a specified time. Investments in puts and calls involve the risk that, since every put and call has an expiration date, the holder could lose the entire cost of any put or call that expires worthless.

*Market Risk.* For all accounts: As with any other investment, the share price of each Fund (or your account value) will fluctuate daily depending on general market conditions and other factors.

#### *Equity Securities*

*Investment in Undervalued Securities.* Undervalued securities are, by definition, out of favor with investors, and there is no way to predict when, if ever, the securities may return to favor.

*Non-diversified/Concentrated Portfolio Risk.* Some Funds may be non-diversified under the 1940 Act. Other Funds and the separate accounts are relatively concentrated (compared to other investment portfolios), meaning they may invest in relatively fewer holdings. These non-diversified or concentrated portfolios may be more volatile than other investment portfolios, and may be more susceptible to adverse economic, political, regulatory or market developments affecting a single issuer.

*Larger Company Risk.* Although securities issued by larger companies tend to have less overall volatility than securities issued by smaller companies, larger companies may not be able to attain the high growth rates of successful smaller companies, especially during strong economic periods. In addition, larger companies may be less capable of responding quickly to competitive challenges and industry changes, and their stocks may suffer sharper price declines if earnings disappointments occur.

*Medium Company Risk.* Securities of medium capitalization companies may be subject to greater price volatility and lower trading volumes than securities of larger companies. Because these companies frequently rely on narrower product lines and niche markets, they can suffer isolated setbacks.

*Smaller Company Risk.* Smaller capitalization companies may not have the size, resources or other assets of larger capitalization companies. The prices of such issuers can fluctuate more than the stocks of larger companies and they may not necessarily correspond to changes in the stock market in general.



*Short Sales Risk.* For Funds and accounts that may invest in short transactions: A Fund or account would incur a loss on a short position if the price of the security sold short increases in value between the date of the short sale and the date on which the Fund or account purchases the security to close its short position. When a Fund or account holds a short position, the Fund or account borrows the securities that are sold short from a third-party lender. There may be times when the lender demands, or market conditions dictate, that the securities be returned to the lender on short notice, and the Fund or account may have to borrow the securities from another lender or purchase the securities at an unfavorable price. If this occurs, any anticipated gain to the Fund or account may be reduced or eliminated, or the short position may result in a loss. The loss of value on a short position is theoretically unlimited. Short sales are speculative transactions and involve special risks, including greater reliance on the Adviser's ability to accurately anticipate the future value of a security.

*Leverage Risk.* For Funds or Accounts that may enter into leveraged (borrowing) transactions: The Fund or account may borrow from banks or brokers and pledge its assets in connection with its borrowing. If the interest expense on the borrowings is greater than the income and increase in value of the securities purchased with the proceeds of the borrowing, the use of leverage will decrease the return to the Fund or account. The use of leverage also tends to magnify the volatility of returns.

#### *Debt Securities*

*Interest Rate Risk.* The market value of debt securities is significantly affected by changes in interest rates. When interest rates go up, the value of a debt security goes down, and when interest rates go down, the value of a debt security goes up. Interest rates may increase, with potentially sudden and unpredictable effects on the markets and client investments. Also, debt securities with longer durations tend to be more sensitive to changes in interest rates, often making them more volatile in response to interest rate changes than debt securities with shorter durations.

*Credit Risk.* When a debt security is purchased, its anticipated yield is dependent on the timely payment by the issuer of each installment of interest and principal. Lower-rated debt securities have speculative characteristics, and changes in economic conditions or other circumstances are more likely to lead to a weakened capacity to make principal and interest payments than is the case with investment grade securities.

*Non-Investment Grade Debt (Junk Bond) Securities Risk.* Non-investment grade debt securities are speculative and involve a greater risk of default and price change than investment grade debt securities due to changes in the issuer's creditworthiness. The market prices of these securities may fluctuate more than the market prices of investment grade debt securities and may decline significantly in response to adverse economic changes or issuer developments.

*Call Risk.* Certain debt securities may be called (redeemed) at the option of the issuer at a specific price before reaching their stated maturity date. This risk increases when market interest rates are declining, because issuers may find it desirable to refinance by issuing new securities at lower interest rates. If a security held by a Fund or account is called during a period of declining interest rates, the Adviser will likely reinvest the proceeds received by it at a lower interest rate than that of the called security, causing a decrease in the Fund's or account's income.

*Liquidity Risk.* Debt securities that are liquid at the time of purchase by a Fund or account may subsequently become illiquid due to, among other things, events relating to the issuer of the securities (e.g., changes to the market's perception of the credit quality of the issuer), market events, economic conditions, investor perceptions or lack of market participants. The Adviser may be unable to sell illiquid securities on short notice or only at a price below current value.

*Municipal Securities Risk.* Risks relating to municipal bonds include the ability of the issuer to repay the obligation, the relative lack of information about certain issuers, and the possibility of future tax and legislative changes which could affect the market for and value of municipal bonds. There is no guarantee that any municipal bond's income will remain exempt from federal or state income taxes. Income from municipal bonds could be declared taxable because of unfavorable changes in tax laws, adverse interpretations by the Internal Revenue Service or state tax authorities, or noncompliant conduct of a bond issuer.

#### **ITEM 9: DISCIPLINARY INFORMATION**

Not Applicable

#### **ITEM 10: OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

Weitz Inc.'s related persons include the following financial industry participants with whom Weitz Inc. maintains relationships material to Weitz Inc.'s advisory business or its clients:

**Broker-Dealer.** Weitz Securities, Inc., a broker-dealer registered under the Securities Exchange Act of 1934, as amended (the "*Exchange Act*") and a FINRA member firm, is related to Weitz Inc. through common control by Wallace R. Weitz. Weitz Securities, Inc. is the principal underwriter and distributor of the Funds. Weitz Securities, Inc. does not receive any compensation for these distributions. Weitz Inc. does not execute portfolio trades for any client account through Weitz Securities, Inc., and Weitz Inc. does not have any arrangements that would generate commission income for Weitz Securities, Inc. Certain Weitz Inc. personnel are registered representatives of Weitz Securities, Inc.

**The Funds.** As discussed in Items 4, 5 and 7, Weitz Inc. provides investment advice to each of the Funds, and may be deemed to be a related person of the Funds through common control by Wallace R. Weitz who is President of the Trust. Weitz Inc. and its personnel have significant interests in the Funds, and investors in the Funds may include separate clients of Weitz Inc., including in circumstances where Weitz Inc. privately recommended such investments. *Please see Items 11 and 12 for discussion of related conflicts and the policies and procedures that Weitz Inc. has adopted to address these conflicts.*

#### **ITEM 11: CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

Weitz Inc. acts as investment adviser to various accounts and may give advice and take action with respect to any client account, or for its own account, that may differ from action taken by Weitz Inc. on behalf of other client accounts. Weitz Inc. is not obligated to recommend, buy or sell, or to refrain from recommending, buying or selling, any security that Weitz Inc., its

affiliates or their respective “*Access Persons*” and/or “*Investment Personnel*” (see definitions in rules under the 1940 Act and the Advisers Act) may buy or sell for its or their own account or for the account of any other client. Weitz Inc. is not obligated to refrain from investing in securities held by accounts that it manages except to the extent that such investments violate the Code of Ethics (“*Code*”) adopted by Weitz Inc., Weitz Securities, Inc. and the Trust.

Wallace R. Weitz expects that most of his personal securities investments will be made through the Funds. Also, other Weitz Inc. personnel or related persons may have direct or indirect interests in securities owned by or recommended to Weitz Inc.’s clients. As these situations may lead to potential conflicts of interest, Weitz Inc. has adopted procedures relating to personal securities transactions and insider trading that are designed to identify potential conflicts of interest, to prevent or mitigate actual conflicts of interest and to resolve such conflicts appropriately if they do occur.

## **Code of Ethics**

The Code was adopted, in accordance with both Rule 204A-1 under the Advisers Act and Rule 17j-1 under the 1940 Act, to govern personal transactions by Investment Personnel and Access Persons and to ensure that the interests of Investment Personnel and Access Persons do not conflict with the interests of Weitz Inc. clients, including the Trust and its investors. As such, the Code includes: (i) standards of business conduct expected of the Access Persons (which includes any employee, officer or director) and Investment Personnel and (ii) personal securities transactions policies and procedures governing the personal investment activities of Investment Personnel and Access Persons.

In appropriate circumstances, the Chief Compliance Officer (“*CCO*”) may grant waivers from certain substantive provisions of the Code. Absent such a waiver, personnel who fail to observe the Code and related compliance policies risk serious sanctions, including dismissal and personal liability. A copy of the Code is available to any current or prospective client or investor upon request by contacting Weitz Inc. at the contact information listed on the cover page of this Brochure.

*Standards of Business Conduct.* A basic tenet of the Code is that the interests of our clients are always placed first. The Code includes standards of business conduct requiring supervised persons to comply with relevant provisions of the federal securities laws and the duties an investment adviser owes to its clients. Among other things, these standards of business conduct: (i) require that such persons (A) treat clients fairly and consistently with Weitz Inc.’s applicable policies and procedures, (B) provide disinterested advice to clients, insulated from personal or business conflicts of interest and (C) report potential violations of the Code to Weitz Inc.’s CCO or another designated person within Weitz Inc.; and (ii) impose ethical restrictions with respect to clients and their accounts.

*Personal Securities Transactions Policy.* The Code also includes certain policies and procedures with respect to personal trading and investments, such as (i) certain restrictions on the purchase and sale by Investment Personnel for their own accounts of any Covered Security (as defined in 1940 Act Rule 17j-1 and (ii) all Access Persons are required to notify the CCO or the CCO’s designee in order to pre-clear personal securities transactions in Covered Securities.

*Insider Trading Policy.* Weitz Inc. has also adopted a “Policy Statement on Insider Trading” in accordance with Advisers Act Section 204A which establishes procedures to prevent the misuse of material nonpublic information by Weitz Inc.'s supervised persons. Such persons may, from time to time, come into possession of material nonpublic information which, if disclosed, might affect an investor's decision to buy, sell or hold a security. Under applicable law, such persons may be prohibited from improperly disclosing or using such information for their personal benefit or for the benefit of any other person, regardless of whether such other person is a Weitz Inc. client. Accordingly, should such persons come into possession of material nonpublic information with respect to any company, they may be prohibited from communicating such information to, or using such information for the benefit of, their respective clients, and have no obligation or responsibility to disclose such information to, nor responsibility to use such information for the benefit of, their clients when following policies and procedures designed to comply with law.

*Reporting Requirements under the Code.* To assist Weitz Inc. in monitoring personal securities transactions in order to detect potential conflicts of interests or violation of the Code, the Policy Statement on Insider Trading or applicable law, relevant personnel must report to the CCO: (i) their personal securities transactions and (ii) their securities holdings and accounts, in each case pursuant to a third-party monitoring system. The CCO's personal securities transactions will be reviewed by another Weitz Inc. officer. If any violation of the Code, the Policy Statement on Insider Trading or applicable law is determined to have occurred, the CCO (or another appropriate officer) may impose sanctions and take such other actions (including, without limitation, requiring that the trades in question be reversed and/or profits be disgorged) as deemed appropriate.

### **Conflicts Related to the Funds**

*Weitz Inc. may recommend that separate clients invest in Funds.* Weitz Inc. may recommend that separate clients consider an investment in one or more Funds. The registration statement is provided to any client that indicates an interest in such an investment. Clients should consider the information provided, independently, before making a decision to invest. Clients who are offered an opportunity to invest should understand that Weitz Inc. receives advisory fees from the Funds as disclosed in Item 5, and in the registration statement. While shares in the Funds are not included for determining the fees paid to Weitz Inc. under the client's investment agreement, the total amount of advisory fees paid to Weitz Inc. when a separate client invests in a Fund may exceed that which would have been paid had the assets instead been invested in other securities. Additionally, incidental expenses associated with a Fund may exceed those associated with separate accounts, and Funds may carry additional or different risks than other securities would.

*Weitz Inc. and its personnel and affiliates have significant investments in the Funds.* Weitz Inc., Weitz Inc.'s personnel (including its Investment Personnel, which include Wallace R. Weitz) and Weitz Inc.'s affiliates have significant investments in the Funds.

These interests may create an incentive to favor a Fund over other client accounts when, for example, placing trades, aggregating orders, selling short or engaging in cross trades. Weitz Inc. maintains policies and procedures, including the Allocation Policy described in Item 12, reasonably designed to assure that Weitz Inc. and its personnel service all client accounts in a manner consistent with the duties an adviser owes to its clients and applicable law and without considering such persons' ownership, compensatory or other pecuniary or financial interests.

To the extent a Fund is deemed to be controlled by Weitz Inc. and its related persons (generally, if more than 25% of the Fund's assets are attributable to proprietary and personal investments by Weitz Inc. and its related persons), any transaction between the Fund and another account advised by Weitz Inc. will be treated as a "principal transaction." Principal transactions require disclosure of, and consent by the other participating accounts to, the transaction on a transaction-specific basis. While these restrictions are intended to mitigate conflicts of interest, investors should be aware that these restrictions may adversely impact performance.

## **ITEM 12: BROKERAGE PRACTICES**

Brokerage decisions for client accounts, if such discretion has been granted to Weitz Inc., are made by Weitz Inc.'s portfolio managers, analysts and traders. In placing brokerage for accounts where Weitz Inc. has brokerage discretion, Weitz Inc. seeks to (i) determine each client's trading requirements, (ii) select appropriate trading methods, venues and agents to execute the trades under current circumstances, (iii) evaluate market liquidity of each security and, to the extent practicable, mitigate excessive market impact, (iv) maintain client confidentiality and proprietary information inherent in the decision to trade and (v) review the results of executions on a periodic basis.

At least quarterly, Weitz Inc.'s Trading Evaluation Committee (the "*Trading Committee*") meets to review Weitz Inc.'s trading practices. This review includes monitoring the overall value of executions and the commissions paid, in order to determine what changes, if any, should be made. Weitz Inc.'s goal in this process is to exercise reasonable, good faith judgment in seeking to allocate trades to those broker-dealers or other trading venues that will consistently provide quality execution at acceptable cost. The following summarizes Weitz Inc.'s brokerage practices.

### **Selection Criteria for Brokers and Dealers**

Weitz Inc. places orders for the purchase or sale of securities with the primary objective of obtaining timely execution of orders at the most favorable price and execution readily obtainable from responsible broker-dealers at competitive rates. Weitz Inc. seeks to deal with brokers that meet a high standard of quality regarding execution services.

Weitz Inc.'s objective in selecting brokers and dealers for portfolio transactions is to obtain the best execution available. The best net price, giving effect to all costs, is normally an important factor in this decision, but a number of other judgmental factors are considered as they are deemed relevant. In applying these factors, Weitz Inc. recognizes that different broker-dealers may have different execution capabilities with respect to different types of securities and transactions.

The factors Weitz Inc. considers may include, but are not limited to:

- Weitz Inc.'s knowledge of available commission rates and spreads;
- the nature of the security being traded;
- the size and type of the transaction;
- the nature and character of the markets for the security to be purchased or sold;
- the desired timing of the trade and speed of execution;
- the activity existing and expected in the market, both generally and for the particular security;

- the broker-dealer's access to primary markets and quotation sources;
- confidentiality;
- the execution, clearance and settlement capabilities as well as the reputation and perceived soundness of the broker-dealer;
- Weitz Inc.'s knowledge of actual or apparent operational problems of any broker-dealer;
- the broker-dealer's execution services rendered on a continuing basis and in other transactions;
- the broker-dealer's reliability in executing trades, keeping records and accounting for and correcting trade errors;
- the broker-dealer's ability to accommodate Weitz Inc.'s needs with respect to one or more trades, including willingness and ability to maintain a consistent quality of executions in unusual or volatile market conditions and, if necessary, to commit capital by taking positions in order to complete trades;
- the broker-dealer's ability to handle high volume transactions without undue market impact;
- the broker-dealer's ability to maximize opportunities for price improvement;
- the broker-dealer's ability to search for and obtain liquidity to minimize market impact, particularly for thinly traded securities;
- the broker-dealer's ability to provide trading technologies which minimize volatility while providing liquidity;
- the broker-dealer's ability to engage in after-hours and cross-border trading, when required;
- the quality of communication links between Weitz Inc. and the broker-dealer;
- the broker-dealer's willingness to use alternative trading systems;
- the quality of research and execution services provided by the broker-dealer; and
- the reasonableness of spreads or commissions.

When buying or selling securities in dealer markets, Weitz Inc. may, unless inconsistent with its duty to seek best execution, deal directly with market makers either on a commission basis or on a "net" basis, without paying the market maker any commission, commission equivalent or markup/markdown other than the "spread." Net trades mean that the market maker profits from the "spread," that is, the difference between the price paid (or received) by Weitz Inc. and the price received (or paid) by the market maker in trades with other broker-dealers or other customers. Debt securities are typically traded on a net basis. Most NASDAQ securities are traded on a commission basis. As a result, Weitz Inc. typically executes over the counter equity trades on an agency basis. Equity securities trades may entail the use of an alternative trading venue such as an electronic communications network, alternative trading system, crossing network or dark pool.

### **Commission Rates or Equivalents Policy**

Weitz Inc. endeavors to be aware of current charges of eligible broker-dealers and to minimize the expense incurred for effecting portfolio transactions to the extent consistent with the interests and policies of its accounts. As noted above, Weitz Inc. periodically reviews the quality of executions received from eligible broker-dealers when evaluating Weitz Inc.'s best execution efforts. Any broker-dealer that has provided (or may be reasonably expected to provide) acceptable performance and whose financial condition and commission rates are acceptable to Weitz Inc. may be selected to execute transactions for client accounts.

Weitz Inc. will not select broker-dealers solely on the basis of posted commission rates nor always seek in advance competitive bidding for the most favorable commission rate applicable to any particular portfolio transaction. Weitz Inc. uses a number of different broker-dealers and may pay higher commission rates to those whose execution abilities, brokerage or research services or other legitimate and appropriate services are particularly helpful in seeking good investment results for client accounts. The reasonableness of commissions is based on the broker's ability to provide professional services, competitive commission rates, research and other services which will help Weitz Inc. in providing investment management services to clients. Recognizing the value of these factors, Weitz Inc. may pay a brokerage commission in excess of what another broker, who offers no research services and minimal securities transaction assistance, might have charged for the same transaction. Weitz Inc. recognizes that some brokerage firms may have superior skills at executing certain types of orders due to factors such as security or industry information, familiarity with various client types and access to various trading technologies that may enhance their ability to execute. Certain transactions may involve specialized services on the part of the broker-dealer involved, resulting in higher commissions or their equivalent than would be the case with transactions requiring more routine services. The extent to which commission rates or net prices reflect the value of these services often cannot be readily determined.

Weitz Inc. does not compensate broker-dealers, directly or indirectly, for client referrals or sale of Fund shares through the placement of brokerage transactions. However, Weitz Inc. may execute transactions through any broker-dealer, including one that may have also referred clients or sold Fund shares, when the use of such a broker-dealer is consistent with Weitz Inc.'s duty to seek best execution. Weitz Inc. maintains procedures reasonably designed to ensure that such referrals or Fund sales are not a factor in the selection of brokers.

#### **“Soft Dollar” or Research/Execution Policy**

As noted above, Weitz Inc. may consider research and other services in making brokerage decisions and, as it deems appropriate, may use a portion of the commissions generated when executing client transactions (commonly referred to as “*soft dollars*”) to acquire useful research and brokerage services (“*soft dollar items*”) in a manner consistent with the “safe harbor” provided by Section 28(e) of the Exchange Act. Soft dollars benefit Weitz Inc. in that Weitz Inc. does not then need to produce or pay for the soft dollar items from its own resources. This creates a conflict of interest in that Weitz Inc. may have an incentive to select broker-dealers based on Weitz Inc.'s interest in receiving soft dollar items rather than on the client's interest in receiving the most favorable execution. The safe harbor provides a way for investment advisers to manage this conflict.

Under the safe harbor, as interpreted by the SEC, Weitz Inc. may allocate client brokerage commissions (*i.e.*, soft dollars) for brokerage and research services that are also available for cash, where appropriate and permitted by law (or Weitz Inc. may choose to pay cash for certain services acquired from external sources), when such items assist Weitz Inc. in meeting its clients' investment objectives or in managing client accounts. Weitz Inc. will not enter into any agreement or understanding with a broker-dealer that would obligate Weitz Inc. to direct a specific amount of brokerage transactions or commissions in return for soft dollar items. Nonetheless, certain broker-dealers may state in advance the amount of brokerage commissions they require for certain soft dollar items and the applicable cash equivalent. In some cases, Weitz Inc. may enter into a

commission sharing arrangement pursuant to which soft dollars generated are held in an account for the benefit of Weitz Inc. and credits from that account may be used to acquire approved soft dollar items from various brokers. Weitz Inc. may also acquire soft dollar items for cash.

Research services provided by a broker-dealer can be either proprietary (created and provided by the broker-dealer, including tangible research products as well as access to analysts and traders) or third-party (created by a third party but provided by the broker-dealer). Weitz Inc. may use soft dollars to acquire either type of research, or any permissible brokerage services. The receipt of these soft dollar items in exchange for soft dollars benefits Weitz Inc. by allowing Weitz Inc., at no cost to it, to (i) supplement and enhance its own research and analysis activities, (ii) receive the views and information of individuals and research staffs of other securities firms, and (iii) gain access to persons having special expertise on certain companies, industries, areas of the economy and market factors. Subject to Weitz Inc.'s policies and procedures and the oversight of Weitz Inc.'s Trading Committee, Weitz Inc. takes into account the value of permissible soft dollar items provided by a broker-dealer when making trading decisions, as long as such consideration is not inconsistent with the objective of seeking best price and execution for client transactions, and Weitz Inc. may pay a higher commission to a broker-dealer in recognition of such soft dollar items.

Thus, when appropriate under its discretionary authority and consistent with the duty to seek best execution, Weitz Inc. may execute brokerage transactions for client accounts through broker-dealers who provide Weitz Inc. with soft dollar items and may pay to those broker-dealers an amount or rate of commission that is higher than might have been paid absent the receipt of soft dollar items. Consistent with the safe harbor, in determining whether to pay up for a particular execution, Weitz Inc. evaluates whether the product(s) or service(s) provided by the broker:

- with respect to research items, consist of advice, analyses or reports containing substantive content with respect to appropriate subject matter(s); or with respect to brokerage items, are sufficiently related to the effectuation, clearance or settlement of a transaction and are provided by and/or used during the time period commencing when Weitz Inc. communicates with the broker-dealer for the purpose of transmitting an order for execution and concluding when the funds or securities are delivered or credited to the account or the accountholder's agent;
- provide lawful and appropriate assistance to Weitz Inc. in carrying out its relevant responsibilities to client accounts; and
- are acquired for an amount of soft dollars which is reasonable in relation to the value of the soft dollar item(s).

These determinations are based primarily on the professional opinions of the persons responsible for the placement and review of such transactions. Such opinions are formed on the basis of, among other things, the experience of these individuals in the securities industry and information available to them concerning the level of commissions being paid by other investors of comparable size and type. Weitz Inc. may select broker-dealers based on their assessment of each broker-dealer's ability to provide quality executions and their belief that the research, information and other services provided by such broker-dealer may benefit client accounts. It is not possible to place a dollar value on the quality executions or on the soft dollar items Weitz Inc. receives from broker-dealers. Accordingly, broker-dealers selected by Weitz Inc. may be paid



commissions for effecting portfolio transactions for client accounts in excess of amounts other broker-dealers would have charged for effecting similar transactions if Weitz Inc. determines in good faith that such amounts are reasonable in relation to the value of the soft dollar items provided by those broker-dealers, viewed either in terms of a particular transaction or Weitz Inc.'s overall duty to discretionary accounts.

Research obtained with soft dollars will not always be utilized by Weitz Inc. for the specific account that generated the soft dollars. Because the value of many soft dollar items cannot be measured precisely, commissions paid for such services cannot be allocated to clients in direct proportion to the value of services each client receives. Thus commissions paid by one account may, in effect, subsidize services that benefited another account, but any distortions should balance out over time as Weitz Inc.'s various sources of research and brokerage services enable Weitz Inc. to make better investment decisions and execute more effective trades. Accordingly, Weitz Inc. does not usually attempt to allocate the relative costs or benefits of research or brokerage services among client accounts. Weitz Inc. believes that, in the aggregate, the services it receives benefit clients and assist Weitz Inc. in fulfilling its overall duty to clients.

Weitz Inc. may use soft dollars to pay for any specific service or for any portion of a "mixed use" items (*e.g.*, products or services that provide both research and non-research benefits). In such instances, and where a cash value is affixed to the service or item (whether by the broker-dealer, Weitz Inc. or a third-party), Weitz Inc. may use soft dollars for the eligible portion and pay cash for the remainder. Although the allocation between soft dollars and cash is not always capable of precise calculation, Weitz Inc. will make a good faith effort to allocate such items reasonably. Records of any such allocations and payments will be prepared and maintained by Weitz Inc.

Weitz Inc.'s principal sources for "soft dollar" arrangements presently are Capital Institutional Services, Instinet and Liquidnet. Through these arrangements, and other uses of soft dollars during the previous year, Weitz Inc. has acquired soft dollar items such as macroeconomic and company-specific research, specialized journals and access to Bloomberg services.

Two other brokerage practices can be viewed as similar to "soft dollar" arrangements: (i) Weitz Inc. may allocate brokerage commissions attributable to one or more client accounts, to brokers who provide statistical data and other research used by Weitz Inc. in managing the accounts of other clients, and (ii) Weitz Inc. may utilize "step outs" from time to time. A step out occurs when Weitz Inc. directs a broker-dealer, who executes a trade, to allocate (or "step out") a portion of that trade to another broker-dealer for clearance and settlement. Weitz Inc. primarily uses step outs for large block trades and believes the use of "step-outs" assists Weitz Inc. in seeking best execution.

### **Policies on Trade Allocation and Batch Transactions**

Weitz Inc. provides individual advice and treatment to client accounts based on each account's investment objectives, restrictions and relevant characteristics. However, our clients often have similar or overlapping investment objectives, restrictions and characteristics. In the course of its account management, Weitz Inc. may become aware of investment opportunities that could be appropriate for multiple accounts or groups of accounts. For certain client accounts, Weitz Inc. "manages to a model" such that all or nearly all of the accounts managed to the same

model will likely participate in trading activity associated with an investment decision that impacts the “model.” Regardless of whether an account is managed to a model, a security may be held in, considered for, or bought or sold by, multiple client accounts contemporaneously. For this reason, Weitz Inc. will frequently be in the position of seeking to acquire or sell the same securities for more than one client account (or group of accounts) at the same time while, at other times, Weitz Inc. may determine that a particular opportunity is appropriate for only a sub-set of its accounts (or that the opportunity is more appropriate for some accounts than others) based on the factors such as those described herein.

Because Weitz Inc. may acquire or dispose of securities for multiple clients contemporaneously, it seeks to assure that each client is treated fairly and equitably over time with respect to the implementation of investment decisions. Weitz Inc. may execute on an aggregate basis provided that Weitz Inc. believes that doing so is consistent with our duty to seek best execution and permissible under the investment agreement for each relevant client. Additionally, Weitz Inc. may determine to aggregate a later order with an earlier, not-yet-executed order when doing so is expected to be consistent with our duty to seek best execution, our contractual obligations and applicable law. Weitz Inc. may also determine not to aggregate orders, or to aggregate some clients’ orders and not others, in each case as is believed appropriate and consistent with our fiduciary duties.

When orders are aggregated on behalf of more than one account, Weitz Inc. will follow its Allocation Policy, which is designed to reasonably assure that investment opportunities are allocated fairly and equitably among client accounts over time and which seeks to achieve reasonable efficiency in implementing client transactions, including sufficient flexibility to allocate investments among client accounts in a manner consistent with the particular investment strategies and client needs. Weitz Inc. personnel responsible for allocating investment opportunities must comply with the requirements of the Allocation Policy, applicable law and the terms of each relevant investment agreement. The Allocation Policy is available to clients of Weitz Inc. upon request.

### **Preferred Brokerage**

From time to time, separate clients may direct Weitz Inc. to use, or may identify circumstances under which the clients may benefit from the use of, particular broker-dealer(s) to execute portfolio transactions (“preferred brokerage”). Clients who use preferred brokerage should be aware that preferred brokerage may adversely affect Weitz Inc.’s ability to seek best price and execution by, for example, limiting or eliminating Weitz Inc.’s ability to, among other things, (i) negotiate commission rates or spreads, (ii) obtain volume discounts on bunched orders or (iii) execute over-the-counter stock transactions with the market-makers for the relevant securities. There may be a material disparity in commissions charged to client accounts that use preferred brokerage and the accounts of other clients. For these reasons, Weitz Inc. may not be able to achieve best execution for these transactions.

A client who chooses to use preferred brokerage should consider whether such this decision may result in certain costs or disadvantages to the client, either because the client may pay higher commissions on some transactions than might otherwise be obtainable by Weitz Inc., or may receive less favorable execution of some transactions, or both. Such a client should also consider

that Weitz Inc. may not be able to aggregate the client's securities transactions with those of other clients, and therefore may not be able to obtain the potential efficiencies from trade aggregation, unless the preferred broker-dealer accepts "step-out" transactions. Some clients may direct Weitz Inc. to use a particular broker-dealer as long as that broker-dealer is reasonably able to provide best price and execution for the portfolio's transactions. Weitz Inc. uses its best efforts to accommodate client requests.

### **Cross Trades**

Weitz Inc. may cause an account to purchase or sell securities from or to another account in a "cross trade." Weitz Inc. has adopted policies and procedures designed to comply with applicable law with respect to cross-trades including, with respect to cross-trades involving a Fund, 1940 Act Rule 17a-7. These procedures are designed to ensure that all participating accounts are treated fairly and that an appropriate price is assigned to the crossed security. In certain circumstances, cross-trades may reduce execution related costs for participating accounts. Under applicable law, ERISA accounts may be limited in their ability to engage in cross-trades.

As noted in Item 11, Weitz Inc. will seek the consent of any other participating accounts prior to completion of a cross-trade between such account(s) and any Fund in which Weitz Inc. and its personnel owns in excess of 25% of the interests.

### **ITEM 13: REVIEW OF ACCOUNTS**

Investment strategies for the Funds and the separate accounts are monitored on an ongoing basis by the portfolio managers, investment analysts and/or other Weitz Inc. personnel, in light of changing market conditions, securities prices and fundamental investment considerations. For each Fund, the primary reviewer(s) are the portfolio manager(s), as set forth in the registration statement. The primary reviewer for each separate account will be determined on a case-by-case basis and the client's circumstances, including other investments, income level, tax status and needs, outstanding obligations and various other factors are reviewed periodically with the client.

Periodic written reports are made available to each investor in the Funds and each separate client, showing the value of the account and the performance of the respective Fund or account. These reports may include written comments on the portfolio, current market outlook and investment strategy. Financial statements are made available annually to investors in the Funds. For separate clients, financial statements and additional written reports may be required by the applicable investment agreements. Investment personnel may be available for individual personal meetings with separate clients upon request.

Separate account clients are encouraged to compare any reports or statements received from Weitz Inc. against the account statements received from their qualified custodian. If a client has questions about an account statement, they should contact Weitz Inc. and the qualified custodian.

### **ITEM 14: CLIENT REFERRALS AND OTHER COMPENSATION**

Not Applicable.

## **ITEM 15: CUSTODY**

Custody arrangements with respect to the Funds are not subject to Rule 206(4)-2 under the Advisers Act (the “*Custody Rule*”). However, for separate clients, due to certain arrangements, Weitz Inc. may be deemed to have “custody” of client accounts within the meaning of the Custody Rule because Weitz Inc. may have access to or authority over client funds and securities for purposes other than issuing trading instructions.

*Separate account clients.* For separate account clients where Weitz Inc. is deemed to have custody, Weitz Inc. has established procedures to ensure all client funds and securities are held at a qualified custodian in a separate account for the benefit of the client and under the client’s name. Each client or an independent representative of the client will direct, in writing, the establishment of all accounts and therefore are aware of the qualified custodian’s name, address and the manner in which the funds or securities in the account are maintained. Finally, account statements are delivered directly from the qualified custodian to each client, or the client’s independent representative on a periodic basis. Clients should carefully review those statements and are urged to compare the statements against reports received from Weitz Inc. If a client has questions about an account statement, they should contact Weitz Inc. and the qualified custodian.

## **ITEM 16: INVESTMENT DISCRETION**

For the Funds, the investment objectives and restrictions are set forth in the registration statement. Individual investors in the Funds do not have authority to impose any restrictions upon Weitz Inc.’s discretion.

For separate accounts, Weitz Inc.’s trading authorization (also known as discretionary investment authority) with respect to the account will be set forth in the investment agreement. When discretionary investment authority is granted, Weitz Inc. will have the authority to determine the type of securities and amount of securities that can be bought or sold for the separate client’s portfolio without obtaining the client’s consent for each transaction.

Each separate account is managed in accordance with the agreed upon investment strategy, which limits Weitz Inc.’s authority to purchase securities that are inconsistent with the strategy. Additionally, separate clients may (but typically do not) further limit Weitz Inc.’s discretion through reasonable restrictions on the account as may be set forth in the investment agreement. These restrictions generally take the form of prohibitions on particular securities or types of securities that may be held in the account (e.g., tobacco companies). A separate client may also place reasonable limitations on the investment discretion granted to Weitz Inc. so long as the limitations are specifically set forth in the investment agreement.

Prior to commencing management of a separate client’s account, Weitz Inc. and the client will execute the investment agreement, which will set forth the strategy for the account as well as any reasonable restrictions.

## **ITEM 17: VOTING CLIENT SECURITIES**

Weitz Inc. generally will exercise authority to vote proxies related to securities held in client accounts on behalf, and in the best interests, of its clients. Weitz Inc. has adopted Proxy

Voting Policies and Procedures which provide that in cases where Weitz Inc. has proxy voting authority for securities held in a client account, Weitz Inc. will vote such securities for the exclusive benefit, and in the best economic interest, of those clients and their beneficiaries, as determined by Weitz Inc. in good faith, subject to any restrictions or directions from a client.

On certain routine proposals (such as those which do not change the structures, bylaws or operations of a company), Weitz Inc. will generally vote in the manner recommended by management. Non-routine proposals (such as those affecting corporate governance, compensation and other corporate events) and shareholder proposals will generally be reviewed on a case-by-case basis. An investment analyst/portfolio manager will review each such proposal and decide how the proxy will be voted. With respect to all non-routine proposals and shareholder proposals, if a decision is made to consider voting in a manner other than that recommended by management, the analyst/portfolio manager will make a recommendation to Weitz Inc.'s Director of Equity Research, who may in turn consult with the other investment analysts and portfolio managers as to how to vote the proxy, and the Director of Equity Research will make the final determination as to how to vote the proxy in the best economic interests of the client.

If Weitz Inc. determines that voting a particular proxy would create a material conflict of interest between Weitz Inc.'s interest or the interest of any of Weitz Inc.'s affiliated parties and the interest of clients, Weitz Inc. will (i) disclose such conflict of interest to the client and (ii) do one of the following: (A) in the case of the Funds, either (1) obtain the consent of the Corporate Governance Committee of the Weitz Funds Board of Trustees (the "Committee") before voting the proxy or (2) delegate the responsibility for voting the proxy to the Committee, (B) obtain the client's consent before voting the proxy, (C) vote the proxy based on the recommendation of an independent third party such as a proxy voting service or (D) abstain from voting the proxy.

Generally, separate account investment agreements grant Weitz Inc. the right to vote all proxies related to the securities held in the account. However, in some cases, a separate account client may choose not to grant Weitz Inc. voting authority. If a separate account client does not grant voting authority to Weitz Inc. and wishes to vote its own proxies, that client would be responsible for arranging delivery of proxy materials from the client's custodian or the relevant transfer agent. In addition, any separate account client requests to vote securities on specific matters will be handled on a case-by-case basis.

You may request (i) a copy of Weitz Inc.'s Proxy Voting Policies and Procedures and/or (ii) for separate clients, information about how Weitz Inc. has voted securities in your account, by contacting Weitz Inc. at 1-800-304-9745.

## **ITEM 18: FINANCIAL INFORMATION**

Weitz Inc. does not require or solicit prepayments of more than \$1200 in fees per client, six months or more in advance. Therefore, we are not required to include a balance sheet for the most recent fiscal year. We are not subject to a financial condition that is reasonably likely to impair our ability to meet contractual commitments to clients. Finally, Weitz Inc. has not been the subject of a bankruptcy petition at any time.