



# Item 1: Form ADV Part 2A

## Firm Brochure

### Institutional Investment Consulting Practice

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*Effective April 26, 2016*

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## Item 1: Cover Page

This brochure provides information about the qualifications and business practices of Newport Group Securities, Inc., (“*Newport Group*”) as a registered investment advisor. If you have any questions about the contents of this brochure, please contact Alexa Gellinger at 407-333-2905 and/or NGS [corpcompliance@newportgroup.com](mailto:corpcompliance@newportgroup.com). The information contained in this brochure has not been approved or verified by the United States Securities and Exchange Commission (“*SEC*”) or by any state securities authority.

Additional information about Newport Group Securities, Inc. is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

As referenced in Item 4. A., Newport Group is registered with the SEC as a registered investment advisor (“*RIA*”) and broker–dealer, and is a member firm of the Financial Industry Regulatory Authority (“*FINRA*”).

As an RIA, Newport Group offers the following types of services: investment consulting services, discretionary investment management services, fiduciary consulting services and managed accounts for individuals through Destination Portfolio; (see *Item 4B*).

The vast majority of our clients are either broker–dealer or investment advisor clients. Generally, we do not act in a broker–dealer capacity to our investment consulting clients.

As an RIA, Newport Group provides “best in class” independent investment advice to institutional clients and retirement plan participants. Please note that registration, as a “registered investment advisor” does not imply a certain level of skill or training. However, Newport Group requires standards of education and business experience for individuals involved in determining and rendering investment advice. A Newport Group Investment Advisor Representative (“*IAR*”) who is directly managing client portfolios on either a discretionary or non–discretionary basis generally has at a minimum:

- 5 years investment/financial experience;
- a college degree, preferably in finance, economics or related areas; and
- successful completion of the Series 65 or 66<sup>1</sup> examination or any other examination(s) required by the state in which the IAR is registered.

Newport Group encourages continuing education and achievement of recognized professional designations such as the Chartered Financial Analyst (“*CFA*”). All investment advice is provided under the direction of the investment committee; (see *Item 13*).

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<sup>1</sup> The Series 66 is a combination of the Series 65 and 63 examinations and required by certain states in order for an investment professional to qualify for registration as an Investment Advisor Representative.

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## Item 2: Material Changes

The following summary discusses material changes to the Newport Group Securities Form ADV, Part 2A Institutional Investment Consulting Practice Brochure (the “Brochure”), dated April 28, 2015. Consistent with the SEC rules we will provide you with a summary of any material changes to this and subsequent Brochures within 120 days of the close of our fiscal year, which is December 31<sup>st</sup>.

*Summary of Material Changes:*

None

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## Item 4: Advisory Business

### Background

- A. Newport Group Securities, Inc. (“*Newport Group*”) is registered with the SEC as an RIA and broker–dealer, and is a member firm of FINRA. Newport Group, established on December 20, 1991<sup>2</sup>, provides institutional investment and fiduciary consulting services primarily to retirement plans and their sponsors. Many of these plans provide for participant–directed investments.

Some individuals may represent Newport Group in one or more capacities. Individuals who provide fee–for–service investment consulting and fiduciary consulting services are qualified as IARs. Individuals who sell securities are registered with FINRA as registered representatives (*RRs*). Individuals who sell insurance products for Newport Group’s Non-Qualified business also are required to obtain state licensing and appointments under Newport Group’s General Agent agreements.

See Item 10 below for information regarding the entities affiliated with the Firm.

- B. In its capacity as an RIA, Newport Group offers the following types of services:

1. Investment consulting services
2. Discretionary investment management services
3. Fiduciary consulting services
4. Retirement plan consulting projects
5. MenuAdvisor®
6. Newport Group Advisor Service
7. Management of risk-based asset allocation model portfolios.

This version of the Form ADV Part 2A- Institutional Investment Consulting discusses the Newport Group institutional consulting program, for more information on our individual plan participant program, Destination Portfolio, please refer to the Form ADV Part 2A- Destination Portfolio. You may contact us at the address and number on our cover page for a copy.

### I. *Investment Consulting Services*

Newport Group’s investment consulting services include direct, ongoing advice to institutional clients regarding the following:

- Comprehensive investment review, including an analysis of the existing menu, investment managers and asset allocation strategies
- Prepare and maintain an Investment Policy Statement (“*IPS*”) that is reviewed (*and updated as needed*) at least annually
- Review of investment menu and make recommendations regarding diversification by asset class and investment style

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<sup>2</sup>Newport received approval as a member of FINRA on April 15, 1992 and received approval as a SEC registered investment advisor on July 20, 2001.

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- Review, evaluate, and provide recommendations regarding asset allocation tools and Qualified Default Investment Alternative (“QDIA”) options for defined contribution plans
- Review and recommend asset allocation based on client time horizon and risk tolerance
- Review, evaluate and select investment managers using criteria specified in the IPS
- Continually monitor and report on each manager using the same criteria
- Maintain a Watchlist and recommend removal/replacement of investment managers as warranted
- Provide full written documentation of the process, including comprehensive quarterly reporting, known as the Quarterly Investment Manager Review (“QIMR”)
- Provide advice and guidance on other investment-related issues as needed

### Investment Review

Newport Group prepares an analysis of current investments, including an evaluation of the asset classes and investment styles included in the menu (*identifying potential gaps and overlap*) and the asset allocation strategy and/or tools utilized. Newport Group then reviews the existing managers, comparing them to an appropriate asset class/style-specific benchmark and peer group.

### Investment Policy Statement

Newport Group develops an IPS for each client, which is intended to serve as a “road map” to assist in the ongoing management of the plan. The IPS defines the roles and responsibilities of the parties, outlines specific guidelines and restrictions, summarizes the basis for menu construction and asset allocation, and provides for the periodic review of the investments and policies. Furthermore, the IPS defines the specific process and criteria for the evaluation, selection and ongoing monitoring of managers, including Watchlist and replacement criteria.

### Asset Allocation and Menu Construction

Asset allocation is an important investment decision, as it is the primary determinant of the return and risk characteristics of a portfolio. Newport Group's proprietary asset allocation framework incorporates forward-looking input assumptions and prudent risk control constraints. For sponsor-directed plans, Newport Group provides advice regarding appropriate asset allocation and rebalancing policies given the specific needs and objectives of the plan, such as goals and return objectives, plan liabilities, time horizon, risk tolerance, cash flow, and underlying participant demographics.

For participant-directed plans, Newport Group will design an investment menu that will include an array of asset classes, investment styles and risk-return characteristics, so that participants are provided the ability to construct their own diversified portfolios unique to their individual time horizons, return objectives, and tolerance for volatility.

Additionally, Newport Group believes asset allocation tools are an important component of a participant-directed plan, allowing participants to select among the plan's investment options in a manner that reflects their individual time horizons, return objectives, and tolerance for volatility. Newport Group will recommend what it believes is

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the most appropriate asset allocation tool(s) for retirement plan participants, whether it be risk-based model portfolios made up of the underlying funds in the investment menu, a series of target date funds, and/or a participant advice service.

For qualified plans, Newport Group may recommend the default investment that it believes is the most appropriate “QDIA”, under the requirements of the Pension Protection Act of 2006. This may include but is not limited to a target-retirement-date fund, a professionally managed account or a balanced fund.

### **Investment Manager Evaluation and Selection**

Newport Group's investment manager evaluation and selection process incorporates several key quantitative and qualitative criteria that Newport Group believes are the best indicators of the consistency and repeatability of a manager's return and risk characteristics.

Newport Group's quantitative investment process isolates return, risk, risk-adjusted return, and style consistency variables for comparison with applicable benchmarks and peer groups, with an emphasis on the consistency and repeatability of these characteristics, as well as below-average expenses. Managers who satisfy our rigorous quantitative criteria then move through our qualitative assessment. Newport Group's senior investment research analysts examine each manager to verify the quality and consistency of the people, the philosophy, and the investment process. Analysts strive to identify the specific attributes that differentiate the manager from its peers and then determine the sustainability of the manager's investment approach. Clients should understand that there can be no assurance that past performance will be repeated and that investments in securities involve risks, including the possible loss of the principal amount invested.

### **Investment Manager Monitoring and Replacement**

Newport Group continually monitors the managers based on the same quantitative and qualitative criteria. If a particular manager is underperforming based on the criteria, it will be placed on our Watchlist and allowed some period of time to correct the deficiencies. If the manager fails to improve, Newport Group will proactively recommend replacement of the manager.

### **Periodic Reporting and Review**

Newport Group's detailed Quarterly Investment Manager Review (“QIMR”) is the cornerstone of our continuous supervision process. A formal report is prepared and delivered to each client quarterly. The report connects the ongoing monitoring process back to the IPS, which documents the prudent process followed and required under ERISA.

The QIMR also communicates Newport Group's perspective on the capital markets, our comments on the investment managers and the performance of the overall investment menu/portfolio.

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## II. *Discretionary Investment Management Services*

In addition, Newport Group provides certain sponsors of qualified defined contribution and defined benefit plans with discretionary investment management services under its authority as an “investment manager” to the named fiduciaries of such plans *(as defined in Section 3(38) of the Employee Retirement Income Security Act of 1974, as amended*

For participant-directed defined contribution plans, Newport Group provides discretionary investment menu construction and, if desired, development of asset allocation model portfolios based on the specific needs of its clients. Newport Group monitors the performance of each investment option and the model portfolios and exercises its discretion as investment manager to substitute, add or remove investment options. Newport Group also makes corresponding changes to the model portfolios as a result of any such substitution, addition or removal of an investment option. Newport Group also selects and manages, at its discretion, the investment option or model portfolio that will serve as the “default” investment option for those participants that do not make an independent investment election.

Newport Group is not responsible for investment decisions made by plan participants. Newport Group also is not responsible for investment decisions involving employer securities or for plan assets that have not been designated as subject to Newport Group’s authority as investment manager.

With respect to plans that are not participant-directed *(e.g., defined benefit plans and certain defined contribution plans such as money purchase and profit sharing plans)* and that utilize Newport Group’s discretionary investment management services, Newport Group exercises full discretion with respect to delegated assets as to the selection of fund managers and the allocation of plan assets among such managers. Newport Group is responsible for monitoring the performance of the managers. Generally, Newport does not allow clients to impose restrictions except for investment discretionary clients; *(see Item 16)*.

## III. *Fiduciary Consulting Services*

As an additional service, Newport provides direct, ongoing advice regarding non-investment related obligations that ERISA places on plan sponsors of participant-directed, qualified defined contribution plans. Newport presents written reports to the retirement plan committee on each of the following fiduciary consulting services:

- Fully customized Fiduciary Practices Statement *(reviewed annually)*
- Periodic fiduciary governance review and development/review of Fiduciary Governance Charter
- Comprehensive total plan expense analysis including review for reasonableness and competitiveness versus industry standards *(annual)*
- Comprehensive service provider review versus performance standards as outlined in the services agreement and versus competitive standards and industry best practices *(annual)*
- Assessment of employee education and communication programs, including development of a comprehensive education and communication plan and ongoing evaluation of the effectiveness of the program *(annual)*



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- Assistance with 404(c) compliance by conducting an annual diagnostic
- Assistance with DOL Reg. Section 2550.404a-5—participant fee disclosure—compliance by conducting an annual diagnostic
- Annual “recap” prepared for the board summarizing all pertinent information/activities of the retirement plan committee regarding oversight of the plan
- Fiduciary “onboarding” and education

### IV. *Retirement Plan Consulting Projects*

Newport Group conducts various projects for clients, including, but not limited to, retirement plan provider vendor searches, plan trustee searches, merger and acquisition consulting and comprehensive service provider reviews and total plan expense analyses. A retirement plan provider vendor search project would include comprehensive management of the entire search process, including custom creation of request for information (“RFI”) and request of proposal (“RFP”) documents, evaluation of RFI/RFP responses, finalist selection and interviews, on-site visits, and full conversion/implementation management.

### V. *MenuAdvisor®*

Through a partnership with Bank of America Merrill Lynch, Newport Group provides professional advice and assistance to plan sponsors. This service includes: 1) analyzing a plan sponsor’s current menu, 2) Creating an Investment Policy Statement, 3) Choosing appropriate investments to offer to employees and 4) Monitoring and managing the plan sponsor’s menu of investments.

### VI. *Newport Group Advisor Service*

Newport Group Advisor Service is a co-fiduciary investment consulting service for plans record kept on the Newport Group, Inc. platform. This service comes fully bundled with Newport Group’s communication, recordkeeping, and administration services.

- A. All of Newport Group’s services are customized for each client. All guidelines are documented in the Investment Policy Statement.
- B. Not applicable to Newport Group.
- C. As of September 2015, Newport Group has \$21.9 billion of non-discretionary assets under advisement and \$1.2 billion of discretionary assets under advisement.

## Item 5: Fees and Compensation

- A.–C. *Full Disclosure Fee Transparency*—Our compensation is exclusively fee based, fully disclosed and paid by our clients, either directly or from plan assets, except as noted on page 11.

Newport Group’s investment consulting fees are offered and based upon either:

1. Fixed fees (*not including subscription fees*); or
2. A percentage of assets under advisement or management.

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## I. A Percentage of Assets under Advisement or Management

Newport Group's annual fee for investment consulting services, as further described below, is based on the value of the assets under Newport Group's advisement or management. Such fees are subject to negotiation under certain circumstances and at the sole discretion of Newport Group. An exact fee will be agreed upon with each client and will be made a part of the investment consulting agreement. Typically, the fee is billed quarterly in advance of service based on the quarter-end value of the account. Accounts opened or closed during a period will have the consulting fee prorated for the period. The terms for termination of services are part of Newport Group's investment consulting agreement as negotiated on a client-by-client basis.

When acting as a registered investment adviser, Newport Group often recommends the use of professional money managers, typically in the form of mutual funds or commingled trusts. As an independent firm with no affiliations with investment management or mutual fund companies, Newport Group provides unbiased, direct advice, free from any potential conflicts of interest. For example, Newport Group rarely receives "indirect" compensation from mutual funds in the form of "revenue sharing" or other forms of fund-based compensation with respect to its investment consulting services for ERISA-covered plans. To the extent revenue sharing is received, such amounts are applied to pay outstanding invoices, with any excess returned to the plan as directed by the sponsor. All fees are disclosed on the client's quarterly invoice.

Investment Consulting Services			
Assets Included in Service	Annual Fee (%)	Cumulative	
		%	\$
First \$25 million	0.20	0.20%	\$ 50,000
\$25 to \$50 million	0.10	0.15%	\$ 75,000
Over \$50 million	0.05	0.15% or less	\$ 75,000+
Minimum annual fee to Newport Group is \$20,000 (for plans utilizing LDI asset allocation framework, minimum annual fee to Newport Group is \$35,000)			
Fee applies to billable assets only (i.e., excludes company stock, self-directed accounts, etc.)			
Fee is "blended" as assets increase			
<b>Please note:</b> typically plans over \$50 million are quoted a fixed annual fee.			

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Fiduciary Consulting Services	
	Annual Fee <sup>3</sup>
In conjunction with investment consulting services	\$ 35,000
Standalone	\$ 55,000

Fully Discretionary Investment Management Fee Schedule	
Assets Under Management (AUM)	Annual Fee (%)
First \$50 million	0.20
\$50–\$100 million	0.125
Over \$100 million	0.0875
AUM excludes company stock, real estate, derivatives, other alternative investments and participant-directed brokerage accounts.	
Fee is “blended” as assets increase	

### II. Fixed Fees

Newport Group also provides investment advice on a fixed fee basis. Such fees are subject to negotiation under certain circumstances based on the nature and complexity of the work to be done and at the sole discretion of Newport Group. Accounts opened or closed during a period will have the consulting fee prorated for the period. The terms for termination of services are made part of Newport Group’s investment consulting agreement as negotiated on a client-by-client basis.

- D. A client may obtain a refund of a pre-paid fee if the consulting contract is terminated before the end of a billing period in writing to Newport Group. We will refund the pro-rata amount by check within 30 days of receipt of the notice to terminate.
- E. 1–4. The majority of the mutual funds Newport Group recommends are institutional share and no-load funds as we attempt to minimize plan expenses. This is evidenced in our investment manager evaluation and selection criteria as referenced in Item 4.B.1., above. Any revenue sharing received from mutual funds for Newport Group RIA clients should be credited to the client account at the applicable trust company. Where clients wish to offset their RIA fees they will need to request the trust company to direct payment to Newport Group. Newport Group does not offset fees on their invoices for revenue sharing received in error. As a registered investment adviser, and in the majority of circumstances Newport Group does not receive any additional net compensation through revenue sharing. In the unlikely circumstance where additional compensation takes place, Newport Group will provide the client with full disclosure and request consent prior to any arrangement. Generally, when acting in the capacity of an RIA, Newport Group and its supervised persons do not accept commissions (*or markups/markdowns*) in their capacity as broker-dealer.

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<sup>3</sup> After the first year, the fee will escalate annually based on the increase in the Consumer Price Index (CPI-U).

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However, in certain cases, Newport Group may act as investment advisor and as a broker to sponsors of nonqualified deferred compensation and other non-ERISA plans. In such cases, Newport Group acts as RIA when recommending the notional investment menu and model asset allocations offered to participants while its broker services are performed in connection with corporate investments made by the sponsor that are intended to correlate to the notional investments. Newport Group may receive compensation with respect to these corporate investments. In the case of separate account life insurance, no commissions are received from separate account transactions that relate to Newport Group's advice as an RIA. However, where the sponsor will purchase and sell securities directly based on Newport Group's recommendations as an RIA, and Newport Group expects to receive compensation from the fund providers, Newport Group will disclose all such fees before providing any investment advice.

Clients always have the option to purchase investments recommended by Newport Group from unaffiliated brokers.

In certain cases, Newport Group, in its capacity as an SEC-registered broker dealer, will place variable universal life insurance with institutional clients and may receive a fee from an investment advisor of a separate account recommended by Newport Group to the client. In such cases, Newport Group acts as an investment advisor with respect to the recommendation to allocate policy premiums or cash value to the separate account. Newport Group will not receive any such compensation from the advisor unless the fees are disclosed by Newport Group prior to any allocation to such separate account. Such fees are paid directly to Newport Group by the separate account advisor from its own assets and do not increase the cost of the policy owned by the client.

### Item 6: Performance-Based Fees and Side-By-Side Management

Newport Group does not engage in Performance-Based Fee and Side-by-Side Management of accounts. As described above, Newport Group provides consulting services for a fixed fee and/or based upon a percentage of assets under management.

### Item 7: Types of Clients

Newport Group generally provides investment advice to the following types of clients:

- Pension and profit sharing plans
- Trusts, estates, or charitable organizations
- Insurance companies
- Corporations or business entities other than those listed above
- Individuals who are participants in a retirement plan administered (*recordkept*) by Newport Group, Inc. through the Destination Portfolio

Newport Group may interact with plan sponsors, plan committee members, boards of directors, officers responsible for investments or investment management, trustees and named or functional fiduciaries (*individuals that have discretionary authority*).

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## Item 8: Methods of Analysis, Investment Strategies and Risk of Loss

- A. Newport Group advises clients on asset allocation using the Modern Portfolio Theory<sup>4</sup> and a mean–variance framework<sup>5</sup>. In general, the firm’s approach is to construct portfolios that have the highest expected return for the given level of risk a client is willing to assume.
- B. Investing in securities involves risk of loss of principal. Newport Group’s risk management methodology does not protect against loss. Clients should evaluate their ability to withstand market losses prior to investing.
- C. As an institutional consultant we recommend investment managers within multiple assets classes so our clients are provided the ability to construct diversified portfolios. Certain risks are inherent to investing in money markets, stable value, fixed income, equity (*including domestic and international*) and alternative asset classes.

One may wish to carefully review the models and underlying funds’ prospectuses prior to investing.

Based upon the funds selected, other investment risks may include the following:

### Principal Equity Risks

Investing in mutual funds is not guaranteed by any agency or program of the U.S. government or by any other person or entity, and **one could lose money**. One should consider one’s investment goals, time horizon and risk tolerance before investing. The principal risks associated with an investment could include the following:

- **Equity Securities and Market Risk.** The financial risk that the investment manager may select individual companies that do not perform as anticipated, the risk that the stocks and markets in which the fund invests may experience periods of turbulence and instability, and the general risk that domestic and global economies and stock markets may go through periods of decline and cyclical change.
- **Non–Diversification Risk.** Some mutual funds may be classified as a “non–diversified” portfolio which means it may hold fewer securities than a diversified fund because it may invest a greater percentage of its assets in a smaller number of securities. Holding fewer securities increases the risk that the value of a fund could go down because of the poor performance of a single investment.
- **Foreign Investment Risk.** Investments in foreign securities may be riskier than U.S. investments because of factors such as unstable international, political and economic conditions, currency fluctuations, foreign controls on investment and currency exchange, foreign governmental control of some issuers, potential confiscatory taxation or nationalization of companies by foreign governments, withholding taxes, a lack of adequate company information, less liquid and more volatile exchanges and/or markets, ineffective or detrimental government regulation, varying accounting standards, political

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<sup>4</sup>A theory on how risk averse investors can construct portfolios to optimize or maximize expected return based on a given level of market risk, emphasizing that risk is an inherent part of higher reward.

<sup>5</sup>The selection of portfolios based on the means and variances of their returns. The choice of a higher expected return portfolio will have greater variance than a lower variance portfolio for a given expected return.

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or economic factors that may severely limit business activities, and legal systems or market practices that may permit inequitable treatment of minority and/or non-domestic investors. Investments in emerging markets may involve these and other significant risks such as less mature economic structures and less developed and more thinly-traded securities markets.

- **Currency Risk.** The performance of a fund may be materially affected positively or negatively by foreign currency strength or weakness relative to the U.S. dollar, particularly if a fund invests a significant percentage of its assets in foreign securities or other assets denominated in currencies other than the U.S. dollar.

### Principal Fixed-Income Risks

It is possible to lose money on an investment in a fixed-income fund. The principal risks of investing in fixed-income funds, which could adversely affect its net asset value, yield and total return, include the following:

- **Fixed-Income Securities and Market Trading Risk:** the risk that an active secondary trading market for a mutual fund does not continue once developed, that a fund may not continue to meet a listing exchange's trading or listing requirements, or that a fund shares trade at prices other than the fund's net asset value.
- **Interest Rate Risk:** the risk that fixed-income securities will decline in value because of an increase in interest rates; a fund with a longer average portfolio duration will be more sensitive to changes in interest rates than a fund with a shorter average portfolio duration.
- **Credit Risk:** the risk that a fund could lose money if the issuer or guarantor of a fixed income security, or the counterparty to a derivative contract, is unable or unwilling to meet its financial obligations.
- **Market Risk:** the risk that the value of securities owned by a fund may go up or down, sometimes rapidly or unpredictably, due to factors affecting securities markets generally or particular sectors.
- **Issuer Risk:** the risk that the value of a security may decline for reasons directly related to the issuer, such as management performance, financial leverage and reduced demand for the issuer's goods or service.
- **Liquidity Risk:** the risk that a particular investment may be difficult to purchase or sell and that a fund may be unable to sell illiquid (*non-marketable*) securities at an advantageous time or price.
- **Mortgage-Related and Other Asset-Backed Risk:** the risks of investing in mortgage-related and other asset-backed securities, including interest rate risk, extension risk and prepayment risk.
- **Leveraging Risk:** the risk that certain transactions of a fund, such as reverse repurchase agreements, loans of portfolio securities, and the use of when-issued, delayed delivery or forward commitment transactions, or derivative instruments, may give rise to leverage, causing a fund to be more volatile than if it had not been leveraged.



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- **Management Risk:** the risk that there is no guarantee that the investment techniques and risk analyses applied by an investment manager will produce the desired results, and that legislative, regulatory, or tax developments may affect the investment techniques available to a particular investment/portfolio manager in connection with managing a fund and may also adversely affect the ability of a fund to achieve its investment objective.

### Item 9: Disciplinary Information

- A. Throughout its history as a registered entity, neither Newport Group nor any employees have been involved in a criminal or civil action in a domestic, foreign or military court.
- B. Throughout its history as a registered entity, neither Newport Group nor any employees have been investigated or sanctioned for any criminal or disciplinary action by the SEC, any federal regulatory agency, any state regulatory agency, or any foreign financial regulatory authority.
- C. Throughout its history as a registered entity, neither Newport Group nor any employees have been involved in a self-regulatory organization (SRO) proceeding or found to be in violation of any SRO rules.

### Item 10: Other Financial Industry Activities and Affiliations

- A.–C. Newport Group Securities, Inc. is dually registered as a broker-dealer and registered investment advisor. All securities transactions are provided through the broker-dealer, while all investment advisory (*also referred to as consulting*) services are provided through its registered investment advisor. Principal executive officers and other employees are qualified as RRs or IARs. Some individuals are both RRs and IARs. Additionally, certain individuals are or may be licensed as insurance agents or brokers for one or more insurance companies.

When acting as IARs, individuals associated with Newport Group operate under a strict fiduciary standard. Apart and aside from Newport Group's fee-for-service investment consulting business, when acting in both IAR and RR capacities, individuals associated with Newport Group are said to be acting in a "dual capacity."

Clients should be aware that the receipt of additional compensation itself creates a conflict of interest and may affect the judgment of these individuals when making recommendations as to an appropriate broker-dealer or upon implementation of investment recommendations. Newport Group has adopted certain procedures to mitigate the effect of these conflicts, including the proactive disclosure, on a client-specific basis, of the existence of any dual capacity situations.

Newport Group is affiliated with Newport Group, Inc., which provides consulting, administration and recordkeeping services for deferred compensation plans and acts as an insurance agency for fixed insurance products. Newport Group is also affiliated with Verisight, Inc. which provides recordkeeping and administration services. Verisight, Inc. owns DailyAccess Corporation of which, InterServ, LLC is a wholly-owned subsidiary and a registered investment advisor. These entities are all owned by Newport Group Holdings I, Inc.

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Newport Group Holdings I, Inc. is controlled by and 100% owned by Newport Group Holdings, L.P. Newport Group Holdings L.P. is indirectly controlled by Trident V L.P. and Trident V Parallel Fund, L.P. Stone Point Capital, LLC manages private equity funds (including Trident V L.P. and Trident V Parallel Fund, L.P.) that invest in companies operating in the financial services industry.

Newport Group's management believes that none of the indirect relationships that the Firm may have with any such companies through its indirect relationship with Stone Point Capital, LLC and its affiliation with Verisight, Inc. are material to the business of the Firm and do not cause a conflict of interest with the Firm's activities on behalf of its clients.

- A. Not applicable to Newport Group.

### Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

#### Code of Ethics

- A. Regulations require that advisory firms provide their clients with a general description of the consulting firm's Code of Ethics. Newport Group Securities, Inc. has adopted a Code of Ethics that sets forth its governing ethical standards and principles. It also describes Newport Group's policies regarding the following: the protection of confidential information, including the client's non-public information; the review of the personal securities accounts of certain Newport Group personnel for evidence of manipulative trading and insider trading; training of personnel; and recordkeeping. Newport Group does not recommend individual securities.

You may obtain a copy of Newport Group's Code of Ethics by writing to Newport Group at the address listed in Item 1.

Newport Group acts as an investment consultant on the retirement plan for a mutual fund company. Independently, Newport Group evaluates the funds of this company for consulting clients. Newport Group manages this conflict of interest by separating Newport Group employees that provide service to the retirement plan from those that evaluate the funds. The individuals that provide service to the retirement plans do not receive compensation based on the revenue that the firm receives as an investment consultant.

#### Participation or Interest in Client Transactions

- A. Not applicable to Newport Group.  
B. Not applicable to Newport Group.

#### Personal Trading Policy

Newport Group does not provide investment advice on individual securities. If Newport Group engages in that activity, appropriate trading policies and procedures will be implemented. However, Newport Group has adopted a uniform insider trading policy and personal securities reporting requirement to identify and mitigate other conflicts of interest.



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In general, this policy covers personal trading of all Newport Group employees and any registered individual associated with the firm and includes the following restrictions on personal trades:

- No associated person is permitted to place a securities transaction to his advantage over that of a client. Newport Group's consulting personnel who have access to non-public information regarding clients' securities transactions, are involved in making securities recommendations to consulting clients, and/or have access to securities recommendations that are not public are required to disclose to Newport Group all personal transactions in securities other than transactions in direct obligations of the U.S. Government, money market instruments, money market funds, mutual funds, and unit investment trusts (*including ETF's that are organized as UITs*). A Newport Group supervisor reviews all such transactions.
- A director, officer or employee of Newport Group shall not buy or sell securities for their own personal portfolios where their decision is substantially derived, in whole or in part, from information received by reason of their employment unless the information is also available to the investing public upon reasonable inquiry.

### Item 12: Brokerage Practices

- A. 1. Not applicable to Newport Group.
- A. 2. Not applicable to Newport Group.
- A. 3. Not applicable to Newport Group.

### Item 13: Review of Accounts

- A. **Reviews and Reviewers of Accounts.** Formal investment portfolio reviews are conducted quarterly, and quarterly reports are provided to clients in electronic and/or hard copy format. Newport Group's senior investment research analysts continually monitor investment managers based on the same quantitative and qualitative criteria used to evaluate and select investment managers, as described in Item 4.B.I. If a particular manager is not performing to our expectations based on the criteria, it will be placed on our Watchlist and allowed a period of time to correct the deficiencies. If the manager fails to improve, we will proactively recommend replacement of the manager when warranted.

Our investment process was developed and is implemented by our investment team, not any one individual. The overall review of the investment consulting services of Newport Group lies with the investment committee members (*please see the list of investment committee members below*). However, the IAR will be the primary reviewer. Newport Group will monitor the number of accounts assigned to each IAR to ensure the level of professionalism established by Newport Group is maintained.

# Form ADV Part 2A: Firm Brochure

## Investment Committee Members

The following individuals make up the investment committee and are either directly or indirectly responsible for delivering the review of client accounts:

**Mendel A. Melzer, CFA**, *Chief Investment Officer and President*

**Robert “Ben” Baldridge, CFA, CAIA**, *Senior Investment Research Analyst*

**John von Eschenbach, CFA**, *Senior Investment Consultant*

**Paul Escobar, AIF®**, *Senior Investment Consultant*

**Jorge Friguls, AIF®**, *Investment Consultant*

**Erik E. Gronvold, CFA**, *Senior Investment Consultant*

**Phillip “Brad” Kidd**, *Investment Consultant*

**Christopher Koczan**, *Investment Consultant*

**Kevin C. Laake, CFA**, *Director of Manager Research*

**Julie M. Leinenbach, CFA, FSA**, *Director of Asset Allocation*

**Christopher E. MacLellan, CFA**, *Investment Research Analyst*

**Matthew E. Meyer, AIFA®**, *Senior Investment Consultant*

**Paul R. Moehle, CFA**, *Senior Investment Consultant*

**Regina “Gina” Rowland**, *Senior Investment Research Analyst*

**Al Scherlie**, *Senior Investment Consultant*

**Bessie Seeley**, *Investment Consultant*

**Steve L. Williams, CFA**, *Senior Investment Research Analyst*

Newport Group reviews client accounts intra-quarter when a significant event (e.g., *investment manager or strategy change*) occurs.

- B. Frequency of Reports.** The QIMR is the cornerstone of Newport Group's ongoing supervision process; (also see *Item 4, above*). It is a formal report that is prepared and delivered on a quarterly basis, connecting the ongoing monitoring process back to the criteria and benchmarks set forth in the investment policy statement.

The QIMR serves as a basis for the review of the menu, managers and the asset allocation tools (if applicable).

The QIMR also communicates Newport Group's perspective on the capital markets and provides commentary on the managers and the various asset classes and investment styles represented in the menu. Of particular value to clients are the Executive Summary “scorecards.” Each manager is “scored” along the key quantitative and qualitative criteria as identified in the Investment Policy Statement and utilized in the evaluation, selection, and monitoring process described in Item 4.B.I.

## Form ADV Part 2A: Firm Brochure

We have separate and distinct Executive Summaries for active managers, passive managers, the stable value/money market option, and the plan's asset allocation tools (*target-date funds, risk-based models, and/or participant advice service for participant-directed plans.*) Also of value in our defined benefit plan QIMR is the DB Plan Attribution Analysis Summary

Clients or custodians also receive confirmations of account activity directly from the applicable investment company, fund family, or insurance company.

### Item 14: Client Referrals and Other Compensation

- A. Newport Group receives no direct or indirect economic benefits from any outside sources for providing investment advice or other consulting services to our clients.
- B. Newport Group may maintain solicitor referral agreements with certain advisory or brokerage firms or individuals ("*Intermediary Partners*"). Currently, Newport Group has such arrangements with: Baystate Wealth Management, LLC; Focus On Success; Fulcrum Partners, LLC; Linsco/Private Ledger (LPL) Corp.; Lombard Securities, Inc.; NFP Retirement, Inc.; Northwestern Mutual Investment Services, LLC; The Todd Organization; ValMark Advisers, Inc.; and VerityPoint LLC.

In accordance with Rule 206(4)–3 under the Investment Advisers Act of 1940, a solicitor referral fee paid to an Intermediary Partner is fully disclosed in writing to the client at the time the Consulting Agreement is executed with Newport Group Securities, Inc.

The referral fee is paid in one of two ways:

1. A percent of Newport Group's annual consulting fee, payable to the Intermediary Partner quarterly, or
2. A one-time fee taken from Newport Group's consulting fee.

Importantly, the fee Newport Group pays the Intermediary Partner does not increase Newport Group's fee to the client for investment consulting services.

### Item 15: Custody

Not applicable to Newport Group.

### Item 16: Investment Discretion

#### Investment or Brokerage Discretion Portfolio Management Services

For investment discretionary clients, Newport Group will be provided with written authority to determine which securities and the amounts of securities that are to be bought or sold through a provision contained in the investment consulting agreement executed with each client. Any limitations on this discretionary authority shall be included in the investment consulting agreement or in the client's investment policy statement. Typical restrictions will limit Newport Group from purchasing types of industries or individual issuers. Newport Group retains the right to refuse to accept any client account that imposes restrictions that are unreasonable. Clients may change or amend these limitations upon providing thirty (30) days' advance written notification to Newport Group.

# Form ADV Part 2A: Firm Brochure

## Item 17: Voting Client Securities

- A. Newport Group does not obtain or exercise any proxy voting authority over client securities. Consequently, Newport Group shall have no obligation or authority to take any action or render any advice with respect to the voting of proxies solicited by or with respect to issuers of securities held in a client's account.
- B. Newport Group does not have authority to vote client securities. In most cases, clients receive their proxies and/or other solicitations directly from their custodian (or transfer agent). Newport Group does not volunteer advice concerning the voting of proxies and/or other solicitations; however, we will offer advice if contacted by our clients to do so. Clients may contact us for assistance with proxies and/or solicitations via phone, electronic mail or in writing. Importantly, Newport Group will not be deemed to have proxy voting authority solely as a result of providing advice or information about a particular proxy vote to a client. In addition, Newport Group typically does not advise or act for clients with respect to any legal matters, including bankruptcies and class actions, for the securities held in clients' accounts.

## Item 18: Financial Information

A.–C. Not applicable to Newport Group.

**Note:** *Newport Group does not require or solicit prepayment of more than \$1,200 in fees per client, six months or more in advance and therefore is not required to provide, and has not provided, a balance sheet. Newport Group does not have any financial commitments that impair its ability to meet contractual and fiduciary obligations to clients, and has not been the subject of a bankruptcy proceeding.*



## Item 1: Form ADV Part 2B Supplement – Institutional Investment Consulting

**Newport Group Securities, Inc.**  
300 International Parkway, Suite 270  
Heathrow, Florida 32746  
Phone: 407-333-2905

**Website:** [www.newportgroup.com](http://www.newportgroup.com)

**Contact Employee:**  
Alexa Gellinger  
*Interim Chief Compliance Officer*  
300 International Parkway, Suite 270  
Heathrow, Florida 32746  
P 407-333-2905  
F 407-333-2815

*Effective April 26, 2016*

This brochure supplement provides information about the investment committee that supplements the Newport Group Securities, Inc. brochure. You should have received a copy of that brochure. Please contact Alexa Gellinger at 407-333-2905 or [coprcompliance@newportgroup.com](mailto:coprcompliance@newportgroup.com) if you did not receive Newport Group's brochure or if you have any questions about the contents of this supplement.

Additional information about the investment committee of Newport Group is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

# Form ADV Part 2B: Brochure Supplement

## Items 2–6

In compliance with SEC regulations, Newport Group Securities, Inc. (“*Newport Group*”) delivers this Form ADV Part 2B Supplement regarding the Investment Committee that provides advisory services on behalf of Newport Group. Our investment process was developed and is implemented by our investment committee, not any one individual. The overall review of the investment consulting services of Newport Group lies with the investment committee members. The following individuals make up the investment committee and are either directly or indirectly responsible for delivering the review of client accounts:

## Newport Group Securities, Inc. Investment Committee

**\*Note:** A description of the professional designations held is provided at the end of this document.

<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Mendel A. Melzer, CFA (1960)</b> <i>Chief Investment Officer and President, Newport Group Securities, Inc.</i>
<b>Item 2:</b> <i>Educational Background and Business Experience</i>	Mendel Melzer leads Newport Group’s institutional investment and fiduciary consulting practice and serves as President of Newport Group Securities, Inc., Newport Group’s registered investment adviser and broker–dealer. His team of over 30 Consultants and Analysts provides investment and fiduciary consulting services to more than 150 institutional clients with over \$20 billion in assets under advisement. Mendel has over 30 years of investment management experience. He began his career at Prudential Financial, where he held several key leadership positions including Chief Investment Officer of Prudential Investments. In this position, he oversaw the management of portfolios totaling over \$180 billion. Mendel subsequently served as Chief Investment Officer of Weiss, Peck and Greer, an alternative asset management firm with over \$17 billion under management. Mendel earned his bachelor’s degree with honors from the University of Wisconsin and his master’s degree with distinction from New York University. He is a founding board member of the Defined Contribution Institutional Investment Association. In addition to the Chartered Financial Analyst designation, he holds Chartered Life Underwriter and Chartered Financial Consultant designations. He also holds FINRA Series 7, 24, 63 and 65 registrations.
<b>Item 3:</b> <i>Disciplinary Information</i>	None.
<b>Item 4:</b> <i>Other Business Activities</i>	Mr. Melzer is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5:</b> <i>Additional Compensation</i>	None.

## Form ADV Part 2B: Brochure Supplement

<b>Item 1: Name/Year of Birth/Title</b>	<b>Mendel A. Melzer, CFA (1960)</b> <b>Chief Investment Officer and President, Newport Group Securities, Inc.</b>
	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1: Name/Year of Birth/Title</b>	<b>John von Eschenbach, CFA (1967)</b> <b>Senior Investment Consultant</b>
<b>Item 2: Educational Background and Business Experience</b>	John von Eschenbach is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Prior to joining Newport Group, John was vice president and senior portfolio manager of Huntington Bank Private Financial Group, where he was employed from 2005 to 2009. He also held a similar role as group vice president and senior portfolio manager with SouthTrust Bank from 1989 to 2005. John earned his bachelor's degree in business administration from Auburn University. He has the designation of Chartered Financial Analyst (CFA) and holds FINRA Series 7 and 66 registrations.
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	Mr. von Eschenbach is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5: Additional Compensation</b>	None.
<b>Item 6: Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.



## Form ADV Part 2B: Brochure Supplement

<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Paul Escobar, AIF® (1967)</b> <b>Senior Investment Consultant</b>
<b>Item 2:</b> <b>Educational Background and Business Experience</b>	Paul Escobar provides investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Paul began his career in financial services in 1989 and has over two decades of investment experience. Prior to joining Newport Group, Paul held similar positions consulting with corporations, insurance companies and asset managers at Somerset Financial Partners, Sapers and Wallack Advisors, and Mercer Investment Consulting. Paul has also been a product manager for group annuity and insurance products at ING Financial Services and held investment product management roles at State Street Global Advisors, Standish Mellon Asset Management, and the Columbia Management Group. Paul earned his bachelor's degree in mathematics and economics from Yale University and his master's degree in finance and strategy from Cornell University. He holds FINRA Series 7, 65 and 66 registrations and the Accredited Investment Fiduciary (AIF®) designation.
<b>Item 3:</b> <b>Disciplinary Information</b>	None.
<b>Item 4:</b> <b>Other Business Activities</b>	None.
<b>Item 5:</b> <b>Additional Compensation</b>	None.
<b>Item 6:</b> <b>Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1:</b> <i>Name/Year of Birth/Title:</i>	<b>Erik E. Gronvold, CFA (1973)</b> <b>Senior Investment Consultant</b>
<b>Item 2:</b> <b>Educational Background and Business Experience</b>	Erik Gronvold is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Erik began his career in the financial services industry in 1996. Prior to joining Newport Group, from 2004 to 2007, Erik was a vice president of investment consulting with Aon Consulting, where



## Form ADV Part 2B: Brochure Supplement

	he led a specialized investment consulting unit for qualified and non-qualified plan sponsors. He was also a vice president at Ashland Management from 2003 to 2004. Previously, he held positions with American Skandia and Alliance Capital Management. Erik earned his bachelor's degree in finance from the University of Vermont. He also holds the FINRA Series 6, 7, 63, and 65 registrations, as well as the designation of Chartered Financial Analyst (CFA).
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	Mr. Gronvold is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5: Additional Compensation</b>	None.
<b>Item 6: Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1: Name/Year of Birth/Title</b>	<b>Matthew E. Meyer, AIFA® (1975) Senior Investment Consultant</b>
<b>Item 2: Educational Background and Business Experience</b>	Matthew Meyer is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. He began his career in the financial services industry in 1996. Prior to joining Newport Group, Matthew was a senior institutional consultant analyst with Morgan Stanley. He has also worked as an investment and trading consultant with Charles Schwab. Matthew earned his bachelor's degree in finance and his master's degree in business administration from the University of Central Florida. He has also earned the designation of Accredited Investment Fiduciary Analyst (AIFA®) and his FINRA Series 7, 9, 10, 63 and 65 registrations.
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	Mr. Meyer is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.

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<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Matthew E. Meyer, AIFA® (1975)</b> <b>Senior Investment Consultant</b>
<b>Item 5:</b> <i>Additional Compensation</i>	None.
<b>Item 6:</b> <i>Supervision</i>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Paul R. Moehle, CFA (1959)</b> <b>Senior Investment Consultant</b>
<b>Item 2:</b> <i>Educational Background and Business Experience</i>	Paul Moehle is responsible for providing investment consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Paul has 25 years of investment experience, 20 of which were with Towers Perrin. While at Towers Perrin, he provided investment consulting services to Fortune 1000 companies, directed investment policy and allocation, conducted defined contribution plan investment structure studies, and was the architect of the firm's approach to liability-driven investment ( <i>LDI</i> ) strategies. Prior to starting his investment consulting career, Paul worked as a computer and electrical engineer at McDonnell Douglas Astronautics Company. Paul earned his bachelor's degrees in both electrical and computer engineering, as well as his master's degree in business administration, from the University of Missouri in Columbia. Paul also earned his Chartered Financial Analyst ( <i>CFA</i> ) designation and is a member of the CFA Institute.
<b>Item 3:</b> <i>Disciplinary Information</i>	None.
<b>Item 4:</b> <i>Other Business Activities</i>	None.
<b>Item 5:</b> <i>Additional Compensation</i>	None.
<b>Item 6:</b>	Newport Group Securities, Inc has developed policies and procedures to

## Form ADV Part 2B: Brochure Supplement

<b>Item 1: Name/Year of Birth/Title</b>	<b>Paul R. Moehle, CFA (1959) Senior Investment Consultant</b>
<b>Supervision</b>	guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1: Name/Year of Birth/Title</b>	<b>Al Scherlie (1951) Senior Investment Consultant</b>
<b>Item 2: Educational Background and Business Experience</b>	Al Scherlie is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Al has more than 25 years of institutional investment experience, more than 20 of which was with leading national firms such as Aon Hewitt and Watson Wyatt. With those organizations, Al served in leadership roles and developed new client relationships, led strategic initiatives, and delivered successful investment programs. Most recently, he was executive vice president and senior investment consultant with the firm of Taiber Kosmala and Associates. Prior to entering the investments field, Al was Assistant Treasurer for ESCO Corporation, where he was responsible for the company's defined benefit and defined contribution plans. Al earned his bachelor's degree in finance and economics from Metropolitan State College in Denver, and his master of business administration from the University of Denver. He also holds his FINRA Series 6, 65 and 63 securities registrations.
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	None.
<b>Item 5: Additional Compensation</b>	None.
<b>Item 6: Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

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<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Jorge R. Friguls, AIF® (1982)</b> <i>Investment Consultant</i>
<b>Item 2:</b> <i>Educational Background and Business Experience</i>	Jorge Friguls is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, and asset/liability management. His duties also include the creation of target return and risk-based portfolios utilizing Newport Group's asset allocation framework and the development of hedging strategies for the purposes of asset-liability management. Jorge began his career in the financial services industry in 2004 and joined Newport Group in 2007. Prior to joining Newport Group, Jorge was a senior mutual fund accountant with The Bank of New York Mellon. He earned a bachelor's degree in finance and master's degree in business administration from the University of Central Florida. He holds FINRA® Series 7 and 66 registrations and the Accredited Investment Fiduciary® (AIF®) designation.
<b>Item 3:</b> <i>Disciplinary Information</i>	None.
<b>Item 4:</b> <i>Other Business Activities</i>	Mr. Friguls is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5:</b> <i>Additional Compensation</i>	None.
<b>Item 6:</b> <i>Supervision</i>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Philip "Brad" Kidd (1974)</b> <i>Investment Consultant</i>
<b>Item 2:</b> <i>Educational Background and Business Experience</i>	Brad Kidd is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Prior to joining Newport Group, Brad was a senior investment analyst with Clark Consulting, where he was responsible for determining investment strategy, return expectations and risk factors of asset classes; analyzing data, preparing deliverables, and communicating solutions to help clients effectively meet their investment objectives; and providing

## Form ADV Part 2B: Brochure Supplement

<b>Item 1: Name/Year of Birth/Title</b>	<b>Philip “Brad” Kidd (1974) Investment Consultant</b>
	quantitative and qualitative reviews of investment options. Brad also served as an account manager with Clark and previously held financial positions with Superior Leasing, Raymond James, and Auto Classics. Brad earned his bachelor's degree in marketing from Texas Tech University. He holds FINRA Series 7 and 66 registrations.
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	Mr. Kidd is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5: Additional Compensation</b>	None.
<b>Item 6: Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

<b>Item 1: Name/Year of Birth/Title</b>	<b>Christopher Koczan (1985) Investment Consultant</b>
<b>Item 2: Educational Background and Business Experience</b>	Chris Koczan is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. He works proactively with plan sponsors on the development of menu design, manager selection, investment policy statements, and target risk/return portfolios. Chris' duties also include constructing asset/liability hedging strategies for Newport Group's non-qualified clients. Prior to joining Newport Group in 2010, Chris was an accounting analyst with The Bank of New York Mellon. He earned degrees in accounting and finance from the University of Central Florida, and is currently pursuing a master's degree in business administration from the Crummer Graduate School of Business at Rollins College. He holds FINRA Series 7 and 66 registrations.
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	Mr. Koczan is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5: Additional Compensation</b>	None.

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<b>Item 6: Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.
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<b>Item 1: Name/Year of Birth/Title:</b>	<b>P. Edward Nickel III , CFA (1971) Senior Investment Consultant</b>
<b>Item 2: Educational Background and Business Experience</b>	P. Edward Nickel III is responsible for providing investment and fiduciary consulting services to Newport Group's institutional, banking and retirement plan clients. He works proactively with clients on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, regulatory stress testing and the delivery of comprehensive investment and fiduciary reviews. Mr. Nickel began his career in the financial services industry in 1998. Prior to joining Newport Group as part of the acquisition of Clark Consulting in 2015, he was the investment consultant for Clark Consulting's Bank Owned Life Insurance business, where he focused on development of regulatory stress testing for specialized bank assets. He was also a portfolio manager and lead research analyst at Grosvenor Financial Services group in Wellington New Zealand from 2007 to 2010 and held former positions at Clark Consulting from 2004 to 2007. Previously, he held positions with TD Ameritrade. Mr. Nickel earned his bachelor's degree in finance from the University of Nebraska at Omaha and his Masters of Business Administration from the University of Texas Arlington. He also holds the FINRA Series 65 registration, as well as the designation of Chartered Financial Analyst (CFA).
<b>Item 3: Disciplinary Information</b>	None.
<b>Item 4: Other Business Activities</b>	Mr. P. Edward Nickel III is a registered representative with Newport Group; however, he does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5: Additional Compensation</b>	None.
<b>Item 6: Supervision</b>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or mendel.melzer@newportgroup.com.

## Form ADV Part 2B: Brochure Supplement

<b>Item 1:</b> <i>Name/Year of Birth/Title</i>	<b>Bessie J. Seeley (1980)</b> <i>Investment Consultant</i>
<b>Item 2:</b> <i>Educational Background and Business Experience</i>	Bessie Seeley is responsible for providing investment and fiduciary consulting services to Newport Group's institutional retirement plan clients. She works proactively with plan sponsors on the development of investment policy, menu construction, asset allocation, manager selection, asset/liability management, and the delivery of comprehensive investment and fiduciary reviews. Bessie is also responsible for the research and delivery of the firm's quarterly economic and market commentary. She earned a bachelor's degree in international business from Rollins College and her master's degree in finance from The Crummer Graduate School of Business at Rollins College. She has earned her FINRA Series 7 and 66 registrations.
<b>Item 3:</b> <i>Disciplinary Information</i>	None.
<b>Item 4:</b> <i>Other Business Activities</i>	Ms. Seeley is a registered representative with Newport Group; however, she does not receive any commissions, bonuses, or other compensation based on the sale of securities or investment products.
<b>Item 5:</b> <i>Additional Compensation</i>	None.
<b>Item 6:</b> <i>Supervision</i>	Newport Group Securities, Inc has developed policies and procedures to guide the supervision of all supervised persons of the firm and the business of the firm. The person responsible for supervision of the firm is Mendel Melzer. Mr. Melzer's contact information is 407-333-2905 or <a href="mailto:mendel.melzer@newportgroup.com">mendel.melzer@newportgroup.com</a> .



# Summary of Professional Designations

This Summary of Professional Designations is provided to assist you in evaluating the professional designations and minimum requirements of our investment committee members that hold these professional designations.

The Financial Industry and Regulatory Authority (“FINRA”) also provides helpful information, titled “Understanding Professional Designations” which may be found at the following website: <http://apps.finra.org/DataDirectory/1/prodesignations.aspx>.

## Chartered Financial Analyst

The Chartered Financial Analyst (CFA) charter is a globally respected, graduate-level investment credential established in 1962 and awarded by CFA Institute — the largest global association of investment professionals.

To earn the CFA charter, candidates must: 1) pass three sequential, six-hour examinations; 2) have at least four years of qualified professional investment experience; 3) join CFA Institute as members; and 4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct.

### High Ethical Standards:

The CFA Institute Code of Ethics and Standards of Professional Conduct, enforced through an active professional conduct program, require CFA charterholders to:

- Place their clients’ interests ahead of their own
- Maintain independence and objectivity
- Act with integrity
- Maintain and improve their professional competence
- Disclose conflicts of interest and legal matters
- 

### Global Recognition:

Passing the three CFA exams is a difficult feat that requires extensive study (*successful candidates report spending an average of 300 hours of study per level*). Earning the CFA charter demonstrates mastery of many of the advanced skills needed for investment analysis and decision making in today’s quickly evolving global financial industry. As a result, employers and clients are increasingly seeking CFA charterholders—often making the charter a prerequisite for employment.

Additionally, regulatory bodies in 19 countries recognize the CFA charter as a proxy for meeting certain licensing requirements, and more than 125 colleges and universities around the world have incorporated a majority of the CFA Program curriculum into their own finance courses.

### Comprehensive and Current Knowledge:

The CFA Program curriculum provides a comprehensive framework of knowledge for investment decision making and is firmly grounded in the knowledge and skills used every day in the investment profession. The three levels of the CFA Program test a proficiency with a wide



# Summary of Professional Designations

## Chartered Financial Analyst (Cont.)

range of fundamental and advanced investment topics, including ethical and professional standards, fixed-income and equity analysis, alternative and derivative investments, economics, financial reporting standards, portfolio management, and wealth planning.

The CFA Program curriculum is updated every year by experts from around the world to ensure that candidates learn the most relevant and practical new tools, ideas, and investment and wealth management skills to reflect the dynamic and complex nature of the profession.

To learn more about the CFA charter, visit [www.cfainstitute.org](http://www.cfainstitute.org).

## Chartered Financial Consultant® (ChFC®)

The ChFC® designation has been a mark of excellence for almost thirty years and currently requires nine college-level courses. Average study time to earn the ChFC® exceeds 450 hours. Required courses cover extensive education and application training in financial planning, income taxation, investments, and estate and retirement planning. Additional electives are chosen from such topics as macroeconomics, financial decisions for retirement, and executive compensation. ChFC® designees must meet experience requirements, complete at least 30 hours of continuing education every two years and maintain ethical standards. The credential is awarded by The American College, a non-profit educator with an 84-year heritage and a high level of academic accreditation.

## Chartered Life Underwriter® (CLU®)

For 84 years the CLU® has been the respected risk management credential for advisors. Designees have completed eight or more college-level courses representing an average study time of 400 hours. Topics for required courses include insurance and financial planning, life insurance law, estate planning, and planning for business owners and professionals. Elective courses include such advanced topics as income taxes, group benefits, retirement planning, and health insurance. CLU® designees must meet experience and continuing education requirements and must adhere to a high ethical standard. The mark is awarded by The American College, a non-profit educator with the top level of academic accreditation.

## Accredited Investment Fiduciary Analyst® (AIFA®)

The AIFA designation certifies that the recipient has advanced knowledge of fiduciary standards of care, their application to the investment management process, and procedures for assessing conformance by third parties to fiduciary standards. To be eligible to receive the AIFA designation, individuals must have already completed the AIF training program and passed the AIF exam and meet a minimum prerequisite score based on the candidate's educational background and professional training and experience in investing, financial services and auditing. To receive the AIFA designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the AIFA Code of Ethics. In order to maintain the AIFA designation, the individual must annually renew their affirmation of the AIFA Code of Ethics and complete ten hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, LLC (*a Fiduciary360 (fi360) company*).

# Summary of Professional Designations

## Chartered Alternative Investment Analyst (CAIA)

The CAIA designation, recognized globally, is administered by the Chartered Alternative Investment Analyst Association and requires a comprehensive understanding of core and advanced concepts regarding alternative investments, structures, and ethical obligations. To qualify for the CAIA designation, finance professionals must complete a self-directed, comprehensive course of study on risk–return attributes of institutional quality alternative assets; pass both the Level I and Level II CAIA examinations at proctored testing centers; attest annually to the terms of the Member Agreement; and hold a bachelor's degree (*or equivalent*) plus have at least one year of professional experience or have four years of professional experience. Professional experience includes full-time employment in a professional capacity within the regulatory, banking, financial, or related fields. Once a qualified candidate completes the CAIA program, he or she may apply for CAIA membership and the right to use the CAIA designation, providing an opportunity to access ongoing educational opportunities.

## The Society of Actuaries

The Society of Actuaries is an education, research, and professional membership organization. Achieving Fellowship or Associateship status is based primarily on completing specified educational requirements, with no requirement related to a certain number of years of practical actuarial experience. The **FSA** and **ASA** designations and **CERA** credential signify completion of the following educational achievements:

- **Chartered Enterprise Risk Analyst:** A Chartered Enterprise Risk Analyst (**CERA**) of the Society of Actuaries has demonstrated knowledge in the identification, measurement and management of risk within risk–bearing enterprises. The CERA has also completed a professionalism course covering the professional code of conduct and the importance of adherence to recognized standards of practice. CERAs who have the Application for Admission as an Associate approved by the SOA Board of Directors will be granted membership as an Associate.
- **Associate:** An Associate of the Society of Actuaries has demonstrated knowledge of the fundamental concepts and techniques for modeling and managing risk. The Associate has also learned the basic methods of applying those concepts and techniques to common problems involving uncertain future events, especially those with financial implications. The Associate has also completed a professionalism course covering the professional code of conduct and the importance of adherence to recognized standards of practice. Associates who have been members of the SOA for five or more years may also vote in Society of Actuaries elections.
- **Fellow:** Has demonstrated a knowledge of the business environments within which financial decisions concerning pensions, life insurance, health insurance, and investments are made including the application of mathematical concepts and other techniques to the various areas of actuarial practice. The Fellow has further demonstrated an in–depth knowledge of the application of appropriate techniques to a specific area of actuarial practice. Fellows may vote in Society of Actuaries elections.