



**ITEM 1:**  
**FORM ADV PART 2A**  
**FIRM BROCHURE –**  
**DESTINATION PORTFOLIO<sup>SM</sup>**

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*Effective March 31, 2014*

THE  
**NEWPORT<sup>®</sup>**  
GROUP

# Form ADV Part 2A: Firm Brochure

## ITEM 1: COVER PAGE

This brochure provides information about the qualifications and business practices of Newport Group Securities, Inc. (“Newport”), as a Registered Investment Adviser (“RIA”). If you have any questions about the contents of this brochure, please contact the Participant Service Center at 888.401.5488 and/or [NGSCorporateCompliance@newportgroup.com](mailto:NGSCorporateCompliance@newportgroup.com). The information contained in this brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Additional information about Newport is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Newport is registered with the SEC as a RIA and broker–dealer, and is a member firm of the Financial Industry Regulatory Authority (“FINRA”).

As an RIA, Newport offers the following types of services: investment consulting services; discretionary investment management services; fiduciary consulting services; and managed accounts for individuals through Destination Portfolio<sup>SM</sup> (see Item 4B).

The majority of Newport’s clients are either broker–dealer or RIA clients. Generally, Newport does not act in a broker–dealer capacity to its investment consulting clients.

As an RIA, Newport strives to provide “best in class” independent investment advice to institutional clients and retirement plan participants. While registration as an RIA does not imply a certain level of skill or training, Newport requires standards of education and business experience for individuals involved in determining and rendering investment advice. A Newport Investment Adviser Representative (“IAR”) who is directly managing client portfolios on either a discretionary or non–discretionary basis generally has at least five years of investment /financial experience and the required securities licenses in order to manage the Destination Portfolio<sup>SM</sup> program.

Newport encourages continuing education and achievement of recognized professional designations such as the Chartered Financial Analyst (“CFA”). All investment advice is provided under the direction of the Destination Portfolio<sup>SM</sup> Investment Committee (see Item 13).

Notably, this document is intended for only Destination Portfolio<sup>SM</sup> participants only. For further information concerning Destination Portfolio<sup>SM</sup>, please contact the Investment Consulting team at the Newport contact information listed in Item 1.

## ITEM 2: MATERIAL CHANGES

Form ADV Part 2A Firm Brochure – Destination Portfolio<sup>SM</sup> has been updated to reflect current program information. There are no material changes to information and disclosures that apply to the Destination Portfolio<sup>SM</sup> program.

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## ITEM 4: ADVISORY BUSINESS

### *Background*

- A.** Newport is registered with the SEC as an RIA and broker–dealer, and is a member firm of FINRA. Newport, established on December 20, 1991<sup>1</sup>, provides institutional investment and fiduciary consulting services primarily to retirement plans and their sponsors. Many of these plans provide for participant–directed investments.

Newport is affiliated with The Newport Group, Inc. and Newport Retirement Services, Inc. The Newport entities are owned by James M. Campisi, President, and Peter S. Cahall, Chief Executive Officer, as equal shareholders.

Some individuals may represent Newport in one or more capacities. Individuals who provide fee–for–service investment consulting and fiduciary consulting services are qualified as IARs. Individuals who sell securities are registered with FINRA as Registered Representatives (“RR”).

- B.** In its capacity as an RIA, Newport offers the following types of services:

1. Investment consulting services;
2. Discretionary investment management services;
3. Fiduciary consulting services;
4. Managed accounts for individual retirement plan participants through Destination Portfolio<sup>SM</sup>; and
5. If desired, manage risk-based asset allocation model portfolios comprised of the underlying funds in the investment menu.

### *Investment Review*

Newport’s Destination Portfolio<sup>SM</sup> Investment Committee completes an analysis of current investments, including an evaluation of the asset classes and investment styles included in the Destination Portfolio<sup>SM</sup> program (identifying potential gaps and overlap) and the asset allocation strategy and/or tools utilized.

### *Asset Allocation and Menu Construction*

Asset allocation is an important investment decision, as it is the primary determinant of the return and risk characteristics of a portfolio. Newport's asset allocation process incorporates forward-looking input assumptions and attempts to utilize prudent risk control constraints. The Destination Portfolio<sup>SM</sup> program was designed so that each participant makes their investment decision based on their own personal situation, preferences and investment objectives.

To develop the Destination Portfolio’s<sup>SM</sup> glidepath, model portfolios are constructed using the basic underlying asset components of cash, fixed income and equities. Newport developed the glidepath strategies so that each risk tolerance starting point will produce long-term performance

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<sup>1</sup> Newport received approval as a member of FINRA on April 15, 1992 and received approval as a SEC registered investment adviser on July 20, 2001.

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that remains within a targeted volatility range.

### *Managed Accounts for Individuals through Destination Portfolio<sup>SM</sup>*

Newport's Destination Portfolio<sup>SM</sup> program is available exclusively as part of a recordkeeping relationship with its affiliate, Newport Retirement Services. The Destination Portfolio<sup>SM</sup> program enables plan participants to invest in accordance with their own personal situation, time horizon based on their selected target retirement age, and personal tolerance for market risk.

The Destination Portfolio<sup>SM</sup> program investment menu spans the risk spectrum from conservative to aggressive. The program automatically makes model portfolio adjustments over time to transition to more conservative model portfolios as the participant moves toward and beyond retirement.

- C. All of Newport's services are customized for each client and investment restrictions can be imposed by any client.
- D. Not applicable to Newport.
- E. As of September 30, 2013, Newport has \$48,203,443.00 of discretionary assets under advisement in Destination Portfolio<sup>SM</sup>.

## ITEM 5: FEES AND COMPENSATION

**A.–C. Full Disclosure Fee Transparency** — Newport's compensation is exclusively fee based. For example, Newport charges a fee of .35% of your managed account balance per year within the Designation Portfolio program. This fee accrues daily and is paid to Newport quarterly. For example, if your managed account is valued at \$10,000, NGS's fee will be \$8.75 for each full calendar quarter in which you are enrolled in the Destination Portfolio<sup>SM</sup> program. The annual fee in this example is approximately \$35.00. Notably, your plan sponsor may choose to deduct the fee from your account.

### **Fixed Fees**

Newport typically provides investment advice on a fixed fee basis. Such fees are subject to negotiation under certain circumstances based on the nature and complexity of the work to be done and at the sole discretion of Newport.

- D. A client may obtain a refund of a pre-paid fee if the consulting contract is terminated before the end of a billing period in writing to Newport. Newport will refund the pro-rata amount by check within 30 days of receipt of the notice to terminate.
- E. 1–4. The majority of the mutual funds Newport recommends are institutional share and no-load funds as Newport attempts to minimize plan expenses. For a small number of clients, Newport may receive revenue sharing payments from mutual fund companies or custodians when Newport is acting as RIA. In such cases, Newport applies such revenue share to its outstanding invoices and credits any remaining revenue share back to the plan. In no

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circumstances does Newport receive any additional net compensation through revenue sharing. This is done to mitigate against any potential conflicts of interest and to avoid the perception that Newport is receiving two sources of revenue.

Generally, when acting in the capacity of an RIA, Newport and its associated persons do not accept commissions (or markups/markdowns) in its capacity as broker-dealer.

### **ITEM 6: PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

Newport does not engage in Performance-Based Fee and Side-by-Side Management of accounts.

### **ITEM 7: TYPES OF CLIENTS**

Newport generally provides investment advice to Destination Portfolio<sup>SM</sup> program participants who are participants in a retirement plan administered (recordkept) by Newport Retirement Services, Incorporated.

Newport may interact with plan sponsors, plan committee members, boards of directors, officers responsible for investments or investment management, trustees, and named or functional fiduciaries (individuals that have discretionary authority).

### **ITEM 8: METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS**

- A.** Newport advises clients on asset allocation using the Modern Portfolio Theory<sup>2</sup> and a mean-variance framework<sup>3</sup>. In general, the Newport's approach is to construct portfolios that have the highest expected return for the given level of risk a client is willing to assume.
- B.** Investing in securities involves risk of loss of principal. Newport's risk management methodology does not protect against loss. Clients should evaluate their ability to withstand market losses prior to investing.
- C.** As an institutional consultant Newport recommends investment managers within multiple assets classes so its clients' are provided the ability to construct diversified portfolios. Certain risks are inherent to investing in money markets, stable value, fixed income, equity (including domestic and international) and alternative asset classes.

One may wish to carefully review the models and underlying funds' prospectuses prior to investing.

Based upon the funds selected, other investment risks may include the following:

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<sup>2</sup> A theory on how risk averse investors can construct portfolios to optimize or maximize expected return based on a given level of market risk, emphasizing that risk is an inherent part of higher reward.

<sup>3</sup> The selection of portfolios based on the means and variances of their returns. The choice of a higher expected return portfolio will have greater variance than a lower variance portfolio for a given expected return.

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## ***Principal Equity Risks***

Investing in equity securities is not guaranteed by any agency or program of the U.S. government or by any other person or entity, and **one could lose money**. An individual should consider its investment goals, time horizon and risk tolerance before investing. The principal risks associated with an investment could include the following:

- ***Equity Securities and Market Risk.*** The financial risk that the investment manager may select individual companies that do not perform as anticipated, the risk that the stocks and markets in which the fund invests may experience periods of turbulence and instability, and the general risk that domestic and global economies and stock markets may go through periods of decline and cyclical change.
- ***Non-Diversification Risk.*** Some mutual funds may be classified as a “non-diversified” portfolio which means it may hold fewer securities than a diversified fund because it may invest a greater percentage of its assets in a smaller number of securities. Holding fewer securities increases the risk that the value of a fund could go down because of the poor performance of a single investment.
- ***Foreign Investment Risk.*** Investments in foreign securities may be riskier than U.S. investments because of factors such as unstable international, political and economic conditions, currency fluctuations, foreign controls on investment and currency exchange, foreign governmental control of some issuers, potential confiscatory taxation or nationalization of companies by foreign governments, withholding taxes, a lack of adequate company information, less liquid and more volatile exchanges and/or markets, ineffective or detrimental government regulation, varying accounting standards, political or economic factors that may severely limit business activities, and legal systems or market practices that may permit inequitable treatment of minority and/or non-domestic investors. Investments in emerging markets may involve these and other significant risks such as less mature economic structures and less developed and more thinly-traded securities markets.
- ***Currency Risk.*** The performance of a fund may be materially affected positively or negatively by foreign currency strength or weakness relative to the U.S. dollar, particularly if a fund invests a significant percentage of its assets in foreign securities or other assets denominated in currencies other than the U.S. dollar.

## ***Principal Fixed-Income Risks***

It is possible to lose money on an investment in fixed-income securities. The principal risks of investing in fixed-income securities, which could adversely affect its net asset value, yield and total return, include the following:

- ***Fixed-Income Securities and Market Trading Risk:*** The risk that an active secondary trading market for a mutual fund does not continue once developed, that a fund may not continue to meet a listing exchange’s trading or listing requirements, or that a fund shares trade at prices other than the fund’s net asset value.
- ***Interest Rate Risk:*** The risk that fixed-income securities will decline in value because of an increase in interest rates; a fund with a longer average portfolio duration will be more



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sensitive to changes in interest rates than a fund with a shorter average portfolio duration.

- **Credit Risk:** The risk that a fund could lose money if the issuer or guarantor of a fixed income security, or the counterparty to a derivative contract, is unable or unwilling to meet its financial obligations.
- **Market Risk:** The risk that the value of securities owned by a fund may go up or down, sometimes rapidly or unpredictably, due to factors affecting securities markets generally or particular sectors.
- **Issuer Risk:** The risk that the value of a security may decline for reasons directly related to the issuer, such as management performance, financial leverage and reduced demand for the issuer's goods or service.
- **Liquidity Risk:** The risk that a particular investment may be difficult to purchase or sell and that a fund may be unable to sell illiquid (*non-marketable*) securities at an advantageous time or price.
- **Mortgage-Related and Other Asset-Backed Risk:** The risks of investing in mortgage-related and other asset-backed securities, including interest rate risk, extension risk and prepayment risk.
- **Leveraging Risk:** The risk that certain transactions of a fund, such as reverse repurchase agreements, loans of portfolio securities, and the use of when-issued, delayed delivery or forward commitment transactions, or derivative instruments, may give rise to leverage, causing a fund to be more volatile than if it had not been leveraged.
- **Management Risk:** The risk that there is no guarantee that the investment techniques and risk analyses applied by an investment manager will produce the desired results, and that legislative, regulatory, or tax developments may affect the investment techniques available to a particular investment/portfolio manager in connection with managing a fund and may also adversely affect the ability of a fund to achieve its investment objective.

### ITEM 9: DISCIPLINARY INFORMATION

- A. Throughout its history as a registered entity, neither Newport nor any employees have been involved in a criminal or civil action in a domestic, foreign or military court.
- B. Throughout its history as a registered entity, neither Newport nor any employees have been investigated or sanctioned for any criminal or disciplinary action by the SEC, any federal regulatory agency, any state regulatory agency, or any foreign financial regulatory authority.
- C. Throughout its history as a registered entity, neither Newport nor any employees have been involved in a self-regulatory organization ("SRO") proceeding or found to be in violation of any SRO rules.

### ITEM 10: OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS

**A.–C. Newport is dually registered as a broker-dealer and RIA. All securities transactions are provided through the broker-dealer, while all investment advisory (also referred to as consulting) services are provided through its registered investment adviser.** Principal



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executive officers and other employees are qualified as RRs and/or IARs. In addition, certain individuals are or may be licensed as insurance agents or brokers for one or more insurance companies.

When acting as IARs, individuals associated with Newport operate under a strict fiduciary standard. Apart and aside from Newport's fee-for-service investment consulting business, when acting in both IAR and RR capacities, individuals associated with Newport are said to be acting in a "dual capacity."

Clients should be aware that the receipt of additional compensation itself creates a conflict of interest and may affect the judgment of these individuals when making recommendations as to an appropriate broker-dealer or upon implementation of investment recommendations. Newport has adopted certain procedures to mitigate the effect of these conflicts, including the proactive disclosure, on a client-specific basis, of the existence of any dual capacity situations.

**D.** Not applicable to Newport.

### **ITEM 11: CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

#### ***Code of Ethics***

**A.** Regulations require that an RIA provide its clients with a general description of the consulting firm's Code of Ethics. Newport Group Securities, Inc. has adopted a Code of Ethics that sets forth its governing ethical standards and principles. It also describes Newport's policies regarding the following: the protection of confidential information including the client's non-public information; the review of the personal securities accounts of certain Newport personnel for evidence of manipulative trading and insider trading; training of personnel; and recordkeeping. Newport does not recommend individual securities. You may obtain a copy of Newport's Code of Ethics by writing to Newport at the address listed in Item 1.

Newport acts as an investment consultant on the retirement plan for a mutual fund company. Independently, Newport evaluates the funds of this company for consulting clients. Newport manages this conflict of interest by separating Newport employees that provide service to the retirement plan from those that evaluate the funds. The individuals that provide service to the retirement plans do not receive compensation based on the revenue that Newport receives as an investment consultant.

**B.** Not applicable to Newport.

**C.** Not applicable to Newport.

**D.** Not applicable to Newport.

#### ***Employee Trading - Potential Conflicts of Interests Policy***

Newport does not provide investment advice on individual securities. However, should Newport engage in that activity, individuals associated or employed with Newport may not buy or sell

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securities identical to those recommended to customers for their personal or related accounts. Newport has adopted a uniform insider trading policy and personal securities reporting requirement to identify and mitigate conflicts of interest.

In general, this policy covers personal trading of all Newport employees and any registered individual associated with Newport, and includes the following restrictions on personal trades:

1. No associated person is permitted to place a securities transaction to his advantage over that of a client. Newport's consulting personnel who have access to non-public information regarding clients' securities transactions, are involved in making securities recommendations to consulting clients, and/or have access to securities recommendations that are not public are required to disclose to Newport all personal transactions in securities other than transactions in direct obligations of the U.S. Government, money market instruments, money market funds, mutual funds, and unit investment trusts (including ETF's that are organized as UITs). A Newport supervisor reviews all such transactions; and
2. A director, officer or employee of Newport shall not buy or sell securities for their own personal portfolios where their decision is substantially derived, in whole or in part, from information received by reason of their employment unless the information is also available to the investing public upon reasonable inquiry.

### ITEM 12: BROKERAGE PRACTICES

- A. 1. Not applicable to Newport.
- A. 2. Not applicable to Newport.
- A. 3. Not applicable to Newport.

### ITEM 13: REVIEW OF ACCOUNTS

#### A. Reviews of Accounts

The Destination Portfolio<sup>SM</sup> program combines Newport's proprietary risk-based model portfolios with a target date retirement age glidepath methodology. The software-based program automatically makes model portfolio adjustments over time to transition to more conservative model portfolios as the participant moves toward and beyond retirement.

More specifically, the program's structured schedule of shifts is dependent on the participant's starting risk level. For example, a participant who originates an investment plan in the aggressive model will have five future scheduled shifts: moderate aggressive; moderate; moderate conservative; conservative; and stable value. The timing of the shifts is based on a participant's starting age. A younger participant will spend considerably longer in various risk stages than an older participant. The structured scheduled of shifts is called the glidepath.

All investment decisions and adjustments to the Destination Portfolio<sup>SM</sup> program are made by the Destination Portfolio<sup>SM</sup> Investment Committee.

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## ***Destination Portfolio<sup>SM</sup> Investment Committee Members***

The following individuals make up the investment committee and are either directly or indirectly responsible for delivering the review of the model portfolios and glidepath methodology of the Destination Portfolio<sup>SM</sup> program:

**Mendel A. Melzer, CFA**, Chief Investment Officer and President; and

**Julie M. Leinenbach, CFA, FSA**, Senior Investment Research Analyst

## **B. Frequency of Account Reviews**

The Destination Portfolio<sup>SM</sup> program is software-based and the program has built in to it automatic investment adjustments. First, the program permits participants to make their investment decision based on their own personal situation, preferences and objectives. This program enables participants to invest according to their current age, time horizon based on their selected target retirement age and personal tolerance for market risk. The program then automatically makes model portfolio adjustments over time to transition to more conservative model portfolios as the participant moves toward and beyond retirement. As such, Newport does not conduct any separate, additional account reviews.

## **C. Content of Participant Account Documents and Reports**

The Destination Portfolio<sup>SM</sup> program is utilized by plan participants through the website [www.plandestination.com](http://www.plandestination.com). When signed into the website, each participant is able to review the account performance, current investments and account statements. The website contains all documents and reports available for each participant's account.

## **ITEM 14: CLIENT REFERRALS AND OTHER COMPENSATION**

- A.** Newport receives no direct or indirect economic benefits from any outside sources for providing investment advice or other consulting services to Newport's clients.
- B.** Newport may maintain solicitor referral agreements with certain advisory or brokerage firms or individuals ("Intermediary Partners"). Currently, Newport has such arrangements with Merrill Lynch, Pierce, Fenner & Smith, Inc.; Raymond James Financial Services; National Financial Partners; Retirement Capital Group, Inc; RubinBrown; Gornstein & Co; UBS Financial Services, Inc.; Charles J. Abboud & Associates Inc.; Blue Chip Advisors LLC; Ogilvie Security Advisors Corp; Smith Barney; LPL Corp; Northwestern Mutual Investment Services, LLC; Independent Financial Partners; Financial Telesis, Inc.; Fulcrum Partners, LLC; and ValMark Advisers, Inc.

In accordance with Rule 206(4)–3 under the Investment Advisers Act of 1940, a solicitor referral fee paid to an Intermediary Partner is fully disclosed in writing to the client at the time the Consulting Agreement is executed with Newport.

The referral fee is paid in one of two ways:

1. A percent of Newport's annual consulting fee, payable to the Intermediary Partner quarterly; or
2. A one-time fee taken from Newport's consulting fee.

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Importantly, the fee Newport pays the Intermediary Partner does not increase Newport's fee to the client for investment consulting services.

### ITEM 15: CUSTODY

Not applicable to Newport.

### ITEM 16: INVESTMENT DISCRETION

#### *Investment or Brokerage Discretion Portfolio<sup>SM</sup> Management Services*

For participants in the Destination Portfolio<sup>SM</sup> program, Newport does exercise discretionary authority in order to invest in securities for participants. A participant's Destination Portfolio<sup>SM</sup> is created by combining a target retirement age glide path methodology with risk-based model portfolios developed by Newport's in-house investment professionals. The program automatically makes model portfolio adjustments over time to transition to more conservative model portfolios as the participant moves toward and beyond retirement.

### ITEM 17: VOTING CLIENT SECURITIES

- A. Newport does not obtain or exercise any proxy voting authority over client securities. Consequently, Newport shall have no obligation or authority to take any action or render any advice with respect to the voting of proxies solicited by or with respect to issuers of securities held in a client's account.
- B. Newport does not have authority to vote client securities. In most cases, clients receive their proxies and/or other solicitations directly from their custodian (or transfer agent). Newport does not volunteer advice concerning the voting of proxies and/or other solicitations; however, Newport will offer advice if contacted by its clients to do so. Clients may contact us for assistance with proxies and/or solicitations via phone, electronic mail or in writing. Importantly, Newport will not be deemed to have proxy voting authority solely as a result of providing advice or information about a particular proxy vote to a client. In addition, Newport typically does not advise or act for clients with respect to any legal matters, including bankruptcies and class actions, for the securities held in clients' accounts.

### ITEM 18: FINANCIAL INFORMATION

A.–C. Not applicable to Newport.

**Note:** Newport does not require or solicit prepayment of more than \$1,200 in fees per client, six months or more in advance and therefore is not required to provide, and has not provided, a balance sheet.

Newport does not have any financial commitments that impair its ability to meet contractual and fiduciary obligations to clients, and has not been the subject of a bankruptcy proceeding.