

**Philadelphia Partners Capital Management, LLC**  
**200 Four Falls, Suite 202**  
**1001 Conshohocken State Road**  
**West Conshohocken, PA 19428**

**May 2<sup>nd</sup>, 2018**

**FORM ADV PART 2A**  
**BROCHURE**

**This Brochure provides information about the qualifications and business practices of Philadelphia Partners Capital Management LLC. If you have any questions about the contents of this brochure, please contact us at (215) 564-5750. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.**

**Additional information about Philadelphia Partners Capital Management, LLC is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). The searchable IARD/CRD number for Philadelphia Partners Capital Management LLC is 294016.**

**Philadelphia Partners Capital Management LLC is a Registered Investment Adviser. Registration with the United States Securities and Exchange Commission or any state securities authority does not imply a certain level of skill or training.**

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## **PART 2B**

## Advisory Business

Form ADV Part 2A, Item 4

### **Description of Services and Fees**

Philadelphia Partners Capital Management, LLC ("Philadelphia Partners") is an SEC registered investment adviser based in West Conshohocken, PA. We are organized as a limited liability company under the laws of the State of Pennsylvania. We provide fee only, highly personalized investment advice. The needs of each Philadelphia Partners clients are different and we tailor recommendations to suit those needs. At Philadelphia Partners, we believe the key to successful investment management is appropriate asset allocation. Each class of assets, ranging from money market instruments to bonds to equities, has its own rules and return characteristics. The portion of each asset class within a portfolio depends on the client's investment objectives and the ever-changing economic cycle.

Accounts are managed on a discretionary basis whereby the client gives limited power of attorney to place transactions on behalf of the client. Each client's account is managed on the basis of the client's financial situation and investment objectives and in accordance with any reasonable restrictions imposed by the client on the management of the account. Philadelphia Partners monitors clients' portfolios on a continuous basis and will recommend or make changes as appropriate.

The following paragraphs describe our services and fees. Please refer to the description of each investment advisory service listed below for information on how we tailor our advisory services to your individual needs. As used in this brochure, the words "we," "our" and "us" refer to Philadelphia Partners Capital Management, LLC and the words "you," "your" and "client" refer to you as either a client or prospective client of our firm. Additionally, you may see the term Associated Person used throughout this brochure. As used in this brochure, our Associated Persons are our firm's officers, employees, and all individuals providing investment advice on behalf of our firm.

### *Investment Management Services*

We offer discretionary investment management services on a continuous basis in accordance with your individual investment objectives. If you retain our firm for investment advisory services, we will meet with you to determine your investment objectives, risk tolerance, and other relevant information (the "suitability information") at the beginning of our advisory relationship. We will use the suitability information we gather from our initial meeting to develop a strategy that enables our firm to give you continuous and focused investment advice and/or to make investment recommendations on your behalf. You may also request that we refrain from suggesting investments in certain securities in a particular company or industry or certain types of securities providing our firm with any such restrictions and guidelines in writing at any time. As part of our investment management services, we will evaluate your existing investments and where necessary we will develop a plan to transition existing investments into or out of your new portfolio strategy. Once we construct an investment portfolio for you, or select a model portfolio, we will monitor your portfolio's performance on an ongoing basis, and we will provide rebalancing recommendations as required based on changes in market conditions and/or your financial circumstances.

Trading authority is typically granted by the investment advisory agreement you sign with our firm, a power of attorney, or trading authorization forms. You may provide our firm with written restrictions and guidelines limiting the types of securities that can be purchased for your account.

Our fees for stand-alone investment management services would be based on a percentage of your assets we manage on your behalf and is set forth in the following fee schedule:

<b><u>Equities/Fixed Income Account</u></b>	<b><u>Annual Fee</u></b>
<b><u>Value</u></b>	
First \$2 million	1.5%

Next \$3 Million	1.25%
Next \$10 Million	0.75%
Over \$15 Million	Negotiable

<b><u>Fixed Income Only Account</u></b>	<b><u>Annual Fee</u></b>
<b><u>Value</u></b>	
First \$5 million	0.5%
Over \$5 Million	Negotiable

Fees are negotiable depending on the scope and complexity of your financial situation and your objectives. Our investment management fee is payable in quarterly billing cycles which are agreed upon in advance with the client. Fees are payable in arrears. There is no charge for the initial set up work or for the development of a formal asset allocation plan.

The management fee is computed by determining the market value of the account using the following guidelines: (a) for marketable securities: the current market price provided by custodian; (b) for securities for which there exists no active market (such as real estate, gas and oil, or other illiquid securities), by using such information as we, in good faith, deem relevant to determine the value thereof, or in the absence of such information, at cost; and (c) cash or equivalents, at dollar value.

At our discretion, we may combine the account values of family members living in the same household to determine the applicable investment management fee. For example, we may combine account values for you and your minor children, joint accounts with your spouse, and other types of related accounts. Combining account values may increase the asset total, which may result in your paying a reduced advisory fee based on the available breakpoints in our fee schedule stated above.

Management fees may be deducted automatically from the client's managed account only if pre-authorized by the client. The client will receive an invoice including the computation of the fee prior to the deduction from the account. If pre-authorized, Philadelphia Partners will instruct the custodian/broker dealer to liquidate money market shares to pay the management fee, and, if insufficient money market shares or cash are available, other investments will be liquidated at the discretion of Philadelphia Partners. Authorization for the automatic deduction of fees from the account is contained in the Investment Management Agreement.

In addition to the management fee charged by Philadelphia Partners, advisory fee and other fund expenses may be imposed by mutual funds in which the client may be invested, as described in the prospectus for such mutual funds. Any transaction fees, commissions or account charges are the responsibility of the client and are paid as transaction occur. Philadelphia Partners receives no compensation whatsoever in the way of commissions, fees or other charges.

The contract may be terminated upon with 30 days advanced written notice. The client is responsible to pay for services rendered up until the date the termination notice is received by Philadelphia Partners. We may choose to invoice the client for the pro-rated portion of the billing cycle for which services were rendered. If the contract is cancelled within the first five days after signing the Agreement, then the client is not obligated to pay any fees to the Adviser.

### **Types of Investments**

We offer advice on equity securities, such as exchange-listed securities, exchange traded funds, and securities traded over-the-counter; corporate debt securities (bonds); municipal securities (bonds); investment company securities, such as mutual fund shares; US Government securities; and private placements. Philadelphia Partners may also provide investment advice with respect to mortgage backed securities and other mortgage related assets. Mortgage backed securities and other mortgage-related assets supported only by the credit of U S agencies do not benefit from the "full faith and credit" of the U S government. Accordingly, such securities may

involve a greater risk of loss. However, it is important to note that even those backed by the “full faith and credit” of the U S government are not protected against changes in market value.

Additionally, we may advise you on other types of investments that we deem appropriate based on your stated goals and objectives. We may also provide advice on other types of investments held in your portfolio at the inception of our advisory relationship.

You may request that we refrain from investing in particular securities or certain types of securities. You must provide these restrictions to our firm in writing.

### ***Fees and Compensation***

Form ADV Part 2A, Item 5

Please refer to the “Advisory Business” section in this Brochure for information on our advisory fees, fee deduction arrangements, and refund policy according to each service we offer.

### ***Performance-Based Fees and Side-By-Side Management***

Form ADV Part 2A, Item 6

We do not accept performance-based fees or participate in side-by-side management. Side-by-side management refers to the practice of managing accounts that are charged performance-based fees while at the same time managing accounts that are not charged performance-based fees. Performance-based fees are fees that are based on a share of capital gains or capital appreciation of a client’s account. Our fees are calculated as described in the *Advisory Business* section above, and are not charged based on a share of capital gains upon, or capital appreciation of, the funds in your advisory account.

### ***Types of Clients***

Form ADV Part 2A, Item 7

We offer investment advisory services to individuals, pension and profit sharing plans, trusts, estates, charitable organizations, small businesses, foundations and other retirement plans.

In general, we do not require a minimum dollar amount to open and maintain an advisory account; however, we have the right to terminate your Account if it falls below a minimum size, which, in our sole opinion, is too small to effectively manage.

## ***Methods of Analysis, Investment Strategies and Risk of Loss***

Form ADV Part 2A, Item 8

### **Our Methods of Analysis and Investment Strategies**

Our investment strategies and advice may vary depending upon each client's specific financial situation. As such, we determine investments and allocations based upon your predefined objectives, risk tolerance, time horizon, financial horizon, financial information, liquidity needs, and other various suitability factors. Your restrictions and guidelines may affect the composition of your portfolio.

We may use one or more of the following methods of analysis or investment strategies when providing investment advice to you:

**Fundamental Analysis** – involves analyzing individual companies and their industry groups, such as a company's financial statements, details regarding the company's product line, the experience and expertise of the company's management, and the outlook for the company's industry. The resulting data is used to measure the true value of the company's stock compared to the current market value. The risk of fundamental analysis is that information obtained may be incorrect and the analysis may not provide an accurate estimate of earnings, which may be the basis for a stock's value. If securities prices adjust rapidly to new information, utilizing fundamental analysis may not result in favorable performance.

**Long Term Purchases** – securities purchased with the expectation that the value of those securities will grow over a relatively long period of time, generally greater than one year.

Philadelphia Partners' investment philosophy for equity portfolios centers around primarily large cap growth stocks where liquidity, income, diversified earnings streams and predictability and dividend increases are the focus. The firm reserves the right to take advantage of small and midcap equities when opportunities arise and when it is appropriate for that particular client's objectives.

### ***Tax Considerations***

Our strategies and investments may have unique and significant tax implications. Tax efficiency is a primary consideration. Regardless of your account size or any other factors, we strongly recommend that you continuously consult with a tax professional prior to and throughout the investing of your assets.

Moreover, as a result of revised IRS regulations, custodians and broker-dealers will begin reporting the cost basis of equities acquired in client accounts on or after January 1, 2011. You are responsible for contacting your tax advisor to determine if this accounting method is the right choice for you. If your tax advisor believes another accounting method is more advantageous, please provide written notice to our firm immediately and we will alert your account custodian of your individually selected accounting method. Please note that decisions about cost basis accounting methods will need to be made before trades settle, as the cost basis method cannot be changed after settlement.

### **Risk of Loss**

Investing in securities involves risk of loss that you should be prepared to bear. We do not represent or guarantee that our services or methods of analysis can or will predict future results, successfully identify market tops or bottoms, or insulate clients from losses due to market corrections or declines. We cannot offer any guarantees or promises that your financial goals and objectives will be met. Past performance is in no way an indication of future performance.

### **Recommendation of Particular Types of Securities**

Each client will have different investment needs and tolerance for risk. Each type of security has its own unique set of risks associated with it and it would not be possible to list here all of the specific risks of every type of

investment. Even within the same type of investment, risks can vary widely. However, in very general terms, the higher the anticipated return of an investment, the higher the risk of loss associated with it.

You should be advised of the following risks when investing in these types of securities. We primarily recommend investments in the following types of securities:

1. Equities & Investment Company Securities

- Exchange listed securities
- Foreign securities
- Exchange Traded Funds (ETFs)
- Mutual Funds
- Closed End Funds

There are numerous ways of measuring the risk of equity securities (also known simply as “equities” or “stock”). In very broad terms, the value of a stock depends on the financial health of the company issuing it. However, stock prices can be affected by many other factors including, but not limited to the class of stock (for example, preferred or common); the health of the market sector of the issuing company; and, the overall health of the economy. In general, larger, better established companies (“large cap”) tend to be safer than smaller start-up companies (“small cap”) are, but the mere size of an issuer is not, by itself, an indicator of the safety of the investment.

We do recommend mutual funds and some exchange traded funds. Mutual funds are professionally managed collective investment systems that pool money from many investors and invest in stocks, bonds, short-term money market instruments, other mutual funds, other securities, or any combination thereof. The fund will have a manager that trades the fund's investments in accordance with the fund's investment objective. While mutual funds and exchange-traded funds generally provide diversification, risks can be significantly increased if the fund is concentrated in a particular sector of the market, primarily invests in small cap or speculative companies, uses leverage (i.e., borrows money) to a significant degree, or concentrates in a particular type of security (i.e., equities) rather than balancing the fund with different types of securities. The returns on mutual funds and exchange-traded funds can be reduced by the costs to manage the funds. In addition, while some mutual funds are “no load” and charge no fee to buy into, or sell out of, the fund, other types of mutual funds charge such fees, which can also reduce returns. Mutual funds can also be “closed end” or “open end.” So-called “open end” mutual funds continue to allow in new investors indefinitely, which can dilute other investors' interests. We primarily recommend no-load funds.

2. Fixed Income

- Municipal bonds
- Corporate debt securities (bonds)
- Taxable Fixed Income
- Government bonds
- Agency bonds

While generally thought of as safe, municipal securities can have significant risks associated with them including, but not limited to: the credit worthiness of the governmental entity that issues the bond; the stability of the revenue stream that is used to pay the interest to the bondholders; when the bond is due to mature; and, whether or not the bond can be “called” prior to maturity. When a bond is called, it may not be possible to replace it with a bond of equal character paying the same amount of interest or yield to maturity.

Corporate debt securities (or “bonds”) are typically safer investments than equity securities, but their risk can also vary widely based on: the financial health of the issuer; the risk that the issuer might default; when the bond is set to mature; and, whether or not the bond can be “called” prior to maturity. When a bond is called, it may not be possible to replace it with a bond of equal character paying the same rate of return.

Portfolio construction and risk management efforts are driven by a highly disciplined and repeatable process:

- Interest-rate risk (duration) targets are managed within +/- 20% of the appropriate fixed-income benchmark based on client guidelines.
- Actively managed asset class and sector allocations; rotating out of areas that are fully valued by the market.
- Income component of fixed-income securities is the largest contributor to total return. We strive for consistent returns by de-emphasizing market timing.

When appropriate, we utilize sub-advisory relationships with specialized fixed-income managers.

### 3. Alternative Investments

- Real Estate Investment Trusts
- Hedge Funds and Private Equities (pooled investments such as limited partnerships)
- Commodities
- Alternative Investment Fund of Funds

A real estate investment trust or REIT is a corporate entity, which invests in real estate and/or engages in real estate financing. A REIT reduces or eliminates corporate income taxes. REITs can be publicly or privately held. Public REITs may be listed on public stock exchanges. REITs are required to declare 90% of their taxable income as dividends, but they actually pay dividends out of funds from operations, so cash flow has to be strong or the REIT must either dip into reserves, borrow to pay dividends, or distribute them in stock (which causes dilution). The credit markets are no longer frozen, but banks are demanding, and getting, harsher terms to re-extend REIT debt. Some REITs may be forced to make secondary stock offerings to repay debt, which will lead to additional dilution of the stockholders. Fluctuations in the real estate market can affect the REIT's value and dividends.

A limited partnership is a financial affiliation that includes at least one general partner and a number of limited partners. The partnership invests in a venture, such as real estate development or oil exploration, for financial gain. The general partner does not usually invest any capital, but has management authority and unlimited liability. That is, the general partner runs the business and, in the event of bankruptcy, is responsible for all debts not paid or discharged. The limited partners have no management authority and confine their participation to their capital investment. That is, limited partners invest a certain amount of money and have nothing else to do with the business. However, their liability is limited to the amount of the investment. In the worst case scenario for a limited partner, he/she loses what he/she invested. Profits are divided between general and limited partners according to an arrangement formed at the creation of the partnership.

### **Third Party Investment Advisers**

If a portion of your assets is managed by a third party adviser (TPA), we will not determine the investments to be made for your account, but we will monitor the investments in the accounts managed by TPAs and advise you on those holdings. If there is a significant deviation in characteristics or performance from the stated strategy and/or benchmark, we will alert you and recommend replacing TPAs, as appropriate for your individual circumstances and objectives.

## ***Disciplinary Information***

Form ADV Part 2A, Item 9

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Philadelphia Partners or the integrity of its management



personnel. While Philadelphia Partners does not have any disciplinary history to report, advisory affiliates, Brenda Smith and CV Brokerage, Inc., have disciplinary information that is reportable. Such events have been reported to CRD on Ms. Smith's Form U-4, ADV Part 2B and CV Brokerage's Form BD. No events occurred at Philadelphia Partners that are applicable to this item.

### ***Other Financial Industry Activities and Affiliations***

Form ADV Part 2A, Item 10

Philadelphia Partners is not a registered broker-dealer and does not have an application pending to register as a broker-dealer. Brenda Smith, Philadelphia Partner's ultimate owner, is also the sole owner of CV Brokerage, Inc., a FINRA member firm and SEC registered broker dealer. Ms. Smith is also a registered representative of CV Brokerage, Inc. CV Brokerage may provide execution and brokerage services in the future. Brenda Smith is also the principal and sole owner of Bristol Advisors, LLC ("Bristol"). Bristol is an SEC registered investment advisor that provides investment management services to a pooled investment vehicle more commonly known as Broad Reach Capital, LP (the "Fund").

#### ***Financial Industry Affiliations***

Philadelphia Partners is not a registered Futures Commission Merchant, Commodity Pool Operator, or Commodity Trading Advisor and does not have an application pending to register as such. Nevertheless, Bristol has filed an exemption from registration with NFA. As noted above, Brenda Smith, Philadelphia Partners' ultimate owner, is the sole owner of CV Brokerage, Inc., a FINRA member firm and SEC registered broker dealer. Ms. Smith is also a registered representative of CV Brokerage, Inc. Furthermore, Ms. Smith is the sole member of Broad Reach Partners, LLC, the general partner of the Fund. Broad Reach Partners, LLC is a relying advisor.

Philadelphia Partners does not have any other arrangements that are material to its advisory or its clients with a related person who is a broker-dealer, investment company, other investment advisor, financial planning firm, commodity pool operator, commodity trading adviser or futures commission merchant, banking or thrift institution, accounting firm, law firm, insurance company or agency, pension consultant, or an entity that creates or packages limited partnerships other than those already disclosed herein.

#### ***Other Investment Advisers***

Philadelphia Partners is under common control with Bristol Advisors, LLC and Broad Reach Partners, LLC. Bristol Advisors, LLC is an SEC registered investment advisor. Broad Reach Partners, LLC is the general partner of the Fund and a Relying Advisor.

### ***Code of Ethics, Participation or Interest in Client Transactions and Personal Trading***

Form ADV Part 2A, Item 11

#### **Description of Our Code of Ethics**

We strive to comply with applicable laws and regulations governing our practices. Therefore, our Code of Ethics includes guidelines for professional standards of conduct for our Associated Persons. Our goal is to protect your interests at all times and to demonstrate our commitment to our fiduciary duties of honesty, good faith, and fair dealing with you. All of our Associated Persons are expected to adhere strictly to these guidelines. Persons

associated with our firm are also required to report any violations of our Code of Ethics. Additionally, we maintain and enforce written policies reasonably designed to prevent the misuse or dissemination of material, non-public information about you or your account holdings by persons associated with our firm.

Clients or prospective clients may obtain a copy of our Code of Ethics by contacting us at the telephone number on the cover page of this brochure.

#### **Participation or Interest in Client Transactions**

Philadelphia Partners and its related persons may from time to time purchase for itself shares of the same security that is recommended to clients. Philadelphia Partners has no restrictions against its related persons purchasing the same mutual funds or securities that are purchased or recommended to clients. Priority is given to a client's order over the order of a related person. There should be no conflict of interest as the securities typically recommended are widely held and publicly traded.

Philadelphia Partners may recommend that clients invest in shares or other interests in certain investment companies in which Philadelphia Partners or its related persons advise or provide other services and from which Philadelphia Partners receive advisory, administrative and/or distribution fees. Philadelphia Partners does not make purchases in such funds on a discretionary basis, without client consent or authorization. To the extent permitted under applicable law, Philadelphia Partners may charge investment advisory fees on such assets in addition to fees payable to Philadelphia Partners at the fund level.

In the case of new client accounts, uninvested cash in existing client accounts, or a change in investment objective of an existing client account, the fact that related persons hold positions in specific securities shall not preclude the purchase of such securities for such client accounts. New clients will be advised that significant portions of their account will be invested in securities presently held by related persons, if such is the case.

### ***Brokerage Practices***

Form ADV Part 2A, Item 12

We will maintain relationships with several broker-dealers. While you are free to choose any broker-dealer or other service provider, we recommend that you establish an account with a brokerage firm with which we have an existing relationship. Such relationships may include benefits provided to our firm, including but not limited to, research, market information, and administrative services that help our firm manage your account(s). We believe that recommended broker-dealers provide quality execution services for our clients at competitive prices. Price is not the sole factor we consider in evaluating best execution. We also consider the quality of the brokerage services provided by recommended broker-dealers, including the value of research provided, the firm's reputation, execution capabilities, commission rates, and responsiveness to our clients and our firm. In recognition of the value of research services and additional brokerage products and services recommended broker-dealers provide, you may pay higher commissions and/or trading costs than those that may be available elsewhere.

#### **Brokerage for Client Referrals**

We do not receive client referrals from broker-dealers in exchange for cash or other compensation, such as brokerage services or research.

#### **Directed Brokerage**

We routinely recommend that you direct our firm to execute transactions through one or more custodians with which we have established business relationships. As such, we may be unable to achieve the most favorable execution of your transactions and you may pay higher brokerage commissions than you might otherwise pay

through another broker-dealer that offers the same types of services. Not all advisers require their clients to direct brokerage.

At our discretion, some clients may instruct our firm to use one or more particular brokers for the transactions in their accounts. If you choose to direct our firm to use a particular broker, you should understand that this might prevent our firm from obtaining favorable net price and execution. Thus, when directing brokerage business, you should consider whether the commission expenses, execution, clearance, and settlement capabilities that you will obtain through your broker are adequately favorable in comparison to those that we would otherwise obtain for you.

#### **Block Trades**

We occasionally combine multiple orders for shares of the same securities purchased for advisory accounts we manage (the practice of combining multiple orders for shares of the same securities is commonly referred to as “block trading”). Accordingly, you may pay different prices for the same securities transactions than other clients pay. Furthermore, we may not be able to buy and sell the same quantities of securities for you and you may pay higher commissions, fees, and/or transaction costs than other clients.

### ***Review of Accounts***

Form ADV Part 2A, Item 13

Michael Galantino, the Manager of Philadelphia Partners will monitor your accounts on an ongoing basis, and will conduct account reviews at least quarterly or upon your request to ensure that the advisory services provided to you and/or the portfolio mix are consistent with your current investment needs and objectives. Additional reviews may be conducted based on various circumstances, including, but not limited to:

- year-end tax planning,
- market moving events,
- security specific events, and/or,
- changes in your risk/return objectives.

We will provide you with additional or regular written reports in conjunction with account reviews. Reports we provide to you will contain relevant account and/or market-related information such as an inventory of account holdings as well as quarterly asset allocations, etc. We will also provide you with periodic or annual tax reports. In addition, you will receive trade confirmations and monthly or quarterly statements from your account custodian(s).

Mr. Galantino will review financial plans as needed, depending on the arrangements made with you at the inception of your advisory relationship to ensure that the planning advice and/or asset allocation recommendations made to you are consistent with your current investment needs and objectives. Generally, we will contact you annually to determine whether any updates may be needed based on changes in your circumstances. Changed circumstances may include, but are not limited to marriage, divorce, birth, death, inheritance, lawsuit, retirement, job loss, and/or disability, among others. Where warranted, we will provide you with updates to the financial plan in conjunction with the review. We recommend meeting with you at least annually to review and update your plan if needed. Additional reviews will be conducted upon your request.

## ***Client Referrals and Other Compensation***

Form ADV Part 2A, Item 14

We do not receive any compensation from any third party in connection with providing investment advice to you nor do we compensate any individual or firm for client referrals.

## ***Custody***

Form ADV Part 2A, Item 15

Unless you have elected to have us bill you directly, as paying agent for our firm, your independent custodian will directly debit your account(s) for the payment of our advisory fees. This ability to deduct our advisory fees from your accounts causes our firm to exercise limited custody over your funds or securities. We do not have physical custody of any of your funds and/or securities. Your funds and securities will be held with a bank, broker-dealer, or other independent, qualified custodian. You will receive account statements from the independent, qualified custodian(s) holding your funds and securities at least quarterly. The account statements from your custodian(s) will indicate the amount of our advisory fees deducted from your account(s) each billing period. You should carefully review account statements for accuracy.

You should compare our statements with the statements from your account custodian(s) to reconcile the information reflected on each statement. If you have a question regarding your account statement or if you did not receive a statement from your custodian, please contact us directly at the telephone number on the cover page of this brochure.

## ***Investment Discretion***

Form ADV Part 2A, Item 16

Clients grant written authority to Philadelphia Partners to act with limited power of attorney to have discretionary investment management authority in regard to the management of client assets. With this authority, Philadelphia Partners determines and places transaction orders on behalf of the client without obtaining specific client consent. All transactions shall be made in accordance with the client's established objectives and any reasonable restrictions imposed upon the account. If special circumstances outside of maintaining the investment objectives require action, Philadelphia Partners will obtain specific authorization before placing any transactions. With respect to stock and bond transactions that involve commission charges, Philadelphia Partners will always strive to obtain best execution for the client and a commission rate that is fair and reasonable. The client does not pay commissions higher than those obtainable from other brokers in return for the benefits afforded Philadelphia Partners by recommended broker dealers.

## ***Voting Client Securities***

Form ADV Part 2A, Item 17

### **Proxy Voting**

We will not vote proxies on behalf of your advisory accounts. At your request, we may offer you advice regarding corporate actions and the exercise of your proxy voting rights. If you own shares of common stock or mutual funds, you are responsible for exercising your right to vote as a shareholder.

In most cases, you will receive proxy materials directly from the account custodian. However, in the event we were to receive any written or electronic proxy materials, we would forward them directly to you by mail, unless you have authorized our firm to contact you by electronic mail, in which case, we would forward any electronic solicitation to vote proxies.

## ***Financial Information***

Form ADV Part 2A, Item 18

We are not required to provide financial information to our clients because we do not:

- require the prepayment of more than \$500 in fees and six or more months in advance, or
- take custody of client funds or securities, or
- have a financial condition that is reasonably likely to impair our ability to meet our commitments to you.

## ***Additional Information***

The firm does not have any reportable arbitration claims, civil, self-regulatory organization proceeding or administrative proceeding.

Refer to the Part(s) 2B for background information about management personnel, those giving advice on behalf of our firm and reportable arbitration claims, civil, self-regulatory organization proceeding or administrative proceedings of any of our Associated Persons.

### **Your Privacy**

We view protecting your private information as a top priority. Pursuant to applicable privacy requirements, we have instituted policies and procedures to ensure that we keep your personal information private and secure.

We do not disclose any nonpublic personal information about you to any nonaffiliated third parties, except as permitted by law. In the course of servicing your account, we may share some information with our service providers, such as transfer agents, custodians, broker-dealers, accountants, consultants, and attorneys.

We restrict internal access to nonpublic personal information about you to employees, who need that information in order to provide products or services to you. We maintain physical and procedural safeguards that comply with regulatory standards to guard your nonpublic personal information and to ensure our integrity and confidentiality. We will not sell information about you or your accounts to anyone. We do not share your information unless it is required to process a transaction, at your request, or required by law.

You will receive a copy of our privacy notice prior to or at the time you sign an advisory agreement with our firm. Thereafter, we will deliver a copy of the current privacy policy notice to you on an annual basis. Please contact our main office at the telephone number on the cover page of this brochure if you have any questions regarding this policy.

**Class Action Lawsuits**

We do not determine if securities held by you are the subject of a class action lawsuit or whether you are eligible to participate in class action settlements or litigation nor do we initiate or participate in litigation to recover damages on your behalf for injuries as a result of actions, misconduct, or negligence by issuers of securities held by you.

**Brenda A. Smith**  
**PHILADELPHIA PARTNERS CAPITAL MANAGEMENT, LLC**

1001 Conshohocken State Road, Suite 202  
West Conshohocken, PA 19428  
215-564-5750

**May 2, 2018**

**This Brochure Supplement provides information about Brenda A. Smith that supplements the Philadelphia Partners Capital Management, LLC Brochure. You should have received a copy of that Brochure. Please contact Brenda Smith at the number above if you did not receive the Philadelphia Partners Capital Management, LLC Brochure or if you have any questions about the contents of this supplement. Registration does not imply any certain level of skill or training.**

**Additional information about Brenda A. Smith is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2: Educational Background and Business Experience**

### **Brenda A. Smith**

**Born: 1960**

#### **Education and Licensing:**

Louisiana State University

Ms. Smith also holds the Series 7, 24, 27, 53, 63, and 79 licenses at her affiliated broker dealer.

#### **Business Experience:**

Philadelphia Partners Capital Management, LLC, Owner 03/2018 – Present

Bristol Advisors, LLC, Member, 02/2016 - Present

CV Brokerage, Inc., Owner and Principal, 05/2010 – Present

BA Smith and Associates, CPA and Owner, 01/1995 - Present

## **Item 3: Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. Please be advised that Ms. Smith has a disciplinary matter that has been reported on her Form U-4. The matter related to an unreported tax lien on her Form U-4. The matter was resolved via an Acceptance, Waiver and Consent. Ms. Smith paid a fine of \$5000 fine and received a ten (10) day suspension. Full details of the matter are available on the FINRA Broker Check website.

## **Item 4: Other Business Activities**

As noted above Ms. Smith is also the sole owner and principal of CV Brokerage, Inc. ("CV"). CV Brokerage, Inc. is a registered broker dealer and is currently not utilized for the execution of trades for Philadelphia Partners Capital Management, LLC clients. CV receives commissions for trade executions. Use of CV for execution of Philadelphia Partners Capital Management, LLC business could give rise to a conflict of interest, in that CV, its representatives and ultimately, Ms. Smith will benefit economically from using her affiliated broker dealer in additional fees received from Philadelphia Partners Capital Management, LLC. This conflict is disclosed to clients verbally and in this brochure.



**Item 5: Additional Compensation**

Other than fees and earnings as an owner of Philadelphia Partners Capital Management, LLC, Brenda A. Smith does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Philadelphia Partners Capital Management, LLC. As noted above, Ms. Smith may indirectly receive additional compensation from CV Brokerage to the extent orders for Philadelphia Partners Capital Management, LLC are executed through CV Brokerage.

**Item 6: Supervision**

Brenda A. Smith is the owner of the firm. She has no direct supervisor. However, all employees of Philadelphia Partners Capital Management are required to follow the supervisory guidelines and procedures manual which is designed to ensure compliance with securities laws in the states where Philadelphia Partners Capital Management is conducting business.

**Part 2B**

**Item 1: Cover Sheet**

**Michael Anthony Galantino**

**PHILADELPHIA PARTNERS CAPITAL MANAGEMENT, LLC**

**200 Four Falls Corporate Center, Suite 202  
West Conshohocken, PA 19428  
215-564-5750**

May 2, 2018

This Brochure Supplement provides information about Michael A. Galantino that supplements the Philadelphia Partners Capital Management, LLC Brochure. You should have received a copy of that Brochure. Please contact Michael A. Galantino at the number above if you did not receive the Philadelphia Partners Capital Management, LLC Brochure or if you have any questions about the contents of this supplement. Registration does not imply any certain level of skill or training.

Additional information about Michael Anthony Galantino is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2: Educational Background and Business Experience**

**Michael Anthony Galantino**

Born: 1962

**Education and Licensing:**

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Bloomsburg University, 1984  
B.A. Accounting

Mr. Galantino also holds the Series 7, 24, 63 and 65.

**Business Experience:**

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Philadelphia Partners Capital Management, LLC, Manager 04/18 -Present

CV Brokerage, Inc., CEO, 04/18 – Present

Boenning and Scattergood, Inc., 01/2007-04/18

Drexel Hamilton, LLC 9/2007-10/2008

Haverford Trust Securities, Inc. 1/2006 to 2/2006

Haverford Trust Securities, Inc. 11/2004-12/2005

UBS Financial Services, Inc. 1/1995-5/2004

Kidder Peabody & Co Inc. 11/92-1/95

Smith Barney, Harris Upham & Co, Inc. 4/86-12/92

First Jersey Securities, Inc. 6/84 -4/86

**Item 3: Disciplinary Information (Last 10 Years)**

None

**Item 4: Other Business Activities**

Mr. Galantino is also the CEO of CV Brokerage, Inc. CV Brokerage, Inc. is an affiliated broker dealer.

**Item 5: Additional Compensation**

Other than Management Fees from Philadelphia Partners Capital Management, LLC, Michael Galantino also receives compensation from CV Brokerage, Inc. in his capacity of CEO.

**Item 6: Supervision**

Michael Galantino is the Manager of the firm. He is responsible for its day to day operation. Mr. Galantino reports directly to the firm's owner, Brenda Smith. Ms. Smith's contact information is below. Ms. Smith reviews client trades and the advisor's trades on a regular basis through the custodians' websites. Additionally, she and Mr. Galantino ensure that financial advisors, sales assistants and other branch office staff adhere to applicable laws, regulations and firm policies regarding the discharge of their duties. Suspected violations are referred to the proper channels within the firm for further investigation and, if necessary, disciplinary action.

OWNER:

Brenda Smith

Contact Information:

Phone: 215-564-5750

E-mail: [bsmith@phillypartners.com](mailto:bsmith@phillypartners.com)

**Part 2B**

**Item 1: Cover Sheet**

**Carol Scicchitano**

**PHILADELPHIA PARTNERS CAPITAL MANAGEMENT, LLC**

**200 Four Falls Corporate Center Suite 202  
West Conshohocken, PA 19428  
215-564-5750**

May 2, 2018

This Brochure Supplement provides information about Carol Scicchitano that supplements the Philadelphia Partners Capital Management, LLC Brochure. You should have received a copy of that Brochure. Please contact Carol Scicchitano at the number above if you did not receive the Philadelphia Partners Capital Management, LLC Brochure or if you have any questions about the contents of this supplement. Registration does not imply any certain level of skill or training.

Additional information about Carol Scicchitano is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2: Educational Background and Business Experience**

**Carol Scicchitano**

Born: 1962

**Education and Licensing:**

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St. Monica's Business School, 1979

Licenses: Series 7, 63, 65

**Business Experience:**

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Philadelphia Partners Capital Management, LLC, CCO 04/18 -Present

CV Brokerage, Inc., Vice President, 04/18 – Present

Boenning and Scattergood, Inc., 01/2007-04/18

Haverford Trust Securities, Inc. 1/2006 to 2/2006

Haverford Trust Securities, Inc. 11/2004-12/2005

UBS Financial Services, Inc. 11/1999-5/2004

Schroder & Co. Inc. 11/98-11/99

Mellon Financial Services Corp.-8/79-2/90

**Item 3: Disciplinary Information (Last 10 Years)**

None

**Item 4: Other Business Activities**

Carol Scicchitano is also a Vice President of CV Brokerage, Inc. CV Brokerage, Inc. is an affiliated broker dealer.

**Item 5: Additional Compensation**

Other than Management fees from Philadelphia Partners Capital Management, LLC, Carol Scicchitano also receives compensation from CV Brokerage, Inc.

**Item 6: Supervision**

The Supervisor listed below is responsible for oversight of your financial advisory activity. The supervisor reviews client trades and the advisor's trades on a regular basis through the custodian's websites. Additionally, the Supervisor ensures that financial advisors, sales assistants and other branch office staff adhere to applicable laws, regulations and firm policies regarding the discharge of their duties. Suspected violations are referred to the proper channels within the firm for further investigation and, if necessary, disciplinary action.

SUPERVISOR:

Michael A Galantino

Contact Information:

Phone: 215-564-5750

E-mail: mgalantino@phillypartners.com