

**Global Beta Institutional Management, LLC**

**(“Global Beta Institutional”)**

**Form ADV Part 2A — February 9, 2018**

Item 1 - Cover Page

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**This Brochure provides information about the qualifications and business practices of Global Beta Institutional. If you have any questions about the contents of this Brochure, please contact us at 215.531.8234 or by email at [jlisko@globalbetaim.com](mailto:jlisko@globalbetaim.com). The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.**

**Additional information about Global Beta Institutional is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

**Global Beta Institutional is a registered investment adviser. Registration does not imply a certain level of skill or training.**

**You may obtain a free copy of the most recent version of this Brochure at any time. You may either download it from the IAPD website, [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov), or request a copy from Mr. John Lisko, the firm’s President, COO, and CCO, at the address, telephone or email listed above.**

## Item 2 - Material Changes

This Brochure was first created on February 9, 2018 as part of our registration with the SEC. We may also provide you with updates or other disclosure information at other times during the year in the event of any material changes to our business. You will be provided a copy of this brochure annually, within 120 days of the close of our business' fiscal year.

This is the first ADV provided by the company. All personnel listed on part 2B of the firm's ADV are all new members to the firm.

As always, feel free to contact John Lisko, our President, COO, and CCO, at the address, telephone or email on the cover page of this Brochure if you have any questions regarding the above material changes or any information in this ADV.

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#### Item 4 - Advisory Business

Global Beta Institutional was founded in December 2017 and manages assets in its rules based multi factor strategies as a registered investment advisor.

Our principal investment strategy seeks to build a rules based strategy to tactically provide investors with proper factor exposure for equity investments. The aforementioned investment team partners with analysts at S&P to build rules based strategies. For our fixed income offering, we look at each individual investor needs, including but not limited to total return objectives, risk tolerance, and social responsible investing objective. The majority of our clients are institutions and our greatest amount of experience is with corporations, state and municipal governments. However, our investment team has worked with high net worth individuals as well as large financial institutions.

We primarily manage U.S. domestic equity (through the Global Beta Program, described below) and fixed income securities for our clients. Please refer to Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss for a description of the investment strategies that we offer.

Global Beta Institutional provides an alternative weight equity index investment program consisting of the Global Beta Low Beta Index, Global Beta Mid-Small Size Index, Global Beta Quality-Value Index, Growth-Momentum Factor Index, Global Beta All Cap Multi Factor Index, and Global Beta Large Cap Multi Factor Index (collectively, the “Global Beta Indexes”), over which Global Beta Institutional has discretionary authority to decide which securities to purchase and sell within the program’s portfolios (collectively, “Global Beta Program”). Global Beta Institutional offers clients model portfolios based on widely followed market indexes (“related benchmark index,” and collectively, “related benchmark indexes”), re-weighted based on quantitative factors with a goal of outperforming the corresponding related benchmark index. There is no guarantee that this goal will be achieved.

The process begins by identifying equity indexes that are used as benchmarks against which the performance of various equity portfolios are measured. The universe of companies underlying the related benchmark indexes, which are capitalization weighted, are re-weighted by S&P Opco, LLC (a subsidiary of S&P Dow Jones Indices LLC) (“S&P”) utilizing a methodology that is proprietary to Global Beta Advisors, LLC (“Global Beta Advisors”) whereby annualized revenues of each constituent company underlying each of the related benchmark indexes are used to initially construct the Global Beta Indexes and to continually manage the investment, reinvestment and rebalancing of assets held within the Global Beta Program in tracking those Indexes.

The Global Beta Indexes used in the Global Beta Program include the following:

- 1) Global Beta Low Beta Index is a model portfolio based on the components of the S&P 500<sup>®</sup> Index with the lowest beta relative to the S&P 500 Index.
- 2) Global Beta Quality-Value Index is a model portfolio based on the components of the S&P 500<sup>®</sup> Index with the lowest price to sales ratio.

- 3) The Growth-Momentum Factor Index is a model portfolio based on the components of the S&P 500<sup>®</sup> Index with the highest risk adjusted return.

The S&P 500<sup>®</sup> Index is an index that includes a representative sample of 500 leading companies in leading industries of the U.S. economy focusing on the large-cap segment of the market, with over 80% coverage of U.S. equities. Global Beta uses the S&P 500<sup>®</sup> Index as the benchmark index against which the performance of the Global Beta Low Beta Index, Global Beta Quality-Value Index, and Growth-Momentum Factor Index model portfolio and a client's account are measured.

- 4) Global Beta Mid-Small Size Index is a model portfolio based on components of the S&P SmallCap 600<sup>TM</sup> Index with the fastest growing revenue. The S&P SmallCap 600<sup>TM</sup> Index is designed to be an efficient portfolio of companies that meet specific inclusion criteria to ensure that they are investable and financially viable and covers approximately 3% of the U.S. equities market. Global Beta uses the S&P SmallCap 600<sup>TM</sup> Index as the benchmark index against which the performance of the Global Beta Mid-Small Size Index model portfolio and a client's account are measured.
- 5) Global Beta All Cap Multi Factor Index strategically tilts among the Global Beta Growth-Momentum Index, the Global Beta Quality-Value Index, the Global Beta Low Beta Index, and the Global Beta Mid-Small Size Index based on their historical price to sales relativity. Global Beta uses the S&P 1500<sup>®</sup> Index as the benchmark index against which the performance of the Global Beta All Cap Multi Factor Index model portfolio and a client's account are measured.
- 6) Global Beta Large Cap Multi Factor Index strategically tilts among the Global Beta Growth-Momentum Index, the Global Beta Quality-Value Index, and the Global Beta Low Beta Index based on their historical price to sales relativity. Global Beta uses the S&P 500<sup>®</sup> Index as the benchmark index against which the performance of the Global Beta Large Cap Multi Factor Index model portfolio and a client's account are measured.

The Global Beta Low Beta Index, Global Beta Quality-Value Index, Growth-Momentum Factor Index, and Global Beta Mid-Small Size Index are rebalanced quarterly. The Global Beta All Cap Multi Factor Index and Global Beta Large Cap Multi Factor Index are rebalanced quarterly, and may be rebalanced more frequently, up to twelve times a year, based on circumstances such as market prices and sales data.

Global Beta Institutional will continually provide its agents and affiliates, in a timely manner, all data and information needed to ensure consistent and continual adherence with the client's stated investment objectives and Global Beta Institutional's investment strategies and processes in connection with the establishment, ongoing management, and administration of each client account placed under Global Beta Institutional's supervision.

Marks Dow Jones<sup>®</sup> and S&P<sup>®</sup> are trademarks of Dow Jones Trademark Holdings, LLC and Standard & Poor's Financial Services, LLC, respectively, and the mark "Calculated by S&P Dow Jones Indices" has been licensed for use by Global Beta Advisors and sublicensed to

Global Beta Institutional in connection with the management of clients' assets that are invested in the Global Beta Program.

The Global Beta Program is proprietary to Global Beta Advisors. S&P shall not have any liability for any errors or omissions in calculating values for the Global Beta Program. The Global Beta Program is not sponsored, endorsed, sold or promoted by S&P. S&P makes no representation regarding the advisability of investing in the Global Beta Program.

### ***Disclaimer***

Each Global Beta Index is the property of Global Beta Advisors, which has contracted with S&P Opco, LLC (a subsidiary of S&P Dow Jones Indices LLC) to calculate and maintain each Global Beta Index. The Global Beta Indexes are not sponsored by S&P Dow Jones Indices LLC or its affiliates or its third party licensors, including Standard & Poor's Financial Services LLC and Dow Jones Trademark Holdings LLC (collectively, "S&P Dow Jones Indices"). S&P Dow Jones Indices will not be liable for any errors or omissions in calculating the Global Beta Indexes. "Calculated by S&P Dow Jones Indices" and the related stylized mark(s) are service marks of S&P Dow Jones Indices and have been licensed for use by Global Beta Advisors. S&P® is a registered trademark of Standard & Poor's Financial Services LLC, and Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC.

The Global Beta Program based on the Indexes are not sponsored, endorsed, sold or promoted by S&P Dow Jones Indices. S&P Dow Jones Indices does not make any representation or warranty, express or implied, to the owners of the Global Beta Program or any member of the public regarding the advisability of investing in securities generally or in the Global Beta Program particularly or the ability of the Index to track general market performance. S&P Dow Jones Indices' only relationship to Global Beta Advisors with respect to the Indexes is the licensing of the related benchmark index, certain trademarks, service marks and trade names of S&P Dow Jones Indices, and the provision of the calculation services related to the Index. S&P Dow Jones Indices is not responsible for and has not participated in the determination of the prices and amount of the Global Beta Program or the timing of the issuance or sale of the Global Beta Program or in the determination or calculation of the equation by which the Global Beta Program may be converted into cash or other redemption mechanics. S&P Dow Jones Indices has no obligation or liability in connection with the administration, marketing or trading of the Global Beta Program. S&P Dow Jones Indices LLC is not an investment advisor. Inclusion of a security within the Global Beta Indexes is not a recommendation by S&P Dow Jones Indices to buy, sell, or hold such security, nor is it investment advice.

S&P DOW JONES INDICES DOES NOT GUARANTEE THE ADEQUACY, ACCURACY, TIMELINESS AND/OR THE COMPLETENESS OF THE INDEX, INTELLECTUAL PROPERTY, SOFTWARE, OR ANY DATA RELATED THERETO OR ANY COMMUNICATION WITH RESPECT THERETO, INCLUDING, ORAL, WRITTEN, OR ELECTRONIC COMMUNICATIONS. S&P DOW JONES INDICES SHALL NOT BE SUBJECT TO ANY DAMAGES OR LIABILITY FOR ANY ERRORS, OMISSIONS, OR DELAYS THEREIN. S&P DOW JONES INDICES MAKES NO EXPRESS OR IMPLIED WARRANTIES, AND EXPRESSLY DISCLAIMS ALL WARRANTIES, OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE OR AS TO

RESULTS TO BE OBTAINED BY GLOBAL BETA ADVISORS, OWNERS OF THE GLOBAL BETA PROGRAM, OR ANY OTHER PERSON OR ENTITY FROM THE USE OF THE GLOBAL BETA INDEXES, INTELLECTUAL PROPERTY, SOFTWARE, OR WITH RESPECT TO ANY DATA RELATED THERETO. WITHOUT LIMITING ANY OF THE FOREGOING, IN NO EVENT WHATSOEVER SHALL S&P DOW JONES INDICES BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES, INCLUDING BUT NOT LIMITED TO, LOSS OF PROFITS, TRADING LOSSES, LOST TIME, OR GOODWILL, EVEN IF THEY HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, WHETHER IN CONTRACT, TORT, STRICT LIABILITY, OR OTHERWISE.

Global Beta Institutional organized as a limited liability company under the laws of the State of Delaware and is wholly owned by Global Beta Holding Company, LLC, which is wholly owned by Global Beta Advisors. Global Beta Advisors is owned by Vincent Lowry (65%) and Justin Lowry (35%).

#### Item 5 - Fees and Compensation

Quarterly, you will receive an invoice from us for our services. Some of our clients pay us directly, and some clients instruct their custodian to pay us from their custody account. The amount due is based on a percentage of the market value of your account with Global Beta Institutional, unless you negotiate an alternative method for calculating the fee.

#### Valuation of Securities

Our securities are valued at the latest available price quotation furnished to Global Beta Institutional by our independent third-party pricing service, Interactive Data Corporation (“IDC”). The value of fixed income securities are determined in accordance with information received by Global Beta Institutional from one or more independent pricing services such as IDC or through Factset.

Global Beta Institutional uses the GIPS® Valuation Principles to determine the fair value of all securities. The Principles define fair value as the amount at which an investment could be exchanged in a current arm’s length transaction between willing parties in which the parties each act knowledgeably and prudently.

Securities are valued at the closing price on the day of valuation. If the valuation date is not a trading day, the price as of the close of business on the previous trading day is used. Any listed security not traded on such date is valued at the latest available price quotation furnished to the firm by IDC, our independent third-party pricing service, and in keeping with the GIPS® Valuation Hierarchy.

#### The GIPS® Valuation Hierarchy

- a. Investments must be valued using objective, observable, unadjusted quoted market prices for identical investments in active markets on the measurement date, if available. If not available, then investments should be valued using;

- b. Objective, observable quoted market prices for similar investments in active markets. If not available or appropriate, then investments should be valued using;
- c. Quoted prices for identical or similar investments in markets that are not active (markets in which there are few transactions for the investment, the prices are not current, or price quotations vary substantially over time and/or between market makers). If not available or appropriate, then investments should be valued based on;
- d. Observable market-based inputs, other than quoted prices, for the investment. If not available or appropriate, then investments should be valued based on;
- e. Subjective unobservable inputs for the investment where markets are not active at the measurement date. Unobservable inputs should only be used to measure fair value to the extent that observable inputs and prices are not available or appropriate. Unobservable inputs reflect the firm's own assumptions about the assumptions that market participants would use in pricing the investment and should be developed based on the best information available under the circumstances.

As we most often invest in liquid securities, meaning that they are regularly priced through our pricing service, IDC, we do not anticipate the need to go past step b., above, on a regular basis.

#### Standard Fee Schedules

The table below reflects our standard fees by client type. However, all fees are negotiable depending on the size and type of a particular account.

Type of Client	Fee Percentage	Billing Period	Are Fees Negotiable
Institutional Equity Account	20 basis points (0.20%)	Quarterly, in arrears	Yes
Institutional Fixed Income Account	25 basis points (0.25%)	Quarterly, in arrears	Yes
Individual	100 basis points (1.00%)	Quarterly, in arrears	Yes

If your fees are payable in advance, then upon termination of your account we will refund you any unearned portion of the paid fee. If you are billed in arrears, then upon termination you will be billed only for the pro rata portion of the management period.

#### Additional Fees and Expenses

Advisory fees payable to us do not include all the fees you may incur when we purchase or sell securities for your account. You are responsible for all brokerage commissions, custody fees,



exchange fees, SEC fees, and other costs associated with the custody, purchase and/or sale of securities. If any portion of your account is invested in a fund, whether a fund registered under the Investment Company Act of 1940, as amended (“Company Act”), or a private fund, you will also pay the embedded management fees attributable to fund shares. Please refer to Item 12 – Brokerage Practices for a description of brokerage practices. No Global Beta Institutional employees accept compensation for the sale of securities or other investment products.

#### Item 6 - Performance-Based Fees and Side-By-Side Management

Global Beta Institutional does not receive performance based fees. Your fee is based on the assets under management. Therefore, there is no instance where we manage both a performance fee account and nonperformance fee account side-by-side. This means that there is no incentive for us to favor a performance fee account over others through different trading priorities or a disproportionate allocation of favorable investments.

#### Item 7 - Types of Clients

As noted in Item 4 - Advisory Business, our clients are institutions, such as corporations and state and municipal governments, and high net worth individuals.

For these clients we manage various types of accounts, including:

- Corporate operating accounts
- Corporate pension plans
- Charitable trusts
- Endowments / Foundations
- Nuclear decommissioning trusts
- Public bond proceeds
- Public Plan Sponsors
- State Treasury assets
- State Insurance funds
- Taft-Hartley pension funds

Global Beta Institutional offers our clients investment products using U.S. equity securities, U.S. fixed income securities, American depository receipts (“ADRs”), and balanced accounts that utilize both U.S. equity and U.S. fixed income securities. Exchange-traded funds (“ETFs”) are also used to supplement exposure for both equity and fixed income.

#### Minimum account sizes

The minimum size for a new account using the Global Beta Program is generally \$5 million dollars. The minimum size for a new, long only, fixed income securities account is generally \$10 million dollars. We may, at our discretion, accept smaller accounts depending on the nature of the account and the potential for future additions to the account.

#### Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss

Through the Global Beta Program, Global Beta Institutional generally manages “long only” portfolios, meaning that we do not invest in options, derivatives or short positions. Examples of some security types in which we may invest include:

- Equity securities listed on the NASDAQ and the NY Stock Exchange
- Equity securities listed on the London Stock Exchange
- Equity securities traded over-the-counter
- ADR securities
- U.S. Treasury bonds
- Mortgage bonds
- Agency bonds
- Municipal bonds
- Fixed income investment grade corporate debt bonds
- Fixed income non-investment grade corporate debt bonds
- Commercial paper
- Non-leveraged ETFs

#### Methods of Analysis

For our equity allocation, we build customized rules based factor index strategies using S&P indexes as our index universe. The objective is to tactically allocate those custom index strategies based on price to sales valuation.

There are six factors that are influenced by our customized rules based factor indexes: quality, value, growth, momentum, beta, and size. We believe that properly positioning yourself among those six factors, on the basis of price to sales valuations, creates optimal systematic exposure relative to the market over time. Each customized factor index is built using a stock selection method with fundamentals that highly correlates to the given factor, and then weighted by either 12 month trailing revenue or market capitalization. Please reach out to John Lisko from the contact information below for more information on the index construction process.

As discussed above in Item 4 - Advisory Business, S&P serves as the index provider and is responsible for compiling, sponsoring and maintaining each Global Beta Index. S&P provides Global Beta Index information to Global Beta Advisors, which allows Global Beta Institutional to manage the client accounts so as to track the corresponding Global Beta Index. Global Beta Advisors has retained S&P to calculate daily valuations of the Global Beta Indexes on both a price return and total return basis. At the end of each trading day, S&P electronically transmits valuation data to Global Beta Advisors for each Global Beta Index. S&P re-weights the constituent securities of each corresponding Global Beta Index, who in turn transmits the data to Global Beta Institutional, in order to quarterly rebalance each corresponding client portfolio within the Global Beta Program based on revenues as of the previous quarter (or, for the Global Beta All Cap Multi Factor Index and Global Beta Large Cap Multi Factor Index, more frequently based on circumstances such as market prices and sales data). The securities in the Global Beta Indexes generally are held until S&P rebalances the constituent securities weightings.

See Item 4 - Advisory Business above for more information.

For fixed income, we describe our investment process as “bottom up” with a macroeconomic overlay. This means that we focus more on the fundamentals of the company issuing the securities when we evaluate buying or selling a security for a portfolio and less on the company’s business sector or industry. The firm wide macroeconomic view is determined by the integrated thinking of the entire investment team, and updated quarterly. The portfolio managers implement the macroeconomic view in their portfolio construction process.

Our main sources of research include:

- Financial newspapers and magazines
- Databases for quantitative screening
- Research material provided by others, including broker-dealers
- Economic research reports
- Corporate rating services, primarily for corporate debt
- Annual reports and filings with the SEC
- Debt indentures
- Company meetings and press releases

Currently, we do not use expert networks to obtain company information.

The equity portfolio investment process is driven by aforementioned rules based customized index strategies. The multi factor index offerings come through an “all cap” index and a “large cap” index . The key difference between the two strategies is that the all cap index includes the custom size index in its rotation; whereas, the large cap index does not.

ETFs are also used in the fixed income portfolio construction process. They are used both tactically and strategically. Tactically, this is an efficient way to gain exposure to sectors in smaller portfolios. Strategically, using ETFs is an efficient way to express a view on a perceived value in a particular asset class or duration without identifying a particular security.

#### Risk of Loss

All investments in securities include a risk of losing your principal and any unrealized profits. Stock markets and bond markets may fluctuate substantially over time. In addition, as recent global and domestic economic events have indicated, markets can be very volatile. Therefore, we cannot guarantee any level of performance or that you will not experience a loss in a portfolio that uses our Global Beta Program or fixed income strategies. Risks include:

- Equity securities represent ownership in a company, where fixed income securities are company debt. If the company that issued the equity securities declares bankruptcy, your “ownership” can be worth nothing.
- Fixed income holders face default risk, meaning that the company that issued the debt may default on its obligations.
- An event, or headline risk can affect the price of a share or bond even if the fundamentals of the company have not changed. An example of an event risk is when a chief executive officer of a company abruptly resigns and the markets become concerned about succession planning at the company.

- Fixed income holders face interest rate risk, meaning that an increase or decrease in interest rates can affect the value of your holding.
- Credit downgrades by rating agencies can affect the value of a fixed income security.
- Liquidity risk affects both equity and fixed income securities. This means that we may have a difficult time finding a buyer when we want to sell, and we could be forced to sell at a significant discount to the market value.
- Investing in developing markets securities generally involves higher levels of risk compared to the U.S. market. Risks include but are not limited to: political and social instability, economic volatility, changes in monetary, fiscal or tax related policies, currency fluctuations, and market volatility and liquidity.
- Mortgage-related securities face prepayment risk, meaning as interest rates decline, the homeowner may re-finance, or pre-pay, the mortgage causing an early return of your principal.
- Changes in foreign currency exchange rates affect the value of ADRs, and, therefore, the value of the account's portfolio. In addition, although the ADRs in which the account invests may be listed on major U.S. exchanges, there can be no assurance that a market for these securities will be made or maintained or that any such market will be or remain liquid. There is also no guarantee that a financial institution will continue to sponsor particular ADRs. As a result, the account may have difficulty selling securities, or selling them quickly and efficiently at the prices at which they have been valued.
- In addition to the risks associated with the underlying assets held by an ETF, investments in ETFs are subject to the following additional risks: (1) an ETF's shares may trade above or below its net asset value; (2) an active trading market for the ETF's shares may not develop or be maintained; (3) trading an ETF's shares may be halted by the listing exchange; (4) a passively managed ETF may not track the performance of the reference asset; and (5) a passively managed ETF may hold troubled securities. Investment in ETFs may involve duplication of management fees and certain other expenses, as the account indirectly bears its proportionate share of any expenses paid by the ETFs in which it invests.

Additionally, an investment in the Global Beta Program is subject to the material risks discussed below. Each of these risks has the potential (individually or in any combination) to affect adversely the value of your account and cause you to lose money.

- The alternate weighting approach employed by the Global Beta Index and the account, while designed to enhance potential returns compared to the account's related benchmark index, may not produce the desired results. Using revenues as a weighting measure is no guarantee that the Global Beta Index or the account will outperform the related benchmark index, and may even cause the Global Beta Index or the account to underperform the related benchmark index.
- Broad movements in financial markets will adversely affect the price of the account's investments, regardless of how well the companies in which the account invests perform. There is also a risk that the price of one or more of the securities or other instruments in the account's portfolio will fall.

- The account's return may not match the return of the Global Beta Index. The account incurs a number of operating expenses that are not reflected in the Global Beta Index, including the cost of buying and selling securities.
- Because the account is rebalanced quarterly (or, for the Global Beta All Cap Multi Factor Index and Global Beta Large Cap Multi Factor Index, more frequently based on circumstances such as market prices and sales data), the account may experience portfolio turnover in excess of 100%. Portfolio turnover may involve the payment by the account of brokerage and other transaction costs on the sale of securities, as well as on the investment of the proceeds in other securities. The greater the portfolio turnover, the greater the transaction costs to the account, which could have an adverse effect on the account's total rate of return, and the more likely the account is to generate capital gains that must be distributed to shareholders or clients as taxable income.

In addition, an investment in an account that utilizes the Global Beta Mid-Small Size Index (and, therefore, the Global Beta All Cap Multi Factor Index) is subject to the following additional risks:

- Small and medium capitalization companies (including those trading as ADRs) may have an unproven or narrow technological base and limited product lines, distribution channels, markets and financial resources. Small and medium capitalization companies also may be dependent on entrepreneurial management, making the companies more susceptible to certain setbacks and reversals, and may also be more sensitive to changes in the economy, such as changes in the level of interest rates. As a result, the securities of small and medium capitalization companies may be subject to more abrupt or erratic price movements than securities of larger companies, may have limited marketability, and may be less liquid than securities of companies with larger capitalizations.
- Increased volatility may result from increased cash flows to the account and other market participants that continuously or systematically buy large holdings of small and medium capitalization companies (including those trading as ADRs), which can drive prices up and down more dramatically. Additionally, the announcement that a security has been added to a widely followed index or benchmark may cause the price of that security to increase. Conversely, the announcement that a security has been deleted from a widely followed index or benchmark may cause the price of that security to decrease.

#### Item 9 - Disciplinary Information

As a registered investment adviser we are required to disclose legal or disciplinary events involving the firm, our employees or our officers that would be material to your evaluation of our advisory business or the integrity of our management. At this time, we have no such information to report.

As part of our employment vetting process, we ask prospective employees to self-report and disclose any personal disciplinary information for the purpose of preventing anyone from entering the firm with previous or pending disciplinary events before the SEC, any state

regulatory authority, or self-regulatory organization or any legal proceeding that involved investment or an investment-related business. All employees are also required to attest annually that these statements remain true.

#### Item 10 - Other Financial Industry Activities and Affiliations

##### Outside Business Activities

Our employees may be active in profit and non-profit organizations. Vince Lowry and Justin Lowry and shareholders of Global Beta Advisors and may directly or indirectly receive compensation from business activities involving Global Beta Advisors.

As part of our fiduciary duty to our clients, we maintain procedures designed to identify and mitigate any actual or apparent conflicts potentially created by the outside business activities of our employees. In order to avoid trading on material non-public information, shares and bonds in companies where an employee is a member of the board of directors are not permitted in client portfolios.

#### Item 11 - Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

##### Code of Ethics

Global Beta Institutional has adopted a Code of Ethics ("Code") designed to reinforce our commitment to maintaining a high level of legal and ethical standards. The Code sets forth guiding principles to assist us and our employees in upholding our affirmative duty of care, loyalty, and good faith to act in the best interests of our clients and to avoid potential conflicts of interest. Each employee is required to complete an annual certification, acknowledging that they have read and understand the Code and any amendments thereto, and affirm that they have, and will continue to, comply with their fiduciary duties and ethical obligations as set forth in the Code. A copy of the Code is available to clients or prospective clients upon request by contacting Mr. John Lisko, our President, COO, and CCO, at the address, telephone or email on the cover page of this Brochure.

##### Recommendations Involving Financial Interest

Global Beta Institutional selects investments for clients based solely on investment considerations, including whether the investments are suitable for the client and meet the client's investment objectives and guidelines. In the course of providing advisory services, we may simultaneously recommend the sale of a particular security for one account while recommending the purchase of the same security for a second account if such recommendations are consistent with the client's investment objectives and guidelines.

##### Personal Securities Transactions

We do not prohibit officers and employees from engaging in personal securities transactions. Therefore, it is possible that they may buy or sell securities or other instruments that we have recommended to clients or engage in transactions for their own accounts in a manner that is inconsistent with our recommendations to a client. We may also recommend to clients the purchase or sale of securities in which the firm, or its officers, employees, or related persons have a financial interest. Personal securities transactions by employees raise potential conflicts of

interest when they trade in a security that is owned by, or considered for purchase or sale for a client.

The personal investing activities of all employees must be conducted in a manner to avoid potential conflicts of interest, or the appearance of potential conflicts of interest, with our clients and the firm itself. Our personal securities trading Policy and Procedure is intended to affirm that no officer, director, employee or member of their immediate family uses his or her position in the firm or any investment opportunities they learn of because of his or her position to the detriment of our clients.

As such, firm employees wishing to purchase or sell securities covered by the Code must pre-clear their transactions with our CCO prior to executing the trade. Certain securities (*e.g.*, direct obligations of the Government or shares of open-end mutual funds) do not require pre-clearance.

The CCO or his designee is responsible for ensuring that management and all employees adhere to the Code with respect to personal securities transactions. Every employee must comply fully with the Code and related procedures. Failure to do so may result in disciplinary action against any employee involved in the violation, up to and including termination of employment.

#### Service on Boards of Directors

As noted in Item 10, Other Financial Industry Activities and Affiliations, of this Brochure, many employees serve on non-profit and for profit boards. The Code requires all employees to obtain the prior approval of the CCO before entering into any employment or service relationship, including serving as a director, trustee or general partner of a company, whether or not for compensation, which might conflict with the duties employees owe to clients.

#### Political and Charitable Contributions

Rule 206(4)-5 under the Investment Advisers Act of 1940, as amended (also known as the “pay-to-play” rule), subjects employees of registered advisers to certain limitations with respect to contributions, whether monetary or otherwise, to certain candidates for public office. Failure to comply with these regulations can make an adviser ineligible to serve as an adviser for compensation to any public pension plans. Because we offer advisory services to government agencies and plans, all political contributions by any employee or member of his or her immediate family must be cleared by Global Beta Institutional’s CCO. Political contribution requests will not be approved unless the contribution qualifies as a “de-minimus” exception under the rule. Charitable contributions relating to a current or potential client must also be pre-cleared.

It is never permitted for any employee to make, direct or solicit any other person to make, any political contribution or provide anything else of value for the purpose of influencing or inducing the obtaining or retention of investment advisory service business. We do not currently have a referral arrangement with an individual or firm to facilitate introductions to prospective clients.

#### Gift/Entertainment Policy

Our marketing efforts may include giving gifts of nominal value (\$250 or less) to clients and prospective clients. However, customary and normal courtesies in conformance with the standards of the industry such as meals with firm personnel, attending sporting events with firm

personnel and other similar activities, are permitted without prior approval, except where such activities are prohibited by applicable State or Federal laws or lobbying / solicitation rules. All gifts given and received are documented to ensure that they are within the normal standards of business practice and in compliance with any regulatory or ERISA rules. Gifts over \$250 require pre-clearance from Global Beta Institutional's CCO or the CCO's designee.

### Item 12 - Brokerage Practices

Generally, clients retain us on a discretionary basis, which authorizes us to make the following determinations and take action on their behalf without trade-by-trade consultation and consent:

- Which securities to buy or sell
- The total amount of securities to buy or sell
- The broker or dealer through whom securities are bought or sold
- The commission rates at which securities transactions for client accounts are effected
- The prices at which securities are to be bought or sold, which may include dealer spreads or mark-ups and transaction costs

#### Selection of Brokers

Global Beta Institutional seeks a high standard of quality execution from responsible broker dealers. We maintain an Approved Broker List and have adopted trading policies and procedures that strive to select and utilize brokers that are consistent with our duty and obligation to seek best execution. The approved brokers are financially and operationally capable of executing designated trades. Any conflict of interest that may exist between the broker and Global Beta Institutional or our employees is identified.

As a matter of policy, when feasible and consistent with the duty to seek best execution, we seek to allocate trades among approved brokers in such a manner that, over time, the commissions paid to each broker remain proportionate to the value provided by that broker. With limited exceptions, only approved brokers are used.

When selecting a broker from the Approved Broker List to execute a transaction for a client, we consider, among other factors:

- The best net price
- Brokerage commissions, spreads and other costs
- The broker's capital depth and market access
- Our knowledge of negotiated commission rates and spreads currently available for the security being traded
- The size and type of the transaction
- The nature and character of the markets in which the security or instrument is purchased or sold
- The desired timing of the transaction
- The execution, clearance and settlement capabilities of the broker
- The reputation and perceived soundness of the broker

While we generally seek competitive commission rates and dealer spreads, we will not necessarily pay the lowest commission or commission equivalent. Transactions may involve

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specialized services on the part of the broker and thereby justify higher commissions than would be the case with other transactions requiring more routine services.

#### Aggregation of Orders

All batch transactions are subject to Global Beta Institutional's Policy and Procedures that address the aggregation of orders. The policies are designed to assist us in ensuring compliance with our fiduciary obligations to our clients, including the duty to seek best execution. Orders that are placed at the same time for the accounts of two or more clients may, but are not required to, be "batched" for execution. Upon completion of the transaction, we will allocate the trades, on a prorated basis, across participating accounts.

Under the policy, we may consider the following when determining whether or how to aggregate trades:

- Cash flow changes which may provide a basis to deviate from a pre-established allocation as long as it doesn't result in an unfair advantage to specific clients or types of clients
- Clients with specialized investment objectives or restrictions
- The proportion that the client's order bears to the total amount desired by all clients
- The size of each client's original order
- The desire to achieve "round lots"
- The client's asset size
- The client's current holdings of the security
- For bond trades, street convention and good delivery may dictate a minimum size and par amounts

Pro rata allocation is our preferred allocation methodology. Pro rata is generally used when a batch transaction cannot be fully executed in a single day. The partial fill may be allocated among participating accounts based on any or all of the factors described above. When appropriate, we may use alternate means of allocation, provided no clients are unduly harmed or favored.

#### Trade Rotation

The order of executions may affect the price a client pays for a security in that a prior order may increase or decrease the price paid or received by subsequent orders. Pursuant to our policy and procedures with respect to trade rotation, we attempt, when feasible, to rotate the order of executions of simultaneously placed trades among different client groups in order to ensure that, over time, all such clients are treated fairly and equitably so that no one client or group of clients regularly receives executions first or last.

#### Client-Directed Brokerage Transactions

Clients may limit Global Beta Institutional's discretionary authority and, in particular, may direct us to use particular broker-dealers to execute portfolio transactions for their accounts. When a client directs the use of a particular broker or dealer, we may not be in a position to freely negotiate commission rates or spreads, or to select brokers or dealers on the basis of best price and execution. In some circumstances, directed brokerage transactions may result in higher commissions or less favorable net prices than would be the case if the firm were authorized to

choose the broker or dealers through which to execute transactions for client accounts. For example, directed brokerage transactions may not be batched for execution with transactions in the same securities with other similarly situated clients. As a result, directed brokerage transactions may result in higher commissions or less favorable net prices for directed accounts than for clients whose transactions may be batched for execution.

When you direct us to use a particular broker, you should first determine that the broker is financially and operationally capable of executing your trades as we will rely solely on your determination.

#### “Soft Dollar” or Research/Execution Policy

In allocating brokerage, Global Beta Institutional may take into consideration the receipt of research services as long as such consideration does not jeopardize the objective of seeking best price and execution in connection with the transaction. When appropriate, under our discretionary authority and consistent with our duty to obtain best execution, we may direct brokerage transactions for client accounts to broker-dealers who provide us with research, brokerage products and other services such as trade execution. The brokerage commissions used to acquire research in these arrangements are known as “soft dollars.”

Broker-dealers typically provide a bundle of services, including research and execution of transactions. The research provided can be either proprietary (created and provided by the broker-dealer, including tangible research products as well as access to analysts and traders) or third party (created by a third party but provided by the broker-dealer). We may use soft dollars to acquire either type of research.

Soft dollars can pose a conflict of interest by motivating us to use your commission dollars to pay for research services and/or select a broker based on a soft dollar arrangement rather than the quality of their trade execution. The firm’s policy and procedures include a semi-annual monitoring of commission dollars paid to each broker to evaluate that the commissions paid remain relatively proportionate to the value provided by that broker.

SEC regulations provide a “safe harbor” which allows an investment adviser to pay for research and brokerage services with the commission dollars generated by client account transactions. In determining whether a service or product qualifies as research or brokerage, we evaluate whether the service or product provides lawful and appropriate assistance to us in carrying out our investment decision-making responsibilities.

The receipt of research in exchange for soft dollars benefits us by allowing us, at no cost to us, to:

- Supplement our own research and analysis activities
- Receive the views and information of individuals and research staffs of other securities firms
- Gain access to persons having special expertise on certain companies, industries, areas of the economy and market factors Research and brokerage services acquired with soft dollars may include:
- Reports on the economy, industries, sectors and individual companies or issuers

- Statistical information
- Accounting and tax law interpretations
- Political analyses
- Reports on legal developments affecting portfolio securities
- Information on technical market actions
- Credit analyses
- Analyses of corporate responsibility issues

Global Beta Institutional may have an incentive to select or recommend a broker-dealer based on its interest in receiving such research, products or other services, rather than on Global Beta Institutional's clients' interest in receiving the most favorable execution. The determination and evaluation of the reasonableness of the brokerage commissions paid in connection with portfolio transactions are based primarily on the professional opinions of the persons responsible for the placement and review of such transactions. These opinions are formed on the basis of, among other things, the experience of these individuals in the securities industry. We may select broker-dealers based on our assessment of their ability to provide quality executions and our belief that the research, information and other services provided by such broker-dealer may benefit client accounts. It is generally not possible to place a dollar value on the special executions or on the research services we receive from broker-dealers effecting transactions in portfolio securities. Accordingly, broker-dealers we select may be paid commissions for effecting portfolio transactions for client accounts in excess of amounts other broker-dealers would have charged for effecting similar transactions if we determine in good faith that such amounts are reasonable in relation to the value of the brokerage and/or research services provided by those broker-dealers viewed either in terms of a particular transaction or our overall duty to our discretionary accounts.

Research obtained with soft dollars will not always be utilized by us for the specific account that generated the soft dollars. Because we routinely batch client transactions, brokerage commissions attributable to one or more client accounts may be allocated to brokers who provide statistical data and other research used by us in managing the accounts of other clients, and vice versa. We do not attempt to allocate the relative costs or benefits of research among client accounts because we believe that in the aggregate, the research we receive benefits all clients.

### Item 13 - Review of Accounts

Annually, our client service team will review your account. This review is either conducted in conjunction with a meeting with you or separately. We evaluate conformance with each account's investment guidelines or instructions as well as confirm our understanding of how you want such things as directed brokerage or proxy voting handled. No less than annually, our investment and compliance team, reviews the accounts to determine that clients with similar investment strategies hold similar securities and that performance returns of accounts with similar investment strategies are not widely dispersed absent a reason such as client directed brokerage or money flows. Written account reports are furnished quarterly to clients. Each quarterly report describes the portfolio market value at period end, portfolio holdings, and any other items that the client may request. A client may request individualized reporting and a different frequency of reports.

#### Item 14 - Client Referrals and Other Compensation

Currently we do not have a referral arrangement with an individual or firm to facilitate introductions to prospective clients.

#### Item 15 - Custody

We do not have any custody of our clients' assets. All client securities and cash are held for you by your custodian, which you select and direct to work with us. On request, we will provide a list of custodians that our other clients use, but we will not recommend to you any particular custodian. We will, if directed by you, send our invoice directly to your custodian. In that case, you also will receive a copy of the invoice so you are aware of the fee that has been charged for our service. Pursuant to SEC guidance, certain client-directed money movements may deem Global Beta Institutional to have custody of client assets.

As stated in Item 13 - Review of Accounts, we will send you a quarterly report showing the market value and holdings in your account. We urge you to compare the reports that you receive from us to the ones that you receive from your custodian. Independent pricing services may cause the custodian's valuation to differ from ours, but you should contact us immediately if you have any questions or concerns about any material differences between the reports. Our contact information can be found on the cover page of this Brochure.

Monthly, or sometimes more frequently, we compare our reports to the custodian reports. To do this we will access the custodian's on-line reporting system in order to view the transaction and holding reports. Our access to your account is "read-only" meaning that at no time will we be able to make unauthorized changes to your account.

#### Item 16 - Investment Discretion

As noted in Item 4 - Advisory Business and Item 12 - Brokerage Practices, Global Beta Institutional accepts discretionary authority to manage investment portfolios on your behalf. For more information on the meaning of "discretionary authority," see Item 12 -Brokerage Practices. You give us discretionary authority when you execute our Investment Advisory Agreement. You may revoke it at any time by notifying us in writing at the address listed on the cover page of this Brochure. In the event our authority is revoked, we will fulfill our fiduciary obligation to you by periodically furnishing you with recommendations concerning the investment of your assets until your Investment Advisory Agreement is terminated.

In Schedule A of the Investment Advisory Agreement, you may describe any limitations that you wish to place on our authority or you may provide separate Investment Guidelines that state how the account should be invested. We will use our best efforts to furnish investment management services with respect to your assets, including the continuous management of the assets in accordance with the Investment Guidelines provided.

#### Item 17 - Voting Client Securities

In the Investment Advisory Agreement, you designate if you want us to vote your proxies or if you wish to keep the exclusive authority to vote proxies with respect to the assets held in your

account. You should notify your custodian that you have chosen to retain voting authority so that proxy voting materials will be sent directly to you.

In the absence of specific voting guidelines from a client for whom we vote, we will vote proxies in line with recommendations from Institutional Shareholder Services (“ISS”), an unaffiliated third party. There also may be times after conducting appropriate research and analysis, that we believe not voting at all is in your best interest.

While implementing our policy of voting proxies in the best interests of our clients, there may be occasions where the voting of such proxies may present an actual or perceived conflict of interest between us, as the investment adviser, and you, our client.

Potential conflicts of interest situations may include:

- Business relationships, where we have a substantial business relationship with a company such that failure to vote in favor of management could harm our relationship with the company
- Personal relationships, where we have a personal relationship with corporate directors or candidates for directorship
- Familial relationships where we may have personal or business relationships relating to a company (e.g. a spouse or relative who serves as a director of a publicly traded company)

You may obtain copies of our written proxy voting policies and procedures as well as information on how proxies were voted on behalf of your account by requesting this information from us at the address and phone number listed on the cover page of this Brochure.

Please know that if we do not vote proxies on your behalf, you are always welcome to contact us regarding any questions that you have about a particular proxy solicitation.

#### Item 18 - Financial Information

Form ADV Part 2A requires registered investment advisers to disclose any financial condition reasonably likely to impair our ability to meet contractual commitments to clients. At the time we prepared this Brochure, we had no applicable information to report.