



## **Braun-Bostich & Associates Inc.**

### **Form ADV Part 2A – Disclosure Brochure**

**Effective: June 2, 2017**

This Form ADV Part 2A ("Disclosure Brochure") provides information about the qualifications and business practices of Braun-Bostich & Associates Inc. ("BBA" or the "Advisor"). If you have any questions about the contents of this Disclosure Brochure, please contact us at (724) 942-2639.

BBA is a registered investment advisor with the U.S. Securities and Exchange Commission ("SEC"). The information in this Disclosure Brochure has not been approved or verified by the SEC or by any state securities authority. Registration of an investment advisor does not imply any specific level of skill or training. This Disclosure Brochure provides information about BBA to assist you in determining whether to retain the Advisor.

Additional information about BBA and its advisory persons are available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching for our firm name or by our CRD# 288336.

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## Item 2 – Material Changes

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Form ADV 2 is divided into two parts: *Part 2A (the "Disclosure Brochure")* and *Part 2B (the "Brochure Supplement")*. The Disclosure Brochure provides information about a variety of topics relating to an Advisor's business practices and conflicts of interest. The Brochure Supplement provides information about advisory personnel of BBA. For convenience, we have combined these documents into a single disclose document.

BBA believes that communication and transparency are the foundation of its relationship with Clients and will continually strive to provide its Clients with complete and accurate information at all times. BBA encourages all current and prospective Clients to read this Disclosure Brochure and discuss any questions you may have with us. And of course, we always welcome your feedback.

### Material Changes

BBA is a newly formed registered investment advisor. This is the initial filing of the Disclosure Brochure.

### Future Changes

From time to time, we may amend this Disclosure Brochure to reflect changes in our business practices, changes in regulations and routine annual updates as required by the securities regulators. This complete Disclosure Brochure or a Summary of Material Changes shall be provided to each Client annually and if a material change occurs.

At any time, you may view the current Disclosure Brochure on-line at the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching for our firm name or by our CRD# 288336. You may also request a copy of this Disclosure Brochure at any time, by contacting us at (724) 942-2639.

### Item 3 – Table of Contents

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<b>Item 1 – Cover Page .....</b>	<b>1</b>
<b>Item 2 – Material Changes .....</b>	<b>2</b>
<b>Item 3 – Table of Contents.....</b>	<b>3</b>
<b>Item 4 – Advisory Services .....</b>	<b>4</b>
A. Firm Information .....	4
B. Advisory Services Offered .....	4
C. Client Account Management .....	5
D. Wrap Fee Programs .....	5
E. Assets Under Management .....	5
<b>Item 5 – Fees and Compensation .....</b>	<b>5</b>
A. Fees for Advisory Services .....	5
B. Fee Billing.....	6
C. Other Fees and Expenses .....	6
D. Advance Payment of Fees and Termination .....	6
E. Compensation for Sales of Securities .....	7
<b>Item 6 – Performance-Based Fees and Side-By-Side Management .....</b>	<b>7</b>
<b>Item 7 – Types of Clients .....</b>	<b>7</b>
<b>Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss .....</b>	<b>7</b>
A. Methods of Analysis .....	7
B. Risk of Loss.....	8
<b>Item 9 – Disciplinary Information .....</b>	<b>9</b>
<b>Item 10 – Other Financial Industry Activities and Affiliations .....</b>	<b>9</b>
<b>Item 11 – Code of Ethics, Participation or Interest in Client Transactions and Personal Trading .....</b>	<b>9</b>
A. Code of Ethics .....	9
B. Personal Trading with Material Interest.....	9
C. Personal Trading in Same Securities as Clients .....	9
D. Personal Trading at Same Time as Client .....	10
<b>Item 12 – Brokerage Practices .....</b>	<b>10</b>
A. Recommendation of Custodian[s] .....	10
B. Aggregating and Allocating Trades .....	11
<b>Item 13 – Review of Accounts .....</b>	<b>11</b>
A. Frequency of Reviews .....	11
B. Causes for Reviews .....	11
C. Review Reports .....	11
<b>Item 14 - Client Referrals and Other Compensation .....</b>	<b>11</b>
A. Compensation Received by BBA .....	11
B. Client Referrals from Solicitors .....	12
<b>Item 15 – Custody .....</b>	<b>12</b>
<b>Item 16 – Investment Discretion .....</b>	<b>12</b>
<b>Item 17 – Voting Client Securities.....</b>	<b>12</b>
<b>Item 18 – Financial Information.....</b>	<b>12</b>
<b>Privacy Policy .....</b>	<b>29</b>

## Item 4 – Advisory Services

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### **A. Firm Information**

Braun-Bostich & Associates Inc. (“BBA” or the “Advisor”) is a registered investment advisor with the SEC, which is organized as a Corporation under the laws of the Commonwealth of Pennsylvania. BBA was founded in February 2002, and is owned and operated by Amy Braun-Bostich (Chief Executive Officer, Chief Compliance Officer and Private Wealth Advisor). This Disclosure Brochure provides information regarding the qualifications, business practices, and the advisory services provided by BBA.

### **B. Advisory Services Offered**

BBA offers investment advisory services to individuals, high net worth individuals, trusts and estates in the Commonwealth of Pennsylvania and other states (each referred to as a “Client”).

#### Investment Management Services

BBA utilizes internally developed models as a basis for providing customized investment advisory solutions for its Clients. This is achieved through continuous personal Client contact and interaction while providing discretionary investment management and related advisory services. BBA works closely with each Client to identify their investment goals and objectives as well as risk tolerance and financial situation in order to identify the model portfolios to be used for Client’s accounts. BBA constructs its model portfolios primarily consisting of low-cost, diversified mutual funds and/or exchange-traded funds (“ETFs”). The Advisor may then customize the models by utilizing individual stocks, bonds or options contracts to meet the needs of its Clients. In certain circumstances, the Advisor may recommend short sales and real estate investment trusts if these types of investment meet the goals, objectives, circumstances, and risk tolerance agreed to by the Client. The Advisor may retain certain types of investments based on a Client’s legacy portfolio construction.

BBA has a long-term investment approach, but the Advisor may buy, sell or re-allocate positions that have been held less than one year to meet the objectives of the Client or due to market conditions. BBA will construct, implement and monitor the portfolio to ensure it meets the goals, objectives, circumstances, and risk tolerance agreed to by the Client. Each Client will have the opportunity to place reasonable restrictions on the types of investments to be held in their respective portfolio, subject to acceptance by the Advisor.

BBA evaluates and selects investments for inclusion in model portfolios and any customized portions of Client portfolios only after applying its internal due diligence process. BBA may recommend, on occasion, redistributing investment allocations to diversify the portfolio. BBA may recommend specific positions to increase sector or asset class weightings. The Advisor may recommend employing cash positions as a possible hedge against market movement. BBA may recommend selling positions for reasons that include, but are not limited to, harvesting capital gains or losses, business or sector risk exposure to a specific security or class of securities, overvaluation or overweighting of the position[s] in the portfolio, change in risk tolerance of Client, generating cash to meet Client needs, or any risk deemed unacceptable for the Client’s risk tolerance.

At no time will BBA accept or maintain custody of a Client’s funds or securities, except for authorized deduction of the Advisor’s fees. All Client assets will be managed within their designated account[s] at the Custodian, pursuant to the Client investment advisory agreement. Please see Item 12 – Brokerage Practices.

#### Financial Planning Services

BBA offers comprehensive financial planning services to Clients on an annual retainer, pursuant to a written financial planning agreement. Services may cover several areas of a Client’s financial situation, depending on their goals, objectives and financial condition.

Generally, such financial planning services involve creating a solution focused approach to financial planning designed to allow the Client to make an informed decision about investment planning, retirement planning, personal savings, education savings and other areas of a Client’s financial situation. BBA may also assist Clients with tax planning for an additional fee.

A financial plan developed for the Client will usually include general recommendations for a course of activity or specific actions to be taken by the Client. For example, recommendations may be made that the Client start or revise their investment programs, commence or alter retirement savings, establish education savings and/or charitable giving programs.

BBA may also refer Clients to an accountant, attorney or other specialists, as appropriate for their unique situation. BBA will generally deliver a plan to the Client and then update that plan on an annual basis. BBA is also available throughout the year to answer any questions the Client may have and amend that year's plan as necessary.

Financial planning recommendations may pose a conflict between the interests of the Advisor and the interests of the Client. For example, a recommendation to engage the Advisor for investment management services or to increase the level of investment assets with the Advisor would pose a conflict, as it would increase the advisory fees paid to the Advisor. Clients are not obligated to implement any recommendations made by the Advisor or maintain an ongoing relationship with the Advisor. If the Client elects to act on any of the recommendations made by the Advisor, the Client is under no obligation to effect the transaction through the Advisor.

### **C. Client Account Management**

Prior to engaging BBA to provide investment advisory services, each Client is required to enter into one or more agreements with the Advisor that defines the terms, conditions, authority and responsibilities of the Advisor and the Client. These services may include:

- Establishing an Investment Strategy – BBA, in connection with the Client, may develop a statement that summarizes the Client's investment goals and objectives along with the broad strategy[ies] to be employed to meet the objectives.
- Asset Allocation – BBA will develop a strategic asset allocation that is targeted to meet the investment objectives, time horizon, financial situation and tolerance of risk for each Client.
- Portfolio Construction – BBA will develop a portfolio for the Client that is intended to meet the stated goals and objectives of the Client.
- Investment Management and Supervision – BBA will provide investment management and ongoing oversight of the Client's relationship's investment portfolio.

### **D. Wrap Fee Programs**

BBA does not manage or place Client assets into a wrap fee program. Investment management services are provided directly by BBA.

### **E. Assets Under Management**

BBA is a newly established advisor. Assets under management shall be reported following the Advisor's December 31, 2017 fiscal year end. Clients may request more current information at any time by contacting the Advisor.

### Item 5 – Fees and Compensation

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The following paragraphs detail the fee structure and compensation methodology for services provided by the Advisor. Each Client shall be required to enter into one or more agreements that detail the responsibilities of BBA and the Client.

#### **A. Fees for Advisory Services**

##### Investment Management Services

Investment advisory fees are paid quarterly in advance pursuant to the terms of the investment advisory agreement. Investment advisory fees are offered at an annual rate that ranges between 0.50% and 1.50% or a tiered schedule that does not exceed 1.50%. Fees are based on several factors, including the size of the Client relationship, the complexity of the services to be provided, potential future growth the of account[s] and/or other

factors. The investment advisory fees in the first quarter of service are prorated from the inception date of the account[s] to the end of the first quarter. Fees may be negotiable at the sole discretion of the Advisor. The Client's fees will take into consideration the aggregate assets under management with Advisor. All securities held in accounts managed by BBA will be independently valued by the Custodian. BBA will not have the authority or responsibility to value portfolio securities. The Advisor generally charges a minimum annual fee of \$4,000, which may be negotiable at the sole discretion of the Advisor.

The Advisor's fee is exclusive of, and in addition to, brokerage fees, transaction fees, and other related costs and expenses, which may be incurred by the Client. However, the Advisor shall not receive any portion of these commissions, fees, and costs.

#### Financial Planning Services

BBA offers financial planning services for an annual fee ranging from \$1,000 to \$10,000. Fees may be negotiable based on the on the nature and complexity of the services to be provided and the overall relationship with the Advisor. Clients receiving tax planning services will be charged a higher fee. Financial planning fees are charged to a credit card or deducted from a Client's account quarterly (annual fee divided by 4) in advance of services being provided. The financial planning fee in the first quarter of service is prorated from the inception date of the account[s] to the end of the first quarter.

### **B. Fee Billing**

#### Investment Management Services

Investment advisory fees are calculated by the Advisor or its delegate and deducted from the Client's account[s] at the Custodian. The Advisor shall send an invoice to the Custodian indicating the amount of the fees to be deducted from the Client's account[s] at the beginning of the respective quarter. The amount due is calculated by applying the quarterly rate (annual rate divided by 4) to the total assets under management with BBA at the end of the prior quarter. Clients will be provided with a statement, at least quarterly, from the Custodian reflecting deduction of the investment advisory fee. It is the responsibility of the Client to verify the accuracy of these fees as listed on the Custodian's brokerage statement as the Custodian does not assume this responsibility. Clients provide written authorization permitting BBA to be paid directly from their account[s] held by the Custodian as part of the investment advisory agreement and separate account forms provided by the Custodian.

#### Financial Planning Services

Annual financial planning fees are invoiced by the Advisor at the beginning of each quarter.

### **C. Other Fees and Expenses**

Clients may incur certain fees or charges imposed by third parties, other than BBA, in connection with investments made on behalf of the Client's account[s]. The Client is responsible for all custodial and securities execution fees charged by the Custodian and executing broker-dealer. The fees charged by BBA are separate and distinct from these custodial and execution fees.

In addition, all fees paid to BBA for investment advisory services are separate and distinct from the expenses charged by mutual funds and exchange-traded funds to their shareholders, if applicable. These fees and expenses are described in each fund's prospectus. These fees and expenses will generally be used to pay management fees for the funds, other fund expenses, account administration (e.g., custody, brokerage and account reporting), and a possible distribution fee. A Client could invest in these products directly, without the services of BBA, but would not receive the services provided by BBA which are designed, among other things, to assist the Client in determining which products or services are most appropriate for each Client's financial situation and objectives. Accordingly, the Client should review both the fees charged by the fund[s] and the fees charged by BBA to fully understand the total fees to be paid. Please refer to Item 12 – Brokerage Practices for additional information.

### **D. Advance Payment of Fees and Termination**

#### Investment Management Services

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BBA is compensated for its services in advance of the quarter in which investment advisory services are rendered. Either party may terminate the investment advisory agreement by providing advance written notice to the other party. In addition, the Client may terminate the investment advisory agreement within five (5) business days of signing the Advisor's agreement at no cost to the Client. After the five-day period, the Client will incur charges for bona fide advisory services rendered to the point of termination and such fees will be due and payable by the Client. The Advisor will refund any unearned, prepaid investment advisory fees from the effective date of termination to the end of the quarter. The Client's investment advisory agreement with the Advisor is non-transferable without the Client's prior consent.

#### Financial Planning Services

BBA is compensated for its services in advance of the quarter in which financial planning services are rendered. Either party may terminate the financial planning agreement by providing advance written notice to the other party. In addition, the Client may terminate the financial planning agreement within five (5) business days of signing the Advisor's agreement at no cost to the Client. After the five-day period, the Client will incur charges for bona fide services rendered to the point of termination and such fees will be due and payable by the Client. The Advisor will refund any unearned, prepaid planning fees based on the number of days from the effective date of termination to the end of the quarter. The Client's financial planning agreement with the Advisor is non-transferable without the Client's prior consent.

#### **E. Compensation for Sales of Securities**

BBA does not buy or sell securities and does not receive any compensation for securities transactions in any Client account, other than the investment advisory fees noted above.

#### Item 6 – Performance-Based Fees and Side-By-Side Management

BBA does not charge performance-based fees for its investment advisory services. The fees charged by BBA are as described in "Item 5 – Fees and Compensation" above and are not based upon the capital appreciation of the funds or securities held by any Client.

BBA does not manage any proprietary investment funds or limited partnerships (for example, a mutual fund or a hedge fund) and has no financial incentive to recommend any particular investment options to its Clients.

#### Item 7 – Types of Clients

BBA offers investment advisory services to individuals, high net worth individuals, trusts and estates in Commonwealth of Pennsylvania and other states. The percentage of each type of Client is available on BBA's Form ADV Part 1A. These percentages may change over time and are updated at least annually by the Advisor. BBA generally does not impose a minimum account size for establishing a relationship; however, Advisor generally charges a minimum annual fee of \$4,000, which may be negotiable at the sole discretion of the Advisor.

#### Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss

##### **A. Methods of Analysis**

BBA employs fundamental and cyclical analysis methods in developing investment strategies for its Clients. Research and analysis from BBA is derived from numerous sources, including financial media companies, third-party research materials, Internet sources, and review of company activities, including annual reports, prospectuses, press releases and research prepared by others.

Fundamental analysis utilizes economic and business indicators as investment selection criteria. These criteria are generally ratios and trends that may indicate the overall strength and financial viability of the entity being analyzed. Assets are deemed suitable if they meet certain criteria to indicate that they are a strong investment with a value discounted by the market. While this type of analysis helps the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Assets meeting the investment criteria utilized in the fundamental analysis may lose value and may have negative investment performance. The



Advisor monitors these economic indicators to determine if adjustments to strategic allocations are appropriate. More details on the Advisor's review process are included below in "Item 13 – Review of Accounts".

Cyclical analysis involves the analysis of past market data rather than specific company data in determining the recommendations made to clients. Cyclical analysis may involve the use of charts to identify market patterns and trends, which may be based on investor sentiment rather than the fundamentals of the company. The primary risk in using technical analysis is that spotting historical trends may not help to predict such trends in the future.

As noted above, BBA generally employs a long-term investment strategy for its Clients, as consistent with their financial goals. BBA will typically hold all or a portion of a security for more than a year, but may hold for shorter periods for the purpose of rebalancing a portfolio or meeting the cash needs of Clients. At times, BBA may also buy and sell positions that are more short-term in nature, depending on the goals of the Client and/or the fundamentals of the security, sector or asset class.

## **B. Risk of Loss**

Investing in securities involves certain investment risks. Securities may fluctuate in value or lose value. Clients should be prepared to bear the potential risk of loss. BBA will assist Clients in determining an appropriate strategy based on their tolerance for risk and other factors noted above. However, there is no guarantee that a Client will meet their investment goals.

While the methods of analysis help the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Assets meeting the investment criteria utilized in these methods of analysis may lose value and may have negative investment performance. The Advisor monitors these economic indicators to determine if adjustments to strategic allocations are appropriate. More details on the Advisor's review process are included below in "Item 13 – Review of Accounts".

Each Client engagement will entail a review of the Client's investment goals, financial situation, time horizon, tolerance for risk and other factors to develop an appropriate strategy for managing a Client's account. Client participation in this process, including full and accurate disclosure of requested information, is essential for the analysis of a Client's account. The Advisor shall rely on the financial and other information provided by the Client or their designees without the duty or obligation to validate the accuracy and completeness of the provided information. It is the responsibility of the Client to inform the Advisor of any changes in financial condition, goals or other factors that may affect this analysis.

The risks associated with a particular strategy are provided to each Client in advance of investing Client accounts. The Advisor will work with each Client to determine their tolerance for risk as part of the portfolio construction process. Following are some of the risks associated with the potential speculative components of the Advisor's strategy:

### Options Contracts

Investments in options contracts have the risk of losing value in a relatively short period of time. Option contracts are leveraged instruments that allow the holder of a single contract to control many shares of an underlying stock. This leverage can compound gains or losses.

### Short Sales

A short sale involves the sale of a security that the Client does not own in the hope of purchasing the same security at a later date at a lower price. To make delivery to the buyer, the Client must borrow the security and is obligated to return the security to the lender, which is accomplished by a later purchase of the security. The Client realizes a profit or a loss as a result of a short sale if the price of the security decreases or increases respectively between the date of the short sale and the date on which the Client covers its short position, i.e., purchases the security to replace the borrowed security. A short sale involves the theoretically unlimited risk of an increase in the market price of the security that would result in a theoretically unlimited loss.

### Real Estate Investment Trusts ("REITs")



Investing in Real Estate Investment Trusts ("REITs") involves certain distinct risks in addition to those risks associated with investing in the real estate industry in general. Equity REITs may be affected by changes in the value of the underlying property owned by the REITs, while mortgage REITs may be affected by the quality of credit extended. REITs are subject to heavy cash flow dependency, default by borrowers and self-liquidation. REITs, especially mortgage REITs, are also subject to interest rate risk (i.e., as interest rates rise, the value of the REIT may decline).

**Past performance is not a guarantee of future returns. Investing in securities and other investments involve a risk of loss that each Client should understand and be willing to bear. Clients are reminded to discuss these risks with the Advisor.**

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#### Item 9 – Disciplinary Information

**There are no legal, regulatory or disciplinary events involving BBA or any of its Supervised Persons.** BBA values the trust you place in us. As we advise all Clients, we encourage you to perform the requisite due diligence on any advisor or service provider with whom you partner. Our backgrounds are on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching by our firm name or our CRD# 288336.

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#### Item 10 – Other Financial Industry Activities and Affiliations

##### Insurance Agency Affiliations

Certain Advisory Persons are also licensed insurance professionals. Implementations of insurance recommendations are separate and apart from one's role with BBA. As an insurance professional, Advisory Persons may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Advisory Persons is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Advisory Persons or the Advisor.

In addition, tax and bookkeeping services may be offered to Clients of the Advisor under Personal Ledgers LLC, which is owned by Ms. Braun-Bostich and Cassandra L. Kirby. Clients of the Advisor are not obligated to use these tax and bookkeeping services.

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#### Item 11 – Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

##### **A. Code of Ethics**

BBA has implemented a Code of Ethics (the "Code") that defines our fiduciary commitment to each Client. This Code applies to all persons associated with BBA (our "Supervised Persons"). The Code was developed to provide general ethical guidelines and specific instructions regarding our duties to you, our Client. BBA and its Supervised Persons owe a duty of loyalty, fairness and good faith towards each Client. It is the obligation of BBA's Supervised Persons to adhere not only to the specific provisions of the Code, but also to the general principles that guide the Code. The Code covers a range of topics that address employee ethics and conflicts of interest. To request a copy of our Code, please contact us at (724) 942-2639.

##### **B. Personal Trading with Material Interest**

BBA allows our Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. BBA does not act as principal in any transactions. In addition, the Advisor does not act as the general partner of a fund, or advise an investment company. BBA does not have a material interest in any securities traded in Client accounts.

##### **C. Personal Trading in Same Securities as Clients**

BBA allows our Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. Owning the same securities we recommend (purchase or sell) to you presents a conflict of interest that, as fiduciaries, we must disclose to you and mitigate through policies and procedures. As

noted above, we have adopted the Code to address insider trading (material non-public information controls); gifts and entertainment; outside business activities and personal securities reporting. When trading for personal accounts, Supervised Persons may have a conflict of interest if trading in the same securities. The fiduciary duty to act in the best interest of its Clients can potentially be violated if personal trades are made with more advantageous terms than Client trades, or by trading based on material non-public information. This risk is mitigated by BBA requiring reporting of personal securities trades by its Supervised Persons for review by the Chief Compliance Officer ("CCO") or delegate. We have also adopted written policies and procedures to detect the misuse of material, non-public information.

#### **D. Personal Trading at Same Time as Client**

While BBA allows our Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients, such trades are typically aggregated with Client orders or traded afterwards. **At no time will BBA, or any Supervised Person of BBA, transact in any security to the detriment of any Client.**

### Item 12 – Brokerage Practices

#### **A. Recommendation of Custodian[s]**

BBA does not have discretionary authority to select the broker-dealer/custodian for custody and execution services. The Client will engage the broker-dealer/custodian (herein the "Custodian") to safeguard Client assets and authorize BBA to direct trades to this Custodian as agreed in the investment advisory agreement. Further, BBA does not have the discretionary authority to negotiate commissions on behalf of our Clients on a trade-by-trade basis.

Where BBA does not exercise discretion over the selection of the Custodian, it may recommend the Custodian[s] to Clients for custody and execution services. Clients are not obligated to use the recommended Custodian and will not incur any extra fee or cost associated with using a broker-dealer/custodian not recommended by BBA. BBA may recommend the Custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client, its reputation, and/or location of the Custodian's offices. The Advisor participates in the TD Ameritrade Institutional program. TD Ameritrade Institutional is a division of TD Ameritrade, Inc. ("TD Ameritrade"). TD Ameritrade is an independent and unaffiliated SEC-registered broker-dealer and member FINRA/SIPC. TD Ameritrade offers to independent investment Advisors services, which include custody of securities, trade execution, clearance and settlement of transactions. Advisor receives some benefits from TD Ameritrade through its participation in the program. (Please see the disclosure under Item 14 below.)

BBA may recommend the Custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client, and location of the Custodian's offices.

Following are additional details regarding the brokerage practices of the Advisor:

**1. Soft Dollars** - Soft dollars are revenue programs offered by broker-dealers/custodians whereby an advisor enters into an agreement to place security trades with the broker-dealer/custodian in exchange for research and other services. BBA does not participate in soft dollar programs sponsored or offered by any broker-dealer/custodian. Although BBA receives certain benefits from TD Ameritrade through their participation in their institutional platform. Please see the disclosure under Item 14 below.

**2. Brokerage Referrals** - BBA does not receive any compensation from any third party in connection with the recommendation for establishing an account.

**3. Directed Brokerage** - All Clients are serviced on a "directed brokerage basis", where BBA will place trades within the established account[s] at the custodian designated by the Client. Further, all Client accounts are traded within their respective brokerage account[s]. The Advisor will not engage in any principal transactions (i.e., trade of any security from or to the Advisor's own account) or cross transactions with other Client accounts (i.e., purchase of a security into one Client account from another Client's account[s]). In selecting the Custodian, BBA

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will not be obligated to select competitive bids on securities transactions and does not have an obligation to seek the lowest available transaction costs. These costs are determined by the Custodian.

## **B. Aggregating and Allocating Trades**

The primary objective in placing orders for the purchase and sale of securities for Client accounts is to obtain the most favorable net results taking into account such factors as 1) price, 2) size of order, 3) difficulty of execution, 4) confidentiality and 5) skill required of the Custodian. BBA will execute its transactions through the Custodian as directed by the Client. BBA may aggregate orders in a block trade or trades when securities are purchased or sold through the Custodian for multiple (discretionary) accounts in the same trading day. If a block trade cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated in a manner that is consistent with the initial pre-allocation or other written statement. This must be done in a way that does not consistently advantage or disadvantage any particular Client accounts.

## Item 13 – Review of Accounts

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### **A. Frequency of Reviews**

Securities in Client accounts are monitored on a regular and continuous basis by Amy Braun-Bostich, Chief Compliance Officer of BBA. Formal reviews are generally conducted at least annually or more or less frequently depending on the needs of the Client.

### **B. Causes for Reviews**

In addition to the investment monitoring noted in Item 13.A., each Client account shall be reviewed at least annually. Reviews may be conducted more or less frequently at the Client's request. Accounts may be reviewed as a result of major changes in economic conditions, known changes in the Client's financial situation, and/or large deposits or withdrawals in the Client's account. The Client is encouraged to notify BBA if changes occur in the Client's personal financial situation that might adversely affect the Client's investment plan. Additional reviews may be triggered by material market, economic or political events.

### **C. Review Reports**

The Client will receive brokerage statements no less than quarterly from the trustee or Custodian. These brokerage statements are sent directly from the Custodian to the Client. The Client may also establish electronic access to the Custodian's website so that the Client may view these reports and their account activity. Client brokerage statements will include all positions, transactions and fees relating to the Client's account[s]. The Advisor may also provide Clients with periodic reports regarding their holdings, allocations, and performance.

## Item 14 - Client Referrals and Other Compensation

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### **A. Compensation Received by BBA**

#### Participation in Institutional Advisor Platform

As disclosed under Item 12, above, the Advisor participates in TD Ameritrade's institutional customer program and the Advisor may recommend TD Ameritrade to Clients for custody and brokerage services. There is no direct link between the Advisor's participation in the program and the investment advice it gives to its Clients, although the Advisor receives economic benefits through its participation in the program that are typically not available to TD Ameritrade retail investors. These benefits include the following products and services (provided without cost or at a discount): receipt of duplicate Client statements and confirmations; research related products and tools; consulting services; access to a trading desk serving the Advisor participants; access to block trading (which provides the ability to aggregate securities transactions for execution and then allocate the appropriate shares to Client accounts); the ability to have advisory fees deducted directly from Client accounts; access to an electronic communications network for Client order entry and account information; access to mutual funds with no transaction fees and to certain institutional money managers; and discounts on compliance, marketing, research, technology, and practice management products or services provided to the Advisor by third party vendors. TD Ameritrade may also have paid for business consulting and professional services received by the Advisor's related persons. Some of the products and services made available by TD Ameritrade through the

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program may benefit the Advisor but may not benefit its Client accounts. These products or services may assist the Advisor in managing and administering Client accounts, including accounts not maintained at TD Ameritrade. Other services made available by TD Ameritrade are intended to help the Advisor manage and further develop its business enterprise. The benefits received by the Advisor or its personnel through participation in the program do not depend on the amount of brokerage transactions directed to TD Ameritrade. As part of its fiduciary duties to clients, the Advisor endeavors at all times to put the interests of its clients first. Clients should be aware, however, that the receipt of economic benefits by the Advisor or its related persons in and of itself creates a potential conflict of interest and may indirectly influence the Advisor's choice of TD Ameritrade for custody and brokerage services.

#### **B. Client Referrals from Solicitors**

BBA does not engage paid solicitors for Client referrals.

#### Item 15 – Custody

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BBA does not accept or maintain custody of any Client accounts, except for the authorized deduction of the Advisor's fees. All Clients must place their assets with a qualified Custodian. Clients are required to engage the Custodian to retain their funds and securities and direct BBA to utilize that Custodian for the Client's security transactions. Clients should review statements provided by the Custodian and compare to any reports provided by BBA to ensure accuracy, as the Custodian does not perform this review. For more information about custodians and brokerage practices, see "Item 12 - Brokerage Practices".

#### Item 16 – Investment Discretion

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BBA generally has discretion over the selection and amount of securities to be bought or sold in Client accounts without obtaining prior consent or approval from the Client. However, these purchases or sales may be subject to specified investment objectives, guidelines, or limitations previously set forth by the Client and agreed to by BBA. Discretionary authority will only be authorized upon full disclosure to the Client. The granting of such authority will be evidenced by the Client's execution of an investment advisory agreement containing all applicable limitations to such authority. All discretionary trades made by BBA will be in accordance with each Client's investment objectives and goals.

#### Item 17 – Voting Client Securities

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BBA does not accept proxy-voting responsibility for any Client. Clients will receive proxy statements directly from the Custodian. The Advisor will assist in answering questions relating to proxies, however, the Client retains the sole responsibility for proxy decisions and voting.

#### Item 18 – Financial Information

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Neither BBA, nor its management, have any adverse financial situations that would reasonably impair the ability of BBA to meet all obligations to its Clients. Neither BBA, nor any of its advisory persons, has been subject to a bankruptcy or financial compromise. BBA is not required to deliver a balance sheet along with this Disclosure Brochure as the Advisor does not collect fees of \$1,200 or more for services to be performed six months or more in advance.



## **Form ADV Part 2B – Brochure Supplement**

**for**

**Amy J. Braun-Bostich, CFP<sup>®</sup>, CFS<sup>®</sup>, CLTC<sup>®</sup>, APMA<sup>®</sup>**

**Chief Executive Officer & Private Wealth Advisor  
Chief Compliance Officer**

**Effective: June 2, 2017**

This Form ADV 2B (“Brochure Supplement”) provides information about the background and qualifications of Amy J. Braun-Bostich (CRD# 1710451) in addition to the information contained in the Braun-Bostich & Associates Inc. (“BBA” or the “Advisor”, CRD# 288336) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the BBA Disclosure Brochure or this Brochure Supplement, please contact us at (724) 942-2639.

Additional information about Ms. Braun-Bostich is available on the SEC’s Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 1710451.

## Item 2 – Educational Background and Business Experience

Amy J. Braun-Bostich, CFP®, CFS®, CLTC®, APMA® born in 1957, is dedicated to advising Clients of BBA as the Chief Executive Officer, Chief Operating Officer and Private Wealth Advisor. Ms. Braun-Bostich earned a Master of Science in Financial Planning from College of Financial Planning in 2016. Ms. Braun-Bostich also earned a Bachelor of Arts in Psychology from the University of California, Los Angeles in 1981. Ms. Braun-Bostich also earned her CFP® designation in 1994, her CFS® designation in 1998, her CLTC® designation in 2009, and her APMA® designation in 2015. Information about each designation can be found below. Additional information regarding Ms. Braun-Bostich's employment history is included below.

### Employment History:

Chief Executive Officer & Private Wealth Advisor, Braun-Bostich & Associates Inc.	06/2017 to Present
Owner & CEO, Clear Vision Financial Group Inc.	09/2002 to 06/2017
Registered Representative, Ameriprise Financial Services, Inc.	09/2005 to 05/2017

### CERTIFIED FINANCIAL PLANNER™ (“CFP®”)

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP® (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 71,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- *Education* – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP® Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP® Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- *Examination* – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- *Experience* – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- *Ethics* – Agree to be bound by CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- *Continuing Education* – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- *Ethics* – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP® Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

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#### Certified Fund Specialist® ("CFS®")

Individuals who hold the CFS® designation have completed a course of study across six modules to develop a strong working knowledge of:

- mutual funds, ETF, and REITs
- closed-end funds and similar investments
- advanced fund analysis and selection
- asset allocation and portfolio construction

To receive the designation the candidate must meet the following requirements: 1) either a bachelor's degree or 2,000 hours of financial services work experience, 2) pass three exams and complete a case study, and 3) complete 30 hours of continuing education every two years.

#### Certified Long Term Care ("CLTC®")

The CLTC, Certified in Long-Term Care designation is a long-term care planning designation granted by the Corporation for Long-term Care Certification to individuals who satisfy educational, work experience and ethics requirements. Recipients of the CLTC have completed a rigorous multidisciplinary course and examination, that focuses on long-term care. To maintain this designation, the CLTC must satisfy continuing education requirements and adhere to the CLTC Code of Professional Responsibility.

#### Accredited Portfolio Management Advisor<sup>SM</sup> ("APMA®")

Individuals who hold the APMA® designation have completed a course of study encompassing client assessment and suitability, risk/return, investment objectives, bond and equity portfolios, modern portfolio theory and investor psychology. Students have hands-on practice in analyzing investment policy statements, building portfolios, and making asset allocation decisions including sell, hold, and buy decisions within a client's portfolio. Additionally, individuals must pass an end-of-course examination that tests their ability to synthesize complex concepts and apply theoretical concepts to real-life situations. All designees have agreed to adhere to Standards of Professional Conduct and are subject to a disciplinary process. Designees renew their designation every two-years by completing 16 hours of continuing education, reaffirming adherence to the Standards of Professional Conduct and complying with self-disclosure requirements.

### **Item 3 – Disciplinary Information**

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***There are no legal, civil or disciplinary events to disclose regarding Ms. Braun-Bostich.*** Ms. Braun-Bostich has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Ms. Braun-Bostich.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. ***As previously noted, there are no legal, civil or disciplinary events to disclose regarding Ms. Braun-Bostich.***

However, we do encourage you to independently view the background of Ms. Braun-Bostich on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 1710451.

### **Item 4 – Other Business Activities**

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#### Insurance Agency Affiliations

Ms. Braun-Bostich is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart Ms. Braun-Bostich's role with BBA. As an insurance professional, Ms. Braun-Bostich may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Ms. Braun-Bostich is not required to offer the products of any particular insurance company.

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Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Ms. Braun-Bostich or the Advisor.

Ms. Braun-Bostich owns Personal Ledgers, LLC. Personal Ledgers, LLC is a tax preparation and bookkeeping firm where she spends approximately 10 hours a month.

#### **Item 5 – Additional Compensation**

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Ms. Braun-Bostich has additional business activities that are detailed in Item 4 above.

#### **Item 6 – Supervision**

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Ms. Braun-Bostich serves as the Chief Executive Officer, Private Wealth Advisor, and Chief Compliance Officer of BBA. Ms. Braun-Bostich can be reached at (724) 942-2639.

BBA has implemented a Code of Ethics and internal compliance that guide each Supervised Person in meeting their fiduciary obligations to Clients of BBA. Further, BBA is subject to regulatory oversight by various agencies. These agencies require registration by BBA and its Supervised Persons. As a registered entity, BBA is subject to examinations by regulators, which may be announced or unannounced. BBA is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.



## **Form ADV Part 2B – Brochure Supplement**

**for**

**Douglas G. Bostich**

**Financial Planning Specialist & Technology Manager**

**Effective: June 2, 2017**

This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Douglas G. Bostich (CRD# 2327303) in addition to the information contained in the Braun-Bostich & Associates Inc. ("BBA" or the "Advisor", CRD# 288336) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the BBA Disclosure Brochure or this Brochure Supplement, please contact us at (724) 942-2639.

Additional information about Mr. Bostich is available on the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with his full name or his Individual CRD# 2327303.

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## Item 2 – Educational Background and Business Experience

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Douglas G. Bostich, born in 1968, is dedicated to advising Clients of BBA as a Financial Planning Specialist & Technology Manager. Mr. Bostich earned a Bachelors of Finance from California University of Pennsylvania in 1990. Additional information regarding Mr. Bostich's employment history is included below.

### Employment History:

Financial Planning Specialist & Technology Manager, Braun-Bostich & Associates Inc.	06/2017 to Present
Paraplanner, Clear Vision Financial Group Inc.	03/2004 to 06/2017

## Item 3 – Disciplinary Information

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***There are no legal, civil or disciplinary events to disclose regarding Mr. Bostich.*** Mr. Bostich has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Mr. Bostich.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. ***As previously noted, there are no legal, civil or disciplinary events to disclose regarding Mr. Bostich.***

However, we do encourage you to independently view the background of Mr. Bostich on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with his full name or his Individual CRD# 2327303.

## Item 4 – Other Business Activities

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### Insurance Agency Affiliations

Mr. Bostich is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart Mr. Bostich's role with BBA. As an insurance professional, Mr. Bostich may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Mr. Bostich is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Mr. Bostich or the Advisor.

## Item 5 – Additional Compensation

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Mr. Bostich has additional business activities that are detailed in Item 4 above.

## Item 6 – Supervision

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Mr. Bostich serves as a Financial Planning Specialist & Technology Manager of BBA and is supervised by Amy Braun-Bostich, the Chief Compliance Officer. Amy Braun-Bostich can be reached at (724) 942-2639.

BBA has implemented a Code of Ethics and internal compliance that guide each Supervised Person in meeting their fiduciary obligations to Clients of BBA. Further, BBA is subject to regulatory oversight by various agencies. These agencies require registration by BBA and its Supervised Persons. As a registered entity, BBA is subject to examinations by regulators, which may be announced or unannounced. BBA is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.



## **Form ADV Part 2B – Brochure Supplement**

**for**

**Tammy L. Pompei**

**Client Service Specialist**

**Effective: June 2, 2017**

This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Tammy L. Pompei (CRD# 6590708) in addition to the information contained in the Braun-Bostich & Associates Inc. ("BBA" or the "Advisor", CRD# 288336) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the BBA Disclosure Brochure or this Brochure Supplement, please contact us at (724) 942-2639.

Additional information about Ms. Pompei is available on the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 6590708.

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## Item 2 – Educational Background and Business Experience

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Tammy L. Pompei, born in 1988, is dedicated to advising Clients of BBA as a Client Service Specialist. Ms. Pompei earned a Bachelor of Arts in English & Spanish from Washington & Jefferson College in 2010. Additional information regarding Ms. Pompei's employment history is included below.

### Employment History:

Client Services Specialist, Braun-Bostich & Associates Inc.	06/2017 to Present
Client Services Specialist, Clear Vision Financial Group Inc.	12/2015 to 06/2017
Training Rep, Data Science Automation	02/2014 to 11/2015
Admissions, Art Institute	06/2012 to 01/2014

## Item 3 – Disciplinary Information

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***There are no legal, civil or disciplinary events to disclose regarding Ms. Pompei.*** Ms. Pompei has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Ms. Pompei.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. ***As previously noted, there are no legal, civil or disciplinary events to disclose regarding Ms. Pompei.***

However, we do encourage you to independently view the background of Ms. Pompei on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 6590708.

## Item 4 – Other Business Activities

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### Insurance Agency Affiliations

Ms. Pompei is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart Ms. Pompei's role with BBA. As an insurance professional, Ms. Pompei may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Ms. Pompei is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Ms. Pompei or the Advisor.

## Item 5 – Additional Compensation

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Ms. Pompei has additional business activities that are detailed in Item 4 above.

## Item 6 – Supervision

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Ms. Pompei serves as a Client Service Specialist of BBA and is supervised by Amy Braun-Bostich, the Chief Compliance Officer. Amy Braun-Bostich can be reached at (724) 942-2639.

BBA has implemented a Code of Ethics and internal compliance that guide each Supervised Person in meeting their fiduciary obligations to Clients of BBA. Further, BBA is subject to regulatory oversight by various agencies. These agencies require registration by BBA and its Supervised Persons. As a registered entity, BBA is subject to examinations by regulators, which may be announced or unannounced. BBA is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.



## **Form ADV Part 2B – Brochure Supplement**

**for**

**Juyun Lu, CFA®, CFP®**

**Senior Investment Strategist**

**Effective: June 2, 2017**

This Form ADV 2B (“Brochure Supplement”) provides information about the background and qualifications of Juyun Lu (CRD# 6153204) in addition to the information contained in the Braun-Bostich & Associates Inc. (“BBA” or the “Advisor”, CRD# 288336) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the BBA Disclosure Brochure or this Brochure Supplement, please contact us at (724) 942-2639.

Additional information about Ms. Lu is available on the SEC’s Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 6153204.

## Item 2 – Educational Background and Business Experience

Juyun Lu, born in 1987, is dedicated to advising Clients of BBA as the Senior Investment Strategist. Ms. Lu earned a Masters of Professional Accountancy and a Masters of Science in Finance from West Virginia University in 2012. Ms. Lu also earned a Bachelor of Science of Administration from Zhongnan University of Economics & Law in 2010. Ms. Lu also earned her CFP® designation in 2016 and her CFA® designation in 2017. Information about each designation can be found below. Additional information regarding Ms. Lu's employment history is included below.

### Employment History:

Senior Investment Strategist, Braun-Bostich & Associates Inc.	06/2017 to Present
Investment Analyst, Clear Vision Financial Group Inc.	03/2013 to 06/2017
Intern, West Virginia Women Work	07/2012 to 01/2013
Teaching Assistant, West Virginia University	08/2011 to 05/2012
Research Assistant, West Virginia University	02/2011 to 05/2011

### CERTIFIED FINANCIAL PLANNER™ (“CFP®”)

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP® (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 71,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- *Education* – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP® Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP® Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- *Examination* – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- *Experience* – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- *Ethics* – Agree to be bound by CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- *Continuing Education* – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- *Ethics* – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP® Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

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### Chartered Financial Analyst ("CFA"®)

The Chartered Financial Analyst ("CFA") charter is a professional designation established in 1962 and awarded by CFA Institute. To earn the CFA charter, candidates must pass three sequential, six-hour examinations over two to four years. The three levels of the CFA Program test a wide range of investment topics, including ethical and professional standards, fixed-income analysis, alternative and derivative investments, and portfolio management and wealth planning. In addition, CFA charterholders must have at least four years of acceptable professional experience in the investment decision-making process and must commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct. CFA® is a trademark owned by CFA Institute.

### **Item 3 – Disciplinary Information**

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***There are no legal, civil or disciplinary events to disclose regarding Ms. Lu.*** Ms. Lu has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Ms. Lu.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. ***As previously noted, there are no legal, civil or disciplinary events to disclose regarding Ms. Lu.***

However, we do encourage you to independently view the background of Ms. Lu on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 6153204.

### **Item 4 – Other Business Activities**

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#### Insurance Agency Affiliations

Ms. Lu is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart Ms. Lu's role with BBA. As an insurance professional, Ms. Lu may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Ms. Lu is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Ms. Lu or the Advisor.

### **Item 5 – Additional Compensation**

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Ms. Lu has additional business activities that are detailed in Item 4 above.

### **Item 6 – Supervision**

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Ms. Lu serves as the Senior Investment Strategist of BBA and is supervised by Amy Braun-Bostich, the Chief Compliance Officer. Amy Braun-Bostich can be reached at (724) 942-2639.

BBA has implemented a Code of Ethics and internal compliance that guide each Supervised Person in meeting their fiduciary obligations to Clients of BBA. Further, BBA is subject to regulatory oversight by various agencies. These agencies require registration by BBA and its Supervised Persons. As a registered entity, BBA is subject to examinations by regulators, which may be announced or unannounced. BBA is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.



## **Form ADV Part 2B – Brochure Supplement**

**for**

**Cassandra L. Kirby, CFP®**  
**Chief Operating Officer and Private Wealth Advisor**

**Effective: June 2, 2017**

This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Cassandra L. Kirby (CRD# 4449859) in addition to the information contained in the Braun-Bostich & Associates Inc. ("BBA" or the "Advisor", CRD# 288336) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the BBA Disclosure Brochure or this Brochure Supplement, please contact us at (724) 942-2639.

Additional information about Ms. Kirby is available on the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 4449859.

## Item 2 – Educational Background and Business Experience

Cassandra L. Kirby, CFP®, born in 1979, is dedicated to advising Clients of BBA as the Chief Operating Officer and Private Wealth Advisor. Ms. Kirby earned a Bachelor of Business Administration from California University of PA in 2001. Ms. Kirby also earned her CFP® designation in 2016 and her Enrolled Agent designation in 2017. Information about each designation can be found below. Additional information regarding Ms. Kirby's employment history is included below.

### Employment History:

Associate Financial Advisor, Braun-Bostich & Associates Inc.	06/2017 to Present
Associate Financial Advisor, Clear Vision Financial Group Inc.	08/2003 to 06/2017

### CERTIFIED FINANCIAL PLANNER™ (“CFP®”)

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP® (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 71,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- *Education* – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP® Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP® Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- *Examination* – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- *Experience* – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- *Ethics* – Agree to be bound by CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- *Continuing Education* – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- *Ethics* – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP® Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

### Enrolled Agent (EA)

An enrolled agent (EA) is a federally-authorized tax practitioner who has technical expertise in the field of taxation and who is empowered by the U.S. Department of the Treasury to represent taxpayers before all

Braun-Bostich & Associates Inc.

1600 Ashwood Dr Ste 1601, Canonsburg, PA 15317

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administrative levels—examination, collection, and appeals—of the Internal Revenue Service. In addition to taxpayer representation, enrolled agents often provide tax consultation services and prepare a wide range of federal and state tax returns.

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### Item 3 – Disciplinary Information

***There are no legal, civil or disciplinary events to disclose regarding Ms. Kirby.*** Ms. Kirby has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Ms. Kirby.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. ***As previously noted, there are no legal, civil or disciplinary events to disclose regarding Ms. Kirby.***

However, we do encourage you to independently view the background of Ms. Kirby on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 4449859.

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### Item 4 – Other Business Activities

#### Insurance Agency Affiliations

Ms. Kirby is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart Ms. Kirby's role with BBA. As an insurance professional, Ms. Kirby may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Ms. Kirby is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Ms. Kirby or the Advisor.

Ms. Kirby owns Personal Ledgers, LLC. Personal Ledgers, LLC is a tax preparation and bookkeeping firm where she spends approximately 10 hours a month.

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### Item 5 – Additional Compensation

Ms. Kirby has additional business activities that are detailed in Item 4 above.

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### Item 6 – Supervision

Ms. Kirby serves as the Chief Operating Officer and Private Wealth Advisor of BBA and is supervised by Amy Braun-Bostich, the Chief Compliance Officer. Amy Braun-Bostich can be reached at (724) 942-2639.

BBA has implemented a Code of Ethics and internal compliance that guide each Supervised Person in meeting their fiduciary obligations to Clients of BBA. Further, BBA is subject to regulatory oversight by various agencies. These agencies require registration by BBA and its Supervised Persons. As a registered entity, BBA is subject to examinations by regulators, which may be announced or unannounced. BBA is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.



## **Form ADV Part 2B – Brochure Supplement**

**for**

**Deborah A. Wauthier  
Securities Trader**

**Effective: June 2, 2017**

This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Deborah A. Wauthier (CRD# 2757251) in addition to the information contained in the Braun-Bostich & Associates Inc. ("BBA" or the "Advisor", CRD# 288336) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the BBA Disclosure Brochure or this Brochure Supplement, please contact us at (724) 942-2639.

Additional information about Ms. Wauthier is available on the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 2757251.

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## Item 2 – Educational Background and Business Experience

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Deborah A. Wauthier, born in 1956, is dedicated to advising Clients of BBA as a Securities Trader. Ms. Wauthier also trained to be a Medical Assistant from Parkway West Technical in 1974. Additional information regarding Ms. Wauthier's employment history is included below.

### Employment History:

Paraplanner, Braun-Bostich & Associates Inc.	06/2017 to Present
Paraplanner, Clear Vision Financial Group Inc.	04/2012 to 06/2017
Registered Representative, Ameriprise Financial Services, Inc.	06/1994 to 06/2017

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## Item 3 – Disciplinary Information

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***There are no legal, civil or disciplinary events to disclose regarding Ms. Wauthier.*** Ms. Wauthier has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Ms. Wauthier.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. ***As previously noted, there are no legal, civil or disciplinary events to disclose regarding Ms. Wauthier.***

However, we do encourage you to independently view the background of Ms. Wauthier on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching with her full name or her Individual CRD# 2757251.

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## Item 4 – Other Business Activities

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### Insurance Agency Affiliations

Ms. Wauthier is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart Ms. Wauthier's role with BBA. As an insurance professional, Ms. Wauthier may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Ms. Wauthier is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Ms. Wauthier or the Advisor.

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## Item 5 – Additional Compensation

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Ms. Wauthier has additional business activities that are detailed in Item 4 above.

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## Item 6 – Supervision

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Ms. Wauthier serves as a Securities Trader of BBA and is supervised by Amy Braun-Bostich, the Chief Compliance Officer. Amy Braun-Bostich can be reached at (724) 942-2639.

BBA has implemented a Code of Ethics and internal compliance that guide each Supervised Person in meeting their fiduciary obligations to Clients of BBA. Further, BBA is subject to regulatory oversight by various agencies. These agencies require registration by BBA and its Supervised Persons. As a registered entity, BBA is subject to examinations by regulators, which may be announced or unannounced. BBA is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.

## **Privacy Policy**

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Effective: June 2, 2017

### **Our Commitment to You**

Braun-Bostich & Associates Inc. ("BBA" or the "Advisor") is committed to safeguarding the use of personal information of our Clients (also referred to as "you" and "your") that we obtain as your Investment Advisor, as described here in our Privacy Policy ("Policy").

Our relationship with you is our most important asset. We understand that you have entrusted us with your private information, and we do everything that we can to maintain that trust. BBA (also referred to as "we", "our" and "us") protects the security and confidentiality of the personal information we have and implements controls to ensure that such information is used for proper business purposes in connection with the management or servicing of our relationship with you.

BBA does not sell your non-public personal information to anyone. Nor do we provide such information to others except for discrete and reasonable business purposes in connection with the servicing and management of our relationship with you, as discussed below.

Details of our approach to privacy and how your personal non-public information is collected and used are set forth in this Policy.

### **Why you need to know?**

Registered Investment Advisors ("RIAs") must share some of your personal information in the course of servicing your account. Federal and State laws give you the right to limit some of this sharing and require RIAs to disclose how we collect, share, and protect your personal information.

### **What information do we collect from you?**

Driver's license number	Date of birth
Social security or taxpayer identification number	Assets and liabilities
Name, address and phone number(s)	Income and expenses
E-mail address(es)	Investment activity
Account information (including other institutions)	Investment experience and goals

### **What Information do we collect from other sources?**

Custody, brokerage and advisory agreements	Account applications and forms
Other advisory agreements and legal documents	Investment questionnaires and suitability documents
Transactional information with us or others	Other information needed to service account

### **How do we protect your information?**

To safeguard your personal information from unauthorized access and use we maintain physical, procedural and electronic security measures. These include such safeguards as secure passwords, encrypted file storage and a secure office environment. Our technology vendors provide security and access control over personal information and have policies over the transmission of data. Our associates are trained on their responsibilities to protect Client's personal information.

We require third parties that assist in providing our services to you to protect the personal information they receive from us.



### How do we share your information?

An RIA shares Client personal information to effectively implement its services. In the section below, we list some reasons we may share your personal information.

Basis For Sharing	Do we share?	Can you limit?
<b>Servicing our Clients</b> We may share non-public personal information with non-affiliated third parties (such as administrators, brokers, custodians, regulators, credit agencies, other financial institutions) as necessary for us to provide agreed upon services to you, consistent with applicable law, including but not limited to: processing transactions; general account maintenance; responding to regulators or legal investigations; and credit reporting.	Yes	No
<b>Marketing Purposes</b> BBA does not disclose, and does not intend to disclose, personal information with non-affiliated third parties to offer you services. Certain laws may give us the right to share your personal information with financial institutions where you are a customer and where BBA or the client has a formal agreement with the financial institution. <b>We will only share information for purposes of servicing your accounts, not for marketing purposes.</b>	No	Not Shared
<b>Authorized Users</b> Your non-public personal information may be disclosed to you and persons that we believe to be your authorized agent(s) or representative(s).	Yes	Yes
<b>Information About Former Clients</b> BBA does not disclose and does not intend to disclose, non-public personal information to non-affiliated third parties with respect to persons who are no longer our Clients.	No	Not Shared

### Changes to our Privacy Policy

We will send you a copy of this Policy annually for as long as you maintain an ongoing relationship with us.

Periodically we may revise this Policy, and will provide you with a revised policy if the changes materially alter the previous Privacy Policy. We will not, however, revise our Privacy Policy to permit the sharing of non-public personal information other than as described in this notice unless we first notify you and provide you with an opportunity to prevent the information sharing.

### Any Questions?

You may ask questions or voice any concerns, as well as obtain a copy of our current Privacy Policy by contacting us at (724) 942-2639.