

Form ADV, Part 2A

Firm Brochure

Ruane, Cunniff & Goldfarb L.P.

September 18, 2017

This brochure provides information about the qualifications and business practices of Ruane, Cunniff & Goldfarb L.P. (“Adviser”). If you have any questions about the contents of this brochure, please contact us at (212) 832-5280. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Registration with the SEC or with any state securities authority does not imply a certain level of skill or training.

Additional information about the Adviser also is available on the SEC’s website at www.adviserinfo.sec.gov.

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Item 2. Material Changes

This Item is not applicable.

Item 3. Table of Contents

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Item 4. Advisory Business

Ruane, Cunniff & Goldfarb L.P. is an investment adviser with its principal place of business in New York, New York. The Adviser is a Delaware limited partnership which was established on November 2, 2016. The Adviser's business and affairs are managed by RCG-GP LLC, its general partner. As of the date of this Brochure, the Adviser has not yet commenced operations as an investment adviser. The Adviser expects to commence operations as an investment adviser on or about December 1, 2017. As a result, certain responses are based on the Adviser's expectations with respect to its advisory business. The Adviser intends to establish a Management Committee that has the authority to make certain decisions with respect to the Adviser's business and operations.

The Adviser anticipates provide investment advisory services on a discretionary basis to its clients, which may include individuals and institutions with separately managed accounts, private funds and a registered investment company. Certain supervised persons of the Adviser will provide advisory services to private funds intended for sophisticated investors and institutional investors.

The Adviser will manage accounts in accordance with its overall investment objective and strategy, which will seek long-term growth of capital. The Adviser will seek to meet this overall objective and strategy by investing in equity and debt securities of issuers identified by the Adviser through its fundamental, bottom-up analysis of issuers. Clients may impose restrictions on investing in certain securities or certain types of securities and on the manner in which the investments are effected.

The Adviser will establish an Investment Committee with the authority to make investment decisions for certain client accounts ("covered accounts"). The Committee will consist of five voting members and one non-voting member. With respect to covered accounts, the purchase of a new investment for the account or material modification of the weightings of existing investments for the account will require the approval of four members of the Committee. The portfolio manager of any covered account will have, however, the authority (in between meetings of the Committee and in the event of material events or circumstances) to take actions with respect to the account with the approval of one other member of the Committee. The portfolio manager will also have discretion, without prior or subsequent Committee approval, to take any action necessary to prevent any security, subject to certain exceptions, from accounting for more than 20% of the balance of any covered account.

As of the date of this Brochure, the Adviser does not have any assets under management.

Item 5. Fees and Compensation

The Adviser will charge each separately managed client account an investment advisory fee based on the market value of the account's assets under management. For managed account clients, the Adviser will typically charge an advisory fee at an annual rate of 1.0%. The fee is payable in quarterly installments in advance on the first day of each calendar quarter and is based on the market value of the assets under management in the account as of the close of business on the preceding business day. The fee will be prorated for any partial quarter during which the account is established.

A managed account client may terminate the investment management agreement with the Adviser at any time. Upon termination of an account during a quarter, advisory fees will be prorated and any prepaid, unearned advisory fees will be promptly refunded.

The Adviser will reserve the right to determine the annual advisory fee rate and/or the manner of payment with any managed account client or prospective managed account client. As a result, fees may be negotiable under certain circumstances or for certain managed account clients. The Adviser will bill managed account clients and deduct the fee automatically from their accounts when agreed upon with the clients.

The fees charged to the private funds that the Adviser will manage, including any investment advisory fees and performance-based fees, will be described in the legal documentation for such private funds.

In addition to paying advisory fees to the Adviser, clients will be subject to other expenses such as brokerage commissions and costs associated with foreign exchange transactions, among others. Client assets may be invested in money market mutual funds or other registered or unregistered investment companies, private funds or other investment entities. In these cases, the client will bear its pro rata share of the investment management fee and other fees of the fund in which the assets are invested. The management and other fees of the fund in which assets are invested will be described in the fund's legal documentation, and are in addition to the advisory fee paid to the Adviser. Please refer to Item 12 of this Firm Brochure for a discussion of the Adviser's brokerage practices.

It is anticipated that Ruane, Cunniff & Goldfarb LLC ("RCGL"), a wholly-owned subsidiary of the Adviser's parent and registered broker-dealer, will receive compensation in connection with the Adviser's use of RCGL to execute client securities transactions. Please refer to Item 10 of this Brochure for more information concerning this compensation.

Item 6. Performance-Based Fees and Side-By-Side Management

It is anticipated that the Adviser and certain of its supervised persons will provide investment management services to multiple portfolios for multiple clients. Certain supervised persons of the Adviser also receive, through related investment advisers registered with the SEC (the "Related Advisers") and their affiliates, performance-based compensation from private funds for which they provide advisory and other services. Because the Adviser and its supervised persons will manage portfolios for many different clients, potential conflicts exist for one client account to be favored over another client account. The Adviser and its investment personnel expect to have, for example, a greater incentive to favor client accounts from which they receive (or potentially receive) higher compensation.

The Adviser has adopted and implemented policies and procedures that are intended to address conflicts of interest relating to managing multiple accounts and the allocation of investment opportunities. The Adviser will review investment decisions for the purpose of seeking to ensure that all accounts with substantially similar investment objectives are treated equitably over time. The Adviser's procedures relating to the allocation of investment opportunities require that similarly-managed accounts participate in investment opportunities pro rata based on asset size (based on the value of the assets of each participating account relative to value of the assets of all participating accounts, including those which receive investment advice from the Related Advisers) and subject to the factors described in Item 16. The Adviser's procedures also require that, to the extent orders are aggregated, the client orders are price averaged. These areas are monitored by the Adviser's Chief Compliance Officer.

Item 7. Types of Clients

The Adviser anticipates providing investment advisory services on a discretionary basis to individuals and institutions with separately managed accounts, private funds and a registered investment company. It is not anticipated that there will be any minimum investment requirements for opening or maintaining a managed account.

Item 8. Methods of Analysis, Investment Strategies and Risk of Loss

The Adviser will seek to manage accounts in accordance with its overall investment objective and strategy, which seeks long-term growth of capital. The Adviser will use fundamental analysis in formulating investment advice and managing client assets. Fundamental analysis of issuers involves analyzing an issuer's financial statements, management and competitive advantages, and competitors and markets. The Adviser will employ bottom-up fundamental analysis.

The Adviser will employ a variety of investment strategies or techniques, including the following investment strategies, in providing advisory services to clients:

- *Buy and Hold.* The Adviser will engage in a buy and hold investment strategy wherein the Adviser will acquire securities for its clients and hold them for relatively longer periods of time, regardless of short-term factors such as fluctuations in the market or volatility of the stock price.
- *Focused Portfolio/Non-diversification.* The Adviser will focus its investments on a limited number of issuers and will not seek to diversify investments among types of securities, countries or industry sectors.
- *Margin transactions.* For private funds, the Adviser or its supervised persons may acquire securities for a fund's portfolio with money borrowed against the value of the assets in the fund's custodial account. Margin transactions permit a fund, for example, to acquire more securities than the client otherwise could if using available cash only.
- *Hedging.* For private funds, the Adviser will utilize a variety of financial instruments such as derivatives, options, interest rate swaps, caps and floors, futures and forward contracts for profit and/or risk management purposes.
- *Short Selling.* For private funds, the Adviser or its supervised persons may engage in short selling strategies. In a short sale transaction, a security is sold for a fund that the fund does not own in anticipation that the market price of that security will decline. Short sales are used as a form of hedging to offset potential declines in long positions in similar securities, in order to maintain flexibility, and for profit.
- *Derivatives.* For private funds and certain managed accounts, the Adviser or its supervised persons may purchase or sell derivative instruments, including options, warrants, forwards, futures and swaps. Derivatives are used as a form of hedging, in order to maintain flexibility, and for profit.

These methods, strategies, and investments involve risk of loss to clients, and clients must be prepared to bear the loss of their entire investment. The material risks relating to the Adviser's investment strategies include the following:

- *Market and Manager Risks.* Securities in which the Adviser invests on behalf of its clients will fluctuate as the markets for those securities fluctuate. The prices of these securities will decline, perhaps severely, over short-term or long-term periods. Performance of individual securities can vary widely. In addition, the investment decisions of the Adviser may cause the strategy or an account to underperform other strategies, investments or benchmark indices. The Adviser may be incorrect in assessing a particular industry or a company, including the anticipated earnings growth of the company. The Adviser may not buy chosen securities at the lowest possible prices or sell securities at the highest possible prices.
- *Buy and Hold.* Buy and hold investment strategies bring specific risks to a securities portfolio. Under a buy and hold investment strategy, the Adviser may not take advantage of short-term gains in a security that could be profitable to a client. Moreover, if the Adviser's predictions are incorrect, a security may decline sharply in value before the security is sold.
- *Focused Portfolio/Lack of Diversification.* Client accounts will not be diversified among a wide range of types of securities, countries or industry sectors. Accordingly, client portfolios are subject to more rapid change in value than would be the case if the Adviser were to maintain a wider diversification among types of securities and other instruments, countries or industry sectors.
- *Margin.* The performance of the private funds utilizing margin may be more volatile. Margin trading increases exposure to market risk. In addition, the downside of trading on margin is not limited to the value of collateral in the margin account. When the value of securities acquired on margin falls below maintenance margin requirements or other applicable requirements, the lender may make a margin call or sell securities from the account. If the sale does not cover the deficiency, the investor will be responsible for the shortfall.
- *Short Selling.* Short selling transactions for the private funds expose a fund's portfolio to the risk of loss in an amount greater than the initial investment, and such losses can increase rapidly and without effective limit. There is the risk that the securities borrowed by a fund in connection with a short sale would need to be returned to the securities lender on short notice. If such request for return of securities occurs at a time when other short sellers of the subject security are receiving similar requests, a "short squeeze" can occur, wherein the fund might be compelled, at the most disadvantageous time, to replace the borrowed securities previously sold short with purchases on the open market, possibly at prices significantly in excess of the proceeds received earlier.
- *Derivatives.* Derivative transactions for the private funds expose a fund's portfolio to the risk of loss in an amount greater than the initial investment, and such losses can increase rapidly and without effective limit. The performance of the private funds utilizing derivative transactions may be more volatile.
- *Hedging.* There can be no assurance that a particular hedge is appropriate, or that certain risk is measured properly. Further, while the Adviser may enter into hedging transactions to seek to reduce risk, such transactions may result in poorer overall performance and increased (rather

than reduced) risk for the Adviser's private fund portfolios than if the Adviser did not engage in any such hedging transactions.

The Adviser expects to invest in equity securities of U.S. and non-U.S. issuers on behalf of its clients. The Adviser also expects to invest in fixed-income and debt securities on behalf of its clients. In connection with managing the private funds, and some managed accounts, the Adviser or its supervised persons may also invest in other securities and instruments, including derivatives. The following risks are those most commonly associated with the types of securities and instruments in which the Adviser primarily expects to invest for its clients.

- *Equity Securities.* The value of equity securities fluctuates in response to issuer, political, market, and economic developments. Fluctuations can be dramatic over the short as well as long term, and different parts of the market and different types of equity securities can react differently to these developments. For example, large cap stocks can react differently from small cap stocks, and "growth" stocks can react differently from "value" stocks. Issuer, political, or economic developments can affect a single issuer, issuers within an industry or economic sector or geographic region, or the market as a whole. Changes in the financial condition of a single issuer can impact the market as a whole. Terrorism and related geopolitical risks have led, and may in the future lead, to increased short-term market volatility and may have adverse long-term effects on world economies and markets generally.
- *Fixed-Income and Debt Securities.* Investment in fixed-income and debt securities, such as asset-backed securities, residential mortgage backed securities, commercial mortgage backed securities, investment grade corporate bonds, non-investment grade corporate bonds, loans, sovereign bonds and U.S. government debt securities and financial instruments that reference the price or interest rate associated with these fixed-income securities, subject a client's portfolios to the risk that the value of these securities overall will decline because of rising interest rates. Similarly, portfolios that hold such securities are subject to the risk that the portfolio's income will decline because of falling interest rates. Investments in these types of securities will also be subject to the credit risk created when a debt issuer fails to pay interest and principal in a timely manner or that negative perceptions of the issuer's ability to make such payments will cause the price of the debt to decline. The Adviser may also invest in debt securities on behalf of its clients which are not protected by financial covenants or limitations on additional indebtedness. Most fixed-income instruments trade in over-the-counter transactions and lack the benefit of transparent exchange pricing. Bid and asks for these instruments are generally wider than equity securities, and trading is less frequent. These factors may cause distortions and/or volatility in the prices of fixed income-related instruments. Lastly, investments in debt securities will also subject the investments to the risk that the securities may fluctuate more in price, and are less liquid, than higher-rated securities because issuers of such lower-rated debt securities are not as strong financially and are more likely to encounter financial difficulties and be more vulnerable to adverse changes in the economy.
- *Interest Rate Risks.* Generally, the value of fixed-income securities changes inversely with changes in interest rates. As interest rates rise, the market value of fixed-income securities tends to decrease. Conversely, as interest rates fall, the market value of fixed-income securities tends to increase. The risk is greater for long-term securities than for short-term securities.

- *Non-U.S. Securities.* Foreign securities, foreign currencies, and securities issued by U.S. entities with substantial foreign operations can involve additional risks relating to political, economic, or regulatory conditions in foreign countries. These risks include fluctuations in foreign currencies, withholding or other taxes, trading, settlement, custodial, and other operational risks, and the less stringent investor protection and disclosure standards of some foreign markets. All of these factors can make foreign investments, especially those in emerging markets, more volatile and potentially less liquid than U.S. investments. In addition, foreign markets can perform differently from the U.S. market.
- *Emerging Markets.* There are greater risks associated with investments in securities of issuers located in less developed countries than investments in securities of issuers located in the U.S. and other developed markets. Political risk for many developing countries is a significant factor. During certain social and political circumstances, governments may be involved in policies of expropriation, confiscatory taxation, nationalization, intervention in the securities market and trade settlement, and imposition of foreign investment restrictions and exchange controls. In comparison to more developed markets, trading volumes in emerging markets may be lower, which can result in a lack of liquidity and greater price volatility.
- *Derivatives.* Derivative instruments, including options, warrants, forwards, futures and swaps, in which the private funds, and some managed accounts, invest are subject to the risk of nonperformance by the counterparty to such instrument, including risks relating to the financial soundness and creditworthiness of the counterparty. In addition, investments in derivative instruments may require a high degree of leverage, meaning the overall contract value (and, accordingly, the potential for profits or losses in that value) is much greater than the modest deposit used to buy the position in the derivative contract. Derivative securities can also be highly volatile. The prices of derivative instruments and the investments underlying the derivative instruments may fluctuate rapidly and over wide ranges and may reflect unforeseeable events or changes in conditions, none of which can be controlled by a client or the Adviser. Further, transactions in derivative instruments may not be undertaken on recognized exchanges, and will expose the client's account to greater risks than regulated exchange transactions that provide greater liquidity and more accurate valuation of securities.
- *Illiquid Instruments.* Certain instruments may have no readily available market or third-party pricing. Reduced liquidity may have an adverse impact on market price and the ability to sell particular securities when necessary to meet liquidity needs or in response to a specific economic event, such as the deterioration of creditworthiness of an issuer. Reduced liquidity in the secondary market for certain securities may also make it more difficult for the Adviser to obtain market quotations based on actual trades for the purpose of valuing a fund's portfolio. In some cases, the relevant portfolio may be contractually prohibited from disposing of these securities for a specified period of time.

Investors in funds should carefully review the relevant disclosure documents of the funds for a detailed description of the associated risks.

Cybersecurity Risk. The information and technology systems of the Adviser and of key service providers to the Adviser and its clients may be vulnerable to potential damage or interruption from computer viruses, network failures, computer and telecommunication failures, infiltration by unauthorized persons and security breaches, usage errors by their respective professionals, power

outages and catastrophic events such as fires, tornadoes, floods, hurricanes and earthquakes. Although the Adviser will implement various measures designed to manage risks relating to these types of events, if these systems are compromised, become inoperable for extended periods of time or cease to function properly, it may be necessary for the Adviser to make a significant investment to fix or replace them and to seek to remedy the effect of these issues. The failure of these systems and/or of disaster recovery plans for any reason could cause significant interruptions in the operations of the Adviser or its client accounts and result in a failure to maintain the security, confidentiality or privacy of sensitive data, including personal information.

Item 9. Disciplinary Information

This item is not applicable.

Item 10. Other Financial Industry Activities and Affiliations

The Adviser expects to use RCGL, a registered broker-dealer, member of the New York Stock Exchange, FINRA and SIPC, to effect substantially all securities transactions for its advisory clients. The Adviser's general partner or its control persons have an indirect interest in RCGL. The Adviser believes that the use of RCGL (i) provides direct access to floor brokers, which lends insight into market depth as well as real-time information concerning the current trading environment for securities being traded, (ii) facilitates monitoring and control of the trade-life cycle, enabling faster responses to ever-changing market conditions, (iii) permits it to leverage its expertise in the trading patterns of longer-term holdings, and (iv) provides confidentiality with respect to acquisition and disposition programs. Although the Adviser believes that RCGL's commission rates will be generally competitive with those of unaffiliated brokers providing comparable services and overall qualitative execution, the Adviser will not represent to clients that it will necessarily obtain the lowest possible commission charge on every trade. The Adviser expects to effect substantially all transactions through RCGL on an agency basis.

RCGL is an introducing broker-dealer only. Pershing LLC serves as RCGL's clearing broker and carries accounts for RCGL's clients on a fully-disclosed basis. Client funds and securities held through RCGL are generally custodied at Pershing. For its services, Pershing does not charge separately for domestic custody services but receives a portion of any compensation paid to RCGL for effecting securities transactions. RCGL executes trades through floor brokers on the New York Stock Exchange, Inc., direct market access networks and alternative trading systems, which are compensated from commissions paid to RCGL. RCGL may also effect trades using market makers. Clients may elect to have their assets custodied with custodians other than Pershing. In such case, clients may pay a custody fee or other related charges.

The Adviser's clients will pay commission rates to RCGL that are based upon the amount of discretionary assets under management in each separate account pursuant to which larger accounts pay lower commissions, and in connection with foreign securities transactions, each account pays fees at rates set forth in the commission schedule. The fee paid to RCGL for foreign trades is calculated based on the US Dollar value of the trade. The RCGL commission schedule is available to clients upon request and is also distributed to clients annually and in connection with any increase in fees.

Certain portfolio managers of the Adviser are registered representatives of RCGL and, as indirect owners of the Adviser, will receive a percentage of the net profits of the Adviser. The net profits of the general partner of the Adviser will include any profits of RCGL, a portion of which is derived from

clients' use of RCGL to effect securities transactions. The portfolio managers serve as the registered representative for the accounts they manage. These arrangements provide an incentive for the portfolio managers to use RCGL to effect securities transactions for the accounts they manage. In addition to disclosing to its clients these arrangements with RCGL and the conflicts and potential benefits to supervised persons associated with these arrangements, the Adviser will monitor the execution services provided by RCGL.

Additionally, it is anticipated that the Adviser will enter into an agreement to provide support services to, and share certain personnel with the Related Advisers. The Related Advisers are expected to provide non-discretionary sub-advisory services to certain of the Adviser's anticipated clients. This arrangement may give rise to potential conflicts of interest.

In accordance with Section 11(a)(1) of the Securities Exchange Act of 1934, the Adviser may effect transactions in securities for institutional managed accounts on a national securities exchange. These accounts have authorized the Adviser and its affiliates to effect such transactions and to receive compensation for effecting the transactions. Brokerage transactions for accounts subject to ERISA will be administered in accordance with Department of Labor Prohibited Transaction Exemption 86-128.

Item 11. Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

The Adviser has adopted a Code of Ethics (the "Code") that obligates it and its supervised persons to maintain high ethical standards, to put the interests of the Adviser's clients before their own interests and to act honestly and fairly in all respects in their dealings with clients. Under the Code, supervised persons are required to comply with applicable federal securities laws, to preclear personal securities transactions, including transactions in Sequoia and with the private funds which receive investment advice from the Related Advisers, and to disclose their securities transactions on a quarterly basis and holdings initially and on an annual basis. Clients or prospective clients may obtain a copy of the Code by contacting Michael Sloyer, Chief Compliance Officer of the Adviser, by mail at 9 West 57th Street, Suite 5000, New York, NY 10019-2701 or by telephone at (212) 832-5280.

The Adviser expects to invest assets of managed account clients in shares of a registered investment company managed by it or an affiliate. This practice creates a conflict of interest because the Adviser and its management personnel have an incentive to recommend investing in such company based on their own financial interests, rather than solely the interests of a client. The Adviser addresses this conflict (i) by excluding assets invested in the company from the assets used to determine the amount of investment advisory fees payable to the Adviser by the managed accounts and (ii) by only making recommendations for such investments when those recommendations are consistent with the client's stated investment objectives, tolerance for risk, liquidity, and suitability.

The Adviser and its supervised persons invest in securities that they expect to recommend to clients. This practice presents a conflict because the Adviser or its supervised persons are in a position to trade in a manner that could adversely affect clients. The Adviser requires its supervised persons to preclear personal transactions in covered securities (and in cases of the acquisition of the beneficial ownership of any security through an initial public offering ("IPO") or Limited Offering) with a designated supervisory person. A preclearance request may be denied if the requested transaction may have any adverse impact on clients. To the extent the Adviser or its related person owns securities that the Adviser or the related person also recommends to clients, such clients' proxies will be voted according

to predetermined guidelines rather than subject to the Adviser's (or its related person's) discretion. Please refer to Item 17 for further information regarding the Adviser's proxy voting policy and procedures.

Although personal trades of supervised persons will not be aggregated with client trades, the Adviser may also aggregate client orders with the orders of private funds that receive investment advice from the Related Advisers in accordance with the Adviser's aggregation policies and procedures. See Item 12 for additional information concerning those policies and procedures.

The Adviser, in the course of its investment advisory and other activities (e.g., board or creditor committee service or service as officers or directors of publicly traded companies by some of the Adviser's supervised persons), may come into possession of confidential or material nonpublic information about public issuers, including issuers in which the Adviser, the Related Advisers or their supervised persons have invested or seek to invest on behalf of clients. The Adviser is prohibited from improperly disclosing or using such information for its own benefit or for the benefit of any other person, regardless of whether such other person is a client. As part of its Code of Ethics, the Adviser maintains and enforces an Insider Trading Policy with written policies and procedures that prohibit the misuse of such information, or the communication of such information to persons who do not have a legitimate need to know such information and to assure that the Adviser is meeting its obligations to clients and remains in compliance with applicable law. In certain circumstances, the Adviser may possess certain confidential or material, nonpublic information (including as a result of its arrangements with the Related Advisers) that, if disclosed, might be material to a decision to buy, sell or hold a security, but the Adviser will be prohibited from communicating such information to the client or using such information for the client's benefit. In such circumstances, the Adviser will have no responsibility or liability to the client for not disclosing such information to the client (or the fact that the Adviser possesses such information), or not using such information for the client's benefit, as a result of following the Adviser's policies and procedures designed to provide reasonable assurances that it is complying with applicable law.

Item 12. Brokerage Practices

The Adviser requires that it be provided with written authority to determine the broker-dealer to use for client transactions and the commission costs that will be charged to clients for these transactions. Clients must include any limitations on this discretionary authority in the written authority statement. Clients may amend these limitations. Such amendments must be provided to the Adviser in writing.

The Adviser will consider a number of factors in selecting a broker-dealer to execute transactions (or series of transactions) and determining the reasonableness of the broker-dealer's compensation. Such factors include net price, reputation, financial strength and stability and efficiency of execution. In selecting a broker-dealer to execute transactions (or series of transactions) and determining the reasonableness of the broker-dealer's compensation, the Adviser need not solicit competitive bids and does not have an obligation to seek the lowest available commission cost. It will not be the Adviser's practice to negotiate "execution only" commission rates, thus a client may be deemed to be paying for research, brokerage or other services provided by a broker-dealer which are included in the commission rate.

Subject to its best execution obligations, the Adviser expects to use RCGL to effect substantially all trades for its advisory clients. Please refer to Item 10 for additional information concerning the

Adviser's anticipated use of RCGL to execute client securities transactions and best execution considerations.

Although the Adviser will typically pay directly for any brokerage or research service it obtains from a broker-dealer, there are limited circumstances in which a broker-dealer will accept payment for the services only through the use of client commissions or soft-dollars. In these limited circumstances, the Adviser may direct client orders to the broker-dealer in recognition of the services it furnishes to the Adviser and pay client commissions to the broker-dealer in excess of the amounts other broker-dealers would have charged for executing the orders. The services that the Adviser may obtain in these limited circumstances include attendance at seminars and conferences and meetings with corporate executives and other parties, including employees of issuers whose securities are held in client accounts or that are under consideration by the Adviser. The Adviser will not attempt to allocate among its clients the relative costs or benefits of the services obtained, believing that the services, in the aggregate, assist the Adviser in fulfilling its overall duty to its clients. The Adviser will seek to determine periodically and in good faith that the commissions paid for the services are reasonable in relation to the value of the services provided by the broker-dealers, viewed either in terms of a particular transaction or the Adviser's overall duty to its clients.

Under certain circumstances, the Adviser may permit clients to direct the Adviser to execute the client's trades with a specified broker-dealer. When a client directs the Adviser to use a specified broker-dealer to execute all or a portion of the client's securities transactions, the Adviser will treat the direction as a decision by the client to retain, to the extent of the direction, the discretion the Adviser would otherwise have in selecting broker-dealers to effect transactions and in negotiating commissions for the client's account. Although the Adviser will attempt to effect such transactions in a manner consistent with its policy of seeking best execution, there may be occasions where it is unable to do so, in which case the Adviser will continue to comply with the client's instructions. When the directed broker-dealer is unable to execute a trade, the Adviser will select broker-dealers other than the directed broker-dealer to effect client securities transactions.

A client who directs the Adviser to use a particular broker-dealer to effect transactions should consider whether such direction may result in certain costs or disadvantages to the client. Such costs may include higher brokerage commissions (because the Adviser may not be able to aggregate orders to reduce transaction costs), less favorable execution of transactions, and the potential of exclusion from the client's portfolio of certain foreign ordinary shares and/or small capitalization or illiquid securities due to the inability of the particular broker-dealer in question to provide adequate price and execution of all types of securities transactions. By permitting a client to direct the Adviser to execute the client's trades through a specified broker-dealer, the Adviser will make no attempt to negotiate commissions on behalf of the client and, as a result, in some transactions such clients may pay materially disparate commissions depending on their commission arrangement with the specified broker-dealer and upon other factors such as number of shares, round and odd lots and the market for the security. The commissions charged to clients that direct the Adviser to execute the client's trades through a specified broker-dealer may in some transactions be materially different than those of clients who do not direct the execution of their trades. Clients that direct the Adviser to execute their trades through a specified broker-dealer may also lose the ability to negotiate volume commission discounts on batched transactions that may otherwise be available to other clients of the Adviser.

The Adviser will seek to aggregate client trades where possible and when advantageous to clients. The average price is obtained and applied to those accounts participating in an aggregated trade, but

commissions for each participating client will be charged separately. The Adviser has various procedures regarding the aggregation of trades, including, among others, seeking best execution, not favoring any client(s) over any others and preparing allocation tickets for each trade.

The Adviser may effect cross transactions between discretionary client accounts. A cross transaction is a transaction between two discretionary advisory clients for which the Adviser acts as an investment adviser for each client on both sides of the transaction and for which the Adviser receives no compensation in connection with the transactions other than the receipt of its advisory fee. The Adviser will have potentially conflicting division of loyalties and responsibilities regarding both parties to cross transactions.

The Adviser may also effect agency cross transactions for advisory client accounts provided that such transactions are conducted in accordance with the Adviser's fiduciary duty to the clients and, in the case of agency cross transactions, the requirements of Rule 206(3)-2 of the Advisers Act. An agency cross transaction is a transaction in which the Adviser acts as an investment adviser, and RCGL acts as broker-dealer for the advisory client and another person on the other side of the transaction and receives compensation.

As a matter of policy, the Adviser will not engage in principal transactions with its advisory clients.

Item 13. Review of Accounts

Portfolio managers will make investment decisions for and continually review covered accounts. The portfolio manager(s) responsible for non-covered accounts make investment decisions for and continually review those accounts. The accounts will be reviewed to determine if cash is available for investment, the proper allocation between equities and fixed-income securities as well as among equities, and if the accounts contain securities currently being acquired by the portfolio manager for his client accounts. Account performance will also be reviewed periodically.

Each client will receive a confirmation of each security transaction from Pershing. At the end of each month, the client will receive a written statement from the qualified custodian detailing all cash and security transactions for the month, the cash balance and securities with market values held by the custodian. As of the end of each calendar quarter, the client will also receive a written statement from the Adviser indicating all portfolio securities at cost and market and total cash balance. Clients may also receive quarterly written performance results, and may request performance results from the Adviser at any time.

Item 14. Client Referrals and Other Compensation

The Adviser may receive certain research or other products or services from broker-dealers using client commissions or soft-dollars. The use of soft-dollars creates an incentive for the Adviser to select or recommend broker-dealers based on the Adviser's interest in receiving research or other products or services. Please see Item 12 for further information on the Adviser's use of soft-dollars, including the Adviser's procedures for addressing conflicts of interest that arise from such practices.

Item 15. Custody

Managed account clients will receive account statements from the qualified custodian of the account. Clients should carefully review those statements.

To the extent the Adviser sends statements directly to a client in addition to those sent by the qualified custodian, the client should compare the statements received from the custodian with the statements received from the Adviser.

Item 16. Investment Discretion

The Adviser anticipates providing investment advisory services on a discretionary basis to clients. Prior to assuming discretion in managing a client's assets, the Adviser will enter into an investment management agreement or other agreement that sets forth the scope of the Adviser's discretion. Unless otherwise instructed or directed by a discretionary client, the Adviser will have the authority to determine (i) the securities to be purchased and sold for the client account (subject to restrictions on its activities set forth in the applicable investment management agreement and any written investment guidelines), (ii) the amount of securities to be purchased or sold for the client account, (iii) the broker-dealer to be used for the purchase or sale of securities for a client's account, and (iv) the commission rates to be paid to a broker-dealer for a client's securities transactions. Please see Item 4 for a description of any limitations clients may place on the Adviser's discretionary authority.

There may be differences among clients in invested positions and securities held. The Adviser's portfolio managers will submit an allocation statement to the Adviser's trading desk describing the allocation of securities to (or from) client accounts for each trade or order submitted. The portfolio managers, together with the Investment Committee (for covered accounts), may consider the following factors, among others, in allocating securities among clients: (i) client investment objectives and strategies; (ii) client risk profiles; (iii) tax status and restrictions placed on a client's portfolio by the client or by applicable law; (iv) size of the client account; (v) nature and liquidity of the security to be allocated; (vi) size of available position; (vii) current market conditions; and (viii) account liquidity, account requirements for liquidity and timing of cash flows. Although it will be the Adviser's policy to allocate investment opportunities to eligible client accounts on a pro rata basis (based on the value of the assets each participating account relative to value of the assets of all participating accounts), these and other factors may lead the portfolio manager, together with the Investment Committee (for covered accounts), to allocate securities to client accounts in varying amounts. Even client accounts that will typically be managed on a pari passu basis may from time to time receive differing allocations of securities.

Allocations of securities received in initial public offerings, secondary offerings or limited offerings will be made among eligible investors as described in the paragraph above and in accordance with the Adviser's policies and procedures.

Item 17. Voting Client Securities

The Adviser has adopted Proxy Voting Policies and Procedures ("Procedures") that are designed to address how the Adviser votes proxies when it has been delegated proxy voting authority. The Procedures require that the Adviser identify and address conflicts of interest between the Adviser and its clients in connection with voting proxies. If a material conflict of interest exists, the Adviser will

determine whether voting in accordance with the guidelines set forth in the Procedures is in the best interests of the client or whether to take some other appropriate action.

The Adviser will generally vote in favor of routine corporate housekeeping proposals, including the election of directors (where no corporate governance issues are implicated). The Adviser will generally vote against poison pills and proposals for compensation plans deemed to be excessive. For all other proposals, the Adviser will determine whether a proposal is in the best interests of its clients and may take into account, among others, the following factors: (i) whether the proposal was recommended by management and the Adviser's opinion of management; (ii) whether the proposal acts to entrench existing management; and (iii) whether the proposal fairly compensates management for past and future performance.

Clients may obtain a copy of the Adviser's Procedures and information about how the Adviser voted a client's proxies by contacting Michael Sloyer by mail at Ruane, Cunniff & Goldfarb L.P., 9 West 57th Street, Suite 5000, New York, NY 10019-2701 or by telephone at (212) 832-5280.

Item 18. Financial Information

This Item is not applicable.