



## Deutsche Bank Securities Inc.

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This wrap fee program brochure provides information about the qualifications and business practices of Deutsche Bank Securities Inc. If you have any questions about the contents of this brochure, please contact us at (212) 250-2500. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Deutsche Bank Securities Inc. is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Deutsche Bank Securities Inc. is an SEC-registered investment adviser. This registration does not imply any level of skill or training.

## Item 2 – Material Changes

On July 28, 2010, the United States Securities and Exchange Commission published “Amendments to Form ADV” which amends the disclosure document that we provide to clients as required by SEC Rules. This Wrap Fee Program Brochure (“Brochure”), dated March 31, 2011 is a new document prepared according to the SEC’s new requirements and rules. As such, this Brochure is materially different in structure and requires certain new information that our previous brochure did not require.

In the future, this Item will discuss only specific material changes that are made to the Brochure and provide clients with a summary of such changes. We will also reference the date of our last annual update of our brochure.

In the past we have offered or delivered information about our qualifications and business practices to clients on at least an annual basis. Pursuant to new SEC Rules, you will receive a summary of any material changes to this and subsequent Brochures within 120 days of the close of our business’ fiscal year. We also will provide you with a new Brochure as necessary based on changes or new information, at any time, without charge. In addition, we may further provide other ongoing disclosure information about material changes as necessary.

Currently, our Brochure may be requested by contacting Deutsche Bank Securities Inc. (“DBSI”) at 212-250-2500. Additional information about DBSI is also available via the SEC’s website [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). The SEC’s website also provides information about any persons affiliated with DBSI who are registered, or are required to be registered, as investment adviser representatives of Deutsche Bank Securities Inc.

**This Brochure replaces and supersedes any Wrap Fee Brochure, ADV Part II or Disclosure Statement dated before March 31, 2011 and covering the services that are described in this Brochure.**

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## Item 4 – Services, Fees, and Compensation

### *Introduction*

Deutsche Bank Securities Inc. (“DBSI,” “we,” “our” or “us”) is a registered investment adviser and is also a full service broker-dealer. This disclosure brochure is being provided to you pursuant to Section 204 with the U.S. Securities and Exchange Commission (the “SEC”) of the Investment Advisers Act of 1940, as amended (the “Advisers Act”), and deals solely with the Charter Select Program offered by DBSI’s U.S. Private Wealth Management division. The Charter Select Program is comprised of selected wrap fee advisory services categorized as:

- (1) Managed Select
- (2) DB Dynamic ETF Portfolio
- (3) DB Select
- (4) NDA Select
- (5) Fund Select
- (6) Adviser Select
- (7) Consulting Direct

DBSI also provides other types of advisory programs and services that are described in separate disclosure statements. DBSI is an indirect, wholly-owned, nonbank subsidiary of Deutsche Bank AG. It is a member of the Financial Industry Regulatory Authority, Inc. and the New York Stock Exchange.

The information in this disclosure statement has not been approved or verified by any governmental or regulatory authority. The advisory services described in this disclosure statement are not insured or otherwise protected by the U.S. Government, the Federal Deposit Insurance Corporation, the Federal Reserve Board or any other governmental agency and involve risk, including the possible loss of principal.

DBSI personnel providing Charter Select services are associated persons of DBSI in its capacity as an investment adviser and registered representatives of DBSI in its capacity as a broker-dealer.

In addition to the services provided by DBSI that are described below DBSI may provide to its institutional clients proprietary published research that is not specially tailored for particular clients, as well as access to the research analysts who prepare that research. These services, which are paid for in cash by clients, may be offered to non-private wealth management clients of DBSI and do not include any securities trading activity on a discretionary basis or otherwise.

### *Description of Services*

DBSI offers the following services to clients who choose to participate in the Charter Select Program. These services are described in greater detail under Item 6 of this Brochure.

**1. Managed Select.** Under Managed Select, eligible DBSI Client Advisors (the “Managed Select Managers”) provide discretionary account management services to Managed Select clients. Managed Select Managers may use the research capabilities of DBSI, its affiliates or third party research providers, as well as the insight and observations of DBSI’s analysts, asset allocation specialists, traders, and economists. Managed Select Managers may also utilize DBSI’s fixed income unit to provide portfolio management expertise and daily oversight of the client’s fixed income assets. Managed Select Managers employ a variety of asset management strategies depending on the client’s investment needs and objectives.

**2. DB Dynamic ETF Portfolio.** Under DB Dynamic ETF Portfolio, DBSI manages the client’s account on a discretionary basis through tactical asset allocation decisions based upon DBSI’s short- to medium-term assessments of the financial markets. The manager will establish a baseline allocation and return to the baseline, in whole or in part, when short-term profits are targeted. A short-term investment horizon spans from one day to one quarter, and a medium term horizon spans from one quarter to one year. DB Dynamic ETF Portfolio services are tactical in nature and are designed primarily for investors with a short- to medium-term investment horizon.

**3. DB Select.** Under DB Select, DBSI provides discretionary account management services to clients. DBSI offers several investment styles from which clients can select in order to meet their asset allocation and style diversification needs under DB Select. Each client receives discretionary account management services based upon one of four investment strategies selected by the client: Income; Growth and Income; Growth; and Maximum Growth.

**4. NDA Select.** Under NDA Select, DBSI Client Advisors (the “NDA Select Advisers”) provide non-discretionary account management services to NDA Select clients. NDA Select Advisers provide advice on NDA Select eligible assets while clients retain the authority to make the investment decisions. NDA Select Advisers operate within broad investment guidelines implemented by DBSI. The securities utilized as part of the NDA Select services will depend on the customized investment strategy employed by the NDA Select Adviser and the client.

**5. Fund Select.** Under Fund Select, a DBSI Client Advisor assists the client in formulating an investment strategy consistent with the client’s particular financial goals, time horizon and risk tolerance, and structures a portfolio of mutual fund investments with the client in a manner consistent with that strategy. Portfolios are based upon asset allocation principles intended to achieve an efficient blend of equity, fixed income and cash investments and the most appropriate selection for the client of investment styles within each asset category.

**6. Adviser Select.** Under Adviser Select, DBSI advises clients regarding the retention and subsequent periodic evaluation of one or more asset managers that are subject to DBSI’s due diligence review process and have been selected by DBSI to provide services as part of the program (the “Adviser Select Managers”). To appoint an Adviser Select Manager, the client executes a Charter Select Manager Appointment Form granting the Adviser Select Manager discretionary trading authority over the client’s account.

**7. Consulting Direct.** Under Consulting Direct, DBSI provides investment consulting services, which may include assisting the client in identifying and retaining one or more separate account investment managers that are subject to DBSI’s due diligence review process described in Item 6 below (“Consulting Direct Managers”). DBSI serves in a consulting capacity and the client grants the Consulting Direct Manager discretionary authority over the client’s account. Our role is to identify managers that have been examined and determined to be suitable for the client’s needs.

The selection of the Consulting Direct Manager is the responsibility of the client and the Consulting Direct Manager will provide its services directly to the client pursuant to a separate agreement.

## **Fees**

The fees we charge to clients for Charter Select accounts are based on a percentage of the assets under management. Fees are payable quarterly in advance and are computed based on asset values at the inception of the services and at the beginning of each subsequent calendar quarter. The annual fees generally are not above 2.50% and are subject to negotiation in accordance with the individual requirements of each client.

Adviser Select Managers are paid by DBSI based upon various factors, including investment style and assets under management with DBSI and the types of services offered, at no additional charge to the Adviser Select clients. Generally, Adviser Select Managers receive between 0.35% and 1.00% of the value of the assets managed for the client with respect to equity accounts, and between 0.07% and 0.35% of the value of the assets managed for the client with respect to fixed income accounts. Clients may pay a lower fee by investing directly with an Adviser Select Manager than by investing with the same Adviser Select Manager through the Charter Select Program.

Consulting Direct Managers will charge a fee to the client as negotiated with the client. This fee is separate from the fee that we charge to the client.

### **Maximum DBSI fees are as follows:**

#### **Equity / Balanced Fee Schedule**

<b>Managed Select / DB Select* / NDA Select / Adviser Select Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	2.50%
Next \$250,000	2.50%
Next \$500,000	2.50%
Next \$1,000,000	2.50%
Next \$3,000,000	2.50%
Over \$5,000,000	2.50%

\* Deutsche Bank Trust Company Americas, an affiliate of DBSI, offers a service similar to DB Select but with a different fee structure and utilizing different mutual fund share classes.

**Consulting Direct – Excludes the Consulting Direct Manager Fee**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	2.00%
Next \$250,000	2.00%
Next \$500,000	2.00%
Next \$1,000,000	2.00%
Next \$3,000,000	2.00%
Over \$5,000,000	2.00%

**Fixed Income Fee Schedule**

**Managed Select / NDA Select**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	1.00%
Next \$250,000	1.00%
Next \$500,000	1.00%
Next \$1,000,000	1.00%
Next \$3,000,000	1.00%
Over \$5,000,000	1.00%

**Adviser Select**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	1.25%
Next \$250,000	1.25%
Next \$500,000	1.25%
Next \$1,000,000	1.25%
Next \$3,000,000	1.25%
Over \$5,000,000	1.25%

**Consulting Direct – Excludes the Consulting Direct Manager Fee**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	1.00%
Next \$250,000	1.00%
Next \$500,000	1.00%
Next \$1,000,000	1.00%
Next \$3,000,000	1.00%
Over \$5,000,000	1.00%

**Equity Tax Overlay for Adviser Select**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	1.40%
Next \$250,000	1.40%
Next \$500,000	1.40%
Next \$1,000,000	1.40%
Next \$3,000,000	1.40%
Over \$5,000,000	1.40%

**Mutual Fund / ETF Only**

**Managed Select / NDA Select / Fund Select**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	1.75%
Next \$250,000	1.75%
Next \$500,000	1.75%
Next \$1,000,000	1.75%
Next \$3,000,000	1.75%
Over \$5,000,000	1.75%

## **DB Dynamic ETF Portfolio**

<b>Account Asset Value</b>	<b>Annual Fee (maximum)</b>
First \$250,000	1.75%
Next \$250,000	1.75%
Next \$500,000	1.75%
Next \$1,000,000	1.75%
Next \$3,000,000	1.75%
Over \$5,000,000	1.75%

Minimum fees are as follows:

The minimum equity / balanced fee is \$2,000 per annum for Adviser Select, \$1,300 per annum for Consulting Direct accounts, \$1,300 per annum for Managed Select and NDA Select accounts and \$625 per annum for Fund Select accounts.

The minimum fixed income fee is \$1,750 per annum for Adviser Select accounts, and \$750 per annum for Consulting Direct, Managed Select and NDA Select accounts. No fixed income fees are associated with Fund Select accounts.

The minimum mutual fund / ETF only fee is \$625 per annum for Managed Select, NDA Select and Fund Select accounts. There is no minimum fee for the DB Select or the DB Dynamic ETF Portfolio.

### **Accounts of Immediate Family Members**

Under limited circumstances, we may aggregate the accounts of immediate family members who are participants in the Charter Select Program to calculate the amount of assets under management for purposes of determining the applicable fee for the selected service. Each account is then charged a prorated portion of the advisory fee. In addition, in certain circumstances and upon negotiation with the client, we may aggregate related accounts for fee calculation purposes and a pro rata portion of the total fee will be charged to each such account or, upon negotiation with the client, may be charged to one or more of the client's accounts.

### **Other Costs**

Clients should consider that, depending on the level of the Charter Select Program fee, the amount of activity in the client's account, the value of the investment advisory and other services selected to be provided by DBSI, and other factors, the Charter Select Program fee may or may not exceed the aggregate cost of such services if they were provided separately. The combination of the services selected may or may not be available separately, or may require additional accounts, documentation and fees.

The fees paid by the client to participate in the Charter Select Program may be more or less than the brokerage or other sales charges that would have been paid if the client had purchased or sold funds or securities outside of DBSI, depending upon the type of securities and funds and the size and frequency of transactions.

The Charter Select Program fee, as negotiated with the client, covers consulting, execution and other services performed by DBSI that are described herein and investment management services performed by DBSI, the Managed Select Managers, the NDA Select Advisers, the Adviser Select Managers and the Consulting Direct Managers (collectively, the "Investment Managers"), except that (1) Consulting Direct Managers also charge their own advisory fee to clients and that fee is separate from any fee charged to the client by DBSI and (2) the client may pay additional fees, such as custody, execution or clearing fees with respect to the use of non-U.S. ordinary shares by Adviser Select managers, which fees will be disclosed separately to the client.

The fees described herein do not cover transaction charges on trades effected through or with broker-dealers other than DBSI, mark-up or mark-down by such other broker-dealers, transfer taxes, margin interest, exchange fees, electronic fund and wire fees and any other charges not contemplated under the Charter Select Program. Clients may bear certain additional fees, including charges and taxes imposed by governmental authorities, self regulatory bodies, transfer agents, and other outside entities with respect to securities transactions, including, but not limited to, redemption fees, transfer fees and any other charges mandated by law, regulation or organizations or exchanges of which DBSI is a member.

## **Mutual Funds; Other Trail Compensation**

Mutual funds may be purchased by the client either at net asset value with no sales load, or may, in certain circumstances, be purchased by the client at a price that includes a sales load, all or a portion of which may be retained by DBSI. The client also may incur a sales load or other charge in the event the client transfers fund shares out of a portfolio. DBSI may recommend that clients invest in either affiliated or unaffiliated mutual funds. Clients who choose to invest in mutual funds may, in essence, pay a double fee: (1) the agreed upon Charter Select fee paid to DBSI by the client; and (2) the management fee paid by the mutual funds to the adviser of the mutual fund, which may be affiliated with DBSI. The clients, through their investments in the funds, effectively pay their pro rata share of this mutual fund management fee. The client is also responsible for all other expenses/fees associated with the funds (whether affiliated or unaffiliated), including, but not limited to, 12b-1 fees, custodial fees and any front-end or back-end load incurred with the purchase or sale of each of the funds. Expenses/fees vary with each fund. Clients should read the prospectus of each fund to get an accurate understanding of the fund's fee structure.

DBSI may receive compensation in the form of 12b-1 distribution fees or finder's fees paid by mutual funds. In addition, DBSI may receive trail compensation in connection with sales of auction rate securities. DBSI may also receive from Pershing, LLC ("Pershing") all or a portion of administrative or similar fees that Pershing may charge to, and collect from, companies that are affiliated with mutual funds held by DBSI clients.

## **Agency Trades**

Unless a client agrees otherwise, a client will not be charged a commission for agency orders executed through DBSI. DBSI will not charge a mark-up or mark-down for any securities transaction conducted by DBSI on an agency basis for the client's account.

## **Principal Trades**

DBSI and its related persons may, as principal, sell debt or equity securities to, or purchase such securities from, its advisory clients, as well as perform brokerage services for those clients. In connection with any such principal transaction, DBSI and its Client Advisors may earn compensation in the form of a mark-up or mark-down. When acting in the capacity of principal, DBSI and its related persons may be deemed to have a conflict of interest between the firm's financial interests and that of the client. Principal transactions will be executed and billed in accordance with applicable regulatory consent and disclosure procedures.

## **Agency Cross Transactions**

DBSI may effect agency cross transactions for advisory clients, meaning it may act as agent for the Charter Select client on the one hand and for the non-advisory brokerage client on the other hand. Such transactions may involve debt or equity securities. In acting in the capacity as agent, DBSI may receive commissions from the non-advisory brokerage client and may be deemed to have a potentially conflicting division of loyalties between DBSI's financial interests and that of the Charter Select client. All such transactions will be executed in accordance with applicable regulatory consent and disclosure procedures.

## **Cash Sweep Vehicles**

DBSI may sweep clients' idle cash balances into affiliated funds, including affiliated money market funds, or into unaffiliated money market funds or products. Affiliated money market funds are advised by an affiliate of DBSI, and that affiliate receives a management fee from those funds for its advisory services. As with all mutual funds, the clients, through their investments in the money market fund are charged their pro rata shares of this fee. DBSI advisory fee charges are based upon the client's total portfolio, inclusive of client cash balances. With respect to NDA Select, Adviser Select and Consulting Direct clients that are "employee benefit plans" subject to Title I of ERISA or "plans" within the meaning of Section 4975(e)(1) of the Code, (1) the services and information provided by DBSI to the client will not serve as a primary basis for the client's investment decisions regarding the selection or purchase of cash sweep funds and (2) DBSI will not provide investment advice to the client, or otherwise act as a fiduciary, with respect to any such investment decisions.

## **DBSI Client Advisors**

DBSI Client Advisors, as defined below, who recommend Charter Select Program services to clients generally receive a portion of the advisory fee and any other compensation derived by DBSI from such services. The amount of this compensation may be more than what the person would receive if the client participated in other programs or paid separately for investment advice, brokerage and other services, and, therefore, the person may have a financial incentive to recommend the Charter Select Services over other programs or services.



## Item 5 – Account Requirements and Types of Clients

In order to participate in the Charter Select Program, the client must open an account with DBSI by executing a Charter Select Services Agreement and completing a Client Profile and an Account Agreement. DBSI shall assign a Client Advisory representative (a “Client Advisor”) to each account and such Client Advisor shall act as the client’s primary contact with DBSI. When providing services under the Charter Select Program, DBSI may retain the services of one or more of its affiliates in connection with the provision of investment advice, research, trade execution or other matters.

Charter Select clients include individuals, corporations, defined benefit plans, defined contribution plans, partnerships, trust accounts, employee benefit plans, charitable institutions and Taft-Hartley Plans.

### Minimum Account Size

(1) Managed Select	\$100,000
(2) DB Dynamic ETF Portfolio	\$100,000
(3) DB Select	\$1 million
(4) NDA Select	\$100,000
(5) Fund Select	\$50,000
(6) Adviser Select	\$100,000 (or such higher minimum amount set by the Adviser Select Manager)
(7) Consulting Direct	\$100,000 (or such higher minimum amount set by the Consulting Direct Manager)

In each case, the minimum account size is subject to negotiation with DBSI. Under limited circumstances, accounts of immediate family members, affiliated organizations or related clients may be aggregated to satisfy the total asset minimum standard. Multiple accounts of a single client may also be aggregated to satisfy the total asset minimum standard.

## Item 6 - Portfolio Manager Selection and Evaluation

All Client Advisors providing Charter Select Program services are required to take and pass either the Uniform Investment Advisor Law (Series 65) examination or the Uniform Combined State Law (Series 66) examination, unless the Client Advisor falls under an applicable state exemption.

All Managed Select Managers, NDA Select Advisers, Fund Select Advisers are employees of DBSI.

### *DBSI as Discretionary Adviser*

#### Managed Select

Managed Select Managers must meet certain experience and qualification standards to manage accounts in the Managed Select program. Prior to granting approval, DBSI considers the individuals’ experience, qualifications, compliance record, investment philosophy and other potential factors. In addition, Managed Select Managers must adhere to the Program’s investment framework and guidelines which define criteria such as eligible types of securities or investments, diversification requirements and number of holdings. Managed Select Managers may use the research capabilities of DBSI, its affiliates or third party research providers, as well as the insight and observations of DBSI’s analysts, asset allocation specialists, traders and economists.

DBSI may remove and/or replace a Managed Select Manager from the Charter Select Program without client consent. DBSI may replace a Managed Select Manager who is no longer suitable for the client or the Program due to issues affecting the Managed Select Manager such as poor client service, failure to adhere to the Program’s investment framework and guidelines, and deterioration of performance or stagnant investment process.

Managed Select Managers employ one or a combination of fundamental and technical approaches to security analysis and portfolio management. The fundamental approach typically entails an examination of the fundamental operating, financial and industry conditions affecting each company whose securities are under consideration for purchase. The technical approach entails an examination of historical pricing patterns and trading volumes of individual securities exchange traded funds (“ETFs”) or mutual funds in various industries and markets.

DBSI has created and implements broad investment guidelines within which Managed Select Managers must operate with respect to Managed Select accounts. The securities to be utilized as part of the Managed Select services are customized to each individual client's needs, but generally will be categorized into one of four investment strategies with distinct investment guidelines:

1. Equity
2. Fixed Income
3. Balanced
4. Mutual Fund / ETF Only

Managed Select Managers provide personalized service in the management of Managed Select accounts with quarterly reviews of each Managed Select account, examining market fluctuations, significant events and client needs and objectives. Each client account is managed on the basis of the client's financial situation and investment objectives, and in accordance with any reasonable restrictions the client places on the account. Clients may impose security specific restrictions such as restricting specific securities purchases or directing the sale of a security for tax or other reasons. These restrictions may cause the Managed Select Manager to deviate from investment decisions it would otherwise make in managing client assets and, thereby, affect account performance.

Since investments by mutual funds are subject to the investment restrictions set forth in a fund's or pooled vehicle's prospectus or other offering document, any restrictions imposed by a client as to individual securities will have no effect on the investments made by any mutual fund, ETF or other pooled vehicle.

DBSI does not calculate composite performance for Managed Select Managers.

### **DB Dynamic ETF Portfolio**

The DB Dynamic ETF Portfolio is a proprietary product where the tactical allocation decisions are implemented centrally through Deutsche Bank's U.S. Private Wealth Management Chief Investment Strategist and his portfolio management team. The DB Dynamic ETF Portfolio utilizes Deutsche Bank's research, third party research and input from our Global Investment Committee ("GIC"), and may also utilize research from Deutsche Asset Management, which is an affiliate of DBSI. The Chief Investment Strategist is responsible for the day to day management of the portfolio and is bound by certain standards of business conduct, guidelines for personal investing and other business activity and code of ethics requirements. The Chief Investment Strategist is subject to an annual review and evaluation which includes an evaluation of the DB Dynamic ETF Portfolio performance.

Tactical allocation decisions for the DB Dynamic ETF Portfolio are implemented through the use of index-linked or actively managed U.S. exchange-traded funds, which may include open-end funds, unit investment trusts, grantor trusts and limited partnerships (collectively, "ETFs") and, where ETFs are not available or not appropriate in the judgment of the portfolio management team, through the use of index-linked or actively-managed mutual funds. ETFs may include both registered investment companies and commodity pools. Where possible, mutual funds will be no-load or load-waived funds, although when such funds are not available, load funds may be utilized.

Under DB Dynamic ETF Portfolio, the client's account portfolio is constructed exclusively of ETFs and mutual funds that provide exposure to a diversified group of asset classes comprised of the following:

- Global Equities & Alternatives asset class (U.S. Equities (publicly traded); Foreign Developed Equities; Emerging Markets Equities; Commodities; Hedge Funds; Real Estate); and
- Global Fixed Income asset class (Sovereign, Corporate, Municipal, Emerging Markets debt and Cash)

Exposure to Commodities will occur through commodity-linked ETFs or mutual funds that may be diversified, non-diversified or index-linked. Exposure to Hedge Funds will be through ETFs or mutual funds that invest in hedge fund indexes or are funds registered under the Securities Act of 1933 and the Investment Company Act of 1940. Such funds may in turn invest directly in hedge funds. Exposure to Real Estate will occur through ETFs and mutual funds providing broad-based real estate exposure, including indexes or REITs.

DB Dynamic ETF Portfolio utilizes a "core-satellite" approach to its portfolio management. The "core" allocation reflects short- to medium-term views at the macro level with respect to global equities and global fixed income. The "satellite" allocation takes into consideration shorter term views and current themes, and includes allocation strategies across specific industry sectors, sub-sectors and global investment markets.

The DB Dynamic ETF Portfolio strategy opportunistically selects ETFs and mutual funds that offer exposure to particular sectors and markets and/or are themselves viewed as offering attractive investment opportunities (for example, because of pricing, fee levels, minimal capital gains or other benefits generated through the management of the ETF or mutual fund). Selection of ETFs relies on evaluation of a number of other factors including, but not limited to: tracking error versus the index (if applicable); trading price as compared to net asset value; ETF / mutual fund capitalization; trading volume and liquidity; composition of the underlying basket; performance compared to the underlying; and expense ratio.

The client's account is actively managed in a manner designed to shift asset class allocation within a dynamic range. The targeted allocation to Global Equities & Alternatives will not exceed 80% or fall below 20% of the total portfolio allocation and the targeted allocation to Global Fixed Income will not exceed 80% or fall below 20% of the total portfolio allocation. Due to the tactical nature of DB Dynamic ETF Portfolio, securities in the client's account may be traded frequently, and as a result may generate individual taxable gains or losses that would be greater than would be experienced with an account experiencing less frequent trading activity.

Depending on the client's tax sensitivity, performance of DB Dynamic ETF Portfolio will be measured against a blended benchmark of 50% MSCI All Country World Index and 50% Barclays Capital U.S. Aggregate Bond Index, or against a blended benchmark of 50% MSCI All Country World Index and 50% Barclays Capital Municipal Managed Money Index, in each case based on the roughly equivalent risk between the DB Dynamic ETF Portfolio and the benchmark. Although each blended index is used as a proxy for a globally diversified "balanced product," which the DB Dynamic ETF Portfolio is designed to achieve, the blended benchmarks are not exact or even substantially similar replicas of the exposures provided by the DB Dynamic ETF Portfolio since they do not incorporate exposures to all components of the asset classes utilized by the portfolio manager.

The liquidity of certain securities held in DB Dynamic ETF Portfolio accounts may be limited, and consequently there may be limitations on the ability of DBSI to implement promptly portfolio changes for client accounts. Clients should speak with their tax advisors regarding the potential tax treatment associated with the securities held in DB Dynamic ETF Portfolio accounts. To the extent limited partnership structures are utilized for accounts, clients may receive Schedules K-1 that may require clients to obtain extensions for filing their federal, state and local income tax returns.

DBSI provides personalized service in the management of DB Dynamic ETF Portfolio accounts with quarterly reviews of each client account, examining market fluctuations, significant events and client needs, risk tolerance and investment objectives. Each client account is managed on the basis of the client's financial situation and investment objectives, and in accordance with any reasonable restrictions the client places on the account, which DBSI, in its sole discretion, decides are not impractical to implement. In the event that DBSI does not believe that it can implement particular restrictions, it will notify the client and the client may terminate the services. Client restrictions may cause DBSI to deviate from investment decisions it would otherwise make in managing client assets and, thereby, affect account performance.

Composite returns for the DB Dynamic ETF Portfolio are calculated by DBSI on a monthly basis. The DB Dynamic ETF Portfolio composite performance is calculated using a Modified Dietz time-weighted rate of return. Returns are geometrically linked to determine periodic returns by asset weighting account returns monthly. Composites are calculated using monthly end of period account market values. Asset weighting uses beginning of period market values. Total returns include realized and unrealized gains and losses, income and management fees. Accrual accounting is used for fixed income securities only. Returns from cash and cash equivalents are included in return calculations, and cash is included in the account amount (total assets) on which the return is calculated. All returns are calculated after the deduction of management fees incurred during the period and thus represent net of fee performance.

All actual fee-paying discretionary accounts for DB Dynamic ETF Portfolio strategies are included in at least one of three DB Dynamic ETF Portfolio composites: Taxable, Tax-Exempt or Other. Taxable versus Tax-Exempt strategy of an account is defined at account opening. The Other composite contains accounts that do not yet meet minimum requirements for addition to either the taxable or tax-exempt composites. The following minimum requirements must be met prior to an account being added to the appropriate composite. Accounts must meet or exceed a market value threshold of \$80,000. New accounts must be fully aligned with the strategy prior to addition to a composite. Once both requirements are met, accounts are added to a composite the first day of the next quarter. Terminating accounts are excluded from the composite after the last full performance measurement period (quarter) that the accounts were under management. Composites include only assets under management and do not link simulated or model accounts with actual performance.

There are several groups involved in the overall DB Dynamic ETF Portfolio performance analysis and ongoing maintenance of composite performance quarterly. These groups sit within DBSI as well as within certain of its affiliates. Among these groups, initial data is gathered and initial reviews of each account and its performance

according to minimum requirements are reviewed. Subsequently, a secondary review of minimum requirements and the composite performance calculation is performed, after which a final validation is performed to determine whether accounts are aligned to the appropriate composites and the strategies have been fully implemented by their composite inclusion date.

As noted above, the Chief Investment Strategist for Deutsche Bank Private Wealth Management - U.S., is also the investment manager of the DB Dynamic ETF Portfolio. The Chief Investment Strategist establishes DBSI's broad investment strategies to recommend to clients, including tactical and strategic asset allocation recommendations and views regarding broad economic and market trends (including but not limited to interest rates, inflationary trends and relative trading values of various markets). It is possible that strategy-based investment ideas incorporated into the DB Dynamic ETF Portfolio will be communicated to brokerage or other advisory clients who are not invested in the DB Dynamic ETF Portfolio and whose implementation of the strategy ideas may adversely affect the implementation of the DB Dynamic ETF Portfolio changes for advisory clients. In addition, the Chief Investment Strategist may communicate strategy ideas to brokerage and other advisory clients that he does not incorporate into the DB Dynamic ETF Portfolio.

Although DBSI expects to conduct the majority, if not substantially all, of the trading activity for the DB Dynamic ETF Portfolio services through its own trading desk and those of its affiliates, with the result that clients will not be charged commissions, DBSI may trade through unaffiliated broker-dealers, in which case clients will be charged commissions and other transaction charges in addition to the asset-based management fee charged by DBSI.

### **DB Select**

DB Select is a proprietary, discretionary managed account program run by the Chief Investment Officer ("CIO") and Head of Global Investment Solutions for Deutsche Bank Private Wealth Management in the Americas. The DB Select strategy utilizes internal research and the research it receives from a variety of sources, including third party research providers such as Computstat, Morningstar, and IBES, industry conferences, street coverage, Bloomberg, ratings services and Deutsche Asset Management ("DeAM"), which is an affiliate of DBSI. Affiliates of DBSI have representation on Deutsche Bank AG's Global Investment Committee and U.S. Investment Committee, which provide economic forecasts and themes that may be utilized by DBSI. DBSI may utilize the services of affiliates with respect to, among other things, the provision of investment advice and the execution of securities transactions.

The CIO is responsible for the day to day management of the portfolio, is bound by certain standards of business conduct, guidelines for personal investing, and other business activity and code of ethics requirements. In addition, the CIO is subject to an annual review and evaluation which includes an evaluation of the DB Select Strategy investment performance.

Under DB Select, each client receives discretionary account management services based upon one of four investment strategies selected by the client: Income; Growth and Income; Growth; and Maximum Growth. Based upon the selected strategy, the client's account contains allocations of securities, including mutual funds, among the following asset classes: Equity; Fixed Income; and Alternative Investments and Cash. Each asset class in turn contains the following sub-categories, which may change at any time in the sole discretion of DBSI:

*Equity asset class:* The first sub-category is U.S. Large Cap Equity (with the choice of the following four portfolios, each representing a distinct style within the U.S. Large Cap Equity asset class):

- *U.S. Quality Growth Equity* - Disciplined growth style investing. Seeks to identify companies with strong future growth prospects and reasonable valuations. Benchmark is blend of 50% S&P 500 and 50% Russell 1000 Growth indices.
- *U.S. Core Equity* - Also called "style neutral," Core Equity is a blend of the growth and value investment styles. Benchmarked against the S&P 500 Index.
- *U.S. Large Cap Value Equity* - Seeks to identify companies that are trading at a discount to their actual value using key indicators such as value (free cash flow relative to industry and sub-industry), improving profitability, undervalued assets, sound capital structure and an improving level of profitability. Benchmarked against the Russell 1000 Value Index.
- *Risk Managed Alpha* - Core style benchmarked to the S&P 500 index. This is a quantitative model with no fundamental overlay. The portfolio is risk managed by keeping the targeted portfolio tracking error below 4.5%.

The remaining equity asset class sub-categories are U.S. Small Cap Equity; European Equity; Japan Equity; Pacific ex-Japan Equity; and Emerging Market Equity.

*Fixed Income asset class:* The sub-categories are Municipal Bonds; Taxable Bonds; High Yield Bonds; International Bonds; Treasury Inflation-Protected Securities; and Emerging Market Debt.

*Alternative Investments asset class:* The sub-categories are REITs; Commodities (via investments in securities); and Cash. The securities in the majority of the asset class sub-categories will be represented by top-quartile proprietary and third party mutual funds, REITs and ETFs.

DBSI provides personalized service in the management of DB Select accounts with quarterly reviews of each DB Select account, examining market fluctuations, significant events and client needs and objectives. Each client account is managed on the basis of the client's financial situation and investment objectives, and in accordance with any reasonable restrictions the client places on the account. These restrictions may cause DBSI to deviate from investment decisions it would otherwise make in managing client assets and, thereby, affect account performance.

DBSI does not calculate composite performance for the DB Select program.

The primary DBSI employee with investment management responsibility over the DB Select Accounts is also the CIO and Head of Global Investment Solutions for Deutsche Bank Private Wealth Management in the Americas. The CIO sits on the PWM Global Investment Committee, providing input on the U.S. economy and capital markets. The CIO is responsible for investment strategy and asset allocation for PWM clients in the Americas and is a member of the PWM - Americas Executive Committee. The CIO may communicate investment strategy ideas to clients of DBSI or its affiliates that do not receive DB Select services before those ideas are implemented for clients receiving DB Select services. In addition, the CIO may communicate strategy ideas to brokerage and other advisory clients of DBSI or to clients of affiliates of DBSI that he does not incorporate into the DB Select program.

## *DBSI as Non-Discretionary Adviser*

### **NDA Select**

DBSI has created and implements broad investment guidelines within which NDA Select Advisers must operate with respect to NDA Select accounts. The securities to be utilized as part of the NDA Select services will depend on the customized investment strategy employed by the NDA Select Adviser and the client. NDA Select Advisers may use the research capabilities of DBSI, its affiliates or third party research providers, as well as the insight and observations of DBSI's analysts, asset allocation specialists, traders and economists.

DBSI may remove and/or replace a NDA Select Adviser from the Charter Select Program without client consent. DBSI may replace a NDA Select Adviser who is no longer suitable for the client or the Program due to issues affecting the NDA Select Adviser such as poor client service and failure to adhere to the Program's investment guidelines.

The securities utilized as part of the NDA Select services will depend on the customized investment strategy employed by the NDA Select Adviser and the client. The types of securities utilized in NDA Select accounts generally include equities, bonds, ETFs and/or mutual funds. NDA Select Advisers provide personalized non-discretionary service with quarterly reviews of each NDA Select account, examining market fluctuations, significant events and client needs and objectives. Each client account is advised on the basis of the client's financial situation and investment objectives.

DBSI does not calculate composite performance for NDA Select accounts.

### **Fund Select**

Trading in Fund Select accounts is limited to mutual funds and money market funds for cash sweep. Trades in any other type of security are generally not permitted. In addition, mutual fund purchases in this program are generally limited to those funds that are included in the Global Manager Research Mutual Fund Approved List.

DBSI may remove and/or replace a Fund Select Adviser from the Charter Select Program without client consent. DBSI may replace a Fund Select Adviser who is no longer suitable for the client or the Program due to issues affecting the Fund Select Adviser such as poor client service and failure to adhere to the Program's guidelines.

Deutsche Bank offers Fund Select clients access to approximately 100 mutual funds within various investment styles. Funds are selected for this list based on DBSI's mutual fund research and due diligence, including consideration of the fund's ranking within its category, consistency of performance, risk-adjusted returns and management continuity. Annual rebalancing of the client's account will occur if the client's portfolio is structured in accordance with one of six model asset allocation strategies developed by DBSI and selected by the client; provided, however, that if the client's account is opened less than 90 days before the next annual rebalancing is scheduled to occur (such rebalancing, the "First Rebalancing"), the account will not be eligible for annual rebalancing until the next annual rebalancing that occurs after the First Rebalancing. The client has the option to forgo the existing model portfolios, although those accounts will not be subject to automatic annual rebalancing. DBSI does not have discretionary authority to invest client assets in mutual funds under Fund Select.

The six model asset allocation strategies are:

	Model 1	Model 2	Model 3	Model 4	Model 5	Model 6
Cash	5.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Bonds	75.00%	63.00%	45.00%	30.00%	15.00%	0.00%
Alts/Hybrids	0.00%	5.00%	5.00%	7.00%	8.00%	10.00%
Large Growth	10.00%	12.50%	19.00%	21.50%	25.00%	28.00%
Large Cap Val	10.00%	12.50%	19.00%	21.50%	25.00%	28.00%
International	0.00%	5.00%	5.00%	8.00%	10.00%	12.00%
Small Cap Val	0.00%	0.00%	5.00%	5.00%	7.50%	10.00%
Small Growth	0.00%	0.00%	0.00%	5.00%	7.50%	10.00%

DBSI may recommend the replacement of a mutual fund in a Fund Select account under certain circumstances, including in the event of a significant change in the structure of the investment decision-makers at the fund; a fundamental shift in the fund manager's investment philosophy or process; a potentially destabilizing change in the ownership structure of the fund; a violation of the fund's investment policy or guidelines; or the failure of a fund to meet performance expectations.

Investments by mutual funds are subject to the investment restrictions set forth in a fund's prospectus. As a result, reasonable restrictions that a client places on the management of the client's Fund Select account do not operate to restrict investments by the funds selected for the client's portfolio. However, a client may choose to reasonably restrict investment in particular funds. Thus, each client will be managed on the basis of such client's financial situation and investment objectives, and in accordance with any reasonable restrictions the client places on the Fund Select account. These restrictions may cause DBSI to deviate from investment recommendations it would otherwise make in managing client assets and, thereby, impact account performance.

Deutsche Bank Securities Inc. is related to Deutsche Investment Management Americas and Deutsche Asset Management, both registered investment advisers that advise the DWS Family of Funds and provide investment products and solutions to clients of Deutsche Bank Securities Inc. Certain DWS Funds are offered on our Fund Select platform. These funds undergo the same selection and review process as other mutual funds in the Fund Select program.

DBSI does not calculate composite performance for Fund Select accounts.

### **Adviser Select**

Adviser Select Managers are recommended to clients following an analysis by DBSI of the client to determine which Adviser Select Managers are appropriate to meet the client's investment objectives, risk tolerance and time horizon.

DBSI is responsible for the research, recommendation and monitoring of Adviser Select Managers. DBSI maintains a database consisting of statistical and other data provided by the Adviser Select Managers and other data compiled from internal and third party sources believed by DBSI to be reliable. These third party sources may include FactSet Research Systems and MPI-Stylus.

DBSI employs a research process that is both quantitative and qualitative in nature. We believe that the success of an Adviser Select Manager is largely driven by the quality of the people responsible and the integrity of the investment discipline that they follow. The selection process is the same across all asset classes and investment styles and recognizes that an asset manager's past performance is a significant point of analysis only if the investment philosophy, process and personnel are consistent throughout the period that the track record was established. DBSI isolates and analyzes the qualitative and quantitative factors that are the key drivers of potential future performance.

In determining whether to retain an asset manager as an Adviser Select Manager, DBSI reviews several key factors, including a review of the manager's investment process, analysis of key individuals, performance history, as well as on-site visits and interviews. Adviser Select Managers are expected to exhibit organizational stability and a reliable and effective investment process involving experienced investment personnel. Each Adviser Select Manager also completes an Adviser Select questionnaire and submits its Form ADV Part 2 (if an Adviser Select Manager is not subject to registration as an investment adviser, it will submit information substantially equivalent to the information contained in the Form ADV Part 2A and Part 2B required of registered investment advisers), model portfolios, performance records and personnel profiles to DBSI. Adviser Select Managers are subject to ongoing performance monitoring and due diligence review by DBSI.

DBSI's methodology for evaluating the investment performance of an Adviser Select Manager looks at historical returns over three, five and ten year periods, where available. The evaluation of performance over these periods takes into account performance volatility over rolling periods of time, relative performance as compared to peers and benchmarks, and portfolio risk. Adviser Select Managers are evaluated regularly to ensure that they continue to perform and meet standards. Quantitative and qualitative analysis is completed on a quarterly basis which may include performance analysis, questionnaires, manager profiles, attribution analysis, portfolio characteristics analysis, evaluation of sector and country allocation and return-based style analysis.

While DBSI performs a review of the manager's historical performance composite prior to inclusion in the Adviser Select Program and reviews the manager's performance on an ongoing basis while the manager is active in the Adviser Select program, DBSI does not verify the accuracy of the Adviser Select Manager's historical performance.

DBSI may remove an Adviser Select Manager from the Charter Select Program without client consent. However, any replacement of a previously selected Adviser Select Manager as manager of a client's specific account may be made only with the consent of the client. DBSI may recommend the replacement of an Adviser Select Manager who is no longer suitable for the client or the Program due to changes in the client's financial situation or investment objectives, or issues affecting the Adviser Select Manager such as changes in key personnel, ownership changes or problems, style drift, poor client service, poor business management, unexpected increase in risk or other market fluctuations, deterioration of performance or stagnant investment process. In addition, it may be possible that an Adviser Select Manager may request to be removed from the Charter Select Program, upon written notice to DBSI.

All investment decisions for Adviser Select accounts are made by the Adviser Select Manager responsible for managing those accounts in accordance with the investment styles available in the Adviser Select Program Manager and chosen by clients, and in accordance with any reasonable restrictions the client places on the account. Adviser Select Managers are responsible for ensuring compliance with agreed-upon client restrictions. These restrictions may cause Adviser Select Managers to deviate from investment decisions they would otherwise make in managing client assets and, thereby, affect account performance. DBSI has no discretion to make investment decisions on behalf of Adviser Select accounts and may not change an Adviser Select Manager without the client's written consent. Subject to DBSI's ability to remove an Adviser Select Manager from the Charter Select Program as described above, only the client may terminate the Adviser Select Manager's investment discretion over the client's account.

Clients choosing the Adviser Select option must complete a separate Charter Select Manager Appointment Form for each Adviser Select Manager chosen to manage a portion of that Client's Charter Select account. The Charter Select Manager Appointment Form grants the relevant Adviser Select Manager discretionary trading authority over all of the Client's relevant Charter Select account committed to that Adviser Select Manager.

Deutsche Bank Securities Inc. is an affiliate of Deutsche Bank Trust Company Americas, which is an Adviser Select Manager and a New York State chartered bank and a member of the Federal Reserve System exempt from registration as an investment adviser under the Advisers Act. DBSI pays Deutsche Bank Trust Company Americas a portion of the Adviser Select fee collected by DBSI with respect to Adviser Select clients who select Deutsche Bank Trust Company Americas as an Adviser Select Manager. Deutsche Bank Trust Company Americas undergoes the same selection and review process as other Adviser Select Managers in the Adviser Select program.

If the client selects Pacific Investment Management Company LLC ("PIMCO") as an Adviser Select Manager: (a) a portion of the client's account may hold Fixed Income Shares developed by Pacific Investment Management Company LLC ("FISH Shares"); (b) the client may not transfer FISH Shares from the client's account to any other account without the prior approval of DBSI; and (c) if the client terminates PIMCO as an Adviser Select Manager or if the client's account is closed for any reason, DBSI shall promptly liquidate all FISH Shares in the client's account at prevailing market prices, and such liquidation may have tax consequences to the client.

Walter Scott & Partners Limited / MBSC utilizes ordinary shares for Adviser Select accounts. If the client selects Walter Scott & Partners Limited / MBSC as an Adviser Select Manager, Pershing will charge the client a \$5.00 foreign custody fee per quarter with respect to each non-U.S. security position held in the account as at the end of each quarter. Any charges with respect to such securities held in the client's account at the end of each quarter will be debited from the client's account during the subsequent quarter.

### **Consulting Direct**

Consulting Direct Managers are recommended to clients following an analysis by DBSI of the client to determine which Consulting Direct Managers are appropriate to meet the client's investment objectives, risk tolerance and time horizon.

A broad overview of the Consulting Direct Manager's organizational structure and history, information about assets under management, strategy composite and regulatory record are collected and reviewed by DBSI. DBSI utilizes a database consisting of statistical and other data provided by the Consulting Direct Managers and other data compiled from internal and third party sources believed by DBSI to be reliable. These third party sources may include Evestment Alliance and FactSet Research Systems.

DBSI conducts a review of several key factors relating to the Consulting Direct Managers, including a review of the manager's investment process, analysis of key individuals, performance history, as well as in-person meetings. Consulting Direct Managers are expected to exhibit organizational stability and a reliable and effective investment process involving experienced investment personnel. Each Consulting Direct Manager also completes a due diligence questionnaire and submits its Form ADV (if a Consulting Direct Manager is not subject to registration as an investment adviser, it will submit information substantially equivalent to the information contained in the Form ADV required of registered investment advisers), model portfolios, performance records and personnel profiles to DBSI.

DBSI's methodology for evaluating the investment performance of Consulting Direct Managers looks at historical returns over various relevant long- and short-term time periods. The evaluation of performance over these periods takes into account consistency of returns over rolling periods of time, relative performance as compared to peers and benchmarks, and portfolio risk. Quantitative and qualitative analysis on Consulting Direct Managers is completed on a regular basis (and at least annually), which may include performance analysis, questionnaires, manager profiles, attribution analysis, portfolio characteristics analysis, evaluation of sector and / or country allocation, return-based style analysis and correlation analysis.

DBSI typically does not consider for inclusion as Consulting Direct Managers investment managers with less than three years of historical returns, although DBSI may include such investment managers on an exception basis, in which case qualitative and quantitative reviews will be conducted based upon those shorter periods of historical returns.

While DBSI performs an initial and ongoing review of the historical performance composite for Consulting Direct Managers, DBSI does not calculate the Consulting Direct Manager's historical performance.

DBSI may change its opinion on an existing Consulting Direct Manager, in which case the client will be notified to determine whether they want to continue to maintain their relationship with that Consulting Direct Manager. DBSI may recommend a replacement of a Consulting Direct Manager that is no longer suitable for the client or the Consulting Direct program due to change in the client's financial situation or investment objectives, or issues affecting the Consulting Direct Manager such as changes in key personnel, ownership changes or problems, style drift, poor client service, poor business management, unexpected increase in risk or other market fluctuations, deterioration of performance or stagnant investment process. In addition, a Consulting Direct manager may decide to no longer participate in the program or decide to terminate its relationship with one or more client accounts.

We cannot guarantee that we will continue to maintain ongoing due diligence reviews for Consulting Direct Managers and the factors reviewed are subject to change at our discretion. One or more Consulting Direct Managers may also be available through Adviser Select.

All investment decisions for Consulting Direct accounts are made by the third party manager responsible for managing those accounts in accordance with the investment style available and chosen by the client and in accordance with any reasonable security level restrictions the client places on the account. These restrictions may cause a manager to deviate from investment decisions they would otherwise make in managing client assets and, thereby, affect account performance. DBSI has no discretion to make investment decisions on behalf of Consulting Direct accounts and the client has the sole ability to terminate its separate agreement with the Consulting Direct Manager.



Investment managers that are not Consulting Direct Managers may be selected by the client. In the selection of such “off-platform” investment managers, the client will be required to acknowledge that DBSI does not perform initial or ongoing due diligence reviews on those managers. DBSI’s obligations to the client with respect to such managers will be limited to providing ongoing client performance monitoring services.

No related person of DBSI acts as a Consulting Direct Manager.

## *Additional Information Applicable to All Programs*

### **Client Account Performance**

Performance reports are issued quarterly for all Charter Select Program accounts. Account performance is computed by DBSI’s Performance Reporting Group utilizing the Modified Dietz time-weighted rate of return methodology which is the preferred industry standard when comparing Investment Managers. The Advent Axys system is the portfolio accounting system used for calculating performance. Axys calculates a simple rate of return using the average capital base equation monthly and for periods where flows represent 10% or more of a total account. Axys computes a time-weighted rate of return by geometrically linking the sub-intervals of each equation period. Total returns include realized and unrealized gains and losses, income and management fees. Accrual accounting is used for fixed income securities only. Returns from cash and cash equivalents are included in return calculations, and cash is included in the account amount (total assets) on which the return is calculated. All returns are calculated after the deduction of management fees incurred during the period and thus represent net of fee performance.

There are several validation checks that take place prior to account reconciliation and performance calculation. Accounts are reconciled at the transaction, position and market value levels by portfolio analysts for both accounts with custody at DBSI and elsewhere. A secondary review of portfolio reconciliation takes place by a performance analyst prior to performance calculations take place to ensure underlying data integrity. The security prices and valuations contained on the quarterly performance reports are generally provided by DBSI’s clearing broker/custodian, Pershing. Pershing contracts with a number of industry-standard pricing services to supply pricing data for all securities in its custody. These prices are applied to the assets held for Pershing’s clientele. By policy and practice, Pershing will not change a vendor-supplied price. If DBSI believes a vendor-supplied price to be incorrect, Pershing will ask the vendor for a review.

Performance is calculated on a quarterly basis for the current quarter and the previous quarter to ensure any transaction adjustments that cross quarters are captured in performance. All final reports are reviewed by the performance analyst prior to release of the report to the client.

### **Types of Securities**

Securities utilized in Charter Select accounts include, but are not limited to: listed and OTC equity securities, American Depositary Receipts and ordinary shares of foreign issuers, corporate debt, commercial paper, convertible securities, structured notes, preferred securities, mutual funds, municipal securities, U.S. government securities, ETFs, money market fund shares, exchange-traded limited partnership interests, and options contracts on equity securities, market indices and exchange-traded funds. With respect to certain of these securities, DBSI or an affiliate may be the issuer, sponsor, dealer, underwriter, investment adviser, investment manager or have a beneficial interest.

Client assets may also be invested in other securities of which DBSI or an affiliate of DBSI may be the issuer, sponsor or have a beneficial interest. These investments include, for example, certain structured notes and foreign currency investments. Affiliates of DBSI may receive compensation with respect to those investments in addition to the compensation paid to DBSI under the Charter Select Program. These investments will be made on a principal basis and are subject to disclosure and revocable client consent.

Investments made by a client in the Charter Select Program are not insured by the Federal Deposit Insurance Corporation. Such investments are not deposits or obligations of a bank, nor are such investments guaranteed by any bank. Client assets are subject to investment risk, including the possible loss of principal amounts invested. DBSI does not guarantee a minimum level of performance by a Charter Select Program account.

## **General Risk of Loss Statement**

Prior to entering into an agreement with DBSI, you should carefully consider the following:

- Investing in securities involves risk of loss which you should be prepared to bear;
- Securities markets experience varying degrees of volatility; and
- Over time the value of your assets may fluctuate and at anytime be worth more or less than the amount you invested.

## **Voting Client Securities**

Generally, clients assume responsibility for voting proxies for securities held in the client's account. DBSI, therefore, will not vote proxies for securities held in client accounts. Clients may speak with their respective Adviser Select or Consulting Direct Investment Managers regarding having those Investment Managers act as attorney-in-fact and agent for the client to vote such proxies. In addition, clients assume responsibility for making all elections in connection with any merger, acquisition, tender offer, bankruptcy proceeding or similar corporate action relating to securities held in the account. DBSI will not advise or act for a client in any other legal proceedings affecting that client's account, including class actions.

## **Item 7 - Client Information Provided to Portfolio Managers**

When a client opens a Charter Select account, a copy of the client's executed Charter Select Services Agreement and Client Profile (or the information contained therein) may be sent to the appropriate Investment Manager. In addition to the Client Profile, which includes information regarding the client's financial situation, investment objectives and restrictions, DBSI may provide (1) to third parties, investment results of and other data concerning the client or the client's account (other than the client's identity) in connection with providing composite investment results of Charter Select clients; (2) to the Investment Managers designated by the client, information furnished to DBSI in connection with the Charter Select Services Agreement, quarterly reviews, confirmations and other account information; and (3) to affiliates of DBSI, to the Investment Managers designated by the client, and to third party service providers (including Pershing) retained by DBSI, its affiliates or such Investment Managers, the client's identity, transactions and investments, including the results thereof, in connection with providing the Charter Select services to such client. In certain circumstances Adviser Select Managers or Consulting Direct Managers may deliver information directly to clients, such as certain updates to such managers' Forms ADV Part 2.

DBSI will periodically meet with the client to review the client's profile, financial situation, investment objectives and account restrictions and will notify the third party managers of any changes in the client's circumstances, objectives or restrictions that could affect the management of the account.

## **Item 8 - Client Contact with Portfolio Managers**

DBSI does not place restrictions on contact between a client and a selected/appointed Adviser Select or Consulting Direct Manager. DBSI does attempt to coordinate all client communication through each client's DBSI Client Advisor to ensure one point of contact is aware of all aspects of the client's relationship with DBSI. DBSI will attempt to facilitate access for the client to any Adviser Select or Consulting Direct Manager if requested by the client.

## **Item 9 - Additional Information**

### *Disciplinary Information*

DBSI is required to disclose the following disciplinary events as they may be considered material to a client's or prospective client's evaluation of DBSI's advisory business.

### **Recordkeeping**

In 2002, the Securities and Exchange Commission ("SEC") alleged that that DBSI failed to comply with certain aspects of the record-keeping requirements of Section 17(a) of the Securities Exchange Act of 1934 ("Exchange Act") and Rule 17a-4 thereunder during the period from 1999 to (at least) 2001, in that it failed to preserve for three years, and/or to preserve in an accessible place for two years, all electronic mail communications (including inter-office memoranda) received and sent by its agents and employees that related to its business as a member of an exchange or as a broker or dealer. Without admitting or denying the SEC's findings, DBSI agreed to be censured and to cease

and desist from committing or causing any violations and any future violations of Section 17(a) and Rule 17a-4, and agreed to pay a civil money penalty in the amount of \$1,650,000. DBSI also undertook to review its practices and establish systems and procedures reasonably designed to achieve compliance with those laws, regulations and rules concerning the preservation of electronic mail communications.

### **Research Analyst Settlement**

In August 2004, the SEC, the NYSE, NASD Regulation (now FINRA) and DBSI agreed to a settlement in connection with a joint investigation into research analyst conflicts of interest at DBSI and several other large investment banking firms. The SEC filed a complaint (the "Complaint") against DBSI in the United States District Court for the Southern District of New York (the "District Court") in a civil action captioned Securities and Exchange Commission v. Deutsche Bank Securities Inc. DBSI executed a consent and undertaking in which DBSI neither admitted nor denied any of the allegations in the Complaint, except as to jurisdiction, but consented to the entry of a final judgment against DBSI by the District Court (the "Final Judgment"). The Final Judgment, among other things, enjoined DBSI, directly or through its officers, directors, agents and employees, from violating Section 17(b) of the Securities Act of 1933 (the "Securities Act"), Section 17(b) of the Exchange Act, NASD Rules 2110, 2210 and 3010 and NYSE Rules 342, 401, 472 and 476. Additionally, the Final Judgment ordered DBSI to make payments of: (i) \$50 million, offset in the amount of \$25 million paid by DBSI pursuant to its agreements with state regulators in related proceedings; (ii) \$25 million to fund the provision of independent research to investors; (iii) \$5 million to promote investor education; and (iv) \$7.5 million in connection with allegations concerning Section 17(b) of the Exchange Act.

### **Market Timing Settlement**

In December 2006, the SEC and DBSI agreed to a settlement in connection with allegations by the SEC that a registered representative ("RR") of DBSI engaged in market-timing and late trading of mutual funds, and that DBSI had no procedures and systems to prevent and detect the RR's fraudulent conduct. The SEC alleged that the RR violated Section 17(a) of the Securities Act, Section 10(b) of the Exchange Act and Rule 10b-5 thereunder. The SEC also alleged that DBSI violated Rule 22c-1, as adopted under Section 22(c) of the Investment Company Act of 1940, the RR aided and abetted DBSI's violations of Rule 22c-1, and DBSI failed reasonably to supervise the RR, with a view to preventing his violations of the antifraud provisions and Rule 22c-1 of the federal securities laws, pursuant to Section 15(b)(4) of the Exchange Act. Without admitting or denying the SEC's findings, DBSI agreed to be censured; agreed to cease and desist from committing or causing any violations and any future violations of Rule 22c-1(a), and agreed to pay \$202,835 in disgorgement and \$37,284 in prejudgment interest, plus a civil money penalty in the amount of \$202,835, for a total of payment of \$442,954.

### **Initial Public Offerings**

In May 2004, DBSI paid a fine of \$481,000 and disgorged \$4.81 million in profits in connection with allegations that DBSI violated NASD Conduct Rule 2110 in connection with its allocation and sale of initial public offerings ("IPOs") from September 1999 through March 2000. The NASD found that DBSI received without inquiry \$4.81 million in unusually high agency commissions on listed agency trades from ten customers within one day of allocating IPO shares to such customers. DBSI received commissions set by these customers of up to \$1 per share to execute institutional-sized agency trades in listed securities. By receiving these payments from certain customers without inquiry while providing the customers with IPO allocations the NASD found that DBSI failed to observe high standards of commercial honor and just and equitable principles of trade, in violation of NASD Rule 2110. DBSI neither admitted nor denied the NASD's findings.

### **Conflicts of Interest Disclosures in Research**

In July 2004, DBSI reported to the SEC, the NYSE and the NASD that it had experienced problems with its collection and processing of research report conflict disclosures. Specifically, during the period of July 2002 through July 2004, DBSI failed to include conflict disclosures on its published reports in violation of NYSE Rule 472(k). DBSI also violated NYSE Rule 476(a)(6) by engaging in conduct inconsistent with just and equitable principles of trade by publishing research reports without required conflict of interest disclosures and violated NYSE Rule 342 in failing to establish and maintain appropriate procedures and systems and establish separate systems of follow-up and review to adequately supervise the inclusion of required conflict of interest disclosures on published research reports and in connection with research analysts' public appearances. DBSI was censured and paid a monetary fine in connection with such activities amounting to \$950,000.

## **Prospectus Delivery**

In October 2007, the NYSE censured and fined DBSI \$1.25 million in connection with DBSI's failure to ensure delivery of prospectuses to customers who purchased securities and mutual funds, to deliver product descriptions to customers who acquired exchange-traded funds, and to establish and maintain appropriate procedures of supervision and control with respect to these activities. As part of the settlement DBSI agreed to certify that its current policies and procedures are reasonably designed to ensure compliance with current federal securities laws and NYSE rules in these areas. DBSI neither admitted nor denied the NYSE's findings.

## **Auction Rate Securities**

In June 2009, the SEC brought an action in the U.S. District Court for the Southern District of New York. The SEC's complaint ("Complaint") alleged that DBSI misled its customers about the fundamental nature and increasing risks associated with auction rate securities ("ARS") that it underwrote, marketed and sold. The Complaint further alleged that DBSI, through client advisers, third party marketing materials and account statements, misrepresented ARS to its customers as safe, highly liquid investments comparable to cash or money market instruments, and that DBSI reinforced this perception by committing its own capital to support ARS auctions for which it served as the lead manager to ensure that those auctions did not fail. Without admitting or denying the allegations in the Complaint, DBSI consented to the entry of an injunction permanently enjoining it from engaging in violations of Section 15(c) of the Exchange Act. In addition, DBSI must offer to buy back ARS that were purchased from DBSI and that have failed since February 13, 2008 from retail customers, legal entities forming investment vehicles for family members, charities and certain small and medium-sized businesses. DBSI made such an offer to eligible customers, which offer ended on June 30, 2009. In addition, DBSI is required to make its best efforts to provide liquidity solutions to institutions and other customers not covered by the buyback. DBSI is also obligated, by June 30, 2009, to reimburse certain customers who took out loans secured by ARS for any interest paid in excess of the interest or dividends received on the ARS, or who sold their ARS below par. DBSI will submit progress reports until the end of 2009 detailing its progress with respect to these undertakings. Finally, DBSI agreed, until December 31, 2009, not to liquidate its own inventory of a particular ARS without making that liquidity opportunity available to its institutional and other customers holding the same ARS in their accounts and that have placed a limit order to sell such securities at the same price or better, or otherwise have informed DBSI of their intention or willingness to sell such securities at the same price or better.

## **Vonage Directed Share Program**

In September 2009 FINRA found that DBSI, one of three lead underwriters for the May 2006 initial public offering of the common stock of Vonage LLC, failed to establish supervisory procedures and systems reasonably designed to supervise the activities of a third party company to whom DBSI outsourced communications with DBSI's customers through a website developed by the third party company to administer Vonage's directed share program. While neither admitting nor denying FINRA's findings, DBSI paid a \$100,000 fine in connection with the matter. Pursuant to the terms of the settlement, DBSI will, among other things, provide restitution to eligible customers who provide DBSI with certain executed certifications.

## ***Other Financial Industry Activities and Affiliations***

### **General**

Deutsche Bank Securities Inc.'s principal business is that of a full-service broker. DBSI is a registered broker dealer under the U.S. Securities Exchange Act of 1934 (the "Securities Exchange Act"), and is a member of the New York Stock Exchange and other principal exchanges in the United States. As such, it executes orders to buy and sell securities as agent; purchases and sells securities as principal; acts as a primary dealer in U.S. Government securities; structures, underwrites and deals in money market instruments, commercial paper, and municipal, asset-backed and corporate debt and equity securities; arranges private placements of securities; renders investment banking and other financial advice to corporate clients; and acts as an agent in the origination and sale of loans.

DBSI and Investment Managers may perform advisory and/or brokerage services for various clients and may give advice or take actions for other clients that differs from the advice given or the timing or nature of any action taken for any client's account.

Clients should be aware that, when serving in the capacity of broker, DBSI may have an incentive to recommend investment products to the client based on commissions to be paid to DBSI or an affiliate rather than the needs of the client. Moreover, as a registered broker-dealer and market maker, DBSI may hold, as inventory or otherwise, securities owned by or recommended to clients, and may, consistent with DBSI's policies and procedures and applicable law, and as described below, engage, as principal, in transactions with such clients or act as agent for one

or more clients, including in respect to transactions where DBSI (or an affiliate) recommended the transaction or executed the transaction pursuant to a grant of discretionary authority. Accordingly, clients should be aware that they have the option to purchase investment products recommended by DBSI through other brokers or agents not affiliated with DBSI.

Adviser Select Managers and Consulting Direct Managers may execute transactions for clients through DBSI or through other broker-dealers in accordance with their obligations to achieve best execution with respect to the client's account. In this regard, DBSI does not monitor or evaluate whether an Adviser Select Manager or Consulting Direct Manager meets its best execution obligations on transactions executed for client accounts.

Deutsche Bank Securities Inc. and its affiliates offer a wide range of investment services to hedge funds, money market funds and other mutual funds. These funds and their affiliates may utilize brokerage or other services of, or pay referral fees to, Deutsche Bank Securities Inc. or an affiliate thereof. DBSI or the Investment Managers may recommend and exercise discretion with respect to securities, including interests in hedge funds and mutual funds, in which DBSI, its associated persons and/or its affiliates may have a position or beneficial interest, or for whom it or its affiliates provide other services.

In connection with the provision of Charter Select Program services, DBSI and/or its affiliates may receive licensing fees from the ETFs or their affiliates in connection with indexes underlying the ETFs. They may also receive fees from the ETFs and/or the mutual funds or their affiliates in connection with the promotion, marketing and distribution of the funds. DBSI, Adviser Select Managers or Consulting Direct Managers may elect to use ETFs or mutual funds advised by affiliates of DBSI. Affiliates of DBSI will earn management and other fees and other benefits (such as the ability to grow the size of assets under management, which may increase the attractiveness of the fund to other potential investors) through the use of affiliated ETFs and mutual funds in connection with the Charter Select Program services. Deutsche Bank Securities Inc. and its affiliates also act or may act as authorized participants and market makers for a number of the ETFs that may be used in connection with Charter Select Program services. In these roles, DBSI and such affiliates earn transaction-based compensation in connection with the trading of the instruments. These affiliations may create an incentive for DBSI to recommend these ETFs.

#### **Other Affiliations**

Deutsche Bank Securities Inc. is a wholly-owned, indirect subsidiary of Deutsche Bank AG, a publicly traded company on the Frankfurt Stock Exchange. Among Deutsche Bank AG's internationally held direct and indirect affiliates and related persons are various other broker-dealers, investment companies, investment advisers and banking organizations. A complete list of the affiliates of Deutsche Bank AG is available upon request.

Described below are related persons that DBSI has arrangements with that may be material to its advisory business. Employees of DBSI may be authorized to act on behalf of one or more of these entities. Additionally, employees of DBSI related persons may be authorized to act on behalf of DBSI. DBSI may utilize, suggest or recommend other services of any of its affiliates. The services involved will depend upon the services offered by the affiliate. The arrangements between DBSI and its affiliates may involve revenue sharing or joint compensation based upon each entity's activities for the client.

DBSI has established a variety of policies, procedures and disclosures designed to address conflicts of interest arising between advisory accounts and the Firm's businesses. It is DBSI's policy that DBSI personnel involved in decision making for advisory accounts must act in the best interests of their advisory clients and generally (but not exclusively) without knowledge of the interests of proprietary trading and other operations of the Firm and/or personnel of the Firm. Where advisory personnel do know of conflicts or potential conflicts among advisory accounts or between advisory accounts and the Firm and/or personnel of the Firm, it is DBSI's policy to disclose their existence in general form through this Form ADV or directly to clients.

DBSI acts as a fiduciary with respect to its advisory activities and owes its clients a duty of undivided loyalty. As a fiduciary, DBSI is required to act solely in the best interests of the clients whose assets it manages. On occasion, other entities within the Firm may have engagements and responsibilities which could give the appearance of a conflict with DBSI's duty of loyalty. To minimize these conflicts, as a general matter, DBSI employees associated with the investment process (including portfolio managers, research analysts and traders) have no contact with employees of the Firm outside of DBSI regarding specific clients, business matters or initiatives, unless permissible by internal procedures, or approved by DBSI Compliance.

## **Broker-Dealers**

DBSI has material arrangements with the following related persons that are US-registered broker-dealers and may utilize their services to effect securities transactions for clients.

DWS Investments Distributors, Inc. is a registered broker-dealer under the Securities Exchange Act and is a principal underwriter for the DWS Funds supporting the DeAM retail distribution channel.

DeAM Investor Services, Inc. is a registered broker-dealer under the Securities Exchange Act supporting the DeAM institutional distribution channel, Absolute Return Strategies and RREEF America (real estate investment management) groups.

## **Investment Companies**

DeAM acts in an advisory or sub-advisory capacity to a variety of U.S. and non-U.S. investment companies for which DeAM or an affiliate acts as adviser, manager or distributor. In connection with these investment companies, certain DeAM employees may serve as directors, trustees or officers. Arrangements with respect to the sale of US registered investment companies are disclosed in each mutual fund's prospectus in accordance with the disclosure requirements under the Investment Company Act of 1940, as amended (the "Investment Company Act"). The sale and distribution of other pooled investment vehicles not subject to the Investment Company Act is made in accordance with applicable law.

## **Investment Advisers**

With respect to arrangements with a related person who is another investment adviser, DBSI has investment advisory affiliates in Australia, England, Germany, Hong Kong, Ireland, Italy, Japan, Singapore, Canada, Luxembourg, Poland and the United States. The following DBSI investment advisory affiliates are registered with the SEC as investment advisers: Deutsche Asset Management International GmbH, Aldus Capital LLC, DB Investment Managers, Inc., Deutsche Investments Australia Limited, RREEF America LLC, Deutsche Asset Management (Japan) Limited, Deutsche Asset Management (Asia) Limited, Deutsche Asset Management (Korea) Company Limited, Deutsche Asset Management (Hong Kong) Limited, Deutsche Alternative Asset Management (Global) Limited, RLJ Select Investments LLC and Rosen Real Estate Securities LLC.

The following DBSI investment advisory affiliates are not registered with the SEC as investment advisers: Deutsche Asset Management (Australia) Limited, DWS Investment GmbH, Deutsche Asset Management Investment GmbH, DWS Investment S.A., Deutsche Investment Trust Managers Limited, Deutsche Asset Management (India) Private Limited, DWS Polska TFI SA, Deutsche Asset Management Canada LTD, Deutsche Investments (Luxembourg) S.A., Deutsche Asset Management Schweiz AG, Deutsche Bank Trust Company Americas, Gordon Knott, Far Eastern Asset Management Limited, Harvest Fund Managements, Deutsche Asset Management SA and Deutsche Asset Management (UK) Limited.

DBSI may have co-advisory, sub-advisory or participating affiliate relationships with affiliated advisers as required for proper management of particular client accounts and in accordance with applicable law. In addition, DBSI may participate in sub-advisory, co-advisory or other joint projects related to investment companies with institutions not a part of the Deutsche Bank group of affiliates provided such relationships comply with applicable law.

## **Banking Institutions**

The following banking institutions are related persons of DBSI:

Deutsche Bank AG is a publicly traded international commercial and investment banking concern listed on the Frankfurt and New York Stock Exchanges and is the indirect parent of DBSI and its affiliates. Deutsche Bank AG New York Branch, New York, NY is a branch office of Deutsche Bank AG.

Deutsche Bank Trust Company Americas, a New York chartered bank and member of the Federal Reserve, acts as an Adviser Select Manager.

## **Partnerships**

From time to time, DBSI or its affiliates may act as general partner, managing member or other controlling entity in private investment vehicles that may invest in securities, commodities, real estate or other investments in which DBSI's client may be solicited to invest. Absent specific authority, DBSI does not exercise any discretionary authority with respect to client decisions to invest in such vehicles.

Deutsche Bank Securities Inc. is an affiliate of Deutsche Investment Management Americas Inc., which serves as the administrator and/or adviser of several mutual funds, including the DWS Family of Funds and the Cash Reserves Fund Institutional. These funds may be offered to the brokerage and advisory clients of DBSI. These funds also may utilize the brokerage services of DBSI in connection with their portfolio investments.

## *Code of Ethics, Participation or Interest in Client Transactions and Personal Trading*

### **Code of Ethics**

Pursuant to the requirements of the Advisers Act, DBSI has implemented a code of ethics (the “Code of Ethics”), which is available to Clients at any time upon request, and is designed, among other things, to manage potential conflicts of interest arising in connection with personal trading and to ensure that employee personal trading and knowledge of client transactions does not impermissibly disadvantage any Client’s account. Pursuant to the Code of Ethics, employees working in connection with DBSI’s investment advisory programs must, among other things:

- receive prior supervisory approval before purchasing any securities in a private placement;
- receive prior supervisory approval to serve on a board of directors of a publicly traded company;
- receive prior supervisory approval to engage in certain other outside activities that may conflict with DBSI’s obligations to its clients;
- pre-clear all of their personal securities transactions in securities that are not exempt from the Code of Ethics;
- not purchase a security pursuant to an initial public offering; and
- disclose their securities accounts to DBSI upon hire and annually thereafter.

Additionally, Managed Select Managers and NDA Select Advisers may not enter an order to purchase or sell a security or option thereon based upon knowledge of an impending client order or trade in the same security. If on the same day that a client transacts a trade in a security, the Managed Select Manager or NDA Select Adviser enters any order for an Employee or Employee-Related Account and receives a better execution than their client, the trade will either be corrected to provide the client order with the better execution terms, or the employee trade will be canceled outright. Any loss will be borne by the employee.

DBSI Client Advisors may aggregate similar orders at the time of order generation for all investment accounts, including proprietary accounts under management (accounts in which DBSI, its affiliates, its directors, officers or employees or its affiliates’ directors, officers or employees have a direct or indirect proprietary interest other than non-material interests acquired through normal course purchases).

All employees are subject to personal securities reporting obligations. Employees are also required to disclose their securities accounts to the Firm upon hire and annually confirm the information.

DBSI has policies and procedures in place which prohibit DBSI employees from accepting or offering gifts, entertainment and other things of material value that may create a conflict of interest or give the appearance of a conflict of interest. The policies impose specific restrictions and require supervisory approval of certain gifts and entertainment.

Any employee who violates the Code may be subject to disciplinary actions, including possible dismissal. In addition, any securities transactions executed in violation of the Code, such as short-term trading or trading during blackout periods, may subject the employee to sanctions, ranging from warnings to trading privilege suspensions, including but not limited to, unwinding the trade and/or disgorging the profits as well as additional disciplinary action. Violations and suspected violations of criminal laws will be reported to the appropriate authorities as required by applicable laws and regulations.

### **Information Barriers**

The Firm may come into possession of confidential, material non-public information particularly in connection with its commercial and investment banking activities. The Firm, including DBSI, has internal procedures in place intended to limit the potential flow of any such non-public information.

Should DBSI come into any material, non-public information, DBSI has procedures that prohibit trading activities based on such information by DBSI for its clients and by DBSI employees. DBSI may not use material, non-public information obtained from any division of the Firm when making investment decisions for its clients. As a result of these procedures and prohibitions, client accounts may be precluded from purchasing or selling certain securities, which could have a detrimental effect on one or more client accounts. There may be instances in which senior



management of DBSI, not involved in the investment process, may be privy to material, non-public information about transactions or securities due to discussions with senior personnel from other departments within the Firm. However, when in possession of material, non-public information, senior management may not participate or use that information to influence trading decisions or securities; nor may they pass that information along to personnel within DBSI involved in the investment process (e.g. portfolio managers, research analysts and traders) for use in investment activities.

## *Review of Accounts*

Investment performance and investment objectives and guidelines are reviewed by DBSI Client Advisors on at least an annual basis with the client (and, in the case of Managed Select, on a quarterly basis). Clients are encouraged to consult with their DBSI Client Advisors periodically to discuss their portfolios and account information and to report promptly any changes to their investment objectives, restrictions and guidelines.

Each client also receives written detailed quarterly reports from DBSI, including time-weighted performance and comparative performance to various indices and peer groups. These indices may vary depending on the assets in the client's account. An account must be open for a complete calendar quarter in order for a performance report to cover that quarter, and the advisory fees will not be reduced if performance reporting is not provided with respect to the account that was not open during such complete calendar quarter.

Clients that obtain custodial services through DBSI receive a monthly account statement and transaction confirmations for trades executed through DBSI. In addition, those clients may elect to waive receipt of paper trade confirmations and accept trade confirmations in electronic form.

## *Oversight and Advisory Personnel*

The services described in this disclosure statement are overseen by the management of DBSI in general, and, principally, by William Seugling, Benjamin Pace and Joseph Vinci.

William Seugling (born 1969) is a Managing Director and the Head of DBSI's Registered Investment Advisor business, where he is responsible for the development and management of products and services in the areas of Investment Advisory Programs. Before joining DBSI, Mr. Seugling was a Managing Director and Head of Solutions and Marketing for Morgan Stanley's Private Wealth Management group. In that role he oversaw more than \$30 billion of discretionary assets under management. Prior to Morgan Stanley, he was a Senior Research Associate for Greenwich Associates, focusing on risk management consulting programs. Mr. Seugling earned a B.S.B.A., *cum laude*, from Bucknell University. He holds the Chartered Financial Analyst designation and is a member of the New York Society of Security Analysts and the CFA Institute.

Benjamin A. Pace III (born 1961) is a Managing Director and the Chief Investment Officer of Deutsche Bank Private Wealth Management in the United States. He sits on the PWM Global Investment Committee, providing input on the U.S. economy and capital markets. His primary responsibilities include chairing the U.S. Investment Committee, which determines investment strategy and asset allocation for the U.S. discretionary portfolio management team. Along with the Performance Measurement team, he oversees the U.S. Equity Strategy, the Quantitative group and the Fixed Income group to ensure overall consistency with investment policy. Mr. Pace is a member of the PWM U.S. Executive Committee. Mr. Pace has more than 20 years of experience in investment management. Prior to joining Deutsche Bank in 1994, he managed equity income funds for two investment organizations. During his tenure with those institutions, he also served as a security analyst with particular emphasis on the financial services and health care industries. Mr. Pace earned his B.A. in economics from Columbia University and an M.B.A. in finance from New York University.

Joseph Vinci (born 1967) is a Director and Product Manager for Deutsche Bank's Advisory Solutions & Mutual Funds Group, Americas. In his role, Joseph is responsible for separately managed accounts (Adviser Select and Consulting Direct), mutual fund wrap (Fund Select), CA directed programs (Managed Select and NDA Select) and firm discretionary strategies (DB Select and DB Dynamic ETF). His responsibilities also include oversight of mutual funds lines focusing on initial product launch, positioning and marketing to Client Advisors and Bankers. Joseph has over 20 years of experience in the financial services industry. Prior to joining DBSI in December 2006 he was a Program Manager supporting the sub-advised and dual contract managed account programs at UBS Financial Services Inc./PaineWebber. Joseph received a B.S. from New York University, Leonard N. Stern School of Business.



## *Client Referrals and Other Compensation*

DBSI may pay referral fees to affiliated or unaffiliated persons or entities that refer clients to the Charter Select Program. Such referral arrangements are designed to comply with applicable provisions of the Advisers Act. The fees paid to any such entity will typically consist of a payment as a percentage of the wrap fee program fee or as a percentage of assets under management.

## *Withdrawal of Securities or Cash*

Clients may withdraw securities or cash from their Charter Select account subject to any applicable provisions in the Charter Select Services Agreement or any agreement with their custodian for such securities or cash.

## *Options*

The Managed Select Manager or NDA Select Adviser may engage in covered call writing and may purchase protected puts for the Managed Select account or NDA Select account, as applicable. An option is a contract that gives the buyer the right, but not the obligation, to buy or sell a stock (or other security) for a specified price on or before a specific date. There are two types of options: a call (giving the right to buy the security), and a put (giving the right to sell the security). The person who purchases an option, whether it is a put or a call, is the option “buyer” or “holder.” Conversely, the person who originally sells the put or call is the option “seller” or “writer” of the option. DBSI may act as the option seller or the option buyer. Managed Select and NDA Select clients whose accounts may utilize options must sign an options agreement with DBSI.

To the extent options are utilized in a Managed Select or NDA Select account, margin may be required. A margin transaction is one in which the client borrows funds from DBSI to purchase securities. If margin is utilized in the account, the client may be charged interest, mark-up or other fees with respect to the margin amounts, and may be charged the costs incurred by DBSI in establishing and maintaining margin in the account. If margin is used, the securities purchased become the collateral for the loan, so if the value of the securities declines, so does the collateral for the loan. When this happens, DBSI can issue a margin call, requiring the client to put more funds into the client’s account, or can sell assets to maintain the required amount of equity. As a result, margin transactions pose the following risks and conflicts of interest: (i) the client can lose more money than deposited; (ii) DBSI can force the sale of assets in the client’s account if the value of the assets falls below certain levels; (iii) DBSI is not legally obligated to contact the client before selling assets to meet a margin call; (iv) the client is not entitled to choose which assets are liquidated to meet a margin call; (v) DBSI is entitled to increase the amount of required margin in the client’s account and is not required to notify the client; (vi) the client is not entitled to an extension of time on a margin call; and (vii) with respect to the margin loan and collateral, DBSI will act in the capacity of a lender and may take the actions described in (ii) through (vi), above, which may be in conflict with the client’s best interests and with DBSI’s role as an investment adviser to the client’s account. In authorizing the use of margin, the client will be required to make several representations to DBSI concerning the client’s understanding of the role of margin, including that the use of margin increases the risk of loss to the client.

## *Custodial and Clearing Services*

Except as otherwise provided herein, client assets are held by, and transactions are cleared through, Pershing, which also acts as our qualified custodian. In addition, DBSI will settle securities transactions executed for the client’s account, as well as provide clients with transaction confirmations and account statements with respect to securities transactions conducted for the client’s account. DBSI has entered into a correspondent agreement with Pershing, which is an unaffiliated clearing firm, to execute and clear transactions for client accounts. Clients who receive account statements from us as well as from Pershing are urged to compare the account statements received from Pershing with those received from DBSI.

## *Use of Assets as Collateral*

In certain circumstances, the client may wish to enter into a loan agreement with DBSI and utilize assets in the client’s Charter Select account as collateral for the loan. In these situations, the loan would not be used to acquire securities for the client’s Charter Select account or for any other advisory account at DBSI. However, the loan may be used by the client to acquire securities in a non-advisory brokerage account (also known as a margin loan), or for purposes unrelated to the purchase and sale of securities (also known as a non-purpose loan). DBSI is not recommending that the client enter into the loan or suggesting, if the client determines to enter into the loan, that the client use DBSI or any of its affiliates as the lender. The client is responsible for independently evaluating whether the loan is suitable for it and its account, whether the terms on which DBSI is willing to lend to the client are

acceptable to the client and whether the loan will have adverse tax, investment, accounting or other implications for the client and the account.

At the client's election and assuming it is acceptable to DBSI, securities in the client's Charter Select account may be used as collateral for these loans using the values and haircuts provided by DBSI, in its sole discretion. DBSI may use different valuations for the securities in connection with any loan than those values reflected on your statements or for other purposes. The collateral values that DBSI provides may be materially different than the fair value of the instruments.

There are certain risks and conflicts of interest that arise when DBSI lends to a client against a pledge of the client's advisory assets, including: (i) DBSI receives fees and interest from the client in connection with the loan (which fees and interest may be substantially higher than those charged by other lenders); (ii) a situation could arise where the value of the account is zero and the client still owes money on the loan; (iii) the client will no longer have the benefit of segregation rights for its pledged assets but, instead, will grant DBSI full rights to re-hypothecate the pledged assets and use them in DBSI's own business, thereby increasing the client's credit exposure to DBSI upon an insolvency of DBSI to the extent that the value of the pledged assets are greater than the value of the loan; (iv) DBSI may force the sale of assets in the client's Charter Select account if the value of those assets falls below certain levels; (v) DBSI is not obligated to contact the client before selling assets to enforce its right under the loan and may sell the assets in any manner it chooses in its sole discretion, including for prices that are less than the value that the client believes the assets are worth or are not the best available; (vi) the client is not entitled to select which assets are liquidated to meet a margin call or satisfy a repayment requirement under the terms of the loan and DBSI may select assets for liquidation that the client wishes to retain, or that may be difficult for the client to replace, or that have a low tax basis and, thus, through the liquidation, create an adverse taxable event for the client; (vii) DBSI is entitled to require the client to provide collateral substantially in excess of statutorily required margin levels and to increase the amount of required margin in the client's Charter Select account at any time (including intra-day) without prior notice to the client; (viii) the client is not entitled to an extension of time on a margin call; (ix) the timing and sizes of sales by DBSI of securities in the account in connection with DBSI's enforcement of its rights pursuant to the loan might be different than if those securities were not used as collateral in connection with the loan; (x) the loan itself as well as the selling of collateral in the accounts by DBSI pursuant to the terms of the loan may negatively impact the performance of the account and, in the event of quick liquidations of securities pledged as collateral, may adversely affect the price of the underlying securities and, thus, the value of other accounts of the client; (xi) with respect to the loan and collateral, DBSI will act in the capacity of a lender and may take the actions described above, which may be in conflict with the client's best interests and with DBSI's role as an investment adviser to the client's Charter Select account including, without limitation, selling the loan to a third party that has no relationship with the client; (xii) since DBSI has not developed customer statements or performance reports that reflect the impact of the loans on a client's account, clients must review the different types of reports generated for their margin loan, their advisory account and any account in which the loan proceeds are reinvested to determine the impact of the loan on their investment performance, including material adverse trends; (xiii) DBSI or any person to whom it has transferred or sold the loan may call the loan at any time, even if such time is unfavorable to the client or the client does not, to the knowledge of DBSI or such transferee, have sufficient funds to repay the loan at such time; and (xiv) DBSI does not act as an investment adviser to the client with respect to any assets (including securities) which the client may acquire with the proceeds of the loan. In addition, to the extent that assets in a Charter Select account managed by a third party manager are used as collateral for a loan and DBSI is required to liquidate assets in that account to meet a margin call or satisfy a repayment requirement, that third party manager will not have any control or discretion over which assets DBSI selects to liquidate and the liquidation may adversely impact the manager's strategy. DBSI will not notify the third party manager of the loan or of its liquidation of assets in the account due to actions taken in connection with a loan.

In authorizing the use of margin and the entering into a loan with DBSI, the client will be: (i) deemed to consent to incurring the risks described above, (ii) deemed to consent to the conflicts of interest on the part of DBSI and its affiliates, including, without limitation, conflicts arising due to their dual role as lender and as investment manager for the client, and (iii) required to provide written representations, agreements and consents to DBSI, on which DBSI will rely in extending a loan, concerning a number of risks and conflicts, including those described herein, as well as representations regarding the client's sophistication, understanding of the role of margin, including that the use of margin increases the risk of loss to the client, and non-reliance on DBSI and its affiliates for advice regarding the loan.

## *Privacy Policy*

At the time of opening a Charter Select account, and annually thereafter, the client will receive a copy of DBSI's Privacy Policy. In addition, in connection with establishing a relationship with an Adviser Select Manager other than a representative of DBSI, the client will receive a copy of such Adviser Select Manager's Privacy Policy. On an annual

basis, DBSI will deliver to the client the privacy policy of each Adviser Select Manager selected by the client. Additional copies of such Privacy Policies are available upon request.

### *Terms of Agreement*

DBSI may change the terms of the Charter Select Program at any time on 30 days' written notice to a client. DBSI or the client may terminate the services hereunder at any time, and in such case, the client will be refunded any prepaid fees, prorated to the date of termination.

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