

## **Item 1 – Cover Page**

NBC Securities, Inc.  
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[www.nbcsecurities.com](http://www.nbcsecurities.com)  
12/15/2012

This ADV Part 2A Disclosure Brochure provides information about the qualifications and business practices of NBC Securities, Inc. [“NBCS”]. If you have any questions about the contents of this Brochure, please contact us at 205-521-9390 or by using the “contact us” tab at [www.nbcsecurities.com](http://www.nbcsecurities.com). The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. NBC Securities, Inc. is a registered investment adviser. Registration of an investment adviser does not imply any level of skill or training. The oral and written communications of an Adviser provide you with information about which you determine to hire or retain an Adviser. Additional information about NBC Securities, Inc. also is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2 – Material Changes

On July 28, 2010, the United States Securities and Exchange Commission published “Amendments to Form ADV” which amends the disclosure document that we provide to clients as required by SEC Rules. This Brochure dated April 5, 2011 is a new document prepared according to the SEC’s new requirements and rules. As such, this Document is materially different in structure and requires certain new information that our previous brochure did not require.

In the future, this section will discuss only specific material changes that are made to the Brochure and provide clients with a summary of such changes. We will also reference the date of our last annual update of our brochure.

In the past we have offered or delivered information about our qualifications and business practices to clients on at least an annual basis. Pursuant to new SEC Rules, we will ensure that you receive a summary of any materials changes to this and subsequent Brochures within 120 days of the close of our business’ fiscal year. We may further provide other ongoing disclosure information about material changes as necessary.

We will further provide you with a new Brochure as necessary based on changes or new information, at any time, without charge.

Currently, our Brochure may be requested by contacting Scott Wilkins, VP and Chief Compliance Officer at 205-521-9390 or [swilkins@nbcsecurities.com](mailto:swilkins@nbcsecurities.com). Our Brochure is also available on our web site [www.nbcsecurities.com](http://www.nbcsecurities.com), also free of charge.

Additional information about NBCS is also available via the SEC’s web site [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). The SEC’s web site also provides information about any persons affiliated with NBCS who are registered, or are required to be registered, as investment adviser representatives.

This brochure contains the following material changes to the disclosure NBCS provided in its last annual update dated March 15, 2011.

- None

Please note that the above summary addresses only changes NBCS has determined to be material and therefore, may not reflect all of the changes that have been made to this brochure since the last annual update.

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#### Item 4 – Advisory Business

##### A. GENERAL INFORMATION

NBC Securities, Inc. is an Alabama corporation established in 1986 to provide investment management services to clients. NBCS is registered as a broker dealer, its principal business, and an investment advisor. The terms “We”, “Our”, “Us”, and “NBCS” refer to NBC Securities, Inc.

##### B. INVESTMENT ADVISORY SERVICES OFFERED THROUGH NBCS

NBCS sponsors two Investment Advisory (“IA”) programs: (1) the Professional Asset Management Consulting Program (ProAM); (2) the Advisors’ Portfolio Services Program (APS). NBCS also offers two IA programs sponsored by RBC Capital Markets Corporation, NBCS’ clearing broker,: (1) Advisor and (2) Resource II. Under an IA program, a specified fee is charged for advisory services and the execution of client transactions which is not based directly on the transactions in a client’s accounts. The IA programs offered include the investment advisory services of NBCS, advisory services of RBC Capital Markets, third party independent sub-advisers, one affiliated sub-advisor, and the execution and custody services and costs of transactions (commissions) through RBC Correspondent Services (“RBCCS”), as a FINRA registered broker dealer.

Upon the initiation of an advisory relationship for all programs, NBCS will identify a client’s financial circumstances, prior investment experience, investment objectives, goals and restrictions, if any, and risk tolerances, among other things. The firm also includes in its review of a client’s background information and investment objectives, consideration as to the suitability and appropriateness of a wrap fee investment account for a particular client. The client profile information is maintained by NBCS for its clients and updated client information is either provided by a client or obtained by the firm on a periodic basis.

##### ProAm Program

ProAm is a fee-based program sponsored by NBCS made available to its own investment advisor representatives and to representatives of other non affiliated Registered Investment Advisors. In the ProAM Program, NBCS or the Advisor designated in the client agreement will assist the client in selecting an independent third party or affiliated investment adviser(s) (sub-adviser) to manage the client’s account. NBCS or the Advisor designated in the client agreement will recommend a sub-adviser(s) based on the client’s investment objectives, risk tolerance, investment style and philosophy, and the sub-adviser’s experience, performance indicators, and investment strategies. If NBCS believes that a particular sub-adviser is performing inadequately and that a different sub-adviser would be more suitable for a Client’s individual needs, NBCS may recommend that the client choose another sub-adviser. The move to a new sub-adviser is entirely at the client’s discretion. The sub-advisers in the ProAM Program manage the client’s account on a discretionary basis.

### APS Program

APS is a fee-based program sponsored by NBCS made available to its own investment advisor representatives and to representatives of other non affiliated Registered Investment Advisors. In the APS Program, an investment advisor representative of NBCS or the Advisor designated in the client agreement will provide the client with Investment Supervisory Services, defined as giving continuous advice to a client or making investments for a client based on the individual needs of the client.

In APS, portfolios may be managed on a discretionary or nondiscretionary basis. The investment program offered consists of continuously managing client portfolios of stocks, bonds, no-load mutual funds, eligible load-waived mutual funds and other investments.

Once an advisory relationship is established, clients are free to contact their investment advisor representative.

### Resource II

Resource II is a fee-based program sponsored by the RBC Capital Markets Corporations made available Advisor. NBCS or the Advisor designated in the client agreement works closely with its clients to analyze and define the clients' investment objectives and needs.

NBCS or the Advisor designated in the client agreement will recommend appropriate third-party investment advisers (from a spectrum of advisers, both affiliates and non-affiliates of RBC Capital Markets Corporation that have been evaluated, prescreened and selected for inclusion in the Resource II program by RBC Capital Markets Corporation) to manage the client's assets on a discretionary basis. Based on the its understanding of the client's investment needs and objectives gained from the consultation process and the Risk Profile Questionnaire, NBCS or the Advisor designated in the client agreement will provide the client with information on investment advisers whose investment philosophy and objectives are compatible with the investment philosophy and objectives set forth by the client. The client then chooses one or more investment managers to provide services with respect to the account. All accounts are managed by investment advisers. Neither the NBCS nor RBC Capital Markets Corporation has any discretionary trading authority with respect to the accounts under this program.

RBC Capital Markets Corporation reviews performance data of all Resource II investment advisers and model portfolio providers on a periodic basis and will provide account reports and portfolio reviews to NBCS who will in turn provide to clients.

Resource II is available to individuals, employee benefit plans, trusts and estates, businesses and other suitable investors.

### RBC Advisor

RBC Advisor is a customized investment advisory program through which clients of NBCS or the Advisor designated in the client agreement may receive non-discretionary advice for investing

in various asset classes. This may be accomplished through no load mutual funds, load waived mutual funds, equities and fixed income securities and other securities. RBC Advisor is provided through RBC Correspondent Services, a division of RBC Capital Market Corporation, and is offered and available to individuals, employee benefit plans, trusts and estates, business and other suitable investors.

Advisor is a fee-based program under which the fee paid by the client may include compensation for: (i) an initial analysis by NBCS or the Advisor designated in the client agreement of the client's investment objectives and needs, with periodic re-evaluations; (ii) consulting services provided by the NBCS or the Advisor designated in the client agreement as to an appropriate investment strategy and as to specific investments to implement the strategy; (iii) execution services provided by the RBC Capital Markets Corporation; (iv) periodic RBC Advisor account reports and portfolio reviews; and v) required custody and other account-related services provided by RBC Capital Markets Corporation. For clients investing solely in open-end mutual funds the client can choose (i) to have the account automatically rebalanced, (ii) to be alerted when rebalancing would be recommended or, instead, (iii) to assume responsibility for advising RBC Capital Markets Corporation at such times as the client determines rebalancing should occur. Rebalancing, automatic or alert, happens when the actual allocation among the mutual funds in a client account vary from the fund allocation established by the client.

#### FINANCIAL PLANNING

Advisor, through its Financial Consultants (FCs) who hold active Certified Financial Planner ("CFP®") or Chartered Financial Consultant ("ChFC®") designations provides financial planning services to customers for a fee. NBCS' FC provides clients with one or more of the following financial planning and wealth management advisory services: (i) assistance in the development of an investment plan; (ii) wealth accumulation strategies; (iii) wealth protection strategies; (iv) converting wealth to income (i.e. retirement income planning); (v) wealth transfer (i.e. charitable planning, gifting strategies, business succession etc.); (vi) advanced planning strategies as requested by the client.

Financial Planning is available to individual and corporate clients. Where provided to a corporate client, the ultimate financial planning services are provided at the individual level to employees of the corporate client. NBCS' FC will work closely with the client to analyze and define the Client's financial objectives and needs. Using applicable documents provided by the Client which may include tax returns, financial statements, wills, trust documents, estimated social security statements, insurance summaries, account statements and other relevant documents, the FC will typically prepare a written executive summary and financial plan which addresses the Client's financial objectives and needs.

For NBCS' services the Client will pay a negotiated flat fee or a percentage of assets under management. The amount of any negotiated fee is based upon the nature and complexity of

the Client's situation, needs and other relevant factors and are discussed and agreed upon prior to commencement of the preparation of the executive summary and final plan.

Depending upon the total assets involved, strategies required, and complexity of overall plan structure, fees may range from a minimum of \$100 to a maximum of \$10,000. Some clients may pay higher or lower fees. Advisory fees are not charged for insurance analysis. In all cases, the fee is negotiated and agreed upon with the Client prior to the delivery of any Financial Plan. Additionally, such fees expressly do not cover any fees due to any trustee, custodian, investment manager or sponsor with respect to any account, any brokerage commissions with respect to transactions, or any other fees, costs or expenses for the implementation of the financial plan.

After the Client receives the Financial Plan, the Client may choose to implement all, or a portion of the financial plan with NBCS, but is not obligated to do so. Should the Client choose to implement any or all of the strategies recommended with NBCS, one or more accounts would need to be established and would be subject to separate fees or commissions associated with that specific program as disclosed within the Client Agreement(s).

#### Item 5 – Fees and Compensation

The advisory fees for the IA services offered by NBCS are based upon an annual percentage of the individual client's assets under management. These fees will generally range from .75% to 2.50% annually based on the market value of assets in the client's portfolio and complexity of the client's account.

The fee range above includes the fees for the advisory services of NBCS. The fee also includes the fees for the advisory services of a sub-advisor within the ProAM, APS, Resource II or RBC Advisor Program. Brokerage commissions, custody fees and certain associated expenses described below will be paid for IA clients by Advisor. It is estimated that management services of Advisor will account for one-third to three-quarters of the fee, and the balance will be used to pay for brokerage services. Depending on the actual activity in a client's portfolio, however, the amount of fees related to brokerage services may be greater or less than the amount estimated.

In the ProAm Program, each sub-advisor establishes its own management fee that generally ranges from 0.25% to 1.00% of assets under management. This fee is included within the costs of the program and will be paid by NBCS to the sub-advisor. Sub-advisors in the ProAM Program may direct certain securities transactions (e.g., IPO's; foreign securities) to brokers other than RBC Capital Markets Corporation and in such instances the client may incur a commission charge or other settlement or transaction charge.

Affiliated sub-advisor(s) will receive compensation for the services provided. NBCS may benefit financially from the fees paid to affiliated sub-advisors. The underlying stocks, bonds, mutual funds, and other securities purchased or sold by an affiliated sub-advisor are not deposits of

any bank, are not insured or otherwise protected by the FDIC, and may lose value including the possible loss of principal.

In the APS program, transactions including stocks, bonds and mutual funds will incur a \$14.95 ticket charge per trade to cover NBCS' transaction execution and clearing services. Mutual fund purchases in certain listed "no transaction fee" funds can be purchased with no transaction charges. Listed equity trades over 2000 shares also incur an additional \$0.02 (two cent) per share charge. Option trades incur an additional \$2.50 per contract charge.

Fees for ProAm, APS, Resource II and RBC Advisor are calculated as a percentage of the account value. Fees are payable in advance on a quarterly basis and calculated based on RBC Capital Markets Corporation's appraisal of the market value of the assets in the account as of the last business day of the preceding calendar quarter or alternative quarter as elected. Where permitted, Client may elect to be billed on an alternative quarterly cycle. The client can elect to be invoiced for the amount of the fees, authorize Advisor to deduct the amount of the fees from the account, or direct NBCS to deduct fees from another client account.

Fees are prorated for any billing period that is less than a complete calendar quarter, or alternative quarter as elected, and the fee is adjusted proportionately based on the value of cash or securities added to or withdrawn from the account between billing periods. If a client account is terminated prior to the last day of the calendar quarter, or alternative quarter as elected, then a pro rata portion of the fees paid by the client, based on the days remaining in the quarter, will be refunded to the client.

Advisory clients may terminate an advisory relationship within five business days of signing an advisory agreement without penalty or thereafter upon receipt of written notice by either party. Upon termination of an advisory relationship, any unearned, paid fees will be refunded to the client on a prorated basis.

NBCS typically requires a \$50,000 minimum investment for equity and fixed income accounts. Sub-advisers may impose additional minimum account sizes ranging as high as \$1 million. Clients should review the disclosure documents of sub-advisers for additional information. Mutual fund accounts typically require a minimum investment of \$25,000. NBCS will only offer these services if appropriate to the client's needs and financial situation. The advisory fee and account minimums are negotiable.

The fee charged is calculated as described above and is not charged on the basis of a share of capital gains upon or capital appreciation of the funds or any portion of the funds of an advisory client (Rule 205-3 of the Investment Advisers Act of 1940).

The advisory fees of NBCS are separate and in addition to the fees and expenses charged by any mutual funds in which client assets may be invested. Information about any mutual fund's fees and expenses may be found in the prospectus for each mutual fund. These fees will generally



include a management fee, other fund expenses, and a possible distribution fee. If the fund also imposes sales charges, a client may pay an initial or deferred sales charge. A client could invest in a mutual fund directly, without the services of Advisor. In that case, the client would not receive the services provided by NBCS which are designed, among other things, to assist the client in determining which mutual fund or funds are the most appropriate to each client's financial condition and objectives. Accordingly, the client should review both the fees charged by the funds and the fees charged by NBCS to fully understand the total amount of fees and to thereby evaluate the advisory services for which the client is paying.

#### ADDITIONAL INFORMATION ABOUT ADVISORY FEES

NBCS considers it appropriate and necessary for the IA programs described in this brochure to use the brokerage and execution services of RBC Capital Markets Corporation. Clients must elect to use RBC Capital Markets Corporation for clearing and execution services. In directing the use of RBC Capital Markets Corporation, clients should recognize that NBCS may not be able to obtain best execution for all transactions.

In a prospective client's consideration of the investment programs described in this brochure, a prospective client should be aware that the program may cost a client more or less than purchasing the actual services separately from other advisers or broker-dealers. The factors that should be considered by a prospective client include the size of a client's portfolio, the nature of the investments to be managed, commission costs, custodial expenses, if any, the anticipated level of trading activity and the amount of advisory fees only for managing the client portfolio.

As the advisory fees and commissions charged may be negotiable, those fees and charges may vary among Advisor clients based upon a number of factors, including the anticipated level of account activity, the size of the client's account, the types of investments, and the nature of related services provided, among other things.

As explained above, the fee paid to NBCS may be more than what NBCS would receive if the client paid separately for investment advice, brokerage and other services. Therefore, Advisor and its representatives may have a financial incentive to recommend the wrap fee program over purchasing these services separately.

#### Item 6 – Performance-Based Fees and Side-By-Side Management

In some cases, NBCS has entered into performance fee arrangements with qualified clients: such fees are subject to individualized negotiation with each such client. NBCS will structure any performance or incentive fee arrangement subject to Section 205(a)(1) of the Investment Advisors Act of 1940 (The Advisors Act) in accordance with the available exemptions thereunder, including the exemption set forth in Rule 205-3. In measuring clients' assets for the calculation of performance-based fees, NBCS shall include realized and unrealized capital gains and losses. Performance based fee arrangements may create an incentive for NBCS to recommend investments which may be riskier or more speculative than those which would be

recommended under a different fee arrangement. Such fee arrangements also create an incentive to favor higher fee paying accounts over other accounts in the allocation of investment opportunities. NBCS has procedures designed and implemented to ensure that all clients are treated fairly and equally, and to prevent this conflict from influencing the allocation of investment opportunities among clients.

#### Item 7 – Types of Clients

NBCS may provide portfolio management services to individuals, high net worth individuals, corporate pension and profit-sharing plans, Taft-Hartley plans, charitable institutions, foundations, endowments, municipalities, private investment funds, trust programs, sovereign funds, and other U.S. institutions.

NBCS advisory accounts typically require a \$50,000 minimum investment for equity and fixed income accounts. Sub-advisers may impose additional minimum accounts sizes ranging as high as \$1 million. Clients should review the disclosure documents of sub-advisers for additional information. Mutual fund accounts typically require a minimum investment of \$25,000. Advisor will only offer these services if appropriate to the client's needs and financial situation.

#### Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss

NBCS' own investment management services generally cover exchange-listed, over-the-counter and foreign securities, warrants, corporate debt securities, municipal securities, investment company securities including variable life insurance, variable annuities, and mutual funds, U.S. Treasuries, and options contracts on securities.

The firm utilizes a number of investment strategies in implementing the investment services provided to clients which may include long and short term purchases, trading, margin transactions and option strategies. Some strategies involve higher degrees of risk and will only be used when appropriate to the individual needs of the client.

NBCS utilizes a number of sources of financial information in the firm's analysis of securities including financial publications and analyses, research reports, corporate rating services, annual reports, prospectuses, SEC filings, company press releases, and on-line services and information available on the Internet. Various methods of analysis are utilized including technical and fundamental analysis, as well as charting and cyclical analysis.

For more information on the securities analysis methods, sources of information and investment strategies of third party and affiliated investment advisers participating as sub-advisers in the ProAM Program, clients should review the sub-advisers' disclosure documents. "Investing in securities involves risk of loss that clients should be prepared to bear."

#### Item 9 – Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Advisor or the integrity of Advisor's management. NBCS has no information applicable to this Item.

#### Item 10 – Other Financial Industry Activities and Affiliations

The principal executive officers, directors and other employees of NBCS are also registered representatives of NBCS. These individuals will be able to receive separate, yet customary commission compensation resulting from executing securities transactions on behalf of clients, including the implementation of financial planning recommendations. Clients are under no obligation to use NBCS representatives for the implementation of financial planning recommendations and may choose any broker dealer. NBCS representatives may receive separate and typical compensation for the implementation of securities transactions. While these individuals endeavor at all times to put the interest of the clients first as part of NBCS's fiduciary duty, clients should be aware that the receipt of additional compensation itself creates a conflict of interest, and may affect the judgment of these individuals when making recommendations.

NBCS's principal executive officers and associated persons spend as much as 90% of their time on the brokerage business of NBCS.

#### Item 11 – Code of Ethics

NBCS' Code of Ethics, summarized below, is also available separately at the request of a client or prospective client:

NBC Securities, Inc. is committed towards ensuring that in our capacity as an investment adviser as well as a broker dealer we:

- Work in the best interests of our clients and not allow personal interests of those of the organization to take precedence over the interest of our clients;
- Act with due skill, care, and diligence in conducting our business and all transactions and trading activities;
- Protect client information at all times;
- Respect the intellectual property rights of others;
- Prevent and/or fully disclose any perceived or real conflicts of interest;
- Preserve honesty, integrity, and trust in all communications with clients, employees, and shareholders.
- Prevent the use or dissemination of insider information and unsubstantiated rumors
- Adopt procedures to supervise the activities of its representatives

NBCS has adopted this Code of Ethics for all supervised persons of the firm describing its high standard of business conduct, and fiduciary duty to its clients. All supervised persons must acknowledge the terms of the Code of Ethics annually, or as amended.

NBCS anticipates that, in appropriate circumstances, consistent with clients' investment objectives, it will cause accounts over which NBCS has management authority to effect, and will recommend to investment advisory clients or prospective clients, the purchase or sale of securities in which NBCS, its affiliates and/or clients, directly or indirectly, have a position of interest. NBCS' employees and persons associated with NBCS are required to follow the Code of Ethics. Subject to satisfying this policy and applicable laws, officers, directors and employees of NBCS and its affiliates may trade for their own accounts in securities which are recommended to and/or purchased for NBCS' clients. NBCS and its associated persons may recommend or buy and sell securities for their own accounts or for the accounts of other clients which differ from the securities recommended to other clients or actions taken in providing advisory services to other clients. It is the expressed policy of NBCS that no person employed by NBCS may purchase or sell any security prior to a transaction(s) being implemented for an advisory account, thereby preventing such employees from benefiting from transactions placed on behalf of advisory accounts.

As these situations may represent a conflict of interest, NBCS has established the following restrictions in order to ensure its fiduciary responsibilities:

- 1) A director, officer or employee of NBCS shall not buy or sell securities for their personal portfolio(s) where their decision is substantially derived, in whole or in part, by reason of his or her employment unless the information is also available to the investing public on reasonable inquiry. No person of NBCS shall prefer his or her own interest to that of the advisory client.
- 2) All clients are fully informed that certain individuals may receive separate compensation when effecting transactions during the implementation process.
- 3) NBCS emphasizes the unrestricted right of the client to decline to implement any advice rendered by NBCS.
- 4) NBCS requires that all individuals must act in accordance with all applicable Federal and State regulations governing registered investment advisory practices.
- 5) Any individual not in observance of the above may be subject to termination.

The Code of Ethics is designed to assure that the personal securities transactions, activities and interests of the employees of NBCS will not interfere with (i) making decisions in the best interest of advisory clients and (ii) implementing such decisions while, at the same time, allowing employees to invest for their own accounts. Under the Code certain classes of securities have been designated as exempt transactions, based upon a determination that these would materially not interfere with the best interest of NBCS' clients. In addition, the Code requires pre-clearance of many transactions, and restricts trading in close proximity to client trading activity. Nonetheless, because the Code of Ethics in some circumstances would permit employees to invest in the same securities as clients, there is a possibility that employees might benefit from market activity by a client in a security held by an employee. Employee trading is continually monitored under the Code of Ethics, and to reasonably prevent conflicts of interest between NBCS and its clients.

Certain affiliated accounts may trade in the same securities with client accounts on an aggregated basis when consistent with NBCS' obligation of best execution. In such circumstances, the affiliated and client accounts will share commission costs equally and receive securities at a total average price. NBCS will retain records of the trade order (specifying each participating account) and its allocation, which will be completed prior to the entry of the aggregated order. Completed orders will be allocated as specified in the initial trade order. Partially filled orders will be allocated on a pro rata basis. Any exceptions will be explained on the Order.

It is NBCS' policy that the firm will not affect any principal or agency cross securities transactions for client accounts. NBCS will also not cross trades between client accounts. Principal transactions are generally defined as transactions where an adviser, acting as principal for its own account or the account of an affiliated broker-dealer, buys from or sells any security to any advisory client. A principal transaction may also be deemed to have occurred if a security is crossed between an affiliated hedge fund and another client account. An agency cross transaction is defined as a transaction where a person acts as an investment adviser in relation to a transaction in which the investment adviser, or any person controlled by or under common control with the investment adviser, acts as broker for both the advisory client and for another person on the other side of the transaction. Agency cross transactions may arise where an adviser is dually registered as a broker-dealer or has an affiliated broker-dealer.

NBCS' clients or prospective clients may request a copy of the firm's Code of Ethics by contacting Scott Wilkins at (205) 521-9390.

#### Item 12 – Brokerage Practices

NBCS has the authority to select brokers and dealers to execute portfolio transactions on the client's behalf for the client account and to select the markets in which such transactions will be executed. Consistent with NBCS' duty to the client to seek and obtain best execution on securities transactions, most securities transactions will be effected with and through the RBC Capital Markets Corporation in all programs. NBCS considers it appropriate and necessary for the IA programs described in this brochure to use the brokerage and execution services of RBC Capital Markets Corporation. Clients must elect to use RBC Capital Markets Corporation for the execution services for the inclusive wrap fee arrangement. In directing the use of RBC Capital Markets Corporation, clients should recognize that NBCS may not be able to obtain best execution for all transactions.

Soft dollar benefits are not limited to those clients who may have generated a particular benefit although certain soft dollar allocations are connected to particular clients or groups of clients. Soft dollar benefits are not proportionally allocated to any accounts that may generate different amounts of the soft dollar benefits.

### Item 13 – Review of Accounts

ProAm Program and APS Program accounts are reviewed by one or more members of the NBCS Investment Committee on at least a quarterly basis. A member of the Investment Committee or his/her designee also reviews all transactions within client accounts on a monthly basis.

APS Program accounts are continuously managed by the representative assigned to the account. APS Program accounts are reviewed as necessary, and at least quarterly, in response to such variables as market and economic conditions, political circumstances, and the individual needs of the client.

### Item 14 – Client Referrals and Other Compensation

NBCS may, from time to time, receive 12b-1 administrative fees, and/or other fees as outlined in the investment company prospectus, from investment companies in connection with the placement of client funds into investment companies.

While NBCS endeavors at all times to put the interest of the clients first as part of its fiduciary duty, clients should be aware that the receipt of additional compensation itself creates a conflict of interest, and may affect the judgment of this firm when making recommendations. A portion of the fees or commission charged for Advisory services described herein may be paid to our financial consultants in connection with the introduction of the accounts as well as for providing client-related services within the advisory program. NBCS may, in its sole discretion, advance a portion of the first year's estimated fees to the financial consultant whose client invests in the Advisory program.

NBCS may from time to time compensate, either directly or indirectly, any person (defined as a natural person or a company) for client referrals. NBCS is aware of the special considerations promulgated under Section 206(4)-3 of the Investment Advisers Act of 1940. As such, appropriate disclosure shall be made, all written instruments will be maintained by NBCS and all applicable Federal and/or State laws will be observed. This compensation is generally in the form of a percentage of the fees described herein.

### Item 15 – Custody

Clients should receive at least quarterly statements from the broker dealer, bank or other qualified custodian that holds and maintains client's investment assets. NBCS urges you to carefully review such statements and compare such official custodial records to the account performance reports that we may provide to you. Our performance reports may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities.

### Item 16 – Investment Discretion

Typically NBCS does not maintain investment discretion for accounts. In certain circumstances, subject to the approval of management, the firm will permit investment advisor representatives

to maintain discretion as to the identity and amount of securities to be purchased or sold. In such cases, the NBCS usually receives discretionary authority from the client at the outset of an advisory relationship to select the identity and amount of securities to be bought or sold. In all cases, however, such discretion is to be exercised in a manner consistent with the stated investment objectives for the particular client account.

When selecting securities and determining amounts, NBCS observes the investment policies, limitations and restrictions of the clients for which it advises. For registered investment companies, NBCS' authority to trade securities may also be limited by certain federal securities and tax laws that require diversification of investments and favor the holding of investments once made.

Investment guidelines and restrictions must be provided to NBCS in writing.

#### Item 17 – Voting *Client* Securities

NBCS shall not vote proxies on behalf of the Account. Except as provided below, NBCS will forward all proxy solicitation and related materials, including annual and interim reports and any other issuer mailings that are received with respect to the securities in an Account, to Client to vote. To the extent that instructions regarding the voting of proxies are not received and as permitted by law, NBCS will comply with the rules of Financial Industry Regulatory Authority ("FINRA"), the New York Stock Exchange, Inc. and the SEC relating to such matters unless required by applicable law, NBCS and the Investment Manager(s) will not be obligated to render any advice to or take any action on behalf of Client with respect to legal proceedings, including bankruptcies or class actions, involving securities held or previously held in an Account or involving the issuers of such securities. The sole obligation of NBCS and each Investment with respect to any such legal proceeding is to forward to Client, or Client's designee, within a reasonable period of time, any materials or other information with respect to such legal proceeding received from the issuer or third parties.

Unless required by applicable law, NBCS and the Investment Manager(s) will not be obligated to render any advice to or take any action on behalf of Client with respect to legal proceedings, including bankruptcies or class actions, involving securities held or previously held in an Account or involving the issuers of such securities. The sole obligation of NBCS and each Investment with respect to any such legal proceeding is to forward to Client, or Client's designee, within a reasonable period of time, any materials or other information with respect to such legal proceeding received from the issuer or third parties.

Client may designate in the Client Agreement to have the selected Investment Manager(s) (subject to their acceptance) receive proxy solicitations and to vote proxies on Client's behalf. Alternatively, Client may give written instructions to NBCS to direct all proxy solicitations to an independent third-party selected by Client to vote on Client's behalf. Identification and selection of an independent third-party and payment of any additional costs associated with the voting of proxies shall be the express responsibility of Client.

#### Item 18 – Financial Information

Registered investment advisers are required in this Item to provide you with certain financial information or disclosures about Advisor's financial condition. NBCS has no financial commitment that impairs its ability to meet contractual and fiduciary commitments to clients, and has not been the subject of a bankruptcy proceeding.



## Item 1 - Brochure Supplement

Stephen B. Agricola, SVP  
NBC Securities, Inc.  
1927 1<sup>st</sup> Avenue North  
Birmingham, AL 35203  
205-521-9390  
05/15/2011

This Brochure Supplement provides information about Stephen B. Agricola that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Stephen B. Agricola is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1955
Education	MBA, Samford University, August 1981 BS (Accounting), University of Alabama, August 1977
Business Background	1. May 2000 to Present – SVP and Financial Advisor – NBC Securities, Inc. 2. May 1995 to May 2000 – SVP and Investment Officer – National Bank of Commerce 3. Nov 1981 to May 1995 – VP and Investment Officer – AmSouth Bank

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

1. Forensic Investment Accounting/Expert Witness (July 2002 to Present) – Performs accounting and profit/loss assessments to aide in damage computation for investor disputes.
2. Non-Public FINRA Arbitrator (June 2004 to Present) – Member of the FINRA Dispute Resolution Board of Arbitrators.

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Stephen. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

Karen L. Atkinson, Financial Advisor  
NBC Securities, Inc.  
1815 SR 60 East  
Valrico, FL 33594  
813-681-4195  
05/15/2011

This Brochure Supplement provides information about Karen L. Atkinson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Karen L. Atkinson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1949
Education	BA, Baldwin Wallace College
Business Background	1. Nov 2009 to Present –Financial Advisor – Valrico State Financial Services 2. July 2004 to Oct 2009 –Investment Consultant – Suntrust Investment Services

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Karen. She can be reached at 321-421-6695.

## **Item 1 - Brochure Supplement**

Pierre Allard, Assistant Portfolio Manager and Research Analyst  
NBC Securities, Inc.  
1800 Pembroke Dr. Suite 150  
Orlando, FL 32810  
407-667-3522  
05/15/2011

**This Brochure Supplement provides information about Pierre Allard that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Pierre Allard is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1987
Education	BA (Finance), Florida State University MS (Finance), Florida State University
Business Background	1. 2010 to Present –Asst Portfolio Manager – NBC Securities, Inc. 2. 2009 to 2010 – State Board of Administrators - Florida Pension Fund 3. Prior to 2009 – Full time student

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Pierre. He can be reached at 205-521-9390.

## Item 1 - Brochure Supplement

Louis A Capezza, Financial Advisor  
NBC Securities, Inc.  
958 20<sup>th</sup> Place  
Vero Beach, FL 32960  
772-563-2578  
05/15/2011

This Brochure Supplement provides information about Louis A Capezza that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Louis A Capezza is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1974
Education	BS (Engineering), University of Florida AA, Indian River Community College
Business Background	1. 2004 to Present – Vice President and Financial Advisor – NBC Securities, Inc. 2. 2001 to 2004 – Financial Advisor – Bank of America Investments

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Louis. She can be reached at 321-421-6695.

## Item 1 - Brochure Supplement

Howard Eisenman, Financial Advisor  
dba Enhanced Financial Services  
NBC Securities, Inc.  
3116 Capitol Circle NE, Ste. 10  
Tallahassee, FL 32308  
850-224-0630  
05/15/2011

**This Brochure Supplement provides information about Louis A Capezza that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

Additional information about Louis A Capezza is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1950
Education	BA, University of Florida, 1974 AA, Miami Dade Community College, 1969
Business Background	<ol style="list-style-type: none"><li>1. May 2000 to Present –Financial Advisor – NBC Securities, Inc. (doing business as Enhanced Financial Services)</li><li>2. May 1997 to May 2000 – Financial Advisor – Wachovia Securities Financial Network</li><li>3. April 1990 to May 1997 – Financial Advisor – Raymond James and Assoc.</li><li>4. February 1988 to April 1990 – Financial Advisor – Shearson Lehman</li><li>5. April 1974 to April 1988 – Financial Consultant – Smith Barney</li></ol>

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice.

1. 08/01/2005 Docket case number: 0223-S-8/05  
Employing firm: NBC Securities, Inc.  
Allegations: RR allegedly engaged in unauthorized trading in a customer account.  
Current status: final; Resolution: Stipulation and Consent on 07/19/2006;  
Without admitting or denying any findings, RR executed a stipulation and consent agreement and agreed to pay an administrative fine of \$10,000 and a two year registration agreement with included heightened supervision for a two year period. All restrictions have subsequently been lifted.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Bruce Hagan, Sales Manager, is the direct supervisor for Howard. He can be reached at 850-224-4412.

## **Item 1 - Brochure Supplement**

Doug Elder, SVP and National Sales Manager  
NBC Securities, Inc.  
1927 1<sup>st</sup> Avenue N.  
Birmingham, AL 35124  
205-521-9390  
05/15/2011

**This Brochure Supplement provides information about Doug Elder that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Doug Elder is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1959
Education	BS (Business Administration), Auburn University MS (Business Administration), University of New Orleans
Business Background	April 2005 to Present – SVP and National Sales Manager – NBC Securities, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Doug. He can be reached at 205-521-9390.

## Item 1 - Brochure Supplement

Bart Elliott, VP  
NBC Securities, Inc.  
949 Fairhope Avenue  
Fairhope, AL 36532  
888-276-8183  
05/15/2011

This Brochure Supplement provides information about Bart Elliott that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Bart Elliott is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1969
Education	BS (Biology), University of Alabama BS (Accounting), University of Alabama
Business Background	May 1996 to Present – VP and Financial Advisor – NBC Securities, Inc.

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

1. Member of Third Saturday, LLC, a non investment related LLC initiated to purchase box seats for Alabama Crimson Tide season tickets.

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Bart. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Frank Benner Falkenburg, Managing Director  
NBC Securities, Inc.  
1927 1<sup>st</sup> Avenue North  
Birmingham, AL 35203  
205-521-9390  
05/15/2011

**This Brochure Supplement provides information about Frank Brenner Falkenburg that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Frank Brenner Falkenburg is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1940
Education	BA (Finance), University of Miami
Business Background	1995 to Present – Managing Director – NBC Securities, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Frank. He can be reached at 205-521-9390.



## **Item 1 - Brochure Supplement**

Kerry Kimmel-Geiger, Financial Advisor and Sales Manager  
NBC Securities, Inc.  
6767 N. Wickham Rd. Suite 400  
Melbourne, FL 32940  
321-421-6695  
05/15/2011

**This Brochure Supplement provides information about Kerry Kimmel-Geiger that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Kerry Kimmel-Geiger is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1966
Education	AA, Brevard Community College
Business Background	May 2011 to Present – Financial Advisor & Sales Manager– NBC Securities, Inc. Nov 2009 to May 2011 –Financial Advisor – Woodbury Financial Services Feb 2002 to Nov 2009 – Financial Advisor and Sales Manager – Colonial Brokerage Services, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Kerry. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

Michael J. Guilsher, SVP  
NBC Securities, Inc.  
1927 1<sup>st</sup> Avenue North  
Birmingham, AL 35203  
205-521-9390  
05/15/2011

This Brochure Supplement provides information about Michael J. Guilsher that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Michael J. Guilsher is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1958
Education	BA (Finance), Boston University
Business Background	1997 to Present – Financial Advisor – NBC Securities, Inc. 1990 to 1995 – Financial Advisor – Signet Financial Services 1983 to 1990 – Financial Advisor – Merrill Lynch

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Michael. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Bruce Hagan, CFP and Branch Manager  
NBC Securities, Inc.  
(doing business as RAI Investments)  
3116 Capitol Circle NE, Ste. 10  
Tallahassee, FL 32308  
850-224-4412  
05/15/2011

**This Brochure Supplement provides information about Bruce Hagan that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Bruce Hagan is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1951
Education	BA, Florida State University
Business Background	2000 to Present – Branch Manager – NBC Securities, Inc. (doing business as RAI Investments)

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Bruce. He can be reached at 205-521-9390.

## **Item 1 - Brochure Supplement**

Lynn M. Hanfman, Financial Consultant  
(doing business as Stultz Financial Group)  
NBC Securities, Inc.  
3116 Capitol Circle NE, Ste. 10  
Tallahassee, FL 32308  
850-224-4421  
05/15/2011

**This Brochure Supplement provides information about Lynn M. Hanfman that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

Additional information about Lynn M. Hanfman is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2- Educational Background and Business Experience**

Year of Birth	1970
Education	BA, Florida State University, 1994
Business Background	2001 to Present – Financial Consultant – NBC Securities, Inc. (doing business as Stultz Financial Group)

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

2003 – Present – President and Board of Directors – Florida Housing Finance Corporation

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Bruce Hagan, Sales Manager, is the direct supervisor for Lynn. He can be reached at 850-224-4412.

## **Item 1 - Brochure Supplement**

Jeremy Hickey, Financial Advisor  
NBC Securities, Inc.  
1820 S. U.S. Hwy 27  
Clermont, FL 34711  
407-325-3668  
05/15/2011

**This Brochure Supplement provides information about Jeremy Hickey that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Jeremy Hickey is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1979
Education	BS (Internal Business), Bob Jones University
Business Background	1. April 2006 to Present – Financial Consultant – NBC Securities, Inc. 2. July 2005 to April 2006 – Sales Assistant – Wachovia Securities

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Jeremy. She can be reached at 321-421-6695.

## Item 1 - Brochure Supplement

David E. Hope, VP  
NBC Securities, Inc.  
1927 1<sup>st</sup> Avenue North  
Birmingham, AL 35203  
205-521-9390  
05/15/2011

This Brochure Supplement provides information about David E. Hope that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about David E. Hope is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1959
Education	BS (Accounting), University of Florida
Business Background	December 2010 to Present – Financial Advisor – NBC Securities, Inc. April 2006 to December 2010 – Financial Advisor – Uvest Financial Services

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for David. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

Andrew K. Jordan, VP and Financial Consultant  
NBC Securities, Inc.  
605 Second Avenue  
Opelika, AL 36803  
334-749-8361  
05/15/2011

This Brochure Supplement provides information about Andrew K. Jordan that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Andrew K. Jordan is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1976
Education	BS (Accounting), Troy University MBA (Finance), Troy University
Business Background	2011 to Present – Financial Advisor – NBC Securities, Inc. 2007 to 2011 – Financial Advisor – Northwestern Mutual Wealth Management 2001 to 2007 – Financial Advisor – Amsouth Investment Services, Inc.

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Andrew. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Mike Lea, Financial Consultant  
NBC Securities, Inc.  
3116 Capitol Circle NE, Ste. 10  
Tallahassee, FL 32308  
850-224-4421  
05/15/2011

**This Brochure Supplement provides information about Mike Lea that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Mike Lea is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1956
Education	BA,
Business Background	2000 to Present – Financial Consultant – NBC Securities, Inc. 1995 to 2000 – Financial Consultant – JW Genesis Financial Services

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

Pilot for Fed Ex – non investment related outside business activity.

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Bruce Hagan, Sales Manager, is the direct supervisor for Mike. He can be reached at 850-224-4412.



## **Item 1 - Brochure Supplement**

Todd Kurzhal, SVP and Financial Consultant  
NBC Securities, Inc.  
251 Johnston Street SE  
Decatur, AL 35601  
256-340-7015  
05/15/2011

**This Brochure Supplement provides information about Todd Kurzhal that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

Additional information about Todd Kurzhal is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2- Educational Background and Business Experience**

Year of Birth	1963
Education	completed partial secondary education
Business Background	Feb 2002 to Present – Financial Advisor – NBC Securities, Inc. Apr 1994 to Feb 2002 – Financial Advisor – Amsouth Investment Services, Inc. 1987 to Apr 1994 – Financial Advisor – Quaker City Savings and Loan

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Todd. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Michael James McDonough, Financial Consultant  
NBC Securities, Inc.  
1101 First Street South  
Winter Haven, FL 33880  
863-293-4006  
05/15/2011

**This Brochure Supplement provides information about Michael James McDonough that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Michael James McDonough is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1944
Education	BS (Business Administration), New Hampshire College
Business Background	1. March 2004 to Present – Financial Consultant – Centerstate Bank, securities offered through NBC Securities, Inc. since March 2011.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Michael. She can be reached at 321-421-6695.

## **Item 1 - Brochure Supplement**

Rhonda Morcillo, Sales Assistant  
NBC Securities, Inc.  
958 20<sup>th</sup> Place  
Vero Beach, FL 32960  
772-563-2518  
05/15/2011

**This Brochure Supplement provides information about Rhonda Morcillo that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

Additional information about Rhonda Morcillo is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2- Educational Background and Business Experience**

Year of Birth	1972
Education	AA, Saint Petersburg Junior College
Business Background	<ol style="list-style-type: none"><li>1. 2004 to Present – Sales Assistant – NBC Securities, Inc.</li><li>2. 1998 to 2004 – Sales Assistant – IRNB Investment Services.</li><li>3. 1997 to 1998 – Customer Service Rep – Comegy's Insurance</li></ol>

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Rhonda. She can be reached at 321-421-6695.

## **Item 1 - Brochure Supplement**

Scott Perkins, SVP and Financial Consultant  
NBC Securities, Inc.  
1719 First Avenue North  
Bessemer, AL 35020  
205-426-0916  
05/15/2011

**This Brochure Supplement provides information about Scott Perkins that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Scott Perkins is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1958
Education	BS (Marketing), University of Alabama
Business Background	2001 to Present – Financial Advisor – NBC Securities, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

1. Atlas Motion Pictures – Production and distribution of faith based films and documentaries. Non investment related business.

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Scott. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Montee Sneed, CFP and Branch Manager  
NBC Securities, Inc.  
(doing business as Caledonian Financial, Inc.)  
708 N. Main Street  
Columbia, TN 38401  
931-388-7171  
05/15/2011

**This Brochure Supplement provides information about Montee Sneed that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Montee Sneed is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1955
Education	BS (Business Management), Missouri State University
Business Background	2000 to Present – Branch Manager – NBC Securities, Inc. (doing business as Caledonian Financial, Inc.)

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

Kiwanis Club of Columbia, TN  
Boy Scouts of America  
Historic Zoning Commission, Vice Chairman, Columbia TN

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Montee. He can be reached at 205-521-9390.

## **Item 1 - Brochure Supplement**

David S. Sutphin, SVP and Financial Consultant  
NBC Securities, Inc.  
1800 Pembroke Drive, Suite 300  
Orlando, FL 32810  
407-245-1011  
05/15/2011

**This Brochure Supplement provides information about David S. Sutphin that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about David S. Sutphin is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1955
Education	BS/BA (Finance), University of Florida
Business Background	March 2006 to Present – SVP and Financial Consultant – NBC Securities, Inc. (doing business as Financial Advisory Partners, LLC)

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for David. He can be reached at 205-521-9390.

## **Item 1 - Brochure Supplement**

Alexander W. van den Berg, SVP and Financial Consultant  
NBC Securities, Inc.  
1800 Pembroke Drive, Suite 300  
Orlando, FL 32810  
407-245-1011  
05/15/2011

**This Brochure Supplement provides information about Alexander van den Berg that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Alexander van den Berg is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1961
Education	BS (Business Administration), Florida State University
Business Background	March 2006 to Present – SVP and Financial Consultant – NBC Securities, Inc. (doing business as Financial Advisory Partners, LLC)

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice.  
No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Alexander. He can be reached at 205-521-9390.

## **Item 1 - Brochure Supplement**

Jeffery Scott Wilkins, VP and Chief Compliance Officer  
NBC Securities, Inc.  
1927 1<sup>st</sup> Ave North  
Birmingham, AL 35203  
205-521-9390  
05/15/2011

**This Brochure Supplement provides information about Jeffery Scott Wilkins that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Jeffery Scott Wilkins is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1973
Education	BS (Biology), University of Alabama at Birmingham
Business Background	June 2004 to Present – VP and CCO – NBC Securities, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Brad Phelan, President, is the direct supervisor for Scott. He can be reached at 205-521-9390.



## **Item 1 - Brochure Supplement**

Anthony Brian Wolfe, AVP and Compliance Officer  
NBC Securities, Inc.  
1927 1<sup>st</sup> Ave North  
Birmingham, AL 35203  
205-521-9390  
05/15/2011

**This Brochure Supplement provides information about Anthony Brian Wolfe that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Anthony Brian Wolfe is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1978
Education	BS (Business), University of Alabama
Business Background	November 2005 to Present – AVP and Compliance Officer – NBC Securities, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Scott Wilkins, VP and CCO, is the direct supervisor for Brian. He can be reached at 205-521-9390.

## Item 1 - Brochure Supplement

Mark Manderson, CFA  
NBC Securities, Inc.  
(doing business as Palomar Advisors LLC.)  
4000 Eagle Point Corporate Drive Suite 213  
Birmingham, AL 35242  
Office: (205)314-5717  
05/15/2011

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1974
Education	Bachelor of Science -Corporate Finance, Investment Management 1996 University of Alabama, Tuscaloosa, Alabama
Business Background	June 2011 to Present – Investment Advisor – NBC Securities, Inc. May 2004 to June 2011 – Investment Advisor – Highland Associates Inc.

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Brad Phelan, President, is the direct supervisor for Scott. He can be reached at 205-521-9390.

## **Item 1 - Brochure Supplement**

John Zapitello  
NBC Securities, Inc.  
1892 Burleigh Blvd  
Tavares, FL 32778  
Office: (352) 253-0300

12/15/2012

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2- Educational Background and Business Experience**

Year of Birth	1947
Education	BS (Education) Kent State University
Business Background	January 2012 to Present – Financial Consultant – NBC Securities, Inc. May 2009 to January 2012 – Registered Rep – Wells Fargo Advisors September 2005 to May 2009 – Financial Advisor – Wachovia Securities LLC July 1994 to October 2005 – Investment Advisor Rep – Dean Witter Reynolds December 1982 to July 1994 – AE Trainee – Merrill Lynch Pierce Fenner & Smith

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for John. She can be reached at 321-421-6695.

## **Item 1 - Brochure Supplement**

Kyle Hallman  
NBC Securities, Inc.  
1927 1<sup>st</sup> Ave. North  
Birmingham, AL 35203  
Office: (205) 421-9390

12/15/2012

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2- Educational Background and Business Experience**

Year of Birth	1961
Education	BS, The Citadel MBA, Emory University
Business Background	March 2012 to Present – Financial Consultant – NBC Securities, Inc. September 2008 to March 2012 – Financial Advisor – Raymond James July 2000 to September 2008 – Regional Manager – Synovus Securities July 1995 to July 2000 – Financial Advisor – Legg Mason Wood Walker

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

Limited Partner/Finance Consultant, Sierra Seed Company

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Kyle. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Adela Africano  
NBC Securities, Inc.  
535 Versailles Drive  
Suite 110  
Maitland, FL 32751  
Office: (321) 710-2283

12/15/2012

**This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1963
Education	BA (Management), University of South Florida
Business Background	July 2012 to Present – Registered Sales Assistant – NBC Securities, Inc. March 2008 to July 2012 – Registered Client Associate – RBC Capital Markets February 2006 to March 2008 – Client Associate – RBC Dain Rauscher January 1995 to February 2006 – Client Associate – Merrill Lynch January 1998 to October 1994 – Manager – Afali Finance

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Adela. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Patrick Buffa  
NBC Securities, Inc.  
535 Versailles Drive  
Suite 110  
Maitland, FL 32751  
Office: (321) 710-2283

12/15/2012

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**Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1944
Education	BS on Business and Accounting, West Virginia University
Business Background	July 2012 to Present – Financial Consultant – NBC Securities Inc. January 2009 to June 2012 – Financial Consultant – RBC Capital Markets April 1973 to January 2009 – Citigroup Global Markets / Smith Barney, Inc.

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

None

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Pat. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

William Braude  
NBC Securities, Inc.  
1650 Prudential Drive  
Suite 101 – Dupont Center  
Jacksonville, FL 32207  
Office: (904) 399-0294

12/15/2012

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**Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## Item 2- Educational Background and Business Experience

Year of Birth	1958
Education	University of Florida B.A. August 1981 Florida State University M.B.A. December 1984
Business Background	July 2012 to Present – Financial Consultant – NBC Securities, Inc. March 2008 to June 2012 – Financial Consultant – RBC Capital Markets July 2006 to March 2008 – Financial Consultant – RBC Dain Rauscher March 2006 to July 2006 – Financial Consultant – Merrill Lynch Pierce Fenner & Smith December 2004 to March 2006 – Financial Consultant – Advest Inc. October 2001 to December 2004 – Registered Representative – Janney Montgomery Scott September 1999 to October 2001 – Financial Advisor – Prudential Securities April 1996 to September 1999 – Alex Brown & Sons December 1987 to November 1991 – Raymond James & Associates

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Bill. He can be reached at 205-421-2335.

## **Item 1 - Brochure Supplement**

Stephen Tanner  
NBC Securities, Inc.  
(doing business as Caledonian Financial, Inc.)  
708 N. Main Street  
Columbia, TN 38401  
Office: (931) 388-7171

12/15/2012

**This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.**

**Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Year of Birth	1980
Education	A.S. (Business), Columbia State Community College
Business Background	October 2012 to Present – Financial Consultant – NBC Securities, Inc. July 2010 to October 2012 – Financial Advisor – Edward Jones June 2000 to July 2010 – Supervisor – Tanner Coatings

## **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## **Item 4- Other Business Activities**

Lewis County Growth Committee, Small Business Advisor

## **Item 5- Additional Compensation**

None

## **Item 6 - Supervision**

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Stephen. He can be reached at 205-421-2335.



## Item 1 - Brochure Supplement

Gary Hessert  
NBC Securities, Inc.  
1892 East Burleigh Blvd  
Tavares, FL 32778  
Office: (352) 253-0300

12/15/2012

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Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1965
Education	Bachelor of Arts degree from The Richard Stockton College of New Jersey
Business Background	November 2012 to Present – Financial Consultant – NBC Securities, Inc. January 2011 to June 2012 – Investment Consultant – TD Ameritrade November 2009 to January 2011 – Investment Consultant – Suntrust Investment Services March 2007 to November 2009 – Financial Consultant – Colonial Brokerage March 1999 to December 2006 – Associate – TD Waterhouse Investor Services May 1997 to May 1998 – Barron Chase Securities Inc.

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Gary. She can be reached at 321-421-6695.

## Item 1 - Brochure Supplement

Steve Abrams  
NBC Securities, Inc.  
6 North Park Drive  
Hunt Valley, MD 21030  
Office: (443) 353-4402

12/15/2012

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1965
Education	BS Finance-University of Maryland 1987 MBA-University of Baltimore 1991
Business Background	February 2013 to Present – Financial Consultant – NBC Securities, Inc. March 2008 to February 2013 – Financial Consultant – RBC Capital Markets February 2006 to March 2008 – Portfolio Mgmt Associate – Citigroup Global Markets May 2001 to February 2006 – Broker – Legg Mason Wood Walker December 1996 to May 2001 – Broker – Dean Witter Reynolds Inc.

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Steve. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

Bruce Betz  
NBC Securities, Inc.  
6 North Park Drive  
Hunt Valley, MD 21030  
Office: (443) 353-4402

12/15/2012

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1958
Education	BS Towson University
Business Background	February 2013 to Present – Financial Consultant – NBC Securities, Inc. March 2009 to February 2013 – Financial Advisor – RBC Capital Markets September 2001 to March 2009 – Financial Advisor – Ferris Baker Watts November 1990 to September 2001 – Legg Mason Wood Walker October 1998 to November 1990 – Ferris Baker Watts

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Betz. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

Alan Seider  
NBC Securities, Inc.  
6 North Park Drive  
Hunt Valley, MD 21030  
Office: (443) 353-4402

12/15/2012

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1959
Education	B.S. Finance Towson State University
Business Background	February 2012 to Present – Financial Consultant – NBC Securities, Inc. March 2009 to February 2012 – Financial Consultant – RBC Capital Markets LLC August 2005 to March 2009 – Investment Executive – Ferris Baker Watts June 2000 to August 2005 – Financial Advisor – Morgan Stanley Dean Witter January 1997 to June 2000 – Prudential Securities January 1996 to November 1996 – Financial Advisor – WS&B Financial Advisors April 1991 to December 1995 – PSA Equities January 1989 to November 1990 – Bond Trader – Maryland National Bank

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

Hereford Lacrosse US Lacrosse – Great Baltimore Chapter

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for Alan. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

David Taylor  
NBC Securities, Inc.  
6 North Park Drive  
Hunt Valley, MD 21030  
Office: (443) 353-4402

12/15/2012

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Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1941
Education	B.S. Ohio State University MBA Ohio State University
Business Background	February 2013 to Present – Financial Consultant – NBC Securities, Inc. March 2009 to February 2013 – Financial Advisor – RBC Capital Markets LLC January 1999 to March 2009 – Financial Advisor – Ferris Baker Watts November 1998 to January 1999 – Corporate Securities Group Inc. September 1987 to November 1998 – Representative – Legg Mason Wood Walker

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Doug Elder, Senior Vice-President and National Sales Manager, is the direct supervisor for David. He can be reached at 205-421-2335.

## Item 1 - Brochure Supplement

Sammy "Joe" Wells  
NBC Securities, Inc.  
1101 First Street South  
Winter Haven, FL 33880  
863-293-4006  
12/15/2012

This Brochure Supplement provides information about Mark Manderson that supplements the NBC Securities, Inc. ADV Part 2B Brochure. You should have received a copy of that Brochure. Please contact Scott Wilkins at 205-583-3238 if you did not receive NBC Securities, Inc. ADV Part 2B Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1966
Education	BS, Finance University Of Central Florida
Business Background	March 2013 to Present – Financial Consultant – NBC Securities, Inc. March 2012 to March 2013 – Financial Advisor – Merrill Lynch Pierce Fenner & Smith April 2006 to February 2012 – Investment Associate – Suntrust Investment Services March 2002 to April 2006 – Account Executive – Suntrust Securities January 2000 to February 2002 – Investment Representative – Huntingdon Investment Company November 1996 to January 2000 – Account Executive – Charles Schwab & Co.

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Joe. She can be reached at 321-421-6695.

## Item 1 - Brochure Supplement

Leah Backus  
NBC Securities, Inc.  
1500 Lee Road  
Winter Park, FL 32789  
407-508-3024  
12/15/2012

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Additional information about Mark Manderson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2- Educational Background and Business Experience

Year of Birth	1962
Education	No Post Secondary
Business Background	March 2012 to Present – Registered Rep – NBC Securities, Inc. July 2008 to March 2012 – Registered Rep – Lincoln Financial Securities February 2003 to March 2012 – Agent – Kuykendall & Gardner June 2003 to July 2008 – Registered Representative – Jefferson Pilot Securities August 1988 to December 2002 – GRP Service Coordinator – The Principal Mutual Life Insurance July 1995 to November 2002 – Princor Financial Services

## Item 3- Disciplinary Information

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

## Item 4- Other Business Activities

None

## Item 5- Additional Compensation

None

## Item 6 - Supervision

Kerry Kimmell Geiger, Senior Vice-President and Sales Manager, is the direct supervisor for Leah. She can be reached at 321-421-6695.