



**GAGNON  
ADVISORS**

**Firm Brochure  
(Part 2A of Form ADV)**

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Gagnon Advisors, LLC is a registered investment adviser with the SEC. SEC registration neither implies nor asserts that the SEC nor any state securities authority has approved or endorsed Gagnon or the contents of this disclosure.

This brochure provides information about the qualifications and business practices of Gagnon Advisors LLC. If you have any questions about the contents of this brochure, please contact us at 212-554-5050. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Gagnon Advisors LLC also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

October 10, 2014

## **Item 2: Summary of Material Changes**

The last annual update of the Firm’s brochure was on March 14, 2014. This brochure has been amended to update the disciplinary information of Neil Gagnon. It is also updated to remove Mark Rogers as a principal of Gagnon Advisors.

Gagnon Advisors will send clients a summary of any material changes to this and subsequent Brochures within 120 days of the close of Gagnon Advisors’ business fiscal year. Gagnon Advisors may further provide other ongoing disclosure information about material changes as necessary.

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#### ITEM 4: ADVISORY BUSINESS

##### **Principal Owners**

Founded in 2001, Gagnon Advisors LLC (“Gagnon Advisors”), is principally owned by Gagnon Administrative Services LLC in which Neil Gagnon is the principal owner and decision maker.

##### **Types of Advisory Services**

Gagnon Advisors provides discretionary investment advice to pooled investment vehicles, including Gagnon Investment Associates LLC, a long/short domestic equity hedge fund and Gagnon Investment Associates Offshore LLC, a Cayman long/short equity hedge fund (the “GIA Funds”). In addition Gagnon Advisors also is the investment manager to GIS Fund of Funds LLC, a domestic hedge fund of hedge funds (the “GIS Funds”). Each of the pooled investment vehicles Gagnon Advisors manages is collectively referred to in this Brochure as the “Private Funds” or “Clients.”

The Private Funds are neither registered under the Investment Company Act of 1940 (the “1940 Act”), nor are their interests registered under the Securities Act of 1933 (the “1933 Act”). The Private Funds are offered exclusively to investors satisfying the applicable eligibility and suitability requirements either in private placement transactions within the United States or in offshore transactions. No offer to sell the Private Funds is made by descriptions in this Brochure and the Private Funds are available only to investors that are properly qualified.

##### **Investment Restrictions**

Gagnon Advisors invests on a discretionary basis in accordance with the specific investment objectives and restrictions of each Private Fund pursuant to the investment guidelines and restrictions set forth in each Private Fund’s confidential private placement memorandum, limited partnership agreement and/or other Private Fund documents (collectively, the “Fund Documents”). Investors should refer to the Fund Documents of the applicable Private Fund for complete information on the investment objectives and investment restrictions with respect to each Private Fund. There is no assurance that any of the Private Funds’ investment objectives will be achieved.

##### **Assets Under Management**

Gagnon Advisors has the following assets under management as of December 31, 2013;

Discretionary	\$166,572,721
Non-Discretionary	\$0
Total	\$166,572,721

#### ITEM 5: FEES AND COMPENSATION

The Private Funds are charged an annual management fee based on the net asset value of each investor’s capital account as of the open of business on the last business day of each calendar

quarter. In addition, the GIA Funds charge performance-based fees. The Fees applicable to each Private Fund are detailed in its Fund Documents. Fees are paid quarterly in arrears and are deducted directly from each investor's capital account.

Fees are prorated for partial periods. Fee payments are due as of the last business day of each calendar quarter. Gagnon Advisors reserves the right to waive or reduce fees with respect to any investor, including, without limitation, its Affiliates and/or employees. Different Private Funds may be subject to different fee arrangements. Gagnon Advisors does not negotiate fees. Prospective investors are asked to review the relevant Fund Documents for more information.

#### **Other Fees and Expenses**

Gagnon Advisors and any affiliate retained by them will be reimbursed for all reasonable out-of-pocket expenses. Such reimbursable expenses will not include any expense of Gagnon Advisors provision of office personnel, space, or facilities for the performance of their services on behalf of Gagnon. Other expenses of a Private Fund may include, without limitation, travel expenses, fees and expenses of legal counsel and independent certified public accountants, interest charges, brokerage fees and commissions and taxes, all legal, accounting and consulting fees, and certain other expenses, as well as customary operating overhead expenses which Gagnon Advisors will provide to the Private Funds

#### **Compensation for the Sale of Securities**

Neither Gagnon Advisors nor any of its representatives are compensated from the sale of products or securities.

#### **ITEM 6: PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

Gagnon Advisors manages Private Funds with different fee structures, including Private Funds that charge performance-based fees. This may create a potential conflict of interest because Gagnon Advisors has a financial incentive to allocate better investment opportunities to the Private Funds charging performance-based fees in order to attempt to generate higher compensation for Gagnon Advisors. This conflict is mitigated by the fact that the Private Funds that charge performance-based fees have distinct investment objectives from those Private Funds that do not, and therefore investments between those Private Funds generally will not overlap.

#### **ITEM 7: TYPES OF CLIENTS**

Gagnon Advisors is a hedge fund manager providing investment management services to pooled investment vehicles, such as the Private Funds. Gagnon Advisors currently manages the GIA Funds and the GIS Fund. Members of the Private Funds are high net worth individuals, trusts and other entities. Any minimum investment or other qualification requirements related to an investment in the Private Funds are set forth in the applicable Private Fund's Fund Documents.

## ITEM 8: METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS

### **Methods of Analysis**

In providing investment advice to the Private Funds, Gagnon Advisors utilizes the experience of Neil Gagnon, Gagnon Advisors' principal decision maker, in identifying investment opportunities. There can be no assurance that Gagnon Advisors will be successful in pursuing the investment objectives of each Private Fund or that the investment strategies outlined below will be successful.

### **Investment Strategies**

#### *The GIA Funds*

The investment strategy of the GIA Funds primarily involves investments in marketable securities of companies whose securities are traded on a United States securities exchange or in the NASDAQ or non-NASDAQ over-the-counter-market. Such investments may be in the form of common stock, preferred stock and securities, including debt securities, convertible into or exercisable to purchase common stock or preferred stock of such companies. Gagnon Advisors anticipates that a significant portion of its investments in such securities will be in speculative and high growth securities. Gagnon Advisors may also invest in publicly traded foreign securities.

#### *The GIS Fund*

The GIS Fund's objective is to seek to achieve long term capital appreciation with consistently positive annual returns irrespective of stock market volatility or direction. The fund attempts to accomplish this investment objective primarily by investing with various third-party managers (the "Portfolio Managers") that employ a variety of equity, debt, and multistrategy based investment methods. The GIS Fund's assets will be invested in partnerships, limited partnerships, limited liability companies, registered and unregistered investment companies, joint ventures, managed accounts and similar arrangements managed by the Portfolio Managers selected by Gagnon Advisors.

Gagnon Advisors will select Portfolio Managers on the basis of various criteria, including, among other things, analysis of the Portfolio Managers' historical performance and risk; the Portfolio Managers' articulation of, and adherence to, a consistent investment philosophy; the presence of risk management discipline and internal controls; the Portfolio Managers' reputation in the investment community at large; turnover of key personnel; the quality of the Portfolio Managers' support infrastructure, including internal and external professional staff; reporting transparency; and liquidity. Gagnon Advisors is not limited to selecting Portfolio Managers with past investment histories and may invest with Portfolio Managers based on an assessment of future prospects. Gagnon Advisors will attempt to identify Portfolio Managers that have demonstrated the ability to produce strong risk adjusted performance and whose investment philosophy and performance have a low correlation to one another and the overall market. Gagnon Advisors reserves the right to alter or modify some or all of the GIS Fund's investment strategies in order to take advantage of changing market conditions, when Gagnon Advisors, in

its sole discretion, concludes that such alterations or modifications will enable the GIS Fund to meet its objective.

## **Material Risks**

The investment strategies implemented by Gagnon Advisors and the investment made as the result of implementing those strategies involve risk of loss that existing and prospective Clients and investors should consider and be prepared to bear. Below is a summary of material risks associated with the investment strategies that are generally applicable to the investors in each of the Private Funds. Prospective investors should give careful consideration to these material risk factors in evaluating the merits and suitability of an investment in the funds managed by Gagnon Advisors. The following does not purport to be a comprehensive summary of all of the risks associated with an investment in Gagnon Advisors or any of the Private Funds. Additional risk factors are described in the Fund Documents. These risk factors are qualified in their entirety by reference to the Fund Documents. Accordingly, investors should refer to the Fund Documents for a complete description of specific risks associated with their investments and should read them carefully before investing.

### ***The GIA Funds***

*Reliance on Key Personnel.* All decisions with respect to the investment of Private Fund assets will be made by Gagnon Advisors, which relies on the services of Neil Gagnon, Maureen Drew and Brian Gagnon. As a result, the success of Gagnon Advisors and the Private Funds for the foreseeable future will depend largely upon the ability of Neil Gagnon, Maureen Drew and Brian Gagnon. Should Neil Gagnon, Maureen Drew and/or Brian Gagnon terminate his or her relationship with Gagnon Advisors, die or become otherwise incapacitated for any period of time, the profitability of Gagnon Advisors and/or the Private Funds may suffer.

*Risks of Investments in Public Securities.* Substantial risks are involved in purchasing and trading public securities. Trading is speculative, prices are volatile and market conditions are difficult to predict. Government activities, including those of the Federal Reserve Board, have a profound effect on interest rates, which, in turn, affect securities prices. Major events in the areas of politics and trade as well as war and other unforeseen events can also have significant effects.

*Margin Risk.* Gagnon Advisors may purchase securities on margin or otherwise borrow funds for investments within amounts permitted by law. Securities that may be purchased with low margin requirements provide a high degree of leverage. Therefore, a relatively small change in the market price of such securities produces a disproportionately large profit or loss. As a result, it is possible to gain or lose substantially more than the initial amount invested to purchase a security.

*Private Placement Financing Risks.* While private placement financing investments offer the opportunity for significant appreciation, such investments are speculative and involve a high degree of risk. Although Gagnon Advisors intends to invest predominantly in publicly traded securities, Gagnon Advisors may make a portion of its investments in securities of privately held companies, in various stages of development. Such companies may face intense competition, including competition from companies with substantially greater financial and other resources, more extensive development, manufacturing, marketing and service capabilities, and a larger number of qualified managerial and technical personnel. Although Gagnon Advisors intends to

invest in private companies which have entered into, or anticipate entering into, a letter of intent relating to a public offering, further private placement or other transaction that would provide an exit strategy for Gagnon Advisors' investment, not all of the companies in which Gagnon Advisors may invest will have entered into such letters of intent, and there is substantial risk that, with respect to those private companies that have entered into such letters of intent, market conditions or other economic factors would warrant the suspension or termination of any proposed offering, placement or other transaction. As a result, there can be no assurance that Gagnon's investments will not result in substantial or complete losses.

*Limited Liquidity of Certain Transactions.* Investments made in NASDAQ and non-NASDAQ over-the-counter securities may not be the type of investments which are readily tradeable in a volatile securities market. As a result, Gagnon Advisors may be unable to rapidly sell certain of its investments in response to sudden market fluctuations. Moreover, it is anticipated that substantially all of Gagnon Advisors investments in privately held companies as well as a portion of securities of publicly traded companies will consist of "restricted" securities that are subject to restrictions on resale. Restricted securities cannot be sold publicly without prior agreement of the issuer to register these securities under the Securities Act, and the expense and time that such a registration entails and the agreement of a future underwriter to allow the resale of such securities pursuant to such registration statement without a "lock up," or by selling these securities under Rule 144 or other rules under the Securities Act which permit only limited sales under specified conditions. Such limitations could prevent or delay any sale of Gagnon's securities or reduce the amount of proceeds that might otherwise be realized therefrom.

## **The GIS Fund**

*Multi-Manager Approach.* The overall success of the GIS Fund depends on (i) the ability of Gagnon to select Portfolio Managers and to allocate the assets among them and among direct investments, and (ii) the Portfolio Managers' ability to be successful in their strategies. The past performance of such strategies is not necessarily indicative of their future profitability. No assurance can be given that the strategy or strategies utilized by a given Portfolio Manager will be successful under all or any market conditions. There can be no guarantee of future performance and there is no assurance that the fund will be able to achieve its investment objective or be profitable.

*Potential of Loss.* The GIS Fund and Gagnon Advisors are relatively new enterprises with limited operating histories. Accordingly, an investment in the fund entails a high degree of risk. There can be no assurance that the GIS Fund or the Manager will achieve the investment objective or that the strategies described herein will be successful. Given the factors that are described below, there exists a possibility that an investor could suffer a substantial or total loss as a result of an investment in the GIS Fund.

*Investment Selection.* Gagnon Advisors and the Portfolio Manager, Neil Gagnon, will select investments, in part, on the basis of information and data prepared by the issuers of such securities or their Portfolio Managers or made directly available to Gagnon Advisors and/or the Portfolio Managers by the issuers of the securities and other instruments or through sources other than the issuers. Although Gagnon Advisors and the Portfolio Managers evaluate all such information and seek independent corroboration when they consider it appropriate and when it

is reasonably available, Gagnon Advisors and the Portfolio Managers are not in a position to confirm the completeness, genuineness or accuracy of such information and data.

*Achievement of the GIS Fund's Investment Objective.* No assurance can be given that GIS Fund will achieve its overall investment objective of achieving high risk-adjusted absolute returns. There can be no assurance that Gagnon Advisors will be able to allocate the GIS Fund's assets among Portfolio Managers and/or make direct investments in a manner that is profitable to the GIS Fund. In addition to market risk, there is unpredictability as to changes in general economic conditions which may affect the profitability of the GIS Fund's investment program. With respect to the investment strategies utilized by Gagnon Advisors and/or the Portfolio Managers retained by the GIS Fund, there is always some, and occasionally a significant, degree of market risk.

*Reliance on Gagnon.* All decisions with respect to the investment of the GIS Fund's assets will be made by Gagnon Advisors. Members will have no right or power to take part in the management of the GIS Fund. As a result, the success of the GIS Fund for the foreseeable future will depend largely upon the ability of Gagnon Advisors and its principal decision maker, Neil Gagnon with regards to investments in the GIS Fund.

#### ITEM 9: DISCIPLINARY INFORMATION

On September 10, 2014, Neil Gagnon consented to the entry of an Order Instituting Administrative and Cease-And-Desist Proceedings ("Order") by the U.S. Securities and Exchange Commission (the "SEC"). In the Order, the SEC found that Mr. Gagnon failed to timely file beneficial ownership reports required under Section 13(d) and Section 16(a) of the Securities Exchange Act of 1934 ("Exchange Act"). Specifically, the SEC alleged that Mr. Gagnon failed to file timely amendments to its Schedules 13Gs and continued to file as a passive investor on a Schedule 13G, despite owning in excess of 20% of the outstanding voting securities of a particular issuer, thereby requiring a Schedule 13D filing and subsequent amendments. Further, Mr. Gagnon failed to make timely reports on Forms 4 and 5 to in accordance with Section 16(a) of the Exchange Act. Without admitting or denying the SEC's findings, Mr. Gagnon agreed to cease and desist from future violations of Sections 13(d) and 16(a) of the Exchange Act and Rules 13d-1, 13d-2 and 16a-3 thereunder, and to pay a civil monetary penalty of \$75,000.

#### ITEM 10: OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS

##### **Relationship with Gagnon Securities LLC**

Gagnon Securities LLC ("Gagnon Securities"), an affiliated registered broker-dealer and investment adviser, manages individual brokerage accounts largely for individuals, trusts and corporations on a discretionary basis. As discussed in Item 12 below, Gagnon Advisors may engage Gagnon Securities for brokerage services, which would result in a financial benefit to Gagnon Securities. As such, Gagnon Advisors may have an indirect financial incentive to select Gagnon Securities as broker-dealer for the Private Funds.



## **Relationship with GagnonLee**

GagnonLee Management LLC, an affiliated investment adviser exempt from registration with the SEC in reliance on the Private Fund Adviser Exemption, provides investment advice to private funds.

## **Other Material Relationships**

**Neil Gagnon**, a senior partner of Gagnon Advisors, is a principal in Gagnon Securities which is a duly registered broker-dealer and registered investment advisor that manages individual brokerage accounts largely for individuals, trusts and corporations on a discretionary basis. Neil is also a principal and co-manager in GagnonLee Management LLC which is the investment manager to The Darwin Partnership L.P., a domestic long/short equity hedge fund.

**Brian Gagnon**, a senior partner of Gagnon Advisors, is a principal in Gagnon Securities which is a duly registered broker-dealer and registered investment advisor that manages individual brokerage accounts largely for individuals, trusts and corporations on a discretionary basis.

**Maureen Drew**, a senior partner of Gagnon Advisors, is a principal in Gagnon Securities which is a duly registered broker-dealer and registered investment advisor that manages individual brokerage accounts largely for individuals, trusts and corporations on a discretionary basis.

## **Receipt of Compensation from Investment Advisers**

Neither Gagnon Advisors nor any affiliated persons receive compensation from any other investment advisers.

## **ITEM 11: CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

### **Code of Ethics**

In accordance with Rule 204A-1 of the Advisers Act, Gagnon Advisors has adopted a code of ethics (the "Code") to prevent violations of federal securities laws. Moreover, the Code is intended to help Gagnon Advisors personnel understand Gagnon Advisors' obligations as a registered investment adviser and to assist its personnel in complying with these obligations. In addition, the Code contains policies and procedures governing employee conduct with respect to ethics, personal securities transactions and gifts and entertainment.

Gagnon Advisors expects all employees to act with honesty, integrity and professionalism and to adhere to federal securities laws. A copy of Gagnon Advisors' Code of Ethics in its entirety may be requested by contacting Susan DuMont at 212-554-5050 [susan@gagnonsec.com](mailto:susan@gagnonsec.com)

### **Participation or Interest in Client Transactions**

Gagnon Advisors or its related persons may deal as principals with the Private Funds in the sale or purchase of investments of the Private Funds or act as brokers, whether to the Private Funds

or third parties, in the purchase or sale of the Private Funds' investments and shall be entitled to retain any profits or customary commissions resulting from such dealings. In addition, Gagnon Advisors or its related persons may own Interests in the Private Funds. As such, Gagnon Advisors and its related persons have indirect beneficial interests in the securities owned by the Private Funds and will share in any profits and losses generated by the Private Funds' investments.

### **Participation or Interest in Personal Trading – Client Recommendations**

As more fully described in the Gagnon's Code of Ethics, all employees are required to submit reports detailing their personal securities holdings to the Chief Compliance Officer on an initial basis, a quarterly basis, and a quarterly basis.

As an alternative to submitting quarterly transaction reports, Gagnon Advisors requires its employees to submit brokerage statements or trade confirmations as long as such documents contain the information required under Rule 204A-1(b)(2)(i)(A)-(E) under the Advisers Act.

#### *Initial Public Offerings and Limited Public Offerings*

Investing in IPOs is strictly prohibited for all Gagnon Advisors' employees.

#### *Review of Personal Securities Reports*

The Chief Compliance Officer (or its designee) is responsible for reviewing employee personal securities trading reports as part of Gagnon Advisors' duty to maintain and enforce its Code of Ethics.

In instances when the Chief Compliance Officer has engaged in a personal securities transaction, Neil Gagnon, Senior Partner, shall review the Chief Compliance Officer's brokerage statements and trade confirmations.

Portfolio managers at Gagnon Advisors often times manage accounts for themselves as well as their family members referred to as "insider accounts." To the extent that a portfolio manager manages accounts for both clients and insiders, potential conflicts of interest may arise whereby the portfolio manager may have a financial interest in putting the insider account's interests ahead of clients. Gagnon Advisors mitigates such conflict through its policies and procedures which require portfolio managers to execute client transactions ahead of insider accounts. For example, if an order is placed to purchase or sell a security in both a client account and an insider account, the client account will always be executed **FIRST**. Once the trade order for clients is complete, only then will an order for insider accounts be executed. This process is reviewed on a monthly basis by the Chief Compliance officer or her designee.

## **ITEM 12: BROKERAGE PRACTICES**

### **Broker-Dealer Selection**

Gagnon Advisors uses its affiliated broker-dealer as introducing broker-dealer for all securities transactions in the Private Funds subject to best execution. Investors should understand that best price, giving effect to commissions and other transaction costs, is normally an important factor, but the decision of which broker-dealer to trade through also takes into account a range of qualitative factors. Accordingly, transactions will not always be executed at the lowest available price or transaction cost.

Gagnon Advisors has a conflict of interest with respect to its selection of Gagnon Securities as broker-dealer because one of Gagnon Advisors' principals is also the managing member of Gagnon Securities and may cause Gagnon Securities to execute securities transactions on behalf of the Private Funds whereby the Gagnon Securities receives brokerage commissions. As such, Gagnon Advisors may have an incentive to trade the Private Fund's assets more frequently than it would if such relationship did not exist. Further, Gagnon Advisors has a financial incentive to use or recommend its affiliated broker-dealer for brokerage services over another unaffiliated broker-dealer. Gagnon Advisors has implemented policies and procedures to monitor best execution in order to address these conflicts.

The commissions and other compensation earned by Gagnon Securities in connection with trading for the Private Funds is in addition to the management fees and incentive allocations that Gagnon Advisors receives for the investment advisory services it provides to the Private Funds. Gagnon Advisors does not offset or reduce its management fees and incentive allocations by the amount of brokerage compensation its affiliate receives.

#### **Research and Other Soft Dollar Benefits**

Gagnon Advisors has no Soft Dollar agreements and receives no soft dollar benefits.

#### **Brokerage for Client Referrals**

In selecting broker-dealers or custodians, Gagnon Advisors does not consider any broker-dealer's referrals of investors or the potential for future referrals.

#### **Directed Brokerage**

Gagnon Advisors does not require or request clients to direct the execution of securities transactions to a specific broker-dealer.

#### **Aggregation of Trades**

To the extent that both the client accounts of Gagnon Securities that are not affiliated with employees of Gagnon Securities and Gagnon Advisors on behalf of Gagnon Investment Associates or Gagnon Investment Associates Offshore intend to invest in the same marketable security or portfolio company, the investments shall be allocated in the following order: first, for the Gagnon Securities Clients, second, for the funds managed by Gagnon Advisors and third, for accounts of employees of Gagnon Securities.

The purpose for the above allocation method is to allow the Gagnon to prioritize the interests of those investors who are unaffiliated with the Gagnon Advisors or Gagnon Securities. In doing

so, however, the interests of unaffiliated investors who are invested in the funds managed by Gagnon Advisors along with affiliated investors, will be subordinated to the interests of the Gagnon Securities Clients, as described above (and solely in those circumstances described above).

#### ITEM 13: REVIEW OF ACCOUNTS

Gagnon Advisors' portfolio managers monitor Private Fund investments on a regular basis.

Susan DuMont, Chief Compliance Officer and Partner of Gagnon Advisors, reviews all order tickets daily for proper record keeping and compliance with Gagnon Advisors standards and applicable industry rules. Susan DuMont approves and reviews all new investors to check for completeness of investor application and investor qualification requirements to ensure that each investor is duly qualified to invest in a Private Fund.

##### **Client Reports**

Investors in the funds that Gagnon Advisors provides investment management services to receive on a monthly basis both estimated net performance and net estimated capital balance information for their interest in the funds. In addition each investor will receive annually Audited Financials of the funds as well as a Schedule K-1 for tax purposes.

#### ITEM 14: CLIENT REFERRALS AND OTHER COMPENSATION

##### **Other Compensation**

Gagnon Advisors has no referral arrangements.

#### ITEM 15: CUSTODY

Gagnon Advisors is deemed to have custody of Private Fund assets since it or an affiliate serves as the managing member of the Private Funds. Gagnon advisors relies on the exception to the custody rule that applies to private funds that are subject to an annual audit. Specifically, the audited financial statements for each Private Fund are prepared in accordance with generally accepted accounting principles, the Private Funds are subject to annual audit by an independent public accountant that is registered with, and subject to regular inspection by, the Public Company Accounting Oversight Board and the audited financial statements are distributed to investors within 120 days of each Private Funds' fiscal year end (or 180 days in the case of the GIS Fund).

#### ITEM 16: INVESTMENT DISCRETION

In accordance with the terms and conditions of each of the Fund Documents, and subject to the direction and control of the managing member of each Fund, Gagnon Advisors generally has discretionary authority to determine, without obtaining specific consent from the Private Funds or its investors, the securities and the amounts to be bought or sold on behalf of any Private Fund account, and to perform the day-to-day investment operations.

#### ITEM 17: VOTING CLIENT SECURITIES

##### **Proxy Voting Policies**

Gagnon Advisors has a commitment to evaluate and vote proxies in its clients' best interests. Gagnon Advisors will generally vote proxy proposals, amendments, consents or resolutions relating to client securities, including interests in private investment funds, if any, on a case-by-case basis and in accordance with its proxy voting guidelines. Clients may obtain a copy of Gagnon Advisors' proxy voting guidelines upon request.

#### ITEM 18: FINANCIAL INFORMATION

Gagnon Advisors is required in this document to provide you with certain financial information or disclosures about its financial condition. Gagnon Advisors has no financial commitment that impairs its ability to meet contractual and fiduciary commitments to clients, and has not been the subject of a bankruptcy proceeding.