



## **Form ADV Part 2 – Disclosure Brochure**

**Effective: January 15, 2015**

This Brochure provides information about the qualifications and business practices of Allos Investment Advisors, LLC ("Allos"). If you have any questions about the contents of this Brochure, please contact us at (913) 948-7788 or by email at [info@allosadvisors.com](mailto:info@allosadvisors.com).

Allos is a registered investment adviser registered with the United States Securities and Exchange Commission ("SEC"). The information in this Brochure has not been approved or verified by the SEC or by any state securities authority. Registration of an Investment Adviser does not imply any specific level of skill or training. The oral and written communications of an Adviser provide you with information about which you determine to hire or retain an Adviser.

Additional information about Allos and its advisory persons are available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Allos Investment Advisors, LLC**  
CRD No: 155541  
SEC File No: 801-72028  
12980 Foster Street, Suite 160  
Overland Park, KS 66213  
Phone: (913) 948-7788 ♦ Fax: (877) 860-9313  
[www.AllosAdvisors.com](http://www.AllosAdvisors.com)

## **Item 2 - Material Changes**

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On July 28, 2010, the U.S. Securities and Exchange Commission voted unanimously to adopt amendments to Part 2 of Form ADV and related rules under the Investment Advisers Act of 1940 (the "Advisers Act"). The amendments are designed to require a registered investment adviser to provide Clients with a clearly written and meaningful disclosure, in plain English, about the advisor's business practices, conflicts of interest and advisory personnel. The new Form ADV 2 is divided into two parts, *Part 2A* and *Part 2B*.

*Part 2A* of the new Form (the "Firm Brochure") provides information about a variety of topics relating to an adviser's business practices and conflicts of interest. *Part 2B* of the new Form (the "Brochure Supplement") requires an adviser to provide information about certain advisory personnel.

Allos believes that communication and transparency are the foundation of our relationship and continually strive to provide you with the complete and accurate information at all times. We encourage all current and prospective investors to read this Firm Brochure and discuss any questions you may have with us. And of course, we always welcome your feedback.

### Annual Update Filing

As of January 14, 2015 there have been no material changes since our last brochure.

### Future Changes

From time to time, we may amend this Firm Brochure to reflect changes in our business practices, changes in regulations and routine annual updates as required by the securities regulators. This complete Firm Brochure or this summary of Material Changes shall be provided to each Client annually or if a material change is made.

At any time, you may view the current Firm Brochure on-line at the SEC's Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>.

To review the firm information for Allos, click **Investment Adviser Search** in the left navigation menu and enter, select the option for Investment Adviser Firm and enter **155541** (*our firm's CRD number*) in the field labeled "Firm IARD/CRD Number:". This will provide access to Form ADV Parts 1 and 2. Item 11 of the ADV Part 1 lists legal and disciplinary questions.

You may also request a copy of this Firm Brochure at any time, by contacting us at [info@allosadvisors.com](mailto:info@allosadvisors.com) or at (913) 948-7788.

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## Item 4 - Advisory Services

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### A. Firm Information

Allos Investment Advisors, LLC ("Allos" or the "Advisor") is a registered investment advisor with the U.S. Securities and Exchange Commission ("SEC"), which was organized as a limited liability company in the State of Kansas in October 2010. Allos is a wholly-owned subsidiary of Searcy Financial Services, Inc. ("Searcy"), a registered investment advisor at the same business address. Searcy was formed in 1976.

As the parent to Allos, Searcy provides day-to-day investment management services and operational support to Allos and its Clients.

### B. Advisory Services Offered

Allos provides investment management services to individuals, trusts, estates, charitable organizations and businesses (each referred to as the "Client"). Allos practices custom management of portfolios, on a discretionary basis, according to the Client's objectives, time horizon and tolerance for risk. In certain limited circumstances, and within the sole discretion of Allos, Allos may provide non-discretionary investment management services. Allos emphasizes a long-term investment time horizon, where appropriate.

Allos primarily recommends that its Clients allocate investment management assets among various exchange-traded funds ("ETFs") and mutual funds as appropriate to achieve the Client's objectives. Allos may, at times, include individual debt and equity securities in the construction of portfolios. Allos may also use other security types and investments as appropriate to meet the objectives of a particular Client, as necessary.

Allos evaluates and selects ETFs and mutual funds for inclusion in Client portfolios only after applying a comprehensive due diligence process. As part of this analysis, Allos evaluates the style consistency, management fees, overall expense ratios, fund performance, manager tenure, and several other factors of each investment. Allos may recommend, on occasion, redistributing investment allocations to diversify the portfolio in an effort to reduce risk and increase performance. Allos may recommend specific positions to increase sector or asset class weightings. The Advisor may recommend employing cash positions as a possible hedge against market movement, which may adversely affect the portfolio. Allos may recommend selling positions for reasons that include, but are not limited to, harvesting capital gains or losses, business or sector risk exposure to a specific security or class of securities, overvaluation or overweighting of the position(s) in the portfolio, change in risk tolerance of Client, or any risk deemed unacceptable for the Client's risk tolerance.

In addition, for those Clients that require an enhanced and/or specialized level of asset management services, Allos shall also recommend that certain Clients authorize the active discretionary management of a portion of their assets by and/or among certain independent investment manager[s] and/or investment programs (the "Independent Manager[s]"), based upon the stated investment objectives of the Client. The terms and conditions under which the Client will engage the Independent Manager[s] will be set forth in a separate written agreement between the Client and the designated Independent Manager[s]. Allos will continue to render services to the Client relative to the ongoing monitoring and review of account performance, asset allocation and Client investment objectives. Factors which Allos shall consider in recommending Independent Manager[s] include the Client's stated investment objective[s], management style, performance, reputation, financial strength, reporting, pricing, and research. The investment management fees charged by the designated Independent Manager[s], together with the fees charged by the corresponding designated broker-dealer/custodian of the Client's assets, are exclusive of, and in addition to, Allos' ongoing investment advisory fee as noted in Item 5 below.

**Prior to rendering investment management services, Allos will ascertain, in conjunction with the Client, the Client's financial situation, risk tolerance, and investment objective(s).**

## B. Advisory Services Offered - continued

Allos will provide investment advisory services and portfolio management services and will not provide securities custodial or other administrative services. At no time will Allos accept or maintain custody of a Client's funds or securities. All Client assets will be managed within their designated brokerage account, pursuant to the Client Investment Management Agreement.

## C. Client Account Management

Prior to engaging Allos to provide investment management services, each Client is required to enter into an Investment Management Agreement with the Advisor that defines the terms, conditions, authority and responsibilities of the Advisor and the Client. These services may include:

- Establishing an Investment Policy Statement – Allos, in connection with the Client, will develop a statement that summarizes the Client's investment goals and objectives along with the broad strategy[ies] to be employed to meet the objectives. An Investment Policy Statement will include specific information on the Client's stated goals, time horizon for achieving their goals, asset allocation strategies, Client risk tolerance and any restrictions imposed by the Client.
- Determining Strategic Asset Allocation[s] – Allos will formulate a long-term strategic asset allocation for each Client account, consistent with their investment goals. The strategic asset allocation will specify the target percentages to be invested in various asset classes, including, but not limited to, domestic equity, domestic fixed income, international equity, international fixed income, cash and equivalents and other asset classes as appropriate for each Client's account. Asset Allocation Accounts are re-balanced and re-optimized when deemed necessary by the Advisor. Re-balancing is accomplished by reallocating assets to original asset targets and re-optimizing involves setting new target asset category percentages.
- Portfolio Construction – Allos will develop a portfolio for the Client that is intended to meet the stated goals of the Client. The portfolio will typically be managed by Searcy, the parent firm to the Advisor. All or a portion of the portfolio may also be managed by Independent Manager[s], if appropriate.
- Investment Management and Supervision – Allos will provide ongoing oversight of the Client's portfolio and overall account. Allos will delegate the day-to-day investment management activities to its parent, Searcy or to Independent Manager[s].

## D. Wrap Fee Programs

Allos does not place Client assets into a wrap fee program. Investment management services are provided by Allos and its parent firm, Searcy. For Clients in which investment management is performed by an Independent Manager, Allos provides account supervision, asset allocation and Client account management.

## E. Assets Under Management

Allos was registered with the SEC in January 2011. Updated asset figures are calculated annually following the December 31 fiscal year end of the Advisor.

As of December 31, 2014, the most recent date for which such calculations are available, Allos manages the following assets:

Discretionary Assets	\$4,581,966
Non-Discretionary Assets	\$0
<b>Total</b>	<b>\$4,581,966</b>

## Item 5 - Fees and Compensation

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The following paragraphs detail the fee structure and compensation methodology for investment management services. Each Client shall sign an Investment Management Agreement that details the responsibilities of Allos and the Client.

### A. Fees for Advisory Services

Investment Management Fees are paid quarterly, in advance of each calendar quarter based on the market value of assets under management at the end of the preceding quarter. Investment Management Fees in the first quarter of service are prorated from the inception date of the account to the end of the first quarter. Investment Management Fees are charged based on the following schedule.

Assets Under Management	Annual Rate (%)
Up to \$25,000	2.00%
\$25,000 to \$99,999	1.50%
\$100,000 to \$499,999	1.35%
\$500,000 to \$999,999	1.15%
\$1,000,000 to \$1,999,999	1.00%
\$2,000,000 to \$3,999,999	0.75%
\$4,000,000 to \$5,999,999	0.60%
\$6,000,000 to \$9,999,999	0.50%
\$10,000,000 and over	0.40%

Investment Management Fees may be reduced or waived for directors, officers, and employees of Allos at the sole discretion of the Advisor. Investment Management Fees may be negotiated by Allos at its sole discretion. All securities held in a portfolio managed by Allos will be independently valued by the Custodian. Allos will not have the authority or responsibility to value portfolio securities.

### B. Fee Billing

Investment Management Fees will be automatically deducted from the Client Account by the Custodian. The Advisor shall send a quarterly invoice to the Custodian indicating the amount of the fees to be deducted from the Client Account. The amount due is calculated by applying the annual rate in the table above to the total assets under management with Allos at the end of each quarter. Each billing will be for a single quarter, paid in advance of the quarter. Clients will receive independent statements from the Custodian no less frequently than quarterly. It is the responsibility of the Client to verify the accuracy of these fees as listed on the Custodian's brokerage statement as the Custodian does not assume this responsibility.

### C. Other Fees and Expenses

Clients may incur certain fees or charges imposed by third-parties, other than Allos, in connection with investments made on behalf of the Client's account[s]. The Client is responsible for all custodial and securities execution fees charged by the Custodian and executing broker-dealer. The Investment Management Fee charged by Allos is separate and distinct from these Custodian and execution fees. In addition, all fees paid to Allos for Investment Management Services are separate and distinct from the expenses charged by mutual funds and exchange-traded funds to their shareholders. These fees and expenses are described in each fund's prospectus. These fees and expenses will generally be used to pay management fees for the funds, other fund expenses, account administration (e.g., custody, brokerage and account reporting), and a possible distribution fee. A Client may be able to invest in certain investments, without the services of Allos, but would not receive access to Advisor and Institutional shares classes.

### **C. Other Fees and Expenses – continued**

The Client also would not receive the services provided by Allos which are designed, among other things, to assist the Client in determining which products or services are most appropriate to each Client's financial condition and objectives. Accordingly, the Client should review both the fees charged by the fund(s) and the fees charged by Allos to fully understand the total fees to be paid.

### **D. Advance Payment of Fees and Termination**

As noted, above, Allos is compensated for its services in advance of each quarter for investment management services to be provided. Clients may request to terminate their Investment Management Agreement with Allos, in whole or in part, by providing thirty (30) days advance written notice. The Client shall be responsible for Investment Management Fees up to and including the effective date of termination. The Advisor will refund any unearned, prepaid fees, based on the number of days remaining in the quarter from the day following the effective date of termination to the end of the quarter. The Client's Investment Management Agreement with the Advisor is non-transferable without Client's written approval.

### **E. Compensation for Sales of Securities**

Allos does not receive commissions or any compensation for transactions in any Client account. As a fee-only Advisor, Allos is paid only on the advice and investment management provided to Clients based on the assets under management in the Client's account(s).

## **Item 6 – Performance-Based Fees**

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Allos does not charge performance-based fees for its investment advisory services. The fees charged by Allos are as described in Item 5 – Fees and Compensation above and are not based upon the capital appreciation of the funds or securities held by any Client.

Allos does not manage any proprietary investment funds or limited partnerships (for example, a mutual fund or a hedge fund) and has no financial incentive to recommend any particular investment options for its Clients.

## **Item 7 – Types of Clients**

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Allos provides investment management services to individuals, trusts, estates, charitable organizations and businesses. Allos does not impose a minimum account fee. Allos provides customized services to meet the unique needs of each Client. Additional details are contained in Item 4 – Advisory Services.

## **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss**

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### **A. Methods of Analysis**

Allos primarily employs fundamental analysis methods in developing investment strategies for its Clients. Allos typically delegates the investment management to its parent firm, Searcy. Research and analysis from Allos and/or Searcy is derived from numerous sources, including financial media companies, third-party research materials, and review of company activities, including annual reports, prospectuses, press releases and research prepared by others. Allos and/or Searcy also obtain information from regulatory reports and other sources as appropriate. The Advisor also utilizes information obtained from regulatory releases, the Internet, information provided at conferences and other information obtained from regulatory sources.



## A. Methods of Analysis – continued

As noted above, Allos generally employs a long-term investment strategy for its Clients, as consistent with their financial goals. Allos will typically hold all or a portion of a security for more than a year, but for adjustments made for the purposes of re-balancing or re-optimizing the portfolio. At times, Allos may also buy and sell positions that are more short-term in nature, depending on the goals of the Client and/or the fundamentals of the security, sector or asset class, or based upon macro-economic considerations.

## B. Risk of Loss

Investing in securities involves certain investment risks. Securities may fluctuate in value or lose value. Clients should be prepared to bear the potential risk of loss. Allos will assist Clients in determining an appropriate strategy based on their tolerance for risk and other factors noted above. However, there is no guarantee that a Client will meet their investment goals.

Each Client engagement will entail a review of the Client's investment goals, financial situation, time horizon, tolerance for risk and other factors to develop an appropriate strategy for managing a Client's account. Client participation in this process, including full and accurate disclosure of requested information, is essential for the analysis of a Client's account. The Advisor shall rely on the financial and other information provided by the Client or their designees without the duty or obligation to validate the accuracy and completeness of the provided information. It is the responsibility of the Client to inform the Advisor of any changes in financial condition, goals or other factors that may affect this analysis.

Allos generally employs investment strategies that do not involve any significant or unusual risk other than domestic equity and international market risks. The risks associated with a particular strategy are provided to each Client in advance of investing Client accounts. Please remember that different types of investments involve varying degrees of risk, including the possible loss of principal and that past performance may not be indicative of future results. Therefore, it should not be assumed that future performance of any specific investment or investment strategy (including the investments and/or investment strategies undertaken by Allos) will be profitable.

Allos attempts to minimize risk and generally does not recommend investing in initial public offerings (IPO's), options, futures, warrants, derivatives, master limited partnerships, exchange traded notes (ETN's), hedge funds or funds of hedge funds, viatical agreements, life settlements, life settlement-backed securities (death bonds), senior settlements, private placements, unregistered securities, promissory notes, or any transaction involving real property, tangible property or tangible personal property.

For more information on our investment management services, please contact us at [info@allosadvisors.com](mailto:info@allosadvisors.com) or at (913) 948-7788.

## Item 9 - Disciplinary Information

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Allos and its advisory personnel value the trust you place in us. As we advise all Clients, we encourage you to perform the requisite due diligence on any advisor or service provider in which you partner. Our backgrounds are on the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>.

To review the firm information for Allos, click **Investment Adviser Search** in the left navigation menu and enter, select the option for Investment Adviser Firm and enter **155541** (*our firm's CRD number*) in the field labeled "Firm IARD/CRD Number:". This will provide access to Form ADV Parts 1 and 2. Item 11 of the ADV Part 1 lists legal and disciplinary questions.

**There are no legal, regulatory or disciplinary events involving Allos or any of its employees.**



## **Item 10 - Other Financial Activities and Affiliations**

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Allos is a wholly-owned subsidiary of Searcy Financial Services, Inc. ("Searcy"), also a registered investment advisor with the U.S. Securities and Exchange Commission. Searcy provides integrated financial planning and wealth management services for its Clients. Searcy provides day-to-day investment management services to Allos and its Clients.

To review information on Searcy, you may also visit the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>. Enter **105807** (*Searcy's CRD number*) in the field labeled "Firm IARD/CRD Number:" This will provide access to Form ADV Parts 1 and 2 for Searcy.

Allos provides investment management services to its Clients and is not involved in any other business activity.

## **Item 11 - Code of Ethics, Participation in Client Transactions and Personal Trading**

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### **A. Code of Ethics**

Allos recognizes that the personal investment transactions of members and employees of our firm demand the application of a high Code of Ethics and require that all such transactions be carried out in a way that does not endanger the interest of any client.

At the same time, we believe that if investment goals are similar for clients and for members and employees of our firm, it is logical and even desirable that there be common ownership of some securities.

Therefore, in order to prevent conflicts of interest, we have in place a set of procedures (including a pre-clearing procedure) with respect to transactions effected by our members, officers and employees for their personal accounts. In order to monitor compliance with our personal trading policy, we have a quarterly securities transaction reporting system for all of our associates.

Furthermore, Allos has established a Code of Ethics which applies to all of our associated persons. An investment adviser is considered a fiduciary. As a fiduciary, it is an investment adviser's responsibility to provide fair and full disclosure of all material facts and to act solely in the best interest of each of our clients at all times. Allos has a fiduciary duty to all clients. Our fiduciary duty is considered the core underlying principle for our Code of Ethics which also includes Insider Trading and Personal Securities Transactions Policies and Procedures. Allos requires all of our supervised persons to conduct business with the highest level of ethical standards and to comply with all federal and state securities laws at all times. Upon employment or affiliation and at least annually thereafter, all supervised persons will sign an acknowledgement that they have read, understand, and agree to comply with our Code of Ethics. All related persons of Allos are required to report violations of the code of ethics to the chief compliance officer. Allos and supervised persons must conduct business in an honest, ethical, and fair manner and avoid all circumstances that might negatively affect or appear to affect our duty of complete loyalty to all clients.

Allos has written its Code of Ethics to meet and exceed regulatory standards. To request a copy of our Code of Ethics, please contact us at [info@allosadvisors.com](mailto:info@allosadvisors.com) or at (913) 948-7788.

### **B. Material Interests**

Neither Allos nor any related person recommends to clients, or buys or sells for client accounts, securities in which our firm or a related person has a material financial interest.

As a fee-based registered investment advisor ("RIA"), Allos does not have a broker-dealer relationship and has no incentive to sell securities products of any kind to its Clients.

## Item 11 - Code of Ethics, Participation in Client Transactions and Personal Trading - Continued

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### C. Personal Trading

Related persons of Allos may buy or sell securities and other investments that are also recommended to clients. In order to minimize this conflict of interest, our related persons will place client interests ahead of their own interests and adhere to our firm's Code of Ethics, a copy of which is available upon request.

### D. Conflicts of Interest

Related persons of our firm may buy or sell securities for themselves at or about the same time they buy or sell the same securities for client accounts. In order to minimize this conflict of interest, our related persons will place client interests ahead of their own interests and adhere to our firm's Code of Ethics, a copy of which is available upon request. Further, our related persons will refrain from buying or selling the same securities prior to buying or selling for our clients in the same day. If related persons' accounts will be block traded along with client accounts, and if they are not included in a block trade, our related persons will always trade personal accounts last.

## Item 12 - Brokerage Practices

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### A. Recommendation of Custodian[s]

Allos does not have discretionary authority to select the broker-dealer/custodian for custodial and execution services. The Client will select the broker-dealer or custodian (herein the "Custodian") to safeguard Client assets and authorize Allos to direct trades to this Custodian as agreed in the Investment Management Agreement. Further, Allos does not have the discretionary authority to negotiate commissions on behalf of our Clients on a trade-by-trade basis.

Where Allos does not exercise discretion over the selection of the Custodian, it may recommend the custodian[s] to Clients for execution and/or custodial services. Clients are not obligated to use the recommended Custodian and will not incur any extra fee or cost associated with using a broker not recommended by Allos. Allos may recommend a Custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client, and location of the Custodian's offices. Allos does not receive research services, other products, or compensation as a result of recommending a particular broker that may result in the Client paying higher commissions than those obtainable through other brokers.

Allos participates in the TD Ameritrade Institutional program and typically recommends to Clients that they established their brokerage account[s] at TD Ameritrade Institutional ("TD Ameritrade"). TD Ameritrade is a division of TD Ameritrade, Inc., member FINRA/SIPC/NFA. TD Ameritrade is an independent and unaffiliated SEC-registered broker-dealer and FINRA member. TD Ameritrade offers to independent investment Advisors services, which include custody of securities, trade execution, clearance and settlement of transactions. Allos receives some benefits from TD Ameritrade through its participation in the program.

Allos considers a number of factors in selecting and/or recommending brokers and custodians for its Clients' accounts, including, but not limited to, execution capability, experience and financial stability, reputation and the quality of services provided. Allos is not affiliated with, or related to, TD Ameritrade.

## Item 12 - Brokerage Practices - Continued

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**1. Soft Dollars** - Soft dollars are revenue programs offered by broker-dealers whereby an advisor enters into an agreement to place security trades with the broker in exchange for research and other services. **Allos does not participate in soft dollar programs sponsored or offered by any broker-dealer.**

**2. Brokerage Referrals** - Allos does not receive any compensation from TD Ameritrade or any other entity in connection with the recommendation for establishing a brokerage account.

**3. Directed Brokerage** - All Clients are serviced on a "directed brokerage basis", where Allos and/or its parent, Searcy will place trades within the established account[s] at the Custodian designated by the Client. Further all Client accounts are traded within their respective brokerage account[s]. The Advisor will not engage in any principal transactions (i.e., trade of any security from or to the Advisor's own account) or cross transactions with other Client accounts (i.e., purchase of a security into one Client account from another Client's account[s]). In selecting the Custodian, Allos will not be obligated to select competitive bids on securities transactions and does not have an obligation to seek the lowest available transaction costs. These costs are determined by the designated Custodian.

### B. Aggregating and Allocating Trades

The primary objective in placing orders for the purchase and sale of securities for Client accounts is to obtain the most favorable net results taking into account such factors as 1) price, 2) size of order, 3) difficulty of execution, 4) confidentiality and 5) skill required of the broker. Allos and/or its parent, Searcy will execute its transactions through an unaffiliated broker-dealer selected by the Client. Allos and/or Searcy may aggregate orders in a block trade or trades when securities are purchased or sold through the same broker-dealer for multiple (discretionary) accounts. If a block trade cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated in a manner that is consistent with the initial pre-allocation or other written statement. This must be done in a way that does not consistently advantage or disadvantage particular Client accounts.

## Item 13 - Review of Accounts

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### A. Frequency of Reviews

Accounts are monitored on an ongoing basis by Allos for adherence to investment strategy and Client Objective. Investment management and supervision over the securities contained in the Client's portfolio are performed on an ongoing basis by Searcy and/or the Independent Manager[s], as applicable.

### B. Causes for Reviews

In addition to the investment monitoring noted in Item 13.A., each Client account shall be reviewed at least annually. Reviews may be conducted more or less frequently at the Client's request. Accounts may be reviewed as a result of major changes in economic conditions, known changes in the Client's financial situation, and/or large deposits or withdrawals in the Client's account. The Client is encouraged to notify Allos if changes occur in his/her personal financial situation that might adversely affect his/her investment plan.

Additional reviews may be triggered by material market, economic or political events.

## Item 13 - Review of Accounts - continued

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### C. Review Reports

The Client will receive brokerage statements no less than quarterly from the Trustee or Custodian. These brokerage statements are sent directly from the Custodian to the Client. The Client may also establish electronic access to the Custodian's website so that the Client may view these reports and their account activity. Client brokerage statements will include all positions, transactions and fees relating to the Client's account[s].

## Item 14 - Client Referrals and Other Compensation

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### A. Compensation Received by Allos

Allos is a Fee-Only advisor, who, in all circumstances, is **compensated solely by the Client**. Allos does not receive commissions or other compensation from product sponsors, broker dealers or any un-related third party. Allos may refer Clients to various third-parties to provide certain financial services necessary to meet the goals of its Clients. Likewise, Allos may receive referrals of new Clients from a third-party.

### B. Client Referrals from Solicitors

If a Client is introduced to Allos by either an unaffiliated party or by Searcy, Allos may pay that solicitor a referral fee in accordance with the requirements of Rule 206(4)-3 of the Investment Advisers Act of 1940, and any corresponding state securities law requirements. Any such referral fee shall be paid solely from the investment management fees earned by Allos, and shall not result in any additional charge to the Client. If the Client is introduced to Allos by an unaffiliated solicitor, the solicitor, at the time of the solicitation, shall disclose the nature of his/her/its solicitor relationship. If Allos subsequently contacts or is contacted by the prospective Client, Allos shall provide each prospective Client with a copy of Allos' Form ADV 2 (the written disclosure statement also known as the "Brochure") and a copy of the solicitor's written disclosure document and a statement to the Client disclosing the terms of the solicitation arrangement between Allos and the solicitor, including the compensation to be received by the solicitor from Allos.

## Item 15 - Custody

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Allos does not accept or maintain custody of any Client accounts. All Clients must place their assets in a qualified custodian. Clients are required to select their own custodian to retain their funds and securities and direct Allos to utilize that custodian for the Client's security transactions. For more information about custodians and brokerage practices, see Item 12. Brokerage Practices.

## Item 16 - Investment Discretion

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Allos generally has discretion over the selection and amount of securities to be bought or sold in Client accounts without obtaining prior consent or approval from the Client. However, these purchases or sales may be subject to specified investment objectives, guidelines, or limitations previously set forth by the Client and agreed to by Allos. Discretionary authority will only be authorized upon full disclosure to the Client. The granting of such authority will be evidenced by the Client's execution of an Investment Management Agreement containing all applicable limitations to such authority. All discretionary trades made by Allos will be in accordance with each Client's investment objectives and goals.

## **Item 17 - Voting Client Securities**

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Allos does not accept proxy voting responsibility for any Client. Therefore, although Allos may provide investment advisory services relative to Client investment assets, Allos Clients maintain exclusive responsibility for: (1) directing the manner in which proxies solicited by issuers of securities beneficially owned by the Client shall be voted, and (2) making all elections relative to any mergers, acquisitions, tender offers, bankruptcy proceedings or other type events pertaining to the client's investment assets. Allos and/or the Client shall correspondingly instruct the Custodian of the assets to forward to the client copies of all proxies and shareholder communications relating to the client's investment assets.

## **Item 18 - Financial Information**

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Neither Allos, nor its management has any adverse financial situations that would reasonably impair the ability of Allos to meet all obligations to its Clients. Neither Allos, nor any of its advisory persons, has been subject to a bankruptcy or financial compromise. Allos is not required to deliver a balance sheet along with this brochure as the firm does not collect advance fees for services to be performed six months or more in advance. Allos charges fees for only the immediate quarter for which it will provide services. Please see Item 5. Fees and Compensation for additional information.



## **Form ADV Part 2B – Individual Disclosure Brochure**

**for**

**Michael J. Searcy, ChFC®, CFP®, AIFA®  
Principal**

**Effective: January 15, 2015**

This Brochure Supplement provides information about the background and qualifications of Michael J. Searcy (CRD# 821456) in addition to the information contained in the Allos Investment Advisors, LLC (“Allos”) Brochure. If you have not received a copy of this Brochure, or if you have any questions about the contents of the Allos Brochure or this Brochure Supplement, please contact us at (913) 948-7788 or by email at [info@allosadvisors.com](mailto:info@allosadvisors.com).

Additional information about Michael J. Searcy is available on the SEC’s Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Allos Investment Advisors, LLC  
CRD No: 155541  
SEC File No: 801-72028  
12980 Foster Street, Suite 160  
Overland Park, KS 66213  
Phone: (913) 948-7788 ♦ Fax: (877) 860-9313  
[www.AllosAdvisors.com](http://www.AllosAdvisors.com)

## Item 2 – Educational Background and Business Experience

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**MICHAEL J. SEARCY, ChFC®, CFP®, AIFA®**

**Born:** October, 1954

**Education:**

University of Pittsburgh  
The Center for Fiduciary Studies  
Sewickley, PA  
May 2006  
Accredited Investment Fiduciary Analyst (“AIFA®”)

University of Pittsburgh  
The Center for Fiduciary Studies  
Sewickley, PA  
March 2005  
Accredited Investment Fiduciary (“AIF®”)

The College for Financial Planning, Denver, Colorado  
1979 through 1981  
CERTIFIED FINANCIAL PLANNER™ (“CFP®”)

The American College, Bryn Mawr, Pennsylvania  
1977 through 1980 and 1982 through 1983  
Chartered Life Underwriter (“CLU®”)  
Chartered Financial Consultant (“ChFC®”)

University of Missouri, Kansas City, Missouri,  
1973 through 1976  
Studies in Business Administration.

University of Missouri, Columbia, Missouri,  
1972 through 1973  
Studies in Business Administration.

**Business Background:**

Principal, Allos Investment Advisors, LLC	10/2010 to Present
President, Searcy Financial Services, Inc.	07/2002 to Present
Registered Representative, QA <sup>3</sup> Financial Corp	01/2003 to 07/2008
Managing Member, Searcy Financial Services, LLC	08/2000 to 07/2002
Sole Proprietor, Searcy Financial Services	01/1976 to 07/2000
President, Vision Achievement Design, Inc. and Executive Concierge LLC (owned by Vision Achievement Design, Inc.)	01/2003 to Present
VAD Properties, LLC (owned by M.J.Searcy Trust)	10/2013 to Present



## About the CFP® Designation

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board’s financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one’s ability to correctly diagnose financial planning issues and apply one’s knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

## AIF® and AIFA® Professional Designations

The AIF and AIFA marks are held by the Center for Fiduciary Studies, LLC, a Fiduciary360 (fi360) company.

The professional designations awarded by fi360 demonstrate the focus on all the components of a comprehensive investment process, related fiduciary standards of care, and commitment to excellence. AIF and AIFA designees undergo an initial training program, annual continuing education, and pledge to abide by the designation's code of ethics.

### **Accredited Investment Fiduciary ("AIF®")**

Since October 2002, the Accredited Investment Fiduciary® (AIF®) designation has been the mark of commitment to a standard of investment fiduciary excellence. Those who earn the AIF mark successfully complete a specialized program on investment fiduciary standards of care and subsequently passed a comprehensive examination. AIF designees demonstrate a thorough understanding of fi360's Prudent Practices for investment advisors and stewards. AIF designees must complete six hours of continuing professional education annually and attest to their commitment to uphold professional and ethical standards of conduct to their clients and their community, whether defined by work, family or friends.

### **Accredited Investment Fiduciary Analyst ("AIFA®")**

In response to a need for professional training to perform fiduciary assessments, fi360 introduced the Accredited Investment Fiduciary Analyst™ (AIFA®) designation in May 2006. Holders of the AIFA mark successfully complete a specialized program on investment fiduciary standards of care and ISO assessment procedures, pass a comprehensive examination, and meet the designation's education and professional experience prerequisites including already holding the AIF® designation. The AIFA designees must hold the knowledge necessary to understand and implement a prudent process for Investment Stewards, Investment Advisors, and Investment Managers and can to perform fiduciary assessments to verify or certify an entity's conformity to CEFEX's Global Fiduciary Standard of Excellence. AIFA designees must complete ten hours of continuing professional education each renewal year and attest to their commitment to uphold professional and ethical standards of conduct.

### **The Chartered Life Underwriter ("CLU®") and Chartered Financial Consultant ("ChFC®") Designations**

The CLU® and ChFC® designations were conferred by The American College in Bryn Mawr, Pennsylvania. The ChFC® coursework includes the study of the key financial planning disciplines, including insurance, income taxation, and estate planning. One of the cornerstones of earning the CLU® from The American College is the emphasis that is placed on ethics and commitment to clients. The following standard of care is mandated for each designee that has earned the CLU® and ChFC®

*"In all my professional relationships, I pledge myself to the following rule of ethical conduct: I shall, in light of all conditions surrounding those I serve, which I shall make every conscientious effort to ascertain and understand, render that service which, in the same circumstances, I would apply to myself."*

Learning objectives for the CLU program include the following:

- Provide guidance to clients on types and amounts of life insurance needed
- Make recommendations on aspects of risk management, including personal and business uses of a variety of insurance solutions
- Provide guidance to clients on legal aspects of life insurance contracts and beneficiaries
- Assist clients in making decisions about estate planning, including proper holding of assets and title to assets, as well as the implications of various wills and trust arrangements on financial, retirement and succession planning issues
- Provide a holistic and comprehensive approach to addressing the insurance planning needs of their clients

Learning objectives for the ChFC program include the following:

- Function as an ethical, competent and articulate practitioner in the field of financial planning
- Demonstrate mastery of the core financial planning knowledge required of a Certified Financial Planner® by passing the CFP® certification exam
- Utilize the intellectual tools and framework needed to maintain relevant and current financial planning knowledge and strategies throughout one's career in financial services
- Apply financial planning theory and techniques through the development of case studies and solutions
- Apply in-depth knowledge in a holistic manner from a variety of disciplines; namely, estate planning, retirement planning or nonqualified deferred compensation.

ChFC® professionals are held to a high standard of ethical care and make decisions for clients as they would for themselves in similar situations. They have completed nine or more university-level courses on financial planning, with each course averaging 50 hours of study, and complete a minimum of 30 hours of continuing education requirements every two years to maintain their certification. The ChFC® coursework includes the study of the key financial planning disciplines, including insurance, income taxation, and estate planning. They are regulated by the Certification Committee of the Board of Trustees of The American College.

### **Item 3 – Disciplinary Information**

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Allos and its advisory personnel value the trust you place in us. As we advise all clients, we encourage you to perform the requisite due diligence on anyone providing services to you.

**There are no legal or disciplinary events to disclose regarding Michael J. Searcy.**

However, we do encourage you to independently view the background of Michael J. Searcy on the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>. Select the option for Investment Adviser Representative and enter **821456** in the field labeled “Individual CRD Number:”

### **Item 4 – Other Business Activities**

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Mr. Searcy dedicates the vast majority of his business time serving the needs of advisory Clients as the President of Allos’ parent company, Searcy Financial Services, Inc. (CRD # 105807).

Certain Principals of Allos, in their separate individual capacities, are also licensed insurance agents, and in such individual capacities, may recommend the purchase of certain insurance products to Wealth Management and Financial Planning Clients of Searcy on a commission basis. Allos does not offer insurance products to its clients nor does it refer clients to its parent company, Searcy, for the purchase of insurance products.

Mr. Searcy serves as a member of the external Certification Review Committee for fi360. The committee is comprised of 5-7 credential holders who hear appeals from candidates for the AIF®, AIFA® and PPC™ designations whose applications have been denied, hear appeals from current designees who may be in noncompliance and review complaints brought forth against candidates.

Mr. Searcy is reimbursed for reasonable travel expenses related to this activity. This activity consumes less than 10% of Mr. Searcy’s time and Mr. Searcy is not compensated for this activity.

### **Item 5 – Additional Compensation**

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Mr. Searcy is compensated by Allos and Searcy for the services provided to Clients. Mr. Searcy does not receive any additional compensation or economic benefit from any unaffiliated person, company or organization in connection with the services provided to Clients of Allos.

### **Item 6 – Supervision**

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Mr. Searcy serves as Principal of Allos under the supervision of the Chief Compliance Officer. Mr. Searcy’s contact information is included on the cover of this Brochure Supplement.

Allos has implemented a Code of Ethics and internal compliance that guide each employee in meeting their fiduciary obligations to Clients of Allos. Further, Allos is subject to regulatory oversight by various agencies. These agencies require registration by Allos and its employees. As a registered entity, Allos is subject to examinations by regulators, which may be announced or unannounced. Allos is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets.



## **Form ADV Part 2B – Individual Disclosure Brochure**

**for**

**Marcus C. Shaffer, CFP®, AIF®, EA  
Principal**

**Effective: January 15, 2015**

This Brochure Supplement provides information about the background and qualifications of Marcus C. Shaffer (CRD# 4777059) in addition to the information contained in the Allos Investment Advisors, LLC ("Allos") Brochure. If you have not received a copy of this Brochure, or if you have any questions about the contents of the Allos Brochure or this Brochure Supplement, please contact us at (913) 948-7788 or by email at [info@allosadvisors.com](mailto:info@allosadvisors.com).

Additional information about Marcus C. Shaffer is available on the SEC's Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Allos Investment Advisors, LLC**  
CRD No: 155541  
SEC File No: 801-72028  
12980 Foster Street, Suite 160  
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[www.AllosAdvisors.com](http://www.AllosAdvisors.com)

## Item 2 – Educational Background and Business Experience

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**MARCUS (MARC) C. SHAFFER, CFP®, AIF®, EA**

**Born:** November, 1982

**Education:**

University of Pittsburgh  
The Center for Fiduciary Studies  
Sewickley, PA  
October 2008  
Accredited Investment Fiduciary (“AIF®”)

Internal Revenue Service  
August 2008  
Enrolled Agent

The College for Financial Planning, Denver, Colorado  
2006  
CERTIFIED FINANCIAL PLANNER™ (“CFP®”)

Kansas State University, Manhattan, Kansas  
2001 through 2005  
Bachelor of Science in Family Studies and Human Services with Emphasis on Personal Financial Planning  
Minor in Business Administration and Economics

**Business Background:**

Principal, Allos Investment Advisors, LLC	10/2010 to Present
Principal and Financial Planner, Searcy Financial Services, Inc.	10/2010 to Present
Financial Planning Associate, Searcy Financial Services, Inc.	04/2006 to 10/2010
Financial Planning Associate DEW Wealth Strategies	05/2005 to 03/2006

**About the CFP® Designation**

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board’s financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one’s ability to correctly diagnose financial planning issues and apply one’s knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

### **AIF® and AIFA® Professional Designations**

The AIF and AIFA marks are held by the Center for Fiduciary Studies, LLC, a Fiduciary360 (fi360) company.

The professional designations awarded by fi360 demonstrate the focus on all the components of a comprehensive investment process, related fiduciary standards of care, and commitment to excellence. AIF and AIFA designees undergo an initial training program, annual continuing education, and pledge to abide by the designation's code of ethics.

### **Accredited Investment Fiduciary (“AIF®”)**

Since October 2002, the Accredited Investment Fiduciary® (AIF®) designation has been the mark of commitment to a standard of investment fiduciary excellence. Those who earn the AIF mark successfully complete a specialized program on investment fiduciary standards of care and subsequently passed a comprehensive examination. AIF designees demonstrate a thorough understanding of fi360's Prudent Practices for investment advisors and stewards. AIF designees must complete six hours of continuing professional education annually and attest to their commitment to uphold professional and ethical standards of conduct to their clients and their community, whether defined by work, family or friends.



**Enrolled Agent ("EA")**

An Enrolled Agent (EA) is a tax professional who has passed an IRS test covering all aspects of taxation, plus passed an IRS background check. Enrolled Agents have passed a two-day, 8-hour examination. The examination (called the Special Enrollment Examination) covers all aspects of federal tax law, including the taxation of individuals, corporations, partnerships, and various regulations governing IRS collections and audit procedures. Like CPAs and tax attorneys, EAs can handle any type of tax matter and represent their client's interests before the IRS. Unlike CPAs and tax attorneys, Enrolled Agents are tested directly by the IRS, and enrolled agents focus exclusively on tax accounting. They must complete a minimum of 72 hours of continuing education every three years to maintain their status.

**Item 3 – Disciplinary Information**

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Allos and its advisory personnel value the trust you place in us. As we advise all clients, we encourage you to perform the requisite due diligence on anyone providing services to you.

**There are no legal or disciplinary events to disclose regarding Marcus C. Shaffer.**

However, we do encourage you to independently view the background of Marcus C. Shaffer on the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>. Select the option for Investment Adviser Representative and enter **4777059** in the field labeled "Individual CRD Number:".

**Item 4 – Other Business Activities**

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Mr. Shaffer dedicates the vast majority of his business time serving the needs of advisory Clients through Allos' parent company, Searcy Financial Services, Inc. (CRD # 105807) as Principal and Financial Planner.

Certain Principals of Allos, in their separate individual capacities, are also licensed insurance agents, and in such individual capacities, may recommend the purchase of certain insurance products to Wealth Management and Financial Planning Clients of Searcy on a commission basis. Allos does not offer insurance products to its clients nor does it refer clients to its parent company, Searcy, for the purchase of insurance products.

**Item 5 – Additional Compensation**

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Mr. Shaffer is compensated by Allos and Searcy for the services provided to Clients. Mr. Shaffer does not receive any additional compensation or economic benefit from any unaffiliated person, company or organization in connection with the services provided to Clients of Allos.

**Item 6 – Supervision**

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Mr. Shaffer serves as Principal of Allos under the supervision of the Chief Compliance Officer. Mr. Shaffer's contact information is included on the cover of this Brochure Supplement.

Allos has implemented a Code of Ethics and internal compliance that guide each employee in meeting their fiduciary obligations to Clients of Allos. Further, Allos is subject to regulatory oversight by various agencies. These agencies require registration by Allos and its employees. As a registered entity, Allos is subject to examinations by regulators, which may be announced or unannounced. Allos is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets.





## **Form ADV Part 2B – Individual Disclosure Brochure**

**for**

**Jessica A. Searcy-Maldonado  
Vice President and Chief Compliance Officer**

**Effective: January 15, 2015**

This Brochure Supplement provides information about the background and qualifications of Jessica A. Searcy-Maldonado (CRD# 4554864) in addition to the information contained in the Allos Investment Advisors, LLC (“Allos”) Brochure. If you have not received a copy of this Brochure, or if you have any questions about the contents of the Allos Brochure or this Brochure Supplement, please contact us at (913) 948-7788 or by email at [info@allosadvisors.com](mailto:info@allosadvisors.com).

Additional information about Jessica A. Searcy-Maldonado is available on the SEC’s Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Allos Investment Advisors, LLC  
CRD No: 155541  
SEC File No: 801-72028  
12980 Foster Street, Suite 160  
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Phone: (913) 948-7788 ♦ Fax: (877) 860-9313  
[www.AllosAdvisors.com](http://www.AllosAdvisors.com)

## **Item 2 – Educational Background and Business Experience**

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**JESSICA A. SEARCY-MALDONADO, AIFA®, PPC™**

**Born:** January, 1980

**Education:**

University California Los Angeles, Anderson School of Management  
The Retirement Advisor University  
Westwood, CA  
May 2013  
Certified 401(k) Professional (“C(k)PTM”)

Thunderbird School of Global Management  
Leadership Center for Investment Stewards  
Glendale, AZ  
April 2013  
Global Fiduciary Strategist (“GFSTM”)

University of Pittsburgh  
The Center for Fiduciary Studies  
Sewickley, PA  
October 2007  
Accredited Investment Fiduciary Analyst (“AIFA®”)

Robert Morris University  
Financial Services Standards, LLC  
Pittsburgh, PA  
August 2007  
Professional Plan Consultant (“PPC™”)

University of Pittsburgh  
The Center for Fiduciary Studies  
Sewickley, PA  
July 2007  
Accredited Investment Fiduciary (“AIF®”)

The American University, Washington, DC  
1998 through 2000  
Bachelor of Science in Business Administration with Emphasis on International Marketing

**Business Background:**

Vice President and Chief Compliance Officer, Allos Investment Advisors, LLC	10/2010 to Present
Vice President, Searcy Financial Services, Inc.	01/2009 to Present
Director of Operations, Searcy Financial Services, Inc.	12/2006 to 01/2009
Director of Marketing, Searcy Financial Services, Inc.	07/2002 to 12/2006
Marketing & Client Relations Manager,	05/2001 to 07/2002

Searcy Financial Services, Inc.  
Research Assistant, Translator and Sales Assistant,  
Searcy Financial Services, Inc.

08/1998 to 05/2001

### **Certified 401(k) Professional ("C(k)P™")**

The Retirement Advisor University's Certified 401(k) Professionals designation program requires advisors to demonstrate their ability to effectively manage corporate retirement plans. At the core of The Retirement Advisor University's program is its focus on attempting to optimize plan outcomes. The program consists of 50 courses, a proctored examination, writing a case study detailing real examples using knowledge from the courses, and three days of classroom training at UCLA Anderson School of Management in Los Angeles. Advisors must manage a minimum of 10 defined contribution plans with \$30 million in plan assets and have at least three years of experience to qualify for the designation. Continuing education requirements include a minimum of 12 hours of coursework each year.

### **Global Fiduciary Steward™ ("GFS™")**

The GFS® designation is designed to train decision-makers in leadership roles to integrate leadership, stewardship and governance into their processes. Candidates are required to complete 22 hours of onsite training and coursework and 12 hours of leadership research each year for continuing education requirements. Coursework covers topics including fiduciary standards, ethical decision-making, leadership tenets, stewardship attributes and the governance process, and is regulated by 3ethos.

### **PPC™ Professional Designation**

The required coursework to earn the PPC Designation is the 401k Service Training Program. The 401k Service Training Program is a practice management curriculum for retirement plan professionals which covers the six critical plan management steps plan sponsors must follow, reviews ERISA regulations, industry best practices, and resources for common retirement plan issues. Candidates must have 3 years of financial industry experience, complete a two-day training program, and pass an examination process. They must also pledge to maintain high standards of conduct by signing the Financial Service Standards Code of Ethics, and complete a minimum of 6 hours of continuing education requirements every year.

### **AIF® and AIFA® Professional Designations**

The AIF and AIFA marks are held by the Center for Fiduciary Studies, LLC, a Fiduciary360 (fi360) company.

The professional designations awarded by fi360 demonstrate the focus on all the components of a comprehensive investment process, related fiduciary standards of care, and commitment to excellence. AIF and AIFA designees undergo an initial training program, annual continuing education, and pledge to abide by the designation's code of ethics.

### **Accredited Investment Fiduciary ("AIF®")**

Since October 2002, the Accredited Investment Fiduciary® (AIF®) designation has been the mark of commitment to a standard of investment fiduciary excellence. Those who earn the AIF mark successfully complete a specialized program on investment fiduciary standards of care and subsequently passed a comprehensive examination. AIF designees demonstrate a thorough understanding of fi360's Prudent Practices for investment advisors and stewards.

### **Accredited Investment Fiduciary Analyst ("AIFA®")**

In response to a need for professional training to perform fiduciary assessments, fi360 introduced the Accredited Investment Fiduciary Analyst™ (AIFA®) designation in May 2006. Holders of the AIFA mark successfully complete a specialized program on investment fiduciary standards of care and ISO assessment procedures, pass a comprehensive examination, and meet the designation's education and professional experience prerequisites including already holding the AIF® designation. The AIFA designees must hold the knowledge necessary to understand and implement a prudent process for Investment Stewards, Investment Advisors, and Investment Managers and can to perform fiduciary assessments to verify or certify an entity's conformity to CEFEX's Global Fiduciary Standard of Excellence. AIFA designees must complete ten hours of continuing professional education each renewal year and attest to their commitment to uphold professional and ethical standards of conduct.

### **Item 3 – Disciplinary Information**

Allos and its advisory personnel value the trust you place in us. As we advise all clients, we encourage you to perform the requisite due diligence on anyone providing services to you.

**There are no legal or disciplinary events to disclose regarding Jessica A. Searcy Maldonado.**

However, we do encourage you to independently view the background of Jessica A. Searcy-Maldonado on the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>. Select the option for Investment Adviser Representative and enter **4554864** in the field labeled "Individual CRD Number:"

### **Item 4 – Other Business Activities**

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Ms. Searcy-Maldonado dedicates 100% of her business time serving the needs of advisory Clients. In addition to her role as Vice President and Chief Compliance Officer of Allos, Jessica also serves its parent company, Searcy Financial Services, Inc. (CRD # 105807) as Vice President.

### **Item 5 – Additional Compensation**

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Jessica A. Searcy-Maldonado is compensated by Allos and Searcy for the services provided to Clients. Ms. Searcy-Maldonado does not receive any additional compensation or economic benefit from any unaffiliated person, company or organization in connection with the services provided to Clients of Allos.

### **Item 6 – Supervision**

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Ms. Searcy-Maldonado serves as the Chief Compliance Officer ("CCO"), responsible for all business activities relating to the operations and compliance of Allos. Ms. Searcy-Maldonado's contact information is included on the cover of this Brochure Supplement.

Allos has implemented a Code of Ethics and internal compliance that guide each employee in meeting their fiduciary obligations to Clients of Allos. Further, Allos is subject to regulatory oversight by various agencies. These agencies require registration by Allos and its employees. As a registered entity, Allos is subject to examinations by regulators, which may be announced or unannounced. Allos is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets.



## **Form ADV Part 2B – Individual Disclosure Brochure**

**for**

**John C. Fales, AIF®  
Lead Advisor**

**Effective: January 15, 2015**

This Brochure Supplement provides information about the background and qualifications of John C. Fales (CRD# 6056370) in addition to the information contained in the Allos Investment Advisors, LLC (“Allos”) Brochure. If you have not received a copy of this Brochure, or if you have any questions about the contents of the Allos Brochure or this Brochure Supplement, please contact us at (913) 948-7788 or by email at [info@allosadvisors.com](mailto:info@allosadvisors.com).

Additional information about John C. Fales is available on the SEC’s Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Allos Investment Advisors, LLC  
CRD No: 155541  
SEC File No: 801-72028  
12980 Foster Street, Suite 160  
Overland Park, KS 66213  
Phone: (913) 948-7788 ♦ Fax: (877) 860-9313  
[www.AllosAdvisors.com](http://www.AllosAdvisors.com)

## Item 2 – Educational Background and Business Experience

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**John Christopher Fales**

**Born:** April 1987

**Education:**

University of Pittsburgh  
The Center for Fiduciary Studies  
Sewickley, PA  
November 2013  
Accredited Investment Fiduciary (“AIF®”)

The University of Kansas  
Lawrence, KS  
2006 through 2010  
Bachelor of Arts in Communication Studies with a Minor in Business Administration

**Business Background:**

Lead Advisor	
Allos Investment Advisors, LLC	05/2011 to Present
Financial Planning Associate	
Searcy Financial Services, Inc.	05/2011 to Present
Social Media Specialist	
VinSolutions	01/2011 to 05/2011

**AIF® Professional Designation**

The AIF mark is held by the Center for Fiduciary Studies, LLC, a Fiduciary360 (fi360) company.

The professional designations awarded by fi360 demonstrate the focus on all the components of a comprehensive investment process, related fiduciary standards of care, and commitment to excellence. AIF designees undergo an initial training program, annual continuing education, and pledge to abide by the designation's code of ethics.

**Accredited Investment Fiduciary (“AIF®”)**

Since October 2002, the Accredited Investment Fiduciary® (AIF®) designation has been the mark of commitment to a standard of investment fiduciary excellence. Those who earn the AIF mark successfully complete a specialized program on investment fiduciary standards of care and subsequently passed a comprehensive examination. AIF designees demonstrate a thorough understanding of fi360's Prudent Practices for investment advisors and stewards. AIF designees must complete six hours of continuing professional education annually and attest to their commitment to uphold professional and ethical standards of conduct to their clients and their community, whether defined by work, family or friends.

## Item 3 – Disciplinary Information

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Allos and its advisory personnel value the trust you place in us. As we advise all clients, we encourage you to perform the requisite due diligence on anyone providing services to you.

**There are no legal or disciplinary events to disclose regarding John C. Fales.**

However, we do encourage you to independently view the background of John C. Fales on the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>. Select the option for Investment Adviser Representative and enter **6056370** in the field labeled "Individual CRD Number:".

#### **Item 4 - Other Business Activities**

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John C. Fales dedicates 100% of his business time serving the needs of advisory Clients.

#### **Item 5 - Additional Compensation**

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Mr. Fales is compensated by Allos and Searcy for the services provided to Clients. Mr. Fales does not receive any additional compensation or economic benefit from any unaffiliated person, company or organization in connection with the services provided to Clients of Allos.

#### **Item 6 - Supervision**

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Mr. Fales is under the supervision of the Chief Compliance Officer. Mr. Fales' contact information is included on the cover of this Brochure Supplement.

Allos has implemented a Code of Ethics and internal compliance that guide each employee in meeting their fiduciary obligations to Clients of Allos. Further, Allos is subject to regulatory oversight by various agencies. These agencies require registration by Allos and its employees. As a registered entity, Allos is subject to examinations by regulators, which may be announced or unannounced. Allos is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets.





## **Form ADV Part 2B – Individual Disclosure Brochure**

**for**

**Brenda M. Carrico, APMA<sup>®</sup>, RP<sup>®</sup>  
Financial Planning Associate**

**Effective: January 15, 2015**

This Brochure Supplement provides information about the background and qualifications of Brenda M. Carrico (CRD# 5415922) in addition to the information contained in the Allos Investment Advisors, LLC (“Allos”) Brochure. If you have not received a copy of this Brochure, or if you have any questions about the contents of the Allos Brochure or this Brochure Supplement, please contact us at (913) 948-7788 or by email at [info@allosadvisors.com](mailto:info@allosadvisors.com).

Additional information about Brenda M. Carrico is available on the SEC’s Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

Allos Investment Advisors, LLC  
CRD No: 155541  
SEC File No: 801-72028  
12980 Foster Street, Suite 160  
Overland Park, KS 66213  
Phone: (913) 948-7788 ♦ Fax: (877) 860-9313  
[www.AllosAdvisors.com](http://www.AllosAdvisors.com)

## Item 2 – Educational Background and Business Experience

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### Brenda Marie Carrico

**Born:** August 1969

#### Education:

College for Financial Planning  
Centennial, CO  
March 2013

Portfolio Construction and Management  
November 2012  
Accredited Portfolio Management Advisor (APMA®)

College for Financial Planning  
Centennial, CO  
August 2007  
Foundations in Financial Planning (RP®)

University of Missouri – Kansas City  
Kansas City, MO  
May 2000  
Bachelor of Arts in Political Science

Longview Community College  
Lee's Summit, MO  
May 1996  
Associate of Arts

#### Business Background:

Financial Planning Associate Allos Investment Advisors, LLC	10/2010 to Present
Financial Planning Associate Searcy Financial Services, Inc.	03/2013 to Present
Registered Paraplanner Searcy Financial Services, Inc.	08/2007 to 03/2013
Financial Planning Assistant Searcy Financial Services, Inc.	03/2007 to 08/2007
Casework, Inc	03/2005 to 03/2007
Dillards	08/2004 to 03/2005
Double C Industries	01/1998 to 02/2004

#### About the APMA® Designation

Individuals who hold the APMA® designation have completed a course of study encompassing client assessment and suitability, risk/return, investment objectives, bond and equity portfolios, modern portfolio theory and investor psychology. Students have hands-on practice in analyzing investment policy statements, building portfolios, and making asset allocation decisions including sell, hold, and buy decisions within a client's portfolio. Additionally, individuals must pass an end-of-course examination that tests their ability to synthesize complex concepts and apply theoretical concepts to real-life situations.

Course topics include:

- Security Markets & The Economic Environments
- Investment Risk & Return
- Modern Portfolio Theory & Behavioral Finance
- Common Stock Valuation & Performance Measurement
- Security Analysis
- Features of Fixed-Income Securities
- Valuation & Analysis of Fixed-Income Securities
- Derivatives
- Real Assets & Foreign Investments
- Mutual Funds & Other Investments

All designees have agreed to adhere to Standards of Professional Conduct and are subject to a disciplinary process.

Designees renew their designation every two-years by completing 16 hours of continuing education, reaffirming adherence to the Standards of Professional Conduct and complying with self-disclosure requirements.

#### **About the RP® Designation**

Individuals who hold the RP® designation have completed a course of study encompassing the financial planning process, the five disciplines of financial planning and general financial planning concepts, terminology and product categories. Individuals also complete a three-month long internship. Additionally, individuals must pass an end-of-course examination that tests their ability to synthesize complex concepts and apply theoretical concepts to real-life situations.

All designees have agreed to adhere to Standards of Professional Conduct and are subject to a disciplinary process.

Designees renew their designation every two-years by completing 16 hours of continuing education, reaffirming adherence to the Standards of Professional Conduct and complying with self-disclosure requirements.

### **Item 3 – Disciplinary Information**

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Allos and its advisory personnel value the trust you place in us. As we advise all clients, we encourage you to perform the requisite due diligence on anyone providing services to you.

**There are no legal or disciplinary events to disclose regarding Brenda M. Carrico.**

However, we do encourage you to independently view the background of Brenda M. Carrico on the Investment Adviser Public Disclosure website at <http://adviserinfo.sec.gov>. Select the option for Investment Adviser Representative and enter **5415922** in the field labeled “Individual CRD Number:”.

### **Item 4 – Other Business Activities**

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Brenda M. Carrico dedicates 100% of her business time serving the needs of advisory Clients.

Ms. Carrico, in her separate capacity, is also a licensed insurance agent, and in such individual capacity, may assist in the research, information gathering and processing of insurance products in support of the principals and clients of Searcy. Allos does not offer insurance products to its clients nor does it refer clients to its parent company, Searcy, for the purchase of insurance products.

## **Item 5 - Additional Compensation**

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Ms. Carrico is compensated by Allos and Searcy for the services provided to Clients. Ms. Carrico does not receive any additional compensation or economic benefit from any unaffiliated person, company or organization in connection with the services provided to Clients of Allos.

## **Item 6 - Supervision**

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Ms. Carrico is under the supervision of the Chief Compliance Officer. Ms. Carrico's contact information is included on the cover of this Brochure Supplement.

Allos has implemented a Code of Ethics and internal compliance that guide each employee in meeting their fiduciary obligations to Clients of Allos. Further, Allos is subject to regulatory oversight by various agencies. These agencies require registration by Allos and its employees. As a registered entity, Allos is subject to examinations by regulators, which may be announced or unannounced. Allos is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets.