

**ITEM 1. COVER PAGE**

**FORM ADV PART 2A**

**GCP CAPITAL PARTNERS LLC**

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March 23, 2017

**Important Disclosure:**

This brochure provides information about the qualifications and business practices of GCP Capital Partners LLC (“GCP Capital” or the “Adviser”), an investment adviser registered with the United States Securities and Exchange Commission (“SEC”). If you have any questions about the contents of this brochure, please contact us at (212)-894-0600. Registration with the SEC does not imply that GCP Capital or its employees possess a certain level of skill or training. The information in this brochure has not been approved or verified by the SEC or by any state securities authority.

Additional information about GCP Capital also is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **ITEM 2. MATERIAL CHANGES**

In accordance with the Instructions to Form ADV, GCP Capital has updated certain Items of Parts 1 and 2 of its Form ADV and has updated the remaining Items as part of the annual updating amendment. The information contained herein is as of December 31, 2016.

Our brochure may be requested by contacting Cyrus Hormazdi, Chief Compliance Officer and Managing Director at 212-894-0608 or [chormazdi@gcpcapital.com](mailto:chormazdi@gcpcapital.com).

### ITEM 3. TABLE OF CONTENTS

ITEM 1. COVER PAGE .....	1
ITEM 2. MATERIAL CHANGES.....	2
ITEM 3. TABLE OF CONTENTS .....	3
ITEM 4. ADVISORY BUSINESS.....	4
ITEM 5. FEES AND COMPENSATION .....	5
ITEM 6. PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT .....	7
ITEM 7. TYPES OF CLIENTS .....	7
ITEM 8. METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS .....	8
ITEM 9. DISCIPLINARY INFORMATION .....	14
ITEM 10. OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS .....	15
ITEM 11. CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING .....	18
ITEM 12. BROKERAGE PRACTICES .....	23
ITEM 13. REVIEW OF ACCOUNTS .....	24
ITEM 14. CLIENT REFERRALS AND OTHER COMPENSATION.....	24
ITEM 15. CUSTODY .....	24
ITEM 16. INVESTMENT DISCRETION.....	25
ITEM 17. VOTING CLIENT SECURITIES.....	26
ITEM 18. FINANCIAL INFORMATION .....	26
ITEM 19. REQUIREMENTS FOR STATE-REGISTERED ADVISERS.....	26

## **ITEM 4. ADVISORY BUSINESS**

### **Our Organization**

GCP Capital Partners LLC (“GCP Capital” or the “Adviser”) is a Delaware limited liability company. GCP Capital was formed in December 2009 by the founders and senior investment professionals of Greenhill Capital Partners, LLC, the merchant banking business of Greenhill & Co., Inc. (NYSE: GHL) which they founded in 2000. GCP Capital was founded as the successor to Greenhill Capital Partners, LLC to enable the investment professionals to manage the existing Greenhill Capital Partners funds and to raise successor funds in a more independent form.

As of December 31, 2016, GCP Capital has approximately \$538 million of assets under management.

The Adviser provides investment advisory services to private equity funds (each a “fund” or “client” and collectively “funds” or “clients”).

As of December 31, 2010, Greenhill Capital Partners, LLC assigned to GCP Capital its rights and obligations to manage and provide advisory services to Greenhill Capital Partners, L.P. and related funds (“GCP I”) and Greenhill Capital Partners II, L.P. and related funds (“GCP II”). GCP I and GCP II are fully invested; it is not expected that these funds will acquire any interests in new portfolio companies. As of December 31, 2016, GCP I has been dissolved. The remaining investment was fully realized and all the remaining capital has been distributed.

### **Principal Owners**

We are 99% owned by GCP Capital Partners Holdings LLC, which itself is indirectly controlled by our Chairman, Robert H. Niehaus. Mr. Niehaus owns 1% of us directly.

### **Types of Services Offered**

As discussed above, the Adviser provides investment advisory services to private equity funds. The investments made by the funds are typically private equity and equity-related investments generally with a medium to long-term time horizon.

### **Ability to Tailor Services and Impose Restrictions**

The limited partnership agreements governing the funds we advise contain certain investment limitations. The investment limitations are intended to (1) prevent overexposure to a particular portfolio company and (2) ensure that most of the committed capital is invested in line with the core investment strategy (i.e. are medium to long-term investments, in private companies primarily engaged in business within North America and are not blind-pool investments). Each limited partner is provided with a copy of the relevant limited partnership agreement.

### **Assets Under Management**

As of December 31, 2016, GCP Capital has approximately \$538 million of assets under management.

## **ITEM 5. FEES AND COMPENSATION**

### **Fee Schedule**

GCP Capital provides investment advisory services to the funds. For its services, GCP Capital is entitled to management fees. Fees are established through written agreements between GCP Capital and its clients. The fees are paid by the funds (*i.e.*, the limited partners of the funds).

### **Management Fees**

Subject to any reductions or waivers mentioned below, the management fees can be called from the limited partners semi-annually in advance prior to the end of the commitment period and quarterly thereafter. However, we call for management fees sometime during the first month of the six month period. At times, when a capital call and a distribution are made at the same time the management fees may be netted from distributions from portfolio companies that would otherwise have been distributed to the limited partners. The annual management fee charged to a limited partner prior to the end of the commitment period for each fund is generally 1.5% of the limited partner's capital commitment, and at the end of the commitment period for a fund, the annual management fee is generally equal to a limited partner's aggregate invested capital multiplied by 1%. Management fees are generally non-refundable as interests in the funds generally are not transferrable.

### **Carried Interest**

As discussed further in Item 6, subject to any reductions or waivers mentioned below, limited partners of the funds generally bear a carried interest up to 20% of the profits, if any, earned from each investment made by the funds, subject to a preferred return. Carried interest distributions are calculated and made to the general partner of each fund out of the proceeds of the relevant investment at the time of realization. In the case of GCP II, the general partners are affiliates of Greenhill & Co. In each of the funds managed by the Adviser, however, while the Adviser receives no portion of any such carried interest, certain of its supervised persons may be entitled to a portion of any such carried interest paid.

### **Transaction Based Compensation**

The Adviser may also earn fees in connection with advising clients with regard to certain portfolio investments, which may include: net break-up, topping or similar fees received in connection with a proposed fund investment that is ultimately not made; net commitment fees received in connection with a fund investment (or proposed investment); organization or success fees received in connection with the making of any fund investment; periodic monitoring fees charged by the general partner of the fund to any portfolio company; and directors fees. Eighty percent of any such transaction or monitoring fees are an offset to the management fees.

From time to time, an affiliate of Greenhill & Co. may be engaged by a portfolio company to provide investment banking services. Such engagement would only be permitted where the portfolio company management believed, after considering alternatives, that Greenhill & Co. was the best adviser for the situation. While technically, depending on the nature of the transaction, a fee payable to Greenhill & Co.

in connection with any such engagement may be considered compensation for the sale of securities, any fees paid to Greenhill & Co. in such situation would be negotiated on an arms-length basis and be consistent with prevailing industry practice. GCP does not participate in or influence any such arrangements nor does it share in the compensation.

### **Variation of Terms**

The fee schedule for each of the funds is generally not negotiable; however, in most cases, the Adviser or the general partner has the discretion to waive or modify fees with respect to a fund or any of the investors in a fund. Certain funds in which employees of the Adviser and its affiliates invest or in which Greenhill & Co. or its employees invest may not charge fees or may charge reduced fees to limited partners.

### **Other Fees and Expenses**

In addition to the management fee and the carried interest, pursuant to the partnership agreements, the funds generally bear their own expenses, including (i) all expenses incurred in connection with the making, holding, sale or proposed sale of any fund investment, including any third party expenses associated with proposed investments that are ultimately not made by the funds; (ii) routine expenses of the funds that are not reimbursed by portfolio companies, including legal, accounting, auditing, consulting and financing fees, and expenses associated with the funds' financial statements and tax returns and other administrative expenses of the funds; (iii) all litigation-related and indemnification expenses; and (iv) subject to a cap, the funds' proportionate share of organizational expenses.

Please see Item 12 below for further discussion of the factors that GCP Capital considers in selecting or recommending broker-dealers for client transactions and determining the reasonableness of their compensation (*e.g.*, commissions).

## **ITEM 6. PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

As discussed in Item 5, limited partners of the funds generally bear a carried interest on an investment-by-investment or whole fund basis up to 20% of the profits, if any, earned from each investment made by the funds, subject to a preferred return. Carried interest distributions are calculated and made to the general partner of each fund out of the proceeds of the relevant investment at the time of realization. In the case of GCP II, the general partners are affiliates of Greenhill & Co. In each of the funds managed by the Adviser, however, while the Adviser receives no portion of any such carried interest, certain of its supervised persons may be entitled to a portion of any such carried interest paid.

While the level of carried interest being paid, if any, may differ across affiliated funds, the funds enter and exit investments on a *pro rata* basis.

Carried interest arrangements may create an incentive for the Adviser to recommend investments which may be riskier or more speculative than those which would be recommended under a different arrangement.

## **ITEM 7. TYPES OF CLIENTS**

As described in Item 4, GCP Capital provides investment advisory services to private equity funds.

Prospective investors in each of the funds managed by the Adviser are required to meet certain suitability qualifications to enable the funds to maintain their private placement exemptions under the Securities Act of 1933, as amended, and the Investment Company Act of 1940, as amended. The funds for which the Adviser serves as an investment Adviser generally require minimum investments from new limited partners of between \$5,000,000 and \$10,000,000. Such minimums may be waived at the discretion of the general partner of the fund. GCP is not currently seeking investors for its three funds.

## **ITEM 8. METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS**

### **Methods of Analysis and Investment Strategies**

The Adviser provides investment advisory services to the funds. The investments made by the funds are typically private equity and equity-related investments generally with a medium to long-term time horizon. The investments are chosen by the Investment Committee of the funds on the basis of fundamental analysis of industry characteristics, financial metrics and prospects of the prospective portfolio company, qualifications of management, competitive position and other metrics deemed relevant by the Investment Committee in connection with the purchase of securities to be held for the long term. Before making a new investment, the investment professionals also analyze the exit alternatives likely to be available to a portfolio company based on the quality of its management resources and business model, its growth prospects and the competitive dynamics of the industry in which it operates. In connection with the disposition of investments, the Investment Committee considers such factors as return on investment, market conditions, future prospects of the portfolio company and other matters deemed material under the circumstances. The funds tend to exit investments in a multi-stage process, which may occur over several years, using a combination of the public equity markets, public and private credit markets and sales to strategic or financial acquirers.

### **Risk of Loss**

Investing involves substantial risks, including the risk of total loss of capital. Investing may only be suitable for sophisticated investors who fully understand and are capable of bearing the risks of an investment. There can be no assurance that the funds will be able to achieve their investment objectives or that investors will receive any return of capital. The principal risks associated with the funds' investment strategies and methods of analysis are summarized below. The investment period of GCP II has expired and the fund is not investing in any new portfolio companies, thus certain of the risks listed below may not be as relevant. Additional risks are described in the relevant fund's confidential offering memorandum provided to prospective investors, which should be reviewed prior to making an investment decision.

### ***Risks of Realization of Investments***

The ability of the Adviser to cause the funds to liquidate or realize their investments is subject to a number of risks and uncertainties, including a number of factors beyond the control of the Adviser, such as market and economic conditions, conflicting interests of other investors in the portfolio companies, lack of control by the Adviser, lack of access to credit and financing by potential buyers of the funds' portfolio investments, and volatility of pricing. The timing of any sales of investments may also be limited by the terms of the agreements governing the ownership of the funds in the relevant portfolio companies.

Given the nature of the investments made by the funds, there is a significant risk that the funds will be unable to realize their investment objectives by sale or other disposition at attractive prices or will otherwise be unable to complete any exit strategy. In particular, these risks could arise from changes in the financial condition or prospects of the portfolio company in which the investment is made, changes in national or international economic conditions and changes in laws, regulations, fiscal policies or political conditions of countries in which investments are made.

The funds will typically invest in securities of a class that are not publicly traded. In many cases the funds may be prohibited by contract or by applicable securities laws from selling such securities for a period of time or otherwise be restricted from disposing of such securities. The funds will generally not be able to



sell these securities publicly unless their sale is registered under applicable securities laws, or unless an exemption from such registration requirements is available. In particular, the funds' ability to dispose of investments is heavily dependent on the initial public offering market, which may be limited or non-existent for extended periods of time, whether due to economic, regulatory or other factors. Furthermore, the types of investments made may require a substantial length of time to liquidate. Therefore, there can be no assurance that the funds will be able to realize liquidity for their investments in a timely manner, if at all.

### ***Illiquidity of Fund's Portfolio Investments***

It is anticipated that all or a substantial portion of the funds' investments will consist of securities that are subject to restrictions on sale by the funds because they were acquired from the issuer in "private placement" transactions or because the funds will be deemed to be an affiliate of the issuer. Generally, the funds will not be able to sell these securities publicly without the expense and time required to register the securities under the Securities Act of 1933, as amended (the "Securities Act"), or will be able to sell the securities only under Rule 144 or other rules under the Securities Act which permit limited sales under specified conditions. When restricted securities are sold to the public, the funds may be deemed an "underwriter," or possibly a controlling person, with respect thereto for the purpose of the Securities Act and be subject to liability as such under that Act. In addition, practical limitations may inhibit the Fund's ability to liquidate certain of their investments in portfolio companies since the issuer will be privately held and, in many instances, the funds may own a relatively large percentage of the issuer's equity securities. Sales may also be limited by market conditions, which may be unfavorable for sales of securities of particular issuers in particular industries (including the technology-enabled services and business information services industry in which the funds focus). The above limitations on liquidity of the funds' investments could prevent a successful sale thereof, result in delay of any sale, or reduce the amount or proceeds that might otherwise be realized.

### ***Risk of Receiving Liquidating Distributions of Illiquid Securities***

The general partners of the funds are authorized to make liquidating distributions of restricted or otherwise illiquid securities. Limited partners in the funds therefore must be prepared to bear the risks of owning such securities for an indefinite period of time.

### ***No Market for Limited Partner Interests***

Interests in the funds have not been registered under the Securities Act and state securities laws, and therefore cannot be sold unless they are subsequently registered under the Securities Act and other applicable securities laws or an exemption from such registration is available. The Adviser does not contemplate registering the interests in the funds under the Securities Act or other applicable securities laws. There is no public market for the interests in the funds and one is not expected to develop. Moreover, pursuant to the applicable partnership agreements, interests in the fund are not generally transferable and voluntary withdrawal of a limited partner from the funds is not, except in certain limited circumstances, allowed. Accordingly, an investment in the funds should be considered illiquid.

### ***Reliance on an Investment Committee***

The funds are managed exclusively by the general partner through their respective Investment Committees and the limited partners will have no ability to make investment or other decisions regarding the funds. Each fund's respective general partner and Investment Committee will have considerable latitude in the choice of portfolio companies, the structuring of portfolio investments and decisions with respect to

liquidating portfolio investments. Additionally, the general partner and the Investment Committee may choose to pursue investments in industry sectors not historically pursued by the investment professionals. Accordingly, the success of the funds will depend upon the ability of the individuals on the Investment Committee to source, select, complete and realize appropriate investments. The loss of the services of one or more of the members of the Investment Committee could have an adverse effect on the funds' ability to realize its investment objectives. There can be no assurance that each of the members of the Investment Committee will continue to serve in that capacity throughout the anticipated term of the funds.

### ***Reliance on Management of Portfolio Companies***

The Adviser will monitor the performance of each investment generally through active participation on the boards of directors of portfolio companies and by maintaining an ongoing dialogue with each company's management team. However, it will be primarily the responsibility of the company's management team to operate the company on a day-to-day basis. Although it is the intent of the funds to invest in companies with strong operating management, there can be no assurance that the existing management team, or any new one, will be able to operate the company successfully.

### ***Control Person Liability***

The funds may have controlling interests in some of their portfolio companies. The exercise of control over a company may impose additional risks of liability for environmental damage, product defects, failure to supervise management, violation of government regulations (including securities laws) or other types of liability in which the limited liability generally characteristic of business ownership may be ignored. If these liabilities were to arise, the funds might suffer a significant loss.

### ***Limited Number of Investments***

The funds have participated in a limited number of portfolio investments and, as a consequence, the aggregate return of the fund may be substantially adversely affected by the unfavorable performance of any single portfolio investment.

### ***Competitive Market for Investment Opportunities***

The activity of identifying, completing and realizing attractive private equity investments of the types contemplated by the funds is competitive and involves a high degree of uncertainty. The funds may be competing with other investors and corporate buyers for the investments that the funds will make. Such investors and buyers may have substantially greater financial and other resources than the funds and may be able to accept more risk than the funds can prudently manage. As a result, the number of suitable investment opportunities available to the funds may be reduced and sellers' bargaining power may increase. Consequently, there can be no assurance that the funds will be able to locate and complete portfolio investments that satisfy the funds' rate of return objectives or realize upon their values or that the funds will be able to become fully invested for a significant period of time, if at all.

### ***Risks upon Disposition of Investments***

In connection with the disposition of an investment in a portfolio company, the funds may be required to make representations about the business and financial affairs of the portfolio company typical of those made in connection with the sale of any business, or may be responsible for the contents of disclosure documents under applicable securities laws. The funds may also be required to indemnify the purchasers of such investment or underwriters to the extent that any such representations or disclosure documents turn out to

be incorrect, inaccurate or misleading. These arrangements may result in contingent liabilities, which might ultimately have to be funded by the funds' limited partners, including by means of a return of distributions made to the limited partners from the funds.

### ***Long-Term Investments***

Although certain investments by the funds may generate some current income, the return of capital and the realization of gains, if any, from an investment of the funds will generally occur only upon the partial or complete disposition of such portfolio investment. It is generally expected that investments of the funds will not be sold until a number of years after such investments are made.

### ***Investments in Less Established Companies***

The funds have invested and may invest a significant portion of their assets in the securities of smaller, less established or start-up companies. Investments in such companies may involve greater risks than are generally associated with investments in more established companies. The securities of such companies will generally be unlisted or illiquid. Less established companies tend to have smaller capitalizations and fewer resources and, therefore, are often more vulnerable to financial failure. Such companies also have shorter operating histories on which to judge future performance and may experience start-up related difficulties that are not faced by established companies. The funds do not have any minimum capitalization or trading history for the companies in which they will invest.

### ***Bankruptcy of Portfolio Companies***

The funds may make investments in portfolio companies that may experience financial difficulties and become insolvent or file for bankruptcy protection. Various U.S. federal and state and non-U.S. laws in connection with such bankruptcy proceeding could operate to the detriment of the funds. There is also a risk that a court may subordinate the funds' investment to other creditors or require the funds to return amounts previously paid to them by a portfolio company that became insolvent or files for bankruptcy, a risk that could increase if the funds have management rights in such portfolio company.

### ***Investments in Partnerships and Other Entities***

The funds generally make investments through partnerships, joint ventures or other entities. Such investments may involve risks not present in direct investments, including, for example, the possibility that a joint venture partner of the funds might become bankrupt, or may at any time have economic or business interests or goals which are inconsistent with those of the funds, or that such joint venture partner may be in a position to take action contrary to the funds' objectives. In addition, the funds may be liable for actions of their joint venture partners. While the general partner will review the qualifications and previous experience of joint venture partners, it does not expect to obtain financial information from, or to undertake private investigations with respect to, prospective joint venture partners.

### ***Minority Investments***

The funds have invested in minority positions of companies and in companies for which the funds have no right to appoint a director or otherwise exert significant influence or protect its position. In those cases, the funds will be significantly reliant on the existing management and boards of directors of such companies, which may include representation of other investors and whose interests may conflict with the interests of the funds.

### ***Leveraged Investments; Borrowings***

In many cases, the funds have invested and may in the future invest in companies that have incurred or are expected to incur substantial debt to finance acquisitions, for capital expenditures or other expansions. Although the funds seek to monitor such leverage, the leveraged capital structure of such portfolio companies will increase their exposure to adverse economic factors such as rising interest rates, downturns in the economy or deterioration in the condition of a portfolio company or its industry. In the event that a portfolio company is unable to generate sufficient cash flow to meet principal and interest payments on its indebtedness, the value of the funds' equity investment in such portfolio company could be adversely affected.

The funds may also borrow money in connection with any investment, with such borrowing secured by a pledge or assignment of securities or other assets owned in connection with such investment and non-recourse to the funds and their assets (other than securities and other assets relating to such investment); provided that the proceeds of any such limited recourse borrowing are distributed promptly to the limited partners.

To the extent the funds enter into a credit facility, the expectation is that borrowings will be secured by, among other things, the interests in the funds' commitments and the right to call such commitments

### ***Volatility of Commodity Prices***

Energy investments by the funds are subject to fluctuations in commodity prices. Some of the funds' earlier investments benefited from substantial increases in commodity prices. A significant and protracted decline in these commodity prices could have a material adverse affect on the value of energy investments made by the funds.

### ***Hedging Policies/Risks***

In connection with certain investments, the funds may employ hedging techniques designed to reduce the risks of adverse movements in securities and commodities prices and currency exchange rates. While such transactions may reduce certain risks, such transactions themselves may entail certain other risks. Thus, while the funds may benefit from the use of these hedging mechanisms, unanticipated changes in securities or commodities prices or currency exchange rates may result in a poorer overall performance for the funds than if they had not entered into such hedging transactions. In addition, the use of such hedging transactions may produce different, and potentially adverse, tax consequences to the funds' partners, including the limited partners, than would apply if the funds had not entered into such hedging transactions. For example, such hedging transactions may affect the timing of the recognition of gain or loss by the funds, and income, gain, loss or expense generated by a hedging transaction may be subject to different treatment (e.g., as capital gain or loss or ordinary income or loss) than applies to the income or loss generated by the investment being hedged.

### ***Interim Financing***

The funds are permitted to make investments in interim financing. Such interim financing would generally be made on a short-term, unsecured basis in anticipation of a future issuance of equity or long-term debt securities. Such interim financing would typically be convertible into a more permanent, long-term security. However, for reasons not always in the funds' control, such long-term securities may not be issued and

such interim financing may remain outstanding. In such event, the interest rate on the interim financing may not adequately reflect the risk associated with the unsecured position taken by the funds.

### ***Projections***

The funds may rely upon projections developed by the general partner or a portfolio company concerning the portfolio company's future performance and cash flow. Projections are inherently subject to uncertainty and factors beyond the control of the general partner and the portfolio company. The inaccuracy of certain assumptions, the failure to satisfy certain financial requirements and the occurrence of other unforeseen events could impair the ability of a portfolio company to realize projected values and cash flow.

### ***Non-U.S. Investments***

The funds will primarily invest in companies whose business activities are located in North America; however, up to 15% of the funds' aggregate commitments may be invested in companies whose primary business activities are primarily located outside of North America. This may include investments in Western Europe and investments in emerging markets (including Latin America, Eastern Europe and Asia). Investments may be made in countries or economies which may prove unstable. Depending on the country in which a portfolio company is located, there may exist the risk of adverse political developments, including nationalization, confiscation without fair compensation or war.

In addition, in the case of investments in securities that are not denominated in U.S. Dollars, any fluctuation in currency exchange rates will affect the value of the investments and the returns ultimately achieved by the funds. The funds may seek to protect the value of its non-U.S. holdings against currency risks by engaging in hedging transactions, including the purchase of forward currency exchange contracts and futures contracts and the purchase or writing of call options on currencies. Where the funds wish to engage in such transactions, there can be no assurance that instruments suitable for hedging currency or market shifts will be available (or will be available on acceptable terms), that hedging instruments will offset all losses resulting from currency or market fluctuations or that losses will not occur from such hedging transactions.

Laws and regulations of other countries may impose restrictions that would not exist in the United States. Investments in non-U.S. corporations may require significant government approvals under corporate, securities, exchange control, foreign investment and other similar laws and may require financing and structuring alternatives that differ significantly from those customarily used in the United States. In addition, some governments from time to time impose restrictions intended to restrict foreign ownership or to prevent capital flight, which may for example involve punitive taxation (including high withholding taxes) on certain securities transfers or the imposition of exchange controls making it difficult or impossible to exchange or repatriate the local currency. In addition, the repatriation of currency and other restrictions may make it impracticable for the funds to distribute the full amount of limited partners' capital accounts in U.S. Dollars, and therefore a portion of the distribution may be made in non-U.S. securities or currency.

The general partner will analyze information to the extent available with respect to political and economic environments and the particular legal and regulatory risks in countries outside the United States before making investments, but no assurance can be given that a given political or economic climate or that particular legal or regulatory risks might not adversely affect an investment by the funds.

### ***Cybersecurity Risk***

GCP Capital, each fund's general partner, each fund's service providers and other market participants increasingly depend on complex information technology and communications systems to conduct business functions. These systems are subject to a number of different threats or risks that could adversely affect a fund and its investors, despite the efforts of GCP Capital and service providers to adopt technologies, processes and practices intended to mitigate these risks and protect the security of their computer systems, software, networks and other technology assets, as well as the confidentiality, integrity and availability of information belonging to such fund and its investors. For example, unauthorized third parties may attempt to improperly access, modify, disrupt the operations of, or prevent access to these systems of GCP Capital, a fund's general partner, a fund's service providers, counterparties or data within these systems. Third parties may also attempt to fraudulently induce employees, customers, third-party service providers or other users of our systems to disclose sensitive information in order to gain access to our data or that of a fund's investors. A successful penetration or circumvention of the security of our systems could result in the loss or theft of an investor's data or funds, the inability to access electronic systems, loss or theft of proprietary information or corporate data, physical damage to a computer or network system or costs associated with system repairs. Such incidents could cause a fund, GCP Capital or their service providers to incur regulatory penalties, reputational damage, additional compliance costs or financial loss.

### **ITEM 9. DISCIPLINARY INFORMATION**

None.

## **ITEM 10. OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

### **Potential Conflicts of Interest**

The discussion below enumerates certain actual and potential conflicts of interest that may arise in GCP Capital's business. GCP Capital can give no assurance that any conflicts of interest will be resolved in favor of the funds' limited partners. The potential conflicts of interest are described in further detail in the relevant fund's confidential offering memorandum.

GCP Capital has an affiliated entity that provides investment advisory services directly to its own clients. Kester Capital LLP is registered as an investment adviser with the U.K. Financial Services Authority and provides advisory services to Greenhill Capital Partners Europe L.P., Greenhill Capital Partners Europe II L.P. and its affiliated funds ("GCPE"), a UK-based middle-market fund formed by Greenhill & Co. in 2007. Kester is registered with the SEC as an exempt reporting advisor under the *Unibanco* series of no-action letters issued by the SEC.

### ***Allocation of Investment Opportunities***

GCP Capital or an affiliate may establish and act as general partner or advisor to other present or future private equity funds or other investment vehicles. The GCP Capital investment team currently manages a number of investment vehicles, including ones that focus on investments (i) in venture capital and (ii) in issuers located primarily in Western Europe. GCP Capital and its affiliates may establish additional investment vehicles during the funds' investment period. GCP Capital, its affiliates and such newly established investment vehicles may make investments, including investments in, and financings, acquisitions and dispositions of, securities for their own accounts, in each case without any obligation to offer investment opportunities to, or share income derived from these activities, with the funds. In such cases, there may be conflicts of interests among the funds, GCP Capital and such investment vehicles regarding which of such entities will be given the opportunity to make or participate in such investment and, if such investment is to be made by more than one of such entities, the proportions in which such opportunity will be allocated among the participating entities. There can be no assurance that the funds will be able to make any such investment, even if the investment satisfies the funds' investment objectives. The general partner may also from time to time offer to third parties the right to co-invest in investments made by the funds, which may also give rise to conflicts of interest involving such parties.

### ***Conflicts with Portfolio Companies***

Officers and employees of GCP Capital and its affiliates will serve as directors of certain fund portfolio companies and, in that capacity, will be required to make decisions that they consider to be in the best interests of the portfolio company. In certain circumstances, for example in situations involving bankruptcy or near-insolvency of the portfolio company, actions that may be in the best interest of the portfolio company may not be in the best interests of the funds, and vice versa. Accordingly, in these situations, there may be conflicts of interests between the individual's duties as an officer or employee of GCP Capital and such individual's duties as a director of the portfolio company that may subject the general partner and its affiliates to claims they would not otherwise be subject to as an investor, including claims of breach of duty

of loyalty and other director-related claims. If such a conflict arises, GCP Capital will work with counsel to resolve.

### ***Management of the Funds***

Officers and employees of GCP Capital and its affiliates will devote such time to the funds as the general partner, in its sole discretion, deems necessary to carry out the operations of the funds effectively. A number of officers and employees of GCP Capital and its affiliates may spend a significant portion of their time on matters unrelated to the funds. Certain members of the Investment Committee of the funds also serve as members of the Investment Committees of other affiliated investment vehicles.

The investment team of GCP Capital manages multiple Greenhill Capital Partners funds and will participate in management fees and carried interest generated by such funds. Conflicts of interest may arise in connection with the GCP Capital team's management of the Greenhill Capital Partners funds, including with respect to certain transactions involving investments by newer funds and one or more of such existing funds in the same portfolio company (including in respect of the timing, structuring and terms of such investments and disposition thereof). The team of GCP Capital will devote such time and attention as is necessary to discharge its duties with respect to managing the existing Greenhill Capital Partners funds and conflicts of interest may arise in allocating management time, services or functions among the funds. Also, as a result of existing investments and activities, GCP Capital may from time to time acquire confidential information that it will not be able to use for the benefit of the other funds.

### ***Carried Interest***

The general partner of each fund will receive a carried interest, as described above under "Item 5. Fees and Compensation – Carried Interest." The existence of the general partner's carried interest creates an incentive for the general partner to make more speculative investments on behalf of the funds than it might otherwise make in the absence of such carried interest.

### ***Relation with Greenhill & Co.***

In addition to the above, while GCP Capital is an independent firm, its professionals continue to maintain relationships with Greenhill & Co.'s team of professionals. GCP Capital may at its discretion provide the opportunity to purchase or be granted equity participation to Greenhill & Co.'s advisory professionals who generate attractive deal flow for the funds or help create value in the private equity portfolio for the funds. While GCP Capital believes that its relationships will provide benefits for the funds, such relationships could present a variety of conflicts of interest, including that officers and employees of GCP Capital and its affiliates may have obligations to Greenhill & Co., its clients or its affiliates that may be in conflict or competition with the activities of GCP Capital. For example, Greenhill & Co. and the funds may have differing interests where an advisory client of Greenhill & Co. is involved in a transaction involving a portfolio company, including issues relating to potential competing bids or in negotiating a purchase price and the obligations of the Greenhill & Co. client.

Situations may arise where a portfolio company wishes to engage Greenhill & Co. to provide investment banking services. Such engagements would only be permitted where the portfolio company management believed, after considering alternatives, that Greenhill & Co. was the best adviser for the situation. Any fees paid to Greenhill & Co. in such situation would be negotiated on an arms-length basis and be consistent with prevailing industry practice.



In the regular course of business, Greenhill & Co. may also be engaged to act, or may seek to act, as financial advisor to a potential third party buyer of a potential investment that a fund advised by GCP Capital is also seeking to buy, or a potential buyer of an existing portfolio company or any assets or businesses held by an existing portfolio company. Such circumstances may create conflicts of interest for Greenhill & Co. and for such fund.

### **Resolution of Conflicts**

Any conflicts of interest that arise between the funds and/or Greenhill & Co. (as the general partner), on the one hand, and GCP Capital or any affiliate or affiliated funds, on the other hand, will be discussed and resolved on a case by case basis by senior officers of GCP Capital and Greenhill & Co. Any such discussions will take into consideration the interests of the relevant parties and the circumstances giving rise to the conflict.

The general partner may in certain situations choose to seek the approval of the LP Advisory Committee with respect to potential conflict of interest situations, including, without limitation, situations that may require approval under Section 206(3) of the Investment Advisers Act of 1940, as amended. The general partner may also choose to seek the approval of relevant limited partners with respect to certain conflict situations. Such approval may be sought from the required limited partners, or from those having a majority of the invested capital in a particular investment, depending on the circumstances. Any such approval by the LP Advisory Committee or the required limited partners will be binding upon the fund and its limited partners.

## **ITEM 11. CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

### **Code of Ethics**

GCP Capital has adopted a Code of Ethics (the “Code”) pursuant to SEC rule 204A-1. The Code is designed to foster a culture of honesty and accountability and to establish the standards of business conduct in order to assist those covered by the Code to comply with the Advisers Act. It is designed to ensure that the highest level of ethical conduct be reflected in all GCP Capital’s business activities including, but not limited to, relationships with investors, customers, suppliers, competitors, the government, regulators and the public.

The policies and procedures set forth in the Code apply to each (i) member, officer, supervisor or person performing a similar role of GCP Capital, (ii) employee of GCP Capital and (iii) person associated with GCP Capital (including employees of an affiliate and any consultant) who participates in or has responsibilities in connection with GCP Capital’s advisory activities (each herein referred to as an “advisory person” and collectively, “advisory persons”).

Advisory persons are required to conduct themselves according to the language and spirit of the Code and avoid even the appearance of improper behavior. The Adviser recognizes that one of its most valuable assets is its reputation for integrity, professionalism and fairness and adhering to the Code and applicable law is imperative.

The Code contains policies which address the following situations:

#### *Compliance with Laws, Rules and Regulations*

Advisory persons are prohibited from committing an illegal or unethical act, or instructing others to do so, for any reason. The Code sets forth a procedure for raising questions regarding compliance with the Code, applicable laws, rules or regulations. In addition, the Adviser conducts training sessions to promote compliance with applicable laws, rules and regulations.

#### *Preventing Insider Trading*

Advisory persons are not permitted to use non-public information (sometimes referred to as “inside information”) to trade in securities, or provide a family member, friend or any other person with a “tip” regarding inside information. Advisory persons are instructed not to use inside information for personal gain and to familiarize themselves and comply with the Adviser’s policies and procedures designed to prevent insider trading.

#### *Protection of Confidential Proprietary Information*

The Code sets forth a policy designed to protect confidential proprietary information (i.e., all non-public information that might be useful to competitors or that could be harmful to the Adviser, its clients, customers or its suppliers if disclosed) generated and gathered as a result of the Adviser’s business. The Code requires that all proprietary information be maintained in strict confidence (even after an advisory person is no longer associated with the Adviser), except when disclosure is authorized by the Adviser or required by law.

### *Conflicts of Interest*

The Code addresses conflicts of interest that may arise in the course of conducting the Adviser's business and requires that all advisory persons endeavor to avoid situations that present potential or actual conflicts. The Code provides the following examples of situations which may constitute a conflict of interest: (i) working, in any capacity, for a competitor, customer or supplier while employed by the Adviser, (ii) accepting gifts of more than modest value or receiving personal discounts or other benefits as a result of a person's position with the Adviser from a competitor, customer or supplier, (iii) competing with the Adviser for the purchase or sale of property, services or other interests, (iv) having an interest in a transaction involving the Adviser, a client, a customer or supplier (other than as an advisory person, officer or director of the Adviser and not including routine investments in publicly-traded companies), (v) receiving a loan or guarantee of an obligation as a result of a person's position with the Adviser, (vi) making political contributions, and (vii) directing business to a supplier owned or managed by, or which employs, a relative or friend. The Code also requires advisory persons to report any potential or actual conflicts to the Chief Compliance Officer.

Policies and procedures regarding personal securities reporting and transactions have been established by the Adviser to detect and prevent conflicts of interest. The Adviser requires all advisory persons who are "access persons", their immediate family members and persons who rely on financial support from such advisory persons to report their personal securities holdings on an annual basis (as well initially upon hire) and personal securities transactions on a quarterly basis. These reports are reviewed in an effort to detect possible conflicts and abuse. Under the Advisers Act, the term "access person" means (i) any partner, officer and director (or other persons occupying a similar positions) of the Adviser, (ii) any employee of the Adviser or (iii) any other person who provides investment advice on behalf of the Adviser and is subject to the supervision and control of the Adviser, who has access to nonpublic information regarding clients' purchase or sale of securities, is involved in making securities recommendations to clients or who has access to such recommendations that are nonpublic.

### *Protection and Proper Use of the Adviser Assets*

The Code contains a policy to protect the Adviser's assets against loss, theft or other misuse. Loss, theft and misuse of the Adviser's assets directly impact profitability, and therefore, advisory persons are required to report suspected loss, misuse or theft to the Chief Compliance Officer.

### *Corporate Opportunities*

Advisory persons are prohibited from taking for themselves business opportunities that arise through the use of the Adviser's property or information, or their position with the Adviser. Advisory persons are not permitted to use such property, information or position for personal gain, and advisory persons are not permitted to compete with the Adviser.

### *Fair Dealing; Gifts and Gratuities*

The Code requires advisory persons to deal fairly and ethically with all customers, suppliers, competitors and the public. The Code's anti-corruption policy prohibits bribes, kickbacks or other similar payments in any form made directly or indirectly to or for anyone for the purpose of obtaining or retaining business or obtaining any other favorable action. The Code generally permits occasional business gifts to and entertainment of non-government persons in connection with business discussions or the development of business relationships. However, the Code requires that such gifts be given infrequently and their value be

modest. The Code prohibits gifts or business entertainment of any kind to any government official or employee without prior approval. The Code notes that the Foreign Corrupt Practices Act (“FCPA”) and the U.K. Bribery Act generally prohibits giving anything of value directly or indirectly to any “foreign official” for the purpose of obtaining or retaining business.

#### *Compliance with the Code and Reporting of Any Illegal or Unethical Behavior*

The Code will be strictly enforced throughout the Adviser and violations will be dealt with immediately, including subjecting persons to corrective and/or disciplinary action which may include dismissal or removal from office. Violations of the Code that involve illegal behavior may be reported to the appropriate authorities.

Any concerns about violations of laws, rules, regulations or the Code by any advisory person are to be reported promptly to the Chief Compliance Officer. The Adviser encourages all advisory persons to report any suspected violations promptly and will thoroughly investigate any good faith reports of violations. The Adviser will not tolerate any kind of retaliation for reports or complaints regarding misconduct that were made in good faith. Advisory Persons are required to cooperate in internal investigations of misconduct and unethical behavior.

#### *Equal Opportunity, Non-Discrimination and Fair Employment*

The Adviser’s policies for recruitment, advancement and retention of advisory persons forbid discrimination on the basis of any criteria prohibited by law, including but not limited to race, sex and age. The Adviser’s policies are designed to ensure that advisory persons are treated, and treat each other, fairly and with respect and dignity. In keeping with this objective, conduct involving discrimination or harassment of others is not tolerated. All advisory persons are required to comply with the Adviser’s policy on equal opportunity, non-discrimination and fair employment.

#### *Political Contributions and Activities*

Any political contributions made by or on behalf of the Adviser and any solicitations for political contributions of any kind must be lawful and in compliance with the Adviser’s policies. Political contributions must be pre-cleared in accordance with the Adviser’s policy. No one may be reimbursed directly or indirectly by the Adviser for personal political contributions.

#### *Environment, Health and Safety*

The Adviser is committed to conducting its business in compliance with all applicable environmental and workplace health and safety laws and regulations. The Adviser strives to provide a safe and healthy work environment for advisory persons and to avoid adverse impact and injury to the environment and communities in which the Adviser conducts business.

### *Education about this Code*

Each employee is provided a copy of the Code and any amendments. Each of these persons is required to provide written acknowledgement of their receipt of the Code.

### *Recordkeeping*

Copies of the Code and the written acknowledgements are maintained in accordance with the Investment Advisers Act of 1940.

A copy of the Code is available to any investor or prospective investor upon request.

### **Participation or Interest in Client Transactions and Personal Trading**

Under certain circumstances, a fund may be offered an opportunity to make an investment (i) in connection with a transaction in which GCP Capital, an affiliate of GCP Capital or an affiliated investment vehicle, is expected to or seeks to participate, or in a company in which GCP Capital, an affiliate of GCP Capital or an affiliated investment vehicle has made, or concurrently will make, or seeks to make, an investment. In connection with such investments, the fund being offered the opportunity, on the one hand, and GCP Capital, an affiliate of GCP Capital or affiliated investment vehicle, on the other hand, may have conflicting interests and investment objectives, including with respect to the operation of the portfolio company, the targeted returns from the investment and the timeframe for and method of exiting the investment.

Officers and employers of GCP Capital may, from time to time, invest in securities or other instruments that it recommends to clients. For example, one or more of the principal executive officers of GCP Capital may serve on the board of directors or serve in a position of management of a portfolio company in which a fund invests and, in such capacities, may receive stock options from such company and may be required to make decisions that they consider to be in best interests of the portfolio company. For example, in situations involving bankruptcy or near-insolvency of the portfolio company, actions that may be in the best interest of the portfolio company may not be in the best interests of the fund that holds such company in its portfolio, and vice versa. Accordingly, in these situations, there may be conflicts of interests between such individual's duties as an officer or employee of GCP Capital and such individual's duties as a director of the portfolio company.

Affiliates of GCP Capital may make investments, including investments in, and financings, acquisitions and dispositions of, securities for their own accounts, in each case without any obligation to offer investment opportunities to, or share income derived from these activities with the funds advised by GCP Capital. In such cases, there may be conflicts of interests among the funds and GCP Capital regarding which of such entities will be given the opportunity to make or participate in such investment and, if such investment is to be made by more than one of such entities, the proportions in which such opportunity will be allocated among the participating entities. There can be no assurance that a fund will be able to make any such investment, even if the investment satisfies that fund's investment objectives. The general partner of a particular fund may also from time to time offer to third parties the right to co-invest in investments made by a fund. Allocation of investment opportunities among the funds, GCP Capital, affiliates of GCP Capital and third parties may give rise to conflicts of interest among such parties.

To avoid potential conflicts of interest, all personal securities transactions by employees of GCP Capital or its affiliates are subject to the Code, which is designed to detect and prevent such conflicts of interest. In addition to various trading restrictions, the personal securities transactions of the employees of GCP Capital

and its affiliates must be pre-cleared. Employees requesting approval of personal trading transactions must input such requests into GCP Capital's electronic regulatory software system.

See "Resolution of Conflicts" under Item 10 for information on how any such conflicts are managed by the Adviser.

## **ITEM 12. BROKERAGE PRACTICES**

### **Brokerage Selection**

Pursuant to a Management Agreement between GCP Capital and each fund, GCP Capital has discretion to determine, without the consent of the limited partners, the investments made by the funds, subject to the limitations set forth in the partnership agreement and described in the relevant confidential offering memorandum distributed to investors in the funds.

In the normal course, neither GCP Capital nor any related person recommends broker-dealers to GCP Capital's clients or enters into soft dollar arrangements. However, GCP Capital would have discretion to determine, without the consent of clients or the limited partners of the funds, the broker or dealer to be used (if any) and the commission rates to be paid to the broker or dealer. GCP Capital would select brokers and would determine the reasonableness of their commissions in a manner consistent with its fiduciary duty to obtain "best price and execution" for its clients, including (i) overall experience, expertise and reliability of the broker, (ii) the timing and size of the order and (iii) current market conditions.

GCP Capital may enter into arrangements with a registered broker-dealer under which such broker dealer liquidates in-kind distributions of securities on behalf of the funds' limited partners who elect such liquidation. Under such arrangements, GCP Capital may direct the funds to select such broker-dealer as broker dealer in respect of such liquidation, and the broker dealer would receive a fee based on the number of shares liquidated.

### **Research and Other Soft Dollar Benefits**

Not applicable.

### **Brokerage for Client Referrals**

Not applicable.

### **Directed Brokerage**

Not applicable.

### **Trade Aggregation Practices**

Not applicable.

### **ITEM 13. REVIEW OF ACCOUNTS**

The investment professionals of GCP Capital that are responsible for reviewing the investments made by clients conduct periodic reviews of clients' accounts. The investments made by the clients of GCP Capital are generally private and illiquid. GCP Capital closely monitors the performance of companies in which its clients invest and performs quarterly valuations. The Investment Committee and GCP Capital's entire team of investment professionals, including the managing directors, principals, vice presidents, and associates, participate in the valuation exercise.

GCP Capital does not provide reports to its clients, which are pooled investment vehicles. However, GCP Capital provides written quarterly unaudited reports and annual audited financial statements to the limited partners of the funds.

### **ITEM 14. CLIENT REFERRALS AND OTHER COMPENSATION**

While neither GCP Capital nor any of its related persons have any arrangements whereby such entities directly or indirectly compensate any person for client referrals, GCP Capital in the past has engaged, and will continue to compensate, an affiliate of Greenhill & Co. in connection with GCP III's placement activities.

### **ITEM 15. CUSTODY**

As discussed in Item 13, GCP Capital provides audited financial statements to the limited partners of each fund within 120 days of the end of such fund's fiscal year, as well as quarterly unaudited reports. GCP Capital also provides periodic updates on the investments by the funds to the limited partners of the funds. An independent public accountant registered with, and regularly examined by, the Public Company Accounting Oversight Board conducts annual financial audits of the funds prepared in accordance with U.S. Generally Accepted Accounting Principles.



## **ITEM 16. INVESTMENT DISCRETION**

As of December 31, 2016, GCP Capital has approximately \$538 million of assets under management.

Once approved by the relevant Investment Committee, GCP Capital has discretionary authority from the client at the outset of an advisory relationship to select the identity and amount of securities to be bought or sold. In all cases, however, such discretion is exercised in a manner consistent with the stated investment objectives contained in the partnership agreement for the particular client account.

See “Ability to Tailor Services and Impose Restrictions” under Item 4 for greater detail.

#### **ITEM 17. VOTING CLIENT SECURITIES**

The Adviser accepts authority to vote proxies on behalf of a fund. The Adviser will vote proxies on behalf of a fund in the best interest of that fund, consistent with the objective of maximizing investment returns for the fund. The Adviser may abstain from voting if, based on factors such as expense or difficulty of exercise, it determines that a fund's interests are better served from abstention. The relevant Managing Director of the Adviser will make the investment decision to vote a proxy. If a proxy proposal presents a material conflict of interest between the Adviser, on the one hand, and a fund, on the other hand, the Investment Committee will be responsible for determining how to vote that proxy and whether the conflict of interest should be disclosed to investors in such fund.

Investors in a fund may obtain a complete copy of the Adviser's proxy voting policies and procedures by contacting the Adviser's Chief Compliance Officer in writing and requesting such information. Each investor in a fund may also request in writing information concerning the manner in which proxy votes have been cast on behalf of that fund during the prior annual period with respect to portfolio securities held by the fund. Such information will be provided as soon as is practicable after any request.

#### **ITEM 18. FINANCIAL INFORMATION**

GCP Capital has no financial commitments that impairs its ability to meet contractual commitments to clients and has not has been subject to bankruptcy proceedings during the past ten years.

#### **ITEM 19. REQUIREMENTS FOR STATE-REGISTERED ADVISERS**

Not applicable.