

Brochure for N 1 Place, LLC

Form ADV Part II

N 1 Place, LLC
400 Elm Creek Drive
Manakin Sabot, Virginia 23103
Main Phone Number: (804) 387-7246
Fax Number: (804) 784-3617
Website: www.n1place.com

This brochure was updated on August 15 2012.

This brochure provides information about the qualifications and business practices of N 1 Place, LLC. If you have any questions about the contents of this brochure, please contact us at (804) 387-7246 and/or n1placesusan@gmail.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about N 1 Place, LLC also is available on the SEC's website at www.advisorinfo.sec.gov.

N 1 Place, LLC is a registered investment advisor (RIA). Registration does not assure a certain level of skill or training.

This represents a material change from the ADV Part II dated February 29, 2012.

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Advisory Business

Beth H. Long and Susan O. Kidd are the joint owners and founders of N 1 Place, LLC (“We,” “Advisor” or “the firm”). The firm was founded in April 2008.

N 1 Place, LLC offers wealth management services on a discretionary and non-discretionary basis, as agreed to with the client. We primarily offer wealth management services to individuals, retirement accounts (IRAs), and trusts. Clients may impose restrictions on investing in certain securities or types of securities. As of June 30, 2012: \$5,121,024 discretionary assets under management and \$318,000 non-discretionary.

Client investment objectives are identified by assessing the client's risk tolerance based on age, income, education, need for cash flows, investment goals, and emotional tolerance for volatility. The information provided by the client is collected during client meetings, interviews, and/or questionnaires. Strategies are developed and implemented through an optimal combination of investments. Market conditions and client circumstances are monitored and portfolio adjustments are made whenever appropriate to reflect significant changes in any or all of the above variables. Clients may choose to limit the types of investments or specific securities in their accounts. As part of ongoing discussions with clients, these special constraints are identified and re-examined.

In the event that third party sub-advisors are utilized for portions of client accounts, the Advisor will select one or more registered investment advisors with varying styles based on the client's individual needs and investment objectives. Sub-advisors will have full investment discretion and trading authority, and sole responsibility for the implementation of the investment program with respect to the client's sub-account for which investment discretion has been delegated and accepted by the sub-advisor. Advisor will not place orders for transactions in the client's sub-account or otherwise exercise trading authority over the sub-account at any time when it is being managed by a sub-advisor. However, Advisor will monitor the performance of the sub-advisor and reserves the authority to terminate the sub-advisor's services and place client assets under the management of another sub-advisor of its choosing.

All written contracts between advisor and its clients and all written agreements with sub-advisor describe the activities, compensation, and the sub-advisor's undertaking to perform consistent with the advisor's instructions. Disclosure documents conform to applicable portions of 21 VAC 5-80-190.

Fees and Compensation

For investment supervisory services, compensation is derived as fee income based upon the percentage of assets under management. The compensation method is explained and agreed upon with the clients in advance before any services are rendered. The compensation for our services, which include developing and implementing an investment policy and objectives, formulating a quantitatively driven asset allocation analysis and recommendation, monitoring a client's investment results, selecting and monitoring of investment managers, is 1.00%. The fee becomes negotiable for accounts of \$5 million or more, and the actual amount is determined based upon a number of factors, including the amount of work involved, the assets placed under management, and the attention needed to manage the account.

Fees will be billed in arrears at the end of each calendar quarter. There is no pre-payment of fees. Any contributions and/or withdrawals made during a calendar quarter may cause an adjustment to the advisory

fee. Fees will generally be deducted directly from the client's custodial account pursuant to a written agreement. Investment advisory services begin with the effective date of the Investment Advisory Agreement ("Agreement"), which is the date the client signs the Agreement. For that calendar quarter, fees will be adjusted pro rata based upon the number of calendar days in the calendar quarter that the Agreement became effective.

Clients should be aware of their responsibility to verify the accuracy of the fee calculation submitted to the custodian by Advisor, as the custodian will not determine whether the fee has been properly calculated. The Advisor will provide the client with a separate copy of each invoice, setting forth the basis for the calculation. Advisor will not be compensated on the basis of a share of capital gains upon or capital appreciation of the funds or any portion of the funds of the client. Advisory fees charged by Advisor are separate and distinct from fees and expenses charged by mutual funds, which may be recommended to clients. A description of these fees and expenses is available in each fund's prospectus. Additionally, these fees do not include other costs that the client may incur, including but not limited to transaction fees and commissions.

After one (1) year, either the Advisor or the client may terminate the Agreement for any reason upon 30 days prior written notice. Upon termination, the fees charged for advisory services will be pro-rated and deducted accordingly. The client is responsible to pay for services rendered until the termination of the agreement. The client can cancel the Agreement without penalty within the first five days after the signing of the Agreement.

Advisory fees charged by N 1 Place are separate and distinct from fees and expenses charged by securities which may be recommended to clients, including but not limited to mutual funds, ETFs and partnerships. A description of these fees and expenses is available in each mutual fund's prospectus. Additionally, the fees charged by N 1 Place are exclusive of all custodial and transaction costs paid to custodians, brokers or any other third parties. Clients should review all fees charged by N 1 Place, custodians, and brokers and others to fully understand the total amount of fees incurred. Nor does N 1 Place receive compensation for the sale of any securities.

Performance-Based Fees and Side-By-Side Management

N 1 Place does not charge performance-based fees, nor do we offer Side-By-Side Management.

Types of Clients

N 1 Place offers investment management services on a discretionary and non-discretionary basis as agreed to with the client. We primarily build and manage portfolios for high net worth individuals and their related accounts which include trusts, and retirement accounts (IRAs). There is no minimum account size. We may decline to work with some clients if the relationship does not seem to be a good fit. The decision could be based on a single factor or a variety of factors; however, N 1 Place does not discriminate on the basis of race, color, national origin, disability, sex, marital status, parental status, religion, sexual orientation, political beliefs, or because all or any part of an individual's income is derived from any public assistance program.

Methods of Analysis, Investment Strategies and Risk of Loss

N 1 Place reserves the right to employ sub-advisors who may use proprietary investment models. A sub-advisor may alter or discontinue aspects of models or some models altogether, but the goal remains the same. To date the current equity sub-advisor being utilized has primarily and consistently used cash flow calculations (they may use other measures in the future) to highlight companies that might appear interesting, but the final determination whether to invest has been largely subjective. Direct or indirect contact with the company, company SEC filings and press releases, third party research reports, and industry contacts are the primary sources for judging whether a company offers investment opportunity. The extent to which the return potential is attractive is also a subjective determination. The sub-advisor has used projected earnings and PE multiples as guideposts to what the future value of the equity may be.

Investing always involves uncertainty and therefore risk of loss is something clients should be prepared to face. Since the future is uncertain, neither the Advisor nor the sub-advisor can know what will actually happen. Any error and any inaccuracy resulting from incorrect or misleading information can lead to loss on an investment. Errors relating to direct or indirect contact with the company, company filings, third party research reports, and industry contacts can lead to incorrect subjective assessments of the company and the prospects for its stock. Other causes of loss include things external events, such as a poor economy, changes in regulation, natural disasters, and/or man-made disasters (e.g. war and negligence) which frequently result in loss. Furthermore, neither N 1 Place nor its sub-advisor alleges expertise in assessing those factors.

The investment strategy used by the sub-advisor currently employed by N 1 Place is to buy multiple securities for a typical client account so that losses in some investments will be offset by gains in other investments. They hope to be right more often than wrong, but do not expect to be right more than 60% of the time on average over a ten-year period. Their general investment strategy is to know what was bought for clients, when and why it was purchased, and to sell the position when it is believed they were mistaken or when the return potential seems unattractive.

N 1 Place's investment strategy bears several material risks to clients. The sub-advisor may be wrong more than they are right, resulting in loss. They may be right more than wrong, but have a disproportionate amount of money invested where wrong, resulting in loss. The capital markets can decline broadly (a bear market), resulting in loss. Bear markets have occurred and will continue to occur. They do not claim to be able to predict when a bear market will come or go. Clients should expect that in any ten-year period a bear market would drive down portfolio values by 20% or possibly much more. It may take several years or longer before the portfolio fully recovers or the portfolio might never fully recover.

N 1 Place also invests in bonds, certificates of deposit (CDs), and other fixed income investments. The method of analysis is to use credit ratings and/or specific opinions of the issuer about the likelihood of receiving interest payments plus return of principal at maturity. The investment strategy for fixed income securities is to match a security or a group of securities to mature at the time client will need cash, or to select for investment multiple securities that in aggregate produce a return that is satisfactory for the market conditions perceived by the firm. Payments may be altered if an insured bond defaults or the bank issuing the CD is closed. Substantial loss may occur if the investment is sold prior to maturity or if default occurs.

Mutual Funds, Exchange Traded Funds (ETFs), and other similar investments usually have been used at the request of clients. There have been situations shortly after a large deposit was made or when a cash balance was high at the time we were optimistic about the short-term prospects of the broad stock market or industry, so we made an investment that we expected would participate with the broad market or industry while we selected specific securities to purchase. With such investments, we are trying to express broad views about the perceived skill level of a mutual fund manager and/or prospects for various capital market themes. These subjective views are gleaned from research performed at the firm and from third party research. As such, the risks of loss that apply to other methods of analysis and investment strategies also apply to mutual funds, ETFs, and other similar investments. Additionally, loss may occur if our subjective views, themes, and/or assessment of the skill of a mutual fund manager are incorrect.

Frequent trading is not an element of any investment strategy. However, frequent trading may occur if the sub-advisor is frequently wrong, the return potential of a large number of investments becomes unattractive, or the markets become very volatile. Frequent trading can hurt investment returns through increased brokerage costs, getting poor prices on purchases and/or sales, and increased taxes.

Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of N 1 Place's investment advisory business or the integrity of the firm's management.

Other Financial Industry Activities and Affiliations

The primary business activity of N 1 Place and its principals is providing personal data management services. We collect, organize and scan personal records (including but not limited to wills, trusts, tax records, bank and brokerage statements and other legal documents) onto a disk which is provided to the client. Depending on the level of service that is desired, an individual may acquire personal data managements services at either an hourly rate, a fixed rate or, at no additional expense as part of the comprehensive wealth management services discussed previously. It is anticipated that the principals of N 1 Place will devote approximately 50% of their time to personal data management services. When N 1 Place contracts with other investment advisory firms to provide services for their clients, N 1 Place will compensate these sub-advisory firms from fees paid to N 1 Place, LLC. N 1 Place, LLC does not receive compensation directly or indirectly from sub-advisory firms for client referrals and/or management of accounts.

Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

N 1 Place permits employees to engage in personal securities transactions on a limited basis. To avoid any potential conflicts of interest involving personal trades, Advisor has adopted a Code of Ethics ("Code"), which includes formal insider trading, information barriers, and personal security transactions policies and procedures. The Advisors' Code is provided to any client or prospective client upon request and requires, among other things, that its employees:

1. Place client interests ahead of Advisor's,
2. Engage in personal investing that is in full compliance with the Code,
3. Avoid taking advantage of their position, and
4. Maintain full compliance with applicable federal and Virginia securities laws.

Advisor's Code also requires employees to: (1) pre-clear certain personal securities transactions, (2) report personal securities transactions on at least a quarterly basis, and (3) provide Advisor with a detailed summary of holdings (both initially upon commencement of employment and annually thereafter) over which the employee has a direct or indirect beneficial interest.

Brokerage Practices

Unless the transaction cost to the client is unfavorable, all purchases or sales of securities for various client accounts are aggregated and then allocated proportionately.

Advisor may recommend that clients establish brokerage accounts with the Schwab Institutional division of Charles Schwab & Co., Inc. (Schwab), a registered broker-dealer, Member SIPC, to maintain custody of clients' assets and to effect trades for their accounts. Advisor is independently owned and operated and not affiliated with Schwab. Schwab may provide Advisor with access to their institutional trading and custody services, which are typically not available to retail investors. These services generally are available to independent investment advisors on an unsolicited basis, at no charge to them and are not otherwise contingent upon Advisor committing to Schwab any specific amount of business (assets in custody or trading). These services may include brokerage, custody, research, and access to mutual funds and other investments that are otherwise generally available only to institutional investors or would require a significantly higher minimum initial investment. Not all registered advisors recommend or require that their clients open accounts with selected brokerage firms, and while this advisor may recommend an account with a specific custodial broker as indicated above, the advisor does not require that clients use this custodial firm. In fact other executing brokers may be utilized for accounts custodied at this custodial broker if it is in the client's best interest for the purchase or sale of specific securities under the custodial broker's trade away program. The advisor explains to clients that by directing brokerage either the advisor and/or the sub-advisor may be unable to achieve the most favorable execution of a client's transaction and that this may cost the client more money. The advisor and sub-advisor have the discretion to use other non-custodial brokers and have explained to their clients that this may increase the cost of trading. However, trade away programs are only used when the executing broker provides access to securities not available through the custodian.

For Advisor's client accounts maintained in its custody, Schwab does not charge separately for custody but rather is compensated by account holders through commissions or other transaction-related fees for securities trades that are executed through Schwab or that settle into accounts held at Schwab.

Schwab also makes available to Advisor other products and services that benefit Advisor but may not benefit its clients' accounts. Some of these other products and services assist Advisor in managing and administering clients' accounts. These include software and other technology that provide access to client account data (such as trade confirmations and account statements), facilitate trade execution (and allocation of aggregated trade orders for multiple client accounts), provide research, pricing information and other market data, facilitate payment of Advisor's fees from its clients' accounts, and assist with back-office functions, recordkeeping and client reporting. Many of these services generally may be used to service all or a substantial number of Advisor accounts, including accounts not maintained at Schwab. Schwab also makes available to Advisor other services intended to help Advisor manage and further develop its business enterprise. These services may include consulting, publications and conferences on practice management, information technology, business succession, regulatory compliance, and marketing. In addition, Schwab may make available, arrange and/or pay for these types of services rendered to Advisor by independent third parties. Schwab may discount or waive fees it would otherwise

charge for some of these services or pay all or a part of the fees of a third-party providing these services to Advisor. As a fiduciary, Advisor endeavors to act in its clients' best interests; Advisor's recommendation that clients maintain their assets in accounts at Schwab may be based in part on the benefit to Advisor of the availability of some of the foregoing products and services and not solely on the nature, cost or quality of custody and brokerage services provided by Schwab, which may create a potential conflict of interest.

Review of Accounts

Generally, client accounts are reviewed on a regular basis by Beth Long, a Managing Partner. These reviews are designed to monitor and analyze client transactions, positions, and investment levels. Particular attention is given to continued suitability, manager performance as well as changes in industry outlook, market outlook and changes in client circumstances. The client accounts for which Advisor provides investment advice are furnished with quarterly reports which reiterate the client's goals and priorities, tracks the client's portfolios against their investment objectives, provides asset allocation, positions and account performance. Clients will also receive monthly account statements from their custodian, and quarterly written reports from N 1 Place, LLC are provided. Clients are directed to review all reports carefully to verify their accuracy.

Client Referrals and Other Compensation

N 1 Place neither pays nor receives compensation for client referrals.

Custody

N 1 Place does not and will not have custody of client funds, excepting the direct or indirect withdrawal of management fees from client accounts for which clients provided specific written permission when the custodial arrangements are established. However, since fees are deducted from accounts N 1 Place is considered to have technical custody of client funds.

Investment Discretion

When our service is implemented on a discretionary basis, whether managed by us or by sub-advisors we choose, and through separate investments in equities, mutual funds, bonds, cash-equivalents, and other instruments, the Advisor provides investment consulting services that relate to matters such as allocation of assets among different classes, portfolio diversification, managing portfolio risk, and other general economic and financial topics. The written contractual agreement between N 1 Place and each client specifies that discretionary management is required; any exceptions to this policy are agreed upon in writing by both parties at the time the account is established and specific exceptions are noted in the starting documents. Account supervision is guided by the client's stated objectives (i.e., maximum capital appreciation, income, growth, etc.), and all managed accounts will be maintained with independent custodians.

Voting Client Securities

Notwithstanding Advisor's discretionary authority to make investment decisions on behalf of clients, Advisor will not exercise proxy voting authority over securities held in client accounts. The obligation to vote client proxies shall at all time rest with the client. Clients receive all proxies and any other relevant materials directly from the custodial. If a client has specific questions about particular voting issues,

advisor will respond with clarifying information if available. Advisor shall not be deemed to have proxy voting authority solely as a result of providing advice or information about a particular proxy vote to a client. Should Advisor inadvertently receive proxy information for a security held in a client's account, then Advisor will make a good faith effort to forward such information on to client in a timely manner, but will not take any further action with respect to the voting of such proxy. Upon termination of its Investment Advisory Agreement with a client, Advisor shall make a good faith and reasonable attempt to forward proxy information inadvertently received by Advisor on behalf of the client to the forwarding address provided by the client to Advisor.

Financial Information

N 1 Place is not required to provide financial information in this brochure because we do not require or solicit prepayment of fees.

Disclosure Requirements

N 1 Place, LLC is no longer eligible for registration as an Investment Advisor under federal requirements but is now an advisor under the Virginia Securities Act Rule 21VAC5-80-190F.

Attached to the ADV Part II for N 1 Place, LLC in response to item 19 of the Requirements for State-Registered Advisors is information regarding the IA representative, Beth H. Long.

Registered Representative Information for N 1 Place, LLC

N 1 Place, LLC
400 Elm Creek Drive
Manakin Sabot, Virginia 23103
Main Phone Number: (804) 387-7246
Fax Number: (804) 784-3617
Website: www.n1place.com

Listed below please find information regarding Beth H. Long who is the sole Registered Investment Representative for N 1 Place, LLC. Attached to this cover letter please find the information as shown in our FINRA registration under CRD # 150226.

If you have any questions about the contents of this brochure, please contact us at (804) 387-7246 and/or n1placesusan@gmail.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Name:	Beth Hirschler Long
Home Address:	209 DeSota Drive Richmond, VA 23229
Date of Birth:	08/22/1942
Individual CRD #:	1172453
Education:	B.A. from Smith College - 1964 M.B.A. from Virginia Commonwealth University – 1982
Employment History:	10/1986 – 12/2008 The Capital Management Corporation Position: Portfolio Manager/Vice President 01/2009 – Present N 1 Place, LLC Position: Direct Owner/Manager/Portfolio Manager

Composite InformationIndividual CRD#: [1172453](#)

Individual Name: LONG, BETH H

Full Legal Name	LONG, BETH HIRSCHLER																													
Social Security Number	227-58-6898																													
Date Of Birth	08/22/1942																													
Employment	<table border="1"> <tr> <td>Name</td> <td colspan="4">N 1 PLACE, LLC (150226)</td> </tr> <tr> <td>Position</td> <td colspan="4">Investment Adviser Representative</td> </tr> <tr> <td>Independent Contractor</td> <td colspan="4">No</td> </tr> <tr> <td>CRD Branch Number</td> <td>FINRA OSJ</td> <td>Address</td> <td>Firm Billing Code</td> <td>NYSE Branch Code Number</td> </tr> <tr> <td>Non Registered Location - Located At</td> <td></td> <td>400 ELM CREEK DRIVE MANAKIN SABOT, VA 23103</td> <td></td> <td></td> </tr> </table>					Name	N 1 PLACE, LLC (150226)				Position	Investment Adviser Representative				Independent Contractor	No				CRD Branch Number	FINRA OSJ	Address	Firm Billing Code	NYSE Branch Code Number	Non Registered Location - Located At		400 ELM CREEK DRIVE MANAKIN SABOT, VA 23103		
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IA Affiliation	Direct Owner																													
Residential Address	209 DESOTA DRIVE RICHMOND, VA 23229																													
Reportable Disclosures?	The specified individual has no disclosure that qualifies under this section (i.e., disclosure required to be reported on Form U4 or Form U5). Regulatory and Broker/Dealer Users: Please note that there are three types of disclosure in Web CRD: Reportable, Legacy and Archive disclosure. An individual with no reportable disclosure may or may not have Legacy or Archive disclosure. Investment Adviser Users: Please note that IARD does not include Legacy disclosure. Information reported on previous form filings through IARD is available under Filing History.																													
Has Material Difference in Disclosure?	No																													
Disclosure Counts - Current Disclosures	Criminal	Regulatory Action	Customer Complaint	Other																										
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Personal InformationIndividual CRD#: [1172453](#)

Individual Name: LONG, BETH H

Other Names Known by	HIRSCHLER, BETH
Social Security Number	227-58-6898
Date of Birth	08/22/1942
State/Country of Birth	VIRGINIA USA
Sex	F
Height	5 ft 3 in
Weight	175 lbs
Hair Color	Gray or Partially Gray
Eye Color	Brown

Personal Residential History

From	To	Street	City	State/Country	Zip
09/1983	Present	209 DESOTA DRIVE	RICHMOND	VA	23229

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U4 Employment HistoryIndividual CRD#: [1172453](#)

Individual Name: LONG, BETH H

Office of Employment Address History

From	To	Firm	CRD Branch Number	NYSE Branch Code Number	Firm Billing Code	Address	Type of Office	Private Residence
01/01/2009	Present	N 1 PLACE, LLC (150226)	Non Registered Location			400 ELM CREEK DRIVE MANAKIN SABOT, VA 23103	Located At	Yes
10/15/1986	01/01/2009	THE CAPITAL MANAGEMENT CORPORATION (112242)	Non Registered Location			9530 STONY POINT PARKWAY SUITE 150 RICHMOND, VA 23235	Located At	No

Please note that data contained in the U4 EMPLOYMENT HISTORY SCREEN is updated only by a U4 and does not reflect any changes made by the filing of a U5.

Employment History

From	To	Name	Investment Related Business?	City	State	Country	Position
01/2009	Present	N 1 PLACE, LLC	Y	MANAKIN SABOT	VA	USA	MANAGER
10/1986	12/2008	CAPITAL MANAGEMENT CORPORATION	Y	RICHMOND	VA	USA	VICE- PRESIDENT/SECRETARY

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Registrations SummaryIndividual CRD#: [1172453](#)

Individual Name: LONG, BETH H

Current Firm(s):

Registrations Summary With Current Employers

Firm Name	Firm CRD	Start Date	IARD Regs.	CRD Regs.	SFG Member
N 1 PLACE, LLC	150226	01/2009	Y	N	N

Prior Firm(s):

Registrations Summary With Prior Employers

Firm Name	Firm CRD	Start Date	End Date	IARD Regs.	CRD Regs.	SFG Member
THE CAPITAL MANAGEMENT CORPORATION	112242	10/1986	01/2009	N	N	N

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Firm Name : N 1 PLACE, LLC

Employment Start Date	01/01/2009
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Regulatory Authority	Registration Category	Filing Date	Status Date	Registration Status	Approval Date
VA	RA	04/23/2009	05/19/2009	APPROVED	05/19/2009

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Firm CRD #: 112242

Firm Name : THE CAPITAL MANAGEMENT CORPORATION

Employment Start Date	10/15/1986
Employment End Date	01/01/2009
Firm Name at Termination	THE CAPITAL MANAGEMENT CORPORATION

Regulatory Authority	Registration Category	Filing Date	Status Date	Registration Status	Approval Date
TX	RA	08/14/2003	01/09/2009	TERMED	08/14/2003
VA	RA	08/14/2003	01/09/2009	TERMED	08/15/2003

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