

## **Part 2A of Form ADV: *Firm Brochure***



### **KDV Wealth Management, LLC.**

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June 1, 2011

This brochure provides information about the qualifications and business practices of KDV Wealth Management, LLC. If you have any questions about the contents of this brochure, please contact us at 952-563-6900. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any state securities authority.

Additional information about KDV Wealth Management, LLC is also available on the SEC's website at [www.advisorinfo.sec.gov](http://www.advisorinfo.sec.gov). You can search the site by a unique identifying number, known as a CRD number. Our firm's CRD number is 143038.

## **Item 2      Material Changes**

The SEC adopted “Amendments to Form ADV” in July, 2010. This Firm Brochure, dated June 1, 2011, is our new disclosure document prepared according to the SEC’s new requirements and rules. As you will see, this document is a narrative that is substantially different in form and content, and includes some new information that we were not previously required to disclose.

After our initial filing of this Brochure, this Item will be used to provide our clients with the summary of new and/or updated information. We will inform you of the revision(s) based on the nature of the updated information.

Consistent with the new rules, we will ensure that you receive a summary of any material changes to this and subsequent Brochures within 120 days of the close of our firm’s fiscal year. Furthermore, we will provide you with other interim disclosures about material changes as necessary.

Material changes since our last filing in 2010 has been the merger of Nies Financial Group with KDV Wealth Management. Assignment of Investment Advisory Contracts of Nies Financial Group is in the process of completion.

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## **Item 4      Advisory Business**

KDV Wealth Management LLC is a SEC-registered investment advisor with its principal place of business located in Minnesota. KDV Wealth Management became registered in January, 2007 and provides the following advisory services to our clients:

### **Investment Supervisory Services-**

Our firm provides investment supervisory services, which include the disciplines of asset management as well as financial planning. Goals and objectives of each client are established through consultation, and we develop a personal investment strategy based on those unique conditions. Investor constraints such as risk tolerance, time horizon, liquidity requirements, taxes and other unique circumstances are also incorporated into the management of the client portfolio.

As a supplement to the portfolio management, broader financial planning services are offered. We will offer advice on matters other than individual security selection such as tax planning, estate planning, retirement planning, charitable giving, college planning and the review of insurance needs. The review of the client's overall financial picture, including accounts not managed by our firm offers a better understanding to how we will position the individual investment accounts managed by KDV Wealth Management.

Clients may provide input into their investment strategy and may impose restrictions on the types and amounts of any security or industry sector. These wishes are incorporated into our supervision and management of the accounts.

Our investment recommendations are not limited to any specific product or service offered by a broker-dealer, fund or insurance company. Types of securities held in client accounts are generally fall into the following categories:

- Exchange listed securities (Stocks, Exchange Traded Funds (ETF's), etc...)
- Securities traded over the counter
- Options
- Warrants
- Corporate debt
- Municipal securities
- Money Market funds
- Commercial paper
- Certificate of deposits
- Mutual funds
- US Government securities
- Foreign issuers

KDV Wealth Management LLC publishes a monthly newsletter addressing general market conditions, economic concepts and other investment related topics. This letter is sent out along with client reports detailing their investment account holdings and month end values. No specific account recommendations are made and it is not individually tailored to any one client.

Assets under management- As of 3/31/2011, we were actively managing client assets of \$210,383,284. Of this figure, \$110,789,234 was managed on a discretionary basis and \$99,594,050 was on a non-discretionary basis.

## Retirement Plan Consulting Services-

KDV Wealth Management also offers Retirement Solutions Services to companies who offer retirement plan services to their employees. This work includes consulting with those companies on qualified and non-qualified retirement plan design to ensure that they meet current regulatory requirements and that the design is suitable for the company and individual participants needs.

Additionally, these services include the consultation on the fiduciary requirements of the plan sponsor including documentation of the required processes and procedures, third party evaluation of fund and fund performance delivered to the plan sponsor on a quarterly basis and the presentation of support for development of required operational procedures which ensure proper plan implementation.

Plan participant education is another area where services are provided. The better educated plan participants are regarding the plans offered by their employers, the greater the realized benefit of the plan features will be.

## Insurance Services-

KDV Insurance Services offers risk management through life insurance, long term disability, long term care, and annuities.

## Item 5 Fees and Compensation

The annualized fee for investment supervisory services is charged as percentage of assets under management. The typical fee is 1% on an annual basis, charged quarterly in advance, although fees are negotiable on a limited basis (Some existing accounts are charged in arrears). Client circumstances, including assets to be managed, complexity of the client, possible future dollars, account composition, etc...are taken into account when determining the fee amount. Whatever rate is charged, it is determined in conjunction with the client's approval and is outlined in the Investment Advisory Agreement signed by the client. Clients are further notified in custodian statements of any fees deducted from the account.

Fees are typically deducted from each client account to facilitate billing. Client must consent in advance to automatic debiting of their accounts. Some clients prefer to receive an invoice and pay via personal check.

Other fees and charges, in addition to our investment management fees, may be imposed. Clients are responsible for the transaction and other fees charged by custodians and fund families (expense ratios) of particular securities. If a client account is terminated (de-link from our management), fees paid in advance will be refunded on a pro-rated basis.

KDV Retirement Solutions has the following fee scale for its services:

<b>Total Assets</b>	<b>Asset Based Fee Range</b>
Under 1,000,000	0.75 - 1.0 %
1 M – 1.99 M	0.50 – 0.75 %
2 M – 3.99 M	0.40 – 0.50 %
4 M – 5.99 M	0.30 – 0.40 %
6 M – 9.99 M	0.25 – 0.30 %
10 M – 14.99 M	0.20 – 0.25 %
15 M - 19.99 M	0.15 – 0.20 %
Over 20,000,000	Negotiated

KDV Insurance Services is paid a variable commission from the insurance carriers for the products written by appointed agents. Typically there is a first year commission ranging from 60% - 90% of target premium with a 1%-5% renewal commission in years 2-10 depending on the specific product and the insurance carrier.

## **Item 6 Performance-Based Fees and Side-By-Side Management**

KDV Wealth Management LLC does not charge performance based fees, and has no arrangement with any clients to pay performance based fees.

## **Item 7 Types of Clients**

KDV Wealth Management LLC provides investment advisory services to the following types of clients:

Individuals – high net worth and otherwise

- Individuals – high net worth and otherwise
- Pension and profit sharing plans
- Retirement plans
- Trust
- Estates
- Corporations and other business entities

## **Item 8 Methods of Analysis, Investment Strategies and Risk of Loss**

Methods of security analysis include both fundamental and technical forms. The main sources of information used in the performance of analysis are financial newspapers, articles, magazines and internet sites. Research material prepared by third parties, company annual reports, press releases and prospectuses and filings with the SEC are also utilized.

The primary investment strategy employed by our firm is a combination of strategic and tactical asset allocation. We satisfy broad category and style diversification with strategic exposure, and then overlay a more tactical sector rotation strategy to proactively adjust market exposures as macroeconomic and market analysis dictate. The investment strategy for a specific client is based upon the objectives and constraints determined during client consultations.

Other strategies may include long-term security purchases, short-term security purchases, trading, short sales, margin transactions and option writing strategies (including covered, uncovered and spreading strategies).

All investment programs have certain risks that are borne by the investor. While we work to mitigate this risk but it is still constantly present. These types include:

- Interest Rate Risk- Fluctuations in interest rates may cause investment prices to fluctuate. For example, when interest rates rise, yields on existing bonds become less attractive, causing their market values to decline.
- Market Risk- The price of a security may drop in reaction to tangible and intangible events and conditions. This type of risk caused by external factors independent of a security's underlying fundamentals.

- Inflation Risk- When any type of inflation is present, a dollar today will not buy as much as a dollar next year, as purchasing power is being eroded at the rate of inflation.
- Currency Risk- Overseas investments are subject to fluctuations in the value of the dollar against the currency of the investment's originating country.
- Reinvestment Risk- This is the risk that future proceeds from investments may have to be reinvested at a potentially lower rate of return (interest rate). This primarily relates to fixed income securities.
- Business Risk- These risks associated with a particular industry or a particular company within an industry.
- Liquidity Risk- Liquidity is the ability to readily convert an investment to cash. Generally, assets are more liquid if many traders are interested in a standardized product. For example, Treasury Bills are highly liquid, while real estate is not.
- Financial Risk- Excessive borrowing to finance a business' operations increases the risk of profitability, because the company must meet the terms of its obligations in both good times and bad. During periods of financial stress, the inability to meet the loan obligations may result in bankruptcy and/or a declining market value.

## **Item 9 Disciplinary Information**

We are required to disclose any legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management.

On September 30, 2002 Royce N Nies contributed \$8,333 towards settlement which contains no admission of liability or responsibility on Mr. Nies's part. Mr. Nies maintains that the account was handled appropriately in all manners and he only agreed to the settlement to avoid the time, expense and uncertainties of arbitration. Taking the case to a hearing would have cost him more in legal expenses than the amount he contributed.

## **Item 10 Other Financial Industry Activities and Affiliations**

KDV Wealth Management LLC is affiliated with KDV, which is primarily an accounting firm. Therefore, clients of Wealth Management may utilize the accounting services of the greater organization. Services of the accounting firm are not part of the investment advisory services provided by KDV Wealth Management, and KDV (accounting firm) will bill those services separately if engaged.

KDV Wealth Management currently utilizes Charles Schwab & Co., Inc. as the custodian of client assets, and effectuates the trades pursuant to those securities.

Further description of this arrangement is presented under the Investment or Brokerage Discretion section.

In certain client accounts, KDV Wealth Management LLC currently utilizes the services (sub-managers) of other Registered Investment Advisors found on the Schwab custodial Platform. These Registered Investment Advisors are named as follows.

- ING
- William Blair
- JP Morgan

In addition to the fees charged by charged by KDV Wealth Management stipulated in the Investment Advisory Agreement, the fee schedule charge by the above firms is as follows:

	Equity Schedule	Fixed Income & Index Based Equity Schedule
Total Assets	Annual Fee Rate	Annual Fee Rate
First \$250,000	1.00 %	0.65 %
Next \$250,000	0.85 %	0.65 %
Next \$500,000	0.80 %	0.60 %
Next \$1,000,000	0.75 %	0.55 %
Next \$3,000,000	0.70 %	0.50 %
Over \$5,000,000	0.65 %	0.45 %

KDV Wealth Management also utilizes Curian Capital LLC as a sub-manager for various client accounts. Assets are custodied on Curian's platform, as Curian acts as fiduciary on those assets. Accounts are managed to Curian's models by Curian. In addition to the fees paid to KDV Wealth Management, clients pay the following fee schedule:

***Custom Style Portfolio Accounts:***

Tier	Moderate to Maximum Growth	Conservative to Moderate Conservative	Very Conservative
First \$99,000	0.85 %	0.75 %	0.40 %
Next \$150,000	0.75 %	0.65 %	0.40 %
Next \$250,000	0.65 %	0.55 %	0.25 %
Next \$500,000	0.55 %	0.50 %	0.20 %
Next \$1,000,000	0.50 %	0.45 %	0.12 %
Next \$3,000,000	0.40 %	0.35 %	0.09 %
Over \$5,000,000	0.30 %	0.25 %	0.06 %

***Cash Management Program Accounts:***

Tier	FDIC – Insured MMDA Program	Check Writing Program
First \$99,000	0.40 %	0.40 %
Next \$150,000	0.40 %	0.40 %
Next \$250,000	0.25 %	0.25 %
Next \$500,000	0.20 %	0.20 %
Next \$1,000,000	0.12 %	0.12 %
Next \$3,000,000	0.09 %	0.09 %
Over \$5,000,000	0.06 %	0.06 %

Wealth Management is also affiliated with ValMark Securities Inc., as those employees registered as Registered Representatives of a Broker Dealer are registered through ValMark Securities Inc.



## **Item 11 Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

### **Code of Ethics-**

Our Code of Ethics has been adopted to reflect our status as a fiduciary. A fiduciary must approach his or her client's affairs with the same prudence as would be used in the management of his or her own. This is often called the "prudent man rule."

Fiduciaries are required to utilize their professional and ethical judgment in the act of placing the interest of their clients above their own. We also cannot withhold material information from a client which would affect the client's investment decision. Furthermore, as fiduciaries, we comply with all applicable federal and state securities laws, as well as make available a copy of our code of ethics to any client or prospect upon request.

### **Participation/Interest in Client Transactions-**

KDV Wealth Management LLC and its employees may buy or sell securities that are also held by clients. Employees may not trade their own securities ahead of client trades. Employees comply with the provisions of the KDV Wealth Management Compliance Manual.

### **Personal Trading-**

The trading of KDV Wealth Management's representatives and supervised persons in personal securities accounts are monitored on a quarterly basis. Trading practices must adhere to the following guidelines: no favoring representative accounts over client accounts when allocating investment opportunities, not conducted in advance of client transactions in similar securities, not in opposition to recommendations made for client securities transactions, not based on inside information, consistent with our code of ethics, and not otherwise in violation of applicable securities laws or fiduciary duties owed to clients. Further, trades involving securities on the firm's Restricted/Watch list (if/when applicable), IPO's and private placements are prohibited, as indicated in our Code of Ethics.

## **Item 12 Brokerage Practices**

Client gives the investment advisor discretion to buy and sell securities (quantity and kind) which are suitable for the investment objectives set forth by the client. Once the investment objectives, constraints and approach have been agreed to by KDV Wealth Management and the client, KDV Wealth Management has full discretionary control in selecting and trading securities which fulfill the strategic and tactical allocations of the account.

Securities transactions undertaken for clients by KDV Wealth Management are typically handled through accounts at Charles Schwab & Co., Inc. (Schwab). KDV Wealth Management does not require clients to utilize Schwab to effect securities transaction as a condition of doing business. We do disclose our association and suggest that clients use Schwab as the asset custodian, but we give clients the option to utilize another broker-dealer to execute transactions if they so choose.

Because KDV Wealth Management has a fiduciary duty to select a broker dealer to execute trades which will provide "best execution" for the client, KDV Wealth Management has chosen to utilize Schwab as the custodian of its client's assets.

"Best execution" means that KDV Wealth Management executes securities transactions for clients in such a manner that the client's total cost or proceeds in each transaction is the most favorable under the circumstances. We must consider the full range and quality of the broker's services in placing a trade with that broker, including, among other things, the value of research

provided as well as execution capability, commission rate, financial responsibility, and responsiveness to the adviser and clients. The determinative factor is not necessarily the lowest possible commission cost but whether the transaction represents the best qualitative execution for the managed account.

It is with this definition of “best execution” in mind Schwab has been chosen as custodian and broker/dealer for client assets. While equity and mutual fund trade rates are indeed competitive (\$8.95 per equity trades for households with over \$1 million or those who have signed up for electronic access to their accounts, \$19.95 for others, and .43% of dollar amount commissions on mutual fund trades, with a maximum of \$49.99 for non-Schwab One Source Funds. All funds purchased by KDV Wealth Management are One Source Funds, which have no transaction fee.), there are certainly other brokerages (discount or others) who offer lower trade executions. However, the research and service components of the equation are equally important and play an integral role in determining what constitutes “best execution.”

Both KDV Wealth Management and its clients have access to 3rd party research provided by Schwab, Argus, S&P 500 and Goldman Sachs, as well as access to Schwab Institutional and Alliance service teams respectively. Based on these services, which are currently rated highly by us and our clients, Schwab remains custodian at this time. The Institutional and Alliance service teams provide a large degree of value in the determination of “best execution.” Research provided by Schwab inures to the benefit of all clients.

KDV Wealth Management periodically and systematically evaluates the execution performance, research and service quality provided by Schwab in our ongoing effort to determine if their services meet “best execution” requirements.

As a general matter, clients would expect to receive some economic benefit through the aggregation of trades. These benefits typically manifest themselves in lower per share execution costs as a result of the larger trade size involved. Occasionally, to achieve best execution, KDV Wealth Management will “bunch” or block trade client orders (not including personal trades). Orders may be bunched where it permits best execution and provides a clear benefit to the participating clients. Bunching must be consistent with the advisory contract signed by each client. Certain clients may not be favored over others who would equally benefit.

Prior to execution of such an order, KDV Wealth Management prepares a written statement indicating which accounts will be included, and how allocations among those accounts will be effectuated. If a block trade is not fully filled, executed shares are allocated on a pro rata basis, as are the remaining shares when they are filled. No client is favored over another, as all executed shares will transact at the same price (or average price for multiple fills.) Clients must receive individualized advice as to their participation in bunched trades.

KDV Wealth Management does not include any accounts in which it or any of its principals has a proprietary interest, including general partner interests in investment partnerships in the allocation.

KDV Wealth Management does not follow a policy of obtaining services in exchange for directed brokerage business (i.e. soft dollars), it does not engage in cross transactions (agency or principal trades with clients) nor does it engage in agency cross transactions, which involves executing transactions involving advisory and/non-advisory clients.

“Directed brokerage” takes place when a client instructs us to utilize a particular broker-dealer in exchange for services furnished directly by that broker-dealer to the client. In the event a client does direct brokerage away from KDV Wealth Management's usual broker dealers, KDV Wealth Management informs the client that it may forego any benefit from savings on execution costs that would otherwise accrue. While still incumbent upon KDV Wealth Management to negotiate commissions and seek best execution, we request the following from the client: written instructions that restate KDV Wealth Management's continuing responsibility for seeking to obtain best execution, a list of eligible brokers, the approximate target percentage or dollar

amount of transactions to be directed, and the procedures to for monitoring the arrangements. Documentation of the transactions and arrangements will be maintained.

The SEC has a long-held policy that “best execution” includes placing orders correctly for accounts. In the event of an error while placing a trade for an account KDV Wealth Management bears the costs of correcting the trade (If the cost is under \$100, Schwab will absorb the cost, anything higher and KDV Wealth Management is responsible for payment). If the trade error results in a gain in the traded position, this gain inures to Schwab. In either instance, the client will neither lose nor gain from the error. When trade errors are identified and corrected after settlement, the client must be "made whole" (i.e. the client is in as good or better position than they were prior to the trade), which includes the payment of interest or reimbursement for margin interest for the time period the clients funds were tied up.

## **Item 13    Review of Accounts**

Advisory accounts are reviewed every quarter, including asset valuation, asset allocation & investment performance. Reviews are conducted by Dave Hinnenkamp and/or Paul Radeke and/or Derek Hoyt and /or Royce Nies. More frequent reviews may be requested by the client. Reviews relate to asset allocation, valuation, the updating of goals & objectives and degree of progress & deviation from projections and goals. Material changes in client circumstances (those that affect risk/return objectives, or any investor constraints, i.e. liquidity, time horizon, tax circumstances, etc..) will trigger reviews and may lead to the alteration of goals, objectives and allocations on an ongoing basis.

## **Item 14    Client Referrals and Other Compensation**

### **Referral Fees-**

Our firm does not pay referral fees to independent persons or firms for introducing clients to us.

### **Other Compensation-**

Some of our financial advisors are Registered Representatives of a Broker/Dealer and may earn commissions on sale of securities through the independent Broker/Dealer. These commissions are then passed on to KDV Wealth Management.

## **Item 15    Custody**

We previously disclosed in the “Fees and Compensation” section (Item 5) of this brochure that our firm directly debits advisory fees from clients’ accounts.

As part of this billing process, the client’s custodian is advised of the amount to be deducted from the client’s account. On at least a quarterly basis, the custodian is required to send to the client a statement showing all transactions within the account during the reporting period.

Because the custodian does not calculate the amount of the fee to be deducted, it is important for the clients to carefully review their custodial statements to verify the accuracy of the calculation, among other things. Clients should contact us directly if they believe there may be an error in their statement.

In addition to the periodic statements that clients receive directly from their custodian, we also send account statements directly to our clients on a monthly basis. We urge clients to carefully

compare the information provided on these statements to ensure that all account transactions, holdings and values are correct.

Our firm does not have actual or constructive custody of client accounts.

## **Item 16 Investment Discretion**

Clients may hire us to provide discretionary asset management services, in which case we place trades in a client's account without contacting the client prior to each trade to obtain the client's permission.

Our discretionary authority includes the ability to do the following without contacting the client:

- Determine the security to buy or sell; and/or
- Determine the amount of the security to buy or sell

Clients give us the discretionary authority when they sign a discretionary agreement with our firm, and may limit this authority by giving us written instructions.

## **Item 17 Voting Client Securities**

We vote proxies for all client accounts; however, you always have the right to vote proxies yourself. You can exercise this right by instructing us in writing to not vote proxies in your account.

We will vote proxies in accordance with our established policies and procedures. As a general rule, KDV Wealth Management will vote in accordance with the recommendations of the company's Board of Directors on all issues relating to the vote, unless material conflict or prudence would dictate otherwise. If our firm has a conflict of interest in voting a particular action, we will notify the client of the conflict and retain an independent third-party to cast the vote.

Clients may obtain a copy of our complete proxy voting policies and procedures by contacting Lori Buettner by telephone at 320-229-6149, e-mail ([lbuettnr@kdv.com](mailto:lbuettnr@kdv.com)), or in writing. If a client requests a copy of our complete proxy policies and procedures or how we voted proxies for his/her account, we will promptly provide that information to the client.

## **Item 18 Financial Information**

KDV Wealth Management has no additional financial circumstances to report. Under no circumstances do we require or solicit payment of fees in excess of the \$1,200 per client more than six months in advance of services rendered. Therefore, we are not required to include a financial statement.

**Part 2B of Form ADV: *Brochure Supplement***



***Dave Hinnenkamp***

***Financial Advisor***

KDV Wealth Management, LLC.

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Suite 1000

Bloomington, MN 55431

Telephone: 952-563-6900

June 1, 2011

This brochure supplement provides information about Dave Hinnenkamp that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettner@kdv.com](mailto:lbuettner@kdv.com).

## Item 2 Educational, Background and Business Experience

**Full Legal Name:** Dave H Hinnenkamp

### Education

- St. Cloud State University; BS, Accounting; 1984

### Business Experience

- KDV Wealth Management; CEO; 2007 – Present
- KDV; Partner; 1992- Present
- KDV; Accountant; 1984 - 1992

### Designations

- Certified Public Accountant (CPA)

*NOTE- In order to become a CPA in the United States, the candidate must sit for and pass the Uniform Certified Public Accountant Examination (Uniform CPA Exam), which is set by the American Institute of Certified Public Accountants and administered by the National Association of State Boards of Accountancy. The CPA was established in law on April 17, 1896.*

*Eligibility to sit for the Uniform CPA Exam is determined by individual State Boards of Accountancy. Typically the requirement is a U.S. bachelor's degree which includes a minimum number of qualifying credit hours in accounting and business administration with an additional 1 year study. This requirement for 5 years study is known as the "150 hour rule" and has been adopted by the majority of state boards, although there are still some exceptions (e.g. California). This requirement mandating 150 hours of study has been adopted by 45 states.*

## Item 3 Disciplinary Information

Mr. Hinnenkamp has no reportable disciplinary history.

## Item 4 Other Business Activities

### A. Investment-Related Activities

1. Mr. Hinnenkamp is a registered representative of Valmark Securities.
2. Mr. Hinnenkamp receives commissions on the sale of securities or other investment products through the Valmark Securities.

### B. Non-Investment-Related Activities

Mr. Hinnenkamp is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## Item 5 Supervision

**Supervisor:** Investment Review Committee

**Part 2B of Form ADV: *Brochure Supplement***



***Paul Radeke***

***Financial Advisor***

KDV Wealth Management, LLC.

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June 1, 2011

This brochure supplement provides information about Paul Radeke that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettnr@kdv.com](mailto:lbuettnr@kdv.com).

## **Item 2 Educational, Background and Business Experience**

**Full Legal Name:** Paul A Radeke

### **Education**

- University of Minnesota Duluth; BS, Accounting; 1993

### **Business Experience**

- KDV Wealth Management; COO; 2009 – Present
- Laraway Financial; Financial Advisor; 1995 - 2009

## **Item 3 Disciplinary Information**

Mr. Radeke has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **C. Investment-Related Activities**

3. Mr. Radeke is a registered representative of Valmark Securities.
4. Mr. Radeke receives commissions on the sale of securities or other investment products through the Valmark Securities.

### **D. Non-Investment-Related Activities**

Mr. Radeke is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Supervision**

**Supervisor:** Dave Hinnenkamp



**Part 2B of Form ADV: *Brochure Supplement***



***Derek Hoyt***

***Portfolio Manager***

KDV Wealth Management, LLC.

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June 1, 2011

This brochure supplement provides information about Derek Hoyt that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettner@kdv.com](mailto:lbuettner@kdv.com).

## Item 2 Educational, Background and Business Experience

**Full Legal Name:** Derek R Hoyt

### Education

- St. Olaf College; BA, Biology; 1994
- University of Minnesota; MS, Applied Economics; 2004

### Business Experience

- KDV Wealth Management; Chief Investment Officer; 2007 - Present
- Analytics Investment Advisors; Portfolio Manager, 2000 - 2006

### Designations

- Chartered Financial Analyst (CFA)

*NOTE- The CFA charter is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stocks, bonds and their derivative assets. The program focuses on portfolio management and financial analysis, and provides generalist knowledge of other areas of finance. The CFA designation was first awarded in 1963. As of August 2010, CFA Institute has more than 100,000 members around the world, including more than 90,000 CFA charter holders. The basic requirements for participation in the CFA Program include holding or being in the final year of a university degree (or equivalent as assessed by CFA Institute), or having four years of qualified, professional work experience in an investment decision-making process. To obtain the charter, however, a candidate must have completed a university degree (or equivalent) and four years of qualified, professional work experience, in addition to passing the three exams that test the academic portion of the CFA program. CFA Charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.*

## Item 3 Disciplinary Information

Mr. Hoyt has no reportable disciplinary history.

## Item 4 Other Business Activities

### E. Investment-Related Activities

5. Mr. Hoyt is not engaged in any other investment-related activities.
6. Mr. Hoyt does not receive commissions or any other other compensation on the sale of securities or other investment products.

### F. Non-Investment-Related Activities

Mr. Hoyt is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## Item 5 Supervision

**Supervisor:** Dave Hinnenkamp

**Part 2B of Form ADV: *Brochure Supplement***



***Royce Nies***

***Financial Advisor***

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Telephone: 952-563-6900

June 1, 2011

This brochure supplement provides information about Royce Nies that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettner@kdv.com](mailto:lbuettner@kdv.com).

## Item 2 Educational, Background and Business Experience

**Full Legal Name:** Royce N Nies

### Education

- St. Cloud State University; AA, Business; 1970
- University of Missouri; BA, Political Science; 1973

### Business Experience

- KDV Wealth Management; Financial Advisor; 2011 – Present
- Nies Financial Group; President; 2001 - 2011
- First Allied Securites; Executive VP; 2000 – 2002
- DEFrey; President; 2000
- Nies Schluchter & Associates; President; 1997 – 2000
- Dain Bosworth; Investment Executive; 1975 – 1997

### Designations

- Certified Financial Planner (CFP)

*NOTE- To earn the CFP designation, candidates must meet several requirements—the first of which is the educational requirement, which requires candidates to have a bachelor's degree or higher from an accredited U.S. college or university. As a first step to the present CFP certification criteria, students must master a list of nearly 100 topics on integrated financial planning.*

*To fulfill the education requirement, students are required to complete course training in the above listed topic areas in order to meet the first requirement to sit for the 10 hour CFP Board Certification Examination. A bachelor's degree (or higher), or its equivalent in any discipline, from an accredited college or university is required to attain CFP certification. The bachelor's degree requirement is a condition of initial certification; it is not a requirement to be eligible to take the CFP Certification Examination.*

*The final components are the ethics and continuing education requirements. Students and certificants are required to adhere to the CFP Board Code of Ethics and Professional Responsibility and to the Financial Planning Practice Standards. Registered investment advisors have a fiduciary duty to care for investments. The CFP Board has the right to enforce them through its Disciplinary Rules and Procedures.*

## Item 3 Disciplinary Information

On September 30, 2002 Royce N Nies contributed \$8,333 towards settlement which contains no admission of liability or responsibility on Mr. Nies's part. Mr. Nies maintains that the account was handled appropriately in all manners and he only agreed to the settlement to avoid the time, expense and uncertainties of arbitration. Taking the case to a hearing would have cost him more in legal expenses than the amount he contributed.

## **Item 4      Other Business Activities**

### **G. Investment-Related Activities**

- 7.      Mr. Nies is not engaged in any other investment-related activities.
- 8.      Mr. Nies does not receive commissions or any other other compensation on the sale of securities or other investment products.

### **H. Non-Investment-Related Activities**

Mr. Nies is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5      Supervision**

**Supervisor:** Investment Review Committee

**Part 2B of Form ADV: *Brochure Supplement***



***Adam Heathcote***

***Financial Advisor***

KDV Wealth Management, LLC.

3800 American Blvd West

Suite 1000

Bloomington, MN 55431

Telephone: 952-563-6900

June 1, 2011

This brochure supplement provides information about Adam Heathcote that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettnner@kdv.com](mailto:lbuettnner@kdv.com).

## **Item 2 Educational, Background and Business Experience**

**Full Legal Name:** Adam D Heathcote

### **Education**

- St. Cloud State University; 2004

### **Business Experience**

- KDV Wealth Management; Financial Advisor; 2011 – Present
- Nies Financial Group; Sales Assistant; 2004 - 2011
- Macalester College; MN Football Recruiting Asst.; 2003 – 2004
- Miller Auto Center; MN Sales and Leasing Specialist; 2003

### **Designations**

- Certified Fund Specialist (CFS)

*NOTE- The Institute of Business and Finance (IBF) is a financial training institute providing online financial and educational materials, certification programs and support to the financial community and general public. The Institute of Business and Finance was founded in 1988 with the launch of the Certified Fund Specialist (CFS) certification program.*

*The Certified Fund Specialist (CFS) certification serves as an indication of an individual's expertise in mutual funds and the mutual fund industry.*

*The CFS is the fourth oldest financial designation in the financial services industry and the oldest designation in the mutual fund industry, coming into existence in 1988. In total, more than 11,000 financial service professionals have completed the CFS program.*

## **Item 3 Disciplinary Information**

Mr. Heathcote has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **I. Investment-Related Activities**

9. Mr. Heathcote is a registered representative of Valmark Securities.
10. Mr. Heathcote receives commissions on the sale of securities or other investment products through the Valmark Securities.

### **J. Non-Investment-Related Activities**

Mr. Heathcote is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Supervision**

**Supervisor:** Royce Nies

**Part 2B of Form ADV: *Brochure Supplement***



***Cami Peterson***

***Retirement Plan Consultant***

KDV Wealth Management, LLC.

3800 American Blvd West

Suite 1000

Bloomington, MN 55431

Telephone: 952-563-6900

June 1, 2011

This brochure supplement provides information about Cami Peterson that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettner@kdv.com](mailto:lbuettner@kdv.com).



## **Item 2 Educational, Background and Business Experience**

**Full Legal Name:** Cami K Peterson

### **Education**

- University of Minnesota; BS, Accounting; 1997

### **Business Experience**

- KDV Wealth Management; Retirement Plan Consultant; 2010 – Present
- Principal Financial Group; Financial Advisor; 2006 - 2010
- Shade Tree Construction; Controller; 2002 - 2006

### **Designations**

- Certified Public Accountant (CPA)

*NOTE- In order to become a CPA in the United States, the candidate must sit for and pass the Uniform Certified Public Accountant Examination (Uniform CPA Exam), which is set by the American Institute of Certified Public Accountants and administered by the National Association of State Boards of Accountancy. The CPA was established in law on April 17, 1896.*

*Eligibility to sit for the Uniform CPA Exam is determined by individual State Boards of Accountancy. Typically the requirement is a U.S. bachelor's degree which includes a minimum number of qualifying credit hours in accounting and business administration with an additional 1 year study. This requirement for 5 years study is known as the "150 hour rule" and has been adopted by the majority of state boards, although there are still some exceptions (e.g. California). This requirement mandating 150 hours of study has been adopted by 45 states.*

## **Item 3 Disciplinary Information**

Ms. Peterson has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **K. Investment-Related Activities**

11. Ms. Peterson is a registered representative of Valmark Securities.
12. Ms. Peterson receives commissions on the sale of securities or other investment products through the Valmark Securities.

### **L. Non-Investment-Related Activities**

Mr. Peterson is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Supervision**

**Supervisor:** Dave Hinnenkamp

**Part 2B of Form ADV: *Brochure Supplement***



***Gary Voggesser***

***Retirement Plan Consultant***

KDV Wealth Management, LLC.

3800 American Blvd West

Suite 1000

Bloomington, MN 55431

Telephone: 952-563-6900

June 1, 2011

This brochure supplement provides information about Gary Voggesser that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettnr@kdv.com](mailto:lbuettnr@kdv.com).

## **Item 2 Educational, Background and Business Experience**

**Full Legal Name:** Gary L Voggesser

### **Education**

- University of Iowa; BS, Education; 1973

### **Business Experience**

- KDV Wealth Management; Retirement Plan Consultant; 2010 – Present
- Principal Financial Group; Regional Managing Director; 2000 - 2010

## **Item 3 Disciplinary Information**

Ms. Voggesser has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **M. Investment-Related Activities**

13. Ms. Voggesser is a registered representative of Valmark Securities.
14. Ms. Voggesser receives commissions on the sale of securities or other investment products through the Valmark Securities.

### **N. Non-Investment-Related Activities**

Mr. Voggesser is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Supervision**

**Supervisor:** Dave Hinnenkamp

**Part 2B of Form ADV: *Brochure Supplement***



***Pamela Johnson***

***Insurance Advisor***

KDV Wealth Management, LLC.

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Telephone: 952-563-6900

June 1, 2011

This brochure supplement provides information about Pamela Johnson that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettner@kdv.com](mailto:lbuettner@kdv.com).

## **Item 2 Educational, Background and Business Experience**

**Full Legal Name:** Pamela S Johnson

### **Education**

- Bemidji State; 1985

### **Business Experience**

- KDV Wealth Management; Insurance Specialist; 2009 – Present
- Larson Allen; Insurance Advisor; 2002 - 2009

## **Item 3 Disciplinary Information**

Ms. Johnson has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **O. Investment-Related Activities**

15. Ms. Johnson is a registered representative of Valmark Securities.
16. Ms. Johnson receives commissions on the sale of securities or other investment products through the Valmark Securities.

### **P. Non-Investment-Related Activities**

Mr. Johnson is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Supervision**

**Supervisor:** Dave Hinnenkamp

**Part 2B of Form ADV: *Brochure Supplement***



***Jim Stigman***

***Insurance Advisor***

KDV Wealth Management, LLC.

3800 American Blvd West

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June 1, 2011

This brochure supplement provides information about Jim Stigman that supplement the KDV Wealth Management, LLC brochure. You should have received a copy of that brochure. If you did not receive KDV Wealth Management, LLC's brochure, or if you have any questions about the contents of this supplement, please contact us at 952-563-6900, or [lbuettner@kdv.com](mailto:lbuettner@kdv.com).

## **Item 2 Educational, Background and Business Experience**

**Full Legal Name:** Jim Stigman

### **Education**

- St. Cloud State University; BA, Public Administration; 1996

### **Business Experience**

- KDV Wealth Management; Insurance Specialist; 2011 – Present
- Self Employed; 2010 - 2011
- Summit Strategy Group; President; 2004 - 2010
- Preferred Resource Group; Financial Advisor; 2003 – 2004
- Self Employed; 2001 – 2002
- St. Cloud State University; Director of Alumni Relations and Annual Giving; 1996- 2001

## **Item 3 Disciplinary Information**

Mr. Stigman has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **Q. Investment-Related Activities**

17. Mr. Stigman is a registered representative of Valmark Securities.
18. Mr. Stigman receives commissions on the sale of securities or other investment products through the Valmark Securities.

### **R. Non-Investment-Related Activities**

Mr. Stigman is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Supervision**

**Supervisor:** Dave Hinnenkamp