

*Cover Page*



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March 24, 2018

Firm Brochure  
(Part 2A of Form ADV)

This brochure provides information about the qualifications and business practices of SG Financial Advisors, LLC (hereafter referred to as “SGFA”). If you have any questions about the contents of this brochure, please contact Russell Wood, Chief Compliance Officer at (404) 459-0027 or [wood@sgfinancial.com](mailto:wood@sgfinancial.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

SGFA is a Registered Investment Adviser. Registration with the United States Securities and Exchange Commission or any state securities authority does not imply a certain level of skill or training.

Additional information about SGFA also is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## ***Material Changes***

This brochure provides prospective clients with information about SG Financial Advisors, LLC that should be considered before or at the time of obtaining our advisory services.

This brochure is required to be updated at least annually, or sooner when material changes to our business take place.

Each year we will deliver to you, by no later than April 30th, a free updated brochure that includes or is accompanied by a summary of material changes; or a summary of material changes and an offer to provide a copy of the updated brochure and how to obtain it.

The summary below discusses only material changes since our last annual update of this brochure dated March 28, 2017:

None.

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## ***Advisory Business***

### **General Information**

In early 2005, Sammy Grant founded SGFA in Sandy Springs, GA. Russell Wood joined SGFA in August 2005. Sammy Grant and Russell Wood are the owners of SGFA. SGFA provides wealth management services to individuals and high net worth individuals. Wealth management services provided by SGFA consist of two core components: investment advisory services and financial planning services. SGFA managed approximately \$285,659,000 on a discretionary basis as of December 31, 2017. SGFA does not currently manage assets on a non-discretionary basis; however, Assets Under Management may include assets for which SGFA receives no compensation.

### **Investment Advisory Services**

SGFA provides continuous supervision of investment accounts authorized by the client. SGFA supervises client accounts on a discretionary basis, with authority to decide which securities are purchased and sold; the amount (i.e. number of shares or dollar value) of securities purchased and sold; the level of reinvestment of income and profits; and the timing of purchases and sales. SGFA tailors investment advisory services to the individual client situation. SGFA may utilize certain securities in many client accounts, but will vary the timing of security transactions and the size of security holdings to reflect individual client conditions, goals, and risk preferences.

### **Financial Planning Services**

SGFA consults with clients on matters such as estate planning, income tax planning, cash flow planning, education planning, retirement planning, and risk management. SGFA may refer to these and other non-investment services as financial planning. SGFA makes financial planning services available to all clients at no additional cost and typically provides these services as requested and as appropriate to the client situation. SGFA tailors the type, amount, and timing of financial planning services, including specific actionable advice, based on individual client situations.

### ***Fees and Compensation***

All fees charged by SGFA are detailed in the written advisory agreement established with each client. SGFA offers a standard fee schedule, which is negotiable at the discretion of the advisor. SGFA will bill fees in advance on a quarterly basis. In most cases, SGFA debits fees directly from client accounts, however clients have the option of being directly billed. SGFA provides all clients with a detailed quarterly invoice, but fee calculations are not verified by the custodian or any third party. In cases where client accounts hold no cash, or are exclusively retirement accounts, clients may request to pay their fees from outside (non-managed) accounts.

SGFA calculates a quarterly investment advisory fee based on a percentage (shown below) of the market value of the investment capital under management. SGFA will compute the fee based on the market value at the end of the preceding calendar quarter as determined in good faith by the Advisor (i.e. SGFA).

Quarterly Percentage		Market Value of Investment Capital Under Advisor's Management
0.3125%	of the First	\$1,000,000
0.2500%	of the Next	\$2,000,000
0.1875%	of the Next	\$2,000,000
0.1250%	of the Amount Over	\$5,000,000

SGFA generally requires a minimum of \$500,000 assets under management per client, which equates to a minimum quarterly fee. The actual fee payable to SGFA shall be the greater of the fee as calculated per the schedule above or \$1,563 quarterly. Investment capital under management does not include household checking accounts or company retirement plans with limited investment options. SGFA does not prorate or adjust the quarterly fee based on capital contributions or withdrawals made during the applicable quarter.

SGFA does not charge any separate or additional fees for financial planning services. SGFA is a fee-only advisor; SGFA receives no direct compensation from third parties or investment products.

SGFA may charge fixed fees, however the fixed fees will never be greater than what is stated above.

Clients can terminate an advisory agreement without penalty, by giving SGFA a written notice within five (5) days of signing the investment advisory agreement. SGFA requires at least a thirty (30) day written notice for termination of an existing advisory agreement. If an agreement is terminated prior to the end of a quarter, SGFA will prorate the fee for actual days the agreement was in place for the quarter and refund any unearned fees promptly to the client.

In addition to advisory fees paid to SGFA as explained above, clients may pay custodial service, account maintenance, transaction, and other fees associated with maintaining the account. These fees vary by broker and/or custodian. Clients should ask SGFA for details on transaction fees or other custodial fees specific to their account, as these fees are not included in the advisory fee. SGFA does not share any portion of such fees. Additionally, for any mutual funds purchased, the client may pay their proportionate share of the funds' distribution, internal management, investment advisory and administrative fees. Such fees are not shared with SGFA and are compensation to the fund manager. Clients are urged to read the mutual fund prospectus prior to investing.

Mutual fund companies impose internal fees and expenses on clients. These fees are in addition to the costs associated with the investment advisory services as described above. Complete details of such internal expenses are specified and disclosed in each mutual fund company's prospectus. Clients are strongly advised to review the prospectus(es) prior to investing in such securities.

Mutual funds purchased or sold in broker-dealer accounts may generate transaction fees that would not exist if the purchase or sale were made directly with the mutual fund company. Mutual funds held in broker-dealer accounts also charge management fees.

These mutual fund management fees may be more or less than the mutual fund management fees charged if the client held the mutual fund directly with the mutual fund company.

Please review other disclosures related to SGFA's fees and compensation in the *Brokerage Practices* section of this brochure.

### ***Performance-Based Fees and Side-By-Side Management***

SGFA does not charge any performance-based fees (fees based on a share of capital gains on or capital appreciation of the assets of a client).

### ***Types of Clients***

SGFA provides services primarily to individuals, high net worth individuals, and pass through entities but may provide services to other entities as well. SGFA requires a minimum portfolio size of \$500,000 or a minimum quarterly fee of \$1,563 for all services; however, SGFA may negotiate its fee or waive the minimum requirements at its discretion.

### ***Methods of Analysis, Investment Strategies and Risk of Loss***

#### **Methods of Analysis**

SGFA may offer advice on all types of investments, including various securities (stocks, bonds, exchange traded funds, mutual funds), options, futures and commercial paper. SGFA may also provide advice on corporate, partnership, and joint venture investments if appropriate. SGFA continually searches for investment opportunities and presents them to clients if suitable. SGFA may provide investment advice on various illiquid investments purchased by clients prior to their relationship with SGFA.

SGFA employs fundamental analysis to make quantitative and qualitative evaluations of securities. Quantitative judgments are based on the financial data of the security issuer or manager, such as revenue, expenses, assets, and liabilities. Qualitative judgments are based on intangible factors of the security issuer or manager, such as education and training, experience level, organizational and decision-making structures.

SGFA employs technical analysis to gain insight into how a particular security trades in the marketplace. Technical analysis provides information related to the price, liquidity, and volatility of securities or market benchmarks. SGFA does not employ charting techniques, which are considered part of technical analysis.

SGFA employs economic analysis to evaluate the overall investing climate. Economic analysis involves monitoring various measures of economic activity, monetary and fiscal policy, and geopolitical events. SGFA uses this analysis to evaluate various asset classes (for example stocks and bonds) and sub-sectors of asset classes (for example small companies and large companies).

SGFA may utilize a number of information sources to conduct our analysis, including, but not limited to:

- Financial newspapers and magazines
- Annual reports, prospectuses, filings with the Securities and Exchange Commission
- Company press releases
- Corporate rating services
- Subscription based data services (i.e. Morningstar)
- Discussions with clients' other advisors
- Professionals with expertise in a particular investment area

### **Investment Strategies**

SGFA employs two primary investment strategies: strategic asset allocation and tactical asset allocation. SGFA prepares a strategic allocation of investment capital based on goals, existing investment capital, income tax situation, and investment preferences provided by clients. These recommendations are based on an assumed long-term (longer than one year) investment period. All client portfolios are individualized. SGFA does not utilize model portfolios and does not publish composite performance. Client strategic asset allocations remain intact unless or until the client's goals, financial condition, or preferences change.

Client portfolios will also be adjusted based on tactical asset allocation strategies. SGFA uses fundamental, technical, and economic analysis to identify opportunities for investment decisions based on short-term (less than one year) holding periods. Tax loss harvesting is one example of a tactical asset allocation strategy, in which SGFA sells securities with unrealized losses and purchases similar securities in order to follow the strategic asset allocation while minimizing the impact of income taxes.

### **Risk of Loss**

SGFA utilizes the above methods of analysis and investment strategies to attempt to reduce the risks of investing. Still, all investors must be prepared to face the risk of loss, which cannot be eliminated. The methods of analysis and investment strategies utilized by SGFA do not carry any specific, unique risks but rather expose clients to the following general investment risks: Business Risk, Liquidity Risk, Interest-rate Risk, Inflation Risk, Market Risk, Reinvestment Risk, Currency Risk, and Loss of Principal Risk.

### ***Disciplinary Information***

SGFA has not been involved in any legal or disciplinary events related to past or present activities. Employees of SGFA have not been involved in any legal or disciplinary events related to past or present activities.

### ***Other Financial Industry Activities and Affiliations***

SGFA does not participate in any other business activities. SGFA has no formal arrangements material to its advisory business or clients with any related person. SGFA occasionally recommends to clients the services of other advisors (such as attorneys,

accountants, and insurance agents). SGFA does not have formal arrangements with any other advisor to provide recommendations and SGFA does not receive any compensation for the recommendations provided. Clients make all final decisions on the use of outside advisors. SGFA does not require reciprocal recommendations from outside advisors. Still, clients and potential clients should be aware SGFA has mutual clients with other professionals or professional firms, and those relationships do factor into recommendation decisions.

## ***Code of Ethics, Participation or Interest in Client Transactions and Personal Trading***

### **Code of Ethics**

SGFA has a fiduciary obligation to clients and has adopted a Code of Ethics detailing the proper conduct of all supervised personnel. SGFA's Code of Ethics includes instructions relating to confidentiality of client data, prohibition of insider trading, restrictions on employee receipt of gifts, procedures for employee security transactions, and limitations on outside activities deemed susceptible to conflicts of interest between employees and clients. SGFA requires all employees to read, understand, and abide by the Code of Ethics. Clients and potential clients may request a copy of the Code of Ethics by contacting Russell Wood, Chief Compliance Officer, at (404) 459-0027 or [wood@sgfinancial.com](mailto:wood@sgfinancial.com).

### **Participation or Interest in Client Transactions**

Employees of SGFA and their immediate family members shall not buy securities from or sell securities to clients. Employees of SGFA shall not recommend non-public securities to clients in which the employee or their immediate family members have a financial interest. Employees of SGFA may recommend to clients publicly traded securities in which they or family members have a financial interest. SGFA has adopted a Code of Ethics and a series of procedures to enable the Chief Compliance Officer to monitor employee trading for any activity which might be detrimental to clients.

### **Personal Trading**

Employees of SGFA and their immediate family members utilize many of the same investment securities as those recommended and utilized for client accounts. This policy aligns the interests of employees and clients, but creates a potential conflict of interest related to the timing or allocation of trades. SGFA has adopted a Code of Ethics and a series of procedures to enable the Chief Compliance Officer to monitor employee trading for any activity which might be detrimental to clients.

## ***Brokerage Practices***

### **Selection of Custodians and Brokers**

SGFA does not maintain custody of client assets; although we may be deemed to have custody of your assets in certain cases (see ***Custody***, below). Your assets must be maintained in an account at a "qualified custodian," generally a broker-dealer or bank. SGFA generally recommends the use of Charles Schwab & Co., Inc. ("Schwab"), a registered broker-dealer, member SIPC, as the qualified custodian. SGFA is independently owned and operated and is not affiliated with Schwab. Schwab will hold



your assets in a brokerage account and buy and sell securities when instructed. Each client will decide whether to use Schwab as custodian and will open accounts with Schwab by entering into an account agreement directly with them. SGFA does not open the account for clients, although we may assist in the process. SGFA may use other brokers to execute trades for client accounts if appropriate.

We seek a custodian/broker who will hold your assets and execute transactions on terms that are, overall, most advantageous when compared to other available providers and their services. We consider a wide range of factors, including, among others:

- Combination of transaction execution services (“best execution”) and asset custody services (generally without a separate fee for custody)
- Capability to execute, clear, and settle trades (buy and sell securities for your account)
- Capability to facilitate transfers and payments to and from accounts (wire transfers, check requests, bill payment, etc.)
- Breadth of available investment products (stocks, bonds, mutual funds, exchange-traded funds (“ETFs”), etc.)
- Availability of investment research and tools that assist us in making investment decisions
- Quality of customer service
- Competitiveness of the price of those services (security transaction fees, margin interest rates, other fees, etc.) and willingness to negotiate the prices
- Reputation, financial strength, and stability
- Prior service to SGFA and our other clients
- Continuity of service to existing clients
- Availability of other products and services that benefit us, as discussed below

Schwab generally does not charge clients separately for custody services but is compensated by charging transaction and other fees on trades that it executes or that settle into your Schwab account. In addition to transaction fees, Schwab charges clients a flat dollar amount as a “trade away” fee for each trade that SGFA executes via a different broker-dealer but where the securities bought or the funds from the securities sold are deposited (settled) into the client’s Schwab account. These fees are in addition to the commissions or other compensation clients pay the executing broker-dealer. Thus, in order to minimize client trading costs, SGFA executes most trades for client accounts via Schwab. SGFA has determined that having Schwab execute most trades is consistent with our duty to seek “best execution” of client trades. Best execution means the most favorable terms for a transaction based on all relevant factors, including those listed above.

### **Soft Dollars**

Soft dollar arrangements traditionally refer to those in which an advisor receives research or other non-monetary compensation in lieu of monetary compensation. Since SGFA will never accept monetary compensation from third parties, we do not receive soft dollar benefits as traditionally defined. However, SGFA does receive other benefits resulting from our arrangements with custodians, but these benefits are offered to all participating advisors and are not in lieu of monetary compensation.

Schwab Advisor Services™ (formerly called Schwab Institutional®) is Schwab's business serving independent investment advisory firms like SGFA. They provide SGFA and our clients with access to its institutional brokerage—trading, custody, reporting, and related services—many of which are not typically available to Schwab retail customers. Schwab also makes available various support services. Some of those services help SGFA manage or administer our clients' accounts, while others help us manage and grow our business. Schwab's support services generally are available on an unsolicited basis (SGFA does not have to request them) and at no charge as long as clients of SGFA collectively maintain a total of at least \$10 million of their assets in accounts at Schwab. If clients of SGFA collectively have less than \$10 million in assets at Schwab, Schwab may charge us quarterly service fees of \$1,200. Following is a more detailed description of Schwab's support services:

- **Services Benefiting Clients** - Schwab's institutional brokerage services include access to a broad range of investment products, execution of securities transactions, and custody of client assets. The investment products available through Schwab include some to which SGFA might not otherwise have access or would require a significantly higher minimum initial investment by clients.
- **Services Not Directly Benefiting Clients** - Schwab also makes available to SGFA other products and services that benefit us but may not directly benefit clients. These products and services assist SGFA in managing and administering client accounts. They include investment research, both Schwab's own and that of third parties. SGFA may use this research to service all or a substantial number of client accounts, including accounts not maintained at Schwab. In addition to investment research, Schwab also makes available software and other technology that: provide access to client account data; facilitate trade execution and allocate aggregated trade orders for multiple client accounts; provide pricing and other market data; facilitate payment of our fees from client accounts; and assist with back-office functions, recordkeeping, and client reporting.
- **Services Generally Benefiting Only SGFA** - Schwab also offers other services intended to help SGFA manage and further develop our business enterprise. These services include: educational conferences and events; consulting on technology, compliance, legal, and business needs; publications and conferences on practice management and business succession; access to employee benefits providers, human capital consultants, and insurance providers.

Schwab may provide some of these services itself. In other cases, it will arrange for third-party vendors to provide the services. Schwab may also discount or waive its fees for some of these services or pay all or a part of a third party's fees. Schwab may also provide SGFA with other benefits, such as occasional business entertainment of our personnel.

The \$10 million minimum may give SGFA an incentive to recommend clients maintain their accounts with Schwab, based on SGFA's interest in receiving Schwab's services rather than based on clients' interest in receiving the best value in custody services and the most favorable execution of transactions. This is a potential conflict of interest, but given total client assets under management at Schwab (in excess of \$195 million) SGFA does not consider this a material conflict of interest. SGFA believes the selection of Schwab as custodian and broker is in the best interests of our clients. This selection is

primarily supported by the scope, quality, and price of Schwab's services and not Schwab's services that primarily benefit SGFA.

### **Directed Brokerage**

SGFA does not direct brokerage for specific client transactions, with the exception of some individual bond transactions. Individual bond transactions are placed with the broker-dealer offering the best pricing on each particular trade. When SGFA trades the same stock or ETF in more than one account on the same day, block trading may be used to obtain identical pricing on trades across client accounts.

### ***Review of Accounts***

Sammy Grant, President of SGFA or Russell Wood, Chief Investment Strategist of SGFA will review each client account at least quarterly. Additional reviews are triggered if the client notifies SGFA of any material change in financial circumstances, investment objectives, or risk tolerance. A significant economic or political event may trigger additional or more frequent reviews. The portfolio of securities is monitored on an ongoing basis. Any perceived need for change to any particular security is then considered for individual accounts.

SGFA provides written reports to clients on a quarterly basis which generally include a cover letter, current positions and market values, performance results, asset allocation charts, financial market commentary, and a client invoice. See additional disclosures regarding client statements below (*Custody*).

### ***Client Referrals and Other Compensation***

SGFA receives an economic benefit from Schwab in the form of the support products and services it makes available to us and other independent investment advisors whose clients maintain their accounts at Schwab. These products and services, how they benefit us, and the related conflicts of interest are described above (*Brokerage Practices*). Schwab makes these products and services available to SGFA without any requirement for SGFA to give particular investment advice, such as buying particular securities for our clients.

SGFA receives client referrals from third parties, other professionals, and existing clients. The firm does not pay for referrals.

SGFA introduces existing clients to other professionals, other clients, or third parties as a referral. SGFA does not accept referral fees or any form of remuneration from other any party for providing referrals. The complete list of fees charge by SGFA is described above (*Fees and Compensation*).

### ***Custody***

Under SEC regulations, SGFA is deemed to have custody of client assets only to the extent clients authorize us in writing to instruct Schwab to deduct our advisory fees directly from client accounts. Schwab maintains actual custody of client assets. Clients will receive account statements directly from Schwab at least quarterly. Statements will

be sent to the email or postal mailing address provided to Schwab by the client. Clients should carefully review those statements promptly upon receipt and compare them to the quarterly portfolio reports provided by SGFA. Reports generated by SGFA may differ from custodial statements. Clients should contact SGFA at 404-459-0027 promptly with any questions or discrepancies.

### **Standing Letters of Authorization**

Some clients may execute limited powers of attorney or other standing letters of authorization that permit the firm to transfer money from their account with the client's independent qualified Custodian to third-parties. This authorization to direct the Custodian may be deemed to cause our firm to exercise limited custody over your funds or securities and for regulatory reporting purposes, we are required to keep track of the number of clients and accounts for which we may have this ability. We do not have physical custody of any of your funds and/or securities. Your funds and securities will be held with a bank, broker-dealer, or other independent, qualified custodian. You will receive account statements from the independent, qualified custodian(s) holding your funds and securities at least quarterly. The account statements from your custodian(s) will indicate any transfers that may have taken place within your account(s) each billing period. You should carefully review account statements for accuracy.

### ***Investment Discretion***

SGFA accepts discretionary authority to manage investment accounts on behalf of clients. SGFA has the authority to determine, without obtaining specific client consent, the securities to be bought or sold, the amount of the securities to be bought or sold, and the timing of buy and sell transactions. Discretionary trading authority facilitates prompt execution of trade ideas and enables SGFA to implement a client's investment policy in the most efficient manner.

Clients must sign a limited power of attorney granting discretionary authority to SGFA. This is accomplished at the time the custodial account is opened by the client. SGFA discusses the concept of discretionary authority and the basis for our investment recommendation with each client prior to implementation of the investment allocation.

### ***Voting Client Securities***

SGFA does not take any action or render any advice with respect to voting proxies related to securities owned, or previously owned, by clients. SGFA does not take any action or render any advice with respect to any legal proceedings including, but not limited to, class actions or bankruptcies involving investments owned or previously owned by clients.

Clients will receive all proxy materials directly from their custodian.

### ***Financial Information***

SGFA does not have any past or present financial commitment which impairs its ability to meet contractual and fiduciary obligations to clients. In addition, SGFA does not require or solicit \$1,200 or more, 6 or more months in advance. SGFA's policies regarding fees and compensation, as described above (***Fees and Compensation***) do not require further disclosure of financial information.

### ***Requirements for State-Registered Advisors***

SGFA is registered with the Securities and Exchange Commission. This section does not apply.

***Brochure Supplement (Part 2B) Sammy Grant***

**Cover Page**



**Sammy Grant, J.D., CPA, CFP®, CLU**  
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March 24, 2018

This brochure supplement provides information about Sammy Grant that supplements the SG Financial Advisors, LLC (hereafter referred to as “SGFA”) brochure. You should have received a copy of that brochure. Please contact Russell Wood, Chief Compliance Officer at (404) 459-0027 if you did not receive that brochure or if you have any questions about the contents of this supplement.

Additional information about Sammy Grant also is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Educational Background and Business Experience**

Sammy J. Grant (1975)

Founder, President, and Chief Executive Officer of SGFA

University of Georgia BBA Accounting, magna cum laude with honors 1997

University of Georgia Law J.D., cum laude 2000

Mr. Grant founded SGFA in January 2005. Prior to founding SGFA, he worked for Homrich & Berg, a fee only financial planning and investment advisory firm and for the Private Client Service group of Arthur Andersen LLP. His professional memberships include the American Institute of CPAs; Georgia Society of CPAs; State Bar of Georgia; and National Association of Personal Financial Advisors.

### **RELEVANT CERTIFICATIONS:**

#### **CERTIFIED FINANCIAL PLANNER Practitioner (CFP®)**

This program is sponsored by the CFP Board of Standards. Before applying for the CFP® Certification Examination, you need to meet the six course education requirements (or their equivalent) as set by CFP Board as well as a financial plan development course registered with CFP Board. Additionally, a bachelor's degree (or higher), or its equivalent, in any discipline, from an accredited college or university is required to attain CFP® certification. Additional requirements include successful completion of the CFP® Certification Examination, which tests your ability to apply your financial planning knowledge to client situations. The 10-hour exam is divided into three separate sessions. Because of the integrated nature of financial planning, however, each session may cover all topic areas (personal financial planning, risk management, income taxes, investments, retirement planning, and estate planning). In addition to the education requirements, there is an experience requirement, which is currently at least three years of qualifying full-time work experience in personal financial planning. There are additional requirements for candidates and registrants to pass Fitness Standards and a Background Check and to agree to abide by CFP Board's Code of Ethics and Professional Responsibility, Rules of Conduct and Financial Planning Practice Standards. Certificants must continue to meet continuing education requirements which presently include obtaining 30 hours of continuing education in selected subjects every two calendar years, including a two-hour CFP Ethics course. For more details, see [www.cfp.net](http://www.cfp.net)

#### **CERTIFIED PUBLIC ACCOUNTANT (CPA)**

Requirements vary by state, but in general, in order to sit for the CPA exam, applicants must have a bachelor's degree with 150 semester hours. To obtain the CPA designation, applicants must pass the Uniform CPA Exam, gain relevant work experience and meet additional educational requirements. Overall, additional educational requirements usually consist of 24-30 semester hours in accounting, earned through a graduate or bachelor's degree in business. Georgia also requires a minimum number of one year of continuous accounting and/or auditing experience, with a minimum of 2,000 hours, and under the supervision of an active CPA in good standing. A CPA license usually takes about 18 months to complete beyond the educational requirements.

The Georgia State Board of Accountancy requires that certified public accountants in the state continuously update their skills through continuing professional education (CPE) credits in order to renew their licenses.

#### Chartered Life Underwriter (CLU®)

The American College in Bryn Mawr, PA, sponsors this program. This course of study provides in-depth knowledge on the insurance needs of individuals, business owners and professional clients. Certification requires successful completion of eight courses, including several insurance courses, income taxes, estate planning, and several elective courses. To receive the CLU® designation, you must also meet experience requirements (three years of full-time work experience (or 6,000 hours of part-time work experience) in one of several specific fields, as well as ethics standards, and agree to comply with The American College Code of Ethics and Procedures. Additionally, there is a requirement to meet 30 hours of PACE continuing education every two years. For more information, see <http://www.theamericancollege.edu/>

Mr. Grant is a member of NAPFA, The National Association of Personal Financial Advisors. NAPFA's rich history began in 1983 when a group of advisors simply wanted to serve their clients without muddling the relationship with commissions. Since then we have developed high standards in the field and each advisor must sign and renew a Fiduciary Oath yearly and subscribe to our Code of Ethics. It's all a part of the mission of NAPFA.

#### **Disciplinary Information**

Mr. Grant does not have any reportable disciplinary disclosures.

#### **Other Business Activities**

Mr. Grant does not have any reportable other business activities.

#### **Additional Compensation**

Mr. Grant does not receive any economic benefit from anyone, who is not a client, for providing advisory services.

#### **Supervision**

SGFA has written supervisory procedures in place that are reasonably designed to detect and prevent violations of the securities laws, rules, and regulations of the Securities and Exchange Commission. Mr. Grant is principal and owner. He is supervised by the Chief Compliance Officer, Russell Wood.

#### **Requirements for State Registered Advisors**

Mr. Grant does not have any reportable disclosures required for this section.



***Brochure Supplement (Part 2B) Russell Wood***

**Cover Page**



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## **Educational Background and Business Experience**

Russell Wood (1970)

Chief Investment Strategist and Chief Compliance Officer of SGFA

Georgia Institute of Technology BE, with honors 1993

Georgia State University M.S. Personal Financial Planning, 2000

Mr. Wood joined SGFA in August 2005. Prior to founding SGFA, he worked for Homrich & Berg, a fee only financial planning and investment advisory firm. Prior to working in the financial services industry, Mr. Wood served in the United States Navy as a Nuclear Power Officer.

## **RELEVANT CERTIFICATIONS:**

### **CERTIFIED FINANCIAL PLANNER Practitioner (CFP®)**

This program is sponsored by the CFP Board of Standards. Before applying for the CFP® Certification Examination, you need to meet the six course education requirements (or their equivalent) as set by CFP Board as well as a financial plan development course registered with CFP Board. Additionally, a bachelor's degree (or higher), or its equivalent, in any discipline, from an accredited college or university is required to attain CFP® certification. Additional requirements include successful completion of the CFP® Certification Examination, which tests your ability to apply your financial planning knowledge to client situations. The 10-hour exam is divided into three separate sessions. Because of the integrated nature of financial planning, however, each session may cover all topic areas (personal financial planning, risk management, income taxes, investments, retirement planning, and estate planning). In addition to the education requirements, there is an experience requirement, which is currently at least three years of qualifying full-time work experience in personal financial planning. There are additional requirements for candidates and registrants to pass Fitness Standards and a Background Check and to agree to abide by CFP Board's Code of Ethics and Professional Responsibility, Rules of Conduct and Financial Planning Practice Standards. Certificants must continue to meet continuing education requirements which presently include obtaining 30 hours of continuing education in selected subjects every two calendar years, including a two-hour CFP Ethics course. For more details, see [www.cfp.net](http://www.cfp.net)

Mr. Wood is a member of the Financial Planning Associate (FPA). FPA is a leadership and advocacy organization based in Colorado. FPA works with academic leaders, legislative and regulatory bodies, financial services firms and consumer interest organizations. The organization was created in 2000 through the merger of the Institute of Certified Financial Planners (ICFP) and the International Association for Financial Planning (IAFP). Its stated Primary Aim is to be the community that fosters the value of financial planning and advances the practice and profession of financial planning.

## **Disciplinary Information**

Mr. Wood does not have any reportable disciplinary disclosures.

**Other Business Activities**

Mr. Wood does own multiple rental properties.

**Additional Compensation**

Mr. Wood does not receive any economic benefit from anyone, who is not a client, for providing advisory services.

**Supervision**

SGFA has written supervisory procedures in place that are reasonably designed to detect and prevent violations of the securities laws, rules, and regulations of the Securities and Exchange Commission. Mr. Wood is principal and owner. He is supervised by the Chief Executive Officer, Sammy Grant.

**Requirements for State Registered Advisors**

Mr. Wood does not have any reportable disclosures required for this section.