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Form ADV Part 2A Firm Brochure  
(Item 1)

March 2018

This brochure provides information about the qualifications and business practices of Brewster Financial Planning LLC. If you have any questions about the contents of this brochure, please contact us at: 646-249-9880, or by email at: [scott@brewsterfp.com](mailto:scott@brewsterfp.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission, or by any state securities authority.

Additional information about Brewster Financial Planning LLC is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Material Changes (Item 2)**

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### **Annual Update**

The Material Changes section of this brochure will be updated annually when material changes occur since the previous release of the Firm Brochure.

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### **Material Changes since the Last Update**

Since our last annual filing in March 2017, we have no material changes to report.

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### **Full Brochure Available**

Whenever you would like to receive a complete copy of our Firm Brochure, please contact us by telephone at: 646-249-9880 or by email at: [scott@brewsterfp.com](mailto:scott@brewsterfp.com).

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## **Advisory Business (Item 4)**

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### **Firm Description**

Charles E. Scott Brewster Registered Investment Advisory Firm was founded in 2001. In 2003 the firm changed its name to Brewster Financial Planning; and in 2007 Brewster Financial Planning became an LLC to become Brewster Financial Planning LLC.

Brewster Financial Planning LLC provides personalized confidential financial planning and investment management to individuals, pension and profit sharing plans, trusts, estates, charitable organizations and small businesses. Advice is provided through consultation with the client and may include: determination of financial objectives, identification of financial problems, cash flow management, tax planning, insurance review, investment management, education funding, retirement planning, and estate planning.

Brewster Financial Planning LLC is strictly a fee-only financial planning and investment management firm. The firm does not sell annuities, insurance, stocks, bonds, mutual funds, limited partnerships, or other commissioned products. The firm is not affiliated with entities that sell financial products or securities. No commissions in any form are accepted. No finder's fees are accepted.

A written evaluation of each client's initial situation is generally provided to the client, often in the form of a net worth statement. Periodic reviews are generally also communicated to provide reminders of the specific courses of action that need to be taken. More frequent reviews may occur but are not necessarily communicated to the client unless immediate changes are recommended.

Other professionals (e.g., lawyers, accountants, insurance agents, etc.) are engaged directly by the client on an as-needed basis. Conflicts of interest will be disclosed to the client in the unlikely event they should occur.

The initial meeting, which may be by telephone, is free of charge and is considered an exploratory interview to determine the extent to which financial planning and investment management may be beneficial to the client.

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### **Principal Owners**

Charles E. Scott Brewster is 100% owner of the Firm.

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### **Types of Advisory Services**

Brewster Financial Planning LLC provides investment supervisory services, also known as asset management services; manages investment advisory accounts not involving investment supervisory services; issues periodicals; issues special reports about securities; and charts, graphs, formulas, or other devices which clients may use to evaluate securities.

On more than an occasional basis, Brewster Financial Planning LLC furnishes advice to clients on matters not involving securities, such as financial planning matters, taxation issues, and trust services that often include estate planning.

As of 12/31/2017, Brewster Financial Planning LLC manages approximately \$100,381,997 in assets; \$100,214,961 is managed on a discretionary basis and \$167,036 on a non-discretionary basis.

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**Tailored Relationships**

Investment policy statements are created that reflect the stated investment allocation goals.

Agreements may not be assigned without client consent.

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**Types of Agreements**

The following agreements define the typical client relationships.

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**Financial Planning Agreement**

A financial plan is designed to help the client with aspects of financial planning with ongoing investment management after the financial plan is completed.

The financial plan may include, but is not limited to: a net worth statement; a cash flow statement; a review of investment accounts, including reviewing asset allocation and providing repositioning recommendations; strategic tax planning; a review of retirement accounts and plans including recommendations; a review of insurance policies and recommendations for changes, if necessary; one or more retirement scenarios; estate planning review and recommendations; and education planning with funding recommendations.

Detailed investment advice and specific recommendations may be provided as part of a financial plan. Implementation of the recommendations is at the discretion of the client.

The fee for a financial plan is predicated upon the facts known at the start of the engagement. The fee is based on an hourly rate of \$250 and is negotiable. Since financial planning is a discovery process, situations occur wherein the client is unaware of certain financial exposures or predicaments.

In the event that the client's situation is substantially different than disclosed at the initial meeting, a revised fee will be provided for mutual agreement. The client must approve the change of scope in advance of the additional work being performed when a fee increase is necessary.

After delivery of a financial plan, future face-to-face meetings may be scheduled as necessary. Follow-up work when necessary is billed separately at the rate of \$250 per hour.

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### **Investment Advisory Agreement**

Many clients choose to have Brewster Financial Planning LLC manage their assets in order to obtain ongoing in-depth advice. Many aspects of the client's financial affairs are reviewed. As goals and objectives change over time, suggestions are made and implemented on an ongoing basis.

The scope of work and fee for an Investment Advisory Agreement is provided to the client in writing prior to the start of the relationship.

The annual Advisory Service Agreement fee is based on a percentage of the investable assets according to the following schedule:

- 0.85% on the first \$1,000,000;
- 0.65% on the next \$1,000,000 (from 1,000,001 to 2,000,000); and
- 0.50% on the assets above \$2,000,000.

The minimum annual fee is \$4,500 and is negotiable. Current client relationships may exist where the fees are higher or lower than the fee schedule above.

Although the Investment Advisory Agreement is an ongoing agreement and constant adjustments are required, the length of service to the client is at the client's discretion. The client or the investment manager may terminate an Agreement by written notice to the other party. At termination, fees will be billed on a pro rata basis for the portion of the quarter completed. The portfolio value at the completion of the prior full billing quarter is used as the basis for the fee computation, adjusted for the number of days during the billing quarter prior to termination.

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### **Retainer Agreement**

In rare circumstances a Retainer Agreement may be executed in lieu of an Investment Advisory Agreement when it is more appropriate to work on a fixed-fee basis. The annual fee for a Retainer Agreement is negotiable.

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### **Hourly Planning Engagements**

Besides an initial financial plan or investment review, we generally do not offer hourly financial engagements. However, we reserve the right to do so. Our hourly rate when offered is \$250 and is negotiable.

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### **Asset Management**

Assets are invested primarily in no-load or low-load mutual funds and exchange-traded funds, usually through discount brokers or fund companies. Fund companies charge each fund shareholder an investment management fee that is disclosed in the fund prospectus. Discount brokerages may charge a transaction fee for the purchase of some funds.

Stocks and bonds may be purchased or sold through a brokerage account when appropriate. The brokerage firm charges a fee for stock and bond



trades. Brewster Financial Planning LLC does not receive any compensation, in any form, from fund companies.

Investments may also include: equities (stocks), corporate debt securities, commercial paper, certificates of deposit, municipal securities, investment company securities (variable life insurance, variable annuities, and mutual funds shares), U. S. government securities, options contracts, and interests in partnerships.

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**Termination of Agreement**

A client may terminate any of the aforementioned agreements at any time by notifying Brewster Financial Planning LLC in writing and paying the rate for the time spent on the investment advisory engagement prior to notification of termination. If the client made an advance payment, Brewster Financial Planning LLC will refund any unearned portion of the advance payment.

Brewster Financial Planning LLC may terminate any of the aforementioned agreements at any time by notifying the client in writing. If the client made an advance payment, Brewster Financial Planning LLC will refund any unearned portion of the advance payment.

## **Fees and Compensation (Item 5)**

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**Description**

Brewster Financial Planning LLC bases its fees on a percentage of assets under management, hourly charges, fixed fees (not including subscription fees).

Some Retainer Agreements may be priced based on the complexity of work, especially when asset management is not the most significant part of the relationship.

Financial plans are priced according to the degree of complexity associated with the client's situation.

Fees are negotiable.

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**Fee Billing**

Investment management fees are billed quarterly, in advance, meaning that we invoice you before the three-month billing period has begun. Payment in full is expected upon invoice presentation. Fees are usually deducted from a designated client account to facilitate billing. The client must consent in advance to direct debiting of their investment account.

Fees for financial plans are generally billed 50% in advance, with the balance due upon delivery of the financial plan.

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**Other Fees**

Custodians may charge transaction fees on purchases or sales of certain mutual funds and exchange-traded funds. These transaction charges are usually small and incidental to the purchase or sale of a security. The selection of the security is more important than the nominal fee that the custodian charges to buy or sell the security.

Brewster Financial Planning LLC, in its sole discretion, may waive its minimum fee and/or charge a lesser investment advisory fee based upon certain criteria (e.g., historical relationship, type of assets, anticipated future earning capacity, anticipated future additional assets, dollar amounts of assets to be managed, related accounts, account composition, negotiations with clients, etc.).

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**Expense Ratios**

Mutual funds generally charge a management fee for their services as investment managers. The management fee is called an expense ratio. For example, an expense ratio of 0.50 means that the mutual fund company charges 0.5% for their services. These fees are in addition to the fees paid by you to Brewster Financial Planning LLC.

Performance figures quoted by mutual fund companies in various publications are after their fees have been deducted.

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**Past Due Accounts and Termination of Agreement**

Brewster Financial Planning LLC reserves the right to stop work on any account that is more than 60 days overdue. In addition, Brewster Financial Planning LLC reserves the right to terminate any financial planning engagement where a client has willfully concealed or has refused to provide pertinent information about financial situations when necessary and appropriate, in Brewster Financial Planning LLC's judgment, to providing proper financial advice. Any unused portion of fees collected in advance will be refunded within 30 days.

## **Performance-Based Fees (Item 6)**

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**Sharing of Capital Gains**

Fees are not based on a share of the capital gains or capital appreciation of managed securities.

Brewster Financial Planning LLC does not use a performance-based fee structure because of the potential conflict of interest. Performance-based compensation may create an incentive for the adviser to recommend an investment that may carry a higher degree of risk to the client.

## Types of Clients (Item 7)

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### Description

Brewster Financial Planning LLC generally provides investment advice to individuals, high net worth individuals, pension and profit sharing plans, trusts, estates, or charitable organizations, corporations or business entities.

Client relationships vary in scope and length of service.

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### Account Minimums

There is a minimum annual fee of \$4,500 which is negotiable.

Brewster Financial Planning LLC has the discretion to waive the minimum annual fee.

Clients paying the minimum annual fee may pay a higher percentage rate on their annual fees than the fees paid by clients with greater assets under management.

## Methods of Analysis, Investment Strategies and Risk of Loss (Item 8)

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### Methods of Analysis

The main sources of information include financial newspapers and magazines, research materials prepared by others, corporate rating services, annual reports, prospectuses, filings with the Securities and Exchange Commission, and company press releases. Other sources of information that Brewster Financial Planning LLC may use include Morningstar mutual fund information, Morningstar stock information, and the World Wide Web.

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### Investment Strategies

The primary investment strategy used on client accounts is an asset allocation based on clients goals. We generally use passively-managed index and exchange-traded funds. Portfolios are globally diversified to control the risk associated with traditional markets.

The investment strategy for a specific client is based upon the objectives stated by the client during consultations. The client may change these objectives at any time. Each client executes an Investment Policy Statement that documents their objectives and their desired investment strategy.

Other strategies may include long-term purchases or short-term purchases for a specific goal.

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## **Risk of Loss**

All investment programs have certain risks that are borne by the investor. Our investment approach constantly keeps the risk of loss in mind. Investors face (but not limited to) the following investment risks:

- **Interest-rate Risk:** Fluctuations in interest rates may cause investment prices to fluctuate. For example, when interest rates rise, yields on existing bonds become less attractive, causing their market values to decline.
- **Market Risk:** The price of a security, bond, or mutual fund may drop in reaction to tangible and intangible events and conditions. This type of risk is caused by external factors independent of a security's particular underlying circumstances. For example, political, economic and social conditions may trigger market events.
- **Inflation Risk:** When any type of inflation is present, a dollar today will not buy as much as a dollar next year, because purchasing power is eroding at the rate of inflation.
- **Currency Risk:** Overseas investments are subject to fluctuations in the value of the dollar against the currency of the investment's originating country. This is also referred to as exchange rate risk.
- **Reinvestment Risk:** This is the risk that future proceeds from investments may have to be reinvested at a potentially lower rate of return (i.e. interest rate). This primarily relates to fixed income securities.
- **Business Risk:** These risks are associated with a particular industry or a particular company within an industry. For example, oil-drilling companies depend on finding oil and then refining it, a lengthy process, before they can generate a profit. They carry a higher risk of profitability than an electric company, which generates its income from a steady stream of customers who buy electricity no matter what the economic environment is like.
- **Liquidity Risk:** Liquidity is the ability to readily convert an investment into cash. Generally, assets are more liquid if many traders are interested in a standardized product. For example, Treasury Bills are highly liquid, while real estate properties are not.
- **Financial Risk:** Excessive borrowing to finance a business' operations increases the risk of profitability, because the company must meet the terms of its obligations in good times and bad. During periods of financial stress, the inability to meet loan obligations may result in bankruptcy and/or a declining market value.

## **Disciplinary Information (Item 9)**

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### **Legal and Disciplinary**

The firm and its employees have not been involved in legal or disciplinary events related to past or present investment clients.

## **Other Financial Industry Activities and Affiliations (Item 10)**

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### **Financial Industry Activities or Affiliations**

Brewster Financial Planning LLC is not active or affiliated with other financial activities or affiliations such as with accounting firm, thrifts, law firms, etc.

## **Code of Ethics, Participation or Interest in Client Transactions and Personal Trading (Item 11)**

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### **Code of Ethics**

The employees of Brewster Financial Planning LLC have committed to a Code of Ethics that is available for review by clients and prospective clients upon request. The firm will provide a copy of the Code of Ethics to any client or prospective client upon request.

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### **Participation or Interest in Client Transactions**

Brewster Financial Planning LLC and its employees may buy or sell securities that are also held by clients. Employees may not trade their own securities ahead of client trades. Employees comply with the provisions of the Brewster Financial Planning LLC Compliance Manual.

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### **Personal Trading**

The Chief Compliance Officer of Brewster Financial Planning LLC is Charles E. Scott Brewster. Most employee trades are small mutual fund trades or exchange-traded fund trades, the trades do not affect the securities markets. Since clients and employees generally do not own individual securities or bonds personal trading is generally not an issue.

## **Brokerage Practices (Item 12)**

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### **Selecting Brokerage Firms**

Brewster Financial Planning LLC does not have any affiliation with product sales firms. Specific custodian recommendations are made to Clients based on their need for such services. Brewster Financial Planning LLC recommends custodians based on the proven integrity and financial

responsibility of the firm and the best execution of orders at reasonable commission rates.

Brewster Financial Planning LLC recommends discount brokerage firms such as TD Ameritrade and Shareholders Service Group. Brewster Financial Planning LLC is not affiliated with the brokerage firms. Brokers do not supervise Brewster Financial Planning LLC, its agents or activities.

Brewster Financial Planning LLC does not receive fees or commissions from any of these arrangements.

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**Best Execution**

Brewster Financial Planning LLC reviews the best execution of trades at TD Ameritrade and Shareholders Service Group annually. The review is documented in the Brewster Financial Planning LLC Compliance Manual. Trading fees charged by TD Ameritrade and Shareholders Service Group are reviewed on an ongoing basis. Brewster Financial Planning LLC does not receive any portion of the trading fees.

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**Soft Dollars**

Brewster Financial Planning LLC does not receive any soft dollars.

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**Order Aggregation**

Most trades are mutual funds or exchange-traded funds where trade aggregation does not generate any client benefit.

## **Review of Accounts (Item 13)**

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**Periodic Reviews**

Account reviews are performed quarterly by Charles E. Scott Brewster, president of Brewster Financial Planning LLC. Account reviews are performed more frequently when market conditions dictate.

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**Review Triggers**

Other conditions that may trigger a review are changes in the tax laws, new investment information, and changes in a client's own situation.

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**Regular Reports**

Clients receive periodic communications generally on a quarterly basis. The written updates may include a net worth statement, portfolio statement, and a summary of action items.

## **Client Referrals and Other Compensation (Item 14)**

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### **Incoming Referrals**

Brewster Financial Planning LLC has been fortunate to receive many referrals over the years. The referrals came from current clients, attorneys, accountants, and personal friends to name a few of the primary sources. The firm does not compensate referring parties for these referrals.

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### **Referrals Out**

Brewster Financial Planning LLC does not accept referral fees or any form of remuneration from other professionals when a prospect or client is referred to them.

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### **Other Compensation**

N/A

## **Custody (Item 15)**

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### **Account Statements**

All assets are held at qualified custodians, which means the custodians provide account statements directly to clients at their address of record at least quarterly.

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### **Affiliation/Supervision**

Brewster Financial Planning LLC is not affiliated with the custodians. The custodians do not supervise Brewster Financial Planning LLC, its agents or activities.

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### **Reports**

Clients are urged to compare the account statements received directly from their custodians to the reports provided by Brewster Financial Planning LLC.

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### **Net Worth Statements**

Clients are frequently provided net worth statements and net worth graphs that are internally generated. Net worth statements contain approximations of bank account balances provided by the client, as well as the value of land and hard-to-price real estate. The net worth statements are used for long-term financial planning.

## Investment Discretion (Item 16)

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### Discretionary Authority for Trading

Brewster Financial Planning LLC accepts discretionary authority to manage securities accounts on behalf of clients. Brewster Financial Planning LLC has the authority to determine, without obtaining specific client consent, the securities to be bought or sold, and the amount of the securities to be bought or sold. However, generally Brewster Financial Planning LLC will consult with the client prior to each trade.

The client approves the custodian to be used and the commission rates paid to the custodian. Brewster Financial Planning LLC does not receive any portion of the transaction fees or commissions paid by the client to the custodian on certain trades.

Discretionary trading authority facilitates placing trades in your accounts on your behalf so that we may promptly implement the investment policy that you have approved in writing.

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### Limited Power of Attorney

A limited power of attorney is a trading authorization for this purpose. You sign a limited power of attorney so that we may execute the trades on your behalf.

## Voting Client Securities (Item 17)

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### Proxy Votes

Brewster Financial Planning LLC does not vote proxies on securities. Clients are expected to vote their own proxies.

When assistance on voting proxies is requested, Brewster Financial Planning LLC will provide recommendations to the Client. If a conflict of interest exists, it will be disclosed to the Client.

## Business Continuity Plan

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### General

Brewster Financial Planning LLC has a Business Continuity Plan in place that provides detailed steps to mitigate and recover from the loss of office space, communications, services or key people.

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### Disasters

The Business Continuity Plan covers natural disasters such that lead to loss of office. The Plan covers man-made disasters such as loss of electrical



power, fire, and Internet outage. Electronic files are backed and archived offsite.

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**Alternate Offices**

Alternate offices are identified to support ongoing operations in the event the main office is unavailable. It is our intention to contact all clients within five days of a disaster that dictates moving our office to an alternate location.

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**Loss of Key Personnel**

Brewster Financial Planning LLC has a Business Continuation Plan recommending other financial advisory firm to support Brewster Financial Planning LLC in the event of Charles E. Scott Brewster's serious disability or death.

## **Information Security Program**

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**Information Security**

Brewster Financial Planning LLC maintains an information security program to reduce the risk that your personal and confidential information may be breached.

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**Privacy Policy**

Brewster Financial Planning LLC is committed to maintaining the confidentiality, integrity and security of the personal information that is entrusted to us.

The categories of nonpublic information that we collect from you may include, but not limited to, information about your personal finances, information about your health to the extent that it is needed for the financial planning process, information about transactions between you and third parties, and information from consumer reporting agencies, e.g., credit reports. We use this information to help you meet your personal financial goals.

In assisting you we may disclose information to attorneys, accountants, and mortgage lenders with whom you have established a relationship. Although not recommended you may opt out from our sharing information with these nonaffiliated third parties by notifying us at any time by telephone, mail, fax, e-mail, or in person. We may also share a limited amount of information about you with your brokerage firm in order to execute securities transactions on your behalf.

We maintain a secure office to ensure that your information is not placed at unreasonable risk. We employ a firewall barrier and virus protection software.

We do not provide your personal information to mailing list vendors or solicitors. We require strict confidentiality with unaffiliated third parties that

require access to your personal information, including financial service companies, consultants, and auditors. Federal and state securities regulators may review our company records and your personal records as permitted by law. Brewster Financial Planning LLC may also share your personally identifiable information with the Certified Financial Planner Board of Standards Inc. (CFP Board) as part of complying with the CFP Board's Code of Ethics and Professional Responsibility.

Personally identifiable information about you will be maintained while you are a client, and for the required period thereafter that records are required to be maintained by federal and state securities laws. After that time, information may be destroyed.

We will notify you in advance if our privacy policy is expected to change. We are required by law to deliver our Privacy Policy to you annually, in writing.