

Part 2A of Form ADV

3/31/2017

Sterneck Capital Management, LLC

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This brochure outlines the qualifications and business practices of Sterneck Capital Management, LLC. For questions, please contact us: 816-531-2254, or info@sterneckcapital.com. You may also contact Regan Ervin, Chief Compliance Officer at 816-268-2237, or rervin@sterneckcapital.com.

The information in this brochure has not been approved or certified by the United States Securities and Exchange Commission or by any state securities authority. Additional information about Sterneck Capital Management, LLC is available on the SEC's website at www.adviserinfo.sec.gov.

Sterneck Capital is a SEC Registered Investment Advisor (RIA). The RIA status does not imply a certain level of skill or training.

I. Material Changes

Material changes to this ADV Part 2A:

3/31/2017

- Reflected intent to cease use of Sterneck Value & Opportunity, LP and SCM Energy Partners, LLC. investment vehicles due to expanded opportunities with alternate funding options.
- Removed reference to referral compensation being paid to Robert McElwain. The referral relationship is no longer effective and compensation is no longer due or paid.

4/18/2016

- Removed disclosure verbiage regarding TD Ameritrade's Equity Management Program which ended in 2014.

3/31/2016

- Reflected personnel change. Updated Section V to reflect an incremental financial planning fee may be charged for non-clients that do not have assets under management.
- Updated Section XI to remove cross-trade reference that is no longer relevant

8/31/2013

- Reflected personnel changes.
- Updated Section XI to reflect cross-trade

3/31/2013

- Commensurate with a change to the SCM Ethics Policy, restrictions on short-term trading within SCM employees' personal accounts have been removed. In practice, this is not a frequent activity, and in light of other restrictions outlined in the Code of Ethics, there is no perceived conflict with personal short-term trading.
- Language has been added to Item XIV to reflect SCM's participation in TD Ameritrade's Equity Management Program, and potential conflicts of interest that may exist.
- Reflected title change of Regan Ervin to Chief Operating Officer, and Ed Condon to Sr. Portfolio Manager. Both title changes occurred in 2012.

3/31/2012

- SCM now offers financial planning services and fiduciary advisory services to retirement plan sponsors. The details of these services have been outlined in section IV.

3/31/2011

- On July 28, 2010, the United States Securities and Exchange Commission published “Amendments to Form ADV” which amends the disclosure document that all advisors provide to clients as required by SEC Rules. This Brochure dated 01/01/2011 is a new document prepared according to the SEC’s new requirements and rules. As such, this Document is materially different in structure and requires certain new information that our previous brochure did not require.

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IV. Advisory Business

A. The Firm

Sterneck Capital Management, LLC (hereinafter “SCM” the “Investment Manager” or “Advisor”) has been in business since 1989 and is entirely owned by Frank Sterneck. SCM offers investment advice relative to the purchase and sale of securities in the management of investment portfolios.

B. Services

SCM provides advisory services for individual and joint accounts, trusts, IRAs, 401Ks, and GRATs. SCM also provides fiduciary advisory services to retirement plan sponsors. In addition to investment advisory services, SCM may provide financial planning services to clients.

Account Management

SCM defines itself as a multi-cap, value manager with a broad expertise in the equity, options and fixed income markets. The firm relies on fundamental analysis and to a lesser extent quantitative analysis, believing fundamentally sound companies are good to own, but should be purchased at the right price. Generally, SCM operates with a long-term focus and often buys on weakness and sells on strength.

Within the broad equity and fixed income asset classes, SCM has many tools from which to choose. Each security type listed below has associated risk and return characteristics. Each is weighed by Sterneck Capital when constructing and managing a diversified portfolio designed to realize a client’s articulated goals while reducing portfolio risk.

The types of securities frequently considered by Sterneck Capital:

Equity Oriented	Fixed Income Oriented
<ul style="list-style-type: none">• Common Stock• Preferred Stock• Master Limited Partnerships (MLPs)• Real Estate Investment Trusts (REITs)• Open-Ended Mutual Funds• Closed-Ended Mutual Funds• Interval Based Mutual Funds• Exchange Traded Funds (ETFs)• Call/Put Options• Private Placements	<ul style="list-style-type: none">• Corporate Bonds• Municipal Bonds• Agency Bonds• Mortgage-Backed Notes• Index-Linked Notes

**Securities listed may not be appropriate for all clients*

Financial Planning

Financial planning is a service that may be offered to clients. There is no incremental fee for this service for clients with assets under management. An incremental financial planning fee may be charged for non-clients that do not have assets under management.

Financial advisory services provided by SCM may include the analysis of a client's situation and assistance in identifying and implementing appropriate financial planning and investment management techniques to help clients meet their specific financial objectives. Such services may include a written financial analysis and specific or general investment and/or planning recommendations.

When preparing a financial plan, SCM may address any or all of the six areas of financial planning established by the National Endowment for Financial Education and endorsed by the Certified Financial Planner Board of Standards, depending on a client's specific needs. These include: financial position, protection planning, investment planning, income tax planning, retirement planning, and estate planning.

SCM specific services in preparing a plan may include:

- Determining appropriate income planning strategies for both pre- and post-retirement;
- Reviewing existing and proposed investment asset mixes to help a client meet their financial objectives. This would include reviewing risk/return issues and a suggested plan of action consistent with a client's risk tolerance and overall financial objectives.
- Calculating a client's pre-retirement savings and investing needs;
- Assessing a client's overall financial position including net worth, cash flow, and debt;
- Providing a comprehensive analysis of IRA-related issues including rollover, distribution, and inheritance planning options;
- Evaluating strategies designed to maximize the utilization and protection of IRA assets;
- Estimating federal estate taxes and suggesting a plan of action to help meet estate planning objectives. This is not to be a substitute for professional tax advice from a qualified tax professional.
- Reviewing and determining life and disability insurance needs;
- Providing suggestions for minimizing federal and state income tax obligations; and
- Developing investment strategies consistent with business ownership succession and transition planning, if applicable.

Retirement Plan Advisory

The Retirement Plan Advisory Service is offered to retirement plan sponsors and is generally charged an asset-based management fee which is negotiable based on the scope of service.

The Retirement Plan Advisory Services offered by SCM consists of assuming fiduciary responsibility from the employer plan sponsors as SCM establishes, monitors and reviews a company's participant-directed retirement plan. As the needs of the plan sponsor dictate, areas of advising can include: third-party administrator and record keeper selection, plan structure, investment options, and participant education.

SCM will establish a plan sponsor's needs and objectives through an initial meeting to collect data, review plan information, and assist in developing or updating the plan's provisions. Ongoing services may include selection and review of unaffiliated mutual funds that, in SCM's judgment, are suitable for plan assets to be invested. SCM periodically reviews the investment options to determine

whether to keep or replace plan investment options as appropriate. SCM performs a comprehensive review of potential service providers or vendors and will assist with converting the plan from the incumbent service provider to a new administrator and record keeper, as applicable.

Services available under an Investment Advisory Agreement permit SCM to provide financial education to the plan participants. The scope of education provided to participants and delivery method is agreed upon but will not constitute “investment advice” within the meaning of ERISA. Participant education will relate to general principles for investing and information about the investment options currently in the plan. SCM may also participate in initial enrollment meetings and periodic workshops and enrollment meetings for new participants, as agreed upon.

C. Tailored Service

Prior to initiating an investment program, Sterneck Capital Management, LLC attempts to learn each client’s total net worth, liquid net worth, marital status, current income, income needs, investment experience, investment time horizon, financial goals and objectives and willingness and ability to tolerate risk (generally regarded as price volatility and probabilities of negative outcomes). Clients have the ability to specify securities or asset classes they do not want to own.

Within this strategic framework, a target asset allocation will be established. Once agreed upon, Sterneck Capital will begin the tactical implementation by using a value-oriented investment style to identify investment securities the firm is willing to buy and sell. This value focus transcends size, sector and capital structure. It is an effort focused on identifying securities where risk-adjusted returns appear favorable in an absolute sense and/or relative to historic metrics.

With proper agreements in place between SCM and a client, and the brokerage firm and a client, SCM has full authority in its discretion to purchase, sell, tender, exchange, convert or exercise and otherwise acquire or dispose of, and trade and deal in or with, securities described in Part II, Item 3 of Form ADV. Discretion authority grants SCM ability to sell short, on margin or otherwise, and to cover such short sales, to write, buy and sell options on securities, and to borrow funds from the brokerage firm with which the investment advisory clients’ accounts are maintained for the purpose of trading on margin, and to execute such assignments, instruments of transfer, orders and other instruments and to enter into such agreements as may be necessary and proper in connection with the management of Sterneck Capital Management, LLC’s investment advisory clients’ portfolios.

D. Wrap Fee Programs

Sterneck Capital Management has no Wrap Fee Program

E. Client Assets Under Management

Client assets under management as of 12/31/2016:

Asset Category	\$
Discretionary	\$ 315,297,960
Non-Discretionary	\$24,690,647
TOTAL	\$339,988,607

V. Fees and Compensation

A. Description

SCM is compensated for advisory services through asset-based management fees, flat-fee rates, and/or performance-based fees.

Annual asset-based fees range from 0.5% to 1.50%, with a 1% management fee being most typical. Certain consulting arrangements are performed on a flat-fee basis, with fees commensurate to the agreed upon scope of service.

Management fees are subject to negotiation. The management fee outlined in each client's Management Agreement is largely a factor of the household's assets under management, investment mandate, and continuity of former fee arrangements. In cases where a purchase agreement with another Investment Advisor resulted in the transition of client relationships to Sterneck Capital Management, the clients' management fee did not change. In some cases, this results in clients paying fees at the high end of the management fee scale.

B. Billing Method

Each client has a choice whether to pay their management fees via check or have it deducted directly from the account. Clients are billed quarterly a percentage of the gross assets of the account at the end of each fiscal quarter, adjusted for contributions and withdrawals made during the quarter. Fees may be assessed on all assets under management, including securities, cash and money market balances. In regards to the application of management fees, margin debit balances do not reduce the value of assets under management. Such fees are payable within ten days following the end of each fiscal quarter and shall be prorated for periods less than a full calendar quarter.

C. Other Fees

Clients may experience other indirect fees such as:

Transaction fees – Prime Brokers charge a transaction fee for processing the purchase or sale of a security in the client account. The fee will vary based on the security type being transacted.

Mutual fund management fees – SCM may invest client portfolio assets in mutual funds or exchange traded funds (“ETFs”). Mutual funds and ETFs have certain underlying expenses, detailed in the prospectuses provided to clients, borne indirectly by their owners. To the extent that SCM charges a direct fee to the portfolio (or its owner), such a fee is in addition to the indirect cost of owning a mutual fund and/or ETF.

Executing Broker commission (equity)—For equity transactions effected through Executing Brokers, client accounts typically pay \$.06 per share plus a transaction fee to the Prime Broker. For transactions effected at the Prime Broker, client accounts also pay the transaction fee then current at their Prime Broker.

Executing broker commission (bonds)—For bond transactions effected through Executing Brokers, the security price offered by the Executing Broker includes a commission payable to the broker. For transactions effected at the Prime Broker, client accounts also pay the transaction fee then current at their Prime Broker.

SCM receives no form of compensation other than the management fee outlined in each client’s management agreement. SCM has no vested interest in any of these other fees, other than taking advantage of research and access to securities for the benefit of client portfolios. All fees outlined above have adverse impacts on performance, thus SCM’s interest is to ensure a fee is commensurate with the value being provided. All broker-dealers selected by SCM to act as either Prime Broker or Executing Broker for its clients’ accounts are unaffiliated third parties.

D. Fees Paid in Advance

Individually managed accounts pay their management fee in arrears, based on the value of the assets at the end of the quarter (see section V.B. for more detail). The offering document limits capital flows to the end of each quarter, thus the need to prorate fees for a partial quarter is not applicable.

E. Sales Commission

SCM receives no form of compensation resembling a sales commission.

VI. Performance Based Fees and Side-By-Side Management

SCM is the General Partner of Sterneck Value & Opportunity, LP (SVO), a private partnership available only to accredited investors. In addition to the management fee for SVO, SCM receives a performance incentive fee. Up to 20% of the annual net profits (allocation is subject to each LP's "high-water mark") of the limited partnership are allocated to the general partner, SCM. The amount of net profits is determined by, and paid following, an annual independent audit performed by Certified Public Accountants.

VII. Types of Clients

The types of clients SCM generally provides advice to are individuals, trustees, and plan sponsors. There is no stated minimum account size.

VIII. Methods of Analysis, Investment Strategies and Risk of Loss

A. Methods, Strategies and Risk

Sterneck Capital has defined a security selection process managed by the SCM Investment Committee. The output of the selection process is specific buy/sell/hold decision. The inputs for the process are the varying sources of information and tools used by the Investment Committee in making their buy/sell/hold decisions. These sources of information are equity screens, industry journals/periodicals, SCM independent research, sales brokers, watch lists, and technical analysis.

SCM applies a value-focus when evaluating the merits of individual securities and ideas. The committee typically focuses on identifying securities and sectors believed to be temporarily mispriced. Often, this leads the committee to out-of-favor asset classes and industry sectors. Likewise, in euphoric phase of a market cycle, SCM maintains a focus on realistic security valuations.

This contrarian approach requires independent thinking. The committee has the freedom to construct portfolios designed to realize clients' articulated goals while attempting to reduce portfolio risk.

Investing in securities carries an inherent risk of loss investors must be prepared to bear. The committee recognizes *diversification* and *discipline* are two keys to successful portfolio design that can dampen risk to the portfolio. Diversification is a tool rooted in humility, knowing future market events are unpredictable, and prudent investment behavior is to diversify asset classes and holdings so no single security selection determines success or failure. Discipline prompts the committee's continuous and dispassionate reexamination of prior investment decisions in light of new information.

B. Material Risk

Sterneck Capital Management believes diversification is a key to dampening risk (volatility) within a portfolio. Larger accounts typically are comprised of 40 or more individual equities, with approximately 20-40% turnover. Individual positions typically comprise no more than 5% of the portfolio. In practice, SCM uses mutual funds in smaller accounts in order to achieve a prudent level of diversification. It is not Sterneck Capital's practice to use margin in client accounts, though it is a tool made available to help cover short-term cash needs. Generally, use of significant or long-term margin is done at the specific request of the client.

C. Security Types

Sterneck Capital recommends a broad array of security types. For larger accounts, SCM does have a bias toward individual securities, whether it is specific companies or specific bonds. Singularly speaking, these represent non-diversified positions. Thus, the performance of any particular security can be significantly more volatile than the broad equity market.

The utilization of options also has inherent risks that can subject assets to great losses. The types of options strategies (buy-writes and covered calls) most commonly used by SCM represent strategies designed to dampen risk, though this activity does not result in hedged positions.

IX. Disciplinary Information

A. Criminal or Civil Action

1. *Convicted, Guilty, No Contest*

Not applicable – Sterneck Capital has had no incident involving the firm or management persons which resulted in a conviction to a felony, misdemeanor, or conspiracy involving investments or an investment-related business, fraud, false statements or omissions, wrongful taking of property, bribery, perjury, forgery, counterfeiting, or extortion.

2. *Named Subject*

Not applicable – Sterneck Capital has had no incident in which the firm or management persons has been the named subject of a pending criminal proceeding that involved an investment related business, fraud, false statements or omissions, wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or conspiracy to commit any of these offenses.

3. *Violation of Statute or Regulation*

Not applicable – Sterneck Capital has had no incident in which the firm or management persons were found to have been involved in a violation of an investment-related statute or regulation.

4. *Subject of*

Not applicable – Sterneck Capital has had no incident in which the firm or management persons were the subject of any order, judgment, or decree permanently or temporarily enjoining, or

otherwise limiting, the firm or management person from engaging in any investment-related activity, or from violating any investment-related statute, rule or order.

B. Administrative Proceeding Before the SEC

1. Found to have Caused

Not applicable – Sterneck Capital has had no incident in which the firm or management persons was found to have caused an investment-related business to lose its authorization to do business.

2. Found to have been Involved

Not applicable – Sterneck Capital has had no incident in which the firm or management persons was found to have been involved in a violation of an investment-related statute or regulation and was the subject of an order by the agency or authority a) denying, suspending, or revoking the authorization to act in an investment-related business; b) barring or suspending the association with an investment-related business; c) otherwise significantly limiting investment-related activities; or d) imposing a civil money penalty of more than \$2,500.

X. Other Financial Industry Activities and Affiliations

A. Broker Dealer / Registered Representative

Not applicable – Sterneck Capital and its management persons are not registered, nor are there any pending registrations, as a broker-dealer or registered representative of a broker-dealer.

B. Futures Commission Merchant or Commodity Pool Operator

Not applicable – Sterneck Capital and its management persons are not registered, nor are there any pending registrations, as a futures commission merchant, commodity pool operator, a commodity trading advisor, or an associated person of the foregoing entities.

C. Material Relationships

General Statement

From time to time, Sterneck Capital Management clients express the need for certain professional services, and SCM is in a position to refer clients to trusted accountants, lawyers, estate planners, and insurance agents, etc. Occasionally these professionals will refer clients to Sterneck Capital. There is no formal arrangement, nor is there any form of remuneration for such referrals, thus there is no material conflict of interest.

1. Broker Dealers, Bond Dealers

Sterneck Capital works with equity sales brokers, bond dealers and prime broker dealers to execute security transactions and to custody client assets. The cost of these services is paid for by the client,

based on the transaction costs. (See section V.C. for more detail). In return, Sterneck Capital may receive research and use of technology systems and tools.

2. Pooled Investment Vehicles

Sterneck Capital routinely invests client assets in publicly traded mutual funds and closed-ended mutual funds, master limited partnerships, exchange traded funds, etc. These investments have their own underlying expense (see section V.C. for more detail). There is no material conflict of interest.

3. Other Investment Adviser or Financial Planner

Not applicable – see General Statement above for more detail.

4. Futures Commission Merchant, Commodity Pool Operator, Commodity Trading Advisor

From time to time Sterneck Capital Management may invest client assets in investment vehicles that may have exposure in the futures markets and commodity derivatives. These investments are not common practice and typically are reserved for clients who have a sophisticated understanding of risk.

5. Banking or Thrift Institution

Not applicable – see General Statement above for more detail.

6. Accountant or Accounting Firm

Sterneck Capital works with an accountant for its own business, and engages with accounting and tax professionals for services related to Sterneck Value & Opportunity, LP and SCM Energy Partners, LLC. (See section X.C.2 for more detail, and see General Statement above). There is no material conflict.

7. Lawyer or Law Firm

Sterneck Capital works with a lawyer for its own business and occasionally engages with legal professionals for services related to Sterneck Value & Opportunity, LP and SCM Energy Partners, LLC. (See section X.C.2 for more detail, and see General Statement above). There is no material conflict.

8. Insurance Company or Agency

Not applicable – see General Statement above for more detail.

9. Pension Consultant

Not applicable.

10. Real Estate Broker or Dealer

Not applicable – see General Statement above for more detail.

11. Sponsor or Syndicator of Limited Partnerships

From time to time Sterneck Capital will evaluate non-public investment opportunities. These occasions are often performed as a courtesy to clients and non-clients. Any such opportunity will have fee structures clearly defined for all potential investors, both the fees to the Manager of the

non-public investment, and any management fee to be charged by Sterneck Capital Management. There is no material conflict.

D. Selecting Other Investment Advisers

Not applicable – Sterneck Capital does not select nor recommend other investment advisers.

XI. Code of Ethics, Interest in Client Transactions & Personal Trading

A. Code of Ethics Summary

A copy of the Sterneck Capital Code of Ethics will be furnished to any client or prospective client upon request.

The Code of Ethics sets forth standards of conduct expected of Sterneck Capital Management, LLC (“the Firm”) personnel and addresses conflicts that arise from personal trading by personnel. The Code of Ethics will address, among other things, personal trading, gifts, prohibition against the use of inside information and other situations where there is a possibility for conflicts of interest.

The ethical culture of the Firm is of critical importance and must be supported at the highest levels of our firm. The Code of Ethics is designed to:

- Protect the Firm’s clients by deterring misconduct;
- Educate personnel regarding the Firm’s expectations and the laws governing their conduct;
- Remind personnel that they are in a position of trust and must act with complete propriety at all times;
- Protect the reputation of the Firm;
- Guard against violation of the securities laws; and,
- Establish procedures for personnel to follow so that the Firm may determine whether its personnel are complying with the Firm’s ethical principles.

Honesty, integrity and professionalism are hallmarks of the Firm. The Firm maintains the highest standards of ethics and conduct in all of its business relationships. The Code of Business Conduct and Ethics covers a wide range of business practices and procedures and applies to all personnel in their conduct of the business and affairs of the Firm.

The activities of any officer, director or personnel of the Firm will be governed by the following general principles: (1) honest and ethical conduct will be maintained in all personal securities transactions and such conduct will be in a manner that is consistent with the Code of Ethics thus avoiding or appropriately addressing any actual or potential conflict of interest or any abuse of a personnel’s position of trust and responsibility, (2) personnel shall not take inappropriate advantage of their positions with the Firm, (3) personnel shall have a responsibility to maintain the

confidentiality of the information concerning the identity of securities holdings and financial circumstances of all clients, and (4) independence in the investment decision-making process is paramount.

B. Buys and Sells for Client in which SCM has a Material Financial Interest

As noted in Section V.A., SCM is the general partner of an investment-limited partnership, Sterneck Value & Opportunity, L.P. SCM offers limited partnership interests in Sterneck Value & Opportunity, L.P. to accredited investors under the terms and conditions specified in the partnership's Confidential Offering Memorandum. The Confidential Offering Memorandum is delivered to prospective limited partners of the investment-limited partnership. Among other things, the Confidential Offering Memorandum discloses potential conflicts of interest between SCM, its related persons and the prospective limited partner. Frank Sterneck makes himself available to discuss any potential conflicts of interest with prospective limited partners.

C. Investing in Same Securities

Sterneck Capital and Sterneck Capital personnel do invest in the same securities that it recommends to clients. To address potential conflicts and to ensure fair treatment of all clients, Sterneck Capital's Code of Ethics applies the following restrictions:

- Intraday trades (buys and sells) impacting multiple accounts must be performed in the average-price account, ensuring all clients and SCM personnel receive the same price.
- Firm personnel may not purchase nor sell a security within the seven (7) calendar days immediately on, before or after, including the same calendar day (thirteen days total), on which a security is purchased in a client account. Same day trades are allowable but when performed alongside clients, the trades must be executed in the average-price account. This black-out period applies only when transaction volume exceeds 5% of the market's average daily volume for the position. (See Code of Ethics for more detail).
- No participation in Initial Public Offerings in personal accounts.
- All limit or private offerings must receive pre-clearance from Sterneck Capital's Chief Compliance Officer.
- The firm maintains a list of restricted securities, which are prohibited from being purchased or sold in personnel accounts.
- Prohibition from participating in investment clubs.

Exceptions exist, and SCM personnel can also receive an exception through pre-clearance from the Chief Compliance Officer if the basis for the exception is deemed fair and reasonable. Sterneck Capital will make its Code of Ethics available upon request.

D. Intraday Trades

On an intraday basis, Sterneck Capital and Sterneck Capital personnel do invest in the same securities it buys and sells for clients. In these scenarios, all trades receive the average of the execution price.

XII. Brokerage Practices

A. Broker-Dealer Selection Practices

1. Research and Other Soft Dollar Benefits

- a) Sterneck Capital is a proponent of the Prime Brokerage system for those managed accounts which are Prime Brokerage eligible. Through this channel, both Prime Broker and Executing Brokers provide SCM with proprietary and third-party research, systems and tools for which Sterneck Capital does pay.
- b) The Prime Broker typically recommended by SCM charges a competitive transaction expense for execution. This transaction expense, paid for by the client, is comparable to rates charged by others in the industry.

Using an Executing Broker, within the Prime Brokerage rubric, allows each account to pay directly an Executing Broker on a pro rata basis for the value of the research in which SCM participates for the client's benefit. This incremental cost may not result in the client receiving the best execution price.

- c) SCM receives no form of compensation other than the management fee outlined in each client's management agreement. SCM has no vested interest in any of these other fees, other than taking advantage of research and supply for the benefit of client portfolios. All broker-dealers selected by SCM to act as either Prime Broker or Executing Broker for its clients' accounts are unaffiliated third parties.

For additional information see Section V.C.

- d) Clients may pay commissions higher than those charged by other broker-dealers in return for soft dollar benefits. For additional information see Sections V.C and XII.A.1.b.
- e) From time-to-time, Sterneck Capital may purchase securities through Executing Brokers within the Prime Brokerage system. This is not common practice. Typically, scarcity is not an issue, thus any account eligible for Prime Brokerage can participate at SCM's discretion.
- f) Types of products and services acquired with client brokerage commissions include equity research, trade publications, books, equity screening tools, access to new issues, hot issues and IPOs, consulting advice, access to supplies of bonds and bond analysis.
- g) Sterneck Capital is contacted by executing brokers with research, analysis and/or securities to transact (bids). Most of the information is reviewed and quickly discarded. When the information is deemed useful by the SCM Investment Committee, SCM begins to determine which accounts should receive an allocation based on the investment mandate, and

weighing the need for such exposure. With an allocation being determined and a total transaction quantity communicated to the broker, the trade is transacted and the Prime Broker is instructed as to which accounts to allocate the shares.

2. Brokerage for Client Referrals

- a) SCM participates in the institutional advisor program (the “Program”) offered by TD Ameritrade Institutional. TD Ameritrade Institutional is a division of TD Ameritrade Inc., member FINRA/SIPC/NFA (“TD Ameritrade”), an unaffiliated SEC-registered broker-dealer and FINRA member. TD Ameritrade offers to independent investment advisors services which include custody of securities, trade execution, clearance and settlement of transactions. SCM receives some benefits from TD Ameritrade through its participation in the Program. (See the disclosure under Item XIV. below.)
- b) The only broker-dealer client referrals received by Sterneck Capital are from TD Ameritrade. In all cases, accounts for new clients were opened at TD Ameritrade. Through the Prime Brokerage system client transactions may be performed away from TD Ameritrade, however these executing brokers have not referred clients to Sterneck Capital.

3. Directed Brokerage

- a) Not applicable – Sterneck Capital does not recommend or require that a client direct the use of a specific broker dealer.
- b) As a general rule, SCM does not permit a client to direct brokerage. There are unique and specific arrangements in which a particular brokerage firm is utilized for their capability to accommodate a specific investment mandate. In these unique cases, the fee charged by the brokerage firm is commensurate with the expertise and capability being delivered.

B. Aggregate Purchase and Sales

When the opportunity allows, Sterneck Capital aggregates purchase and sales transaction which consolidates trading with a primary custodian ensuring all clients receive the price benefits associated with high volume.

XIII. Review of Accounts

A. Frequency and Nature

Accounts are reviewed no less than weekly, and typically on a daily basis. The Chief Investment Officer and Sr. Portfolio Managers conduct most reviews, ensuring account allocation is in line with each clients’ investment mandate. Such factors as investment objectives, tax consequences, industry concentrations, future prospects of each issue and percentage invested are considered. The use of technology facilitates a more accurate and more efficient means for conducting frequent reviews.

B. Non-Periodic Reviews

Reviews frequently are performed on a non-periodic basis. Events that may trigger such reviews:

- Preparation for a client meeting
- Macro-economic, political or environmental developments that prompt the SCM Investment Committee to change underlying assumptions about particular asset classes
- Strategic security selection which requires a broad adjustment within a portfolio
- Contribution of additional cash or securities into an account.

C. Frequency of Reporting

Monthly - Managed account clients receive a monthly brokerage statement, as well as individual confirmations whenever a trade is executed. These are provided by a qualified, third party custodian.

Quarterly - Limited partnership investors receive a letter reporting unaudited performance and commentary. Individually managed accounts receive billing statements including a written offer to furnish SCM's Form ADV Part II; and, an unaudited account performance report for the most recent quarter and year to date. Form ADV Part II is also publicly available on SCM's website at www.sterneckcapital.com.

Annually – Taxable managed account clients receive an annual Form 1099 from their qualified, third party custodian. All clients receive annual performance reports. Additionally, upon request SCM can furnish taxable accounts with realized gains and loss statements, income reports, and expense reports. Such reports are considered supplemental. (Prior to 2013 it was common practice for SCM to distribute these reports annually. However, the Custodian's reporting is inherently more accurate as the custodian has invested heavily in the systems and processes to enable dynamic reclassification of data. With this improvement the Custodian began making similar reporting available to account holders.) The limited partnership investors receive an independently audited financial report and a K-1 from the partnership's CPA firm

XIV. Client Referrals and Other Compensation

A. Economic Benefits to SCM

As disclosed under Item XII above, SCM participates in TD Ameritrade's institutional customer program and may recommend TD Ameritrade to clients for custody and brokerage services. There is no direct link between SCM's participation in the program and the investment advice it gives to its clients, although SCM receives economic benefits through its participation in the program that are typically not available to TD Ameritrade retail investors. These benefits include the following products and services (provided without cost or at a discount): receipt of duplicate client statements and confirmations; research related products and tools; consulting services; access to a trading desk serving SCM participants; access to block trading (which provides the ability to

aggregate securities transactions for execution and then allocate the appropriate shares to client accounts); the ability to have advisory fees deducted directly from client accounts; access to an electronic communications network for client order entry and account information; access to mutual funds with no transaction fees and to certain institutional money managers; and discounts on compliance, marketing, research, technology, and practice management products or services provided to SCM by third party vendors. TD Ameritrade may also have paid for business consulting and professional services received by SCM's related persons. Some of the products and services made available by TD Ameritrade through the program may benefit SCM but may not benefit its client accounts. These products or services may assist SCM in managing and administering client accounts, including accounts not maintained at TD Ameritrade. Other services made available by TD Ameritrade are intended to help SCM manage and further develop its business enterprise. The benefits received by SCM or its personnel through participation in the program do not depend on the amount of brokerage transactions directed to TD Ameritrade. As part of its fiduciary duties to clients, SCM endeavors at all times to put the interests of its clients first. Clients should be aware, however, that the receipt of economic benefits by SCM or its related persons in and of itself creates a potential conflict of interest and may indirectly influence SCM's choice of TD Ameritrade for custody and brokerage services.

B. Compensation from SCM

SCM is willing to enter into written solicitor agreements with other investment advisors and or financial planning firms appropriately registered with either the US SEC or the State(s) in which they operate. Pursuant to such an agreement, SCM will remunerate the solicitor for directing clients to the investment manager. As a matter of policy any client acquired by the investment manager through such an arrangement will pay the same fees as the investment manager's other clients of similar size receiving similar services and no additional charges or costs will be incurred by any client by virtue of their having been introduced by a third party.

TD AdvisorDirect Program

SCM may receive client referrals from TD Ameritrade through its participation in TD Ameritrade AdvisorDirect. In addition to meeting the minimum eligibility criteria for participation in AdvisorDirect, SCM may have been selected to participate in AdvisorDirect based on the amount and profitability to TD Ameritrade of the assets in, and trades placed for, client accounts maintained with TD Ameritrade. TD Ameritrade is a discount broker-dealer independent of and unaffiliated with SCM and there is no employee or agency relationship between them. TD Ameritrade has established AdvisorDirect as a means of referring its brokerage customers and other investors seeking fee-based personal investment management services or financial planning services to independent investment advisors. TD Ameritrade does not supervise SCM and has no responsibility for SCM's management of client portfolios or SCM's other advice or services. SCM pays TD Ameritrade an on-going fee for each successful client referral. This fee is usually a percentage (not to exceed 25%) of the advisory fee that the client pays to SCM ("Solicitation Fee"). SCM will also pay TD Ameritrade the Solicitation Fee on any advisory fees received by SCM from any of a referred client's family members, including a spouse, child or any other immediate family member who

resides with the referred client and hired SCM on the recommendation of such referred client. SCM will not charge clients referred through AdvisorDirect any fees or costs higher than its standard fee schedule offered to its clients or otherwise pass Solicitation Fees paid to TD Ameritrade to its clients. For information regarding additional or other fees paid directly or indirectly to TD Ameritrade, please refer to the TD Ameritrade AdvisorDirect Disclosure and Acknowledgement Form.

SCM's participation in AdvisorDirect raises potential conflicts of interest. TD Ameritrade will most likely refer clients through AdvisorDirect to investment advisors that encourage their clients to custody their assets at TD Ameritrade and whose client accounts are profitable to TD Ameritrade. Consequently, in order to obtain client referrals from TD Ameritrade, SCM may have an incentive to recommend to clients that the assets under management by SCM be held in custody with TD Ameritrade and to place transactions for client accounts with TD Ameritrade. In addition, SCM has agreed not to solicit clients referred to it through AdvisorDirect to transfer their accounts from TD Ameritrade or to establish brokerage or custody accounts at other custodians, except when its fiduciary duties require doing so. SCM's participation in AdvisorDirect does not diminish its duty to seek best execution of trades for client accounts.

XV. Custody

SCM does not have custody of client assets for individually managed accounts. TD Ameritrade is the custodian of SCM client assets. There are two very specific circumstances in which SCM has had potential custody of client assets in the past: 1) as General Manager of Sterneck Value & Opportunity, LP, SCM maintained a checking account to issue expense payments and accommodate partner capital flows; and 2) as Managing Member of SCM Energy Partners, SCM maintained a checking account to issue expense payments and distributions. In both cases third-party payments could have been made from the account, thus initially meeting the custody definition according to SEC rules. However, SEC rules exempt SCM from reporting requirements since both investment vehicles undergo an annual audit or surprise examination, and SCM distributes audited financial statements prepared in accordance with generally accepted accounting principles to all limited partners (or members) within 120 days of the end of its fiscal year. SCM is no longer adding new funds to either SVO or SCM Energy Partners and is ceasing use of both vehicles since client investment needs can now be met with expanded alternative options.

<http://www.sec.gov/rules/final/ia-2176.htm#IID2>

XVI. Investment Discretion

Sterneck Capital manages accounts on a discretionary basis. This means SCM has the authority, as set forth in the Management Agreement signed by each client, and/or the Limited Power of Attorney required by the Custodian, to make buy and sell decisions for the client's investment account without first getting client approval for each transaction.

Any investment discretion SCM exercises is subject to the provisions of the client's account documents, and in the Investment Policy Statement. The Investment Policy Statement addresses specific trade restrictions and preferences disclosed by the client, as well as investment objectives and agreed upon asset allocation.

XVII. Voting Client Securities

Sterneck Capital does not have the authority to vote proxy statements on behalf of individually managed client accounts. Proxy statements should be sent by the issuer directly to each account owner.

XVIII. Financial Information

A. Prepayment of management fees

Not applicable – Sterneck Capital does not require prepayment of management fees.

B. Financial Condition

Sterneck Capital has no financial condition that is reasonably likely to impair its ability to meet its contractual commitment to clients.

C. Bankruptcy Petition

Not applicable – Sterneck Capital has not been the subject of a bankruptcy petition at any time.

XIX. Requirements for State-Registered Advisers

Not applicable – Sterneck Capital registers with the SEC.



Registered Investment Advisor

Form ADV, Part 2B - Brochure Supplement

For:

Frank M. Sterneck

Brandie M. Giffin

Laura W. Greenbaum

Robin P. Sterneck

Alec J. Bethurum

Rick A. Schilffarth

Regan P. Ervin

Zach R. Emslie

Updated 3/31/2017

Sterneck Capital Management, LLC

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www.sterneckcapital.com

This brochure supplement provides information about firm members that supplements the Sterneck Capital Management, LLC brochure. You should have received a copy of that brochure. Please contact info@sterneckcapital.com if you wish to receive Sterneck Capital Management's brochure, or if you have any questions about the contents of this supplement.

Item 2 Frank M. Sterneck - Business Experience and Educational Background

Frank M. Sterneck (DOB 3/21/1960), Chief Investment Officer, founded Sterneck Capital Management in 1989. Prior to establishing SCM, Frank was a Vice-President at Salomon Brothers, Inc. As Chief Investment Officer, Frank oversees client relationships and leads the portfolio management team in the construction and implementation of client portfolios. Mr. Sterneck received a B.A. in Economics and an M.B.A. in Finance from Tulane University in 1982.

Item 3 Frank M. Sterneck - Disciplinary Action

Frank M. Sterneck has had no legal or disciplinary events material to a client's or prospective client's evaluation of him. SCM has no material facts to disclose.

Item 4 Frank M. Sterneck - Other Business Activities

Mr. Sterneck is also a board member as the ex-president for the Jewish Heritage Foundation. The JHF board uses outside investment consultants and money managers. No compensation is given for this role.

Item 5 Frank M. Sterneck - Additional Compensation

Mr. Sterneck receives no other compensation than what he receives from Sterneck Capital Management, LLC.

Item 6 Frank M. Sterneck - Supervision

Regan P. Ervin, Chief Compliance Officer, is the person responsible for supervising Mr. Sterneck. Mr. Ervin's direct contact info is 816-268-2237, rervin@sterneckcapital.com. Mr. Sterneck meets with the investment selection committee and onboarding committee as a member and participant. Additionally, Mr. Sterneck meets with the team at SCM prior to delivering investment advice to clients.

Item 2 Robin P. Sterneck - Business Experience and Educational Background

Robin P. Sterneck (DOB 9/15/57), President, joined Sterneck Capital Management in an official role in 2015. Robin was formerly an Investment Banker at Lehman Brothers in New York, and an executive leader with G.E. As President Robin provides strategic leadership and oversees operational activities. Robin also facilitates client leads and relationships.

Ms. Sterneck received a B.S. in Biology from Trinity College in 1979 and an M.B.A. from Tulane University in 1982.

Item 3 Robin P. Sterneck - Disciplinary Action

Robin P. Sterneck has had no legal or disciplinary events material to a client's or prospective client's evaluation of her. SCM has no material facts to disclose.

Item 4 Robin P. Sterneck - Other Business Activities

Ms. Sterneck currently serves on three corporate boards and previously served on the Greater Kansas City Community Foundation, WIN for KC/KC Sports Commission and Pembroke Hill School Boards. There are no material conflicts to disclose.

Item 5 Robin P. Sterneck - Additional Compensation

Ms. Sterneck receives additional compensation as an external director for EPR Properties and Alterra Bank (part of First Business Financial Services) as well as periodic leadership consulting and speaking fees via single practitioner firm Highland Birch Group, LLC. There are no material conflicts to disclose.

Item 6 Robin P. Sterneck - Supervision

Frank M. Sterneck, Chief Investment Officer, is the person responsible for supervising Mrs. Sterneck. Mr. Sterneck's direct contact info is 816-268-2230, fsterneck@sterneckcapital.com. Mrs. Sterneck meets with the team at SCM prior to delivering investment advice to clients.

Item 2 Regan P. Ervin - Business Experience and Educational Background

Regan P. Ervin (DOB 4/29/1976), Chief Operating Officer and Chief Compliance Officer, began working for Sterneck Capital Management in 2007. Prior to his employment with SCM, Mr. Ervin worked in corporate management and as a consultant. He ensures the firm is compliant with all local and federal regulations, and makes certain the firm's fiduciary responsibility is supported by a strong culture of compliance. In addition, Mr. Ervin has responsibility for the day-to-day operations of the firm and has oversight of the firm's systems and processes.

Mr. Ervin received a B.S. in Business Administration from the University of Missouri-KC in 1999, and an M.B.A. from the University of Kansas in 2007.

Item 3 Regan P. Ervin - Disciplinary Action

Regan P. Ervin has had no legal or disciplinary events material to a client's or prospective client's evaluation of him. SCM has no material facts to disclose.

Item 4 Regan P. Ervin - Other Business Activities

Mr. Ervin owns investment real estate in the Kansas City area, as a Managing Member of Southside Real Estate, LLC. This is a personal endeavor with a family member and has not been in a growth mode since 2006. There are no material facts to disclose.

Item 5 Regan P. Ervin - Additional Compensation

Mr. Ervin receives no other compensation than what he receives from Sterneck Capital Management, LLC.

Item 6 Regan P. Ervin - Supervision

Frank M. Sterneck, Chief Investment Officer, is the person responsible for supervising Mr. Ervin. Mr. Sterneck's direct contact info is 816-268-2230, fsterneck@sterneckcapital.com. Mr. Ervin meets with the investment selection committee and onboarding committee as a member and participant.

Item 2 Brandie M. Giffin - Business Experience and Educational Background

Brandie M. Giffin (DOB 08/22/1966), Managing Director, joined Sterneck Capital Management in 2014. Formerly in a leadership and operational roles at Principal Financial Group, Blue Cross and Blue Shield of Nebraska and Coventry Health Care/Aetna, Brandie provides strategic leadership and oversees business development and servicing activities.

Ms. Giffin received a B.S. in Business Administration, Marketing with an emphasis in Psychology from the University of Nebraska, Lincoln in 1988.

Item 3 Brandie M. Giffin - Disciplinary Action

Brandie M. Giffin has had no legal or disciplinary events material to a client's or prospective client's evaluation of her. SCM has no material facts to disclose.

Item 4 Brandie M. Giffin - Other Business Activities

Ms. Giffin currently serves on the board of directors and is a program volunteer facilitator for Grief's Journey in Omaha Nebraska. She is also a guild member of Youth Frontiers. There are no material facts to disclose.

Item 5 Brandie M. Giffin - Additional Compensation

Ms. Giffin receives no other compensation than what he receives from Sterneck Capital Management, LLC.

Item 6 Brandie M. Giffin - Supervision

Regan Ervin, Chief Operating Officer, is the person responsible for supervising Mr. Emslie. Mr. Ervin's direct contact info is 816-268-2237, rervin@sterneckcapital.com. Mr. Emslie. meets with the team at SCM prior to delivering investment advice to clients.

Item 2 Alec J. Bethurum - Business Experience and Educational Background

Alec J. Bethurum (DOB 8/16/1976), Sr. Portfolio Manager, joined Sterneck Capital Management in 2013. His primary responsibility is to research, design and implement investment decisions for Sterneck Capital Clients, in coordination with Frank Sterneck. Alec has prior experience working in the securities industry working for a variety of Wall Street firms, including as a proprietary trader at Worldco, LLC and in institutional sales at Bear Stearns. He continued working in institutional sales in California for Roth Capital Partners and more recently as a proprietary trader for Ocean View Capital.

Mr. Bethurum received a B.A. in History from Colgate University in 1998.

Item 3 Alec J. Bethurum - Disciplinary Action

Alec Bethurum has had no legal or disciplinary events material to a client's or prospective client's evaluation of him. SCM has no material facts to disclose.

Item 4 Alec J. Bethurum - Other Business Activities

Mr. Bethurum has no other business activities to report.

Item 5 Alec J. Bethurum - Additional Compensation

Mr. Bethurum receives no other compensation than what he receives from Sterneck Capital Management, LLC.

Item 6 Alec J. Bethurum - Supervision

Frank M. Sterneck, Chief Investment Officer, is the person responsible for supervising Mr. Bethurum. Mr. Sterneck's direct contact info is 816-268-2230, fsterneck@sterneckcapital.com. Mr. Bethurum meets with the team at SCM prior to delivering investment advice to clients.

Item 2 Laura W. Greenbaum - Business Experience and Educational Background

Laura W. Greenbaum (DOB 9/19/1960), Director of Client Relationships, joined Sterneck Capital Management in 2004. Her primary responsibility is to cultivate potential clients and develop new relationships for Sterneck Capital Management.

Ms. Greenbaum received a B.A. in Communications from Tulane University in 1982.

Item 3 Laura W. Greenbaum - Action

Laura Greenbaum has had no legal or disciplinary events material to a client's or prospective client's evaluation of her. SCM has no material facts to disclose.

Item 4 Laura W. Greenbaum - Other Business Activities

Ms. Greenbaum has no other business activities to report.

Item 5 Laura W. Greenbaum - Additional Compensation

Ms. Greenbaum receives no other compensation than what she receives from Sterneck Capital Management, LLC.

Item 6 Laura W. Greenbaum - Supervision

Brandie Giffin, Managing Director, is the person responsible for supervising Ms. Greenbaum. Ms. Giffin's direct contact info is 402-536-9110, bgiffin@sterneckcapital.com. Ms. Greenbaum meets with the team at SCM prior to delivering investment advice to clients.

Item 2 Zach R. Emslie - Business Experience and Educational Background

Zach R. Emslie (DOB 8/6/1982), Retirement Planning Specialist, joined Sterneck Capital Management in 2011. His primary responsibility is to cultivate potential clients and develop new relationships for Sterneck Capital Management. This includes relationships on the individual account management side, and retirement plan sponsors. Zach also provides Certified Financial Planning services to select clients.

Mr. Emslie received a B.A. in Finance and Risk Management from Missouri State University in 2005 and received his Certified Financial Planner designation in 2010.

Item 3 Zach R. Emslie - Disciplinary Action

Zach Emslie has had no legal or disciplinary events material to a client's or prospective client's evaluation of him. SCM has no material facts to disclose.

Item 4 Zach R. Emslie - Other Business Activities

Mr. Emslie has no other business activities to report.

Item 5 Zach R. Emslie - Additional Compensation

Mr. Emslie receives no other compensation than what he receives from Sterneck Capital Management, LLC.

Item 6 Zach R. Emslie - Supervision

Regan Ervin, Chief Operating Officer, is the person responsible for supervising Mr. Emslie. Mr. Ervin's direct contact info is 816-268-2237, rervin@sterneckcapital.com. Mr. Emslie. meets with the team at SCM prior to delivering investment advice to clients.

Item 2 Richard A. Schilffarth - Business Experience and Educational Background

Mr. Schilffarth (DOB 8/28/1955) Marketing Director, joined Sterneck Capital Management in 2016. His primary responsibility is to cultivate potential clients and develop new relationships for Sterneck Capital Management. Rick has over 30 years of experience in the financial markets industry, including consulting divisions within brokerage firms from wire-houses to regional and independent firms.

Mr. Schilffarth attended the University of Wisconsin Green Bay to study Marketing.

Item 3 Richard A. Schilffarth - Disciplinary Action

Rick Schilffarth has had no legal or disciplinary events material to a client's or prospective client's evaluation of him. SCM has no material facts to disclose.

Item 4 Richard A. Schilffarth - Other Business Activities

Mr. Schilffarth has no other business activities to report.

Item 5 Richard A. Schilffarth - Additional Compensation

Mr. Schilffarth receives no other compensation than what he receives from Sterneck Capital Management, LLC.

Item 6 Supervision

Brandie Giffin, Managing Director, is the person responsible for supervising Mr. Schilffarth, Ms. Giffin's direct contact info is 402-536-9110, bgiffin@sterneckcapital.com. Ms. Schilffarth meets with the SCM team prior to delivering investment advice to clients.