



**Part 2A of Form ADV:**

***Firm Brochure***

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December 15, 2013

This firm brochure provides information about the qualifications and business practices of Davidson Investment Advisors, Inc. If you have any questions about the contents of this brochure, please contact us at 800-332-0529 or [adv@dadco.com](mailto:adv@dadco.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Davidson Investment Advisors, Inc. also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this site by our firm's CRD number, which is 110552.

## Item 2    Material Changes

The Securities and Exchange Commission ("SEC") adopted "Amendments to Form ADV" in July, 2010. This Firm Brochure ("Brochure") is our disclosure document prepared according to the SEC's requirements and rules. This Brochure dated December 15, 2013 contains the following material changes from the last annual update, December 15, 2012 Brochure.

- Brad Houle, co-portfolio manager for Equity Income and Intermediate Fixed Income investment strategies, is no longer with Davidson Investment Advisors as of February 2013. Edward Crotty, Chief Investment Officer and the co-manager for the same investment strategies will continue to manage the portfolios. Ed has been directly involved in the management of the strategies for more than 6 years.
- William Holevoet and Robert Kern, CFA, were hired as portfolio managers in April 2013. William Holevoet will co-manage the Equity Income investment strategy and Robert Kern will co-manage the Intermediate Fixed Income investment strategy. Both portfolio managers reside in the Seattle office.

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## Item 4 Advisory Business

Davidson Investment Advisors, Inc. ("Davidson Investment Advisors" or "Davidson" or "Firm") is a SEC-registered investment adviser. The purpose of this Firm Brochure ("Brochure") is to describe and disclose the services, fees, potential conflicts of interest, and other necessary information clients should consider prior to becoming a client. The information contained herein is current as of the date of this Brochure and is subject to change at Davidson's discretion. Please retain this Brochure for your records.

Davidson Investment Advisors is wholly owned by Davidson Companies, a financial services holding company. Davidson Investment Advisors has been conducting business since 1975. Its headquarters are in Great Falls, Montana with additional offices in Seattle, Washington.

### TYPES OF ADVISORY SERVICES

Davidson Investment Advisors offers professional portfolio management to individuals and institutions desiring investments in equity and fixed income products. The advisory services offered by Davidson generally include portfolio management, investment advice, consulting services, performance reporting, and related account services.

Davidson primarily manages client portfolios with full investment discretion and considers individual investors' needs when recommending an investment strategy to its clients. Davidson offers four investment strategies: Equity Income, Multi-Cap Equity, Small/Mid Equity and Intermediate Fixed Income.

Subject to the agreement with Davidson, a client may impose reasonable restrictions on the securities or types of securities held in the

client's account. Please see "Investment Discretion" section below for more information.

The investment strategies discussed in this Brochure may not be appropriate for all clients. Davidson will only select or recommend those strategies believed to be suitable for a particular client.

### Important Note about Wrap Fee Programs.

Davidson participates in wrap fee programs sponsored and administrated by D.A. Davidson & Co., an affiliated broker-dealer, and unaffiliated parties (the "Sponsors"). As compensation for its services, Davidson Investment Advisors receives management fees based upon the total market value of all assets according to the fee schedules of each separate wrap fee program. If a client is participating in such a program, the client should request a copy of the Sponsor's brochure for a full description of the services provided and fees charged by the Sponsors.

### Important Note about Other Advisory

**Services.** Davidson Investment Advisors provides model portfolio recommendations to other investment advisers. Services and fees for these arrangements will be negotiated.

Davidson Investment Advisors acts as investment adviser to the Davidson Multi-Cap Equity Funds (DFMAX, DFMCMX and DFMIX) and Small/Mid Equity Funds (DFSAX and DFSOX), which is a series of the Adviser Series Trust ("Trust"), and registered under the Investment Company Act of 1940 as an open-end management investment company. U.S. Bancorp Fund Services, LLC acts as the Fund's administrator and provides fund accounting and transfer agency services.

### AMOUNT OF MANAGED ASSETS

As of 11/30/2013, Davidson clients' assets under management were \$1,138,546,582.

\$1,133,620,859 is actively managed while \$4,925,723 is non-discretionary. Additionally, Davidson's provides its model to other investment advisors totaling \$81.5 million, which not included on the Firm's ADV Part 1.

## Item 5 Fees and Compensation

### DESCRIPTION

A client's investment management agreement will set forth the actual compensation the client will pay to Davidson. In most instances, a client pays Davidson an ongoing fee based on the gross market value of the assets in the account on the last day of the preceding quarter plus commissions for transactions. Davidson does not have one standard annual fee schedule that is applicable across all strategies but has a fee schedule per strategy and account type. Advisory fees are negotiable. Below are the strategy specific fee schedules:

#### Equity Income Strategy:

<u>Value of assets</u>	<u>Annual Fee</u>
0 - \$10m	0.65%
\$10m - \$25m	0.60%
\$25m - \$50m	0.55%
\$50m and above	0.50%

Institutional clients are subject to a \$5m minimum or \$32,500 annual fee.

#### Multi-Cap Equity Strategy:

<u>Value of assets</u>	<u>Annual Fee</u>
0 - \$10m	0.70%
\$10m - \$25m	0.65%
\$25m - \$50m	0.60%
\$50m and above	0.55%

Institutional clients are subject to a \$5m minimum or \$35,000 annual fee

#### Small/Mid Equity Strategy:

<u>Value of assets</u>	<u>Annual Fee</u>
0 - \$10m	0.85%
\$10m - \$25m	0.80%
\$25m - \$50m	0.75%
\$50m and above	0.70%

Institutional clients are subject to a \$5m minimum or \$42,500 annual fee.

#### Intermediate Fixed Income Strategy:

<u>Value of assets</u>	<u>Annual Fee</u>
0 - \$10m	0.32%
\$10m - \$25m	0.30%
\$25m - \$50m	0.27%
\$50m and above	0.25%

Institutional clients are subject to a \$5m minimum or \$16,000 annual fee.

### ADDITIONAL FEE INFORMATION

**How Fees are Charged.** Fees are generally charged quarterly, in advance, payable on the first day of the quarter, based on the gross market value of assets in the account (including cash and cash-equivalents). Some clients may be charged in arrears and/or monthly. If management begins after the start of a month or quarter, fees will be prorated accordingly. The initial billing period begins when an investment management agreement is signed by the client and accepted by Davidson. The investment management agreement stipulates that clients that have their assets held at D.A. Davidson & Co. will have fees directly debited from client accounts. Clients also have the option to have their fees billed separately, by making prior arrangements with Davidson. Client assets held at outside custodians are generally automatically debited from client accounts.

**Services Covered by the Fees.** The fee

includes Davidson's investment management and other administrative services.

**Services NOT Covered by the Fees.** The fee does not include commissions for account transactions, custodial fees, or charges arising from retirement account fees, trust fees, margin interest charges, exchange fees, redemption fees that may be assessed on mutual fund shares, transfer fees or other special service fees and charges.

For accounts with a margin debit held at D.A. Davidson & Co., client pays a management fee on the gross value of securities in the account and margin interest on the debit balance in the account.

**Additional Fees and Expenses.** Davidson may invest client assets in one or more pooled investment vehicles, such as mutual funds and exchange traded funds, if such investments are consistent with the investment objectives and policies of the client accounts involved. If Davidson makes such an investment on behalf of its clients, those clients will be responsible, indirectly as investors in the pooled investment vehicles, for a portion of the operating expenses of the pooled investment vehicles in which they are invested. In effect, those clients would be paying multiple advisory fees.

**Termination of the Advisory Relationship.** If either Davidson or client terminates the client's investment management agreement, any prepaid, unearned fees will be refunded. In calculating a client's reimbursement of fees, Davidson will credit the client's account with a pro-rated refund based on the number of days remaining in the billing period.

**Advisory Fees in General.** Clients should note that similar advisory services may (or may not) be available from other registered (or unregistered) investment advisers for similar or lower fees.

**Additional General Fee Information.** In some instances, clients may pay a higher fee than

indicated in the fee schedules above. Davidson may modify a client's existing fees and/or add additional fees or charges by providing the client thirty (30) days prior written notice. The fee schedules set forth above are current fee schedules for various strategies. Each strategy has had different fee schedules in effect over time, which may have reflected fees that are higher or lower than those currently stated. As new fee schedules are put into effect, only new clients are affected, therefore, some clients may pay different fees than those stated above.

Davidson, at its discretion, may group certain related client accounts for the purposes of achieving the minimum account size requirements and determining the annualized fee.

Discounts, not generally available to our advisory clients, may be offered to family members and friends of associated persons of our firm.

**ERISA Accounts.** Davidson Investment Advisors is deemed to be a fiduciary to advisory clients that are employee benefit plans or individual retirement accounts (IRAs) pursuant to the Employee Retirement Income and Securities Act ("ERISA"), and regulations under the Internal Revenue Code of 1986 (the "Code"), respectively. As such, Davidson is subject to specific duties and obligations under ERISA and the Internal Revenue Code that include among other things, restrictions concerning certain forms of compensation. To avoid engaging in prohibited transactions, Davidson Investment Advisors may only charge fees for investment advice about products for which our firm and/or our related persons do not receive any commissions or 12b-1 fees, or conversely, investment advice about products for which our firm and/or our related persons receive commissions or 12b-1 fees, however, only when such fees are used to offset Davidson Investment Advisors' advisory fees.

**Other Advisory Fees Collected by Davidson:**

Davidson Investment Advisors receives fees for the investment advisory services it provides for the Davidson Funds. Investors are invited to visit our website at

[www.davidsonmutualfunds.com](http://www.davidsonmutualfunds.com) and read the Fund's prospectus for more information.

**Wrap Fee Programs.** Davidson's fee for its sub-advisory arrangements is determined by separate contracts entered into with various program sponsors. These fees, including any and all trading and transaction costs are "wrapped" into one overall fee as determined and calculated by the wrap fee sponsor.

The amount of Davidson's portion of the wrap fee varies dependent upon several factors, including the specific terms agreed between Davidson and the wrap fee sponsor, the client's account size, the client's related investment management accounts, and individual account investment restrictions.

Important information about the program sponsor's advisory programs, brokerage services, custody relationships and conflicts of interest is available in the Program Sponsor's Form ADV, Part 2. To obtain a copy, please contact the Program Sponsor directly.

**Item 6 Performance-Based Fees and Side-By-Side Management**

Davidson Investment Advisors, Inc. does not charge performance-based fees.

**Item 7 Types of Clients**

Davidson offers its services to all types of current or prospective clients, including, but not limited to: individuals; banks or thrift institutions; pension and profit sharing plans; trusts; estates; charitable organizations; corporations or other business entities; and registered investment companies.

**Minimum Account Requirements.** A minimum of \$100,000 of assets under management is

required to participate in the Equity Income strategy, the Intermediate Fixed Income strategy and Small/Mid Equity strategy and \$150,000 to participate in the Multi-Cap Equity strategy. Please refer to Item 8 for a detailed description of the investment strategies. This account size may be negotiable under certain circumstances. Davidson Investment Advisors may group certain related client accounts for the purposes of achieving the minimum account size and determining the annualized fee.

**Item 8 Methods of Analysis, Investment Strategies and Risk of Loss****METHODS OF ANALYSIS**

The investment team process leverages one team, with shared responsibility for due diligence and explicit accountability for decisions. There is a focus on discipline in portfolio construction and risk-adjusted investment performance.

Davidson utilizes three primary methods of analysis for all its investment strategies:

**Fundamental Analysis.** Davidson attempts to measure the intrinsic value of a security by looking at economic and financial factors (including the overall economy, industry conditions, and the financial condition and management of the company itself) to determine if the company is underpriced (indicating it may be a good time to buy) or overpriced (indicating it may be time to sell).

Fundamental analysis does not attempt to anticipate market movements. This presents a potential risk, as the price of a security can move up or down along with the overall market regardless of the economic and financial factors considered in evaluating the stock.

**Quantitative Analysis.** Davidson uses mathematical models in an attempt to obtain more accurate measurements of a company's

quantifiable data, such as the value of a share price or earnings per share, and predict changes to that data.

A risk in using quantitative analysis is that the models used may be based on assumptions that prove to be incorrect.

**Qualitative Analysis.** Davidson subjectively evaluates non-quantifiable factors such as quality of management, labor relations, and strength of research and development factors not readily subject to measurement, and attempts to predict changes to share price based on that data.

A risk of using qualitative analysis is that our subjective judgment may prove incorrect.

**Risks for all forms of analysis.** Securities analysis methods rely on the assumption that the companies whose securities we purchase and sell, the rating agencies that review these securities, and other publicly-available sources of information about these securities, are providing accurate and unbiased data. While we are alert to indications that data may be incorrect, there is always a risk that our analysis may be compromised by inaccurate or misleading information. Investing in any security involves risk of loss that clients should be prepared to bear.

## INVESTMENT STRATEGIES

Davidson offers four investment strategies:

### Small/Mid Equity Strategy

The Davidson Small/Mid Equity strategy is actively managed and invests in high-quality companies with attractive margins, conservative balance sheets and opportunity for growth in the under-researched small/mid cap segment of the market. Using proprietary modeling and a strict valuation discipline, we favor companies generating cash flow and funding growth internally, seeking to identify those with potential for growth and expanding

operating leverage not currently recognized by the market.

### Equity Income Strategy

The Davidson Equity Income strategy is actively managed and invests in high-quality companies with solid balance sheets, ample cash flow and a strong competitive position generating attractive return on capital. Key to the investment strategy is our focus on Dividend Power - looking beyond current dividend yield to include a company's future capacity for dividends. Using a multivariate appraisal process, we assess value across three dimensions (Asset Value, Dividend Power and Growth Value) to uncover quality companies underappreciated by the broader market.

### Multi-Cap Equity Strategy

The Davidson Multi-Cap Equity strategy is actively managed and unconstrained by market capitalization and style classifications. As fundamental investors, we are cognizant of cyclical and secular dynamics, and focus on profitable companies with attractive return on capital, cash flow and growth prospects. Of key importance are superb management teams with sound, achievable strategies. We take active industry positions, with relative position sizes commensurate with risk. Our holdings are diversified by economic sector and adjusted based on where we view the greatest market opportunities.

### Intermediate Fixed Income Strategy

The Davidson Intermediate Fixed Income strategy is actively managed and focuses on the intermediate portion of the yield curve. We invest in investment grade or higher issues with maturities ranging from one to ten years. Liquidity is a primary focus of the strategy; our ability to readily transact at a



reasonable cost not only provides the clients the option for near-term liquidity, but affords us the flexibility to reposition the portfolio to take advantage of opportunities in the market. We believe that fixed income assets are best managed actively with respect to duration and credit exposures versus a passive or laddered approach.

## **Item 9 Disciplinary Information**

We are required to disclose any legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management.

D.A. Davidson was the qualified custodian for many Davidson Investment Advisor clients at the time of the following events. In April 2010, D.A. Davidson, without admitting or denying the allegations, consented to the findings of the Financial Industry Regulatory Authority, Inc. ("FINRA") that it violated: (1) Rule 30 of Regulation S-P in failing to adopt and implement policies and procedures reasonably designed to safeguard customer records and information; and (2) NASD Rules 3010(A) and (B) by failing to establish and maintain a system, reasonably designed to achieve compliance with Rule 30 of Regulation S-P. The events arose from the criminal hacking of one of D.A. Davidson's databases, which occurred at the end of 2007. D.A. Davidson was censured and fined \$375,000.

## **Item 10 Other Financial Industry Activities and Affiliations**

Davidson is a wholly-owned subsidiary of Davidson Companies, a financial services holding company with other subsidiaries: D.A. Davidson & Co., Davidson Trust Co, and Davidson Fixed Income Management. In August 2013, Davidson Companies acquired Crowell, Weedon, & Co. ("Crowell Weedon"). Crowell Weedon was founded in 1932 as a

privately held limited partnership headquartered in Los Angeles, California. From August 2013 until November 25, 2013, Crowell Weedon operated as a separate affiliated dually registered investment advisor and broker dealer. On November 25, 2013, Crowell Weedon was merged with and into D.A. Davidson and from that date forward will operate as a division of D.A. Davidson under the name Crowell, Weedon & Co., a division of D.A. Davidson & Co. D.A. Davidson & Co. is a broker-dealer registered as such with FINRA (Financial Industry Regulatory Authority) and a SEC Registered Investment Adviser. D.A. Davidson is also registered as an Introducing Broker with the National Futures Association. Davidson Trust Co. is a federal savings bank. Davidson Fixed Income Management is a SEC registered investment adviser.

Davidson may suggest clients use affiliate D.A. Davidson & Co. for brokerage, custody and safekeeping purposes, but the client retains the right to direct Davidson to use another broker. If a client elects to use D.A. Davidson & Co., the client may terminate the arrangement at any time.

D.A. Davidson employs the President of Davidson as a Financial Advisor. He serves in dual capacities as President of Davidson and as a Portfolio Manager with D.A. Davidson. As such, in certain circumstances, he may have an incentive to refer a potential Davidson customer to D.A. Davidson, and vice versa.

Davidson Trust Co. employs Davidson to manage money for some of its clients who have granted investment discretion to the Trust. Davidson manages four Davidson Trust Co. common trust funds.

**Mutual Fund.** Davidson Investment Advisors previously disclosed in "Advisory Business" (Item 4) and "Fees and Compensation" (Item 5) of this brochure that it is the investment adviser to the Davidson Funds, a series of the

Adviser Series Trust, an investment company registered under the Investment Company Act of 1940. Please refer to these items for a detailed explanation of this relationship and important conflict of interest disclosures.

For additional information, the Funds' Prospectus and Statement of Additional Information are available on-line at: [www.davidsonmutualfunds.com](http://www.davidsonmutualfunds.com). Prospective investors should review these documents carefully before making any investment in the Mutual Fund(s).

### **Local Government Investment Pool ("LGIP") Services**

Davidson Investment Advisors' affiliate Davidson Fixed Income Management serves as the investment adviser and administrator to Colorado Surplus Asset Fund Trust (CSAFE), a Colorado local government investment pool. CSAFE is authorized by Colorado State Statutes and is regulated by the Colorado Division of Securities and is structured to meet the daily liquidity needs of local governments. In its role as investment adviser Davidson Fixed Income Management works to manage the portfolio in accordance with Colorado State Statutes and in accordance with Standard and Poors Corporation's guidelines for AAA rated stable net asset value government investment pools.

Davidson Fixed Income Management manages CSAFE on a discretionary basis and the investments may include government and government agency debt, corporate bonds, commercial paper, certificates of deposit, money market mutual fund shares, mortgage-backed and asset-backed instruments and other money market instruments allowable under Colorado State Statute.

In addition to acting as investment adviser to CSAFE, Davidson Fixed Income Management also acts as administrator for CSAFE. In our role as administrator, Davidson Fixed Income Management is responsible for maintaining all

participant recordkeeping including the maintenance of separate accounts for each participating entity; recording individual transactions and totals of all investments; arranging for the redemptions of shares by participants, providing confirmation of all transactions, purchases and redemptions; and other activities that are customarily performed by an account administrator.

### **Mutual Fund Sub-Advisory Services**

Davidson Investment Advisors' affiliate Davidson Fixed Income Management, doing business as Kirkpatrick Pettis Capital Management, serves as the sub-advisor to the Tax Free Fund of Colorado and to the Tax Free Trust of Oregon, both of which are municipal bond mutual funds, registered with the SEC. In its role as sub-advisor it provides portfolio management services on a discretionary basis to the funds' investment adviser, Aquila Investment Management, LLC. Both of these mutual funds invest in municipal bonds issued by state, county or local governments located in each respective mutual fund's state.

### **Item 11 Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

Davidson Investment Advisors has adopted a Code of Ethics which sets forth high ethical standards of business conduct that we require of our employees, including compliance with applicable federal securities laws.

Davidson's Code establishes rules of conduct for all employees and is designed to govern personal securities trading activities in the accounts of employees, among other things. The Code is based upon the principle that Davidson and its employees owe a fiduciary duty to its clients to conduct their affairs, including their personal securities transactions, in such a manner as to avoid: serving their own personal interests ahead of

clients; taking inappropriate advantage of their position with the firm; and any actual or potential conflicts of interest or any abuse of their position of trust and responsibility.

A copy of our Code of Ethics is available to our advisory clients and prospective clients. You may request a copy by email sent to [adv@dadco.com](mailto:adv@dadco.com), or by calling us at 406-727-6111.

As a general practice, Davidson does not engage in principal transactions. Davidson, however, may buy securities for the firm or for themselves from our advisory clients; or sell securities owned by our affiliate or the individual(s) to our advisory clients. We will ensure, however, that such transactions are conducted in compliance with all the provisions under Section 206(3) of the Advisers Act governing principal transactions to advisory clients.

Davidson Investment Advisors and individuals associated with our firm are prohibited from engaging in agency cross transactions.

Davidson employees are allowed to invest in the same securities recommended to or owned by clients. However in order to avoid conflicts of interest, all Davidson employees are required to receive prior approval to trade in personal security accounts.

Our Code of Ethics is designed to assure that the personal securities transactions, activities and interests of our employees will not interfere with (i) making decisions in the best interest of advisory clients and (ii) implementing such decisions while, at the same time, allowing employees to invest for their own accounts.

## **Item 12 Brokerage Practices**

For discretionary clients, Davidson Investment Advisors will determine: (1) which securities are bought and sold; (2) the total amount of such purchases and sales and whether a

client's transaction should be aggregated with those of other clients; (3) the broker through which transactions will be executed and; (4) the commission rates paid to effect the transactions in the good faith judgment of the firm so that such orders will be placed at prices and commissions that will be in the best interest of the account.

**Best Execution.** Davidson has the obligation to seek "best execution" when it places trades with broker-dealers. Best execution entails the efficient placement of orders, clearance, settlement and the overall quality of execution as well as the cost of the transaction.

**Selection of Broker-dealers.** Davidson considers the full range and quality of the services in selecting or approving broker-dealers to meet best execution obligations which include but are not limited to: ability of provide anonymity; promptness of execution; access to inventory in case of fixed income, or access to multiple centers and alternative networks in case of equity; best available price; competitive bids/offers; trader has adequate backup; financial stability/business reputation; overall responsiveness, and communication.

**Soft Dollars.** Consistent with obtaining best execution for clients, Davidson maintains trading arrangements with various broker-dealers whereby it has access to its research. Davidson may direct trades to one of those broker-dealers and pay commissions that are competitive but that are higher than the lowest available rate that another broker might have charged, if Davidson determines in good faith that the commissions are reasonable in relation to the value of the brokerage and research services provided.

The provision of such services in exchange for brokerage business is commonly referred to as a "soft dollar arrangement." Research services and products may include tangible research

products, (publications or writings as to the value of securities, analysis and reports concerning issuers, industries, economic factors and trends) as well as direct access to analysts and traders. In addition, a broker-dealer may provide Davidson with products such as software products and programming that can be used to perform research activities. Davidson does not enter into soft dollar arrangements that are not covered by the safe harbor of Section 28(e) of the Securities Exchange Act of 1934.

**Directed Brokerage.** Some clients, when undertaking an advisory relationship, may already have a pre-established relationship with a broker-dealer. Therefore, the client may instruct Davidson to execute all transactions through that broker-dealer. If the client directs Davidson to use a particular broker-dealer, the client recognizes that Davidson will likely have no authority to negotiate commissions, to obtain volume discounts and best execution may not be achieved. Under these circumstances, there may be a disparity in commissions charged among Davidson clients. A potential conflict of interest may arise from such referrals and directed brokerage relationships.

**Order Aggregation.** Davidson Investment Advisors will aggregate client trades where possible and when advantageous to clients. This aggregation of trades permits the trading of blocks of securities composed of assets from multiple client accounts, so long as transaction costs are shared equally and on a pro-rated basis between all accounts included in any such block.

Aggregate trading may allow us to execute equity trades in a timelier, more equitable manner, at an average share price. Davidson will typically aggregate trades among clients whose accounts can be traded at a given broker, and generally will rotate or vary the

order of brokers through which it places trades for clients on any particular day.

## Item 13 Review of Accounts

**Reviews.** The investment team continually monitors the underlying securities within each strategy's portfolios. Depending on the type, accounts are generally reviewed on a quarterly basis or at least on an annual basis. Specific client-imposed restrictions are reviewed periodically. More frequent reviews may be triggered by material changes in variables such as the client's individual circumstances, the market, political or economic environment.

These accounts are reviewed by various members of the investment team, client service professionals and portfolio administrators.

**Reports.** Davidson generally provides written reports to clients on the performance of their account(s) on a quarterly basis. Client performance reports usually include a portfolio valuation, the asset allocation, and account performance.

Performance returns include the deduction of advisory fees, transaction costs, market appreciation or depreciation and the reinvestment of capital gains, dividends, interest and other income.

If D.A. Davidson provides custodial services, a client will receive a monthly D.A. Davidson brokerage account statement when activity occurs during that month, or at least quarterly. If account assets are not custodied at D.A. Davidson you will receive a periodic account statement directly from your custodian. That statement is the official record of your account and the assets contained in it.

When preparing a client's account statements and performance reports, D.A. Davidson relies on third parties, such as third party quotation services and other custodians when determining the value of account assets. Our

firm does not conduct an in-depth review of valuation information provided by third party quotation services or other custodians, and it does not verify or guarantee the accuracy of such information. The prices obtained by Davidson from the third party quotation services it uses may differ from prices that could be obtained from other sources. If a client has assets held by a third party custodian, the prices shown on a client's account statement provided by that custodian may be different from the prices shown on statements and reports provided by Davidson due to the use of different valuation sources by the custodian and Davidson.

## **Item 14 Client Referrals and Other Compensation**

### **CLIENT REFERRALS**

Davidson may from time to time pay referral fees to independent persons or firms ("Solicitors") for introducing clients to us. Whenever Davidson pays a referral fee, we require the Solicitor to provide the prospective client with a copy of this Brochure and a separate disclosure statement that includes the following information: the Solicitor's name and relationship with our firm; the fact that the Solicitor is being paid a referral fee; the amount of the fee; and whether the fee paid to us by the client will be increased above our normal fees in order to compensate the Solicitor.

As a matter of firm practice, the advisory fees paid to us by clients referred by solicitors are not increased as a result of any referral.

### **OTHER COMPENSATION**

It is Davidson Investment Advisors' policy not to accept or allow our related persons to accept any form of compensation, including cash, sales awards or other prizes, from a non-client in conjunction with the advisory services we provide to our clients.

## **Item 15 Custody**

We previously disclosed in the "Fees and Compensation" section (Item 5) of this Brochure that when client assets are custodied at our affiliate, D. A. Davidson, a qualified custodian, advisory fees can be directly debited from client accounts. In some instances a client appoints a separate custodian to maintain client assets.

As qualified custodians, D.A. Davidson and other unaffiliated custodians send quarterly account statements to clients. We urge you to compare the information contained in the quarterly account statements to the information contained in your monthly custodial statements for the same period.

## **Item 16 Investment Discretion**

Clients hire us to provide discretionary asset management services, in which case Davidson places trades in a client's account without contacting the client prior to each trade to obtain the client's permission.

Our discretionary authority includes the ability to do the following without contacting the client: determine the security to buy or sell; and/or determine the amount of the security to buy or sell.

Clients give us discretionary authority when they sign an investment management agreement with Davidson, and may limit this authority by giving us written instructions. Clients may also change such limitations by once again providing us with written instructions.

## **Item 17 Voting Client Securities**

Davidson votes proxies for all client accounts; however, clients always have the right to vote proxies. Clients can exercise this right by instructing us in writing to not vote proxies in your account. Davidson uses a third party vendor to exercise its proxy voting



administrative duties and receives voting recommendations from another third party service provider Davidson has engaged for making such recommendations. Davidson will generally vote proxies for client accounts based on the recommendations of our third party service provider. However Davidson may override the third party service provider's recommendations when it determines it to be in the clients' best interests. Davidson Portfolio Managers may also suggest how to vote on a particular matter not addressed by the third party service provider.

An Investment Adviser Proxy Voting Committee (the "Committee"), with members including senior personnel from Davidson and other Davidson Companies' subsidiaries, meets periodically. The Committee monitors Davidson's overall adherence to proxy voting policies and procedures. It also reviews the rationale for some proxy votes that are not covered by the policies and procedures, or that present a potential conflict of interest. The Committee periodically reviews policies and procedures and provides advice for revisions thereof.

Davidson proxy voting policies and procedures can be found on the Internet at [www.davidsoncompanies.com/dia](http://www.davidsoncompanies.com/dia) or a copy of the policies can be mailed, free of charge, at client's request to the following address: Davidson Investment Advisors' Compliance Department, 8 Third Street North, Great Falls, MT, 59401.

With respect to ERISA accounts, we will vote proxies unless the plan documents specifically reserve the plan sponsor's right to vote proxies. To direct us to vote a proxy in a particular manner, clients should contact his or her Davidson representative by telephone, email, or in writing.

**Class Actions.** Davidson will neither advise nor act on behalf of the client in legal proceedings involving companies whose securities are held in the client's account(s), including, but not limited to, the filing of "Proofs of Claim" in class action settlements. If desired, clients may direct us to transmit copies of class action notices to the client or a third party. Upon such direction, we will make commercially reasonable efforts to forward such notices in a timely manner.

## Item 18 Financial Information

We are also required to disclose any financial condition that is reasonable likely to impair our ability to meet our contractual obligations. Davidson Investment Advisors, Inc. has no additional financial circumstances to report.

Davidson Investment Advisors, Inc. has not been the subject of a bankruptcy petition at any time during the past ten years.

Under no circumstances do we require or solicit payment of fees in excess of \$1,200 more than six months in advance of services rendered.



# Davidson Investment Advisors

**Part 2B of Form ADV:  
*Brochure Supplement***

Andrew I. Davidson  
Edward P. Crotty, CFA  
Brian P. Clancy, CFA  
Paul G. Condrat, CFA  
William J. Holevoet  
Robert F. Kern, CFA  
Michael P. Kubas, CFA  
Thomas E. Rath, CFA

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8 Third Street North  
Great Falls, MT 59401

**Seattle Office**  
Columbia Center  
701 5<sup>th</sup> Avenue, Suite 4050  
Seattle, WA 98104

800-332-0529  
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December 15, 2013

This brochure supplement provides information about individuals listed above that supplements the Davidson Investment Advisors brochure. You should have received a copy of that brochure. Please contact us at 800-332-0529 or [adv@dadco.com](mailto:adv@dadco.com) if you did not receive Davidson Investment Advisors' brochure or if you have any questions about the contents of this supplement.

Additional information about the individuals listed above is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

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**Andrew I. Davidson**

**Born: 1967**

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## **Item 2 Educational Background and Business Experience**

### **Education**

- University of Montana; Bachelor of Science; 1990

### **Business Experience**

- Davidson Investment Advisors; President, from November 2004 to Present

### **Designations**

Mr. Davidson does not currently hold any professional designations.

## **Item 3 Disciplinary Information**

Mr. Davidson has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **Investment-Related Activities**

Mr. Davidson is the President of Davidson Investment Advisors, which is his primary job function. Mr. Davidson does maintain a limited amount of brokerage business at an affiliated broker dealer which holds his registered representative license. In his capacity as a registered representative at the affiliated broker dealer, he receives commissions for brokerage transactions and other compensation based on the sale of securities and other investment products. Mr. Davidson also receives fees from the sale of mutual funds, and ongoing 12b-1 commissions from mutual funds. As a registered representative, these types of compensation may create an incentive to recommend investment products based on compensation received or recommend Davidson Investment Advisors' services to his brokerage clients.

### **Non Investment-Related Activities**

Mr. Davidson is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Additional Compensation**

Mr. Davidson does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## **Item 6 Supervision**

**Supervisor:** William Johnstone, Chairman and CEO, Davidson Companies

**Phone Number:** 800-332-5915

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

## **Edward P. Crotty, CFA**

**Born:** 1967

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### **Item 2 Educational Background and Business Experience**

#### **Education**

- Columbia Business School in New York City; Master in Business Administration, Finance/Accounting; 1998
- University of Illinois-Urbana/Champaign; Master of Science, Engineering; 1991
- University of Illinois at Urbana-Champaign; Bachelor of Science, Engineering; 1989

#### **Business Experience**

- Davidson Investment Advisors; Chief Investment Officer and Portfolio Manager; from 2007 to Present

#### **Designations**

Mr. Crotty became a CFA charter holder in 2001. The Chartered Financial Analyst (CFA) is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stock, bonds and their derivative assets. This designation is offered by the CFA. To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, economics, portfolio management and security analysis. CFA charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.

### **Item 3 Disciplinary Information**

Mr. Crotty has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **Investment-Related Activities**

Mr. Crotty is a Portfolio Manager for Davidson Investment Advisors. Given Mr. Crotty's previous investment experience and background, he has kept his registered representative license active. Davidson Investment Advisors cannot hold Mr. Crotty's registered representative license because it is not a broker dealer; therefore, the license is held at an affiliated broker dealer. Mr. Crotty engages solely in investment advisory services at Davidson Investment Advisors and does not engage in any business relating to his registered representative license.

### **Non Investment-Related Activities**

Mr. Crotty is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Additional Compensation**

Mr. Crotty does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## **Item 6 Supervision**

**Supervisor:** Andrew I. Davidson, President

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

**Brian P. Clancy, CFA**

**Born:** 1966

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## **Item 2 Educational Background and Business Experience**

### **Education**

- University of Washington Seattle; Master of Business Administration, Business; 1997
- United States Naval Academy; Bachelor of Science, Mathematics; 1988

## **Business Experience**

- Davidson Investment Advisors; Portfolio Manager; from 2004 to Present

## **Designations**

Mr. Clancy became a CFA charter holder in 1998. The Chartered Financial Analyst (CFA) is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stock, bonds and their derivative assets. This designation is offered by the CFA Institute. To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, economics, portfolio management and security analysis. CFA charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.

## **Item 3 Disciplinary Information**

Mr. Clancy has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **Investment-Related Activities**

Mr. Clancy is not engaged in any other investment-related activities.

### **Non Investment-Related Activities**

Mr. Clancy is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Additional Compensation**

Mr. Clancy does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## **Item 6 Supervision**

**Supervisor:** Edward P. Crotty, Chief Investment Officer, Portfolio Manager

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

**Paul G. Condrat, CFA**

**Born: 1980**

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## **Item 2 Educational Background and Business Experience**

### **Education**

- Gonzaga University; Bachelor of Arts, Business Administration; 2002

### **Business Experience**

- Davidson Investment Advisors; Portfolio Manager; from 2004 to Present

### **Designations**

Mr. Condrat became a CFA charter holder in 2007. The Chartered Financial Analyst (CFA) is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stock, bonds and their derivative assets. This designation is offered by the CFA Institute. To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, economics, portfolio management and security analysis. CFA charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.

## **Item 3 Disciplinary Information**

Mr. Condrat has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **Investment-Related Activities**

Mr. Condrat is not engaged in any other investment-related activities.

### **Non Investment-Related Activities**

Mr. Condrat is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Additional Compensation**

Mr. Condrat does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## **Item 6 Supervision**

**Supervisor:** Edward P. Crotty, Chief Investment Officer, Portfolio Manager

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's

policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

## **William J. Holevoet**

**Born:** 1969

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### **Item 2 Educational Background and Business Experience**

#### **Education**

- Johnson School; Cornell University; Masters of Business Administration, Finance, 2001
- Yale University; Bachelor of Arts, East Asian Studies (China); 1991

#### **Business Experience**

- Davidson Investment Advisors; Portfolio Manager; from 2013 to Present
- AlphaSense; Senior Analyst; from 2012 to 2013
- Thomson Reuters/StarMine; Market Specialist; from 2004 to 2012

#### **Designations**

Mr. Holevoet current does not hold any professional designations.

### **Item 3 Disciplinary Information**

Mr. Holevoet has no reportable disciplinary history.

### **Item 4 Other Business Activities**

#### **Investment-Related Activities**

Mr. Holevoet is not engaged in any other investment-related activities.

#### **Non Investment-Related Activities**

Mr. Holevoet is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

### **Item 5 Additional Compensation**

Mr. Holevoet does not receive any economic benefit from a non-advisory client for the provision of advisory services.

### **Item 6 Supervision**

**Supervisor:** Edward P. Crotty, Chief Investment Officer, Portfolio Manager

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are

designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

## **Robert F. Kern, CFA**

**Born:** 1957

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### **Item 2 Educational Background and Business Experience**

#### **Education**

- University of Puget Sound; Bachelor of Accounting Science; 1984
- University of Washington; Bachelor of Arts, Business Administration; 1980

#### **Business Experience**

- Davidson Investment Advisors; Portfolio Manager; from 2013 to Present
- Russell Investments; Senior Credit Analyst; from 2010 to 2013
- Washington Mutual Bank; Portfolio Manager, Vice President; from 2005 to 2008

#### **Designations**

Mr. Kern became a CFA charter holder in 1995. The Chartered Financial Analyst (CFA) is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stock, bonds and their derivative assets. This designation is offered by the CFA Institute. To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, economics, portfolio management and security analysis. CFA charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.

### **Item 3 Disciplinary Information**

Mr. Kern has no reportable disciplinary history.

### **Item 4 Other Business Activities**

#### **Investment-Related Activities**

Mr. Kern is not engaged in any other investment-related activities.

### **Non Investment-Related Activities**

Mr. Kern is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

### **Item 5 Additional Compensation**

Mr. Kern does not receive any economic benefit from a non-advisory client for the provision of advisory services.

### **Item 6 Supervision**

**Supervisor:** Edward P. Crotty, Chief Investment Officer, Portfolio Manager

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

### **Michael P. Kubas, CFA**

**Born:** 1976

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### **Item 2 Educational Background and Business Experience**

#### **Education**

- Montana State University; Bachelor of Science, Finance; 1999
- University of Minnesota; Master in Business Administration, Finance; 2004

#### **Business Experience**

- Davidson Investment Advisors; Portfolio Manager; from 2005 to Present

#### **Designations**

Mr. Kubas became a CFA charter holder in 2004. The Chartered Financial Analyst (CFA) is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stock, bonds and their derivative assets. This designation is offered by the CFA Institute. To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, economics, portfolio management and security analysis. CFA charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.



### Item 3 Disciplinary Information

Mr. Kubas has no reportable disciplinary history.

### Item 4 Other Business Activities

#### Investment-Related Activities

Mr. Kubas is a Portfolio Manager for Davidson Investment Advisors. Given Mr. Kubas' previous investment experience and background, he has kept his registered representative license active. Davidson Investment Advisors cannot hold Mr. Kubas' registered representative license because it is not a broker dealer; therefore, the license is held at an affiliated broker dealer. Mr. Kubas engages solely in investment advisory services at Davidson Investment Advisors and does not engage in any business relating to his registered representative license.

#### Non Investment-Related Activities

Mr. Kubas is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

### Item 5 Additional Compensation

Mr. Kubas does not receive any economic benefit from a non-advisory client for the provision of advisory services.

### Item 6 Supervision

**Supervisor:** Edward P. Crotty, Chief Investment Officer, Portfolio Manager

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.

**Thomas E. Rath, CFA**

**Born:** 1958

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### Item 2 Educational Background and Business Experience

#### Education

- University of Washington; Master in Business Administration, Quantitative Methods & Finance; 1981
- University of Washington; Bachelor of Arts, Business Administration; 1980

## **Business Experience**

- Davidson Investment Advisors; Portfolio Manager; from 2005 to Present

## **Designations**

Mr. Rath became a CFA charter holder in 1988. The Chartered Financial Analyst (CFA) is a qualification for finance and investment professionals, particularly in the fields of investment management and financial analysis of stock, bonds and their derivative assets. This designation is offered by the CFA Institute. To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, economics, portfolio management and security analysis. CFA charter holders are also obligated to adhere to a strict Code of Ethics and Standards governing their professional conduct.

## **Item 3 Disciplinary Information**

Mr. Rath has no reportable disciplinary history.

## **Item 4 Other Business Activities**

### **Investment-Related Activities**

Mr. Rath is not engaged in any other investment-related activities.

### **Non Investment-Related Activities**

Mr. Rath is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

## **Item 5 Additional Compensation**

Mr. Rath does not receive any economic benefit from a non-advisory client for the provision of advisory services.

## **Item 6 Supervision**

**Supervisor:** Edward P. Crotty, Chief Investment Officer, Portfolio Manager

**Phone Number:** 800-332-0529

Davidson Investment Advisors has adopted written policies and procedures which are designed to set standards and internal controls for the firm, its employees and are reasonably designed to detect and prevent any violations of regulatory requirements and the firm's policies and procedures. Every employee at Davidson Investment Advisors is required to be responsible for and monitor those individuals he or she supervises to detect, prevent and report any activities inconsistent with the firm's procedures, policies, high professional standards, or legal/regulatory requirements.