

Peter J. Ponzio  
Part 2B of Form ADV for Penn Investment Advisors, Inc.  
Brochure Supplement

**Item 1: Cover Page**

This brochure supplement provides information about Peter J. Ponzio, Financial Advisor, that supplements the Penn Investment Advisors, Inc. (“Penn Investment Advisors”) brochure. You should have received a copy of that brochure. Please contact our home office at 1.800.626.1027 if you did not receive a copy of Penn Investment Advisors’ brochure or if you have any questions about the contents of this supplement.

Additional information about Peter J. Ponzio is available on the SEC’s website at [www.advisorinfo.sec.gov](http://www.advisorinfo.sec.gov).

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1.800.626.1027

[www.pennadvisors.com](http://www.pennadvisors.com)

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**Investments Managed by Penn Investment Advisors are not FDIC insured, May Lose Value, Have no Bank Guarantee, are not a Deposit, and are not Insured by any Federal Government Entity.**

## **Item 2: Educational Background and Business Experience**

**NAME: Peter J. Ponzio**

Title: Financial Advisor

Education: Rutgers University, Electrical Engineering

Employment:

2014 - Present	Senior Vice President, Financial Advisor Penn Investment Advisors, Inc.
2018 - Present	Registered Representative PTS Brokerage, LLC
2016 - 2017	Registered Representative Investment Professionals, Inc.
2005 - 2014	Managing Partner Longview Financial Advisors, LLC
2008 - 2014	Registered Representative Sunbelt Securities, Inc.
2006 - 2008	Managing Director ING Financial Partners
2000 - 2005	Senior Vice President / Managing Director Commerce Capital Markets
1997 - 2000	District Manager VALIC

## **Item 3: Disciplinary Information**

There are no legal or disciplinary events material to a client's or prospective client's evaluation of Peter J. Ponzio.

## **Item 4: Other Business Activities**

Peter Ponzio is a registered representative of PTS Brokerage, LLC ("PTS"). From time to time, he will offer clients advice or products from those activities. Clients should be aware that these services pay a commission and involve a possible conflict of interest, as commissionable products can conflict with the fiduciary duties of a registered investment adviser. Penn Investment Advisors, Inc. ("PIA") always acts in the best interest of the client; including the sale of commissionable products to advisory clients. Clients are in no way required to implement the plan through any representative of PIA in their capacity as a registered representative of PTS.

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### **Item 5: Additional Compensation**

Other than regular salary and bonuses, Peter J. Ponzio does not receive any economic benefit for providing advisory services. Peter J. Ponzio does not receive any sales awards and other prizes, and any bonus received is not based, even in part, on the number or amount of sales, client referrals, or new accounts.

### **Item 6: Supervision**

Penn Investment Advisors supervises Peter J. Ponzio through its compliance program. The firm (1) has written policies and procedures reasonably designed to prevent violations by the firm and its supervised persons; (2) reviews, at least annually, the adequacy and effectiveness of the policies and procedures; (3) has designated a chief compliance officer who is responsible for administering the policies and procedures; and (4) maintains records of the policies and procedures and annual reviews. The firm monitors the advice the supervised person provides to clients by regular reviews of the transactions in client accounts. The person responsible for supervising the supervised person's advisory activities on behalf of the firm is George R Breuninger, Chief Compliance Officer, he can be reached at 1.800.626.1027.

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