



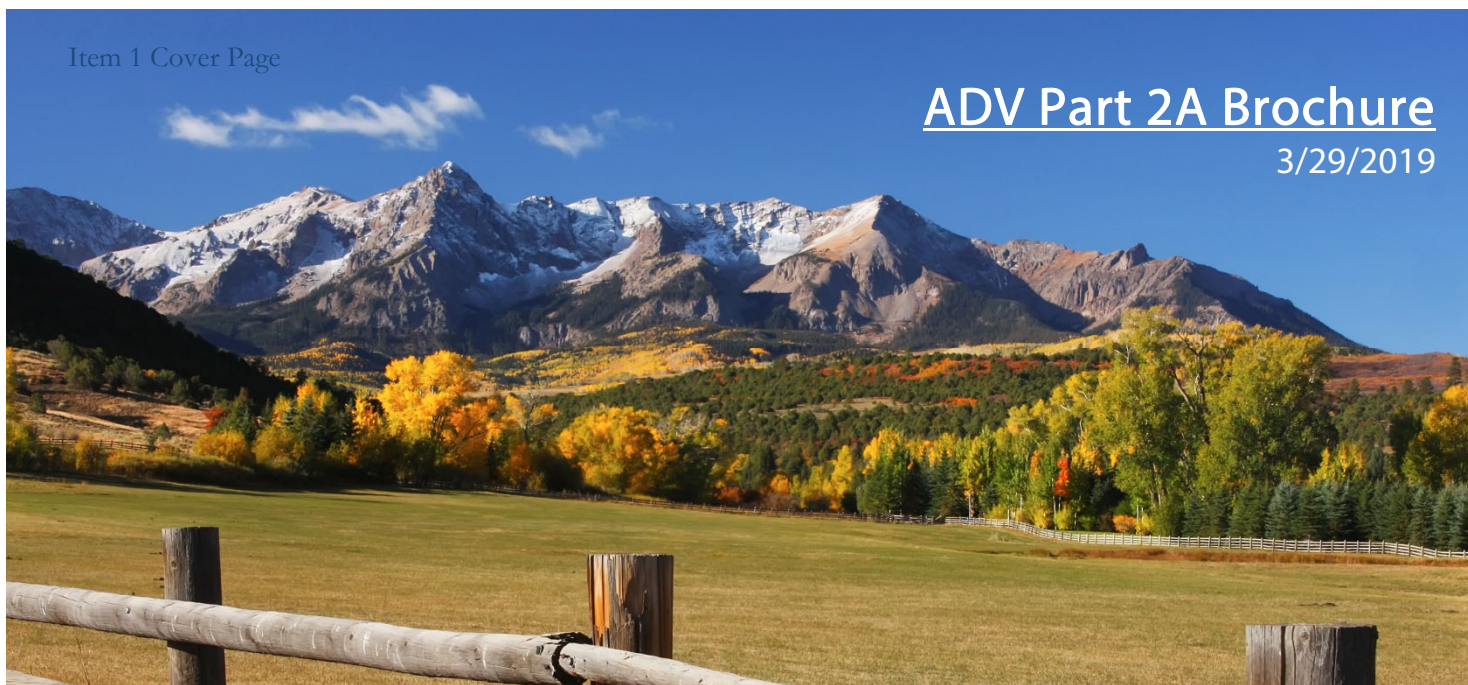
# Lara, May & Associates

A FOCUS FINANCIAL PARTNER | INDEPENDENT WEALTH MANAGEMENT

Item 1 Cover Page

## ADV Part 2A Brochure

3/29/2019



This brochure provides information about the qualifications and business practices of Lara, May & Associates, LLC (“LMA” or “Firm”) Member FINRA/SIPC. If you have any questions about the contents of this brochure, please contact us at (703)-827-2300 or [information@laramayllc.com](mailto:information@laramayllc.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

The complete ADV and additional information about LMA is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). LMA is a registered investment adviser with the SEC. The use of the terms “registered investment adviser” or “registered” by us does not imply by itself any level of skill or training.

Effective 2/1/2019 LMA merged with an affiliate, XML Financial, LLC (“XML”) combining firm personnel and assigned the majority of its investment advisory relationships to XML. The investment advisory representatives (“IARs”) previously under LMA, operate under XML using the doing-business-as “Lara May Advisors”. LMA intends to withdraw its investment advisor registration. Therefore LMA is not accepting investment advisory clients. The content herein is not applicable and this is the last Annual Update filing for LMA.

If you have any questions please contact us at (703)-827-2300 or [information@laramayllc.com](mailto:information@laramayllc.com).

## Item 2 – Material Changes

This Item discusses only the material changes that have occurred since the last annual amendment dated February 2, 2018:

- In July 2018, Focus Financial Partners Inc. (“Focus Pubco”) commenced an initial public offering (“IPO”) of shares of common stock. Focus Pubco is the sole managing member of Focus Financial Partners, LLC (“Focus LLC”) and, immediately following the IPO, owned an approximately two-thirds economic interest in Focus LLC. Because LMA is an indirect, wholly-owned subsidiary of Focus LLC, LMA is now an indirect, majority-owned subsidiary of Focus Pubco, a public company.
- Speaker/Presenter Compensation - On occasion our IAR’s are asked to speak or present in an educational format on topics they are knowledgeable on. The audience varies between industry professionals, other professionals or individuals. We are supportive of our IAR’s sharing their knowledge and information on important subject matters. While the majority of the speaking engagements are voluntary, sponsors of the events are allowed to provide the IAR presenter with a small stipend, such as in the form of a gift card, reimbursement of travel and/or meal expenses, or direct payment as compensation. Compensation of this category may not be paid to an IAR by a product or service provider sold/offered by/through LMA related to insurance, securities or investment advisory activities.