

WISDOM INDEX ADVISORS (Part 2A of Form ADV)



This brochure provides information about the qualifications and business practices of Financial Innovations LLC, DBA Wisdom Index Advisors. If you have any questions about the contents of this brochure, please contact us at: (972) 931-0063, or by email at: mail@wisdomindex.com.

The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission, or by any state securities authority.

Financial Innovations is a Registered Investment Advisor. Registration of an Investment Adviser does not imply any level of skill or training. The oral and written communications of an Adviser provide you with information that you may use to determine whether to hire or retain them.

Additional information about Wisdom Index Advisors is available on the SEC's website at www.adviserinfo.sec.gov. Registration does not imply a certain level of skill or training.

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102 S. Main Street
Prosper, TX 75078
Phone: (972) 931-0063
Fax: (214) 853-4224
www.wisdomindex.com


Annual Update

The Material Changes section of this brochure will be updated annually or when material changes occur since the previous release of the Firm Brochure. The last annual update to form ADV was made on March 28th, 2019. The last update of Form ADV Part 2 was March 28th, 2019.

Material Changes since the Last Update

The U.S. Securities and Exchange Commission issued a final rule in July 2010 requiring advisers to provide an updated Firm Brochure in narrative “plain English” format that specifies mandatory sections and organization. This brochure has been updated to follow these rules. (See Item 4: A).

 Financial Innovations LLC has established a new DBA “Wisdom Index Advisors”. Financial Innovations LLC will remain our legal name but will do business moving forward as Wisdom Index Advisors.

 Financial Innovations has applied for registration with the Securities Exchange Commission.

Brochure Availability

Whenever you would like to receive a complete copy of our Firm Brochure, please contact us by telephone at: (972) 931-0063 or by email at: mail@wisdomindex.com

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A. Description of the Advisory Firm

Wisdom Index Advisors (hereinafter "WI") offers personalized wealth management and investment consulting solutions for select individuals, corporations, trusts, pension and profit sharing plans, estates, charitable organizations and small businesses.

WI was founded on July 27, 2004 and is currently registered with the Texas State Securities Board.

As a result of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act"), Financial Innovations LLC, switched from SEC oversight to the State Securities Board as of March 31st, 2012 and back to SEC on May 8th, 2019.

Principal Owners


Michael J. Davidson is the only firm principal and is a 100% stockholder.

B. Types of Advisory Services

WI offers wealth management solutions to customers (hereinafter "Clients" or "Client") by combining investment management services and advanced planning services.

Investment Management Services

WI implements portfolio and investment management services based upon Nobel-prize winning academic research utilizing primarily market-based investment strategies and long-term holding periods. Differentiated from traditional investment management where the primary objective is to beat the market by stock picking or market timing, WI directs Client investments applying the following financial principles:

 Markets Work Efficiently

 Risk and Expected Return are Related

 Market Dimensions Have Different Risk Factors

 Asset Allocation Determines Risk & Expected Return

 Investing Requires Time

 Investing Requires Rebalancing

Investment management services are facilitated through the creation and implementation of an Investment Policy Statement (IPS). The IPS includes information about the Client including values, accomplishments, key relationships, feelings about risk, balance sheet information, other advisors and financial goals. The IPS is a key component to the overall plan and helps to communicate and implement the investment strategy.

WI analysis methods utilize resources from commercially available software packages, market rating services, general market data and financial publications. WI also benefits from the economic expertise and investment knowledge of economists affiliated with Dimensional Fund Advisors (DFA).

Advanced Planning Services – Wisdom Index®

On more than an occasional basis, WI furnishes advice to Clients on matters not involving securities, such as financial planning matters, taxation concerns, life insurance, retirement planning, college planning, debt/credit planning and stewardship consulting. Typically, these areas are covered in the creation of the Client (IPS) but may also be addressed in the development of a client Wisdom Index®. The Wisdom Index® may include, but is not limited to: a net worth statement; a cash flow statement; a review of investment accounts, including reviewing asset allocation and providing repositioning recommendations; strategic tax planning; a review of retirement accounts and plans including recommendations; a review of insurance policies and recommendations for changes, if necessary; one or more retirement scenarios; estate planning review and recommendations; and education planning with funding recommendations.

The first Client meeting, called a Discovery Meeting, is free of charge and is considered an exploratory interview to determine the extent to which financial planning and investment management may be beneficial to the Client. The next step is the development of draft Wisdom Index® and IPS. WI will work closely with the Client and their other advisors to implement the necessary next steps.

Retirement Plan Services

WI offers services to qualified retirement plans utilizing the same investment management approach for individual clients. Typically, this involves analyzing current plan investments, building investment policy statements and creating model portfolios for plan participants. WI may serve in the capacity of “investment manager” to these plans.

C. Tailored Relationships and Client Imposed Restrictions

Client goals and objectives are documented in a custom Client profile and stored in our Client relationship management system. Custom Investment Policy Statements contain stated goals, values, feelings about risk and objectives. Clients may impose restrictions on investing in certain securities or types of securities.

D. Wrap Fee Programs

WI does not participate in any wrap fee programs.

E. Assets Under Management

As of 05/03/2019, WI manages approximately \$ 116,196,094 in assets on a discretionary basis, and \$0 is managed on a non-discretionary basis.

A discretionary basis includes the Client authorizing WI to manage Client accounts within the chosen investment strategy; therefore, WI is responsible for determining which trades to make.

Item 5: Fees and Compensation

A. Advisory Services Compensation Description

Investment Advisory Services Fees

WI manages Client accounts on a discretionary basis, with limited authority to make Client trades and deduct advisory fees. Fees are calculated based upon the following tiered and blended annual schedule:

	Managed Assets*	Annual Fee**
First \$500,000	\$0 - \$499,999	1.0 %
Next \$500,000	\$500,000—\$999,999	0.9 %
Next \$500,000	\$1,000,000—\$1,499,999	0.8 %
Next \$500,000	\$1,500,000—\$1,999,999	0.7 %
Next \$3,000,000	\$2,000,000—\$5,000,000	0.5 %
	\$5,000,000—and Up	Negotiable

Client fees are calculated on the gross value of Client account(s) under management at the end of the month and are debited quarterly or monthly, at the beginning of each quarter or month. Billing is generally done monthly in advance. IN ALL CASES, the Client can terminate the agreement at any time, for any reason, and any prepaid fees will be refunded on a pro-rated basis. For refund of prorated fees, WI will need to have written and signed authorization from Client that agreement is terminated.

* WI desires new Client relationships be greater than \$500,000. Client relationships less than \$500,000 will be evaluated on a case-by-case basis.

*** Fees are calculated on the tiered and blended schedule of managed assets and are debited quarterly or monthly, in advance. For example, the First \$500,000 is charged at 1% and the next \$500,000 is charged at 0.9%, etc.*

Advanced Planning Fees

In addition to asset-based fees, WI may charge hourly fees for the development of wealth management plans, written financial plans, or consultations on an hourly basis not to exceed \$250/hour. These fees are negotiable and agreed to in writing by the Client.

B. Payment of Fees

Investment management fees are generally withdrawn directly from Client accounts with written Client authorization monthly or quarterly, in advance. The Client must consent in advance to direct debiting of their investment account. Client accounts are valued on the last day of the month or quarter.

If the account is a qualified plan for a business and the business would like to pay fees directly, WI will send an invoice to the business either monthly or quarterly.

Advanced planning fees are paid by the Client after services have been delivered.

C. Third Party/Custodian Fees

Custodians may charge transaction fees on purchases or sales of stocks, bonds, certain mutual funds and exchange-traded funds. Clients are responsible for the payment of all third-party fees. These fees are separate and distinct from fees charged by WI. Currently, TD Ameritrade charges \$6.95 for equity trades, \$9.99 for Dimensional Fund Trades and \$24.99 for Vanguard Fund trades. Please see Item 12 of this brochure regarding broker/custodian.

Expense Ratios

Mutual funds generally charge a management fee for their services as investment managers. The management fee is called an expense ratio. For example, an expense ratio of 0.20 means that the mutual fund company charges 0.2% for their services. These fees are in addition to the fees paid by Clients to WI.

Performance figures quoted by mutual fund companies in various publications are after their fees have been deducted. Wisdom Index Advisors recommends that Clients read all investment prospectuses for mutual fund details.

D. Prepayment of Fees

WI collects fees in advance. Should a Client decide to terminate agreement with WI, fees will be refunded based on the prorated amount of work completed at the point of termination and the total days during the billing period. WI will require a signed letter in writing from Client to terminate agreement so that fees can be refunded.

In addition, WI reserves the right to terminate any Client agreement where a Client has willfully concealed or has refused to provide pertinent information about financial situations when necessary and appropriate or if WI believes Client might be better served with a different advisor.

E. Outside Compensation for Sale of Securities to Clients

Neither WI nor its supervised persons accepts any compensation for the sale of securities or investment products, including asset-based sales charges or services fees from the sale of mutual funds. Accepting outside compensation for investments or securities provides a conflict of interest.

Clients may have the option to purchase investment products that we recommend through other brokers or agents unaffiliated with WI. WI will disclose any conflict of interest with a Client in writing.


Item 6: Performance-Based Fees

WI does not use a performance-based fee structure because of the potential conflict of interest. Performance-based compensation may create an incentive for the adviser to recommend an investment that may carry a higher degree of risk to the Client.

Item 7: Types of Clients


A. Description


WI generally provides investment advice and advanced planning to the following types of Clients:

 Individuals

 Trusts

 Charities/Not for Profits

 High Net Worth Individuals

 Profit Sharing & Pension Plans

 Corporations/Estate

Account Minimums

Typically, the minimum account size is \$500,000 of assets under management, which equates to an annual fee of \$5,000.

Generally, WI will require new Client accounts to be greater than \$500,000. Client account values less than \$500,000 will be evaluated on a case-by-case basis.

Item 8: Methods of Analysis, Investment Strategies and Risk of Loss

A. Methods of Analysis

WI analysis methods utilize resources from commercially available software packages, market rating services, general market data and financial publications. WI also benefits from the economic expertise and investment knowledge of economists affiliated with Dimensional Fund Advisors (DFA).

B. Investment Strategies

Markets throughout the world have historically rewarded investors for the capital they supply. Companies compete with each other for investment capital, while investors compete with each other to find the most attractive returns for their capital. This fierce competition helps to drive prices to fair value or towards price equilibrium.




Security prices change every day as they incorporate new information about changes in expectations and opinions of all market participants. Because the current price of an individual security reflects all available information, WI believes the current price is typically the best approximation of actual value.

Traditional investment management tries to take advantage of current pricing "mistakes" by speculating on future prices. While often a costly exercise for the traditional market investor, this is great news for the long-term investor. It means that prices for public securities are fair and that persistent differences in average returns are explained by differences in average risk. WI rejects speculation, forecasting and guessing. Instead, we focus on understanding where risk comes from and continually monitoring how much to take.



In order to have real expected returns, investors must take real risk. **Risk is the possibility that an investor may lose money.** In theory, risk-free investments do exist. For US investors, T-bills (1-month or 3-month) are commonly used to benchmark these risk-free returns. Although T-bills are very conservative investments, in practice, they do actually carry some investment risk.

Investing in anything that has an expected return greater than T-bills assumes a real investment risk.

When investing in equities (stocks), there are many risks investors should avoid, but the following are three risk factors that investors should consider:

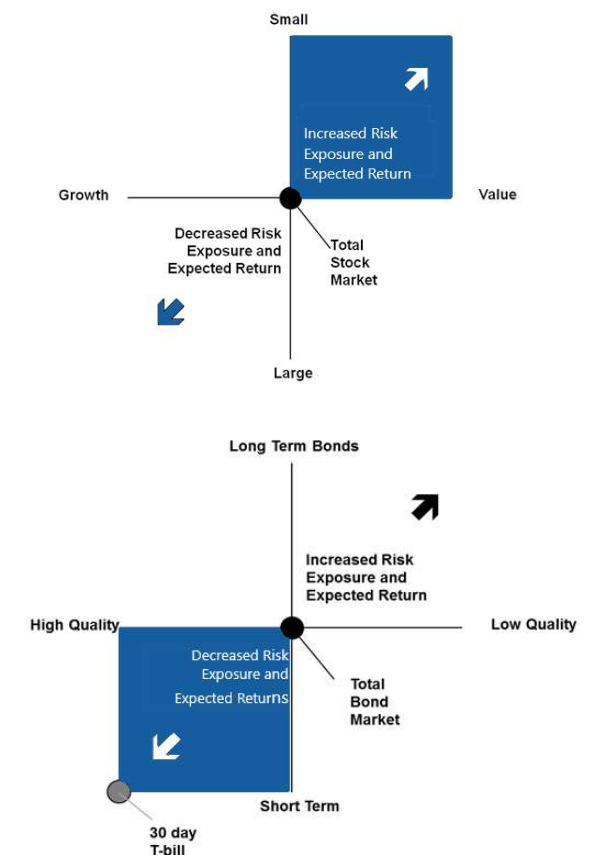
-  **Market Risk** – Equity/stock markets are riskier than credit markets (bonds); therefore, stocks have greater expected returns than bonds.
-  **Size Risk** – Smaller company stocks are riskier than larger companies; therefore, small company stocks have higher expected returns than large company stocks.
-  **Price Risk** – Growth stocks have a higher price per share compared to value stocks relative to book value or earnings. Investors are generally willing to pay more per share for companies that are more established or “healthy”. Investing in lower priced stocks generally provides greater upside compensation as these companies’ prices reflect higher underlying risk.

WI uses asset-class funds and index funds to build global equity portfolios to capture these risks and expected returns. As with equities, the risk and expected return of fixed income securities are also related. Understanding this relationship enables investors to plan the total risk/return profile of their Portfolio. The two primary risk factors that we consider when looking at fixed income are:

-  **Maturity** – Longer-term bonds are riskier than shorter-term bonds. They are more sensitive to changes in interest rates.
-  **Default** – Bonds with lower credit quality are riskier than bonds with higher credit quality.

WI believes that increasing bond portfolio durations generally provides smaller incremental returns with higher incremental risk.

WI uses asset-class funds and index funds to build global fixed income portfolios with a focus on shorter-term, high-quality (investment grade) instruments. Generally, the aggregate duration is less than five years.




C. Risk of Specific Securities

WI builds globally diversified equity and fixed income portfolios that hold over 12,000 positions invested in over 40 countries. When investing in globally diverse portfolios, Clients will be subject to the following risks.

 Interest-rate Risk

 Market Risk


 Inflation Risk

 Reinvestment Risk

 Financial Risk

 Default Risk

 Currency Risk

 Liquidity Risk

Item 9: Disciplinary Information

Legal and Disciplinary

The firm and its employees have not been involved in legal or disciplinary events related to past or present investment Clients.

Item 10: Other Financial Industry Activities and Affiliations

A. Registration as a Broker/Dealer or Broker/Dealer Representative.

Neither WI nor its representatives are registered as a broker/dealer or as representatives of a broker/dealer.

B. Registration as a Futures Commission Merchant, Commodity Pool Operator/Trading Advisor.

Neither WI nor its representatives are registered as a Futures Commission Merchant, Commodity Pool Operator, or a commodity trading advisor. Relationships Material to this Advisory Business and Possible Conflicts of Interests.

The only compensation that Wisdom Index Advisors receives is from our clients directly. WI advisors may be appointed with one or more life insurance companies for the purpose of serving existing client policies.

C. Relationships Material to this Advisory Business and Possible Conflicts of Interests

The only compensation that Wisdom Index Advisors receives is from our clients directly. WI advisors may be appointed with one or more life insurance companies for the purpose of serving existing client policies.

D. Selection of Other Advisors

WI does not utilize nor select other advisors or third party managers.

Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

A. Code of Ethics

WI has a Code of Ethics adopted pursuant to SEC rule 204A-1 that is available for review by Clients and prospective Clients upon request. This written document mandates that we put the interests of our Clients first.

B. Recommendations Involving Material Financial Interests

WI does not recommend to Clients, or buy or sell for Client accounts, securities in which WI or a related person has a material financial interest.

C. Investing in Same Securities as Clients

WI representatives invest in the same securities they recommend to Clients. This is not a conflict of interest as these securities are public mutual funds, index funds and exchange traded funds.

D. Trading Securities At/Around the Same Time as Clients' Securities

The Chief Compliance Officer of WI is Michael Davidson. He reviews all employee trades each quarter. His trades are reviewed by the Operations Manager. The personal trading reviews ensure that the personal trading of employees does not affect the markets, and that Clients of the firm receive preferential treatment. Most trades are mutual fund or exchange-traded funds which typically do not affect markets or securities prices.

Item 12: Brokerage Practices

A. Factors Considered in Selecting Custodians and/or Broker/Dealers

Brokerage fees including account fees, trading costs and fund availability are primary factors used to consider a custodian.

1. Research and Other Soft Dollar Benefits.

Both WI and Clients receive access to research, trading software and services from custodians from fees the Client pays in connection with Client securities transactions. Although not considered "soft dollar" compensation, WI and Clients receive benefits from TD Ameritrade in the form of reports, software, and institutional trading support. WI generally does not produce or pay for such research, products or services from custodians and these services that WI receives from custodians benefit all WI Clients.

WI does not have any affiliation with product sales firms. WI recommends discount brokerage firms and trust companies (qualified custodians), such as TD Ameritrade. WI does not receive fees or commissions from any of these arrangements.

2. Brokerage for Client Referrals

WI receives no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

3. Directed Brokerage

a. Currently WI uses TD AMERITRADE Institutional, a division of TD Ameritrade, Inc. Member FINRA/SIPC for custody and brokerage. WI reviews the execution of trades at each custodian each quarter. The review is documented in the WI Compliance Manual. Trading fees charged by the custodians are also reviewed on a quarterly basis. WI does not receive any portion of the

trading fees.

By directing brokerage to TD AMERITRADE, Clients may pay higher fees or transaction costs than those obtainable by other broker-dealers or custodians. WI believes that our Clients are paying a discounted and reasonable rate. You may pay higher or lower fees if you select another broker-dealer. Generally, we will not negotiate lower rates below the rates established by the executing broker-dealer for this type of directed brokerage account, unless we believe that such rates is unfair or unreasonable for the size and type of transaction. We believe that TD AMERITRADE charges competitive commission on transactions they handle for us that are reasonable and customary.

b. Currently WI does not allow Clients to direct brokerage.

B. Factors Considered in Selecting Custodians and/or Broker/Dealers

Typically, trades made at TD Ameritrade are mutual funds or exchange-traded funds where trade aggregation does not garner any Client benefit.

In seeking best execution, the determinative factor is not always the lowest possible commission or transaction cost, but whether the transaction represents the best qualitative value, taking into consideration the full range of a Custodian's services including value of research, execution capability, commission rates and responsiveness. Therefore, WI will seek competitive commission rates, but we may not obtain the lowest possible commission rates for account transactions.

Specific custodian recommendations are made to Clients based on their need for such services.

Item 13: Review of Accounts

A. Periodic Review of Client Accounts/Financial Plans

Client accounts are reviewed at least quarterly. Each business day, a tolerance test is performed to determine if Client accounts are "out of balance" from the target portfolio. The Investment Policy Statement is reviewed with the Client during Client meetings.

B. Review Triggers

If a Client portfolio moves outside of asset-class tolerances, WI will receive a notice that portfolio is outside of tolerance. This notification will trigger a portfolio review. This tolerance test is performed each business day.

C. Regular Reports

Each Client will receive monthly statements from the custodian. WI also maintains a Client portal where Clients can run reports on daily basis. WI posts additional reports to Client portals on monthly and quarterly basis.

Item 14: Client Referrals and Other Compensation

A. Economic Benefits Provided by Third Parties

WI does not receive any economic benefit directly or indirectly from any third party for advice rendered to Clients.

B. Referrals Out

WI does not have any referral programs or compensate others for referrals. WI is aware of the special considerations promulgated pursuant to Rule 206(4)-3 under the Investment Advisers Act of 1940. As such, appropriate disclosure shall be made, all written instruments will be maintained by WI and all applicable Federal and/or State laws will be observed.

Item 15: Custody

WI does not have custody of any accounts. We use TD AMERITRADE as the primary custodian and/or broker-dealer for all client accounts. Clients should receive at least quarterly statements from the broker-dealer or custodian that holds and maintains their investment assets. We urge Clients to carefully review such statements and compare this official custodial record to the account statements that we may provide. Our statements may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities. If a Client notices any discrepancies, they should contact Michael Davidson at (972) 931-0063.

Through the custodian interface, WI will debit Client fees directly from the Client's advisory account. The Custodian will provide the Client immediate transaction confirmations and monthly statements, either by mail or electronically. Monthly statements list the total value of the account at the start and end of the month and itemize all transactions and security positions. For taxable accounts, the custodian will provide the Client consolidated year-end summary statements including IRS forms 1099 and other tax-related forms, as applicable. WI is not allowed to make alterations or amendments to the custodian's statement. This preserves the integrity of the custodian's statement and provides the Client with an independent appraisal of the account.

Item 16: Investment Discretion

Discretionary trading authority facilitates placing trades in Client accounts on Client's behalf so that WI may promptly implement the investment policy the Client has approved in writing. WI accepts discretionary authority to manage securities accounts on behalf of Clients. WI has the authority to determine, without obtaining specific Client consent, the securities to be bought or sold, and the amount of the securities to be bought or sold. However, if the account is setup as non-discretionary, WI consults with the Client prior to each trade to obtain concurrence if a blanket trading authorization has not been given.

Client provides this authority by approving WI for limited power of attorney for trading on related sections of custodial new account forms.

Item 17: Voting Client Securities

A. Proxy Votes

WI does not vote proxies on securities. Clients are expected to vote their own proxies. When assistance on voting proxies is requested, WI will provide recommendations to the Client. If a conflict of interest exists, it will be disclosed to the Client.

B. Proxy Authority

WI does not have authority to vote proxies. Clients will receive their proxies or solicitations directly from their custodian or transfer agent.

Item 18: Financial Information

A. Financial Condition

A balance sheet is not required to be provided because WI does not serve as a custodian for Client funds or securities, and does not require prepayment of fees of more than \$600 per Client six months or more in advance.

B. Discretionary Authority or Custody

WI does not have any financial impairment that will preclude the firm from meeting contractual commitments to Clients.

C. Bankruptcy Petitions in Previous Ten Years

WI has not been the subject of any bankruptcy petition.

Item 19: Requirements for State-Registered Advisors

A. Management Persons, Education and Business Standards

WI requires that advisors in its employ have a bachelor's degree and further coursework demonstrating knowledge of financial planning and tax planning. Examples of acceptable coursework include: an MBA, a CFP®, a CFA, a ChFC, JD, CTFA, EA, AIF® or CPA. Additionally, advisors must have work experience that demonstrates their aptitude for financial planning and investment management.

Michael J. Davidson CFP®, AIF®

President and Chief Compliance Officer – CRD # 4547024 Date of Birth: 5/28/1974

Educational Background: Texas Tech – Bachelors Engineering (1996), Texas Tech – Master of Engineering (1997). Following graduation, Mr. Davidson worked for Arthur Anderson (1997-2002) as a consultant, a securities registered representative with Jefferson Pilot Securities (2002-2004) and Centaurus Financial (2004-2005).

Disciplinary Information: None

Arbitration Claims: None

Self-Regulatory Organization or Administrative Proceeding: None

Bankruptcy Petition: None

Other Business Activities: None. Michael does hold an Insurance License in the State of Texas. This license is to facilitate his supervision/management of existing client insurance policies.

Kirk J. Bargenquest

Advisor – CRD # 5964161 Date of Birth: 02/10/1971

Educational Background: University of Texas at Austin – Bachelors Finance (1994)

Following graduation from the University of Texas, Mr. Bargenquest worked as a Senior Associate Consultant for Sprinx Health Systems/WebTPA.com (1995-2001), as Campus Staff for Campus Crusade for Christ (2001-2008) and as Vice President, Business Development for The Pursuant Group (2008–2011).

Disciplinary Information: None.

Additional Compensation: None

Arbitration Claims: None

Self-Regulatory Organization or Administrative Proceeding: None

Bankruptcy Petition: None

Other Business Activities: None.

Supervision: Michael Davidson is the Chief Compliance Officer for Wisdom Index Advisors.

A. Our Promise

You have entrusted Wisdom Index Advisors with very important, nonpublic information. This personal and financial data is yours; therefore, it should remain private. We will not sell or share, for marketing purposes, any client, former client or prospective client information that we collect. We will use your non-public information only to complete transactions or services that you request.

B. Information We Collect

To provide advisory services, we will need information including name and address, social security or tax identification number, date of birth, assets, income, account balances, investment history, account information, important relationships, financial goals and values and risk tolerance information. We may receive information about you that you authorize third parties to provide to us. We also may obtain personal information from third parties to verify your identity, to prevent fraud, or to help us identify products and services that may benefit you. We do not disclose nonpublic personal information about current or former clients to non-affiliated third parties unless required by law or authorized by you.

C. Safeguards

To protect your personal information, we maintain physical, electronic, and procedural safeguards keeping with industry standards and practices. We require firms that provide us with services for your account to execute contracts providing confidential treatment of your information. Our Custodian and Client Portal(s) use data encryption technologies including user names and passwords to provide a high-level of security and privacy when accessing your account information on-line.

D. Other Advisors

To benefit from Walking in Wisdom®, our Wealth Management process, Wisdom Index Advisors might need to communicate with your other affiliated advisors, including, but not limited to, your Estate Planning or Tax Attorney, C.P.A, Actuary and Insurance providers for information necessary for wealth planning. We will obtain your authorization to make these communications.

E. Updates

As required by federal law, we will notify you of our privacy policy annually. If our policy is modified at any time, we will notify you immediately. Should you have any concerns, please call us at (972) 931-0063.

F. Disclosures

At least annually, Wisdom Index Advisors updates our Form ADV I and Form ADV Part 2. These documents describe our service model, business practices and relationships with others. If you would like a copy of these documents, please call (972) 931-0063. You may also receive the most recent Form ADV Part I on the Internet at www.adviserinfo.sec.gov.