

**ITEM 1: COVER PAGE****FORM ADV PART 2A  
FIRM BROCHURE**

**BTG Pactual Asset Management US, LLC  
601 Lexington Avenue, 57th Floor  
New York NY 10022**

**March 28, 2024**

<https://www.btgpactual.com/>

*This Brochure provides information about the qualifications and business practices of **BTG Pactual Asset Management US, LLC** and **BTG Pactual Timberland Investment Group, LLC** (collectively "BTG" or the "Adviser"). If you have any questions about the contents of this Brochure, please contact us at 212-293-4600. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority. BTG may refer to itself as a "registered investment adviser" or "RIA". You should be aware that registration with the SEC or a state securities authority does not imply a certain level of skill or training. Additional information about BTG is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this website by a unique identifying number, known as a CRD number. BTG's CRD number is 152538.*

**ITEM 2: MATERIAL CHANGES**

The last update of this Brochure was issued by BTG Pactual Asset Management US, LLC on October 25, 2023. This Brochure contains no material changes to our prior Brochure. This Brochure contains information about new wrap fee programs offered by BTG effective March 28, 2024.

**Important Note about this Brochure****This Brochure is not:**

- an offer or agreement to provide advisory services to any person,
- an offer to sell interests (or a solicitation of an offer to purchase interests) in any fund,
- a complete discussion of the features, risks or conflicts associated with any fund or advisory service, or
- to be relied on in determining whether to invest or establish an advisory relationship.

As required by the Investment Advisers Act of 1940, as amended ("Advisers Act"), BTG provides this Brochure to current and prospective clients and may also, in its discretion, provide this Brochure to current or prospective investors in private funds advised or sub-advised by BTG, together with other relevant offering materials (such as subscription agreements, offering memoranda, operating agreements or advisory contracts), prior to, or in connection with, such persons' establishment or consideration of an investment advisory relationship with BTG. Additionally, this Brochure is available through the SEC's Investment Adviser Public Disclosure website.

Although this publicly available Brochure describes investment advisory services and products of BTG, persons who receive this Brochure (whether or not from BTG) should be aware that it is designed solely to provide information about BTG as necessary to respond to certain disclosure obligations under the Advisers Act. As such, more complete information about each Advisory Client, as well as BTG's investment advisory services, is included in relevant offering materials or investment management agreements, which are provided to current and eligible prospective investors only by BTG or an Administrator or Placement Agent. To the extent that there is any conflict between discussions herein and similar or related discussions in any offering materials, the relevant offering materials shall govern and control.

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#### ITEM 4: ADVISORY BUSINESS

##### Background

BTG Pactual Asset Management US, LLC is a Delaware Limited Liability Company formed in 2011, which succeeded BTG Pactual US Asset Management Corp. founded in 2008. BTG Pactual Timberland Investment Group, LLC (collectively with BTG Pactual Asset Management US, LLC, the "Firm" or "BTG") was formed in 2013 to provide investment advisory services to funds, vehicles and managed accounts focusing on timberland and other assets derived from forest and land-use activities. BTG is a wholly owned subsidiary of Banco BTG Pactual S.A., a Brazilian investment bank. BTG's principal investment advisory business consists of the following activities: (i) acting as an adviser and sub-adviser to private funds; (ii) acting as an adviser to managed accounts (servicing individuals, high net worth individuals, trusts, businesses, institutions and estates) on both a discretionary and non-discretionary basis; (iii) providing customized investment advisory solutions to clients who grant BTG US AM with power of attorney to access their account data and advise on asset allocation, security selection and risk management and (iv) sponsoring wrap fee programs. The private funds, managed accounts, and clients of our customized investment advisory solutions are the Firm's "Advisory Clients". BTG also provides generic and bespoke research products and services ("Research") to Advisory Clients and other clients.

##### Advisory Services

BTG is a sub-adviser to certain private funds managed by BTG Pactual Global Asset Management Ltd. BTG also provides both discretionary and non-discretionary investment advisory services to institutional and high-net worth clients on an individually segregated account basis and within its wealth management group. Additionally, BTG Pactual Timberland Investment Group, LLC ("BTG TIG"), a "relying adviser" of the Firm, provides investment advice to private funds and managed accounts focusing on investments in timberlands and other private markets. All investment advisory services (other than generic research) are based on each Advisory Client's individual needs, stated objectives and guidelines.

##### Principal Investment Strategies

BTG provides a wide range of both traditional and alternative investment products to both US and non-US investors. The private funds BTG advise seek to achieve their investment objectives through the use of a diverse range of strategies. These strategies may include, but are not limited to, those focused on (i) themes related to global macroeconomic conditions and strategies targeting specific countries or issuers, and (ii) obtaining equity-like returns in liquid and illiquid securities. The strategies that are currently part of the investment approach include, but are not limited to, fundamental equity long/short, currencies, merger arbitrage, event driven and special situations, corporate and sovereign debt, credit long/short, asset backed securities, global rates and foreign exchange, structured products and relative value equities.

Investment decisions are based on both fundamental micro as well as macro analysis that include a review of the regional and global economic situation, asset flows and other macro indicators.

In addition to its focus on emerging markets, the strategies also consider global macroeconomic themes.

BTG also provides discretionary and non-discretionary investment advisory and wealth management services to high-net worth and institutional investors located in the US and abroad. These advisory services (other than generic research) are tailored to each investor's needs and suitability.

The BTG Pactual International Private Markets group consists of BTG TIG, BTG Pactual Strategic Capital and U.S. Private Credit Investments. BTG TIG is a manager of sustainable forestry assets in the U.S. and Latin America.

As an investment adviser and asset manager, BTG TIG and its affiliates are responsible for sourcing potential investments, providing research and due diligence on potential investments, analyzing investment opportunities, structuring investments, and monitoring and managing investments on behalf of its Advisory Clients. BTG TIG and/or its affiliates also provide certain property management and administrative services to Advisory Clients or arrange for services to be provided by a third party. In general, the objective of BTG TIG's investment advisory services is to optimize the value of managed assets through market analysis and active management.

BTG Pactual Strategic Capital focuses on asset-oriented businesses. The strategy deploys a "credit focused" underwriting when evaluating new investment opportunities, which fall into two main categories; defensive equity investments and structured capital solutions. The strategy targets investments with asset-orientation and cash flow generation to mitigate downside risks. The investment strategy aims to generate risk-mitigated returns throughout various economic cycles by focusing on defensive elements, such as structural downside protections, and preserving opportunities to capture upside potential and value.

BTG Pactual U.S. Private Credit Investments focuses on opportunistic U.S. middle market private credit. Specifically, its purpose is to identify, acquire, hold, manage and dispose of investments primarily in privately negotiated secured debt investments in middle market companies and from time to time traded debt. BTG believes that the strategy pursues idiosyncratic or complex opportunities that may be overlooked by other lenders due to mandate, skill, or capital constraints. The strategy targets investments in companies in transition, growth, stress, or distress using customized finance solutions.

#### *Tailored Advice and Client-Imposed Restrictions*

Each Advisory Client managed by BTG has its own investment objectives, strategies and restrictions. Certain Advisory Clients may focus on a narrow investment strategy while others may pursue a broader investment strategy. BTG prepares governing documents with respect to each Advisory Client that contain more detailed information, including a description of the investment objectives and strategy or strategies employed and related restrictions. The governing documents include, but are not limited to, offering memorandums, investment

management agreements or sub-advisory agreements depending on the type of Advisory Client ("governing documents").

When deemed appropriate, BTG has established, and may in the future establish, managed accounts, which (i) tailor their investment objectives, guidelines, and restrictions to specific private funds and/or (ii) are subject to objectives, guidelines, and restrictions, terms and/or fees different from those of the private funds. Such investment objectives, fee arrangements and terms have been and will be individually negotiated.

While managed accounts (and bespoke research) may be reasonably tailored based on the individual needs of an Advisory Client, as agreed to with BTG, the private funds may not be tailored to meet the individualized investment needs of any particular investor. An investment in a private fund does not create a client-adviser relationship between BTG and an investor. Further discussion of the strategies, investments and risks associated with all Advisory Clients is included in the governing documents.

Current and prospective investors must consider whether a particular private fund or advisory relationship is appropriate to their own circumstances based on all relevant factors including, but not limited to, the investor's own investment objectives, liquidity requirements, tax situation and risk tolerance. Prospective investors are strongly encouraged to undertake appropriate due diligence, including but not limited to a review of relevant offering materials and governing documents and the additional details about BTG's investment strategies, methods of analysis and related risks in Item 8 of this Brochure, before making an investment decision.

#### Customized Investment Advisory Solutions

BTG offers investment advisory services to high net worth individuals, trusts, businesses, institutions and estates. BTG serves as a fiduciary to Advisory Clients, as defined under the applicable laws and regulations. BTG provides customized investment advisory solutions for its Advisory Clients. This is achieved through continuous personal Advisory Client contact and interaction while providing discretionary or non-discretionary investment advisory and management services. BTG works closely with each Advisory Client to identify their investment goals and objectives as well as risk tolerance and financial situation in order to determine a portfolio strategy.

### **Internal Investment Management**

BTG will place Advisory Client assets in primarily diversified exchange-traded funds ("ETFs") and mutual funds to achieve the Advisory Client's investment goals. BTG may also utilize alternative investments, structured products, real estate investment trusts and derivatives instruments to meet the needs of its Advisory Clients or retain certain legacy investments based on portfolio fit and/or tax considerations. From time to time, BTG may place Advisory Client assets in individual stocks and bonds based upon a specific request from the Advisory Client.

BTG's investment approach is primarily long-term focused, but BTG may buy, sell or re-allocate positions that have been held for less than one year to meet the objectives of the Advisory Client or due to market conditions. BTG will construct, implement and monitor the portfolio to ensure it meets the goals, objectives, circumstances, and risk tolerance agreed to by the Advisory Client. Each Advisory Client can place reasonable restrictions on the types of investments to be held in their respective portfolio, subject to acceptance by BTG.

BTG evaluates and selects investments for inclusion in Advisory Client portfolios after determining its appropriateness to the client's objectives and risk tolerance. BTG may recommend, on occasion, redistributing investment allocations to diversify the portfolio. BTG may recommend specific positions to increase sector or asset class weightings. BTG may also recommend employing cash positions as a possible hedge against market movement. BTG may recommend selling positions for reasons that include, but are not limited to, harvesting capital gains or losses, business or sector risk exposure to a specific security or class of securities, overvaluation or overweighting of the position[s] in the portfolio, change in risk tolerance of the Advisory Client, generating cash to meet Advisory Client needs, or any risk deemed unacceptable for the Advisory Client's risk tolerance. BTG may recommend derivatives strategies for the purposes of hedging or generating yield in the Advisory Client's portfolio.

All Advisory Client assets will be managed within the designated account[s] at custodians designated by the Advisory Client and pursuant to the terms of the advisory agreement.

### **Use of Sub-Advisors**

BTG may periodically recommend and refer Advisory Clients to money managers or investment advisors at BTG's discretion or the Advisory Client's request if it is expected that doing so would benefit the Advisory Client. BTG will remain your primary adviser and oversee the Advisory Client's investment allocation[s] and overall investment performance. The Advisory Client will be provided with the sub-advisor's Form ADV 2A (or a brochure that makes the appropriate disclosures) and overall investment performance. While the sub-advisor will assume day-to-day investment management of the assets, BTG will be responsible establishing the Advisory Client's investment objectives and recommending a sub-advisor's investment strategy to meet those objectives.



### Research Services

BTG offers generic and bespoke research to a wide variety of clients. BTG's research reports include, but are not limited to, analysis of the macro and micro economic regional environments, analysis of the different sectors of the economy and reports of companies' business strategies and financial evolution. Research includes, but is not limited to, research reports produced by BTG analysts, financial models and access to research analysts in connection with research conferences and research reports.

With respect to the generic research we provide, our research does not include any evaluation or recommendation by BTG of the investment guidelines or security selection for a client's investment portfolio or the management of assets. Our generic research constitutes impersonal investment advice, and we have no liability whatsoever for any investment decision, or results thereof, that clients or any permitted user makes under in connection with the use of our research or any information or data provided therein or otherwise obtained or derived therefrom. However, the limitation contained in this paragraph will not in any way constitute a waiver or limitation of any rights accorded to BTG's clients under state or federal securities laws.

### Participation in Wrap Fee Programs

Effective March 28, 2024, BTG now offers discretionary and non-discretionary Wrap Fee Programs focused on investments that are intended to fit within an Advisory Client's particular objectives, strategies and risk profile as described by each Advisory Client. BTG's Wrap Fee Programs include the: Portfolio Advisor Program (PAP) and Unified Managed Account Program (UMA). The Wrap Fee Programs are intended to provide Advisory Clients with ongoing investment management services from both BTG-affiliated and non-affiliated managers. Wrap Fee Program accounts are managed based on particular investment strategies chosen by the Advisory Client. Such accounts may invest in equities, fixed income, funds, options, structured products (e.g. illiquid alternatives), cash and/or cash alternatives.

In contrast to commission or transaction-based accounts, the Wrap Fee Program is an investment management program that provides the Advisory Client with advisory and brokerage execution services for an inclusive fee which incorporates charges for advisory services, custody, clearing, transaction execution and account reporting. This fee is based on the net market value of the assets in the account. For more information regarding the Wrap Fee Programs, including the fee schedule and other important considerations, clients should refer to Appendix 1 to the BTG Pactual Asset Management US, LLC Form ADV Part 2A (Wrap Fee Program Brochure). Certain Wrap Fee Programs require the Advisory Client to maintain a minimum amount of assets for opening an account in that Wrap Fee Program. BTG may, in its discretion, waive or reduce the minimum account opening size for certain clients.

Assets Under Management

As of December 31, 2023, BTG managed or sub-advised approximately \$27,556,762,000 in regulatory assets under management on a discretionary basis. BTG also managed approximately \$233,646,000 on a non-discretionary basis.

**ITEM 5: FEES AND COMPENSATION**Compensation**Private Funds**

Management fees range up to 2% of assets under management and are, in general, payable at the beginning or after the end of each month or quarter. Fees are generally based on the market value of the securities and cash in the portfolio on the appraisal date of the account and with respect to certain timberland funds, include capital commitments and invested capital. The fees paid may differ based on account size, strategy and complexity. Performance fees are generally 20% of any increase of the asset value over and above a target percentage rate. All performance and management fees may vary depending upon investor, strategy and fund structure. Investment management and performance fees may be negotiable depending on product types.

Fees differ from one private fund to another, as well as among investors in the same private fund. In certain cases, the rate of management fees and performance fees payable by an investor in a private fund will be lower the larger the size of the investment in such private fund made by such investor. Certain investors share in fee income earned by BTG through a management fee offset, and to the extent such investor is represented on an investor advisory committee which approves such fees, such interest may influence their decision as a member of such committee and create conflicts of interests with respect thereto.

In addition to the management fee and performance fee, BTG or its affiliates receive fees related to property management services from timberland related funds, accounts or vehicles. Property management services customarily include the preparation and implementation of silvicultural prescriptions and other operational plans, property inspections, supervision of operational contractors, mapping, forest protection, quality control of forest operations, environmental licensing, forest certification services, harvest layout, marking and administration of timber sales, administration and implementation of forest inventory systems, administration and implementation of management information systems, administration and implementation of geographic information systems, and other fees associated with the management and operation of timberland assets. Generally, a fee schedule payable to BTG or its affiliate will be disclosed to the appropriate investor advisory committee on a quarterly basis pursuant to the relevant governing documents.

### **Managed Account Fees**

Part of the non-discretionary wealth management account fees are based on the revenue generated by the Advisory Clients with the custodian banks. A percentage of the revenues generated will typically be paid by the custodian banks to BTG at the end of each quarter. For discretionary wealth management accounts, Advisory Clients will pay management and performance fees to be agreed upon.

Management and performance fees for other managed accounts are typically negotiated on an account by account basis and will vary depending upon account size, strategy and complexity.

For wealth management managed accounts, all fees paid to BTG for advisory services are separate and distinct from the fees and expenses charged by affiliated and/or non-affiliated third-party service providers. In addition, wealth management Advisory Clients may incur separate and distinct fees and expenses when investing in affiliated and/or non-affiliated investments, which are outlined in the applicable governing documents. These separate fees and expenses include, but are not limited to, custodial fees, execution cost, management and performance fees and record-keeping costs. Advisory Client assets may also be subject to transaction fees, brokerage fees and commissions, redemption fees on mutual funds, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. The exact expenses paid by an Advisory Client will be further discussed in the relevant governing documents. In addition, the Adviser and its affiliates may also be eligible to receive distribution fees from certain mutual funds in connection with an Advisory Client account's investment in certain share classes of such mutual funds ("12b-1 fees"). The possibility of the payment of 12b-1 fees to the Adviser or its affiliates presents a conflict of interest between the Adviser and its Advisory Clients'. However, to minimize the conflict of interest that may otherwise exist with respect to the selection of such mutual funds, the Adviser's policy requires it to select non-12b-1 fee paying share classes when available. In situations where the only share classes available of a selected mutual fund are share classes that pay 12b-1 fees, the Adviser will cause the Advisory Client to invest in the share class that pays the lowest 12b-1 fees and only if it is in the best interest of the Advisory Client to invest in such mutual fund.

### **Customized Investment Advisory Solutions Fees**

In some instances, fees for BTG's Customized Investment Advisory Solutions are negotiable based upon the types of assets included in an Advisory Client's portfolio, the complexity and size of the portfolio, the services to be provided, and other factors including the nature of the Advisory Client's objectives and risk parameters as determined via a client questionnaire that is completed by all incoming Advisory Clients of this service. The specific way fees are charged is established in an advisory agreement entered into between BTG and the Advisory Client. Certain Advisory Clients may request that fees be calculated and billed on a monthly or quarterly basis, payable in advance or in arrears. However, in no case does BTG require or solicit prepayment of fees six months or more in advance. If Advisory Clients' fee schedules and billing procedures differ from

the general process described herein, it will be detailed in the Advisory Clients' advisory agreements.

BTG generally uses the Advisory Client's portfolio value, as shown in the "Daily Estimate" of the consolidated statement, as the starting point for computing an Advisory Client's advisory fee. Then, in keeping with the advisory agreement (or other written documentation between the Advisory Client and their portfolio manager), the Firm will arrive at a final portfolio value upon which the Advisory Client's advisory fee is calculated. The consolidated statement uses pricing data obtained and aggregated from Addepar, Bloomberg, the Advisory Client or the Advisory Client's custodians, third-party fund managers, and other independent pricing services. The advisory fee is subject to a minimum monthly fee at BTG's discretion.

For advisory fees payable in arrears, fees are calculated based on the portfolio value as of the beginning of each month as calculated by BTG and payable within thirty (30) business days of the subsequent month.

BTG Pactual may also charge fixed fees for other arrangements with certain Advisory Clients. Fixed fees are determined on a case-by-case basis, depending on factors including, but not limited to, the nature and complexity of the services and the size of the asset base. Examples of fixed-fee services may include, but are not limited to, bookkeeping services, administrative/assistant services, preparation of expense reports, the reconciliation of certain other accounts and personal lifestyle consulting and advisory services.

### **Research Fees**

For the provision of Research, BTG generally charges either: (1) a fixed sum that covers all Research requested by a client; or (2) separate fees for discrete or bespoke requests. Research fees are separate and distinct from the fees and compensation charged to clients for the provision of advisory services. Fees for the provision of Research are generally separately negotiated with each client and may vary depending on additional components or variations that are agreed upon by the client and BTG.

### **Compensation, Redemption & Terminations**

Investor redemptions are subject to the vehicle or form of investment in which the assets are held. Managed account Advisory Clients may redeem with written notice to BTG according to redemption requirements set in the managed account agreements and the relevant governing documents. Investors in private funds may redeem by written notice to the private fund Administrator. Private fund investors are subject to redemption requirements as set forth in the governing documents, which typically limit redemptions to once a quarter with proper advance notice. Advisory agreements may be terminated according to the terms stated in the relevant governing documents.

### Billing

Fees are automatically deducted from the private funds. Managed Accounts are either billed for fees incurred or will have the fees deducted directly, depending upon the terms of the governing documents. BTG's clients are separately billed for the fees incurred for the provision of Research.

With respect to the private funds, the management fee is generally payable at the beginning or after the end of each month or quarter. Investors in certain private funds who withdraw may not be refunded any portion of the management fee payable for that calendar month or quarter. With respect to managed accounts, management fees may be paid quarterly or monthly, in advance or in arrears, as agreed on with the Advisory Client. For Managed Accounts that are terminated prior to the end of the period, fees paid in advance will be refunded only if agreed to by the parties.

For Advisory Client accounts implemented through a sub-advisor, the sub-advisor will assume responsibility for calculating the Advisory Client's fees and deduct the investment advisory fee from the Advisory Client's account[s].

### Other Expenses

Advisory Clients and investors may incur other expenses separate and apart from the Firm's investment management and performance fees. These expenses typically include custody fees, trading and brokerage service fees, other transaction fees, and/or other expenses associated with the private fund or investment vehicle in which assets are invested. Expenses may also include, but are not limited to, fees, costs and expenses related to the developing, bidding on, evaluation, negotiating and structuring of investments as well as audit, printing, government filing, due diligence (including environmental and legal due diligence), market or environmental research, advisory, placement and consulting fees. The exact expenses paid by an investor will be further discussed in the relevant governing documents as well as disclosures accompanying any investment.

Advisory Clients invested in ETFs and mutual funds do not pay BTG any separate investment advisory fees apart from their standard advisory fees.

### Sales-based Compensation

The Adviser and its Staff Members do not accept additional compensation for the sale of securities, except as described above.

### Wrap Fee Program Fees

As indicated in Item 4 above, Advisory Clients investing through any of the Wrap Fee Programs pay an inclusive fee which incorporates charges for advisory services, custody, clearing, transaction execution and account reporting. Notwithstanding such, Advisory Clients may still incur additional expenses not covered by a Wrap Fee Programs' fees. For additional information

regarding Wrap Fee Programs fees, please refer to Appendix 1 to the BTG Pactual Asset Management US, LLC Form ADV Part 2A (Wrap Fee Program Brochure).

#### **ITEM 6: PERFORMANCE BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

The Firm charges some investors performance fees, i.e. a fee based on a share of capital gains on or capital appreciation of the investor's assets under management. Performance-based compensation may create an incentive for the Firm to make investments that are riskier or more speculative than would be the case in the absence of the performance-based compensation. In addition, the performance on which performance-based compensation, with respect to certain Advisory Clients, is calculated will include unrealized appreciation and depreciation of investments that may not ultimately be realized.

As discussed in more detail in Item 11, co-investment opportunities are allocated in accordance with BTG's written policies and procedures, taking into account applicable provisions of the Advisory Client's governing document (such as the investment management agreement in the case of a separate account).

In allocating investment opportunities, there could be incentives to favor Advisory Clients with higher potential performance fees or carried interest allocations over Advisory Clients with lower potential performance fees or carried interest allocations.

The possibility of a conflict of interest exists in that BTG's principal owners, officers, Staff Members and their related persons may also invest directly in one or more of the private funds. They may have an incentive to allocate more profitable investments to Advisory Clients in which they and their related persons have investments or to trade the portfolios of those Advisory Clients first.

To attempt to address these conflicts of interest, BTG has adopted policies and procedures on equitable trade allocation and aggregation. To the extent a particular investment is suitable for more than one Advisory Client, such investments may be allocated among such Advisory Clients pro rata based on assets under management or capital commitments or in some other manner that BTG determines is fair and equitable under the circumstances to all affected Advisory Clients. However, notwithstanding the foregoing, investment opportunities suitable for more than one Advisory Client may nonetheless be allocated solely to one Advisory Client or disproportionately among Advisory Clients. Please see Item 12 for more information on BTG's trade aggregation policies.

#### **ITEM 7: TYPES OF CLIENTS**

BTG provides investment advisory services to private investment funds, organized as limited partnerships, limited liability companies, or other legal entities, in which investors are accredited investors or qualified purchasers. These private funds are not registered under federal securities laws and typically utilize sophisticated investment strategies and proprietary investment models.

In addition, BTG provides discretionary and non-discretionary investment advisory services and Research to clients on an individually managed account basis and within its wealth management group. The Firm's managed accounts may include pension funds, insurance companies, banks, foundations, endowments, trusts, estates, family offices, individuals, proprietary accounts, BTG affiliates and other institutions. Investors in the collective investment vehicles primarily include US and non-US individuals, estates, charitable organizations, banks and corporations.

The minimum dollar amount of assets ordinarily required for the establishment of an investment adviser account for Advisory Clients of the Firm's asset management business is \$1,000,000 and for Advisory Clients of the Firm's wealth management business is \$250,000. Smaller accounts may be accepted on an accommodation basis or when it is deemed likely that the minimum dollar size will be achieved within a reasonable period of time or in conjunction with other accounts.

## **ITEM 8: METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS**

### *Methods of Analysis & Investment Strategies*

A dual top-down and bottom-up approach is utilized to identify investment opportunities. Investment decisions are based on both micro and macro analysis of the local, regional and global economic environment, asset flows and other indicators. More information is provided in each governing document including the private fund's offering document and investment management agreement. Investors should read the governing documents carefully before investing.

The Firm seeks to generate absolute returns for its Advisory Clients by investing in a wide range of investment vehicles, including both traditional and alternative investment products. Some of these include U.S. Treasuries, asset-backed securities ("ABS"), consumer loans, swaps, bonds, and equities, which may be issued and guaranteed by a U.S. government sponsored entity ("GSE") or be issued by an entity other than a GSE. The Firm may also employ strategies primarily focusing on purchasing equity or equity-like securities (i.e. privately-negotiated investments in privately-held companies; privately-negotiated investments in publicly-listed companies, purchases of liquid, publicly traded equity securities; and highly negotiated, complex capital structure investments), comprising non-controlling, minority stakes in order to generate long-term capital appreciation. Investors are encouraged to read the prospectus or other offering documents of each fund or investment vehicle, which contains important information about the investment strategies, methods of analysis and risks of each fund or account, before investing.

In general, BTG TIG's investment strategy involves investing on behalf of its Advisory Clients in (i) natural resource assets, including timberland, carbon credits, and other environmental assets derived from sustainable forest and land-use activities; (ii) private equity, real assets, credit, and distressed assets; and (iii) private credit focused on idiosyncratic, secured loans within the U.S. middle and lower middle market.



With respect to the timberland funds and managed accounts, BTG TIG's principal investment strategy involves investments in timberland primarily located in the United States and Latin America. Through its management and expertise, such assets are developed and cultivated with an aim to maximize the value of the investment. Private equity and private credit investments are primarily located in the United States.

BTG TIG's objective is to optimize the value of its Advisory Clients' assets through active management and market analysis. Accordingly, BTG TIG sources potential investments, conducts research and due diligence on potential investments, analyzes investment opportunities, structures investments, and monitors and manages investments on behalf of its Advisory Clients. In addition, it obtains information on investments, including but not limited to, site quality, market values of environmental externalities, species growth and yield, costs of forest establishment, tending and harvesting, markets for environmental assets and wood products through its own independent research and through its contacts with industry experts.

BTG TIG prepares acquisition models that project the value of a potential investment over the anticipated length of the investment as well as targeted return for such investment. As part of its methods of analysis, it conducts due diligence to verify land title, forest area, compliance with environmental, health and safety, employment, security and taxation laws and regulations and market assumptions.

With respect to Research, BTG and its affiliates' approach to research analysis is based on fundamental analysis, which analyzes the economic fundamentals of the business being analyzed and forecasts that business' future cash flows. BTG provides Research based on public information made available by companies, regulators, business associations and other public data sources. BTG also collects information from data suppliers, clients and public conferences. BTG also uses technical and cyclical analysis methods.

#### Material Risks Associated with the Investment Strategies

Investing in securities in general involves risk of loss that investors should be prepared to bear. Each private fund and managed account have risks, which are specific to its particular investment strategies. Investors are advised to review the applicable governing documents for additional information on the risks of investing in an Advisory Client. These investments are appropriate for only experienced and sophisticated persons who meet certain eligibility criteria, are able to bear the risk of loss of some or all of an investment, and have a limited need for liquidity. Generally, however, investors in BTG managed private funds or managed accounts may be exposed to the following risks:

#### Risks of Investments in Securities Generally

All securities investments risk the loss of capital. No guarantee or representation is made that the investment program will be successful. The investment program may involve, without limitation, risks associated with limited diversification, leverage, interest rates, currencies, volatility, tracking risks in hedged positions, security borrowing risks in short sales, credit



deterioration or default risks, systems risks and other risks inherent in Advisory Client's activities. Certain investment techniques of the Advisory Client can, in certain circumstances, magnify the impact of adverse market moves to which the Advisory Client may be subject. In addition, the Advisory Client's investment in securities may be materially affected by conditions in the financial markets and overall economic conditions occurring globally and in particular countries or markets where the Advisory Client may invest its assets.

The Advisory Client's methods of minimizing such risks may not accurately predict future risk exposures. Risk management techniques are based in part on the observation of historical market behavior, which may not predict market divergences that are larger than historical indicators. Also, information used to manage risks may not be accurate, complete or current, and such information may be misinterpreted.

#### Emerging Markets Risks

The Advisory Clients may invest in issuers or properties located or doing substantial business in emerging market countries. Because of less developed markets and economies and, in some countries, less mature governments and governmental institutions, the risks of investing in securities of issuers domiciled or doing substantial business in emerging market countries can be intensified. These risks include: high concentration of market capitalization and trading volume in a small number of issuers representing a limited number of industries, as well as a high concentration of investors and financial intermediaries; political and social uncertainties; overdependence on exports, especially with respect to primary commodities, making these economies vulnerable to changes in commodity prices; overburdened infrastructure and obsolete or unseasoned financial systems; environmental problems; less developed legal systems; and less reliable custodial services and settlement practices. Investments in these markets or denominated in non-U.S. currencies also pose currency exchange risks (including blockage, devaluation and non-exchangeability) as well as a range of other potential risks which could include, depending on the country involved, expropriation, confiscatory taxation, illiquidity, price volatility and market manipulation. In addition, less information may be available regarding non-U.S. issuers and non-U.S. companies may not be subject to accounting, auditing and financial reporting standards and requirements comparable to or as uniform as those of U.S. companies. Further, non-U.S. securities markets may not be as liquid as U.S. markets. Transaction costs of investing outside the U.S. are generally higher than in the U.S. Higher costs result because of the cost of converting a foreign currency to dollars, the payment of fixed brokerage commissions on some foreign exchanges and the imposition of transfer taxes or transaction charges by non-U.S. exchanges. There is generally less government supervision and regulation of exchanges, brokers and issuers than there is in the U.S. and there is greater difficulty in taking appropriate legal action in non-U.S. courts. Non-U.S. markets also have different clearance and settlement procedures which in some markets have at times failed to keep pace with the volume of transactions, thereby creating substantial delays and settlement failures that could adversely affect an Advisory Client's performance.

### Market Volatility

The profitability of the Advisory Client depends on the Firm correctly assessing the future price movements of bonds, other financial instruments and the movements of interest rates and other market indicators. There is no guarantee that the Firm will be successful in accurately predicting those prices and interest rate movements. In particular, the Advisory Clients may be materially and adversely affected even if the Firm correctly evaluates the intrinsic or fundamental value of its portfolio investments if the overall fixed income market experiences dramatic reversals or swings in volatility. Any such market behavior will be especially difficult for an Advisory Client if it is significantly leveraged at such time or is in the process of honoring substantial withdrawals.

### Limited Diversification

In the normal course of making investments on behalf of an Advisory Client, the Adviser may, but is not obligated to, diversify their investments. However, the Advisory Client's portfolios could become significantly concentrated, for example, in any one issuer, industry, sector, strategy, country or geographic region, and such concentration of risk may increase any losses suffered by the Advisory Client. In addition, it is possible that the Adviser may select investments that are concentrated in a limited number or type of financial instruments. This limited diversity could expose the Advisory Client to losses disproportionate to market movements in general if there are disproportionately greater adverse price movements in those financial instruments.

### Leverage and Financing Risk

The Advisory Clients may leverage its capital because the Adviser believes that the use of leverage may enable the Advisory Clients to achieve a higher rate of return. Accordingly, the Advisory Clients may pledge their securities in order to borrow additional funds for investment purposes. The Advisory Clients may also leverage their investment return with options, short sales, swaps, forwards and other derivative instruments. The amount of borrowings which the Advisory Clients may have outstanding at any time may be substantial in relation to their capital. While leverage presents opportunities for increasing total returns, it has the effect of potentially increasing losses as well. Accordingly, any event which adversely affects the value of an investment would be magnified to the extent the investment is leveraged. The cumulative effect of the use of leverage by the Advisory Clients in a market that moves adversely to its investments could result in a substantial loss to the Advisory Clients, which would be greater than if the Advisory Clients were not leveraged. In general, the anticipated use of short-term margin borrowings results in certain additional risks to the Advisory Clients. For example, should the securities pledged to brokers to secure the Advisory Clients' margin accounts decline in value, the Advisory Clients could be subject to a "margin call," pursuant to which the Advisory Clients must either deposit additional funds or securities with the broker or suffer mandatory liquidation of the pledged securities to compensate for the decline in value. In the event of a sudden drop in the value of the Advisory Clients' assets, the Advisory Clients might not be able to liquidate assets quickly enough to satisfy their margin requirements. The Advisory Clients may enter into repurchase and reverse repurchase agreements. When the Advisory Clients enter into a repurchase agreement, it "sells" securities issued by the U.S. or a non-U.S. government, or agencies thereof, to a broker-dealer or financial institution, and agrees to repurchase such securities for the price paid by the

broker-dealer or financial institution, plus interest at a negotiated rate. In a reverse repurchase transaction, the Advisory Client "buys" securities issued by the U.S. or a non-U.S. government, or agencies thereof, from a broker-dealer or financial institution, subject to the obligation of the broker-dealer or financial institution to repurchase such securities at the price paid by the Advisory Clients, plus interest at a negotiated rate. The use of repurchase and reverse repurchase agreements by the Advisory Clients involves certain risks including that the seller under a reverse repurchase agreement defaults on its obligation to repurchase the underlying securities. Disposing of the security in such case may involve costs to the Advisory Clients.

#### Exchange Rate Exposure

A substantial portion of Advisory Client assets may be invested in the securities of non-U.S. issuers listed on non-U.S. exchanges and denominated in non-U.S. currencies. The Advisory Clients, however, generally value their securities and other assets in U.S. Dollars and any management fees and performance fees are paid in U.S. Dollars. Although the Advisory Clients have the authority to hedge its non-U.S. Dollar positions through currency hedging transactions, it will not necessarily do so. If an Advisory Client does hedge, there is no guarantee that such hedging activities will be successful. To the extent unhedged, the value of the Advisory Client's positions in non-U.S. investments will fluctuate with the U.S. Dollar exchange rate. In such cases, an increase in the value of the U.S. Dollar compared to the other currencies in which the Advisory Client holds investments will reduce the value of these non-U.S. investments, which may result in a loss to the Advisory Client. The Advisory Client intends to hedge shares denominated in Euros and Reals against exchange rate exposure and may hedge all shares against such exposure. All profits and losses associated with such hedging activities (including fees and expenses associated with such activities) will be allocated to the applicable class of shares. However, to the extent that such class of shares is unable to bear the fees and expenses associated with such hedging activities, the holders of other classes of shares may bear such fees and expenses.

#### Hedging Transactions

The Advisory Clients may utilize financial instruments, both for investment purposes and for risk management purposes in order to (i) protect against possible changes in the market value of the Advisory Client's investment portfolios resulting from fluctuations in the securities markets and changes in interest rates; (ii) protect the Advisory Client's unrealized gains in the value of its investment portfolios; (iii) facilitate the sale of any such investments; (iv) enhance or preserve returns, spreads or gains on any investment in the Advisory Client's portfolios; (v) hedge the interest rate or currency exchange rate on any of the Advisory Client's liabilities or assets; (vi) protect against any increase in the price of any securities the Advisory Client anticipates purchasing at a later date; or (vii) for any other reason that the Adviser deems appropriate. The Advisory Client will not be required to hedge any particular risk in connection with a particular transaction or its portfolios generally and if the Advisory Client does hedge, there is no guarantee that such hedging activities will be successful.

### Short Selling

Short selling involves selling securities, which are not owned by the short seller, and borrowing them for delivery to the purchaser, with an obligation to replace the borrowed securities at a later date. Short selling allows the seller to profit from a decline in market price to the extent such decline exceeds the transaction costs and the costs of borrowing the securities. The extent to which an Advisory Client engages in short sales will depend upon the Adviser's investment strategy and opportunities. A short sale creates the risk of a theoretically unlimited loss, in that the price of the underlying security could theoretically increase without limit, thus increasing the cost to the Advisory Client of buying those securities to cover the short position. There can be no assurance that the Advisory Client will be able to maintain the ability to borrow securities sold short. In such cases, the Advisory Client can be "bought in" (i.e., forced to repurchase securities in the open market to return to the lender). There also can be no assurance that the securities necessary to cover a short position will be available for purchase at or near prices quoted in the market. Purchasing securities to close out a short position can itself cause the price of the securities to rise further, thereby exacerbating the loss. For example, historically the SEC has ordered a temporary ban on short-selling the stocks of certain mortgage finance companies and investment banks. The SEC and/or other global regulatory authorities may enact similar orders and restrictions at any time, which may affect the Advisory Client's ability to engage in short selling. There can be no assurance that the Advisory Client will not be subject to such orders and restrictions in the future.

### Counterparty Risk

Some of the markets in which the Advisory Clients may effect transactions are "over-the-counter" or "interdealer" markets. The participants in such markets are typically not subject to credit evaluation and regulatory oversight as are members of "exchange-based" markets. This exposes the Advisory Clients to the risk that a counterparty will not settle a transaction in accordance with its terms and conditions because of a dispute over the terms of the contract (whether or not bona fide) or because of a credit or liquidity problem, thus causing the Advisory Clients to suffer a loss. Such "counterparty risk" is accentuated for contracts with longer maturities where events may intervene to prevent settlement, or where the Advisory Clients have concentrated their transactions with a single or small group of counterparties. Advisory Clients are not restricted from dealing with any particular counterparty or from concentrating any or all of its transactions with one counterparty. Moreover, the Advisory Clients' internal credit functions, which evaluate the creditworthiness of its counterparties, may prove insufficient. The lack of a complete and "foolproof" evaluation of the financial capabilities of the Advisory Clients' counterparties and the absence of a regulated market to facilitate settlement may increase the potential for losses by the Advisory Clients.

### Liquidity Risks

Under certain market conditions, such as during volatile markets or when trading in a security or market is otherwise impaired, the liquidity of an Advisory Client's portfolio positions may be reduced. During such times, the Advisory Client may be unable to dispose of certain assets, which would adversely affect its ability to rebalance its portfolios or to meet redemption requests. In

addition, such circumstances may force the Advisory Client to dispose of assets at reduced prices, thereby adversely affecting its performance. If there are other market participants seeking to dispose of similar assets at the same time, the Advisory Client may be unable to sell such assets or prevent losses relating to such assets. Furthermore, if the Advisory Client incurs substantial trading losses, the need for liquidity could rise sharply while its access to liquidity could be impaired. In addition, in conjunction with a market downturn, the Advisory Client's counterparties could incur losses of their own, thereby weakening their financial condition and increasing the Advisory Client's credit risk to them.

### Equity Securities

The Advisory Clients' investment portfolios may include long and short positions in equity securities of U.S. and non-U.S. listed companies. Equity securities fluctuate in value in response to many factors, including, among others, the activities and financial condition of individual companies, the business market in which individual companies compete, industry market conditions, interest rates and general economic environments. In addition, events such as the domestic and international political environments, terrorism and natural disasters, may be unforeseeable and contribute to market volatility in ways that may adversely affect investments made by the Advisory Clients.

### Distressed Securities

Advisory Clients may invest in "below investment grade" securities and obligations of issuers in weak financial condition, experiencing poor operating results, having substantial capital needs or negative net worth, facing special competitive or product obsolescence problems, including companies involved in bankruptcy or other reorganization and liquidation proceedings. These securities are likely to be particularly risky investments although they also may offer the potential for correspondingly high returns. Among the risks inherent in investments in troubled entities is the fact that it frequently may be difficult to obtain information as to the true condition of such issuers. Such investments may also be adversely affected by laws relating to, among other things, fraudulent transfers and other voidable transfers or payments, lender liability and the bankruptcy court's power to disallow, reduce, subordinate or disenfranchise particular claims. Such companies' securities may be considered speculative, and the ability of such companies to pay their debts on schedule could be affected by adverse interest rate movements, changes in the general economic climate, economic factors affecting a particular industry or specific developments within such companies. In addition, there is no minimum credit standard that is a prerequisite to the Advisory Clients' investments in any instrument, and a significant portion of the obligations and securities in which the Advisory Clients invest may be less than investment grade. The level of analytical sophistication, both financial and legal, necessary for successful investment in companies experiencing significant business and financial difficulties is unusually high. There is no assurance that the Adviser will correctly evaluate the value of the assets collateralizing the Advisory Clients' investments or the prospects for a successful reorganization or similar action. In any reorganization or liquidation proceeding relating to a company in which Advisory Clients invest, the Advisory Clients may lose their entire investment, may be required to accept cash or securities with a value less than their original investment and/or may be

required to accept payment over an extended period of time. Under such circumstances, the returns generated from the Advisory Clients' investments may not compensate the shareholders adequately for the risks assumed. In liquidation (both in and out of bankruptcy) and other forms of corporate reorganization, there exists the risk that the reorganization either will be unsuccessful (due to, for example, failure to obtain requisite approvals), will be delayed (for example, until various liabilities, actual or contingent, have been satisfied) or will result in a distribution of cash or a new security the value of which will be less than the purchase price to the Advisory Clients of the security in respect to which such distribution was made. In certain transactions, the Advisory Clients may not be "hedged" against market fluctuations, or, in liquidation situations, may not accurately value the assets of the company being liquidated. This can result in losses, even if the proposed transaction is consummated.

#### *Risks Related to Investments in RMBS Positions*

RMBS are generally securities backed by mortgages on real property or interests therein having a residential use. RMBS are subject to particular risks, including a lack of standardized terms, uncertainty of payments of principal and interest, and illiquidity of secondary markets. Additional risks may be presented by the type and use of a particular residential property. Principal and interest payments on residential mortgages are uncertain and are subject to various risks including: changes in general or local economic conditions and/or specific industry segments; declines in real estate values; availability of financing; declines in rental or occupancy rates; increases in interest rates, real estate tax rates and other operating expenses; changes in governmental rules, regulations and fiscal policies; acts of God; terrorist threats, attacks, social unrest and civil disturbances. The exercise of remedies and successful realization of liquidation proceeds relating to RMBS securities may be highly dependent on the performance of the servicer or special servicer. There may be a limited number of special servicers available, particularly those that do not have conflicts of interest.

#### *Limited Liquidity*

An investment in the shares of an Advisory Client provides limited liquidity. Shares are not freely transferable and an investor generally may only redeem its shares upon giving written notice according to the governing documents. Further, a Board of Directors of a private fund or other similar management party, according to the relevant governing documents, may suspend any one or more of (a) determination of Net Asset Value, (b) subscriptions for shares, (c) redemptions and/or (d) payments (in whole or in part) of any amounts due to redeeming investors when, among other things the disposal of part or all of the Advisory Clients' assets and liabilities, or the determination of Net Asset Value, in the opinion of the Board of Directors or other similar party would not be reasonably practicable or would be seriously prejudicial to the investors who are not redeeming. The Board of Directors, acting upon the recommendation of the Adviser, may postpone a redemption date if, among other things, the Adviser or the Board of Directors believes that it is not reasonably practicable to value a material portion of the Advisory Client's assets. In each case, the General Partner may make similar determinations with respect to any master fund. The payment of redemption proceeds by any feeder fund is subject to the feeder fund's receipt



of sufficient proceeds from the master fund. An investment in the shares is suitable only for sophisticated investors that do not need liquidity with respect to their investment.

#### *Illiquid Portfolio Instruments*

Although not central to its investment strategy, Advisory Clients may invest part of their assets in investments in illiquid funds or securities, or funds or securities that do not have a readily ascertainable market value or should be held until the resolution of a special event or circumstances. The Advisory Clients may not be able to readily dispose of such investments and, in some cases, may be contractually prohibited from disposing of such investments for a specified period of time.

#### *Debt Securities Generally*

Advisory Clients invest in private and government debt securities and instruments. It is likely that many of the debt instruments in which the Advisory Clients invest may be unrated, and whether or not rated, the debt instruments may have speculative characteristics. The issuers of such instruments (including sovereign issuers) may face significant ongoing uncertainties and exposure to adverse conditions that may undermine the issuer's ability to make timely payment of interest and principal. Such instruments are regarded as predominantly speculative with respect to the issuer's capacity to pay interest and repay principal in accordance with the terms of the obligations and involve major risk exposure to adverse conditions. In addition, an economic recession could severely disrupt the market for most of these securities and may have an adverse impact on the value of such instruments. It is also likely that any such economic downturn could adversely affect the ability of the issuers of such securities to repay principal and pay interest thereon and increase the incidence of default for such securities.

#### *ABS— General*

The investment characteristics of asset-backed securities differ from traditional debt securities. Among the major differences are that interest and principal payments are made more frequently, usually monthly, and that the principal may be prepaid at any time because the underlying loans or other assets generally may be prepaid at any time.

#### *ETF Risks*

The performance of ETFs is subject to market risk, including the possible loss of principal. The price of the ETFs will fluctuate with the price of the underlying securities that make up the funds. In addition, ETFs have a liquidity risk if the ETFs has a large bid-ask spread and low trading volume. An ETF may suspend issuing new shares and this could result in an adverse difference between the ETF's publicly available share price and the actual value of its underlying investment holdings. The price of an ETF fluctuates based upon the market movements and may dissociate from the index being tracked by the ETF or the price of the underlying investments. An ETF purchased or sold at one point in the day may have a different price than the same ETF purchased or sold a short time later.

### Mutual Fund Risks

The performance of mutual funds is subject to market risk, including the possible loss of principal. The price of the shares of a mutual fund will fluctuate with the value of the underlying securities that make up the fund. The price of shares of a mutual fund is typically set only once per day (typically, 4 p.m. ET); therefore, shares of a mutual fund purchased before 4 p.m. ET will typically have the same price as shares purchased later (but before 4 p.m. ET) that same day.

### Alternative Investments and Limited Partnerships

The performance of alternative investments and limited partnerships can be volatile and may have limited liquidity. An investor could lose all or a portion of their investment. Such investments often have concentrated positions and investments that may carry higher risks. Clients should only have a portion of their assets in these investments.

### Structured Products

Structured notes are not bank deposits and are not insured by the Federal Deposit Insurance Corporation or any other governmental agency. The terms and risks of each structured note vary materially depending on the nature and volatility of the referenced asset, the creditworthiness of the issuer, and the maturity of the instrument, among other factors. The general risks associated with this type of investment include, but are not limited to, non-payment risk (payment of interest and return of principal may be reduced, in whole or in part, due to underperformance of the referenced asset); counter-party risk (for reasons such as bankruptcy, the issuer of the structured note may fail to pay all or a portion of the principal and interest due on the structured note); underperformance risk (depending on market conditions, the structured note may underperform alternative allocations to traditional bonds, the referenced asset, or a combination of such investments). Structured notes are significantly riskier than conventional debt instruments. There is a risk of loss of some or all the principal either at maturity or if sold prior to maturity.

### Cybersecurity

The computer systems, networks and devices used by the Adviser and its service providers to carry out routine business operations employ a variety of protections designed to prevent damage or interruption from computer viruses, network failures, computer and telecommunication failures, infiltration by unauthorized persons and security breaches. Despite the various protections utilized, systems, networks, or devices potentially can be breached. As a result, Advisory Clients and investors could be negatively impacted as a result of a cybersecurity breach.

Cybersecurity breaches can include unauthorized access to systems, networks, or devices; infection from computer viruses or other malicious software code; and attacks that shut down, disable, slow, or otherwise disrupt operations, business processes, or website access or functionality. Cybersecurity breaches may cause disruptions and impact business operations, potentially resulting in financial losses to an Advisory Client; impediments to trading; the inability of the Adviser and other service providers to transact business; violations of applicable privacy



and other laws; regulatory fines, penalties, reputational damage, reimbursement or other compensation costs, or additional compliance costs; as well as the inadvertent release of confidential information.

*Misconduct of Staff Members and of Third Party Service Providers*

Misconduct by Staff Members or by third party service providers could cause significant losses to an Advisory Client. Such misconduct may include binding the Advisory Client to transactions that exceed authorized limits or present unacceptable risks and unauthorized trading activities or concealing unsuccessful trading activities (which, in either case, may result in unknown and unmanaged risks or losses). Losses could also result from actions by third party service providers, including, without limitation, failing to recognize trades and misappropriating assets. In addition, Staff Members and third party service providers may improperly use or disclose confidential information, which could result in litigation or serious financial harm, including limiting the Advisory Client's business prospects or future marketing activities. Although BTG has adopted measures to prevent and detect such misconduct and to select reliable third party providers, such measures may not be effective in all cases.

*Nature of Investments*

All investments risk the loss of capital. BTG believes that its investment program and research techniques may moderate this risk through a careful selection and balancing of securities. No guarantee or representation is made that BTG's program in respect of an Advisory Client will be successful. BTG's investment program may utilize such investment techniques as trading in put and call options and other derivatives, margin transactions, short sales and forward contracts, which practices can, in certain circumstances, increase the adverse impact to which the fund may be subject. No guarantee or representation is made that the Advisory Client's investment objective will be achieved.

*General Market Risk*

The activities and operations of the Firm could be adversely effected by events over which the Firm and its Advisory Client have no control, such as natural disasters, war, terrorism, country instability and infectious disease epidemics and pandemics.

For example, certain countries have been susceptible to epidemics, such as severe acute respiratory syndrome, avian flu, H1N1/09 flu and COVID-19. The outbreak of an infectious disease or any other serious public health concern, together with any resulting restrictions on travel or quarantines imposed, could have a negative impact on the economy, and business activity in any of the countries in which the Firm may invest and/or operate. Such disruption could thereby adversely affect the ability of the Firm to provide investment management services and the performance of the Firm's investments.

*Dependence on Key Personnel*

The Firm's ability to manage its Advisory Clients currently depends on the experience and relationships of certain members of the senior management and other employees of the Firm. There can be no assurance that these individuals will remain in the employ of the Firm or otherwise continue to be able to carry on their current duties, or that they will be adequately replaced upon departure.

*Risks Associated with BTG's Research*

In providing Research, BTG and its affiliates may also rely on third party sources for information that they believe to be reliable in producing research reports or other research materials, but in no way does BTG guarantee the quality, accuracy, and/or completeness of such third party information or research or any other information or data related thereto or any information that BTG's clients or any authorized user or other person or entity otherwise obtain or derive in connection with the use of BTG's Research. BTG makes no express or implied warranties, and disclaim all warranties of merchantability or fitness for a particular purpose or use, with respect to any part of the Research provided or any other information or data related thereto. Without limiting any of the foregoing, in no event will we or any of our partners, affiliates, employees, officers, directors, or agents have any liability for an indirect, punitive, special, or consequential damages (including lost profits) to clients or any other person or entity, even if we have been notified of the possibility of such damages.

The forecasts presented in our generic and bespoke research reports or other research materials may not materialize for a variety of reasons. For example, actual market conditions may fluctuate and differ from the assumptions used in our Research. Additionally, there may be unforeseen or unknown variables that negatively impact the accuracy of our Research.

Clients are neither required to act on any of the generic research provided by or through us, nor are they required to transact business with us if they choose to utilize any information or implement any strategies, recommendations or other ideas contained in generic research provided by or through us.

As noted above, our provision of generic research is completed upon the delivery thereof. Thereafter, if clients choose to implement any of the investment recommendations or strategies made in the generic research, we will be acting solely as an investment adviser (unless otherwise agreed in writing).

If clients choose to implement any of the investment recommendation or strategies made in BTG's Research, they will be subject to investment risk and they may lose money. Clients should further understand that all investments involve risk (the amount of which may vary significantly), that performance of any kind can never be predicted or guaranteed and that the value of their portfolios will fluctuate due to market conditions and other factors.

**Risks Specific to BTG TIG's Timberland Division****Political and Economic Risks**

BTG TIG Advisory Clients' international environmental investments, including timberland, are subject to various risks incidental to investing in and/or managing businesses abroad, including a nationalization, expropriation or confiscatory taxation, political and economic instability, adverse regulatory changes, and diplomatic developments that could affect investments in those countries.

**Land Ownership Restrictions in Brazil**

To the extent BTG TIG's Advisory Clients seek to acquire or own forestry assets in Brazil, such assets may be subject to Brazil's foreign land ownership limitations. Brazil has maintained such limitations for many years, and Brazil's current rules date back to 1971. The current rules limit the amount of land that foreign entities may own directly and may be difficult to evaluate. BTG TIG's compliance with Brazilian law may affect its Advisory Clients' ability to own and acquire forestry assets in Brazil.

**Currency Risk**

BTG TIG's Advisory Clients' international investments are subject to exposure to currency fluctuations that could affect the return on investment. It cannot provide assurance that certain foreign countries will not impose restrictions in the future on the movement of their currencies or U.S. dollars across local borders or the convertibility of such foreign currencies to U.S. dollars. Such restrictions could limit BTG TIG's ability to make distributions and could adversely affect its Advisory Clients' rate of return.

**Environmental and Regulatory Considerations**

The environmental and forest products industry is subject to regulation that could continue to develop and evolve. Changes to existing and developing regulations and policies could negatively impact the scarcity, liquidity, and price of and demand for BTG TIG's Advisory Client's investments, which could have a negative impact on anticipated returns to its Advisory Clients. Additional regulations may result in increased costs, reduced operating flexibility and additional capital expenditures. Further, its environmental reviews may not discover all possible environmental or regulatory issues.

**Fire, Wind and Other Weather and Pest Damage to Assets**

BTG TIG's Advisory Clients' investments in timberland, and other environmental assets, are subject to a number of natural hazards including damage by fire, wind, insects and diseases or soil infertility. Severe weather conditions and other natural disasters may destroy or reduce the productivity of environmental investments and timberland assets and may interfere with the processing and delivery of timber and environmental products.

#### *Focus on Early Stage Markets*

Certain BTG TIG's Advisory Clients' investments may be in environmental or wood markets that are in their early stages and therefore have inherently greater risk than more established markets and businesses. Such investments can experience failure or substantial declines in value at any stage. There is no assurance that such investments by BTG TIG's Advisory Clients will be successful. The regulatory regimes under which certain environmental assets are created may be in their early stages and may change significantly. These changes may adversely affect its Advisory Clients' ability to obtain profitable returns.

#### *Lack of Diversification of Investments*

Although BTG TIG intends to achieve investment diversification for its Advisory Clients, it is possible that it may identify one or more investments that would be substantial in size relative to the total amount of investments. As a consequence, the aggregate returns realized by a particular investment could be materially adversely affected by the unfavorable performance of one of these substantial investments.

#### *Restricted Nature of Investment Positions; Lack of Liquidity*

BTG TIG's Advisory Clients' investments can be illiquid and long term, as the markets into which certain Advisory Clients' investments may be sold may be limited and/or thinly traded. Advisory Clients' investments in timberland and other environmental assets will be subject to numerous restrictions on transferability and resale.

#### *Competition for Environmental Assets and Timberland Investments*

Investing in environmental assets and timberland is a competitive enterprise. Identifying attractive timberland investments is difficult and involves a degree of uncertainty. There can be no assurance that BTG TIG's Advisory Clients will be able to fully invest their committed capital within the commitment period for such investment or any extension thereof.

#### *Forestry Business Competition*

The forestry business is competitive. Competitive factors generally include price, species and grade, proximity to wood consuming facilities, ability to meet delivery requirements, availability of substitute products, and supply and demand in the relevant domestic or international market. In addition, during the term of the investment, BTG TIG's Advisory Clients may experience increasing competition from currently underutilized sources of supply and species of trees.

#### *Cyclical Nature of Timberland Values*

Prices for standing timber have been, and in the future can be expected to be, subject to cyclical fluctuations. Accordingly, there can be no assurance that the future market value of timber will be equal to or higher than the value currently prevailing, nor can there be any assurance that the historical long-term investment returns of timberland can be maintained.

**Long-Term Source of Supply Contracts**

As part of the Adviser's marketing strategy for the sale of timber, BTG TIG may negotiate long-term supply contracts, which guarantee a stable flow of timber at market prices. Such contracts may require that logs be delivered at a lower price than the prevailing spot market prices and, therefore, cause Advisory Clients to miss certain market opportunities resulting in an impact on such Advisory Clients short-term returns.

**Dependence on Property Managers**

While BTG TIG monitors the performance of its investments, day-to-day responsibilities of certain investments may be partially the responsibility of third-party property managers. The Advisory Client's results of operations, including their ability to make payments on any indebtedness, will depend to some degree on the ability of these property managers to operate investments on economically favorable terms. There can be no assurance that the management teams of property management firms employed by the Advisory Client will be able to operate each of the investments successfully. Moreover, the risks of dependence on property management firms are different by property type and by investment stage. Property managers may provide management services to properties owned by others that compete with one or more of the investments of the Advisory Client. As a result, these managers may at times face conflicts of interests in the management of Advisory Client investments and non-Advisory Client properties managed by such managers. Property managers may receive a base management fee based upon the size of the land managed. Such fee arrangements with a manager may create an incentive for the investment to be managed in a manner that is not consistent with the Advisory Client's objectives.

**Risks Specific to BTG TIG's Strategic Capital and U.S. Private Credit Investment Divisions****Highly Competitive Market for Investment Opportunities**

The success of the Advisory Client depends upon the identification and availability of suitable investment opportunities. The availability of investment opportunities will be subject to market conditions, the prevailing regulatory conditions in industries and regions in which the Advisory Client may invest and other factors outside the control of the Advisory Client. In addition, the activity of identifying, completing and realizing on attractive investments is highly competitive and involves a high degree of uncertainty. There can be no assurance that the Advisory Client will be able to identify and complete investments that satisfy its investment objective, or realize the value of such investments, or that it will be able to invest its commitments fully. The Advisory Client will be competing for investment opportunities against various other groups, including industry participants, investment firms and merchant banks.

**Concentration of Investments; No Minimum Condition**

The Advisory Client will participate in a limited number of investments and, as a consequence, the aggregate return of the Advisory Client will be affected by the performance of a single investment. Furthermore, to the extent that the capital raised is less than the targeted amount, the Advisory Client may invest in fewer investments and thus be less diversified. Because the Advisory Client has the ability to concentrate its investments by investing a significant portion of

aggregate commitments in a single investment, the overall adverse impact on the Advisory Client of adverse movements in the value of the securities of a single issuer or industry will be considerably greater than if the Advisory Client were not permitted to concentrate its investments to such an extent.

*Risk of Bridged Investments*

If the Advisory Client makes an investment in a single transaction with the intent of refinancing or syndicating the portion of that investment consisting of a bridged investment, there is a risk that the Advisory Client will be unable to complete successfully such a refinancing. This could cause the Advisory Client to be less diversified than BTG TIG intended, and the interest rate or other terms of such bridged investment may not adequately reflect the risk associated with the position taken by the Advisory Client, any of which could reduce investment returns to the Advisory Client.

*Limited Information Concerning Potential Investments*

Both prior to making an investment and subsequent to the Advisory Client making such investment, the Advisory Client may not receive access to all available information relating to such investment. Although BTG TIG intends to conduct due diligence with respect to each investment, there can be no assurance that such due diligence processes will uncover all relevant facts. In addition, BTG TIG's due diligence process and investment analyses may frequently be required to be undertaken on an expedited basis to take advantage of investment opportunities. In such cases, the information available to the Advisory Client at the time of making an investment decision could be limited, and it may not have access to detailed information regarding the investment. Therefore, no assurance can be given that the Advisory Client or BTG TIG will have knowledge of all circumstances that may adversely affect an investment.

*Limited Availability of Information*

Due to confidentiality concerns, certain portfolio companies in which the Advisory Client invests may not permit the Advisory Client to fully disclose information regarding the portfolio company's operations and/or financial performance. In addition, certain investment vehicles involving third-party sponsors may provide limited information to the Advisory Client regarding their investments. Accordingly, in certain circumstances, there may not be sufficient information for investors to evaluate the risks related to the Advisory Client's investments and the manner in which the capital they have contributed to the Advisory Client has been invested.

*Disposition of Private Investments*

Many of the Advisory Client's investments involve private securities, which are generally more difficult to sell than publicly traded securities, as there is often no liquid market which may result in selling investments (or interests therein) at a discount. In connection with the disposition of an investment in private securities, the Advisory Client will likely be required to make representations about the business and financial affairs of the applicable portfolio company typical of those made in connection with the sale of a business. The Advisory Client also may be required to indemnify the purchasers of such investment to the extent that any such representations turn out to be inaccurate. These arrangements may result in the incurrence of

contingent liabilities that may ultimately yield funding obligations that must be satisfied by the investors to the extent of distributions made to such investor.

#### *Illiquid Investments*

The Advisory Client will invest in highly illiquid investments, and the Advisory Client may need to hold such investments until maturity or otherwise may be restricted from disposing of such investments through transfers or secondary sales. The Advisory Client could face reduced opportunities to exit and realize value from its investments in the event of a general market downturn or a specific market dislocation. As a consequence, the Advisory Client may not be able to sell its investments when it desires to do so or to realize what it perceives to be their fair value in the event of a sale. Furthermore, under certain circumstances, distributions may be made by the Advisory Client to investors in kind and could consist of securities or assets for which there is no readily available market.

#### *Time Required to Maturity of Investments*

While some of the Advisory Client's investments may generate current yield, there is no assurance that this will be the case, and a significant period of time may elapse from the time the Advisory Client makes an investment until the time that the Advisory Client is able to realize a return on the investment, if at all. As a result, proceeds from investments are unlikely to be realized by the Advisory Client for a substantial time period.

#### *Risks Associated with Portfolio Companies*

The portfolio companies in which the Advisory Client invests will sometimes involve a high degree of business and financial risk. Such companies may be in an early stage of development, may not have a proven operating history, may be operating at a loss or have significant variations in operating results, may be engaged in a rapidly changing business with products subject to a substantial risk of obsolescence, may require substantial additional capital to support their operations, to finance expansion or to maintain their competitive position, may have a high level of leverage or may otherwise have a weak financial condition. In addition, these portfolio companies may face intense competition, including competition from companies with greater financial resources, more extensive development, manufacturing, marketing, and other capabilities and a larger number of qualified managerial and technical personnel. Furthermore, during periods of difficult market conditions or slowdowns in a particular investment category, industry or region, portfolio companies may experience decreased revenues, financial losses, difficulty in obtaining access to financing and increased costs. During these periods, such companies could have difficulty in expanding their businesses and operations and may be unable to pay or service their expenses or other outstanding obligations as they become due. Any of these events could in turn adversely affect the investment performance of the Advisory Client.

#### *Control Position*

The Advisory Client is permitted to seek investment opportunities that allow the Advisory Client to acquire control or exercise influence over management and the strategic direction of portfolio companies in which it invests. The exercise of control or influence over a company imposes additional risks of liability for environmental damage, product defects, failure to supervise management and other types of liability in which the limited liability generally characteristic of



business operations may be ignored. The exercise of control or influence over a portfolio company could expose the assets of the Advisory Client to claims by such portfolio company, its security holders and its creditors. While BTG TIG intends to manage the Advisory Client in a way that will reduce exposure to these risks, the possibility of successful claims cannot be precluded.

#### Minority Position

BTG TIG expects that the Advisory Client will hold minority ownership interests in certain portfolio companies in which it invests and, therefore, may have a limited ability to protect its interests in such portfolio companies and to influence such portfolio companies' management. The management or other equity owners of such portfolio companies may have economic or business interests or goals that are inconsistent with those of the Advisory Client, and the Advisory Client may not be in a position to implement affirmative actions to protect the value of its investment in such portfolio companies. As a result, the performance of such investments will depend significantly on the investment and other decisions made by third parties, and such third parties may make decisions that could decrease the value of the Advisory Client's investment. Disagreements with management or other equity owners (including other private equity firms) may limit the Advisory Client's ability to bring about operating, strategic or other changes at such companies and may limit exit opportunities. If any such third party were to default on its obligations with respect to the relevant portfolio company, the value of the Advisory Client's interest in such portfolio company could be materially adversely affected. In addition, the Advisory Client may in certain circumstances be liable for the actions of third-party investors. BTG TIG generally expects that appropriate minority shareholder rights will be obtained to protect the Advisory Client's interests to the extent possible; however, there can be no assurance that such minority shareholder rights will be available or will provide the desired protections.

**For a complete discussion of the particular risks and strategy associated with investing, Advisory Clients and investors should refer to the applicable governing documents.**

#### Potential Conflicts of Interests

Instances may arise where the interests of BTG and its affiliates conflict with the interests of an Advisory Client and its investors. There can be no assurance that BTG will resolve any conflict of interest in a manner that is favorable to a particular Advisory Client. In addition to the conflicts of interest discussed elsewhere in this Brochure, the following discussion enumerates certain (but not all) potential conflicts of interest:

#### Relationship with BTG and Funds, Accounts and Vehicles Managed by BTG

BTG sponsors or manages other investment funds, accounts and vehicles, which it is currently investing on behalf of investors and/or BTG, and will sponsor or manage other funds, accounts and vehicles in the future. Such funds, accounts or vehicles will from time to time make investments that would be suitable for an Advisory Client. In addition, as a financial institution with a sizeable balance sheet and sizeable principal trading operations, investment banking, asset management and advisory businesses, BTG makes investments for its own account.



BTG and/or other funds, accounts, vehicles and clients managed or advised by BTG may also enter into transactions that BTG determines may present a potential conflict of interest with transactions executed on behalf of an Advisory Client. For example, an Advisory Client may sell an investment that is simultaneously being purchased for BTG and/or other funds, accounts, vehicles and clients managed or advised by BTG. Such conflicting activities take place for a variety of reasons, including, without limitation, differing liquidity needs, risk parameters and overall investment objectives of the various accounts.

BTG and other funds, accounts, vehicles and clients managed or advised by BTG may invest in different parts of the capital structure of a company or other issuer in which an Advisory Client invests. For example, with respect to an Advisory Client's investments in certain companies, BTG and other funds, accounts, vehicles or clients managed or advised by BTG may invest in different classes of debt issued by the same companies and/or own some or all of the equity securities of such companies. The interests of BTG and other funds, accounts, vehicles and clients managed or advised by BTG will not in all cases be aligned with an Advisory Client, which at times create actual or potential conflicts of interest or the appearance of such conflicts. In that regard, actions may be taken by BTG and other funds, accounts, vehicles or clients managed or advised by BTG that are adverse to an Advisory Client. In addition, where an Advisory Client, BTG and other funds, accounts, vehicles or clients managed or advised by BTG invest in different parts of the capital structure of a portfolio company, their respective interests could diverge significantly in the case of financial distress of the company. In addition, it is possible that in a bankruptcy proceeding an Advisory Client's interest may be subordinated or otherwise adversely affected by virtue of the involvement and actions of BTG and other funds, accounts, vehicles and clients managed or advised by BTG relating to their investments. In this circumstance, for example, if such portfolio company goes into bankruptcy, becomes insolvent or is otherwise unable to meet its payment obligations or comply with its debt covenants, conflicts of interest arise between the holders of different types of securities as to what actions the portfolio company should take. Moreover, as a consequence of BTG Pactual's status as a public company, the officers, directors, members, managers, operating executives and Staff Members of BTG may take into account certain considerations and other factors in connection with the management of the business and affairs of an Advisory Client and its affiliates that would not necessarily be taken into account if BTG Pactual was not a public company.

Certain members of the investor advisory committee of an Advisory Client own securities of, or have various business and other relationships with, BTG and its partners, Staff Members and affiliates, including indirectly receiving the benefit of a share of certain fees earned by BTG (which may require approval of the investor advisory committee of an Advisory Client). The presence of these other interests and relationships may influence their decisions as members of such committee and create conflicts of interests with respect thereto.

#### *Additional Capacities*

BTG or its affiliates may act in additional capacities or perform certain functions through affiliates such as our affiliated broker-dealer acting as a placement agent, raising capital for the private

fund/s managed by BTG. Accordingly, the compensation we receive can vary greatly depending on the services we provide through affiliates outside of the Adviser which could increase the level of compensation we receive beyond the fees described herein. This may include, but is not limited to retainer fees, success fees, and other compensation. These types of fees are typically paid to a placement agent even when the placement agent is not affiliated, however this creates an incentive to use our affiliate as it increases compensation retained within the enterprise. In order to receive more detailed information regarding our compensation in connection with a security we may recommend, you should review the investment prospectus, private placement memorandum, offering document, or similar offering and disclosure materials.

*No Assurance of Ability to Participate in Investment Opportunities*

Subject to the limitations set forth in the governing documents of an Advisory Client, BTG and its affiliates advise other investment funds, accounts, vehicles, and clients having objectives similar, in whole or in part, to those of an Advisory Client, including other funds, accounts and vehicles in which BTG has an interest. BTG and its affiliates hold interests in, and/or furnishes advisory, consulting and/or management services to, other persons or entities with respect to investments similar to or different from investments of an Advisory Client. In addition, subject to certain limitations, BTG will likely form or advise one or more new investment funds, accounts, vehicles or clients, which may have similar or different investment strategies than an Advisory Client. An Advisory Client will generally not have any rights to investment opportunities in relation to the rights of such other funds, accounts, vehicles or clients and to the extent of overlapping investment objectives, opportunities could be allocated to or shared with one or more of such other funds, accounts, vehicles or clients.

*Investment Banking, Advisory and Other Client Relationships*

In the course of its investment banking or advisory business, BTG represents potential issuers, purchasers, sellers and other involved parties with respect to investments that may be suitable for an Advisory Client. In such a case, the client may require BTG to act exclusively on its behalf, thereby precluding an Advisory Client from making such investment. BTG will be under no obligation to decline such engagements in order to make the investment opportunity available to an Advisory Client. In connection with its advisory business, BTG comes into possession of information that limits its ability to engage in potential transactions, and as a result an Advisory Client's activities may be constrained. In certain sale assignments, the seller may permit an Advisory Client to act as a buyer or investor, which would raise certain conflicts of interest inherent in such a situation. BTG has long-term relationships with a significant number of corporations and their senior management. In addition, BTG advises other funds, accounts and vehicles with investment objectives similar to or the same as those of an Advisory Client and strategic buyers, both of which may be in a position to compete with an Advisory Client for an investment opportunity.

BTG and its affiliates have long-term relationships with, and provide investment banking and other services to a large number of institutional clients, including private equity and hedge fund firms with whom an Advisory Client may compete. In determining whether to pursue a particular

transaction on behalf of an Advisory Client, the relationships described herein will be considered by BTG, and there may be certain potential transactions that will not be pursued on behalf of an Advisory Client in view of such relationships. For example, when BTG represents a buyer seeking to make a particular investment, an Advisory Client may be precluded from making such investment. There can be no assurance that all potentially suitable investment, restructuring or disposition opportunities that come to the attention of BTG will be made available to an Advisory Client.

In addition, an Advisory Client co-invests with clients or potential clients of BTG in particular investment opportunities and the relationship with such clients could influence the decisions made by BTG with respect to such investments. Certain co-investors co-investing with an Advisory Client invests on different (and more favorable) terms to those applicable to such client and may have interests or requirements that conflict with and adversely impact such client (for example, with respect to the timing of acquisitions and dispositions or control rights). An Advisory Client may participate in investments on different and potentially less favorable terms than its co-investors if BTG deems such participation as being otherwise in such client's best interests.

#### Fees Payable to BTG

BTG may earn fees and other compensation from purchasers, sellers or other parties prior to or upon the closing of certain investments by a private equity Advisory Client as compensation for services, including advice on valuing, structuring, negotiating and arranging financing for such transactions and may earn fees in connection with unconsummated transactions. Other compensation may include warrants to purchase an equity interest or other securities in the company for which the transaction is being undertaken. BTG also may provide services to timberland assets in which an Advisory Client invests, including property management services, and BTG generally will be paid fees for such services. Generally, none of BTG's fees for any of the foregoing will be shared with an Advisory Client. The fee potential inherent in a particular investment or transaction could be viewed as an incentive for BTG to seek to refer or recommend an investment or transaction to an Advisory Client.

#### Other Affiliate Transactions

From time to time an Advisory Client may engage, and in the past has engaged, in transactions with BTG and its affiliates (including its affiliated broker-dealer and other accounts, funds or vehicles of BTG) including by purchasing portfolio investments from or through BTG as principal, or co-investing with BTG and its affiliates in portfolio companies, and investing in entities in which BTG or its affiliates hold material investments. BTG has established policies and procedures to comply with the Advisers Act when engaging in principal transactions with an Advisory Client. In particular, an Advisory Client, acting through an investor advisory committee, independent board of directors or a majority in interest of its investors, receives notice of the principal transaction and consents to such transaction prior to settlement of the subject principal transaction.

To the extent that BTG acts as an investment adviser pursuant to its Research, your relationship with us is strictly limited to the provision of such Research. BTG may distribute and sell research

originated by its affiliates (including its affiliated broker-dealer), but BTG's Research does not otherwise extend to any brokerage, or other investment advisory or other arrangements or services that you may have, or entered into, with us or any of our affiliates.

In addition, with respect to certain private equity funds managed by the Adviser, following any closing of subscriptions for interests in any such private equity fund, such private equity fund can purchase from BTG interests in companies that have been previously made by BTG and that are within such private equity fund's investment objectives. With respect to these transactions, BTG may in its discretion transfer some or all of such investments to an Advisory Client at cost plus the carrying cost, notwithstanding that the fair market value of such investments may have declined below or increased above cost as of the time of such transfer. Details of any such transaction typically are disclosed in the governing documents of an Advisory Client. A private equity fund may also make portfolio investments where BTG or the private equity fund has entered into an agreement or an agreement in principle with a potential portfolio company, in each case prior to the final closing of such private equity fund. Any such transaction will be made only on terms, including the consideration to be paid, that are determined by BTG to be appropriate for the Advisory Client.

Conflicts of interest may arise in connection with any co-investment or other affiliate transactions (including with respect to the timing, structuring and terms of such investment and its disposition). In addition, conflicts may arise in determining the amount of an investment, if any, to be allocated among potential investors and the respective terms thereof. There can be no assurance that the return on an Advisory Client's investment will be equivalent to or better than the returns obtained by such other affiliates participating in the transaction. Further conflicts could arise once an Advisory Client and other affiliates have made their respective investments. If additional financing is necessary as a result of financial or other difficulties, it may not be in the best interests of an Advisory Client to provide such additional financing.

From time to time BTG may provide interim acquisition financing or other forms of credit in connection with an investment by, or otherwise act as a lender to, a company in which an Advisory Client invests. An Advisory Client, or its portfolio companies, also directly or indirectly may borrow money from BTG. In addition, an Advisory Client and portfolio companies also participate as a counterparty with or as a counterparty to BTG or an investment vehicle formed by it in connection with currency and interest rate hedging, derivatives (including but not limited to swaps and forwards of all types) and other transactions. By executing a subscription agreement or other similar agreement for interests in an Advisory Client, an investor will consent to all such counterparty transactions with BTG. It is possible that BTG's interests as a lender or counterparty conflict with those of an Advisory Client and the interests of its investors. There is no assurance that such conflicts of interest will be resolved in favor of an Advisory Client. BTG may encounter conflicts where, for example, a decision regarding the acquisition, holding or disposition of an investment is considered attractive or advantageous for an Advisory Client yet poses a risk of economic loss of principal to BTG as lender or counterparty. If such conflicts arise,

investors should be aware that certain business units of BTG may act to protect BTG's own interests as a lender or counterparty ahead of an Advisory Client's investment interests.

BTG or its related persons may act, and in the past has acted, as underwriter or placement agent in connection with an offering of securities by companies in which an Advisory Client has invested. In addition, BTG or its related persons may receive fees from investors in BTG private funds with respect to certain fees that are set forth in the relevant private fund's offering documents. BTG also, on behalf of an Advisory Client, may effect, and in the past has effected, transactions where BTG is also acting as a broker on the other side of the same transaction, and has a potential conflict of interest regarding such Advisory Client and the other parties to those transactions. Where the Advisory Client has consented to such agency cross-transactions, BTG may receive commissions, remuneration or other compensation from such agency cross-transactions. Sales of securities for the account of an Advisory Client may be bunched or aggregated with orders for other accounts of BTG, including other investment partnerships. It is frequently not possible to receive the same price or execution on the entire volume of securities sold, and the various prices may be averaged, which may be disadvantageous to an Advisory Client. BTG will approve any such transactions in which BTG acts as an underwriter, as broker for an Advisory Client, or as broker or advisor on the other side of a transaction with an Advisory Client or bunches or aggregates transactions with others only where it believes such transactions are appropriate for such Advisory Client and, by executing a subscription agreement or other similar agreement for interests in an Advisory Client, investors will consent to all such transactions, along with the other transactions involving conflicts of interest described in the offering documents with respect to such Advisory Client, to the fullest extent permitted by law.

In addition, from time to time, BTG may seek, and in the past has sought, to effect a purchase or sale of an investment between an Advisory Client and one or more other funds, accounts and vehicles managed by BTG. BTG may cause, and in the past has caused, such transactions to be effected without prior consent (including without the consent of any investor advisory committee, independent board or investor) to the extent permitted by applicable law.

#### Side Letters

If permissible and meeting the criteria set forth under the relevant regulatory rules, BTG may enter into side letters or other similar agreements with particular investors with respect to an Advisory Client without the approval of any other investor, which has the effect of establishing rights under, altering or supplementing, the terms of the governing agreement and subscription agreement of an Advisory Client with respect to such investor in a manner more favorable to such investor than those applicable to other investors. Such rights or terms in any such side letter or other similar agreement include, without limitation, (i) excuse or exclusion rights applicable to portfolio investments or transfer or withdrawal rights with respect to an Advisory Client, including without limitation, as a result of an investor's specific policies or certain violations of federal, state or non-U.S. laws, rules or regulations, such as so-called "pay-to-play" rules with respect to public pension plan investors, (which may materially increase the percentage interest of other investors in, and their contribution obligations, for future investments and expenses,

and reduce the overall size of an Advisory Client), (ii) additional or modified reporting obligations of BTG and its Advisory Client, (iii) waiver of certain confidentiality obligations, (iv) prior consent of BTG to, or facilitation of, certain transfers by such investor, (v) rights or terms necessary in light of particular legal, regulatory or policy characteristics of an investor, (vi) certain adjustments with respect to economic terms and privileges (including potential mandatory waiver of compensation as a result of certain violations of law with regard to public pension plan investors and inclusion of different types of fee income in the calculation of the management fee offset with respect to certain investors), (vii) additional obligations and restrictions of BTG and its Advisory Client with respect to the structuring of any portfolio investment in light of the legal, tax and regulatory considerations of particular Investors, (viii) priority co-investment rights and preferred co-investment terms, (ix) agreements to assist with the taking or defending of tax positions, (x) certain extensions or other adjustments with respect to time periods for making capital contributions or other deadlines set forth in the governing agreement of an Advisory Client, and (xi) certain restrictions on BTG with respect to the exercise of its discretion on certain matters, including amendments, exercising default remedies, waiving confidentiality or terms and allocation of co-investment opportunities.

#### Service Providers

Certain advisors and other service providers, or their affiliates, (including accountants, developers, property managers, administrators, lenders, bankers, brokers, attorneys, consultants, investment or commercial banking firms and certain other advisors and agents) to an Advisory Client and its portfolio companies may also provide goods or services to or have business, personal, political, financial or other relationships with BTG. Such advisors and service providers may be investors in an Advisory Client, affiliates of BTG, sources of investment opportunities or co-investors or counterparties therewith. BTG may not, on behalf of an Advisory Client, contract with an affiliated service provider unless valid consent has been obtained from, proper notification has been provided to, or proper disclosure has been provided to (as applicable) the relevant Advisory Client as required under such Advisory Client's applicable governing document. For the avoidance of doubt, charges by an affiliate service provider may be accrued but in any event may not be paid until receipt of such approval. These relationships may influence BTG in deciding whether to select or recommend such a service provider to perform services for an Advisory Client and its portfolio companies (the cost of which will generally be borne directly or indirectly by such Advisory Client or such portfolio company, as applicable). Notwithstanding the foregoing, investment transactions for an Advisory Client that require the use of a service provider will generally be allocated to service providers on the basis of BTG's judgment as to best execution or quality of service, the evaluation of which includes, among other considerations, such service provider's provision of certain investment-related services and research that BTG believes to be of benefit to the Advisory Client. In certain circumstances, advisors and service providers, or their affiliates, may charge different rates or have different arrangements for services provided to BTG or its affiliates as compared to services provided to an Advisory Client and its portfolio companies, which may result in more favorable rates or arrangements than those payable by an Advisory Client or such portfolio companies.



**Capacity in which your Financial Professional is Acting**

Although your financial professional is an investment adviser representative of the Adviser, they may also be a registered representative of our affiliated Broker-Dealer and may provide you both investment advisory and brokerage services under both entities. It is important for you to understand which capacity your financial professional is acting in so you understand the unique limitations, risks, and conflicts which may apply. You can check your financial professional at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or [www.brokercheck.finra.org](http://www.brokercheck.finra.org) which will allow you to search for your financial professional by name. Their respective profile will show you if they are a broker, investment adviser, or both and you can also find additional information about our firm.

In most cases, when making a recommendation to you regarding investments in your brokerage account or directly with an investment sponsor (known as “direct business”), your financial professional is acting in his/her capacity as a registered representative under the broker-dealer. When providing advice or a recommendation regarding investments in a managed account, your professional is acting in the capacity of an investment adviser representative. Your account application or agreement will identify which type of account you have. Whenever your financial professional acts in a capacity that conflicts with this guidance, you will be notified in writing.

**ITEM 9: DISCIPLINARY INFORMATION**

The Firm and its supervised persons have not been involved in any legal or disciplinary events that are material to an Advisory Client, investor or potential investor's evaluation of our advisory business or the integrity of the Firm's management. However, the Firm has disclosed administrative proceedings against certain of its Advisory Affiliates in Item 11 of Part 1 of its ADV filing which can be found by visiting [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) and entering the Firm's CRD number 152538.

- a) Criminal or civil action
  - None
- b) Administrative proceeding
  - None
- c) Self-regulatory organization (SRO) proceeding
  - None

**ITEM 10: OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

- a) Registered Broker-Dealer or Registered Representative
  - The Adviser is not itself a broker-dealer, but has an affiliate, BTG Pactual US Capital, LLC, that is a registered broker-dealer with the SEC and a member of FINRA. Several of the Adviser's employees are dually registered and associated with its affiliated broker-dealer, BTG Pactual US Capital, LLC (CRD No. 149486) as registered

representatives. These individuals accept compensation for the sale of securities or other investment products, including trail fees or service fees from the sale of mutual funds, in their individual capacities as registered representatives of BTG Pactual US Capital, LLC.

- Please refer to Item 8 for information on transactions with the Adviser's affiliated broker-dealer.

b) FCM, CPO, CTA or Associated Person

- Sharon Ingram, Chief Compliance Officer, is an Associated Person of BTG Pactual Global Asset Management LTD

The Firm is associated with the following related persons:

c) Material Business Relationships with Certain Related Persons

1. BTG is affiliated through common control with the following entities that act as General Partners of Advisory Clients advised by BTG:

- BTG Pactual Global Rates GP, Ltd.
- BTG Pactual Consumer Asset Backed Investment Fund GP, Ltd.
- BTG Pactual Rates GP Ltd
- BTG Pactual Prop GP, Ltd
- BTG Pactual Timberland Fund I General Partner Ltd
- Aurora Midwest Industrial Holdings GP LLC
- BTF II General Partner, Ltd
- BTG Pactual Strategic Capital Fund GP, LLC
- Specialized Multifamily Partners Fund GP, L.P.
- Specialized Multifamily Partners GP, LLC
- TRF General Partner I, Ltd.
- BTF II-D Co-Invest General Partner, Ltd.
- BTF II Co-Invest General Partner, Ltd.
- BTF II-A Co-Invest General Partner, Ltd
- BR Florestais General Partner Ltd.
- BTG Pactual U.S. Private Credit Investments GP, LLC

2. BTG is affiliated with BTG Pactual Global Asset Management Ltd, an exempt reporting adviser that acts as the primary adviser of fund portfolios sub-advised by BTG. BTG Pactual Global Asset Management Ltd is registered as a commodity pool operator



with the United States Commodity Futures Trading Commission and a member of the National Futures Association.

3. BTG is affiliated through common ownership with the following entities' broker-dealers services:
  - BTG Pactual Casa de Bolsa S.A., de C.V.
  - BTG Pactual US Capital LLC
  - BTG Pactual Corretora de Títulos e Valores Mobiliários S.A.
  - BTG Pactual Argentina S.A.U.
  - BTG Pactual Chile S.A. Corredores De Bolsa
  - BTG Pactual Corretora De Resseguros LTDA
  - BTG Pactual Peru S.A.Sociedad Agente De Bolsa
  - BTG Pactual S.A. Comisionista De Bolsa
  - FXC Corretora De Valores S.A.
  - BTG Pactual Corretora de Seguros Ltda.
  - Elite Corretora de Câmbio e Valores Mobiliários S.A.
  - Pan Corretora de Seguros Ltda.
  - EQI Corretora de Títulos e Valores Mobiliários S.A.
  - BTG Pactual Portugal – Empresa de Investimento, S.A.
4. BTG is affiliated through common ownership with the following entities that provide banking services:
  - Banco BTG Pactual S.A. – Cayman Branch
5. BTG is affiliated through common ownership with Engelhart CTP (US) LLC which is currently exempt from registration with the U.S. Commodity Futures Trading Commission ("CFTC") as a commodity pool operator and/or commodity trading adviser.
6. BTG is affiliated through common ownership with the following entities that provide investment advisory services:
  - BTG Pactual Asset Management S.A. DTVM
  - BTG Pactual WM Gestão de Recursos Ltda.
  - BTG Pactual (UK) Limited
  - BTG Pactual Gestora de Recursos LTDA
  - BTG Pactual Gestora de Investimentos Alternativos LTDA

- BTG Pactual Chile S.A. Administradora De Fondos De Inversion De Capital Extranjero
- BTG Pactual Timberland Investment Group, LLC
- BTG Pactual Global Asset Management Ltd
- BTG Pactual Chile S.A. Administradora General de Fondos
- BTG Pactual Portugal Unipessoal, LDA
- Empiricus Gestao de Recursos LTDA
- Kawa Capital Management, Inc.
- BTG Pactual S.A. Advisors Distribuidora de Títulos e Valores Mobiliários
- Perfin Administracao De Recursos LTDA
- Vitreo DTVM S.A.
- Clave Gestora de Recursos Ltda.
- Magnetis – Distribuidora de Títulos e Valores Mobiliários Ltda.
- BTG Pactual Serviços Financeiros S.A. DTVM.
- BTG Pactual Gestora de Fondos S.A. de C.V. S.O.F.I
- BTG Pactual Peru S.A. Sociedad Admini. de Fondos

BTG Pactual Timberland Investment Group, LLC manages (and/or makes investment recommendations with respect to) certain assets of the Advisory Clients, subject to the direction of, and policies established by, BTG Pactual Asset Management US, LLC.

d) Recommendation and Selection of Other Investment Advisers

- Not applicable

An employee of the Adviser advises on certain Chilean Funds managed by BTG Pactual Chile S.A. Administradora General de Fondos. There is currently no investment advisory agreement between the Adviser and BTG Pactual Chile S.A. Administradora General de Fondos with respect to this activity. These funds are currently not marketed to US investors.

**ITEM 11: CODE OF ETHICS, PARTICIPATION OR INTEREST IN  
CLIENT TRANSACTIONS AND PERSONAL TRADING**

*Code of Ethics & Personal Trading*

BTG's Code of Ethics (the "Code") is designed to meet the requirements of Rule 204A-1 of the Adviser's Act. The Code sets forth a standard of business conduct that takes into account BTG's status as a fiduciary and requires the Firm to place the interests of Advisory Clients and investors

above its own interests. The Code requires Staff Members to comply with applicable federal securities laws and requires Staff Members to promptly bring violations of the Code to the attention of the Firm's Compliance Department. Staff Members are provided with a copy of the Code and are required to acknowledge receipt of the Code periodically.

The Code sets forth the Firm's controls over personal trading and also describes BTG's policies regarding the protection of confidential information. Staff Members are specifically prohibited from using their knowledge about pending transactions or investments currently being considered for personal profit, including by purchasing or selling such securities directly or indirectly. Further, all Access Persons (as defined in the Code) must periodically provide reports detailing personal securities transactions as well as securities holdings. Such reports will be reviewed by the Chief Compliance Officer ("CCO") or the CCO's designee to ensure compliance with the Code.

BTG forbids all Staff Members from trading, either personally or on behalf of others, including Advisory Clients, on material non-public information ("MNPI") or communicating MNPI to others in violation of the law. This conduct is frequently referred to as "insider trading." This policy applies to all Staff Members and extends to activities within and outside his or her duties at BTG.

Investors or prospective investors may obtain a copy of the Code by contacting the Adviser via e-mail at [funds@btgpactual.com](mailto:funds@btgpactual.com).

#### Conflicts of Interest

BTG, its officers, members and Staff Members may invest in certain Advisory Clients for which the Firm serves as investment manager or adviser. In addition, the Firm's affiliated and related parties may have conflicts of interest in allocating their time between management of the Advisory Clients and other activities, in allocating investments among the Advisory Clients, and in effecting transactions for the Advisory Clients, including ones in which the affiliated and related parties may have a greater financial interest.

BTG, its affiliates, and each of their respective directors, members, partners, shareholders, officers and Staff Members are not prohibited from conducting other business, including other business within the securities industry, whether or not such business is in competition with the Advisory Clients. For example, subject to the Code and applicable securities laws, BTG and such affiliated and related parties may act (and do act) as general partner, investment adviser or investment manager for more than one Advisory Client, may have, make and maintain investments in their own name or through other entities and may serve (and do serve) as an officer, director, consultant, partner or stockholder of one or more investment funds, issuers, securities firms or advisory firms. Such other entities or accounts may have investment objectives or may implement investment strategies similar to or different from those of the Advisory Clients. In addition, affiliated and related parties may, through other investments, have interests in securities in which the Advisory Clients invest as well as interests in securities in which the Advisory Clients do not invest. The affiliated and related parties may give advice or take action

with respect to such other entities that differs from the advice given or action taken with respect to one or more Advisory Clients.

Although investments by BTG, its affiliates and their related persons alongside investors in the Advisory Clients can strengthen the alignment of interests between BTG and its Advisory Clients, any significant ownership interest by BTG, its affiliates, and their related persons in an Advisory Client could motivate BTG to make different investment decisions from those that would have been made otherwise. For example, BTG investment Staff Members may have an incentive to allocate more profitable investments to Advisory Clients in which they and their related persons have investments, or to trade the portfolios of those Advisory Clients first.

BTG will, from time to time, be presented with investment opportunities that fall within the investment objective of an Advisory Client, the investment objectives of BTG as a principal investor, and/or the investment objectives of other investment funds, accounts, vehicles and clients sponsored, managed or advised by BTG. Not all investments which are within the primary investment focus of an Advisory Client will be allocated to an Advisory Client, and the governing documents of an Advisory Client allows BTG to make such investments away from such Advisory Client, or allocate them to others, in certain circumstances. Investments determined to be outside an Advisory Client's primary investment focus as well as investments that are determined in good faith by BTG are not suitable for such Advisory Client may be made away from such Advisory Client.

Even if an investment manager has no incentive to favor one Advisory Client over another, the interests of one Advisory Client may conflict with those of another Advisory Client. A limited investment opportunity, for example, might be suitable to one or more Advisory Clients. In that case, BTG seeks to allocate the investment opportunity among relevant Advisory Clients pro rata based on assets under management or in some other manner that is fair and equitable under the circumstances to relevant Advisory Clients.

BTG has established trade allocation policies and procedures addressing BTG's duties to allocate investment opportunities among Advisory Clients on a basis that BTG determines in good faith is appropriate or desirable in its sole discretion. Most investment opportunities that satisfy the investment parameters of a single particular Advisory Client will be allocated exclusively to that particular Advisory Client. In most cases, however, an investment opportunity may be appropriate for more than one Advisory Client. If an investment opportunity will be allocated, BTG will, to the extent practicable, determine that the allocation is made on a basis that BTG determines in good faith is appropriate or desirable in its sole discretion taking into account the relevant facts and circumstances and parameters of the governing documents of the investment fund advised by BTG (or investment management agreement in the case of a managed account), the nature and extent of involvement in the transaction on the part of the respective teams of investment professionals for each such Advisory Client, legal, tax and regulatory matters, portfolio diversification concerns, the specific nature of the investment, the risk-return profile of the investment, client relationships, the source of the investment opportunity, its contractual

and legal obligations to BTG's security-holders and its other managed vehicles, accounts, clients and investors and the nature of their investment focus, its investment allocation policies and procedures, the relative amounts of capital available for investment, the participation by strategic co-investors and other considerations deemed relevant by BTG. The outcome of this determination may result in the allocation of all of an investment opportunity to an Advisory Client, or may result in such Advisory Client co-investing alongside BTG and/or other funds, accounts, vehicles, strategic investors or clients managed or advised by BTG and other co-investors, in either the same or different parts of the portfolio company's capital structure. Allocation of identified investment opportunities among an Advisory Client, BTG and other funds, accounts, vehicles, strategic investors and clients managed or advised by BTG and other co-investors presents inherent conflicts of interest where demand exceeds available supply or where the Firm cannot allocate the same investment opportunity to all suitable clients at the same cost. Investors should note that the conflicts inherent in making such allocation decisions may not always be resolved to the advantage of the Advisory Client. As a result of the foregoing, not all amounts available to an Advisory Client or to BTG relating to an investment opportunity will be presented to such Advisory Client. In certain situations, participation of multiple Advisory Clients in a single transaction may require consent of the investor advisory committee or the investors of the participating Advisory Clients (or duly appointed representative in the case of a Managed Account). Allocation decisions are periodically reviewed to determine such decisions are made on a basis that BTG determines in good faith is appropriate or desirable in its sole discretion. BTG's policies prohibit the allocation of investment opportunities based on anticipated compensation or profits to the Firm, any affiliates or their professionals.

BTG permits one or more strategic investors to invest in transactions in which an Advisory Client invests if BTG determines in good faith that their investment would be beneficial in consummating such Advisory Client's investment (including where an investor can invest or commit to invest a significant amount of capital in a short period of time), successfully operating the portfolio company or its assets, disposing of the investment or otherwise adding value to the investment because of certain skills or attributes of the strategic investor.

BTG may in its sole and absolute discretion give investors in an Advisory Client or third parties the opportunity to co-invest in a particular investment, including where BTG determines a portion of the equity required would unreasonably limit diversification of an Advisory Client. Subject to BTG's allocation policies and the governing documents of an Advisory Client, in general, (i) certain investors in an Advisory Client have a right to participate in any co-investment opportunity pursuant to their side letter, (ii) decisions regarding whether and to whom else to offer co-investment opportunities are made in the sole discretion of BTG or other participants in the applicable transactions, (iii) co-investment opportunities may, and typically will, be offered to some and not other investors of an Advisory Client, (iv) certain persons other than investors in an Advisory Client may be offered co-investment opportunities, in the sole discretion of BTG, and (v) co-investors may purchase their interests in a portfolio company at the same time as an Advisory Client or may purchase their interests from an Advisory Client after such Advisory Client has consummated its investment in the portfolio company (also known as a post-closing sell

down or transfer). As a general matter, BTG, in determining the allocation of co-investment opportunities, generally expects to take into account various facts and circumstances BTG deems relevant, including among others, whether a potential co-investor has expressed interest in evaluating co-investment opportunities, whether a potential co-investor has a history of participating in co-investment opportunities with BTG, the size of the potential co-investor's interest to be held in the underlying portfolio company as a result of an Advisory Client's investment (which is likely to be based on the size of the potential investor's capital commitment and/or investment in an Advisory Client), whether the potential co-investor has demonstrated a long-term or continuing commitment to the potential success of BTG, an Advisory Client, or other co-investment and/or other Clients, and such other factors that BTG deems relevant under the circumstances. The allocation of co-investment opportunities may involve a benefit to BTG including, without limitation, fees or carried interest from the co-investment opportunity and capital commitments to Advisory Clients. Investors are not entitled to be offered any co-investment opportunity by virtue of their investment in a particular Advisory Client. The Client may bridge such investments until capital is called from co-investors. Any capital returned from such a bridge will generally be treated as not having been contributed for purposes of an Advisory Client's governing documents. The performance of co-investments is not aggregated with that of any Advisory Client, including for purposes of determining the calculation of performance fees or management fees. BTG may or may not charge management fees, one-time funding fees and/or performance fees in respect of co-investments, as it determines in its sole discretion. As discussed in Item 8, BTG enters into side letters or other similar agreements with certain investors in connection with their admission to an Advisory Client, which includes special rights with respect to co-investment.

Pursuant to the foregoing, all or a portion of any investment opportunity within the investment objective of an Advisory Client may be allocated to other funds, accounts or vehicles advised or sponsored by BTG. BTG's exercise of its discretion in allocating investment opportunities with respect to a particular investment among various Advisory Clients may not, and often will not, result in proportional allocations among such Advisory Clients, and such allocations may be more or less advantageous to some Advisory Clients relative to other Advisory Clients. There can be no assurance that an Advisory Client's actual allocation of an investment opportunity, if any, or the terms on which that allocation is made will be as favorable as they would be if the conflicts of interest to which BTG may be subject, discussed herein, did not exist.

## **ITEM 12: BROKERAGE PRACTICES**

### *Selection of Broker-Dealers & Soft-Dollar Arrangements*

The Firm has no obligation to deal with any particular broker-dealer in the execution of transactions for its Advisory Clients. In selecting broker-dealers with whom to place orders for purchases and sales of securities on behalf of our Advisory Clients, the Firm's primary objective is to obtain best price and execution – that is, prompt, errorless, execution of orders at the most favorable prices reasonably obtainable. In doing so, the Firm considers a number of factors, including, without limitation:

- the overall direct net economic result to the client (including commissions, which may not be the lowest available but which ordinarily will not be higher than the generally prevailing competitive range),
- the financial strength of the broker-dealer,
- the reputation and stability of the broker,
- the efficiency with which transactions are generally executed,
- the ability to effect the particular transaction,
- the availability of the broker-dealer to stand ready to execute difficult transactions in the future, and
- other matters involved in the receipt of brokerage and research.

BTG will also consider the quality of firms with which it seeks to execute client orders, the adequacy of lines of communication, timeliness of reports of order execution, the capacity to accommodate unusual trading volume and the preservation of client anonymity, among other factors. Although the primary consideration in allocating transactions to broker-dealers will be to obtain favorable prices and efficient executions, BTG does not have an obligation to, and does not always seek to, obtain the lowest priced execution regardless of qualitative considerations. Selecting broker-dealers on the basis of considerations that are not limited to the applicable commission rates will likely result in higher transaction costs than would otherwise be obtainable. As discussed below, the use of brokerage commissions to obtain research does benefit BTG since BTG would otherwise be required to produce or pay for this research out of its own pocket.

The Firm may pay higher commissions or direct trading business to a particular broker-dealer in order to receive research or other services (a practice known as "soft dollar arrangement"). Research or brokerage services that can be acquired by BTG with soft dollars include, without limitation and to the extent permitted by applicable law: (i) research reports on companies, industries and securities; (ii) economic and financial data; (iii) financial publications; (iv) quantitative analytical software; and (v) market data related software and services. Such services will be either proprietary (i.e., created and provided by the broker-dealer) or third-party (created by a third-party but provided by the broker-dealer).

All of the Firm's soft-dollar arrangements meet the requirements of the Section 28(e) safe harbor. Because many broker-dealers do not unbundle the cost of proprietary research from the cost of execution, the option of paying separately for execution and research does not always exist. The receipt of such research and other services and the determination of the appropriate allocation thus creates a potential conflict. While research or brokerage services obtained in this manner can be used in servicing any or all of the Firm's client accounts, such products and services tend to disproportionately benefit one or more clients relative to others based on the amount of brokerage commissions paid, the nature of the research or brokerage products and services



acquired and their relative use or value for particular accounts. For example, in some cases, the research or brokerage services that are paid through a client's commissions might not be used in managing that client's account. In addition, other clients can receive the benefit, including disproportionate benefits, of economies of scale or price discounts in connection with products and services provided as a result of transactions executed on behalf of a client account for which such products and services are also used.

Broker-dealers may sometimes suggest a level of business they would like to receive in return for the various products and services they provide. Actual brokerage business received by any broker-dealer may be less than the suggested allocations or may exceed the suggestions because total brokerage is allocated on the basis of all the considerations described above. A broker-dealer will not be excluded from receiving business simply because it has not been identified as providing research.

Although BTG will make a good faith determination that the amount of commissions paid by an Advisory Client is reasonable in relation to the value of the research and brokerage services received, the research and brokerage services received may be used in servicing any or all of BTG's Advisory Clients.

Advisory Clients may be subject to different commission rates. The Adviser provides services to Advisory Clients who are clients of different business units within the BTG Pactual Group, such as its asset management and wealth management businesses. Each BTG Pactual business unit negotiates its own commission rates on behalf of its clients. Therefore, the commission rate paid by each Advisory Client will depend on the business unit of BTG of which it is a client.

#### Brokerage for Client Referrals

The Firm does not consider, in selecting or recommending a broker-dealer, whether the Firm or a related person receives client referrals from that broker-dealer.

#### Directed Brokerage

Certain Advisory Clients may recommend that we use their preferred broker-dealer(s). The Firm may agree to use such broker-dealer(s) subject to our determination that said broker-dealer provides best execution of client transactions. With regards to the Firm's wealth management discretionary accounts, the Firm may accept clients who direct us to execute transactions through a specified broker-dealer. In such cases, the Adviser may be unable to achieve the most favorable execution of client transactions. Directing brokerage may cost clients more money, such as in the form of higher commission and other fees. For example, in a directed brokerage account, a client may receive less favorable prices on securities, or a client may pay higher brokerage commissions because the Firm may not be able to aggregate (bunch) orders to reduce transaction costs.

For most Advisory Clients, the Firm is not required to direct all of its brokerage to or through a specified broker-dealer. However, for certain wealth management discretionary accounts, the Firm may recommend that a client direct its brokerage through a broker, which in some cases

may be an affiliate of the Firm. The Firm will make such a recommendation only when it believes that the broker's execution quality and overall services is adequate, its overall commission and fee rates are reasonable, and the costs represent the usual and customary rates in the industry for comparable services. Such rates will usually reflect that trades are broker-assisted trades, and rates may not be comparable if they relate to services that are not comparable. For example, such rates will not be as inexpensive as using a discount broker. In some cases, the Firm may recommend, or an Advisory Client may select, directing brokerage through a broker that is affiliated with the Firm. Such directed brokerage creates a material conflict of interest for the Firm. That is, the Firm may be reluctant to recommend unaffiliated brokers and has an incentive to recommend that a client direct its brokerage to the Firm's affiliated brokers, because the Firm or its affiliate would likely receive greater economic benefits from such arrangement compared with other brokerage arrangements. The Firm seeks to address or mitigate this conflict of interest by evaluating each directed brokerage arrangement that it may recommend, considering the commission and fee rates, assessing the suitability of such an arrangement for the specific client, making disclosures to clients, and periodically reviewing the quality of execution. Such rates and fees will not necessarily be as low as that available to the other categories of the affiliated broker's other brokerage customers, such as large-volume traders. Advisory Clients should be aware that other brokerage options are available.

#### Aggregation (Bunching) of Trades

Securities transactions in investment advisory accounts are normally implemented on a consistent basis across accounts. In order to accomplish this, orders are aggregated (bunched) and allocated in accordance with the Firm's Trade Allocation Policy, designed to ensure fair treatment between Advisory Clients in respect to executed trades. In addition to considerations of equity, bunching avoids placing competing orders, improves order management, and may, because of larger order size, permit some degree of price improvement relative to a series of individually placed orders. The Firm may aggregate Advisory Client orders for execution where it believes it is in the best interests of Advisory Clients to do so. BTG will not aggregate orders when it is not consistent with its duty to obtain best execution and to comply with the terms of the investment guidelines and restrictions of each Advisory Client for which trades are being aggregated. In such situations, the inability to aggregate the trade could result in an increase in transactions costs for the Advisory Client.

#### Trade Errors

On occasion, an error with respect to trades made on behalf of an Advisory Client account may occur (a "trade error"). BTG seeks to identify and correct any trade errors at the earliest opportunity. The Adviser seeks to ensure that any trade errors are handled with the same care and attention that goes into the investment management process ensuring applicable trade errors are compensated to an Advisory Client without undue delay. A trade error is generally an operational error in the placement, execution or settlement of a transaction. Trade errors typically do not include: (i) intentional or reckless acts of misconduct or (ii) an investment recommendation or decision resulting in poor performance, but may include inadvertent errors and negligent acts.

**ITEM 13: REVIEW OF ACCOUNTS**

The Adviser has detailed knowledge of the investments in each Advisory Client. The Advisory Client portfolios are under regular review by the investment professionals responsible for such account and seek to ensure that transactions are within the parameters of the various investment mandates. The compliance and operations departments periodically review the portfolios for most Advisory Clients.

Wealth management portfolios, both discretionary and non-discretionary, also receive periodic reviews by wealth management Staff Members and the respective account managers.

All Advisory Clients receive or have the option to receive monthly or quarterly reports. Wealth management clients have access to their portfolio provided by their custodian banks and also have the option of receiving monthly reports from the Firm or more frequent access through an internet client portal. The nature of monthly and quarterly reports to Advisory Clients and wealth management clients depends on the terms of the governing documents of such clients' accounts and/or the requirements of any exchange or market on which their securities are admitted to trade or the relevant management agreement. Some Advisory Clients are typically provided with written annual audited financial statements.

Private fund investors will receive reports as disclosed in the offering memoranda of each private fund. Audited Financial Statements are sent to private fund investors within either 90 or 120 days of the financial year end, depending upon the private fund's requirements.

Advisory Clients who receive services under BTG's Customized Investment Advisory Solutions will receive continuous personal Advisory Client contact and interaction while BTG provides investment advisory services and, if agreed with the Advisory Client, discretionary investment management services.

**ITEM 14: CLIENT REFERRALS AND OTHER COMPENSATION**

From time to time BTG may engage or offer compensation to, and in the past has engaged, or offered compensation to promoters (who may or may not be affiliated with the Adviser) to refer potential investors to private funds, investment vehicles and/or managed accounts. This is known as paid testimonials and endorsements. As compensation for its services, the promoters will typically receive a portion of the investor's fees paid to the Adviser although the structure of the compensation will vary and will be fully disclosed to the client. All promoter agreements comply with the conditions and requirements of Rule 206(4)-1 under the Advisers Act.

Conflicts of interest can arise when individual/s receive direct or indirect compensation as a result of their testimonial or endorsement or resulting from the Adviser's relationship with the individual/s providing the testimonial/endorsement.

**ITEM 15: CUSTODY**

Due to certain arrangements, BTG may be deemed to have custody of some Advisory Client assets within the meaning of Rule 206(4)-2 under the Advisers Act. BTG does not have custody of most non-discretionary wealth management separate accounts within the meaning of Rule 206(4)-2 under the Advisers Act. Qualified custodians send investors account statements and all investors should review these statements carefully and should immediately contact BTG if account statements are not received from the custodian on at least a quarterly basis. To the extent BTG, pursuant to the relevant advisory contract or otherwise, separately provides reports or account statements, investors should compare BTG's statements carefully to the account statements received from the custodian. If there are any discrepancies between the account statements, please contact the Firm immediately. In addition, some of the Firm's Advisory Clients are generally (1) audited at least annually and (2) the audited financial statements are prepared and distributed to all investors in accordance with Rule 206(4)-2.

**ITEM 16: INVESTMENT DISCRETION**

BTG manages Advisory Client assets on a discretionary basis with the authority to determine what investments are made, as well as when and how they are made, in accordance with the investment guidelines, policies and restrictions set forth in the various governing documents. BTG also provides investment advice to wealth management Advisory Clients on both a discretionary and non-discretionary basis.

Prospective investors are provided with relevant governing documents prior to their investment and are encouraged to carefully review such materials to be sure that the proposed investment is consistent with their investment goals and tolerance for risk. Prospective investors should also consult with their legal, tax, or other advisors prior to making any investment.

As noted in Item 4 above, BTG has established, and may in the future establish, managed accounts for large or strategic investors. These account agreements may place limitations on the Adviser's discretionary investment authority, including limitations on objectives, guidelines, and restrictions.

For Advisory Clients that receive Customized Investment Advisory Solutions from BTG, BTG will receive a power of attorney from the Advisory Client to access account data and advise on asset allocation, security selection and risk management. BTG will discuss with the Advisory Client all changes in the portfolio, provide updates on market and economic developments and propose adequate investment products. Trades in the Advisory Client portfolio will be communicated by BTG to each custodian and confirmed by the custodian with the Advisory Client. Under certain arrangements, Advisory Clients may also grant BTG power of attorney to execute discretionary trades on their behalf.

**ITEM 17: VOTING CLIENT SECURITIES***a) Proxy Voting Authority*

The U.S. Securities and Exchange Commission adopted Rule 206(4)-6 under the Advisers Act, which requires registered investment advisers that exercise voting authority over Advisory Client securities to implement proxy voting policies. In accordance with such rules, BTG has:

- Adopted and implemented written policies and procedures reasonably designed to ensure that the adviser votes client securities in the clients' best interests. Such policies and procedures must address the manner in which the adviser will resolve material conflicts of interest that can arise during the proxy voting process;
- Disclose to clients how they may obtain information from the adviser about how the adviser voted with respect to their securities; and
- Describe to clients the adviser's proxy voting policies and procedures and, upon request, furnish a copy of the policies and procedures.

BTG's general policy is to vote proxy proposals, amendments, consents or resolutions relating to Advisory Client securities (collectively, "proxies"), in a manner that serves the best interests of the Advisory Clients, as determined by BTG in its discretion.

BTG has retained ProxyEdge to provide reporting, proxy execution and recordkeeping services. BTG generally follows the voting recommendations of the portfolio manager who is responsible for managing the portfolio of the applicable Advisory Client. Additionally, BTG may abstain from voting or affirmatively decide not to vote if BTG determines that abstaining or not voting is in the best interests of the Advisory Clients.

At times, conflicts may arise between the interests of the Advisory Clients, on the one hand, and the interests of BTG or its affiliates, on the other hand. If BTG determines that it has, or may be perceived to have, a conflict of interest when voting a proxy, it will address matters involving such conflicts of interest as follows:

1. Vote the proxy in accordance with BTG's proxy policies;
2. Disclose the conflict to the Advisory Client(s), providing sufficient information regarding the matter and the nature of the Firm's conflict, and obtaining consent before voting;
3. Employ an outside service provider to advise in the voting of the proxy; or

4. Decline to vote the proxy because the cost of addressing the potential conflict of interest is greater than the benefit to the Advisory Clients of voting the proxy.

BTG will document all instances where a proxy involved a conflict of interest, including the nature and the circumstances of the conflict, the steps taken by the Firm to resolve the conflict of interest, and the vote(s) as a result. Votes on all matters are determined on a case-by-case basis and consideration is given to both the short and long term implication of the proposal to be voted on.

*b) Client Proxy Voting Authority*

BTG operates a policy of exercising proxies for Advisory Clients as permitted within governing documents. Voting policy is undertaken at all times in the best interests of the Advisory Clients and for their benefit.

BTG Advisory Clients who receive Customized Investment Advisory Solutions will need to check with the respective financial entity where their account(s) is custodied to determine proxy voting authority as BTG will not have discretion to vote proxies on behalf of these Advisory Clients.

Investors that wish to obtain a copy of BTG's proxy voting policy or proxy voting history should contact BTG by calling 212-293-4600.

**ITEM 18: FINANCIAL INFORMATION OF THE ADVISER**

No financial events have occurred to BTG that would negatively affect the financial viability of the Firm. There is no financial condition of BTG that is reasonably likely to impair BTG's ability to meet contractual commitments to clients. In an effort to be transparent to all investors, please see the below disclosure regarding Banco BTG Pactual SA's ("Banco BTGP") recent credit ratings. Banco BTGP is the ultimate parent company of the Firm. Banco BTGP's credit rating is not likely to impair the Firm's ability to meet its contractual commitments to clients.

*a) Financial Disclosures*

- Not applicable

*b) Material Financial Impairment*

- Not applicable to the Firm

*c) Bankruptcy Petitions*

- Not applicable

*Financial disclosure regarding Banco BTG Pactual:*

As of February 2024, Banco BTGP's ratings on the long-term global scale were:

- Moody's: Ba2
- Standard & Poor's: BB
- Fitch Ratings: BB (long term IDR)
- Fitch Ratings: B (short term IDR)