



## **Disclosure Document for the PNC Guided Solutions Program**

An Investment Advisory Service of  
PNC Investments LLC

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This wrap fee program brochure ("Brochure") provides information about the qualifications and business practices of PNC Investments LLC with respect to the PNC Guided Solutions Program (the "Program"). If you have any questions about the contents of this Brochure, please contact us at (800) 622-7086. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

PNC Investments LLC, a registered investment adviser and broker-dealer and member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC"), is a wholly owned subsidiary of The PNC Financial Services Group, Inc. Registration does not imply a certain level of skill or training.

Additional information about PNC Investments LLC is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

<p><b>Not FDIC Insured • Not Bank Guaranteed • Not A Deposit • Not Insured By Any Federal Government Agency • May Lose Value</b></p>
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## Table of Contents

About PNC Investments LLC .....	4
SERVICES, FEES AND COMPENSATION .....	4
The PNC Guided Solutions Program .....	4
Allocation Models.....	5
Automatic Rebalancing .....	9
Account Statements .....	10
Account Termination .....	10
Review of Accounts .....	10
Securities Transferred into an Account .....	11
Withdrawals from an Account .....	11
Taxes.....	12
Fees and Expenses.....	12
Calculation of Account Fees .....	17
Additional Fees for Brokerage Services.....	18
Deduction of Account Fees .....	18
Other Expenses.....	19
Cash Balances .....	21
Financial Advisor Compensation .....	22
ACCOUNT REQUIREMENTS AND TYPES OF CLIENTS .....	23
Account Minimums and Types of Clients.....	23
Collateral Accounts.....	23
PORTFOLIO MANAGER SELECTION AND EVALUATION .....	24
Financial Advisor Selection and Evaluation.....	24
Fund and Model Provider Selection and Evaluation .....	25
PNC Investments and Other Service Providers to the Program.....	26
Risks of Investing in the PNC Guided Solutions Program.....	26
Trading Practices .....	27
Proxy Voting .....	28
CLIENT INFORMATION PROVIDED TO PORTFOLIO MANAGERS.....	29
CLIENT CONTACT WITH PORTFOLIO MANAGERS.....	29
ADDITIONAL INFORMATION .....	29
Disciplinary Information .....	29
Other Financial Industry Activities and Affiliations .....	30
Affiliate Transactions.....	31
Code of Ethics, Participation or Interest in Client Transactions and Personal Trading .....	31
Client Reports .....	32

Client Referrals and Other Compensation .....32

Financial Information .....32

### ***About PNC Investments LLC***

PNC Investments LLC (“PNC Investments,” “PNCI” or the “Firm”) is an investment adviser and also a registered broker-dealer and member of FINRA and SIPC. The Firm offers retail brokerage and investment advisory services. PNC Investments serves as the sponsor of, and in some cases as a portfolio manager for, wrap fee investment programs. PNC Investments is a wholly owned subsidiary of PNC Bank, National Association (“PNC Bank”) and is a part of The PNC Financial Services Group, Inc. (“PNC”) which is a diversified financial services institution with roots in commercial banking and investment management dating back to the early 1800s.

Throughout this document, the terms “client,” “you,” and “yours” are used to refer to the individual(s), institution(s) or organization(s) who contract with us for the services described here. “PNC Investments,” “we,” “our,” “us” and “the firm” refer to PNC Investments LLC, together (as applicable) with our affiliates, including but not limited to, PNC and its agents with respect to any services provided by those agents. Our affiliates include any entity that is controlled by, controls or is under common control with PNC Investments, including but not limited to our parent company, The PNC Financial Services Group, Inc. Each affiliate is a separate legal entity and not responsible for the obligations of any other affiliate.

“Account” means each brokerage and/or advisory account you open with us that is subject to the PNC Guided Solutions Program investment management agreement (the “Investment Management Agreement”), including any and all mutual funds, exchange traded funds, money, securities, financial instruments and/or other property you have funded in such accounts.

“Business Day” means Monday through Friday, excluding New York Stock Exchange holidays.

“Wrap” refers to an Account that charges a quarterly or annual fee based on the average assets under management, where such fee covers administrative, commission, execution and management expenses.

## **SERVICES, FEES AND COMPENSATION**

This Brochure describes our PNC Guided Solutions Program (“Program”). In addition to the Program, PNC Investments offers a variety of other investment advisory services. These include the Capital Directions Program, the Portfolio Solutions Program, the PNC Directions Program, the Portfolio Solutions Strategist Program, the Capital Directions Annuities Program and Pocket by PNC. More information about these programs and services is contained in the applicable PNC Investments brochure and is available upon request from PNC Investments or through the SEC’s website at <https://adviserinfo.sec.gov/>. For more information about these or other services that are available from PNC Investments, please contact your Financial Advisor. Other advisory services are offered by our affiliates.

### ***The PNC Guided Solutions Program***

The Program is a discretionary, unified investment advisory program that provides clients an integrated set of diversified portfolios through a single brokerage account. Within the Program, PNC Investments has discretionary authority and your Financial Advisor will exercise such authority to purchase or sell securities in your account without seeking your prior approval for each trade.

The PNC Guided Solutions Program is designed for investors who wish to give PNC Investments discretion to invest the assets in their Accounts according to the asset allocation model selected. Once you are in the

Program, you will not have the ability to directly buy or sell individual securities in your Account, or to direct your Financial Advisor or any Model Provider to buy or sell securities in your PNC Guided Solutions Account. Your Financial Advisor will be reasonably available to consult with you regarding your Account, however, your Financial Advisor will not be required to discuss transactions with you prior to execution.

Through your Financial Advisor, we will work with you to formulate an investment strategy based on your needs, circumstances, and investment goals; your Financial Advisor will help you complete an investor questionnaire to help us understand your unique situation. Your investment strategy will be implemented through the use of flexible asset allocation or income models (“Allocation Models”) investment manager models, mutual funds and/or exchange traded funds (collectively “Funds”) that are a part of the Program. PNC Investments, through our Financial Advisor, will exercise discretion to invest your Account in all or a combination of equities, fixed-income securities, Funds, and other securities and investment products made available through the Program now or in the future.

The investor questionnaire provides us with an understanding of your financial situation, investment objectives, risk tolerance and investment time horizon. Based on the information collected in the investor questionnaire and other information you share with your Financial Advisor; your Financial Advisor will recommend an Allocation Model appropriate to your situation. Your Financial Advisor will help you understand the risk and return characteristics of the selected Allocation Model and help you evaluate the Allocation Model’s return potential in relation to your investment goals and objectives.

After selecting your Allocation Model, PNC Investments, through your Financial Advisor, will select for your portfolio a variety of approved Funds, investment models (“Investment Models”) offered by professional third-party asset managers (“Model Providers”) as further described below, and individual equity or fixed income securities (collectively, “Investment Options”), available through the Program. We will present our investment strategy recommendation to you in the form of a proposal (the “Proposal”), which will include the actual initial investment portfolio recommended to you, for your acceptance and approval. It is very important that you understand the risks associated with the Allocation Model you select and should discuss this with your Financial Advisor if you have any questions.

### ***Allocation Models***

PNC Investments uses five core asset allocation models, each associated with a distinct risk profile and comprised of a unique mix of investment assets that have been developed by PNC Bank’s Private Bank (the “Private Bank”) and approved by PNCI’s Investment Due Diligence Committee. Furthermore, PNC Investments may also conduct its own research, including gaining insights from non-affiliated third parties, to be used in making asset allocation decisions for the Allocation Models, which from time-to-time may diverge from models developed by the Private Bank. Additional model investment strategies provided by professional third-party investment managers are also available in a variety of investment types and styles. In all cases, PNC Investments has sole discretion in approving and modifying the Allocation Models for the Program. These models are summarized below:

- **Conservative.** The primary objective of the Conservative model is to generate a modest amount of current income, and secondarily to provide a modest amount of long-term capital growth, which should help offset some of the effects of inflation. Long-term growth of principal will be aided by income reinvestment.

While the goal is to maintain a low-risk posture, investors should be willing to accept periodic declines in portfolio value. Although past performance is no guarantee of future results, generally any such decline should be less severe than declines in the broader equity markets. The portfolio's allocation between equity and fixed income securities, with an allocation to cash, exposes it to both the risk of rising interest rates and falling equity prices. Your ability to keep your funds invested in the Program throughout declining markets helps, but does not guarantee, the possibility of achieving the portfolio's long-term investment objective.

- **Moderate.** The objective of the Moderate model is to generate a moderate amount of current income with the potential for longer-term capital growth. The portfolio is evenly allocated between equity and fixed income securities, with a small allocation to cash, and is constructed to provide both long-term capital appreciation in excess of inflation and a moderate amount of current income. While the current income generated could be available to meet your day-to-day expenses, reinvestment of income will increase the portfolio's ability to exceed inflation over the long-term.

The portfolio's allocation between equity and fixed income securities, with an allocation to cash, exposes it to both the risk of rising interest rates and falling equity prices. Your ability to keep your funds invested in the Program throughout declining markets helps, but does not guarantee, the possibility of achieving the portfolio's long-term investment objective.

- **Balanced.** The primary objective of the Balanced model is to provide long-term capital growth in excess of inflation, with a modest amount of current income as a secondary objective. The portfolio is allocated between equities and fixed income securities, with a higher allocation to a variety of equity securities. The portfolio also contains a small allocation to cash. While the current income generated could be available to meet your day-to-day expenses, income reinvestment will increase the portfolio's ability to exceed inflation over the long-term.

This portfolio maintains a somewhat aggressive risk posture, and you should be willing to accept periodic declines in portfolio value. Because the portfolio is largely invested in equities, it can experience fluctuations – up or down – in value over short time periods. Your ability to keep your funds invested in the Program throughout declining markets helps, but does not guarantee, the possibility of achieving the portfolio's long-term investment objective.

- **Growth.** The primary objective of the Growth model is long-term capital growth. It may secondarily generate a minimal amount of current income by including some fixed income securities. The portfolio is concentrated in equity investments in order to earn returns exceeding the rate of inflation over the long-term. A small allocation to fixed income securities, as well as cash, is included primarily to help dampen volatility over the long-term.

This portfolio maintains an aggressive risk posture, and you should be willing to accept potentially significant declines in portfolio value that may be similar to or exceed declines in the broader equity markets. Because the portfolio is predominantly invested in equities, it can experience sharp fluctuations – up or down – in value over short time periods. Your ability to keep your funds invested in the Program throughout declining markets helps, but does not guarantee, the possibility of achieving the portfolio's long-term investment objective.

- **Aggressive.** The primary objective of the Aggressive model is long-term capital growth. An Aggressive portfolio is concentrated in equity investments for long-term growth. Returns in excess of the underlying rate of inflation are necessary to increase both principal and purchasing power.

This portfolio maintains a highly aggressive risk posture, and you should be willing to accept potentially significant declines in portfolio value, similar to or greater than declines in the broader equity markets. The portfolio may contain a small allocation to fixed income securities as well as cash. Because the portfolio is predominantly invested in equity securities, it can experience sharp fluctuations – up or down – in value over short time periods. Your ability to keep your funds invested in the Program throughout declining markets helps, but does not guarantee, the possibility of achieving the portfolio's long-term investment objective.

In addition to the asset allocation models, the Program offers two income models that have been developed by PNC Investments based on input from PNC's Investment Policy Committee. Each income model is associated with a distinct risk profile and comprised of a unique mix of investment assets. These income models are summarized below:

- **Core Fixed Income.** The primary objective of this portfolio is total return comparable to a portfolio of investment grade domestic bonds. Capital preservation is a secondary objective. The minimum recommended time horizon for this portfolio is three to five years.

This portfolio has a strategic allocation to U.S. investment grade bonds and tactical allocations to other non-investment grade securities. The portfolio's allocation to 100% fixed income securities exposes it to the risk of rising interest rates. Any decline experienced in this portfolio should be significantly less severe than declines in a portfolio that has significant equity exposure.

- **Core-Plus Fixed Income.** The primary objective of this portfolio is total return incrementally higher than a portfolio of investment grade domestic bonds achieved through slightly more aggressive tactical decision making. A secondary objective is capital preservation. The suggested time horizon for this portfolio is at least three to five years.

This portfolio invests in fixed income securities with an emphasis on total return and portfolio yield. This portfolio uses a broader range of credit quality securities which emphasizes slightly more tactical decision making. The portfolio's allocation to 100% fixed income exposes it to the risk of rising interest rates and its allocations to high yield fixed income exposes it to credit risk.

An alternative version of select asset allocation models is also available. The alternative models include an allocation to alternative strategy Funds ("Alternative Funds") that are registered with the SEC under the Investment Company Act of 1940 (the "Investment Company Act"). Alternative Funds can use one of many different strategies including, but not limited to, long/short, managed futures, or market neutral. PNC Investments will select the Funds and allocation in the alternative models, but you will have the ability to modify the Funds or allocation selected. When alternative models are selected, the traditional asset classes in each model will be reduced on a pro rata basis. Alternative Funds seek to provide additional diversification benefits beyond those of a traditional portfolio of stocks and bonds. However, Alternative Funds are accompanied by risks that might be different from those associated with traditional investments. When used as part of an overall solution, alternatives may help to meet a client's investment needs.

Because Alternative Funds are regulated under the Investment Company Act, there are several ways in which they are structured to mitigate some liquidity risk, which may occur during severe market conditions, and differ from unregistered hedge funds and other alternative investments. You should carefully review the prospectus for any Alternative Fund you are considering for details on liquidity and other risks associated with them and review the manager's ability to place limitations on liquidity. Alternative Funds are subject to:

- Limits on illiquid investments including a maximum of 15% of assets in illiquid investments;
- Limits on leveraging of no more than 33% of assets;
- Diversification requirements including a maximum of 25% of assets invested in one issuer; and
- Daily pricing and redeemability of fund shares.

Alternative Funds are also prohibited from charging the types of management and performance based fees (e.g., a "2/20" fee) charged by some hedge funds.

Before you open an Account in the PNC Guided Solutions Program, you should carefully review our Client Relationship Summary ("Form CRS") and consider whether an advisory relationship is right for your situation and circumstances. You may discuss any questions you have regarding our Form CRS or whether an advisory account is right for you with your Financial Advisor. Some things you may wish to consider are: your preference for a fee-based versus a commission based relationship; your desire for on-going support and advice from your Financial Advisor; how much trading activity you expect to take place in your account; and the anticipated total costs. You should know that your Financial Advisor benefits when you open a PNC Guided Solutions account, as described in more detail in the *Financial Advisor Compensation* section of this Brochure, and has a conflict of interest when recommending an advisory account to you.

PNC Investments has delegated certain portfolio management services to Envestnet Asset Management, Inc., an unaffiliated investment adviser (the "Investment Delegate") for Program Accounts. The Investment Delegate will implement Model Providers' Investment Models (excluding Manager Traded Models as described below) and will facilitate the execution of trades in your Account as instructed by PNC Investments. Manager Traded Models are fixed income Models, and trades for those Models are implemented by the Model Provider rather than by PNC Investments or the Investment Delegate. Finally, PNC Investments or your Financial Advisor will periodically exercise its discretion to adjust Allocation Models or remove Funds or Investment Models from our approved list. In all of these circumstances, PNC Investments will update your Allocation Model and/or the Funds or Investment Models you have selected accordingly and, if necessary to align your account to the new investment model, will execute transactions in your account. Note that you will not be sent a new Proposal in these circumstances, unless requested through your Financial Advisor. Furthermore, PNC Investments may, at its discretion, remove an asset allocation model from the schedule of available models and replace it with another model, without any prior notice to you.

PNC Investments retains the authority to limit the availability of any investment model offered by a Model Provider, or Fund, and/or to terminate or change investment models or Funds when circumstances are such that PNC Investments believes a change is in your best interest. If an investment model or Fund is terminated, PNC Investments will select a replacement investment without any prior notice to you. Your Financial Advisor will periodically modify Investment Options selected for your Account or may adjust allocations among the Investment Options utilized in your Account. Your Financial Advisor will make such adjustments without first discussing or authorizing them with you. If your Financial Advisor makes such adjustments, he or she will sell your holdings in the terminated Investment Option and purchase shares in the substituted Investment Option.



Certain of these changes will result in an increase/decrease to the fees discussed further herein (see Services, Fees and Compensation – Fees and Expenses). Although you will not be sent an updated Proposal in some circumstances described above, any changes to the Account's fees will be reflected on future Account statements summarizing the activity in your Account.

Before you may establish a PNC Guided Solutions Account, you must establish a brokerage account with PNC Investments and agree to the terms and conditions of the PNC Investments Brokerage Account Customer Agreement. By accepting and signing the Investment Management Agreement, you grant discretion over your Account to PNC Investments and you authorize us, through your Financial Advisor, to invest and reinvest the assets in your Account in a combination of equity securities, fixed income securities, Funds, and other financial instruments in accordance with the Allocation Model that you have selected. The scope of any investment advisory relationship we have with you is defined in the Investment Management Agreement. When you are enrolled in the Program, we will act as your introducing broker and we will also act as your investment adviser, but only for your Program Account and not for any other assets or accounts, unless otherwise separately agreed to by us in writing. As discussed in more detail below, we earn certain fees and other revenue in connection to our capacity as introducing broker to your account. This is a conflict of interest because we would not earn such fees or revenue if we did not serve as your introducing broker. Our PNC Guided Solutions Program advisory relationship with you begins when we enter into an Investment Management Agreement with you, which occurs at the later of the date of acceptance of the signed Investment Management Agreement by PNC Investments or the date on which you have contributed the required minimum level of assets to your Account. Preliminary discussions or recommendations before we enter into an Investment Management Agreement with you are not intended as investment advice under the Investment Advisers Act and should not be relied on as such.

While your Financial Advisor will have discretion, you will retain, however, the ability to place reasonable restrictions on the securities that may be purchased for or held in your Account, subject to the review and approval of PNC Investments as the manager of the Account and based on the investment model selected. In general, you may impose individual security restrictions, including Funds, and specific equity securities or industry restrictions. You may also have the ability to restrict certain bond characteristics, such as years to maturity, credit quality or duration. PNC Investments will determine which specific securities fall within an industry restriction and will implement any industry restrictions in a manner it determines in its sole discretion from time-to-time. If an individual security restriction is reasonable, PNC Investments will generally allocate assets that would have been invested in a restricted security to cash or one or more substitute securities, which may include ETFs, on a pro rata basis. Any restrictions you impose on individual securities will not apply to the underlying holdings of Funds.

### ***Automatic Rebalancing***

The PNC Guided Solutions Program provides automatic rebalancing to ensure that the investments in your Account continue to conform to the selected allocation model. Asset allocations are monitored on a quarterly basis, and generally, we will rebalance an Account if any asset class varies by more than 3% from its target allocation within the model. In lieu of the Program's default practice of rebalancing on a quarterly basis, you may request that periodic rebalancing for your Account occur on a less frequent basis of either semi-annually or annually. You should consider, however, that less frequent periodic rebalancing, could cause your Account to diverge from the selected allocation percentages and such divergence could potentially negatively or positively impact performance.

In addition to periodic automatic rebalancing, we will also rebalance your Account if you change your investment model, or when contributions to or withdrawals from your Account cause the cash balance to

PNC Guided Solutions Program

exceed 5% or be less than 0.5%, respectively, of the portfolio value. Occasionally, the total cash balance of your Account can exceed 5% when Model Providers utilized in your Account hold significant cash in their Investment Model or a Dollar Cost Averaging (“DCA”) method of funding has been selected (as further explained below). Further, you may also request, subject to approval by PNC Investments, that an ad hoc rebalance be executed.

In order to avoid the expense of inefficient rebalancing, we reserve the right, in our sole discretion, to from time-to-time change timeframes for effecting rebalances to your Account as well as the thresholds that must be exceeded before any rebalancing will occur. To rebalance an Account, we buy or sell, as relevant, shares of the individual Funds in an Account until its holdings match the Fund weight percentage specified for the applicable model. Rebalancing transactions are subject to short-term trading policies, described more fully below, of Funds held in your Account, and, if your account is taxable, will create tax consequences for your Account. Please note that cash held outside of an Investment Model is not subject to rebalancing.

### ***Account Statements***

You will receive a monthly statement following any month in which there is investment activity in your Account, confirming all transactions in your Account, including additions, disbursements, purchases, sales, and advisory fees paid to PNC Investments combined, if applicable with fees paid to Model Providers. For periods in which there is no investment activity in your Account, statements will be provided quarterly. You will also receive a quarterly performance report that tracks the performance of your portfolios against relevant benchmarks. You will be reminded quarterly to contact your Financial Advisor if you should have any questions, or if there have been material changes in your financial goals or needs that would affect your investment strategy.

### ***Account Termination***

Either party may terminate the Investment Management Agreement on 30 days’ written notice to the other party. You are also entitled to terminate such agreement within five (5) business days of your execution of it without incurring a Program Fee, defined below; you may, however, be subject to certain other fees incurred with respect to the Account for the relevant period. Upon the termination of the Investment Management Agreement, PNCI will be under no obligation to provide advice on any holdings in your Account. Any transactions executed by you after the termination of the Investment Management Agreement will be subject to fees and commissions described in the PNC Investments Overview of Products and Services (the “Overview of Products and Services”). You may obtain a copy of our current Overview of Products and Services, at any time, by contacting your Financial Advisor, by contacting us at (800) 622-7086 or online at <https://www.pnc.com/investments-relationship-summary>. In addition, upon learning of the death of any account owner, PNCI will immediately terminate the Investment Management Agreement. You should be aware that any transactions executed by your heirs or beneficiaries after your death will be subject to fees and commissions described in the Overview of Products and Services, unless waived by us in our sole discretion. Please see the agreement governing your PNC Guided Solutions Program Account for more information.

### ***Review of Accounts***

When you open a PNC Guided Solutions Program Account, we review and must approve your investment objectives and strategy for consistency with PNC Guided Solutions Program guidelines. Thereafter, we will monitor the Account on an ongoing basis, including its performance, the appropriateness of the individual securities in it, and any investment restrictions that might apply.

We will attempt to contact you at least semi-annually, including by mail or email (if you have authorized us to send you electronic communications), to request that you review your Account and inform us of any changes to

your financial profile or investment objectives. You should inform your Financial Advisor of any changes to your financial profile or investment objectives as they occur. If you elect to utilize an investment model offered by a Model Provider, you will have very limited, if any, direct contact with the Model Provider selected for your Account. Therefore, it is very important that you maintain contact and communication with your Financial Advisor. You should direct any inquiries about your Account, the allocation model or any Model Providers to your Financial Advisor.

Finally, your Financial Advisor will be reasonably available to you for consultation about the Account. We encourage you to please contact your Financial Advisor if you have any questions.

The Investment Management Agreement will continue in effect until terminated by you or PNC Investments upon 30 days' written notice to the other party.

### ***Securities Transferred into an Account***

You should be aware that if you transfer securities into a PNC Guided Solutions Account, any transferred securities that are not part of the recommended investments for your Account will be liquidated upon or shortly after transfer. Typically, this means that we will liquidate all of the securities you transfer into your account prior to investing your Account in the recommended investments. Your advisor may utilize a parking sleeve which will allow your Financial Advisor to set a plan to divest securities held inside your account but outside of your account's model allocation. These funds may have embedded tax consequences and may benefit from transitioning those assets over time to match the makeup of your model. You should consult with your tax adviser to review these consequences. Your Financial Advisor may not use the parking sleeve feature for cash or high-risk securities (e.g., low-priced securities, thinly traded securities). Your Financial Advisor will be able to assist you in determining if a security is deemed high-risk. Parking Sleeve securities are included in the account's billable balance for two years from the transition date to your Account.

If your account is not tax-exempt, you will incur tax consequences as a result of these transactions. You should consult with your tax adviser to review these consequences. Additionally, if you liquidate securities prior to transferring your account to PNC Investments or liquidate your securities prior to establishing your PNC Guided Solutions account, you will likely incur transaction costs for those transactions. PNC Investments will not reimburse you for transactions executed at another firm. Please note that if you transfer illiquid securities into a PNC Guided Solutions Account, it will delay management of that Account until such securities are transferred out or otherwise removed.

You may, at your election, choose an optional Dollar Cost Averaging ("DCA") feature when adding funds to your Program Account. With the DCA feature, you have the ability to deploy free cash to your Allocation Model over a defined period and in pre-determined amounts. The DCA feature can enable clients to slowly invest excess cash over time, rather than make one lump-sum investment. You have no obligation to complete scheduled DCA transactions and may terminate the DCA feature at any time, by providing notice to us, at least 5 business days prior to the next scheduled DCA transaction. You should know that if sufficient cash is not available in your Account at the time of a scheduled DCA transaction, that transaction, and all future scheduled DCA transactions will be canceled. You should also be aware that cash pending investment under an optional DCA plan will be treated as unallocated cash and swept to a deposit account at our affiliate bank, as described below. The parameters of DCA requests are subject to our approval.

### ***Withdrawals from an Account***

You should also be aware that if you request a withdrawal from a PNC Guided Solutions Account, your Financial Advisor may need to liquidate a portion of the Account to cover the requested withdrawal amount. If your account is taxable, you will incur tax consequences as a result. These transactions are subject to short-term trading policies of Funds held in your account. Liquidation requests are processed according to our standard procedures and your liquidation request may not be completed on the day it was submitted. This is more likely if your request is submitted late in the day or during periods of severe market volatility. Cash is available for distribution three to five business days after the initial request is made, however, you should also be aware that liquidation transactions are at the discretion of the investment manager and could exceed this timeframe.

### ***Taxes***

You need to be aware that the Program operates in a manner that is not a tax efficient investment strategy, especially in taxable accounts, and will likely cause non-retirement PNC Guided Solutions accounts to more frequently experience taxable gains and losses than a brokerage account holding individual securities for the same amount of time. When your Financial Advisor, at their discretion, sells securities to rebalance your asset allocation or to adjust your program model, the transaction will likely create a capital gain or loss for you. Additionally, any securities that you sell in order to raise cash to open and or be deposited into your account will likely create a capital gain or loss. These capital gains and losses are in addition to dividends and capital gains paid by the mutual funds in the account. You should consider and discuss the potential tax implications of opening and maintaining a PNC Guided Solutions account with your tax adviser.

### ***Fees and Expenses***

You will pay both a program fee (the “Program Fee”) and, if your Financial Advisor elects to utilize an investment model offered by a Model Provider, a separate model provider fee (the “Model Provider Fee”) for the services provided under the PNC Guided Solutions Program. The Program Fee, and Model Provider fee, if applicable, will be combined and reflected on your account statement as the management fee (the “Management Fee”). You should be aware that your account is subject to the Management Fee whether you make or lose money on the investments. Each fee is calculated as a percentage of assets under management and will vary depending on the services provided to you. Generally, you will be charged commissions or service charges for transactions executed prior to establishing your PNC Guided Solutions account; you should discuss your options for funding your account with your Financial Advisor.

The Program Fee is based on the total assets under management, including any portion of the Account maintained in cash or in short-term vehicles including, but not limited to, unallocated cash swept to a deposit account at our affiliate, PNC Bank, or money market funds. As the aggregate market value of the Program Account and if applicable, other managed accounts in the billing household reach a higher tier, as shown in the table below, the assets within that higher tier are charged a lower rate. Our standard Program Fee schedule is as follows:

Assets Under Management	Maximum Program Fee
First \$250,000	2.00%
Next \$250,000	1.75%
Next \$500,000	1.50%
Next \$1,000,000	1.25%

Next \$2,000,000	1.00%
Over \$4,000,000	Negotiable

From time-to-time, we offer discounted pricing programs at our discretion. For example, current employees of PNCI and their immediate family members are eligible for employee pricing.

Your Financial Advisor has discretion to negotiate a Program Fee that varies from the standard schedule above. This can depend on certain factors, including the type and size of your Account, the range of services provided and the total amount you or other members of your household have invested with PNC Investments. The Program Fee for your Account is referenced in the fee schedule included as part of the Proposal completed and accepted by you. The Program Fee you pay to PNC Investments for the PNC Guided Solutions Program is charged quarterly in advance and will be based on the average daily balance in your PNC Guided Solutions Account over the prior calendar quarter or portion thereof (except in the case of a new PNC Guided Solutions Account). The Program Fee covers the cost of brokerage commissions and other transaction fees only for transactions executed through National Financial Services LLC ("National Financial") on an agency basis. With respect to Investment Models, the Investment Delegate will typically route trades to National Financial for execution. From time-to-time, the Investment Delegate will trade through broker dealers other than National Financial when the Investment Delegate determines, in its sole discretion that this is in your best interest. Trades executed away from National Financial are described as "trading away" or "step-out trades." Model Providers will typically trade away for all trades when implementing trades in a Manager Traded Model. You will bear the cost of any brokerage commissions incurred on transactions executed through other brokers, dealer markups, markdowns and spreads when the Investment Delegate or a Model Provider trades away from National Financial. See the *Additional Fees for Brokerage Services* and *Trading Practices* sections below for further details.

In addition to the Program Fee, if you elect to utilize an investment model offered by a Model Provider, you will pay a separate Model Provider Fee for the services provided by the investment manager(s) that provide the investment model(s) you and your Financial Advisor has selected. The Model Provider Fee is based on the average daily balance of assets under advisement invested pursuant to the applicable investment model(s), including any portion of the Account maintained in cash, or in short-term vehicles in excess of operational cash purposes including, but not limited to, unallocated cash swept to a deposit account at our affiliate, PNC Bank, or money market funds, over the prior calendar quarter, or portion thereof. PNCI will bill Program Accounts on behalf of Model Providers and will remit payment to the appropriate Model Providers on behalf of Program Accounts. PNCI does not anticipate retaining any portion of the Model Provider Fee. Current Model Provider Fees are set forth in the table below and are subject to change, without notice:

<b>Model Provider</b>	<b>Annual Fee</b>	<b>Model Provider</b>	<b>Annual Fee</b>
AB Concentrated International Growth Equity	0.40	Morningstar Absolute Return Strategy-BNY	0.02
AB Concentrated US Growth	0.40	Morningstar All-Cap Equity	0.50
Alger Capital Appreciation	0.40	Morningstar Dividend Managed	0.50

Alger Mid Cap Growth	0.40	Morningstar Dividend Non-MLP	0.50
Alger Small Cap Focus	0.45	Morningstar Hare Non-MLP	0.50
Aristotle Value Equity	0.45	Morningstar Tortoise Non-MLP	0.50
Baird Chautauqua International Growth Equity	0.45	Neuberger Small Cap Intrinsic Value (SCIV)	0.55
Baird Mid-Cap Growth Equity	0.40	Neuberger Berman International ADR	0.45
Baird Small/Mid Cap Growth	0.40	Nuveen Dividend Growth	0.38
BlackRock Capital Appreciation	0.38	Nuveen Intermediate-Term Municipal	0.28
BlackRock Equity Dividend	0.38	Nuveen Limited Maturity Municipal	0.28
BlackRock Fundamental Core Taxable Fixed Income	0.27	Nuveen Long Term Municipal	0.28
BlackRock Global Dividend Income ADR	0.40	Nuveen Municipal Ladder 10-25 Years	0.17
BlackRock Intermediate Municipal Fixed	0.27	Nuveen Municipal Ladder 1-10 Years	0.17
BlackRock Intermediate Taxable Fixed Income	0.27	Nuveen Municipal Ladder 1-15 Years	0.17
BlackRock Laddered Municipal (10-20 Year) Fixed Income	0.15	Nuveen Municipal Ladder 1-7 Years	0.17
BlackRock Laddered Municipal (1-10 Year) Fixed Income	0.15	Nuveen Municipal Ladder 5-15 Years	0.17
BlackRock Laddered Municipal (1-5 Year) Fixed Income	0.15	PIMCO 1-5 yr Corporate Ladder	0.23
BlackRock Large Cap Value	0.38	PIMCO Low Duration	0.40
BlackRock Long-Term Municipal Fixed Income	0.27	PIMCO Municipal Bond	0.28
BlackRock Short-Term Municipal Fixed Income	0.27	PIMCO Total Return	0.40
BlackRock Short-Term Taxable Fixed Income	0.27	Polen Global Growth ADR	0.50
BNYM Walter Scott International Stock ADR	0.50	Polen International Growth ADR	0.50
Boston Partners All Cap	0.40	Polen U.S. Small Company Growth	0.60

Boston Partners International Equity ADR	0.45	Poplar Forest Contrarian Value Partners	0.40
Boyd Watterson All ETF Ultra Enhanced Core	0.30	Principal Blue Chip Equity	0.47
Boyd Watterson Investment Grade Intermediate	0.30	Principal Real Estate Securities	0.45
Boyd Watterson Limited Duration*	0.30	Principal Spectrum Tax Advantaged Preferred Securities	0.38
Boyd Watterson Ultra Enhanced Core*	0.30	Principal US Small Cap Equity	0.45
Brown Advisory Large-Cap Sustainable Growth	0.38	Principal US Small Cap Value	0.45
Causeway Global Value ADR	0.45	QRG QP: Market Series All Cap Core**	0.20
Causeway International Value ADR	0.45	QRG QP: Market Series All Cap Core - Low Minimum**	0.20
Cincinnati High Yield Fixed Corp Bond	0.40	QRG QP: Market Series Emerg Mkts ADR**	0.40
ClearBridge Appreciation ESG	0.48	QRG QP: Market Series Emerg Mkts ADR - Low Minimum**	0.40
ClearBridge Dividend ESG Strategy	0.48	QRG QP: Market Series Global**	0.20
ClearBridge Dividend Strategy	0.43	QRG QP: Market Series Intl ADR**	0.25
ClearBridge International Value ADR	0.43	QRG QP: Market Series Intl ADR -Low Minimum**	0.25
ClearBridge Large Cap Value	0.43	QRG QP: Market Series Large Cap Core**	0.15
ClearBridge Mid Cap	0.43	QRG QP: Market Series Large Cap Core - Low Minimum**	0.15
ClearBridge Small Cap Growth	0.48	QRG QP: Market Series Large Cap Dividend Income**	0.20
Columbia Contrarian Core	0.40	QRG QP: Market Series Large Cap Dividend Income - Low Minimum**	0.20
Columbia Dividend Income	0.40	QRG QP: Market Series Large Cap Growth**	0.20
Columbia Select Large Cap Growth	0.40	QRG QP: Market Series Large Cap Growth - Low Minimum**	0.20
Dana Large Cap Equity	0.45	QRG QP: Market Series Large Cap Value**	0.20
Dana Municipal Bond*	0.30	QRG QP: Market Series Large Cap Value - Low Minimum**	0.20

Dana Small Cap Core Equity	0.45	QRG QP: Market Series Mid Cap Growth**	0.20
Dean Capital Mid Cap Value	0.40	QRG QP: Market Series Mid Cap Value**	0.20
Delaware Large Cap Value	0.42	QRG QP: Market Series Small Cap Core**	0.20
Diamond Hill Large Cap	0.40	QRG QP: Market Series Small Cap Core - Low Minimum**	0.20
EARNEST Partners Mid Cap Core	0.48	QRG QP: Sustainable Emerging Markets ADR Portfolio**	0.45
EARNEST Partners Mid Cap Value	0.48	QRG QP: Sustainable International ADR**	0.30
Earnest Partners Small Cap Core	0.50	QRG QP: Sustainable Large Cap Core - Catholic Values**	0.30
EARNEST Partners Small Cap Value	0.50	QRG QP: Sustainable Large Cap Core-Gender and Diversity**	0.25
Federated International Strategic Value	0.45	QRG QP: Sustainable Large Cap Core Portfolio - ESG**	0.25
Federated Strategic Value Dividend	0.40	QRG QP: Sustainable Small Cap Core Portfolio - ESG**	0.25
Franklin Intermediate Muni*	0.20	QRG QP: SustainableGlobal Climate**	0.30
Franklin Portfolio Advisors Intermediate Fixed income	0.20	QRG: 1-10 Yr Corp Ladder	0.095
GW&K Core Bond*	0.30	QRG: 1-10 Yr Muni Ladder	0.095
Harding Loevner International Equity ADR	0.45	RNC Genter Muni Quality Intermediate	0.30
Invesco Diversified Dividend	0.45	Sage Advisory Tactical ETF Core Plus Fixed Income Managed Account	0.30
Invesco Tax Free Limited Term	0.23	Salient MLP Managed Account	0.50
Invesco US Real Estate Securities	0.50	Schafer Cullen Global High Dividend Value ADR Managed Account	0.45
Ithaka Growth	0.40	Schafer Cullen International High Dividend ADR Managed Account	0.45
Janus Henderson Mid Cap Growth	0.44	Schroders International Alpha ADR Managed Account	0.45
Jennison International Equity Opportunities	0.48	Segall Bryant & Hamill Small Cap Growth Managed Account	0.45
Jennison Large Cap Growth Equity	0.40	Stonebridge Tax-Advantaged QDI Preferred Securities Managed Account	0.45



Jensen Quality Growth Discipline	0.45	Suncoast Large Cap Growth Managed Account	0.40
John Hancock US Small Cap Core	0.50	T. Rowe International Core Equity Managed Account	0.48
JP Morgan Equity Income	0.40	T. Rowe Price US Growth Stock Managed Account	0.38
Kayne Anderson Rudnick Small Cap	0.50	T. Rowe Price US Value Equity Managed Account	0.38
Lazard Emerging Markets Equity Select ADR	0.50	T. Rowe US Large-Cap Core Equity Managed Account	0.50
Lazard International Equity	0.50	The London Company Income Equity Managed Account	0.40
Lazard US Equity Select Tax-Aware	0.40	The London Company SMID Managed Account	0.40
Leeward (LMCG) Mid Cap Value	0.40	Tributary Small Cap Core	0.42
Loomis Sayles Large Cap Growth	0.45	TS&W Mid Cap Value Managed Account	0.40
Lord Abbett Intermediate Tax-Exempt Fixed Income	0.27	Vaughan Nelson Select Managed Account	0.40
Lord Abbett Long Municipal	0.27	WCM Focused Growth International Managed Account	0.55
Madison Mid-Cap Equity	0.45	WCM Quality Global Growth Managed Account	0.55
Mar Vista Strategic	0.40	Western Asset Govt/Corp Managed Account UMA	0.30
Martin Currie Emerging Markets	0.60	Westfield Mid Cap Growth Equity Managed Account	0.45
MFS Large Cap Growth	0.43	Westwood Small Cap Managed Account	0.45
Miller/Howard MLP Strategy	0.55	Westwood SMidCap Managed Account	0.45
*Strategist Traded Model **Tiered Fee Schedule - Maximum Rate is Displayed		WST Asset Manager Credit Select Risk Managed Account	0.42

### ***Calculation of Account Fees***

The Program Fee and the Model Provider Fee will be paid in advance following the end of each calendar quarter for the upcoming quarter and will be calculated on the last business day of the quarter as follows. The Program Fee is calculated based upon the average daily market value of the total assets in the Account over the prior calendar quarter, including cash holdings. Cash holdings in excess of 7.5% operational cash purposes (i.e., trading and account maintenance needs) will be excluded from the average daily market value calculation when the Program Fee is calculated. The Model Provider Fee is calculated based on the average daily market value of

assets in the Account invested pursuant to the applicable investment model(s), including any portion of such assets maintained in cash, money market funds or other short-term vehicles pursuant to the applicable investment model(s), over the prior calendar quarter. Because the Model Provider Fee differs based upon the investment options selected for the Account, the actual aggregate fees charged to the Account will be based upon the fees attributable to the investment options included in the Account at the time of the fee calculation (i.e., the last business day of the calendar quarter). Accordingly, it is important to note that changes in the Account's asset allocation caused by rebalancing, as well as changes among the types of investment options, during a particular calendar quarter will cause the aggregate of the Program Fee and the Model Provider Fee to be higher or lower than such aggregate amount would have been if calculated based on the composition of the investment options actually held in the Account during the relevant calendar quarter. Upon your request, we will provide you with a detailed explanation of the fee calculation which will allow you to recalculate the fees should you so desire.

If your Account is new, you will pay an initial fee after the date that National Financial, the custodian, receives the initial assets of your Account. An adjustment to the next quarterly fee will be made for any significant contributions or distributions that occur during the inception quarter of your Account. With your initial contribution and for any additional contribution or distribution adjustments, your fee will be calculated for that portion of the ongoing quarterly Program Fee that relates to the number of days remaining in the calendar quarter as of the date your Account becomes subject to the Investment Management Agreement or that you make the additional contribution or distribution, as applicable. This Program Fee will be based on the total market value of assets in your Account on that date.

If your Account is terminated by you or PNC Investments during a calendar quarter, the fee for that quarter will be prorated over the number of days that the Account was open during the quarter. Any overpayment will be refunded to you after the Account is closed. Fees are not prorated for contributions or withdrawals made during a calendar quarter, except in the case of a new or terminated Account, as outlined above. If you terminate your PNC Guided Solutions account within 90 calendar days of initial investment, PNC Investments reserves the right to charge you commissions, according to the Overview of Products and Services, for transactions executed on your behalf during the time your account was managed, less any pro-rated advisory fee paid by you.

#### ***Additional Fees for Brokerage Services***

PNC Investments will charge its standard fees for additional brokerage account services that are not included in the Program. Such fees include, but are not limited to, account termination/transfer fees, wire transfer fees, IRA fees and stop payment fees. You should be aware that in some cases, PNCI retains this entire fee or marks up the fee our clearing firm, National Financial, charges to PNCI for these services. This is a conflict of interest for us because PNCI has an incentive to utilize a clearing firm that allows us to mark-up designated fees. PNCI also has incentive to recommend to you services that have been marked-up. Please refer to the Account Level Fees section of the Overview of Products and Services for details.

#### ***Deduction of Account Fees***

All fees incurred by the Account will be paid from the cash balance or by selling shares of a money market mutual fund. If the Account does not have a sufficient cash balance or enough money market mutual fund shares to cover the fees, we will liquidate other securities as necessary to pay them.

Selling securities to pay fees is subject to the short-term trading policies of Funds and, if your account is taxable, will create tax consequences for you. You may contact your Financial Advisor if you have any questions regarding

the fees charged to your Account.

### ***Other Expenses***

Each Fund in which your Account is invested charges its own separate fund-level fees and operating expenses, including, for example, administrative, custody, transfer agent, legal and audit fees and expenses, investment advisory or management fees, shareholder servicing fees, omnibus accounting fees, fees for sub-administration, recordkeeping, print mail services and other expenses. These fees and operating expenses are ultimately borne by the shareholders invested in the Fund, including you, and will reduce your investment returns. Other classes of mutual funds have lower fund-level fees and expenses than those used in this Program. Please review the relevant Funds' prospectuses for a full explanation of fund expenses and charges.

PNC Investments includes in the Program only "Approved Share Classes" of mutual funds, which are share classes that generate revenue sharing payments, as described below, to PNCI. PNCI will select Approved Share Classes that are either (i) share classes that trade on our custodian's Institutional No-Transaction Fee platform ("INTF Eligible" share classes); or (ii) if no such INTF Eligible share class is available, the least expensive non-INTF Eligible share class eligible for inclusion in the Program. PNC Investments uses INTF Eligible share classes in order to reduce PNC Investments' overall program trading costs, which costs would otherwise be payable by PNC Investments. These selection criteria represent a conflict of interest for us because they enable PNC Investments to avoid costs, but also may result in you purchasing a share class that is more expensive than other share classes of the same fund for which you are eligible. You acknowledge that when you establish a Program Account, you authorize and direct PNC Investments to purchase for your Account only Approved Share Classes using the criteria described above and you waive any obligation of PNC Investments, if applicable, to purchase any other share classes for your Account, even if less expensive share classes are available. A higher cost share class will adversely affect the investment performance of your account.

INTF Eligible share classes do not typically charge shareholders 12b-1 fees or pay those fees to us or our custodian, which reduces costs to you, as compared to share classes that do pay 12b-1 fees. As described more fully below, money market funds held in your Account typically charge 12b-1 fees, but we will rebate any such fees we receive. Please note that the mutual funds included in the Program may provide compensation such as fees for omnibus accounting, sub-administration, shareholder services, recordkeeping, print mail services or other related fees ("Mutual Fund Compensation"). While we do not expect to receive such fees, PNC Investments will credit to your Account any Mutual Fund Compensation or 12b-1 fees paid to us in connection with the holdings in your Account. Our custodian or other entities not affiliated with PNC Investments may receive Mutual Fund Compensation. PNC Investments is not a party to such arrangements and we will not credit your Account for Mutual Fund Compensation received by such entities. You should be aware that any Mutual Fund Compensation paid to entities not affiliated with PNC Investments increases Fund expenses and, consequently, reduces the investment performance of your account.

PNC Investments receives an annual credit from National Financial (the "Business Development Credit"). The Business Development Credit is contingent on the fully disclosed clearing agreement with National Financial remaining in effect. PNCI is incentivized to select and continue its relationship with National Financial to receive the Business Development Credit, which is contingent on the fully disclosed clearing agreement with National Financial remaining in effect. The Business Development Credit is not related to the sale or offer of any specific products or services, nor is it dependent upon assets under management. If received, we will retain the Business Development Credit in its entirety, and we will not pass along any portion of it to you. Your Financial Advisor does not receive any portion of the Business Development Credit.

Additionally, if under certain circumstances our clearing arrangement with National Financial is terminated prior to the expiration of our agreement, PNCI is subject to certain contractual fees and penalties (collectively, the "Termination Fee"). The Termination Fee creates a strong disincentive for PNCI to consider clearing relationships other than National Financial. This creates a conflict of interest for us as we expect to benefit from the continued recommendation of National Financial as our clearing firm. Additionally, PNCI is further incentivized to continue the relationship with National Financial as we may not receive the same incentives from other clearing firm arrangements, such as receiving particular credits from National Financial or having the ability to mark-up certain fees to clients.

PNC Investments receives additional compensation, referred to as revenue sharing, from the advisors or distributors of the mutual funds offered in the Program, which compensates us for administrative services we provide to them and is based on the amounts our customers invest in those mutual funds in the Program. Our independent due diligence process for selecting mutual funds and ETFs for the Program is designed so that these products are selected based on objective, investment related criteria and does not take into account compensation to PNC Investments. However, only mutual funds for which we receive revenue sharing are considered for inclusion in this due diligence process. This is a conflict of interest for us because mutual funds that may otherwise meet our investment criteria are not included in the Program because their advisors or distributors do not offer revenue sharing to PNC Investments. Although we include only mutual funds whose sponsors pay PNCI revenue sharing, we believe this conflict is mitigated by the large and diverse universe of Funds we make available in our programs which meet our clients' needs. Your Financial Advisor is not paid any part of the revenue sharing arrangements. You should also be aware that we will liquidate mutual funds held in your Account if the advisors or distributors of those mutual funds discontinue their participation in our revenue sharing program. If your Account is taxable, you will have tax consequences as a result of such liquidations. PNC Investments offers other advisory programs that include mutual funds whose advisors and distributors do not participate in revenue sharing. You can discuss our other advisory program options with your Financial Advisor if you wish to invest in mutual funds outside our revenue sharing program. We will not credit your Account for any revenue sharing payments we receive. For details on revenue sharing received by PNC Investments from mutual fund advisors or distributors, please see the following link: <https://www.pnc.com/content/dam/pnc-com/pdf/personal/wealth-investments/PNCI/Additional-Compensation-Disclosure.PDF>

For more information around the compensation a particular mutual fund provider may pay, please refer to the mutual fund's prospectus and/or Statement of Additional Information.

Additionally, some Funds impose redemption fees depending on the share class, if they are redeemed within a specified time period, to discourage short-term trading or for other reasons. The relevant Fund company retains these redemption charges from the proceeds of the redemption for the benefit of the remaining shareholders of the Fund. Refer to the prospectus or Statement of Additional Information of relevant Funds for details on each Funds' short-term trading policies. The amount of such fees and charges retained will be reflected on your account trade confirmations.

Purchasing securities in the Program may cost you more or less than purchasing the securities directly from the funds or through agents of the funds without enrolling in the Program, including through a brokerage account at PNC Investments. By purchasing mutual funds outside of the Program, you may invest in a single fund family and obtain "breakpoints" that could lower the cost of the Funds. However, if you purchase mutual fund shares directly, you may not receive the discretionary investment management, asset allocation and account

monitoring services available via the Program and may not qualify to invest in share classes available to investors through the Program. In addition, mutual funds purchased outside the Program may charge commissions, front-end or back-end sales charges, and redemption fees, depending on the share class.

Finally, your Account may be invested in Funds for which PNC Investments or one of our affiliates acts as an advisor, sub-advisor, or administrator, and receives a fee for such services. Therefore, PNC Investments or an affiliate receives fees for the services provided to the Funds. The level of advisory or sub-advisory fees paid to PNC Investments or its affiliates by such Funds, is disclosed in the Prospectus and/or Statement of Additional Information of such Funds. The maximum amount of your Account assets that may be invested in Funds, which pay advisory or sub-advisory fees to PNC Investments or its affiliates will depend on many factors, but in certain circumstances may reach 100% of your Account assets. You should ask your Financial Advisor about these advisory or sub-advisory fees, and you may terminate your Investment Management Agreement with PNC Investments at any time if you have any concerns about the level of these fees or the incentives that they create. PNC Investments has an obligation to invest your assets in a manner that considers your best interest. To that end, PNC Investments will take steps to minimize potential conflicts of interest that arise from investing with Funds that pay PNC Investments or its affiliates advisory or sub-advisory fees, to the extent required by applicable federal or state laws. PNC Investments evaluates the appropriateness of investing your assets in Funds managed by affiliates of PNC Investments, in the same manner as it evaluates all other Funds available through the Program.

### ***Cash Balances***

Unallocated cash will be automatically swept through the Bank Deposit Sweep Program (“BDSP”) into an interest-bearing deposit account (“Deposit Account”) at our affiliate, PNC Bank (and, as noted above, are included in the assets on which Management Fees are charged). The interest rate (“BDSP interest rate”) for BDSP assets held in the Deposit Account is determined by PNC Bank with guidance from PNC Investments such as objective competitive market data.

BDSP is the only cash sweep option available to your Program Account. You should be aware that although assets held in the Deposit Account are protected by FDIC insurance neither PNC Investments nor PNC Bank will monitor whether BDSP deposits, individually or in combination with other deposits you hold at PNC Bank, exceed FDIC insurance limitations. You should review your cash balance held in the Deposit Account and other PNC Bank accounts to ensure that cash balances do not exceed FDIC insurance coverage levels, or alternatively, in the event your cash balance exceeds FDIC insurance limitations, that you are comfortable with the risks associated with having uninsured cash. Additional information about FDIC insurance can be found on <https://www.fdic.gov/resources/deposit-insurance/>

Account assets invested through the BDSP typically will pay you less interest – and in some market conditions, much less interest – than they would if invested in alternative cash sweep vehicles that are available to PNC Investments such as a money market fund. **Accordingly, you should not participate in the Program if you wish to hold your unallocated cash in another sweep vehicle.** (Please note that while BDSP is used as the sweep option to hold unallocated cash, if your account has an investment allocation to cash, that allocation will typically be held in money market mutual funds or other short duration securities.) The rate of return you receive on cash balances will, in certain market conditions, be less than the Management Fees attributable to such cash balances.

PNC Bank uses the BDSP program assets to fund its lending activities, allowing PNC Bank to earn revenue based

on the difference between the rate paid to you and the higher rate of interest earned by lending the assets to its customers. Moreover, PNC Investments receives revenue from PNC Bank based on the assets in the BDSP, this revenue amount varies depending on market conditions, but will not exceed the current Federal Funds Target Rate Range – Upper Limit rate (available online at <https://fred.stlouisfed.org/series/DFEDTARU>) plus 0.50%. This means PNC Investments benefits in two ways from placing assets in the BDSP (i.e., the Management Fee and the revenue share from our affiliate). We will not credit any portion of this revenue to your Program Account. Note that the revenue earned by PNC Investments and our affiliate PNC Bank will significantly exceed the interest credited to your Program Account from the allocation to BDSP. The revenue we receive is a conflict of interest for us, because we, and our affiliate, PNC Bank, obtain a financial benefit when your unallocated cash is held through the BDSP in a Deposit Account. This financial benefit is greater than the financial benefit we would receive if your unallocated cash was invested through a different cash sweep vehicle such as a money market fund, which could pay you a higher rate of interest.

For information pertaining to the interest rate spread earned by PNC on all loans, including those generated from BDSP assets, please see the Net Interest Margin discussion in the most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q for The PNC Financial Services Group, Inc., available at, <https://thepncfinancialservicesgroupinc.gcs-web.com/financial-information/quarterly-results>.

You should also know that Model Providers utilized in your Program Account will have discretion to select the vehicle (BDSP, money market mutual fund or other short duration security) for any cash in the Investment Model. For more information regarding BDSP, including information about FDIC insurance limitations, please see the PNCI BDSP Disclosure Document, you may also review the current BDSP interest rate at the following link: <https://www.pnc.com/en/personal-banking/investments-and-retirement/sweep-program-rates.html>.

#### ***Financial Advisor Compensation***

A portion of the fees charged for Program services will be paid to your Financial Advisor in connection with opening and managing your Account, as well as for providing client-related services within the Program. PNC Investments typically will advance to Financial Advisors a portion of the first year's estimated fees for clients who invest in the Program. This compensation may be more or less than a Financial Advisor would receive if you transacted in a brokerage account, rather than a managed account in the PNC Guided Solutions Program, and paid separately for investment advice, brokerage and other services covered by the Program Fee. Therefore, your Financial Advisor may have greater financial incentive to offer a managed product over a brokerage product. We address this conflict through established policies and procedures reasonably designed to ensure that any recommendation made is suitable for your unique circumstances.

Occasionally, Program Accounts may be reassigned from the originating Financial Advisor to a new Financial Advisor because the originating Financial Advisor leaves our firm, takes a new position, or for other reasons. Financial Advisors receive less compensation for accounts reassigned to them ("Reassigned Accounts") than accounts they originated and therefore have a conflict of interest because they have a financial incentive to provide better service to accounts that they have originated versus Reassigned Accounts. Financial Advisors receive additional compensation when clients add funds to Reassigned Accounts and have incentive to encourage additional deposits to Reassigned Accounts.

From time-to-time, PNC Investments initiates incentive programs for its employees including Financial Advisors. These programs include, but are not limited to, programs that compensate them for attracting new assets and clients, or for referring business to our affiliates (such as referrals for mortgages, trusts, or insurance services); programs that reward them for promoting investment advisory services, in some circumstances by enhancing PNC Guided Solutions Program

revenue credits paid to them in connection with new advisory accounts or additions to existing advisory accounts, for participating in advanced training, and for improving client service; and programs that reward Financial Advisors who meet total production criteria.

Financial Advisors who participate in these incentive programs are rewarded with cash and/or non-cash compensation, such as deferred compensation, bonuses, training symposiums and recognition trips. These programs may be partly subsidized by external vendors or our affiliates, such as mutual fund companies, insurance carriers or money managers. Therefore, our Financial Advisors have a financial incentive to recommend the programs and services included in these incentive programs over other available products and services that we offer. Additionally, please note our Financial Advisors are still subject to our reasonably designed policies and procedures to ensure that any recommendation made is suitable for your unique circumstances.

## **ACCOUNT REQUIREMENTS AND TYPES OF CLIENTS**

### ***Account Minimums and Types of Clients***

The minimum account size for the PNC Guided Solutions Program is \$500,000. We may terminate the advisory services on any Account that falls below minimum account value guidelines established by the firm on 30 days' written notice to the Account holder. To avoid termination, you may be required to deposit additional assets in your Account to remain in the PNC Guided Solutions Program. Under certain limited circumstances, we may waive the minimum account size requirement.

In addition, Model Providers utilized for the Program typically impose their own investment minimums and may limit or terminate the availability of their model for Accounts that fall below this minimum with 30 days' notice to PNC Investments. Upon receipt of such account minimum notices from a Model Provider, PNC Investments will use commercially reasonable efforts to identify another Model Provider that is consistent with or substantively similar to the model and/or Model Provider that has terminated the availability of their model and resume a continuous investment program for the Account. PNC Investments will have limited or no ability to waive Model Provider minimums.

### ***Collateral Accounts***

You will not be able to obtain a margin loan using the securities in your Account as collateral. However, under certain circumstances you may elect to pledge the assets in your non-IRA/ERISA Account as collateral for a general purpose loan with our affiliate, PNC Bank, or other financial institution (collectively the "Lending Arrangements").

When your Account assets are pledged or otherwise used as collateral in connection with Lending Arrangements, you give the lender certain rights and powers over the assets in the Account. Importantly, lenders have the right to direct PNC Investments to sell or redeem any and all assets pledged as collateral for the loan. In the event of a collateral call on the Account, securities will be liquidated from the Account, which may be contrary to your interests and/or inconsistent with the investment strategy for the Account because positions may be redeemed or liquidated more rapidly (and/or at significantly lower prices) than might be desirable. You or your Financial Advisor may not be provided with prior notice of the liquidation of the securities in the Account. Furthermore, you and your Financial Advisor may not be entitled to choose the securities to be liquidated. After the execution of a collateral call, any remaining securities in the Account may be lower in value than the investment minimums required for the PNC Guided Solutions Program and the Account may be subject to termination as described above.

You may wish to discuss with your Financial Advisor how a collateral call could impact you if your pledged Account makes up all, or substantially all, of your overall net worth or investible assets. Any action taken by us, or an affiliate, with respect to the assets held in your Account pursuant to the Lending Arrangements will not constitute a breach of our fiduciary duties as an investment adviser to you under the PNC Guided Solutions Program.

The costs associated with the Lending Arrangements are not included in the Program Fee you pay under the Program. Your transaction costs may rise as a result of a collateral call, because securities may be liquidated under unfavorable market conditions. You should consult with your own independent tax adviser in order to fully understand the tax implications associated with the Lending Arrangements. The securities subject to the collateral call will not be liquidated in a manner that considers tax efficiency. PNC Investments does not provide legal, tax or accounting advice.

You are encouraged to speak with your Financial Advisor to the extent you have questions about the Program, the Lending Arrangements and how they may impact the management of your Account. **You should be aware that PNC Investments and your Financial Advisor have a conflict of interest because PNC Investments and your Financial Advisor's compensation is based on the assets held in your account and benefits if you enter into a Lending Arrangement instead of withdrawing funds from your account. In addition, you should be aware that PNC Investments and your Financial Advisor will be compensated based on the amounts you draw on the credit line.** This is a conflict of interest for your Financial Advisor because he or she has an incentive to recommend Lending Arrangements as opposed to other potential funding sources, because your Financial Advisor is not compensated for other options. In addition, PNC Bank generates revenue by charging interest on any loan underwritten by PNC Bank, which represents a further conflict of interest for PNC Investments.

Qualification criteria and requirements, including but not limited to, approval criteria, underwriting standards, loan to value requirements, maintenance requirements and asset eligibility vary by program. You should refer back to the Lending Arrangements and associated documents for the specific terms governing the Lending Arrangements.

## **PORTFOLIO MANAGER SELECTION AND EVALUATION**

The PNC Guided Solutions Account is managed to diversify your investments and may include investments in equity and fixed-income securities, and Funds, including money market instruments. Accounts are managed on an individual basis, and our investment decisions are determined by and based on our understanding of your financial situation, investment objectives and risk tolerance. You will not have the ability to direct PNCI or your Financial Advisor to execute specific transactions in your Program Account. You may, however, impose further reasonable restrictions and guidelines on your Account, but these will affect the composition and performance of your portfolio. Additionally, although your Financial Advisor will exercise discretion in your Account, the performance of your Account will not be monitored on a day-to-day basis.

### ***Financial Advisor Selection and Evaluation***

Financial Advisors must meet certain requirements that include additional certifications and training to offer the Program. These requirements include obtaining and maintaining at least one of the following designations: Chartered Financial Analyst (CFA), Certified Financial Planner (CFP), Certified Investment Management Analyst



(CIMA) or Accredited Portfolio Management Advisor (APMA) as well having a reasonable amount of experience in the industry. Eligible PNC Investment Financial Advisors are recommended by their Regional Sales Manager to participate in the Program. After this recommendation is made, an internal home office group consisting of representatives from Compliance, Supervision and Product (“the Review Group”) review the Financial Advisor’s recommendation, performance, credentials and background. A Financial Advisor who is approved to offer the Program then may choose whether to participate in the Program. Accordingly, the Program is only available through certain Financial Advisors.

PNC Investments conducts ongoing reviews of your Financial Advisor’s use of discretionary trading in your Account as described in the *Review of Accounts* section above. In addition to the ongoing Account reviews, on at least an annual basis, the Review Group will complete an analysis of your Financial Advisor’s continued approval to participate in the Program. This analysis will consist of, but is not limited to, monitoring for evidence of the Financial Advisor’s adherence to the Firm’s and Program’s policies and procedures, documentation of client interactions, and a general comparison of the Financial Advisor’s overall portfolio performance of Program Accounts to certain benchmarks set for the Program.

Please note, there is no assurance that the discretionary services under the PNC Guided Solutions Program will be provided by any particular Financial Advisor. In the event that your Financial Advisor becomes unavailable to provide the services under the Program, PNC Investments will promptly name a designated back-up Financial Advisor to manage your Account on a discretionary basis. See the *Financial Advisor Compensation* section above for more details regarding Reassigned Accounts.

#### ***Fund and Model Provider Selection and Evaluation***

We select the investments and Model Providers that are available in the program. The factors influencing the inclusion of any investment model or Fund on our list of recommended investments may include, among other things, past performance, management style, quality of the relevant Model Provider or Fund manager, its investment process, the number and continuity of investment professionals, and its client servicing capabilities.

While PNC Investments is the sole sponsor of the Program, we receive research and assistance in selecting and reviewing Model Providers, investment models, mutual funds and ETFs from the Private Bank of our affiliate PNC Bank and Morningstar, Inc. (collectively, “research partners”). Expenses for these services are paid by PNC Investments. We also rely on the Private Bank for research and assistance in selecting and reviewing investment models and Funds for the Program. The initial and on-going research and due diligence PNC Investments and/or one of its research partners conduct typically includes, but is not limited to, reviewing completed questionnaires, interviews with members of the Model Provider’s or Fund manager’s management, quarterly performance reviews and if applicable, addressing significant events regarding a Model Provider or Fund Manager. This process is an ongoing one, and investment models and Funds are added or removed from the Program based on many factors, either internal or external to a Model Provider or Fund manager’s management. Returns reported by Model Providers are derived from sources believed to be reliable, but we make no representations or warranties as to the accuracy of such performance information.

The Program includes products managed by investment management affiliates of PNC Investments, which receive compensation for their investment advisory and other services. We will not treat those entities and Funds any differently from investment managers and Funds that are not affiliated with PNC Investments, including performing research on the selection and reviews of those entities and Funds. The services provided by

our affiliates and the fees they collect for these services vary and generally are disclosed in each Fund's prospectus. These fees are paid directly by the Fund and affect the total return of a shareholder's investment.

### ***PNC Investments and Other Service Providers to the Program***

PNC Investments does not receive performance-based fees calculated as a share of capital gains on, or capital appreciation of, the funds or any portion of the funds or other investments in a client's Account. National Financial provides trading, custody and operational services for the Program. National Financial carries client Accounts, is the custodian for the investments in your Account, reports all the trades in your Account and effects many such trades. National Financial will provide you with trade confirmations, monthly statements, and income tax reporting.

PNC Investments has also engaged a service provider to perform certain support services in connection with the Program, including account rebalancing for the asset allocation models. This service provider is also responsible for calculating and preparing quarterly performance reports for client accounts.

### ***Risks of Investing in the PNC Guided Solutions Program***

Investing in securities, including the investments offered through the Program, involves risk of loss that you should be prepared to bear. There is no guarantee that the elements of the Program, including the asset allocation models, selection of investment manager models and/or investment decisions made on your behalf by PNCI or your Financial Advisor will protect against such loss. Other risks include:

- **Market Risk.** Market risk is the risk that the price of securities will fall over short or extended periods of time. Historically, the prices of equity securities have moved in cycles, and the value of an Account's investments will fluctuate from day to day. When individual companies are negatively impacted by industry or economic trends or report poor operating results, the price of securities issued by those companies will typically decline in response. These factors contribute to price volatility.
- **Allocation Risk.** A client Account is subject to the risk that asset allocation decisions will not anticipate market trends correctly. For example, weighting an Account too heavily in equities during a stock market decline may cause a loss of value. Conversely, investing too heavily in fixed income securities during a period of stock market appreciation may result in lower total returns.
- **Concentration/Diversification Risk.** Concentration risk occurs when a client Account holds significant positions in certain securities, sectors or geographic regions. Concentrated positions can be more volatile and present a greater risk of loss, especially over the short term.
- **Discretion Risk.** Discretionary investment management is a form of investment management in which buy and sell decisions are made by an investment manager or a financial advisor for the client's account. Clients cede control over their investment decisions and will generally, not be permitted to direct investment decisions in this Program. The risk is that the investment decisions of the investment manager or financial advisor could underperform and result in loss to the account's value.
- **Parking Sleeve Risk.** As discussed in the *Securities Transferred into an Account* section above, assets placed in a parking sleeve may have embedded tax consequences. A risk of the parking sleeve is that it may not achieve and be able to deliver realized losses due to market conditions. Neither PNCI nor its Financial Advisors render advice on tax and tax accounting matters to clients. Clients should consult

their personal tax and/or legal advisor to learn about potential tax or other implications that may result from using the parking sleeve in this Program.

- **Credit Risk.** The value of debt securities is affected by the ability of issuers to make principal and interest payments. If an issuer cannot meet its payment obligations or if its credit rating is lowered, the value of its debt securities will typically fall.
- **Interest Rate Risk.** The value of fixed-income investments will typically decline because of an increase in market interest rates. In addition, in certain low-yield interest rate environments, some short-term investments may produce negative yield, after accounting for fees, inflation and other expenses.
- **Liquidity Risk.** The risk stemming from the lack of marketability of an investment that cannot be bought or sold quickly enough to prevent or minimize a loss. Liquidity risk is typically reflected in unusually wide bid-ask spreads or large price movements (especially to the downside).
- **Stock-Specific (Unsystematic) Risk.** Unsystematic risk is unique to a specific company or industry. Also known as “nonsystematic risk,” “specific risk,” “diversifiable risk” or “residual risk,” in the context of an investment portfolio, unsystematic risk can be reduced through diversification.

The Program is intended to be a long-term investment program and does not support market-timing or frequent trading. You will be limited to one model change per calendar quarter, except as warranted by changes to your financial situation as agreed by you and your Financial Advisor.

### ***Trading Practices***

PNC Investments is an introducing broker-dealer, clearing transactions related to the Program Accounts through National Financial. PNC Investments has a best execution committee (“BEC”) that meets regularly to rigorously review data for equity orders executed by National Financial including those orders that are sent by the Investment Delegate. Such data includes, among other things, speed of execution and price improvement provided by the execution venues selected by National Financial. PNC Investments does not receive any payment for order flow from the execution venues. The BEC also reviews data for fixed income trades executed through trading systems used by PNC Investments to ensure that the net prices obtained are reasonable under the circumstances.

The Program Fee includes the costs of trades executed only for transactions executed through National Financial on an agency basis. The Program Fee does not include any additional trading expenses incurred when the Investment Delegate determines to trade away from National Financial, for trades executed in Manager Traded Models (as decided by the Model Providers) or for transactions where National Financial acts as principal. The Investment Delegate will trade away from National Financial when the Investment Delegate determines it is in your best interest to do so. This can occur when the Investment Delegate is implementing a model change simultaneously across accounts with many different introducing firms, such as PNC Investments. In these instances, the Investment Delegate may group together trades from several different introducing firms and execute those trades through a single broker-dealer. This process is known as Block Trading (“Block Trading”). Block Trading is intended to reduce the market impact of executing large transactions in a particular security and can allow clients to get better overall execution prices than if the trades were placed individually. The Investment Delegate may also trade away from National Financial when it determines that a broker-dealer other than National Financial is capable of obtaining a better execution price for the trade. This can typically occur in

thinly traded securities or in fixed-income securities. Additionally, Manager Traded Models are implemented directly by the Model Provider rather than by PNC Investments or the Investment Delegate. A Model Provider of a Manager Traded Model may trade away from National Financial for the same reasons as described above. Model Providers historically implement substantially all trades in Manager Traded Models away from National Financial. Model Providers for Manager Traded Models typically trade fixed income securities away from National Financial. These trades will incur additional costs per bond or on a per transaction basis. These costs are embedded in the net price you receive and are not separately disclosed by the executing broker in your confirmation or statement. PNCI does not receive any benefit when the Investment Delegate or Model Providers elect to trade away. Model Providers and Investment Delegate are responsible for fixed income securities' best execution. Program Accounts utilizing Manager Traded Models should closely examine each Model Provider's Form ADV Part 2A brochure for information relating to each Model Provider's best execution and brokerage policies, including information to the Model Provider's receipt of soft dollars in connection with its trading activities.

In either case, it is important that you understand that you will pay any commissions, mark-ups or mark-downs incurred, in addition to the Program Fee when the Investment Delegate or a Model Provider elects to trade away from National Financial or for transactions where National Financial acts as principal. For additional information on the trading practices of the Investment Delegate and the Model Providers, please see the following link: <https://www.pnc.com/content/dam/pnc-com/pdf/personal/wealth-investments/PNCI/Trade-Practice-Disclosure.pdf>. Information regarding Investment Delegate and Model Provider trading practices is based upon data provided to us by both the Investment Delegate and the Model Providers. We make no representations regarding the accuracy of the information presented and cannot guarantee that the trading practices reflected in the information presented will be followed by the Investment Delegate or Model Providers in the future.

You should be aware that certain Model Providers provide their model portfolio updates to the Investment Delegate after they make changes to accounts that they manage directly. In these instances, this will impact execution prices for your Account relative to other accounts in the same investment strategy that are managed directly by the Model Provider. Depending on various factors, including price movements and variations in trade execution, the performance of your Account will differ from, and be better or worse than, the performance of such other accounts managed directly by the Model Provider. You should also review the Form ADV Part 2 for the Investment Delegate and, if applicable, the Model Provider you have selected, for additional information regarding that firm's execution practices.

### ***Proxy Voting***

PNC Investments will vote all proxies for securities held in the Program Account on your behalf, unless you direct otherwise. PNC Investments will retain the Investment Delegate to receive proxy statements and to vote shares according to our instructions. We vote proxies based on the recommendations of Glass-Lewis & Co. ("Glass-Lewis"), an independent third-party research provider. Glass-Lewis issues voting recommendations based on its own internal guidelines, which assist us in limiting possible conflicts of interest in voting your proxies.

We will not vote proxies in accordance with voting instructions received from you. PNC Investments has adopted policies and procedures to address any conflicts that arise in connection with voting proxies. PNC Investments may depart from its stated guidelines in order to avoid voting decisions believed to be contrary to the best interests of its clients. More information regarding our policies and procedures regarding proxies can be obtained by contacting your Financial Advisor or by calling PNC Investments at (800) 622-7086.

If you choose, you may request to vote your own proxies by providing us with written instructions to deliver all proxy related materials directly to you for consideration and execution. If you choose this option, proxy materials typically will be forwarded to you by the custodian for your Account. If this option is selected, PNC Investments, or the Investment Delegate, will no longer be in a position to vote proxies for any securities for your Account, including securities over which PNC Investments has investment discretion.

PNC Investments will not advise or act for you with respect to any legal matters for securities held in your Account, including class actions or bankruptcies. Documents received with respect to such matters will be forwarded directly to you for your consideration.

## **CLIENT INFORMATION PROVIDED TO PORTFOLIO MANAGERS**

As part of the acceptance and approval process, and by signing the Investment Management Agreement, you grant us discretionary trading authority over your Account. PNC Investments utilizes information regarding your financial circumstances, investment goals and objectives and any special written instructions you may wish to give regarding your Account.

## **CLIENT CONTACT WITH PORTFOLIO MANAGERS**

Your Financial Advisor will serve as the portfolio manager for your Account. Your Financial Advisor will attempt to contact you at least semi-annually, which may be by mail or e-mail, as noted earlier, to review your Account and evaluate if there are any changes to your financial situation. Your Financial Advisor will also be reasonably available to discuss or review your Account at other times. If any Funds or Model Providers are held in your Account, you will not have direct contact with the individuals responsible for the management of the Funds or Model Providers. You should direct any inquiries regarding the Funds or Manager Models in your Account to your Financial Advisor.

## **ADDITIONAL INFORMATION**

### ***Disciplinary Information***

- On April 11, 2016, PNC Investments entered into a settlement (an “AWC”) with FINRA. Without admitting or denying the findings, PNC Investments consented to the entry of findings that it failed to reasonably supervise the application of sales charge waivers to eligible mutual fund sales and failed to apply such waivers to mutual fund purchases by certain retirement plan customers that were eligible to purchase Class A shares in certain mutual funds without a front-end sales charge. The findings also stated that PNC Investments failed to maintain adequate written policies and procedures or to provide adequate training to assist financial advisors in determining when sales charge waivers were available for retirement plan customers. PNC Investments was not required to pay a fine, but consented to be censured and to pay restitution to eligible customers who did not receive sales charge waivers for fund purchases since July 1, 2009.
- On April 6, 2018, PNC Investments entered into a settlement (“Order”) with the Securities and Exchange Commission (“SEC”). Without admitting or denying the findings, PNC Investments consented to the findings that, as a result of the conduct described below, PNCI willfully violated Sections 206(2), 206(4) and 207 of the Investment Advisers Act of 1940 (“Advisers Act”) and Rule 206(4)-7 thereunder. The Order finds that the violations resulted from the following conduct of PNCI: (1) PNCI, without adequate disclosure of the associated conflicts of interest, invested advisory clients in mutual fund share classes

with 12b-1 fees instead of available lower-cost share classes of the same funds without 12b-1 fees; (2) PNCI did not disclose a conflict of interest regarding marketing support payments paid on such mutual fund share classes that charged 12b1 fees; (3) PNCI improperly charged advisory fees to client accounts where the investment adviser representative departed the firm (“Orphaned Accounts”) and where PNCI failed to assign a new investment adviser representative within thirty days; and (4) PNCI failed to adopt and implement written compliance policies and procedures reasonably designed to prevent violations of the Advisers Act and the rules thereunder in connection with its mutual fund share class selection practices and treatment of Orphaned Accounts.

The Order requires PNCI to cease and desist from committing or causing any violations and any future violations of Advisers Act Sections 206(2), 206(4), and 207 and Rule 206(4)-7; censures PNCI; and requires PNCI to pay disgorgement of \$5,234,856, and prejudgment interest of \$612,344, to compensate advisory clients who were affected by certain conduct detailed in the Order. PNCI will pay, in addition to the disgorgement and prejudgment interest described above, disgorgement of \$497,144 in marketing support fees and prejudgment interest thereon of \$63,426 to the SEC for the transfer to the general fund of the United States Treasury. Lastly, PNCI will pay a civil monetary penalty of \$900,000.

### ***Other Financial Industry Activities and Affiliations***

PNC Investments’ principal business is that of a full-service, general securities broker-dealer and investment adviser, registered with the SEC and as a member of FINRA. Our primary retail brokerage activities include the sale of corporate equities, corporate debt, municipal securities and funds, mutual funds, ETFs and annuities.

PNC Investments is part of a broad financial services organization and is therefore affiliated with other entities engaged in a variety of financial services businesses. In some cases, the firm has business arrangements with its affiliates that are material to its advisory business or to its clients. These are described in more detail below and, in some cases, cause PNC Investments’ or a related person’s interests to diverge from the best interests of our clients.

PNC Investments is affiliated with the following financial services entities through its parent, The PNC Financial Services Group, Inc.:

- **PNC Bank, National Association** is a wholly owned subsidiary of The PNC Financial Services Group, Inc., and is a full-service bank engaged in traditional lending, cash and/or treasury management and other services.
- **PNC Capital Advisors, LLC** is a wholly owned subsidiary of PNC Bank and provides discretionary fixed income investment advisory services to institutional accounts.
- **PNC Capital Markets LLC** is an indirect, wholly owned subsidiary of The PNC Financial Services Group, Inc. and offers loan syndication, public finance underwriting and advisory services, securities underwriting and trading, private placements, asset securitizations and merger and acquisition advisory services.
- **PNC Insurance Services, LLC** is a wholly owned subsidiary of PNC Investments and a licensed insurance agency. It provides a variety of insurance products and advice.

Selected conflicts of interest that exist between PNC Investments and its affiliates are discussed below.

Although PNC Investments is committed to acting in the best interests of our clients, in some situations there are conflicts of interest between the firm's interests and a client's interests, or there are conflicts in the interests of multiple clients. Many of these conflicts of interest are inherent in operating an investment advisory business. For example, PNC Investments may have an incentive to resolve a matter in favor of clients that are affiliates of the firm over clients that are not affiliates of the firm. PNC Investments has adopted policies and procedures that it believes are reasonably designed to help mitigate these conflicts of interest.

Affiliates of PNC Investments provide advice to their clients with respect to investment strategies that are similar to or the same as strategies offered by PNC Investments. Those advisory affiliates may purchase on behalf of their clients the same securities that PNC Investments may purchase for our clients. As a result, the interests of PNC Investments' clients may conflict with the interests of the clients of these affiliated advisors. For example, if an investment advisor affiliate implements a portfolio management decision for its client ahead of, or contemporaneously with, a decision PNC Investments makes for its client(s), the market impact of the decision made by the firm's advisory affiliate could result in one or more of PNC Investments' clients receiving less favorable trading results than they otherwise would. PNC Investments' trade allocation and trade aggregation procedures do not typically apply to portfolio management decisions and trading executed by investment advisory affiliates for their clients that are not clients of PNC Investments.

### ***Affiliate Transactions***

PNC Investments or its affiliates may from time-to-time recommend investments in transactions in which PNC Investments or its affiliates act as financial advisor or a broker-dealer, or in securities which are underwritten, issued, packaged or serviced by an affiliate.

Moreover, PNC Investments may act as a broker in executing your purchase or sale for your account of a debt security from or to PNC Capital Markets, a brokerage affiliate. Additionally, your Financial Advisor may recommend you purchase a mutual fund advised by PNC Capital Advisors, an affiliated registered investment adviser. These affiliates receive compensation as a result of these transactions, if these transactions were to occur.

### ***Code of Ethics, Participation or Interest in Client Transactions and Personal Trading***

PNC Investments has adopted a Code of Ethics, which consists of certain general principles, including the following:

- Advisory personnel must place client interests before their own
- The personal securities transactions of our personnel must avoid even the appearance of a conflict with client interests
- Our personnel must avoid actions or activities that allow, or appear to allow, them to profit or benefit from their position with respect to clients, or that would otherwise bring into question their independence or judgment
- From time-to-time, PNC Investments personnel may accept training, business entertainment or gifts of de minimis value from product vendors. PNC Investments has adopted policies and procedures reasonably designed to ensure any such activity does not impact our personnel's ability to act in the best interests of our clients

- In addition, the Code of Ethics requires our employees to report their personal securities transactions and holdings. A copy of our Code of Ethics will be provided to any client or prospective client upon request.

Our employees are also subject to the PNC Employee Conduct Policies, which cover matters including compliance with law, conflicts of interest, insider trading, outside activities and safeguarding confidential information.

### ***Client Reports***

As part of the PNC Guided Solutions Program, we will provide periodic reports to assist you in monitoring and assessing the performance of your Account. These reports will contain information regarding trades, investment return, and selected benchmark comparisons. These reports may also contain letters, notices and other important information regarding the Model Managers and any changes to the Account during the period.

### ***Client Referrals and Other Compensation***

Your Financial Advisor may refer you to PNC Bank or other PNC Investments' affiliates for additional products or services and will generally receive compensation for such referrals.

A portion of the fees charged for the PNC Guided Solutions Program services described in this Brochure are paid to your Financial Advisor in connection with the introduction of Accounts as well as for providing client-related services within the Programs. This compensation may be more or less than a Financial Advisor would receive if you paid separately for investment advice, brokerage and/or other services.

Certain employees of PNC Bank's Wealth Management and or Private Client Group receive compensation in connection with referrals to PNC Investments.

PNC Investments has related persons who are investment advisors who act as general partners in partnerships in which our clients may be solicited. PNC Investments would not have knowledge of such solicitations should they occur, and consequently, would not be a participant in them, nor would we receive any compensation for them.

### ***Financial Information***

In certain circumstances, PNC Investments would be required to provide you with financial information or disclosures about our financial condition. Currently, no such circumstances exist for PNC Investments.

PNC Investments has no financial commitments that impair our ability to meet our contractual and fiduciary commitments to our clients and has never been the subject of a bankruptcy proceeding.