

Item 1 – Cover Page



Santander Securities LLC  
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Boston, MA  
[www.santandersecurities.com](http://www.santandersecurities.com)  
Firm Brochure

FMAX Advisory Program Wrap Fee Brochure

**March 31, 2024**

This wrap fee brochure (the “Brochure”) provides information about the qualifications and business practices of Santander Securities LLC (hereinafter “SSLLC” or the “Firm”). If you have any questions about the contents of this Brochure, please contact SSLLC at (866) 736-6475. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

SSLLC is a registered investment adviser. Registration as an investment adviser does not imply any level of skill or training. The oral and written communications of an adviser provide you with information to help you determine whether to hire or retain an adviser.

Additional information about SSLLC is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this site by using our name “Santander Securities LLC” or by a unique identifying number known as a “CRD number”, SSLLC’s CRD number is 41791.

## **Item 2 - Material Changes**

The Firm has made regular and routine updates to the Firm Brochure since our last annual update that took place in March 2023 and has provided additional and clarifying information regarding the following items:

Item 4: Services, Fees, and Compensation – The Firm has eliminated mentions of our Digital Advisory Program, also known as a Robo Advisor. Following a thorough evaluation, we decided to terminate our association with SigFig Wealth Management LLC and withdraw the Digital Advisory Program from our service offerings.

Additionally, the Firm has updated our fee grid to reflect our latest fees. You can review your fee by checking the Statement of Investment Selection document you executed when establishing your account. As outlined in the ADV brochure, these fee grids represent our standard fees. You may qualify for a discount based on factors like maintaining multiple household accounts or having a significant bank relationship. Discuss your situation with your Financial Advisor during regular meetings or the annual review.

### **Will I receive a Brochure every year?**

We may, at any time, update this Brochure. Future Brochures will address material changes, if any, that we have incorporated into the Brochure since it was last delivered to you or since this Brochure was last posted on the above-referenced SEC website.

### **May I request additional copies of the Brochure?**

You may request and receive additional copies of this Brochure in one of three ways:

- Download the Brochure from the SEC website at: <http://www.adviserinfo.sec.gov>. Select “Firm” and type in our Firm name “Santander Securities LLC” or our CRD # 41791.
- Contact SSLC’s Customer Service Department at: (866) 736-6475 to request a Brochure free of charge.
- Visit our website at: <https://www.santanderbank.com/personal/investing-insurance/investment-services/disclosures>

### **Throughout this entire Brochure I am advised to review the ADV Brochure(s) of various Investment Managers and Programs, how do I accomplish this?**

You can access all Brochures from the SEC Website at: <http://www.adviserinfo.sec.gov>. Select “Firm” and then type in the name of the Firm or Investment Manager you are looking for. Your Financial Advisor can help you with this process, please contact them with any questions. Additionally, these Brochures will be provided to you before or at the time you establish an Advisory Program account.

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## **Item 4 – Services, Fees and Compensation**

Santander Securities LLC (hereinafter “SSLLC” or the “Firm”) is a financial services firm that provides various investment advisory services to Clients (“You, Customer or Investor”). SSLLC registered with the United States Securities and Exchange Commission (hereinafter, the “SEC”) as an investment adviser in November 1999 and has been registered with the SEC and the Financial Industry Regulatory Authority (hereinafter “FINRA”) as a broker-dealer since 1996. SSLLC is a wholly-owned subsidiary of Santander Capital Holdings LLC, a holding company, which itself is a wholly owned subsidiary of Santander Holdings USA, Inc., a holding company for Santander Bank, NA that provides various banking products and services primarily in the Mid-Atlantic and Northeastern United States. Santander Holdings USA, Inc. is a subsidiary of Banco Santander, S.A. SSLLC’s advisory services are offered through certain SSLLC Financial Advisors also referred to as Advisors who have registered as investment adviser representatives. Registration does not imply a certain level of skill or training. Other material affiliates of SSLLC include Santander Bank N.A., and Banco Santander International, and Santander US Capital Markets LLC. However, as part of the Santander Group, SSLLC is affiliated with numerous other entities throughout several different companies. Please refer to “Item 9” of this Brochure for information on affiliated entities with which SSLLC has material relationships and the method in which SSLLC manages certain conflicts that arise in such relationships.

SSLLC provides various investment advisory services to our wrap fee Clients, which include access to a wrap fee Advisory Program (“Advisory Program”) that has the following offerings, Fund Strategist Portfolios (“FSP Program”), Unified Managed Accounts (“UMA Program”) and Separately Managed Accounts (“SMA Program”) co-sponsored by Fidelity Institutional Wealth Adviser LLC (“FIWA”) an unaffiliated investment adviser, using the Fidelity Managed Account Xchange Platform (“FMAX” or “Platform Manager” or “Platform”). Appointed Investment Managers (“Managers”) available on the platform manage their respective model portfolios and strategies. Please refer to the separate FIWA, FMAX and Investment Managers ADV Brochures for more details about the specific Advisory Program you may choose to invest in.

In addition to our Advisory Programs, the Firm offers securities-based consumer lending, tax impact and overlay services and financial planning to our wrap fee Clients. The products and services we offer are limited to certain Advisory Programs and options we have selected based on our due diligence, third-party due diligence, and certain approved and/or qualified list(s) provided and monitored by FMAX. As such, products and Advisory Programs available to you should be considered to be limited.

### Getting to Know You Better

Most advisory relationships begin with an initial Client meeting. Typically, meetings are conducted in person, over the telephone, via video conference or other Firm approved technology, or through email communications. The purpose of this initial meeting is to discuss with your Financial Advisor your investment history, goals, objectives, and concerns as it relates to the management of Client Accounts (each an “Account”). The investment advisory services provided and Advisory Programs recommended by SSLLC depend largely on the personal information the Client provides to their Financial Advisor. For SSLLC to provide appropriate investment advice to a Client, it is very

important that Clients provide accurate and complete responses to their Financial Advisor's questions (in the form of an Investment Profile Questionnaire ("IPQ") and our Risk Tolerance Questionnaire ("RTQ") about their financial condition, needs and objectives, and any reasonable restrictions they may wish to impose concerning the securities or types of securities to be bought, sold, or held in their Account, if applicable. Providing your Financial Advisor with incorrect or inaccurate information will lead to SSLLC making a recommendation that may not be appropriate for your individual needs and objectives. The Firm does not recommend the practice of any Client intentionally altering their financial information should they desire a more aggressive Advisory Program. The Firm has no liability should an investment strategy not align with a Client's needs if they are not truthful and/or forthcoming with providing the Firm with accurate profiling information initially or on-going. After the initial Account is established, it is also important that Clients inform their Financial Advisor of any changes in their financial condition, investment objectives, personal circumstances, and any reasonable investment restrictions they may wish to impose on the Account, if any, that may affect the Client's overall investment goals and strategies.

#### Important Considerations Prior to Opening an Account

The list below is meant to provide you with general overviews of several important facts that are common with the Advisory Programs that we offer. While the list below is not meant to include every possible situation, we do consider and take into account the following:

- Opening an Account

In order to participate in the Program, clients must open an account with SSLLC as introducing broker-dealer, who will clear all transactions through National Financial Services LLC ("NFS" or the "Program Custodian") as executing broker on a fully disclosed basis. SSLLC has a conflict of interest to structure the Program where it serves as both adviser and introducing broker-dealer, and you may pay more to use our advisory services and/or brokerage services than you would with another Firm or service provider.

- Advisory Agreement

If you decide that an Advisory Program is suitable for you, you will execute an advisory agreement with the Firm. This agreement, typically referred to as the Statement of Investment Selection, will outline the fees and services provided to you in connection with your Advisory Program accounts. We encourage you to read this document and all associated disclosures thoroughly.

- Reasonable Restrictions

By sending us a written request, you may impose reasonable restrictions on the management of your Account. For example, a reasonable restriction may indicate your desire that we or a recommended Investment Manager do not invest in a certain sector or industry. We may refuse to accept or manage your Account if we determine such restrictions are unreasonable. In the event that we are unable to accept your restriction, we will give you the opportunity to modify or withdraw the restriction.

- Deposits and/or Withdrawals

Unless specifically stated, you may make additions to, or withdrawals from, your Account at any time. If your Account falls below the minimum required Account value, we have the right to terminate your Account.

- Trading Authorization

In general, Program Accounts with SLLC are discretionary. With your Financial Advisor's assistance and guidance, you will ultimately decide and choose what Advisory Program is right for you. Once your account is established, SLLC and appointed Investment Managers have the ability to exercise discretion; the assets in such Account will be managed on a discretionary basis in accordance with the objectives of the portfolio or strategy.

- Trade Confirmations

In general, trade confirmations will be suppressed, and the custodian will send you quarterly statements. Should you want individual trade confirmations, please talk to your Financial Advisor and discuss e-delivery options.

- Quarterly Statements

You will receive a statement of your Account and Account activity no less than quarterly from NFS. If you have any questions regarding the performance of your Account, please contact your Financial Advisor.

- Custody

The Firm would like you to know that we do not take "custody" of your money and/or your securities. If the Firm inadvertently receives a check made payable to the Firm or receives securities, we will make every effort to return them to you promptly without delay. The Firm only has custody as you have granted us authorization to deduct advisory fees from your account.

- Cash Sweep Account

SLLC and NFS, the Program Custodian, have entered into an agreement whereby NFS automatically invests, or "sweeps," available cash balances in certain Clients' Accounts at NFS into a program selected by the Client should they choose to participate. Clients have an opportunity to earn interests on balances that participate in sweep programs. Currently, the Firm offers our Clients one sweep option; the Fidelity Government Money Market Fund (SPAXX). SLLC receives no remuneration for your participation in these investments. In addition, it is the intent of the Firm and FMAX to only invest our Clients in sweep programs that do not generate additional fees known as 12b-1 fees. The sweep program does not generate 12b-1 fees. No additional fees will be charged to you or earned by SLLC for your participation in sweep programs. You could lose money by investing in the sweep program. Although the sweep program seeks to preserve the value of your investment at \$1.00 per share, it cannot guarantee it will do so. An investment in the sweep program is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The interest rates you earn may be lower than interest rates available should you invest directly in other products or with other institutions; please consult the sweep program (SPAXX)

[prospectus](#) and/or the terms and conditions document for additional information. Please direct any questions you may have to your Financial Advisor. Additional information about the sweep program may be found in the Fund's prospectus.

- Meetings with your Financial Advisor

Your Financial Advisor will make themselves reasonably available to assist and answer any questions you may have. We ask that you meet or confer with your Financial Advisor at least annually to discuss your current financial condition, investment objectives, whether a managed Account is still the right investment approach to meet your objectives and whether you wish to impose and/or modify any reasonable restrictions. In addition to this annual meeting, the Firm will contact you by written communication quarterly as part of your statement delivery in an effort to encourage you to review your Account and urge you to contact your Financial Advisor should you like to discuss or modify your financial information, Advisory Program selections or imposed account restrictions.

#### Santander Investments Direct ("SID") Team

In addition to our Financial Advisors located throughout our geographical footprint and centralized remote Financial Advisors made available to you, the Firm also offers advisory services from a home office customer service team, referred to as Santander Investments Direct or "SID." The intent of this service includes but is not limited to providing ongoing advice to our Clients when a Financial Advisor departs from the Firm, providing ongoing advisory services to low balance Accounts, and servicing any advisory relationship at the sole discretion of the Firm. Clients should note that these home office Financial Advisors or SID will not receive advisory fees for the services and advice they provide; they are compensated by a salary that is not impacted by the advice or sales they generate in this capacity, further reducing any conflict of interest. As you are provided with an ADV Part 2B Brochure by your Financial Advisor, you will receive the ADV Part 2B Brochure for the SID team at the time of Account transfer/establishment and/or should they provide you with any advisory services.

#### Investment Services

SSLLC provides Clients with access to the below-described wrap fee Advisory Programs, offered through the FMAX Platform and co-sponsored by FIWA, an unaffiliated Investment Adviser. FMAX offers our Clients the opportunity to construct and invest in portfolios of securities by using a variety of Advisory Programs and professional Investment Managers.

The FMAX Program is considered a discretionary program, with Financial Advisors responsible for obtaining and evaluating the Client's financial resources, risk tolerance, and investment objectives, and utilizing that information to develop a personalized and appropriate investment strategy recommendation and allocation within the FSP, SMA or UMA Programs.

In the FSP Program, Financial Advisors can select from a variety of model portfolios on the FMAX Platform, comprised of Mutual Funds ("MF") and/or Exchange Traded Funds ("ETFs").

In the SMA and UMA Programs, Financial Advisors can select from a variety of asset allocation

models, and within those models select from pre-screened investment options. Specifically, the SMA program provides Clients access within multiple accounts to individual stocks or bonds through professionally managed portfolios, and also allows Financial Advisors to combine SMAs with MFs and/or ETFs. The UMA Program provides Clients access within a single account to multiple investment products, including MFs, ETFs, FSPs and SMAs. Please refer to the FMAX Brochure for more information about Advisory Programs they offer and support on the FMAX Platform.

Within each Program, there are many different investment strategies offered that fit the needs of Clients with varying risk profiles. A Client's risk profile is determined through the completion of a "risk tolerance questionnaire" that assigns the customer a risk score, which falls into a range of risk scores established for each respective investment strategy. FIWA utilizes a proprietary risk-assessment system that assigns a risk score to all securities and model portfolios on the FMAX platform to ensure that all program options fall within the appropriate investment strategy risk category. Programs offer different strategies and risk tolerances ranging from "conservative" to "aggressive" investment options.

While the investment services offered through the FMAX Program are considered discretionary, all account allocation and investment strategy decisions "initial and ongoing" are recommended by our Financial Advisors and agreed upon by the Client before implementation, and Financial Advisors do not have discretion over the management of model portfolios. The Investment Managers have full discretionary authority over the development and implementation of their portfolios, allowing Investment Managers to make all investment decisions pursuant to the investment strategy selected and, when they deem appropriate, to buy, sell, exchange, convert and otherwise trade assets meeting the model's investment objectives and/or asset allocation parameters. These transactions occasionally have tax consequences. Please consult your tax adviser for more information.

Within whichever investment vehicle chosen, a Client can include reasonable investment restrictions in an account; however, a Client cannot direct the Investment Manager to buy or sell specific securities. Account restrictions often result in account performance varying from model portfolio returns.

If a Client agrees with the program recommendation, the Financial Advisor will then allocate assets to the agreed-upon strategy. Purchases and sales occurring within a Client account are based on (i) the asset allocation selected by the Financial Advisor, (ii) the composition of the model portfolios provided by any model providers used in the portfolio, and/or (iii) instructions of the Financial Advisor as to weighting of any Funds. For all Programs, the Client directly owns the underlying individual securities or funds.

Accounts are periodically rebalanced so that the allocation of assets within model portfolios and to selected mutual funds or ETFs, as included in a Client's account, continues to adhere to the allowed drift parameters around the initial asset allocation. Please discuss rebalancing practices with your Financial Advisor for the drift parameters applicable to your specific allocation. Rebalancing occasionally has tax consequences for your account. Please consult your tax adviser for more information.

### Investment Managers



The FMAX Platform provides access to a wide range of investment strategies provided by Investment Managers, including FIWA, its affiliates and unaffiliated Investment Managers. FIWA has contracted with Investment Managers to provide strategies (each a “Strategy”) to SLLC for use with your assets invested through the FMAX Platform (“Program Assets”). FIWA has entered into a discretionary investment management agreement with the professional Investment Manager(s) whereby the Investment Manager, selected by your Financial Advisor or you, maintains discretion to implement investment strategies and purchase and sell securities from your Program Assets in your Account.

#### Implementation Manager

FIWA has retained Envestnet Asset Management, Inc. (“EAM”), an unaffiliated investment adviser, to provide model implementation, overlay management, and other administrative duties. EAM has discretionary authority over Client Accounts and is responsible for the implementation of Models received from Model Providers in Client Accounts. EAM also provides overlay management services (together with model implementation this function is referred to as “Implementation Manager”). In situations where EAM is acting as Implementation Manager or where a Discretionary Strategy is chosen, EAM will liquidate securities that are transferred in-kind into Investor accounts that do not meet the guidelines of the Platform for certain Advisory Programs. The Implementation Manager has the authority to liquidate such assets, and absent special circumstances or direction from the Firm, Implementation Manager will treat the transfer of securities into the account as an instruction to liquidate the securities at a market price. In certain circumstances, Clients will have a taxable event when the Implementation Manager liquidates such assets. Accordingly, Clients should consult their tax consultant before transferring in-kind assets into the Platform.

For the purpose of clarity, you will have no contractual relationship with Investment Managers or Implementation Managers, these Managers will not provide any investment advisory services directly to you. What this means is, your contractual relationship is with SLLC and FIWA, the Investment Managers appointed by FIWA will manage the Models and securities in your Account but do so exclusively based on their relationship with FIWA, these Investment Managers do not have a contractual relationship with SLLC and by extension our Clients. Any questions about your Account should be directed to your Financial Advisor.

#### More Detail about our Advisory Services

The Firm provides you access to several Advisory Programs to give you as much flexibility as possible. The specific Advisory Program selected by you may cost you more or less than purchasing Program services separately. Factors that bear upon the cost of a particular Advisory Program in relation to the cost of the same services purchased separately include, but are not limited to, the type and size of the Account, the historical and/or expected size or number of trades for the Account, the expertise and technology certain platform Managers have access to, and the number and range of supplementary advisory and Client-related services provided to the Account. The Firm strongly believes each advisory relationship is unique and should be distinctly tailored for that individual. It is not uncommon for Clients, who may be considered to be “similar” in nature, to receive tailored advice and be invested in different Advisory Programs. This will also lead to Clients, who may be similar in nature, paying different advisory fees given their different Advisory Programs. Additionally,

when your Financial Advisor makes a recommendation, they do not take the different costs of the program, “the fee you pay”, into consideration. Their objective is to align you with the most appropriate Advisory Program based on your objectives, not the cost to you.

### Environmental, Social and Governance

Financial Advisor’s may recommend Environmental, Social and Governance (ESG) model portfolios managed by FMAX Platform Investment Managers. Each Investment Manager offering an ESG product has a proprietary process when developing and identifying securities to hold in their ESG model. While each Professional Investment Manager’s process is unique, factors considered when identifying holdings for ESG model portfolios may include:

- Environmental: Emissions, energy usage, energy mix, water usage, environmental policies and oversight, and investments in climate-related infrastructure.
- Social: gender pay ratios, employee turnover, gender diversity, part-time worker ratios, non-discrimination practices, collective bargaining agreements, supplier code of conduct requirements, injury rates, and child labor and human rights policies.
- Governance: CEO pay ratios, Corporate board diversity, board independence, ethics and anti-corruption policies, data privacy, and financial transparency.

Professional Investment Managers’ interpretation of ESG factors and the application of their respective process is subjective and may evolve over time. Each asset held within an ESG portfolio exhibits varying risk and return characteristics due to the potential diversity of securities included in the model portfolio and other criteria outlined in the prospectus, as applicable. Additionally, due to the screening process for securities and funds held within the ESG portfolios, the portfolio holdings will differ from the applicable benchmark and the returns will vary accordingly, either outperforming or underperforming at any time. All investments involve risk, including the possible loss of principal. Past performance is no guarantee of future results. Depending upon a Client’s unique facts and circumstances, including an ESG investment as part of an investment portfolio can provide additional diversity.

### Eligible Assets

As described in the Portfolio Manager Selection and Evaluation section below, FIWA utilizes a proprietary quantitative and qualitative approval process to identify securities and Professional Investment Managers to include on the FMAX platform, evaluating four factors for each security and Manager, including cost, performance, style alignment, and people and process consistency. Each Professional Investment Manager on the Platform develops their respective eligible asset list, but all securities, held within model portfolios or otherwise available on the FMAX Platform, are evaluated as part of FIWA’s assessment. Once added to the platform, FIWA periodically monitors these four factors, with quantitative factors updated and reviewed on a quarterly basis and qualitative factors monitored on a daily basis.

FIWA’s screening process and model portfolio holdings can change over time, resulting in different asset classes being available over time on the Platform. Depending upon the program selected,

Client accounts can include a variety of securities, including but not limited to, common or preferred stocks, convertible stock, mutual funds, corporate and municipal bonds, government securities, Exchange Traded Funds, money markets, real estate investment trusts, and ADRs.

An exchange-traded fund, or ETF, is an investment vehicle that combines certain features of a mutual fund and an individual stock. An ETF is an open-end fund that invests in a portfolio of securities that typically tracks a particular index, similar to an index fund. Also, like an index fund, an ETF provides broad diversification. Unlike a mutual fund, an ETF is traded like a stock on a stock exchange and can be bought or sold at any time during market hours.

#### Professional Investment Managers on Platform

Available Investment Managers on Platform is subject to change, please refer to your Financial Advisor for the most current information.

#### Financial Planning

SLLC provides goal-based financial planning services to wrap fee Clients using a third-party software tool. There is no additional fee or charge for this service and no purchase of an Advisory Program or the establishment of an Account is required. In conjunction with these services, SLLC will prepare a comprehensive financial plan for Clients based on their financial and personal circumstances. SLLC does not provide tax or legal advice as part of its financial planning service. Specific financial planning issues to be addressed by SLLC may include:

- Financial Management (Financial Situation/Budget/Cash Flow Analysis)
- Investment Management (Asset Allocation)
- Insurance Needs Analysis (Life, Disability, Long Term Care Needs)
- College Funding
- Accumulation Planning
- Retirement Planning
- Estate Planning
- Specific Issue Calculations
- Social Security Strategies
- Roth IRA Conversion
- Net Unrealized Appreciation of Employer Stock
- IRA Distributions

SLLC will prepare a financial planning presentation based on information provided to SLLC by its Clients. The assumptions or projections in the financial plan are estimates and are meant to serve as a guideline. If any of the data provided to develop the plan is not accurate, or the assumptions used in the plan are not realized, then the projections may be inaccurate.

The recommendation(s) included in SLLC's financial plan is/are advisory in nature, and SLLC does not guarantee the performance of any investment or insurance products that may be purchased in accordance with such recommendation(s). The financial plan also includes financial projections based on assumptions about future events. SLLC is not responsible for the success or failure of any specific investment or insurance strategy recommended.

Each financial planning Client has the choice of selecting SLLC to invest on their behalf by selecting an Advisory Program described further below in this document or a brokerage Account.

### Tax and Impact Overlay Services

SLLC can recommend tax and impact overlay services (“Tax Overlay” and “Impact Overlay”) for wrap fee Clients. Tax Overlay seeks to consider tax implications that may detract from the Client’s after-tax returns. Impact Overlay allows the Firm to integrate Environmental, Social and Governance (“ESG”) factors into their investments based on the Client’s request. If selected by the Firm after discussion with our Client, the Implementation Manager provides the Tax Overlay or Impact Overlay (or both) services, to an Account or sleeve. The Tax Overlay services are designed to enhance the after-tax return for the Client. FIWA or the Implementation Manager do not provide tax planning advice or services, the Firm recommends that any questions should be directed to your tax professional. Please discuss any general questions you may have with your Financial Advisor. Please consult your Tax Overlay agreement and related brochure for all details and fees for this service.

### Access to GS Select (Securities-Based Consumer Lending)

The Firm is offering securities-based consumer lending through Goldman Sachs, a third-party lender, called “GS Select” to our wrap fee Clients. This will provide you the opportunity to borrow a percentage of the market value of the qualifying securities in your Account at competitive/defined interest rates and no additional fees. GS Select has no established repayment terms for the principal amount borrowed, only the interest is due monthly. To participate in this Program, you must have qualifying securities in your Account at the time of application. These securities will be pledged as collateral for the loan. GS Select may not be appropriate for all investors and the risks should be carefully evaluated and discussed with your Financial Advisor. If the market value of your portfolio depreciates, you may be required to deposit additional funds or marginable securities into the Account. GS Select cannot be used for the purpose of 1) purchasing or trading securities; 2) meeting margin calls relating to securities purchases; or 3) reducing or retiring indebtedness incurred to purchase, carry or trade securities. Risks associated with GS Select include, but are not limited to: (1) There is no maturity date on the loan however repayment can be demanded at any time; (2) The Firm can force the sale of securities or other assets in your Account(s); (3) If the equity in your Account falls below the maintenance requirements, the Firm can sell the securities or other assets in any of your Accounts held at the Firm to cover the margin deficiency; (4) The Firm can sell your securities or other assets without contacting you; and (5) You are not entitled to choose which securities or other assets in your Account(s) are liquidated or sold to meet a call. Please consult with your Financial Advisor and carefully review all disclosures and documentation.

### ERISA Account(s)

SLLC also provides investment advisory services to retirement plans subject to the Employee Retirement Income Security Act of 1974 (“ERISA”), individual retirement Accounts (“IRAs”), and other tax-qualified Accounts. ERISA and IRA Accounts may be subject to certain SLLC policies, restrictions and other terms and conditions that are different from those applicable to other Program Accounts. Such policies, restrictions and other terms and conditions may affect, for example, the

securities and Investment Managers that may be available for selection for the management of such Accounts, the products that may be available for investment in such Accounts, the manner in which transactions may be effected in such Accounts and the fees and expenses that may be charged to such Accounts. As a result, application of the policies, restrictions and other terms and conditions may result in the performance of ERISA and IRA Accounts being worse than it would have been absent such policies, restrictions and terms and conditions.

As of December 31, 2023, SLLC had approximately \$2,130,323,874 in discretionary Client assets under management in the FMAX Program.

## Fees

### Program Fee Explained

In general, Clients participating in the FMAX Platform will pay a wrap fee ("Program Fee") which includes the fees for the services of the Firm as well as fees associated with FMAX. The Program Fee generally includes investment management services composed of Investor profiling assistance, strategic asset allocation assistance, style allocation assistance, research and evaluation of investment Strategies and Funds, and typical trading costs, if applicable account performance calculations, account rebalancing, account reporting, billing administration, and other operational and administrative services. Certain fees may also be assessed separately from the Program Fee (as described more fully below in the section entitled "Costs not covered by Program Fee"). A wrap fee can be more or less than if all charges or fees were assessed and charged separately, typically a wrap fee will be higher than if you paid for all brokerage and execution costs separately.

In certain circumstances, fees may and will be negotiated on a case-by-case basis, depending on a variety of factors, including, but not limited to, the nature and complexity of the particular service, the Client's relationship with SLLC and the SLLC Financial Advisor, the size of the Account, the potential for other business or Clients, the amount of work anticipated, other qualifying accounts eligible to be household (this typically means adding the value of related family accounts (dependents) to achieve a higher breakpoint equaling a lower fee), and the attention needed to manage the Client's Account. It is the general practice of the Firm to not charge any Client a "Program Fee" in combination with any other additional fees exceeding 3%. The Firm will periodically review all fees assessed to our Clients to ensure our billing practice is consistent with this practice and note any exceptions. The Firm, at its discretion, may authorize exceptions to this policy at the direction of senior management. Please note, if the Program Fee is discounted for a Client, the Financial Advisor's compensation will be reduced to offset the discount in efforts to eliminate any conflict of interest. Please consult your Financial Advisor regarding any questions you may have about our Fees and your individual eligibility to receive a discount.

The Program Fee charged is calculated as an annual percentage of assets based on the market value of the account at the end of quarter. The Program Fee calculation considers cash and cash equivalents. Typically, accounts will hold a cash position to cover fees, this is so securities do not have to be sold to cover the Program Fee and other Program costs. Additionally, holding account assets in cash could be the desire of the Client, this can be both a short-term and long-term strategy. If holding cash in an advisory Account is a long-term strategy, we endeavor to provide our clients

transparency about the costs to do so versus holding that cash in a brokerage account, etc. Clients may desire to hold cash in their advisory account for convenience, doing so may cost you more than using a different or separate account. Please understand, cash is not excluded from the calculation of the Program Fee assessed to you. Program Fees are charged on a calendar quarter basis in advance and prorated to the end of the quarter upon inception of the account. Upon termination of any Account, any prepaid, unearned fees will be promptly refunded on a pro-rata basis, and any earned, unpaid fees will be due and payable.

#### Flat Fee Schedule and Calculation

Under a flat fee schedule, fee calculation is simple. On the calculation date, whichever asset band your account relationship falls into is what you pay. All assets in the account are charged a single flat rate.

#### Santander Private Client Discount

Clients who have both a bank and Firm relationship may qualify to take advantage of reduced advisory fees, through the Santander Private Client Program ("SPC"). To be eligible, Clients must maintain a bank account or eligible bank product with Santander Bank, N.A. as well as an Account with the Firm with a minimum combined balance of \$250,000.00. Please consult your Financial Advisor regarding any questions you may have about this Program and your eligibility. The bank ultimately decides who qualifies for this program, not the Firm. All Client discounts are considered to be a tailored service and require an assessment and discussion with your Financial Advisor, discounts are never "automatically applied". These discounts do not lead to any additional compensation received by your Financial Advisor or the Firm. Please note, in some cases previously negotiated fees may present our Clients with a more favorable fee than if they participated in this Program, each situation is distinct and will need to be discussed with your Financial Advisor.

#### Household Discounts

In addition to our standard fee schedule, certain Clients may qualify to take advantage of reduced advisory fees, through a household discount. In general, the value of additional qualifying accounts, accounts for your immediate dependents and spouse can be aggregated to achieve a lower advisory fee. Please consult your Financial Advisor regarding any questions you may have about your eligibility. Certain retirement accounts may not be considered for a household. All Client discounts are considered to be a tailored service and require an assessment and a discussion with your Financial Advisor. Discounts should never be assumed and are never automatically applied without an evaluation by your Financial Advisor. These discounts do not lead to any additional compensation received by your Financial Advisor or the Firm. Please note, in some cases previously negotiated fees may present our Clients with a more favorable fee than if they participated in this Program, each situation is distinct and will need to be discussed with your Financial Advisor.

#### Financial Planning

For its financial planning services, SLLC does not charge a separate or additional fee for our financial plans.

## Fee Schedule

The below fee schedule(s) represent our standard fees. As previously noted, fees can and will be negotiated on a case-by-case basis. Please discuss your specific fee with your Financial Advisor. Please also refer to your advisory agreement also referred to as the Statement of Investment Selection to review your individual Program Fee.

Tier	Break Point Range	FSP SPC Pricing	FSP Standard Rate	SMA Fixed Income SPC Pricing	SMA Fixed Income Pricing	SMA Other SPC Pricing	SMA Other Pricing
-	\$0 to \$49,999.99	1.30%	1.30%	1.00%	1.00%	1.40%	1.40%
50,000.00	\$50k to \$249,999.99	1.25%	1.30%	0.95%	1.00%	1.30%	1.40%
250,000.00	\$250k to \$499,999.99	1.20%	1.25%	0.90%	0.95%	1.20%	1.30%
500,000.00	\$500k to \$999,999.99	1.13%	1.20%	0.80%	0.85%	1.10%	1.20%
1,000,000.00	\$1Mn to \$1,999,999.99	0.93%	1.15%	0.65%	0.80%	0.85%	1.10%
2,000,000.00	\$2Mn to \$2,999,999.99	0.88%	1.10%	0.60%	0.75%	0.80%	1.05%
3,000,000.00	\$3Mn to \$4,999,999.99	0.83%	1.08%	0.55%	0.75%	0.75%	1.00%
5,000,000.00	\$5Mn to \$9,999,999.99	0.78%	1.03%	0.50%	0.70%	0.70%	0.95%
10,000,000.00	\$10Mn+	0.68%	0.94%	0.45%	0.70%	0.65%	0.90%

The Fees above do not include the Manager Fee, this is an additional Fee paid to the Investment Manager that ranges from .15% to 1.00%. Certain FSPs may not charge a Manager Fee, in this case the Platform will charge a .02% Gateway Fee. Please see the section below titled "Compensation" for more detailed information and the Investment Managers ADV Brochure for more details about their Fees

Tier	Break Point Range	UMA SPC Pricing	UMA Pricing	Brinker Dynamic Core SPC Pricing	Brinker Dynamic Core Pricing
-	\$0 to \$49,999.99	1.25%	1.35%	1.40%	1.40%
50,000.00	\$50k to \$249,999.99	1.20%	1.35%	1.35%	1.40%
250,000.00	\$250k to \$499,999.99	1.10%	1.25%	1.30%	1.30%
500,000.00	\$500k to \$999,999.99	1.00%	1.15%	1.20%	1.20%
1,000,000.00	\$1Mn to \$1,999,999.99	0.90%	1.05%	0.90%	1.00%
2,000,000.00	\$2Mn to \$2,999,999.99	0.80%	0.95%	0.85%	0.90%
3,000,000.00	\$3Mn to \$4,999,999.99	0.70%	0.85%	0.80%	0.90%
5,000,000.00	\$5Mn to \$9,999,999.99	0.65%	0.80%	0.75%	0.80%
10,000,000.00	\$10Mn+	0.60%	0.75%	0.65%	0.70%

The Fees above do not include the Manager Fee, this is an additional fee paid to the Investment Manager that ranges from .15% to 1.00%. Certain UMA Programs do not charge a Manager Fee. Please see the section below titled "Compensation" for more detailed information and the Investment Managers ADV Brochure for more details about their Fees.

## Compensation

Clients should be aware that the compensation to the Firm will differ according to the service or specific Advisory Program chosen. Your Financial Advisor is compensated as a result of your participation in any wrap fee program they recommend to You. This means your Financial Advisor has an incentive to recommend an Advisory Program. Additionally, your Financial Advisor receives more compensation if you invest more, creating an incentive that your Financial Advisor stands to make more compensation should they recommend you invest more money in an Advisory Program. Compensation to your Financial Advisor will be level no matter which Advisory Program is chosen, thus mitigating conflicts of interest based on the particular Advisory Program your Financial Advisor recommends. The compensation to SLLC may be more than the amounts we would otherwise receive if you participated in other Programs or paid for investment advice, brokerage, and/or other like services separately. We urge you to discuss compensation with your Financial Advisor to gain a full understanding of how he/she is compensated and discuss all present conflicts of interest.

**The Firm charges you a Program Fee between 0.68% and 1.40% to participate in our wrap fee Advisory Programs offered using the FMAX Platform.** In general, Program Fees decrease when the investment amount increases. As an example, you may pay a Program Fee of 1.30% if you invest \$50,000 into one of our FSP Programs, or 1.03% if you invest \$5,000,000 into the same Program, and finally 0.94% if you invested \$10,000,000 into the same Program.

**Fees paid to Investment Managers or Model Providers for their model and/or strategy management generally ranges from 0.15% to 1.00% of the assets under management. This fee is in addition to the Program Fee you pay.** Additionally, some FSP Programs do not charge a Manager Fee, in this case the Platform charges you a 0.02% Gateway Fee, the Firm does not share in this Fee. Please refer to the Investment Manager ADV Brochure and the Platform ADV Brochure for more detailed information regarding the specific fees they charge.

Additionally, FMAX charges 0.10% for mutual fund holdings if the mutual fund has not paid FMAX a servicing fee. This additional fee recovers the costs of servicing those mutual funds and helps to address the incentive to invest Client assets in servicing fee paying funds and funds for which FMAX does not receive a servicing fee. **This 0.10% is in addition to the Program Fee you pay and is calculated based on the value of the applicable mutual fund(s) in your portfolio not your entire assets under management.** This is an FMAX fee that the Firm does not participate in.

FMAX the Platform Manager is paid between 0.10% and 0.20% for their platform services, this has been negotiated between FMAX and the Firm. **This Fee is part of the Program Fee you already pay and is not an additional Fee to You.** This Fee also covers typical custodial services provided by the Program Custodian. The Firm then retains the remainder of the Program Fee as compensation. The Firm then shares a part of our compensation with our Financial Advisors. As noted throughout this Brochure, compensation to our Financial Advisors is level, no matter what Advisory Program they recommend and select for you, the Firm however may make more compensation based on the individual Advisory Program selected. Please refer to the FMAX ADV Brochure for more detailed information regarding the fees they charge.

Please review your Advisory Agreement, also known as the Statement of Investment Selection, if you have any questions about the total fee for your advisory account and services. While the Fee grid above serves as a reference, your actual fee will be listed within your Agreement. We encourage you to discuss your fee, any applicable discounts, and our compensation with your Financial Advisor if you have any questions.

Please be mindful that similar services or products may be available at other institutions at a lower cost. Please ask your Financial Advisor about our additional disclosure forms that complement this Brochure, including but not limited to the Firm's Form CRS, Conflicts of Interest Disclosure and our Compensation Disclosure. These disclosures provide transparency into the services we provide, present conflicts of interest, and how the Firm and our Financial Advisors are compensated in both their capacity as an "investment adviser" and as a "broker-dealer," which creates a conflict of interest. Please note, Form CRS may also be referred to as "ADV Part 3" in various other documents and disclosures.

#### Additional Fee Information



## Investment Product Fees and Expenses

All fees paid to SLLC for investment advisory services are separate and distinct from the fees and expenses charged by any underlying funds and investment vehicles utilized in the FMAX Program. With respect to underlying funds that are mutual funds, these fees and expenses are described in the applicable mutual fund's prospectus and will generally include a management fee, other fund expenses and a possible distribution fee. A Client could invest in an underlying fund directly, without the services of SLLC or the Program provider. In that case, the Client would not receive the services provided by SLLC that are designed, among other things, to assist the Client in determining which Program is the most appropriate to each Client's financial condition and objectives.

Accordingly, each Client should review the fees charged by the underlying funds and investment vehicles, the Investment Managers, FIWA the Program co-sponsor and SLLC to fully understand the total amount of fees to be paid by the Client and to thereby evaluate the advisory services being provided. Please speak to your Financial Advisor with any questions you have regarding the fees you pay for your investment. Certain Program sponsors such as FIWA as well as the Investment Managers they appoint may have the ability to direct trades to other broker-dealers for execution. This may cause a conflict of interest as well as impose additional fees to Clients. Clients are encouraged to read and review all disclosure documents as well as the applicable wrap fee Brochures. All questions regarding your fees should be directed to your Financial Advisor.

## 12b-1 Prohibition

It is the general practice of the Firm, and by extension our advisory platform provider FMAX and appointed Investment Managers, to invest our Clients in advisory or institutional share class mutual funds, or no-load or load-waived Class A share class mutual funds that are sold at net asset value. These mutual funds typically have lower fees and expenses, and do not pay the Firm marketing fees known as 12b-1 fees. The Firm remains committed to offering our Clients the lowest cost mutual funds when available. As a matter of policy FMAX does not allow appointed Managers to select mutual funds that pay 12b-1 fees. FMAX will routinely screen all programs to ensure mutual funds that pay 12b-1 fees are not on platform.

Should a Client desire to transfer an existing portfolio that is managed by a different Investment Advisor to SLLC, FMAX will require that all holdings, specifically mutual funds be the lowest cost share class available, typically advisory and institutional class funds and funds that do not have a 12b-1 fee. This may delay your account moving to SLLC, and/or require a fund conversation or the sale or purchase of qualifying mutual funds for your account. Please discuss any questions you may have with your Financial Advisor.

The Firm intends to invest Client Accounts in the lowest cost share class of a mutual fund offered. Clients should be aware that certain lower cost fund share classes may be available outside of our services.

## Firm Employees

Employees who invest on the FMAX Program may receive a discount on a portion of, or all of, the

associated management fees. This creates a conflict of interest, because as a fiduciary, a conflict can arise if one Client receives better pricing or better execution than another. Please discuss any concerns you may have with your Financial Advisor.

For a description of the conflicts of interest associated with SLLC receiving both brokerage commissions and advisory fees, please see Item 9 for more transparency.

#### Costs Not Covered by the Program Fee

The Program Fee does not include the costs of certain ancillary services charged to you by the Program Custodian not SLLC, including regulatory fees, fees for ACAT exits, mutual fund surcharges, returned checks, stop payment requests, research, and small Account balances, as well as wire fees and certain fees relating to use of the mail, including postage and handling charges, receiving paper documents to name a few. The Program Fee also does not include the fees and expenses Clients will be responsible for paying as a shareholder in each of the exchange traded funds (“ETFs”) within a Client’s Account. All ETFs will have ongoing expenses that will impact the return received by the relevant Account. These ongoing expenses include management fees, distribution expenses, shareholder servicing, administrative service and similar fees. These fees and expenses are subject to change. A detailed explanation of fees and expenses is contained in each prospectus. Clients should carefully read each fund’s prospectus.

In connection with a Client’s investment in an American Depositary Receipt (“ADR”), the Investor could incur additional expenses and fees that are not included in the Program Fees. For example, ADRs could be subject to dividend withholding taxes from the country of origin, which are an additional expense and reduce the dividend paid to the Investor. The Client, or FIWA’s affiliate, as custodian, is responsible for filing the appropriate forms/filings in the foreign country to reclaim any dividend withholding. In addition, paying agents who process ADR dividend payments to a Client will assess a fee for their services, which also reduces the dividend paid to the Investor.

The typical additional fee for each of Tax and Impact Overlay Services (described above in “Advisory Services”) is 0.10% annually, which is applied to the Investor’s whole account, and it applies when Tax Overlay, Impact Services, or both are provided to an account.

The cost of investment advisory services provided through FMAX may be more or less than the cost of purchasing similar services separately. Among the factors impacting the relative cost of FMAX to a particular Investor include the size of the account, the type of Advisory Program, the size of the assets devoted to a particular strategy, and the discretionary Investment Managers and Funds selected.

Please refer to the “Fee Schedule” for more information regarding such additional fees, including respective rates. The Fee Schedule may be revised from time-to-time, as further discussed in the “Changes in Our Fees” section below. SLLC also provides the Fee Schedule to all Clients no less than annually. Additionally, please refer to the FMAX Client Brochure for all other Program fees.

#### In-Kind Transfers

If a Client transfers assets into their Account “in kind,” the Manager will have the discretion to sell,

liquidate or dispose of some or all of those assets either immediately or at a future point in time. In such event, a Client will incur a brokerage commission or other charge, including a CDSC. The “in kind” transfer or liquidation of assets also may have tax consequences for the Client. Accordingly, Clients should consult with their Financial Advisor and tax consultant before transferring assets in-kind into an Account. If a Client transfers shares of a mutual fund into their Account and such mutual fund is sufficiently similar to a Program Fund, the Manager will have the discretion to retain such shares in the Client’s Account. To the extent any such mutual fund charges 12b-1 fees, the holding may not be accepted as the Firm and by extension our Advisory Programs do not permit funds that charge a 12b-1 fee on platform. If accepted the position will need to be sold promptly.

#### Deceased Clients

When SLLC receives notice that the Account holder of an individual Account has died, SLLC will freeze the Account(s), prorate the fee based on the period of time during the billing period the Account was open and rebate any unused portion of the fee, and will await instructions from the executor or designated administrator of the deceased’s estate. SLLC is not responsible for taking any action with respect to such Account(s) prior to its receipt of appropriate instructions, which means that SLLC will not take action in response to market fluctuations or other factors that may adversely impact the market value of any Account.

#### Broker Dealer Accounts Transitioning to Advisory Programs

We act as a broker-dealer in addition to acting as an investment adviser. If a Client opens an Account with securities previously purchased through us or one of our Financial Advisors, that Client will already have paid a commission on the purchase to us or their Financial Advisor, or both. Similarly, if a Client opens an Account with cash proceeds from the sale of securities in a brokerage account through us or our Financial Advisor acting as broker-dealer, we or the Financial Advisor, or both, may have already received commissions on the sale. SLLC does monitor investments that may have been recommended and liquidated in a short period of time (in general, 2 years or less) where a new recommendation may be made. In some cases, SLLC will offer Clients a rebate of certain commissions and charge-back the original commission earned by the Financial Advisor when deemed appropriate by the Firm.

For a description of the conflicts of interest associated with SLLC receiving both brokerage commissions as a Broker-Dealer and advisory fees as an Investment Advisor (SLLC receives no brokerage commissions in the capacity of an Investment Advisor), please see Item 9 in this Brochure for more information.

#### Changes in Our Fees

SLLC and FIWA, upon 30 days prior notice to Clients, may revise the Program Fee or the Fee Schedule, including in a way that may cause the fees payable by a Client to increase. A Client will be deemed to have approved a fee change unless he or she objects to the fee change by sending written notice to us or FIWA, as applicable, within 30 days from the date of the fee increase notification. We further reserve the right to negotiate, discount or waive any fees associated with the Program in general or payable by any particular Client, or group of Clients, in our sole discretion.

Furthermore, our employees and employees of our affiliates may be entitled to a discount of the Program Fee by virtue of their association with us. In general, if the Program Fee is decreasing, notice will be made and be provided in our wrap fee Brochure. The Firm provides all Clients with a summary of all changes made to the Program no less than annually, this notice includes an offer of the full Brochure at no cost to you.

#### Account Termination

A Client's FMAX Program investment advisory agreement is not effective until it is accepted by SLLC. In addition, Clients, SLLC, and FIWA each have the option to terminate any Account by providing written notice to the other party.

#### **Item 5 – Account Requirements and Types of Clients**

SLLC's advisory services are available to individuals, corporations and other businesses, state or municipal government entities, pension and profit-sharing plans, and charitable organizations. Clients are not required to have a certain amount of investment experience, personal wealth or sophistication. SLLC generally imposes a \$2,000 minimum investment from Clients to participate, which can be reduced or waived at SLLC's sole discretion.

The following sets forth the applicable investment minimums for Client Accounts participating in our Program (The Firm, Platform Manager and/or the Investment Manager reserves the right, to accept investments below the stated minimums on an exception basis):

- Fund Strategist Programs (FSP): \$25,000
- Separately Managed Accounts (SMA): \$100,000
- Unified Managed Account Program (UMA): \$500,000
- Brinker Dynamic Core Program (UMA): \$25,000

#### **Item 6 – Portfolio Manager Selection and Evaluation**

SLLC Financial Advisors analyze Advisory Programs and Managers and recommend the Programs that they believe are suitable to their Clients. They use various sources of information to assist them in their investment analysis process. The sources may include, but are not limited to, financial publications, research and technology provided by FMAX and NFS, corporate rating services and independent third-party research (e.g., Morningstar and S&P Global.) As a Firm, SLLC does not favor any specific method of analysis.

FMAX provides investment research and due diligence on FSP Programs, SMA Programs, and Funds to the Firm using four categories of investment research ratings (which may also be referred to as research statuses): "Available," "Meets-Quantitative", "Meets-Qualitative", and "Preferred".

FIWA maintains fundamental and quantitative investment manager research teams ("FIWA Research Team") to perform the investment due diligence for the FMAX Platform. Although different investment solutions demand unique due diligence requirements, FIWA's evaluations follow a

systematic process. Each time the term “Meets” is used below, it will be applicable to both the Meets-Quantitative and Meets-Qualitative ratings, unless otherwise specified.

For the FSP Programs, SMA Programs, and Funds categorized as “Available,” FIWA has either not reviewed the investment merits of the FSP Programs, SMA Programs, or Funds or the FSP Programs, SMA Programs, or Funds did not pass the review criteria to be rated Meets-Quantitative, Meets-Qualitative, or Preferred. In either case, FIWA makes no recommendations concerning the use of Available FSP Programs, SMA Programs, or Funds. Instead, the Firm is responsible for determining that it has sufficient information about Available FSP Programs, SMA Programs, and Funds to select them for its Clients. Please refer to the FMAX Brochure for more detailed information.

The Firm and FMAX may choose to remove Managers at any time based on our on-going evaluations. Please note, it is possible that an Advisory Program meets our minimum due-diligence requirements at the point of sale, and then perhaps downgrades to an “available” status at some point in the future. Should this happen, the Firm and/or Financial Advisor will contact our Clients to inform them of this change in status and work with our Clients should they want to retain their current positions or entertain a new Advisory Program. We endeavor to contact client within 60 days if we choose to terminate any Manager on platform.

Please note, the Firm our Financial Advisors and/or related persons never act in the capacity as a professional Investment Manager, therefore we have eliminated the conflict of interest that would be present should we recommend a proprietary portfolio or strategy over an unrelated Manager’s portfolio or strategy. Additionally, we do not charge performance-based fees to our Clients.

### Meets-Quantitative

The quantitative evaluation consists of two separate processes: one to evaluate actively managed Funds and one to evaluate passively managed Funds. While both processes vary slightly with regards to review and acceptance criteria (i.e., relative performance versus tracking error thresholds), both processes rely on an evaluation of historical fund outcomes and follow the common four pillar review structure noted above.

The Funds that pass all four pillar criteria are added to the Meets-Quantitative universe. Meets-Quantitative Funds that do not pass all four pillar criteria set by the FIWA Research Team are removed from the Meets-Quantitative list and revert to the Available list unless deemed Meets-Qualitative per the process described below. This ranking methodology is updated at least quarterly for all active and passive Funds.

### Meets-Qualitative

For Meets-Qualitative investment vehicles, FIWA employs a multiphase approach in its evaluation. As part of the due diligence, certain types of information are analyzed, including historical performance, investment philosophy, investment style, historical volatility, investment team, and cost. Also reviewed are the Investment Manager’s Form ADV Part 2A, disclosure events, portfolio holdings reports that help demonstrate the Investment Manager’s securities selection process, and the prospectuses of the Funds. FIWA evaluates Investment Managers specializing in each of the

asset categories listed, including equities (both domestic and foreign), corporate debt, municipal securities, real estate investment trusts, and government securities. Through this analysis, the FIWA Research Team makes a determination of the investment vehicles that receive the status of Meets-Qualitative.

### Preferred

Preferred investment vehicles have FIWA's highest conviction and are comprised of a subset of Meets-Qualitative investment vehicles. For Preferred investment vehicles, the FIWA Research Team completes the due diligence process mentioned above for Meets-Qualitative. In addition, the FIWA Research Team conducts a quarterly touchpoint with one or more members of the product's investment team. The FIWA Research Team seeks to understand the drivers of differentiation that allow these investment options to stand out across the four pillars of research. Investment vehicles sponsored by Investment Managers that Fidelity has deemed not to be in good standing on Fidelity FundsNetwork, Fidelity's mutual fund platform, due to insufficient shareholder servicing compensation are not eligible for consideration for a "Preferred" research rating, but are eligible to receive a "Meets-Quantitative" or "Meets-Qualitative" research rating.

### Pending Attribute

Investment vehicles can be assigned a 'Pending' portfolio attribute if they have experienced a significant event, including, but not limited to, changes in key investment personnel, Portfolio Manager reaching a 3-year tenure, changes in the investment process used, material outperformance or underperformance, or regulatory concerns. These investment vehicles are subject to ongoing monitoring and review to determine if the FIWA Research Team should assign a higher or lower rating based on the significant event.

### Additional Information

The investment professionals at the Investment Managers are an important source of information for the due diligence process, providing quantitative and qualitative information. In addition, FIWA and its service providers utilize publicly available databases from independent sources which are used to verify the information provided by the Investment Managers. While FIWA does not independently review the performance calculations of these Investment Managers or performance information from them, and such calculations may not be conducted on a uniform basis, in most cases FIWA requires Investment Managers to be in compliance with Global Investment Performance Standards ("GIPS") or to obtain audited/verified performance calculations for the Strategies included on the Platform. FIWA may allow certain Strategies on the Platform without GIPS compliance or audited/verified performance as long as the Investment Manager obtains GIPS compliance or audited/verified performance calculations within a period of time as agreed to by FIWA.

### Treatment of FIWA-Affiliated Products, Exceptions and Conflict of Interests

The FIWA Research Team may make exceptions to allow certain Strategies or Funds to be assigned a Meets or Preferred rating. For these exceptions, the FIWA Research Team uses qualitative and quantitative tools to make a determination that the Strategy or Fund otherwise warrants to be added

or to maintain a Meets or Preferred rating. For example, an SMA may not have a track record of sufficient length as determined by the FIWA Research Team, but the Investment Manager's results through other vehicles or Strategies may enable that SMA to be assigned a Meets or Preferred rating. The FIWA Research Team approves or disapproves all exceptions and can assign or change a rating at its sole discretion.

Strategies or Funds provided on the Platform by FIWA and its affiliates are evaluated through a standardized investment research and due diligence or exception processes (described above) to determine FIWA Research Team's rating. However, given FIWA's ability to gather more data and achieve greater insight into the Strategies or Funds provided by FIWA and its affiliates, in certain circumstances FIWA will adjust its diligence process when assessing proprietary and affiliated products and/or apply different qualification criteria to such products for "Meets-Qualitative" or "Preferred" ratings based on the judgement of the FIWA Research Team.

### Risk of Loss

Investing in securities involves risk of loss that Clients should be prepared to bear. All investments present the risk of loss of principal – the risk that the value of securities, when sold or otherwise disposed of, may be less than the price paid for the securities. Even when the value of the securities sold is greater than the price paid, there is the risk that the appreciation will be less than inflation. In other words, the purchasing power of the proceeds may be less than the purchasing power of the original investment.

Each of the Managers selected by FMAX for participation in their respective Programs may utilize specific strategies which create additional investment risk potential for Clients. While these risks are factored into the advisory services that SSLLC offers as part of the initial and ongoing selection of specific participating Managers, Clients should refer to FMAX's wrap fee Program Brochures and/or the Forms ADV Part 2A disclosure documents of participating Managers for specific investment risks associated with their investment process.

Where applicable, mutual funds and ETFs utilized by FMAX and/or their respective Managers may include funds invested in domestic and international equities, including real estate investment trusts ("REITs"), and corporate and government fixed income securities and commodities. Equity securities may include large capitalization, medium capitalization and small capitalization stocks. Mutual fund and ETF shares invested in fixed income securities are subject to the same interest rate, inflation and credit risks associated with the underlying bond holdings.

Among the riskiest mutual funds that may be used in FMAX investment strategies are the U.S. and international small capitalization and small capitalization value funds, emerging markets funds and commodity futures funds. Conservative fixed income securities have lower risk of loss of principal, but most bonds (with the exception of Treasury Inflation Protected Securities, or TIPS) present the risk of loss of purchasing power through lower expected return. This risk is greatest for longer-term bonds.

Certain funds that may be utilized by FMAX may contain international securities. Investing outside the United States involves additional risks, such as currency fluctuations, periods of illiquidity and

price volatility. These risks may be greater with investments in developing countries.

More information about the risks of any particular market sector can be reviewed in mutual fund prospectuses within each applicable sector.

Regardless of the investment strategy utilized, there is a risk of loss of principal and in some cases a complete loss of principal. Additional risks you need to be aware of prior to investing include, but are not limited to:

- **Market Risk:** The possibility for an investor to experience losses due to factors that affect the overall performance of the financial markets. Market risk, also called “systematic risk,” cannot be eliminated through diversification, though it can be minimized by hedging. The risk that a major natural disaster will cause a decline in the market as a whole is an example of market risk. Other sources of market risk include recessions, public health crises, including pandemics, political turmoil, changes in interest rates and terrorist attacks.
- **Interest Rate Risk:** The risk that an investment’s value will change due to a change in the absolute level of interest rates, in the spread between two rates, in the shape of the yield curve or in any other interest rate relationship. Such changes usually affect securities inversely and can be reduced by diversifying (investing in fixed-income securities with different durations) or hedging (e.g., through an interest rate swap).
- **Foreign Exchange Risk:** The risk of an investment’s value changing due to changes in currency exchange rates. The risk that an investor will have to close out a long or short position in a foreign currency at a loss due to an adverse movement in exchange rates (also known as “currency risk” or “exchange-rate risk”).
- **Credit Risk:** Debt securities are also subject to credit risk, which is the possibility that the credit strength of an issuer will weaken and/or an issuer of a debt security will fail to make timely payments of principal or interest and default on its obligations.
- **Management Risk:** The services we offer may involve your Financial Advisor developing and implementing an investment strategy or recommending a third-party Manager to do the same for you. Developing and implementing a profitable investment strategy inherently involves making decisions about the future behavior of, among other things, the securities markets as a whole and the market for individual securities. Because there is no available methodology for accurately predicting future events over time, there can be no guarantee that your Financial Advisor or third-party Manager will be successful in developing or recommending a profitable investment strategy for you or in implementing the strategy they or the third-party Manager develops or recommends.

#### Reliance on third-party information

SSLLC conducts their analyses using detailed historical and forward-looking information. The Firm relies on third-parties, which may include certain financial institutions, for the provision of market statistics, fund details, performance, and related information and although these parties are generally reliable and reputable, there may be inaccuracies or discrepancies in the information that is beyond SSLLC’s control, and is not independently verified by SSLLC.



SSLLC's recommendations are based on the information and data filed by the issuers of securities with various government regulators or made directly available to SSLLC by such issuers, or indirectly through other third-party sources. Although SSLLC, through the FMAX Program, evaluates such information and data, SSLLC is not in a position to confirm the completeness, genuineness, or accuracy of such information and data, and in some cases, complete and accurate information is not readily available.

SSLLC bases its recommendations and/or guidance on information provided by Clients to provide accurate information. If a Client provides inaccurate information, this will impact the quality and relevance of SSLLC's recommendations or guidance.

#### Transaction Costs and Frequency of Trading

With the exception of recommendations specifically focused on the frequency of the Client's trading (e.g., a recommendation to trade less frequently), SSLLC does not consider the frequency of a Client's trading when the computer software generates a recommendation. If a Client's investment approach involves a high level of trading and turnover of their investments, such approach may generate substantial transaction costs, have tax implications (such as short-term capital gains) and other similar consequences that could negatively impact the value of the investment portfolio. Clients should bear these transaction costs in mind when deciding whether to follow the recommendations generated by the FMAX Program.

#### Certain Characteristics of Existing Portfolios

SSLLC does not consider the restrictions that may be inherent in a Client's existing investment Accounts when making investment recommendations. For example, when making a recommendation to sell a security and replace it with a similar security, SSLLC does not consider (but attempts to disclose) whether the existing security would be subjected to an early redemption fee if the Client sells such security. Further, SSLLC does not consider the brokerage costs for effecting transactions in the Client's existing investment Accounts when making securities recommendations. Clients should consider such potential costs, if applicable, and consult their Financial Advisors, as necessary, before acting on an investment recommendation made by SSLLC.

#### Tax Impact Overlay and Loss Harvesting

Clients should confer with their personal tax advisor regarding the tax consequences of investing with SSLLC and engaging in the tax-loss harvesting strategy, based on their particular circumstances. Clients are responsible for how the transactions in their Accounts are reported to the Internal Revenue Service ("IRS") or any other taxing authority. SSLLC assumes no responsibility to Clients for the tax consequences of any transaction, including any capital gains and/or wash sales that may result from the tax-loss harvesting strategy, or otherwise. The performance of the new securities purchased for tax-loss harvesting purposes may have different expenses, returns, volatility and other characteristics relative to the securities that are sold for tax-loss harvesting purposes. The effectiveness of the tax-loss harvesting strategy to reduce tax liability will depend on the Client's entire tax and investment profile, including purchases and dispositions in Accounts (e.g., Client's or Client's spouse's) outside of FIWA and SSLLC, and type of investments (e.g., taxable or

nontaxable) or holding period (e.g., short-term or long-term). The utilization of losses harvested through the strategy will depend upon the recognition of capital gains in the same or a future tax period, and in addition may be subject to limitations under applicable tax laws, e.g., if there are insufficient realized gains in the tax period, the use of harvested losses may be limited to a \$3,000 deduction against income and distributions. Losses harvested through the strategy that are not utilized in the tax period when recognized (e.g., because of insufficient capital gains and/or significant loss carryforwards), generally may be carried forward to offset future capital gains, if any.

#### Legislative and Regulatory Risk

Investments may be adversely affected by new or revised laws or regulations. Changes to laws or regulations will impact the securities markets as a whole, specific industries, individual issuers of securities, and the Investment Managers' determinations with respect to the expected rate of return, value, tax treatment, or creditworthiness of a particular security. The impact of these changes may not be fully known for some time.

#### Acts of God and Geopolitical Risks

The performance of your Account(s) could be impacted by Acts of God or other unforeseen and/or uncontrollable events (collectively, "disruptions"), including, but not limited to, natural disasters, public health emergencies (including any outbreak or threat of COVID-19, SARS, H1N1/09 flu, avian flu, other coronavirus, Ebola, or other existing or new pandemic or epidemic diseases), terrorism, social and political discord, geopolitical events, national and international political circumstances, and other unforeseen and/or uncontrollable events with widespread impact. These disruptions may affect the level and volatility of security prices and liquidity of any investments. There is risk that unexpected volatility or lack of liquidity will impair an investment's profitability or result in it suffering losses. Economies and financial markets throughout the world are becoming increasingly interconnected, which increases the likelihood that events or conditions in one country or region will adversely impact markets or securities industry participants in other countries or regions. The extent of the impact of any such disruption on us, you, and any underlying portfolio investments' operational and financial performance will depend on many factors, including the duration and scope of such disruption, the extent of any related travel advisories and restrictions implemented, the impact of such disruption on overall supply and demand, goods and services, investor liquidity, consumer confidence and levels of economic activity and the extent of its disruption to important global, regional and local supply chains and economic markets, all of which are highly uncertain and cannot be predicted. A disruption may materially and adversely impact the value and performance of any investment, our ability to source, manage and divest investments, and our ability to achieve your investment objectives, ultimately resulting in significant losses to you. In addition, there is a risk that a disruption will significantly impact, or even temporarily or permanently halt, our operations and/or the operations of any underlying portfolio funds and companies.

#### Model Overlay Risks

There are risks associated with Model implementation for Model-traded FMAX accounts. The implementation of a Model in a Client's account relies on the Implementation Manager's ability to purchase the investments in the Model Provider's portfolio recommendations. This may not be

possible due to liquidity constraints or aggregate holdings limitations, among other reasons. This could result in deviation of performance between the Model and the Investor's accounts.

### Cybersecurity Risks

With the increased use of technologies to conduct business, SLLC, FIWA, and their affiliates are susceptible to operational, information security, and related risks. In general, cyber incidents can result from deliberate attacks or unintentional events that may arise from external or internal sources. Cyber-attacks include, but are not limited to, gaining unauthorized access to digital systems (e.g., through "hacking" or malicious software coding) for purposes of misappropriating assets or sensitive information; corrupting data, equipment, or systems; and causing operational disruption. Cyber-attacks may also be carried out in a manner that does not require gaining unauthorized access, such as causing denial-of-service attacks on websites (i.e., efforts to make network services unavailable to intended users). Cyber incidents have the ability to cause disruptions and impact business operations, potentially resulting in financial losses, interference with the ability to calculate asset prices, impediments to trading, the inability to transact business, destruction to equipment and systems, violations of applicable privacy and other laws, regulatory fines, penalties, reputational damage, reimbursement or other compensation costs, or additional compliance costs. Similar adverse consequences could result from cyber incidents affecting issuers of securities, governmental and other regulatory authorities, exchange and other financial market operators, banks, brokers, dealers, insurance companies and other financial institutions (including the Firm and service providers) and other parties. SLLC is not responsible to any Client for losses unless caused by SLLC's breach of its fiduciary duty.

### Volatility Risk

The prices of certain products in the Account have been subject to periods of excessive volatility recently and in the past, and such periods can be expected to continue or recur. While volatility can create profit opportunities for the Account, it can also create the specific risk that historical or theoretical pricing relationships will be disrupted and may cause what should otherwise be comparatively low risk positions to incur losses. Price movements are influenced by many unpredictable factors, such as market sentiment, inflation rates, interest rate movements and general economic and political conditions. The expanded influence of social media platforms on the market, combined with the access to costless retail brokerage, can exacerbate the volatility of particular issuers.

## **Material Risks of Investing in Mutual Funds, ETFs and other Investments**

### Exchange-Traded Funds ("ETFs")

An ETF generally is an investment company, unit investment trust or a portfolio of securities deposited with a depository financial institution in exchange for depository receipts. The portfolios of ETFs generally consist of common stocks that closely track the performance and dividend yield of specific securities indices, either broad market, sector or international. Fixed income ETFs generally consist of bonds issued by corporations or government. ETFs provide investors the opportunity to buy or sell throughout the day an entire portfolio of stocks in a single security.

Although index mutual funds are similar, their shares are generally issued and redeemed only once per day at market close. Investment in an ETF involves payment of such company's pro rata share of administrative fees charged by such company, in addition to those paid by a Client. Supply and demand in the market for either the ETF and/or the securities held by the ETF may cause the ETF shares to trade at a premium or discount to the actual net asset value of the securities owned by the ETF.

### Mutual Funds

An investment in mutual funds could lose money over short or long periods. Clients should expect the fund's share price and total return to fluctuate within a wide range, like the fluctuations of the overall stock market.

An ETF's or mutual fund's performance could be impacted by a number of factors including, but not limited to:

Investment style risk: The chance that returns from small and mid-capitalization growth stocks will trail returns from the overall stock market. Historically, small and mid-cap stocks have been more volatile in price than the large-cap stocks that dominate the overall market, and they often perform quite differently. Small and mid-size companies tend to have greater stock volatility because, among other things, these companies are more sensitive to changing economic conditions than large companies.

Market risk: The chance that stock prices overall will decline.

Manager risk: The chance that an ETF or a mutual fund the Manager may make a poor security selection or focus on securities in a particular sector, category, or group of companies will cause the mutual fund to underperform relevant benchmarks or other funds with a similar investment objective.

Interest rate risk: The chance that bond prices will decline because of rising interest rates. Interest rate risk should be moderate for the fund because it invests primarily in short- and intermediate-term bonds, whose prices are less sensitive to interest rate changes than are the prices of long-term bonds.

Other Risk Factors to Consider:

- Inflation Risk
- Currency Risk
- Reinvestment Risk
- Business Risk (related to particular industries or companies within an industry)
- Financial Risk (related to borrowing and bankruptcy)
- Liquidity Risk
- Fixed Income Risk
- Foreign and Emerging Markets Equity Risk
- High Yield Fixed Income Securities Risk
- Diversification Risk

- Tactical Strategy Risk

### Alternative Investments

Alternative investments are classified as assets whose investment characteristics and/or performance differ substantially from the primary asset classes and therefore offer opportunities for additional diversification. The Platform does not make available private equity, hedge funds, or similar investments directly in Platform accounts; however, FMAX may offer access to mutual funds that invest significantly in these instruments, and therefore Investors may have indirect exposure to these types of investments. Generally, alternative investments may be illiquid.

### Real Estate

Real estate is a cyclical industry that is sensitive to interest rates, economic conditions (both nationally and locally), property tax rates, and other factors. Changes in real estate values or economic downturns can have a significant negative effect on issuers in the real estate industry.

### Commodity-Linked Investments

Commodity-linked investments may be more volatile and less liquid than the underlying commodity, instruments, or measures, and their value may be affected by the performance of the overall commodities markets, as well as by weather, political, tax, regulatory, and market developments.

## **Item 7 – Client Information Provided to Portfolio Managers**

The pertinent personal and financial information that You provide to your Financial Advisor and through the RTQ (such as name, address, Social Security number, date of birth, assets and income) are provided to FMAX, Platform Manager to enable management of your account. We only share personal information and account data pursuant to our Privacy Policy.

For the FMAX Program, Financial Advisors utilize the systems and tools provided by FMAX for the collection, review and analysis of the data provided by the Client. Therefore, the Platform Sponsor, FIWA, has access to this customer data through FMAX systems, as well as through the custodial systems of SSLLC's clearing broker dealer, NFS. Client information is not made available to the Investment Managers utilized on the FMAX platform.

Additional information about Platform Manager's use of your personal and financial information may be found in Platform Manager's Form ADV brochure.

## **Item 8 – Client Contact with Portfolio Managers**

You are encouraged to direct general questions about your account to your Financial Advisor. In the event you request more specific information about the management of your account, the Platform Manager and applicable personnel who are knowledgeable about your account and its management will be made reasonably available for consultation through your Financial Advisor. In general, Investment Managers will not be available for direct Client consultation.

## **Item 9 – Additional Information**

### Disciplinary Information

Registered investment advisers must disclose all material facts about legal or disciplinary events relevant to clients' evaluation of SLLC or its management's integrity. Below are disciplinary events that may impact your evaluation of SLLC. For further information or questions about these events, we encourage you to consult your Financial Advisor. You may also visit this [link](#) for a “detailed” report of all Firm disclosures.

In January 2020, SLLC faced penalties for an oversight in registration in New Hampshire, resulting in a fine of \$50,000.

In June 2019, SLLC entered an agreement with Massachusetts authorities regarding alleged improper sales practices, paying a \$100,000 penalty and offering reimbursements totaling \$140,000.

In March 2019, SLLC consented to SEC findings of improper mutual fund share class recommendations, resulting in disgorgement of \$270,539.89.

In December 2018, SLLC faced sanctions in New Hampshire for potentially violating MSRB Rule G-27, resulting in fines and restitution totaling \$34,154.33.

In June 2017, SLLC settled with Puerto Rico authorities for unsuitable transactions, paying restitution to customers and a \$1,000,000 fine.

In March 2017, SLLC consented to FINRA sanctions for unfair pricing in municipal securities transactions, resulting in fines and restitution.

In September 2016, SLLC faced legal action in Puerto Rico for alleged mismanagement of closed-end funds.

In October 2015, SLLC was fined \$2 million and agreed to restitution for solicited purchases of Puerto Rico municipal bonds, as well as revising supervisory systems and procedures.

### Code of Ethics and Personal Trading

As required by applicable law, SLLC has adopted a Code of Ethics establishing policies and procedures for SLLC to handle actual and potential conflicts of interest that arise from providing advisory services. SLLC's Code of Ethics describes SLLC's fiduciary duties and responsibilities to Clients and sets forth SLLC's practice of supervising the personal securities transactions of employees with access to Client information. Individuals associated with SLLC may buy or sell securities for their personal accounts identical to, or different than, those recommended to Clients. It is the express policy of SLLC that no person associated with SLLC shall prefer his or her own interest to that of a Client or make personal investment decisions based on investment decisions of Clients. SLLC's Code of Ethics also requires that SLLC and its directors, officers, and employees comply with federal securities laws.

To supervise compliance with its Code of Ethics, SLLC requires that anyone associated with

SLLC's advisory business with access to advisory recommendations ("access persons") provide annual securities holding reports and quarterly transaction reports to SLLC's principals. SLLC also requires such access persons to receive approval from the Chief Compliance Officer prior to investing in any initial public offerings (IPOs) or private placements (limited offerings). Further, SLLC has implemented surveillance and exception reports that are designed to identify and correct situations in which an employee's personal trading may conflict with that of a Firm's customer.

SLLC's Code of Ethics further includes SLLC's policy prohibiting the use of material non-public information and protecting the confidentiality of Client information. SLLC requires that all individuals must act in accordance with all applicable U.S. federal and state regulations governing registered investment advisory practices. Any individual not in observance of the above will be subject to discipline.

SLLC will provide a complete copy of its Code of Ethics to any Client or prospective Client upon written request to the Compliance Department at Santander Securities LLC, 2 Morrissey Blvd., Dorchester, MA 02125.

#### Review of Accounts

In addition to holistic due diligence conducted by the Firm, and the Firm's Fiduciary and Conflicts Oversight Committee, and FMAX regarding the offerings on platform, SLLC monitors Client Accounts individually and generally maintains an ongoing oversight position in such Accounts. SLLC reviews each Client Account at least annually. On-going reviews and monitoring are conducted by our Financial Advisors, Principal Review Team, Supervisory Directors, and our Surveillance Team. Additional Account reviews may be triggered by any of the following events:

- A specific Client request;
- A change in Client goals and objectives;
- Large static cash positions;
- Accounts with little to no trading;
- An imbalance in a portfolio asset allocation; and/or
- Material changes in market or economic conditions.

#### Reports

FMAX Program Clients shall receive confirmations on each FMAX Program trade (unless suppressed), and Account statements no less than quarterly and access to daily values and performance of the Accounts through the FMAX Program Site. Also, Clients may receive in-depth Manager research reports, including summaries and expanded reports, and quarterly Manager commentaries and analysis.

Portfolio evaluations are periodically reviewed for accuracy by FMAX prior to delivery to Clients and are intended to inform Clients as to how their investments have performed for a period, both on an absolute basis and compared to leading investment indices. FMAX does not conduct reviews

of individual Client portfolio evaluations to determine whether Client investment objectives are being met, as this is the responsibility of the Financial Advisor.

NFS, on behalf of SLLC, sends Clients a statement of the assets held in each Account, including the valuations of such assets, no less than quarterly as required.

#### Client Referrals and Other Compensation

Conflicts of interest may arise related to all forms of compensation and benefits received by SLLC and our Financial Advisors from third parties (such as mutual fund managers, third party asset managers, and through SLLC's executing broker) in connection with the sale of investment products and services to Clients. We have identified these conflicts and provide full transparency in our Conflicts of Interest Disclosure document.

Employees of our affiliates will have the opportunity to refer Clients to the Programs. Such referrals may result in the receipt by the relevant employee of a referral fee from their employer, not SLLC. In most cases these employees are registered with the broker-dealer. If a referral is received from a non-registered individual, we will comply with all applicable requirements of Advisers Act Rule 206(4)-1 in connection with any referral arrangements subject to Advisers Act Rule 206(4)-1, including appropriate disclosure of referral arrangements to our Clients and maintenance of referral agreements. Clients have the option of obtaining certain of the investment products we recommend for our Accounts through brokers or other agents that are not affiliated with us.

#### Revenue Sharing Arrangements

SLLC can offer brokerage and investment advisory account services because we are registered as both a broker/dealer and an investment adviser. If you receive brokerage or advisory services from SLLC, you should be aware that Santander's interests may not always be the same as yours. Santander is paid both by you and, sometimes, by other entities that compensate Santander based on transactions for your account. The disclosures below describe certain potential conflicts of interest that may apply to your account. Please read these disclosures carefully and note that there may be additional conflicts of interest applicable to your specific accounts which are not addressed below. Please ask your Financial Advisor questions to make sure you understand your rights and Santander's obligations to you as a brokerage or advisory customer.

In a brokerage account, SLLC acts as securities broker/dealer of record with respect to your assets. When SLLC acts as a broker/dealer, the service is our trading capabilities. You direct all trading in your brokerage account.

In an advisory account, SLLC acts as a registered investment adviser. We provide investment advice and recommend Advisory Programs and then appointed Investment Managers make the investment decisions for you based on your investment objectives and risk tolerance.

There are some important differences between these accounts that you should understand. For



either type of account, services are provided by your Financial Advisor who is associated with SLLC. Your Financial Advisor can assist you in making important financial decisions, in addition to providing access to financial markets, products and services. A Financial Advisor will help define your investment goals and objectives, and to qualify your risk tolerance so that you better understand risks associated with various investment options and the services best suited to your needs. Financial Advisors also assist with reporting on progress and providing insight on whether current savings and investments align with your future goals and objectives.

Registered Investment Advisor:

#### Fee-Based Accounts

- Fee-Based Accounts may provide for ongoing portfolio management subject to a fiduciary standard. SLLC and our Financial Advisors are responsible for managing your account to this standard by placing your interests ahead of our own, and meeting certain other duties set forth below.
- Fee-Based Accounts do not pay a commission on individual transactions, but instead pay an agreed upon ongoing advisory fee, which is typically a percentage based on the value of the assets in your account. The amount paid to our Firm and your Financial Advisor generally may vary based on the type of investments your Financial Advisor recommends or selects on your behalf.
- Since your advisory fee is tied to your account value, Financial Advisors may be paid a higher fee as the value of your account goes up, or a lower fee if the value of your account goes down.
- The primary services you obtain with a Fee-Based Account are ongoing investment advice and monitoring of your investments, periodic rebalancing and professional money management.
- For these accounts, you authorize trades to be effected, your portfolio rebalanced and other investment decisions to be made on your behalf without your pre-approval being required for each transaction.
- Clients with Fee-Based Accounts may have more frequent meetings with their Financial Advisors. Your Financial Advisor is required to offer to meet with you periodically to discuss your investment portfolio and financial situation.
- Fee-Based Accounts require a minimum investment amount that varies for certain programs.
- Fee-Based Accounts may not hold certain products designed for Commission-Based Accounts.
- Fee-Based Accounts may receive additional investment related services including performance reporting.

Please note that SLLC Financial Advisors, regardless of your account type, may also receive cash and/or non-cash compensation such as deferred compensation and training symposiums. Portions of this compensation may be subsidized by external vendors and SLLC product providers, such as mutual fund companies, insurance carriers or money managers. Therefore, Financial Advisors may have a Financial incentive to recommend the programs and services of these sponsors, rather

than other available products and services offered by SSLLC.

#### Training and Education Compensation

Santander offers multiple ways for product providers or insurance companies to provide training and education to our Financial Advisors. The training may be offered in the local branch offices or in larger group settings, including at the national level. Certain product providers and insurance companies have agreed to dedicate resources and Funding to provide this training and education. This commitment could lead our Financial Advisors to Focus on products or annuities offered From these companies versus the products or annuities offered by product providers and insurance companies which are not represented in such training sessions.

Product providers and insurance companies may also provide compensation to offset or reimburse Santander for costs incurred in conducting training or educational meetings. These meetings are designed to educate Santander's Financial Advisors about the product characteristics, Features, suitability, customer services and sales techniques as they relate to the various products or annuities.

Additionally, from time to time, product providers or insurance companies may reimburse Santander For expenses incurred by branch offices in connection with training, educational, conferences or seminars For Santander's Financial Advisors and Clients. Financial Advisors may also receive promotional items, meals or entertainment or other non-cash compensation From product providers or insurance companies.

Training and education compensation may be paid to Santander by any of the insurance companies documented above, or other product provider.

#### Potential Conflicts of Interest Associated with Additional Compensation Arrangements

Periodically throughout the year, Santander initiates incentive programs for all its Financial Advisors. These programs include, but are not limited to, the following: programs that compensate associates for attracting new assets/Clients to Santander; programs that reward Financial Advisors for promoting investment advisory services; and programs that reward Financial Advisors who meet total production criteria.

Financial Advisors who participate in the programs noted above may be rewarded with cash and/or non-cash compensation, including bonuses, training conferences, and recognition trips. Portions of these programs may be subsidized by product providers and/or insurance companies. Therefore, Santander's Financial Advisors have a financial incentive to recommend the programs and services included in these firm sponsored programs rather than other available products and services offered by Santander.

Please refer to the Firm's disclosures attached to our new Account paperwork for the most current revision of this list, our Revenue Share Disclosure located on our site, or simply contact your Financial Advisor or the Firm for more information.

## Financial Information

This Item is not applicable to SLLC as we do not take prepayment of more than \$1,200 in fees, six months or more in advance or have a financial condition that could impair our ability to meet our contractual obligations. Therefore, we are not required to provide our audited balance sheets.

## Other Financial Industry Activities and Affiliations

In addition to the advisory services discussed in this Brochure, SLLC is also a full-service registered broker-dealer operation which engages in retail and institutional sales. Registered representatives (certain personnel of the broker-dealer) sell and/or provide access to retail investments, including but not limited to variable annuities, fixed annuities, equities, ETFs, bonds and market linked CDs, operating as a division of SLLC under the name of “Santander Investment Services”. Securities clearing are provided on a fully disclosed basis to Clients by NFS, who is wholly owned by Fidelity Global Brokerage Group, Inc. SLLC effects transactions as a broker or agent for both advisory Clients and broker dealer Clients.

SLLC is a wholly-owned subsidiary of Santander Capital Holdings LLC, a holding company, which itself is a wholly owned subsidiary of Santander Holdings USA, Inc., a holding company for Santander Bank, N.A. that provides various banking products and services primarily in the Mid-Atlantic and Northeastern United States. Santander Holdings USA, Inc. is a subsidiary of Banco Santander, S.A., a public reporting company traded on the New York Stock Exchange. While this is not an exhaustive list, other affiliates of SLLC include:

- Santander Bank, N.A., a national banking association whose primary business consists of attracting deposits from its network of retail branches, and originating small business and middle market commercial loans, and auto and other consumer loans in the communities served by those offices.
- Banco Santander International provides private banking products and services to non-U.S. Clients.
- Santander US Capital Markets LLC, an institutional broker-dealer operating under Santander Corporate & Investment Banking ([Santander CIB](#)), a Santander global division that supports corporate and institutional clients.

Through the agreement SLLC has entered into with Santander Bank, N.A., Clients of this financial institution may be referred to SLLC by a Licensed Bank Employee (“LBE”) registered as a representative of SLLC. The LBE may receive compensation for referring such Clients to SLLC. Additionally, non-licensed bank employees could refer a Client to SLLC. For doing this, non-licensed bank employees could be eligible to receive a one-time nominal referral fee; this is not paid by SLLC. Any referral fee paid is paid by the bank as their compensation to employees of the bank. SLLC does not pay any referral fees.

Certain representatives of SLLC, in their individual capacities, are agents of SLLC. As such, when Clients utilize these individuals in their capacity as registered representatives or as insurance

agents, such individuals will be able to receive separate, yet customary, commission compensation resulting from implementing product transactions on behalf of such Clients. As such, it is a conflict of interest as SLLC and our Financial Advisors may be compensated more when they advise our Clients to participate in certain financial products or services. For more information about how SLLC is compensated and related conflicts of interests, please refer to our Compensation Disclosure and our Conflicts of Interests Disclosure documents (link provided in Item 4, above).

### Conflicts of Interest

Section 206(2) of the Advisers Act prohibits an investment adviser, directly or indirectly, from engaging "in any transaction, practice, or course of business which operates as a fraud or deceit upon any Client or prospective Client," and imposes a fiduciary duty on investment advisers to act for their Clients' benefit, including an affirmative duty of utmost good faith and full disclosure of all material facts. Under Section 206(2), an investment adviser has a fiduciary duty to disclose to its Clients all conflicts of interest which might incline an investment adviser consciously or unconsciously to render advice that is not disinterested. A conflict of interest is a material fact that an investment adviser must disclose to its Clients.

Clients should be aware that the compensation to SLLC will differ according to the specific Advisory Program chosen. SLLC has an incentive to drive Clients to invest in Programs that will pay us more. Compensation to your Financial Advisor will be level no matter what Advisory Program is chosen, mitigating conflicts of interest based on the Advisory Program they recommend. The compensation to SLLC may be more than the amounts we would otherwise receive if you participated in another Program or paid for investment advice, brokerage, and/or other like services separately. We urge you to discuss compensation with your Financial Advisor in order to gain full transparency on how he/she is compensated and discuss all present conflicts of interest. Further, please be mindful that similar services or products may be available at other institutions at a lower cost.

The Firm, and FMAX appointed Investment Managers intend to invest Client Accounts in the lowest cost share class of a mutual fund offered on the Platform in efforts to comply with our best execution obligations. Clients should be aware that certain lower cost fund share classes may be available outside of our services buy other advisory firms or advisory platforms.

The Firm does not represent to invest our Clients in the lowest cost Advisory Program available on platform. Our recommendation(s) to invest in any Advisory Program(s) is based on the financial needs, objectives and appetite of our Clients, not the cost of any particular Program or investment. This presents a conflict of interest, as certain Clients will pay more or less for their Advisory Programs. The Firm offers 3 different Advisory Programs, which consists of FSPs, SMAs, and UMAs. Each Advisory Program may present a different cost or cost structure to the Client, and that cost is not a factor in our recommendation to you. Please discuss Program costs with your Financial Advisor should you have any questions.

The material reportable conflicts of interest encountered by a Client include, but are not limited to,

the conflicts disclosed throughout this Brochure, which should be read in its entirety. In addition to this Brochure please review the Firm's Conflict of Interest Disclosure for more detailed information.

### Transactions with Affiliates

Section 206 of the Advisers Act regulates principal transactions among an investment adviser and its affiliates, on the one hand, and the Clients thereof, on the other hand. Very generally, if an investment adviser or an affiliate thereof proposes to purchase a security from, or sell a security to, a Client (a "principal transaction"), the adviser must make certain disclosures to the Client of the terms of the proposed transaction and obtain the Client's consent to the transaction. In connection with SLLC's advisory Clients, SLLC and its affiliates do not engage in principal transactions.

In connection with SLLC effecting transactions as broker or agent for both advisory Clients and other Clients, SLLC may, on occasion, act as a broker for an advisory Client on one side and a Client for whom it does not act as investment adviser on the other side of the securities transaction. Such "agency cross" transactions are permitted when the Account has granted its prior permission in conformity with Rule 206(3)-2 of the Advisers Act, or when permission to affect the individual transaction has been granted prior to the completion of the transaction. SLLC faces potentially conflicting division of loyalties and responsibilities to the parties in agency cross transactions. SLLC has adopted policies and procedures in relation to agency cross transactions and the actual or potential conflicts of interest they create. SLLC addresses these conflicts by disclosing them to Clients, and not effecting any such transactions unless SLLC determines that the transaction is in the best interest of each Client and permitted by applicable law.

Please review and discuss with your Financial Advisor the SLLC "Conflicts of Interest Disclosure" and the "Compensation Disclosure" documents that can be found on our website for more transparency into the ways the Firm is compensated for the products and services we provide to our Clients.

### Brokerage Practices

Execution and clearance of transactions for advisory Clients are provided by NFS, which also acts as custodian on the Accounts. Clients participating in the FMAX Program should understand that SLLC, in its separate capacity as a broker-dealer, is also the introducing broker on a fully disclosed basis on each participating Client Account. Although it does not currently receive brokerage compensation for acting as introducing broker with respect to the FMAX Program, SLLC may in the future receive separate and typical brokerage compensation as a result with respect to such Accounts.

As discussed in this Brochure Item 9, SLLC has affiliated entities, however, none of these affiliates serve as a Manager within the FMAX Program or provide/offer Clients any advisory services or investment advice.

If SLLC receives brokerage commissions, such brokerage commissions may give SLLC and its

affiliates an incentive to recommend investment products based on the compensation received, rather than on the Client's needs. Clients have the option of purchasing investment products that SLLC recommends through other brokers or agents that are not affiliated with SLLC, if those purchases are done outside the advisory relationship with SLLC. Advisory fees paid by Clients to SLLC are not reduced to offset any brokerage commissions received.

With respect to our managed Accounts, while SLLC is able to negotiate competitive pricing from NFS that it believes is beneficial to its Clients, SLLC does receive an economic benefit from using itself as a broker-dealer rather than an unaffiliated broker-dealer. As broker-dealer of record, SLLC receives the mutual fund 12b-1 service fees, in our capacity of a broker-dealer, charged to Clients by the underlying funds they own. This additional compensation received by SLLC as broker-dealer may represent a conflict of interest with SLLC's Clients.

### Best Execution

It is SLLC's policy to seek "best execution" for our Program Clients. "Best execution" means obtaining for a Client the most favorable execution, usually the lowest total cost (in purchasing a security) or highest total proceeds (in selling a security), subject to the circumstances of the transaction and the quality and reliability of the executing broker or dealer. Best execution is not measured solely by reference to commission rates or price. For example, paying a broker a higher commission rate than what another broker might charge is appropriate if the difference in cost is reasonably justified in seeking what is in the best long-term economic interests of SLLC's Clients. SLLC believes that for the vast majority of securities transactions for its Clients, best execution is not quantifiable, but rather is a set of quality standards – a trading process that seeks to maximize the value of a Client's portfolio over the course of time, given the stated investment objectives and circumstances. In short, SLLC seeks to achieve the best overall end result for each Client. Maximizing long term profit for SLLC's Clients takes precedence over short-term goals of cost efficiency in connection with individual trades.

### Research and Other Soft Dollar Benefits

SLLC does not receive research or other products or services other than execution from a broker-dealer or a third party in connection with Client securities transactions.

### Directed Brokerage

All transactions in the Account will be effected through NFS as clearing broker and Program Custodian, with SLLC acting as introducing broker. SLLC Clients are not allowed the option of directing securities transactions to other broker-dealers or custodians.

### Aggregated Trades

It is the general practice of SLLC to aggregate trades. Trades that cannot be aggregated and traded in a block are submitted in a randomized process seeking to ensure that each Client generally has

equal priority over time. By not aggregating transaction orders and trading at different times during the day, Clients may potentially pay higher prices when buying securities, or receive lower prices when selling securities compared to the other Accounts depending on the size of the trades and the liquidity of the securities.

### Trading Errors

Occasionally, a trading error may occur where either we, Investment Managers or our Financial Advisors, are at fault. If this occurs in your Account, the error will be corrected, and your Account will be restored to where it would have been had the error never occurred. However, in the process of restoring your Account, we may realize a profit or suffer a loss in connection with correcting this error. Neither losses nor gains realized by us will be passed on to you.

### Investment Discretion

SLLC has investment discretion over Accounts in the FMAX Program. As noted above, Clients may impose reasonable restrictions, subject to review and approval by SLLC. Prior to assuming discretionary authority, SLLC will execute an advisory agreement with the Client granting SLLC, Platform Manager and all Investment Managers discretion.

### Voting Client Securities

As a matter of Firm policy and practice, SLLC does not have any authority to and does not vote proxies on behalf of Clients.

With respect to proxy voting for FMAX Program Accounts, where permissible, the Client may grant the Program's designated Manager discretion to vote proxies with respect to any securities purchased or held in the Account; to execute waivers, consents, and other instruments with respect to such securities; and to consent to any plan to reorganization, merger, combination, consolidation, liquidation, or similar plan with reference to such securities. For those instances in which SLLC receives a proxy for a Client, SLLC shall forward such proxy to the designated Manager. If the Client has not appointed a Manager as the Client's agent with respect to proxy voting, such proxies shall be provided directly to the Client. In limited circumstances, SLLC may provide advice to Clients regarding Clients' voting of proxies.

Securities and advisory services are offered through Santander Investment Services, a division of Santander Securities LLC. Santander Securities LLC is a registered broker-dealer, Member [FINRA](#) and [SIPC](#) and a Registered Investment Adviser. Insurance is offered through Santander Securities LLC or its affiliates.

INVESTMENT AND INSURANCE PRODUCTS ARE:		
NOT FDIC INSURED	NOT BANK GUARANTEED	MAY LOSE VALUE
NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY		NOT A BANK DEPOSIT



## Privacy Policy

### FACTS

#### WHAT DOES SANTANDER SECURITIES DO WITH YOUR PERSONAL INFORMATION?

Why?	Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully to understand what we do.		
What?	The types of personal information we collect and share depend on the product or service you have with us. This information can include: <ul style="list-style-type: none"><li>▪ Social Security number and account balances</li><li>▪ payment history and transaction or loss history</li><li>▪ credit history; credit scores and credit card or other debt</li></ul>		
How?	All financial companies need to share customers' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their customers' personal information; the reasons Santander Securities chooses to share; and whether you can limit this sharing.		
Reasons we can share your personal information		Does Santander Securities share?	Can you limit the sharing?
For our everyday business process- such as to process your transactions, maintain your account(s), respond to court orders and legal investigations, or report to credit bureaus		Yes	No
For our marketing purposes- to offer our products and services to you		Yes	No
For joint marketing with other financial companies		Yes	No
For our affiliates' everyday business purposes- information about your transactions and experiences		Yes	No
For our affiliates' everyday business purposes- information about your creditworthiness		Yes	Yes
For our affiliates to market to you		Yes	Yes
For nonaffiliates to market to you		No	N/A
To limit our sharing	<ul style="list-style-type: none"><li>▪ Call (866) 736-6475</li></ul> <p><b>Please note:</b> If you are a <i>new</i> customer, we can begin sharing your information 30 days from the date we sent this notice. When you are <i>no longer</i> our customer, we continue to share your information as described in this notice. However, you can contact us at any time to limit our sharing.</p>		
Questions?	Call (866) 736-6475		

### Privacy Policy Continued

Who we are	
<b>Who is providing this notice?</b>	Santander Securities LLC
What we do	
<b>How does Santander Securities protect my personal information?</b>	<p>To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings.</p> <p>Our information systems have controls, such as: firewalls, antivirus, passwords, periodic testing of our network access and encryption of computers and emails.</p>
<b>How does Santander Securities collect my personal information?</b>	<p>We collect your personal information, for example, when you</p> <ul style="list-style-type: none"> <li>▪ open an account</li> <li>▪ direct us to buy securities</li> <li>▪ make a wire transfer</li> </ul>

	We also collect your personal information from others, such as credit bureaus, affiliates, or other companies.
<b>Why can't I limit all sharing?</b>	<p>Federal law gives you the right to limit only</p> <ul style="list-style-type: none"> <li>▪ sharing for affiliates' everyday business purposes – information about your creditworthiness</li> <li>▪ affiliates from using your information to market to you</li> <li>▪ Sharing for nonaffiliates to market to you</li> </ul> <p>State laws and individual companies may give you additional rights to limit sharing.</p>
<b>What happens when I limit sharing for an account I hold jointly with someone else?</b>	Your choices will apply to everyone on your account-unless you tell us otherwise.
<b>Definitions</b>	
<b>Affiliates</b>	<p>Companies related by common ownership or control. They can be financial and nonfinancial companies.</p> <ul style="list-style-type: none"> <li>▪ Our affiliates include companies with the word "Santander" in their name.</li> <li>▪ Our affiliates include financial companies such as Banco Santander, S.A., Banco Santander Puerto Rico, Santander Insurance Agency, Inc., Santander Bank, N.A., Banco Santander International, Santander Holdings USA, Inc., Santander Asset Management, Santander Investment Services, and Santander Consumer USA</li> </ul>
<b>Nonaffiliates</b>	<p>Companies not related by common ownership or control. They can be financial and nonfinancial companies.</p> <ul style="list-style-type: none"> <li>▪ Santander Securities does not share with nonaffiliates so they can market to you.</li> </ul>
<b>Joint marketing</b>	<p>A formal agreement between nonaffiliated financial companies that together market financial products or services to you.</p> <ul style="list-style-type: none"> <li>▪ Our joint marketing partners include product and service providers, who assure us that they will protect the security and confidentiality of the information we provide to them.</li> </ul>