

# Item 1: Cover Page

**MOKAN Wealth Management Inc.**

14221 Metcalf Ave #102  
Overland Park, Kansas 66223

**Form ADV Part 2A – Firm Brochure**

(913) 257-3991

Dated April 29, 2024

This Brochure provides information about the qualifications and business practices of MOKAN Wealth Management Inc., “MOKAN”. If you have any questions about the contents of this Brochure, please contact us at (913) 257-3991. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

MOKAN Wealth Management Inc. is registered as an Investment Adviser with the states of Kansas and Texas. Registration of an Investment Adviser does not imply any level of skill or training.

Additional information about MOKAN is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov), which can be found using the firm’s identification number, 328005.

MOKAN Wealth Management Inc. maintains liability insurance coverage for its investment advisory services. If requested, proof of professional liability insurance coverage shall be provided within 30 days of request.

## Item 2: Material Changes

### Material Changes:

- The firm has applied for SEC registration.
- The firm's disciplinary information has been updated.

### *Future Changes*

From time to time, we may amend this Disclosure Brochure to reflect changes in our business practices, changes in regulations, and routine annual updates as required by the securities regulators. Either this complete Disclosure Brochure or a Summary of Material Changes shall be provided to each Client annually and if a material change occurs in the business practices of MOKAN Wealth Management Inc..

At any time, you may view the current Disclosure Brochure online at the SEC's Investment Adviser Public Disclosure website at <http://www.adviserinfo.sec.gov> by searching for our firm name or by our CRD number 328005.

You may also request a copy of this Disclosure Brochure at any time, by contacting us at (913) 257-3991.

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# Item 4: Advisory Business

## Description of Advisory Firm

MOKAN Wealth Management Inc. is registered as an Investment Adviser with the States of Kansas, Missouri, and Texas. Kyle Hammerschmidt is the principal owner of MOKAN Wealth Management Inc. As of March 19, 2024 MOKAN Wealth Management Inc reports \$110,359,380 in discretionary Assets Under Management.

## Types of Advisory Services

### Investment Management Services (MOKAN Wealth Management manages accounts)

We are in the business of managing individually tailored investment portfolios. Our firm provides continuous advice to a client regarding the investment of Client funds based on the individual needs of the Client. Through personal discussions in which goals and objectives based on a client's particular circumstances are established, we develop a client's personal investment policy or an investment plan with an asset allocation target and create and manage a portfolio based on that policy and allocation targets. We will also review and discuss a client's prior investment history, as well as family composition and background.

Account supervision is guided by the stated objectives of the Client (e.g., maximum capital appreciation, growth, income, or growth, and income), as well as tax considerations. Clients may impose reasonable restrictions on investing in certain securities, types of securities, or industry sectors. Fees pertaining to this service are outlined in Item 5 of this brochure.

### Financial Planning Services

Clients work one-on-one with MOKAN Wealth Management to develop and implement a personalized financial plan. MOKAN Wealth Management will monitor the plan, recommend any changes and ensure the plan is up to date. Clients may elect to participate in Ongoing Financial Planning or limited duration Financial Plan Creation engagements. The fees for each of these services are outlined in Item 5 below. Clients enrolled in our investment management service do not pay a fee for ongoing comprehensive financial planning in addition to what they are paying for the investment management services.

### Ongoing Financial Planning Services

Ongoing financial planning involves an evaluation of a client's current and future financial state by using currently known variables to predict future cash flows, asset values, and withdrawal plans. The key defining aspect of financial planning is that through the financial planning process, all questions, information, and analysis will be considered as they affect and are affected by the entire financial and life situation of the Client. Clients purchasing this service will receive annual household tax reports and a monthly electronic report, providing the Client with a detailed financial plan designed to achieve his or her stated financial goals and objectives, a. The adviser will meet with the Client to review the financial plan and outline the corresponding action plan. At the client's request there will be a full review of this plan every 6-12 months to ensure its accuracy and ongoing appropriateness.

In general, the financial plan will address any or all of the following areas of concern. The Client and advisor will work together to select specific areas to cover. These areas may include, but are not limited to, the following:

- **Income Planning:** We will conduct a review of your income and expenses to determine your current surplus or deficit along with advice on prioritizing how any surplus should be used or how to reduce expenses if they exceed your income. Advice may also be provided on which debts to pay off first based on factors such as the interest rate of the debt and any income tax ramifications. We may also recommend what we believe to be an appropriate cash reserve that should be considered for emergencies and other financial goals, along with a review of accounts (such as money market funds) for such reserves, plus strategies to save desired amounts.
- **Employee Benefits Optimization:** We will provide review and analysis as to whether the client, as an employee, is taking the maximum advantage possible of their employee benefits. If the client is a business owner, we will consider and/or recommend the various benefit programs that can be structured to meet both business and personal retirement goals.
- **Financial Goals:** We will help clients identify financial goals and develop a plan to reach them. We will identify what clients plan to accomplish, what resources will be needed to make it happen, how much time will be needed to reach the goal, and how much the client should budget for the goals.
- **Retirement Planning:** Our retirement planning services typically include projections of your likelihood of achieving your financial goals, typically focusing on financial independence as the primary objective. For situations where projections show less than the desired results, we may make recommendations, including those that may impact the original projections by adjusting certain variables (e.g., working longer, saving more, spending less, taking more risk with investments). If you are near retirement or already retired, advice may be given on appropriate distribution strategies to minimize the likelihood of running out of money or having to adversely alter spending during your retirement years.
- **Insurance:** Review of existing policies to ensure proper coverage for life, health, disability, and long-term care.
- **Investment Analysis:** This may involve developing an asset allocation strategy to meet clients' financial goals and risk tolerance, providing information on investment vehicles and strategies, reviewing employee stock options, as well as assisting clients in establishing their own investment accounts at a selected broker/dealer or custodian. The strategies and types of investments we may recommend are further discussed in Item 8 of this brochure.
- **Tax-Efficient Planning Strategies:** Advice may include ways to minimize current and future income taxes as a part of your overall financial planning picture. For example, we may make recommendations on which type of account(s) or specific investments should be owned based in part on their "tax efficiency," with the consideration that there is always a possibility of future changes to federal, state or local tax laws and rates that may impact your situation.

To the extent MOKAN Wealth Management feels the level of tax expertise needed exceeds MOKAN Wealth Management's knowledge and/or abilities, we will recommend that clients consult with another qualified tax professional before initiating any tax planning strategy. To that end, we may provide clients with contact information for accountants or attorneys who specialize in this area if clients wish to hire someone for such purposes. With clients' approval, we will participate in meetings or phone calls between clients and their chosen external tax professional.

- **Estate Planning:** This usually includes an analysis of the client's exposure to estate taxes and current estate plan which may include whether the client has a will, powers of attorney, trusts and other related documents. Our advice also typically includes ways for the client to minimize or avoid future estate taxes

by implementing appropriate estate planning strategies such as the use of applicable trusts. We always recommend that the client consults with a qualified attorney when the client initiates, updates or completes estate planning activities. We may provide the client with contact information for attorneys who specialize in estate planning when the client wishes to hire an attorney for such purposes. From time-to-time, we will participate in meetings or phone calls between the client and their attorney with the client's approval or request.

### **Financial Plan Creation**

The one-time Financial Plan Creation service may involve, at the client's request, the preparation of a written financial plan covering specific topics or a comprehensive financial plan. When providing financial planning services, MOKAN's role is to find ways to help the clients understand the client's overall financial situation and help the client set financial objectives. Financial planning is based on the individual goals, objectives, time horizon, and risk tolerance of each client. Plans may include, but are not limited to, the following: Income Planning, Employee Benefits Optimization, Financial Goals, Retirement Planning, Insurance Planning, Investment Analysis, Tax-Efficient Planning Strategies, and Estate Planning.

### **Client Tailored Services and Client Imposed Restrictions**

We offer the same suite of services to all of our clients. However, specific Client financial plans and their implementation are dependent upon the Client Investment Plan which outlines each Client's current situation (income, tax levels, and risk tolerance levels) and is used to construct a Client specific plan to aid in the selection of a portfolio that matches restrictions, needs, and targets.

### **Wrap Fee Programs**

We do not participate in wrap fee programs.

## **Item 5: Fees and Compensation**

Please note, unless a Client has received the firm's Disclosure Brochure at least 48 hours prior to signing the investment advisory contract, the investment advisory contract may be terminated by the Client within five (5) business days of signing the contract without incurring any advisory fees. How we are paid depends on the type of advisory service we are performing. Please review the fee and compensation information below.

### **Ongoing Financial Planning & Investment Management Fees**

Our standard advisory fee is based on the market value of the assets under management and is calculated as follows: The annual fees are negotiable, pro-rated, and paid in arrears on a monthly basis based on the average daily balance of the assets of the previous month. The annual advisory fee ranges between 1% and 1.5% of the market value of all assets under management. No increase in the annual fee shall be effective without agreement from the Client by signing a new agreement or amendment to their current advisory agreement. Ongoing financial planning is included at no additional cost for all assets under management. Financial planning for assets not under management of the firm will be charged an additional fee for either Ongoing Financial Planning or a Financial Plan Creation.

We calculate period-end account values after all dividends settle in the account. Therefore, the account value used to calculate advisory fees may differ from that of the custodial account statement. Our billing invoice will indicate the total account value used to calculate the advisory fee.

Advisory fees are directly debited from Client accounts. Accounts initiated or terminated during a month will be charged a pro-rated fee based on the amount of time remaining in the billing period. An account may be terminated with written notice at least 15 calendar days in advance. Since fees are paid in arrears, no refund will be needed upon termination of the account.

### **Ongoing Financial Planning**

Ongoing Financial Planning consists of an ongoing fee that is paid monthly, in arrears, at the rate of \$500- \$750 per month per month. The fee may be negotiable in certain cases. Fees for this service may be paid through AdvicePay. The term of this Agreement shall commence on the Effective Date and shall continue until either party gives the other party written notice of termination in which case termination shall be effective within 5 business days. Upon termination of any agreement, the fee will be prorated and billed to the Client.

### **Financial Plan Creation Fees**

Financial Planning Creation engagements are offered on a fixed fee basis ranging between \$1,700 and \$3,500, depending on complexity. Prior to beginning any work on the financial plan, MOKAN Wealth Management and the client will mutually agree upon the total fee for the engagement.

The total fee will be estimated and outlined in the client contract. The fee may be negotiable in certain cases with the total fee due at the completion of the engagement. In the event of early termination by the Client, any fees for the hours already worked will be due. Fees for this service may be paid by AdvicePay. The term of this Agreement shall commence on the Effective Date and shall continue until the delivery of the completed financial plan or until either party gives the other party written notice of termination, in which case termination shall be effective within 5 business days. This work will commence immediately after the fee is paid and will be completed within the first 60 days of the date the fee is paid. Therefore, the upfront portion of the fee will not be paid more than 6 months in advance.

### **Other Types of Fees and Expenses**

Fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses which may be incurred by the Client. Clients may incur certain charges imposed by custodians, brokers, and other third parties such as custodial fees, deferred sales charges, odd-lot differentials, transfer taxes, wire transfer, and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Mutual fund and exchange-traded funds also charge internal management fees, which are disclosed in a fund's prospectus. Such charges, fees, and commissions are exclusive of and in addition to our fee, and we shall not receive any portion of these commissions, fees, and costs.

Item 12 further describes the factors that we consider in selecting or recommending broker-dealers for Client's transactions and determining the reasonableness of their compensation (e.g., commissions).

## **Item 6: Performance-Based Fees and Side-By-Side Management**

We do not offer performance-based fees and do not engage in side-by-side management.

## Item 7: Types of Clients

We provide financial planning and portfolio management services to individuals and high net-worth individuals,.

We do not have a minimum account size requirement.

## Item 8: Methods of Analysis, Investment Strategies and Risk of Loss

Our primary methods of investment analysis are fundamental, technical, cyclical and charting analysis.

**Fundamental analysis** involves analyzing individual companies and their industry groups, such as a company's financial statements, details regarding the company's product line, the experience, and expertise of the company's management, and the outlook for the company's industry. The resulting data is used to measure the true value of the company's stock compared to the current market value. The risk of fundamental analysis is that the information obtained may be incorrect and the analysis may not provide an accurate estimate of earnings, which may be the basis for a stock's value. If securities prices adjust rapidly to new information, utilizing fundamental analysis may not result in favorable performance.

**Technical analysis** involves using chart patterns, momentum, volume, and relative strength in an effort to pick sectors that may outperform market indices. However, there is no assurance of accurate forecasts or that trends will develop in the markets we follow. In the past, there have been periods without discernible trends and similar periods will presumably occur in the future. Even where major trends develop, outside factors like government intervention could potentially shorten them.

Furthermore, one limitation of technical analysis is that it requires price movement data, which can translate into price trends sufficient to dictate a market entry or exit decision. In a trendless or erratic market, a technical method may fail to identify trends requiring action. In addition, technical methods may overreact to minor price movements, establishing positions contrary to overall price trends, which may result in losses. Finally, a technical trading method may underperform other trading methods when fundamental factors dominate price moves within a given market.

**Cyclical analysis** is a type of technical analysis that involves evaluating recurring price patterns and trends based upon business cycles. Economic/business cycles may not be predictable and may have many fluctuations between long-term expansions and contractions. The lengths of economic cycles may be difficult to predict with accuracy and therefore the risk of cyclical analysis is the difficulty in predicting economic trends and consequently the changing value of securities that would be affected by these changing trends.

### **Passive Investment Management**

We primarily practice passive investment management. Passive investing involves building portfolios that are composed of various distinct asset classes. The asset classes are weighted in a manner to achieve the desired relationship between correlation, risk, and return. Funds that passively capture the returns of the desired asset classes are placed in the portfolio. The funds that are used to build passive portfolios are typically index mutual funds or exchange-traded funds.



Passive investment management is characterized by low portfolio expenses (i.e. the funds inside the portfolio have low internal costs), minimal trading costs (due to infrequent trading activity), and relative tax efficiency (because the funds inside the portfolio are tax efficient and turnover inside the portfolio is minimal).

In contrast, active management involves a single manager or managers who employ some method, strategy or technique to construct a portfolio that is intended to generate returns that are greater than the broader market or a designated benchmark.

## **Material Risks Involved**

**All investing strategies we offer involve risk and may result in a loss of your original investment which you should be prepared to bear.** Many of these risks apply equally to stocks, bonds, commodities, and any other investment or security. Material risks associated with our investment strategies are listed below.

**Market Risk:** Market risk involves the possibility that an investment's current market value will fall because of a general market decline, reducing the value of the investment regardless of the operational success of the issuer's operations or its financial condition.

**Strategy Risk:** The Adviser's investment strategies and/or investment techniques may not work as intended.

**Small and Medium Cap Company Risk:** Securities of companies with small and medium market capitalizations are often more volatile and less liquid than investments in larger companies. Small and medium cap companies may face a greater risk of business failure, which could increase the volatility of the Client's portfolio.

**Turnover Risk:** At times, the strategy may have a portfolio turnover rate that is higher than other strategies. A high portfolio turnover would result in correspondingly greater brokerage commission expenses and may result in the distribution of additional capital gains for tax purposes. These factors may negatively affect the account's performance.

**Limited markets:** Certain securities may be less liquid (harder to sell or buy) and their prices may at times be more volatile than at other times. Under certain market conditions, we may be unable to sell or liquidate investments at prices we consider reasonable or favorable or find buyers at any price.

**Concentration Risk:** Certain investment strategies focus on particular asset-classes, industries, sectors or types of investment. From time to time these strategies may be subject to greater risks of adverse developments in such areas of focus than a strategy that is more broadly diversified across a wider variety of investments.

**Interest Rate Risk:** Bond (fixed income) prices generally fall when interest rates rise, and the value may fall below par value or the principal investment. The opposite is also generally true: bond prices generally rise when interest rates fall. In general, fixed income securities with longer maturities are more sensitive to these price changes. Most other investments are also sensitive to the level and direction of interest rates.

**Legal or Legislative Risk:** Legislative changes or Court rulings may impact the value of investments, or the securities' claim on the issuer's assets and finances.

**Inflation:** Inflation may erode the buying power of your investment portfolio, even if the dollar value of your investments remains the same.

## **Risks Associated with Securities**

Apart from the general risks outlined above which apply to all types of investments, specific securities may have other risks.

**Common stocks** may go up and down in price quite dramatically, and in the event of an issuer's bankruptcy or restructuring could lose all value. A slower-growth or recessionary economic environment could have an adverse effect on the price of all stocks.

**Corporate Bonds** are debt securities to borrow money. Generally, issuers pay investors periodic interest and repay the amount borrowed either periodically during the life of the security and/or at maturity. Alternatively, investors can purchase other debt securities, such as zero coupon bonds, which do not pay current interest, but rather are priced at a discount from their face values and their values accrete over time to face value at maturity. The market prices of debt securities fluctuate depending on factors such as interest rates, credit quality, and maturity. In general, market prices of debt securities decline when interest rates rise and increase when interest rates fall. The longer the time to a bond's maturity, the greater its interest rate risk.

**Bank Obligations** including bonds and certificates of deposit may be vulnerable to setbacks or panics in the banking industry. Banks and other financial institutions are greatly affected by interest rates and may be adversely affected by downturns in the U.S. and foreign economies or changes in banking regulations.

**Municipal Bonds** are debt obligations generally issued to obtain funds for various public purposes, including the construction of public facilities. Municipal bonds pay a lower rate of return than most other types of bonds. However, because of a municipal bond's tax-favored status, investors should compare the relative after-tax return to the after-tax return of other bonds, depending on the investor's tax bracket. Investing in municipal bonds carries the same general risks as investing in bonds in general. Those risks include interest rate risk, reinvestment risk, inflation risk, market risk, call or redemption risk, credit risk, and liquidity and valuation risk.

**Exchange Traded Funds** prices may vary significantly from the Net Asset Value due to market conditions. Certain Exchange Traded Funds may not track underlying benchmarks as expected. ETFs are also subject to the following risks: (i) an ETF's shares may trade at a market price that is above or below their net asset value; (ii) the ETF may employ an investment strategy that utilizes high leverage ratios; or (iii) trading of an ETF's shares may be halted if the listing exchange's officials deem such action appropriate, the shares are de-listed from the exchange, or the activation of market-wide "circuit breakers" (which are tied to large decreases in stock prices) halts stock trading generally. The Adviser has no control over the risks taken by the underlying funds in which the Clients invest.

**Mutual Funds** When a Client invests in open-end mutual funds or ETFs, the Client indirectly bears its proportionate share of any fees and expenses payable directly by those funds. Therefore, the Client will incur higher expenses, many of which may be duplicative. In addition, the Client's overall portfolio may be affected by losses of an underlying fund and the level of risk arising from the investment practices of an underlying fund (such as the use of derivatives).

**Alternative Investments** Investing in alternative investments and/or strategies will not be suitable for all investors and involves special risks, such as risks associated with commodities, real estate, leverage, selling securities short, the use of derivatives, potential adverse market forces, regulatory changes and potential illiquidity. There are special risks associated with mutual funds that invest principally in real estate securities, such as sensitivity to changes in real estate values and interest rates and price volatility because of the fund's concentration in the real estate industry.

## Item 9: Disciplinary Information

On April 8, 2024, MOKAN entered into a consent agreement and order ("order") with the Missouri Securities Division of the Office of Secretary of State, Enforcement Section. MOKAN is alleged to have transacted business

as an Investment Adviser with Missouri resident clients without being registered or exempt from registration in Missouri. MOKAN agreed to pay a total administrative assessment of \$26,286.55.

## Item 10: Other Financial Industry Activities and Affiliations

No MOKAN employee is registered, or have an application pending to register, as a broker-dealer or a registered representative of a broker-dealer.

No MOKAN employee is registered, or have an application pending to register, as a futures commission merchant, commodity pool operator or a commodity trading advisor.

MOKAN does not have any related parties. As a result, we do not have a relationship with any related parties.

MOKAN only receives compensation directly from Clients. We do not receive compensation from any outside source. We do not have any conflicts of interest with any outside party.

### **Recommendations or Selections of Other Investment Advisers**

MOKAN does not recommend Outside Managers to manage client accounts.

## Item 11: Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

As a fiduciary, our firm and its associates have a duty of utmost good faith to act solely in the best interests of each Client. Our Clients entrust us with their funds and personal information, which in turn places a high standard on our conduct and integrity. Our fiduciary duty is a core aspect of our Code of Ethics and represents the expected basis of all of our dealings. The firm also accepts the obligation not only to comply with the mandates and requirements of all applicable laws and regulations but also to take responsibility to act in an ethical and professionally responsible manner in all professional services and activities.

### **Code of Ethics Description**

This code does not attempt to identify all possible conflicts of interest, and literal compliance with each of its specific provisions will not shield associated persons from liability for personal trading or other conduct that violates a fiduciary duty to advisory Clients. A summary of the Code of Ethics' Principles is outlined below.

- Integrity - Associated persons shall offer and provide professional services with integrity.
- Objectivity - Associated persons shall be objective in providing professional services to Clients.
- Competence - Associated persons shall provide services to Clients competently and maintain the necessary knowledge and skill to continue to do so in those areas in which they are engaged.
- Fairness - Associated persons shall perform professional services in a manner that is fair and reasonable to Clients, principals, partners, and employers, and shall disclose conflict(s) of interest in providing such services.

- Confidentiality - Associated persons shall not disclose confidential Client information without the specific consent of the Client unless in response to proper legal process, or as required by law.
- Professionalism - Associated persons' conduct in all matters shall reflect the credit of the profession.
- Diligence - Associated persons shall act diligently in providing professional services.

We periodically review and amend our Code of Ethics to ensure that it remains current, and we require all firm access persons to attest to their understanding of and adherence to the Code of Ethics at least annually. Our firm will provide a copy of its Code of Ethics to any Client or prospective Client upon request.

### **Investment Recommendations Involving a Material Financial Interest and Conflicts of Interest**

None among our firm, its associates, or any related person is authorized to recommend to a Client or to effect a transaction for a Client that involves any security in which our firm or a related person has a material financial interest, such as in the capacity as an underwriter, adviser to the issuer, etc.

### **Advisory Firm Purchase of Same Securities Recommended to Clients and Conflicts of Interest**

Our firm and its “related persons” may buy or sell securities similar to, or different from, those we recommend to Clients for their accounts. In an effort to reduce or eliminate certain conflicts of interest involving the firm or personal trading, our policy may require that we restrict or prohibit associates’ transactions in specific reportable securities transactions. Any exceptions or trading pre-clearance must be approved by the firm principal in advance of the transaction in an account, and we maintain the required personal securities transaction records per regulation.

### **Trading Securities At/Around the Same Time as Client’s Securities**

From time to time, our firm or its “related persons” may buy or sell securities for themselves at or around the same time as Clients. We will not trade non-mutual fund securities 5 days prior to the same security for Clients.

## **Item 12: Brokerage Practices**

### **Factors Used to Select Custodians and/or Broker-Dealers**

MOKAN Wealth Management Inc. does not have any affiliation with Broker-Dealers. Specific custodian recommendations are made to the Client based on their need for such services. We recommend custodians based on the reputation and services provided by the firm.

#### **1. Research and Other Soft-Dollar Benefits**

While MOKAN does not receive formal soft dollar benefits other than execution from broker/dealers in connection with client securities transactions, the Firm does receive some economic benefits through its participation in their programs. These benefits are typically not available to retail account holders with these firms. Further, these benefits are generally not contingent on the number of accounts, number of transactions or amount of revenue to the brokerage/custodial firms and are available to any investment advisor using their custody and execution. These benefits include the following products and services which are provided without cost or at a discount: Issues such as costs passed on through broker-dealer and/or clearing entity costs and fees for things MOKAN might benefit from such arrangements, such as company and/or vendor provided meetings have no bearing on the clients’ costs. The firm's use of these benefits is intended to comply with the requirements of Section 28(e) of the Securities Exchange Act of 1934. Section 28(e) provides a “safe harbor” for investment managers who use commissions or transaction fees paid by their advised accounts to obtain investment research services that provide lawful and

appropriate assistance to the manager in performing investment decision-making responsibilities. Specific benefits provided to the Firm through the firm's custodial relationships are outlined below.

## **2. Brokerage for Client Referrals**

We receive no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

## **3. Clients Directing Which Broker/Dealer/Custodian to Use**

We do recommend a specific custodian for Clients to use, however, Clients may custody their assets at a custodian of their choice. Clients may also direct us to use a specific broker-dealer to execute transactions. By allowing Clients to choose a specific custodian, we may be unable to achieve the most favorable execution of Client transaction, and this may cost Clients money over using a lower-cost custodian.

## **The Custodian and Brokers We Use (Altruist)**

MOKAN Wealth Management offers investment advisory services through the custodial platform offered by Altruist Financial LLC ("Altruist"), an unaffiliated SEC-registered broker dealer and FINRA/SIPC member. Custody, clearing and execution services are provided by Altruist Financial LLC as a self-clearing broker-dealer. MOKAN Wealth Management's clients establish brokerage accounts through Altruist. We maintain an institutional relationship with Altruist whereby Altruist provides certain benefits to us, including a fully digital account opening process, a variety of available investments, and integration with software tools that can benefit us and our clients. We are not affiliated with Altruist. Altruist does not supervise MOKAN Wealth Management, its agents, activities, or its regulatory compliance.

## **Aggregating (Block) Trading for Multiple Client Accounts**

Generally, we combine multiple orders for shares of the same securities purchased for advisory accounts we manage (this practice is commonly referred to as "block trading"). We will then distribute a portion of the shares to participating accounts in a fair and equitable manner. The distribution of the shares purchased is typically proportionate to the size of the account, but it is not based on account performance or the amount or structure of management fees. Subject to our discretion, regarding particular circumstances and market conditions, when we combine orders, each participating account pays an average price per share for all transactions and pays a proportionate share of all transaction costs. Accounts owned by our firm or persons associated with our firm may participate in block trading with your accounts; however, they will not be given preferential treatment.

# **Item 13: Review of Accounts**

Kyle Hammerschmidt, Owner and CCO of MOKAN Wealth Management Inc., will work with clients to obtain current information regarding their assets and investment holdings and will review this information as part of our financial planning services. MOKAN Wealth Management does not provide to clients specific reports, other than financial plans.

Client accounts under MOKAN Wealth Management's ongoing investment management service will be reviewed regularly on a quarterly basis by Kyle Hammerschmidt, Owner and CCO. The account is reviewed with regards to the client's investment policies and risk tolerance levels. Events that may trigger a special review would be unusual performance, additions or deletions of client-imposed restrictions, excessive draw-down, volatility in performance or buy and sell decisions from the firm or per client's needs.

Clients will receive trade confirmations from the broker(s) for each transaction in their accounts as well as monthly or quarterly statements and annual tax reporting statements from their custodian showing all activity in the accounts, such as receipt of dividends and interest.

MOKAN Wealth Management will not provide written reports to investment advisory clients.

## Item 14: Client Referrals and Other Compensation

We do not receive any economic benefit, directly or indirectly, from any third party for advice rendered to our Clients. Nor do we, directly or indirectly, compensate any person who is not advisory personnel for Client referrals.

## Item 15: Custody

MOKAN does not accept custody of Client funds except in the instance of withdrawing Client fees.

For Client accounts in which MOKAN directly debits their advisory fee:

- i. MOKAN will send a copy of its invoice to the custodian at the same time that it sends the Client a copy.
- ii. The custodian will send at least quarterly statements to the Client showing all disbursements for the account, including the amount of the advisory fee.
- iii. The Client will provide written authorization to MOKAN, permitting them to be paid directly for their accounts held by the custodian.

Clients should receive at least quarterly statements from the broker-dealer, bank or other qualified custodian that holds and maintains Client's investment assets. We urge you to carefully review such statements and compare such official custodial records to the account statements or reports that we may provide to you. Our statements or reports may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities.

## Item 16: Investment Discretion

For those Client accounts where we provide Investment Management Services, we maintain discretion over Client accounts with respect to securities to be bought and sold and the amount of securities to be bought and sold. Investment discretion is explained to Clients in detail when an advisory relationship has commenced. At the start of the advisory relationship, the Client will execute a Limited Power of Attorney, which will grant our firm discretion over the account. This means that the Adviser is authorized, without consulting the Client in advance, to buy, sell, and trade in stocks, bonds, mutual funds, index funds, exchange-traded funds, and other securities and/or contracts relating to the same, in order to invest the Portfolio in accordance with the Client's IPS. Clients may impose reasonable restrictions on investing in certain securities, types of securities, or industry sectors. Additionally, the discretionary relationship will be outlined in the advisory contract and signed by the Client.

## Item 17: Voting Client Securities

We do not vote Client proxies. Therefore, Clients maintain exclusive responsibility for: (1) voting proxies, and (2) acting on corporate actions pertaining to the Client's investment assets. The Client shall instruct the Client's qualified custodian to forward to the Client copies of all proxies and shareholder communications relating to the Client's investment assets. If the Client would like our opinion on a particular proxy vote, they may contact us at the number listed on the cover of this brochure.

In most cases, you will receive proxy materials directly from the account custodian. However, in the event we were to receive any written or electronic proxy materials, we would forward them directly to you by mail, unless you have authorized our firm to contact you by electronic mail, in which case, we would forward you any electronic solicitation to vote proxies.

## Item 18: Financial Information

Registered Investment Advisers are required in this Item to provide you with certain financial information or disclosures about our financial condition. We have no financial commitment that impairs our ability to meet contractual and fiduciary commitments to Clients, and we have not been the subject of a bankruptcy proceeding.

# Item 19: Requirements for State-Registered Advisers

## **Kyle Hammerschmidt**

Born: 1988

### **Educational Background**

- 08/2009 – Fort Hays State University
- 12/2012 – Kansas State University

### **Business Experience**

- 04/2021 – Present, MOKAN Wealth Management Inc., Owner & CCO
- 03/2022 – 12/2023, CreativeOneWealth, LLC, Investment Adviser Representative
- 02/2020 – Present, Retire Ready Academy, Owner & Instructor
- 07/2019 – 03/2022, Retirement Wealth Advisors, LLC, Investment Adviser Representative
- 09/2019 – 09/2019, Adult Financial Education Services, Instructor
- 09/2019 – 09/2019, Mokan Solutions, Owner
- 01/2017 – 07/2019, Brookstone Capital Management, LLC, Investment Adviser Representative

### **Other Business Activities**

Kyle Hammerschmidt is the Owner and Instructor of Retire Ready Academy, conducting retirement planning workshops. He spends approximately 4 hours per month involved in this outside business activity.

Kyle Hammerschmidt is a Co-Owner of Hammerdown Vacation Properties LLC, which provides real estate rentals. He spends less than 1 hour per month involved in this outside business activity.

### **Material Relationships That Management Persons Have With Issuers of Securities**

MOKAN Wealth Management Inc., nor Kyle Hammerschmidt, have any relationship or arrangement with issuers of securities.

### **Additional Compensation**

Kyle Hammerschmidt does not receive any economic benefit from any person, company, or organization, in exchange for providing Clients advisory services through MOKAN.

### **Supervision**

Kyle Hammerschmidt, as Chief Compliance Officer of MOKAN, is responsible for supervision. They may be contacted at the phone number on this brochure supplement.

### **Requirements for State Registered Advisers**



The Missouri Securities Division of the Office of Secretary of State Enforcement Section alleges that from November 2023 to April 2024, Kyle Hammerschmidt, of Mokan Wealth Management, Inc., transacted business as an investment adviser representative with Missouri resident clients without being registered or exempt from registration in Missouri.

**MOKAN Wealth Management Inc.**

14221 Metcalf Ave #102  
Overland Park, Kansas 66223  
(913) 257-3991

Dated March 20, 2024

**Form ADV Part 2B – Brochure Supplement**

*For*

**Kyle Hammerschmidt Individual CRD# 6744129**

**Owner & CCO**

This brochure supplement provides information about Kyle Hammerschmidt that supplements the MOKAN Wealth Management Inc. (“MOKAN”) brochure. A copy of that brochure precedes this supplement. Please contact Kyle Hammerschmidt if the MOKAN brochure is not included with this supplement or if you have any questions about the contents of this supplement.

Additional information about Kyle Hammerschmidt is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) which can be found using the identification number 6744129.

MOKAN Wealth Management Inc. maintains liability insurance coverage for its investment advisory services. If requested, proof of professional liability insurance coverage shall be provided within 30 days of request.

## Item 2: Educational Background and Business Experience

### **Kyle Hammerschmidt**

Born: 1988

#### **Educational Background**

- 08/2009 – Fort Hays State University
- 12/2012 – Kansas State University

#### **Business Experience**

- 04/2021 – Present, MOKAN Wealth Management Inc., Owner & CCO
- 03/2022 – 12/2023, CreativeOneWealth, LLC, Investment Adviser Representative
- 02/2020 – Present, Retire Ready Academy, Owner & Instructor
- 07/2019 – 03/2022, Retirement Wealth Advisors, LLC, Investment Adviser Representative
- 09/2019 – 09/2019, Adult Financial Education Services, Instructor
- 09/2019 – 09/2019, Mokan Solutions, Owner
- 01/2017 – 07/2019, Brookstone Capital Management, LLC, Investment Adviser Representative

## Item 3: Disciplinary Information

The Missouri Securities Division of the Office of Secretary of State Enforcement Section alleges that from November 2023 to April 2024, Kyle Hammerschmidt, of Mokan Wealth Management, Inc., transacted business as an investment adviser representative with Missouri resident clients without being registered or exempt from registration in Missouri.

## Item 4: Other Business Activities

Kyle Hammerschmidt is the Owner and Instructor of Retire Ready Academy, conducting retirement planning workshops. He spends approximately 4 hours per month involved in this outside business activity.

Kyle Hammerschmidt is a Co-Owner of Hammerdown Vacation Properties LLC, which provides real estate rentals. He spends less than 1 hour per month involved in this outside business activity.

## Item 5: Additional Compensation

Kyle Hammerschmidt does not receive any economic benefit from any person, company, or organization, in exchange for providing Clients advisory services through MOKAN.

## Item 6: Supervision

Kyle Hammerschmidt, as Chief Compliance Officer of MOKAN, is responsible for supervision. They may be contacted at the phone number on this brochure supplement.

## Item 7: Requirements for State Registered Advisers

The Missouri Securities Division of the Office of Secretary of State Enforcement Section alleges that from November 2023 to April 2024, Kyle Hammerschmidt, of Moka Wealth Management, Inc., transacted business as an investment adviser representative with Missouri resident clients without being registered or exempt from registration in Missouri.

**MOKAN Wealth Management Inc.**

14221 Metcalf Ave #102  
Overland Park, Kansas 66223  
(913) 257-3991

Dated April 8, 2024

**Form ADV Part 2B – Brochure Supplement**

*For*

**Kolin Hayes Individual CRD# 7830283**

Client Service Advisor

This brochure supplement provides information about Kolin Hayes that supplements the MOKAN Wealth Management Inc. (“MOKAN”) brochure. A copy of that brochure precedes this supplement. Please contact Kyle Hammerschmidt if the MOKAN brochure is not included with this supplement or if you have any questions about the contents of this supplement.

Additional information about Kolin Hayes is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) which can be found using the identification number 7830283.

MOKAN Wealth Management Inc. maintains liability insurance coverage for its investment advisory services. If requested, proof of professional liability insurance coverage shall be provided within 30 days of request.

## Item 2: Educational Background and Business Experience

### **Kolin Hayes**

Born: 1998

#### **Educational Background**

- 08/2019 – University of Kansas

#### **Business Experience**

- 04/2024 – Present, MOKAN Wealth Management Inc., Client Service Advisor
- 06/2021 – Present, Decade Investor LLC, Owner
- 11/2023 – 04/2024, Decade Investor Wealth Management LLC, Managing Member
- 01/2021 – 06/2021, Cerner, Consultant
- 01/2020 – 12/2020, Southern Glaziers, Sales Representative
- 08/2016 – 12/2019, Student, University of Kansas

## Item 3: Disciplinary Information

The Missouri Securities Division of the Office of Secretary of State Enforcement Section alleges that from November 2023 to April 2024, Kyle Hammerschmidt, of Mokaan Wealth Management, Inc., transacted business as an investment adviser representative with Missouri resident clients without being registered or exempt from registration in Missouri.

## Item 4: Other Business Activities

Kolin Hayes is the owner of Decade Investors LLC. Decade Investors LLC is a social media company that specializes in personal finance and educational content. Kolin devotes 5 hours per month, and 0 hours per month during security trading hours, to ongoing management of the companies social media platforms.

## Item 5: Additional Compensation

Kolin Hayes does not receive any economic benefit from any person, company, or organization, in exchange for providing Clients advisory services through MOKAN.

## Item 6: Supervision

Kyle Hammerschmidt, Chief Compliance Officer of MOKAN, is responsible for supervision. They may be contacted at the phone number on this brochure supplement.

## Item 7: Requirements for State Registered Advisers

Kolin Hayes has NOT been involved in an arbitration, civil proceeding, self-regulatory proceeding, administrative proceeding, or a bankruptcy petition.