

# Insight North America LLC

Form ADV Part 2A- Disclosure Brochure

April 18th, 2024





## Form ADV Part 2A

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This Disclosure Brochure provides information about the qualifications and business practices of Insight North America LLC ("INA" or the "Adviser"). If you have any questions about the contents of this Disclosure Brochure, please contact us at 212-527-1800 or by email at [institutionalna@insightinvestment.com](mailto:institutionalna@insightinvestment.com). The information in this Disclosure Brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

Insight North America LLC is registered with the SEC as an investment adviser. Registration of an investment adviser does not imply any level of skill or training.

Additional information about Insight North America LLC and its advisory persons is also available on the SEC's website at <https://adviserinfo.sec.gov/> by searching the Adviser's firm name or CRD# 145995.

## Item 2: Material Changes

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The following material changes have occurred or been made to this Disclosure Brochure since the last annual filing and distribution to Clients:

- Schedule A of the Adviser's Form ADV Part 1 has been updated to reflect the departure of Danielle Pagano, the firm's Chief Operating Officer. Ms. Pagano's named successor, James Parsons, is now listed on the Schedule A as a control person of INA.
- The Adviser has updated its fee schedule to reflect current billing practices. Please see Item 5 for additional information.
- The Adviser has expanded its disclosure under Item 5 with respect to investments in affiliated funds to note that it may invest on discretionary basis a portion of a Client's account assets in Exchange Traded Funds sub-advised by INA.
- The Adviser removed references under Item 8 to Libor risk given the remaining tenors of U.S.-dollar LIBOR ceased publication after June 30, 2023.
- The Adviser has provided additional information under Item 8 regarding the functions and activities performed by INA's key outsourced provider, the Northern Trust Company.
- With respect to participating in affiliated underwritings, the Adviser clarified that for ERISA account clients, INA relies upon Client consent to claim certain prohibited transaction exemptions under ERISA, including Prohibited Transaction Exemption 2009-13. Please see Item 10 for additional information.
- The Adviser has enhanced its disclosures with respect to cross trading between/among advisory client accounts. Please see Item 11 for additional information.
- The Adviser has clarified its disclosures with respect to proprietary trading. The Adviser does not engage in proprietary trading for speculative or investment purposes. Please see Item 11 for additional information.
- The Adviser has expanded its disclosures under Item 13 to describe additional procedures and processes administered to review and monitor Clients' accounts.
- The Adviser has removed references to the audit exemption under Item 15 given that the Adviser no longer offers or manages private investment funds.
- The Adviser no longer offers or manages private investment funds.

## Table of Contents

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<b>Item 1: Cover Page</b>	<b>1</b>
<b>Item 2: Material Changes</b>	<b>2</b>
<b>Item 4: Advisory Business</b>	<b>4</b>
<b>Item 5: Fees and Compensation</b>	<b>6</b>
<b>Item 6: Performance-Based Fees and Side-By-Side management</b>	<b>8</b>
<b>Item 7: Types of Clients</b>	<b>10</b>
<b>Item 8: Methods of Analysis, Investment Strategies and Risk of Loss</b>	<b>12</b>
<b>Item 9: Disciplinary Information</b>	<b>18</b>
<b>Item 10: Other Financial Industry Activities and Affiliations</b>	<b>34</b>
<b>Item 11: Code of Ethics, Participation or Interest in Client Transactions, and Personal Trading</b>	<b>41</b>
<b>Item 12: Brokerage Practices</b>	<b>47</b>
<b>Item 13: Review of Accounts</b>	<b>52</b>
<b>Item 14: Client Referrals and Other Compensation</b>	<b>53</b>
<b>Item 15: Custody</b>	<b>54</b>
<b>Item 16: Investment Discretion</b>	<b>55</b>
<b>Item 17: Voting Client Securities</b>	<b>56</b>
<b>Item 18: Financial Information</b>	<b>58</b>
<b>Appendix A: Privacy Notice</b>	<b>59</b>

## Item 4: Advisory Business

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### The Company

Insight North America LLC (“INA” or the “Adviser”), formerly known as Pareto New York LLC until 2016, was established in 2004 as a wholly-owned subsidiary of The Bank of New York Mellon Corporation (“BNY Mellon”). Organized as a Limited Liability Company under the laws of New York, INA registered as an investment adviser with the United States Securities and Exchange Commission (“SEC”) on March 10, 2009. INA is part of the group of affiliated companies that may individually or collectively provide investment advisory services under the brand ‘Insight’ or ‘Insight Investment’ (“Insight”). Insight includes, among others, the following affiliated entities: INA, Insight Investment International Limited (“IIIL”), Insight Investment Management Limited (“IIML”), Insight Investment Funds Management Limited (“IIFM”) and Insight Investment Management Global Limited (“IMG”) (each an “Insight Affiliate” and collectively, “Insight Affiliates”). INA is also affiliated with other BNY Mellon subsidiaries (“BNY Mellon Affiliates”).

INA is controlled by David Leduc (Chief Executive Officer), Alex Veroude (Chief Investment Officer), James Parsons (Chief Operating Officer), John Ariola (Head of Finance), Vivek Nayar (Senior Managing Counsel), and Daniel Haff (Chief Compliance Officer). As Chief Executive Officer of IIML, Abdallah Nauphal oversees the management and operations of the entities comprising Insight Affiliates.

Several of the management persons referenced above comprise INA’s United States Management Committee (“USMC”). The USMC convenes on a monthly basis to deliberate on topics such as the Adviser’s adjustments to control and risk parameters, litigation and regulatory matters, operational concerns, client relationships, and the implementation of policies and procedures. From a corporate governance perspective, the purpose of the USMC is to foster a culture of interdepartmental transparency while also establishing a collaborative framework surrounding INA’s approach to handling new business development. The USMC reports its findings directly to INA’s Board of Directors.

INA’s Board of Directors is comprised of the control persons serving in a directorial capacity at the INA entity level. The INA Board typically convenes on a quarterly basis to discuss project management updates, operational objectives, and a high-level overview of forthcoming changes to the business.

In addition to being registered with the SEC as an investment adviser, INA is a member of the National Futures Association (“NFA”) and is registered with the Commodity Futures Trading Commission (“CFTC”) as a Commodity Trading Advisor (“CTA”) and a Commodity Pool Operator (“CPO”).

### Investment Advisory Services

INA provides discretionary and non-discretionary investment advisory services to institutional investors and high-net worth individuals (the “Client” or “Clients”) in the form of separate accounts and pooled vehicles across a wide variety of fixed income, risk management strategies including currency risk management and liability driven investing, absolute return and multi-asset capabilities (“Investment Advisory Services”).

Additional information regarding INA strategies, including the methods of analysis, fees, and certain material risks, is included under Item 8, ‘Methods of Analysis, Investment Strategies and Risk of Loss’.

INA provides tailored Investment Advisory Services to its Clients. Discretionary separate account Clients may impose investment restrictions and other guidelines on the management of the account. However, doing so will limit the Adviser’s ability to act for the account and, therefore, the performance of the account may differ and potentially be lower than the performance of discretionary accounts managed in the same or a similar strategy. Under certain circumstances, INA will decline to accept certain Client-imposed guidelines or restrictions. Please see Item 16 for additional information about investment guidelines and restrictions.

INA also offers direct Investment Advisory Services and indirect sub-Investment Advisory Services to pooled vehicles ("Funds"), including collective investment trusts (each a "CIT"), registered investment companies (each a "Mutual Fund") and exchanged traded funds ("ETFs"). Each Fund has an investment objective and set of investment policies and/or guidelines to which it is subject.

## Participating Affiliates

INA uses investment management related services provided by a Participating Affiliate. INA has entered into a Participating Affiliate Agreement ("PAA") with IIMG, which is an affiliated asset management company and considered a Participating Affiliate where one or more employees of IIMG are deemed to be Associated Persons of INA. In this capacity, the Participating Affiliate and one or more of its employees (subject to INA's supervision) provide research, advice, and recommendations in connection with INA's management of U.S. based Client accounts. In this capacity, IIMG operates in accordance with the series of no-action letters published by the SEC requiring the Participating Affiliate to be subject to the supervision of INA and the SEC. For additional information on Participating Affiliates, please see Item 10.

## Assets Under Management

As of December 31, 2023, INA managed approximately \$119 billion in regulatory assets under management ("AUM"), \$111 billion of which are managed on a discretionary basis and \$8 billion on a non-discretionary basis.

INA AUM is generally aggregated with the AUM of its Insight Affiliates in advertisements, marketing, and other promotional materials ("Marketing Materials"). The AUM used in the Marketing Materials is therefore calculated differently than the regulatory AUM listed herein.

## Item 5: Fees and Compensation

The specific manner in which fees are charged by INA is established in a written investment management agreement with the Client. Fees for Client accounts are generally based on the average or ending market value of the AUM on either a monthly or quarterly basis. The AUM includes securities, cash, and cash equivalents. INA will value the securities in a Client account based upon prices obtained from an administrator, who in turn obtains such pricing from independent sources. Fees are billed in arrears. INA does not require or accept prepayment of advisory fees.

INA reserves the right to negotiate minimum account and investment sizes, which will be dependent upon various factors, including, but not limited to, the scope of the advisory services provided, economies of scale, a Client's total AUM across all strategies and accounts managed by Insight, the expectation of future assets and any historic relationship with Insight. INA reserves the right to negotiate different fees with Clients with the same or substantially the same strategies, which may be lower than those reflected herein. Certain Clients may negotiate lower fees or be entitled to different terms and conditions than those of other Clients. A minimum fee may also apply regardless of account size.

INA also offers separate accounts that are subject to incentive fees or performance fees, which are generally based on a share of capital gains on or capital appreciation of the assets of a Client. These performance fees are generally subject to a High-Water Mark. Some performance fee arrangements are also subject to a hurdle rate. Any such performance fees will comply with the applicable requirements of the Investment Advisers Act of 1940, as amended ("Advisers Act") and specifically Section 205-3 thereof (otherwise referred to as the "Performance Fee Rule").

Strategy	Annual Fees Range	Investment Minimum
<b>Fixed Income Strategies</b>		
US Core Fixed Income	Between 0.13% and 0.17%	\$100 million
US Core-Plus Fixed Income	Between 0.18% and 0.25%	\$100 million
US Long Duration	Between 0.15% and 0.20%	\$100 million
Global Core Plus Fixed Income	Between 0.15% and 0.22%	\$100 million
U.S. Municipal Bond	Between 0.15% and 0.40%	\$100 million
Stable Value	Between 0.08% and 0.20%	\$100 million
Systematic Fixed Income High Yield	Between 0.25% and 0.30%	\$100 million
Secured Finance Asset Backed Securities	Between 0.45% and 0.50%	\$100 million
<b>Custom Solutions</b>		
Insurance Core	Between 0.10% and 0.25%	\$100 million
Liability Driven Investing	Between 0.10% and 0.30%	\$100 million

## Separate Accounts Investing in INA Investment Funds

If INA invests on a discretionary basis a portion of a Client's account assets in Mutual Funds, Exchange Traded Funds, Collective Investment Funds, or other pooled funds sub-advised by INA, the Client's account generally could, to the extent permitted by law, be charged an investment management fee by INA on the portion of their account invested in such Fund(s). In addition, accounts that hold such Fund(s) will also incur the costs related to being a shareholder or investor in such Funds, including management fees, administrative fees, and other similar fees as described in the prospectus and/or offering memorandum. The annual total net expense ratio for a particular Fund may be higher or lower than the management fee INA charges for that Client's separate account.

## Mutual Fund & ETF Fees

INA provides discretionary investment management services to Mutual Funds and Exchange Traded Funds. The Mutual Fund's or Exchange Traded Fund's prospectus will include information about the fees and expenses paid by investors in the Fund, as well as the management fees received by INA for Investment Advisory Services provided to each Fund.

Where INA has been appointed as a sub-adviser to a Mutual Fund or ETF, INA receives compensation for Investment Advisory Services from the Mutual Fund or ETF's adviser. This compensation is agreed with the adviser to the Mutual Fund or ETF. Please see Item 10 for details of affiliated Mutual Fund and ETF's appointing INA as the sub-adviser.

## CIT Fees

INA provides discretionary sub-Investment Advisory Services to certain CITs, which are trustee by certain BNY Mellon Affiliates. The applicable fees and expenses charged to participants in such CITs are set forth in their Schedule A offering materials. Management fees are generally based on a per annum percentage of underlying assets, and performance fees are generally not charged. There may be certain instances in which fee amounts are waived or deferred and, accordingly, instances in which some participants or groups of participants pay fees different from the basic fee schedules disclosed in the Schedule As.

## Additional Fees and Expenses

In addition to investment advisory fees, Clients will incur fees or expenses charged by, and paid directly to, third parties including broker-dealers and/or custodian banks, whether securities are being purchased, sold or held in Client accounts, including, but not limited to, custody, brokerage and other transaction costs, and administrative and other expenses. Custodial fees are negotiated between the Client and the respective custodian. INA does not recommend custodians to its Clients, nor is INA involved in the negotiation of custodian relationships. Examples of other costs and expenses include, but are not limited to, mark-ups, mark-downs, spreads and other amounts included in the price of a security, odd-lot differentials, exchange fees, SEC fees, advisory and administrative fees charged by Mutual Funds and ETFs, transfer taxes, and wire transfer and electronic fund processing fees. Please see Item 12 for a discussion of INA's brokerage practices.



## Item 6: Performance-Based Fees/Side-By-Side Management

Advisers are subject to certain fiduciary standards under federal law and owe Clients an affirmative duty care and duty of loyalty to act solely in the best interests of the Client and to make full and fair disclosure of all material facts, particularly where the adviser's interests potentially may conflict with the Client's best interest. In this section, INA describes its performance-based fee arrangements and its side-by-side management activities and the inherent conflicts in such arrangements.

INA manages some accounts with arrangements that provide for a management fee, which is based on the market value of the portfolio at specified month/quarter ends, plus a performance fee based on the portfolio's return in excess of a specified benchmark during a designated period of time. For more detailed information on how performance fees are calculated, please see the relevant offering documents and fee schedule in the investment management agreement.

'Side-by-side management' refers to INA's simultaneous management of multiple types of Client accounts or investment products with both performance and nonperformance-based fee structures. Side-by-side management gives rise to a variety of potential and actual conflicts of interest for Insight, its employees and supervised persons. Insight Affiliates likewise manage a variety of separate accounts and Funds. INA has implemented policies and procedures that are reasonably designed to treat INA Clients fairly over time and seeks to prevent any Client or group of Clients from being systematically favored or disadvantaged. For example, INA has trading policies and procedures that are designed and implemented so that all Clients are treated fairly and equitably over time, and to prevent different fee arrangements from influencing the allocation of investment opportunities among Clients or the trading it undertakes.

INA monitors these conflicts and other potential conflicts. To mitigate such conflicts of interest or potential conflicts of interest, INA has established policies and procedures, including, among others, a Conflicts of Interest Policy, Code of Ethics (the 'Code') and an Order Execution Policy, further described herein in Item 12 Brokerage Practices. INA is responsible for implementing these policies and procedures, which are reasonably designed to monitor, detect and prevent such conflicts of interest.

### Conflicts of Interest Relating to Performance-Based Fees When Engaging in Side-by-Side Management

INA manages accounts that are charged a performance-based fee and other accounts that are charged a different type of fee, such as a flat asset-based fee. This presents a conflict of interest because INA has a financial incentive to favor accounts with performance-based fees since INA (and its employees and supervised persons) has an opportunity to earn greater fees on such accounts as compared to Client accounts without performance-based fees. Thus, INA has an incentive to direct more favorable investment opportunities to Client accounts that pay performance-based fees, and to allocate, aggregate or sequence trades in favor of such accounts. To mitigate such conflicts of interest or potential conflicts of interest, INA has established policies and procedures, including, among others, a Conflicts of Interest Policy, Code of Ethics (the 'Code') and an Order Execution Policy, further described herein in Item 12 Brokerage Practices.

### Conflicts of Interest Relating to Accounts with Different Strategies

INA and its Insight Affiliates manage numerous accounts with a variety of strategies, which presents conflicts of interest relating to the allocation of investment opportunities and the aggregation and allocation of trades. For example, a long/short position in two Client accounts simultaneously can result in a loss to one Client based on a decision to take a gain in the other. Taking concurrent conflicting positions in certain derivative instruments can likewise cause a loss to one Client and a gain to another. INA also faces conflicts of interest to the extent INA has significant positions in illiquid securities in side-

by-side accounts. To mitigate such conflicts of interest or potential conflicts of interest, INA has established policies and procedures, including, among others, a Conflicts of Interest Policy, Code of Ethics (the 'Code') and an Order Execution Policy, further described herein in Item 12 Brokerage Practices.

## Conflicts of Interest Relating to the Management of Multiple Client Accounts

Insight Affiliates provide services to various Clients. Insight Affiliates may give advice and take action in the performance of the Adviser's duties with respect to any of its Clients that may differ from the advice given, or the timing or nature of action taken, with respect other Clients. Insight Affiliates have no obligation to purchase or sell for a Client any security or other property that Insight Affiliates purchase or sell for their own account or for the account of any other Client if it is undesirable or impractical to take such action. Insight Affiliates may give advice or take action in the performance of its duties with respect to any of its Clients that may differ from the advice given, or the timing or nature of action taken by its Insight Affiliates on behalf of their Clients. Please note that INA does not have a proprietary trading account and does not engage in speculative trading for its own account. However, INA will invest in money market funds or trade instruments for hedging FX and other exposures relating to its own revenue and expenses. In order to mitigate potential conflicts of interest during trade execution, INA has controls in place to help ensure fair and equitable allocation, aggregation, and sequencing of trade orders for INA managed Clients. To mitigate such conflicts of interest or potential conflicts of interest, INA has established policies and procedures, including, among others, a Conflicts of Interest Policy, Code of Ethics (the 'Code') and an Order Execution Policy, further described herein in Item 12 Brokerage Practices.

## Other Conflicts of Interest

As noted previously, INA and its Insight Affiliates manage numerous accounts with a variety of interests. This necessarily creates conflicts of interest for INA. For example, INA or an affiliate may cause multiple accounts to invest in the same investment. Such accounts may have conflicting interests and objectives in connection with such investment, including differing views on the operations or activities of the portfolio company, the targeted returns for the transaction and the timeframe for and method of exiting the investment. Conflicts also arise in cases where multiple INA Client accounts are invested in different parts of an issuer's capital structure. For example, one of INA's Client accounts could acquire debt obligations of a company while an affiliate's Client account acquires an equity investment. In negotiating the terms and conditions of any such investments, INA may find that the interests of the debt-holding Client accounts and the equity holding affiliate Client accounts conflict. If that issuer encounters financial problems, decisions over the terms of the workout could raise conflicts of interest (including, for example, conflicts over proposed waivers and amendments to debt covenants). For example, debt holding accounts may be better served by a liquidation of an issuer in which it could be paid in full, while equity holding accounts might prefer a reorganization of the issuer that would have the potential to retain value for the equity holders. As another example, holders of an issuer's senior securities may be able to act to direct cash flows away from junior security holders, and both the junior and senior security holders may be INA Client accounts.

The foregoing conflicts of interest will be discussed and resolved on a case-by-case basis. Any such discussions will factor in the interests of the relevant parties and applicable laws. To mitigate such conflicts of interest or potential conflicts of interest, INA has established policies and procedures, including, among others, a Conflicts of Interest Policy, Code of Ethics (the 'Code') and an Order Execution Policy, further described herein in Item 12 Brokerage Practices.

## Item 7: Types of Clients

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INA provides investment advisory services to institutional investors and high net worth individuals, including but not limited to: US and non-US corporations, corporate pension plans, Taft-Hartley plans, public plans, charitable institutions and foundations, municipalities, insurance companies, reinsurance companies, other investment advisers, and other US and non-US institutions. INA also acts as adviser and/or sub-adviser to Mutual Funds, ETFs, CITS, and Clients in Wrap Fee Programs.

### Separate Account Requirements

INA requires Clients to execute a written agreement with INA granting the Adviser authority to manage their assets or exposures. Also, INA generally imposes a minimum account size of \$100 million for most separate account strategies. INA reserves the right to waive the minimum relationship size requirements and negotiate fee rates at the Adviser's sole discretion. This is dependent on certain factors including the nature of the Client, prospective incremental funding rates, or whether there is a preexisting relationship between the Client and the Adviser. Accounts may also be subject to a minimum fee.

### Mutual Funds, ETFs, and CITS

Investors in Mutual Funds or CITS that are managed, advised or sub-advised by INA will be subject to different minimum investments and other requirements dependent upon the particular vehicle in which they are invested. Investors should consult the relevant offering documents for each Mutual Fund, ETF, or CIT for a full discussion of the requirements of that vehicle.

### Clients in Wrap Fee Programs

A Client in a wrap fee program ("Wrap Fee Program") typically receives investment management of account assets through one or more investment advisers (including the Advisor) managing the Wrap Fee Program, as well as trade execution, custodial, performance monitoring and reporting services (or some combination of these or other services) for a single, all-inclusive "wrap-fee" charged by the program sponsor ("Sponsor") based on the value of the Client's account assets. INA serves as a discretionary sub-adviser in certain Wrap Fee Programs and typically receives a portion of the wrap fee for its services from the Sponsor. The Sponsor assists the Client in defining the Client's investment objectives based on information provided by the Client, aids in the selection of one or more investment managers (including INA) to manage the Client's account and periodically contacts the Client to ascertain whether there have been any changes in the Client's financial circumstances or objectives that warrant a change in the arrangement or the manner in which the Client's assets are managed.

Clients participating in Wrap Fee Programs should receive a Disclosure Brochure from the Sponsor detailing the Wrap Fee Program prior to their selection of INA as adviser or sub-adviser, which includes a description of the services provided by the Sponsor and the applicable fee schedule. The fees and features of each Wrap Fee Program vary and, therefore, Clients in Wrap Fee Programs should consult the Sponsor's brochure for the fees and features applicable to their account. INA does not act as a Sponsor to any Wrap Fee Programs. However, Sponsors may obtain brokerage, clearing and other wrap program services from INA Affiliates. INA will enter directly into agreements with Sponsors (which grant INA discretionary responsibility for determining which securities are to be purchased or sold).

INA's relationships with Sponsors create certain conflicts of interest for the Sponsors and for us. INA provides investment advisory services to certain affiliated Sponsors. If the Sponsor is affiliated with INA, the Sponsor may have an incentive to give INA access to the account and to steer Clients toward us, based on the affiliation rather than based on INA's expertise

or performance or the Client's needs. Likewise, in hopes of gaining Clients through a Wrap Fee Program, INA may have an incentive to execute brokerage transactions through the Sponsor (whether affiliated or unaffiliated), who in turn may recommend INA to Wrap Fee Program participants. In evaluating a Wrap Fee Program, Clients should consider a number of factors. A Client may be able to obtain some or all of the services available through a particular program on an "unbundled" basis through the Sponsor or through other firms and, depending on the circumstances, the aggregate of any separately paid fees may be higher or lower than the single, all-inclusive fee charged in the Wrap Fee Program. Payment of an asset-based fee may or may not produce accounting, bookkeeping or income tax results that differ from those resulting from the separate payment of (i) securities commissions and other execution costs on a trade-by-trade basis and (ii) advisory fees. Any securities or other assets used to establish an account in a Wrap Fee Program may be sold, and the Client will be responsible for payment of any taxes due. INA recommends that each Client consult with his or her tax adviser or accountant regarding the tax treatment of Wrap Fee Programs.

## Requirements for the Establishment of an Account with INA

As a subsidiary of BNY Mellon, INA has adopted policies and procedures aimed at establishing consistent standards and processes throughout BNY Mellon with respect to identifying, investigating and reporting fraud, money laundering and other illegal, suspicious or unusual activity. These policies and procedures implement minimum standards for identifying, accepting, documenting, approving, and monitoring customers. Therefore, in order to establish a relationship with a separate account Client, INA requires certain identifying information and documentation from the Client or Sponsor Firm that will allow INA to identify and verify the Client.

Each Fund investor will be required to provide information as required by the transfer agent and/or Fund administrator to each specific Fund.

## Item 8: Methods of Analysis, Investment Strategies, and Risk of Loss

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INA offers a variety of investment strategies to Clients through both separate accounts and Funds. Below is a description of said strategies and the risks inherent in the strategies.

As described, Clients should be aware that INA performs Investment Advisory Services for various Clients. INA gives advice and takes action in the performance of its duties with respect to its Clients that may differ from the advice given, or the timing or nature of action taken, with respect to another INA or Insight Affiliate Client. INA has no obligation to purchase or sell for a Client any security or other property which INA or other Insight Affiliate purchases or sells for its own account or for the account of any other Client, if it is undesirable or impractical to take such action. INA may give advice or take action in the performance of its duties with respect to any of its Clients which may differ from the advice given, or the timing or nature of action taken by other Insight Affiliates on behalf of their Clients.

### Methods of Analysis

#### Investment Philosophy and Process

INA's fixed income investment philosophy aims to deliver consistent performance by virtue of two key investment principles: precision and diversification. While neither concept, if looked at individually, is necessarily unique, it is the way INA investment managers combine and apply them that INA believes is a unique approach to investment management:

- Precision: in assessing investment opportunities, INA seeks to include only those elements of market risk that it considers attractive, and aims to eliminate unintended risks of which it is aware.
- Diversification: INA seeks to add value through active management of risk and return across a broad range of investment opportunities using proprietary management techniques.

INA believes that understanding and managing the allocation of risk within a portfolio is a key factor in achieving the goal of consistent performance. INA uses the concept of units of risk. This allows INA to apply uniform amounts of risk in the portfolio via different investment decisions with the size of positions being appropriate to each Client's risk appetite as specified in the investment guidelines.

INA's 'units of risk' approach is an asset allocation approach that enables its Portfolio Managers to express its active fixed income and currency views within a consistent framework. The Portfolio Manager's role is to apply the units of risk allocation, together with individual security views in the context of the investment restrictions, return objective and underlying approach of the particular strategy. For strategies with limited or single sources of risk/return, the units of risk will be less relevant; however, all portfolios will reflect its overarching investment views.

There are five broad investment areas which INA identifies as the main sources of risk and potentially of added value within fixed income: market allocation, duration and yield curve, credit and sector strategy, security selection and currency selection. INA believes that all these areas are equally important and can have an equally significant impact on portfolio performance. However, emphasis on each of the sources can vary at different points in time according to its views of prevailing market conditions.

#### 1. Market Allocation

INA's assessments are based on macro-economic fundamentals. For sovereign analysis, INA leverages the expertise of Insight's global rates and macro research and its strategy teams.

Macroeconomic analysis is undertaken by Portfolio Managers within Insight's government bond teams as part of their portfolio management duties and augmented by bespoke economic research.

## 2. Duration and Yield Curve

When managing portfolio duration, Insight establishes a view on the direction of bond yields and interest rates. To achieve a level of consistency across markets in this area, Insight focuses upon three key factors: strategic forecast for bond yields over the next twelve months, tactical view of markets over a much shorter period, and the output of its proprietary momentum model.

## 3. Credit and Sector Strategy

- value assessment to construct a fair value spread based on forecast five-year losses and fair-value risk premia;
- develop a strategic forecast for the market over the next twelve months; and
- develop a tactical view of markets over a much shorter period, typically up to three months.

INA's sector allocation within credit: INA's sector allocation recommendations are based on the collective views of the analysis team on fundamentals, technical score and valuations for each of its predefined sectors. These views are then each assigned a rating of under/over/neutral-weight.

## 4. Security Selection

The selection of individual securities is based on an evaluation of proprietary measures of yield and price movements for securities relative to others of similar maturity. Within government bonds, INA assesses potential global opportunities within different countries' government bond markets. Within municipal bonds, INA makes an assessment of opportunities within different states, local governments, and other taxing and/or revenue authorities that generally provide a public service.

Part of the analysis includes an assessment of the economic, political, and demographic risks of various political subdivisions that could give rise to deterioration in credit quality.

Within corporate bonds, each analyst is assigned a sector and within that a list of issuers based on INA's pre-defined coverage universe. The analysts assess a narrowed list of investable credits for credit fundamentals and other risks that could give rise to a sharp deterioration in credit quality and assign an independent internal credit rating to each issuer. As part of this process, the analysts identify, score and document specific factors that could negatively impact a company's credit profile in INA's 'landmine checklist'. Additionally, and after undertaking relative value analysis with a defined sector universe, for a subset of liquid tradable names, the analyst will assign a performance rating ranging from 1 to 4.

Within emerging market debt, analysts filter the investible emerging market countries, with the aim of identifying country/company risks and investment opportunities. As INA's top-down views and bottom-up credit assessments are formulated, INA expresses these views, (its 'best ideas') through asset allocations on an active and dynamic basis.

The team considers further detailed analysis focusing on both quantitative and qualitative factors which help to identify country risks and investment opportunities including:

- Quantitative factors: balance of payment positions, relative currency strength, growth prospects, market technicals, political cycles and structural reforms.
- Qualitative views are formulated as INA plans different scenario models. In its scenarios, INA considers a broad range of factors including local and international behavior to policy decisions and changing market conditions, liquidity, credit quality and the potential changes to investor behavior.

Having considered the factors, views are then transformed into the construction of the overall shape of the portfolio. INA's investment team has developed a framework which allows them to compare valuations across countries, market sectors and investment instruments, enabling them to target the most attractive risk/return investment opportunities. As trades are



selected, they are assessed for their specific volatility characteristics so that position concentration is appropriate for the portfolio. A risk/reward assessment is completed prior to investment execution, on a position basis and on a portfolio level.

## 5. Currency Selection

Where investment guidelines permit, the Currency Team takes positions across the full range of G10 and emerging currencies which provides scope for building diversified currency exposures.

## Investment Strategies

INA offers management of a wide range of fixed income strategies across the full range of bond markets including corporate, government and inflation-linked bonds globally, emerging market debt, currency strategies and a broad range of derivatives including interest rate swaps, inflation swaps, credit default swaps, currency swaps, futures, options and foreign exchange contracts. All INA strategies can be managed on an absolute return basis or versus a comparative index.

### Fixed Income Strategies

Fixed income strategies may be available through Funds or on a separate account basis. Described below are the principal investment strategies INA uses in formulating investment advice and managing assets for fixed income strategies.

#### US Core Fixed Income Strategy

The US Core Fixed Income strategy seeks to maximize risk-adjusted total return, combining income and capital appreciation against a benchmark index. The strategy invests its assets in a diversified portfolio of investment grade fixed income securities, but the strategy may invest up to 10% in out-of-benchmark securities which may include high yield, emerging market debt, collateralized loan obligations, esoteric asset-backed securities, TIPs, and tax-exempt securities. The strategy purchases securities based on their yield or potential capital appreciation, or both. The strategy uses top-down economic and market forecasting (such as interest rate trends and yield curve shifts) with elements of bottom-up sector allocation and security selection to construct a portfolio of fixed income securities with varying maturities but with an average duration within a +/- 20% range of the benchmark duration. Results from sector specialist research, model inputs and relative value assessments determine appropriate sector allocations. The strategy then focuses on security selection, analyzing credit risk based on, among other things, management depth and experience, competitive advantage, market position and overall financial strength.

#### US Core Plus Fixed Income Strategy

The investment objective of the US Core Plus Fixed Income (Core Plus) strategy is to maximize risk-adjusted total return from a combination of income and capital appreciation against a benchmark index. The strategy seeks to achieve its objective by investing primarily in a diversified portfolio of fixed income securities. Active management of interest rate positioning, sector allocations and security selection are the key drivers of total return. Interest rate exposure is managed within a +/- 20% range of benchmark duration. The strategy can invest up to 25% in out-of-benchmark securities, including high yield, emerging market debt, collateralized loan obligations, esoteric asset-backed securities, TIPs and non-dollar securities. The investment universe is broadly comprised of the fixed income sectors and includes government bonds, corporate bonds, high yield bonds, global bonds, emerging market bonds, municipal bonds, and asset-backed and mortgage-backed bonds.

The strategy seeks to generate alpha over a full economic cycle through varying sector allocations, security selection, duration/curve positioning and risk positioning. Through a full cycle, the strategy seeks superior risk-adjusted returns (Sharpe ratio, Information ratio) versus the index and versus peers.

## US Long Duration Strategy

The investment objective of the US Long Duration strategy is to maximize risk-adjusted total return from a combination of income and capital appreciation. The strategy seeks to achieve its objective by investing primarily in a diversified portfolio of investment grade fixed income securities but may also invest in out-of-benchmark sectors. Dynamic sector allocations and security selection are the key drivers of total return.

Interest rate exposure is generally managed within a +/- 10% range of benchmark duration. The investment universe is broadly comprised of the US fixed income sectors and includes government bonds, corporate bonds, high yield bonds, global bonds, emerging market bonds, municipal bonds, and asset-backed and mortgage-backed bonds. The strategy seeks to generate alpha over a full economic cycle through varying sector allocations, security selection, duration/curve positioning and risk positioning. Through a full cycle, the strategy seeks strong risk-adjusted returns (Sharpe ratio, Information ratio) versus the index and versus peers. The US Long Duration is comprised of three sub strategies: US Long Credit Fixed Income, US Long Corporate Fixed Income, and US Long Government Credit.

### US Long Credit and US Long Corporate Fixed Income

The US Long Credit and Long Corporate strategies seek to mitigate asset-liability risk and capture the value available in long-dated bonds against a benchmark index. These strategies are suited to investors that have long-dated liabilities. The US Long Corporate strategy emphasizes corporate bonds, while US Long Credit may also employ government bonds and structured credit. Both strategies also realize an opportunistic allocation to other out of benchmark securities with the goal of maximizing risk-adjusted excess return. The strategies seek to take advantage of pricing and spread inefficiencies in long-dated fixed income assets.

### US Long Government Credit

The US Long Government Credit strategy seeks to mitigate asset-liability risk and capture the value available in long-dated bonds against a benchmark index. This strategy is suited to investors that have long-dated liabilities. It blends long duration US government and credit securities with the goal of maximizing risk-adjusted excess return. The strategy seeks to take advantage of pricing and spread inefficiencies in long-dated fixed income assets as well as to enhance returns with modest opportunistic use of non-benchmark assets.

## Global Core Plus Strategy

Global Core Plus is a total return strategy focused on rotation among, and security selection within, government, high yield and investment grade credit, emerging market, mortgage-related, and securitized bonds. The strategy employs various fixed income derivatives for the purpose of hedging non-U.S. currency exposures as deemed appropriate. No borrowing or financial leverage is employed in the management of portfolio assets within the Global Core Plus investment universe.

## U.S. Municipal Bond Fixed Income Strategies

INA's Municipal Bond strategies focus on adding value by identifying undervalued sectors and securities through intensive fundamental and quantitative analysis. Through INA's research expertise and trading acumen, INA's goal is to seek to achieve best execution on relative value opportunities rather than relying on interest rate forecasting to deliver excess return. INA emphasizes the high-quality, low volatility intermediate segment of the yield curve where incremental yield is maximized. INA emphasizes sound quality sectors and securities of the municipal market that INA feels add value, subject to the constraints of the Client's respective investment guidelines. INA de-emphasizes exposures that it deems to have weak fundamental outlook, offer minimal relative value and/or impart excessive volatility to portfolio returns.



## Stable Value Strategy

INA's Stable Value investment process is marked by four key characteristics: a risk-averse style, a disciplined, quantitative approach, a flexible model, and opportunistic management. Recognizing that INA's Stable Value Clients desire principal preservation and delivery of stable returns over time, INA focuses primarily on managing its portfolios to help achieve those objectives. INA believes that total return, while important, is always secondary to providing its Clients with a suitable approach for their long-term needs. Stable Value seeks preservation of principal and high current income through all interest rate environments, maintenance of daily book value liquidity for all plan participants, and performance, over time, that compares to intermediate bond fund returns while exceeding money market fund returns. To accomplish this, INA's Stable Value portfolios seek to invest in high-quality debt instruments, such as asset-backed securities, mortgage-backed securities, commercial mortgage-backed securities and corporate bonds. INA's approach features a risk averse investment management style, a disciplined team structure to draw "best ideas" into the decision-making process, tailored investment guidelines based on Client objectives, and use of broad-based index funds to facilitate diversified sector exposures. Risk is managed by constraining issuer exposure to help minimize issuer credit risk and increase diversification, managing duration at the product and portfolio levels to help limit overall convexity risk, and employing laddered liquidity and portfolio maturity structures to help minimize liquidity risk.

## Systematic Fixed Income Strategies

Systematic Fixed Income strategies seek to provide efficient, targeted beta exposure to specific fixed income markets while focusing on delivering competitive performance. Portfolio Managers use a proprietary credit model to inform their sampling process and control risk in the portfolio. The credit model provides a systematic framework for evaluating exposure to issuers by seeking to identify potential bonds that are more likely to underperform or potentially be downgraded. The strategy follows an innovative and flexible investment approach that seeks to overcome the challenges associated with fixed income investing, such as transaction costs and liquidity.

## Secured Finance Asset-Backed Securities (ABS) Strategy

The strategy invests in structured asset-backed securities (ABS), collateralized loan obligations (CLOs), commercial real estate (CRE) loans and other syndicated bank loans. The strategy seeks to generate excess returns while preserving credit quality and remaining relatively liquid and unlevered. Secured finance markets are complex, inefficient, and often mis-priced; a premium is available from structured credit that is associated with the complexity and sometimes, illiquidity, of underlying assets, rather than credit risks.

INA seeks to maximize yield from a diversified portfolio of high-quality structured credit investments. INA relies on an asset allocation model to help identify relative value across markets, countries, sectors and credit risk. The output of this process is a qualitative and quantitative framework comparing value across security and lending markets. The Portfolio Managers have discretion to construct portfolios using this framework as a guide, subject to key philosophical tenets and fund level constraints. The philosophical principles informing portfolio construction include not layering credit and illiquidity risks (they will be higher in the capital structure in less liquid loans), ensuring an adequate illiquidity premium is received for making a less liquid investment; and focusing on negotiating transaction structures and security packages for less liquid investments.

## Custom Solutions

The following strategies are available through separately managed accounts and may be incorporated as a partial allocation within INA's fixed income strategies.

Described below are the principal investment strategies INA uses in formulating investment advice and managing assets for custom strategies.

## Insurance Core Strategy

The Insurance Core strategy offers a tailored program design centered on optimizing investment objectives for insurance company general account assets and other balance sheet assets of financial institutions. To enhance the delivery of both investment and service quality to insurers, INA's dedicated insurance specialists leverage a global team consisting of hundreds of investment professionals including portfolio managers, solution designers, and actuaries. The team draws from a broad range of investment strategies to build a customized investment program for each Client focused on achieving Client objectives within a framework of regulatory, accounting, tax, and other considerations unique to insurance companies and financial institutions.

## Liability Driven Investment (LDI) Strategy

Insight's LDI solution seeks to address relevant investment risks associated with managing a pension plan's or other institutional investor's solvency, including, for example, interest rate and, where appropriate, inflation risk. The primary objective for Insight's LDI mandates is to build and manage a portfolio of assets that delivers an effective risk management solution. Solutions typically aim to contribute to a reduction of risk or facilitate efficient portfolio management. LDI solutions are Client specific and typically use a combination of cash, fixed income assets and derivative instruments. Insight's LDI solutions can incorporate custom benchmarks, whether fixed income or liability cashflow-focused. Insight tailors LDI solutions to the Client's individual requirements based on liability modeling and quantitative analysis. Mandates are managed by a dedicated team of LDI Portfolio Managers.

## Risk Analysis

Each investment strategy that INA offers invests in a variety of securities and derivatives and employs several investment techniques that involve certain risks. Investments involve risk of loss that Clients (and investors in INA Funds) should be prepared to bear. INA does not guarantee or represent that its investment program will be successful. INA's past results are not necessarily indicative of its future performance and its investment results may vary over time. INA cannot guarantee that its investment decisions will be profitable, and, in fact, could incur substantial losses. Client investments with INA are not bank deposits and are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency.

The following is a summary of the material risks for INA, its investment strategies, security types, and investment techniques. The information contained in this Disclosure Brochure cannot disclose every potential risk associated with an investment strategy. Rather, it is a general description of the nature and risks of the strategies and securities that Clients may include in their investment guidelines. Investors in Funds should review the prospectuses, offering memorandums and statements of additional information or the Sub-Advisers' and/or Fund disclosure documents for additional information about risks associated with those products.

## Investment Risks

### Asset-Backed and Mortgage-Backed Securities Risks

Traditional debt securities typically pay a fixed rate of interest until maturity, when the entire principal amount is due. By contrast, payments on Mortgage-Backed Securities ("MBS") typically include both interest and partial payment of principal. Principal may also be prepaid voluntarily, or as a result of refinancing or foreclosure. The strategy may have to invest the proceeds from prepaid investments under less attractive terms and yields. Compared to other debt, MBS are less likely to increase in value during periods of declining interest rates and have a higher risk of decline in value during periods of rising interest rates. They can increase the volatility of the strategy. Some MBS receive only portions of payments of either interest

or principal of the underlying mortgages. The yields and values of these investments are extremely sensitive to changes in interest rates and in the rate of principal payments on the underlying mortgages. The market for these investments may be volatile and limited, which may make it difficult to buy or sell them. Asset-backed securities ("ABS") are structured like MBS, but instead of mortgage loans or interests in mortgage loans, the underlying assets may include such items as motor vehicle installment sales, installment loan contracts, or leases of various types of real estate and personal property and receivables from credit card agreements.

Because ABS generally do not have the benefit of a security interest in the underlying assets that is comparable to a mortgage, ABS present certain additional risks that are not present with MBS. For example, the ability of an issuer of ABS to enforce its security interest in the underlying assets may be limited. MBS and ABS are generally issued in multiple classes, each having different maturities, interest rates and payment schedules, and with the principal and interest on the underlying mortgages or other assets allocated among the several classes in various ways. Payment of interest or principal on some classes may be subject to contingencies or some classes or series may bear some or all of the risk of default on the underlying mortgages or other assets. In some cases, the complexity of the payment, credit quality and other terms of such securities may create a risk that terms of the security are not fully transparent. In addition, the complexity of MBS and ABS may make accurate valuation of such securities more difficult, particularly where the security is customized. In determining the average maturity or duration of an MBS or ABS, INA must apply certain assumptions and projections about the maturity and prepayment of such security; actual prepayment rates may differ. If the life of a security is inaccurately predicted, the strategy may not be able to realize the expected rate of return. In addition, many MBS and ABS are subject to heightened liquidity risk.

The number of investors that are willing and able to buy such instruments in the secondary market may be smaller than that for more traditional debt securities.

## Bank Loans and Participations

Bank loans and derivatives of bank loans and participations are subject to unique risks, including (i) the possible invalidation of an investment transaction as a fraudulent conveyance under relevant creditors' rights laws, (ii) so-called lender liability claims by the issuer of the obligations, (iii) environmental liabilities that may arise with respect to collateral securing the obligations and (iv) limitations on the ability of the strategy to directly enforce its rights with respect to participations. In analyzing each bank loan assignment or swap, INA must compare the relative significance of the risks against the expected benefits of the investment.

Successful claims by third parties arising from these and other risks will be borne by the investors.

## Call Risk

Some bonds / mezzanine debt instruments (collectively, 'bonds') give the issuer the option to call, or redeem, the bonds before their maturity date. If an issuer 'calls' its bond during a time of declining interest rates, the strategy might have to reinvest the proceeds in an investment offering a lower yield, and therefore might not benefit from any increase in value as a result of declining interest rates. During periods of market illiquidity or rising interest rates, prices of 'callable' issues are subject to increased price fluctuation.

## Commercial Mortgage-Backed Securities Risk

Risks include the effects of general and local economic conditions on real estate values, the conditions of specific industry segments, the ability of tenants to make lease payments, and the ability of a property to attract and retain tenants. This in turn may be affected by local conditions such as oversupply of space or a reduction of available space, the ability of the owner to provide adequate maintenance and insurance, changes in management of the underlying commercial property,

energy costs, government regulations with respect to environmental, zoning, rent control, bankruptcy and other matters, real estate and other taxes, and prepayments of the underlying commercial mortgage loans (although such prepayments generally occur less frequently than prepayments on residential mortgage loans).

## Commercial Real Estate Loans Risk

INA may invest in loans secured by various types of commercial real estate, including but not limited to multifamily, hotel, retail, office, industrial, and mixed-use properties (collectively "CRE Loans"). Such Loans are subject to normal credit risks as well as those generally not associated with traditional debt instruments. The ability of the borrowers to repay the CRE Loans will typically depend upon the successful renovation or rehabilitation and operation of the related real estate projects and the availability of financing. Any factors that affect the ability of the projects to generate sufficient cash flow could have a material effect on the value of the CRE Loans. Such factors include, but are not limited to (a) the uncertainty of cash flow to meet fixed obligations, (b) adverse changes in general and local economic conditions, including interest rates and local market conditions, (c) tenant credit risks, (d) the unavailability of financing, which may make the operation, sale, or refinancing of a property difficult or unattractive, (e) vacancy and occupancy rates, (f) construction and operating costs, (g) regulatory requirements, including zoning, rent control and real and personal property tax laws, rates and assessments, (h) environmental concerns, (i) project and borrower diversification, (j) vandalism (with attendant security costs), (k) uninsured losses, (l) restrictions and compliance costs imposed by the Americans with Disabilities Act and similar federal, state, or local laws, and (m) general nonrecourse status. In addition, commercial properties often involve a single user or tenant, or relatively few tenants, which can increase risk of loss. Commercial property specifications may be tailored to the requirements of particular users or tenants and, accordingly, it may be difficult, costly and time consuming to liquidate such properties or attract new tenants.

## Commodity Sector Risk

Exposure to the commodities markets may subject the Client to greater volatility than investments in traditional securities. The values of commodities and commodity-linked investments are affected by events that might have less impact on the values of stocks and bonds. Investments linked to the prices of commodities are considered speculative. Prices of commodities and related contracts may fluctuate significantly over short periods for a variety of factors, including: changes in supply and demand relationships, weather, agriculture, trade, fiscal, monetary and exchange control programs, disease, pestilence, acts of terrorism, embargoes, tariffs and international economic, political, military and regulatory developments. The commodity markets are subject to temporary distortions or other disruptions due to a variety of factors, including the lack of liquidity in the markets, the participation of speculators and government regulation and intervention. US futures exchanges and some foreign exchanges have regulations that limit the amount of fluctuation in futures contract prices, which may occur during a single business day. These limits are generally referred to as 'daily price fluctuation limits' and the maximum or minimum price of a contract on any given day as a result of these limits is referred to as a 'limit price.' Once the limit price has been reached in a particular contract, no trades may be made at a different price. Limit prices have the effect of precluding trading in a particular contract or forcing the liquidation of contracts at disadvantageous times or prices. These circumstances could adversely affect the value of the commodity-linked investments.

## Common Stock Risk

The marketplace for publicly traded equity securities is volatile, and the price of equity securities fluctuates based on changes in a company's financial condition and overall market and economic circumstances. An adverse event, such as an unfavorable earnings report, may depress the value of a particular common stock held by a Client.

A common stock may also decline due to factors which affect a particular industry or industries, such as labor shortages or increased production costs and competitive circumstances within an industry. The value of a particular common stock held

by a Client may decline for a number of other reasons which directly relate to the issuer, such as management performance, financial leverage, the issuer's historical and prospective earnings, the value of its assets and reduced demand for its goods and services. Also, the price of common stocks is sensitive to general movements in the stock market and a drop in the stock market may depress the price of common stocks to which a Client has exposure. Common stock prices fluctuate for several reasons including changes in investor perceptions of the financial condition of an issuer or the general condition of the relevant stock market or when political or economic events affecting the issuers occur. In addition, common stock prices may be particularly sensitive to rising interest rates, as the cost of capital rises and borrowing costs increase. Common stock in which a Client may invest is structurally subordinated to preferred stock, bonds and other debt instruments in a company's capital structure and is therefore inherently more risky than preferred stock or debt instruments of such issuers.

## Derivatives Risk

Derivatives are highly specialized instruments that require investment techniques and risk analysis different from those associated with equities and debt securities. The use of a derivative requires an understanding not only of the underlying instrument but also of the derivative itself. In particular, the use and complexity of derivatives require the maintenance of adequate controls to monitor the transactions entered into and the ability to assess the risk that a derivative transaction adds to a portfolio. There can be no guarantee or assurance that the use of derivatives will meet or assist in meeting the investment objectives of the strategy. There is also a possibility that ongoing derivative transactions will be terminated unexpectedly as a result of events outside the control of INA, for instance, bankruptcy, supervening illegality or a change in the tax or accounting laws relative to those transactions at the time the agreement was originated. There can be no assurance that a liquid secondary market will exist at any specified time for any particular derivative.

Derivatives do not always perfectly or even highly correlate or track the value of the securities, rates or indices they are designed to track. The use of derivative techniques may not always be an effective means of, and sometimes could be counter-productive to, the relevant investment objective.

Strategies may use both exchange-traded and over-the-counter derivatives, including, but not limited to, futures, forwards, swaps, options and contracts for differences. These instruments can be highly volatile and expose investors to a high risk of loss. The low initial margin deposits normally required to establish a position in such instruments permit a high degree of leverage. As a result, depending on the type of instrument, a relatively small movement in the price of a contract may result in a profit or a loss which is high in proportion to the amount actually placed as initial margin or paid as premium and may result in unquantifiable further loss exceeding any margin deposited. In addition, daily limits on price fluctuations and speculative position limits on exchanges may prevent prompt liquidation of positions resulting in potentially greater losses.

Transactions in over-the-counter contracts may involve additional risk as there is no exchange market on which to close out an open position. It may be impossible to liquidate an existing position, to assess the value of a position or to assess the exposure to risk. There is also the possibility that derivatives do not completely correlate with their underlying assets, interest rates or indices. Inappropriate valuations can result in higher demands for cash by counterparties or in a loss in value. There is not always a direct or parallel relationship between a derivative and the value of the assets, interest rates or indices from which it is derived. For these reasons, the use of derivatives by a strategy is not always an effective means of attaining the strategy's investment objective and can at times even have the opposite effect.

## Distressed Securities Risk

An investment in the securities of financially distressed issuers can involve substantial risks. These securities may present a substantial risk of default or may be in default at the time of investment. Among the risks inherent in investments in a troubled entity is the fact that it frequently may be difficult to obtain information as to the true financial condition of such issuer and an adviser's judgement about the credit quality of the issuer and the relative value and liquidity of its securities may prove to be wrong.

## Emerging Market Risk

Emerging markets tend to be more volatile and less liquid than the markets of more mature economies, and generally have less diverse and less mature economic structures and less stable political systems than those of developed countries. The securities of issuers located or doing substantial business in emerging markets are often subject to rapid and large changes in price. More specifically, emerging markets may have relatively unstable governments, present the risk of sudden adverse government or regulatory action and even nationalization of businesses, restrictions on foreign ownership or prohibitions of repatriation of assets, and may have less protection of property rights than more developed countries. The economies of emerging market countries may be based predominantly on only a few industries and may be highly vulnerable to changes in local or global trade conditions and may suffer from extreme debt burdens or volatile inflation rates. Local securities markets may trade a small number of securities and may be unable to respond effectively to increases in trading volume, potentially making prompt liquidation of substantial holdings difficult. Transaction settlement and dividend collection procedures also may be less reliable in emerging markets than in developed markets.

## Exchange Traded Fund (ETF) Risk

ETFs in which a strategy may invest involve certain inherent risks generally associated with investments in a portfolio of common stocks, including the risk that the general level of stock prices may decline, thereby adversely affecting the value of each unit of the ETF. Moreover, an ETF may not fully replicate the performance of its benchmark index because of the temporary unavailability of certain index securities in the secondary market or discrepancies between the ETF and the index with respect to the weighting of securities or the number of stocks held. Investing in ETFs, which are investment companies, may involve duplication of advisory fees and certain other expenses.

## Foreign Currency Risk

Changes in exchange rates between currencies or the conversion from one currency to another may also cause the value of investments to diminish or increase. Performance may be strongly influenced by movements in FX rates because currency positions held by the Client account may not correspond with the securities positions held. Foreign currency exchange rates are determined by forces of supply and demand in foreign exchange markets. These forces are, in turn, affected by international balance of payments and other economic and financial conditions, government intervention, speculation and other factors. Foreign currency exchange rates may also be affected by government policies or intervention in the foreign exchange markets and certain currencies may be affirmatively supported generally or relative to specific currencies (such as US dollar) by their or other governments. Changes in government policy, including a cessation of currency support intervention, may result in abrupt changes in the valuation of such currencies.

## Foreign Investment Risk

The strategy's performance will be influenced by political, social and economic factors affecting investments in foreign companies and issuers. Special risks associated with investments in foreign issuers include exposure to currency fluctuations, less liquidity, less developed or less efficient trading markets, lack of comprehensive company information, political and economic instability and differing auditing and legal standards. Investments denominated in foreign currencies are subject to the risk that such currencies will decline in value relative to the US dollar and affect the value of these investments held by the strategy. To the extent the investments are focused on a limited number of foreign countries, performance could be more volatile than that of more geographically diversified strategy. The ability of a foreign sovereign obligor to make timely payments on its external debt obligations will be strongly influenced by the obligor's balance of payments, including export performance, its access to international credits and investments, fluctuations in interest rates and the extent of its foreign reserves. A governmental obligor may default on its obligations. The securities of issuers located in emerging markets can be more volatile and less liquid than those of issuers in more mature economies.



## Forward Commitment Risk

When a portfolio engages in when-issued, delayed delivery or forward commitment transactions (e.g., “to be announced” securities or TBAs), the portfolio relies on the counterparty to consummate the sale. Failure to do so may result in the strategy missing the opportunity to obtain a price or yield considered to be advantageous. Such transactions may also have the effect of leverage on the strategy and may cause it to be more volatile. Additionally, these transactions may create a higher portfolio turnover rate.

## Forward Contracts Risk

Client accounts may enter into forward contracts that are not traded on exchanges and are generally not regulated. There are no limitations on daily price moves of forward contracts. Banks may require Clients to deposit margin with respect to such trading. Counterparties are not required to continue to make markets in such contracts. There have been periods during which certain counterparties have refused to continue to quote prices for forward contracts or have quoted prices with an unusually widespread (the price at which the counterparty is prepared to buy and that at which it is prepared to sell). Arrangements to trade forward contracts may be made with only one or a few counterparties, and liquidity problems therefore might be greater than if such arrangements were made with numerous counterparties. The imposition of credit controls by governmental authorities might limit such forward trading to less than the amount that INA would otherwise recommend to the possible detriment of the Client account.

## Futures Risk

While the use of futures contracts by a portfolio can amplify a gain, it can also amplify a loss. This loss can be substantially more money than the initial margin posted by the portfolio pursuant to the contracts. There is no assurance of market liquidity for futures contracts, whether traded on an exchange or in the over-the-counter market and, as a result, there may be times where a portfolio would not be able to close a future investment position when it wanted to do so. Upon entering into a futures transaction, a portfolio will generally be required to deposit an initial margin payment with the futures commission merchant (the “futures broker”). The initial margin payment will be deposited with a portfolio’s custodian in an account registered in the futures broker’s name; however, the futures broker can gain access to that account only under specified conditions. As the future is marked-to-market to reflect changes in its market value, subsequent margin payments, called variation margin, will be paid to or by the futures broker on a daily basis. Prior to expiration of the future, if a portfolio elects to close out its position by taking an opposite position, a final determination of variation margin is made, additional cash is required to be paid by or released to the portfolio, and any loss or gain is realized for tax purposes. Position limits also apply to futures traded on an exchange. An exchange may order the liquidation of positions found to be in violation of those limits and may impose certain other sanctions. Initial margin is posted to a collateral pool which may be used to cover third-party liabilities in an event of default by a clearing broker or a major clearing broker’s Client.

## Government Securities Risk

Not all government and governmental agency obligations are backed by the full faith and credit of the relevant government. Some obligations are backed only by the credit of the issuing agency, and in some cases, there may be some risk of default by the issuer. Any guarantee by the relevant government or its agencies of a security held by the strategy does not apply to the market value of such security. A security backed by the full faith and credit of the relevant government is guaranteed only as to the timely payment of interest and principal when held to maturity. In addition, because many types of government securities trade actively outside the relevant country, their prices may rise and fall as changes in global economic conditions affect the demand for these securities.

## High Yield Bond Risk

A strategy may invest in high yield bonds. High yield (junk) bonds involve greater credit risk, including the risk of default, than investment grade bonds, and are considered predominantly speculative with respect to the issuer's ability to make principal and interest payments. The prices of high yield bonds can fall dramatically in response to bad news about the issuer or its industry, or the economy in general.

## Municipal Securities Risk

Investments in municipal securities may be affected by a variety of factors in the cities, states and regions in which the strategy invests, as well as the municipal market as a whole. Special factors, such as legislative changes and local and business developments, may adversely affect the yield and/or market value of the strategy's investments in municipal securities. Other factors include the general conditions of the municipal securities market, the size of a particular offering, the maturity of the obligation and the rating of the issue. Changes in economic, business or political conditions relating to a particular municipal project, municipality, or state, territory or possession of the United States in which the strategy invests may have an impact on the value of the investment. Puerto Rico, for example, is currently experiencing significant fiscal challenges, including persistent government deficits, underfunded public pensions, sizable debt service obligations and a high unemployment rate. As a result, many ratings agencies have downgraded a number of municipal bonds issues in Puerto Rico. If the economic situation in Puerto Rico persists or worsens, to the extent the strategy invests in municipal bonds issued in Puerto Rico, the volatility, credit quality and value of the investment could be adversely affected. Municipal lease obligations, a type of municipal security, are generally backed by revenues from a particular source or by revenues that depend on future appropriations by municipalities. Municipal lease obligations are not obligations of their issuers, they are less secure than most municipal obligations.

## Non-Deliverable Forwards Risk

Non-deliverable forwards are used for currencies of countries that may impose certain currency market restrictions. Non-deliverable forwards are similar to traditional forward contracts, in that an agreement is made to buy and sell a specific amount of one currency in exchange for another currency for settlement on a predetermined future date and at a pre-agreed rate, except that there is no physical delivery of the referenced currencies. The contracts are cash-settled at expiration in a deliverable currency, such as US dollars.

## Options Risks

Trading in options involves several risks. Specific market movements of the option and the instruments underlying an option cannot be predicted. No assurance can be given that a liquid offset market will exist for any particular option or at any particular time. If no liquid offset market exists, the strategy might not be able to effect an offsetting transaction in a particular option. To realize any profit in the case of an option, therefore, the option holder would need to exercise the option and comply with any margin requirements for the underlying instrument. The writer of an option could not terminate the obligation until the option expired or the writer was assigned an exercise notice.

The purchaser of an option is subject to the risk of losing the entire purchase price (premium) of the option along with any related transaction costs.

The writer of an option is subject to the risk of loss resulting from the difference between the premium received for the option and the price of the underlying security of the option that the writer must purchase or deliver upon exercise of the option. The writer of a naked option may have to purchase the underlying contract in the market for substantially more than the exercise price of the option in order to satisfy his delivery obligations. This could result in a large net loss.



The strategies, and therefore the Client's account, will enter into options as a seller/writer or buyer of put and call options and may purchase or sell these instruments either individually or in combinations.

## Real Estate Sector Risk

The securities of issuers that are principally engaged in the real estate sector may be subject to risks similar to those associated with the direct ownership of real estate. These include: declines in real estate values, defaults by mortgagors or other borrowers and tenants, increases in property taxes and operating expenses, overbuilding, fluctuations in rental income, changes in interest rates, possible lack of availability of mortgage advisers or financing, extended vacancies of properties, changes in tax and regulatory requirements (including zoning laws and environmental restrictions), losses due to costs resulting from the clean-up of environmental problems, liability to third parties for damages resulting from environmental problems, and casualty or condemnation losses. In addition, the performance of the economy in each of the regions and countries in which the real estate owned by a portfolio company is located affects occupancy, market rental rates and expenses and, consequently, has an impact on the income from such properties and their underlying values.

## Residential Mortgage-Backed Securities

The investment characteristics of residential mortgage-backed securities ("RMBS") differ from those of traditional debt securities. The major differences include the fact that, on certain RMBS, prepayments of principal may be made at any time. Prepayment rates are influenced by changes in current interest rates and a variety of economic, geographic, social and other factors and cannot be predicted with certainty.

## Sale and Repurchase Agreements (Repos) Risk

The use of repos may give rise to residual credit risks. Though it is essentially a collateralized transaction, the seller may fail to repurchase the securities sold at the maturity date. In other words, the repo seller defaults on his obligation. Consequently, the buyer may keep the security, and liquidate the security in order to recover the cash lent. The security, however, may have lost value since the outset of the transaction as the security is subject to market movements. Credit risk associated with repos is subject to many factors including term of repo, liquidity of security and the strength of the counterparties involved.

## Stable Value Risk

Risks of investing in Stable Value Contracts include, among others, increased fees, decreased flexibility of terms, the risk that providers do not fulfill their obligations under such contracts, the lack of guarantee that such contracts will continue to be valued at their contract value rather than market or fair value, and long withdrawal notice periods.

## Swap Agreements Risk

INA, on behalf of its Clients, may enter into swap agreements and options on swap agreements ("swaptions"). These agreements can be individually negotiated and structured to include exposure to a variety of different types of investments, asset classes or market factors. The strategies, for instance, may enter into swap agreements with respect to interest rates, credit defaults, currencies, securities, indexes of securities and other assets or other measures of risk or return. Depending on their structure, swap agreements may increase or decrease the Client account's exposure to, for example, long-term or short-term interest rates, foreign currency values, credit spreads or other factors. Swap agreements can take many different forms and are known by a variety of names. Whether the strategies' use of swap agreements or swaptions will be successful will depend on INA's ability to identify and select appropriate transactions for the Client account. Swap transactions may be highly illiquid and may increase or decrease the volatility of the Client's portfolio.

Moreover, the Client account bears the risk of loss of the amount contractually agreed to be received under a swap agreement in the event of the default or insolvency of its counterparty.

## General Risks

### Concentration Risk

If INA concentrates its investments in issuers within the same country, state, industry or economic sector, an adverse economic, business or political development may affect the value of a Client's investments more than if such Client's investments were not so concentrated. Also, the extent INA invests a larger percentage of a Client's account in a relatively small number of issuers; it may be subject to greater risks than a more diversified account. That is, a change in the value of any single investment held by a Client account may affect the overall value of any single investment held by a Client may affect the overall value of the account more than it would affect an account that holds more investments.

### Correlation Risk

Strategies allocate investments among different asset classes and so are subject to correlation risk. Although the prices of equity securities and fixed income securities, as well as other asset classes, often rise and fall at different times so that a fall in the price of one may be offset by a rise in the price of the other, in down markets the prices of these securities and asset classes can also fall in tandem.

### Counterparty and Settlement Risk

There is a risk that the counterparty may default on its obligations to perform under the relevant contract. In the event of a bankruptcy or insolvency of a counterparty, there may be delays in liquidating the position and significant losses may be incurred. If a counterparty was unable to meet its contractual obligations under certain derivative contracts, the Client account in relation to which INA had entered into that derivative could incur a loss and this would have an adverse effect on the value of the Client account. A Client account may concentrate any or all of its derivatives with one counterparty and the fact that derivatives may be entered into over-the-counter, rather than on a regulated market, may increase this risk. This risk may be mitigated by receiving collateral.

### Credit Risk

Failure of an issuer to make timely interest or principal payments, or a decline or perception of a decline in the credit quality of a bond, can cause a bond's price to fall, potentially lowering the value of the Client account.

### Current Market Conditions and Governmental Actions

Beginning in the fourth quarter of 2008, world financial markets experienced extraordinary market conditions, including, among other things, extreme losses and volatility in securities markets and the failure of credit markets to function. These events have largely been attributed to the combination of a real estate bubble in the US and the securitization and deregulation of real estate mortgages in a way that made the risks of mortgage-backed securities difficult to assess. In reaction to these events, regulators in the US and several other countries undertook unprecedented regulatory actions. Today, such regulators continue to consider and implement additional measures to stabilize and encourage growth in US and global financial markets.

INA's strategies may be materially adversely affected by the foregoing events, or by similar or other events in the future. In the long-term, there may be significant new regulations that could limit INA's activities and investment opportunities or

change the functioning of capital markets, and there is the possibility that the worldwide economic downturn could continue for a period of years. Consequently, INA may not be capable of, or successful at, preserving the value of assets, generating positive investment returns or effectively managing risks.

Legal, tax and regulatory developments that may adversely affect Clients' accounts could occur. Securities and futures markets are subject to comprehensive statutes, regulations and margin requirements enforced by the SEC, other regulators and self-regulatory organizations and exchanges. These authorities are authorized to take extraordinary actions in the event of market emergencies. The regulation of derivatives transactions is an evolving area of law and is subject to change by government and judicial actions. There has been an increase in governmental, as well as self-regulatory, scrutiny of the alternative investment industry in general. It's impossible to predict the effect of the changes in law and regulation.

## Cybersecurity Risk

In addition to the risks described above that primarily relate to the value of investments, there are various operational, systems, information security and related risks involved in investing, including but not limited to 'cybersecurity' risk. Cybersecurity attacks include electronic and non-electronic attacks that include but are not limited to gaining unauthorized access to digital systems (e.g., through "hacking" or malicious software coding) for purposes of misappropriating assets or sensitive information, corrupting data or causing operational disruption. Cybersecurity attacks also may be carried out in a manner that does not require gaining unauthorized access, such as causing denial of service attacks on websites (i.e., efforts to make services unavailable to intended users). As the use of technology has become more prevalent, INA and the Client accounts INA manages have become potentially more susceptible to operational risks through cybersecurity attacks. These attacks in turn could cause INA and Client accounts (including Funds) it manages to incur regulatory penalties, reputational damage, additional compliance costs associated with corrective measures, and/or financial loss. Similar adverse consequences could result from cybersecurity incidents affecting issuers of securities in which INA invests, counterparties with which INA engages in transactions, third-party service providers (e.g., a Client account's custodian), governmental and other regulatory authorities, exchange and other financial market operators, banks, brokers, dealers and other financial institutions and other parties. While cybersecurity risk management systems and business continuity plans have been developed and are designed to reduce the risks associated with these attacks, there are inherent limitations in any cybersecurity risk management system or business continuity plan, including the possibility that certain risks have not been identified. Accordingly, there is no guarantee that such efforts will succeed, especially since INA does not directly control the cybersecurity systems of issuers or third-party service providers.

## Data Sources Risk

INA subscribes to external data sources used to enforce investment restrictions or exclusion lists, to assist in making investment decisions, investment research, index creation, pricing and valuation of securities, processing corporate actions and collateral management. If information that INA receives from a third-party data source is incorrect, a Client or Fund may be negatively impacted, and may not achieve its desired result, although INA believes these third-party data sources to be generally reliable.

Moreover, there may be time lags associated with inputting or implementing vendor data that may impact certain processes and thereby impact INA's advisory services and/or your investments. For example, an account may be temporarily invested in a newly restricted security until updated restricted securities data is received and implemented.

INA typically receives these services on an "as is" basis and cannot guarantee that the data received from these sources will be accurate or timely. INA is not responsible for errors by these sources.

## Environmental Risk

Assets may be subject to numerous laws, rules and regulations relating to environmental protection. Under various environmental statutes, rules and regulations, a current or previous owner or operator of real property may be liable for non-compliance with applicable environmental and health and safety requirements and for the costs of investigation, monitoring removal or remediation of hazardous materials. These laws often impose liability, whether or not the owner or operator knew of or was responsible for the presence of hazardous materials. The presence of these hazardous materials on a property could also result in personal injury or property damage or similar claims by private parties. Persons who arrange for the disposal or treatment of hazardous materials may also be liable for the costs of removal or remediation of these materials at the disposal or treatment facility, regardless of whether that facility is or ever was owned or operated by that person. A Client may be exposed to substantial risk of loss from environmental claims arising in respect of its investments and such loss may exceed the value of such investments. Furthermore, changes in environmental laws or in the environmental condition of a portfolio investment may create liabilities that did not exist at the time of acquisition of an investment and that could not have been foreseen.

## ESG Risk

The integration of responsible investment and stewardship principles within the Insight investment decision-making process may impact a Client account or Fund managed by Insight. For example, ESG factors may result in Insight taking risks or eliminating exposures found in other strategies or broad market benchmarks. This may cause performance of the Client account or Fund managed by Insight to diverge from the performance of other Clients or funds managed by Insight without the integration of responsible investment and stewardship principles within the investment decision-making process. In addition, ESG factors will result in Insight strategies being subject to the risks associated with their underlying investments' asset classes.

There is a lack of a common industry standard relating to the development and application of ESG criteria. As a result, there are significant differences in interpretations of what it means for a company to be an ESG investment, and Insight's interpretations may differ from others' and may change over time.

Insight's security selection process incorporates ESG data provided by third parties, which may be limited for certain issuers and/or only consider one or a few ESG-related components. In addition, ESG data may include quantitative and/or qualitative measures, and consideration of this data may be subjective. Different methodologies may be used by the various data sources that provide ESG data. ESG data from third parties used by Insight as part of its proprietary ESG process often lacks standardization, consistency and transparency, and for certain issuers such data may not be available complete or accurate. Insight's evaluation of ESG factors relevant to a particular issuer may be adversely affected in such instances. As a result, a Client or fund's investments may differ from, and potentially underperform, Clients or funds that incorporate ESG data from other sources or utilize other methodologies.

## General Economic Conditions and Market Conditions

The success of the strategies will be affected by general economic and market conditions, such as interest rates, availability of credit, credit defaults, inflation rates, economic uncertainty, changes in laws, trade barriers, currency exchange controls and national and international political circumstances (including wars, terrorist acts or security operations). These factors may affect the level and volatility of financial instrument prices and the liquidity of the positions. Volatility or illiquidity could impair profitability or result in losses. Strategies may maintain substantial trading positions that can be adversely affected by the level of volatility in the financial markets – the larger the positions, the greater the potential for loss.

The economies of non-US countries may differ favorably or unfavorably from the US economy in such respects as growth of gross domestic product, rate of inflation, currency depreciation, asset reinvestment, resource self-sufficiency and balance

of payments position. Further, certain non-US economies are heavily dependent upon international trade and, accordingly, have been and may continue to be adversely affected by trade barriers, exchange controls, managed adjustments in relative currency values and other protectionist measures imposed or negotiated by the countries with which they trade. The economies of certain non-US countries may be based, predominantly, on only a few industries and may be vulnerable to changes affecting those industries and may have higher levels of debt or inflation.

## Hedging Risk

Hedging techniques involve a variety of derivatives, including futures contracts, exchange-listed and over-the-counter put and call options on securities, financial indices, forward foreign currency contracts, and various interest rate transactions. A transaction used as a hedge to reduce or eliminate losses associated with a portfolio holding or particular market that a portfolio has exposure, including currency exposure, can also reduce or eliminate gains. Hedges are sometimes subject to imperfect matching between the hedging transaction and its reference portfolio holding or market (correlation risk), and there can be no assurance that a portfolio's hedging transaction will be effective. In particular, the variable degree of correlation between price movements of hedging instruments and price movements in the position being hedged creates the possibility that losses on the hedge may be greater than gains in the value of the positions of the portfolio.

Increased volatility will generally reduce the effectiveness of the portfolio's currency hedging strategy. Hedging techniques involve costs, which could be significant, regardless of whether the hedging strategy is successful. Hedging transactions, to the extent they are implemented, may not be completely effective in insulating portfolios from currency or other risks.

## Highly Volatile Markets

The positions held by the strategies can be highly volatile. Price movements of forwards, futures and other derivative contracts in which the Client assets may be invested can be highly volatile and are influenced by, among other things, interest rates, changing supply and demand relationships, trade, fiscal, monetary and exchange control programs and policies of governments, and national and international political and economic events and policies. In addition, governments from time to time intervene, directly and by regulation, in certain markets, particularly those in government bonds, currencies, financial instruments, futures and options. Such intervention often is intended directly to influence prices and may, together with other factors, cause all of such markets to move rapidly in the same direction because of, among other things, interest rate fluctuations. The effect of such intervention is often heightened by a group of governments acting in concert. The strategies may make certain speculative investments in currencies which INA believes to be undervalued; however, there are no assurances that the currencies purchased will in fact be undervalued. In addition, the Client account may be required to hold such currencies for a substantial period of time before realizing their anticipated value.

## Increased Regulation

The financial services industry at large has been subject to increasing regulation. Such regulation may increase INA's legal, compliance, operational, and related costs. Examples may include the added expenses of legal consultations, technology infrastructure, and personnel training in response to recent or forthcoming regulatory requirements. Increased regulation also increases administrative requirements on INA including, without limitation, responding to investigations, implementing new policies and procedures, and managing compliance related tasks or testing. The potential failure to scale INA's oversight capabilities to such changes in regulatory landscape due to either uncertainty or a lag in implementation may result in fines, legal penalties, and reputational damage.

It is also possible that the increased costs, because of such regulation, render some strategies more costly or difficult to implement. Heightened regulations may cause preexisting or proposed strategies to become unfeasible due to the associated regulatory burden or restrictions placed upon INA, the markets or Clients by new or updated regulation. Ultimately, INA must proactively endeavor to adapt to a dynamic regulatory environment while maintaining efficiency.

## Index/Tracking Error Risks

To the extent it is intended that a Client account or Fund tracks an index, the Client account or Fund may not match, and may vary substantially from, the index for any period of time, including as a result of a Client account or fund's inability to invest in certain securities as a result of legal and compliance restrictions, regulatory limits or other restrictions applicable to the Client account or fund and/or INA, reputational considerations or other reasons. As an index may consist of relatively few securities or issuers, tracking error may be heightened at times when a Client account or fund is limited by restrictions on investments that the Client account or Fund may make. A Client account or Fund that tracks an index may purchase, hold and sell securities at times when a non-index fund would not do so. INA does not guarantee that any tracking error targets will be achieved. Client accounts or Funds tracking an index may be negatively impacted by any errors in the index, either because of calculation errors, inaccurate data sources, or otherwise. INA does not guarantee the timeliness, accuracy and/or completeness of an index and INA is not responsible for errors, omissions or interruptions in the index or the calculation thereof. In addition to scheduled rebalances, an index provider or its agents may carry out additional ad hoc rebalances to the index in order, for example, to correct an error in the selection of index constituents. When an index is rebalanced and a Client account or Fund tracking the index in turn rebalances its portfolio to attempt to increase the correlation between the Client account or Fund's portfolio and the index, any transaction costs and market exposure arising from such portfolio rebalancing may be borne directly by the Client account or Fund. Therefore, errors and additional ad hoc rebalances carried out by the index provider or its agents to the index may increase the costs to and the tracking error risk of the Client account or Fund.

## Inflation Indexed Security Risk

Interest payments on inflation-indexed securities can be unpredictable and will vary as the principal and/or interest is periodically adjusted based on the rate of inflation. If the index measuring inflation falls, the interest payable on these securities will be reduced. Inflation-indexed securities issued by corporations generally do not guarantee repayment of principal. Any increase in the principal amount of an inflation-indexed security will currently be considered taxable ordinary income, even though investors do not receive their principal until maturity. As a result, the strategy may be required to make annual distributions that exceed the cash the strategy received, which may cause the strategy to liquidate certain investments when it is not advantageous to do so. Also, if the principal value of an inflation-indexed security is adjusted downward due to deflation, amounts previously distributed may be characterized in some circumstances as a return of capital.

## Infrastructure Risk

Investments will be subject to risks incidental to the ownership and operation of infrastructure assets. Such risks include risks associated with general economic climates (for example, unemployment, inflation and recession); fluctuations in interest rates and currency; availability and attractiveness of secured and unsecured financing; compliance with relevant government regulations; environmental liabilities; various uninsured or uninsurable unforeseen events; infrastructure development and construction and the ability of the relevant operating company to manage the relevant infrastructure business. These risks, either individually or in combination, may cause, among other things, a reduction in income, an increase in operating costs and an increase in costs associated with investments in infrastructure assets, which may materially affect the financial position and returns of specific investments and the Client accounts generally.

## Interest Rate Risk

Any investment in fixed-income securities will be subject to interest rate risk. Prices of fixed income securities tend to move inversely with changes in interest rates. Typically, a rise in rates will adversely affect bond prices and, to the extent the Client



account invests in bonds, the value of the Client account. The longer the effective maturity and duration of these investments, the more likely value of the Client account will react to interest rates.

## Investment Style Risk

Different investment styles tend to shift in and out of favor depending upon market and economic conditions and upon investor sentiment. Clients may outperform or underperform other accounts that invest in similar asset classes but employ different investment styles. INA may modify or adjust its investment strategies from time to time.

## Issuer Risk

The value of a security may decline for several reasons which directly relate to the issuer, such as management performance, financial leverage and reduced demand for the issuer's products or services.

## Leverage Risk

The use of leverage, such as engaging in reverse repurchase agreements, lending portfolio securities, entering into futures contracts or forward currency contracts, investing in inverse floaters and engaging in forward commitment transactions, may magnify the Client accounts' gains or losses. Because many derivatives have a leverage component, adverse changes in the value or level of the underlying asset, reference rate or index can result in a loss substantially greater than the amount invested in the derivative itself. Certain derivatives have the potential for unlimited loss, regardless of the size of the initial investment.

## Liquidity Risk

When there is little or no active trading market for specific types of securities, it can become more difficult to sell the securities at or near their perceived value. In such a market, the value of such securities may fall dramatically. Liquidity risk also exists when a particular derivative instrument is difficult to purchase or sell. If a derivative transaction is particularly large or if the relevant market is illiquid (as is the case with many privately negotiated derivatives), it may not be possible to initiate a transaction or liquidate a position at an advantageous time or price. Additionally, unexpected volatility or illiquidity in the markets in which INA directly or indirectly holds positions could impair its ability to carry out its business and could cause losses to its Clients.

## Market Risk

The market value of a security may decline due to general market conditions that are not specifically related to a particular company, such as real or perceived adverse economic conditions, changes in the general outlook for corporate earnings, changes in interest or currency rates, outbreaks of an infectious disease, natural disasters, epidemics, pandemics, terrorism, conflicts and social unrest or adverse investor sentiment generally. A security's market value also may decline because of factors that affect a particular industry or industries, such as labor shortages or increased production costs and competitive conditions within an industry. Global economies and financial markets are becoming increasingly interconnected, and conditions and events in one country, region or financial market may adversely impact issuers in a different country, region or financial market. These risks may be magnified if certain events or developments adversely interrupt the global supply chain; in these and other circumstances, such risks might affect companies world-wide. Clients will be negatively impacted if the value of their portfolio holdings decreases as a result of such events, if these events adversely impact the operations and effectiveness of the adviser or key service providers or if these events disrupt systems and processes necessary or beneficial to the management of accounts.

## Operational Risk

The strategies depend on INA to develop appropriate systems and procedures to control operational risk. These systems and procedures may not account for every actual or potential disruption of the strategies' operations. INA's business is dynamic and complex. As a result, certain operational risks are intrinsic to the strategies' operations, especially given the volume, diversity and complexity of transactions that the strategies are expected to enter into daily. INA's business is highly dependent on its ability to process, on a daily basis, transactions across numerous and diverse markets. Consequently, INA relies heavily on its financial, accounting and other data processing systems. The ability of its systems to accommodate an increasing volume, diversity and complexity of transactions could also constrain the ability of INA to properly manage its strategies. Systemic failures in the systems employed by INA and/or counterparties, exchanges and similar clearance and settlement facilities and other parties could result in mistakes made in the confirmation or settlement of transactions, or in transactions not being properly booked, evaluated or accounted for. These and other similar disruptions in INA's operations may cause Clients' accounts to suffer, among other things, financial loss, the disruption of its businesses, liability to third parties, regulatory intervention or reputation damage.

## Public Health Risks

The occurrence of, among other events, natural or man-made disasters, severe weather or geological event events, fires, floods, earthquakes, outbreaks of disease (including severe acute respiratory syndrome, avian flu, H1N1/09 flu and most recently, COVID-19), epidemics, pandemics, malicious acts, cyber-attacks, terrorist acts or the occurrence of climate change, may also adversely impact the performance of Client accounts and Funds. Such events may result in, among other things, closing borders, exchange closures, health screenings, healthcare service delays, quarantines, cancellations, supply chain disruptions, lower consumer demand, market volatility and general uncertainty. Such events could adversely impact Clients, Funds, issuers, markets and economies over the short- and long-term, including in ways that cannot necessarily be foreseen.

## Quantitative Model Risk

For certain strategies, INA uses as one of its tools certain quantitative models that utilize mathematical and statistical formulas designed to select a combination of positions that reflect forward-looking estimates of return and risk. There can be no assurance that a particular quantitative model has been designed to appropriately account for all variables that may affect the performance of a particular investment strategy. Any errors in the design, input or implementation of the quantitative models used by us could have a material adverse effect on the performance of a particular investment strategy. Due to the foregoing risks and the inherent complexities in quantitative models, it may be very difficult or impossible to detect the source of any weakness or failing in a quantitative model, before any losses are incurred.

## Retention and Motivation of Key Employees

The performance of the strategies is largely dependent on the talents and efforts of INA personnel. The success of the strategies depends on INA's ability to identify and willingness to provide acceptable compensation to attract, retain and motivate talented investment professionals and other personnel. There can be no assurance that INA's investment professionals will continue to be associated with INA throughout the life of a strategy, and the failure to attract or retain such investment professionals could have a material adverse effect on the strategies including, for example, by limiting INA's ability to pursue particular investment strategies discussed herein. Competition in the financial services industry for qualified personnel is intense and there is no guarantee that the talents of INA's investment professionals could be replaced.



## Valuation

In valuing assets that lack a readily ascertainable market value, INA or its agent may utilize dealer-supplied quotations or pricing models based on methodologies that are subject to error. Insight may contract with said dealer for the sourcing and validation of daily pricing for fixed-income, equity instruments, and exchange traded derivatives. The prices are sourced and validated from an array of established pricing sources such as ICE/IDC, Reuters and more. To mitigate the risk of pricing errors, the dealer has a governance process that includes daily validation of price movements, monitoring of stale pricing, and reviews of pricing vendors. Through these daily validation procedures, prices are reviewed for reasonableness, secondarily reviewed by INA, and subsequently challenged by INA in the event of a tolerance level breach.

## Volatility of Returns

INA defines this type of risk as measured by the standard deviation of returns relative to the benchmark. INA seeks to provide Clients with high risk-adjusted results by focusing on spread sectors to drive return enhancement, and therefore to mitigate volatility and achieve higher risk-adjusted returns versus its benchmarks and peers.

## Item 9: Disciplinary Information

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From time-to-time INA, Insight Affiliates, and BNY Mellon Affiliates may be involved in regulatory examinations or litigation that may arise in the ordinary course of its business. There are no legal, regulatory, or disciplinary matters involving INA or its management persons that would have a material impact on an existing or prospective Client's evaluation of INA's advisory business or the integrity of its advisory persons. The backgrounds of INA and its advisory persons are made available on the Investment Advisor Public Disclosure website at <https://adviserinfo.sec.gov/> by searching the Adviser's firm name or CRD# 145995.

## Item 10: Other Financial Industry Activities and Affiliations

As a part of BNY Mellon, INA is affiliated with several entities that are subsidiaries of BNY Mellon. Where permitted by applicable law and in accordance with Client guidelines, INA may use its discretionary authority to invest Client accounts in Funds managed by an Affiliate. This may give rise to a conflict of interest; each Insight Affiliate, including INA, has procedures in place to address such conflicts of interest.

INA has relationships with the following Insight Affiliates which are material to its advisory business:

### Insight Investment

INA is part of the group of affiliated companies that may individually or collectively provide investment advisory services under the brand 'Insight' or 'Insight Investment'. Insight and Insight Investment include, without limitation, the following affiliated entities: INA, Insight Investment International Limited ("IIL"), Insight Investment Management Limited ("IIML"), Insight Investment Funds Management Limited ("IIFM") and Insight Investment Management Global Limited ("IIMG") (each an "Insight Affiliate" and collectively, "Insight Affiliates"). Investment advisory services are offered under the Insight brand to US Clients and prospects are provided by two different SEC-registered investment advisers: INA and IIL.

Each Insight Affiliate, including INA, may provide discretionary investment advisory services, non-discretionary trade placement services, and other general support services to other Insight Affiliates under specific sub-advisory agreements or Insight's global delegation agreement. Subject to regulatory restrictions, each of the Insight Affiliates may market the services and strategies of other Insight Affiliates and may provide Client services for its own Clients or Clients of other Insight Affiliates.

### Personnel and Information Sharing

All Insight Affiliates share BNY Mellon as the ultimate parent company. Insight Affiliates also share senior management teams and have the same or similar operating policies and procedures. Insight Affiliates provide various services to each other that help each other deliver and enhance the investment advice and other services offered to their Clients. The services provided by Insight Affiliates include, for example, marketing, Client servicing, credit analysis, certain Client reporting, human resources, IT systems and support and administrative and accounting services. In order to better serve their Clients, employees of Insight Affiliates will share research and investment ideas, as well as office space and IT systems, except where prohibited by applicable law or regulation.

As part of these arrangements confidential information is shared among Insight Affiliates including those that are not SEC registrants. Accordingly, INA's personnel will have access to non-public information of other Insight Affiliates relating to their Clients and their accounts, including for example, information on portfolio holdings and investment transactions. Personnel of other Insight Affiliates will have access to confidential information in the possession of INA, relating to its Clients and their accounts.

Insight has established policies and procedures that are designed to ensure that any such information is handled both securely and in a manner consistent with the fiduciary duties of each Insight Affiliated investment adviser to its Clients and the fiduciary duties of INA to its Clients. For example, these procedures prohibit one Insight Affiliate from using research, investment ideas and other information shared by another Insight Affiliate in a manner that improperly disadvantages other Clients. However, INA and other Insight Affiliates will exchange research and investment ideas in providing advisory services to their Clients, and in some cases, one Insight Affiliate may take action for its Clients based on these ideas, independently and without reliance on another entity and always subject to that particular Insight adviser's discretion, at the same time as, or before, actions based on these ideas are taken by the other Insight Affiliate on behalf of its Clients.

All Insight Affiliates use research and investment ideas shared by Insight in order to provide advisory services to their Clients and observe procedures designed to help assure that each entity uses any such ideas in a manner that complies with applicable law and regulation and does not improperly disadvantage their Clients. These procedures may limit actions that INA takes on behalf of its Clients based on research and investment ideas provided to INA by Insight Affiliates.

## Bank Collective Trust Dual Officers

Certain Insight personnel, including those responsible for portfolio management and trade execution for INA strategies, may in a separate capacity be appointed as officers of Insight Affiliates. Pursuant to these arrangements, such personnel are subject to INA's policies and procedures when acting on behalf of INA, and subject to the Insight Affiliate's policies and procedures when acting on behalf of the Insight Affiliate. Depending upon their role, INA personnel serving as officers of affiliated entities may spend a material portion of their time on these separate activities on behalf of the Insight Affiliate.

## Participating Affiliates

INA uses investment management related services provided by a Participating Affiliate (the term used in relief granted by the staff of the SEC in a series of no-action letters allowing a registered investment adviser to use portfolio management, trading, and research services, as well as resources provided by an unregistered foreign affiliate subject to the supervision of the registered adviser). INA has entered into a Participating Affiliate Agreement ("PAA") with IIMG, which is an affiliated asset management company and considered a Participating Affiliate where one or more IIMG employees are deemed to be "Associated Persons" of INA. In this capacity, the Participating Affiliate and its employees (subject to INA's supervision) provide research, advice, and recommendations in connection with INA's management of U.S. based Client accounts. IIMG will act in accordance with the series of no-action letters referred to above requiring the Participating Affiliates to be subject to the supervision of INA and the SEC. As such, INA maintains a list of all Associated Persons (and their respective affiliate activities) of IIMG who are subject to the same personal securities trading requirements and certain Codes of Conduct as all other supervised persons of the Adviser. Upon regulatory inquiry or examination, INA ensures that, pursuant to the PAA, the SEC is provided with adequate access to trading and other pertinent records of IIMG. The Participating Affiliate has agreed to submit to the jurisdiction of U.S. courts for actions arising under the U.S. securities laws in connection with the investment management-related activities provided for the Adviser's U.S. Clients. Additionally, IIMG has appointed an appropriate agent for service of process in accordance with, and subject to the requirements of, such no-action letters.

## Trading Arrangements

INA engages in business activities with some or all of the Insight Affiliates, subject to INA's policies and procedures governing how INA handles conflicts of interest. INA may use its Insight Affiliates to provide other services to INA Clients to the extent permitted under applicable law. INA is committed to providing Clients with high quality service and INA is guided by the principle that INA seeks to act in the best interests of its Clients. Nevertheless, there are circumstances where Client interests conflict with INA's interests or the interests of other INA Clients or its Insight Affiliates. Some of these conflicts of interest are inherent to INA's business. INA has policies and procedures that are designed to help ensure that INA is consistently acting fairly and in the interests of its Clients.

INA may advise some Clients or take actions for them that differ from recommendations or actions taken for other Clients, or Clients of its Insight Affiliates. INA is not obliged to recommend to Clients any investments that INA may recommend to or purchase or sell for other Insight Affiliates. INA employees regularly share information, perceptions, advice and recommendations about market trends, the valuations of individual securities, and investment strategies, except where prohibited by applicable law or regulation. Persons associated with INA, or its Insight Affiliates, may have investments in securities that are recommended to Clients or held in Client accounts, subject to compliance with policies regarding personal securities trading.

Insight operates coordinated trading desks between its London and New York locations, whereby the execution of investment decisions made by one Insight Affiliate are delegated to another Insight entity ("execution" in this context refers to placing the order in the market, rather than executing the trade as a counterparty or broker-dealer). This arrangement allows Insight's trading desk to operate across time zones, thereby extending the daily trading hours for Insight and facilitating access to multiple markets. In executing trades on behalf of INA Clients, INA delegates the trade execution responsibility to IIMGL or IIL (which will in-turn delegate trade execution to IIMGL), both of which are based in London. In all circumstances, trades executed in London for INA Clients will be executed by IIMGL, which is the market-facing participant and regulated by the FCA, but is not registered with the SEC, CFTC or FINRA. In addition, where Client mandates permit the use of derivatives, INA may execute transactions for its Clients under the terms of master derivatives documentation executed by an Insight Affiliate. Similarly, INA Affiliates delegate trade execution responsibility to INA or may enter into derivatives trades for one or more of its Clients under master derivatives agreements entered into by INA. Trades executed by INA on behalf of Clients of an Insight Affiliate are entered into by US-based personnel of INA. The use of Insight Affiliates to execute trades does not alter or change the Insight entity that is responsible for making investment decisions for the Client accounts or the Insight entity's responsibilities with respect to best execution. Orders may be aggregated across Insight's Clients' accounts throughout each trading day, consistent with each adviser's duty to seek best execution for its Clients. INA may coordinate portfolio management or trading activities among its Clients and Clients of Insight Affiliates that utilize the Insight Investment trading desks.

These activities are executed through the appropriate Insight Affiliate's trading desk in accordance with its trading policies and procedures. These procedures include best execution, aggregation of orders, trade allocations, new issues, cross trading, directed brokerage and soft dollar activities. Where possible, trades, including indications of interest for new issues, will be aggregated for Clients of INA and other Clients of its Insight Affiliates, and will be allocated in a manner that is intended to be fair and equitable in accordance with the Insight Allocation Policy. As a result, INA's Clients may receive a smaller allotment of securities, including fewer securities of a new issue, where there is participation by Clients of other Insight Affiliates in such securities.

## Commodity Futures Trading Commission (CFTC)

INA is registered as a Commodity Pool Operator and Commodity Trading Advisor with the CFTC and is a member of the National Futures Association. Some of INA's officers and employees are registered as Principals and Associated Persons as required. Although INA is registered with the CFTC as a Commodity Trading Advisor, in the event that a particular Client falls within the descriptions set forth in CFTC Rule 4.14(a)(8)(i), INA will typically provide commodity interest trading advice to such Clients as if it were exempt from registration pursuant to the exemption set forth in Rule 4.14(a)(8). For all other Clients, INA typically will obtain Client consent to treat its account as an exempt account under CFTC Rule 4.7.

## Outsourcing Arrangements

### Northern Trust

Insight outsources the provisions of its investment operations function to Northern Trust. The operations outsourced include:

- Processing of transactions in securities effectuated by Insight on behalf of clients, including trade matching and confirmation.
- Instructing settlement of transactions effectuated by Insight on behalf of clients, processing voluntary corporate actions, pricing, performing reconciliations and updating investment records;

- Processing of transactions in cash effectuated by Insight on behalf of clients, including trade matching and confirmation, instructing settlement, performing reconciliations and updating investment records;
- Processing of transactions in derivatives effectuated by Insight on behalf of clients, including trade matching and confirmation, instructing settlement and/or collateral movements to clients' designated custodian(s), pricing, performing reconciliations and updating investment records;
- Effecting portfolio transitions by instructing delivery or receipt of stock and cash to clients' designated custodian(s), performing reconciliations and updating investment records.

Additionally, Northern Trust is utilized for certain Client reporting productions and performance analysis. Insight retains the investment management and trade execution function. Insight's Operations Department monitors Northern Trust's activities and supports interactions between Northern Trust and Insight's front office and Client servicing teams, as appropriate.

## Other Material Affiliations

### BNY Mellon is a Global Financial Services Company

BNY Mellon is a global financial services group providing a comprehensive array of financial services (including asset management, wealth management, asset servicing, clearing and execution services, issuer services and treasury services) through a world-wide Client focused team that enables institutions and individuals to manage and service their financial assets. BNY Mellon Investment Management is the umbrella designation for BNY Mellon's affiliated investment management firms, wealth management business and global distribution companies and is responsible, through various subsidiaries, for US and non-US retail, intermediary and institutional distribution of investment management and related services.

INA may enter into transactions with unaffiliated counterparties or third-party service providers who then use BNY Mellon Affiliates to execute such transactions. Additionally, INA may effect transactions in American Depositary Receipts (ADRs) or other securities and the involved issuers or their service providers may use BNY Mellon Affiliates for support services. Services provided by BNY Mellon Affiliates to such unaffiliated counterparties, third party service providers and/or issuers may include, for example, clearance of trades, purchases or sales of securities, serving as depositary bank to issuers of ADRs, providing foreign exchange services in connection with dividends and other distributions from foreign issuers to owners of ADRs, or other transactions not contemplated by us. Although a BNY Mellon Affiliate may receive compensation for engaging in these transactions and/or providing services, the decision to use or not use such affiliate is made by the unaffiliated counterparty, third party service provider or issuer. Further, INA will likely be unaware that the BNY Mellon Affiliate is being used to enter into such transaction or service.

BNY Mellon Affiliates may gather data from INA about INA's business operations, including information about holdings within Client portfolios, which is required for regulatory filings to be made by INA or BNY Mellon Affiliates (e.g., reporting beneficial ownership of equity securities) or for other compliance, financial, legal or risk management purposes, pursuant to policies and procedures of INA or BNY Mellon Affiliates. This data is deemed confidential, and procedures are followed to ensure that any information is utilized solely for the purposes intended. See Appendix A for additional information regarding INA privacy policies.

To the extent permissible under applicable law, INA may decide to invest in money market accounts advised or managed by a BNY Mellon Affiliate. In addition, INA may invest Client accounts in BNY Mellon Affiliated Funds. Such affiliated Funds are further described in their offering documents such as the prospectus or offering memorandum and, in the case of collective investment trusts, Schedule A(s), which are available on request. Investments to these types of affiliated accounts may generate additional fees for.

Insight has agreements with certain BNY Mellon Affiliates who may also solicit Clients for Insight.

## BNY Mellon's Status as a Bank Holding Company

BNY Mellon and its direct and indirect subsidiaries, including Insight, are subject to certain US banking laws, including the Bank Holding Company Act of 1956, as amended (BHCA), and to regulation and supervision by the Board of Governors of the Federal Reserve System (Federal Reserve), and to the provisions of, and regulations under, the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd Frank Act). The BHCA and Dodd Frank Act (and other applicable banking laws, and their interpretation and administration by the appropriate regulatory agencies, including but not limited to the Federal Reserve) may restrict the transactions and relationships among BNY Mellon Affiliates (including Insight) and Insight's Clients, and may restrict Insight's investments, transactions and operations. For example, the BHCA regulations applicable to BNY Mellon and Insight may, among other things, restrict Insight's ability to make certain investments or the size of certain investments, impose a maximum holding period on some or all of Insight's investments, and restrict Insight's ability to participate in the management and operations of the companies in which Insight invest. In addition, certain BHCA regulations may require aggregation of the positions owned, held or controlled by related entities. Thus, in certain circumstances, positions held by Mellon and BNY Mellon Affiliates (including Insight) for Client and proprietary accounts may need to be aggregated and may be subject to a limitation on the size position which may be held. These foregoing limits may have an adverse effect on Insight's ability to manage Client investment portfolios. For example, depending on the percentage of a company Insight Affiliates (in the aggregate) control at any given time, the limits may (1) restrict Insight's ability to invest in a that company for certain Clients and/or (2) require Insight to sell certain Client holdings of that company at a time when it may be undesirable to take such action. Additionally, BNY Mellon may in the future, in its sole discretion and without notice, engage in activities impacting Insight in order to comply with the BHCA, Dodd Frank or other legal requirements applicable to (or reduce or eliminate the impact or applicability of any bank regulatory or other restrictions on) Insight and accounts managed by the Insight Affiliates.

## The Volcker Rule

The Dodd-Frank Act includes provisions that have become known as the "Volcker Rule," which restricts bank holding companies, such as BNY Mellon and its subsidiaries (including Insight) from (i) sponsoring or investing in a private equity fund, hedge fund or otherwise "covered fund", with the exception, in some instances, of maintaining a *de minimis* investment, subject to certain other conditions and/or exceptions, (ii) engaging in proprietary trading, and (iii) entering into certain transactions involving conflicts of interest (e.g., extensions of credit). The final Volcker Rule was jointly adopted by a group of U.S. federal financial regulators in December 2013 and generally must be implemented by BNY Mellon no later than July 21, 2017.

The Volcker Rule generally prohibits certain transactions involving an extension of credit between Mellon and BNY Mellon Affiliates, on the one hand, and "covered funds" managed by BNY Mellon and/or its Affiliates (including us), on the other hand. BNY Mellon Affiliates provide securities clearance and settlement services to broker-dealers on a global basis. The operational mechanics of the securities clearance and settlement process can result in an unintended intraday extension of credit between the securities clearance firm and a "covered fund." As a result, Insight may be restricted in executing transactions for certain funds through broker-dealers that utilize a BNY Mellon affiliate as their securities clearance firm. Such restriction could prevent Insight from executing transactions through broker-dealers Insight would otherwise use in fulfilling Insight's duty to seek best execution.

## Affiliated Placement Agents

INA has BNY Mellon Affiliated 'placement agents,' including BNY Mellon Securities Corporation ("BNYMSC") which solicits Clients to invest in various INA strategies, including Funds and separate account products. INA and certain Funds have entered into agreements with these placement agents to pay commissions or fees for such solicitations. INA is solely responsible for the payment of these commissions and fees; they are not borne by the Funds or their investors, or by segregated account Clients. INA pays these commissions and fees, and these payments do not increase the fees paid by



the Clients or Fund's investors. These incentives may cause the placement agents and their employees and/or salespersons to steer investors toward those Funds and products that may generate higher commissions and fees.

Please see Item 14 for more information on the compensation arrangements related to Client referrals.

Certain of INA's sales and Client service employees are registered representatives of its affiliate BNYMSC, a registered broker-dealer under the Securities Exchange Act of 1934, as amended (Exchange Act), and a member of FINRA. In their capacity as registered representatives of BNYMSC, these employees sell and provide services regarding securities issued by funds and vehicles managed or sub-advised by INA. There is a financial arrangement in place between INA and BNYMSC for these activities.

## Affiliated Service Providers

In addition, to the extent permitted by law, BNY Mellon-Affiliated placement agents and their respective Affiliates may provide brokerage and certain other financial and securities services to INA, other Insight Affiliates or related Funds and segregated accounts under INAs management. Such services, if any, will be provided at competitive rates and would be executed consistent with INA's duty to obtain best execution described in Item 12 herein.

## Other Relationships

In addition, BNY Mellon personnel, including certain Insight employees, may have board, advisory, or other relationships with issuers, distributors, consultants and others that may have investments in a Fund and/or related Fund or that may recommend investments in a Fund or distribute interests in a Fund. To the extent permitted by applicable law, BNY Mellon and its Affiliates make charitable contributions to institutions, including those that have relationships with investors or personnel of investors. To the extent permitted by applicable law, Insight personnel may make political and/or charitable contributions to institutions, including those that have relationships with investors or personnel of investors. As a result of the relationships and arrangements described in this paragraph, placement agents, consultants, distributors and other parties may have conflicts associated with their promotion of a Fund or product, or other dealings with a Fund, that create incentives for them to promote a Fund or product.

Some of INA's Clients retain consulting firms to assist them in selecting investment managers. Some consulting firms provide services to both those who hire investment managers and to investment management firms themselves. INA may pay to attend conferences sponsored by consulting firms and/or purchase services from consulting firms where INA believes those services will be useful to INA in operating its investment management business.

In addition, INA acts as a sub-adviser to the Insight Select Income Fund (INSI), a close-ended fund listed on the New York Stock Exchange (NYSE). INSI is a registered investment company and as such is a separate and distinct entity from INA with its own board.

BNY Mellon maintains, and INA has adopted, a Code of Conduct that addresses these types of relationships and the potential conflicts of interest they may present, including the provision and receipt of gifts and entertainment.

## Affiliated Broker-Dealers and Investment Advisers

INA is affiliated with a significant number of investment advisers and broker-dealers. Please see INA's Form ADV Part 1A, Schedule D, Section 7.a. for a list of its affiliated advisers and broker-dealers. Several of INA's investment adviser Affiliates have, collectively, a significant number of investment-related Private Funds and structured products for which a related person serves as sponsor, general partner or managing member (or equivalent). Please refer to the Form ADV Part 1A, Schedule D, Section 7.b. for each of INA's Affiliated investment advisers for information regarding such firm's Private Funds and structured products (if applicable) and refer to such firm's Form ADV Part 1A, Schedule D, Section 7.a. for information regarding related persons that serve in a sponsor, general partner or managing member capacity (if applicable).



Where Insight selects a broker to effect purchases or sales of securities for Client accounts, Insight will utilize unaffiliated brokers to execute trades. Insight has broker selection policies in place that require its selection of a broker-dealer to be consistent with its duty of best execution, and subject to any Client and regulatory proscriptions. Please see Item 12 for more information on Insight's broker selection process.

Insight may be prohibited or limited from effecting transactions for its Clients because of rules in the marketplace, foreign laws or Insight's own policies and procedures. In certain cases, Insight may face further limitations because of aggregation issues due to its relationship with Affiliated investment management firms. Please also refer to Item 12 for a discussion of Insight's Aggregation and Allocation Policy.

## **Affiliated Underwriters**

In the normal course of business, BNY Mellon Affiliated broker-dealer or bank entities act as an underwriter, as a member of an underwriting syndicate, or as trustee for certain new issue securities. This may create an incentive for INA to purchase these new issue securities, as it generates additional compensation to such BNY Mellon Affiliates. INA has established policies and procedures regarding purchases of securities in offerings in which BNY is acting in such capacities with respect to an offering.

In compliance with applicable banking and securities regulations, including the Employee Retirement Income Security Act of 1974 (ERISA), INA purchases on behalf of its clients' securities in offerings in which a BNY Mellon Affiliate Broker-Dealer or Trustee are involved, so long as requirements of these policies and procedures are satisfied. These include obtaining written consent (including for ERISA clients written consent to rely upon certain prohibited transaction exemptions under ERISA, including Prohibited Transaction Exemption 2009-13), compliance with clients' investment guidelines and restrictions, and alignment with the applicable investment strategy. INA's policies and procedures prohibit direct purchases from a BNY Mellon Affiliate for any fiduciary account under any circumstances. As a result, INA's affiliations, or client's failure to provide written consent where required, could prevent INA's clients from participating in certain transactions in which they would otherwise seek to participate.

## **Affiliated Trustee, Custodial and Other Services**

BNY Mellon engages in trust and investment business through various banking institutions, including the Bank of New York Mellon and the Bank of New York Mellon, National Association. These affiliated banking institutions may provide certain services to INA, such as record keeping, accounting, marketing services, and referrals of Clients. Insight may provide the affiliated banking institutions with sales and marketing materials regarding its investment management services that may be distributed under the name of certain marketing 'umbrella designations' such as BNY Mellon, BNY Mellon Wealth Management, BNY Mellon IM and BNY Mellon EMEA.

Certain Clients have established custodial or sub-custodial arrangements with BNY Mellon and other financial institutions that are affiliated with Insight. Furthermore, BNY Mellon Affiliates provide services (such as trustee, custodial or administrative services) to issuers of securities. Because of their affiliations with Insight, its ability to purchase securities of such issuers and to take advantage of certain market opportunities may be subject to certain restrictions and in some cases, prohibited. As a result, Insight's affiliations could prevent Insight from entering into certain transactions Insight would otherwise enter into in fulfilling its fiduciary duties.

## Item 11: Code of Ethics, Participation or Interest in Client Transactions, and Personal Trading

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### Code of Ethics

Insight has adopted a Code of Ethics comprised of two parts – the BNY Mellon Code of Conduct and Interpretive Guidance (the ‘Code’) and the BNY Mellon Personal Securities Trading Policy (the ‘PSTP’) – and is available to any Client, or prospective Client, on request.

The Code provides employees with the framework and sets the expectations for business and workplace conduct. In addition, it clarifies Insight’s responsibilities to Clients, suppliers, government officials, competitors and the communities Insight serves while also outlining important legal and ethical issues. To read the BNY Code of Conduct in its entirety, please visit BNY Mellon’s [website](#).

### The Personal Securities Trading Policy (PSTP)

As a global financial institution, INA is subject to certain laws and/or regulations governing the personal trading of securities. In order to ensure that all employees’ personal investments are conducted in compliance with the applicable rules and regulations and are free from conflicts of interest, INA has established limitations on personal trading, as reflected in the PTSP.

The PSTP sets forth procedures and limitations that govern the personal securities transactions of INA employees in accounts held in their own names as well as accounts in which they have indirect ownership. INA, and its related persons and employees, may, under certain circumstances and consistent with the PSTP, purchase or sell for their own accounts securities that INA also recommends to Clients.

The PSTP is designed to avoid even the appearance of impropriety and to help ensure compliance with applicable laws in the conduct of Insight’s business. The PSTP sets forth procedures and limitations that govern the personal securities transactions of Insight’s employees in accounts held in their own names as well as accounts in which they have indirect ownership. Insight, and its related persons and employees, under certain circumstances and consistent with the PSTP, are permitted to purchase or sell for their own accounts securities that Insight also recommends to Clients.

The PSTP imposes different requirements and limitations on employees based on the nature of their business activities for Insight. Each of its employees is classified as one of the following:

### Investment Employee (IE)

An IE is an employee who, as part of his or her responsibilities, is on the “public side” of the information barrier in accordance with BNY Mellon’s Information Barrier Policy and has access (or is likely to be perceived to have access) to non-public information regarding any advisory Client’s purchase or sale of securities or non-public information regarding the portfolio holdings of any proprietary fund or account, or is involved in making securities recommendations to advisory Clients or have access to such recommendations before they are public.

### Access Decision Maker (ADM)

ADMs (generally Portfolio Managers or research analysts who make or participate in recommendations or decisions regarding the purchase or sale of securities for separate accounts or Funds) are subject to the most extensive procedures under the PSTP.

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## PSTP Overview

IEs and ADMs are subject to preclearance and personal securities reporting requirements, and ongoing review, with respect to discretionary accounts in which they have direct or indirect ownership. Insight utilizes a “Preclearance Compliance Officer” who maintains a “restricted list” of companies whose securities are subject to trading restrictions. This list is used by the Preclearance Compliance Officer to determine whether to grant trading authorization. The acquisition of any securities in a private placement requires prior written approvals. With respect to transactions involving BNY Mellon securities, all employees are prohibited from engaging in short sales, purchases on margin, option transactions (other than employee option plans), and short-term trading (i.e., purchasing and selling, or selling and purchasing BNY Mellon securities within any 60-calendar day period). With respect to securities other than those of BNY Mellon, selling and purchasing the same or equivalent security within 30 calendar days is prohibited, and any profits must be disgorged. No covered employee should knowingly participate in or facilitate late trading, market timing or any other activity with respect to any fund in violation of applicable law or the provisions of such fund’s disclosure documents. A copy of the PSTP is available upon request.

## Outside Business Activities

Insight personnel may engage in certain outside business activities that should not conflict with its performance of services to its Clients. Insight has implemented controls to mitigate any potential conflict of interest that may arise between Insight, its personnel and Clients. Insight employees are required to adhere to the global Code of Conduct policy, which specifies several compliance policies that all employees are bound by and to which they provide confirmation of compliance on an annual basis. All staff must disclose and seek pre-approval for relevant external activities such as directorships/partnerships in external companies. Compliance is responsible for reviewing any material conflicts in connection with personnel and their outside business activities. Where approval is granted, additional controls to effectively manage potential conflicts may also be recommended.

## Telephone Line Recording

Insight will record and monitor telephone calls made/received by its trading personnel. Calling Insight or accepting calls initiated by Insight trading personnel, is deemed to consent to the recording of the conversation without requirement of further notice.

## Material Non-Public Information

From time to time, Insight and its personnel will acquire, intentionally or unintentionally, material non-public information (“MNPI”) with respect to issuers of securities. Insight has implemented policies and procedures that it believes are reasonably designed to detect and mitigate or prevent potential conflicts of interest and prevent the misuse and inappropriate dissemination of MNPI by Insight or its personnel in compliance with applicable securities laws. In general, whenever Insight is in possession of MNPI regarding a security or its issuer, Insight’s personnel will be restricted from trading in or rendering advice with respect to such security, or securities of the issuer, until such time as Insight believes the information is no longer deemed to be MNPI. Insight maintains a “restricted list” of securities that cannot be purchased or sold. Insight may restrict the trading in Client and employee accounts of certain securities for a time period consistent with its compliance policies and procedures. These restrictions may adversely affect Insight’s ability to implement its investment strategy for certain accounts. For instance, certain accounts may be delayed in purchasing a security at a lower price during a period when such security is on the restricted list (referred to as a “black-out period”) and may not be able to sell a security as quickly as it might otherwise have wanted to if such restriction were not in effect – even when Insight believes it is in the Client’s interest to do so.

Certain areas of Insight may seek access to MNPI as part of the management of their accounts. For example, loan and distressed debt teams within Insight may seek to lawfully utilize MNPI in the management of their accounts. Insight's MNPI procedures set forth the steps that must be taken before MNPI may be acquired intentionally by Insight. In determining whether to acquire MNPI, Insight will seek to balance the interest of its Clients and may consider factors including, but not limited to, whether the issuer also issues public securities, the size of the existing position in such public securities across Insight-managed accounts, and whether other areas of the Insight anticipate buying or selling public securities of the same issuer in the foreseeable future.

Additional potential conflicts of interest arise whenever Insight intentionally acquires MNPI because doing so may restrict Insight from providing advice with respect to the other securities of such issuer and thereby limiting the universe of securities Insight may purchase or sell. Conversely, where Insight declines to accept MNPI which it would otherwise be entitled to receive, Insight may be at a disadvantage because it will only have access to public information when evaluating the purchase or sale of such private investments.

## Interest in Client Transactions

While each of the following types of transactions present conflicts of interest for Insight, as described below, Insight seeks to manage its accounts in a manner consistent with applicable law, and Insight follows procedures that are reasonably designed to treat Insight Clients fairly and to prevent any Client or group of Clients from being systematically favored or disadvantaged.

## Principal Transactions

"Principal transactions" are generally defined as transactions in which an adviser, acting as principal for its own account or the account of an affiliated broker-dealer, buys any security from or sells any security to any Client. INA does not effect such principal transactions. A principal transaction may also be deemed to have occurred if a security is crossed between an affiliated fund and another Client account.

It is INA's policy that neither it nor any of its officers or directors will, as principal, buy securities for itself from or sell securities it owns to any Client. However, INA is part of a large diversified financial organization, which includes banks and broker-dealers. As a result, it is possible that a related person other than its officers and directors, may, as principal, purchase securities from, or sell securities to its Clients.

## Cross Transactions

From time-to-time securities to be sold on behalf of a Client may be suitable for purchase by another Client. In such instances, if INA determines in good faith that the transaction is in the best interest of each Client (e.g. a reduction in transaction costs), then INA may arrange for the securities to be transferred between the Client accounts at an independently determined fair market value (a "cross trade"). INA does not receive fees or commissions when making these trades. The counterparty that facilitates the transaction will usually charge a nominal fee to ensure there is a change of beneficial owner. Cross trades are subject to certain regulatory requirements, and Client specific restrictions will only be undertaken by Insight as permitted under applicable law and regulation. However, cross trades present potential conflicts of interest, as there may be an incentive for INA to favor one client who is party to the cross trade over the other. To help ensure consistency in the execution of cross trades, and also to ensure that ERISA and other accounts that prohibit such trades (either contractually or due to regulatory restrictions are not included in cross trades, INA maintains policies and procedures requiring pre-approval for cross trades.

## Conflicts Relating to the Selection or Recommendation of Stable Value Contract Providers

The interests and business relationships of INA and its personnel create potential conflicts in the selection or recommendation of stable value contract providers, or the determination to increase allocations of assets to or withdraw assets from stable value contract providers on behalf of, Clients. INA makes determinations or recommendations regarding stable value contracts providers consistent with its fiduciary duties and the investment processes described in Item 8, Methods of Analysis, Investment Strategies and Risk of Loss. INA may derive benefits from certain decisions made in respect of stable value contract providers.

## Transactions in the Same Securities

Insight Affiliates may invest in the same securities that Insight Affiliates recommend to Clients. When an Insight Affiliate currently holds for its own benefit the same securities as a Client, Insight could be viewed as having a potential conflict of interest. For example, Insight Affiliates could be seen as harming the performance of the Client's account for its own benefit if Insight short sells the securities in its own account while holding the same securities long in the Client account, causing the market value of the securities to move lower.

## Interests in Recommended Securities/Products

Insight Affiliates may recommend securities to Clients, or buy or sell securities for Clients, at or about the same time that Insight Affiliates buy or sell the same securities for the firm's own account. This practice may give rise to a variety of potential conflicts of interest, particularly with respect to aggregating, allocating and sequencing securities being purchased on both Insight Affiliates behalf and the Clients' behalf. For example, Insight Affiliates could have an incentive to cause a Client or Clients to participate in an offering because they desire to participate in the offering on their own behalf and would otherwise be unable to meet the minimum purchase requirements. Likewise, Insight Affiliates could have an incentive to cause its Clients to participate in an offering to increase Insight's overall allocation of securities in that offering, or to increase Insight's ability to participate in future offerings by the same underwriter or issuer. On the other hand, Insight could have an incentive to cause its Clients to minimize their participation in an offering that has limited availability so that Insight does not have to share a proportionately greater amount of the offering to the Client. Allocations of aggregated trades might likewise raise a potential conflict of interest as Insight may have an incentive to allocate securities that are expected to increase in value to Insight. Please note that INA does not have a proprietary trading account and does not engage in speculative trading for its own account. However, INA will invest in money market funds or trade instruments for hedging FX and other exposures relating to its own revenue and expenses. In order to mitigate potential conflicts of interest during trade execution, INA has controls in place to help ensure fair and equitable allocation, aggregation, and sequencing of trade orders for INA managed Clients. See Item 12 for a discussion of its brokerage practices and Aggregation and Allocation policy.

On occasion, Insight may purchase or sell of securities that are underwritten by an Affiliate, for Client accounts if such purchase or sale is in accordance with the Client's guidelines and applicable law. In addition, Insight or a related person may purchase of securities in certain CITs and structured products which Insight manages and for which Insight may serve as sole director or managing member. Insight, its employees, and related persons currently invest in certain structured products that may also include Client assets managed by Insight, and Insight, and such related persons, will receive proportional returns associated with its investment. Additionally, Insight may receive an investment management fee in its capacity as investment adviser or sub-adviser and related persons (including Affiliated broker-dealers) may receive certain amounts associated with placement agent fees, custodial fees, administrative fees, loads, or sales charges.

## Investments by Related Persons and Employees

Insight and its existing and future employees, board members, and Insight Affiliates and their employees may from time to time invest in products managed by Insight. Insight has developed policies and procedures to address conflicts of interest created by such investments. Insight is part of a large diversified financial organization that includes banks and broker-dealers. As a result, it is possible that a related person may, as principal, purchase securities or sell securities for itself that Insight also recommends to Clients. Insight does permit its employees to invest for their own account within the guidelines and restrictions of the Code, as described above. For more information, please see "Interests in Recommended Securities/Products" in Item 11.

## Agency Transactions Involving Affiliated Brokers

Neither Insight nor any of its officers or directors, acting as broker or agent, effects securities transactions for compensation for any Client. Insight is part of a large diversified financial organization that includes broker-dealers. As a result, it is possible that a related person, other than Insight's officers and directors, may, as agent, effect securities transactions for Clients for compensation. Please also see Items 10 and 12 for additional information relating to Affiliate arrangements and regarding purchases of securities in an offering where an Affiliate acts as underwriter or a member of the underwriting. Please also see Schedule D, Section 7A of INA's Form ADV Part 1A for a list of broker-dealers which are its BNY Mellon Affiliates.

## Conflicts of Interest Relating to Seeded Accounts

Insight Affiliates and their respective employees from time to time manage and/or invest in seeded accounts or pooled investment vehicles for their own benefit. Investment by Insight Affiliates or their respective employees in seeded accounts may create conflicts of interest.

Please note that INA does not have a proprietary trading account and does not engage in speculative trading for its own account. However, INA will invest in money market funds or trade instruments for hedging FX and other exposures relating to its own revenue and expenses. In order to mitigate potential conflicts of interest during trade execution, INA has controls in place to help ensure fair and equitable allocation, aggregation, and sequencing of trade orders for INA managed Clients.

## Purchases of New Issue Securities with Underwriting and/or Trustee/Ministerial Services Provided by an Affiliate

As disclosed in Item 10, BNY Mellon Affiliated broker-dealer or bank entities act as an underwriter, as a member of an underwriting syndicate, or as trustee for certain new issue securities during the normal course of business. This may create an incentive for INA to purchase these new issue securities, as it generates additional compensation to such BNY Mellon Affiliates. INA has established policies and procedures regarding purchases of securities in offerings in which BNY is acting in such capacities with respect to an offering. However, INA, through its affiliation with BNY Mellon, seeks exemption from the U.S. Department of Labor in order to provide relief from these restrictions for its ERISA Clients (DOL PTE 2009-13). In order to rely on the exemption, ERISA Clients must provide written consent and the transaction must comply with applicable provisions stated in the exemption. INA has adopted policies and procedures to mitigate the risk of violating the ERISA-prohibited transaction rules by complying with DOL PTE 2009-13.

## ESG Conflicts of Interest

INA's ESG ratings can be used to help build portfolios for investors seeking to invest in line with specific ESG criteria. These may also involve sector exclusions or a bias in favor of specific metrics, as well as requirements for proactive engagement on ESG issues. A conflict of interests exists when an INA Affiliate publishes ESG ratings of an issuer that is an actual or potential Client of INA or its Insight Affiliates. INA's ESG ratings are created by using a wide range of data including detailed modelling, qualitative analysis and our own proprietary research, to generate corporate ESG ratings that aim to highlight material risks. The INA ESG ratings are overseen by a team of ESG professionals that are independent of the portfolio management teams that would be responsible for managing firm assets.



## Item 12: Brokerage Practices

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### Broker Selection

In most cases, INA has the authority to direct transactions on behalf of a Client to broker-dealers it selects from an approved counterparty broker list ("ACL"), which is reviewed regularly by Insight's Counterparty Credit Committee ("CCC"). INA trades through counterparties from the ACL and counterparties are subject to an approval process. The full approval process includes sponsorship from the relevant investment division and a cross-functional due diligence review before being presented to the CCC for consideration and formal authorization where appropriate. The CCC considers whether there are potential conflicts of interest present before authorizing a particular counterparty. For certain other types of trades there is also a fast-track process in place to allow for trades where limited broker coverage is in place but INA does not intend to use the counterparty on a regular basis. Insight checks the credit ratings of counterparties at initial approval and monitors their credit ratings regularly after approval.

In executing trades, INA seeks best execution of such transactions. When seeking best execution, INA considers the full range and quality of a broker-dealer's services including the price, cost, speed, likelihood of execution and settlement and the size and nature of the order. In addition, when choosing brokers INA considers the broker's trading expertise, reputation and integrity, facilities, financial services offered, reliability both in executing trades and keeping records, fairness in resolving disputes, value provided, execution capability, financial responsibility and responsiveness to Insight.

As described in Item 10, Insight operates coordinated trading desks between London and New York, whereby investment decisions made by one Insight entity are delegated to another Insight entity for execution. This arrangement allows the firm to operate across two time zones, thereby extending the daily trading hours for the firm and facilitating access to a greater number of markets. The use of an Insight Affiliate to execute trades under this delegation arrangement does not alter or change the entity that makes, and is accountable for, the investment decisions for the account.

### Soft Dollar Arrangements

The Adviser does not currently participate in soft dollar transactions or arrangements. Transactions in fixed income securities recommended by Insight do not involve brokerage commissions. However, INA may receive economic benefits such as research and other products or services (excluding execution) from a broker-dealer or third party in connection with Client securities transactions but does not pay higher commissions or spreads thereafter for fixed income securities. Reasonableness of compensation for a particular transaction is determined by reference to competitive bid and ask quotations on particular transactions being executed. INA has a fiduciary obligation to seek best execution for each Client trade.

### Other Brokerage Practices Conflicts of Interest

Certain brokerage practices may lead to an actual or potential conflict of interest when selecting broker-dealers to execute Client trades. These conflicts are described below.

### Compensation for Client Referrals

INA does not provide compensation to any broker-dealer in exchange for referral of investment management Clients.

### Brokerage for Client Referrals

INA does not direct securities transactions to any broker-dealer in exchange for referral of investment management Clients.

## Affiliated Broker-Dealers

Where INA selects the broker to effect purchases or sales of securities for Client accounts, INA will utilize unaffiliated broker-dealers to execute trades. INA has broker selection policies in place that require its selection of a broker-dealer to be consistent with its duty of best execution, and subject to any Client and regulatory proscriptions.

Please see Item 10, Other Financial Industry Activities and Affiliations for more information regarding INA's practices with respect to BNY Mellon Affiliated broker-dealers.

## Directed Brokerage

At times, a Client will instruct INA to execute certain trades in their portfolio with a specified broker-dealer. In the event that such direction occurs, INA may have limited capability to negotiate prices or obtain volume discounts. In addition, in meeting the Client's brokerage directive, INA may not be able to aggregate these transactions with transactions INA executes for other accounts INA manages and INA may delay placing the orders for directed accounts until its orders for other accounts have been completed. As a result, the net price paid or received by the directed account may be different from the price paid or received by its other accounts, as INA may be unable to achieve the most favorable execution. Therefore, directing brokerage may cost Clients more money.

## Aggregation of Orders/Allocation of Trades

### Aggregation

INA executes transactions, including new issues, on an aggregated basis with trades for other Clients and Clients of other Insight Affiliates, subject to its best execution obligations, and only to the extent that it believes aggregation will result, overall, in more favorable execution. Although such concurrent aggregations potentially could be either advantageous or disadvantageous to any one or more particular Clients, Clients will be affected only when Insight believes that to do so will be in the best interest of the affected Clients. Executions of aggregated orders will be pre-allocated in accordance with the original intended allocation at the time of the trade. In the event of an order being scaled back, the executed order will generally be allocated on a pro-rata average price basis. However, there may be circumstances where a pro-rata allocation may no longer be feasible, for instance, where the total allocation is significantly scaled back, which could leave certain Clients with holdings that are either uneconomic or below the normal market size for subsequent trading.

INA is not obligated to include any Client in an aggregated trade. Transactions for any Client may not be aggregated for execution if the practice is prohibited or inconsistent with that Client's investment advisory agreement.

The aggregation of orders could lead to a conflict of interest in the event an order cannot be entirely fulfilled, and Insight is required to determine which Clients should receive executed securities and in what order. INA will generally endeavor to aggregate and allocate orders in a manner designed to help ensure that no particular Client is favored and that participating Clients are treated in a fair and equitable manner over time. INA will act in manner it believes is fair and equitable for its Clients as a group when bunching and price averaging.

### Allocation of Investment Opportunities

INA serves as an investment adviser for a number of Clients and may face conflicts of interest when allocating investment opportunities among its various Clients as described in Item 11 herein. The majority of Clients pursue specific investment strategies, many of which are similar. INA expects that, over longer periods of time, most Clients pursuing similar investment strategies will experience similar, but not identical, investment performance. Many factors affect investment performance, including: (i) the timing of cash deposits and withdrawals to and from an account; (ii) the fact that Insight may not purchase or sell a given security on behalf of all Clients pursuing similar strategies; (iii) price and timing differences when buying or selling securities; and (iv) the Client's own different investment restrictions.

INA considers many factors when allocating investment opportunities among Clients, including the Client's investment objectives, applicable restrictions, the type of investment, the number of securities purchased or sold, the size of the account, and the amount of available cash or the size of an existing position in an account. Clients are not assured of participating equally or at all in a particular investment opportunity.

INA maintains Illiquid Asset Operational Guidelines, which are utilized by portfolio personnel when allocating investments in illiquid assets on behalf of Clients and Funds. "Illiquid Assets" are defined broadly as a new investment in a deal that cannot easily or quickly be sold or converted to cash at issuance or is deemed private in nature for example by way of settlement, club or limited syndication or bilateral / private.

Client accounts that require specific Client consent for each Illiquid Asset will be treated the same as fully discretionary accounts for purposes of determining allocations. If such an account is allocated an investment opportunity and the Client ultimately does not provide consent to such investment, that account's allocation may be redistributed to other Clients.

Investments in Illiquid Assets will be allocated to eligible Clients except for:

- Accounts that are deemed to be fully invested. These will typically, but not always, be over 95% invested with future orders taken into account. These accounts may receive less than a pro rata share of Illiquid Assets.
- Accounts that are deemed to be under invested / ramping. These accounts will typically, but not always, be under 80% invested with future orders taken into account. These accounts may receive more than a pro rata share of Illiquid Assets.
- Accounts that are restricted to a single asset type or have a narrower investment universe (for example, an account that can only invest in investments denominated in a particular currency) may be, but not expected to always be, allocated a greater share of an Illiquid Asset.
- Where the initial application is significantly scaled back resulting in the circumstances described above, the order will be reverted back to the department head or his/her delegate who will then re-allocate and re-approve the order based on the scaled back allocation. This will constitute a new investment management decision and as a result it may not include all of the Clients who were included in the initial allocation. Any change in allocation away from pro-rata as a result of the scale back must be notified to the compliance department prior to execution.

## Municipal Bonds

Municipal bonds follow an allocation procedure based on demand due to the nature of the asset class and high level of activity in the primary market. Weekly, Portfolio Managers provide traders with a report that highlights portfolios that have cash to invest or specific investment strategy targets (Municipal Bond Program Update). Traders source bonds based on demand noted in the Municipal Bond Program Update and pre-allocate pro-rata (current weighting and cash availability) based on demand. Allocation records relating to the trade will be documented within the order management system.

## Systematic Fixed Income

Systematic Fixed Income primarily trades package deals that include a large number of fixed income securities. The strategy is subject to the Insight Trade Aggregation and Allocation Policy. Systematic Fixed Income trades will not be aggregated with Insight trades for other strategies.

## Stable Value

Stable Value trades are subject to Insight Trade Aggregation and Allocation Policy with portfolio management and trade execution performed by the Portfolio Manager. Stable value uses a combination of book value insurance wrap contracts and market value bond portfolios to execute the strategy. When starting a new insurance wrap contract for a Client, INA will submit a packet of Client specifications to several insurance wrap providers. Once all bids are received, the Portfolio

Manager will decide as to which insurance wrap provider is the best fit for the Client. Once that decision is made a contract will be negotiated and ultimately signed by the trustee and the trade executed. Allocation records relating to the trade will be documented within the order management system.

## Allocation of New Issues

When allocating securities in a new issue, INA may allocate a different percentage or amount of securities for Clients, depending on each Client's strategy, investment objectives, aggressiveness and risk tolerance. All else being equal, INA generally allocates new issue securities pro rata among all participating accounts. However, INA may also take into account Client specific factors, including, but not limited to, the appropriateness of the new issue in light of a specific Client's risk tolerance, available cash, investment objectives, restrictions and strategy. Consequently, some Clients may (i) be allocated more or fewer new issue securities than others depending upon the circumstances; or (ii) not participate in one, multiple or any new issue transactions.

## Management of Discretionary and Non-Discretionary accounts

INA provides investment advice to Clients on either a discretionary or a non-discretionary basis. Where INA delegates on a discretionary basis, and subject to Client consent, it may determine to delegate to an Insight Affiliate any of its functions, responsibilities or authorities under an investment management agreement with a particular Client, including any investment services or any operational function that is critical or important for the performance of any investment services to be provided by INA, and may provide information about the Client to any person to whom functions have been delegated. However, INA shall notify any Client of any delegation of a function which involves the exercise of the whole or substantially the whole of its discretionary investment management power and authority. In connection with these delegations, INA acknowledges to its Clients that is responsible for the actions of any such Insight Affiliate delegatee to the same extent that it would be liable to the Client under the terms of the investment management agreement as if such actions were taken by INA.

Where INA advises Clients on a non-discretionary basis, INA will make a trade recommendation to a Client and, if the Client accepts such recommendation, the Client may either effect the transaction on its own behalf or direct INA to enter into the trade on the Client's behalf. When a recommendation is formulated, the INA Portfolio Manager will contact a non-discretionary Client and then wait to receive confirmation back from the Client before entering into a transaction for the Client's account, therefore, non-discretionary advisory Clients may not be able to implement INA's recommendations as quickly as INA implements such recommendations on behalf of discretionary advisory Clients. In certain cases, due to maturities, availability of cash, redemption notice deadlines or other reasons, this may result in non-discretionary advisory Clients being unable to act on INA's recommendations at the same time INA acts on behalf of the discretionary advisory Clients. In addition, as time passes between when the Portfolio Manager makes the recommendation and when the Portfolio Manager is ultimately able to contact the Client, certain investment opportunities may no longer be available, or the market may have changed resulting in the transaction is no longer being recommended by INA. For these reasons, significant differences in the performance between non-discretionary and discretionary advisory Clients with the same or similar investment objectives are likely to occur.

In addition, INA does not always bunch or aggregate orders for different Clients or elect block trade treatment if portfolio management decisions relating to the orders are made by different portfolio management teams or if different portfolio management processes are used for different account types, if bunching, aggregating or electing block trade treatment is not appropriate or practicable from INA's operational or other perspectives or if doing so would not be appropriate in light of applicable regulatory considerations. For example, time zone differences, trading instructions, cash flows, separate trading desks or portfolio management processes, among other factors, may result in separate, non-aggregated, executions, with orders in the same instrument being entered for different Client accounts at different times.

INA may execute trades for one Client from its New York or London Trade Desk that differ from, or take the opposite side of, trades executed on behalf of another Client from its Boston Trade Desk. Each Trade Desk seeks to obtain best execution

on all orders it originates; however, Clients serviced by different Trade Desks may receive or appear to receive more favorable outcomes. INA generally does not aggregate trades or seek opportunities for cross-transactions between Client accounts serviced by the Boston Trade Desk. Accordingly, each Trade Desk will generally aggregate and allocate orders only among those Clients that it services and otherwise independently of the other Trade Desks. The trading policies of the Trade Desk are described below. For Clients participating in a Wrap Fee Program, when trades are executed through a broker that is not the Sponsor of the Wrap Fee Program, Clients will be charged the applicable brokerage commission in addition to the “wrap fee;” INA will utilize brokers consistent with our broker-dealer selection policy and consistent with seeking best execution for the Client. INA typically does not utilize the execution services of the Sponsor or such Sponsor’s Affiliates.

## Trade Errors

INA has adopted a policy with respect to the identification, escalation and resolution of trade errors (the “Trade Error Policy”). The Trade Error Policy seeks to ensure that appropriate care is taken in implementing investment decisions on behalf of Clients, potential trade errors are identified and reported promptly, and each identified error is corrected in a timely basis. Errors may result in gains as well as losses. In calculating potential reimbursement amounts, INA generally will not consider lost opportunity cost or the tax implications for, or the tax status of, an affected Client. Subject to INA’s discretion, losses may be netted with a Client’s gains arising from a single incident or a series of related incidents (including, for the avoidance of doubt, incidents stemming from the same root cause) and will not exceed amounts in relation to an appropriate replacement investment, benchmark or other relevant product returns. Generally, unless otherwise stated in writing, violations of Client provided investment restrictions due to passive market movements or other factors beyond INA’s reasonable control will not result in reimbursement.

Please refer to Item 10 for information on INA’s trading arrangements.

## Sharing Research

INA has entered into one or more research sharing agreements with BNY Mellon Affiliates, in which it provides a limited number of research reports, general market updates as well as reports covering securities that may be held in Client accounts managed by the BNY Mellon Affiliates. BNY Mellon Affiliates retain full authority to make investment decisions for its Clients’ accounts independent of any INA research. INA will not give advice with respect to individual BNY Mellon Affiliate Clients. INA maintains research sharing protocols and controls and conducts training and general monitoring of trading activities for potential conflicts of interests including front running.

## Item 13: Review of Accounts

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The investment teams at INA are responsible for implementing portfolio strategy, construction, and monitoring of Client accounts on an ongoing basis. As such, the regular and continuous management of Client accounts by INA's advisory persons results in routinely frequent reviews during which the performance of an account is compared with the Client's most current mandate objectives and stated risk tolerance. Formal reviews are also typically conducted on at least an annual basis to determine if/how significant changes to the Client's situation could potentially impact investment objectives. Additional reviews may be conducted at the request of the Client.

Aside from the periodic reviews of Client accounts performed by INA's investment teams during the normal course of business, there are also extemporaneous occurrences when independent oversight of investment management activities is deemed necessary to flag and address potential breaches of portfolio policies and restrictions, securities law provisions, and Internal Revenue Code ("IRS") regulations. In order to prevent or mitigate such operational and regulatory risks, INA's compliance and risk teams perform pre-trade checks by leveraging a portfolio compliance system in which investment restrictions are inputted using code. Potential breaches of such restrictions are systematically highlighted to the Portfolio Manager before trades are executed in the system, effectively preventing the violation of certain mandate guidelines and regulations. With respect to post-trade compliance checks, INA's guideline monitoring team leverages the same portfolio compliance system to review any system-generated exceptions for potential breach positions. This process identifies instances where either trading activity or external events (such as a default, downgrade, or more frequently a market movement in the value of an asset) has led to a conflict with the defined investment guidelines. These conflicts are reviewed and escalated to the Portfolio Managers who then verify the exception and determine necessary corrective actions, if any.

Insight's Investment Risk Team monitors the positioning of each Client portfolio and its performance, volatility, tracking error, duration, spread duration, beta, etc. This information is circulated to each designated Portfolio Manager in the form of a dashboard report. This report also shows how the portfolio would have performed under various historic scenarios.

INA provides written investment reports to Clients on no less than a quarterly basis. These reports are strategy specific and typically include strategy ideas as well as regular progress reports on performance and risk analysis. Clients will also receive quarterly brokerage statements directly from the custodian, which will include all positions, transactions, and fees pertaining to the Client's account.



## Item 14: Client Referrals and Other Compensation

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As stated in Item 12, INA does not currently participate in any soft dollar arrangements. However, the Adviser may receive certain economic benefits such as research and other products or services (excluding execution) from a broker-dealer or third party in connection with Client securities transactions but does not pay higher commissions or spreads thereafter for fixed income securities.

INA does not currently utilize unaffiliated solicitors for the referral of prospective Clients to INA. In the event INA enters not a solicitation arrangement in the future with one or more third parties for the referral of prospective Clients, INA would memorialize each of these arrangements in a written contract describing the terms of the engagement, including provisions for the supervision of the solicitor by Insight and a description of the fees to be paid to the solicitor. Each solicitor retained by INA must provide all persons solicited with a written statement disclosing the solicitor's capacity, compensation arrangements and other required information and must also furnish INA's Form ADV Part 2A.

Some Clients may retain consulting firms to assist them in selecting investment managers. Insight and/or its Insight Affiliates might have business relationships with consulting firms that recommend Insight to their Clients. Some consulting firms provide services to both those who hire investment managers and to investment management firms. Insight and/or its Insight Affiliates may pay to attend conferences sponsored by consulting firms and/or purchase services from consulting firms where Insight believes those services will be useful to INA in operating its investment management business. Neither Insight nor its Insight Affiliates pay referral fees to consultants unless Insight has appointed them as placing agent or, subject to law and regulation, pursuant to an arrangement between the consulting firm and the Client or prospective Client.

INA may participate in request for proposals ("RFPs") issued by certain third party, unaffiliated consultants to conduct the search for an investment manager. If INA responds to the RFP and is awarded the mandate from the prospect, INA may, in certain limited circumstances, pay a portion of its management fee to the third-party consultant hired by the prospect. The portion of the fee paid to the third-party consultant is disclosed to the prospect.

### Affiliated Solicitors and Placement Agents

INA pay referral fees to its Insight Affiliates (and/or their employees) and its BNY Mellon Affiliates for referrals that result in additional investment management business for INA. Referral fees may be based on revenues and may be a one-time payment or paid out over several years. Please see the discussion of affiliated placement agents in Item 10, above.

INA and its Insight Affiliates also participate in the BNY Mellon Incentive Compensation Plan, which presents certain conflicts of interest; these are described in Item 10, above.

### Gifts and Entertainment

In the ordinary course of business, INA sends corporate gifts or pays for meals and entertainment for individuals at firms that do business with INA or its Insight Affiliates. INA employees also may be the recipients of reasonable corporate gifts, meals and entertainment. The giving and receipt of gifts and other benefits are subject to limitations under INA's Code of Ethics and Gift and Entertainment Policy.



## Item 15: Custody

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INA Clients must place their assets with (and engage with) a qualified custodian and direct INA to utilize the qualified custodian for clearing and settling the Client's transactions. On at least a quarterly basis, Clients will receive an account statement from the qualified custodian identifying the amount of funds in each security in their respective accounts at the end of the period, as well as all transactions in the account during that period. INA seeks annual written confirmation from the Client's qualified custodians in order to affirm the quarterly transmission of account statements. INA will also separately distribute account statements (among other reports) to Clients on at least a quarterly basis. Clients are strongly urged to review the statements received from INA and to compare them with those sent by their qualified custodian.

Rule 206(4)-2 under the Advisers Act (the "Custody Rule") defines "custody" to include a situation in which an adviser or a related person holds, directly or indirectly, Client funds or securities or has any authority to obtain possession of them, in connection with advisory services provided by an adviser.

Certain Client funds or securities managed by INA are held by qualified custodians owned and controlled by BNY Mellon, who are related persons of INA. As such, INA may be deemed to have custody of Client assets solely because related persons hold Client assets. However, INA relies upon exemption from additional custody requirements under the provision that the Adviser and its related person (BNY Mellon) are operationally independent from one another.

INA may be deemed to have custody of certain Client assets that are contributed to pooled investment vehicles. However, INA relies on an exemption from certain Custody Rule requirements under the provision that audited financial statements are prepared in accordance with generally accepted accounting principles and those audited statements are then delivered to pool investors within 120 days (180 for funds of funds) of fiscal year end.

Additionally, INA may be deemed to have custody of Client assets and accounts because of the Adviser's ability to facilitate (through a qualified custodian) the movement of Client funds to a third-party on a recurring basis for the purpose of deducting advisory fees. In certain instances, this practice is considered limited or constructive custody due to standing letters of authorization in place with each of those Client relationships in which the Client instructs the qualified custodian to make regular transfers of funds to a designated third party. Therefore, these corresponding Client accounts are not subject to the "independent verification" requirement for custody as the seven conditional safeguards from the SEC's no-action letter dated February 21, 2017 are consistently fulfilled.

For certain other Client relationships, INA is requested to facilitate (through a qualified custodian) the movement of client funds to a third-party on behalf of the Client, which are irregular in frequency and/or direction. In such instances, the Adviser is unable to seek an exemption using standing letters of authorization, is deemed to have custody over those Client assets and accounts and is subject to Custody Rule's annual surprise examination requirement. An independent public accountant conducts an annual audit to help ensure that INA is safeguarding those Client assets and accounts for which it has deemed custody in accordance with paragraph (a)(1) of Rule 206(4)-2.

Please note that INA does not maintain physical possession of client assets held in separate accounts. Typically, each of INA's Clients independently selects a qualified custodian with whom the Client contracts directly. INA's authority to instruct the Client's custodian is limited to that granted by the Client to INA in the investment management agreement. In the event Client funds are inadvertently received by INA, the recipient must notify Insight's Head of Finance (or his/her designee) and the Head of Operations, who will then instruct appropriate personnel to promptly return the assets to the sender (the Client or the Client's custodian, as appropriate). The Finance Department will maintain a log of all assets inadvertently received by INA, including the sender, the amount received, date of receipt and date the assets were returned. INA endeavors to return the assets within 72 hours of inadvertent receipt.

## Item 16: Investment Discretion

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INA typically accepts discretionary investment authority over Client assets and exposures for separate accounts. Clients must grant this discretionary authority to INA in writing via an Investment Management Agreement ("IMA"). Such discretion is exercised in a manner consistent with the stated investment objectives and guidelines associated with the Client account.

INA also has discretionary investment authority over Funds, each of which has an investment objective and set of investment policies and/or guidelines. Therefore, INA cannot tailor the investment advisory services or impose individual investment restrictions for underlying investors in these Funds. INA's authority to trade securities may also be limited by certain federal securities and tax laws that require diversification of investments and favor the holding of investments once made.

INA will also maintain and provide advisory services to certain non-discretionary portfolios.

## Item 17: Voting Client Securities

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Given the nature of INA's strategies and the type of financial instruments in which INA typically invests, INA does not vote proxies for the majority of Client portfolio holdings. This is because INA generally deals in derivatives and fixed income securities rather than physical equities. A description of the voting process for the small portion of portfolio holdings that would potentially require proxy voting, and where its Clients have delegated that authority to INA, is set forth below under "Voting Process". Please note that INA, in its sole discretion, may elect not to vote proxies on behalf of Clients depending on the projections of cost-benefit analysis as well as other operational or logistical considerations.

For Clients whose assets are allocated to Funds, each Fund's proxy voting procedures may differ. Investors should refer to the disclosure documents for each Fund regarding specific proxy voting procedures.

### Voting Process

Insight seeks to actively exercise its rights and responsibilities regarding proxy voting on behalf of Clients and is an essential part of maximizing shareholder value, ensuring good governance and delivering investment performance aligned with our Clients' long-term economic interests. Insight is committed to supporting good governance practices and voting all our proxies where it is deemed appropriate and responsible to do so for the relevant asset class. In such cases, Insight's objective is to vote proxies in the best interests of its Clients consistent with its fiduciary obligations.

To assist Insight professionals with implementing its proxy voting policy and procedures, Insight retains the services of an independent proxy voting service offered by third party, Minerva ("Voting Agent"). The Voting Agent's responsibilities include monitoring company meeting agendas and items to be voted on as well as reviewing each vote against Insight's Voting Guidelines in order to providing an analysis. The Voting Agent also identifies resolutions that require specific shareholder judgement – often relating to corporate transactions or shareholder resolutions. This enables Insight to review situations where the Voting Guidelines require additional consideration or assist in the identification of potential conflicts of interest impacting the proxy vote decision. The Chair of the PVG will review for contentious resolutions and in the event of one will determine if an actual or potential conflict exists in which case the resolution must be escalated to Insight's full Proxy Voting Group ("PVG") Committee. Voting decisions are communicated by Insight to the Voting Agent and submitted to shareholder meetings through a specific proxy. On a monthly basis, the Voting Agent provides reports on voting activity to Insight. Voting data is available to Clients upon request and is posted on its website.

The PVG is responsible for overseeing the implementation of voting decisions where Insight has voting authority on behalf of Clients. The PVG meets at least semiannually, or more frequently as required. In ensuring that proxies are voted in the best interest of Clients, the PVG will oversee the following proxy voting activities:

- Casting votes on behalf of Clients
- Voting Policy: Oversee and set the Proxy Voting Policy
- Voting Guidelines
- Stewardship Code & Engagement Policy
- Resolution Assessment
- Voting Agent
- Reporting in accordance with local regulations and standards
- Conflicts of interest

Effective stewardship requires protecting our Clients against potential conflicts of interest and managing them with appropriate governance. To comply with applicable legal and regulatory requirements, Insight believes managing perceived conflicts is as important as managing actual conflicts. To view the proxy voting policy in its entirety, please visit [www.insightinvestment.com](http://www.insightinvestment.com).

## Class Actions Litigation

As a general matter, it is the responsibility of Clients to monitor their portfolios and consult with their own advisors and/or custodian prior to determining whether the pursuit of litigation claims should be considered. INA typically does not advise, initiate, or take any other action on behalf of Clients relating to securities held in the Client's account in any legal proceeding (including, without limitation, class actions, class action settlements and bankruptcies). INA does not file proofs of claims relating to securities held in the Client's account and does not assume the responsibility of notifying the Client or the Client's custodian of class action settlements or bankruptcies relating in any way to the account. Typically, custodians submit filings in connection with class action settlements and may also handle bankruptcy filings. Each Client should deliberate with their custodian and other service providers to help ensure such coverage.

## Item 18: Financial Information

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Neither INA nor its management have any financial commitments or situations that it believes would reasonably impair the Adviser's ability to meet contractual and fiduciary commitments to Clients. INA has not been the subject of a bankruptcy proceeding nor been in a state of financial compromise. As stated in Item 5, INA does not accept prepayment of advisory fees and therefore is not required to deliver a balance sheet in conjunction with this Disclosure Brochure.

## Appendix A: Privacy Notice

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INA, on its own behalf and on behalf of funds managed by INA and Insight Affiliates, recognizes and appreciates the importance of respecting the privacy of its Clients and shareholders. INA's relationships are based on integrity and trust and INA maintains high standards to safeguard your non-public personal information ("Personal Information") at all times. This privacy notice ("Notice") describes the types of Personal Information INA collects about you, the steps INA takes to safeguard that information and the circumstances in which it may be disclosed.

If you hold shares of a pooled fund through a financial intermediary, such as a broker, investment adviser, bank or trust company, the privacy policy of your financial intermediary will also govern how your Personal Information will be shared with other parties.

### What Information Does INA Collect?

INA collects the following Personal Information about you:

- Information INA receives from you in applications or other forms, correspondence or conversations, including but not limited to name, address, phone number, social security number, assets, income and date of birth.
- Information about transactions with INA, Insight Affiliates, or others, including but not limited to account number, balance and payment history, parties to transactions, cost basis information, and other financial information.
- Information INA may receive from its due diligence, such as your creditworthiness and your credit history.

### What is INA's Privacy Policy?

INA may share your Personal Information with Insight Affiliates in order to provide products or services to you or to support its business needs. INA will not disclose your Personal Information to non-affiliated third parties unless 1) INA has received proper consent from you; 2) INA is legally permitted to do so; or 3) INA reasonably believes, in good faith, that INA is legally required to do so. For example, INA may disclose your Personal Information with the following in order to assist INA with various aspects of conducting its business, to comply with laws or industry regulations, and/or to effect any transaction on your behalf:

- Unaffiliated service providers (e.g., transfer agents, securities broker-dealers, administrators, investment advisors or other firms that assist INA in maintaining and supporting financial products and services provided to you);
- Government agencies, other regulatory bodies and law enforcement officials (e.g., for reporting suspicious transactions);
- Other organizations, with your consent or as directed by you; and
- Other organizations, as permitted or required by law (e.g., for fraud protection).

When INA shares your Personal Information, the information is made available for limited purposes and under controlled circumstances designed to protect your privacy. INA requires third parties to comply with INA's standards for security and confidentiality.

## How Does INA Protect Client Information?

INA restricts access to your Personal Information to those persons who require such information to assist INA with providing products or services to you. It is INA's practice to maintain and monitor physical, electronic, and procedural safeguards that comply with federal standards to guard Client non-public Personal Information. INA regularly trains its employees on privacy and information security and on their obligations to protect Client information.

## Contact Page

For questions concerning the INA Privacy Notice, please contact INA's Client services representative at 212- 527-1800. [Click or tap here to enter text.](#)