

TCFG Wealth Management, LLC. ("TCFG") is registered with the Securities and Exchange Commission ("SEC") as a Broker Dealer and is a member of Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC"). Our affiliate, TCFG Investment Advisors, LLC ("TCFGIA") is registered with the Securities and Exchange Commission as an Investment Adviser (see its Form CRS below). Brokerage and investment advisory services and fees differ, and it is important for you to understand the differences. Free and simple tools to research firms and financial professionals can be found at [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

### What investment services and advice can you provide me?

TCFG offers brokerage services and our affiliate TCFGIA offers investment advisory services to retail investors. TCFG offers non-discretionary services listed below, which means that you make the ultimate decision regarding the purchase or sale of investments.

Services	Monitoring	Investment Authority	Limited Investment Offerings	Account Minimums and Other Requirements
Buying and selling securities	No	No	No*	Yes, in some circumstances
Investment recommendations	No	No	No*	Yes, in some circumstances
Personal investment strategies	No	No	No*	Yes, in some circumstances

\*Some affiliated representatives maintain limited registrations that restricts the types of products or services they can recommend.

**For additional information**, please see the attached TCFGIA CRS and your product prospectuses, and visit [www.tcfgcompanies.com](http://www.tcfgcompanies.com) for our Fee Schedule and Regulation Best Interest Disclosures.

<i>Conversation Starters: Ask your financial professional:</i>	<ul style="list-style-type: none"> <li>Given my financial situation, should I choose a brokerage service? Why or why not?</li> <li>How will you choose investments to recommend to me?</li> <li>What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?</li> </ul>
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### What fees will I pay?

The fees or commission you pay for a brokerage account are based on the specific transaction and not the value of your account. The more transactions in your account, the more fees we charge you. We therefore have an incentive to encourage you to engage in transactions. With stocks or exchange-traded funds, this fee is usually a separate commission. With other investments, such as bonds, this fee might be part of the price you pay for the investment (called a "mark-up" or "mark down"). With mutual funds, this fee (typically called a "load") reduces the value of your investment. From a cost perspective, you may prefer a transaction-based fee if you do not trade often or if you plan to buy and hold investments for longer periods of time. Our fees vary and are negotiable. The amount you pay will depend, for example, on how much you buy or sell, what type of investment you buy or sell, and what kind of account you have with us.

There are typically additional fees and costs related to our brokerage services that you will pay directly or indirectly, such as custodian fees and account maintenance fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

**Additional Information:** Please see your offering documents and prospectus disclosures, account statements, confirmations, and investment documents, and visit [www.tcfgcompanies.com](http://www.tcfgcompanies.com) to review our Fee Schedule or Regulation Best Interest Disclosures.

<i>Conversation Starters: Ask your financial professional:</i>	Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?
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## What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations, we provide you. Here are some examples to help you understand what this means:

- We receive third-party payments for certain products we offer, such as due diligence fees and marketing support. Although these payments are not based on the amount of any particular investment sold, there is a financial incentive to recommend these products.
- We may share in revenue received by non-affiliated custodians for services we offer through certain custodians, therefore there is an incentive to recommend these custodians and services over others.
- If you invest in mutual funds or variable insurance products, we have an incentive to encourage you to invest in share classes that may be costly, dependent on amount purchased and time horizon.

*Conversation Starters: Ask your financial professional:*

How might your conflicts of interest affect me, and how will you address them?

**Additional Information:** Please see your product offering documents or prospectus disclosures and visit [www.tcfgcompanies.com](http://www.tcfgcompanies.com) for our Fee Schedule and Regulation Best Interest Disclosures.

## How do your financial professionals make money?

Our professionals are compensated based on a percentage of revenue generated from the sale of products. Additionally, some professionals receive non-cash compensation, such as marketing support, from product companies. Compensation varies by product and creates an incentive to recommend products that have higher fees, recommend more transactions to earn more compensation or recommend products for which representatives receive non-cash compensation.

Do you or your financial professionals have legal or disciplinary history?

Yes. Visit [www.investor.gov/CRS](http://www.investor.gov/CRS) for a free and simple search tool to research our firm and our financial professionals.

*Conversation Starters: Ask your financial professional:*

As a financial professional, do you have any disciplinary history? For what type of conduct?

## Additional Information

You can find additional information about our services and request a copy of the relationship summary by visiting [www.tcfgcompanies.com](http://www.tcfgcompanies.com); emailing at [compliance@tcfgwealth.com](mailto:compliance@tcfgwealth.com) or calling us at 949.365.5830. TCFGIA is registered with the SEC as an Investment Adviser. A copy of TCFGIA's Form CRS, which details advisory services offered to retail customers, is attached below and is also available at [www.tcfgcompanies.com](http://www.tcfgcompanies.com).

*Conversation Starters: Ask your financial professional:*

Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

TCFG Investment Advisors, LLC ("TCFG") is registered with the Securities and Exchange Commission ("SEC") as an Investment Adviser. Brokerage and investment advisory services and fees differ, and it is important for you to understand the differences. The SEC offers free and simple tools to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides information tailored to educate retail investors about financial professionals.

### What investment services and advice can you provide me?

We principally offer discretionary investment advisory services with at least annual account monitoring; however, some program services will differ as noted below. While discretionary authority allows us to buy and sell investments in your accounts without requiring your pre-approval on an ongoing basis until you notify us in writing to stop, we also offer non-discretionary services, which means that you make the ultimate decisions on the purchase or sale of investments. We offer a broad menu of investment options; however, our offerings are generally limited to registered securities that trade publicly and can be easily liquidated.

Services	Monitoring	Investment Authority	Limited Investment Offerings	Account Minimums and Other Requirements
Wrap fee programs	Yes	Yes	Yes	Yes
Portfolio management	Yes	Yes	Yes	Yes
Investment recommendations	Yes	Optional	Yes	Yes
Personal investment strategies	Optional	Optional	Yes	No
Planning Services	Optional	No	Yes	No

**Additional information including minimum investment amounts:** please see [www.adviserinfo.sec.gov/IAPD](http://www.adviserinfo.sec.gov/IAPD) for our Form ADV, 2A brochure (including Items 4 and 7 of Part 2A or Items 4.A. and 5 of Part 2A Appendix 1) which contains more information about our programs, account minimums, investment authority, and monitoring.

<i>Conversation Starters: Ask your financial professional:</i>	<ul style="list-style-type: none"> <li>Given my financial situation, should I choose an investment advisory service?</li> <li>Why or why not?</li> <li>How will you choose investments to recommend to me?</li> <li>What is your relevant experience, including your licenses, education, and other qualifications?</li> <li>What do these qualifications mean?</li> </ul>
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### What fees will I pay?

Our fees are principally asset-based, assessed quarterly, and will change depending on the value of the assets under management, including cash. Planning services fees are flat or hourly fees and are assessed at the time the services are selected or an on-going basis.

Some fees create a conflict of interest described below and in more detail in our Firm's Part 2A.

- When we charge asset-based fees, you will pay more if you have more assets in your accounts. We have an incentive to encourage you to increase the amount of money invested in your accounts.
- If you invest in a wrap-fee program, the advisory fee includes most broker-dealer custodian transaction costs and fees. Therefore, fees in this program are higher than other advisory programs and there is an incentive to trade less in these accounts to keep custodial costs lower.
- When we charge hourly fees, our firm has an incentive to recommend actions and services that may result in the representatives and/or the firm receiving additional compensation.
- When we charge flat fees, we are estimating the time and effort needed to provide a service and there is an incentive to charge more to help ensure that the fees received adequately compensate us for the ultimate time and effort used.

There are typically additional fees and costs related to our advisory services that you will pay directly or indirectly, such as custodian fees, account maintenance fees, fees related to mutual funds and variable annuities, and other transaction and product-level fees. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

**Additional Information:** For more detailed information about our fees and costs please review our Form ADV, Part 2A brochure Item 5, which can be found at [www.adviserinfo.sec.gov/IAPD](http://www.adviserinfo.sec.gov/IAPD) and visit [www.tcfgcompanies.com](http://www.tcfgcompanies.com) for our fee schedule.

<i>Conversation Starters: Ask your financial professional:</i>	Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?
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### What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

- We or our affiliated broker-dealer sponsor several advisory programs and offer customized portfolios for retail investors; therefore, we have a financial incentive in recommending these programs to retail investors over other programs on our platform.
- We share revenue with certain sub-advisers or managers for services we offer or recommend. We have an incentive to charge more for our services since we are sharing revenue with another adviser.
- Our affiliate broker-dealer shares trade ticket revenue with Pershing, LLC, for advisory transactions executed there. We have an incentive to recommend Pershing, LLC & Charles Schwab Clearing & Custody, LLC as a custodian and execute more transactions there since we receive a portion of the ticket charges.
- Our affiliate broker-dealer marks up ticket charges and other custodial fees. Our Adviser uses our affiliated broker-dealer for all trades and the broker-dealer receives additional income in the form of these mark ups. This is a conflict of interest since the owners of the two affiliated entities make money off the same client in the form of Advisory Fees and Mark ups on trade execution and other custodial fees.

<i>Conversation Starters: Ask your financial professional:</i>	How might your conflicts of interest affect me, and how will you address them?
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**Additional information:** For more detailed information about our fees and costs please review our Form ADV, Part 2A brochure (including Items 5.A., B., C., and D.) which can be found at [www.adviserinfo.sec.gov/IAPD](http://www.adviserinfo.sec.gov/IAPD) and visit [www.tcfgcompanies.com](http://www.tcfgcompanies.com) for our brokerage fee schedule and additional disclosures.

### How do your financial professionals make money?

Our professionals earn a percentage of the asset-based, hourly, and flat planning fees we earn. Compensation varies based upon the services provided, therefore there is an incentive to recommend services that earn higher fees. Additionally, there is an incentive to encourage you to increase the amount of money invested with us to earn more fees.

### Do you or your financial professionals have legal or disciplinary history?

Yes. Visit [www.investor.gov/CRS](http://www.investor.gov/CRS) for a free and simple search tool to research our firm and our financial professionals.

<i>Conversation Starters: Ask your financial professional:</i>	As a financial professional, do you have any disciplinary history? For what type of conduct?
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