

## Introduction

Droms Strauss Advisors, Inc. d/b/a Droms Strauss Wealth Management (“Droms Strauss”) is an investment adviser registered with the Securities and Exchange Commission (“SEC”). We feel it is important for you to understand how advisory and brokerage services and fees differ in order to determine which type of account or service is right for you.

There are free and simple tools available to research firms and financial professionals at [www.investor.gov/crs](http://www.investor.gov/crs), which also provides educational materials about investment advisers, broker-dealers, and investing.

## What investment services and advice can you provide me?

As an investment adviser, Droms Strauss offers investment advisory services to investors for an ongoing fee based on the value of your account. Our advisory services include Droms Strauss Wealth Management (“Wealth Management”) and Droms Strauss Intelligent Solutions (“Intelligent Solutions”). If we are providing Wealth Management services to you, we will work with you to create an appropriate investment plan and create an investment policy statement to serve as a guideline for managing your account(s). Wealth Management includes a variety of services (including cash flow modeling, retirement projections, education cost projections, estate planning, charitable giving and tax planning) not included or offered to Intelligent Solutions clients. If we are managing a model portfolio for you (Intelligent Solutions), we will provide you with an appropriate investment strategy through an automated investment website. Under both services, we will regularly monitor your investments on an ongoing basis, as part of our standard services. Please refer to **Item 4** of our [Form ADV Part 2A](#) for further information.

Generally, we manage accounts on a discretionary basis, which means we do not need to call you when buying or selling investments in your account. We may also manage assets on a non-discretionary basis, where we provide investment recommendations but require your approval to proceed. Our level of authority is determined at the beginning of our relationship with you in our advisory agreement and can be changed upon your request. This agreement will remain in place until you or we terminate our relationship. Please refer to **Item 16** of our [Form ADV Part 2A](#) for further information.

We do not limit our advice and services to proprietary products or a limited menu of products or investments. Our minimum account size requirement is \$500,000 for Wealth Management and \$5,000 for Intelligent Solutions. Please refer to **Item 7** of our [Form ADV Part 2A](#) for further information.

### Questions to Ask Us:

- *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?*

## What fees will I pay?

Fees and costs affect the value of your account over time. Please ask for personalized information on the fees and costs you will pay. For Wealth Management, we charge an ongoing asset-based fee, up to 1.00% per year, paid quarterly in advance. For Intelligent Solutions we charge a flat fee based on account value, up to \$1,250, paid semi-annually in advance. Our goal is to increase the value of your account over time, which will increase our fees over time.

The broker-dealer (“custodian”) that holds your assets can charge you a transaction fee when we buy or sell an investment for you. These transaction fees are in addition to our advisory fee. You could also pay fees charged

by the custodian for certain investments and maintaining your account. Some investments, such as mutual funds and exchange traded funds charge additional fees that will reduce the value of your investments over time.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Please refer to **Item 5** of our [Form ADV Part 2A](#) for further information.

*Question to Ask Us:*

- *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

## What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

**When we act as your investment adviser**, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you.

Droms Strauss's revenue is from the advisory fees we collect from our clients' accounts each quarter. We have an incentive to increase the amount of investments we manage which could bias our advice towards investing more rather than paying off debt or recommending you not have investments that we do not manage. For additional information on conflicts of interest, please see our [Form ADV Part 2A](#).

*Question to Ask Us:*

- *How might your conflicts of interest affect me, and how will you address them?*

## How do your financial professionals make money?

Our financial professionals are paid a fixed salary. They also receive a quarterly bonus based upon the revenue generated from clients that they refer to Droms Strauss. This compensation structure creates an incentive for our financial professionals to recommend that you increase the size of your account with us. This bonus structure does not apply to firm shareholders.

## Do you or your financial professionals have legal or disciplinary history?

Yes. Visit [www.investor.gov/crs](http://www.investor.gov/crs) for a free and simple search tool to research our firm and our financial professionals.

*Questions to Ask Us:*

- *As a financial professional, do you have any disciplinary history? For what type of conduct?*

## Additional Information

You can find additional information about our investment advisory services on the SEC's website [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) by searching CRD #108620. You may also contact our firm at (314) 862-9100 to request a current copy of our [Form ADV Part 2A](#) or up-to-date [Form ADV Part 3 – Relationship Summary](#).

*Questions to Ask Us:*

- *Who is my primary contact person?*
- *Is he or she a representative of an investment adviser or a broker-dealer?*
- *Who can I talk to if I have concerns about how this person is treating me?*