



SEEKING SEC PROCUREMENT OPPORTUNITIES?



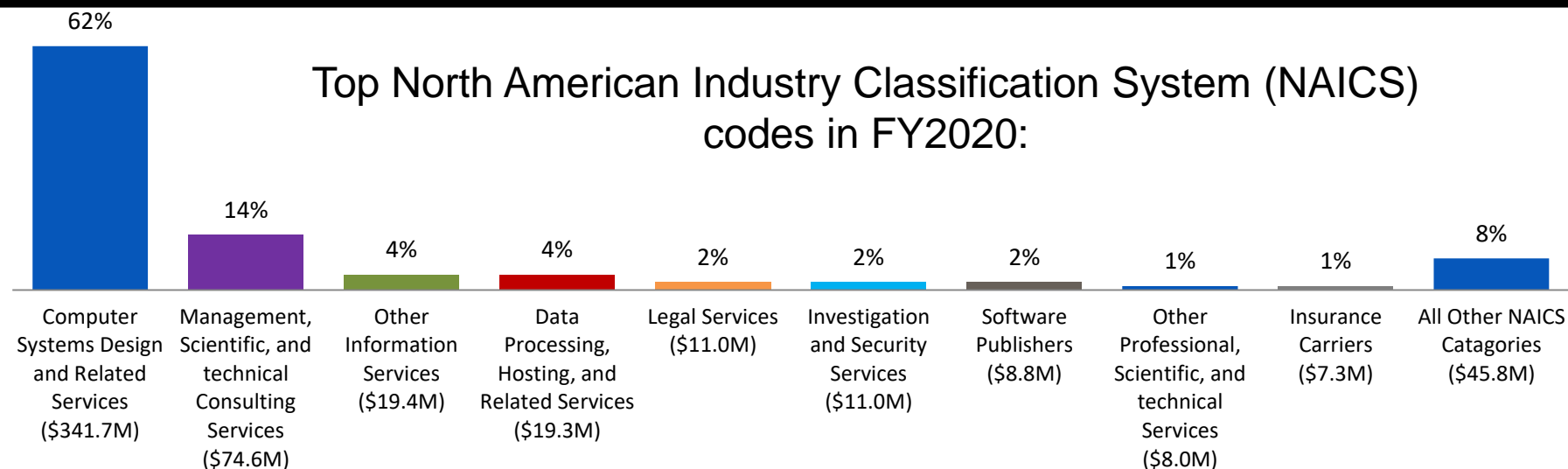
HOW DOES SEC PROCURE?

- SEC procurements are subject to the Federal Acquisition Regulations (FAR) and procurement authority is centralized at the SEC, residing with the Office of Acquisitions located at our Washington, DC headquarters.
- For many contracting needs, the SEC utilizes internal enterprise contracts, GSA multiple award schedule contracts, government-wide acquisition contracts, and multi-agency contracts.
- SEC's information technology services are typically procured through our ONE-IT Enterprise Contract Vehicle.
- How are we doing? OMWI and the SEC are pleased we've achieved total obligations for FY14 - FY20 as:

Total Minority and Women Owned Businesses	29% - 34%
Minority Only	18% - 20%
Minority and Women	5% - 11%
Women Only (non-minority)	5% - 10%

WHAT DOES SEC PROCURE?

- SEC contracts approximately \$400-\$450 million annually
- SEC issues approximately 1800-2900 contract actions annually



Source: Retrieved from sam.gov on November 20, 2020



AVAILABLE RESOURCES

VENDOR OUTREACH DAY (VOD) PROGRAM

Opportunity for vendors to meeting with agency officials, introduce their company capabilities, ask procurement process questions and learn about upcoming opportunities.

- Hosted monthly (typically on Tuesdays)
- VOD sessions are 20 minutes in duration
- 8 sessions held - 4 morning sessions & 4 afternoon sessions
- Flexibility to participate in-person or via WebEx
- **UPDATE: VOD sessions continue via WebEx during COVID-19**

Guest appearances (based on schedule availability)

- SEC Contracting Officers / Contract Specialists
- SEC Program Managers
- SEC Contracting Officer Representatives (CORs)
- SEC Government employees conducting market research

Vendor Registration: <https://www.sec.gov/omwi/supplier-outreach>

SUPPLIER DIVERSITY BUSINESS MANAGEMENT SYSTEM (SDBMS)

Central repository of general business information and statements of capabilities for companies seeking SEC procurement opportunities.

- Assists SEC employees conducting market research:
 - Provides listing of companies by NAICS or keyword
 - Provides company capability statements by NAICS or keyword
- OMWI efforts:
 - Assists Contracting Officers by identifying companies for specific requirements
 - Assists Contracting Officers by blasting emails disseminating industry day notifications for procurements
 - Sends blast emails to vendors for conferences and networking opportunities
 - Assists OMWI colleagues at other FIRREA agencies by identifying vendors for specific NAICS categories

Vendor Registration: <https://www.sec.gov/omwi/supplier-outreach/sdbms>

ONE-IT Program

- **Program:** ONE-Information Technology (ONE-IT)
- **Contract Scope:** Master contract includes all conceivable aspects of SEC's information technology business needs.
- **Program Value:** \$2.5 Billion
- **NAICS Code:** 541512 – Professional, Scientific and Technical Services – Computer Systems Design Services
- **On-Ramping:** Opportunities for joining the program via the "on-ramping" process will be advertised on beta.SAM.gov (replaced FedBizOpps.gov)
- **Subcontracting Opportunities:** view SEC's Enterprise Vehicle Listing to view more information about the prime contractors
- **SEC Point of Contact:** ONEOIT@sec.gov



VENDOR CHECKLIST

VENDOR CHECKLIST

- ☐ Review the SEC's Forecast of Potential Competitive Contracting Opportunities
Website: www.sec.gov/page/oacqsectionlanding
- ☐ Review SEC's Enterprise Vehicle List for subcontracting opportunities
Website: www.sec.gov/page/oacqsectionlanding
- ☐ Review FPDS for information on historical and expiring contracts
Website: www.fpds.gov (SEC Agency Code = 5000)
- ☐ Register and create a vendor profile in our Supplier Diversity Business Management System (SDBMS)
Website: www.sec.gov/omwi/supplier-outreach

VENDOR CHECKLIST (continued)

- ☐ Register to participate in our Vendor Outreach Days (VOD)
Website: www.sec.gov/omwi/supplier-outreach
- ☐ Monitor and attend SEC's Industry Day events
Website: beta.SAM.gov (advertised, as available)
- ☐ Monitor SEC procurement opportunities
Website: beta.SAM.gov
- ☐ Monitor GSA e-buy for SEC's MAS schedule procurement opportunities
Website: ebuy.gsa.gov
- ☐ Monitor SEC's website for diversity and procurement initiatives, news and updates

SEC POINTS OF CONTACT

Office of Minority and Women Inclusion

Supplier Diversity Program Officer

Email: OMWI@sec.gov

Website: www.sec.gov/omwi

Office of Acquisitions

SEC Small Business Specialist

Email: SmallBusinessSpecialist@sec.gov

Website: www.sec.gov/oacq