SECURITIES AND EXCHANGE COMMISSION
(Release No. 34-100131; File No. SR-MSRB-2024-04)

May 14, 2024

Self-Regulatory Organizations; Municipal Securities Rulemaking Board; Notice of Filing and Immediate Effectiveness of a Proposed Rule Change to Amend MSRB Rule G-27, on Dealer Supervision, to Adopt a New Residential Supervisory Location Classification

Pursuant to Section 19(b)(1) of the Securities Exchange Act of 1934 (“Exchange Act”)¹ and Rule 19b-4 thereunder,² notice is hereby given that on May 10, 2024, the Municipal Securities Rulemaking Board (“MSRB”) filed with the Securities and Exchange Commission (“Commission”) the proposed rule change as described in Items I and II below, which Items have been prepared by the MSRB. The Commission is publishing this notice to solicit comments on the proposed rule change from interested persons.

I. Self-Regulatory Organization’s Statement of the Terms of Substance of the Proposed Rule Change

The MSRB filed with the Commission a proposed rule change consisting of an amendment to MSRB Rule G-27, on supervision, to adopt new Supplementary Material .04, on residential supervisory locations (“RSLs”), to allow certain brokers, dealers, and municipal securities dealers (“dealers”) that are members of a registered securities association (“FINRA-member dealers”)³ to designate, as an RSL that is a non-branch location,⁴ an associated person’s

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3  The MSRB notes that the Financial Industry Regulatory Authority (“FINRA”) is currently the only registered securities association and will generally, as such, refer to FINRA specifically in the filing when intending to clarify specific regulatory obligations and/or applicable rule(s).
4  Pursuant to MSRB Rule G-27(g)(ii)(A) a location is excluded from registration as a branch office — that is, it is deemed a non-branch location — in the following instances:
private residence where specified supervisory activities are conducted,\(^5\) which would otherwise be classified as an office of municipal supervisory jurisdiction ("OMSJ")\(^6\) or a municipal branch office where certain supervisory activities are conducted ("supervisory municipal branch office"),\(^7\) if certain conditions are met (the "proposed rule change"). Dealers that are not

\(^{5}\) Proposed Supplementary Material .04(a).

\(^{6}\) Pursuant to MSRB Rule G-27(g)(i) a branch office is classified as an OMSJ if any one of the following enumerated activities occurs at the location: (i) order execution and/or market making; (ii) structuring of public offerings or private placements; (iii) maintaining custody of customers’ funds and/or municipal securities; (iv) final acceptance (approval) of new accounts on behalf of the member; (v) review and endorsement of customer orders, pursuant to subparagraph (c)(i)(G)(2); (vi) final approval of advertising for use by persons associated with the dealer, pursuant to MSRB Rule G-21(f); or (vii) responsibility for supervising the municipal securities activities of persons associated with the dealer at one or more municipal branch offices of the dealer. An office that is designated an OMSJ must have a registered principal on-site and be inspected on an annual basis.

\(^{7}\) Pursuant to MSRB Rule G-27(g)(ii)(B), any location that is responsible for supervising the municipal securities activities of persons associated with the dealer at one or more non-branch branch locations of the dealer is considered to be a municipal branch office. A supervisory municipal branch office is generally deemed to be an office that supervises other non-branch locations.
members of a registered securities association (i.e., FINRA), including bank dealers,⁸ would be ineligible from designating an associated person’s private residence as an RSL under the proposed rule change.

The MSRB has designated the proposed rule change as constituting a “noncontroversial” rule change under Section 19(b)(3)(A)⁹ of the Exchange Act and Rule 19b-4(f)(6)¹⁰ thereunder, which renders the proposal effective upon receipt of this filing by the Commission. The MSRB proposes an operative date of June 1, 2024, for the proposed rule change to conform with FINRA’s Rule 3110.19 effective date.

The text of the proposed rule change is available on the MSRB’s website at https://msrb.org/2024-SEC-Filings, at the MSRB’s principal office, and at the Commission’s Public Reference Room.

II. Self-Regulatory Organization’s Statement of the Purpose of, and Statutory Basis for, the Proposed Rule Change

In its filing with the Commission, the MSRB included statements concerning the purpose of and basis for the proposed rule change and discussed any comments it received on the proposed rule change. The text of these statements may be examined at the places specified in Item IV below. The MSRB has prepared summaries, set forth in Sections A, B, and C below, of the most significant aspects of such statements.

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⁸ A bank dealer is defined under MSRB Rule D-8 as a municipal securities dealer which is a bank or a separately identifiable department or division of a bank. The MSRB will consider at a later date whether or not to extend the ability to make RSL designations to bank dealers after giving due consideration to how to operationalize such an initiative.


A. Self-Regulatory Organization’s Statement of the Purpose of, and Statutory Basis for, the Proposed Rule Change

1. Purpose

The proposed rule change is meant to more closely conform the MSRB’s dealer supervisory rule to FINRA’s recently approved supervisory requirements to help ensure a coordinated regulatory approach in the area of dealer supervision and to enable FINRA to more efficiently inspect those dealers that are subject to both self-regulatory organizations, as well as to promote regulatory consistency for dealers engaging in activities across asset classes. To that end, the MSRB is proposing to amend MSRB Rule G-27 to adopt new Supplementary Material .04, on residential supervisory locations, to allow dealers to designate an associated person’s private residences where specified supervisory activities are conducted as non-branch locations, if certain conditions are met. As such, these locations would not be subject to a dealer’s requirement to register, or notice file their locations in the appropriate participating jurisdictions and/or with self-regulatory organizations. Additionally, designated RSLs would not be subject to an annual inspection of such offices or locations as required of OSMJs and branch office locations. The specific compliance obligations are addressed below.

Background

MSRB Rule G-27(d) outlines the MSRB’s current requirements for dealers to conduct internal inspections (i.e., office inspections) of their offices and locations. Currently, MSRB Rule

11 The Uniform Branch Office Registration Form (Form BR) is the form used for branch office registration, notification, closing or withdrawal. Broker-Dealers must use Form BR to register or notice file their branch offices in the appropriate participating jurisdictions and/or with self-regulatory organizations (SROs). More specifically, firms must register each branch office with, among others, FINRA and states that require branch registration.
G-27(d)(i)(A) requires dealers to inspect every OMSJ\textsuperscript{12} and any supervisory municipal branch office\textsuperscript{13} at least annually. MSRB Rules G-27(d)(i)(B) and G-27(d)(i)(C) require dealers to inspect every non-supervisory branch office\textsuperscript{14} at least every three years, and every non-branch location on a regular periodic\textsuperscript{15} schedule. FINRA and the Commission’s Office of Compliance Inspections and Examinations (now the Division of Examinations) staff have previously issued joint guidance stating that office inspections must be conducted on-site at the office.\textsuperscript{16}

The proposed rule change would amend MSRB Rule G-27 to adopt new Supplementary Material .04 that would treat an associated person’s private residence where specified supervisory activities are conducted,\textsuperscript{17} subject to certain safeguards and limitations, as a non-

\textsuperscript{12} See MSRB Rule G-27(g)(i).

\textsuperscript{13} Pursuant to MSRB Rule G-27(g)(ii)(B), notwithstanding the exclusions in MSRB Rule G-27(ii)(A), any location that is responsible for supervising the municipal securities activities of persons associated with the dealer at one or more non-branch branch locations of the dealer is considered to be a municipal branch office. A supervisory municipal branch location is generally deemed to be an office that supervises other non-branch locations.

\textsuperscript{14} A non-supervisory branch office would generally be deemed a location that is not charged with supervising the municipal securities activities of persons associated with the dealer.

\textsuperscript{15} While MSRB rules do not explicitly establish a specific timeframe for such regular periodic inspections, FINRA Rule 3110.13 sets out a general presumption that a non-branch location will be inspected at least every three years, even in the absence of any red flags, and if a FINRA-member dealer establishes a longer periodic inspection schedule, such member must document in its written supervisory and inspection procedures the factors used in determining that a longer periodic inspection cycle is appropriate.


\textsuperscript{17} See MSRB Rule G-27(g)(i)(D) through (G) and MSRB Rule G-27(g)(ii)(B).
branch location (i.e., unregistered office). Because it would be treated as a non-branch location, the RSL would be subject to inspections on a regular periodic schedule instead of the annual inspection currently required for every OMSJ and supervisory municipal branch office. This proposed rule change would align with FINRA’s recently adopted amendments to FINRA Rule 3110 creating an RSL designation.18 The proposed rule change is designed to promote regulatory consistency for dealers that are both FINRA-member dealer and MSRB registrants, allowing limited relief from their inspection requirements under MSRB and FINRA rules under similar circumstances.19

Description of Proposed Rule Change

Conditions for Designation as a Residential Supervisory Location (Proposed Supplementary Material .04(a) of MSRB Rule G-27)

FINRA Rule 3110.19(a) lists conditions for a FINRA-member dealer to designate an office or location as an RSL.20 Proposed Supplementary Material .04(a), on conditions for designation as a residential supervisory location, of MSRB Rule G-27 would mirror the

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19 As previously noted, proposed MSRB Rule G-27 Supplementary Material .04 would be applicable only to dealers that are also FINRA-member dealers.

20 While the MSRB does not define office, in FINRA’s 2005 rulemaking initiative to establish a uniform definition of branch office, FINRA noted that the language of the uniform definition substantially mirrored the Commission’s definition of “office” in its books and records rules under the Exchange Act. Exchange Act Rule 17a-3(g)(i), defines the term as any location where one or more associated persons regularly conducts the business of handling funds or securities or effecting any transactions in, or inducing or attempting to induce the purchase or sale of, any security (17 CFR 240.17a-3). See NASD Notice to Members 05-67 (October 6, 2005), available at https://www.finra.org/sites/default/files/NoticeDocument/p015121.pdf.
conditions set forth in FINRA Rule 3110.19(a) for dealers to designate a location that is the associated person’s private residence where specified supervisory activities are conducted as an RSL. Specifically, the conditions that must be met for designation as an RSL under proposed Supplementary Material .04(a) would include:

(i) only one associated person, or multiple associated persons who reside at that location and are members of the same immediate family, conduct business at the location;\(^{21}\)

(ii) the location is not held out to the public as an office;\(^{22}\)

(iii) the associated person does not meet with customers or prospective customers at the location;\(^{23}\)

(iv) any sales activity that takes place at the location complies with the conditions set forth under subparagraphs (g)(ii)(A)(2) or (3) of MSRB Rule G-27;\(^{24}\)

(v) neither customer funds nor securities are handled at that location;\(^{25}\)

(vi) the associated person is assigned to a designated branch office, in accordance with MSRB Rule G-27(g)(ii), on municipal branch office,\(^{26}\) and such designated

\(^{21}\) Proposed Supplementary Material .04(a)(1), mirroring FINRA Rule 3110.19(a)(1).

\(^{22}\) Proposed Supplementary Material .04(a)(2), mirroring FINRA Rule 3110.19(a)(2).

\(^{23}\) Proposed Supplementary Material .04(a)(3), mirroring FINRA Rule 3110.19(a)(3).

\(^{24}\) Proposed Supplementary Material .04(a)(4), mirroring FINRA Rule 3110.19(a)(4) with appropriate cross-reference changes to applicable MSRB rule provisions.

\(^{25}\) Proposed Supplementary Material .04(a)(5), mirroring FINRA Rule 3110.19(a)(5).

\(^{26}\) Branch office for purposes of this Supplementary Material is intended to be consistent with the term municipal branch office under MSRB Rule G-27(g)(ii)(A).
branch office is reflected on all business cards, stationery, retail communications and other communications to the public by such associated person;\textsuperscript{27} 

(vii) the associated person’s correspondence and communications with the public are subject to the dealer’s supervision in accordance with MSRB Rule G-27;\textsuperscript{28} 

(viii) the associated person’s electronic communications (e.g., e-mail) are made through the dealer’s electronic system;\textsuperscript{29} 

(ix) (A) the dealer must have a recordkeeping system to make, maintain, and preserve such records required to be made, maintained, and preserved under applicable securities laws and regulations, including applicable MSRB rules, and the dealer’s own written supervisory procedures under MSRB Rule G-27; (B) such records are not physically or electronically maintained and preserved at the office or location;\textsuperscript{30} and (C) the dealer has prompt access to such records;\textsuperscript{31} and 

(x) the dealer must determine that its surveillance and technology tools are appropriate to supervise the types of risks presented by each RSL, which may include but are not limited to: (A) firm-wide electronic tools for recordkeeping, 

\textsuperscript{27} Proposed Supplementary Material .04(a)(6), mirroring FINRA Rule 3110.19(a)(6).

\textsuperscript{28} Proposed Supplementary Material .04(a)(7), mirroring FINRA Rule 3110.19(a)(7) with appropriate cross-reference change to the applicable MSRB rule.

\textsuperscript{29} Proposed Supplementary Material .04(a)(8), mirroring FINRA Rule 3110.19(a)(8).

\textsuperscript{30} Under Regulation S-P, on privacy of consumer financial information, dealers are required to have policies and procedures addressing the protection of customer information and records. See 17 C.F.R. 248.30.

\textsuperscript{31} Proposed Supplementary Material .04(a)(9), mirroring FINRA Rule 3110.19(a)(9) with appropriate cross-reference change to the applicable MSRB rule and minor non-substantive terminology changes for consistency with MSRB rule language.
surveillance of e-mail and correspondence, electronic or other equally effective trade blotter review, regular activity-based sampling reviews, and tools for visual inspections; (B) tools specific to carrying out supervision of such RSL based on the activities of associated persons assigned to the location, products offered, and restrictions on the activity of the RSL; and (C) system security tools such as secure network connections and effective cybersecurity protocols.32

The MSRB believes that its proposed rule change with respect to the conditions for designation as an RSL recognizes modernization within the municipal securities market with respect to hybrid work arrangements while also balancing investor protection. In re-evaluating the current paradigm of the OMSJ and municipal branch office model, the MSRB believes that there are certain supervisory activities that can be conducted outside of an OMSJ or municipal branch office while also providing appropriate investor protection. The conditions set forth in FINRA amended rules for designating an office or location as an RSL, which the MSRB has incorporated into the proposed rule change, are in furtherance of ensuring only certain supervisory activities are undertaken at such offices or locations.33 Additionally, through outreach and engagement, the MSRB has learned from dealers about the significant technology advancements since the establishment of the current OMSJ and municipal branch office definitions, so the MSRB believes it is fitting for dealers to assess whether their technology tools are appropriate to supervise the types of risk that could be presented at an RSL.

The MSRB believes that adopting similar provisions to those of FINRA will allow dealers to elect to designate an associated person’s private residence as an RSL while meeting  

32 Proposed Supplementary Material .04(a)(10), mirroring FINRA Rule 3110.19(a)(10).
33 See supra note 18.
their supervisory obligations under MSRB rules and allowing dealers the ability to comply with consistent regulations.

Dealer Ineligibility Criteria (Proposed Supplementary Material .04(b) of MSRB Rule G-27)

FINRA Rule 3110.19(b) outlines the conditions that would render its member firms ineligible from designating an office as an RSL, which include, if the member firm: (i) is currently designated as a restricted firm under FINRA Rule 4111; (ii) is currently designated as a taping firm under FINRA Rule 3170; (iii) is currently undergoing, or is required to undergo, a review under FINRA Rule 1017(a)(7) as a result of one or more associated persons at such location; (iv) receives a notice from FINRA, pursuant to FINRA Rule 9557, regarding capital compliance related matters under Rules 4110, 4120 and 4130, unless FINRA has otherwise permitted such activities in writing under its rules; (v) is or becomes suspended by FINRA; (vi) has been a FINRA member for less than 12 months; or (vii) is or has been found by the Commission or FINRA to be in violation of office inspection obligations under FINRA Rule 3110(c) within the past three years.

The MSRB believes that the aforementioned categories of ineligibility are events or activities that are more likely to raise investor protection concerns because they expressly account for dealers that pose higher risks and, therefore, should be ineligible to utilize the RSL designation. As such, proposed Supplementary Material .04(b), on dealer ineligibility criteria, of MSRB Rule G-27 would provide that a dealer is ineligible from designating an office or location as an RSL if the dealer is not a FINRA-member dealer or if it fails to satisfy the prescribed requirements relating to firm eligibility for such RSL designation under FINRA Rule 3110.19(b). The MSRB believes that maintaining regulatory consistency regarding RSL designations will
provide dealers with clear guidance on how and when they are able to consider designating an office or location as an RSL.

Location Ineligibility Criteria (Proposed Supplementary Material .04(c) of MSRB Rule G-27)

FINRA Rule 3110.19(c) lists the criteria that would render a particular office or location that is an associated person’s private residence where specified supervisory activities are conducted ineligible from designation as an RSL. Proposed Supplementary Material .04(c), on location ineligibility criteria, of MSRB Rule G-27 would mirror the conditions set forth in FINRA Rule 3110.19(c) for ineligibility of particular offices or locations to be designated as an RSL. Specifically, the conditions that would make an office ineligible for the RSL designation under proposed Supplementary Material .04(c) would include if one or more persons at that office or location:

(i) is a designated principal\(^\text{34}\) who has less than one year of direct supervisory experience with the dealer, or with an affiliate or subsidiary of the dealer that is registered as a dealer or investment adviser;\(^\text{35}\)

(ii) is functioning as a principal for a limited period without being duly qualified under MSRB Rules G-3(b)(ii)(D), (b)(iv)(B)(4), or (c)(ii)(D);\(^\text{36}\)

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\(^{34}\) MSRB Rule G-27(b)(ii)(C), on appropriate principals, outlines the functional role and responsibilities, under the Rule, that can be engaged in by a principal(s) (i.e., municipal securities principal, municipal securities sales principal, general securities principal or municipal fund securities limited principal) holding a supervisory designation.

\(^{35}\) Proposed Supplementary Material .04(c)(1), mirroring FINRA Rule 3110.19(c)(1).

\(^{36}\) Proposed Supplementary Material .04(c)(2), mirroring FINRA Rule 3110.19(c)(2) with appropriate cross-reference changes to applicable MSRB rule provisions.
(iii) is subject to a mandatory heightened supervisory plan under the rules of a registered securities association, the Commission, or state regulatory agency;\(^{37}\)

(iv) is statutorily disqualified as defined in Section 3(a)(39) of the Exchange Act, unless such disqualified person has been approved to associate with a dealer, without being subject to a mandatory heightened supervision plan, by a registered securities association;\(^{38}\)

(v) has an event in the prior three years that required a “yes” response to any item contained in Questions 14A(1)(a) and 2(a), 14B(1)(a) and 2(a), 14C, 14D and 14E on Form U4 (Uniform Application for Securities Industry Registration or Transfer), or similar form by a registered securities association;\(^{39}\) or

(vi) has been notified in writing that such associated person is now subject to any Investigation or Proceeding as such terms are defined in the Explanation of Terms for the Form U4, by the Commission, a self-regulatory organization, or state securities commission (or agency or office performing like functions) (each, a “Regulator”) expressly alleging they have failed to reasonably supervise another person subject to their supervision, with a view to preventing the violation of any provision of the Securities Act, the Exchange Act, the Investment Advisers Act, the Investment Company Act, the Commodity Exchange Act, any state law

\(^{37}\) Proposed Supplementary Material .04(c)(3), mirroring FINRA Rule 3110.19(c)(3) with minor non-substantive terminology changes.

\(^{38}\) Proposed Supplementary Material .04(c)(4), mirroring FINRA Rule 3110.19(c)(4) with non-substantive terminology changes.

\(^{39}\) Proposed Supplementary Material .04(c)(5), mirroring FINRA Rule 3110.19(c)(5). The identified disclosures consist of Questions 14A(1)(a) and 2(a), 14B(1)(a) and 2(a), 14C, 14D and 14E on Form U4.
pertaining to the regulation of securities or any rule or regulation under any of such Acts or laws, or any of the rules of the MSRB or other self-regulatory organization, including FINRA. Notwithstanding, such office or location may be designated or redesignated as an RSL subject to the requirements of this Supplementary Material upon the earlier of: (i) the dealer’s receipt of written notification from the applicable Regulator that such Investigation has concluded without further action; or (ii) one year from the date of the last communication from such Regulator relating to such Investigation.40

Allowing dealers to designate offices or locations as an RSL and, therefore, treat them as a non-branch location would make such RSL subject to inspections on a regular periodic schedule, rather than an annual inspection requirement required of OMSJs and other supervisory municipal branch offices. Additionally, these offices or locations would become unregistered offices. However, FINRA’s Central Registration Depository System provides access to information regarding offices and locations (registered and unregistered), and the affirmative requirement for FINRA-member dealers to provide a list of RSL designation information would ensure this information is readily accessible to regulators.41 In previous regulatory notices,42 it has been stated that the potential for significant regulatory problems exists when business is

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40 Proposed Supplementary Material .04(c)(6) mirrors FINRA Rule 3110.19(c)(6), with non-substantive terminology changes.


conducted at locations that are not subject to regular examination by the member. While the MSRB recognizes that on-site office inspections are only one factor in an overall reasonably designed supervisory system, the ineligibility criteria recognize the necessity for more direct oversight and frequency of examinations of some offices. Therefore, the proposed rule change outlined below aligns with FINRA’s amendments establishing location ineligibility. The MSRB believes that adopting similar provisions to those of FINRA will allow dealers to elect to designate RSLs while still meeting their supervisory obligations under MSRB rules.

**Obligation to Provide List of RSLs to Registered Securities Association (Proposed Supplementary Material .04(d) of MSRB Rule G-27)**

Proposed Supplementary Material .04(d), on obligations to provide RSL list, of MSRB Rule G-27 would fully mirror the provisions of FINRA Rule 3110.19(d) and would require dealers electing to designate any office or location of the dealer as an RSL to provide a current list of all offices or locations designated as RSLs by the 15th day of the month following each calendar quarter in the manner and format as required by the registered securities association (i.e., FINRA). The proposed amendments harmonize with FINRA’s requirements to ensure greater regulatory certainty.

**Risk Assessment (Proposed Supplementary Material .04(e) of MSRB Rule G-27)**

FINRA Rule 3110.19(e) requires member firms, prior to designating an office or location as an RSL, to develop a reasonable risk-based approach to designating such office or location as an RSL, and conduct and document a risk assessment for the associated person assigned to that office or location. Proposed Supplementary Material .04(e), on risk assessment, of MSRB Rule G-27 would mirror the provisions of FINRA Rule 3110.19(e). Specifically, a dealer would be required, prior to designating an office or location as an RSL, to develop a reasonable risk-based approach to designating such office or location as an RSL and conduct and document a risk
assessment for the associated person(s) assigned to that office or location. In line with FINRA Rule 3110.19(e), proposed Supplementary Material .04(e) of MSRB Rule G-27 would list certain factors, among others, that dealers must consider in the risk assessment that include whether each associated person at such office or location is subject to:

(i) customer complaints, taking into account the volume and nature of the complaints;\textsuperscript{43}

(ii) heightened supervision other than where such office or location is ineligible for RSL designation under paragraph (c)(3) of this Supplementary Material;\textsuperscript{44}

(iii) any failure to comply with the dealer’s written supervisory procedures;\textsuperscript{45}

(iv) any recordkeeping violations;\textsuperscript{46} and

(v) any regulatory communications from a regulator indicating that the associated person at such office or location may have failed reasonably to supervise another person subject to their supervision, including but not limited to, subpoenas, preliminary or routine regulatory inquiries or requests for information, deficiency letters, “blue sheet” requests or other trading questionnaires, or examinations.\textsuperscript{47}

\textsuperscript{43} Proposed Supplementary Material .04(e)(1), mirroring FINRA Rule 3110.19(e)(1).

\textsuperscript{44} Proposed Supplementary Material .04(e)(2), mirroring FINRA Rule 3110.19(e)(2).

\textsuperscript{45} Proposed Supplementary Material .04(e)(3), mirroring FINRA Rule 3110.19(e)(3).

\textsuperscript{46} Proposed Supplementary Material .04(e)(4), mirroring FINRA Rule 3110.19(e)(4).

\textsuperscript{47} Proposed Supplementary Material .04(e)(5), mirroring FINRA Rule 3110.19(e)(5). The aforementioned regulatory communications could include but are not limited to, subpoenas, preliminary or routine regulatory inquiries or requests for information, deficiency letters, “blue sheet” requests or other trading questionnaires, or examinations.
Additionallly, pursuant to the proposed rule change and mirroring FINRA Rule 3110.19(e), dealers designating an office as an RSL would be required to take into account any higher-risk activities that take place or a higher-risk associated person that is assigned to that office or location. Finally, under the proposed rule change, dealers would need to take into consideration any indicators of irregularities or misconduct (i.e., “red flags”) when designating an office or location as an RSL and review such red flags in determining whether it would be reasonable to maintain the RSL designation of such office or location. Dealers would also need to consider evidencing steps taken to address those red flags where appropriate.

The MSRB believes that aligning the proposed rule change with FINRA amended rules would create regulatory certainty for dealers.

2. Statutory Basis

The MSRB believes that the proposed rule change is consistent with Section 15B(b)(2)(C) of the Exchange Act, which provides that the MSRB’s rules shall be designed to prevent fraudulent and manipulative acts and practices, to promote just and equitable principles of trade, to foster cooperation and coordination with persons engaged in regulating, clearing, settling, processing information with respect to, and facilitating transactions in municipal securities and municipal financial products, to remove impediments to and perfect the mechanism of a free and open market in municipal securities and municipal financial products, and, in general, to protect investors, municipal entities, obligated persons, and the public interest.

In accordance with Section 15B(b)(2)(C) of the Exchange Act, the proposed rule


change is designed to prevent fraudulent and manipulative acts and practices because the RSL designation is intended to provide a practical and balanced way for dealers to continue effectively meeting the core regulatory obligation to establish and maintain a system to supervise the activities of each associated person that is reasonably designed to achieve compliance with applicable securities laws and regulations and with applicable MSRB rules, which directly serves investor protection. The MSRB has noticed that there has been a shift towards adopting work from home models due to carryover from the conditions associated with the COVID-19 pandemic, and the criteria and conditions contained within the proposed rule change is designed to accommodate this shift while also mitigating any associated risks to investor protections. As such, the proposed rule change is designed to minimize risks by limiting which offices or locations can be considered an RSL while also setting conditions for dealers designating an office or location as an RSL. The robust nature of the criteria that must be satisfied and circumstances that would make a location ineligible for RSL designation serve an important role in preventing fraud and manipulative acts. For example, a location cannot be designated as an RSL if the principal of the location has less than one year of direct supervisory experience with the dealer or its affiliates or subsidiaries, which is in furtherance of the Exchange Act.\footnote{Id.} In the same vein, the terms of the proposed rule change would include important safeguards, such as requiring risk assessments in connection with the RSL designation, which furthers the prevention of manipulative acts and practices and the protection of investors, municipal entities, obligated persons and the public interest. Dealers are required to determine that their surveillance and technology tools are appropriate to supervise RSL designations in furtherance of preventing fraudulent and manipulative acts and practices.
By providing that such requirements for the use of the RSL designation are applicable to the municipal securities activities of dealers, in addition to other asset classes, the proposed rule change promotes just and equitable principles of trade by ensuring all FINRA-member dealers are subject to the same regulatory standard under both FINRA and MSRB rules. This regulatory consistency would allow FINRA-member dealers that are subject to FINRA and MSRB rules the ability to utilize the RSL designation in a manner that achieves compliance with both MSRB Rule G-27 and FINRA Rule 3110 without the burden or confusion of differing regulatory requirements. The MSRB believes that the market will benefit from similar supervisory requirements for municipal securities as well as corporate securities that are subject to FINRA rules. Additionally, the proposed rule change is intended to provide a practical and balanced way for dealers to continue to effectively meet their core regulatory obligation to establish and maintain a system to supervise the activities of each associated person that is reasonably designed to achieve compliance with applicable securities laws and regulations, and with applicable MSRB rules, which directly serves investors, municipal entities, obligated persons and public interest protections. The MSRB believes that the proposed rule change would facilitate transactions in municipal securities and remove impediments to a free and open market because, by ensuring a consistent regulatory framework for which dealers can avail themselves of RSL designations, the proposed rule change would alleviate some of the operational challenges dealers would otherwise experience, which will allow them to more effectively allocate resources to the operations that facilitate transactions in municipal securities and municipal financial products.

Finally, aligning the proposed rule change with amended FINRA Rule 3110 and thereby making such requirements specifically applicable to FINRA-member dealers’ municipal
securities activities fosters cooperation between regulators because it creates as close as possible a uniform standard, with minimal distinction needed between the treatment of municipal securities and other asset classes, enabling FINRA and the Commission to more efficiently inspect FINRA-member dealers subject to the rules of both self-regulatory organizations.

B. Self-Regulatory Organization’s Statement on Burden on Competition

Section 15B(b)(2)(C) of the Exchange Act requires that MSRB rules be designed not to impose any burden on competition that is not necessary or appropriate in furtherance of the purposes of the Exchange Act. The MSRB has considered the economic impact of the proposed rule change and believes that the proposed rule change would not impose any unnecessary or inappropriate burden on competition, as the proposed rule change would align with the newly approved RSL designation under FINRA Rule 3110. In addition, the proposed rule change would be applied equally to all dealers that are FINRA-member dealers. Therefore, the MSRB believes the proposed rule change would not impose any burden on competition that is not necessary or appropriate in furtherance of the purposes of the Exchange Act.

In determining whether these standards have been met, the MSRB was guided by the MSRB’s Policy on the Use of Economic Analysis in MSRB Rulemaking. In accordance with


52 As previously mentioned, the MSRB will consider amendments to MSRB Rule G-27 at a later date on whether the proposed rule change should be extended to other dealers under MSRB rules, such as bank dealers.


54 See Policy on the Use of Economic Analysis in MSRB Rulemaking, available at https://www.msrb.org/Policy-Use-Economic-Analysis-MSRB-Rulemaking. In evaluating whether there was any burden on competition that is not necessary or appropriate in furtherance of the purposes of the Exchange Act, the MSRB was guided by its principles that required the MSRB to consider costs and benefits of a rule change, its impact on
this policy, the MSRB has evaluated the potential impacts on competition of the proposed rule change. The proposed rule change would amend MSRB Rule G-27 to provide a mechanism for dealers to utilize the RSL designation under MSRB rules.\textsuperscript{55} The proposed rule change is intended to align MSRB Rule G-27 with amended FINRA Rule 3110, which established the option to treat an associated person’s private residence where supervisory activities are conducted as a non-branch location, subject to safeguards and limitations. The MSRB also believes the proposed rule change would be appropriate as some dealers’ business model and work environment continue to evolve with ongoing technological advancements and the shift to remote working may have accelerated since the COVID-19 pandemic.\textsuperscript{56}

**Benefits**

The MSRB believes that the proposed rule change would benefit FINRA-member dealers by offering the option to treat an associated person’s private residence where specified efficiency, capital formation and competition, and the main reasonable alternative regulatory approaches. For those rule changes which the MSRB files for immediate effectiveness under Section 19(b)(3)(A) of the Exchange Act (15 U.S.C. 78s(b)(3)(A)), while not subject to the policy, the MSRB usually focuses its examination exclusively on the burden of competition on regulated entities, but may also include any additional economic analysis that the MSRB believes may inform the rulemaking process based on the facts and circumstances.

\textsuperscript{55} The proposed rule change would apply specifically to dealers that are also FINRA-member dealers.

supervisory activities are conducted as a non-branch location, with the intention of minimizing harm to issuers and investors who benefit from the current supervisory framework. Specifically, the MSRB believes that the criteria for dealers to designate an associated person’s private residence where specified supervisory activities are conducted as an RSL would sufficiently safeguard against potential harm. The proposed rule change would therefore lower costs for dealers that choose the RSL designation, including reduced time and expenses related to on-site office inspections, as well as reduced expenses for office leasing.57

In addition, even if dealers choose not to utilize the RSL designation, dealers would still benefit from the alignment of MSRB Rule G-27 with the recently amended FINRA Rule 3110. With an estimated 98% of MSRB-registered dealers subject to FINRA’s supervision rules, a discrepancy between MSRB Rule G-27 and the existing analogous FINRA rules on supervision would create confusion, uncertainty and an unnecessary burden for dealers and result in a less efficient operation. By eliminating potential areas of inconsistency between MSRB and FINRA rules, dealers would have a lower compliance burden and an improved efficiency. A more efficient supervisory system for dealers may ultimately also benefit issuers and investors whom the rules are designed to protect, such as by ensuring dealers are able to focus time, attention and resources on matters related to effecting transactions in municipal securities and advancing a fair and efficient market. The MSRB expects the benefits to accumulate over time.

Costs

Dealers would need to make a one-time revision to their policies and procedures in accordance with the proposed rule change, including accounting for a risk assessment, eligibility

57 While the MSRB cannot quantify the reduction in leased premises, the MSRB understands through its outreach and engagement with dealers that expenses from leasing office space have generally decreased since the start of the pandemic.
criteria and conditions, written supervisory procedures as well as an effective supervisory system. To clarify, the upfront costs to update policies and procedures and associated training are primarily applicable to dealers that elect to utilize the RSL designation, with such costs being proportionately higher for smaller than larger dealers. However, the MSRB believes the total upfront costs would still be manageable, with an estimated incremental amount of $3,820 for the RSL designation, as shown in Table 1; therefore, the cost should not impose an onerous burden on these dealers that choose this option. The MSRB believes the estimated one-time upfront cost would be offset by the cumulative compliance cost savings as a result of the consistency between MSRB Rule G-27 and FINRA Rule 3110 over time, as well as the cumulative cost savings from the convenience of RSL designation if a dealer chooses this option.58

58 For those dealers that opt for the RSL designation, the changes may impose additional costs on acquiring information technology compliance software and hardware upgrades to ensure adequate supervisory functions remotely. However, dealers likely already made these technology upgrades and incurred cost in establishing supervisory controls appropriate to support mandatory work-from-home orders and shift to hybrid work arrangements during the COVID-19 pandemic. Therefore, the MSRB believes the incremental costs for upgrading the information technology would be negligible.
Table 1. Estimate of Incremental Costs Based on 2024 Hourly Rates

<table>
<thead>
<tr>
<th>Cost Components</th>
<th>Hourly Rate</th>
<th>Number of Hours</th>
<th>Cost per Firm</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Upfront Costs - RSL Classification</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a) Revision of Policies and Procedures $540</td>
<td>$540</td>
<td>4.0</td>
<td>$2,160</td>
</tr>
<tr>
<td>b) Outside Counsel Review $570</td>
<td>$570</td>
<td>2.0</td>
<td>$1,140</td>
</tr>
<tr>
<td>c) Training $520</td>
<td>$520</td>
<td>1.0</td>
<td>$520</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td></td>
<td></td>
<td>$3,820</td>
</tr>
<tr>
<td><strong>Annual Ongoing Costs For Firms Choosing</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>the RSL Classification</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Due Diligence and Continuing Education $520</td>
<td>$520</td>
<td>3.0</td>
<td>$1,560</td>
</tr>
</tbody>
</table>

The costs of annual ongoing compliance with the proposed rule change would likely be minor. For those dealers that transact in municipal securities only and choose the RSL designation in connection with discharging their supervisory activities, the MSRB estimates about $1,560 annually per dealer to conduct the required risk assessment, submit a list of all locations designated as RSLs to FINRA on a quarterly basis and ensure that a dealer is in compliance with the eligibility requirements, including the office or location eligibility for the

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Finally, in response to comments received as to dealers that have adopted a work-from-home model in response to the COVID-19 pandemic and utilized the previous relief granted by the MSRB, if an associated person working from their private residence takes orders (i.e., “order entry”) that are then entered through a designated municipal branch office or an electronic system established by the dealer that is reviewable at the municipal branch office, such location would continue to be excluded from the definition of municipal branch office under MSRB Rule G-27(g)(ii)(A)(2)(g), provided that all other conditions are met, and therefore would not require an on-site principal or incur cost related to principal personnel. The MSRB does not believe that the proposed rule change would impose any unnecessary or inappropriate burden or impact on competition for these dealers because the proposed rule change would not lessen any flexibility or increase cost that existed pre-pandemic for such offices or locations that were already otherwise excluded from the definition of non-branch location due to the functional activities being carried out, for example, order entry and other back-office work. On the other hand, if an associated person is conducting order execution from their private residence, especially if only in municipal securities, such office or location would be burdened by needing the individual to be qualified as a principal by taking and passing the Municipal Securities Principal Qualification Examination and its activities supervised by another principal at a separate office or location.

60 Dealers of various sizes may incur different amounts of ongoing costs. Therefore, the $1,560 annually per firm represents an estimate for a mid-sized firm (“mid-sized” is defined by FINRA as a firm with 151-499 registered representatives). The MSRB does not believe the proposed rule change would impose costs on investors.

61 See infra note 64.

This may disproportionately affect smaller dealers that may have a higher proportion of these one-person private residences. However, these dealers do have the choice to revert to their pre-pandemic arrangement where order execution is conducted only at a municipal branch office, not at an associated person’s private residence.

**Effect on Competition, Efficiency, and Capital Formation**

The MSRB believes that the proposed rule change would neither impose a burden on competition nor hinder capital formation, as the proposed rule change is applicable to all FINRA-member dealers choosing to avail themselves of the RSL designation and is not expected to erode protection for investors and issuers. While upfront costs would be relatively higher for smaller-size dealers than larger-size dealers, the MSRB expects the total one-time upfront costs to be manageable for dealers that elect to utilize the RSL designation. The MSRB believes it is appropriate, in an environment with increased remote working personnel, to allow some residential offices or locations to be treated as non-branch locations. Since bank dealers are not covered in the proposed rule change for now, to the extent that some of those 18 bank dealers, as of 2023, would have chosen the RSL designation, had the option been available to them, such bank dealers may be disadvantaged in their competition with other dealers. The MSRB, however, believes this disadvantage would be minimal because the MSRB understands through its outreach and engagement with some bank dealers that bank dealers generally have fewer OMSJs and branch offices or locations than other dealers, so the use of the RSL designation may not be coveted for most bank dealers when weighing the called for processes and documentation requirements. The MSRB believes that the proposed rule change would improve the municipal securities market’s operational efficiency and promote regulatory consistency. At present, the MSRB is unable to quantitatively evaluate the magnitude of the efficiency gains or losses, but
believes the benefits accumulated over time would outweigh the upfront costs of revising policies and procedures and the annual ongoing costs of ensuring compliance.

C. Self-Regulatory Organization’s Statement on Comments on the Proposed Rule Change Received from Members, Participants, or Others

Written comments were not directly solicited on the proposed rule change. However, the MSRB did receive comments referencing the proposed rule change in response to a request for information on the impact of MSRB rules on small firms (the “RFI”).

The Securities Industry and Financial Markets Association (“SIFMA”) stated in its response to the RFI that certain aspects of the use of home offices and remote supervision create a disproportionate burden on small firms. Specifically, SIFMA stated that many firms utilized the temporary COVID-19 relief “under which entities were not required to designate the homes of employees working alone from home as offices.” Furthermore, SIFMA requested guidance and relief that exempts a municipal branch office from being named as an OMSJ if the orders taken or placed by that person are entered through a designated municipal branch office or

63 Comments received in response to FINRA’s recently adopted amendments creating an RSL designation under FINRA Rule 3110.19 can be found at https://www.sec.gov/comments/sr-finra-2023-006/srfinra2023006.htm.


65 See Letter from Leslie M. Norwood, Managing Director and Associate General Counsel, Head of Municipal Securities, Securities Industry and Financial Markets Association, dated February 26, 2024, at 5.

66 Id. The MSRB notes that the COVID-19 relief, among other things, clarified, under MSRB Rule G-27(g)(ii)(A)(7) that a temporary location established in response to the implementation of a business continuity plan is not deemed a municipal branch office. Hence, the COVID relief did not create a new exemption with respect to the classification of locations.
electronic system that is reviewable at the municipal branch office. SIFMA went on to request similar relief for municipal finance investment bankers working remotely, and that such locations in which structuring and underwriting activities occur be exempt from the OMSJ definition. Similarly, Regional Brokers, Inc. (“Regional Brokers”) expressed concern that with the COVID-19 relief ending, many home offices will be required to be designated as an OMSJ due to order taking or market making occurring at such offices. As a result, Regional Brokers stated that one-person OMSJ’s would be burdened by needing the individual to be qualified as a principal whose activities would need to be supervised by another principal at a separate location.

The MSRB notes that primary residences in which orders are entered through a designated municipal branch office or an electronic system established by the dealer that is reviewable at the municipal branch office are excluded from the definition of municipal branch office, if other conditions are met and, as such, among other things, do not require an on-site principal. In addition, the MSRB highlights that order execution, market making, and structuring are functional activities related to effecting a transaction in municipal securities that the proposed rule change does not seek to address or include within the RSL designation. FINRA also addressed similar comments in its filing regarding expanding the RSL designation to order execution and noted that the RSL designation is meant to carve out supervisory activities only and declined to expand its proposal to include other activities. As such, the MSRB reminds

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68 MSRB Rule G-27(g)(ii)(A)(2)(g) outlines the requirements for the primary residence exclusion from the definition of a municipal branch office and MSRB Rule G-27(b)(iv) prescribes the locations in which there must be one or more appropriately registered principals.
dealers that the proposed rule change is meant to ensure regulatory consistency in the area of supervision and to facilitate the enforcement thereof, so the MSRB would not be inclined at this point to consider additional amendments to MSRB Rule G-27 in this regard.

III. Date of Effectiveness of the Proposed Rule Change and Timing for Commission Action

Pursuant to Section 19(b)(3)(A)\(^{69}\) of the Exchange Act and Rule 19b-4(f)(6)\(^{70}\) thereunder, the MSRB has designated the proposed rule change as one that effects a change that: (i) does not significantly affect the protection of investors or the public interest; (ii) does not impose any significant burden on competition; and (iii) by its terms, does not become operative for 30 days after the date of the filing, or such shorter time as the Commission may designate. A proposed rule change filed under Rule 19b-4(f)(6) normally does not become operative until 30 days after the date of filing.\(^{71}\) However, Rule 19b-4(f)(6)(iii)\(^{72}\) permits the Commission to designate a shorter time if such action is consistent with the protection of investors and the public interest.\(^{73}\)

The MSRB has requested that the Commission designate the proposed rule change operative on June 1, 2024,\(^{74}\) as specified in Rule 19b-4(f)(6)(iii).\(^{75}\)


\(^{71}\) Id.


\(^{73}\) In addition, Rule 19b-4(f)(6)(iii) requires a self-regulatory organization to give the Commission written notice of its intent to file a proposed rule change, along with a brief description and text of such proposed rule change, at least five business days prior to the date of filing, or such shorter time as designated by the Commission.

\(^{74}\) See SR-MSRB-2024-04.

The MSRB notes that the proposed rule change is based on, and materially conforms with, the Commission’s recent approval of FINRA Rule 3110.19 (Residential Supervisory Location), which has an effective date of June 1, 2024. The MSRB requests that the Commission waive the requirement that the proposed rule change, by its terms, not become operative for 30 days after the date of the filing as set forth in Rule 19b-4(f)(6)(iii) in order to align with the operative date of FINRA Rule 3110.19. The MSRB states that the proposed rule change is meant to more closely conform the MSRB’s dealer supervisory rule to FINRA’s recently approved supervisory requirements to help ensure a coordinated regulatory approach in the area of dealer supervision and to enable FINRA and the Commission to more efficiently inspect those dealers that are subject to both self-regulatory organizations, as well as to promote regulatory consistency for dealers engaging in activities across asset classes. For dealers that are both FINRA-member dealers and MSRB registrants, the MSRB believes that the proposed rule change will allow limited relief from their inspection requirements under MSRB and FINRA rules under similar circumstances.

The Commission believes that waiving the 30-day operative delay is consistent with the protection of investors and the public interest. An operative date of June 1, 2024 will alleviate operational challenges and confusion for dealers that are both FINRA-member dealers and MSRB registrants by allowing the proposed rule change to become operative on the same date that FINRA Rule 3110.19 takes effect. Accordingly, the Commission hereby waives the 30-day


operative delay specified in Rule 19b-4(f)(6)(iii) and designates the proposed rule change to be operative on June 1, 2024.\textsuperscript{78}

At any time within 60 days of the filing of the proposed rule change, the Commission summarily may temporarily suspend such rule change if it appears to the Commission that such action is necessary or appropriate in the public interest, for the protection of investors, or otherwise in furtherance of the purposes of the Exchange Act.

IV. Solicitation of Comments

Interested persons are invited to submit written data, views, and arguments concerning the foregoing, including whether the proposed rule change is consistent with the Exchange Act. Comments may be submitted by any of the following methods:

Electronic Comments:

- Use the Commission's Internet comment form (http://www.sec.gov/rules/sro.shtml); or
- Send an email to rule-comments@sec.gov. Please include File Number SR-MSRB-2024-04 on the subject line.

Paper Comments:

- Send paper comments in triplicate to Secretary, Securities and Exchange Commission, 100 F Street NE, Washington, DC 20549.

All submissions should refer to File Number SR-MSRB-2024-04. This file number should be included on the subject line if email is used. To help the Commission process and review your comments more efficiently, please use only one method. The Commission will post all comments on the Commission’s Internet website (http://www.sec.gov/rules/sro.shtml). Copies of

\textsuperscript{78} For the purpose of waiving the 30-day operative delay for this proposal, the Commission has considered the proposed rule’s impact on efficiency, competition, and capital formation. See 15 U.S.C. 78c(f).
the submission, all subsequent amendments, all written statements with respect to the proposed
rule change that are filed with the Commission, and all written communications relating to the
proposed rule change between the Commission and any person, other than those that may be
withheld from the public in accordance with the provisions of 5 U.S.C. 552, will be available for
website viewing and printing in the Commission’s Public Reference Room, 100 F Street NE,
Washington, DC 20549 on official business days between the hours of 10:00 am and 3:00 pm.
Copies of the filing also will be available for inspection and copying at the principal office of the
MSRB. Do not include personal identifiable information in submissions; you should submit only
information that you wish to make available publicly. We may redact in part or withhold entirely
from publication submitted material that is obscene or subject to copyright protection. All
submissions should refer to File Number SR-MSRB-2024-04 and should be submitted on or
before [INSERT DATE 21 DAYS AFTER DATE OF PUBLICATION IN THE FEDERAL
REGISTER].

For the Commission, pursuant to delegated authority.79

Sherry R. Haywood,

Assistant Secretary.