SECURITIES AND EXCHANGE COMMISSION (Release No. 34-63621, File No. SR-MSRB-2010-10)

December 29, 2010

Self-Regulatory Organizations; Municipal Securities Rulemaking Board; Order Granting Approval of Proposed Rule Change Consisting of Amendments to Rule A-13 to Increase Transaction Assessments for Certain Municipal Securities Transactions Reported to the Board and to Institute a New Technology Fee on Reported Sales Transactions

I. Introduction

On September 30, 2010, the Municipal Securities Rulemaking Board ("MSRB" or "Board"), filed with the Securities and Exchange Commission ("Commission"), pursuant to Section 19(b)(1) of the Securities Exchange Act of 1934 ("Exchange Act"), ¹ and Rule 19b-4 thereunder, ² a proposed rule change which consists of amendments to Rule A-13 to increase transaction assessments for certain municipal securities transactions reported to the Board and to institute a new technology fee on reported sales transactions. The proposed rule change was published for comment in the <u>Federal Register</u> on October 19, 2010. The Commission received fifteen comment letters regarding the proposed rule change, the MSRB's response, and a supplemental response to the MSRB's response. ⁴

¹ 15 U.S.C. 78s(b)(1).

² 17 CFR 240.19b-4.

See Securities Exchange Act Release No. 34-63095 (October 13, 2010), 75 FR 64372 (the "Commission's Notice").

See e-mail from Coastal Securities, Inc., dated November 8, 2010 ("Coastal Securities Letter"); letter from Bond Dealers of America, dated November 9, 2010 ("BDA Letter I"); letter from Hartfield Titus & Donnelly, LLC, dated November 9, 2010 ("HTD Letter"); letter from the Securities Industry and Financial Markets Association, dated November 9, 2010 ("SIFMA Letter I"); e-mail from RW Smith Associates, Inc., dated November 9, 2010 ("RW Smith Letter"); letter from Southwest Securities, Inc., dated November 9, 2010 ("Southwest Securities Letter"); letter from the Government Finance Officers Association, dated November 9, 2010 ("GFOA Letter"); letter from TD Ameritrade Holding Corporation, dated November 9, 2010 ("TD Ameritrade

This order approves the proposed rule change.

II. <u>Background and Description of Proposal</u>

A. Current Sources of MSRB Revenue

Section 15B(b)(2)(J) of the Exchange Act states that the MSRB's rules should "provide that each municipal securities broker, municipal securities dealer, and municipal advisor shall pay to the Board such reasonable fees and charges as may be necessary or appropriate to defray the costs and expenses of operating and administering the Board." The MSRB currently levies four types of fees that are generally applicable to dealers pursuant to three separate rules.

MSRB Rule A-12 provides for a \$100 fee paid once by a dealer when it first begins to engage in municipal securities activities. MSRB Rule A-13 provides for a) an underwriting fee of \$.03 per \$1000 par value of municipal securities purchased in a primary offering (with specified exceptions), and b) a transaction fee (the "transaction fee") of \$.005 per \$1000 par value of sale transactions of municipal securities (with specified exceptions). Finally, MSRB Rule A-14 provides for an annual fee of \$500 from each dealer who conducts municipal securities activities. In addition, since this proposed

Letter"); letter from Edward Jones, dated November 9, 2010 ("Edward Jones Letter I"); letter from BMO Capital Markets, dated November 9, 2010 ("BMO Letter"); letter from Morgan Stanley Smith Barney LLC, dated November 10, 2010 ("Morgan Stanley Letter"); letter from Lawrence P. Sandor, Senior Associate General Counsel, MSRB, dated November 19, 2010 ("MSRB Response Letter"); letter from Jeffries & Company, Inc., dated November 29, 2010 ("Jeffries Letter"); letter from the Securities Industry and Financial Markets Association, dated December 2, 2010 ("SIFMA Letter II"), letter from Bond Dealers of America, dated December 14, 2010 ("BDA Letter II"); letter from Edward Jones, dated December 14, 2010 ("Edward Jones Letter II"); and letter from Lawrence P. Sandor, Senior Associate General Counsel, MSRB, dated December 28, 2010 ("Supplemental MSRB Response Letter").

⁵ 15 U.S.C. 780-4(b)(2) (J).

rule was filed, the MSRB has amended Rule A-12 to establish an initial fee of \$100 payable by municipal advisors prior to engaging in municipal advisory activities and amended Rule A-14 to establish an annual fee of \$500 for municipal advisors.⁶

According to the MSRB, the transaction fee was last modified in 2000 when the Board commenced assessments on customer sale transactions reported by dealers. The transaction fee has not been increased since that date. The MSRB stated in its proposal that approximately 90% of its revenue is generated through its underwriting and transaction fees. According to the MSRB, in fiscal year 2009, approximately 55% of its revenue was generated by underwriting fees and approximately 36% of its revenue was generated by transaction fees. The MSRB also stated that the underwriting and transaction fees assessed pursuant to Rule A-13 are generally proportionate to a dealer's activity within the industry, as based on the par value amount of underwriting and customer and inter-dealer transactions during the year.

B. <u>Proposal</u>

The MSRB proposes to increase the amount of the transaction fee assessed on the par value of inter-dealer and customer sale transactions reported to the MSRB by dealers under MSRB Rule G-14(b), except for transactions currently exempted from the transaction fee as provided in MSRB Rule A-13(c)(iii), from \$.005 per \$1000 par value to \$.01 per \$1000 par value of such sale transactions. Transactions exempted from the transaction fee consist of sale transactions in municipal securities that have a final stated maturity of nine months or less or that, at the time of trade, may be tendered at the option of the holder to an issuer of such securities or its designated agent for redemption or

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See Securities Exchange Act Release No. 63313 (File No. SR-MSRB-2010-14) (November 12, 2010).

purchase at par value or more at least as frequently as every nine months until maturity, earlier redemption, or purchase by an issuer or its designated agent. The MSRB expects that its proposed increase in the transaction fee would generate an estimated \$7 million in revenue annually.

In addition, the MSRB proposes to impose a technology fee, assessed at \$1.00 per transaction for each sale transaction reported to the MSRB by dealers, under MSRB Rule G-14(b) (the "technology fee"). The exemptions from the transaction fee, as described above, would not apply to the technology fee. The MSRB expects that the new technology fee would generate an estimated \$10 million in revenue annually. The technology fee would be transitional in nature and would be reviewed by the MSRB annually to determine whether it should continue to be assessed. The MSRB proposes to use the technology fee to establish a technology renewal fund, which would be segregated for accounting purposes.

C. <u>Purpose of the Proposed Rule</u>

1. <u>Transaction Fee</u>

In the proposal, the MSRB stated that the purpose of the proposed increase in the transaction fee is to assess reasonable fees necessary to defray the costs and expenses of operating and administering the MSRB. Specifically, the MSRB stated that the expenses of the MSRB are increasing and additional revenue is necessary to meet projected expenses associated with ongoing operations. The MSRB indicated that several factors have contributed to the recent, large increase in operating expenses. First, over the last two years, the MSRB has significantly improved transparency in the municipal

See Supplemental MSRB Response Letter.

^{8 &}lt;u>See Commission's Notice, supra</u> note 3.

systems including the Short-Term Obligation Rate Transparency ("SHORT") system for interest rate resets and the Electronic Municipal Market Access ("EMMA") system for display of disclosures and trade data. Second, effective October 1, 2010, amendments to Section 15B of the Exchange Act contained in the Dodd-Frank Wall Street Reform and Consumer Protection Act⁹ (the "Dodd-Frank Act') expanded the MSRB's mission to include regulation of municipal advisors and the protection of municipal entities. Third, pursuant to the Dodd-Frank Act, the MSRB has also been given additional responsibilities in connection with providing enforcement and examination support to the Commission, the Financial Industry Regulatory Authority ("FINRA"), and the federal bank regulators.

2. Technology Fee

In its proposal, the MSRB stated that it intends to use the technology renewal fund to fund replacement of aging and outdated technology systems and to fund new technology initiatives. In particular, the MSRB stated that funding is needed to ensure the operational integrity of the MSRB's information systems, retire and update computer hardware and software, and conduct ongoing risk management including business continuity activities and system maintenance.

In the proposal, the MSRB stated that it will continue to review its assessments on the market participants it regulates to ensure that costs of rulemaking are appropriately allocated among the entities it regulates. Although the MSRB recognizes that an appropriate allocation of such regulatory costs may not be feasible during the transition

⁹ Pub. L. No. 111-203, 124 Stat. 1376 (2010).

of the MSRB to its broader mission, it stated that it expects to revisit the manner in which its activities are funded in the coming years, as appropriate. The MSRB also restated its commitment to ensure that its assessments are balanced based in large measure on the level of activity of all of its regulated entities.

A more complete description of the proposal is contained in the Commission's Notice. 10

The MSRB has requested an effective date for the proposed rule change of January 1, 2011.

III. <u>Discussion of Comments and MSRB's Response</u>

The Commission received fifteen comment letters and two responses from the MSRB to the comment letters. ¹¹ The comment letters and the MSRB's responses are discussed in greater detail below.

A. Comments Requesting More Transparency in the Budget Process and Additional Justification for the Size and Timing of Revenue Increase.

Several commenters asked for more transparency in the MSRB's budget process and noted that the fee increases were sought without industry input prior to the filing of the proposed rule change and that additional dialogue with industry participants should have been undertaken before determining the appropriate funding levels and manner of assessing fees. ¹² In the MSRB Response Letter, the MSRB noted that "a number" of the technology systems creating the need for additional operating revenue and the technology fee "are well known to the municipal securities industry through the MSRB's prior notice

See supra note 4.

See supra note 3.

See GFOA Letter, HTD Letter, Morgan Stanley Letter, RW Smith Letter, SIFMA Letter I, Jeffries Letter and Southwest Securities Letter.

and comment process and its filings with the Commission."¹³ The MSRB further explained in the MSRB Response Letter that "externally facing technology initiatives normally must be undertaken through the normal MSRB rulemaking process, which includes extensive opportunity for public comment. The MSRB believes that this is the appropriate process for receiving input from industry participants with regard to its regulatory and information system initiatives, rather than through a process whereby industry participants could seek to influence which initiatives the MSRB pursues by attempting to limit the resources available to it."¹⁴

Commenters also stated that the MSRB did not provide sufficient justification for the size of the proposed transaction fee increase and the imposition of the technology fee, ¹⁵ with several commenters stating that the MSRB should have provided details on matters such as projections of operational costs, plans for demonstrating controlling such costs, expected revenue in future years, projected budgets, financial forecasts, and planned technology initiatives in requesting the increased transaction fee and the new technology fee. ¹⁶ Several commenters stated that the MSRB should be required to give more detail on the magnitude of its planned technology upgrade. ¹⁷

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See MSRB Response Letter.

¹⁴ Id.

See BDA Letter I, Coastal Securities Letter, GFOA Letter, HTD Letter, Morgan Stanley Letter, RW Smith Letter, SIFMA Letter I, Southwest Securities Letter and TD Ameritrade Letter. Some commenters calculated the size of the increase in MSRB revenues over the previous year to be approximately 80% without distinguishing between the proposed uses of the separate fees. See BDA Letter I, HTD Letter, RW Smith Letter, SIFMA Letter I and TD Ameritrade Letter.

See BDA Letter I, Coastal Securities Letter, GFOA Letter, HTD Letter, RW Smith Letter, SIFMA Letter I and TD Ameritrade Letter.

¹⁷ <u>See, e.g.,</u> HTD Letter and BDA Letter I.

Although the MSRB did not provide detailed revenue or budget projections, the MSRB noted in the proposal and in the MSRB Response Letter that, "the MSRB's 2009 audited financial statement reflected an increase in expenses from \$18.6 million for the fiscal year ended September 30, 2008 to \$21.3 million for the fiscal year ended September 30, 2009, representing an increase of 14.5%." The MSRB further noted that it "expects that expenses for [fiscal year 2010] to be approximately \$23.1 million, representing an additional increase of 8.5% over the previous year, including an increase in market information transparency program expenses of 13%." From fiscal year 2008 to fiscal year 2010 the operating expenses of the MSRB have increased approximately 25%. ²⁰ Furthermore, the MSRB "forecasts total operating expenses to increase to approximately \$29.2 million in fiscal year 2011, which would be a 26% increase in expenses over 2010, and approximately \$31.8 million in fiscal year 2012, which would be a 38% increase in expenses over fiscal year 2010."²¹ According to the MSRB, this increase in expenses "reflects the many recent MSRB initiatives in support of the MSRB's investor protection mandate, including the development and launch of the primary market disclosure electronic library, the collection of secondary market disclosures, establishment of our [SHORT] system for interest rate resets, the [EMMA] system for display of disclosures and trade data, and other enhancements to our

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See MSRB Response Letter.

^{19 &}lt;u>Id. See also, Supplemental MSRB Response Letter confirming that fiscal year 2010 expenses were approximately \$23.1 million.</u>

See Supplemental MSRB Response Letter. Expenses for market information transparency programs (EMMA, SHORT and RTRS) and operations alone increased approximately 57% from fiscal year 2008 to fiscal year 2010. Id.

²¹ Id.

information systems."²² The MSRB also stated that it needs additional funding "to satisfy its obligations under the [Dodd-Frank Act], which requires the MSRB to draft rules regarding the activities of municipal advisors as well as rules for the protection of municipal entities and obligated persons."²³

In addition, in discussing the need for the technology fee, the MSRB asserted that "[m]aintaining the EMMA and SHORT systems, together with the Real-Time

Transaction Reporting System ("RTRS"), ensuring their operational stability, and employing sound risk management practices, including adequate redundancies, must be a priority."²⁴ The MSRB further noted that the technology fee is needed because "[i]n undertaking its various information systems, the MSRB has not previously set aside reserves for replacement of these systems, instead relying on its general operating reserves to fund all development and any systems upgrades and replacements. Certain of the existing public information systems operated by the MSRB, including RTRS and the public access system for Forms G-37 under Rule G-37, on political contributions and prohibitions on municipal securities business, now rely on dated technology and can be expected to need comprehensive re-engineering in the coming years."²⁵

Commenters²⁶ also noted that the MSRB has not fully explained why the proposed fees must become effective on January 1, 2011, given the lack of justification for the fee increases and the size of the MSRB surplus.

²² Id.

^{23 &}lt;u>Id.</u>

^{24 &}lt;u>Id.</u>

^{25 &}lt;u>Id.</u>

See, e.g., BDA Letter I.

Two commenters stated that the MSRB should include consideration of revenues from fine sharing with FINRA in determining whether to increase the transaction fee and impose a technology fee. ²⁷ In response, the MSRB stated that "any revenues derived from such provision [of the Dodd-Frank Act] would, of course, be taken into account as the MSRB prepares future budgets and reviews its sources of revenue and the appropriate levels of assessments in future years, although the Board would establish appropriate budgeting safeguards against allowing the prospects of realizing fine revenue from influencing its rulemaking activities." ²⁸

B. Comments Regarding Municipal Advisors' Share of the Cost of Regulation

Several commenters raised concerns about what they referred to as the disproportionate and inequitable cost of regulation borne by dealers, noting that the MSRB recently obtained jurisdiction over municipal advisors and that those advisors should bear not only the entire cost of their own regulation, but also part of the cost of maintaining the MSRB's information systems. ²⁹ One commenter suggested that the MSRB should first assess fees on municipal advisors, beyond the establishment of an initial and annual fee, ³⁰ and only afterwards consider dealer fees. ³¹

In response, the MSRB stated that the "fairness of assessments on all classes of regulated entities is to be viewed on a long-term basis and not within a narrow window of

See GFOA Letter and SIFMA Letter I.

See MSRB Response Letter.

See BDA Letter I, Coastal Securities Letter, HTD Letter, Morgan Stanley Letter, RW Smith Letter, Jeffries Letter and SIFMA Letter I.

See <u>supra</u> note 6, and accompanying text.

See RW Smith Letter.

time or on a per-rule basis."³² The MSRB noted that it "firmly believes that it must be adequately funded to undertake all necessary rulemaking in the service of protecting investors, municipal entities, obligated persons and the public interest with rules applicable to dealers, municipal advisors or both without the constraint of determining whether such rulemaking bears a close relationship to the level of funding obtained from each constituency at a particular point in time."³³ The MSRB further noted that it "expects to continuously review its fee structure to ensure that, over the long-run, there is a reasonable relationship between the amounts assessed to a specific constituency and the level of rulemaking, system development and operational activities undertaken by the MSRB in connection with such constituency, to the extent consistent with the Dodd-Frank Act."³⁴

C. <u>Comments Regarding the Effect on Retail Dealers, Retail Clients, Brokers'</u> Brokers and Issuers.

Several of the commenters expressed concern that the burden of the proposed rule change and, in particular, the technology fee, will be borne disproportionately by retail firms and their customers since the technology fee of \$1 applies to all sales transactions, regardless of size.³⁵ One commenter estimated that the combination of the proposed transaction fee and proposed technology fee assessed on retail trades of \$25,000 would represent an increase of 900% over the current transaction fee,³⁶ while another

³⁴ Id.

See MSRB Response Letter

³³ Id.

See BDA Letter I, Coastal Securities Letter, Morgan Stanley Letter, SIFMA Letter I, Southwest Securities Letter and TD Ameritrade Letter.

See SIFMA Letter I.

commenter stated that its total MSRB fees for orders it processes for its clients would increase by over 11,000% per month.³⁷ The MSRB responded that "the combination of increasing the existing transaction fee based on par value of trades and imposing the new technology fee on individual transactions, regardless of trade size, provides for a mix of assessment measurements that in general further reduces the MSRB's reliance on a circumscribed group of regulated entities for the bulk of its revenues."38 The MSRB further noted with respect to the technology fee that "[w]hile the proposed technology fee would, as a percentage of the entire transaction, be larger for retail-size transactions, the MSRB observes that the large percentage increases for small transactions noted by some commenters, if assumed to be accurate, fail to take into account that, under the current formula based solely on trade size, the actual amount of the assessment is extremely small and will continue to be small and likely would have only a negligible effect on overall transaction costs for retail investors even after such increases. Further, every transaction, regardless of size, draws equally on MSRB information systems and, therefore, it is appropriate that at least a portion of the MSRB's revenues reflect this universal usage of such resources."39

One commenter noted that the proposed rule change, if approved, would mean a fundamental shift in the cost of operating the MSRB from being largely borne by primary market participants to secondary market participants.⁴⁰ Two commenters stated that broker's brokers would be disproportionately affected because their activities typically

See TD Ameritrade Letter.

³⁸ Id.

³⁹ Id.

See HTD Letter.

involve a large number of retail-sized transactions. Another commenter stated that affiliate-to-affiliate transfers used to fill some customer orders would result in duplicative assessments. One commenter suggested further raising the existing transaction fee or basing the technology fee on par value as potential alternatives to the \$1.00 per transaction technology fee included in the proposed rule change. In its response, the MSRB stated that it "specifically intended that the proposed rule change would shift the source of its dealer-based revenues toward market participants engaged in sales and trading of municipal securities. As among dealers, the MSRB views this shift as broadening the universe of dealers that share the burden of funding MSRB activities since the underwriting fee is assessed against a significantly narrower group of dealers — that is, those that act as underwriters of new issues — than the group of dealers that engage in sales and trading of municipal securities, which includes firms active in both the secondary and primary market."

Several commenters⁴⁵ expressed concern regarding the imposition of transaction-based assessments on situations where multiple separate transactions may occur to effect a movement of a position in a security. In its response, the MSRB noted that such situations are reflective of the existing structure of the transaction fee and do not arise

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See HTD Letter and RW Smith Letter. These commenters also suggest that transactions routed through broker's brokers tend to involve a chain of two or more sales transactions that would result in multiple assessments on the various professionals involved in moving bonds from one investor to another.

See Morgan Stanley Letter.

See Edward Jones Letter I.

^{44 &}lt;u>See MSRB</u> Response Letter.

See, e.g., BDA Letter I, Coastal Securities Letter, Edward Jones Letter I, SIFMA Letter I, Southwest Securities Letter and TD Ameritrade Letter.

anew as a result of the proposed rule change. The MSRB further stated that the "rule proposal is more equitable to market participants in that the transaction fee exemptions that apply to short-term securities would not apply to the technology fee, thereby broadening the base on which such fee is assessed." In addition, the MSRB acknowledged that the proposed rules shift the cost burden more towards the broader sales and trading market, and that firms engaging solely or primarily in sales and trading activities, and not in underwriting activities, may view this shift as having a greater affect on such firms. As noted above, however, the MSRB stated that it specifically intended such a shift and believes that any such shift is appropriate as it would broaden the universe of market participants that share the burden of funding MSRB activities. ⁴⁶

Another commenter urged the MSRB to ensure that fees assessed on dealers are not passed, directly or indirectly, to issuers, stating that some issuers see MSRB fees as line items on their transactions. ⁴⁷ In its response, the MSRB noted that MSRB Rule A-13(e) provides that no dealer shall charge or otherwise pass through the fee required under the rule to an issuer of municipal securities, but also that Rule A-13(e) would most logically apply to the underwriting assessment imposed under such rule, which is not the subject of the current rule filing. ⁴⁸ The MSRB urged any issuer of municipal securities that believes a dealer is violating this rule provision to contact the appropriate enforcement agency with any relevant information regarding such potential rule violation. ⁴⁹

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See <u>supra</u> note 44, and accompanying text.

See GFOA Letter.

^{48 &}lt;u>See MSRB Response Letter.</u>

⁴⁹ Id.

D. Comments Regarding use of MSRB's Existing Surplus

Some commenters stated that they believe the MSRB has an excessively large surplus that should be utilized to fund projects, regulation, and technology renewal prior to implementation of any fee increases or new fees.⁵⁰ Two commenters suggested that non-profit organizations only need 25% or three months of reserve to cover expenses.⁵¹

In its response, the MSRB noted that other "non-profit organizations active in the municipal securities market as well as other self-regulatory organizations have reserves of comparable relative size." The MSRB also responded that its "cash and liquid reserves are projected to decrease significantly over the next three years, if additional funding is not approved and underwriting and transaction activity remains level." ⁵³

E. Comments Regarding Alternative Revenue Models

Two commenters suggested that the MSRB consider an entirely new revenue model, where firms are assessed based on their gross income from municipal securities activities, including underwriting, trading, sales, and advisory services.⁵⁴ Another

See HTD Letter, RW Smith Letter, SIFMA Letter I and Southwest Securities Letter.

^{51 &}lt;u>See</u> RW Smith Letter and SIFMA Letter I.

See MSRB Response Letter. Specifically, the MSRB noted that the National Futures Association, a "self-regulatory organization similar in size and structure to the MSRB ... [also] maintains cash and liquid reserves equivalent to approximately one year's expenses."
See Supplemental MSRB Response Letter.

^{53 &}lt;u>Id.</u>

See HTD Letter and SIFMA Letter I. SIFMA Letter I also included a suggestion that the Commission consider imposing a fee on mutual funds and Commission registered investment advisers with municipal market clients and remit the revenue from such fees to the MSRB.

commenter noted, however, that there is not industry consensus for this approach and further analysis would be needed.⁵⁵

In response, the MSRB stated that "any such change could not realistically be effected in a sufficiently timely manner to ensure that the MSRB could continue to operate effectively given its current resource base and operational commitments, as well as its statutory mandate."56 The MSRB further noted that "[u]nlike FINRA, which has jurisdiction over its members that encompasses (with limited exceptions) their entire scope of activities, the MSRB's regulatory jurisdiction is limited to the [activities] specified in Section 15B of the Exchange Act. Thus, in imposing its revenue-based assessment, FINRA does not face some of the same constraints and need for clearly defining the extent of activities subject to such an assessment as would the MSRB."57 The MSRB explained that "[f]or dealers, sales and trading transactions and underwriting activities are the key types of activities from which they derive revenues that are clearly tied to the MSRB's statutory mandate. The other type of activity . . . that is clearly tied to the MSRB's statutory mandate is . . . municipal advisory activities." ⁵⁸ The MSRB asserted that "assessments based on the MSRB's current model [of assessing sales and trading activities and underwriting activities], together with an appropriate assessment to be developed on municipal advisory activities, serve as a reasonable approximation of the type of assessments that would ultimately be imposed under a revenue-based system."59

^{55 &}lt;u>See Morgan Stanley Letter.</u>

^{56 &}lt;u>See MSRB Response Letter.</u>

⁵⁷ Id.

⁵⁸ <u>Id.</u>

⁵⁹ <u>Id.</u>

IV. <u>Discussion and Commission Findings</u>

The Commission has carefully considered the proposed rule change, the comment letters received, and the MSRB's responses to the comment letters and finds that the proposed rule change is consistent with the requirements of the Exchange Act and the rules and regulations thereunder applicable to the MSRB⁶⁰ and, in particular, the requirements of Section 15B(b)(2)(J) of the Exchange Act⁶¹ and the rules and regulations thereunder. Section 15B(b)(2)(J) of the Exchange Act requires, among other things, that the MSRB's rules be designed to provide that each municipal securities broker, municipal securities dealer, and municipal advisor shall pay to the Board such reasonable fees and charges as may be necessary or appropriate to defray the costs and expenses of operating and administering the Board.⁶²

The Commission believes that the proposed rule change is consistent with the Exchange Act because the proposed increase in the transaction fee and the imposition of the new technology fee will help defray the costs and expenses of administering the Board. In particular, the increase in the transaction fee will help offset the MSRB's expected increase in expenses due to, among other things, the additional regulatory requirements imposed on it by the Dodd-Frank Act. Similarly, the new technology fee will help offset expenses the MSRB expects to incur due to the MSRB's expanding technology requirements and the need to replace and update existing technology,

In approving this proposed rule change, the Commission notes that it has considered the proposed rule's impact on efficiency, competition and capital formation. 15 U.S.C. 78c(f).

⁶¹ 15 U.S.C. 78<u>o</u>-4(b)(2)(J).

Effective October 1, 2010, pursuant to the Dodd-Frank Act, the applicability of Section 15B(b)(2)(J) of the Exchange Act was extended to municipal advisors.

^{63 &}lt;u>See supra</u> note 9, and accompanying text.

including the MSRB's EMMA and SHORT systems, the RTRS, as well as other enhancements to its disclosure and information systems. The need for an increase of the transaction fee and imposition of the technology fee is further supported by the substantial increases in the costs incurred by the Board in fiscal years 2009 and 2010 – aggregating approximately 25% over a two year period ⁶⁴ – and the MSRB's expectation that its costs will continue to increase due to its amplified responsibilities and need to fund the replacement of aging and outdated technology systems and new technology initiatives.

The Commission recognizes the concerns raised by some commenters that the increase in transaction fees and the new technology fee will be used to subsidize municipal advisor regulation. As noted above, however, the MSRB has already taken a first step to assess fees on municipal advisors to account for a portion of the costs of needed regulatory activity. The MSRB also stated that it expects to assess other fees on municipal advisors as is appropriate. Furthermore, the MSRB has proposed to account for technology fee collections in a separate technology renewal fund, which should help to ensure that such funds are used only for the replacement and renewal of outdated technology systems and to fund new technology initiatives.

The Commission also notes that all fees assessed by the MSRB are reviewed by the Board on an on-going basis to help ensure that they continue to be appropriately assessed, meet the resource needs of the MSRB, and are appropriate from the standpoint

See supra note 20, and accompanying text.

See supra note 6, and accompanying text.

⁶⁶ See MSRB Response Letter.

of the fair allocation of burdens for supporting MSRB activities.⁶⁷ In addition, with respect to the new technology fee in particular, the MSRB stated that it will annually review whether this fee should continue to be assessed and, if so, at what level and indicated that "[s]uch review will take into consideration, among other things . . . , issues of equity among regulated entities."⁶⁸

Further, the Commission believes that the broadening of the MSRB's proposed fees to all types of dealers -- in order to more equitably assess all entities regulated by the MSRB -- is consistent with the MSRB's pledge to continue to review all of its fees to ensure that their impact is reasonable and appropriate among its different types of regulated entities.

V. Conclusion

IT IS THEREFORE ORDERED, pursuant to Section 19(b)(2) of the Exchange

68 <u>Id.</u>

^{67 &}lt;u>Id.</u>

Act, ⁶⁹ that the proposed rule change (SR-MSRB-2010-10), be, and it hereby is, approved.

For the Commission, by the Division of Trading and Markets, pursuant to delegated authority. 70

Florence E. Harmon Deputy Secretary

⁶⁹ 15 U.S.C. 78s(b)(2).

⁷⁰ 17 CFR 200.30-3(a)(12).