## UNITED STATES OF AMERICA before the SECURITIES AND EXCHANGE COMMISSION

SECURITIES EXCHANGE ACT OF 1934 Release No. 85336 / March 15, 2019

Admin. Proc. File No. 3-18805

In the Matter of

APPIAN, INC.,
BULK STORAGE SOFTWARE, INC.,
DMC BEVERAGE CORP., AND
GALAXY STRATEGY & COMMUNICATIONS, INC.,

Respondents.

## ORDER TO SHOW CAUSE

The Securities and Exchange Commission ("Commission") issued an Order Instituting Proceedings ("OIP") on September 20, 2018, pursuant to Section 12(j) of the Securities Exchange Act of 1934, against respondents Appian, Inc., Bulk Storage Software, Inc., DMC Beverage Corp., and Galaxy Strategy & Communications, Inc. (collectively, "Respondents"). <sup>1</sup>

On October 19, 2018, the Division of Enforcement filed the declaration of Neil J. Welch, Jr., which stated that, consistent with Rule 141(a)(2)(ii) of the Commission's Rules of Practice, service of the OIP was made on Appian, Inc. on September 27, 2018; service of the OIP was made on Bulk Storage Software, Inc. on September 26, 2018; service of the OIP was made on DMC Beverage Corp. on September 26, 2018; and service of the OIP was made on Galaxy Strategy & Communications, Inc. on October 2, 2018.

As stated in the OIP, Respondents' answers were required to be filed within ten days of service of the OIP.<sup>3</sup> As of the date of this order, Respondents have not filed answers. The prehearing conference and the hearing are thus continued indefinitely.

Accordingly, Respondents are ORDERED to SHOW CAUSE by March 29, 2019, why the registrations of their securities should not be revoked by default due to their failures to file an

<sup>&</sup>lt;sup>1</sup> Appian, Inc., Exchange Act Release No. 84228, 2018 WL 4584242 (Sept. 20, 2018).

<sup>&</sup>lt;sup>2</sup> 17 C.F.R. § 201.141(a)(2)(ii).

Rules of Practice 151(a), 160(b), 220(b), 17 C.F.R. §§ 201.151(a), .160(b), .220(b).

answer and to otherwise defend this proceeding. When a party defaults, the allegations in the OIP will be deemed to be true and the Commission may determine the proceeding against that party upon consideration of the record without holding a public hearing.

If Respondents fail to respond to this order to show cause, they may be deemed in default, the proceeding may be determined against them, and their securities may be revoked.<sup>4</sup> Upon review of the filings in response to this order, the Commission will either direct further proceedings by subsequent order or issue a final order resolving the matter.

For the Commission, by the Office of the General Counsel, pursuant to delegated authority.

Vanessa A. Countryman Acting Secretary

Rules of Practice 155, 180, 17 C.F.R. § 201.155, .180; *see Appian, Inc.*, 2018 WL 4584242, at \*2 ("If Respondents fail to file the directed Answers, . . . [they] may be deemed in default and the proceedings may be determined against them . . . .").