

**UNITED STATES OF AMERICA
BEFORE THE SECURITIES AND EXCHANGE COMMISSION**

IN THE MATTER OF:

MICHAEL A. HOROWITZ and
MOSHE MARC COHEN

RESPONDENTS.

ADMINISTRATIVE PROCEEDING
FILE NO: 3-15790

**RESPONDENT MOSHE MARC COHEN'S
MOTION OF SUMMARY DISPOSITION AS TO 10b-5(a) and 10b-5(c)
ALLEGED VIOLATIONS IN OIP**

Respondent Moshe Marc Cohen ("Respondent") respectfully requests the Court's dismissal of the Division's alleged violations of 10b-5(a) and 10b-5(c) of the Securities Exchange Act of 1934 prior to the filing of closing briefs by the Division.

INTRODUCTION

The hearing of Respondent concluded on August 27, 2014. During the hearing, the alleged misrepresentation of the "Investment Access" question was argued by the Division. Although the Division brought up new allegations that were not brought up in the OIP- they are irrelevant to the OIP's alleged claim of a "misrepresentation" of the "investment access" question.

The Division's admission in their pre-hearing brief also stated that this is a[n alleged] "straightforward misrepresentation case". (Page 1 paragraph 1)

Before the hearing, in the Division's filed "Reply to Cohen's Opposition to its Motion to Quash and for a Protective Order Regarding Subpoenas to Division Counsel" on August 6, 2014.

On Page 1 of the Division's Reply the Division stated the following "*the only relevant facts in this case concern his representation to his broker dealer, Woodbury Financial Services ("Woodbury"), in connection with the issuance of variable annuities measured by the lives of terminally ill people.*" They then continue with the following "*This case is not about whether insurance companies were defrauded*

by Cohen's acts. Indeed the OIP is clear about the Division's claim against Cohen." They then quote paragraphs 99, 100 and 101 of the OIP which are.

99. As part of the principal review, Broker-Dealer 3 principals scrutinized the investment access information that Cohen provided on behalf of his customers to ensure that that each customer would not need access to their investment during the surrender charge period in the annuity being purchased. Each of the variable annuity products that Cohen sold had a surrender charge period of at least 7 years.

100. Knowing that Broker-Dealer 3 would not approve his variable annuity sales if he provided truthful investment access information for his customers, Cohen provided false information regarding how soon the customers intended to access the investment (i.e., not before "11 to 15 years") on each of the 28 Broker-Dealer 3 "Annuity-Point of Sale" forms that he completed.

101. By providing false investment access information for the nominees of Institutional Investor 1, and by failing to disclose that they intended to access their annuities well within the surrender charge period, Cohen was able to fraudulently obtain principal approval of his stranger-owned annuities sales. As a result of Cohen's fraudulent acts and practices, the insurance companies whose variable annuities Cohen sold unwittingly issued stranger-owned variable annuities to Cohen's customers, and paid out substantial upfront sales commissions to Cohen.

OIP at Paragraphs 99-101.

The Division then makes the following statement *"As such, any facts that do not concern the above alleged conduct are not relevant to any aspect of this case."*

During the hearing the Division attempted to expand on the OIP allegations in order to justify their claim of a scheme-

The Division's reply clearly and factually show that their only allegation is the "alleged" misrepresentation of the "investment access information" question on Woodbury's Annuity Point-of Sale form.

By the Division's own admission of the allegations against Cohen, it is clearly a case of an alleged "misrepresentation" case which would fall under the 10b-5(b) and not 10b-5(a) or 10b-5(c).

Any effort to rely on misrepresentations, but then "back doors" them into subsection (a) and (c) claims in order to avoid requirements in (b) is barred by the caselaw. Misrepresentation cases must be brought under section (b). To bring a case under subsection (a) and (c) the Staff must demonstrate that the alleged scheme went beyond any misrepresentation or omission to encompass conduct that could not be charged under (b).

Courts have routinely rejected the SEC's attempt to bypass the elements necessary to impose 'misstatement' liability under subsection (b) by labeling the alleged misconduct a 'scheme' rather than a 'misstatement'. Allegations of scheme liability cannot be used as a back door into liability for those who make a false statement or omission in violation of subsection (b) of rule 10b-5.

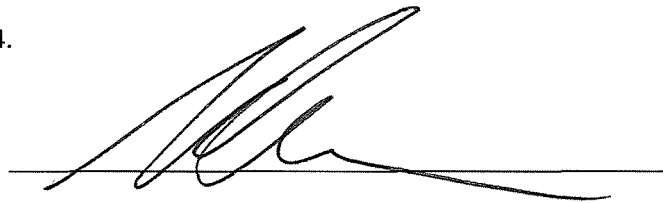
Where the SEC alleges a misrepresentation *and* a scheme, courts reject the scheme counts when they merely reiterate the conduct that allegedly caused the misrepresentation. See e.g. *SEC v Lucent Technologies*, 610 F. Supp. 2d 342,361 (D.N.J. 2009) ("[t]he alleged deception in this case arose from the failure to disclose 'the real terms of the deal,' which is nothing more than a reiteration of the misrepresentation and omissions that underlie plaintiff's' disclosure claim") (internal citations omitted).

Any efforts by the Staff to lighten the SEC's burden by invoking scheme liability under (a) and (c) should not be allowed since case law makes it clear that the SEC cannot back door statements and omissions cases through (a) and (c) by dressing them up as scheme liability. The SEC must only try such cases under subsection (b).

Conclusion

As such, Respondent Cohen respectfully requests that the Court dismiss the alleged violations of the 10b-5(a) and 10b-5(c) prior to the filing of the Division's Closing Brief.

Respectfully Submitted August 28, 2014.

A handwritten signature in black ink, appearing to read 'M. Cohen', is written over a horizontal line. The signature is fluid and cursive.

By: Moshe Marc Cohen – Pro-Se