



**Birch Run Investments, LLC ("Birch Run")**  
**Client Relationship Summary**  
**December 31, 2023**

Birch Run Investments is an investment advisor registered with the US Securities and Exchange Commission (SEC). The services offered and fees charged by an investment adviser differ from those of broker-dealers, and it is important that you understand the differences. There are free and simple tools available to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides educational materials about investment advisers, broker-dealers, and investing.

**WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME?**

Birch Run provides ongoing investment advisory and portfolio management services to institutional and retail investors primarily through individual separately managed accounts (SMAs). Birch Run does not accept custody of client assets, but will work with qualified custodians on our clients' behalf. Birch Run manages accounts with discretionary investment authority, which means we determine which securities to buy or sell and which brokers to use to conduct the investment trading. We regularly monitor all portfolios and will provide reports to you at least quarterly. Minimum account sizes may vary.

For additional information regarding advisory services, fees, and product offerings, please see our Form ADV Part 2A brochure, items 4, 5, and 7, which can be found at <https://adviserinfo.sec.gov/firm/summary/285285>.

**WHAT FEES WILL I PAY?**

Accounts under management will be charged an ongoing quarterly fee based on the value of the investments in your account. Fees are determined based on the nature of the services provided, the size of the account, and the complexity of each client's circumstances; and will be specified in an agreement between the client and Birch Run. When you are charged an asset based fee, the more assets that there are in your account, the more you will pay in fees. This creates an incentive for Birch Run to encourage you to increase the assets in your account. In addition to and separate from portfolio management fees, investors may also pay custodian fees to the accounts custodian bank as well as trading costs such as brokerage or transaction fees. Birch Run may direct brokerage transaction for client portfolios to brokers who provide research and execution services to Birch Run. Fees charged by these brokers are typically higher than those charged by brokers who do not provide research services. Not all research is used to service every client account. As a result, you may pay more for services that are not used to directly benefit your account. This creates an incentive for us to select brokers based on our interests in receiving such research services.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any money you make on your investments over time. Please make sure you understand what fees and costs you are paying. More information about our fees is available in items 5 and 6 of our Form ADV Part 2A brochure, which can be found at <https://adviserinfo.sec.gov/firm/summary/285285>.

## **WHAT ARE YOUR LEGAL OBLIGATIONS TO ME WHEN ACTING AS MY INVESTMENT ADVISOR? HOW ELSE DOES YOUR FIRM MAKE MONEY AND WHAT CONFLICTS OF INTEREST DO YOU HAVE?**

When we act as your investment advisor, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations we provide you. Here are some examples to help you understand what this means. Since we recommend that clients invest in our strategies, we make money through the management fees generated by the accounts in our strategies. Also, we permit employees to personally trade in securities we buy for our clients, but we have policies in place that seek to prevent any competing transactions, trading against, or front-running of our clients' investments. More information about our fees and conflicts of interest is available in our Form ADV Part 2A brochure, which can be found at <https://adviserinfo.sec.gov/firm/summary/285285>.

## **HOW DO YOUR FINANCIAL PROFESSIONALS MAKE MONEY?**

Our financial professionals are compensated with salary, discretionary bonus, or commission only. This provides an incentive for Birch Run to recommend Birch Run investment strategies.

## **DO YOUR FINANCIAL PROFESSIONALS HAVE LEGAL OR DISCIPLINARY HISTORY?**

No. Visit [investor.gov/CRS](https://investor.gov/CRS) for a free and simple search tool to research us and our financial professionals.

## **ADDITIONAL INFORMATION**

You can find additional information on Birch Run's investment advisory services on the SEC's website [www.adviserinfo.sec.gov](https://www.adviserinfo.sec.gov) by searching CRD# 285285, or by visiting [www.birchruninvestments.com](https://www.birchruninvestments.com). You may also contact our firm at 610-321-3453 to request a copy of this relationship summary and other up-to-date information.

### **Additional key questions to ask us:**

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do those qualifications mean?
- Help me understand how these fees and costs may affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs and how much will be invested for me?
- How might your conflicts of interest affect me, and how will you address them?
- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?