UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

DIVISION OF

February 22, 2024

## A. Jane Kamenz <br> The Coca-Cola Company

Re: The Coca-Cola Company (the "Company")
Incoming letter dated December 22, 2023
Dear A. Jane Kamenz:
This letter is in response to your correspondence concerning the shareholder proposal (the "Proposal") submitted to the Company by the National Legal and Policy Center for inclusion in the Company's proxy materials for its upcoming annual meeting of security holders.

The Proposal requests the board of directors adopt as policy, and amend the governing documents as necessary, to require that two separate people hold the office of the chairman and the office of the CEO, and that whenever possible the chairman shall be an independent director and not be a former CEO of the Company.

There appears to be some basis for your view that the Company may exclude the Proposal under Rule 14a-8(i)(12)(iii). In this regard, we note that the Proposal addresses substantially the same subject matter as proposals previously included in the Company's 2023, 2022 and 2019 proxy materials, and that the 2023 proposal received less than $25 \%$ of the votes cast. Accordingly, we will not recommend enforcement action to the Commission if the Company omits the Proposal from its proxy materials in reliance on Rule 14a-8(i)(12)(iii).

Copies of all of the correspondence on which this response is based will be made available on our website at https://www.sec.gov/corpfin/2023-2024-shareholder-proposals-no-action.

Sincerely,
Rule 14a-8 Review Team

cc: Paul Chesser<br>National Legal and Policy Center

December 22, 2023

## Via Online Shareholder Proposal Form

U.S. Securities and Exchange Commission

Office of Chief Counsel
Division of Corporation Finance
100 F Street, NE
Washington, DC 20549

## Re: The Coca-Cola Company <br> Exclusion of Shareowner Proposal Submitted by National Legal and Policy Center

Ladies and Gentlemen:
The Coca-Cola Company (the "Company") submits this letter pursuant to Rule 14a-8(j) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), to notify the U.S. Securities and Exchange Commission (the "Commission") of the Company's intention to exclude from its proxy statement and form of proxy for its 2024 annual meeting of shareowners (the "2024 Proxy Materials") a shareowner proposal and statement in support thereof (the "Proposal") submitted by National Legal and Policy Center (the "Proponent").

The Company respectfully requests that the staff of the Division of Corporation Finance (the "Staff") advise the Company that it will not recommend any enforcement action to the Commission if the Company excludes the Proposal from its 2024 Proxy Materials pursuant to Rule 14a-8(i)(12)(iii) because the Proposal addresses substantially the same subject matter as three previously submitted stockholder proposals that were included in the Company's 2019, 2022 and 2023 proxy materials, and the most recently submitted of those proposals did not receive the support necessary for resubmission.

Pursuant to Exchange Act Rule 14a-8(j) and Staff Legal Bulletin No, 14D (Nov. 7, 2008) ("SLB No. 14D"), the Company is submitting electronically to the Commission this letter, and the Proposal and related correspondence (attached as Exhibit A to this letter), and is concurrently sending a copy to the Proponent.

Exchange Act Rule 14a-8(k) and SLB No. 14D provide that a shareowner proponent is required to send the Company a copy of any correspondence which the proponent elects to submit to the Commission or the Staff. Accordingly, we hereby inform the Proponent that, if the Proponent elects to submit additional correspondence to the Commission or the Staff relating to the

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Proposal, the Proponent should concurrently furnish a copy of that correspondence to the undersigned by email.

## Background

The Proposal submitted by the Proponent states as follows:

## RESOLVED:

Shareholders request the Board of Directors adopt as policy, and amend the governing documents as necessary, to require hereafter that that two separate people hold the office of the Chairman and the office of the CEO as follows:

Selection of the Chairman of the Board: The Board requires the separation of the offices of the Chairman of the Board and the Chief Executive Officer.

Whenever possible, the Chairman of the Board shall be an Independent Director.
The Board may select a Temporary Chairman of the Board who is not an Independent Director to serve while the Board seeks an Independent Chairman of the Board.

The Chairman should not be a former CEO of the company.
Selection of the Chairman of the Board shall be consistent with applicable law and existing contracts.

## Basis for Exclusion

The Proposal may be excluded under Rule 14a-8(i)(12)(iii) because it addresses substantially the same subject matter as three previously submitted proposals, and the most recently submitted of those proposals did not receive the support necessary for resubmission.

Rule 14a-8(i)(12)(iii) provides that a company may exclude a shareowner proposal from its proxy materials if it addresses substantially the same subject matter as proposals previously included in the company's proxy materials three or more times within the preceding five calendar years if the most recent vote occurred during the preceding three calendar years and, in that vote, "for" votes represented less than 25 percent of the votes cast. The condition in Rule 14a-8(i)(12) that the prior proposals have dealt with "substantially the same subject matter" as the current proposal does not mean that the prior proposals and the current proposal must be exactly the same. At one time, the predecessor to Rule 14a-8(i)(12) provided that, to be excludable under the rule, the current proposal had to be "substantially the same proposal" as the prior proposals. In 1983, however, the Commission amended the rule to permit exclusion of a proposal that "deals with substantially the same subject matter." The Commission noted that commentators supporting this change to Rule 14a-8(i)(12) viewed it as "an appropriate response to counter the abuse of the security holder proposal process by certain proponents who make

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minor changes in proposals each year so that they can keep raising the same issue despite the fact that other shareholders have indicated by their votes that they are not interested in that issue." See Exchange Act Release No. 34-20091 (Aug. 16, 1983).

In Exchange Act Release No. 89964 (Sept. 23, 2020), the Commission amended Rule 14a-8(i)(12) to modify the resubmission percentage thresholds. It also altered the provision's lead-in language to state that a company may exclude from its proxy materials a shareholder proposal that "addresses substantially the same subject matter" (emphasis added), rather than one the "deals with substantially the same subject matter" (emphasis added). In the release adopting this change, the Commission stated that it "did not propose changes to the 'substantially the same subject matter' test." See Exchange Act Release No. 89964 (Sept. 23, 2020).

The Commission has stated that judgments under Rule 14a-8(i)(12) are to be "based upon a consideration of the substantive concerns raised by a proposal rather than the specific language or actions proposed to deal with those concerns." See Exchange Act Release No. 34-20091 (Aug. 16, 1983). Consistent with this approach, the Staff has concurred with the exclusion of shareholder proposals under Rule 14a-8(i)(12) when the proposal addresses substantive concerns that are similar to those underlying a prior proposal, even if the current proposal recommends a significantly different action than was recommended by the prior proposal. In Apple Inc. (Nov. 20,2018 ), the Staff concurred that the company could exclude a proposal requesting that management review its policies related to human rights to assess the need to adopt additional policies where two prior proposals focused on the same substantive concerns in requests that the company establish a human rights committee of its board. While the action requested by the new proposal was different from that requested by the prior proposals (management review of policies in the new proposal and establishment of a board-level human rights committee in both prior proposals), the substantive concerns regarding the company's impact on human rights, particularly in relation to the company's operations in China, were the same. In Apple Inc. (Eli Plenk) (Dec. 15, 2017), the Staff concurred with the exclusion of a proposal requesting that the company prepare a report assessing the feasibility of integrating sustainability metrics, including metrics regarding diversity among senior executives, into performance measures of the CEO under the company's compensation incentive plans because it dealt with substantially the same subject matter as two earlier proposals requesting that the company adopt an accelerated recruitment policy requiring the company to increase the diversity of senior management and its board of directors). In The Coca-Cola Company (Jan. 18, 2017), the Staff concurred that a proposal requesting a chart identifying the number of Israel/Palestine employees who were Arab and non-Arab, broken down by job categories, addressed the same substantive concern as a prior proposal requesting that the Company implement a set of "Holy Land" equal employment principles that went significantly beyond a report on worker demographics by addressing employment culture, training programs, hiring criteria, tax incentives, compliance monitoring and other principles.

The Company has, within the past five years, included in its proxy materials three shareowner proposals that raise the same substantive concerns and relate to "substantially the same subject matter" as the Proposal - that the Company adopt a policy for an independent board chair. The proposals are as follows:

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- The Company included in its 2023 proxy materials, filed with the SEC on March 10 , 2023, a shareowner proposal (the "2023 Proposal"" attached hereto as Exhibit B-1) from National Legal and Policy Center titled "Request for Board of Directors to Adopt Policy for an Independent Chair." The 2023 Proposal sought the adoption by the Board of Directors of a policy, with amendment to the governing documents as necessary, to require that two separate people hold the office of the Chairman and the office of Chief Executive Officer, and that "[w]henever possible, the Chairman of the Board shall be an Independent Director."
- The Company included in its 2022 proxy materials, filed with the SEC on March 11, 2022, a shareowner proposal (the "2022 Proposal," attached hereto as Exhibit B-2) from National Legal and Policy Center titled "Request for Board of Directors to Adopt Policy for an Independent Chair." The 2022 Proposal sought the adoption by the Board of Directors of a policy, with amendment to the bylaws as necessary, to require that the Chair of the Board of Directors be an independent member of the Board, and that "[if] the Board determines that a Chair who was independent when selected is no longer independent, the Board shall select a new Chair who satisfies the requirements of the policy."
- The Company included in its 2019 proxy materials, filed with the SEC on March 7, 2019, a shareowner proposal from International Brotherhood of Teamsters General Fund (the "2019 Proposal," attached hereto as Exhibit B-3, and, together with the 2022 Proposal and the 2023 Proposal, the "Prior Proposals"). The 2019 Proposal sought the adoption by the Board of Directors of "a policy, with amendments to governing documents as needed, so that, to the extent feasible, the Chairman of the Board shall be an independent director who has not previously served as an executive officer of the Company."

The Proposal addresses substantially the same subject matter as each of the Prior Proposals - that the Company adopt a policy that would require the Chair of the Board to be an independent director. While the Proposal and the 2023 and 2022 Proposals are titled "Request of Board of Directors to Adopt Policy for an Independent Chair," the focus of the 2019 Proposal, which does not contain a title, is the adoption of a policy that "the Chairman of the Board shall be an independent director who has not previously served as an executive officer of the Company."

Both the Proposal and the 2023 Proposal request that the Company's governing documents be amended to require that two separate people hold the office of the Chairman and the office of the CEO and that the Chairman of the Board be an independent director whenever possible. The stockholder request language in the Proposal and the 2023 Proposal is substantively identical, with only one minor difference. The stockholder request in the Proposal states that "[ $[\mathrm{t}] \mathrm{he}$ Chairman should not be a former CEO of the Company." The stockholder request in the 2023 Proposal states that " $[t]$ hat Chairman shall not be a former CEO of the company."

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Both the 2022 and 2019 Proposals request that the Company's bylaws and governing documents, respectively, be amended to require that the Board Chair be an independent director. The supporting statement in the 2022 Proposal states that the Company's Chief Executive Officer is also Board Chairman and that "these roles - each with separate, different responsibilities that are critical to the health of a successful corporation - are greatly diminished when held by a singular company official." The stockholder request in the 2019 Proposal states that "the Chairman of the Board shall be an independent director who has not previously served as an executive officer of the Company." While the 2022 and 2019 Proposals do not explicitly seek the separation of the offices of the CEO and Board Chair, they share the same substantive concerns as the Proposal and the 2023 Proposal, namely ensuring the independence of the Board Chair, which cannot be achieved if the CEO serves in such capacity. The requirement for the Board Chair to be an independent director would preclude the CEO from serving as Board Chair and result in two separate people holding the office of CEO and Board Chair.

In CVS Health Corporation (Mar. 28, 2023), the Staff concurred that a proposal requesting that the Company's governing documents be amended to ensure that two separate people hold the offices of Chief Executive Officer and Board Chair and that the Board Chair be an independent director whenever possible, addressed substantially the same subject matter as two prior proposals that did not directly reference the separation of the office of Chief Executive Officer and Board Chair but instead, as with the 2023, 2022 and 2019 Proposals, requested a policy providing for an independent board chair. In CVS, the proposal and prior proposals all sought the same substantive result: to ensure the independence of the Board Chair, which could not be achieved if the Chief Executive Officer served in such capacity. And because the most recent proposal in CVS received less than 25 percent support of the votes cast, the Staff concurred with exclusion pursuant to Rule 14a-8(i)(12)(iii).

Similarly, in PepsiCo, Inc. (Feb. 8, 2022), the Staff concurred with exclusion of a shareholder proposal requesting governing document amendments requiring the Board Chair to be independent under Rule 14-8(i)(11) of the Exchange Act, on the basis that it substantially duplicated another proposal requesting the company's governing documents be amended to ensure that two separate hold the offices of CEO and Board Chair, where both proposals were submitted for inclusion in the proxy materials for the same shareholder meeting. Rule 14a-8(i)(11) provides that a shareholder proposal may be excluded if it "substantially duplicates another proposal previously submitted to the company by another proponent that will be included in the company's proxy materials for the same meeting." Although Rule 14a-8(i)(11) and Rule 14a-8(i)(12) are different exclusions, Rule 14a-8(i)(11) utilizes a substantial duplication standard in determining whether proposals present the same "principal thrust" or "principal focus." See Pacific Gas \& Electric Co. (Feb. 1, 1993). The analysis of a proposal's "principal thrust" or "principal focus" would necessitate an examination of the "substantive concerns" raised by the proposal. The Staff's decision in PepsiCo, Inc. lends additional support to the view that the Proposal and Prior Proposals all share the same substantive concerns for purposes of Rule 14a-8(i)(12), namely seeking an independent board chair.

As demonstrated in CVS and the additional precedent cited above, in analyzing the excludability of proposals under Rule 14a-8(i)(12), the Staff has focused on the "substantive concerns" raised

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by the proposals rather than the specific language of the proposals or corporate action to be taken. Given that the Proposal and Prior Proposals all share the same substantive concerns and seek to ensure the independence of the Board Chair, which could not be achieved if the Chief Executive Officer served in that capacity, the Proposal deals with substantially the same subject matter as the Prior Proposals for purposes of Rule 14a-8(i)(12).

The 2023 Proposal did not receive the shareowner support necessary to permit resubmission
As reported in the Company's Current Report on Form 8-K filed with the SEC on April 26, 2023, a copy of which is attached hereto as Exhibit C, the 2023 Proposal received $\mathbf{1 9 . 8 1}$ percent of the votes cast at the Company's 2023 Annual Meeting of Shareowners (as calculated in accordance with SLB No. 14, Question F.4.). For purposes of this calculation, the 2023 Proposal received 615,675,181 "for" votes and 2,491,461,745 "against" votes. Abstentions and broker non-votes were not included for purposes of this calculation. Therefore, the vote on the 2023 Proposal failed to meet the 25 percent threshold specified in Rule 14a-8(i)(12)(iii) of the Exchange Act.

## Conclusion

For the reasons discussed above, the Company believes that it may omit the Proposal from its 2024 Proxy Materials in reliance on Rule 14a-8(i)(12)(iii).

We respectfully request that the Staff concur with the Company's view and confirm that it will not recommend enforcement action to the Commission if the Company omits the Proposal and supporting statement from its 2024 Proxy Materials. If you have any questions or need additional information, please feel free to contact me at (678) 640-7370. When a written response to this letter is available, I would appreciate your sending it to me by e-mail at jkamenz@coca-cola.com.

Sincerely,

# A frue Komury <br> A. Jane Kamenz <br> Senior Legal Counsel, Securities and <br> Capital Markets 

Enclosures

[^0]
## Exhibit A

## Copy of the Proposal and Related Correspondence

Jane Kamenz

## From:

Sent:
To:
Cc:
Subject:

SHAREOWNER SERVICES
Tuesday, October 24, 2023 8:05 PM
Paul Chesser; SHAREOWNER SERVICES
Jennifer Manning; Jane Kamenz; Luke Perlot
RE: Shareholder proposal for 2024 annual meeting

Mr. Chesser,
This email is to confirm the receipt of your shareholder proposal for the 2024 Annual Meeting of Shareowners.
Regards,
Shequitta Parker
Shareowner Services Manager
The Coca-Cola Company

## Classified - Confidential

From: Paul Chesser
Sent: Tuesday, October 24, 2023 4:36 PM
To: SHAREOWNER SERVICES
Cc: Jennifer Manning



Subject: Shareholder proposal for 2024 annual meeting

ATENTION: This email was sent from outside the company. Do not click links or open files unless you know it is safe. Forward maliclous emails to phish@coca-cola.com.

Dear Ms. Manning/Corporate Secretary,

Attached please find cover letter with enclosed shareholder proposal for consideration at The Coca-Cola Company's 2024 annual shareholder meeting. If you could confirm receipt of this, I would appreciate it.

Sincerely,

Paul Chesser
Director, Corporate Integrity Project
National Legal and Policy Center
nlpc.org

# $\overline{\text { National Legal and }}$ Policy Center *nom 

October 24, 2023
Ms. Jennifer Manning
Associate General Counsel \& Corporate Secretary
Office of the Secretary
The Coca-Cola Company
One Coca-Cola Plaza
Atlanta, GA 30313

## VIA UPS \& EMAIL:

Dear Ms. Manning/Corporate Secretary:
I hereby submit the enclosed shareholder proposal ("Proposal") for inclusion in The Coca-Cola Company ("Company") proxy statement to be circulated to Company shareholders in conjunction with the next annual meeting of shareholders. The Proposal is submitted under Rule 14(a)-8 (Proposals of Security Holders) of the U.S. Securities and Exchange Commission's proxy regulations.

National Legal and Policy Center (NLPC) is the beneficial owner of 96 shares of the Company's common stock with a value exceeding $\$ 2,000$, which shares have been held continuously for more than three years prior to this date of submission. NLPC intends to hold the shares through the date of the Company's next annual meeting of shareholders. A proof of ownership letter is forthcoming and will be delivered to the Company.

The Proposal is submitted in order to promote shareholder value by requesting the Board of Directors to adopt a policy for an Independent Chair in corporate governance. Either an NLPC representative or I will present the Proposal for consideration at the annual meeting of shareholders.

I and/or an NLPC representative are able to meet with the Company via teleconference to discuss the proposal any business day Monday through Friday between November 6 and November 21, between the hours of 9:00 a.m. and 5:00 p.m. in the Eastern Time Zone (U.S.). I can be reached at $\square$ or at $\square$

If you have any questions, please contact me at the above phone number. Copies of correspondence or a request for a "no-action" letter should be forwarded to me at 2217-D Matthews Township Parkway, Matthews, NC 28105.

## Sincerely,



Paul Chesser
Director
Corporate Integrity Project
Enclosure: "Request for Board of Directors to Adopt Policy for an Independent Chair" proposal

Request for Board of Directors to Adopt Policy for an Independent Chair
RESOLVED:

Shareholders request the Board of Directors adopt as policy, and amend the governing documents as necessary, to require hereafter that that two separate people hold the office of the Chairman and the office of the CEO as follows:

Selection of the Chairman of the Board: The Board requires the separation of the offices of the Chairman of the Board and the Chief Executive Officer.

Whenever possible, the Chairman of the Board shall be an Independent Director.
The Board may select a Temporary Chairman of the Board who is not an Independent Director to serve while the Board seeks an Independent Chairman of the Board.

The Chairman should not be a former CEO of the company.
Selection of the Chairman of the Board shall be consistent with applicable law and existing contracts.

## SUPPORTING STATEMENT:

The Chief Executive Officer of The Coca-Cola Company is also Board Chairman. These roles each with separate, different responsibilities that are critical to the health of a successful corporation - are greatly diminished when held by a singular company official, weakening its governance structure.

Expert perspectives substantiate our position:

- According to the CFA Institute Research and Policy Center, "Combining [Chairman and CEO] positions may give undue influence to executive board members and impair the ability and willingness of board members to exercise their independent judgment ... Many jurisdictions consider the separation of the chair and CEO positions a best practice because it ensures that the board agenda is set by an independent voice uninfluenced by the CEO."1
- A pair of business law professors wrote for Harvard Business Review that "letting the CEO chair the board can compromise board discussion quality, weakening the corporation's risk management ability... Splitting the CEO and board chair jobs between two people can help strengthen the quality of questions the corporation asks itself. When those questions remain weak, the organization is less likely to develop strategies that mitigate risk."2

[^1]- Proxy adviser Glass Lewis wrote in 2021, "the presence of an independent chair fosters the creation of a thoughtful and dynamic board not dominated by the views of senior management ... the separation of these two key roles eliminates the conflict of interest that inevitably occurs when a CEO is responsible for selfoversight."3
- Of former CEOs serving as Chairs, CFA Institute says, "this arrangement could impair the board's ability to act independently of undue management influence ... Such a situation also increases the risk that the chair may hamper efforts to undo the mistakes made as chief executive."

According to the 2022 Spencer Stuart Board Index survey, 51 percent of S\&P 500 companies had separate CEOs and Board Chairs in 2017 versus 57 percent in 2022. ${ }^{4}$ The growing separation of the CEO and Chair positions signifies the changing sentiment towards Chair independence.

[^2]| From: | Jane Kamenz |
| :--- | :--- |
| Sent: | Tuesday, October 31, 2023 11:11 AM |
| To: | 'Paul Chesser' |
| Cc: | Jennifer Manning; Mark Preisinger |
| Subject: | National Legal and Policy Center Deficiency Notice (October 31, 2023) |
| Attachments: | Staff Legal Bulletin No. 14F (Shareholder Proposals).html; Staff Legal Bulletin No. 14G |
|  | (Shareholder Proposals).html; Staff Legal Bulletin No. 14L (November 3, 2021).pdf; 17 |
|  | CFR 240.14a-8 ... Shareholder proposals.pdf; National Legal and Policy Center eligibility |
|  | deficiency letter (10-31-2023).pdf |

Dear Mr. Chesser.
Please find attached an eligibility deficiency notice relating to the shareholder proposal that you submitted on behalf of the National Legal and Policy Center to The Coca-Cola Company.

Please confirm receipt of this email and attached documents.
Kind regards, A. Jane Kamenz

## Anlta Jane Kamenz

The Core-Cota company Sre Coce-Cola plaza

Sentor Legal Counsel
Securittes and Capltal Markets

Anita Jane Kamenz
Senior Legal Counsel, Securitles and Capltal Markets
Office of the Secretary
Emall:
$T \longrightarrow$
P.O. Box 1734

Atlanta, GA 30301

1 Coca-Cola Plaza
Atlanta, GA 30313

October 31, 2023

## By E-mail

Mr. Paul Chesser
Director, Corporate Integrity Project
National Legal and Policy Center
107 Park Washington Court
Falls Church, VA 22046

## Dear Mr. Chesser:

On October 24, 2023, we received your letter addressed to Jennifer Manning, Associate General Counsel and Corporate Secretary, Office of the Secretary of The Coca-Cola Company (the "Company") in which you submitted a shareholder proposal and an accompanying supporting statement (the "Proposal") on behalf of the National Legal and Policy Center (the "Proponent") for inclusion in the Company's proxy statement for its 2024 annual meeting of shareowners. A copy of the email transmission is attached.

Rule 14a-8(f) under the Securities Exchange Act of 1934 Act requires us to notify you of an eligibility deficiency in your submission. Specifically, we have not received proper verification of the Proponent's share ownership. Rule 14a-8(b)(1)(i) provides that, in order to be eligible to submit a proposal to the Company, the Proponent must have continuously held as of the submission date:

- at least $\$ 2,000$ in market value of the Company's securities entitled to vote on the Proposal for at least three years; or
- at least $\$ 15,000$ in market value of the Company's securities entitled to vote on the Proposal for at least two years; or
- at least $\$ 25,000$ in market value of the Company's securities entitled to vote on the Proposal for at least one year.

In your letter, you stated that the Proponent is the beneficial owner of 96 shares of the Company's Common Stock with a value exceeding $\$ 2,000$, which shares have been held continuously for more than three years prior to the October 24, 2023 submission date. Our records do not list the Proponent as a registered holder of shares of Company Common Stock and we have not been provided evidence of the Proponent's ownership. Therefore, the Proponent must establish its ownership of Company stock by one of the means described in Rule 14a-8(b)(2) [Question 2] (for example, if the shares are held indirectly through a broker or bank). Staff Legal Bulletin No. $14 F$ (October 18, 2011), Staff Legal Bulletin No. 14G

Mr. Paul Chesser
October 31, 2023
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(October 16, 2012) and Staff Legal Bulletin No. 14 L (November 3, 2021) provide guidance on submitting proof of ownership.

Only banks and brokers that are Depository Trust Company (DTC) participants are viewed as "record" holders. To determine if the bank or broker holding the Proponent's shares is a DTC participant, you can check the DTC's participant list, which is currently available on the Internet at https://www.dtcc.com/client-center/dtc-directories. If the bank or broker holding the Proponent's shares is not a DTC participant, you also will need to obtain proof of ownership from the DTC participant through which the shares are held. You should be able to find out the identity of this DTC participant by asking the Proponent's broker or bank.

The requested information must be furnished to us electronically or be postmarked no later than 14 days from the date you receive this letter of notification. If the Proponent's requisite proof of ownership is not provided, we may exclude its shareholder proposal from our proxy materials. For your reference, we have attached a copy of Rule 14a-8 and Staff Legal Bulletin No. 14 F (October 18, 2011), Staff Legal Bulletin No. $14 G$ (October 16, 2012) and Staff Legal Bulletin No. 14 L (November 3, 2021). To transmit your reply electronically, please reply to my attention by e-mail at by courier at The Coca-Cola Company, NAT 26 A0516, One Coca-Cola Plaza, Atlanta, Georgia 30313, or by mail at The Coca-Cola Company, NAT 26 A0516, P.O. Box 1734, Atlanta, Georgia, 30301.

Please note that if timely and adequate proof of ownership is provided, the Company reserves the right to raise any substantive objections to the Proposal at a later date.

Please do not hesitate to call me at $\square$ should you have any questions. We appreciate your interest in the Company.

Very truly yours, A. Jane Kamenz
c: Jennifer Manning
Mark Preisinger

Enclosures

## From:

Sent:
To:
Cc:
Subject:
Attachments:

Paul Chesser
Friday, November 10, 2023 4:52 PM
Jane Kamenz
Jennifer Manning; Mark Preisinger; Luke Perlot
Re: National Legal and Policy Center Deficiency Notice (October 31, 2023)
Coca-Cola-broker-letter-cover-2024.pdf

ATTENTION: This email was sent from outside the company, Do not click links or open files unless you know it is safe. Forward malicious emails to phish@coca-cola.com.

## Ms. Kamenz,

This email responds to your letter alleging a deficiency in the submission of our "Request for Board of Directors to Adopt Policy for Independent Chair" proposal. I have attached a verification letter from Fidelity of our holdings.

I would appreciate it if you would please acknowledge receipt.
Sincerely,
Paul
Paul Chesser
Director, Corporate Integrity Project
National Legal and Policy Center
https://www.nlpc.org/corporate-integrity-project/

On Oct 31, 2023, at 12:16 PM, Paul Chesser < $>$ wrote:
Received, thanks. - Paul
Paul Chesser
Director, Corporate Integrity Project
National Legal and Policy Center
https://www.nlpc.org/corporate-integrity-project/

On Oct 31, 2023, at 11:11 AM, Jane Kamenz $\square$ wrote:
Dear Mr. Chesser.
Please find attached an eligibility deficiency notice relating to the shareholder proposal that you submitted on behalf of the National Legal and Policy Center to The Coca-Cola Company.

Please confirm receipt of this email and attached documents.
Kind regards, A. Jane Kamenz

November 10, 2023
Ms. A. Jane Kamenz
Senior Legal Counsel, Securities and Capital Markets
The Coca-Cola Company
NAT 26 A0516
One Coca-Cola Plaza
Atlanta, GA 30313
VIA EMAIL and UPS:
Dear Ms. Kamenz/Corporate Secretary:
This letter responds to your Oct. 31 letter alleging a deficiency in the Oct. 24, 2023 submission of our "Request for Board of Directors to Adopt Policy for an Independent Chair" proposal. I have attached a verification letter from Fidelity Investments of our holdings.

I can be reached at or at if you have any questions. Further correspondence can also be sent to me at 2217 Matthews Township Parkway, Suite D-229, Matthews, NC 28105.

Sincerely,


Paul Chaser
Director
Corporate Integrity Project
Enclosure: Fidelity Investments shareholder verification letter

November 10, 2023

Corporate Secretary
The Coca-Cola Company
Shareholder Proposal October 24, 2023
Re: Shareholder Resolution of National Legal and Policy Center

To Whom It May Concern:
This letter is in response to a request from Mr. Peter T. Flaherty, Chairman of the National Legal and Policy Center.

As of October 24, 2023, the National Legal and Policy Center held and has held continuously for at least three years 96 shares of The Coca-Cola Company (KO) common stock.

Per Mr. Peter T. Flaherty, the National Legal and Policy Center is a proponent of a shareholder proposal submitted to the company in accordance with rule 14(a)-8 of the Securities and Exchange Act of 1934. Our cleating firm, National Financial Services LLC is a wholly owned subsidiary of Fidelity Investments. Our DTC number is 0226.

I hope this information is helpful. For any other issues or general inquiries, please contact a Fidelity representative at Thank you for choosing Fidelity Investments.

Sincerely,
Wuick
Lynn Wickemeyer
Fidelity Investments
W014483-10NOV23

## Exhibit B-1

2023 Proposal

National Legal and Policy Center, 107 Park Washington Court, Falls Church, Virginia 22046, the beneflcial owner for at least three years of 96 shares of Company Common Stock, submitted the following proposal.

Request for Board of Directors to Adopt Policy for an Independent Chair
RESOLVED:
Shareholders request the Board of Directors adopt as policy, and amend the governing documents as necessary, to require hereafter that the two separate people hold the office of the Chalrman and the office of the CEO as follows:

Selection of the Chairman of the Board: The Board requires the separation of the offices of the Chalrman of the Board and the Chlef Executive Officer.

Whenever possible, the Chairman of the Board shall be an Independent Director.
The Board may select a Temporary Chairman of the Board who is not an Independent Director to serve while the Board seeks an Independent Chairman of the Board.

The Chalrman shall not be a former CEO of the company.
Selection of the Chairman of the Board shall be consistent with applicable law and existing contracts.

## SUPPORTING STATEMENT:

The Chlef Executive Officer of The Coca-Cola Company Is also Board Chalrman. We belleve these roles - each with separate, different responslbilities that are critical to the health of a successful corporation - are greatly diminished when held by a singular company officlal, thus weakening its governance structure.

Expert perspectives substantlate our position:

- According to the Council of Institutional Investors (https://bit.ly/3pKrtJK ), "A CEO who also serves as chalr can exert excessive Influence on the board and its agenda, weakening the board's oversight of management. Separating the chalr and CEO positions reduces this conflict, and an Independent chalr provides the clearest separation of power between the CEO and the rest of the board."
- A 2014 report from Defoltte (https://bit.ly/3vQGqe1) concluded, "The chairman should lead the board and there should be a clear division of responsibllities between the chalrman and the chlef executive officer (CEO)."
- A pair of business law professors wrote for Harvard Business Review (https://blt.ly/3xvclOA ) in March 2020 that "letting the CEO chair the board can compromise board discussion quality, weakening the corporation's risk management ablilty... Splitting the CEO and board chalr jobs between two people can help strengthen the quality of questions the corporation asks Itself. When these questions remain weak, the organization is less likely to develop strategles that mitigate risk."
- Proxy advlser Glass Lewls advised (https://blt.ly/3xwuJwa ) In 2021, "the presence of an Independent chair fosters the creation of a thoughtful and dynamic board not dominated by the views of senlor management. Futher, we believe that the separation of these two key roles eliminates the confilct of interest that inevitably occurs when a CEO Is responsible for self-oversight."


## THE BOARD'S STATEMENT IN OPPOSITION TO ITEM 8

The Board of Directors has carefully considered this shareowner proposal and recommends that shareowners vote AGAINST it.

## The Board Considers Its Governance Structure Annually

This proposal seeks to permanently separate the roles of Chalrman of the Board and CEO and to limit the Board's flexiblity in determining who should serve as Chalrman of the Board. Our Board belleves this would be unnecessarlly rigld and would not serve the interests of shareowners over time.

Under our Corporate Governance Guidelines, our Directors elect a Chalrman of the Board each year. They discuss what they believe will be the most appropriate Board leadershlp structure to best serve the needs of the business and our shareowners, including whether the roles of Chalrman of the Board and CEO should be combined.

## Our Strong Lead Independent Dlrector Provides an Effective Balance to a Combined Chairman and CEO and Contributes to a Robust Governance Structure for the Board

The Board believes that leadership of both the Board and the Company by Mr. Quincey is the optimal structure to gulde the Company and maintaln the focus required to achieve its business goals. The Board has implemented a robust leadership structure that Includes the combined Chalrman and CEO, complemented by a Lead Independent Director, plus Board committees led primarlly by independent Directors. With the exception of the Executive Committee, all of the Board committees are composed entrely of independent Directors, and all of our independent Directors play an active role in overseeing the Company's business.

Our Lead independent Dlrector has significant authority under our Corporate Governance Guldellnes to lead our Board and direct topics for discussion. For example, our Lead Independent Director, among other things, presides at all meetings of the Board at which the Chalrman is not present, including executive sesslons; approves Board meeting agendas and adds agenda Items at his or her discretion; approves Board meetling materlals for distribution to the Board; may cail meetings of the independent Directors; and leads the annual evaluation of the Chalrman and CEO. Finally, the Board has designated the Lead Independent Director as the key point of contact at the Board level for shareowners and other stakeholders. We belleve these powers provide an effective balance between strong Company leadershlp and approprlate safeguards and oversight by Independent Dlrectors.

## Mr. Quincey Offers Deep Company and Industry Experience and Simpilifies Business-to-Board Communication

We belleve that having Mr. Quincey serve the combined role of Chairman and CEO provides certain synergles and efficiencles that enhance the functioning of the Board and, importantly, allow the Board to most effectively execute its role In overseeing business strategy. The Company's business is complex, and lts products are sold in more than 200 countrles and territories around the world, mostly by independent bottling partners. Mr. Quincey maintalns strong relationships with leaders of the Company's bottling partners, which he has developed over the course of his career with the Company, and he remains close to the many facets of the Company's international business. As the Board member most closely involved with the Company's vast and complex business, Mr. Quincey is best able to identify the most pressing business issues that require Board attention, and as Chairman can best focus Directors' attention on the most critical business matters.

Further, in the Board's experience, the combined role of Chairman and CEO allows for timely and unfiltered communication with the Board on critical business Issues. We also belleve there are benefits when the same person represents both the Company and the Board throughout the world with bottling partners, customers, consumers and other stakeholders.

## We Maintain Leading Corporate Governance Practices to Further Accountability

In addition to the Independent oversight and leadership provided by our Lead Independent Director, our Board and the Company maintain leading corporate governance practlces, Including:

- The full Board and each commlttee have authorlty to retaln their own independent outside legal, financlal, or other advisors, as the members deem necessary.
- The full Board participates in the performance evaluation of both executive leadership and of Itself.
- Our shareowners have access to strong shareowner rights, including the right to request a speclal meeting of shareowners and proxy access (the abllity to nominate director candidates and have those nominees Included in our Proxy Statement).

Exhibit B-2
2022 Proposal

# Shareowner Proposal Regarding an Independent Board Chair Policy 

National Legal and Policy Center, 107 Park Washington Court, Falls Church, Virginla 22046, beneflcial owner of 96 shares of Common Stock, submitted the following proposal.

Request for Board of Directors to Adopt Policy for an Independent Chair
RESOLVED:
Shareholders request the Board of Directors adopt as policy, and amend the bylaws as necessary, to require hereafter that the Chalr of the Board of Directors be an independent member of the Board, consistent with appllcable law and existing contracts. If the Board determines that a Chalr who was independent when selected is no longer Independent, the Board shall select a new Chair who satisfles the requirements of the policy within a reasonable amount of time.

## SUPPORTING STATEMENT

The Coca-Cola Company's Chlef Executive Officer is also Board Chalrman. We believe these roles - each with separate, different responsibilitles that are critical to the health of a successful corporation - are greatly diminished when held by a singular company official, thus weakening its governance structure.

Expert perspectives substantiate our position:

- According to the Council of Institutional Investors ( https://blt.ly/3pKrtJK ), "A CEO who also serves as chair can exert excessive influence on the board and its agenda, weakening the board's oversight of management. Separating the chair and CEO positions reduces this conflict, and an Independent chalr provides the clearest separation of power between the CEO and the rest of the board."
- A 2014 report from Deloitte ( https://bit.ly/3vQGqe1) concluded, "The chalrman should lead the board and there should be a clear divislon of responsibilltles between the chairman and the chlef executive officer (CEO)."
- Proxy adviser Glass Lewis advised (https://bit.ly/2ZD4I59) In 2016, "an fndependent chairman...Is better able to oversee the executives of the Company and set a pro-shareholder agenda without the management conflicts that exist when a CEO or other executive also serves as chalrman."


## THE BOARD'S STATEMENT IN OPPOSITION TO ITEM 6

The Board of Dlrectors has carefully considered this shareowner proposal and recommends that shareowners vote AGAINST it for the following reasons:

## The Board Considers Its Governance Structure Annually

Thls proposal seeks to permanently separate the roles of Chairman of the Board and CEO and to limit the Board's flexlbility in determining who should serve as Chairman of the Board. Our Board belleves this would be unnecessarily rigld and would not serve the interests of shareowners over time. Under our Corporate Governance Guidelines, our Directors elect a Chalrman of the Board each year. They discuss what they belleve will be the most approprlate Board leadershlp structure to best serve the needs of the business and our shareowners, Including whether the roles of Chalrman of the Board and CEO should be combined.

## Our Strong Lead Independent Director Provides an Effective Balance to a Combined Chairman and CEO and Contributes to a Robust Governance Structure for the Board

The Board belleves that leadership of both the Board and the Company by Mr. Quincey is the optimal structure to guide the Company and maintaln the focus required to achleve its business goals. The Board has implemented a robust leadership structure that Includes the combIned Chairman and CEO complemented by a Lead Independent Director, plus Board committees led primarily by Independent Directors. With the exception of the Executlve Committee, all of the Board committees are composed entirely of independent Directors, and all of our independent Directors play an active role in overseeing the Company's business.

Our Lead Independent Dlrector has significant authority under our Corporate Governance Guidelines to lead our Board and direct topics for discusslon. For example, our Lead Independent Director, among other things, presides at all meetings of the Board at which the Chalrman is not present, Including executive sessions; approves Board meeting agendas and adds agenda Items at her discretion; approves Board meeting materiais for distribution to the Board; may call meetings of the independent Directors; and leads the annual evaluation of the Chalrman and CEO. We belleve these powers provide an effective balance between strong Company leadership and appropriate safeguards and oversight by independent Directors.

## Mr, Quincey Offers Deep Company and Industry Experience and Simplifies Business-to-Board Communication

We believe that having Mr. Quincey serve the combined role of Chairman and CEO provides certain synergles and efficiencles that enhance the functioning of the Board and, Importantly, allow the Board to most effectlvely execute its role in overseelng business strategy. The Company's business is complex, and its products are sold in more than 200 countrles and territories around the world, mostly by independent bottling partners. Mr. Quincey maintains strong relationships with leaders of the Company's bottling partners, which he has developed over the course of his career with the Company, and he remalns close to the many facets of the Company's internatlonal business. As the Board member most closely involved with the Company's vast and complex business, Mr. Quincey is best able to Identlfy the most pressing business issues that require Board attention, and as Chairman can best focus Directors' attention on the most critical business matters.

Further, in the Board's experience, the combined role of Chairman and CEO allows for timely and unfiltered communication with the Board on critical business Issues. We also believe there are benefits when the same person represents both the Company and the Board throughout the world with bottling partners, customers, consumers and other stakeholders.

## We Maintain Leading Corporate Governance Practices to Further Accountability

In addition to the Independent oversight and leadershlp provided by our Lead Independent Director, our Board and the Company maintain leading corporate governance practices, including:

- The full Board and each committee have authority to retaln their own independent outside legal, financlal or other advisors, as the members deem necessary.
- The full Board participates in the performance evaluation of both executive leadership and of Itself.
* Shareowners have access to strong shareowner rlghts, Including the right to request a special meeting of shareowners and proxy access (the ability to nominate director candidates and have those nominees included in our proxy statement).

Finally, the Board's position on thls proposal is informed by what shareowners have told us. When our shareowners considered a simllar proposal in 2019, the proposal was supported by only $18 \%$ of the shares voted at the 2019 Annual Meeting of Shareowners.

The Board of Directors recommends a vote AGAINST the shareowner proposal regarding an independent Board Chair policy.

Exhibit B-3
2019 Proposal

## 9 SHAREOWNER PROPOSALS



- What am I voting on?

The following two proposals were submitted by shareowners, If a shareowner proponent, or a representative who is qualffed under state law, is present and submits a proposal for a vote, then the proposal will be voted on at the Annual Meeting of Shareowners. Approval of each of the following proposals requires the affirmative vote of a majority of the votes cast by the holders of the shares of Common Stock voting in person or by proxy at the 2019 Annual Meeting. In accordance with federal securities regulations, we included the shareowner proposals plus any supporting statements exactiy as submitted by the proponents. To make sure readers can easily distinguish between materials provided by the proponents and materials provided by the Company, we have placed a black box around the materials provided by the proponents and a red box around the materfals provided by the Company.

## - Voting recommendation:

AGAINST each of the shareowner proposals.

## SHAREOWNER PROPOSAL REGARDING AN INDEPENDENT BOARD CHAIR

The International Brotherhood of Teamsters General Fund, 25 Louisiana Avenue, NW, owner of 200 shares of Common Stock, submitted the following proposal:

RESOLVED: Shareholders of The Coca-Cola Company, (the "Company") urge the Board of Directors (the "Board") to take the steps necessary to adopt a policy, with amendments to governing documents as needed, so that, to the extent feasible, the Chairman of the Board shall be an Independent director who has not previously served as an executive officer of the Company.
For these purposes, a director shall not be considered "independent" if, during the last three years, he or she-

- was affiliated with a company that was an advisor or consultant to the Company, or a significant customer or supplier of the Company;
- was employed by or had a personal service contract(s) with the Company or its senior management;
- was affiliated with a company or non-profit entity that received the greater of $\$ 2$ million or $2 \%$ of its gross annual revenues from the Company;
- had a business relationship with the Company that the Company had to disclose under the Securities and Exchange Commission regulations;
- has been employed by a public company at which an executive officer of the Company serves as a director;
- had a relationship of the sort described above with any affiliate of the Company; and,
- was a spouse, parent, child, sibling or in-law of any person described above.

The policy should be implemented so as not to violate any contractual obligations and should specify the process for selecting a new independent chairman if the chairman ceases to be independent between annual meetings of shareholders or if no independent director is available and willing to serve as chairman.

## SUPPORTING STATEMENT:

The Board of Directors, led by its chairman, is responsible for protecting shareholders' long-term interests by providing independent oversight of management, including the Chief Executive Officer, in directing the corporation's affairs. This oversight can be diminished when the chairman is not independent.
Board oversight is of critical importance at the Company given the recent leadership transition. In May 2017, Muhtar Kent was succeeded as CEO by James Quincey, who will also take over the chairmanship from Mr. Kent immediately following this year's annual shareholder meeting.
We belleve that having an independent chair will enhance ifgorous oversight of management. We view the alternative of a lead outside director, even one with a robust set of dutles, as inadequate. in this case, we find it particularly concerning that despite the company assuring investors of the important role played by the lead independent director. The position carries no additional director compensation. We are not convinced that the position suitably ensures the board's ability to provide leadership on critical issues facing the company, independently of management.
Accordingly, we ufge support of this resolution.

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## THE BOARD'S STATEMENT IN OPPOSITION TO ITEM 4

The Board has carefully considered this shareowner proposal and recommends that shareowners vote AGAINST It for the following reasons:

The Board believes that leadership of both the Board and the Company by Mr. Quincey is the optimal structure to guide the company and maintain the focus required to achieve its business goals.

In December 2018, Muhtar Kent announced his intention not to stand for reelection at the 2019 Annual Meeting and to retire as Chairman of the Board immediately following the 2019 Annual Meeting. The Board has elected Mr. Quincey to succeed Mr. Kent as the 14th Chairman of the Board.

Assuming Mr. Quincey is reelected as a Director, the Board leadership structure effective following the 2019 Annual Meeting will be comprised of a combined Chairman of the Board and Chlef Executive Officer, a Lead Independent Director, Board committees led primarily by independent Directors and active engagement by all Directors. It is also relevant to note that all Directors play an active role in overseeing the Company's business both at the Board and commiltee level. We believe thls leadership structure provides an effective balance between strong Company leadership and appropriate safeguards and oversight by independent Directors.

We belleve that having one person serve the combined role of Chairman and Chlef Executive Officer can provide certain synergies and efficlencies that enhance the functioning of the Board and, importantly, allow us to most effectively execute our role in overseeing business strategy.

The Company's business is complex, and its products are sold in more than 200 countries and territories around the world. Most of the Company's products are manufactured and sold by Independent bottling partners throughout the world. The Chlef Executive Officer maintains strong, hands-on relationshlos with leaders of the bottlers and remalns close to the many facets of the business existing in so many places in the world. Because the Chief Executive Officer is the Board member closest to thls vast and complex business, he or she is best able to Identify many of the business issues that require Board attention, and as Chairman can best focus Directors' attention on the most critical business matters. Further, In the Board's experience, the combined role of Chairman and Chief Executive Officer allows for timely and unfiltered communtcation with the Board on these critical business issues. We also belleve that there are benefits when the same person represents both the Company and the Board throughout the world with bottlers, customers, consumers and other stakeholders.

While our Board is satisfled that combining the roles of Chalrman and Chief Executive Officer has served our shareowners well over time, it Is important to note that if we believed that a different leadership structure was warranted based on the needs of the business, we would make a change. Under the Company's Corporate Governance Guidelines, the Board retains the flexibility to make these kinds of changes, and we have made the change in certain clrcumstances. Further, this proposal seeks to permanently separate the roles of Chalrman of the Board and Chlef Executive Officer, and we belleve that a specifically defined approach that ties the Board's hands will not serve shareowners well over time.

The Board's full rationale for recommending this leadership structure can be found on page 27 in this Proxy Statement.
The Board of Directors recommends a vote AGAINST the shareowner proposal regarding an independent Board Chair.

## Exhibit C

Form 8-K with 2023 Voting Results

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549

## FORM 8-K

CURRENTREPORT

Pursuant to Section 13 or $\mathbf{1 5}$ (d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported):
April 26, 2023 (April 25, 2023)


COMPANY
(Exact name of Registrant as specified in its charter)

| Delawarc | $001-02217$ |  |
| :---: | :---: | :---: |
| (State or other jurisdiction of incorporation) | (Commission File Number) | 58-0628465 |
| One Coca-Cola Plaza | (I.R.S. Employer ldentification No.) |  |
| Atlanta, Georgia | $\mathbf{3 0 3 1 3}$ |  |
| (Address of principal executive offices) |  | (Zip Code) |

Registrant's teleplione number; including area code: (404) 676-2121

Check the appropriate box below if the Form 8 -K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exclatage Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbols | Name of each exelange on which registered |
| :---: | :---: | :---: |
| Common Stock, $\$ 0.25$ Par Value | KO | New York Stock Exchange |
| 0.500\% Notes Due 2024 | KO24 | New York Stock Exchange |
| 1.875\% Notes Due 2026 | KO26 | New York Stack Exchange |
| 0.750\% Notes Due 2026 | KO26C | New York Stock Exclange |
| 1.125\% Notes Due 2027 | K027 | New York Stock Exchange |
| 0.125\% Notes Due 2029 | KO29A | New York Stock Exchange |
| 0.125\% Notes Dut 2029 | KO29B | Nev York Stock Exclange |
| 0.400\% Notes Due 2030 | KO308 | New York Stock Exchange |
| 1,250\% Notes Due 2031 | KO31 | New York Stock Exclange |
| 0.375\% Notes Due 2033 | K033 | New York Stock Exclange |
| 0.500\% Notes Due 2033 | K033A | New York Stock Exchange |
| 1.625\% Notes Due 2035 | K035 | New York Stock Exchange |
| 1.100\% Notes Due 2036 | K036 | New York Stock Exchange |
| 0.950\% Notes Due 2036 | K036A | New York Stock Exchange |
| 0.800\% Netes Due 2040 | KO401 | New York Stock Exchange |
| 1.000\% Notes Due 2041 | KO41 | New York Stock Exchange |

Indicate by check mark whether the Registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 ( $\$ 230.405$ of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 ( $\$ 240.12 b-2$ of this chapter).

Emerging growth company $\square$
If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section [3(a) of the Exchange
Act. $\square$

Item 5.07. Submission of Matters to a Vote of Sceurity Holders.
(a) The Annual Mecting of Slareowners of the Company was held on Tuesday, April 25, 2023. The results of the matters submitted to a vote of the shareowners at the meeting are set forth below. Pursuant to Delaware law and the Company's By-Laws, abstentions and broker non-votes are not considered votes cast and do not affect the outcome of the votes. Therefore, only votes for and against each matter are included in the percentages below.
(b) Hem 1. Election of Directors. Shareowners elected each of the persons named below as Directors for a term expiring in 2024 as follows (with Ms. Millhiser's tem commencing July 1, 2023):

|  | FOR | \% FOR | AGAINST | \% AGAINST | ABSTENTIONS | BROKER NON-VOTES |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Herb Allen | 3,143,735,777 | 99.40 | 19,118,723 | 0.60 | 6,446,460 | 505,076,08 |
| Marc Bolland | 3,060,004,765 | 96.75 | 102,935,155 | 3.25 | 6,361,242 | 505,076,089 |
| Ana Botín | 3,080,418,730 | 97.39 | 82,680,190 | 2.61 | 6,201,956 | 505,076,089 |
| Christopher C. Davis | 2,960,186,585 | 93.61 | 202,119,672 | 6.39 | 6,988,713 | 505,076,089 |
| Barry Diller | 2,369,010,105 | 74.90 | 794,044,414 | 25,10 | 6,242,110 | 505,076,089 |
| Carolyn Everson | 3,134,792,633 | 99.11 | 28,252,475 | 0.89 | 6,255,955 | 505,076,089 |
| Helene D. Gayle | 3,051,998,179 | 96.49 | 111,144,669 | 3.51 | 6,158,315 | 505,076,089 |
| Alexis M. Herman | 2,969,986,799 | 93.89 | 193,312,392 | 6.11 | 6,001,823 | 505,076,089 |
| Maria Elena Lagomasino | 2,936,924,412 | 92.96 | 222,535,480 | 7.04 | 9,841,052 | 505,076,089 |
| Amity Millhiser | 3,151,309,172 | 99.63 | 11,656,920 | 0.37 | 6,335,071 | 505,076,089 |
| James Quincey | 2,918,835,005 | 92.40 | 240,042,624 | 7.60 | 10,423,005 | 505,076,089 |
| Caroline J. Tsay | 3,119,206,625 | 98.61 | 43,877,034 | 1.39 | 6,217,503 | 505,076,089 |
| David B. Weinberg | 3,086,692,882 | 97.61 | 75,675,008 | 2.39 | 6,933,272 | 505,076,089 |

Item 2. Advisory Vote to Approve Executive Compensation. Votes regarding this advisory proposal were as follows:

| Votes Cast For: | 2,841,765,788 | 90.08\% |
| :---: | :---: | :---: |
| Votes Cast Against: | 312,877,380 | 9.92\% |
| Abstentions: | 14,657,415 |  |
| Broker Non-Votes; | 505,076,089 |  |

Hem 3. Advisory Vote on the Frequency of Future Advisory Votes to Approve Executive Compensation. Votes regarding this advisory proposal were as follows:

| Votes Cast For One Year: | 3,116,090,868 | 98.59\% |
| :---: | :---: | :---: |
| Votes Cast For Two Years: | 8,566,517 | 0.27\% |
| Votes Cast For Three Years | 35,958,708 | 1.14\% |
| Abstentions: | 8,674,073 |  |
| Broker Non-Votes: | 505,076,089 |  |

After considering these results, and consistent with its own recommendation, the Board of Directors has determined to continue to provide the Company's shareowners with an annual advisory vote to approve executive compensation until the next vote on the frequency of such advisory votes.

Item 4. Ratification of the Appointment of Emst \& Young LLP as Indenendent Auditors. Votes regarding this proposal were as follows:

| Votes Cast For: | 3,495,811,009 | 95.34\% |
| :---: | :---: | :---: |
| Votes Cast Against: | 170,955,121 | 4.66\% |
| Abstentions: | 7,610,322 |  |
| Broker Non-Votes: | N/A |  |

Lem S. Shareowner Promosal Requesting an Audit of the Company's Impact on Nonwhite Stakeholders. Votes regarding tins proposal were as follows:

| Votes Cast For: | 517,847,507 | 16.54\% |
| :---: | :---: | :---: |
| Votes Cast Against: | 2,613,244,391 | 83.46\% |
| Abstentions: | 38,205,583 |  |
| Broker Non-Votes: | 505,076,089 |  |

Item 6. Sharcowner Proposal Requesting a Global Transparency Report. Votes regarding this proposal were as follows:

| Votes Cast for: | 427,350,943 | 13.61\% |
| :---: | :---: | :---: |
| Votes Cast Against: | 2,712,323,285 | 86.39\% |
| Abstentions: | 29,626,918 |  |
| Broker Non-Votes; | 505,076,089 |  |

Ifem 7. Shareowner Proposal Regarding Political Expenditures Values Alignment, Votes regarding this proposal were as follows:
Votes Cast For: $10, ~$
Votes Cast Against:

Item 8. Shareowner Proposal Requesting an Independent Board Chair Policy. Votes regarding this proposal were as follows:

| Votes Cast For: | 615,675,181 | 19.81\% |
| :---: | :---: | :---: |
| Votes Cast Against: | 2,491,461,745 | 80.19\% |
| Abstentions: | 62,164,235 |  |
| Broker Non-Votes: | 505,076,089 |  |

Item 9. Shareowner Proposal Requesting a Report on Risks from State Policies Restricting Reproductive Rights. Votes regarding this proposal were as follows:

| Votes Cast For: | 406,436,966 | 13.12\% |
| :---: | :---: | :---: |
| Votes Cast Against: | 2,692,066,904 | 86.88\% |
| Abstentions: | 70,796,884 |  |
| Broker Non-Votes: | 505,076,089 |  |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
'THE COCA-COLA COMPANY
(REGISTRANT)

By:/s/ Monica Howard Douglas
Monica Howard Douglas
Senior Vice President and General Counsel

January 15, 2024

Office of Chief Counsel<br>Division of Corporation Finance<br>Securities and Exchange Commission<br>100 F Street, NE<br>Washington, DC 20549

## Re: The Coca-Cola Company <br> Shareholder Proposal of the National Legal and Policy Center ("NLPC") Securities Exchange Act of 1934-Rule 14a-8

## SUBMITTED THROUGH THE SEC ONLINE SHAREHOLDER PROPOSAL FORM

Ladies and Gentlemen:

This letter responds to the letter dated December 22, 2023 from A. Jane Kamenz, Senior Legal Counsel for The Coca-Cola Company ("Coca-Cola" or "Company"), requesting that the Division of Corporation Finance ("Staff") take no action if the Company excludes our shareholder proposal ("Proposal") from its proxy materials ("Proxy") for its 2024 Annual Meeting of Shareowners.

The Company's request provides insufficient justification for exclusion and should be denied no-action relief.

The Company's basis to exclude our Proposal from the Proxy - because it addresses substantially the same subject matter as three previously submitted proposals within the last five years, with the most recently submitted of the proposals cited by the Company as not receiving the level of vote support necessary for resubmission - is erroneous. While there are similarities between the most recent pair of proposals cited by the Company to our current submission, there are significant differences between those two and the oldest of the three cited as in violation of Rule 14a-8(i)(12), as I will explain.

## National Legal and Policy Center's Previous Proposals

As the Company explained in its no-action request to Staff, my organization, National Legal and Policy Center ("NLPC"), submitted a proposal to Coca-Cola in each of the last two proxy years - 2022 and 2023. Both proposals had the identical title: "Request for Board of Directors to Adopt Policy for an Independent Chair." As the Company explained, NLPC's proposals requested essentially the same policy: to require different individuals to presently hold the offices of Chair of the Board and CEO, and for

Office of Chief Counsel
Division of Corporation Finance
January 15,2024
Page 2
the Chair to be an independent director. NLPC and Coca-Cola agree on the characterization of these two most recent proposals.

## International Brotherhood of Teamsters General Fund Proposal

The oldest of the three proposals cited by the Company as allegedly addressing "substantially the same subject matter" was submitted by the International Brotherhood of Teamsters General Fund ("Teamsters") and published in Coca-Cola's 2019 proxy statement. Unlike NLPC's 2022 and 2023 proposals, the five-year old "substantially the same" proposal was untitled, although the Company took the liberty of assigning it a title in the 2019 proxy statement: "Shareowner Proposal Regarding an Independent Board Chair." This title misrepresents the nature of the Teamsters' 2019 proposal.

Regardless, the Company's enhancement of the Teamsters proposal with a title for listing in its proxy did not elevate it to parity or similarity with NLPC's 2022 and 2023 proposals. In fact, there were critical differences between the three proposals over the last five years.

## Past vs. Present Tense

The core request of the Teamsters' 2019 proposal was a policy to require the Chairman of the Board to "be an independent director who has not previously served as an executive officer of the Company" (emphasis added). The Teamsters' request - as Staff can see in the no-action request's Exhibit B-3 - then specifically defined what it considered a previous "independent" director, specifically designating "previous" as "during the last three years." The Teamsters' defined criteria were then itemized in a series of seven bullet points. All but one of those listed prohibitive criteria compared similarly to any of those outlined in either of NLPC's proposals cited by the Company.

Meanwhile, although it might be inferred - depending on the reader - the Teamsters' request did not clearly state that a current CEO or executive would not be able to serve as Chairman if its desired policy was enacted.

In contrast, NLPC's 2022 proposal placed no such constraints for previously serving executive officers. And our 2023 proposal requested a policy that "two separate people hold the office of the Chairman and the office of the CEO" (a statement the Teamsters make nowhere in their proposal) and that "the Chairman shall not be a former CEO of the company" (emphasis added again). This latter condition is the only one that could be argued to have some alignment with any of the Teamsters' limitations.

To summarize, the respective "asks" between the three proposals had critical

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differences:

- The Teamsters sought a policy for a Chairman to be specifically someone who had never served before in any executive capacity. It did not address whether a current CEO or executive could be Chairman (remember, the proposal was untitled);
- NLPC's 2022 proposal left unaddressed the policy about previously serving executives to the judgment of the Board;
- NLPC's 2023 proposal only requested the Chairman to not be a current or former CEO of the Company; It left to the Board's discretion whether other former executives could serve as Chairman.


## Other Noteworthy Differences Between the Proposals

The Teamsters' 2019 proposal outlined with great specificity several prohibitions against any Chairman being a former ("during the last three years") employee, or in certain relationships with the Company, or affiliated with companies in business agreements with Coca-Cola. Meanwhile NLPC's 2022 and 2023 proposals listed no such defined exclusions.

NLPC's two proposals call for an independent Chairman unambiguously in the present tense, whereas, as stated above, the Teamsters' desired policy prohibits past executives in the lead Board role. Among the phrasing in NLPC's proposals that highlight this difference:

- "...to require hereafter that the Chair of the Board of Directors be an independent member of the Board..." (2022 proposal)
- "The Coca-Cola Company's Chief Executive Officer is also Board Chairman..." (2022)
- "...to require hereafter that the two separate people hold the office of the Chairman and the office of the CEO..." (2023 proposal)
- "...requires the separation of the offices of the Chairman of the Board and the Chief Executive Officer..." (2023)
- "...the Chairman of the Board shall be an Independent Director..." (2023)

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- "The Chief Executive Officer of The Coca-Cola Company is also Board Chairman..." (2023)
- "We believe these roles...are greatly diminished when held by a singular company official..." (2023)

And to buttress the above points, both NLPC's 2022 and 2023 independent chair proposal supporting statements highlighted various corporate governance experts' endorsements of such policies. Professional associations and authorities such as the Council of Institutional Investors, Deloitte, Glass Lewis, and Harvard Business Review were cited, all of which were quoted in support of separating the Chairman and CEO in their concurrent roles. Again, to repeat, in contrast the Teamsters' proposal emphasized previous or past executives or individuals with affiliations to the Company being prohibited as Chairman.

Coca-Cola's no-action request (on Page 5) acknowledges these differences, but attempts to downplay them into insignificance to make them appear "substantially the same." The Company's counsel wrote, "While the 2022 and 2019 Proposals do not explicitly seek the separation of the offices of the CEO and Board Chair, they share the same substantive concerns as the (submitted 2024) Proposal and the 2023 Proposal, namely ensuring the independence of the Board Chair, which cannot be achieved if the CEO serves in such capacity."

But these differences cannot be dismissed as irrelevant. NLPC's proposals explicitly called for separation of the Chairman and CEO roles as filled in the present; The Teamsters' proposal looked emphatically at past executives and affiliates of the Company. The fact that the Teamsters did not provide a title for its proposal, while NLPC did so clearly for each of our submitted proposals, explicitly calling for Chairman-CEO separation in the present, makes the differences between the two proponents' intentions even more stark.

It is worth pausing for a moment to note a significant flaw in the Company's contentions about the precedents it cites to substantiate its case for exclusion, also primarily found on Page 5 of its no-action request. The Company has no idea, in any past Staff rulings on no-action requests, which specific rationale or evidence Staff depended upon to render its past decisions, nor were any specific details of those previous cases cited or quoted. The Company would have to be a mind-reader to know upon which facts of those cases that Staff rendered its decisions. Just because a company in the past has cited a case where the Staff ruled in support of no-action, does not mean the various arguments or precedents that company invoked were relevant, credible or convincing to the Staff.

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When companies seek no-action relief from Staff, their lawyers throw every type of example as "precedents" that they can think of in their briefs, in the hopes that something will resonate to win Staff's agreement to exclude. But whenever Staff issues opinions favorable to companies, it only states that "there appears to be some basis for your view that the Company may exclude the Proposal...." Staff never identifies which precedents or evidence it found convincing to reach its conclusions. For this and other reasons of dubious relevance, Staff should disregard any precedents cited by the Company in deciding whether our Proposal should be excluded from the Proxy.

## The Proposals and the Votes That Should Count

Because of the above clearly outlined differences between the Teamsters' 2019 proposal and NLPC's 2022 and 2023 proposals, the oldest of those three - which would have been more accurately titled (if it had one) "No Past Executives as Board Chair Policy" - should be disregarded under Rule 14a-8(i)(12) when considering eligible vote percentages for proposal resubmissions.

Therefore, with the immaterial 2019 proposal properly excluded from consideration, the tallies considered for the purposes of eligible resubmission of our 2024 Proposal should start with NLPC's 2022 proposal, the first year a "substantially" similar proposal was considered. That proposal received 27.79 percent of the votes cast at the Company's 2022 Annual Meeting of Shareowners (as calculated in accordance with SLB No. 14, Question F.4). For purposes of this calculation, the 2022 proposal received 846,251,251 "for" votes and 2,198,917,223 "against" votes, easily exceeding the five percent threshold specified in Rule 14a-8(i)(12)(i) of the Exchange Act. ${ }^{1}$

With resubmission eligibility easily secured for 2023, NLPC submitted another substantially similar (but with notable differences) independent chair proposal to the Company. As detailed in the Company's no-action request with its attached (Exhibit C) Form 8-K filed with the SEC on April 26, 2023, ${ }^{2}$ last year's proposal won 19.81 percent of the votes cast at Coca-Cola's 2023 Annual Meeting of Shareowners. For the purposes of this calculation, the 2023 proposal received $615,675,181$ "for" votes and 2,491,461,745 "against" votes. This easily surpassed the 15 percent threshold specified in Rule 14a-8(i)(12)(ii) of the Exchange Act.

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Having met the rule's vote threshold criteria as explained above, NLPC's current shareholder Proposal is therefore eligible for consideration at Coca-Cola's 2024 Annual Meeting of Shareowners.

## Conclusion

As outlined above with voluminous evidence and explanatory details that were either distorted or omitted in the Company's no-action request, the Proposal is fully compliant with all aspects of Rule 14a-8, especially under the Section (i)(12)
resubmission criteria. For this reason, NLPC respectfully asks the Staff to recommend enforcement action should the Company omit the Proposal.

A copy of this correspondence has been timely provided to the Company. If you have any questions or need more information, please feel free to contact me via email at pchesser@nlpc.org or by telephone at 662-374-0175.

Sincerely,


Paul Chesser
Director
Corporate Integrity Project

Cc: A. Jane Kamenz, Jennifer Manning, Mark E. Preisinger, The Coca-Cola Company

January 24, 2024

Via Online Shareholder Proposal Form

U.S. Securities and Exchange Commission

Office of Chief Counsel
Division of Corporation Finance
100 F Street, NE
Washington, DC 20549

## Re: The Coca-Cola Company <br> Exclusion of Shareowner Proposal Submitted by National Legal and Policy Center

Ladies and Gentlemen:
We are writing to respond to correspondence from National Legal and Policy Center (the "Proponent") dated January 15, 2024 and January 24, 2024, in response to the no-action request (the "No-Action Request") submitted by The Coca-Cola Company (the "Company") on December 22, 2023. The Company continues to believe, both for the reasons set forth below and the reasons provided in the No-Action Request, that the Proposal may be excluded from the Company's 2024 Proxy Materials. Capitalized terms used but not defined in this letter shall have the meanings provided in the No-Action Request.

As detailed in the No-Action Request, the Proposal and Prior Proposals, including the 2019 Proposal, all share the same substantive concern and relate to "substantially the same subject matter," namely that the Company adopt a policy for an independent chair of the Board of Directors. As the Proponent points out, the 2019 Proposal sought the adoption by the Board of Directors of "a policy, with amendments to governing documents as needed, so that, to the extent feasible, the Chairman of the Board shall be an independent director who has not previously served as an executive officer (emphasis added) of the Company." The Proponent attempts to argue that the use of past tense language in the 2019 Proposal indicated support for the current Chief Executive Officer serving as the Chairman, ignoring the clear intent of the 2019 Proposal and the related supporting statement.

To fully appreciate the meaning of the 2019 Proposal, it is important understand the context in which it was submitted. Effective May 1, 2017, James Quincey assumed the role of Chief Executive Officer of the Company while Muhtar Kent continued as Chairman of the Board. The

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roles of Chief Executive Officer and Chairman of the Board were split between these two individuals. Mr. Kent resigned as Chairman of the Board on April 24, 2019, following his decision not to stand for re-election at the Company's 2019 Annual Meeting of Shareowners, at which time Mr. Quincey assumed the role of Chairman of the Board. Both the proposal and the supporting statement in the 2019 Proposal are framed with this leadership transition in mind and reflect the focus on seeking the adoption of an independent board chair policy notwithstanding the attempt at defining who should qualify as an independent director.

The supporting statement, which does not address the definition of who should be considered an independent director, reads as follows (emphasis added):

The Board of Directors, led by its chairman, is responsible for protecting shareholders' long-term interests by providing independent oversight of management, including the Chief Executive Officer, in directing the corporation's affairs. This oversight can be diminished when the chairman is not independent.

Board oversight is of critical importance at the Company given the recent leadership transition. In May 2017, Muhtar Kent was succeeded as CEO by James Quincey, who will also take over the chairmanship from Mr. Kent immediately following this year's annual shareholder meeting.

We believe that having an independent chair will enhance rigorous oversight of management. We view the alternative of a lead outside director, even one with a robust set of duties, as inadequate. In this case, we find it particularly concerning that despite the company assuring investors of the important role played by the lead independent director. The position carries no additional director compensation. We are not convinced that the position suitably ensures the board's ability to provide leadership on critical issues facing the company, independently of management.

The supporting statement makes clear that the 2019 Proposal sought the independence of the Board Chair, which could not be achieved if the Chief Executive Officer served in such capacity.

For the reasons discussed above and in the No-Action Request, the Company respectfully requests that the Staff concur that it will not recommend enforcement action if the Company omits the Proposal and supporting statement from its 2024 Proxy Materials pursuant to Rule 14a-8(i)(12)(iii) on the basis that the Proposal addresses substantially the same subject matter as three previously submitted stockholder proposals that were included in the Company's 2019, 2022 and 2023 proxy materials, and the most recently submitted of those proposals did not receive the support necessary for resubmission.

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Division of Corporation Finance
January 24, 2024
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If the Staff has any questions or requires additional information, please contact me at (678) 640-7370 or jkamenz@coca-cola.com.

Sincerely,<br><br>A. Jane Kamenz<br>Senior Director, Legal Counsel - Securities and Capital Markets

c: Paul Chesser, National Legal and Policy Center Jennifer Manning, The Coca-Cola Company Mark E. Preisinger, The Coca-Cola Company

January 24, 2024
Office of Chief Counsel
Division of Corporation Finance
Securities and Exchange Commission
100 F Street, NE
Washington, DC 20549

Re: The Coca-Cola Company<br>Shareholder Proposal of the National Legal and Policy Center ("NLPC")<br>Securities Exchange Act of 1934—Rule 14a-8

## SUBMITTED THROUGH THE SEC ONLINE SHAREHOLDER PROPOSAL FORM

Ladies and Gentlemen:
This letter follows our January 15, 2024 response to the letter dated December 22, 2023 from A. Jane Kamenz, Senior Legal Counsel for The Coca-Cola Company ("CocaCola" or "Company"), requesting that the Division of Corporation Finance ("Staff") take no action if the Company excludes our shareholder proposal ("Proposal") from its proxy materials ("Proxy") for its 2024 Annual Meeting of Shareowners.

We wish to correct an error in our January 15 letter. On Page 2 of the letter, in the first paragraph under a sub-section titled "Past vs. Present Tense," the last sentence of the paragraph states (in error): "All but one of those listed prohibitive criteria compared similarly to any of those outlined in either of NLPC's proposals cited by the Company."

Instead the sentence should read: "Only one of those listed prohibitive criteria compared similarly to any of those outlined in either of NLPC's proposals cited by the Company."

We apologize for the confusion, and appreciate Staff reviewing our response with this correction to the record.

A copy of this correspondence has been timely provided to the Company. If you have any questions or need more information, please feel free to contact me via email at pchesser@nlpc.org or by telephone at 662-374-0175.

Office of Chief Counsel
Division of Corporation Finance
January 24, 2024
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Sincerely,


Paul Chesser
Director
Corporate Integrity Project

Cc: A. Jane Kamenz, Jennifer Manning, Mark E. Preisinger, The Coca-Cola Company

January 25, 2024
Office of Chief Counsel
Division of Corporation Finance
Securities and Exchange Commission
100 F Street, NE
Washington, DC 20549

## Re: The Coca-Cola Company <br> Shareholder Proposal of the National Legal and Policy Center ("NLPC") Securities Exchange Act of 1934-Rule 14a-8

## SUBMITTED THROUGH THE SEC ONLINE SHAREHOLDER PROPOSAL FORM

Ladies and Gentlemen:
This letter responds to the letter dated January 24, 2024 from A. Jane Kamenz, Senior Legal Counsel for The Coca-Cola Company ("Coca-Cola" or "Company") to the Division of Corporation Finance ("Staff"). The original no-action request (the "NoAction Request") regarding our shareholder proposal (the "Proposal") under consideration was submitted by the Company on December 22, 2023. National Legal and Policy Center ("NLPC") as proponent responded to the No-Action Request in letters dated January 15, 2024 and January 24, 2024. The Company's January 24 response attempted to rebut our No-Action Request responses.

NLPC continues to believe the Company's basis to exclude our Proposal from the Proxy is erroneous and unjustified, for reasons set forth in our previous responses, and for additional reasons we set forth below in response to the Company's January 24 letter.

The dispute over the Proxy Statement ("Proxy") eligibility of NLPC's Proposal largely boils down to a disagreement over the nature of a previous proposal on CocaCola's 2019 proxy statement, which was sponsored by the International Brotherhood of Teamsters General Fund ("Teamsters"). The relevance of that proposal to this Proposal submission is addressed in the No-Action Request and in NLPC's earlier responses.

In its January 24 letter, the Company continues to insist the 2019 proposal was an "Independent Chair" proposal, which NLPC disputes in its responses. In response to the Company's January 24 letter - contrary to the Company's pleas and arguments to do otherwise - we state that the Staff should only consider the plain language contained in the Teamsters' proposal, rather than infer intentions or impose personal biases into some underlying "meaning" of that proposal.

Nat'l Headquarters: 107 Park Washington Court, Falls Church, Virginia 22046

## Office of Chief Counsel

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In its January 24 letter, the Company asks Staff to analyze and review the previous Teamsters proposal, compared with NLPC's 2022 and 2023 independent chair proposals, with the following flawed, inappropriate interpretations (the Company's view is in bold; NLPC's response follows each point):

1. That all three of the proposals "all share the same substantive concern."...

In fact, they do not, if Staff reads the plain language of each of the previous proposals - especially the Teamsters' - and examines NLPC's detailed January 15 and January 24 analyses comparing the previous proposals. Just because the Company inferred a "concern" doesn't mean it has the right to impose its own interpretation on proposals - whether it's the Teamsters' or any others.'
2. That the Teamsters' in 2019 desired "that the Company adopt a policy for an independent chair of the Board of Directors."

Again, making such an assumption doesn't make it true. If that's what the Teamsters desired, why didn't they clearly say so? The "Resolved" clause takes up at least half of the text of their entire 2019 proposal, laying out in extreme detail - across seven very specific bullet points - what they defined as not "independent" during the last three years.

Additionally, the Company admits in its No-Action Request that the Teamsters submitted the 2019 proposal without a title. If the Teamsters wanted an independent chair policy that addressed current or simultaneous Chair and CEO positions, why didn't they state that with a clearly defined title, as most shareholder proponents do?

Instead the Company made its own assumption and took the extreme liberty of affixing an "independent chair" title to the Teamsters proposal in its 2019 proxy statement, when the proponent delivered no such label for its proposal.
3. That NLPC, in characterizing the 2019 proposal, "ignor[ed] the clear intent of the 2019 Proposal and the related supporting statement."

Proposals aren't "intentions." Proposals are calls for action. Whatever "intent" the Company diagnosed, inferred or imagined from the Teamsters 2019 proposal is irrelevant in light of what that proposal literally stated.

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In its January 24 letter, the Company restates our emphasized notation on January 15 that the Teamsters in 2019 stated that "the Chairman of the Board shall be an independent director who has not previously served as an executive officer (emphasis added) of the Company." But also, in the Teamsters' very next sentence in the 2019 proposal, they state, "For these purposes (emphasis added), a director shall not be considered 'independent' if, during the last three years (emphasis added), he or she-..." The Teamsters then outlined in extreme detail across seven bullet-points how they defined "an independent director who has not previously served as an executive officer of the Company."

If the Teamsters wanted a policy where the current Chair and CEO were separate individuals, why didn't they just say so - as they did in their proposal for an independent chair policy at Coca-Cola for the 2008 meeting, for example? That year the Teamsters employed such language when they meant "current" - as two excerpts from the 2008 proxy statement illustrate (emphases added below): ${ }^{1}$

- "Currently at our Company Mr. E. Neville Isdell, holds the positions of Chair of the Board and CEO. We believe that having one person fulfill both roles may not effectively serve the interests of shareholders."
- "We believe that the recent wave of corporate scandals demonstrates that no matter how many independent directors there are on the Board, that Board is less able to provide independent oversight of the officers if the Chair of that Board is also the current CEO of the Company."

It's not necessary to assume or infer what the Teamsters intended, as the Company does, when in the past they have used clear and specific language to specify "current" when they mean "current."
4. That in truly understanding the Teamsters' 2019 proposal, "it is important understand the context in which it was submitted." The Company then cites some of Coca-Cola's past leadership history and transitions, and then adds, "the 2019 Proposal [is] framed with this leadership transition in mind and reflect the focus on seeking the adoption of an independent board chair policy notwithstanding the attempt at defining who should qualify as an independent director."

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"Context," "history," "past transitions," "framing," "in mind," "reflecting," "focus," and "seeking" are terms that convey inference and assumption, and once again, ignore the plain language and statements of the Teamsters in their 2019 proposal.

It is also inappropriate for the Company to be so dismissive of the Teamsters' alleged "attempt at defining who should qualify as an independent director"because they literally DID define those qualifications in their 2019
"Resolved" clause!
Finally, what may be most salient to consider is what would have happened had the 2019 proposal passed, and the Coca-Cola board decided to implement the policy that was requested. With the exacting standards and stipulations that corporate lawyers are known for, based upon the specific language of the 2019 proposal, they would not have been constrained by various imaginings and "context" and "framing" and assumptions and inferences like what the Company invokes in its January 24 letter.

They only use such tactics when they want to divert and distract from the facts, so they can help their clients avoid unpleasant outcomes, consequences and accountability.

## Conclusion

As outlined above and in our January 15 and January 24 letters, with voluminous evidence and explanatory details that were either distorted or omitted in the Company's no-action request and its January 24 letter, NLPC's Proposal is fully compliant with all aspectṣ of Rule 14a-8, especially under the Section (i)(12) resubmission criteria. For this reason, NLPC respectfully asks the Staff to recommend enforcement action should the Company omit the Proposal.

A copy of this correspondence has been timely provided to the Company. If you have any questions or need more information, please feel free to contact me via email at pchesser@nlpc.org or by telephone at 662-374-0175.

Sincerely,


Paul Chesser
Director Corporate Integrity Project

Cc: A. Jane Kamenz, Jennifer Manning, Mark E. Preisinger, The Coca-Cola Company


[^0]:    c: Paul Chesser (National Legal and Policy Center)
    Jennifer Manning (The Coca-Cola Company)
    Mark E. Preisinger (The Coca-Cola Company)

[^1]:    ${ }^{1} \mathrm{https}: / / \mathrm{rpc} . c$ fainstitute.org/-/media/documents/article/position-paper/corporate-governance-of-listed-companies-3rd-edition.pdf
    ${ }^{2}$ https://hbr.org/2020/03/why-the-ceo-shouldnt-also-be-the-board-chair

[^2]:    ${ }^{3} \mathrm{https}: / / \mathrm{www}$ glasslewis.com/wp-content/uploads/2021/03/In-Depth-Independent-Chair.pdf
    ${ }^{4} \mathrm{https}: / / \mathrm{www}$.spencerstuart.com/-/media/2022/october/ssbi2022/2022_us_spencerstuart board_index_final.pdf

[^3]:    ${ }^{1}$ The Coca-Cola Company, Form 8-K, April 27, 2022. See https://www.sec.gov/Archives/edgar/data/21344/000155278122000366/e22265 ko-8k.htm.
    ${ }^{2}$ The Coca-Cola Company, Form 8-K, April 26, 2023. See
    https://www.sec.gov/Archives/edgar/data/21344/000002134423000026/ko-20230425.htm.

[^4]:    ${ }^{1}$ The Coca-Cola Company, 2008 Proxy Statement, pages 91-92. See https://www.sec.gov/Archives/edgar/data/21344/000119312508044624/ddef14a.htm\#toc61036 13.

