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FOR THE SOUTHERN DISTRICT OF FLORIDACERK U.S. BIST. CT.
S.D. OF FLA.-MIAMI

UNITED STATES SECURITIES AND EXCHANGE COMMISSION.

Plaintiff,

v.

GATEWAY TECHNOLOGIES, INC.; THE CHEYENNE: HOLDING CORP.; RANDOLPH S. ROSS AND: TIMOTHY J. KAVANAGH,

Defendants,

99-8378 CIV-ZI NCH

> MAGISTRATE JUDGE SELTZER

COMPLAINT

Plaintiff United States Securities and Exchange Commission, for its complaint, alleges as follows:

SUMMARY

1. Gateway Technologies, Inc. ("Gateway"), The Cheyenne Holding Corp. ("Cheyenne"), Randolph S. Ross ("Ross") and Timothy J. Kavanagh ("Kavanagh") are currently perpetrating a fraudulent scheme whereby investors are being guaranteed returns based on monthly subscription fees from users of a Gateway Internet telephony system that is not currently operating and has no subscribers. They have raised over \$500,000 through sales of securities in Gateway to investors nationwide through The Cheyenne Holding Corp. ("Cheyenne"), a sales office in Florida. Investors in Gateway pay a minimum of \$5,000 in units that are to be used to purchase hardware and software to construct an Internet telephony system in five states.

Investors are "guaranteed" to receive a sliding scale return on their investment every ninety days ranging from \$300 on a \$10.000 investment to \$12.000 on a \$100,000 investment for the twelve month duration of the investment, plus a 20% return on their investment at the end of the twelve months from the profits of Gateway. This would amount to annual returns ranging from 32%, or \$3200, on an investment of \$10,000 to 68%, or \$68,000, on a \$100,000 investment. For an investment of \$100,000, investors may purchase an equity position that, in addition to the above "guaranteed" return, also "guarantees" a pro rata share of 100% of the profits of Gateway. This alone will amount to a \$450,000 annual return on a \$100,000 investment. Thus the total annual return on an investment of \$100,000 is \$518,000.

- Defendants Gateway, Cheyenne, Ross and Kavanagh, directly and indirectly, are now and have engaged in, and unless restrained and enjoined by this Court will continue to engage in, transactions, acts, practices, and courses of business that violate Section17(a) of the Securities Act of 1933 ("Securities Act") [15 U.S.C. §77q(a)] and Sections 10(b) and 15(a) of the Securities Exchange Act of 1934 ("Exchange Act") [15 U.S.C. §§78j(b) and 78o(a)] and Rule 10b-5 thereunder [17 C.F.R. §240.10b-5].
- 3. The Commission, pursuant to the authority granted to it by Section 10(b) of the Exchange Act [15 U.S.C. §78j(b)], has promulgated Rule 10b-5 which was in effect at all times relevant to this Complaint and is still in effect.
- 4. The Commission brings this action pursuant to the authority conferred upon it by Section 20(b) of the Securities Act [15 U.S.C. §77t(b)] and Section 21(d) and (e) of the Exchange

Act [15 U.S.C. §78u(d) and (e)] for an order permanently restraining and enjoining Defendants and granting other equitable relief.

JURISDICTION AND VENUE

- 5. This Court has jurisdiction over this action pursuant to Section 22(a) of the Securities Act [15 U.S.C. §77u(a)] and Sections 21(e) and 27 of the Exchange Act [15 U.S.C. §§78u(e) and 78aa]. Venue lies in this Court pursuant to Section 22(a) of the Securities Act [15 U.S.C. §77u] and Section 27 of the Exchange Act [15 U.S.C. §78aa].
- 6. In connection with the transactions, acts, practices, and courses of business described in this Complaint, each of the Defendants, directly and indirectly, has made use of the means or instrumentalities of interstate commerce, of the mails, and/or of the means and instruments of transportation or communication in interstate commerce.
- 7. Defendants Cheyenne, Ross and Kavanagh are residents of Florida. In addition, certain of the transactions, acts, practices and courses of business constituting the violations of law alleged herein occurred within this judicial district.

DEFENDANTS

- 8. <u>Gateway</u>, based in Santa Monica, California, is a corporation that was incorporated under the laws of California on July 6, 1998.
- 9. <u>Cheyenne</u>, based in Delray Beach, Florida, is a corporation that was incorporated under the laws of Florida on August 28, 1998. Cheyenne sold securities for Gateway.
 - 10. Ross is a resident of Florida and is a principal of Cheyenne.
 - 11. <u>Kavanagh</u> is a resident of Florida and is a salesperson for Cheyenne.

FACTS

The Investment

- 12. Beginning in or before September 1998. Gateway began issuing investments in units and equity positions.
- 13. Units and equity positions in Gateway were offered for sale and sold through interstate telephone calls by salespeople employed by Cheyenne. The salespeople cold called people nationwide.
- 14. Most of the persons solicited for investment in Gateway had no previous association with Gateway or Cheyenne.
- 15. Investors in Gateway paid a minimum of \$5,000 to purchase units that were purportedly to be used to establish an Internet telephony system in five western states. The first portion of the five state Internet telephony system was to be established between Portland, Oregon and Vancouver, Washington. Investors sent their investments to Gateway by wire, regular mail and Federal Express.
- 16. Investors had no control over the purchasing of hardware or software for the Internet telephony system nor any control over the location of the system.
- 17. Investor money was pooled to purchase hardware and software for the Internet telephony system. Returns to the investors were allegedly to be generated from subscribers to the Internet telephony system who would each pay a thirty dollar monthly fee for use of the system.

- 18. The term of the investment was twelve months. At the end of each ninety day period during the twelve months investors were guaranteed to receive a sliding scale return on their investment ranging from \$300 on a \$10,000 investment to \$12,000 on a \$100,000 investment.
- 19. Investors could submit a letter stating the termination of the agreement 30 days in advance of the 90 day distribution date in order to receive a return of their principal plus their 90 day distribution amount.
- 20. Investors who remained for the entire twelve month period would receive an additional distribution in the amount of 20% of their investment at the end of the twelve month period. At that time, investors would also receive back their principal investment.
- 21. Investors who invested \$100,000 or more could purchase an equity position in Gateway. They were subject to the same conditions as the unit investors and would receive the same guaranted 90 day returns and 20% distribution at the end of the twelve month period. However, they would also receive a return equal to 0.5% of the year-end after tax profits of Gateway for every \$100,000 they invested. This alone would amount to a \$450,000 return on a \$100,000 investment. Thus the total annual return on an investment of \$100,000 was purported to be \$518,000. They were also to receive their principal investment back at the end of twelve months.
- 23. The distributions to unit purchasers and equity investors were to be paid from subscribers to Gateway's Internet telephony system; however, initially, investors would be paid from an "equity fund," thus guaranteeing their returns. Investors were told that the "primary

function of the equity fund is to provide monetary support to the company's distribution timetable to the 12-month purchasers."

The Material Misrepresentations and Omissions

The Internet Telephony System is Not Operational and Verio, Inc. has not Permitted Gateway Access to its Subscriber Base

- 24. According to a Gateway News Flash dated February 10, 1999, which was sent to investors, the initial Portland-Vancouver system is expected to be operational by February 20, 1999. However, the system has never become operational. Although investors received this News Flash, no further information has been distributed to investors to inform them that the system was not operational as of February 20, 1999.
- 25. According to a Gateway News Flash dated December 3, 1998, which was sent to investors. Verio, an Internet service provider that was to install the Internet telephony hardware, had permitted Gateway to use its subscriber base. Ross, Kavanagh and other salespeople at Cheyenne have represented to investors that Gateway is using Verio's subscriber base and therefore currently has 70,000 subscribers. However, Verio has stated that it has not, and would never, allow Gateway access to Verio's subscriber base.
- 26. Without an operating system, and with no subscribers, Gateway cannot generate the ninety day returns it has guaranteed investors.

Gateway has Misrepresented the Costs Associated with the Internet Telephony System

27. Both Gateway's offering documents and the sales scripts utilized by Cheyenne salespersons misrepresent the costs associated with the Internet telephony system. Both represent

that, for a flat thirty dollar monthly fee, subscribers to the system will be able to call toll free anywhere in the five-state Internet telephony system. Investors are not told that there will be long distance charges from the point of origin of the call to the Internet telephony hardware and from the hardware to the point of termination of the call. Origin charges will be borne by the subscriber and termination charges will be borne by Gateway. Such charges would reduce the anticipated profits of Gateway and would in turn reduce the profits that are to be distributed to investors.

Gateway has not Made its Guaranteed Distributions to Investors

28. Some investors received their first distribution checks but these investors have yet to receive further distributions, which were due in March and April 1999.

Gateway has not Permitted Investors to Withdraw from their Investments

29. Contrary to the language in the Gateway offering documents, investors who have requested to withdraw from their investment have not had their principal returned.

Gateway has Misrepresented the Possibility of Being Acquired

- 30. Ross and Kavanagh have misrepresented to investors that Gateway will soon be acquired by Verio, Inc. and that, when Gateway is acquired, investors will receive 10-20 times the amount of their investment. Verio, Inc., however, has no plans to acquire Gateway.
 - 31. Sales of Gateway have continued until at least May 3, 1999.

Unregistered Broker-Dealers

32. Cheyenne, Ross and Kavanagh effected transactions in, offered for sale and sold the securities of Gateway by means of the mail, telephones and other means and instrumentalities of interstate commerce while not registered with the Commission as a broker-dealer.

First Cause of Action

(Violations of §10(b) and Rule 10b-5 of the Securities Exchange Act of 1934) [15 U.S.C. §§78j(b) and 17 C.F.R. §240.10b-5]

- 33. Plaintiff repeats and realleges Paragraphs 1 through 32 above.
- 34. Defendants Gateway. Cheyenne, Ross and Kavanagh, with scienter, in connection with the purchase or sale of securities, by the use of means or instrumentalities of interstate commerce or of the mails, directly or indirectly: (a) employed devices, schemes or artifices to defraud; (b) made untrue statements of material facts or omitted to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or (c) engaged in acts, practices or courses of business which operated or would operate as a fraud or deceit upon purchasers of securities in violation of Section 10(b) of the Exchange Act [15 U.S.C. §78j(b)] and Rule 10b-5 [17 C.F.R. §240.10b-5] thereunder.
- 35. By reason of the foregoing, these Defendants violated Section 10(b) of the Exchange Act and Rule 10b-5 thereunder and unless restrained and enjoined will continue to do so.

Second Cause of Action

(Violations of §17(a)(1) of the Securities Act of 1933) [15 U.S.C. §77q(a)]

- 36. Plaintiff repeats and realleges Paragraphs 1 through 32 above.
- 37. Defendants Gateway, Cheyenne, Ross and Kavanagh, with scienter, in the offer or sale of securities, by the use of means or instruments of transportation or communication in interstate commerce, or by the use of the mails, directly or indirectly employed devices, schemes or artifices to defraud in violation of Section 17(a)(1) of the Securities Act [15 U.S.C. §77q(a)].

38. By reason of the foregoing, these Defendants violated Section 17(a)(1) of the Securities Act and unless restrained and enjoined will continue to do so.

Third Cause of Action

(Violations of §§17(a)(2) and (3) of the Securities Act of 1933) [15 U.S.C. §§77q(a)(2) and (3)]

- 39. Plaintiff repeats and realleges Paragraphs 1 through 32 above.
- 40. Defendants Gateway, Cheyenne, Ross and Kavanagh, in the offer or sale of securities, by the use of means or instruments of transportation or communication in interstate commerce, or by the use of the mails, directly or indirectly (a) obtained money or property by means of untrue statements of material facts or omissions to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or (b) engaged in transactions, practices or courses of business which operated or would operate as a fraud or deceit upon purchasers of securities in violation of Sections 17(a)(2) and (3) of the Securities Act [15 U.S.C. §§77q(a)(2) and (3)].
- 41. By reason of the foregoing, these Defendants violated Sections 17(a)(2) and (3) of the Securities Act and unless restrained and enjoined will continue to do so.

Fourth Cause of Action

(Violations of §15(a) of the Securities Exchange Act of 1934) [15 U.S.C. §78o(a)]

- 42. Plaintiff repeats and realleges Paragraphs 1 through 32 above.
- 43. Defendants Cheyenne, Ross and Kavanagh, either persons other than natural persons or natural persons not associated with a broker-dealer which is a person other than a natural person, made use of the mails or other means or instrumentalities of interstate commerce, or

attempted to induce the purchase or sale of, securities while not registered with the Commission as a broker-dealer in violation of Section 15(a) of the Exchange Act [15 U.S.C. §78o(a)].

44. By reason of the foregoing, these Defendants violated Section 15(a) of the Exchange Act thereunder and unless restrained and enjoined will continue to do so.

WHEREFORE, the Commission respectfully requests that this Court:

I.

Enter an injunction, preliminarily during the pendency of this action and permanently thereafter, restraining and enjoining Defendants Gateway, Cheyenne, Ross and Kavanagh, their subsidiaries, officers, directors, agents, servants, employees, and attorneys-in-fact, and all persons in active concert or participation with them, and each of them, from violating, directly or indirectly, Section 10(b) of the Exchange Act and Rule 10b-5 thereunder.

II.

Enter an injunction, preliminarily during the pendency of this action and permanently thereafter, restraining and enjoining Defendants Gateway, Cheyenne, Ross and Kavanagh, their subsidiaries, officers, directors, agents, servants, employees, and attorneys-in-fact, and all persons in active concert or participation with them, and each of them, from violating, directly or indirectly, Section 17(a) of the Securities Act.

III.

Enter an injunction, prelim...arily during the pendency of this action and permanently thereafter, restraining and enjoining Defendants Cheyenne, Ross and Kavanagh, their

subsidiaries, officers, directors, agents, servants, employees, and attorneys-in-fact, and all persons in active concert or participation with them, and each of them, from violating, directly or indirectly. Section 15(a) of the Exchange Act.

IV.

Order Defendants and their officers, agents, servants, employees and attorneys, to disgorge all illegal gains, together with prejudgment interest.

V.

Order Defendants to pay civil money penalties pursuant to Section 20(d) of the Securities Act [15 U.S.C. § 77t(d)] and Section 21(d)(3) of the Exchange Act [15 U.S.C. § 78u(d)(3)].

VI.

Grant any and all such other relief as this Court may deem just or appropriate.

Dated: May 18, 1999

Respectfully submitted,

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JUDGE -

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_ AMOUNT_

RECEIPT #