SANDRA J. HARRIS, Cal. Bar # 134153 KAREN MATTESON, Cal. Bar # 102103 LISA A. GOK, Cal. Bar # 147600 STEPHEN A. CAZARES, Cal. Bar # 201864 3 Attorneys for Plaintiff 4 Securities and Exchange Commission Valerie Caproni, Regional Director 5670 Wilshire Boulevard, 11th Floor Los Angeles, California 90036-3648 Phone: (323) 965-3998 Fax: (323) 965-3908 7 UNITED STATES DISTRICT COURT 8 FOR THE SOUTHERN DISTRICT OF CALIFORNIA 9 Case No. '99 CV 1613BTM JFS SECURITIES AND EXCHANGE COMMISSION, Plaintiff. 11 COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS 12 NORTH AMERICAN CORPORATE 13 l CONSULTANTS, INC., ROBERT LESLIE MILLSTONE AND JAY FRANKLIN JOHNSON, 14 Defendants. 15 16 Plaintiff Securities and Exchange Commission 17 ("Commission") alleges: 18 JURISDICTION AND VENUE 19 This Court has jurisdiction over this action pursuant 20 to Sections 20(b), 20(d)(1), and 22(a) of the Securities Act of 1933 21 ("Securities Act") [15 U.S.C. §§ 77t(b), 77t(d)(1) & 78v(a)]. 22

SUMMARY

23

24

26

From the Fall of 1995 through the Summer of 1998, 2. defendants North American Corporate Consultants, Inc. ("NACC"), Robert Leslie Millstone ("Millstone") and Jay Franklin Johnson ("Johnson") touted the stock of at least seven corporate clients, $\mathbb{Z}8$ including six microcap companies, to investors in several NACC

publications. Although the defendants' touts appeared to be independent, in fact, NACC received compensation, including \$189,751.77 in cash and stock worth approximately \$787,630.35, from NACC's corporate clients in exchange for touting their stock. The defendants' failure to disclose this compensation when touting the stocks violated Section 17(b) of the Securities Act [15 U.S.C. § 77q(b)]. The Commission seeks permanent injunctive relief and civil penalties against NACC, Millstone and Johnson.

THE DEFENDANTS

- is an Arizona corporation with offices in California and Arizona.

 NACC is owned and operated by Millstone and Johnson. NACC is a financial public relations firm which promotes the stock of publicly-traded companies. Specifically, during the relevant period, NACC distributed to thousands of investors and brokers by mail or facsimile newsletters, entitled "Stock Spotlight" and "Market Vision," and the fliers and letter discussed below. Each newsletter was written or edited by Millstone and Johnson, and each featured recommendations of one or more stocks. Each newsletter included a telephone number for investors to contact NACC.
- 4. Robert Leslie Millstone ("Millstone") resides in Glendale, Arizona. He is the president and co-owner of NACC. He conducts NACC's Arizona operations from his home.
- 5. <u>Jay Franklin Johnson</u> ("Johnson") resides in Ramona,
 California. He is the vice president and co-owner of NACC. He
 conducts NACC's California operations from his home.

```
27 ///
```

28 ///

THE DEFENDANTS' STOCK TOUTING ACTIVITY Touts of IAS Communications, Inc.

- 6. On or about June 5, 1998, NACC entered into an "Agreement for Financial Public Relations Services" with IAS Communications, Inc. ("IAS"). In the agreement, NACC agreed to perform certain "financial services" for IAS in exchange for 75,000 shares of IAS stock, options to purchase 150,000 shares of IAS stock, and reimbursement to NACC of certain expenses.
- 7. NACC touted the stock of IAS in its Summer 1998 "Stock Spotlight" newsletter. NACC's touts included describing IAS as "Possibly the Next Intel of Wireless Communications" on the fax cover sheet and stating in the newsletter that IAS had "investment potential that is off the charts."
- 8. In exchange for touting the stock of IAS, on or about June 29, 1998, NACC received approximately 25,000 shares of IAS stock, then valued at approximately \$2.063 per share, or \$51,575.
- 9. NACC's July 1998 "Stock Spotlight" newsletter failed to disclose that NACC had an agreement to receive compensation from IAS in exchange for touting IAS's stock and failed to disclose the amount of IAS stock NACC received.

Touts of Applied Cellular Technology, Inc.

10. On or about March 28, 1996, and November 19, 1996, NACC entered into "Agreement[s] for Financial Public Relations Services" with Applied Cellular Technology, Inc. ("Applied Cellular"). In the agreements, NACC agreed to perform certain "financial services" in exchange for a monthly cash retainer of \$3,000 and a monthly stock retainer of 1,000 shares of Applied Cellular stock. The agreements also provided for a "performance

bonus" payment to NACC of 5,000 shares of Applied Cellular stock for every \$1.00 increase in the price of Applied Cellular's stock.

- 11. NACC touted the stock of Applied Cellular in its
 October 1996, December 1996, and Fall 1997 "Stock Spotlight"
 newsletters. NACC's touts included publishing price "targets" for
 Applied Cellular's stock ranging from \$9 to \$20 per share based on
 "high growth, superior management, [and] explosive industry growth."
- 12. In exchange for touting Applied Cellular's stock, NACC received \$47,596.01 and 32,750 shares of stock valued at approximately \$160,937.75 (27,000 shares valued at approximately \$5.25 per share received on December 23, 1996, and 5,750 shares valued at approximately \$3.437 per share received in June 1997).
- 13. NACC's "Stock Spotlight" newsletters all failed to disclose that NACC had agreements to receive compensation from Applied Cellular in exchange for touting Applied Cellular's stock and failed to disclose the amounts of cash and Applied Cellular stock NACC had received.

Touts of Galtech Semiconductor Materials Corporation

- 14. On or about June 27, 1995, June 4, 1996, and August 18, 1997, NACC entered into "Agreement[s] for Financial Public Relations Services" with Galtech Semiconductor Materials Corporation ("Galtech"). In the agreements, NACC agreed to perform certain "financial services" for Galtech in exchange for a total of 300,000 shares of free trading Galtech stock, 100,000 shares of restricted stock, options to purchase additional shares, and reimbursement to NACC of certain expenses.
- 15. NACC touted the stock of Galtech in its Fall 1997 "Stock Spotlight" newsletter. NACC's touts included publishing

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

- 1∥sales, revenue and earnings projections for Galtech and estimating a "target" price of \$5.00 to \$5.50 for Galtech's stock, even though, in the Fall of 1997, Galtech's stock traded in the \$0.375 to \$0.60 range.
 - 16. In exchange for touting the stock of Galtech, NACC received approximately 663,000 shares of Galtech stock valued at the times they were received at approximately \$503,680.
 - 17. NACC's Fall 1997 "Stock Spotlight" newsletter failed to disclose that NACC had agreements to receive compensation from Galtech in exchange for touting Galtech's stock and failed to disclose the amount of Galtech stock NACC received.

Touts of Granite Golf Group, Inc.

- 18. On or about August 13, 1997, and September 15, 1997, NACC entered into "Agreement[s] for Financial Public Relations Services" with Granite Golf Group, Inc. ("Granite Golf"). In the agreements, NACC agreed to perform certain "financial services" for Granite Golf in exchange for a monthly retainer of \$16,500 worth of Granite Golf stock and options to buy 250,000 shares (August 1997) and 300,000 shares (September 1997) of Granite Golf stock at particular bid prices.
- On or about October 21, 1997, NACC published a flier entitled "2 Stocks 2 Watch," which featured Granite Golf. NACC touted the stock of Granite Golf, including asserting that Granite Golf ranked as the third largest golf management company in the nation.
- In or around the Fall of 1997, NACC published a 20. letter to potential investors in which it touted the stock of 28 Granite Golf. NACC's touts included descriptions of Granite Golf's

growth potential and corporate acquisitions prospects.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

- 21. On or about November 10, 1997, NACC published a one page flier to potential investors in which it touted the stock of Granite Golf. In this flier, NACC's touts included describing Granite Golf as a "likely acquisition target" due to its track record of growth and encouraging investors to "Be sure to put this one on your radar screen."
- In exchange for touting the stock of Granite Golf, 22. NACC received approximately 32,694 shares of Granite Golf stock valued at approximately \$48,062.60 (8,376 shares valued at approximately \$1.562 received on September 2, 1997, and 24,318 shares valued at approximately \$1.438 per share received in October 1997); as well as 30,714 shares of restricted stock.
- NACC's October 1997 "2 Stocks 2 Watch" flier, Fall 1997 letter to potential investors, and its November 1997 one page flier each failed to disclose that NACC had agreements to receive compensation from Granite Golf in exchange for touting Granite Golf's stock and failed to disclose the amount of Granite Golf stock NACC received.

Touts of R.M.S. Titanic, Inc.

- On or about April 9, 1997, NACC entered into an "Agreement for Financial Public Relations Services" with R.M.S. Titanic, Inc. ("RMS Titanic"). In the agreement, NACC agreed to perform certain "financial services" for RMS Titanic in exchange for a monthly cash retainer of \$3,000, 250,000 warrants exercisable into shares of common stock, and reimbursement of NACC's expenses.
- NACC touted the stock of RMS Titanic in its January 25. 28 1997 "Stock Spotlight" newsletter. NACC's touts included publishing

3

4

6

7

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

- a "target" price for RMS Titanic's stock of \$3.00 to \$3.25 based on "forecasted growth, explosive revenue base and 1997/98 estimated earnings."
- In exchange for touting the stock of RMS Titanic, NACC received approximately \$50,349.76 from RMS Titanic. 5 |
 - NACC's January 1998 "Stock Spotlight" newsletter failed to disclose that NACC had an agreement to receive compensation from RMS Titanic in exchange for touting RMS Titanic's stock and failed to disclose the amount of cash NACC received from RMS Titanic.

Touts of Imaging Diagnostic Systems, Inc.

- 28. On or about August 11, 1995, NACC entered into an "Agreement for Direct Mail Newsletter Marketing" with Imaging Diagnostic Systems, Inc. ("Imaging Diagnostic"). In exchange for \$9,500 and 4,000 shares of Imaging Diagnostic stock, NACC agreed to publish a one page corporate profile of Imaging Diagnostic in NACC's "Market Vision" newsletter and to distribute the newsletter to 35,000 investors and 3,000 brokers.
- NACC touted the stock of Imaging Diagnostic in its September 1995 "Market Vision" newsletter. NACC's touts included stating that Imaging Diagnostic's sales were expected to grow from \$1.5 million to \$14 million in 1997, and that it was "reasonable to expect sales to break" \$25 million within three years.
- 30. In exchange for touting the stock of Imaging Diagnostic, on or about August 28, 1995, NACC received approximately 14,500 shares of Imaging Diagnostic stock, then valued at approximately \$1.75 per share or \$23,375.
 - 31. NACC's September 1995 "Market Vision" newsletter

1 stated that NACC's officers, directors or affiliates "may, from time 2 to time have a position in the securities mentioned herein, or receive compensation for the dissemination of information on the company." The newsletter did not, however, disclose the prospective receipt by NACC of \$9,500 and 4,000 shares of Imaging Diagnostic stock pursuant to the agreement and did not disclose the amount of Imaging Diagnostic stock NACC in fact had received.

Touts of CSL Lighting Manufacturing, Inc.

7

8

9

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- 32. On or about January 22, 1997, and February 5, 1997, NACC entered into "Agreement[s] for Financial Public Relations Services" with CSL Lighting Manufacturing, Inc. ("CSL Lighting"). In the agreements, CSL agreed to perform certain "financial services" for CSL Lighting in exchange for a monthly retainer of \$3,500, \$50,000 to be paid in bi-monthly payments, and 100,000 warrants exercisable into CSL Lighting common stock.
- 33. NACC touted the stock of CSL Lighting in its October 21, 1997 "2 Stocks 2 Watch" flier. NACC's touts included statements that CSL Lighting's stock "is currently trading under book value of .65/share" and that "[j]oint ventures overseas will enable CSL to take advantage of international opportunities where the growth lies."
- In exchange for touting the stock of CSL Lighting, NACC received approximately \$91,806.
- NACC's October 21, 1997 "2 Stocks 2 Watch" newsletter 35. failed to disclose that NACC had an agreement to receive compensation from CSL Lighting in exchange for touting CSL's stock and failed to disclose the amount of cash NACC received from CSL 28 Lighting.

CLAIM FOR RELIEF

UNDISCLOSED COMPENSATION FOR STOCK TOUTING

Violations of Section 17(b) of the Securities Act

[15 U.S.C. § 77q(b)]

- 36. The Commission realleges and incorporates by reference the allegations contained in Paragraphs 1 through 35 above.
- 37. Defendants NACC, Millstone and Johnson, by engaging in the above conduct, by use of means or instruments of transportation or communication in interstate commerce, or by the use of the mails, published, gave publicity to, or circulated notices, circulars, advertisements, newspapers, articles, letters, investment services or communications which, though not purporting to offer securities for sale, described such securities for consideration received or to be received, directly or indirectly, from an issuer, underwriter, or dealer, without fully disclosing the receipt, whether past or prospective, of such consideration and the amounts thereof.
- 38. By reason of the foregoing, defendants NACC,
 Millstone, and Johnson have violated, and unless enjoined will
 continue to violate, Section 17(b) of the Securities Act.

22 ///

1 |

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

23 ///

24 ///

25 ///

26 ///

27 ///

28 ///

1	PRAYER FOR RELIEF
2	Wherefore, the Commission respectfully requests that this
3	Court:
4	I.
5	Enter final judgments of permanent injunction, in a form
6	consistent with Fed. R. Civ. P. 65(d), against each defendant
7	prohibiting future violations of Section 17(b) of the Securities Act
8	[15 U.S.C. § 77q(b)];
9	II.
10	Enter orders requiring each defendant to pay civil
11	penalties pursuant to Section 20(d) of the Securities Act; and
12	III.
13	Grant such other relief as this Court may deem just
14	and necessary.
15	1 1-1-1-1-1
16	DATE: August 2, 1999 Stephen A. Cazares
17	Attorney for Plaintiff Securities and Exchange Commission
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	